



Future Ready. Community Strong.

Regular Meeting Agenda

Diamondhead Education Center
200 W. Burnsville Parkway
Burnsville, MN, 55337
October 25, 2018
6:30 PM

5:45 PM Listening Session with Directors Bob VandenBoom and Darcy Schatz

- I. Call to Order
 - A. Welcome
 - B. Pledge of Allegiance
- II. Approval of Agenda
- III. Information
 - A. Future Ready. Community Strong.
 - 1. Report on Read for the Record 3
Presenter: Vicki Roy
 - 2. Update on Foundation 191 4
Presenter: Tom Umhoefer, Director of Community Education, and Robbie Bunnell, Savage Parks & Recreation Administration
 - 3. Gideon Pond Elementary Principal Overivew 5
Presenter: Chris Bellmont
 - B. Reports
 - 1. Committee Reports 17
 - 2. Report on Timeline for Superintendent Search and Request for Proposal 18
Presenter: Stacey Sovine, Executive Director of Human Resources
- IV. Business Meeting
 - A. Consent Agenda
Although Board action is required, it is generally unnecessary to hold discussion on these items. In the event a Board member wishes to discuss an item, that item will be moved for separate consideration.
 - 1. Approve Minutes 19
 - 2. Approve Personnel Recommendations 21
 - 3. Adopt a Resolution to Accept Donations 22
 - 4. Approve August Payroll, Claims, Receipts and Investments 24
 - 5. Receive a Report on the October 11, 2018 Listening Session 56
- V. New Business

VI. Adjourn to a Workshop on Marketing Research Study
Presenter: Aaron Tinklenberg, Director of Communications

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**Agenda III.A.1.
October 25, 2018**

To: Board of Education, Members
Cindy Amoroso, Superintendent

From: Vicki Roy

Date: October 18, 2018

Re: Report on Read for the Record

Receive a report on Read for the Record from Vicki Roy.



**Agenda III.A.2.
October 25, 2018**

To: Board of Education, Members
Cindy Amoroso, Superintendent

From: Tom Umhoefer, Director of Community Education, and Robbie Bunnell, Savage
Parks & Recreation Administration

Date: October 18, 2018

Re: Update on Foundation 191

Receive an update on Foundation 191 from Tom Umhoefer, Director of Community Education, and Robbie Bunnell, Savage Parks & Recreation Administration.



**Agenda III.A.3.
October 25, 2018**

To: Board of Education, Members
Cindy Amoroso, Superintendent

From: Chris Bellmont, Principal

Date: October 16, 2018

Re: Gideon Pond Elementary Principal Overview

Receive a Gideon Pond Elementary Principal Overview from Chris Bellmont, Principal.



ONE91
Burnsville · Eagan · Savage



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***Gideon Pond
Elementary
October 25, 2018
School Board Report***

Future Ready. Community Strong.

Demographics

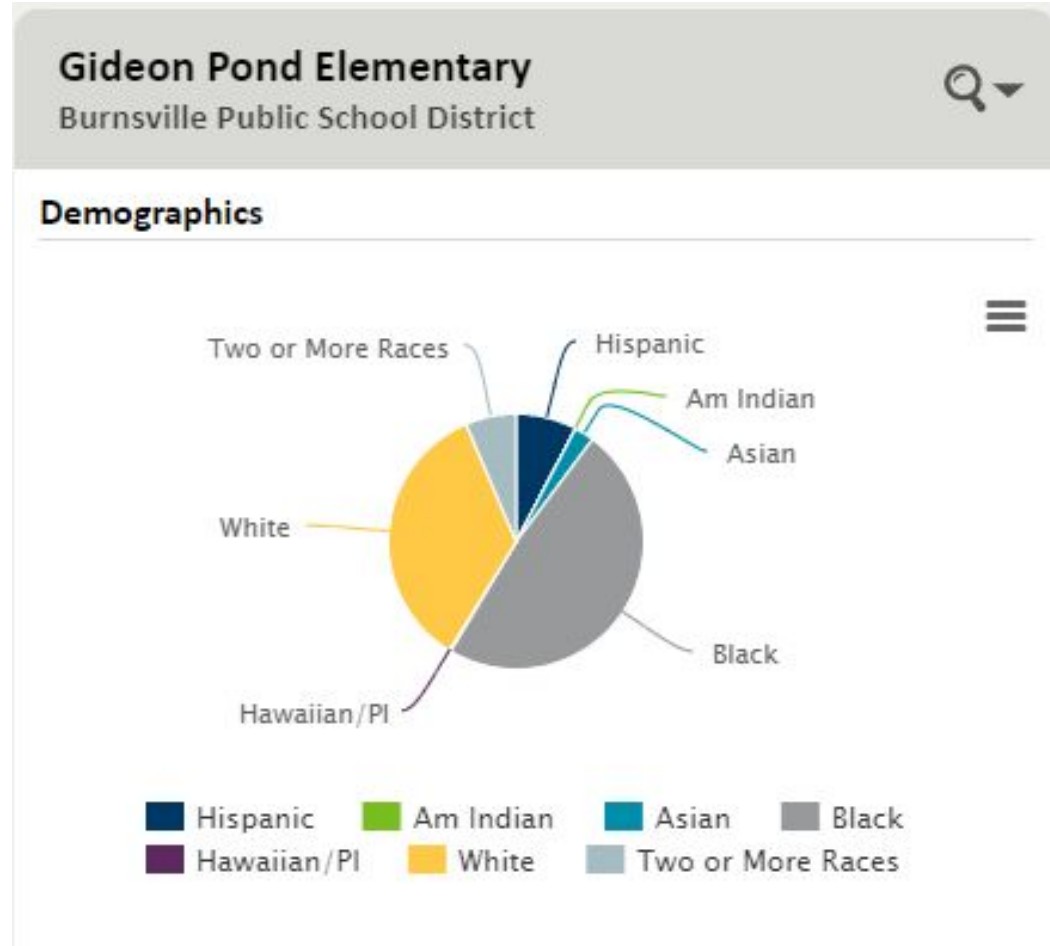
Ethnicity

Students

Black Students	48%
White Students	35%
Hispanic	8%
Two or More Races	6%
Asian	3%
American Indian	1 student

Staff

White	82.7%
Black	17.3%



From MN Dep't of Education:
education.state.mn.us

Site Improvement Goals

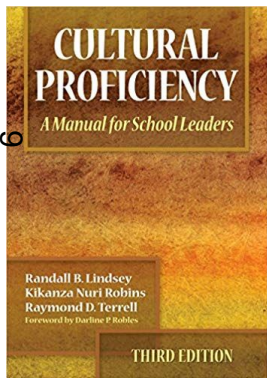
- During the 2018-19 school year, the number of Gideon Pond Black/African American students meeting proficiency on the MN Comprehensive Assessment (MCA) III Reading assessment will increase from 47.6% to 51.4%.
- During the 2018-19 school year, the percentage of all students enrolled in grades 3-5 at Gideon Pond for at least half a school year who are proficient on the Reading MCA Assessment will increase from 56.4% in 2018 to 59.4% in 2019.



This Is Us

Demographic Trend Data at Gideon Pond

- **Since 2011-12 SY**
 - **24% increase in Black Students**
 - **26% increase in F/R Lunch Status**
 - **Time to Re-Calibrate our outcomes to meet the needs of our school.**

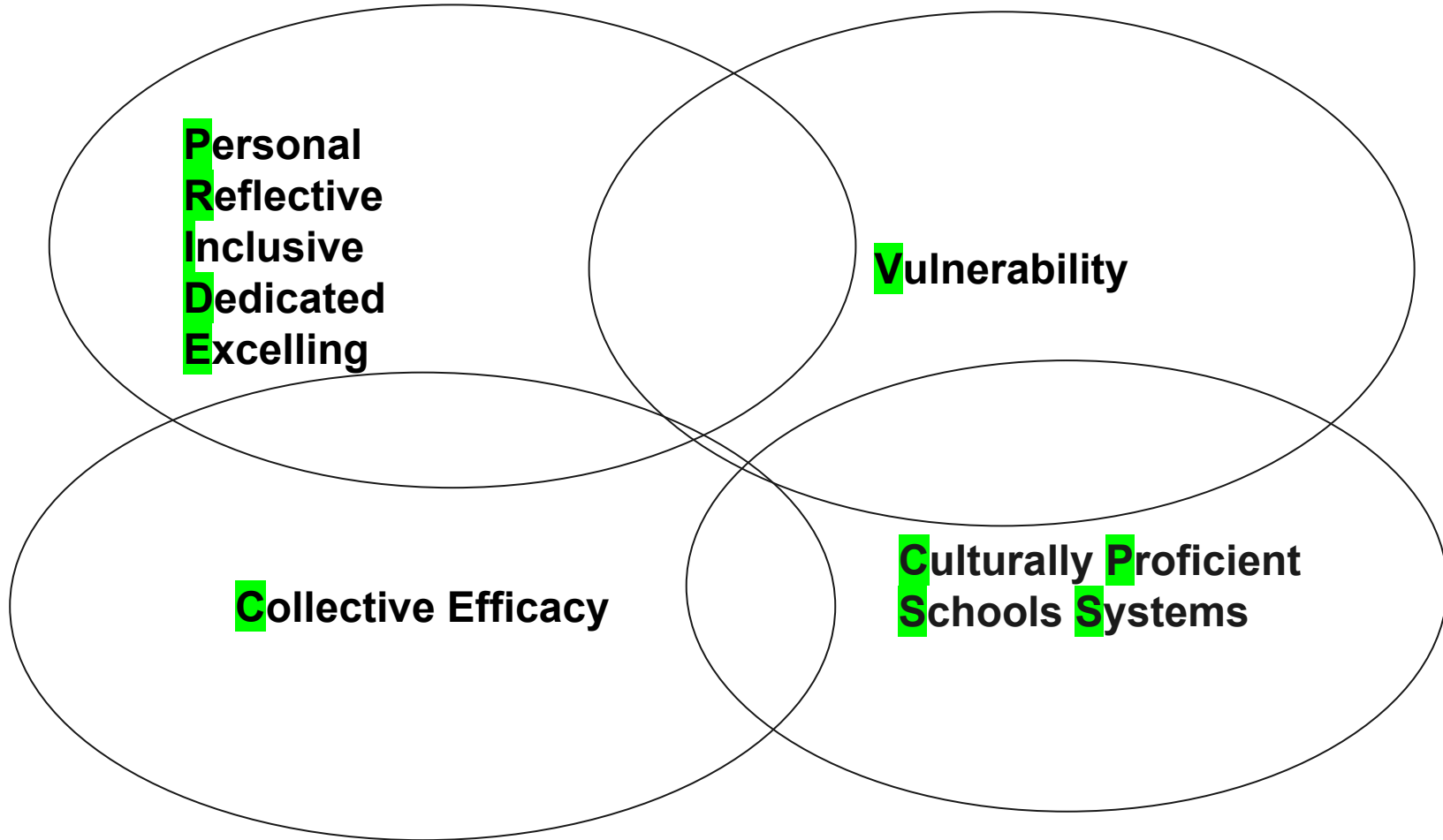


Guiding Principle of Culturally Proficient Schools Systems:

The Best of Both Worlds Enhances the Capacity of All. - R. Lindsay



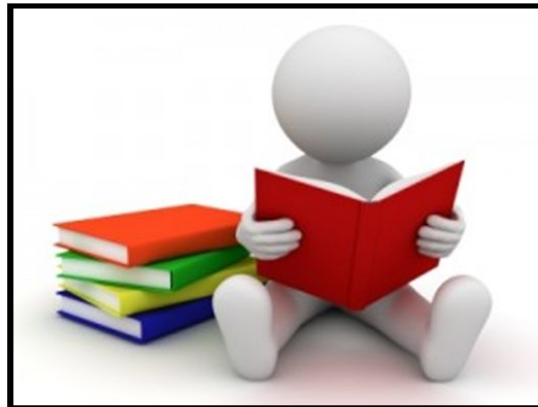
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18-19 SIP Graphic

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**Gideon Pond's
School Improvement Plan
Guides our Continuous
Learning and Improvement**



PLAN	We will collectively learn best practices in creating strong, sustainable independent readers.
DO	We will involve our knowledge of Conferencing, Facilitation Techniques, Social Emotional Learning, MTSS, and Technology.
STUDY	During the year we will study the impact of our learning in our collaborative team meetings.
ACT	Based on our findings during the year we will adjust and make changes needed or continue our work.

And Together, through our efforts, we will achieve this goal:

During the 18-19 school year, the number of Gideon Pond Black/ African American students meeting proficiency on the MCA III Reading Assessment will increase from 47.6% to 51.4%.

Pond PRIDE

Continue Successful Implementation of:

- Literacy Curriculum
- Understanding State Standards
- Multi-Tiered Systems of Support (MTSS)

Renew/Energize Commitment to:

- Successful Math Implementation
- Ongoing refinement of MTSS.
- Ongoing and Interactive CPSS work for all roles within the community (parents, support staff, community partners).

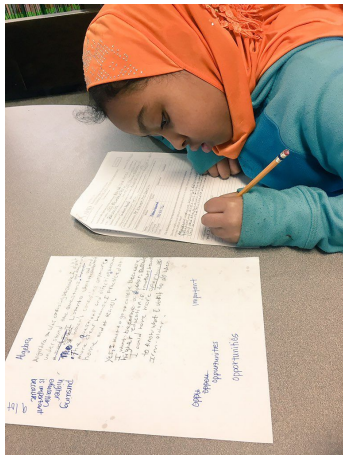


Data Points To Celebrate - *Future Ready*

- **Attendance**
 - **91.2% Consistent Attendance - 5.6% above State Avg.**
- **Academic Growth - Literacy**
 - **English Learner Target Growth - 23.1% above State Avg.**
 - **Overall Growth - 2.9% above State Avg.**
- **Academic Achievement - Literacy**
 - **2016-17 SY Black Student Proficiency = 41.4%**
 - **2017-18 SY Black Student Proficiency = 47.6%**



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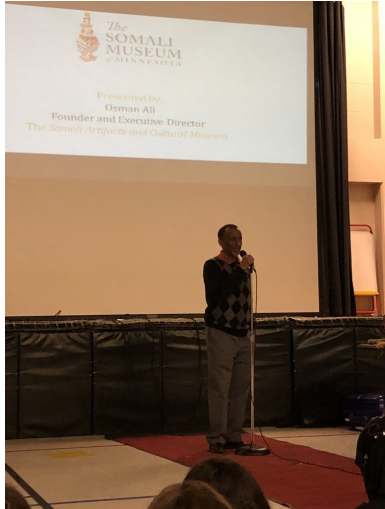


Data Points To Celebrate (Cont'd) - *Future Ready*

- **Academic Achievement - Math**
 - 17-18 Black Students = 53.3% (MN = 28%)
 - 17-18 White Students = 73.3% (MN = 65.2%)
- **Parent and Community Outreach/Partnership**
 - Support Your Scholar Nights
 - Parent Action Group (East African, Latino)
 - Parent Survey Results
 - Community Partners
- **Enrollment Trends**
 - 2015-16 = 462 Total Enrollment (K-6)
 - 2018-19 = 481 total Enrolment (K-5)
- **LINK to [MDE MCA Data](#)**



Community Strong



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Contact Information:

Chris Bellmont

cbellmont@isd191.org

Twitter @MrBellmont

952-707-3001



Future Ready. Community Strong.

