



**Calallen ISD**

**Special**

**Monday, July 25, 2011 7:30 AM**

# Agenda of Special

## The Board of Trustees Calallen ISD

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A Special of the Board of Trustees of Calallen ISD will be held July 25, 2011, beginning at 7:30 AM in the Central Administration Office, 4205 Wildcat Dr., Corpus Christi, Texas.

The subjects to be discussed or considered or upon which any formal action may be taken are listed below. Items do not have to be taken in the same order as shown on this meeting notice. Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

1. Opening of Special Meeting by Chairman 3
2. New Business
3. Consider retraction of approval for Virtual Desktop software and approval of new proposal for Virtual Desktop software for CHS 4  
Presenter: Dr. Almendarez
4. Consider Design Build Contract Method for the design and build of an enclosed batting cage structure at CHS Baseball Field 12  
Presenter: Mr. Monroe
5. Closed Session 14  
Presenter: Dr. Almendarez
6. Personnel - Resignations and Appointments 15  
Presenter: Mr. Romero
7. Adjourn



## **Calling the Meeting to Order**

**I call this meeting of the Calallen Independent School District Board of Trustees to order and let the record show that a quorum of Board Members is present and that this meeting was duly called and posted in accordance with the Texas Open Meetings Act, Texas Government Code 551.**

BOARD OF EDUCATION  
CALALLEN INDEPENDENT SCHOOL DISTRICT  
CORPUS CHRISTI, TEXAS

Date : July 25, 2011

Subject: Consider retraction of approval for Virtual Desktop software and approval  
of new proposal for Virtual Desktop software for CHS

New Business

**Action**

**BACKGROUND INFORMATION**

At the July 8, 2011 special board meeting, CDW-G was approved to provide software for the Virtual desktop project, at a cost of \$58,629.63. A less expensive alternative was recommended by one of our technology contractors. The Technology department investigated the recommended Insight Networking, and determined that it was both satisfactory and less expensive. The new cost is \$37,666.59.

\$58,629.63  
- \$37,666.59  
\$20,962.64 SAVINGS

The original quote from Floriday Mico for 300 Samsung thin clients and supporting accessories was \$134,649.00. Insight Public Sector has quoted 300 Wyse thin clients and needed accessories for \$120,231.00.

\$134,649.00  
-\$120,231.00  
\$14,418.00 SAVINGS

The GovConnection quote for \$993.60 provides the infrastructure needed for the devices.

If the Board approves the new quotes and changes being recommended, the overall savings to the District will be \$34,387.04.

**ITEM ADDRESSED**

Consider retracting the approval of CDW-G as the contractor providing software and approving Insight.

## RECOMMENDED ACTION

The Administration recommends that CDW-G approval be retracted and the alternate proposal from Insight Networking; Insight Public Sector; and GovConnection be approved, at total cost of \$157,897.59. This will be paid for with bond funds..



Previously Approved on 7/8/2011

SALES QUOTATION

QUOTE NO	ACCOUNTING	DATE
CFJH916	5105163	6/29/2011

**BILL TO:**  
BRYAN BROWN  
4205 WILDCAT DR

**SHIP TO:**  
CALALLEN INDEPENDENT SCHOOL  
DIST  
Attention To: BRYAN BROWN  
4205 WILDCAT DR

Accounts Payable  
CORPUS CHRISTI , TX 78410-5108

CORPUS CHRISTI , TX 78410-5108  
Contact: BRYAN  
BROWN 361.242.5961

Customer Phone #361.242.5958

Customer P.O. # CFJH916

ACCOUNT MANAGER		SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
BJ PHELAN 866.339.3637		Free Drop Ship	Request Terms	GOVT-EXEMPT
QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
3	1931102	ACAD VMWARE VIEW 4 PRM 100P Mfg#: VMM-VU4-PR-100-A Contract: MARKET	11,574.30	34,722.90
3	1931112	ACAD VMWARE VIEW 4 PRM 3Y BSNS 100P Mfg#: VMM-VU4-PR-100-3G-SSSA Contract: MARKET	7,968.91	23,906.73
SUBTOTAL				58,629.63
FREIGHT				0.00
TAX				0.00
				US currency
<b>TOTAL</b>				<b>58,629.63</b>

CDW Government  
230 North Milwaukee Ave.  
Vernon Hills, IL 60061  
Phone: 847.371.5000

Fax: 312-705-8232

**Please remit payment to:**  
CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



Date: 7/20/2011  
 To: Bryan Brown  
 Director of Technology  
 Calallen ISD  
 361-242-5961 - Office  
 361-242-5960 - Fax  
  
[bbrown@calallen.k12.tx.us](mailto:bbrown@calallen.k12.tx.us)

From: Jeff Byrom, RCDD  
 Corpus Christi, Texas  
 Phone: 361-232-3317 - Mobile  
 Fax: 888-525-3517  
 Email: [jeff.byrom@insight.com](mailto:jeff.byrom@insight.com)

Inside Sales Support: Lance Newman  
 Phone: (512) 691-2004  
 Email: [lance\\_newman@insight.com](mailto:lance_newman@insight.com)

