

**FOREST HILLS PUBLIC SCHOOLS
GRAND RAPIDS, MICHIGAN**

Board Finance Committee Meeting

Tuesday, April 15, 2025

8:30 AM

FHPS Administration Building

Agenda

- I. Public Comments
- II. Curriculum Update
- III. Discussion/Information
 - III.A. Monthly Financial Statements
 - III.B. Construction Update
 - III.C. Operating Millage
- IV. Action
 - IV.A. Minutes for March 11, 2025
 - IV.B. Supplemental High School Resources
 - IV.C. Supplemental Intervention Resources
 - IV.D. IXL Renewal
 - IV.E. Technology Backup System Replacement
 - IV.F. New Student Transportation Van
 - IV.G. Eastern High Gym Floor Replacement
 - IV.H. Budget Amendment
 - IV.I. Refunded Property Tax
- V. Information
 - V.A. Administrative Update

Forest Hills Public Schools
General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the periods ending March 31, 2025 and March 31, 2024

	Current Year Period			Prior Year Period			Comments
	Budget	Actual	Percentage	Budget	Actual	Percentage	
Revenues							
Local sources	\$ 30,962,122	\$ 30,156,226	97.4%	\$ 28,623,592	\$ 27,671,353	96.7%	
State sources	87,446,663	52,166,715	59.7%	88,414,573	53,381,155	60.4%	
Federal sources	2,780,571	1,773,857	63.8%	7,561,851	3,862,950	51.1%	
Incoming transfers and other transactions	11,658,171	8,656,984	74.3%	11,134,583	7,927,149	71.2%	
Total Revenues	\$ 132,847,527	\$ 92,753,782	69.8%	\$ 135,734,599	\$ 92,842,607	68.4%	
Expenditures							
Instruction							
Basic programs	\$ 67,989,684	\$ 41,655,989	61.3%	\$ 72,100,943	\$ 42,663,576	59.2%	
Added needs	9,478,731	5,687,735	60.0%	8,960,103	5,415,191	60.4%	
Support services							
Pupil	11,125,964	6,876,656	61.8%	9,636,608	5,709,131	59.2%	
Instructional staff	6,434,362	4,166,569	64.8%	5,403,507	3,829,392	70.9%	
General administration	807,975	624,673	77.3%	667,112	505,761	75.8%	
School administration	7,283,100	5,321,989	73.1%	7,531,852	5,312,318	70.5%	
Business services	1,894,135	1,366,158	72.1%	1,983,850	1,305,604	65.8%	
Operations and maintenance	13,887,047	9,558,419	68.8%	13,643,085	8,995,472	65.9%	
Pupil transportation	6,483,564	3,658,894	56.4%	6,568,610	4,009,488	61.0%	
Central services	4,658,806	3,498,170	75.1%	4,194,411	3,146,026	75.0%	
Other support services	3,397,616	2,521,329	74.2%	3,369,535	2,459,923	73.0%	
Community services	1,981,855	1,286,820	64.9%	1,777,982	1,197,130	67.3%	
Outgoing transfers & Other transactions	486,413	211,200	43.4%	468,978	153,600	32.8%	GASB96 entry at year end
Total Expenditures	\$ 135,909,252	\$ 86,434,601	63.6%	\$ 136,306,576	\$ 84,702,612	62.1%	
Excess/(Deficiency) of Revenues to Expenditures	(3,061,725)	6,319,182		(571,977)	8,139,996		
Fund Balance, Beginning of Year	24,472,258	24,472,258		18,560,847	18,560,847		
Fund Balance, End of Period	\$ 21,410,533	\$ 30,791,440		\$ 17,988,870	\$ 26,700,843		

Percent of year complete:

Fiscal **75%**
School **62%**

**FOREST HILLS PUBLIC SCHOOLS
GRAND RAPIDS, MICHIGAN**

Minutes of the Finance Committee of the Board of Education
Held on March 11, 2025

Present: Christopher Michaud, Kelly Kermode, Kristen Fauson
Staff: Ben Kirby, Julie Davis, Scott Haid, Cory Anderson, Susan Bordewyk, Tina Wright

The meeting began at 8:30 am.