**Agenda III.B.1.
October 25, 2018**

To: Board of Education, Members
Cindy Amoroso, Superintendent

From: Jim Schmid, Chair

Date: October 18, 2018

Re: Committee Reports

The following committees may provide updates to the School Board:

Technology Committee – Bob VandenBoom, Committee Chair

Policy Review Committee – Abigail Alt, Committee Chair

Student Performance and Achievement – Dan Luth, Committee Chair

Negotiating Committee- Dan Luth, Committee Chair

Intermediate School District 917 - DeeDee Currier, Board Representative

Sourcewell - Abigail Alt, Board Representative

Other Board Assignments:

- MSBA
- AMSD
- Foundation 191
- Minnesota State High School League
- BHS Hall of Fame
- Burnsville Chamber of Commerce
- Savage Chamber of Commerce
- Dakota Chamber of Commerce
- Scott County SCALE
- U of M CIS



**Agenda III.B.2.
October 25, 2018**

To: Board of Education, Members
Cindy Amoroso, Superintendent

From: Stacey Sovine, Executive Director of Human Resources

Date: October 18, 2018

Re: Report on Timeline for Superintendent Search and Request for Proposal

Receive a report on the proposed timeline for the superintendent search and request for proposal.

Milestones in the search process include the following dates:

October 31, 2018	Publish / Seek Request for Proposals (RFP's)
November 14, 2018	Proposals due
November 15-29, 2018	BOE reviews proposals and selects search firm finalists
November 29-Dec. 20, 2018	BOE interviews search firm finalists, selects search firm
January 2, 2019	Search process begins (sample areas for process) <ul style="list-style-type: none">• Timeline• Scope of search• Candidate profile• Screening questions• Interview process• Stakeholder meetings and input process
April 1, 2019	Tentative date for superintendent selection
July 1, 2019	New superintendent starts

School Board Minutes
 INDEPENDENT SCHOOL DISTRICT 191
 October 11, 2018

The meeting of the Board of Education was called to order by Chair Schmid at 6:30 p.m. at the Diamondhead Education Center, 200 West Burnsville Parkway, Burnsville, MN.

Call to Order

Members present: Directors Currier, Alt, VandenBoom, Luth, Miller and Chair Schmid. Schatz was absent. Others in attendance were Superintendent Amoroso, administrators, staff and members of the public.

Attendance

Schmid welcomed the audience and asked Miller to lead the Pledge of Allegiance.

Pledge of Allegiance

Moved by Currier, seconded by VandenBoom, to approve the agenda. Motion carried unanimously (6, 0).

Agenda

Received a report on 2018 Transportation from Glenn Simon, Director of Operations and Transportation.

Reports

Received a report on Culturally Proficient School System (CPSS) from Dr. Jenna Mitchler, Shannon McParland, Laurie Cunnien and Jeanne Kibler.

Received an Edward Neill Elementary Principal Overview from Dr. Elizabeth Vaught, Principal.

Received the Student Representative report from Student Representative Sundus Hussein.

Received the Superintendent Report from Superintendent Cindy Amoroso

Received verbal reports from Board Members Alt and Luth.

Moved by Miller, seconded by Luth, to approve the consent agenda:

Consent Agenda
 Minutes

-Approve minutes of the board retreat on September 26, 2018, and the regular board meeting on September 27, 2018.

-Approve personnel recommendations for H. Ae Kim, A. Bauer, L. Ngeh, A. Preblich, K. Sayers, A. Jensen, B. Bond, Y. Bruslavitseva, M. Jacobson, J. Le Vvintre, J. Morgan, K. Patch, S. Said, C. Schaaf, R. Scott, D. Spencer, P. Spohn, A. Acherbach, A. Alsalihi, H. Ali, R. Kinney, A. Mojica, M. Paul, N. Rykhus, S. Eggleston, Wyatt Anderson, and L. Engstrom.

Personnel
 Recommendations

-Approve and accept donations.

Donations

-Receive a report on the September 27, 2018 Listening Session.

Listening Session

-Approve an application for a final extended field trip request for Burnsville High School students to travel to Ecuador March 23-April 1, 2019.

Field Trip

- Approve, on a second reading basis, changes to Policies 205: *Open and*

Policies

Closed Meetings; 419: Tobacco- and Smoke-Free Environment; and 421: Gifts to Employees and School Board Members.

Motion carried unanimously (6, 0).

Moved by Alt, seconded by VandenBoom, to approve the Memorandum of Agreement with the City of Burnsville to provide time and resources for an environmental education pilot program. Motion carried unanimously after discussion (6, 0).

MOU

Moved by Miller, seconded by Luth, to accept the resignation/retirement letter from Superintendent Cindy Amoroso effective June 30, 2019. Motion carried unanimously after discussion (6, 0).

Accept Letter of Resignation

Moved by Currier, seconded by Alt, that the Board of Education directs Superintendent Cindy Amoroso to work with the appropriate staff to develop a plan and timeline for a superintendent search by October 25, 2018, so there is a superintendent in place by July 1, 2019. Motion carried unanimously after discussion (6, 0).

Sup't Search

Moved by Luth, seconded by VandenBoom, to adjourn to a board workshop at 8:11 p.m. Motion carried unanimously (6, 0).

Adjourn to a Board Workshop

The workshop began at 8:20 p.m. The purpose of the workshop was Northstar Rating System. The workshop ended at 9:35 p.m.

Workshop

October 11, 2018

Bob VandenBoom, clerk

Date Approved

**Burnsville-Eagan-Savage Public Schools
Independent School District 191
Human Resources**

TO: Members, Board of Education
Cynthia Amoroso, Superintendent

FROM: Stacey Sovine, Executive Director of Human Resources

DATE: October 25, 2018 FINAL

RE: Recommended Personnel Changes

CLASSIFICATION	ACTION	POSITION CONTROL	NAME	FINAL	LOCATION	POSITION	EFFECTIVE DATE
Certified	Appointment	Replacement	Hyun Ae Kim		ECSE Center	Teacher	10/8/2018 Revised
Certified	Appointment	New Position	Debra Brandon	*	Hidden Valley Elementary	Teacher SPED	11/1/2018
Certified	Change of Assignment		Katherine Korkowski		Diamondhead Education Center	Teacher ABE	7/1/2018
Classified	Appointment		David Watkins	*	Diamondhead Education Center	Assistant Superintendent	10/26/2018
Classified	Appointment	Replacement	Julie Nguyen		District-wide	AVID Tutor	2018/2019 School Year
Classified	Appointment	Replacement	Brittney Smith		ECSE Center	EA Level IV	10/23/2018
Classified	Appointment	New Position	Fauzia Mohamud		Sky Oaks Elementary School	EA Level IV	10/11/2018
Classified	Appointment	New Position	Zachary Gearman		Burnsville Alternative High School	EA Level IV	10/11/2018
Classified	Appointment	New Position	Yannick Ford		Sky Oaks Elementary School	EA Level IV	10/22/2018
Classified	Appointment	New Position	Canyon Thunstrom		District-wide	AVID Tutor	2018/2019 School Year
Classified	Change of Assignment		Sarah Lechner		Harriet Bishop Elementary	CE Program Supervisor	10/15/2018-12/15/2018
Classified	Change of Assignment	Replacement	Benjamin Mauser		Burnsville High School	Custodian Level II	10/16/2018
Classified	Change of Assignment	Replacement	Mark Gorzycki		Gideon Pond Elementary	Custodian Lead	10/15/2018
Classified	Resignation		Fauzia Mohamud		Diamondhead Education Center	CE Program Associate	10/5/2018 Revised
Classified	Resignation		Ryan Kuester		Diamondhead Education Center	CE Program Supervisor	10/17/2018
Co-Curricular/Coach	Appointment	Replacement	Khalid El-Amin		Burnsville High School	Asst Coach Boys Basketball	Winter Season 2019
Co-Curricular/Coach	Appointment	Replacement	Katherine Rider		Burnsville High School	Head Coach Speech Team	Winter Season 2019
Co-Curricular/Coach	Appointment	Replacement	Amanda Colin	*	Burnsville High School	Asst Coach Girls Hockey	Winter Season 2019
Co-Curricular/Coach	Appointment	Replacement	John Glas	*	Nicollet Middle School	Math League Advisor	Year Round
Co-Curricular/Coach	Resignation		Alexander Davis	*	Burnsville High School	Asst Coach Boys Basketball	3/15/2018



**Agenda IV.A.3.
October 25, 2018**

To: Members, Board of Education
Cindy Amoroso, Superintendent

From: Lisa K. Rider, Executive Director of Business Services

Date: October 18, 2018

Re: Donations

RECOMMENDATION: To adopt a resolution to approve and accept donations as presented.

RESOLUTION TO ACCEPT DONATIONS

WHEREAS,

1. School Board Policy 706 establishes guidelines for the acceptance of gifts to the District; and
2. Minnesota Statute 123B.02, Subd. 6 states the School Board may receive, for the benefit of the district, bequests, donations, or gifts for any proper purpose and apply the same to the purpose designated; and
3. Minnesota Statute 465.03 states the School Board may accept a grant or devise of real or personal property only by the adoption of a resolution approved by two-thirds of its members; and
4. Businesses and individuals have submitted donations to the district;

THEREFORE, BE IT RESOLVED by the School Board of ISD 191 to approve and accept with appreciation the donations as presented below and to permit their use as designated by the donors.

Moved by: _____

Seconded by: _____

Members in favor of the motion:

Members opposed:

Whereupon said Resolution was declared duly passed and adopted on October 25, 2018.

Bob VandenBoom
Clerk – Board of Education

Date	Donor	Recipient	Terms	Donation
9/20/2018	KORTNEY AND MARCUS COLUMBUS	BRAINPOWER IN A BACKPACK	DONATION	\$100.00
10/5/2018	ST JOHN THE BAPTIST CATHOLIC SCHOOL, KINDERGARTEN CLASSES	BRAINPOWER IN A BACKPACK	KINDERGARTEN CLASS FOOD DRIVE	FOOD DONATION
10/10/2018	DAFFODIL CLUB	BRIANPOWER IN A BACKPACK	CASH DONATION	\$400.00
10/14/2018	DAVID KAISER	BRAINPOWER IN A BACKPACK	CASH DONATION	\$100.00

Total monetary donation received: \$600.00



**Agenda IV.A.4
Oct 15, 2018**

TO: Cindy Amoroso, Superintendent and Board of Education
FROM: Lisa K. Rider, Executive Director of Business Services
DATE: Oct 25, 2018
RE: August Payroll, Claims and Receipts

RECOMMENDATION: That the Board approves August payroll checks numbered 719088-719104 and Direct Deposit notices numbered 692693-694507 in the net amount of \$3,323,744.41. June & August claims to date represented by checks numbered 460404-460837, 1020434-1020562, and 102178-102179 and wire transfers and adjustments totaling \$8,187,444.04. Also, that the Board accepts August receipts of \$15,098,033.61 and investments for the General Fund & 2015A School Building Bonds and OPEB of \$51,238,553.33 as of August 31, 2018.

August payroll, wire transfers, claims and receipts have been prepared under the direction of Robin Pikal, Director of Accounting, and are presented for approval by the School Board.

LKR/mw

**INDEPENDENT SCHOOL DISTRICT 191
FINANCIAL REPORT
August 2018**

Cash Receipts

Receipts		
Miscellaneous Adjustments		\$15,098,033.61
TOTAL AUG CASH RECEIVED		15,098,033.61

CASH DISBURSEMENTS

Aug		
Regular Payroll Checks	719088-719104	\$3,323,744.41
Direct Deposit Notices	692693-694507	
July payables previously approved:		\$849,575.20
Aug Claims previously approved:		\$229,026.59
June Claims previously approved:		\$868,820.69
Aug Claims:	460412-460511	\$661,102.40
	460597-460630	
	1020434-1020470	\$7,506.47
	102178-102179	\$1,977.91
Aug A/P Wires- Wires+P-card		\$5,453,329.34
Miscellaneous Adjustments		\$19,773.16
TOTAL AUG CASH DISBURSED		11,414,856.17

TOTAL EXPENSES TO BE APPROVED

Aug Cash Disbursed		\$11,414,856.17
Less: Items Previously Approved		-\$1,947,422.48
Plus: Aug Payables	460512-460596	\$1,195,494.20
Checks	460757-460837	
Sep Claims:	460631-460756	\$804,697.96
Checks	1020471-1020562	\$14,469.60
June Claims in Aug	460404-460411	\$29,093.00
TOTAL TO BE APPROVED		11,511,188.45

	Money Market	(Original Cost) Investments	Total 8/31/2018
GENERAL FUND	\$12,485,257.78	\$22,725,610.00	\$35,210,867.78
OPEB	\$19,751.29	\$8,910,562.00	\$8,930,313.29
OPEB EQUITY INV THROUGH JULY 31, 2018	\$8,196.65	\$3,991,934.65	\$4,000,131.30
2015A SCHOOL BUILDING BONDS	\$750.89	\$3,096,490.07	\$3,097,240.96
	\$12,513,956.61	\$38,724,596.72	\$51,238,553.33

Note: The attached investment reports are provided by our investment advisor, PMA Financial Network, Inc. These reports include our investment and money market balances.



Total Portfolio Report CAR

As of: 08/31/18

PMA Financial Network, Inc.

2135 CityGate Lane
7th Floor
Naperville, Illinois 60563
Telephone . 630-657-6400
Facsimile . 630-718-8701

BURNSVILLE ISD 191 / GENERAL FUND

2960

Type	Trans	SEQ	Purchase	Maturity	Instrument	Par-Val/Mat. Val.	Original Cost	Rate
LTD	0	1	08/31/18	08/31/18	PMA SECURITIES SYNDICATE (PMAS)	\$6,795,810.00	\$6,795,810.00	
MM					Investment Shares Portfolio	\$12,485,257.78	\$12,485,257.78	
TS	259966	1	08/24/18	09/25/18	MN TRUST TERM SERIES	\$12,021,672.33	\$12,000,000.00	2.060
CD	246451	1	09/26/17	09/26/18	BROOKLINE BANK / FIRST COMMONS BANK NA	\$249,983.84	\$246,500.00	1.411
CD	246452	1	09/26/17	09/26/18	QUONTIC BANK, FSB	\$249,910.61	\$246,600.00	1.343
CD	232865	1	10/18/16	10/25/18	ACB BANK	\$249,961.39	\$245,500.00	0.900
CD	232866	1	10/18/16	10/25/18	FREEMPORT STATE BANK	\$249,979.96	\$245,800.00	0.842
SEC	39527	1	05/10/17	11/13/18	American Express Centurion Bank Certificate of Deposit	\$248,000.00	\$248,000.00	1.435
SEC	40472	1	09/06/17	12/06/18	American Express Bank, Fsb Certificate of Deposit	\$247,000.00	\$247,000.00	1.533
SEC	39192	1	01/31/17	01/31/19	BMW Bank Of North America Certificate of Deposit	\$248,000.00	\$248,000.00	1.417
SEC	40160	1	08/03/17	02/04/19	Morgan Stanley Bank, National Association Certificate of Deposit	\$247,000.00	\$247,000.00	1.468
SEC	40161	1	08/03/17	02/04/19	Morgan Stanley Private Bank, National Association Certificate of Deposit	\$247,000.00	\$247,000.00	1.468
SEC	40516	1	09/07/17	03/07/19	Comenity Capital Bank / World Financial Capital Bank Certificate of Deposit	\$249,000.00	\$249,000.00	1.469
CD	252115	1	03/19/18	03/19/19	CFG COMMUNITY BANK	\$249,853.11	\$244,900.00	2.023
CD	252116	1	03/19/18	03/19/19	LANDMARK COMMUNITY BANK	\$249,853.11	\$244,900.00	2.023
CD	252117	1	03/19/18	03/19/19	VILLAGE BANK & TRUST - WINTRUST	\$249,949.00	\$245,000.00	2.020
CD	258176	1	07/26/18	07/26/19	T BANK, NA	\$249,845.90	\$243,900.00	2.438
CD	258175	1	07/26/18	01/27/20	FINANCIAL FEDERAL BANK	\$249,610.58	\$240,200.00	2.600
CD	258188	1	07/27/18	01/27/20	EAGLEBANK	\$249,651.28	\$240,500.00	2.525

Note: Weighted Yield & Weighted Average Portfolio Maturity are calculated only on the CD, CP, & SEC desk.

