



WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
Walled Lake, Michigan

AGENDA
Special Meeting of the Board of Education
June 20, 2024

Notice:

The Walled Lake Consolidated School District Board of Education will hold a Special Meeting on Thursday, June 20, 2024, at 7 p.m. in the Marc A. Siegler Boardroom at the Educational Services Center. The purpose of this meeting is for the Boards's consideration of the budget and other business items.

Persons with disabilities needing accommodations for effective participation in the meeting should contact the Superintendent's office at 248-956-2011 to request mobility, visual, hearing, or other assistance.

The public may view this meeting streamed live at
<https://wlcsd.org/board-of-education/livestream/>

Amendment Notice: Agenda Item #7 Purchases, District Workflow Management System has been revised.

Notice posted on Friday, May 31, 2024
Meeting Agenda posted on Friday, June 14, 2024

Place: Educational Services Center
850 Ladd Road
Walled Lake, MI 48390

7:00 PM

NOTICE OF INTENDED BORROWING: At the regular meeting of the Board of Education of the Walled Lake Consolidated School District, County of Oakland, State of Michigan (the "School District"), to be held June 20, 2024, at 7:00 p.m. prevailing Eastern Time, the Board of Education will consider the issuance by the School District of its 2024 Line of Credit Note in the aggregate principal amount of not to exceed \$5,000,000, which Note will be secured by a limited tax full faith and credit pledge of the School District. This notice is given pursuant to the requirements of Section 308, Act 34, Public Acts of Michigan, 2001, as amended.

1. **CALL TO ORDER**
2. **PLEDGE OF ALLEGIANCE**
3. **PUBLIC COMMENTARY**
4. **ADMINISTRATIVE COMMENTARY**
5. **BOARD COMMENTARY**
6. **CONSENT AGENDA**
 - a. Approval of Minutes
 - 1) Proposed May 23, 2024, Special Meeting (Board Election)
 - 2) Proposed May 23, 2024, Special Meeting
 - 3) Proposed May 28, 2024, Special Meeting - Closed Session
 - b. Personnel Recommendations
 - 1) Administrative Appointment 3
 - 2) Resignations 4
 - c. Purchases (Under \$50,000)
 - 1) ClassLink, Staff and Student Online Access Management System, Logisoft, 1-year Annual Software License Renewal, \$46,608.02 – General Fund 5
7. **PURCHASES (Over \$50,000)**
 - a. Skyward, K-12 Student Management System, 1-year Annual Software License Renewal, \$144,780.30 – General Fund 6

b. District Workflow Management System, Informed K-12, Three Year Annual License Fee through 6/30/27, \$48,450 license fee/\$16,160 implementation Cost - General Fund	7
c. District Radio Project, New Radios, Labor, Parts and Accessories, BearCom, \$399,849.68 - School Safety Grant Fund	10
d. iReady, K-8 Student Diagnostic Assessment of Reading and Math, 1-year Annual Software Renewal, Professional Development and Services, Curriculum Associates \$450,201.50 – State Grants from the General Fund	13
e. 2019 Bond Program Furnishings Package Phase 5.4, Junior Kindergarten, Oakley Park (19072A) and Keith (19069A) Elementary Schools, \$57,469.30 - 2019 Bond Fund	27
8. <u>RESOLUTION: 2023-2024 BUDGET AMENDMENT</u>	<u>63</u>
The Administration has evaluated the budget line items, and adjustments have been made to more accurately reflect 2023-2024 revenues and expenditures.	
9. <u>RESOLUTION: 2024-25 BUDGET ADOPTION</u>	<u>68</u>
The Public Hearing of the 2024-2025 general operating budget was held at the June 6, 2024, Board meeting. The presentation provided revenue and expense information relevant to the 2024-25 general operating budget, which includes the general operating levy. Administration recommends the 2024-25 budget be adopted as presented.	
10. <u>RESOLUTION: LINE OF CREDIT</u>	<u>73</u>
Administration recommends the District pursue a line of credit to cover cash flow shortages in the School District's general fund, not to exceed \$5 million for the 2024-25 fiscal year. The District would pledge State Aid to repay the principal and interest of the Line of Credit.	
11. <u>ADJOURNMENT</u>	

Notice of Nondiscrimination

In compliance with Title VII of the Civil Rights Act of 1964, Title IX of the Education Amendments of 1972, Section 504 of the Rehabilitation Act of 1973, the Age Discrimination Act of 1975, and the Americans with Disability Act of 1990, it is the policy of the Walled Lake Consolidated School District that no person shall, on the basis of race, color, religion, national origin or ancestry, sex, age, disability, height, weight, political belief, military service or marital status be excluded from participation in, be denied the benefits of, or be subjected to discrimination during any program or activity or in employment. For information contact the District Compliance Officer, at 248-956-2023.

Consent Agenda – June 20, 2024
Personnel Recommendation

Administrative Appointment

Kelly Baier
Executive Assistant to the
Superintendent of Schools
Educational Services Center
Effective 07/01/2024

Consent Agenda – June 20, 2024
Personnel Recommendation

Resignations

William Chatfield
Director of Operations
Operations
Effective 08/09/2024

Liza Sovel
Executive Assistant to the
Superintendent of Schools
Educational Services Center
Effective 06/28/2024

Logisoft

600 Fishers Station Dr Ste 137
Victor, NY 14564
(888) 564 4763
www.logisoft.com



QUOTE

ADDRESS
Walled Lake Consolidated School District
850 Ladd Road / Building D
Walled Lake, MI 48390

SHIP TO
Walled Lake Consolidated School District
850 Ladd Road / Building D
Walled Lake, MI 48390

QUOTE 120752
DATE 04/29/2024

ACCOUNT MANAGER
Aliya Mellars

RENEWAL DATE
8/11/2024

PRODUCT NUMBER	DESCRIPTION	QTY	UNIT PRICE	EXT. PRICE
CL-USER-LP-4-2022	ClassLink Annual License 1yr Term "Per User for site from 15,001 - 25,000"	15,001	3.02	45,303.02T
CL-HOST-OR3-2022	ClassLink Roster Server Hosting Service "For site with 10,001 to 100,000"	1	1,305.00	1,305.00T

Price Per REMC SAVE Bid	SUBTOTAL	46,608.02
	TAX	0.00
	TOTAL	\$46,608.02

Accepted By

Accepted Date

We appreciate your business and look forward to helping you again soon.



WALLED LAKE CSD
 ATTN: KELLY HOLUBECK-GOTTS
 850 LADD RD BLDG D
 WALLED LAKE, MI 48390-3019

Invoice Detail

Invoice #	0000224450
Invoice Date	07/01/2023
Due Date	07/16/2023
Invoice Total	146,251.62

* Invoice was emailed.

<u>Qty.</u>	<u>Item Description</u>	<u>Unit Price</u>	<u>Extension</u>
12127.00	STUDENT MANAGEMENT CORE (SAAS) - SOFTWARE LICENSE	5.6800	68,881.36
12127.00	SUPPORT FEE - STUDENT MANAGEMENT SUITE	2.0300	24,617.81
12127.00	FOOD SERVICE (SAAS) - SOFTWARE LICENSE	1.5000	18,190.50
12127.00	FEE TRACKING (SAAS) - SOFTWARE LICENSE	1.0000	12,127.00
12127.00	SPECIAL EDUCATION (SAAS) - SOFTWARE LICENSE	1.0000	12,127.00
12127.00	SKYLERT INTERFACE (SAAS) - SOFTWARE LICENSE	0.6000	7,276.20
12127.00	LMS/ONE ROSTER API (SAAS) - SOFTWARE LICENSE	0.2500	3,031.75

Software Licenses: 07/01/2023 - 06/30/2024

Quantity represents student count unless minimum rate applies.

Total Extension **146,251.62**

REMIT TO:

SKYWARD ACCOUNTING DEPT
 2601 SKYWARD DRIVE
 STEVENS POINT, WI 54482

Invoice #	0000224450
Invoice Date	07/01/2023
Payor	WALLED LAKE CSD
Due Date	07/16/2023
	(WALLEDMI000)

Invoice Amount: 146,251.62
Remit Amount:

PLEASE RETURN STUB WITH PAYMENT. Questions can be directed to account@skyward.com



Informed K12

Workflow & e-Signature Platform created for K-12

License Options*:

Pilot License: 10 Processes

- Fills gaps
- Try us out/Proof of concept
- Easy to upgrade to full license within contract term

District License: Up to 100 Processes

- Provides flexibility & room to grow
- Create your own forms on the fly as needed
- Include more departments

***15% discount on district license if contract signed before 6/30. 20% discount on implementation services.**

***Annual license fee will be locked in for 3 years with a 3 year contract. Annual increases of 3-5% will be waived during the 3 year contract.**

License

District License

Total Processes: Up to 100

\$48,450.00 *discount included
Annually

- District department -OR- School site managed
- Named Implementation Manager
- Leadership Training & End User/Teacher Training
- Named Ongoing Support Manager
- Unlimited: Signatures, Accounts, Submissions, & Storage
- [TIPS Awarded Vendor](#)

Project Implementation Service-One Time

Medium

Up to 20 Processes

Form + Workflow Consultation

Form + Workflow Set Up

Form Manager Training

Form Creator Training

\$16,160.00 *discount included

*Note pricing valid through: 6/30/24

License

Implementation

District + Medium
Implementation

\$48,450.00

9

+

\$16,160.00

=

\$64,610.00

Proposal

Quote Number: 638905
 Quote Date: 2024-03-28
 Branch: 20110

Printed On: 2024-06-03
 7:33:59
 Page: 1

Customer/Prospect Number - 506773

Ship To - 506773

WALLED LAKE CONSOLIDATED SCHOOL DIST
 850 LADD ROAD
 WALLED LAKE MI 48390-3021

WALLED LAKE CONSOLIDATED SCHOOL DIST
 850 LADD ROAD
 WALLED LAKE MI 48390-3021

Customer Contact:	MICHAEL LONZE	Customer Email:	michaellonze@wlcsd.org
Phone Number:	(000) 0000000	Delivery Instr:	

Quantity	Part Number	Unit Price	Extended Price
525	AAH88QCP9JA2AN MOT SL300 403-470M 2-3W 99CH DISPLAY	432.65	227,141.25
50	AAH06RDN9RA1AN/QA08400 MOT R7 UHF FKP GPS BT WIFI ENABLED WHIP ANT 403-527 MHZ	1,463.70	73,185.00
7	AAR10QCGANQ1AN MOT SLR5700 403-470M 1-50W *PMUE4392*	4,275.00	29,925.00
50	PMNN4468 MOT 2300 MAH LIION BATTERY FOR SL300/EVX-S24	40.00	2,000.00
10	PMNN4809 MOT IMPRES 2850MAH, IP68 SLIM BATTERY	147.00	1,470.00
8	PMPN4284 MOTOTRBO IMPRES 6 UNIT CHARGER REPLACES WPLN4212/WPLN4219	637.00	5,096.00
48	OMIT STANDARD CHARGER	-17.00	-816.00