I. Public Comments

One member of the audience commented on the following:

- The use of the old Administration building as a voting precinct.
- Keeping decoration and history at Central High.
- Plans for the old Administration Building.

II. Curriculum Update

Provided by Scott Haid, Assistant Superintendent for Instruction

- Changes to the gifted and accelerated program will be presented to the Board Curriculum Committee.
- Instruction is preparing for March 14 professional development, which will take place in every building throughout the district.
- Summer AI program is still on track.

III. Discussion/Information

Presented by Julie Davis, Assistant Superintendent of Finance and Operations

A. Monthly Financial Statements

- February ends with us 67% through the fiscal year and 54% through the school year. Local revenue is high due to property tax collections.
- Expenditures are trending as expected, with Operations slightly below budget.

B. Bond Construction Update

[March 11, 2025 Bond Construction Presentation](#)

C. Section 147g

The 2024-2025 School Aid Budget includes an allocation under Section 147g to reimburse employees who are contributing 3% toward future retirement healthcare. We have received funds and reimbursing employees for October-December, which will be paid this week. Remainder of payments will be made quarterly. The funds are based on last year's data, but the state is working on a technical fix. We are following this closely.

D. Federal Funding

[March 11, 2025 Budget Update](#)

IV. Action

A. Approval of February 4, 2025 minutes.

B. Microsoft EES License

It is recommended that the Board of Education approve year three of a three-year agreement with Microsoft Corporation through CDW-G for Microsoft Enrollment for Education Solutions (EES) and the Microsoft Windows Server Datacenter Suite of Products at a cost of \$52,523. This has been reviewed by the Board Finance Committee and is recommended for Board approval.

C. Central High Cabling

It is recommended that the Board of Education approve the award of Central High structured cabling to Digital Age Technologies Inc. for an amount not to exceed \$124,000, including contingency funds. This has been reviewed by the Board Finance committee and is recommended for Board approval.

D. Lawn Maintenance

It is recommended that the Board of Education approve the final one-year extension to VanVossen Outdoors for lawn maintenance services in 2025 for an amount not to exceed \$122,736. This has been reviewed by the Board Finance Committee and is recommended for Board approval.

E. Lawn Fertilizer & Weed Control

It is recommended that the Board of Education approve the final one-year extension to TruGreen, Inc. to perform district-wide fertilizer and weed control services in 2025 for an amount not to exceed \$63,800. This has been reviewed by the Board Finance Committee and is recommended for Board approval.

F. Bond Ratifying Resolution

It is recommended that the Board of Education adopt the ratifying resolution finalizing the sale of the first series of bonds from the November 2023 authorization. This has been reviewed by the Board Finance Committee and is recommended for Board approval.

G. Property Tax Reimbursement

It is recommended that the Board of Education authorize reimbursement of \$10,086.19 to Kent County for refunded property taxes. This has been reviewed by the Board Finance Committee and is recommended for Board approval.

V. Information

A. Administrative Update

Provided by Ben Kirby, Superintendent

- House Bill 6058 did not move forward in the last session.
- School News Network wrote a nice article about our Jr. Kindergarten program.
- Two candidates for the Assistant Superintendent of Human Resources position will be interviewed this week.

- Our first Experience Surveys had positive response participation. This will help us move forward with the data we received.

The meeting adjourned at 9:10 am.

**Forest Hills Public Schools
Board Finance Committee**

April 15, 2025

RECOMMENDATION:

Pending the Board Curriculum Committee's approval, the Board of Education approve the purchase of two-year licenses for *Albert.io* from Learning by Doing, Inc. for an amount not to exceed \$76,370.