Total Amount --> \$35,287,338.89 \$35,210,867.78

Time and Dollar Weighted Portfolio Yield: 2.046 %

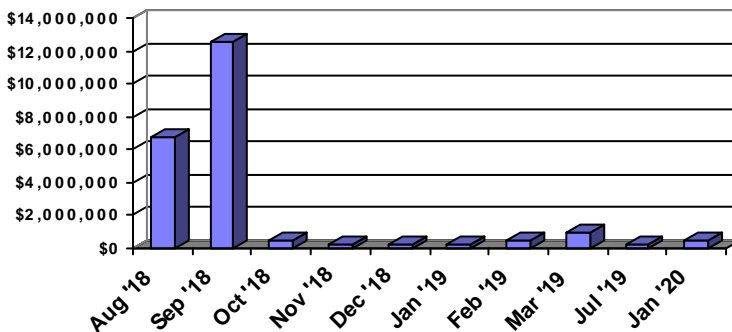
Weighted Average Portfolio Maturity: 28.93 Days

MM: 35.46%

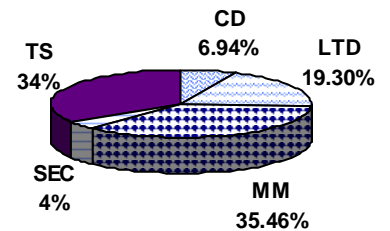
CD's: 6.94%

CP: 0.00%

SEC: 4.22%



Portfolio Maturity Summary - Maturing \$/Month



Portfolio Allocation by Transaction Type



Total Portfolio Report CAR

As of: 08/31/18

PMA Financial Network, Inc.

2135 CityGate Lane
7th Floor
Naperville, Illinois 60563
Telephone . 630-657-6400
Facsimile . 630-718-8701

BURNSVILLE ISD 191 / 2009 OPEB TRUST

3596

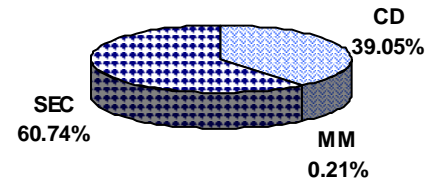
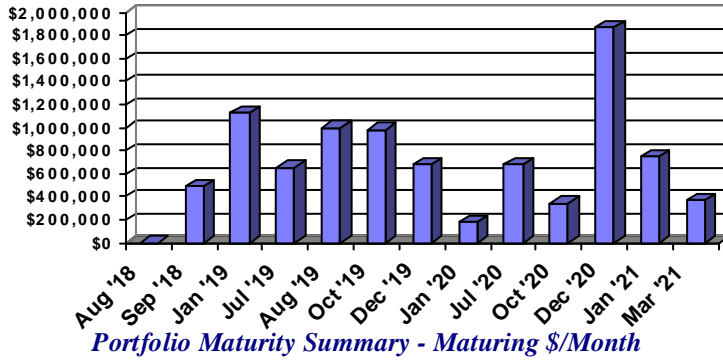
Type	Trans	SEQ	Purchase	Maturity	Instrument	Par-Val/Mat. Val.	Original Cost	Rate
MM					Investment Shares Portfolio	\$19,751.29	\$19,751.29	
SEC	30731	1	09/25/13	09/25/18	Discover Bank Certificate of Deposit	\$247,000.00	\$247,000.00	2.013
SEC	30738	1	09/25/13	09/25/18	Compass Bank Certificate of Deposit	\$247,000.00	\$247,000.00	1.962
CD	192886	1	01/13/14	01/14/19	M.Y. SAFRA BANK	\$248,142.42	\$228,500.00	1.717
CD	192887	1	01/13/14	01/14/19	STEARNS BANK NA (N)	\$248,500.88	\$230,700.00	1.542
SEC	28287	1	10/09/12	01/15/19	Lakewood Township NJ Ref	\$630,000.00	\$630,000.00	1.580
CD	257801	1	07/19/18	07/19/19	MAINSTREET BANK	\$249,908.71	\$244,100.00	2.380
CD	257802	1	07/19/18	07/19/19	GOLDEN CIRCLE CREDIT UNION, INC.	\$155,291.40	\$151,800.00	2.300
CD	257803	1	07/19/18	07/19/19	SONABANK	\$249,818.05	\$244,100.00	2.343
SEC	28397	1	11/15/12	08/15/19	DENTON TX INDEP SCH DIST TXBL -REF -SER C	\$1,000,000.00	\$1,000,000.00	1.520
CD	232809	1	10/14/16	10/15/19	GBC INTERNATIONAL BANK	\$249,730.21	\$241,800.00	1.092
CD	232810	1	10/14/16	10/15/19	LUANA SAVINGS BANK	\$237,251.62	\$230,000.00	1.050
CD	232811	1	10/14/16	10/15/19	CITIZENS STATE BANK OF LA CROSSE	\$106,113.69	\$103,200.00	0.940
SEC	28316	1	10/15/12	10/15/19	ABERDEEN TWP NJ REF	\$390,000.00	\$390,000.00	1.570
SEC	28317	1	10/16/12	12/01/19	FAIRFIELD & UNION OH LOCAL SCH DIST	\$330,000.00	\$294,162.00	1.620
SEC	28355	1	10/19/12	12/01/19	COOK CNTY IL HIGH SCH DIST #205 THORNTON TWP	\$350,000.00	\$350,000.00	1.939
CD	250359	1	01/25/18	01/27/20	KS STATEBANK / KANSAS STATE BANK OF MANHATTAN	\$181,747.83	\$175,000.00	1.914
CD	257798	1	07/19/18	07/20/20	FIRST INTERNET BANK OF INDIANA	\$249,273.69	\$236,400.00	2.696
CD	257799	1	07/19/18	07/20/20	REGENT BANK	\$249,280.58	\$236,700.00	2.650
CD	257800	1	07/19/18	07/20/20	ELGA CREDIT UNION	\$175,787.50	\$166,900.00	2.637
SEC	38171	1	09/02/16	10/01/20	City of New York NY	\$345,000.00	\$345,000.00	1.300
CD	248949	1	12/01/17	12/01/20	FIRST CAPITAL BANK	\$249,924.47	\$236,100.00	1.950
CD	248950	1	12/01/17	12/01/20	CITIZENS B&TC OF JACKSON	\$173,250.83	\$163,900.00	1.900
SEC	40118	1	07/31/17	12/15/20	Kane County Forest Preserve District	\$1,450,000.00	\$1,450,000.00	1.820
CD	249934	1	01/09/18	01/11/21	THIRD COAST BANK, SSB	\$248,912.73	\$233,800.00	2.119
CD	249935	1	01/09/18	01/11/21	BANK OF WISCONSIN DELLS	\$249,105.23	\$234,700.00	2.040
CD	249936	1	01/09/18	01/11/21	PRIME ALLIANCE BANK	\$249,105.23	\$234,700.00	2.040
SEC	38170	1	09/02/16	03/01/21	City of Rochester NH	\$365,000.00	\$365,000.00	1.340

Type	Trans	SEQ	Purchase	Maturity	Instrument	Par-Val/Mat. Val.	Original Cost	Rate
<i>Note: Weighted Yield & Weighted Average Portfolio Maturity are calculated only on the CD, CP, & SEC desk.</i>						Total Amount -->	\$9,144,896.36	\$8,930,313.29

Time and Dollar Weighted Portfolio Yield: 1.823 %

Weighted Average Portfolio Maturity: 524.47 Days

MM: 0.22%
CD's: 40.23%
CP: 0.00%
SEC: 59.55%





Total Portfolio Report CAR

As of: 08/31/18

PMA Financial Network, Inc.

2135 CityGate Lane
7th Floor
Naperville, Illinois 60563
Telephone . 630-657-6400
Facsimile . 630-718-8701

BURNSVILLE ISD 191 / 2015A BONDS

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Type	Trans	SEQ	Purchase	Maturity	Instrument	Par-Val/Mat. Val.	Original Cost	Rate
MM					Investment Shares Portfolio	\$750.89	\$750.89	
SDA					Savings Deposit Account - ASSOCIATED BANK, NA	\$3,096,490.07	\$3,096,490.07	

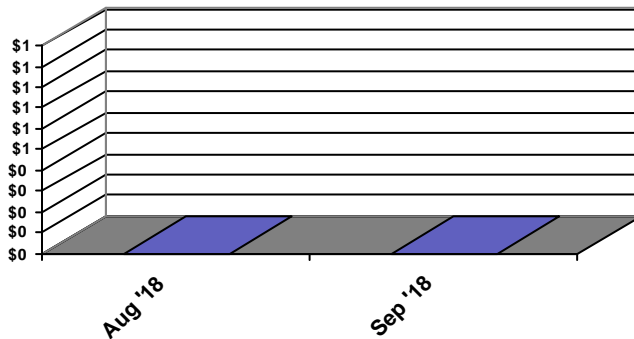
Note: Weighted Yield & Weighted Average Portfolio Maturity are calculated only on the CD, CP, & SEC desk.

Total Amount --> **\$3,097,240.96** **\$3,097,240.96**

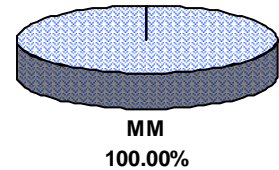
Time and Dollar Weighted Portfolio Yield: 1.800 %

Weighted Average Portfolio Maturity: 4.00 Days

MM: 100.00%
CD's: 0.00%
CP: 0.00%
SEC: 0.00%



Portfolio Maturity Summary - Maturing \$/Month



Portfolio Allocation by Transaction Type

August 2018

Wire Transfers

Date	From	To	Amount	For
080118	MSDLAF	Internal Revenue Service	700,690.52	7/31/18 Payroll - Federal Taxes
080118	MSDLAF	State of Minnesota	122,053.72	7/31/18 Payroll - State Taxes
080118	MSDLAF	PERA	112,459.23	7/31/18 Payroll - PERA
080118	MSDLAF	TRA	331,414.58	7/31/18 Payroll - TRA
080118	MSDLAF	State of Minnesota	2,169.90	7/31/18 Payroll - Child Support
080218	MSDLAF	First Bank & Trust	196,368.67	7/31/18 Payroll - TSA Wire
080318	MSDLAF	State of Minnesota	21,783.71	Health Care Savings Plan 7/31/18
080318	MSDLAF	Corporate Health	6,130.37	Medical Claims
080318	MSDLAF	Corporate Health	8,483.78	Flex Claims
080618	MSDLAF	State of Minnesota	2,180.08	Health Care Savings Plan 7/31/18
080618	MSDLAF	Preferred One	317,507.22	Health Insurance
080618	MSDLAF	Delta Dental	36,353.86	Dental Insurance
080918	MSDLAF	Preferred One	107,705.77	Health Insurance
081018	MSDLAF	Corporate Health	9,134.88	Medical Claims
081018	MSDLAF	Corporate Health	13,829.05	Flex Claims
081318	MSDLAF	Preferred One	203,535.75	Health Insurance
081518	MSDLAF	Delta Dental	24,366.49	Dental Insurance
081618	MSDLAF	Internal Revenue Service	675,136.85	8/15/18 Payroll - Federal Taxes
081618	MSDLAF	State of Minnesota	119,207.80	8/15/18 Payroll - State Taxes

081618	MSDLAF	State of Minnesota	2,169.90	8/15/18 Payroll - Child Support
081618	MSDLAF	PERA	115,739.69	8/15/18 Payroll - PERA
081618	MSDLAF	TRA	334,501.99	8/15/18 Payroll - TRA
081618	MSDLAF	First Bank & Trust	180,683.17	8/15/18 Payroll - TSA Wire
081618	MSDLAF	Preferred One	490,069.06	Health Insurance
081718	MSDLAF	Potalia TDCPostage	5,000.00	8/15/18 Postage
081718	MSDLAF	Corporate Health	9,577.38	Medical Claims
081718	MSDLAF	Corporate Health	17,216.77	Flex Claims
082218	MSDLAF	Delta Dental	20,163.99	Dental Insurance
082218	MSDLAF	Healthy Savings	2,907.14	Healthy Savings Program
082418	MSDLAF	Corporate Health	6,974.08	Flex Claims
082718	MSDLAF	Preferred One	272,448.60	Health Insurance
082918	MSDLAF	Delta Dental	22,192.79	Dental Insurance
082918	MSDALF	MN UI	3,593.91	Unemployment Insurance
083118	MSDLAF	Corporate Health	2,312.07	Flex Claims

Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
1	1020434		\$31.83	Aug 22, 2018	88888	8189	BRAUN, JEAN C
1	1020435		\$195.00	Aug 22, 2018	88888	9374	ASFELD, BETH M
1	1020436		\$245.00	Aug 22, 2018	88888	14970	DEUTSCH, MATTHEW R
1	1020437		\$1,186.80	Aug 22, 2018	88888	16428	JORDAN, ALLISON A
1	1020438		\$22.57	Aug 22, 2018	88888	16428	JORDAN, ALLISON A
1	1020439		\$18.00	Aug 22, 2018	88888	16789	KRONABETTER, JULIE R
1	1020440		\$167.37	Aug 22, 2018	88888	16789	KRONABETTER, JULIE R
1	1020441		\$19.00	Aug 22, 2018	88888	18190	JOHNSON, BRIAN J
1	1020442		\$27.24	Aug 22, 2018	88888	18533	BURKART, PAULA J
1	1020443		\$195.57	Aug 22, 2018	88888	18943	HUGHES, RACHEL J
1	1020444		\$209.38	Aug 22, 2018	88888	18943	HUGHES, RACHEL J
1	1020445		\$186.00	Aug 22, 2018	88888	19183	BECQUER, FRANCES
1	1020446		\$23.99	Aug 22, 2018	88888	19284	DERUSHA, JESSALYNN
1	1020447		\$44.15	Aug 22, 2018	88888	19330	HAAS, SHANNON
1	1020448		\$924.62	Aug 22, 2018	88888	19612	BEAL, JAY
1	1020449		\$240.67	Aug 22, 2018	88888	6874	STEAD, AMY JO
1	1020450		\$77.26	Aug 22, 2018	88888	13654	ROBB, BRADLEY E
1	1020451		\$218.26	Aug 22, 2018	88888	19217	SELLARS, JASON A
1	1020452		\$49.49	Aug 29, 2018	88888	7269	BARTH, TAMI RAE
1	1020453		\$36.69	Aug 29, 2018	88888	14006	GRIFFIN, LYNDISAY K
1	1020454		\$45.44	Aug 29, 2018	88888	15977	HEIM, WILLIAM V
1	1020455		\$159.30	Aug 29, 2018	88888	15977	HEIM, WILLIAM V
1	1020456		\$10.19	Aug 29, 2018	88888	17435	LUND, ELLIOTT J
1	1020457		\$32.75	Aug 29, 2018	88888	17731	KIBLER, CHRISTIAN D
1	1020458		\$101.93	Aug 29, 2018	88888	17983	ANDREWS, JEFFREY G
1	1020459		\$400.00	Aug 29,	88888	18043	AMOROSO, CYNTHIA