Quote valid until:	2024-06-30	Confidential and Proprietary	Sub Total	338,001.25	
X _____ Customer Signature			Shipping and Handling	TBD	Estimate
			Tax	TBD	
			Total	338,001.25	

COLLIN WELCH
 Account Executive
 Collin.Welch@BearCom.com

DETROIT Branch Office: 877-475-2327
 FAX: 248-567-0291

Proposal

Quote Number: 638909
 Quote Date: 2024-03-28
 Branch: 20110

Printed On: 2024-05-31 8:01:42
 Page: 1

Customer/Prospect Number - 506773

Ship To - 506773

WALLED LAKE CONSOLIDATED SCHOOL DIST
 850 LADD ROAD
 WALLED LAKE MI 48390-3021

WALLED LAKE CONSOLIDATED SCHOOL DIST
 850 LADD ROAD
 WALLED LAKE MI 48390-3021

Customer Contact:	MICHAEL LONZE	Customer Email:	michaellonze@wlcsd.org
Phone Number:	(000) 0000000	Delivery Instr:	

Quantity	Part Number	Unit Price	Extended Price
7	PMLE5031 MOT WALL MOUNT BRACKET KIT	235.00	1,645.00
7	MR356N-2 TES 440-480MHZ MOBILE DUPLEXER 302329	880.00	6,160.00
7	RG142UNMNM-3 TES 3'RG142U JUMPER NMNM SILVR 595146	60.00	420.00
50	RG142PNMBM-3 TES W/S 3FT JUMPER, NM-BNCMALE 343019	50.00	2,500.00
7	GBI1426X TES HARGER GROUND BAR 559312	90.00	630.00
7	IS-50NX-C2 TES POLYPHASE MOUNT ARRESTOR 20573	100.00	700.00
7	FG4505W TES LAIRD UHF OMNI ANT 450-470 49614	315.00	2,205.00
7	FM2 LAIRD MOUNTING KIT FIBERGLASS TES 69293	35.00	245.00
5	FRM225HC TESSCO NON-PENETRATING MNT 518376	290.00	1,450.00
2	HGX-PRM-2 LCOM NON-PEN ROOF MOUNT 607288	467.47	934.93
7	FRMPAD1 ROHN 1/4 THICK FRM 2 PADS 209012	90.00	630.00
7	GK-S600TT TES LMR600 GROUNDING KIT 300380	50.00	350.00
7	WK-101 TES 3M WEATHERPROOFING KIT 368284	75.00	525.00
1000	LMR600 TES TIMES 1/2 FOAM COAX CABLE 86672, PER FOOT	4.00	4,000.00
28	EZ-600-NMH-X TES TIMES N-MALE CONNECTOR 318171	30.00	840.00
7	GECLB62BC TES UNIVERSAL LONG BARREL LUG 533806	2.50	17.50
7	GECLB62BC-10	30.00	210.00

Quantity	Part Number	Unit Price	Extended Price
	TES HARGER LNG BARREL LUG-10PK 424732		
14	22-38U TES #2 AWG LUG 3/8 HOLES 228373	6.50	91.00
7	DB365-OS TES 3.5 CLAMP SET 55676	85.00	595.00
210	WSGW-2-19STG TES W/S GROUND WIRE, #2 AWG 463151	9.00	1,890.00
70	WSGW-6-19STG TES #6 GREEN, STRANDED COPPER 481111	2.50	175.00
1	CLAMPS, WIRES, BOLTS ETC	3,500.00	3,500.00
1	INSTALLATION INSTALLATION FEE	14,000.00	14,000.00
1	PROGRAMMING PROGRAMMING FEE	16,000.00	16,000.00
1	FCC FCC LICENSE FILING FEE	2,135.00	2,135.00

Quote valid until:	2024-06-30	Confidential and Proprietary	Sub Total	61,848.43	
X _____ Customer Signature			Shipping and Handling	TBD	Estimate
			Tax	TBD	
			Total	61,848.43	

COLLIN WELCH
Account Executive
Collin.Welch@BearCom.com

DETROIT Branch Office: 877-475-2327
FAX: 248-567-0291

Curriculum Associates®

Prepared For:

Catherine Kochanski
Walled Lake CSD
850 Ladd Rd Bldg D,
Walled Lake, MI 48390

Budgeting Quote - final quantities needed prior to purchase order

6/12/2024

Dear Catherine Kochanski,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and i-Ready Partner Services included. If you have any questions or would like any changes, please contact us.

Implementation Starting: 2024-2025 Quote ID: 358757.3 Quote Valid through: 12/31/2024

Product	List Price	Net Price
i-Ready	\$352,819.50	\$335,613.50
Toolbox	\$119,280.00	\$101,388.00
Professional Learning	\$16,200.00	\$13,200.00
i-Ready Partners Services	\$32,000.00	\$0.00
<i>i-Ready Partners Services Includes:</i>		
<ul style="list-style-type: none">• <i>Initial Implementation Services:</i> Provisioning, Initial Rostering, Hosting, Technology Assessment• <i>Implementation Management:</i> Partner Success Manager You Know On A First Name Basis, Implementation Guidance, Realtime Achievement Data After Every Assessment, Ongoing Data Management• <i>Staff Development Consultation and Resources:</i> Consultative services to help you plan and make the most of Professional Learning sessions; Access to Online Educator Learning (OEL) Digital Courses, and i-Ready Central Self-Service Resources• <i>Technical Support:</i> Proactive Network Monitoring & Issue Notification, Annual Health Check, Technical Support		
	List Total:	\$520,299.50
	Savings:	\$70,098.00
	Shipping/Tax/Other:	\$0.00
	Total:	\$450,201.50

Thank you again for your interest in Curriculum Associates.

Sincerely

Jeffrey Tompkins
(313) 316-0141
jtompkins@cainc.com

This quote is for budgeting/estimate purposes only - cannot be used to purchase

Curriculum Associates®

Quote ID: 358757.3

Date: 6/12/2024

Quote Valid through: 12/31/2024

Prepared For:

Catherine Kochanski
 Walled Lake CSD
 850 Ladd Rd Bldg D,
 Walled Lake, MI 48390
 catherinekochanski@wlcsd.org
 2489562000

Your Representative:

Jeffrey Tompkins
 (313) 316-0141
 jtompkins@cainc.com

Budgeting Quote - final quantities needed prior to purchase order

Clifford H Smart MS 8500 Commerce Rd, Commerce, MI 48382

Total Building Enrollment: 934, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Learning)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Learning Session (up to 6 hours) AY 24-25	Multiple	38557.0	1	\$2,200.00	\$2,200.00	\$2,200.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 801-1200 Students 1 Year	Multiple	15005.0	1	\$30,260.00	\$28,747.00	\$28,747.00
Teacher Toolbox Access Math and Reading + Writing Per Site 801-1200 students 1 Year	Multiple	28427.0	1	\$10,120.00	\$8,602.00	\$8,602.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$39,549.00
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$39,549.00

Commerce ES 520 Farr St, Commerce, MI 48382

Total Building Enrollment: 561, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Learning)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Learning Session (up to 6 hours) AY 24-25	Multiple	38557.0	1	\$2,200.00	\$2,200.00	\$2,200.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$31,575.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$31,575.00

Dublin ES 425 Farnsworth Rd, White Lake, MI 48386

Total Building Enrollment: 468, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Learning)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Learning Session (up to 6 hours) AY 24-25	Multiple	38557.0	1	\$2,200.00	\$2,200.00	\$2,200.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$19,047.50	\$19,047.50
Teacher Toolbox Access Math and Reading + Writing Per Site 351-500 students 1 Year	Multiple	28425.0	1	\$7,100.00	\$6,035.00	\$6,035.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$27,282.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$27,282.50

Glengary ES 3070 Woodbury St, Walled Lake, MI 48390

Total Building Enrollment: 332, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Learning)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Learning Session (up to 6 hours) AY 24-25	Multiple	38557.0	1	\$2,200.00	\$2,200.00	\$2,200.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$13,404.50	\$13,404.50
Teacher Toolbox Access Math and Reading + Writing Per Site 201-350 students 1 Year	Multiple	28424.0	1	\$4,720.00	\$4,012.00	\$4,012.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$19,616.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$19,616.50

Hickory Woods ES 30655 Novi Rd, Novi, MI 48377

Total Building Enrollment: 533, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Learning)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Learning Session (up to 6 hours) AY 24-25	Multiple	38557.0	1	\$2,200.00	\$2,200.00	\$2,200.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$31,575.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$31,575.00

James R Geisler MS 46720 W Pontiac Trl, Walled Lake, MI 48390

Total Building Enrollment: 582, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Learning)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Learning Session (up to 6 hours) AY 24-25	Multiple	38557.0	1	\$2,200.00	\$2,200.00	\$2,200.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$31,575.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$31,575.00

Keith ES 2800 Keith Rd, W Bloomfield, MI 48324

Total Building Enrollment: 540, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Loon Lake ES 2151 Loon Lake Rd, Wixom, MI 48393

Total Building Enrollment: 479, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$19,047.50	\$19,047.50
Teacher Toolbox Access Math and Reading + Writing Per Site 351-500 students 1 Year	Multiple	28425.0	1	\$7,100.00	\$6,035.00	\$6,035.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$25,082.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$25,082.50

Mary Helen Guest ES 1655 Decker Rd, Walled Lake, MI 48390

Total Building Enrollment: 351, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$19,047.50	\$19,047.50
Teacher Toolbox Access Math and Reading + Writing Per Site 351-500 students 1 Year	Multiple	28425.0	1	\$7,100.00	\$6,035.00	\$6,035.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$25,082.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$25,082.50

Meadowbrook ES 29200 Meadowbrook Rd, Novi, MI 48377

Total Building Enrollment: 570, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Oakley Park ES 2015 E Oakley Park Rd, Walled Lake, MI 48390

Total Building Enrollment: 402, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$19,047.50	\$19,047.50
Teacher Toolbox Access Math and Reading + Writing Per Site 351-500 students 1 Year	Multiple	28425.0	1	\$7,100.00	\$6,035.00	\$6,035.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$25,082.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$25,082.50

Pleasant Lake ES 4900 Halsted Rd, W Bloomfield, MI 48323

Total Building Enrollment: 479, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$19,047.50	\$19,047.50
Teacher Toolbox Access Math and Reading + Writing Per Site 351-500 students 1 Year	Multiple	28425.0	1	\$7,100.00	\$6,035.00	\$6,035.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$25,082.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$25,082.50

Sarah Banks MS 1760 Charms Rd, Wixom, MI 48393

Total Building Enrollment: 553, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Walled Lake Central HS 1600 E Oakley Park Rd, Walled Lake, MI 48390