FUNDING SOURCE: General Fund

BACKGROUND:

- These supplemental resources support high school teachers in all content areas, including Advanced Placement (AP) courses.
- *Albert.io* is a single platform that supports content and data-driven differentiation and improves exam performance.
- Teachers have been piloting *Albert.io* with success.
- Teachers will participate in ongoing professional learning for *Albert.io*.

Submitted by: Scott Haid

**Forest Hills Public Schools
Board Finance Committee**

April 15, 2025

RECOMMENDATION:

Pending the Board Curriculum Committee approval, the Board of Education approve the purchase of updated *QuickReads* Intervention from SAVVAS for an amount not to exceed \$73,100.

FUNDING SOURCE: Section 35j Grant

BACKGROUND:

- This supplemental intervention resource adoption supports elementary literacy in the area of fluency, including comprehension and vocabulary
- Intervention reading passages are organized in text sets, using social studies and science informational text
- Teachers have been piloting *QuickReads* with success
- All K-8 schools will have access to these intervention resources and training

Submitted by: Scott Haid

**Forest Hills Public Schools
Board Finance Committee**

April 15, 2025

RECOMMENDATION:

The Board of Education approve the purchase of a two-year license of *IXL Learning* for grades K-8 to support students in math and ELA for an amount not to exceed \$198,000.

FUNDING SOURCE: General Fund

BACKGROUND:

- *IXL* is proven to drive positive student learning outcomes and is an effective partner for tiered intervention programs. We are looking for *IXL* to continue to support Tier 2 and Tier 3 instruction for grades K-8.
- *IXL* allows students to control their pace, motivates students with choice, and allows them to learn from school, home, or other locations. *IXL* has been proven to drive gains on state assessments and does this by allowing the practice of foundational knowledge, assessing for understanding, and supporting high-stakes testing.
- The 2-year subscription provides math and ELA content access to 6,000 K-8 students.

Submitted by: Scott Haid

**Forest Hills Public Schools
Board Finance Committee**

April 15, 2025

RECOMMENDATION:

The Board of Education approve the award of the backup system replacement to Trace3 LLC for an amount not to exceed \$327,000, including contingency funds.

FUNDING SOURCE: 2025 Capital Projects

BACKGROUND:

- The district's backup system hardware is at the end of its lifecycle. The district is also interested in a cloud-based backup option to protect our critical data offsite, which is considered industry best practice.
- Specifications were developed, bid documents were prepared, and all bid notification requirements were followed. On March 14, 2025, we received proposals from five vendors interested in performing this work. Two vendors were disqualified due to incomplete or inadequate responses.
- The solution by the apparent low bidder, Sentinel Technologies, included equipment that would reach the end of life before our next refresh cycle. Their next generation equipment is not yet available.
- Based on a review of the responses from the three remaining vendors, discussions, and clarifications, we are recommending Trace3 LLC., who was the second low bidder.

BID SUMMARY:

Vendor	Base Bid with Accepted Alternates
Trace3 LLC	\$310,952.59
Rehmann	\$383,158.00
Sentinel Technologies	\$201,799.00

Bid specifications and all other documentation are on file.

Submitted by: Susan Bordewyk

April 7, 2025

Ms. Susan Bordewyk
Director of Technology
Forest Hills Public Schools
6590 Cascade Road SE
Grand Rapids, Michigan 49546

Dear Susan:

Plante Moran assisted the IT staff from Forest Hills Public Schools (the "District") in the review of proposals submitted in response to the Backup System Replacement Request for Proposal (RFP). This letter outlines the RFP evaluation process and presents the resulting recommendation.