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
1	1020460		\$109.40	Aug 29, 2018	88888	18043	AMOROSO, CYNTHIA
1	1020461		\$200.00	Aug 29, 2018	88888	18391	JOHNSON, DOUGLAS A
1	1020462		\$149.00	Aug 29, 2018	88888	18943	HUGHES, RACHEL J
1	1020463		\$200.00	Aug 29, 2018	88888	16166	RIDER, LISA K
1	1020464		\$200.00	Aug 29, 2018	88888	17487	SOVINE, STACEY
1	1020465		\$84.16	Aug 29, 2018	88888	17565	PETRI, KATHRYN E
1	1020466		\$200.00	Aug 29, 2018	88888	18215	WATKINS, DAVID
1	1020467		\$59.41	Aug 29, 2018	88888	18536	SPAULDING, SHEILA J
1	1020468		\$236.00	Aug 29, 2018	88888	18710	OHAMA, HAYLEY C
1	1020469		\$200.00	Aug 29, 2018	88888	19154	PIKAL, ROBIN
1	1020470		\$1,000.00	Aug 29, 2018	88888	19210	STRANDER, SUTTON
1	1020471		\$251.71	Sep 5, 2018	88888	13413	COLEMAN, COLLEEN M
1	1020472		\$75.00	Sep 5, 2018	88888	14652	HERKENHOFF, PATRICIA ANN
1	1020473		\$159.39	Sep 5, 2018	88888	17142	GRAY, KAREN M
1	1020474		\$10.00	Sep 5, 2018	88888	17175	FUNSTON, KATHY L
1	1020475		\$1,000.00	Sep 5, 2018	88888	19036	DONOHUE, MACAULY G
1	1020476		\$137.89	Sep 5, 2018	88888	12579	STARKEY, MICHELE M
1	1020477		\$59.97	Sep 5, 2018	88888	13654	ROBB, BRADLEY E
1	1020478		\$344.00	Sep 5, 2018	88888	18037	PARKINSON, JACQUELYN R
1	1020479		\$136.78	Sep 5, 2018	88888	19218	TOMAS, KELLY
1	1020480		\$170.00	Sep 13, 2018	88888	9093	JACKSON, DEBORAH K
1	1020481		\$170.00	Sep 13, 2018	88888	9373	BROWN, MARY KAY
1	1020482		\$119.80	Sep 13, 2018	88888	10290	BRADY, STEVE
1	1020483		\$170.00	Sep 13, 2018	88888	10524	KAISER, DEBRA
1	1020484		\$170.00	Sep 13, 2018	88888	10851	BURNS, POLLYANNA M
1	1020485		\$170.00	Sep 13, 2018	88888	11106	HUBERTY, LORI A
1	1020486		\$170.00	Sep 13, 2018	88888	11153	HOLEWA, MARY A
1	1020487		\$170.00	Sep 13, 2018	88888	11213	BEERLING, LORIE A

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
1	1020488		\$72.14	Sep 13, 2018	88888	11818	HAMMER, JEFFREY
1	1020489		\$170.00	Sep 13, 2018	88888	11971	GOODING, DIANE
1	1020490		\$39.96	Sep 13, 2018	88888	12303	LOESCH, JAKE
1	1020491		\$15.53	Sep 13, 2018	88888	12319	CIN, STEPHANIE P
1	1020492		\$170.00	Sep 13, 2018	88888	12411	ERZ, MARCIA
1	1020493		\$170.00	Sep 13, 2018	88888	12974	EVANS, CHRISTINE O
1	1020494		\$170.00	Sep 13, 2018	88888	13821	BARNEY, ANGELA J
1	1020495		\$157.65	Sep 13, 2018	88888	14077	HELKE, DAVID M
1	1020496		\$170.00	Sep 13, 2018	88888	14710	HARTOG, KARRA L
1	1020497		\$170.00	Sep 13, 2018	88888	15522	HERBY, BETH ANN
1	1020498		\$170.00	Sep 13, 2018	88888	15549	BECKER, BRENDA S
1	1020499		\$170.00	Sep 13, 2018	88888	16392	CHAMBERLAND, TAUSHA
1	1020500		\$134.51	Sep 13, 2018	88888	16789	KRONABETTER, JULIE R
1	1020501		\$170.00	Sep 13, 2018	88888	16794	DONNOHUE, ROSE MARIE
1	1020502		\$170.00	Sep 13, 2018	88888	17082	LADUKE, LIZETTE
1	1020503		\$170.00	Sep 13, 2018	88888	17159	LAFAVRE, MAXINE B
1	1020504		\$170.00	Sep 13, 2018	88888	17611	GILPIN, ASHLEY
1	1020505		\$29.97	Sep 13, 2018	88888	17720	KUMMER, LACIE E
1	1020506		\$170.00	Sep 13, 2018	88888	17826	AUSTIN, LINDA M
1	1020507		\$165.90	Sep 13, 2018	88888	17904	ERICKSON, SHELLY L
1	1020508		\$170.00	Sep 13, 2018	88888	17929	DECARLO, CAMILLE
1	1020509		\$170.00	Sep 13, 2018	88888	17934	ANDERSON, ESTHER R
1	1020510		\$170.00	Sep 13, 2018	88888	17940	GUST, JENNIFER
1	1020511		\$170.00	Sep 13, 2018	88888	18212	LAWLER, MELISSA J
1	1020512		\$170.00	Sep 13, 2018	88888	18430	COOK, LAURIE N
1	1020513		\$170.00	Sep 13,	88888	18537	CONTRERAS, KODI C

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
1	1020514		\$170.00	Sep 13, 2018	88888	18552	GAYLE, LAURIE A
1	1020515		\$170.00	Sep 13, 2018	88888	18562	BLIESE, TRUDY M
1	1020516		\$170.00	Sep 13, 2018	88888	18666	HOLMES, JAMIE L
1	1020517		\$170.00	Sep 13, 2018	88888	18717	DAVILA, ROSA N
1	1020518		\$170.00	Sep 13, 2018	88888	18965	GAMACHE, DELAINE F
1	1020519		\$2.89	Sep 13, 2018	88888	18990	FLIKEID, TASHA
1	1020520		\$170.00	Sep 13, 2018	88888	19025	HASLOCK, CHRISTINE
1	1020521		\$170.00	Sep 13, 2018	88888	19090	KAUR, HARPREET
1	1020522		\$136.74	Sep 13, 2018	88888	19446	HOLLOWAY, ANDREA
1	1020523		\$198.33	Sep 13, 2018	88888	4356	SIMON, GLENN D.
1	1020524		\$170.00	Sep 13, 2018	88888	6705	QUINN, CATHERINE A
1	1020525		\$170.00	Sep 13, 2018	88888	9355	SCHMID, CHERYL
1	1020526		\$170.00	Sep 13, 2018	88888	10140	MACKAY, GALE M
1	1020527		\$170.00	Sep 13, 2018	88888	10288	TOMOSON, RHONDA G
1	1020528		\$7.74	Sep 13, 2018	88888	10820	SHELDEN, JON
1	1020529		\$170.00	Sep 13, 2018	88888	10982	YOUNG, MARY C
1	1020530		\$170.00	Sep 13, 2018	88888	11522	RAMLOW, NANCY
1	1020531		\$170.00	Sep 13, 2018	88888	11948	TOELLER, SANDRA L
1	1020532		\$170.00	Sep 13, 2018	88888	12126	SPONSLER, TONNETTE M
1	1020533		\$170.00	Sep 13, 2018	88888	12203	MAY, MARIE T
1	1020534		\$170.00	Sep 13, 2018	88888	12243	MAUSER, COURTNEY
1	1020535		\$20.93	Sep 13, 2018	88888	12283	NELSON, MICHELLE L
1	1020536		\$170.00	Sep 13, 2018	88888	12413	SANDBERG, ANN
1	1020537		\$170.00	Sep 13, 2018	88888	12967	TEACHOUT, EVI SUE
1	1020538		\$93.70	Sep 13, 2018	88888	13651	SEXTON, MARCIA

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
1	1020539		\$170.00	Sep 13, 2018	88888	14194	MAYERHOFER, TAMERA K
1	1020540		\$170.00	Sep 13, 2018	88888	14292	NEHER, TAMALA SUE
1	1020541		\$170.00	Sep 13, 2018	88888	14675	NEISEN, LUANN M
1	1020542		\$170.00	Sep 13, 2018	88888	14860	MARTIN, JOAN M
1	1020543		\$170.00	Sep 13, 2018	88888	15815	MOSSER, DAWN M
1	1020544		\$9.45	Sep 13, 2018	88888	16103	PILNEY, MAUREEN A
1	1020545		\$170.00	Sep 13, 2018	88888	16712	QUAST, LUCIA JANE
1	1020546		\$170.00	Sep 13, 2018	88888	17053	SCHROEDER, MICHELLE R
1	1020547		\$170.00	Sep 13, 2018	88888	17146	MCDONALD, PATRICIA A
1	1020548		\$170.00	Sep 13, 2018	88888	17155	TEAL, DARLA L
1	1020549		\$170.00	Sep 13, 2018	88888	17160	YIU, CAROL S
1	1020550		\$170.00	Sep 13, 2018	88888	17649	WAHIDI, ZARGHONA
1	1020551		\$170.00	Sep 13, 2018	88888	17691	MILLER, LORI A
1	1020552		\$170.00	Sep 13, 2018	88888	17877	MILANO, MENA
1	1020553		\$170.00	Sep 13, 2018	88888	18001	SEXTON, TRACY M
1	1020554		\$6.00	Sep 13, 2018	88888	18186	WESTERLUND, DANETTE R
1	1020555		\$170.00	Sep 13, 2018	88888	18188	TRUE, DIXIE A
1	1020556		\$170.00	Sep 13, 2018	88888	18330	STEVENSON, CAROL V
1	1020557		\$27.90	Sep 13, 2018	88888	18536	SPAULDING, SHEILA J
1	1020558		\$170.00	Sep 13, 2018	88888	18579	REESEN, JEAN E
1	1020559		\$5.72	Sep 13, 2018	88888	18635	MCDOWELL, MORGAN
1	1020560		\$170.00	Sep 13, 2018	88888	18974	MITSCHE, KELLI L
1	1020561		\$170.00	Sep 13, 2018	88888	19304	PAGE, DENISE
1	1020562		\$170.00	Sep 13, 2018	88888	19368	RATHSABANDITH, TANYA
Check Count	129	Grand Total	\$21,976.07				

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460404		\$279.08	Aug 17, 2018	28540	0	CORE BEVERAGE
4	460405		\$1,000.00	Aug 17, 2018	29854	0	CREIGHTON UNIVERSITY
4	460406		\$1,750.00	Aug 17, 2018	18891	0	HADDORFF, LUKE
4	460407		\$13,681.05	Aug 17, 2018	09327	0	INTERMEDIATE SCHOOL DISTRICT 917
4	460408		\$359.62	Aug 17, 2018	23914	0	MIDWEST VENDING
4	460409		\$127.00	Aug 17, 2018	27940	0	RED'S SAVOY PIZZA
4	460410		\$367.50	Aug 17, 2018	08798	12	REGENTS OF THE UNIVERSITY OF MINNESOTA
4	460411		\$11,528.75	Aug 17, 2018	24346	0	STRATEGIC BEHAVIORAL SOLUTIONS
4	460412		\$346.90	Aug 18, 2018	00428	0	ARAMARK
4	460413		\$114.80	Aug 18, 2018	00001	1820	BALAKIREV, OKSANA
4	460414		\$1,869.27	Aug 18, 2018	02519	0	CENTERPOINT ENERGY
4	460415		\$2,400.00	Aug 18, 2018	27322	0	CLIFTONLARSONALLEN, LLP
4	460416		\$77,026.19	Aug 18, 2018	00809	0	DAKOTA ELECTRIC ASSOCIATION
4	460417		\$799.58	Aug 18, 2018	22061	1	DISTRIBUTED WEBSITE CORPORATION
4	460418		\$349.00	Aug 18, 2018	29235	0	FISLER DATA, LLC
4	460419		\$1,389.78	Aug 18, 2018	20662	0	FITZHARRIS SPORTS
4	460420		\$225.00	Aug 18, 2018	29857	1	FRANCOTYP-POSTALIA, INC.
4	460421		\$137.00	Aug 18, 2018	27604	0	GREAT LAKES HIGHER EDUCATION CORPORATION
4	460422		\$538.00	Aug 18, 2018	20324	1	GURSTEL LAW FIRM, P.C.
4	460423		\$11,100.00	Aug 18, 2018	28876	0	IMAGINE DESIGN & CREATIVE CONSULTING, INC
4	460424		\$20,066.00	Aug 18, 2018	29858	0	INTEGRATED SYSTEMS CORPORATION
4	460425		\$1,944.00	Aug 18, 2018	04113	0	J&D TROPHY
4	460426		\$105.00	Aug 18, 2018	20523	0	JONES, SCOTT
4	460427		\$200.00	Aug 18, 2018	29856	0	KOELSCH, PATRICE C.
4	460428		\$1,661.60	Aug 18, 2018	25512	0	MAYER ARTS, INC.
4	460429		\$212.51	Aug 18,	29825	0	MINUTEMAN PRESS

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
4	460430		\$1,285.00	Aug 18, 2018	09181	0	MN ASSOC OF SCHOOL ADMINISTRATORS (MASA)
4	460431		\$200.00	Aug 18, 2018	07914	2	MN DEPT OF LABOR AND INDUSTRY
4	460432		\$2,500.00	Aug 18, 2018	21301	4	MN STATE UNIVERSITY-DULUTH
4	460433		\$1,000.00	Aug 18, 2018	21301	3	MN STATE UNIVERSITY-MANKATO
4	460434		\$500.00	Aug 18, 2018	00016	3373	PANOS, SAMATHAJANE
4	460435		\$335.60	Aug 18, 2018	24681	0	PROFESSIONAL WIRELESS COMMUNICATIONS
4	460436		\$77,924.00	Aug 18, 2018	29855	0	REGION 1
4	460437		\$350.00	Aug 18, 2018	03691	0	ROTARY CLUB OF BURNSVILLE
4	460438		\$42,800.32	Aug 18, 2018	09331	1	SCHMITTY & SONS
4	460439		\$5,570.37	Aug 18, 2018	29345	1	T-MOBILE
4	460440		\$60.00	Aug 18, 2018	24968	0	TRANG, KRISTINE
4	460441		\$1,194.30	Aug 18, 2018	29826	0	UPPER LAKES FOOD, INC.
4	460442		\$1,402.58	Aug 21, 2018	29704	0	ANCHOR SOLAR INVESTMENTS, LLC
4	460443		\$136.50	Aug 21, 2018	29859	0	BENDICKSON, OLIVIA
4	460444		\$47.50	Aug 21, 2018	00000	7367	BOLSTAD, JEN
4	460445		\$639.18	Aug 21, 2018	02519	0	CENTERPOINT ENERGY
4	460446		\$310.00	Aug 21, 2018	01928	1	CHANHASSEN HIGH SCHOOL
4	460447		\$3,394.50	Aug 21, 2018	06231	0	CONSOLIDATED COMMUNICATIONS
4	460448		\$395.00	Aug 21, 2018	29729	0	GREATAMERICA FINANCIAL SERVICES
4	460449		\$862.00	Aug 21, 2018	28098	0	KIRB APPAREL LLC
4	460450		\$2,500.00	Aug 21, 2018	00016	3375	LIU, ALBERT
4	460451		\$2,100.00	Aug 21, 2018	02540	0	MN SCHOOL BOARDS ASSOCIATION (MSBA)
4	460452		\$486.79	Aug 21, 2018	06477	0	OFFICE OF MN IT SERVICES
4	460453		\$1,301.00	Aug 21, 2018	26086	0	ORKIN COMMERCIAL SERVICES
4	460454		\$138.76	Aug 21, 2018	00000	4397	PHIPPS, SHARMYN