Total Building Enrollment: 1192, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math Per Student License 1 Year	Multiple	13087.0	60	\$34.25	\$34.25	\$2,055.00
i-Ready Assessment and Personalized Instruction Reading Per Student License 1 Year	Multiple	13089.0	60	\$34.25	\$34.25	\$2,055.00
Subtotal:						\$4,110.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$4,110.00

Walled Lake CSD 850 Ladd Rd Bldg D, Walled Lake, MI 48390

Total Building Enrollment: 8121, Grade Range: K - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Professional Learning Add On Leadership Session AY 24-25	Multiple	38630.0	1	\$0.00	\$0.00	\$0.00
Subtotal:						\$0.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$0.00

Walled Lake ES 1055 W West Maple Rd, Walled Lake, MI 48390

Total Building Enrollment: 289, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$13,404.50	\$13,404.50
Teacher Toolbox Access Math and Reading + Writing Per Site 201-350 students 1 Year	Multiple	28424.0	1	\$4,720.00	\$4,012.00	\$4,012.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$17,416.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$17,416.50

Walled Lake Northern HS 6000 Bogie Lake Rd, Commerce, MI 48382

Total Building Enrollment: 1485, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math Per Student License 1 Year	Multiple	13087.0	43	\$34.25	\$34.25	\$1,472.75
i-Ready Assessment and Personalized Instruction Reading Per Student License 1 Year	Multiple	13089.0	43	\$34.25	\$34.25	\$1,472.75
Subtotal:						\$2,945.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$2,945.50

Walled Lake Western HS 600 Beck Rd, Walled Lake, MI 48390

Total Building Enrollment: 1087, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math Per Student License 1 Year	Multiple	13087.0	24	\$34.25	\$34.25	\$822.00
i-Ready Assessment and Personalized Instruction Reading Per Student License 1 Year	Multiple	13089.0	24	\$34.25	\$34.25	\$822.00
Subtotal:						\$1,644.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$1,644.00

Walnut Creek MS 7601 Walnut Lake Rd, W Bloomfield, MI 48323

Total Building Enrollment: 655, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Wixom ES 301 N Wixom Rd, Wixom, MI 48393

Total Building Enrollment: 387, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$19,047.50	\$19,047.50
Teacher Toolbox Access Math and Reading + Writing Per Site 351-500 students 1 Year	Multiple	28425.0	1	\$7,100.00	\$6,035.00	\$6,035.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$25,082.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$25,082.50

Total		
	List Total:	\$520,299.50
	Savings:	\$70,098.00
	Merchandise Total:	\$450,201.50
	Voucher/Credit:	\$0.00
	Estimated Tax:	\$0.00
	Estimated Shipping:	\$0.00
	Total:	\$450,201.50

Special Notes

- All i-Ready purchases require professional development.
- 5% discount applied to i-Ready site licenses based on scope of quote.
- 15% Blended Learning Discount applied to Toolbox contingent upon purchase of i-Ready.

For budgeting purposes only, final quote needed with updated quantities

F.O.B.: N. Billerica, MA 01862
 Shipping: Shipping based on MDSE total
 Terms: Net 30 days, pending credit approval
 Fed. ID: #26-3954988

This quote is for budgeting/estimate purposes only - cannot be used to purchase

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Curriculum Associates®

Information on Professional Learning Sessions and COVID-19

Protecting the health and safety of the educators we serve and their students, as well as the health and safety of our employees, is of paramount importance to Curriculum Associates. While it is our preference to deliver PL sessions in person, circumstances related to COVID-19 may require us to provide sessions virtually instead. Curriculum Associates' policy is to only provide PL sessions in person where one of our employees can reach the session site by car and where adequate safety measures are in place to protect the health of our session leaders and participants. Curriculum Associates reserves the right to switch any session from in-person to virtual if we cannot reach a session site by car, if adequate safety measures cannot be put in place, or if Curriculum Associates determines that it would otherwise put its employees at risk to provide an in-person session.

If your school or district will not permit visitors at the time of a scheduled session, Curriculum Associates would be happy to provide an equivalent live, virtual session via videoconference. Similarly, Curriculum Associates will comply with your school or district's health and safety requirements regarding on-site visitors if we are given adequate advance notice. Our PL Operations team will work with school or district personnel to hold sessions in a manner that protects the safety of educators and your school community as well as Curriculum Associates employees.

We are pleased to be able to serve you in these challenging times and look forward to providing productive learning sessions to your staff. Any questions regarding scheduling in-person or virtual training sessions should be directed to pdoperations@cainc.com.

Curriculum Associates®

Notice for Usage of Teacher Toolbox Materials

Thank you for your interest in Teacher Toolbox! Teacher Toolbox is a digital collection of instructional materials, designed to support teachers in delivering research-based instruction, remediation, and enrichment to students in Grades K–8.

Your Teacher Toolbox subscription provides access to Teacher Toolbox content for Grades K–8. During this time, educators may use Teacher Toolbox materials during whole class and small group instruction, for individual assignments, and may post student-facing Teacher Toolbox PDFs on a password-protected learning management system (LMS). Please be aware that files expire on June 30 of each year for purposes of Teacher Toolbox maintenance and updates. If you add files to an LMS, this expiration date may require that you re-load these files after this date.

Unparalleled Service and Educator Support

The *i-Ready Partners* team was born from our core value: the quality of our services is as important as the quality of our products. Know that when you implement our programs, your local *i-Ready Partners* will be there to support your team every step of the way.

Service Components

Our *i-Ready Partners* team is tasked with helping you implement our programs to meet ambitious district goals. *i-Ready Partners* support includes:

- **An Account Manager You Know on a First-Name Basis:** Dedicated account managers are your point of connection to a powerful network of *i-Ready* experts focused on making your implementation successful.
- **Consultative Professional Development Planning:** Tailored professional development plans ensure that PD is tied to your implementation goals and that educators are equipped to optimize the use of our programs from day one.
- **Real-Time Achievement Data after Every Assessment:** Detailed student achievement analytics to empower data-driven practices in classrooms.
- **Educational Consultants to Help You Know What's Coming Next:** Educational consultants to keep you up to speed on our latest research, development, and best practices.
- **Technical Support and Health Checks:** Proactive support that anticipates and heads off issues before they start—and is there for you should they arise.



Account Management



Professional Development



Educational Consultants



Achievement Analytics



Technical Support

Your *i-Ready Partners* Team

Dedicated to helping you implement *i-Ready* programs and achieve your district goals



Curriculum Associates®

Placing an Order

Email: Orders@cainc.com

Fax: 1-800-366-1158

Mail:

ATTN: CUSTOMER SERVICE DEPT.

Curriculum Associates LLC

153 Rangeway Rd

North Billerica, MA 01862-2013

Please visit CurriculumAssociates.com for more information about placing orders or contact CA's customer service department (1-800-225-0248) and reference quote number for questions.

Please attach quote to all signed purchase orders.

If tax exempt, please submit a valid exemption certificate with PO and quote in order to avoid processing delays. Exemption certificates can also be submitted to exempt@cainc.com.

Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount
\$74.99 or less	Max charge of \$12.75
\$75.00 to \$999.99	12% of order
\$1,000 to \$4,999.99	10% of order

Order Amount	Freight Amount
\$5,000.00 to \$99,999.99	9% of order
\$100,000 and more	7% of order

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

The enhanced shipping and handling services listed below are available upon request subject to the availability of our carrier partners. Please notify us of these delivery requests prior to submitting your PO so that we can include the service on your quote appropriately:

- Interior Location Delivery \$50/shipment location
- White Glove Delivery Service \$350/shipment location

If our carrier partners are unable to deliver to the location instructed on the PO or you need to change the time or location of delivery, one or more of the following fees may be applicable:

- Delivery Address Change \$100/shipment location
- Freight Storage \$150/day/shipment location
- Freight Carrier Redelivery \$100/shipment location

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

Supply chain challenges outside of Curriculum Associates' control may impact inventory availability for print product. We recommend submission of purchase orders as soon as possible to help ensure timely delivery.

Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequent shipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH payments. If you would like to pay via ACH, please request remittance information by emailing AR@cainc.com.

Please send any payment notifications to payments@cainc.com. Credit card payments are only accepted for purchases under \$50,000.

Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at invoices@cainc.com or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

Terms of Service

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support. Customer's professional-learning sessions will expire two years following the date of your purchase order or the implementation year noted on your quote, whichever comes first and are subject to the Professional Learning Terms of Service, which can be found at i-ready.com/support.

Return Policy

For any non-print products - your subscription may be terminated and you may request a pro-rata refund within 90 days of license start date. After 90 days, your non-print products purchase shall be final and no refunds are available. Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased print materials with pre-approval from CA's Customer Service department within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248 option 2) for return authorization and documentation. When returning material, please include your return authorization number and the return form that will be provided to you by CA's Return department. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, Ready Classroom® student and teacher sets, and Magnetic Reading classroom kits.



June 3, 2024

Mr. Bill Chatfield
 Director of Operations
 Walled Lake Consolidated School District
 46740 W. Pontiac Trail
 Walled Lake, MI 48393

Re: Furnishings Recommendation
 2019 Bond Program Furnishings Package – Phase 5.4
 TMP Project Nos. 19069A, 19072A

Dear Mr. Chatfield,

Quotations were received for the 2019 Bond Program Furnishings Package – Phase 5.4 by multiple furniture contractors. Each furniture contractor has referenced the cooperative bid contract utilized to determine pricing within their quotes. The table below identifies each category's associated costs, furniture manufacturer / contractor, and contract utilized. The scope of new furnishings is inclusive to the schools outlined below:

- Keith Elementary School – Junior Kindergarten Classroom
- Oakley Park Elementary School - Junior Kindergarten Classroom

TMP recommends the procurement of the Furnishings Package as follows:

KEITH ELEMENTARY SCHOOL (19069A)

<u>MANUFACTURER CATEGORY</u>	<u>FURNITURE CONTRACTOR</u>	<u>AMOUNT</u>	<u>CONTRACT</u>
Category A: VS America	Great Lakes Furniture Supply	\$3,285.00	Omnia
Category B: Smith System	NBS Commercial Interiors	\$6,620.45	E&I
Category C: Fleetwood	Interior Office Source	\$3,289.75	NCPA
Category D: Childcraft	School Specialty	\$3,620.46	REMC
Category E: Gressco	NBS Commercial Interiors	\$2,824.15	TIPS
Category F: JonitCraft	NBS Commercial Interiors	\$1,793.90	E&I
Category G: Norva Nivel	Interior Environments	\$898.81	TIPS
Category H: Sit On It	NBS Commercial Interiors	\$522.46	Omnia
Category J: Lakeshore	Lakeshore Learning	\$2,502.26	Omnia
Category K: Copernicus	School Specialty	\$522.41	REMC
Category L: Whitney Brothers	Demco	\$2,855.00	AEPA
Keith Elementary School			
Total:		\$28,734.65	

OAKLEY PARK ELEMENTARY SCHOOL (19072A)

<u>MANUFACTURER CATEGORY</u>	<u>FURNITURE CONTRACTOR</u>	<u>AMOUNT</u>	<u>CONTRACT</u>
Category A: VS America	Great Lakes Furniture Supply	\$3,285.00	Omnia
Category B: Smith System	NBS Commercial Interiors	\$6,620.45	E&I
Category C: Fleetwood	Interior Office Source	\$3,289.75	NCPA
Category D: Childcraft	School Specialty	\$3,620.46	REMC
Category E: Gressco	NBS Commercial Interiors	\$2,824.15	TIPS
Category F: JonitCraft	NBS Commercial Interiors	\$1,793.90	E&I
Category G: Norva Nivel	Interior Environments	\$898.81	TIPS
Category H: Sit On It	NBS Commercial Interiors	\$522.46	Omnia
Category J: Lakeshore	Lakeshore Learning	\$2,502.26	Omnia
Category K: Copernicus	School Specialty	\$522.41	REMC
Category L: Whitney Brothers	Demco	\$2,855.00	AEPA
	Oakley Park Elementary		
	School Total:	\$28,734.65	

The total cost of this furniture package, including installation services, is \$57,469.30. Quotations received are valid through the end of June. Purchase orders are requested as soon as possible.