Background

The District initiated this process to replace aging backup system hardware and expiring operating software. Additionally, the RFP sought a cloud-based backup option to protect the District's critical data offsite, which is considered an IT best practice. Plante Moran collaborated with the District's IT department to define technical specifications and functional requirements, establish key evaluation criteria, and assess vendor solutions. This process included:

- Meeting with IT staff to review technical requirements and functional needs
- Developing a detailed RFP to solicit vendor proposals
- Analyzing proposals and requesting vendor clarifications
- Validating proposed solutions, products, and services for compliance with District requirements
- Conducting product demonstrations with finalist vendors

The RFP was advertised on February 27th, 2025, via the State of Michigan SIGMA procurement site. Five (5) vendors submitted proposals by the March 14th, 2025, deadline. Two (2) proposals were disqualified due to incomplete or inadequate responses. The remaining three (3) proposals were evaluated for completeness, cost, and compliance with bid specifications. Each vendor was interviewed to evaluate the suitability of their solution for the District's requirements.

Vendor proposals were evaluated using the District's scoring rubric, which included four key criteria: cost, compliance with specifications, implementation and post-implementation plan, and experience. The criteria were weighted based on the level of importance to the District.

Evaluation and selection

After normalizing bids for an equitable comparison, Sentinel Technologies initially appeared to be the lowest-cost bidder capable of meeting the RFP requirements, followed by Trace3. However, during vendor interviews, Sentinel Technologies disclosed that its base bid solution included equipment that would reach End of Life before the District's next equipment refresh cycle. As a result, the proposal was deemed to not comply with the RFP specifications. When asked about alternative options, Sentinel indicated that the next-generation model would address this issue, but it was not yet available and therefore would not meet the RFP's required implementation timeline.

Trace3's proposal, while more expensive than the bid from Sentinel Technologies, met or exceeded all RFP requirements and provided a more comprehensive and well-integrated solution that aligned with the District's timing needs. Additionally, the proposed cloud-based backup solution and enhanced cybersecurity features provide greater data protection and position the District for long-term reliability and security. The District has previously worked with Trace3 and had a positive experience with both the products sold and the services provided by the vendor.

Recommendation

Based on a thorough evaluation, including vendor discussions and clarifications, the District recommends awarding the backup system replacement project to **Trace3 for a not-to-exceed total of \$310,952.59**, contingent upon successful contract negotiations. This total includes additional warranty options, extending coverage by two (2) years, for a total of seven (7) years.

Additionally, we recommend setting aside a 5% contingency of \$15,500 for the backup system replacement project. The District also recommends allocating an **additional \$29,724.07 from general funds** for the cost of the cloud-based backup service over seven years. Based on our technical advisory role to the District, Plante Moran supports this recommendation by the District's selection committee.

We appreciate the opportunity to assist Forest Hills Public Schools. Please feel free to contact Dan Queck at (248) 603-5135 or Dan.Queck@plantemoran.com if you have any questions.

Sincerely,

PLANTE & MORAN, PLLC



Dennis Bagley, Partner

cc: Dan Queck, Amy Sasina

Attachment: FHPS – Backup System Replacement – Recommendation Summary & Scoring Rubric

Forest Hills Public Schools
Backup System Analysis

Vendor	Sentinel	Trace3	Rehmann
Technology/solution	HPE StoreOnce / Veeam	Cohesity	Exagrid / Veeam
Location:	Grand Rapids, MI	Irvine, CA	Grand Rapids, MI
# of years in business:	42	24	7
Total workforce:	690	1347	61
References:	Kentwood Public Schools, Caledonia Community Schools, Muskegon County Central Dispatch	Macomb Community College, City of Detroit, Washtenaw County	GHCT, Byron Center for Public Schools, Forest Hills Public Schools
Base Bid + Normalizations			
Total base bid (incl. 5 year warranty)	\$157,790.00	\$263,115.00	\$357,943.00
5 year operating software licensing	\$31,460.00	not required	\$30,816.00
Cloud-based offsite backup service (not bond eligible)	not incl. in base bid	(\$20,780.00)	not incl. in base bid
Additional hardware for offsite backup	not incl. in base bid	not incl. in base bid	(\$57,116.00)
Required hardware warranty extension (1 year)	\$12,549.00	not required	not required
Total normalized cost	\$201,799.00	\$242,335.00	\$331,643.00
Optional pricing			
Warranty (year 6)	not offered	\$33,472.00	\$25,377.00
Warranty (year 7)	not offered	\$35,145.59	\$26,138.00
TOTAL AWARD	\$201,799.00	\$310,952.59	\$383,158.00
General fund costs			
Cloud-based backup system (7 years)	not required	\$29,724.07	not required
Total general fund costs	\$0.00	\$29,724.07	\$0.00