**Calallen ISD (Quest vWorkspace)**

Part Number	Description	List Price	Final Price	Qty	Total
VAD-PRV-PB	VWORKSPACE DESKTOP EDITION PER CONCURRENT USER LICENSE/24X7 MAINT		80.44	300	24,130.59
INSIGHT PROF SERV	Insight Professional Services Installation / Configuration Implementation - 8 Business Days Knowledge Transfer / Training - 1 Business Day Follow-up Support - 16 Ad-hoc Hours Statement of Work to follow		13,536.00	1	13,536.00

Installation / Configuration Sub-Total (US Dollar): 13,536.00  
 Network Equipment Sub-Total (US Dollar): 24,130.59  
  
 Grand Total (US Dollar): 37,666.59

- \*\* Requirements:
- Customer to procure MS HyperV through existing school agreement.
  - Customer to procure MS SCVMM licensing for up to 4 virtual servers / 300 virtual desktops
  - Customer to procure ISCSI license for existing NetApp storage

# FLORIDA MICRO

Quotation #: 265418  
THIS IS NOT AN INVOICE

Date: 7/11/2011

Contract:

**Quoted To:**

Calallen ISD, TX  
Accounts Payable  
PO Box 260560  
Corpus Christi, TX 78426

**Quotation From:**

Pat Quinn  
Phone: 1-800-326-7909  
Fax: 1-203-549-0849  
Email: pquinn@flmicro.com

QTY	MFR Part #	MFR Name	Description	Unit Price	Total Price
300	NC190-1	SAMSUNG - MONITORS	NC190-1 19IN LCD MON 1280X1024 1000:1 BLACK	\$432.00	\$129,600.00
300	920-002565	LOGITECH - COMPUTER ACCESSORIES	MK120 DESKTOP CORDED	\$16.83	\$5,049.00
				<b>SubTotal:</b>	<b>\$134,649.00</b>
				<b>Shipping:</b>	<b>\$0.00</b>
				<b>Tax:</b>	<b>\$0.00</b>
				<b>Total:</b>	<b>\$134,649.00</b>

**Company Information**

FEIN: 45-1564845  
Dun and Bradstreet: 112752121  
CAGE Code: 1Y1G6

**ACH Payment Information:**

BankAtlantic  
2100 West Cypress Creek Road  
Fort Lauderdale, FL 33309  
Routing: 267083763  
Account: 0065071225

**Sales Tax Notice:**

Send exemption certificates to: [payment@flmicro.com](mailto:payment@flmicro.com)

**Remit To Address:**

Florida Micro, Inc.,  
P.O. BOX 480416  
Delray Beach, FL, 33448

**Company Website:**

<http://www.flmicro.com>

State of Texas - Texas Buy Board  
State of Texas - Regional Cooperative Contracts 2,5,6,7,8,  
9,11,12,13,14,15,20  
State of Texas - TIPS/TAPS Contract Number: 2042809  
State of Texas DIR

Previously  
approved  
7/8/2011

**Additional Comments:**

Price Quotation is valid for 30 days.  
Prices are subject to change at any time without notice, based on availability and market conditions.



Insight Public Sector SLED  
 6820 South Harl Ave  
 Tempe, AZ, 85283-4318  
 Tel: 8004674448

**SOLD-TO PARTY**

Calallen Independent  
 School District  
 4205 WILDCAT DR  
 CORPUS CHRISTI, TX 78410-5108

**SHIP-TO ADDRESS**

Calallen Independent  
 School District  
 4205 WILDCAT DR  
 CORPUS CHRISTI TX 78410-5108

<b>Quotation</b>	
<b>Quotation Number</b> 213051527	<b>Creation Date</b> 07/19/2011
<b>PO Number / Date</b>	:
<b>Customer No.</b>	: 10520606
<b>Sales Rep</b>	: Ken Richter
<b>Email</b>	: krichter@insight.com
<b>Telephone</b>	: 800-467-4448 X 5656
<b>Sales Rep 2</b>	: Jason Sawyers
<b>Email 2</b>	: jsawyers@insight.com
<b>Telephone 2</b>	: 480-409-6735 X 6735

Dear Bryan Brown,

Thank you for considering Insight to be your trusted partner in addressing your evolving IT needs. We appreciate being considered as your solution source and look forward to making IT work for you.

**We deliver according to the following terms:**

**Terms of Payment** : Credit Card  
**Ship Via** : Insight Assigned Carrier / Ground  
**Terms of Delivery** : FOB DESTINATION  
**Currency** : USD

Material	Description	Qty	Unit Price	Extended Price
902171-01L	Wyse C50LE Thin Client - C7 1 GHz	300	290.28	87,084.00
	OPEN MARKET			
902077-01L	Wyse wall mount bracket	300	16.73	5,019.00
	OPEN MARKET			
ET.BV3RP.D03	Acer V173DJb (EPEAT) - LCD display - TFT - 17"	300	93.76	28,128.00
	OPEN MARKET			
			<b>Sub Total</b>	<b>120,231.00</b>
			<b>Tax</b>	<b>0.00</b>
			<b>TOTAL</b>	<b>120,231.00</b>

Please contact us with any questions or for additional information about Insight Public Sector SLED's complete IT solution offering. Purchase orders should be made out to Insight Public Sector, Inc.. Again, thank you for considering Insight Public Sector SLED!