Sincerely,

TMP ARCHITECTURE, INC.



Sarah Watson

SMW/smw

Enclosure



Quotation

Quote Number 0200218326

Customer VS America, Inc.
1940 Abbott Street
Suite 501
Charlotte NC 28203
United States

Customer Reference GLFS-Keith EL

Date Quoted 05/28/2024

Inside Sales Contact Ella Stumpf
e.stumpf@vsamerica.com

Territory Manager Christine Debrot
c.debrot@vsamerica.com

Contract Omnia Partners Region 4 ESC
Contract # R191818

To Whom It May Concern:

Please note the following pricing has been presented in Omnia Partners Region 4 ESC Contract NET values, based on the stated models, colors, finishes, and quantities. Any alterations will be subject to updated pricing.

Pricing is valid for 30 days* for projects delivering within 9 months of the receipt of a complete PO. Orders with delivery requirements outside of 9 months must be quoted. Please discuss specific project requirements with your VS America Territory Manager.

Factory-direct orders qualify for free shipping if the total net amount is over \$50,000 USD. Freight charges do apply for any orders fulfilled from the VS America Stock / Quickship Program. Please refer to the Customer Freight Terms document, Omnia Region 4 Freight Terms, for a complete list of exclusions and restrictions.

Installation is not included in unit pricing.

Please check all details prior to submitting an order. Where details have been left unspecified in the request, default selections have been quoted. If you have any questions, please contact your Inside Sales Representative or Territory Manager at the numbers shown above.

Best Regards,

VS America Inc.

*Barring the announcement of a formal price increase.

Item	Model/Description	Quantity	Unit Net Price	Extended price
1	A1 31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	20	\$ 136.00	\$ 2,720.00
	204 seat height 035 35cm size yellow			
	230 metal color 059 arctic			
	280 seat / backrest plastic 073 black grey			
	500 glides / castors 001 plastic glides			
	505 equipment 063 with table edge protection			
	903 packaging 002 with export protection			
	Unit List Price \$ 170.00			
	Discount (%) 20.00000			
2	A2 31508 PantoMove-LuPo KiGa, swivel chair, gas-spring height adjustment from 35.4-44.3cm, with polypropylene seat and backrest shell, size L with piggy-back suspension	1	\$ 292.00	\$ 292.00
	230 metal color 059 arctic			
	280 seat / backrest plastic 073 black grey			
	500 glides / castors 063 hard castors, height +2,5cm			
	608 mechanism 008 3D rocking function			
	903 packaging 002 with export protection			
	Unit List Price \$ 365.00			
	Discount (%) 20.00000			
Subtotal				\$ 3,012.00
Shipping (Holland , MI 49423)				\$ 273.00
Total				\$ 3,285.00

Payment Terms: Immediate Payment

Please send POs to: orders@vsamerica.com



2595 Bellingham • Troy, MI 48083 • 248.823.5400 • 248.823.5401 Fax
 2211 Old Earhart Rd. Ste.190 • Ann Arbor, MI 48105 • 248.823.5400 • 248.823.5401 Fax
 3201 Pine Tree Rd. Ste. A • Lansing, MI 48911 • 517.886.0072 • 248.823.5401 Fax
 5160 Alliance Dr. • Bay City, MI 48706 • 989.895.8574 • 989.895.8545 Fax
 4 North St. Clair St. • Toledo, OH 43604 • 419.662.2040 • 248.823.5401 Fax

Quotation 376416

Quote Date 05/30/24

Customer W00002

Terms NET 10 DAYS

Account Representative ANNE MARIE TREMBERTH

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Quote To

Accounts Payable
 Walled Lake Consolidated
 850 Ladd Rd Bldg D
 Walled Lake, MI, 48390-3019

Ship To

NATALIE MILLER
 Keith Elementary
 2800 Keith Rd
 West Bloomfield, MI, 48324

Phone +1 (248) 956-2000
Fax +1 (248) 956-2123

Phone +1 (248) 338-4561

nmiller@tmp-architecture.com

Sales Location Troy

Following contracts utilized for pricing on this quote/ project

Gressco TIPS

Jonti Craft E&I

Exemplis Omnia

Smith System E&I

School is responsible for contract membership enrollment. Changes to specifications and quantity could affect tiered contract pricing.

Pricing valid for 30 days.

Please verify finish selections prior to order placement.

If due to unforeseen circumstances the building is not ready to receive furniture, additional fees may be incurred to double handle and/or store the furniture. Circumstances include, but are not limited to construction delays and COVID-19.

Storage Free for 30 days, after which storage is charged per hundred weight or per SF per month.

Quote includes Non-Union labor for NBS to receive, deliver and install during Normal Business Hours; any owner requested changes requiring additional delivery trip(s) will result in additional charges to be quoted separately.

Overtime Labor (evening after hours and weekends) additional.

Purchase Order and 40% Deposit is required before order placement; please reference NBS quote number on PO. Receipt of PO indicates owner approval of product as specified; upon release of order, no changes, cancellations or returns can be made.

Description	Quantity	Unit Price	Extended Price
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CATEGORY H SIT ON IT

1	5622YB1.A153 - Focus, Midback, Mesh Back, Enhanced Synchro Tilt Cntrl, A153 Height/Width Adj Arms, Sport Edition Mesh Back Colors: MC1: Black Mesh	1	500.02	500.02
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TITLE OF PRODUCT TRANSFERS UPON RECEIPT BY CUSTOMER.

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Description	Quantity	Unit Price	Extended Price				
<p>1 Fabric or Leather Upholstery Selection:</p> <p>FABRIC: Fabric Grade Selections ~: No Selection FG3: Fabric Grade 3 ~: No Selection ==>Momentum Cover Cloth Graphite</p> <p>Back Support Color Option: Z1: Black Back Support</p> <p>Cylinder Height Option: S0: Standard Cylinder ~: No Heavy Duty Upgrade B0: Std Black Base C14: Hard Floor and Carpet Casters E3: Seat Depth Adjustment Upgrade</p> <p>Adjustable Lumbar Support Option: LB1: Adjustable Lumbar Support</p> <p>Packaging Options: ~: Std Packaging</p> <p>EXEMPLIS Tag For H1</p> <table border="1"> <thead> <tr> <th>Qty</th> <th>Description</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>TBD junior kindergarten</td> </tr> </tbody> </table>	Qty	Description	1	TBD junior kindergarten			
Qty	Description						
1	TBD junior kindergarten						

2	LOT (NT) - Non-union, Normal hours. Received, Deliver, and Installation of all product. One phase, elevator access as needed. Free and clear space. ROSE MOVIN	1	22.44	22.44
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Sub Total				522.46
(Included In Grand TotalTotal				522.46

CATEGORY B SMITH SYSTEM

3	26159 - Cascade Teachers Desk-Box/Box/File Pedestal (Right Hand) Laminate Top Finish: Smith System Laminate Custom WilsonArt French Linen (5016-38) Edge: D - 1 1/4in Top w/ 4mm TMld Edge Finish: Smith System T-Mold CGR - CHARCOAL T MOLD Frame Finish: Smith System Paint PLT - PLATINUM SMITH SYST Tag For B1	1	650.30	650.30
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TITLE OF PRODUCT TRANSFERS UPON RECEIPT BY CUSTOMER.

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Description	Quantity	Unit Price	Extended Price				
3 <table border="0" style="margin-left: 20px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	1	TBD Junior Kindergarten			
Qty	Description						
1	TBD Junior Kindergarten						
4 04128 - Interchange Act Tbl, Half Moon, 36Dx72W Worksurface Finish: CUSTOM Laminate Top: Wilson Art - French Linen (5016-38) Edge: D - 1 1/4in Top w/ 4mm TMld Edge Finish: CGR - CHARCOAL T MOLD Frame Finish: PLT - Platinum SMITH SYST Tag For B2 <table border="0" style="margin-left: 20px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	1	TBD Junior Kindergarten	1	459.88	459.88
Qty	Description						
1	TBD Junior Kindergarten						
5 77159 - Low Range Insert on Glides Glide Finish: Smith System Paint PLT - Smith System Platinum SMITH SYST Tag For B2 <table border="0" style="margin-left: 20px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	1	TBD Junior Kindergarten	1	40.06	40.06
Qty	Description						
1	TBD Junior Kindergarten						
6 17576 - 3" Dual Wheel Pack,Dual-Wheel, Set of 4 Locking SMITH SYST Tag For B2 <table border="0" style="margin-left: 20px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	1	TBD Junior Kindergarten	1	55.98	55.98
Qty	Description						
1	TBD Junior Kindergarten						
7 03011 - Interchange 3-2-1- LS Desk Worksurface Finish: 487860 - PEWTER MESH LAMINATE Edge: F - 1 1/4in Top w 3mm Edgnd Edge Finish: CHAMPAGN - CHAMPAGNE Frame Finish: PLT - Platinum SMITH SYST Tag For B3 SET HGT TO 23" AT INSTALLATION <table border="0" style="margin-left: 20px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">9</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	9	TBD Junior Kindergarten	9	301.83	2,716.47
Qty	Description						
9	TBD Junior Kindergarten						
8 77159 - Low Range Insert on Glides Glide Finish: Smith System Paint PLT - Smith System Platinum SMITH SYST Tag For B3	9	40.06	360.54				

TITLE OF PRODUCT TRANSFERS UPON RECEIPT BY CUSTOMER.