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460455		\$1,500.00	Aug 21, 2018	00016	3374	REYNOLDS, EMILY
4	460456		\$600.60	Aug 21, 2018	02397	0	SCHOOL MATE
4	460457		\$11,000.20	Aug 21, 2018	04417	1	US FOODS INC
4	460458	Unissued	\$0.00	Aug 21, 2018	04417	1	US FOODS INC
4	460459	Unissued	\$0.00	Aug 21, 2018	04417	1	US FOODS INC
4	460460		\$631.71	Aug 24, 2018	02623	1	ACCO BRANDS USA LLC
4	460461		\$27.00	Aug 24, 2018	06215	0	AIRPORT TAXI, INC.
4	460462		\$2,500.00	Aug 24, 2018	07129	3	AUGSBURG UNIVERSITY
4	460463		\$3,208.99	Aug 24, 2018	02519	0	CENTERPOINT ENERGY
4	460464		\$489.50	Aug 24, 2018	00502	0	CORNERSTONE COPY CENTER
4	460465		\$295.00	Aug 24, 2018	00666	1	COUNCIL FOR EXCEPTIONAL CHILDREN
4	460466		\$1,000.00	Aug 24, 2018	00906	0	DAKOTA COUNTY TECHNICAL COLLEGE
4	460467		\$79.00	Aug 24, 2018	27261	0	EDUCATION WEEK
4	460468		\$459.40	Aug 24, 2018	26262	1	EDUCATORS BENEFIT CONSULTANTS, LLC
4	460469		\$300.00	Aug 24, 2018	29235	0	FISLER DATA, LLC
4	460470		\$20,417.06	Aug 24, 2018	20347	1	HOUSE OF PRINT
4	460471		\$118,595.33	Aug 24, 2018	09327	0	INTERMEDIATE SCHOOL DISTRICT 917
4	460472		\$7,035.03	Aug 24, 2018	27633	0	KELLY SERVICES, INC.
4	460473		\$1,090.00	Aug 24, 2018	29772	0	MASMS-MN ED FACILITY MGMT PROFESSIONALS
4	460474		\$454.20	Aug 24, 2018	03029	1	MINNESOTA ENERGY RESOURCES
4	460475		\$1,365.00	Aug 24, 2018	09181	1	MN ADMINISTRATOR FOR SPECIAL EDUCATION (MASE)
4	460476		\$865.00	Aug 24, 2018	08338	0	MN ASSOC OF SECONDARY SCHOOL PRINCIPAL(MASSP)
4	460477		\$422.00	Aug 24, 2018	02445	0	MN STATE HIGH SCHOOL LEAGUE (MSHSL)
4	460478		\$6.46	Aug 24, 2018	00000	9028	MOSS, JUDY
4	460479		\$600.00	Aug 24, 2018	29717	0	PAM MCDONALD CONSULTING, LLC
4	460480		\$11,340.55	Aug 24,	03116	4	PEARSON EDUCATION

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
4	460481		\$60.00	Aug 24, 2018	24879	0	PEREZ, MELISSA M.
4	460482		\$5,996.65	Aug 24, 2018	29793	1	PLANSOURCE
4	460483		\$2,523.65	Aug 24, 2018	20099	2	RELIASTAR LIFE INSURANCE COMPANY
4	460484		\$2,695.55	Aug 24, 2018	20099	3	RELIASTAR LIFE INSURANCE COMPANY
4	460485		\$1,557.52	Aug 24, 2018	20099	4	RELIASTAR LIFE INSURANCE COMPANY
4	460486		\$5,687.55	Aug 24, 2018	23848	0	SFM
4	460487		\$2,000.00	Aug 24, 2018	04829	0	ST CATHERINE UNIVERSITY
4	460488		\$2,000.00	Aug 24, 2018	25447	0	ST. CLOUD TECHNICAL COLLEGE
4	460489		\$390.00	Aug 24, 2018	21149	0	SUCANSKY, SARAH
4	460490		\$37,899.26	Aug 24, 2018	24486	0	THE HARTFORD
4	460491		\$2,378.00	Aug 24, 2018	25100	0	TOP 20 TRAINING, LLC
4	460492		\$299.50	Aug 24, 2018	26170	1	TUMBLEWEED PRESS, INC.
4	460493		\$825.00	Aug 24, 2018	28298	0	US HEALTH WORKS MEDICAL GRP MN, PC
4	460494		\$249.00	Aug 28, 2018	29771	0	AMERICAN MAILING MACHINES
4	460495		\$206.23	Aug 28, 2018	01365	0	AMERIPRIDE LINEN AND APPAREL SERVICES
4	460496		\$250.00	Aug 28, 2018	00014	1485	BANKS, CHRISTIAN
4	460497		\$44.00	Aug 28, 2018	00001	1822	BOOTH, PAIGE
4	460498		\$92.92	Aug 28, 2018	02519	0	CENTERPOINT ENERGY
4	460499		\$11.60	Aug 28, 2018	00001	1823	DIVER, TIARA
4	460500		\$18,000.00	Aug 28, 2018	29535	0	KRULL, MELISSA
4	460501		\$633.44	Aug 28, 2018	23914	0	MIDWEST VENDING
4	460502		\$455.00	Aug 28, 2018	09181	1	MN ADMINISTRATOR FOR SPECIAL EDUCATION (MASE)
4	460503		\$865.00	Aug 28, 2018	08338	0	MN ASSOC OF SECONDARY SCHOOL PRINCIPAL(MASSP)
4	460504		\$75.00	Aug 28, 2018	22397	0	MN BOARD OF SCHOOL ADMINISTRATORS (MBSA)
4	460505		\$15.00	Aug 28, 2018	21858	3	MN YOUTH READING AWARDS (MYRA)

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460506		\$4,281.45	Aug 28, 2018	04476	0	NATIONAL TREASURE KUNG FU INC
4	460507		\$313.17	Aug 28, 2018	03196	6	SCHOLASTIC INC.
4	460508		\$308.58	Aug 28, 2018	28183	0	SECOND HARVEST HEARTLAND
4	460509		\$50.00	Aug 28, 2018	00001	1821	SMITH, ALISON
4	460510		\$469.00	Aug 28, 2018	21785	0	TONY'S APPLIANCE, INC.
4	460511		\$2,351.03	Aug 28, 2018	04417	1	US FOODS INC
4	460512		\$1,302.26	Sep 1, 2018	28491	0	A.J. MOORE ELECTRIC, INC.
4	460513		\$611.10	Sep 1, 2018	28147	1	AGROPUR INC. DIVISION NATREL USA
4	460514		\$1,610.00	Sep 1, 2018	28566	0	AHERN, PATRICK
4	460515		\$1,172.00	Sep 1, 2018	29816	0	ALLIED ELECTROSTATIC OF MINNESOTA INC.
4	460516		\$75,229.00	Sep 1, 2018	25221	0	ALTA ENTERPRISES, INC.
4	460517		\$3,449.23	Sep 1, 2018	27586	0	AMERICAN OFFICE PRODUCTS
4	460518		\$44.26	Sep 1, 2018	01365	0	AMERIPRIDE LINEN AND APPAREL SERVICES
4	460519		\$118.91	Sep 1, 2018	00428	0	ARAMARK
4	460520		\$490.00	Sep 1, 2018	25449	2	AUTOMATED LOGIC CONTRACTING SERVICES
4	460521		\$3,445.40	Sep 1, 2018	09987	1	BEARCOM
4	460522		\$106,646.99	Sep 1, 2018	03544	2	BEST BUY BUSINESS ADVANTAGE ACCOUNT
4	460523		\$831.06	Sep 1, 2018	21117	0	BIO CORPORATION
4	460524		\$1,086.43	Sep 1, 2018	00477	0	BIX PRODUCE COMPANY
4	460525		\$1,083.87	Sep 1, 2018	00172	1	BLICK ART MATERIALS
4	460526		\$135.24	Sep 1, 2018	04655	0	BROWN'S ICE CREAM CO.
4	460527		\$3,320.00	Sep 1, 2018	29306	0	C.G.T. LIMITED
4	460528		\$2,368.75	Sep 1, 2018	00707	1	CARRIER CORPORATION
4	460529		\$129,019.00	Sep 1, 2018	20289	1	CDW GOVERNMENT, INC.
4	460530		\$366.80	Sep 1, 2018	27279	1	COLE PAPERS INC.
4	460531		\$597.46	Sep 1,	23509	0	COOL AIR MECHANICAL, INC.

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
4	460532		\$3,978.53	Sep 1, 2018	00502	0	CORNERSTONE COPY CENTER
4	460533		\$118.46	Sep 1, 2018	29846	0	COTTENS' INC.
4	460534		\$352.12	Sep 1, 2018	00647	0	CROWN RENTAL, INC.
4	460535		\$10,348.10	Sep 1, 2018	04186	1	DALCO
4	460536	Unissued	\$0.00	Sep 1, 2018	04186	1	DALCO
4	460537	Unissued	\$0.00	Sep 1, 2018	04186	1	DALCO
4	460538		\$473.75	Sep 1, 2018	00279	0	DIVERSIFIED SNACK DISTRIBUTION
4	460539		\$45.00	Sep 1, 2018	24933	0	DURAND MANUFACTURING, INC.
4	460540		\$326.54	Sep 1, 2018	01064	2	EARL F. ANDERSEN
4	460541		\$83.92	Sep 1, 2018	08846	2	ECOLAB
4	460542		\$2,149.00	Sep 1, 2018	26949	0	FAIRFIELD GLASS & WINDOW, INC.
4	460543		\$15.51	Sep 1, 2018	23054	1	FASTENAL
4	460544		\$2,050.00	Sep 1, 2018	24349	1	FINISHING TOUCH PLUS
4	460545		\$82.35	Sep 1, 2018	01231	0	FLINN SCIENTIFIC, INC.
4	460546		\$687.11	Sep 1, 2018	01541	1	GENERAL PARTS, LLC
4	460547		\$139.80	Sep 1, 2018	27736	0	GLOBAL COMMUNICATIONS WIRING & SERVICES
4	460548		\$368.14	Sep 1, 2018	04387	1	GRAINGER
4	460549		\$1,429.41	Sep 1, 2018	01478	1	GRAYBAR ELECTRIC COMPANY, INC.
4	460550		\$2,947.00	Sep 1, 2018	01641	0	H&B SPECIALIZED PRODUCTS, INC.
4	460551		\$266,900.60	Sep 1, 2018	05805	0	HILLER COMMERCIAL FLOORS
4	460552		\$19,878.75	Sep 1, 2018	26668	1	HM RECEIVABLES CO LLC
4	460553		\$147.10	Sep 1, 2018	04818	0	HORIZON COMMERCIAL POOL SUPPLY
4	460554		\$70,017.86	Sep 1, 2018	03362	4	HOUGHTON MIFFLIN HARCOURT PUBLISHING CO.
4	460555		\$1,300.00	Sep 1, 2018	05834	0	INSTITUTE FOR ENVIRONMENTAL ASSESSMENT,
4	460556		\$463.50	Sep 1, 2018	29071	0	JOBS FOUNDATION/TECH DUMP

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460557		\$1,407.88	Sep 1, 2018	03587	1	JOHNSON CONTROLS FIRE PROTECTION LP
4	460558		\$15,453.00	Sep 1, 2018	28688	0	K12 TRANSPORTATION MANAGEMENT SERVICES, INC.
4	460559		\$23,282.75	Sep 1, 2018	24803	1	L&M BOILER SYSTEMS, INC.
4	460560		\$45.00	Sep 1, 2018	02319	0	LAVAN FLOOR COVERING CO.
4	460561		\$117.56	Sep 1, 2018	06419	1	LENSCRAFTERS, INC.
4	460562		\$430.00	Sep 1, 2018	05077	0	LOCKSAFE INC.
4	460563		\$3,515.74	Sep 1, 2018	04255	1	LOYOLA PRESS
4	460564		\$13,020.86	Sep 1, 2018	02196	0	MACKIN EDUCATIONAL RESOURCES
4	460565		\$254.00	Sep 1, 2018	05756	0	MASTER ELECTRIC CO., INC.
4	460566		\$1,699.04	Sep 1, 2018	04333	1	MEDCO SUPPLY COMPANY
4	460567		\$3,050.00	Sep 1, 2018	08865	10	METRO ECSU-REGION 11 ISD#920
4	460568		\$270.00	Sep 1, 2018	20320	0	NORTHERN AIR CORPORATION (NAC)
4	460569		\$2,450.00	Sep 1, 2018	03695	0	OVERHEAD DOOR COMPANY OF THE NORTHLAND
4	460570		\$11,710.37	Sep 1, 2018	26290	0	PERFORMANCE APPAREL, LLC
4	460571		\$1,360.00	Sep 1, 2018	29860	0	RACHEL CONTRACTING, INC.
4	460572		\$1,145.58	Sep 1, 2018	05511	0	RED WING SHOE STORE
4	460573		\$1,452.67	Sep 1, 2018	21851	0	RED WING SHOE STORE
4	460574	Unissued	\$0.00	Sep 1, 2018	21851	0	RED WING SHOE STORE
4	460575		\$118.00	Sep 1, 2018	28528	0	ROCK HARD LANDSCAPE SUPPLY
4	460576		\$7,140.00	Sep 1, 2018	23241	0	RYAN MECHANICAL, INC.
4	460577		\$189.75	Sep 1, 2018	03196	6	SCHOLASTIC INC.
4	460578		\$169.63	Sep 1, 2018	03745	2	SHERWIN-WILLIAMS
4	460579		\$2,070.10	Sep 1, 2018	03472	2	SHIFFLER EQUIPMENT SALES INC
4	460580		\$9,883.68	Sep 1, 2018	02217	1	SIEMENS INDUSTRY, INC.
4	460581		\$192.66	Sep 1, 2018	03689	0	STATE SUPPLY CO., INC.
4	460582		\$405.00	Sep 1,	04664	0	SUMMIT PRINT COPY AND MAIL SERVICE

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
4	460583		\$1,245.00	Sep 1, 2018	28140	0	SUPERIOR STRIPING, INC.
4	460584		\$81.95	Sep 1, 2018	03703	0	SUPREME SCHOOL SUPPLY
4	460585		\$430.81	Sep 1, 2018	02899	0	TESSMAN COMPANY
4	460586		\$21,604.05	Sep 1, 2018	08203	1	TIES
4	460587		\$11,590.00	Sep 1, 2018	29807	0	TREE PROTECTION SERVICES
4	460588		\$396.56	Sep 1, 2018	29519	1	TRI-DIM FILTER CORP
4	460589		\$12,426.53	Sep 1, 2018	03802	0	TRIO SUPPLY
4	460590	Unissued	\$0.00	Sep 1, 2018	03802	0	TRIO SUPPLY
4	460591		\$12,262.50	Sep 1, 2018	29737	0	TRUNORTH PAINTING INC
4	460592		\$9,825.00	Sep 1, 2018	29177	0	TWIN CITY OUTDOOR SERVICES, INC.
4	460593		\$1,265.00	Sep 1, 2018	28965	0	UTILITY ENERGY SYSTEMS LLC
4	460594		\$52,971.30	Sep 1, 2018	03296	0	WILCOX PAPER, LLC
4	460595	Unissued	\$0.00	Sep 1, 2018	03296	0	WILCOX PAPER, LLC
4	460596	Unissued	\$0.00	Sep 1, 2018	03296	0	WILCOX PAPER, LLC
4	460597		\$2,813.25	Aug 30, 2018	28713	1	AGILE SPORTS TECHNOLOGIES, INC.
4	460598		\$355.00	Aug 30, 2018	27125	0	ALLEN, DARIEL J.
4	460599		\$47.50	Aug 30, 2018	04895	0	ASSOCIATION OF CLERICAL EMPLOYEES
4	460600		\$425.00	Aug 30, 2018	28901	0	BIG SUBURBAN CONFERENCE EXECUTIVE SECRETARY
4	460601		\$1,550.00	Aug 30, 2018	09991	0	BURNSVILLE ASSOCIATION OF EDUCATIONAL ASSTS
4	460602		\$587.80	Aug 30, 2018	29243	0	CARLSON, GERRI
4	460603		\$106.95	Aug 30, 2018	02519	0	CENTERPOINT ENERGY
4	460604		\$922.50	Aug 30, 2018	00502	0	CORNERSTONE COPY CENTER
4	460605		\$125.00	Aug 30, 2018	00666	1	COUNCIL FOR EXCEPTIONAL CHILDREN
4	460606		\$304.50	Aug 30, 2018	24275	0	FAGERNESS, JOYCE
4	460607		\$699.97	Aug 30, 2018	28651	0	FOOD GROUP