Forest Hills Public Schools - Network Electronics Replacement

Vendor Scoring Worksheet

Evaluation Criteria	Weight	Scored by: Chris Alger, Eric Dubois, and Susan Case			
		Sentinel	Trace3	Rehmann	
<u>Cost</u> The total cost of ownership for the components of the proposed service. Total cost of ownership takes into account all one-time costs in addition to non-bondable components, subscriptions, and warranty/support services.	31	4.00	3.50	3.00	
<u>Compliance to specifications</u> The proposed solution clearly meets technical specifications, requirements, and needs.	24	1.00	3.50	3.00	
<u>Implementation and post-implementation plan</u> The proposed solution clearly outlines the ability of the vendor to support the implementation scope and deliver on the requested project deadlines.	16	1.00	3.50	3.00	
<u>Experience</u> Response included relevant K-12 references that were similar in size and scope to the Applicant's requested project scope. References reflected positive prior experience in working with the vendor on prior work. District has had positive prior experience with the vendor in similar scopes of work.	29	3.00	3.00	3.00	
Weighted Score:	100	50.20	67.10	60.00	
Rank:		3	1	2	

Scoring Definitions

- (1) Does not satisfy this criteria
- (2) Minimally satisfies this criteria
- (3) Satisfies this criteria
- (4) More than satisfies this criteria
- (5) Achieves significant satisfaction with this criteria

**Forest Hills Public Schools
Board Finance Committee**

April 15, 2025

RECOMMENDATION:

The Board of Education approve the purchase of a full-size 10 passenger van from Mobility Works for an amount not to exceed \$62,925.

FUNDING SOURCE: General Fund

BACKGROUND:

- The district currently has two vans used for transporting the smaller sports teams. We would like to purchase a third to avoid having to continually rent vehicles to meet the needs of the three high schools.
- Recommend purchasing a new vehicle as the increase in cost is reasonable compared to used pricing.
- Purchasing new vehicles provides a warranty period, knowing the history of the vehicles and the best value for many years of service longevity given the unique specifications of such vehicles.
- A ten-passenger full-size van is not manufactured at this time. As a result, companies use a larger capacity van with more than ten seats or no seats and convert it to be a ten passenger. The company will provide us with a ten-passenger van that has been converted and recertified to meet safety and licensing requirements.
- We secured three quotes to meet board policy requirements.

BID SUMMARY:

Vendor	Amount
Mobility Works	\$62,925
Hoekstra Transportation	\$69,900
Prime -Time Specialty Vehicles, Inc.	\$70,556

Submitted by: Carrie Whipple

**Forest Hills Public Schools
Board Finance Committee**

April 15, 2025

RECOMMENDATION:

The Board of Education approve the contracts to perform construction work at Eastern High to replace the gym floor at a total cost of \$840,197 including contingency, fees, general conditions, and allowances.