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Description	Quantity	Unit Price	Extended Price
8	Qty Description		
	<u>9 TBD Junior Kindergarten</u>		
9	17576 - 3" Dual Wheel Pack,Dual-Wheel, Set of 4 Locking SMITH SYST Tag For B3	9	55.98 503.82
	Qty Description		
	<u>9 TBD Junior Kindergarten</u>		
10	LAMINATE - CUSTOM LAMINATE UPCHARGE SMITH SYST Tag For B2, B3	1	375.00 375.00
11	FC - FREIGHT CHARGE SMITH SYST	1	639.69 639.69
12	LOT (NT) - Non-union, Normal hours. Received, Deliver, and Installation of all product. One phase, elevator access as needed. Free and clear space. ROSE MOVIN	1	818.71 818.71
Sub Total			6,620.45
(Included In Grand TotalTotal)			6,620.45
CATEGORY E GRESSCO			
13	2010190 - HABA Pro Jule Kitchenette, GRESSCO Tag For E1	1	2,723.20 2,723.20
	Qty Description		
	<u>1 TBD Junior Kindergarten</u>		
15	LOT (NT) - Non-union, Normal hours. Received, Deliver, and Installation of all product. One phase, elevator access as needed. Free and clear space. ROSE MOVIN	1	100.95 100.95
Sub Total			2,824.15
(Included In Grand TotalTotal)			2,824.15
CATEGORY F JONTI CRAFT			
16	2870JC - TABLE, SENSORY, SEE-THRU MINI, LEGO TOP JONTI-CRAF Tag For F1	2	565.35 1,130.70
	Qty Description		
	<u>2 TBS JUNIOR KINDERGARTEN</u>		

TITLE OF PRODUCT TRANSFERS UPON RECEIPT BY CUSTOMER.

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Description	Quantity	Unit Price	Extended Price				
17 5912JC - CHAIR, KYDZ LADDERBACK 12 HARDWOOD JONTI-CRAF Tag For F2	4	120.94	483.76				
<table border="1"> <thead> <tr> <th>Qty</th> <th>Description</th> </tr> </thead> <tbody> <tr> <td>4</td> <td>TBD JUNIOR KINDERGARTEN</td> </tr> </tbody> </table>	Qty	Description	4	TBD JUNIOR KINDERGARTEN			
Qty	Description						
4	TBD JUNIOR KINDERGARTEN						
19 LOT (NT) - Non-union, Normal hours. Received, Deliver, and Installation of all product. One phase, elevator access as needed. Free and clear space. ROSE MOVIN	1	179.44	179.44				
Sub Total			1,793.90				
(Included In Grand Total)Total			1,793.90				
Second Trip optional							
20 LOT - Split delivery / Return Trip cost if needed based on product arrival. ROSE MOVIN	1	300.00	300.00				
Sub Total			300.00				
(Not Included In Grand Total)Total			300.00				
Quotation Totals							
Sub Total			11,760.96				
(Total Excludes Some Lines)Grand Total			11,760.96				

End of Quotation

QUOTE

SSL Quote Number: Q-472342
Status: Approved
Quote Name: Deep Cabinet Storage
Currency: USD
Created Date: 05-30-2024
Expiration Date: 07-27-2024
Customer Number: 414800
Requestor Name: Natalie Miller
 nmiller@tmp-architecture.com
 2483384561

Lift Gate Truck Required:
Inside Delivery:

Customer Program: REMC/MI MARKETPLACE - 35%
 CONSUMABLES 14% EQUIP

To place an order using this quote,
 contact:
 Phone 888-388-3224
 Email orders@schoolspecialty.com



Sales Rep Name: Charles Hurt
Sales Rep Email: charles.hurt@schoolspecialty.com
Sales Rep Phone: (616) 540-6864

Bill To: WALLED LAKE CONSOLIDATE SCHL DIST
 850 LADD RD BLDG D
 WALLED LAKE, MI 48390-3086

Ship To: KEITH ELEMENTARY SCHOOL
 2800 KEITH RD
 WEST BLOOMFIELD, MI 48324-4737

Notes:

Quantity	SSL Item	Customer Item #	Pack Size	Image	Item Description	List Price	Your Price	Extended Price
2	1335360		Each		QS STORAGE 2 SHELF DEEP 35 3/4W X 14 3/4D X 24H - NO TOEKICK	\$404.95	\$296.02	\$592.04
1	1318389		Each		ROOM DIVIDER DBL SIDE LIBRARY/BROWSER MOBILE	\$1,045.95	\$764.59	\$764.59
1	272116		Each		QS CUBBY 30 FLAT TRAY MOBILE	\$1,232.95	\$901.29	\$901.29
1	5000250		Each		CHILDCRAFT - CARPETS - CHALK SPOTS SEATING - RECTANGLE - 10 FT 6 IN X 13 FT 2 IN - SPECIFY NUMBER OF SEATS - SPECIFY COLOR Number of Seats: 30 Color: Blue	\$837.95	\$612.54	\$612.54
1	202691		Each		CENTER READING/WRITING W/TUBS	\$674.95	\$522.41	\$522.41
1	INSTALL		Each		INSTALLATION CHARGES	\$0.00	\$750.00	\$750.00

Subtotal \$4,142.87
Estimated Taxes \$0.00
Shipping & Handling \$0.00
Total \$4,142.87

Accept this quote by sending back your purchase order number or signing it electronically. For orders over \$15,000.00, please submit a hard copy of your Purchase Order.

Prices subject to change until all finish selections have been completed. Order will not be placed until all finish options are selected.

Signature:

Name:

Date:

Purchase Order Number:

Shipping Instructions:
Pack Slip Notes:



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	18131
Date	05/30/2024
Customer PO No	
Customer Name	Walled Lake Consolidated Schools
Salesperson	Betsy Pethoud
Terms	NET 10
Page	1 of 4

T Walled Lake Consolidated Schools
 O 850 Ladd Rd Bldg D
 Walled Lake, MI 48390

ATTN: INVOICE CONTACT
 Email: SuzanneMajor@wlcscd.org

S Keith Elementary
 H 2800 Keith Rd
 I West Bloomfield, MI 48324
 P

T ATTN: Natalie Miller
 O Phone: (248) 338-4561 X 1143
 Email: nmiller@tmp-architecture.com

Prepared for : Betsy Pethoud

Norva Nivel - TIPS: Contract #21035

Due to the current challenges in the global supply chain and labor environment, pricing and lead times remain in a state of flux. Our team will do it's best to communicate any changes as they arise and provide the best available solutions to meet your needs. Thank you for your business and understanding.

Line	Quantity	Description	Unit Price	Extended Amount
1	1.00 Each	CPODCOL--STX-8802-STX-8840 Workpad Caddy Collection STX-8802:QTY. 5 - LAGOON STX-8840:QTY. 5 - STERLING Tag: Tag TG: G1A - Junior Kindergarten	356.06	356.06
2	1.00 Each	FREIGHT NORVA FREIGHT	326.70	326.70
3	1.00 Each	LABOR/EST----- Non Union Installation: Deliver (1) Workpad Caddy :STRAIGHT TIME :NO STAIR CARRY :NO PERMITS :NO HARDWIRE DATA OR ELECTRICAL CONNECTIONS :ALL DEBRIS REMOVAL INCLUDED	216.05	216.05

Order Sub-Total :	\$898.81
TOTAL ORDER :	\$898.81
Required Deposit 50.00% :	\$449.41

PLEASE REVIEW THIS QUOTATION AND NOTIFY US PROMPTLY OF ANY CORRECTIONS REQUIRED THANK YOU FOR THE OPPORTUNITY TO BE OF SERVICE

A FINANCE CHARGE OF 1-1/2% PER MONTH WHICH IS AN ANNUAL PERCENTAGE RATE OF 18% WILL BE CHARGED ON ACCOUNTS PAST DUE.

Signature: _____ Name: _____ Title: _____ Date: _____



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	18131
Date	05/30/2024
Customer PO No	
Customer Name	Walled Lake Consolidated Schools
Salesperson	Betsy Pethoud
Terms	NET 10
Page	2 of 4

Balco Interiors LLC / IE Connect LLC / Interior Environments Atlanta, LLC - d/b/a INTERIOR ENVIRONMENTS

1. PROPOSALS AND ORDERS

- A. **TERM:** All prices quoted by Interior Environments ("Seller") are valid for 30 days from date of proposal.
- B. **OFFER AND ACCEPTANCE:** All orders for the purchase of goods and services from Seller require a proposal prepared by Seller which has been approved and signed by an authorized signatory of Buyer. Seller's proposal shall constitute an offer and Buyer's approval of the proposal shall constitute acceptance of that offer. If Buyer submits a purchase order before Seller issues a proposal, Seller's proposal shall constitute a counteroffer and Buyer's approval of the Seller's proposal shall constitute acceptance of that counter offer without any additional terms or conditions.
- C. **AGREEMENT:** Following the offer and acceptance described above and Seller's payment as provided in paragraph 2 below, an "Agreement" between the parties shall be deemed to have been formed with such Agreement comprised solely of Seller's proposal together with these Terms and Conditions of Sale. The Agreement shall be deemed to supersede any prior written or oral agreements and any different or conflicting terms in any quote, invoice, Buyer purchase order, shipper or any other document. For the avoidance of doubt, any different, additional or conflicting terms provided on any ancillary Buyer document(s) are expressly rejected by Seller.
- D. **MODIFICATIONS/CHANGES/CANCELLATIONS:** Any requested modification to an Agreement is subject to the approval of Seller and the manufacturer or supplier of the goods ordered. Buyer will pay any and all additional charges resulting from order modifications, cancellations, and changes. Express Ship Orders cannot be changed or cancelled. All goods are custom manufactured to customer specifications and, therefore, cannot be returned. Restocking programs are not available. Any modifications of an Agreement must be made via a signed and dated revised proposal.

2. DEPOSITS

Unless otherwise specified and agreed to by both parties, a deposit of 50% is required on all orders. No interest shall accrue on such deposits. The Agreement is deemed entered upon such payment by Buyer.

3. OWNERSHIP AND RISK OF LOSS

Transfer of title to the goods as between Seller and Buyer shall be deemed to have occurred when the Agreement is entered, and thereafter Buyer shall insure against risk of loss. If the goods are first received on behalf of Buyer by Seller, such goods shall be considered held by Seller subject to bailment for the sole benefit of Buyer.