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460608		\$50.00	Aug 30, 2018	03622	2	GALE/CENGAGE LEARNING
4	460609		\$137.00	Aug 30, 2018	27604	0	GREAT LAKES HIGHER EDUCATION CORPORATION
4	460610		\$538.00	Aug 30, 2018	20324	1	GURSTEL LAW FIRM, P.C.
4	460611		\$69,478.78	Aug 30, 2018	27811	0	HEADWAY EMOTIONAL HEALTH SERVICES
4	460612		\$98.01	Aug 30, 2018	27633	0	KELLY SERVICES, INC.
4	460613		\$10,848.33	Aug 30, 2018	02102	0	KRAUS-ANDERSON INS. AGENCY, INC.
4	460614		\$100.00	Aug 30, 2018	28387	1	LUTHER COLLEGE
4	460615		\$3,499.94	Aug 30, 2018	24921	0	MECA SPORTSWEAR
4	460616		\$1,326.00	Aug 30, 2018	08112	0	MEDICINE LAKE TOURS
4	460617		\$917.00	Aug 30, 2018	02538	0	MN ELEMENTARY SCHOOL PRINCIPALS ASSOC (MESPA)
4	460618		\$3,790.00	Aug 30, 2018	02445	0	MN STATE HIGH SCHOOL LEAGUE (MSHSL)
4	460619		\$80.00	Aug 30, 2018	08769	0	NCPERS MINNESOTA
4	460620		\$1,000.00	Aug 30, 2018	02136	0	NORMANDEALE COMMUNITY COLLEGE
4	460621		\$224.00	Aug 30, 2018	28168	0	ROARK, RICHARD JEFFREY
4	460622		\$552.00	Aug 30, 2018	29861	0	ROBB, JAMES T
4	460623		\$426.32	Aug 30, 2018	04442	1	SCHOOL DATEBOOKS
4	460624		\$4,635.35	Aug 30, 2018	07382	0	SCHOOL SERVICES EMPLOYEES LOCAL 284
4	460625		\$3,670.73	Aug 30, 2018	29847	0	TEACHERS ON CALL
4	460626		\$691.31	Aug 30, 2018	03802	0	TRIO SUPPLY
4	460627		\$4,089.00	Aug 30, 2018	28417	0	UNIVERSAL ATHLETIC SERVICE INC.
4	460628		\$1,000.00	Aug 30, 2018	08798	1	UNIVERSITY OF MINNESOTA-TWIN CITIES
4	460629		\$500.00	Aug 30, 2018	04279	0	UNIVERSITY OF ST. THOMAS
4	460630		\$330.00	Aug 30, 2018	28298	0	US HEALTH WORKS MEDICAL GRP MN, PC
4	460631		\$938.84	Sep 7, 2018	01365	0	AMERIPRIDE LINEN AND APPAREL SERVICES
4	460632		\$2,200.00	Sep 7, 2018	29297	0	AMPLIFIED IT, LLC
4	460633		\$23.50	Sep 7,	00001	1830	ANDERSON, MATTHEW OR JANELLE

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
4	460634		\$219.00	Sep 7, 2018	00098	1	ASCD
4	460635		\$790.24	Sep 7, 2018	26245	1	AUDIO LOGIC SYSTEMS
4	460636		\$60.00	Sep 7, 2018	24379	0	BURNSVILLE LIONS CLUB
4	460637		\$20,583.88	Sep 7, 2018	00673	2	BURNSVILLE, CITY OF
4	460638		\$18,441.59	Sep 7, 2018	04226	0	BURNSVILLE, CITY OF
4	460639	Unissued	\$0.00	Sep 7, 2018	04226	0	BURNSVILLE, CITY OF
4	460640		\$266.02	Sep 7, 2018	02781	5	CENTURYLINK
4	460641		\$2,500.00	Sep 7, 2018	27322	0	CLIFTONLARSONALLEN, LLP
4	460642		\$173.88	Sep 7, 2018	00016	1988	COLEGROVE, SUANNE
4	460643		\$497.35	Sep 7, 2018	00502	0	CORNERSTONE COPY CENTER
4	460644		\$33.50	Sep 7, 2018	00647	0	CROWN RENTAL, INC.
4	460645		\$50,000.00	Sep 7, 2018	29862	1	CST MN - BIN#170065
4	460646		\$500.00	Sep 7, 2018	00016	3378	DAHL, SYDNEY
4	460647		\$8,460.22	Sep 7, 2018	00641	0	DICK'S/LAKEVILLE SANITATION, INC.
4	460648		\$1,500.00	Sep 7, 2018	28604	0	DIRSEC, INC.
4	460649		\$52.65	Sep 7, 2018	00001	1827	DISSMORE, DONNETTE
4	460650		\$20.15	Sep 7, 2018	00001	1828	EPP, ANNA
4	460651		\$349.00	Sep 7, 2018	29235	0	FISLER DATA, LLC
4	460652		\$18,831.75	Sep 7, 2018	04527	1	FOLLETT SCHOOL SOLUTIONS, INC.
4	460653		\$6,165.06	Sep 7, 2018	29863	1	GLS COMPANIES
4	460654		\$110.00	Sep 7, 2018	01657	1	GTS EDUCATIONAL EVENTS
4	460655		\$12.91	Sep 7, 2018	00862	3	HERFF JONES, INC.
4	460656		\$2,011.00	Sep 7, 2018	04858	0	IND. SCHOOL DIST. 621
4	460657		\$1,551.52	Sep 7, 2018	09224	1	IND. SCHOOL DIST. 622
4	460658		\$11,394.67	Sep 7, 2018	07462	1	IND. SCHOOL DIST. 709

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Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460659		\$3,928.00	Sep 7, 2018	26911	0	INTERNATIONAL GYMNASTICS OF MN, LLC
4	460660	Unissued	\$0.00	Sep 7, 2018	26911	0	INTERNATIONAL GYMNASTICS OF MN, LLC
4	460661		\$5,030.00	Sep 7, 2018	03587	1	JOHNSON CONTROLS FIRE PROTECTION LP
4	460662		\$957.12	Sep 7, 2018	27633	0	KELLY SERVICES, INC.
4	460663		\$1,000.00	Sep 7, 2018	29614	0	MCMAHON, SHEALYN
4	460664		\$300.00	Sep 7, 2018	22385	0	METRO TRANSIT
4	460665		\$14,792.61	Sep 7, 2018	07448	0	MINNESOTA VALLEY ELECTRIC COOPERATIVE
4	460666		\$917.00	Sep 7, 2018	02538	0	MN ELEMENTARY SCHOOL PRINCIPALS ASSOC (MESPA)
4	460667		\$165.00	Sep 7, 2018	21858	3	MN YOUTH READING AWARDS (MYRA)
4	460668		\$452.76	Sep 7, 2018	24335	1	NEW DOMINION SCHOOL
4	460669		\$51.43	Sep 7, 2018	02765	0	NORCOSTCO, INC.
4	460670		\$2,000.00	Sep 7, 2018	02136	0	NORMANDALE COMMUNITY COLLEGE
4	460671		\$1,249.80	Sep 7, 2018	02440	0	NORTHEAST METRO INTERMEDIATE DIST. 916
4	460672		\$52.18	Sep 7, 2018	02489	1	OFFICE DEPOT COMPANY
4	460673		\$450.00	Sep 7, 2018	29717	0	PAM MCDONALD CONSULTING, LLC
4	460674		\$10.70	Sep 7, 2018	00001	1825	PHOENIX, JAMIE
4	460675		\$86.94	Sep 7, 2018	00016	3376	POESCHL, EMILY
4	460676		\$11.45	Sep 7, 2018	00001	1829	PRADO GARCIA, LIZETH
4	460677		\$536.00	Sep 7, 2018	08917	1	RYDIN DECAL
4	460678		\$7,396.22	Sep 7, 2018	09588	0	SAVAGE, CITY OF
4	460679		\$66.00	Sep 7, 2018	26552	3	SCHOOL NUTRITION ASSOCIATION
4	460680		\$50,355.00	Sep 7, 2018	23848	0	SFM
4	460681		\$401.41	Sep 7, 2018	24465	2	SHRED-IT USA
4	460682		\$6,805.42	Sep 7, 2018	28611	0	SOUTHWEST METRO INTERMEDIATE 288
4	460683		\$24.57	Sep 7, 2018	09180	2	STAR TRIBUNE
4	460684		\$64.00	Sep 7,	00001	1826	STUFFLBEAM, JAMIE

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Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
4	460685		\$645.24	Sep 7, 2018	29847	0	TEACHERS ON CALL
4	460686		\$1,125.00	Sep 7, 2018	05746	0	THEATRICAL COSTUME COMPANY
4	460687		\$12,500.00	Sep 7, 2018	29286	1	UNIVERSITY OF COLORADO-DENVER
4	460688		\$870.00	Sep 7, 2018	28298	0	US HEALTH WORKS MEDICAL GRP MN, PC
4	460689		\$10.34	Sep 7, 2018	04243	1	VIKING ELECTRIC SUPPLY, INC.
4	460690		\$16.45	Sep 7, 2018	00001	1824	WOLLIN, JAMES
4	460691		\$14.31	Sep 7, 2018	02776	0	XCEL ENERGY
4	460692		\$1,000.00	Sep 7, 2018	00016	3377	ZERR, CHELSEA ROSE
4	460693		\$30.41	Sep 14, 2018	28551	0	ADVANCED IMAGING SOLUTIONS
4	460694		\$75.00	Sep 14, 2018	23909	0	ALEMENY-JONES, AUREA
4	460695		\$645.37	Sep 14, 2018	00428	0	ARAMARK
4	460696		\$2,000.00	Sep 14, 2018	07129	3	AUGSBURG UNIVERSITY
4	460697		\$170.00	Sep 14, 2018	11617	0	BLOCKER, JENNIFER M
4	460698		\$30.00	Sep 14, 2018	26711	0	BURNSVILLE FIRE MUSTER
4	460699		\$150.00	Sep 14, 2018	00673	0	BURNSVILLE, CITY OF
4	460700		\$775.00	Sep 14, 2018	29831	0	CALHOUN INTERMEDIATE SCHOOL DISTRICT
4	460701		\$60.00	Sep 14, 2018	28260	0	CHOY, SERGIO R.
4	460702		\$2,500.00	Sep 14, 2018	26146	0	CONNELL, PETER
4	460703		\$180.00	Sep 14, 2018	25919	0	CORDOVA, LETICIA
4	460704		\$113.32	Sep 14, 2018	28540	0	CORE BEVERAGE
4	460705		\$2,500.00	Sep 14, 2018	29864	0	CORNELL COLLEGE
4	460706		\$699.00	Sep 14, 2018	00502	0	CORNERSTONE COPY CENTER
4	460707		\$1,133.00	Sep 14, 2018	29854	0	CREIGHTON UNIVERSITY
4	460708		\$489.50	Sep 14, 2018	07857	4	DAKOTA COUNTY 4-H
4	460709		\$360.00	Sep 14, 2018	20524	0	DEWALD, RINA C.

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Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460710		\$6,933.33	Sep 14, 2018	22061	1	DISTRIBUTED WEBSITE CORPORATION
4	460711		\$1,008.29	Sep 14, 2018	02333	1	EARTHGRAINS BAKING CO. INC.
4	460712		\$89.10	Sep 14, 2018	09272	2	ECM PUBLISHERS, INC.
4	460713		\$665.55	Sep 14, 2018	26262	1	EDUCATORS BENEFIT CONSULTANTS, LLC
4	460714		\$3,190.00	Sep 14, 2018	24387	0	FLAMINIO, KATHRYN
4	460715		\$47.02	Sep 14, 2018	00575	0	GROTH MUSIC COMPANY
4	460716		\$2,374.57	Sep 14, 2018	20347	1	HOUSE OF PRINT
4	460717		\$12,298.27	Sep 14, 2018	01880	0	IND. SCHOOL DIST. 194
4	460718		\$250.00	Sep 14, 2018	08939	0	ITEM
4	460719		\$75.00	Sep 14, 2018	24542	0	JAMA, SAFIYO
4	460720		\$140.00	Sep 14, 2018	28421	0	KENDALL, BRUCE
4	460721		\$500.00	Sep 14, 2018	25595	0	KIMBERLY GIBBONS
4	460722		\$9,945.42	Sep 14, 2018	02102	0	KRAUS-ANDERSON INS. AGENCY, INC.
4	460723		\$40.00	Sep 14, 2018	28748	0	LAMPRECHT, JOHN
4	460724		\$40.88	Sep 14, 2018	29827	0	MAD HATTER WELLNESS LLC
4	460725		\$27.40	Sep 14, 2018	00001	1831	MARTINEZ-MORENO, ALONSO
4	460726		\$347.76	Sep 14, 2018	00016	3380	MCGARY, KRISTEN
4	460727		\$78.00	Sep 14, 2018	08112	0	MEDICINE LAKE TOURS
4	460728		\$297.00	Sep 14, 2018	22385	0	METRO TRANSIT
4	460729		\$528.06	Sep 14, 2018	03029	1	MINNESOTA ENERGY RESOURCES
4	460730		\$299.00	Sep 14, 2018	09181	0	MN ASSOC OF SCHOOL ADMINISTRATORS (MASA)
4	460731		\$106.30	Sep 14, 2018	00001	1832	MWAI, MARY
4	460732		\$31.20	Sep 14, 2018	27563	1	NORTH AMERICAN BANKING COMPANY
4	460733		\$1,500.00	Sep 14, 2018	00016	3379	OSTERHAUS, MEGAN
4	460734		\$210.00	Sep 14, 2018	24879	0	PEREZ, MELISSA M.
4	460735		\$870.00	Sep 14,	24681	0	PROFESSIONAL WIRELESS