FUNDING SOURCE: 2025 Capital Projects

BACKGROUND:

- Bids were released on March 20, 2025 utilizing SIGMA, the State of Michigan's procurement website, advertising in the local newspaper as required by law, bidding software management programs, and our Construction Manager's, Owen-Ames-Kimball (OAK), website. Bids were received on April 3, 2025. There were 3 bid categories and we received 6 bids.
- OAK conducted post-bid evaluations on the apparent low bidder in each category. OAK recommends awarding contracts to the low bidder in each bid category except for category 16. For this category, the low bidder did not have a complete response.
- Construction is set to begin June 2025 and is expected to be complete October 2025.
- Post-bid interviews with contractors included:
 - Thoroughness of their proposal
 - Understanding of the work and specifications
 - Adherence to specifications
 - Safety record
- Attached please find the following related documents
 - OAK letter of recommendation
 - Bid summary
 - Bid detail

Submitted by: Julie Davis



April 9th, 2025

Mrs. Julie Davis
Forest Hills Public Schools
620 Forest Hill Ave SE,
Grand Rapids Charter Township, MI 49546

Re: Forest Hills Eastern Gym Floor Replacement

Dear Mrs. Davis,

I'm pleased to present Owen-Ames-Kimball's recommendation for the 2025 Forest Hills Public Schools – Eastern Gym Floor Replacement. The project includes demolition and reinstallation of the new system in the main gymnasium for wood athletic flooring and bleachers. The total recommendation for the project award, including all cost of work, voluntary alternates, adjustments, CM fees, allowances, general conditions, and contingency, is \$840,197. This recommendation includes coverage of 3 bid categories. Post bid interviews were conducted with apparent low bidders to clarify contractor's bids were well qualified and comparatively fair for their respective categories. All apparent low bidders are a part of this recommendation.

It's important to note that this project was publicly advertised for bidding on Thursday, March 20th, 2025, through multiple sources including bidding software management programs, O-A-K's website, and the State of Michigan's bidding website. On Thursday April 3rd, 2025, at 2:00 pm, we received 6 bids covering 3 bid categories.

All bidders complied and filled out the Familial Disclosure Statements and the Affidavit of Compliance – Iran Economics Sanctions Act. No contracts will be released until Owen-Ames-Kimball completes the qualification process including review of financial statements. These projects are scheduled to begin upon approval from the Board of Education. The construction will start June 2025 and is expected to be complete October 2025.

The attached pages list the OAK's recommendation for contractors and the project bid tab. If you should have any questions, please feel free to call me at 616-450-6635.

Regards,

Matt Hulswit
Project Manager
Owen-Ames-Kimball



Forest Hills Public Schools
Eastern Gym Floor Replacement
Award Summary Sheet
Construction Manager: Owen-Ames-Kimball Co.



	Bid Category	Contractor	Base Bid	Total
1	Selective Demolition	Specialized Demolition, Inc.	49,500	49,500
2	Wood Athletic Floorings	Foster Specialty Floors	290,800	290,800
3	Bleachers	Interkal, LLC	276,983	276,983
	Allowance			
	Owen-Ames-Kimball Co.	Floor Protection & Site Access	50,000	50,000
	Owen-Ames-Kimball Co.	Paint Touch-Ups	5,000	5,000
	General Conditions	Owen-Ames-Kimball Co.	65,445	65,445
	Preconstruction Fee	Owen-Ames-Kimball Co.	2,841	2,841
	CM Fee	Owen-Ames-Kimball Co.	25,571	25,571
		Subtotal	766,140	766,140
	Building Contingency		74,057	74,057
		Billing Subtotal	840,197	840,197
	Furnishings, Fixtures and Equipment			0
	Asbestos Abatement			0
	Technology			0
	AE Fee			0
	Total		840,197	840,197

Forest Hills Public Schools
 Eastern Gym Floor Replacement
 Owen-Ames-Kimball Co. - Construction Manager
 Bid Opening - Thursday, April 3rd, 2025



Bid Category No. 01 - Selective Demolition				
Contractor	Bid Bond	Addendum	Base Bid	Notes
Specialized Demolition, Inc. (Hamilton, MI)	Y	1,2	\$49,500	
X-Treme Demolition, Inc. (Grand Rapids, MI)	Y	1,2	\$69,700	