4. PAYMENT

- A. **TIMING:** Any remaining balance on goods purchased under this Agreement and any related installation or other services will be invoiced upon delivery of the goods to the job site or, if installed by Seller, following substantial completion. Direct shipments from manufacturers will be invoiced upon shipment from the manufacturer. Any goods being held at Buyer's request, due to delays or otherwise, will be invoiced for product only upon Seller's receipt of same with separate invoicing for installation or other related services upon substantial completion.
- B. **PAYMENT TERMS:** Seller has the right to increase its prices at any time upon notice to Buyer to reflect any and all unusual or unforeseen increases in Seller cost, provided that any such increase shall be limited to the increase actually incurred by Seller. Buyer will not offset or recoup any claim against amounts due Seller. All invoices are due on the date noted on the related invoice. A monthly service charge of 1.5% (18% A.P.R.) will be assessed on all unpaid balances, including accrued but unpaid monthly service charges, after the invoice due date. A service charge of three percent (3%) of the invoice amount will be added to all invoices paid by credit card.
- C. **FREIGHT:** Buyer is solely responsible for any applicable freight and handling charges, including tariffs, for delivery from the manufacturer to Seller and is FOB origin. If not included in the proposal, such charges are not included in a price quotation and will be invoiced to Buyer separately after the Seller is invoiced by the carrier or manufacturer.
- D. **TAXES:** Buyer is solely responsible for any applicable sales, use, excise, or other taxes. If not included in the proposal, applicable taxes will be invoiced separately. If Buyer possesses tax-exempt status, a certificate of resale, or tax exemption is to be provided prior to order placement.
- E. **DELAYS:** If Buyer is unable or unwilling to receive goods at the prescribed shipping site on the mutually agreed delivery date any goods thereafter stored by Seller will be at Buyer's expense until such time as Buyer is able to accept delivery. Seller shall have no obligation or



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	18131
Date	05/30/2024
Customer PO No	
Customer Name	Walled Lake Consolidated Schools
Salesperson	Betsy Pethoud
Terms	NET 10
Page	3 of 4

liability to Buyer whatsoever for failure to ship goods by a particular date.

5. DELIVERY AND INSTALLATION

- A. **DELIVERY AND INSTALLATION:** Any contracted delivery and installation will be made during Seller’s normal business hours of 7:00 a.m. to 3:30 p.m., Monday through Friday. Overtime delivery or installation performed at the Buyer’s request will be subject to labor rates reflecting time-and-a-half for weekdays and double time for weekends and holidays. If applicable trade regulations require employing union tradesmen to complete the installation or delivery, any additional incremental costs will be invoiced to and paid by the Buyer. Seller shall not be liable for failure or delay in installation due to the installation site not being ready for installation. Any shipping, delivery, and performance dates are estimates only, and time is not of the essence. Seller may ship or direct shipments of all the goods at one time or in portions from time to time. Seller has the right, but not the obligation, to determine the method of shipment and routing of the goods, unless otherwise stated in Seller’s delivery and installation proposal or acknowledgement.
- B. **SELLER’S RESPONSIBILITIES:** Unless received by Buyer or Buyer’s agent directly, Seller will receive, inspect, stage, and if contracted, install Buyer’s goods. All furnishings will be left clean and in working order. Carton and packing materials will be removed to the Buyer’s waste disposal containers, and the premises will be left broom clean. At Seller’s option, Seller may direct shipments directly to the job site.
- C. **BUYER’S ACCEPTANCE:** Buyer agrees to have an agent on the premises at the agreed upon time to accept goods, deliveries, installation, and completed work. All goods and services shall be considered accepted after Buyer or his agent has signed an acknowledgement document(s). All claims or exceptions must be made in writing the date the work is substantially complete. Notwithstanding the foregoing, if Buyer or Buyer’s agent is unavailable or unwilling to sign acknowledgment document(s), Buyer shall be deemed to have accepted the goods and services “as is” or as otherwise noted by Seller on the acknowledgement document.
- D. **DROP SHIPMENTS:** In case of drop shipments where goods are delivered without installation, Buyer will receive, inspect, and install ordered goods. Buyer is also responsible for filing necessary freight claims in the event of damage. Buyer shall have no claims against Seller due to damage and may not withhold payment on account thereof.
- E. **CONDITION OF JOB SITE:** Buyer’s job site shall be clean, clear of all obstructions, and free of debris prior to any Seller installation. Charges will be assessed to the Buyer for excessive handling, storage and transportation incurred because of site conditions, activity of other trades, or other reasons not specifically identified in the price quotation, at a standard hourly rate, or at actual charges plus fees, if labor is performed by a third party.
- F. **JOB SITE SERVICES:** Buyer will furnish electrical current, heating, lighting, trash disposal containers, hoisting and/or elevator services, and suitable unobstructed dock space and staging areas at the job site without charge to Seller if Seller is to provide installation. If Seller is required to remove or handle existing furniture, the additional cost of moving and transporting shall be billed to the Buyer on an hourly basis. Once installation has begun, Buyer agrees to assume any expense incurred by Seller due to changes made at the Buyer’s request or for any reason beyond Seller’s reasonable commercial control.
- G. **ELECTRICAL INSTALLATION:** A licensed electrician may be required to install electrical product including outlets, task lights, and hook-ups to base building power. If Seller determines that an electrician is required, Buyer will be responsible for contracting and paying the electrician.
- H. **PROTECTION OF DELIVERED GOODS:** Buyer is responsible for security and safekeeping of goods after delivery to Buyer’s site, or into storage negotiated by Buyer if the job site is not ready on an agreed upon delivery date, and Buyer shall assume any risk of damage or loss thereof.
- I. **CONCEALED DAMAGED GOODS:** Buyer is required to report all concealed or damage packaged goods within seven (7) business days or receipt. In addition, Buyer is required to report all damage goods revealed upon unpackaging within seven (7) days of the same. Likewise, Buyer is required to and must send pictures of damaged goods, packages and labels to initiate any available warranty claim(s). Failure to report damages within the required reporting period with the required information may negate any warranty claims and Buyer shall accept responsibility for any and all costs associated with replacement or repairs of damaged goods.
- J. **DELIVERY AND INSTALL WARRANTY:** Seller shall warrant all delivery and installation services against defects in performance for a period of one (1) year following delivery unless stated otherwise in the documents accompanying these Terms and Conditions of Sale. If this proposal includes the provision of delivery and installation services, Seller warrants that delivery and installation services performed by



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	18131
Date	05/30/2024
Customer PO No	
Customer Name	Walled Lake Consolidated Schools
Salesperson	Betsy Pethoud
Terms	NET 10
Page	4 of 4

Seller or by a permitted subcontractor or agent of Seller shall be performed in a good and workmanlike manner consistent with the best practices in the industry. In the event of a delivery and installation service defect, the Seller shall, at Buyer's discretion, repair or re-perform the defective services at no cost to the Buyer. All delivery and installation services performed after the one (1) year delivery and install warranty period including but not limited to product warranties, service, repairs, replacement, etc. shall be paid for by Buyer at Buyer's expense.

6. ADDITIONAL TERMS

- A. **DISCLAIMER OF WARRANTIES:** BUYER AGREES THAT THE GOODS ARE OF THE SIZE AND DESIGN SELECTED BY BUYER AND THAT BUYER IS SATISFIED THAT SAME IS SUITABLE FOR BUYER'S PURPOSES. SELLER HAS MADE NO REPRESENTATION OR WARRANTY AS TO ANY MATTER WHATSOEVER. SELLER DISCLAIMS AND BUYER EXPRESSLY WAIVES AS TO SELLER, ALL WARRANTIES WITH RESPECT TO THE GOODS, INCLUDING BUT NOT LIMITED TO ALL EXPRESS OR IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, QUALITY, CAPACITY, OR WORKMANSHIP. NOTHING CONTAINED HEREIN SHALL DIMINISH THE RIGHT OF BUYER TO EXERCISE ALL RIGHTS AND REMEDIES AGAINST THE MANUFACTURER OF THE GOODS FOR MANUFACTURER WARRANTIES. IN NO EVENT SHALL SELLER BE LIABLE UNDER ANY THEORY AT LAW OR EQUITY FOR ANY LOSS OF USE, REVENUE, ANTICIPATED PROFIT OR SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR RELATED TO THE DESIGN AND USE OF THE GOODS. SELLER SHALL ADVISE BUYER OF ALL RELATED MANUFACTURERS' WARRANTIES UPON BUYER'S REQUEST.
- B. **RESALE:** On any resale of the goods, Buyer shall contractually limit its buyer's warranty against both Buyer and Seller to the same extent that Paragraph 6(A) above limits the warranty offered by Seller.
- C. **ACTS BEYOND REASONABLE CONTROL:** Seller shall not be liable for any delay or failure to deliver any or all of the goods caused by installation site delays, labor disputes, strikes, acts of God, or other delays beyond the reasonable control of Seller.
- D. **ASSIGNMENT:** Buyer shall not assign its rights or obligations under this Agreement without the prior written consent of Seller.
- E. **INDEMNIFICATION:** Buyer shall indemnify, defend, and hold harmless Seller with respect to all damages, losses, claims, and expenses, including, without limitation, consequential and incidental damages and reasonable attorney fees arising from or related to : i) Buyer's breach of any of Buyer's obligations under this Agreement and from; ii) Seller's interior design, project management, delivery, installation, or any other services except when caused by Seller's gross negligence or willful misconduct.
- F. **DEFAULT:** If Buyer fails to pay any amount herein provided within ten (10) days after the same is due and payable, or if Buyer fails to observe, keep, or perform any other provision of this Agreement, then Seller shall have the right to exercise any one or more of the following remedies without prejudice to such remedies as may otherwise exist at law or in equity: i) to declare the entire amount due hereunder immediately due and payable without notice or demand to Buyer; ii) to sue for and recover all payments, then accrued or thereafter accruing; iii) to take possession of the goods provided hereunder, without demand or notice wherever located, without any court order or other process of law. Buyer hereby grants free and full access to the premises and hereby waives any and all damages occasioned by such taking of possession.
- G. **NO WAIVER:** Seller's waiver of any right on one occasion shall not be a waiver of any future exercise of that right.
- H. **TIME FOR BRINGING ACTION:** Any action that Buyer brings against Seller that arises out of or relates to the goods and services provided by Seller to Buyer must be brought by Buyer within one year after the cause of action occurs.
- I. **LAW:** The Agreement shall be deemed entered into, and performed in substantial part, in Oakland County, Michigan. The Agreement shall be governed by and construed in accordance with the laws of the State of Michigan, without regard to its conflict of law provisions. The parties hereto agree to submit to the exclusive personal jurisdiction of the state or federal courts serving Oakland County, Michigan for the resolution of any claim or cause of action that arises from or related to this Agreement or the goods or services provided by Seller.

QUOTE 99658

Lakeshore Learning Materials
2695 E. Dominguez Street Carson, CA 90895
(310) 537-8600 (800) 421-5354
FAX: (310) 900-2189
www.lakeshorelearning.com

To contact your local representative,
Andrew Marsh, please call (800) 421-5354

The Lakeshore logo consists of the word "Lakeshore" in a white, serif font, with a registered trademark symbol (®) to the upper right of the 'e'. The text is set against a solid red rectangular background.

Bill-to: 320140
WALLED LAKE CONS SCHOOL DIST
850 LADD RD-BLDG D

WALLED LAKE MI 48390
(810) 960-8357

Billto Email:

Ship-to: 107552
KEITH ELEMENTARY SCHOOL
2800 KEITH RD

WEST BLOOMFIELD MI 48324-4737
NATALIE MILLER

Shipto Email:

Entry Date: 05/29/2024

Your Reference No.: KETIH MILLER 19069A

43

Comment

PRICES GOOD FOR 90 DAYS. ITEM
AVAILABILITY SUBJECT TO CHANGE

FOB DESTINATION:FREE SHIPPING
CONTINGENT ON A MINIMUM ORDER
OF \$500 SHIPPING TO ONE
LOCATION.
DISCOUNT REFLECTED IN PRICES

PLEASE REFERENCE QUOTE NUMBER
99658 ON YOUR PURCHASE ORDER.