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Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			COMMUNICATIONS
4	460736		\$51,898.10	Sep 14, 2018	09331	1	SCHMITTY & SONS
4	460737		\$317,994.03	Sep 14, 2018	09331	0	SCHMITTY & SONS SCHOOL BUSES, INC.
4	460738		\$418.50	Sep 14, 2018	02397	0	SCHOOL MATE
4	460739		\$3,000.00	Sep 14, 2018	22278	1	SCHOOLFINANCES.COM, INC
4	460740		\$315.00	Sep 14, 2018	04683	3	SCOTT COUNTY 4-H
4	460741		\$9,250.00	Sep 14, 2018	29559	0	SITEIMPROVE, INC.
4	460742		\$1,361.21	Sep 14, 2018	28477	1	SOULO COMMUNICATIONS
4	460743		\$5,577.59	Sep 14, 2018	29345	1	T-MOBILE
4	460744		\$2,759.43	Sep 14, 2018	29847	0	TEACHERS ON CALL
4	460745		\$487.50	Sep 14, 2018	29848	0	THE ANTON GROUP LLC
4	460746		\$1,196.95	Sep 14, 2018	28502	0	THE MCDOWELL AGENCY, INC.
4	460747		\$200.00	Sep 14, 2018	28852	0	TYLER, BRUCE
4	460748		\$2,133.00	Sep 14, 2018	08798	1	UNIVERSITY OF MINNESOTA-TWIN CITIES
4	460749		\$76,984.16	Sep 14, 2018	29826	0	UPPER LAKES FOOD, INC.
4	460750	Unissued	\$0.00	Sep 14, 2018	29826	0	UPPER LAKES FOOD, INC.
4	460751	Unissued	\$0.00	Sep 14, 2018	29826	0	UPPER LAKES FOOD, INC.
4	460752	Unissued	\$0.00	Sep 14, 2018	29826	0	UPPER LAKES FOOD, INC.
4	460753		\$393.01	Sep 14, 2018	20019	0	VERNON COMPANY
4	460754		\$297.00	Sep 14, 2018	08458	0	WORDMASTERS LLC
4	460755		\$15,324.85	Sep 14, 2018	02776	0	XCEL ENERGY
4	460756		\$333.20	Sep 14, 2018	23405	0	YANTA, REBECCA
4	460757		\$29,585.00	Sep 16, 2018	28491	0	A.J. MOORE ELECTRIC, INC.
4	460758		\$247.20	Sep 16, 2018	02623	1	ACCO BRANDS USA LLC
4	460759		\$7,565.08	Sep 16, 2018	29434	0	ACER SERVICE CORPORATION
4	460760		\$2,396.00	Sep 16, 2018	28551	0	ADVANCED IMAGING SOLUTIONS

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Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460761		\$5,530.19	Sep 16, 2018	28147	1	AGROPUR INC. DIVISION NATREL USA
4	460762	Unissued	\$0.00	Sep 16, 2018	28147	1	AGROPUR INC. DIVISION NATREL USA
4	460763	Unissued	\$0.00	Sep 16, 2018	28147	1	AGROPUR INC. DIVISION NATREL USA
4	460764	Unissued	\$0.00	Sep 16, 2018	28147	1	AGROPUR INC. DIVISION NATREL USA
4	460765		\$775.96	Sep 16, 2018	03503	0	AMERICAN TIME & SIGNAL
4	460766		\$388.60	Sep 16, 2018	01365	0	AMERIPRIDE LINEN AND APPAREL SERVICES
4	460767	Unissued	\$0.00	Sep 16, 2018	01365	0	AMERIPRIDE LINEN AND APPAREL SERVICES
4	460768		\$6,270.00	Sep 16, 2018	00145	0	APACHE GROUP
4	460769		\$2,174.40	Sep 16, 2018	00106	0	AQUA ENGINEERING, INC.
4	460770		\$1,625.09	Sep 16, 2018	03544	2	BEST BUY BUSINESS ADVANTAGE ACCOUNT
4	460771		\$550.00	Sep 16, 2018	04400	0	BESTER BROS TRANSFER & STORAGE CO
4	460772		\$4,225.38	Sep 16, 2018	00477	0	BIX PRODUCE COMPANY
4	460773	Unissued	\$0.00	Sep 16, 2018	00477	0	BIX PRODUCE COMPANY
4	460774		\$2,818.88	Sep 16, 2018	26720	0	BLUE BELL ENTERPRISES, INC.
4	460775		\$4,499.28	Sep 16, 2018	00397	0	BRO-TEX, INC.
4	460776		\$2,500.00	Sep 16, 2018	20289	1	CDW GOVERNMENT, INC.
4	460777		\$2,373.19	Sep 16, 2018	27279	1	COLE PAPERS INC.
4	460778		\$33.30	Sep 16, 2018	00647	0	CROWN RENTAL, INC.
4	460779		\$13,243.97	Sep 16, 2018	04186	1	DALCO
4	460780	Unissued	\$0.00	Sep 16, 2018	04186	1	DALCO
4	460781	Unissued	\$0.00	Sep 16, 2018	04186	1	DALCO
4	460782		\$43.59	Sep 16, 2018	00576	1	DELTA EDUCATION
4	460783		\$7,621.03	Sep 16, 2018	00279	0	DIVERSIFIED SNACK DISTRIBUTION
4	460784	Unissued	\$0.00	Sep 16, 2018	00279	0	DIVERSIFIED SNACK DISTRIBUTION
4	460785		\$2,790.93	Sep 16, 2018	08846	2	ECOLAB
4	460786		\$600.00	Sep 16,	28982	0	EKON-O-PAC, LLC

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Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
4	460787		\$55.16	Sep 16, 2018	09001	1	ERIC ARMIN INC.
4	460788		\$64.86	Sep 16, 2018	23054	1	FASTENAL
4	460789		\$2,140.00	Sep 16, 2018	24349	1	FINISHING TOUCH PLUS
4	460790		\$53.88	Sep 16, 2018	00691	0	FRONTIER AG & TURF
4	460791		\$6,011.32	Sep 16, 2018	01541	1	GENERAL PARTS, LLC
4	460792		\$146.05	Sep 16, 2018	27736	0	GLOBAL COMMUNICATIONS WIRING & SERVICES
4	460793		\$2,086.65	Sep 16, 2018	04387	1	GRAINGER
4	460794		\$670.00	Sep 16, 2018	01641	0	H&B SPECIALIZED PRODUCTS, INC.
4	460795		\$5,111.89	Sep 16, 2018	04818	0	HORIZON COMMERCIAL POOL SUPPLY
4	460796		\$289.73	Sep 16, 2018	23654	1	IDENTISYS, INC.
4	460797		\$1,866.55	Sep 16, 2018	28877	0	INTERSTATE ALL BATTERY CENTER
4	460798		\$3,495.00	Sep 16, 2018	23420	0	IXL LEARNING, INC.
4	460799		\$4,466.71	Sep 16, 2018	03587	1	JOHNSON CONTROLS FIRE PROTECTION LP
4	460800		\$6,051.15	Sep 16, 2018	28622	1	JTM PROVISIONS CO. INC.
4	460801		\$523.75	Sep 16, 2018	08955	0	KELLEHER, HELMRICH AND ASSOCIATES
4	460802		\$6,906.00	Sep 16, 2018	29371	0	KENDELL DOORS & HARDWARE, INC.
4	460803		\$170.26	Sep 16, 2018	02203	0	LAKESHORE LEARNING MATERIALS
4	460804		\$395.00	Sep 16, 2018	05077	0	LOCKSAFE INC.
4	460805		\$1,500.00	Sep 16, 2018	07914	2	MN DEPT OF LABOR AND INDUSTRY
4	460806		\$183.55	Sep 16, 2018	28240	1	MN SUPPLY
4	460807		\$1,508.85	Sep 16, 2018	04156	0	NEWS-2-YOU, INC.
4	460808		\$2,176.00	Sep 16, 2018	20320	0	NORTHERN AIR CORPORATION (NAC)
4	460809		\$1,301.00	Sep 16, 2018	26086	0	ORKIN COMMERCIAL SERVICES
4	460810		\$481.95	Sep 16, 2018	03695	0	OVERHEAD DOOR COMPANY OF THE NORTHLAND
4	460811		\$1,113.84	Sep 16, 2018	01709	1	PPG ARCHITECTURAL FINISHES

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Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
4	460812		\$5,863.24	Sep 16, 2018	28785	1	PRODOCON, INC
4	460813		\$2,619.06	Sep 16, 2018	29715	0	RAINBOW TREE COMPANY
4	460814		\$61,458.54	Sep 16, 2018	29749	0	RAK CONSTRUCTION, INC.
4	460815		\$219.13	Sep 16, 2018	05511	1	RED WING SHOE COMPANY INC
4	460816		\$672.94	Sep 16, 2018	21851	1	RED WING SHOE COMPANY INC
4	460817		\$272.50	Sep 16, 2018	27940	0	RED'S SAVOY PIZZA
4	460818		\$580.00	Sep 16, 2018	28528	0	ROCK HARD LANDSCAPE SUPPLY
4	460819		\$5,120.00	Sep 16, 2018	23241	0	RYAN MECHANICAL, INC.
4	460820		\$804.74	Sep 16, 2018	22579	0	SCHAD TRACY SIGNS
4	460821		\$313.18	Sep 16, 2018	03196	6	SCHOLASTIC INC.
4	460822		\$612.03	Sep 16, 2018	25097	1	SCHOOL SPECIALTY INC
4	460823		\$71.35	Sep 16, 2018	29843	0	SCIENCE FIRST, LLC
4	460824		\$239.94	Sep 16, 2018	03745	1	SHERWIN-WILLIAMS
4	460825		\$342.98	Sep 16, 2018	03745	2	SHERWIN-WILLIAMS
4	460826		\$37.91	Sep 16, 2018	26464	0	TEACHER CREATED RESOURCES
4	460827		\$475.00	Sep 16, 2018	22319	0	TEMPLE ELECTRIC MOTOR SERVICE INC.
4	460828		\$641.00	Sep 16, 2018	28708	1	THE WATER HEATER GUY
4	460829		\$191.28	Sep 16, 2018	01377	0	THERAPY SHOPPE
4	460830		\$5,587.00	Sep 16, 2018	04045	1	TRANE U.S. INC.
4	460831		\$60.74	Sep 16, 2018	29519	1	TRI-DIM FILTER CORP
4	460832		\$158.13	Sep 16, 2018	24444	0	TRI-STATE BOBCAT
4	460833		\$298.66	Sep 16, 2018	04037	1	TRIARCO ARTS & CRAFTS
4	460834		\$3,069.44	Sep 16, 2018	25854	1	TRIMARK
4	460835		\$437.51	Sep 16, 2018	03802	0	TRIO SUPPLY
4	460836		\$10,055.00	Sep 16, 2018	26691	1	TURNITIN, LLC
4	460837		\$6,504.40	Sep 16,	03296	0	WILCOX PAPER, LLC

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Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
				2018			
Check Count	434	Grand Total	\$2,690,387.56				

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Check Register Report

Bank Number	Check Number	Check Status	Check Amount	Check Date	Vendor Number	Vendor Address Number	Vendor Name
3	102178		\$758.00	Aug 24, 2018	28491	0	A.J. MOORE ELECTRIC, INC.
3	102179		\$1,219.91	Aug 24, 2018	01078	0	ELECTRO WATCHMAN, INC.
Check Count	2	Grand Total	\$1,977.91				

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**Agenda IV.A.5.
October 25, 2018**

To: Board of Education, Members
From: Cindy Amoroso, Superintendent
Date: October 11, 2018
Re: Report on Listening Session on October 11, 2018

10.11.18 School Board Listening Session

In attendance:
Board Members Dan Luth and Eric Miller
Superintendent Cindy Amoroso

Speakers: None



**Agenda VI.
October 25, 2018**

To: Board of Education, Members
Cindy Amoroso, Superintendent

From: Aaron Tinklenberg, Communications Director

Date: October 18, 2018

Re: Marketing Research Study

Receive a report on the Marketing Research Study from Aaron Tinklenberg, Communications Director.



ONE91
Burnsville · Eagan · Savage



Marketing & Communications

Future Ready. Community Strong.

Topics Tonight

Research in Spring 2018

- Elementary Parents
- Outgoing Parents

Communications Plan

- Goals
- Strategies
- Specific Tactics

Elementary Parents

Methodology

- Online Survey
- March-April 2018
- Offered in English, Spanish & Somali

726 responses

Highlights

- Email/E-newsletters are top communication method
- Impressions of middle schools were varied, with positive or very positive ratings as follows:
 - Eagle Ridge - 64%,
 - Metcalf - 52%,
 - Nicollet - 43%.

Highlights

- 63% of participants reported positive or very positive impressions of BHS
- 79% of participants reported positive or very positive impressions of District 191
- Words associated with District 191 included: diverse, improving, inclusive, changing & challenged
- Suggestions for improvement included: Address discipline/behavior issues, counteract negative perceptions, listen to the community, improve transitions between grade levels

BURNSVILLE DISTRICT RESEARCH STUDY

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Burnsville District 191
October, 2018

The concepts included in this presentation shall not be disclosed outside the scope of the project unless approved by Diedrich RPM and shall not be duplicated, used or disclosed - in whole or in part - for any purpose other than to evaluate the parties' involvement in a project with DRPM. If, however, an agreement is reached with DRPM as to the performance of this project as a result of or in connection with these concepts the parties will have the right to duplicate, use and disclose the concepts to the extent provided by the contract. This restriction does not limit the parties' right to use information contained in this presentation if it is obtained from another source without restriction.

BACKGROUND

Burnsville School District 191 has approximately 8,500 students and 7,000 parents within its boundaries. There are roughly 1,400 parents who have chosen to enroll their students outside of district 191, in most cases within the neighboring 719 and 196 school districts.

The primary goal of this research is to identify the factors and timelines utilized by parents and guardians within Burnsville-Eagan-Savage School District 191's boundaries AFTER selecting enrollment at: Prior Lake-Savage Area Public Schools (District 719) or Rosemount-Apple Valley-Eagan (District 196). These insights will be used to drive strategy and set future direction.

METHODOLOGY

Respondent Qualifications

A contact list of approximately 900 students was supplied by the studies sponsor (blind). Participants were screened to ensure that they were part of the decision making process with regards to open enroll their children outside of District 191.

Geography

Respondents were required to reside within the Burnsville-Eagan-Savage school district boundaries.

Margin of Error

A total of 151 completed survey were captured from parents/guardians, providing a **Margin of Error of +/-7**. The data was tested for differences in a variety of areas. All statistical tests were conducted at the 95 percent confidence level. Statistical differences are outlined in this report.

The student survey is considered qualitative, thus MOE is irrelevant.



EXECUTIVE SUMMARY



EXECUTIVE SUMMARY

Respondent Profile:

- The majority (53.6%) of parents who completed the survey open enrolled in the Rosemount – Apple Valley – Eagan school district.
40.4% of respondents are open enrolled in the Prior Lake – Savage school district.
- 58.5% of respondents have had their children previously enrolled in the Burnsville – Eagan – Savage school district.

A balance between the three grade levels was achieved with over 60% of respondents stating they have students in elementary school and roughly 10% having children below the elementary grade level.

Females/Mothers were more likely to be part of the decision making process, and as a result made up nearly three-quarters of the sample size.

Respondents are well educated, almost all had some college experience with 70% having achieved a Bachelor's degree or higher.