Sincerely,  
 Ken Richter

Material	Description	Qty	UnitPrice	Extended Price
800-467-4448	Ex: 5656			
krichter@insight.com				
Fax: 480-760-8732				
Jason Sawyers				
480-409-6735	Ex: 6735			
jsawyers@insight.com				
Fax: 480-760-6232				

Subject to IPS Terms & Conditions online at [www.lps.insight.com/TermsandConditions](http://www.lps.insight.com/TermsandConditions) unless purchase is being made pursuant to a separate written contract in which case the terms of the separate written contract shall govern.



7503 Standish Place  
Rockville, MD 20855

## QUOTATION

Quote # 22952348.01-W

PLEASE REFER TO THE ABOVE  
QUOTE NUMBER WHEN ORDERING

Date: June 30, 2011

Valid through: July 30, 2011

Account #: 10325543

Account Executive: Justin Shea  
Phone: (800) 800-0019 ext. 33493  
Fax: (603) 683-0484  
Email: jjshea@govconnection.com

### QUOTE PROVIDED TO:

AB#: 10325543  
CALLEN INDEPENDENT SCHOOL  
DISTRICT  
BUSINESS OFFICE  
PO BOX 260560  
CORPUS CHRISTI, TX 78426

### SHIP TO:

AB#: 10325544  
CALLEN INDEPENDENT SCHOOL  
DISTRICT  
4602 CORNETT DR  
CORPUS CHRISTI, TX 78410

DELIVERY		FOB		TERMS		CONTRACT ID #	
1-30 Days A/R/O		Destination		NET 30		R4718	
* Line #	Qty	Item #	Manuf. Part #	Description	Price	Ext	
1	414	12727899	H6D-00020	Acad. EES Virtual Desktop Infrastructure Std Ste All Lng Monthly Subscription MVL Per Device 12Mo Microsoft-Ees	\$2.40	\$993.60	
	Lines: 1				Total Merchandise	\$993.60	
					Fee		
					Ship Via: UPS Ground Commercial	. pounds	
					Shipping and Handling		
					Tax		
					<b>TOTAL</b>	<b>\$993.60</b>	

BOARD OF EDUCATION  
CALALLEN INDEPENDENT SCHOOL DISTRICT  
CORPUS CHRISTI, TEXAS

Date : July 25, 2011

Subject: Consider Design Build Contract Method for the design and build of an  
enclosed batting cage structure at CHS Baseball Field

New Business

**Action**

**BACKGROUND INFORMATION**

One of the bond categories is baseball-softball field improvements. An enclosed batting cage has been requested. The District will build the structure, and the baseball booster club will finish out the interior, including the actual batting cages..

**The District believes that the Design Build Contract Method provides the best value to the District for providing a metal building-type enclosed batting cage facility.**

**Design-Build Contract** is “a single contract with a design-build firm for the design and construction of a facility.” A design-build firm is a “partnership, corporation, or other legal entity or team that includes an engineer or architect and a builder qualified to engage in building construction in Texas.”

**Under this method of procurement, an architect-builder team will be selected to design and build, unlike the RFP method, wherein an architect is hired separately by the district to provide plans, and then a contractor is selected to build, based on the plans. Both the architect and contractor are hired separately by the District under the RFP method, but are hired together as a team under the Design Build Contract Method. Also, under the Design Build Contract Method, the contractor is hired before the actual plans are laid out. The District is required under this method to contract with our district architect to oversee the project (but the actual plans will come from the architect-builder team)**

**ITEM ADDRESSED**

Consider designating the Design Build Contract method as the method to be used in construction of an enclosed batting cage facility.

(continued on next page)

## RECOMMENDED ACTION

The Administration recommends the Design Build Contract Method be used for the Design Build of an enclosed batting cage facility for Calallen ISD; and that the Administration be authorized to issue a Request for Qualifications to select a design build firm, and contract with the District Architect to oversee the project.

## **Closed Session Statement**

The Superintendent requests that the Board of Trustees convene in closed meeting as authorized by the provisions of the Open Meetings Act, Chapter 551 of the Texas Government Code. This executive session is in accordance with Section 551.074: For the purpose of considering the appointment, employment, evaluation, reassignment, duties, discipline or dismissal of a public officer or employee or to hear complaints or charges against a public officer or employee.

BOARD OF EDUCATION  
CALALLEN INDEPENDENT SCHOOL DISTRICT  
CORPUS CHRISTI, TEXAS

Date: July 25, 2011

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Subject: Consider approval of resignations and new hires

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New Business

**Action**

**BACKGROUND INFORMATION**

Calallen I.S.D. administration prepares of list of resignations and new hires since the previous Board meeting.

**ITEM ADDRESSED**

As per Personnel Lists presented to the Board.

**RECOMMENDED ACTION**

Administration recommends the Board approve resignations and appointments as presented.