CYNTHIA PEREZ - QUOTE AGENT

PER REGION 4/OMNIA CONTRACT
 #19-05, #R190501, #R230301

Line	Item	Out Of Stock Ship By	Qty	Description	Price	Extended
1	LC153		6	FLEX-SPACE STUDENT LAP DESK	\$94.53	\$567.18
2	LC764RG		2	FLX-SPC 14IN PREM WOB CHR-RG	\$85.49	\$170.98
3	LC764GR		2	FLX-SPC 14IN PREM WOB CHR-GR	\$85.49	\$170.98
4	LK364RG		1	FLX-SPC PREMIUM FLR SEAT-RG	\$75.99	\$75.99
5	LK364GR		1	FLX-SPC PREMIUM FLR SEAT-GR	\$75.99	\$75.99
6	DG437		1	H-D SPACE-SAVER WRITING CENTER	\$664.05	\$664.05
	Which consists of:					
6A	DG437-2		1	DG437 BOX 2 OF 2	\$0.00	\$0.00
6B	DG437-1		1	DG437 BOX 1 OF 2	\$0.00	\$0.00
7	LL329		1	STOW AND GO ART EASEL	\$360.05	\$360.05
8	SPEC0INSTALL		1	INSTALLATION FEE	\$417.04	\$417.04
	NOT IN CURRENT CATALOG. STOCK LIMITED.					

Subtotal:	\$2,502.26
0.0% Tax:	\$0.00
Freight Amount:	\$0.00
Total:	\$2,502.26



P.O. Box 7488
 Madison, WI 53707-7488
 PH 800-462-8709 FAX 888-329-4728

QUOTATION

Reference: T4151012
 Contract/Bid ID: P05404
 Today: 6/03/24
 Quote Expiration Date: 7/01/24

NAME: Walled Lake Cons School Dist
 CONTACT: KEITH ELEM SCHOOL
 PHONE:
 EMAIL:

Line	Qty	Product	Product Description	Colors/Finished/Options	Unit Price	Discount	Ext Total	
1	1	P19011610	9 Tray Mobile Storage Cabinet	Finish Birch	660.00	Net	660.00	
			PLEASE NOTE: This item may not be returned unless damaged or defective.					
2	2	P19011610	Cubby Storage Cabinet 20 Trays	Finish Birch	725.00	Net	1,450.00	
			PLEASE NOTE: This item may not be returned unless damaged or defective.					
3	1	P19010840	Round Childrens Table		250.00	Net	250.00	
			PLEASE NOTE: This item may not be returned unless damaged or defective.					
Order Subtotal							2,360.00	
Shipping/Processing							495.00	
Sales Tax							Exempt	
Grand Total							2,855.00	

Additional Note: AEPA contract pricing

BILL TO:
 Walled Lake Cons School Dist
 Accounts Payable
 850 Ladd Rd Bldg D
 Walled Lake MI 48390

SHIP TO:
 Keith Elem School
 2800 Keith Rd
 West Bloomfield MI 48324-4737

CONTACT:
 KEITH ELEM SCHOOL
 2800 KEITH RD
 WEST BLOOMFIELD MI 48324-4737

SALES REP:
 Zack Becker
 Email: zbecker@demco.com
 Phone: 800-462-8709



Quotation

Quote Number 0200218328

Customer VS America, Inc.
1940 Abbott Street
Suite 501
Charlotte NC 28203
United States

Customer Reference GLFS-Oakley Park EL

Date Quoted 05/28/2024

Inside Sales Contact Ella Stumpf
e.stumpf@vsamerica.com

Territory Manager Christine Debrot
c.debrot@vsamerica.com

Contract Omnia Partners Region 4 ESC
Contract # R191818

To Whom It May Concern:

Please note the following pricing has been presented in Omnia Partners Region 4 ESC Contract NET values, based on the stated models, colors, finishes, and quantities. Any alterations will be subject to updated pricing.

Pricing is valid for 30 days* for projects delivering within 9 months of the receipt of a complete PO. Orders with delivery requirements outside of 9 months must be quoted. Please discuss specific project requirements with your VS America Territory Manager.

Factory-direct orders qualify for free shipping if the total net amount is over \$50,000 USD. Freight charges do apply for any orders fulfilled from the VS America Stock / Quickship Program. Please refer to the Customer Freight Terms document, Omnia Region 4 Freight Terms, for a complete list of exclusions and restrictions.

Installation is not included in unit pricing.

Please check all details prior to submitting an order. Where details have been left unspecified in the request, default selections have been quoted. If you have any questions, please contact your Inside Sales Representative or Territory Manager at the numbers shown above.

Best Regards,

VS America Inc.

*Barring the announcement of a formal price increase.

Item	Model/Description	Quantity	Unit Net Price	Extended price
1	A1 31400 PantoSwing-LuPo, chair with polypropylene seat and backrest shell, tested to DIN EN 1729	20	\$ 136.00	\$ 2,720.00
	204 seat height 035 35cm size yellow			
	230 metal color 059 arctic			
	280 seat / backrest plastic 073 black grey			
	500 glides / castors 001 plastic glides			
	505 equipment 063 with table edge protection			
	903 packaging 002 with export protection			
	Unit List Price \$ 170.00			
	Discount (%) 20.00000			
2	A2 31508 PantoMove-LuPo KiGa, swivel chair, gas-spring height adjustment from 35.4-44.3cm, with polypropylene seat and backrest shell, size L with piggy-back suspension	1	\$ 292.00	\$ 292.00
	230 metal color 059 arctic			
	280 seat / backrest plastic 073 black grey			
	500 glides / castors 063 hard castors, height +2,5cm			
	608 mechanism 008 3D rocking function			
	903 packaging 002 with export protection			
	Unit List Price \$ 365.00			
	Discount (%) 20.00000			
Subtotal				\$ 3,012.00
Shipping (Holland , MI 49423)				\$ 273.00
Total				\$ 3,285.00

Payment Terms: Immediate Payment

Please send POs to: orders@vsamerica.com



2595 Bellingham • Troy, MI 48083 • 248.823.5400 • 248.823.5401 Fax
 2211 Old Earhart Rd. Ste.190 • Ann Arbor, MI 48105 • 248.823.5400 • 248.823.5401 Fax
 3201 Pine Tree Rd. Ste. A • Lansing, MI 48911 • 517.886.0072 • 248.823.5401 Fax
 5160 Alliance Dr. • Bay City, MI 48706 • 989.895.8574 • 989.895.8545 Fax
 4 North St. Clair St. • Toledo, OH 43604 • 419.662.2040 • 248.823.5401 Fax

Quotation 376417

Quote Date 05/30/24
Customer Order RM # - DRAWING
Customer W00002
Terms NET 10 DAYS
Account Representative ANNE MARIE TREMBERTH

yourNBS.com **Remit Payments to:** NBS, 6973 Reliable Parkway, Chicago, IL 60686

Quote To

Accounts Payable
 Walled Lake Consolidated
 850 Ladd Rd Bldg D
 Walled Lake, MI, 48390-3019

Ship To

NATALIE MILLER
 Oakley Park Elementary
 2015 Oakley Park Rd
 Commerce Charter Township, MI, 48390

Phone +1 (248) 956-2000
Fax +1 (248) 956-2123

Phone +1 (248) 338-4561

nmiller@tmp-architecture.com

Sales Location Troy

Following contracts utilized for pricing on this quote/ project

- Gressco TIPS
- Jonti Craft E&I
- Exemplis Omnia
- Smith System E&I

School is responsible for contract membership enrollment. Changes to specifications and quantity could affect tiered contract pricing.

Pricing valid for 30 days.
 Please verify finish selections prior to order placement.

If due to unforeseen circumstances the building is not ready to receive furniture, additional fees may be incurred to double handle and/or store the furniture. Circumstances include, but are not limited to construction delays and COVID-19.

Storage Free for 30 days, after which storage is charged per hundred weight or per SF per month.

Quote includes Non-Union labor for NBS to receive, deliver and install during Normal Business Hours; any owner requested changes requiring additional delivery trip(s) will result in additional charges to be quoted separately.

Overtime Labor (evening after hours and weekends) additional.

Purchase Order and 40% Deposit is required before order placement; please reference NBS quote number on PO. Receipt of PO indicates owner approval of product as specified; upon release of order, no changes, cancellations or returns can be made.

Description	Quantity	Unit Price	Extended Price
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CATEGORY H SIT ON IT

1	5622YB1.A153 - Focus, Midback, Mesh Back, Enhanced Synchro Tilt Cntrl, A153 Height/Width Adj Arms, Sport Edition Mesh Back Colors: MC1: Black Mesh	1	500.02	500.02
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TITLE OF PRODUCT TRANSFERS UPON RECEIPT BY CUSTOMER.

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Description	Quantity	Unit Price	Extended Price				
<p>1 Fabric or Leather Upholstery Selection: FABRIC: Fabric Grade Selections ~: No Selection FG3: Fabric Grade 3 ~: No Selection ==>Momentum Cover Cloth Graphite Back Support Color Option: Z1: Black Back Support Cylinder Height Option: S0: Standard Cylinder ~: No Heavy Duty Upgrade B0: Std Black Base C14: Hard Floor and Carpet Casters E3: Seat Depth Adjustment Upgrade Adjustable Lumbar Support Option: LB1: Adjustable Lumbar Support Packaging Options: ~: Std Packaging EXEMPLIS Tag For H1</p> <table border="1"> <thead> <tr> <th>Qty</th> <th>Description</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>TBD junior kindergarten</td> </tr> </tbody> </table>	Qty	Description	1	TBD junior kindergarten			
Qty	Description						
1	TBD junior kindergarten						

2	LOT (NT) - Non-union, Normal hours. Received, Deliver, and Installation of all product. One phase, elevator access as needed. Free and clear space. ROSE MOVIN	1	22.44	22.44
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Sub Total				522.46
(Included In Grand TotalTotal				522.46

CATEGORY B SMITH SYSTEM

3	26159 - Cascade Teachers Desk-Box/Box/File Pedestal (Right Hand) Laminate Top Finish: Smith System Laminate Custom WilsonArt French Linen (5016-38) Edge: D - 1 1/4in Top w/ 4mm TMld Edge Finish: Smith System T-Mold CGR - CHARCOAL T MOLD Frame Finish: Smith System Paint PLT - PLATINUM SMITH SYST Tag For B1	1	650.30	650.30
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TITLE OF PRODUCT TRANSFERS UPON RECEIPT BY CUSTOMER.