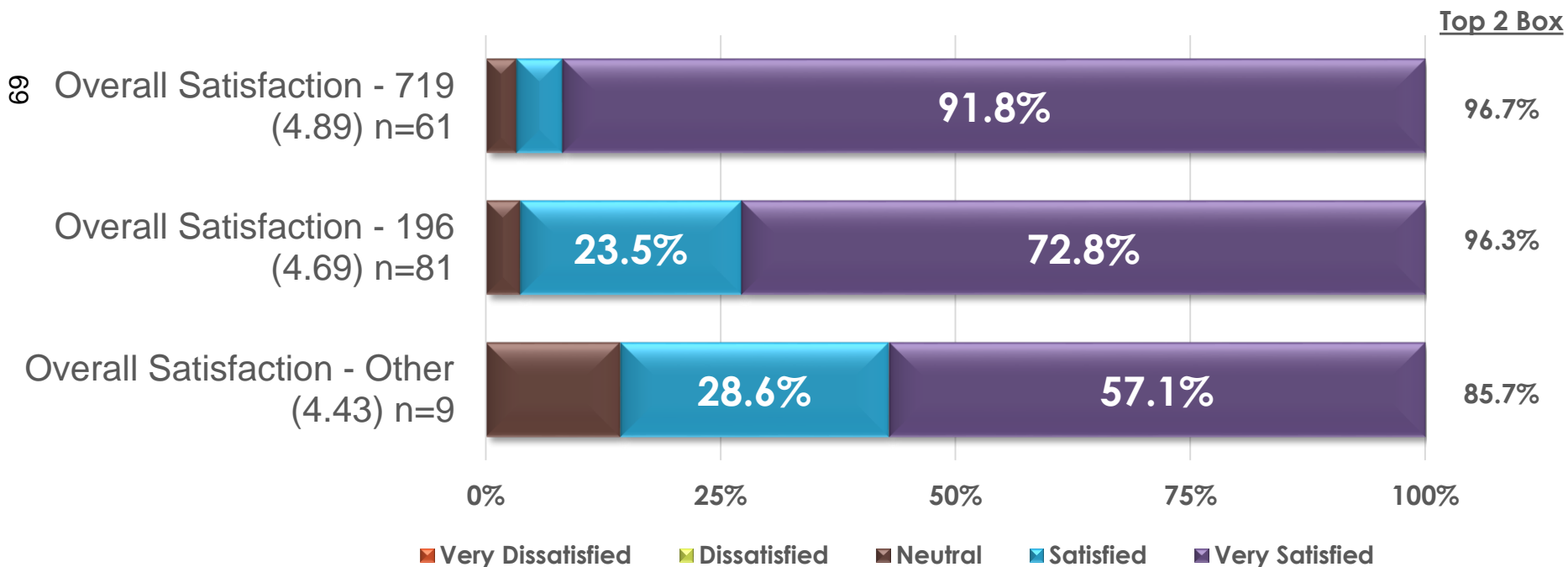
DISTRICTS 196 & 719



EXECUTIVE SUMMARY

Overall Satisfaction:

Respondents are **very satisfied** with the districts they are currently open enrolling at. Top Two Box Scores are above 96% for both districts 719 and 196.





EXECUTIVE SUMMARY

Key Drivers Analysis: Most affect on Overall Satisfaction

Top Key Driver

Academic
Reputation

2nd Key Driver

School Values

3rd Key Driver

Opps. To
Succeed

4th Key Driver

Curriculum

Factor Importance:

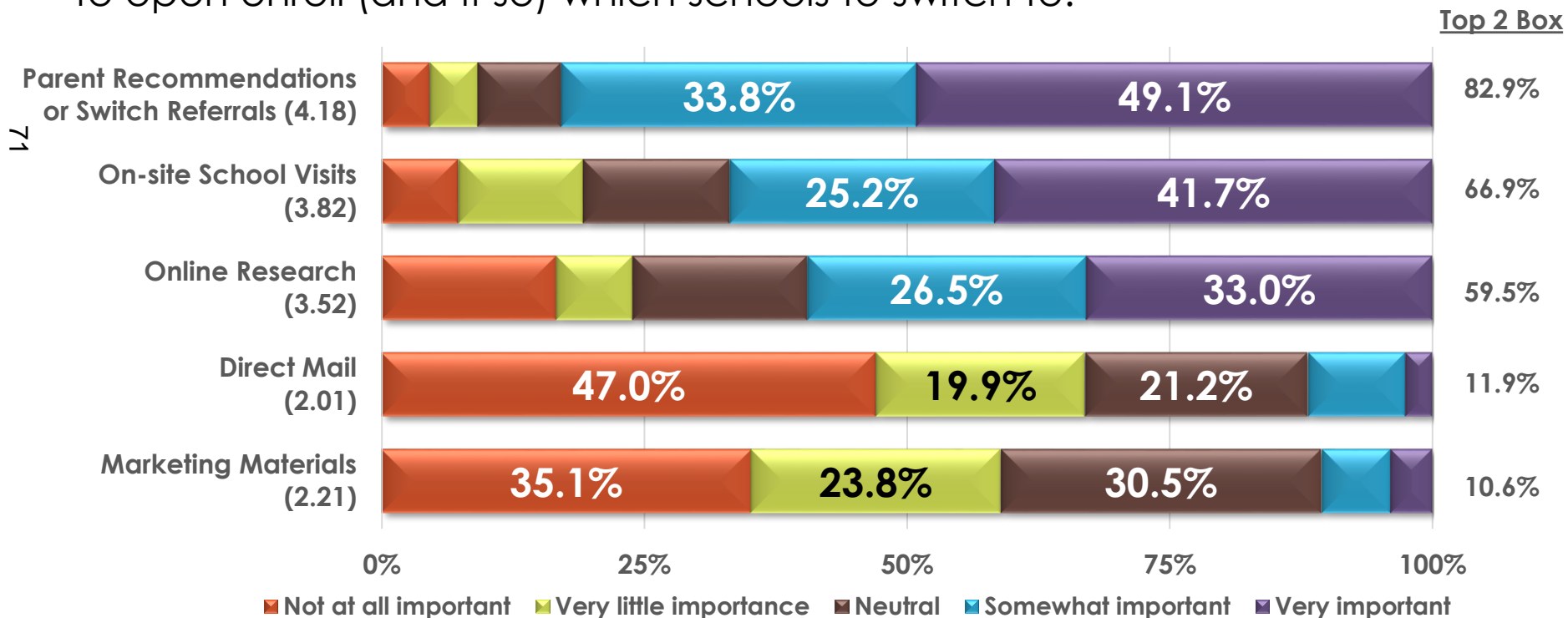
- When deciding to switch schools, the following factors were regarded as most important (Top Two Box Scores over 90.0%):
 - Opportunities for the students to succeed (97.3%)
 - Academic Reputation (96.1%)
 - Curriculum (95.3%)
 - School Values (91.3)
 - Culture – Welcoming Atmosphere (90.1%)



EXECUTIVE SUMMARY

Resource Importance:

- **Parent Recommendations** has the highest rate of importance, followed by **On-site school visits**. These resources help parents decide whether or not to open enroll (and if so) which schools to switch to.





EXECUTIVE SUMMARY

Of those who placed an importance in *Online Research*, the majority (56) referenced **District Websites**, while 29 utilized **Greatschools.org**, and 10 visited **Niche.com**

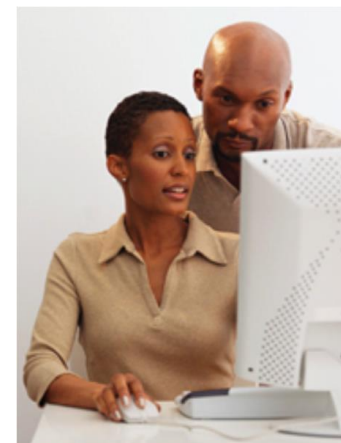


SPECIFIC WEBSITES USED

District Websites (56)

Greatschools.org (29)

Niche.com (10)





EXECUTIVE SUMMARY

District Comparisons:

Those open enrolling to District 719 have significantly higher overall satisfaction levels and find program availability, direct mailing and marketing materials more important when making a decision to switch. Those enrolling to 196 find a welcoming atmosphere more important.

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SCHOOL DISTRICT	OVERALL SATISFACTION	PRGM. AVAILABILITY	CULTURE – WELCOMING ATMOSPHERE	DIRECT MAIL	MKT. MATERIALS
196 (n=81)	4.69 ▼	3.78 ▼	4.60 ▲	1.84 ▼	2.06 ▼
719 (n=61)	4.89 ▲	4.20 ▲	4.43 ▼	2.28 ▲	2.48 ▲

Bold = Best Performance ▲ = Statistically Higher ▼ = Statistically Lower ■ = Statistically Similar

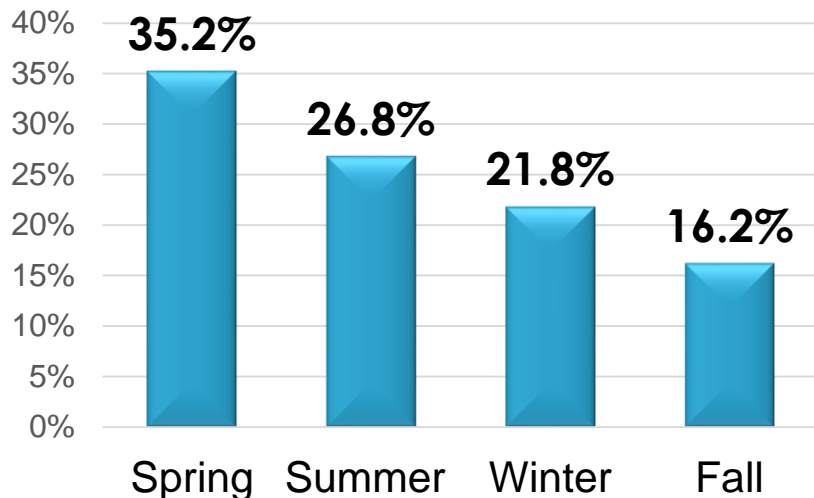


EXECUTIVE SUMMARY

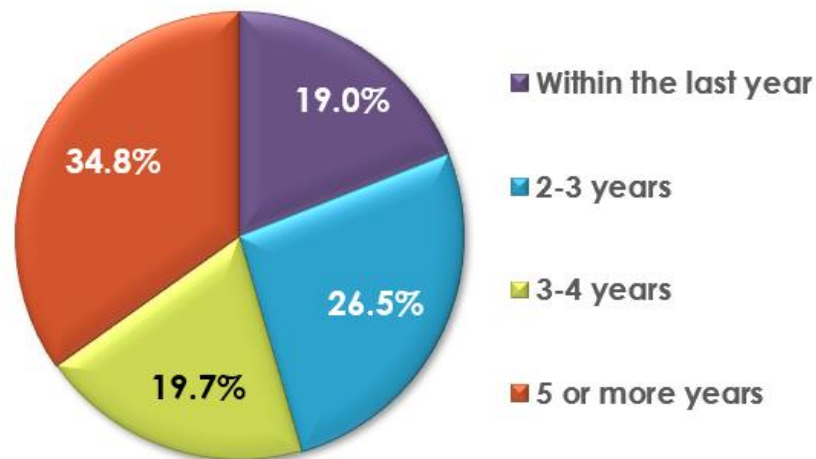
Decision Timelines:

- Most parents (60.2%) considered open enrollment prior to elementary school (including before birth).
 - 29% considered open enrollment prior to middle school.
- Spring and Summer are the most popular times to make the final decision to switch schools

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Open Enroll – How long ago?





DISTRICT 191



EXECUTIVE SUMMARY

Thoughts About School District 191:

A wide range of responses included; **lack of academic programs, poor student discipline** and **continued district deterioration**.

- 76 • “High school is WAY TOO crowded!!! Not enough discipline in schools and an underfunded school district that can't keep up with it's current student body.”
- “I still believe the district doesn't have my child's interest and is still focused on more of our diverse community.”
- “I've talked to employees and parents in the school district and their opinion is that the discipline issues are ongoing. Now they say they will remove the police resource officer - I feel that is a mistake! Also, nothing has changed with the GT programs. There are barely any kids in my neighborhood who go to the local neighborhood school.”



EXECUTIVE SUMMARY

Negative Factors About District 191:

A wide range of responses included; **student discipline issues, fights, poor academic scores, and problems with teachers/staff.**

- “Both of my children were bullied in school every year. One was inappropriately touched in school and that child remained in my daughters classroom. It appeared as though not much was being done about it. I would have to put my child over my shoulder and take her kicking, crying and screaming to elementary school every day.”
- “Horrible experience in third and fourth grade. Too many kids in a class and my child learned very little.”
- “Fights daily in hallways - safety issues”
- “Low academic rates/standards, bullying happened to mine and others”



EXECUTIVE SUMMARY

Recommendations For School District 191:

A wide range of responses included; **a curriculum change to improve test scores** and to **create a new plan for student discipline issues.**

- “Better communication. Training on how to better handle troublesome students.”
- “Focus on kids needs- 504 plan, IEP plans, help strengthen these kids, don't ignore them. Strict rules with ALL kids and follow through. Too many fights and scary moments for kids at school.
- “Gain control of your kids. Stop bussing in inner city kids - I get it, its revenue, however, WE who live here are leaving the district.”
- “Treat all races the same and don't be afraid to deal with a child for fear of what a non-white parent may do.”



OPPORTUNITIES



OPPORTUNITIES

- **Opportunity to conduct research for District 191 parents, comparing the differences between to 196 & 719 ratings and other relevant input.**
 - *Look at satisfaction levels vs. importance which would illustrate the potential disconnect by district*
- **Word of Mouth is extremely valuable within the district and helps parents make educational enrollment decisions**
 - *Parent testimonials could alleviate or address current perceptions of the school district*
 - *Publish the testimonials or encourage participation through Greatschools.org, as well as the district website*
 - *This could also be supplemented by student feedback (targeted messaging on what students are finding important)*
- **Focus on the Key Drivers to boost satisfaction levels from a retention perspective**
 - *Academic Reputation*
 - *School Values*
 - *Opportunities for the students to succeed*
 - *Curriculum*



OPPORTUNITIES

The culture of the school district and program availability is important to parents

oLeverage 191's capabilities and dedication to ESTEM, STEM, Extra-Curricular activities, Sports & Student Diversity

- **Promote 191 as a district where students can become World/Culturally-Aware (Diverse)**
- **Create a staff rating program based upon performance**
- **Promote open-enrollment to parents before the student is eligible**
 - o *Spring and Summer timeframes*

Address staff and student safety issues

Create a '5 Reasons to choose Burnsville' campaign

Overall report card for Burnsville needs improving

- o *Could demonstrate what are you doing about it using a **white paper** showing findings and strategic plans illustrating the commitment to improving on curriculum and student discipline issues.*

Goals 2018-19

- Improve elementary & younger parent perception of middle schools, especially related to behavior
- Increase parents' knowledge of academic opportunities for students
- Establish enrollment events & procedures that focus on families with pre-Kindergarten age children, and that reach families before spring
- Reduce negative chatter about District 191
- Improve administration-staff member relationships
- Establish communications capacities & practices to support district goals

Strategies 2018-19

- In-person & peer-to-peer engagement
- Reinforce current & incoming families
- Character-driven narratives
- Key communicators
- Grass-roots online action

Tactics 2018-19

Strategy 1: In-Person & Peer-to-Peer Engagement

- One91 Ambassadors
- Explore Middle School Events
- School Tour Protocols
- Parent video & written testimonials

Strategy 2: Reinforce Current & Incoming Families

- Continue Census-Related Direct Mailing
- Create Pre-K Marketing Database
- Coordinate with Pre-K Programs for Cross Promotion
- Connect with Area Daycare Providers

Tactics 2018-19

Strategy 3: Use character driven narratives

- Launch “We Are One91” blog
- Produce “Pathways” posters to highlight students
- Feature community-building stories from middle schools

Strategy 4: Key Communicators

- Bi-weekly key communicator email
- Bi-weekly all staff emails
- Realtor outreach events

Tactics 2018-19

Strategy 5: Grass roots online action

- Identify sites that consider parent/public ratings
- Train ambassadors
- Update curriculum website
- Reorganize enrollment/about us sections
- Clarify/establish district's online "persona"

Objectives 2018-19

- Positive + Very Positive ratings will increase by at least 5 percentage points for each middle school, as measured by the spring elementary parent survey
- Positive + Very Positive ratings will increase by at least 5 percentage points for Burnsville High School, as measured by the spring elementary parent survey
- More than 65 percent of parents will report having a positive or very positive impression of academic opportunities offered by District 191 schools.

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