Forest Hills Public Schools
 Eastern Gym Floor Replacement
 Owen-Ames-Kimball Co. - Construction Manager
 Bid Opening - Thursday, April 3rd, 2025



Bid Category No. 02 - Wood Athletic Flooring				
Contractor	Bid Bond	Addendum	Base Bid	Notes
Foster Specialty Floors (Wixom, MI)	Y	1,2	\$290,800	
Kuhn Specialty Flooring (Beverly Hills, MI)	Y	1	\$319,300	
Kiefer America LLC (Gurnee, IL)	Y	1,2	\$338,540	Clarifications

Forest Hills Public Schools
 Eastern Gym Floor Replacement
 Owen-Ames-Kimball Co. - Construction Manager
 Bid Opening - Thursday, April 3rd, 2025



Bid Category No. 03 - Bleachers				
Contractor	Bid Bond	Addendum	Base Bid	Notes
Interkal, LLC (Kalamazoo, MI)	Y	1,2	\$276,983	Voluntary Alternate & Clarifications

**Forest Hills Public Schools
Board Finance Committee**

April 15, 2025

RECOMMENDATION:

The Board of Education amend the 2024-2025 budgets as presented for the following funds:

General Fund

BACKGROUND:

The Uniform Budgeting and Accounting Act (Public Act 621 of 1978) requires the Board of Education to amend budgets when changes occur. This recommendation incorporates known changes for the first amendment.

Submitted by: Julie Davis

**Forest Hills Public Schools
Board Finance Committee**

April 15, 2025

RECOMMENDATION:

The Board of Education authorize reimbursement of \$21,572.48 to Kent County for refunded property taxes.

BACKGROUND:

The Michigan Tax Tribunal and Township Board of Review have reassessed certain property. Based on the reassessment, Kent County has refunded property taxes previously collected.

Submitted by: Julie Davis

**Forest Hills Public Schools
Property Tax Repayments**

Month	2024-2025		2023-2024		2022-2023		2021-2022		2020-2021		2019-2020		2018-2019	
	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
July	\$ 60,885	37.85%	\$ 82,988	16.59%	\$ 66,521	17.89%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
August	10,822	44.58%	-	16.59%	-	17.89%	586	0.39%	37,666	16.59%	478	0.23%	25,126	8.52%
September	-	44.58%	-	16.59%	58,276	33.56%	9,336	6.60%	-	16.59%	-	0.23%	11,902	12.56%
October	17,072	55.20%	191,337	54.83%	237	33.62%	-	6.60%	24,010	27.16%	-	0.23%	105,559	48.37%
November	40,404	80.32%	-	54.83%	114,250	64.35%	46	6.64%	102,892	72.48%	-	0.23%	-	48.37%
December	-	80.32%	-	54.83%	-	64.35%	523	6.98%	-	72.48%	-	0.23%	-	48.37%
January	-	80.32%	12,977	57.42%	24,682	70.98%	33,274	29.13%	3,085	73.84%	-	0.23%	80,247	75.59%
February	-	80.32%	11,220	59.66%	3,281	71.87%	26,140	46.53%	-	73.84%	30,556	14.69%	249	75.67%
March	10,086	86.59%	24,178	64.49%	-	71.87%	77,787	98.31%	59,402	100.00%	-	14.69%	-	75.67%
April	21,572	100.00%	-	64.49%	13,971	75.62%	-	98.31%	-	100.00%	-	14.69%	20,357	82.58%
May	-	100.00%	19,141	68.32%	-	75.62%	2,475	99.96%	-	100.00%	-	14.69%	315	82.68%
June	-	100.00%	158,520	100.00%	90,647	100.00%	58	100.00%	-	100.00%	180,256	100.00%	51,049	100.00%
	\$ 160,841		\$ 500,361		\$ 371,865		\$ 150,225		\$ 227,055		\$ 211,290		\$ 294,804	