



**Calallen ISD**

**Special Meeting**

**Tuesday, February 19, 2019 7:15 AM**

# Agenda of Special Meeting

## The Board of Trustees Calallen ISD

---

A Special Meeting of the Board of Trustees of Calallen ISD will be held February 19, 2019, beginning at 7:15 AM in the Central Administration Office, 4205 Wildcat Dr., Corpus Christi, Texas.

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. Opening of Special Meeting by Chairman 3
2. New Business
  - A. Consider approval of Calallen ISD's Network Switches and Cable Upgrade Project 4  
Presenter: Mr. McDavid
  - B. Closed Session 7  
Presenter: Dr. Almendarez
  - C. Personnel - Consider Resignations and Appointments 8  
Presenter: Mrs. Lorenz
3. Adjourn



## **Calling the Meeting to Order**

**I call this meeting of the Calallen Independent School District Board of Trustees to order and let the record show that a quorum of Board Members is present and that this meeting was duly called and posted in accordance with the Texas Open Meetings Act, Texas Government Code 551.**

BOARD OF EDUCATION  
CALALLEN INDEPENDENT SCHOOL DISTRICT  
CORPUS CHRISTI, TEXAS

Date : February 19, 2019

Subject: Consider approval of Calallen ISD's Network Switches and Cable Upgrade

Project

New Business

**Action**

**BACKGROUND INFORMATION**

In an effort to enhance network speed, reliability, and security, the District has performed an assessment of the high school computer network. Due to the level of anticipated expansion due to bond construction, it is the consensus of staff to upgrade and expand the network capacity at the high school.

On November 20, 2018, the District released a formal procurement and accepted proposals from qualified vendors for network switches and fiber optic cabling. As a result of the procurement, two vendors submitted proposals for review. Both Insight Public Sector, and NetSync Network Solutions submitted proposals for evaluation. Each of the vendors were evaluated and scored.

**Procurement rankings:**

1. NetSync \$282,585.16
2. Insight \$289,642.45

**ITEM ADDRESSED**

Consider approval of Calallen ISD's Network Switches and Cable Upgrade Project

**RECOMMENDED ACTION**

The Administration recommends approval of the network services contract to NetSync in the amount of \$282,585.16 to upgrade our network switches and cabling.

**CALLEN ISD**  
**COST PRICE ANALYSIS**  
**NETWORK SWITCH REPLACEMENT PROJECT**

**February 12, 2019**

<b>VENDOR</b>	<b>PRICE</b>
INSIGHT	\$289,642.45
NETSYNC	\$282,585.16

As a result of the District's recent solicitation for network switches, the District received two proposals. Both Insight and NetSync submitted offers based on specifications provided by the District. Pricing for the network switches and cabling are indicated above.

In accordance with those specifications, both proposals appear to be in acceptable price ranges for similar goods and services within this market. As illustrated above, NetSync provided a comprehensive price which represents the best value to the District.




Blair McDavid  
Director of Operations  
Calallen ISD


**EVALUATION MATRIX**  
**Network Switch Replacement Project**  
**February 12, 2019**

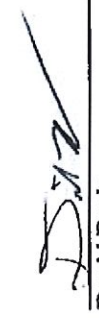
EVALUATORS	Monetary Proposal Amount 70 pts. Poss.	Responsiveness to RFP 10 pts. Poss.	Experience 10 pts. Poss.	Overall Impression 10 pts. Poss.	HUB 5 pts Poss.	TOTAL SCORE
Kevin Beatty Insight	65	10	10	8	0	93
Kevin Beatty NetSync	70	10	10	10	5	105
Kayla Mann Insight	65	7	10	7	0	84
Kayla Mann NetSync	70	10	10	10	5	105
David Burk Insight	50	7	5	5	0	67
David Burk NetSync	70	8	9	10	5	102

*As a result of the District's recent procurement for Network Switches, the District received two proposals. Both Insight and NetSync have extensive years of experience delivering the requested services. As illustrated in the table above, three evaluators reviewed, graded, and scored the proposals submitted by both vendors.*

*Both were deemed responsive to the solicitation, and presented proposals which were in line with market rates. All of the evaluators gave them good scores based on their experience, overall impression, and reasonable costs, but there were several deciding factors which influenced the final decision. The proposal submitted by NetSync was less expensive and more comprehensive than the Insight offer. In addition, the District has experience excellent results from NetSync on previous projects. Therefore it is the recommendation of the evaluation team to award NetSync the sale of the network switches pending Board approval.*

  
 Kevin Beatty  
 Director of Information Technology  
 Calallen ISD

  
 Kayla Mann  
 Administrative Assistant  
 Calallen ISD

  
 David Burk  
 Network Engineer  
 Calallen ISD

## **Closed Session Statement**

The Superintendent requests that the Board of Trustees convene in closed meeting as authorized by the provisions of the Open Meetings Act, Chapter 551 of the Texas Government Code. This executive session is in accordance with Section §551.074: For the purpose of considering the appointment, employment, evaluation, reassignment, duties, discipline or dismissal of a public officer or employee or to hear complaints or charges against a public officer or employee.

BOARD OF EDUCATION  
CALALLEN INDEPENDENT SCHOOL DISTRICT  
CORPUS CHRISTI, TEXAS

Date: February 19, 2019

Subject: Resignation and Appointments

New Business

**Action**

**BACKGROUND INFORMATION**

Calallen I.S.D. administration prepares a list of resignations and appointments since the previous Board meeting.

**ITEM ADDRESSED**

As per Personnel List presented to the Board.

**RECOMMENDED ACTION**

Informational purposes only, unless employee resigning or being hired requires Board approval as dictated by policy.



**PERSONNEL LIST**  
**February 19, 2019**

**Resignations (Action required)**

Name	Assignment	Campus	Reason
------	------------	--------	--------

**Resignations (No Action Required)**

Name	Assignment	Campus	Reason
------	------------	--------	--------

**Appointments (Action Required)**

(The following personnel are being recommended for employment with Calallen ISD. Each employee shall be subject to assignment and reassignment of positions or duties, additional duties, changes in responsibilities or work, transfers, or reclassification at any time during the contract term.)

o

Name	Previous Employment	Assignment	Campus	Replacing
Dr. Rey Saenz	Calallen ISD	Principal	Calallen Middle School	Dr. Marcos Flores

Dr. Saenz would be transitioning from Calallen High School in the role of Assistant Principal to Calallen Middle School as the new campus Principal.

**Reassignments (No Action Required-effective 18-19 contract)**

(The following personnel are being recommended for employment with Calallen ISD. Each employee shall be subject to assignment and reassignment of positions or duties, additional duties, changes in responsibilities or work, transfers, or reclassification at any time during the contract term.)

Name	Previous Employment	Assignment	Campus	Replacing
------	---------------------	------------	--------	-----------