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Description	Quantity	Unit Price	Extended Price				
3 <table border="0" style="margin-left: 100px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	1	TBD Junior Kindergarten			
Qty	Description						
1	TBD Junior Kindergarten						
4 04128 - Interchange Act Tbl, Half Moon, 36Dx72W Worksurface Finish: CUSTOM Laminate Top: Wilson Art - French Linen (5016-38) Edge: D - 1 1/4in Top w/ 4mm TMld Edge Finish: CGR - CHARCOAL T MOLD Frame Finish: PLT - Platinum SMITH SYST Tag For B2 <table border="0" style="margin-left: 100px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	1	TBD Junior Kindergarten	1	459.88	459.88
Qty	Description						
1	TBD Junior Kindergarten						
5 77159 - Low Range Insert on Glides Glide Finish: Smith System Paint PLT - Smith System Platinum SMITH SYST Tag For B2 <table border="0" style="margin-left: 100px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	1	TBD Junior Kindergarten	1	40.06	40.06
Qty	Description						
1	TBD Junior Kindergarten						
6 17576 - 3" Dual Wheel Pack,Dual-Wheel, Set of 4 Locking SMITH SYST Tag For B2 <table border="0" style="margin-left: 100px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	1	TBD Junior Kindergarten	1	55.98	55.98
Qty	Description						
1	TBD Junior Kindergarten						
7 03011 - Interchange 3-2-1- LS Desk Worksurface Finish: 487860 - PEWTER MESH LAMINATE Edge: F - 1 1/4in Top w 3mm Edgnd Edge Finish: CHAMPAGN - CHAMPAGNE Frame Finish: PLT - Platinum SMITH SYST Tag For B3 SET HGT TO 23" AT INSTALLATION <table border="0" style="margin-left: 100px;"> <tr> <td style="text-align: right;">Qty</td> <td>Description</td> </tr> <tr> <td style="text-align: right;">9</td> <td>TBD Junior Kindergarten</td> </tr> </table>	Qty	Description	9	TBD Junior Kindergarten	9	301.83	2,716.47
Qty	Description						
9	TBD Junior Kindergarten						
8 77159 - Low Range Insert on Glides Glide Finish: Smith System Paint PLT - Smith System Platinum SMITH SYST Tag For B3	9	40.06	360.54				

TITLE OF PRODUCT TRANSFERS UPON RECEIPT BY CUSTOMER.

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Description	Quantity	Unit Price	Extended Price								
8	<table border="0"> <tr> <td style="text-align: right;">Qty Description</td> <td colspan="3"></td> </tr> <tr> <td style="text-align: right;">9</td> <td>TBD Junior Kindergarten</td> <td colspan="2"></td> </tr> </table>			Qty Description				9	TBD Junior Kindergarten		
Qty Description											
9	TBD Junior Kindergarten										
9	17576 - 3" Dual Wheel Pack,Dual-Wheel, Set of 4 Locking SMITH SYST Tag For B3	9	55.98 503.82								
	<table border="0"> <tr> <td style="text-align: right;">Qty Description</td> <td colspan="3"></td> </tr> <tr> <td style="text-align: right;">9</td> <td>TBD Junior Kindergarten</td> <td colspan="2"></td> </tr> </table>			Qty Description				9	TBD Junior Kindergarten		
Qty Description											
9	TBD Junior Kindergarten										
10	LAMINATE - CUSTOM LAMINATE UPCHARGE SMITH SYST Tag For B2, B3	1	375.00 375.00								
11	FC - FREIGHT CHARGE SMITH SYST	1	639.69 639.69								
12	LOT (NT) - Non-union, Normal hours. Received, Deliver, and Installation of all product. One phase, elevator access as needed. Free and clear space. ROSE MOVIN	1	818.71 818.71								
Sub Total			6,620.45								
(Included In Grand TotalTotal)			6,620.45								
CATEGORY E GRESSCO											
13	2010190 - HABA Pro Jule Kitchenette, GRESSCO Tag For E1	1	2,723.20 2,723.20								
	<table border="0"> <tr> <td style="text-align: right;">Qty Description</td> <td colspan="3"></td> </tr> <tr> <td style="text-align: right;">1</td> <td>TBD Junior Kindergarten</td> <td colspan="2"></td> </tr> </table>			Qty Description				1	TBD Junior Kindergarten		
Qty Description											
1	TBD Junior Kindergarten										
15	LOT (NT) - Non-union, Normal hours. Received, Deliver, and Installation of all product. One phase, elevator access as needed. Free and clear space. ROSE MOVIN	1	100.95 100.95								
Sub Total			2,824.15								
(Included In Grand TotalTotal)			2,824.15								
CATEGORY F JONTI CRAFT											
16	2870JC - TABLE, SENSORY, SEE-THRU MINI, LEGO TOP JONTI-CRAF Tag For F1	2	565.35 1,130.70								
	<table border="0"> <tr> <td style="text-align: right;">Qty Description</td> <td colspan="3"></td> </tr> <tr> <td style="text-align: right;">2</td> <td>TBS JUNIOR KINDERGARTEN</td> <td colspan="2"></td> </tr> </table>			Qty Description				2	TBS JUNIOR KINDERGARTEN		
Qty Description											
2	TBS JUNIOR KINDERGARTEN										

TITLE OF PRODUCT TRANSFERS UPON RECEIPT BY CUSTOMER.

yourNBS.com

Remit Payments to: NBS, 6973 Reliable Parkway, Chicago, IL 60686

Description	Quantity	Unit Price	Extended Price				
17 5912JC - CHAIR, KYDZ LADDERBACK 12 HARDWOOD JONTI-CRAF Tag For F2	4	120.94	483.76				
<table border="1"> <thead> <tr> <th>Qty</th> <th>Description</th> </tr> </thead> <tbody> <tr> <td>4</td> <td>TBD JUNIOR KINDERGARTEN</td> </tr> </tbody> </table>	Qty	Description	4	TBD JUNIOR KINDERGARTEN			
Qty	Description						
4	TBD JUNIOR KINDERGARTEN						
19 LOT (NT) - Non-union, Normal hours. Received, Deliver, and Installation of all product. One phase, elevator access as needed. Free and clear space. ROSE MOVIN	1	179.44	179.44				
Sub Total			1,793.90				
(Included In Grand Total)Total			1,793.90				
Second trip optional							
20 LOT - Split delivery / Return Trip cost if needed based on product arrival. ROSE MOVIN	1	300.00	300.00				
Sub Total			300.00				
(Not Included In Grand Total)Total			300.00				
Quotation Totals							
Sub Total			11,760.96				
(Total Excludes Some Lines)Grand Total			11,760.96				

End of Quotation

QUOTE

SSL Quote Number: Q-473064
Status: Approved
Quote Name: Send Letter/Quote- Two Elementary Schools -
 CHILDCRAFT & COPERNICUS FURNITURE ITEMS
Currency: USD
Created Date: 05-30-2024
Expiration Date: 07-28-2024
Customer Number: 414800
Requestor Name: Natalie Miller
 nmiller@tmp-architecture.com
 2483384561

Lift Gate Truck Required:
Inside Delivery:

Customer Program: REMC/MI MARKETPLACE - 35%
 CONSUMABLES 14% EQUIP

To place an order using this quote,
 contact:
 Phone 888-388-3224
 Email orders@schoolspecialty.com



Sales Rep Name: Charles Hurt
Sales Rep Email: charles.hurt@schoolspecialty.com
Sales Rep Phone: (616) 540-6864
Bill To: WALLED LAKE CONSOLIDATE SCHL DIST
 850 LADD RD BLDG D
 WALLED LAKE, MI 48390-3086
Ship To: OAKLEY PARK ELEMENTARY SCHOOL
 2015 E OAKLEY PARK RD
 COMMERCE TOWNSHIP, MI 48390-1536
Notes:

Quantity	SSL Item	Customer Item #	Pack Size	Image	Item Description	List Price	Your Price	Extended Price
2	1335360		Each		QS STORAGE 2 SHELF DEEP 35 3/4W X 14 3/4D X 24H - NO TOEKICK	\$404.95	\$296.02	\$592.04
1	202691		Each		CENTER READING/WRITING W/TUBS	\$674.95	\$522.41	\$522.41
1	1318389		Each		ROOM DIVIDER DBL SIDE LIBRARY/BROWSER MOBILE	\$1,045.95	\$764.59	\$764.59
1	272116		Each		QS CUBBY 30 FLAT TRAY MOBILE	\$1,232.95	\$901.29	\$901.29
1	5000250		Each		CHILDCRAFT - CARPETS - CHALK SPOTS SEATING - RECTANGLE - 10 FT 6 IN X 13 FT 2 IN - SPECIFY NUMBER OF SEATS - SPECIFY COLOR Number of Seats: 30 Color: Blue	\$837.95	\$612.54	\$612.54
1	INSTALL		Each		INSTALLATION CHARGES	\$0.00	\$750.00	\$750.00

Subtotal \$4,142.87
Estimated Taxes \$0.00
Shipping & Handling \$0.00
Total \$4,142.87

Accept this quote by sending back your purchase order number or signing it electronically. For orders over \$15,000.00, please submit a hard copy of your Purchase Order.

Prices subject to change until all finish selections have been completed. Order will not be placed until all finish options are selected.

Signature:

Name:

Date:

Purchase Order Number:

Shipping Instructions:
Pack Slip Notes:



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	18132
Date	05/30/2024
Customer PO No	
Customer Name	Walled Lake Consolidated Schools
Salesperson	Betsy Pethoud
Terms	NET 10
Page	1 of 4

T Walled Lake Consolidated Schools
 O 850 Ladd Rd Bldg D
 Walled Lake, MI 48390

ATTN: INVOICE CONTACT
 Email: SuzanneMajor@wlcsl.org

S
H
I
P
O
T
O
Oakley Park Elementary
 2015 Oakley Park Rd
 Commerce Charter Twp, MI 48390

ATTN: Natalie Miller
 Phone: (248) 338-4561 X 1143
 Email: nmiller@tmp-architecture.com

Prepared for : Betsy Pethoud

Norva Nivel - TIPS: Contract #21035

Due to the current challenges in the global supply chain and labor environment, pricing and lead times remain in a state of flux. Our team will do it's best to communicate any changes as they arise and provide the best available solutions to meet your needs. Thank you for your business and understanding.

Line	Quantity	Description	Unit Price	Extended Amount
1	1.00 Each	CPODCOL--STX-8802-STX-8833 Workpad Caddy Collection STX-8802:QTY. 5 - LAGOON STX-8833:QTY. 5 - CREME DE MENTHE Tag: Tag TG: G1B - Junior Kindergarten	356.06	356.06
2	1.00 Each	FREIGHT NORVA FREIGHT	326.70	326.70
3	1.00 Each	LABOR/EST----- Non Union Installation: Deliver (1) Workpad Caddy :STRAIGHT TIME :NO STAIR CARRY :NO PERMITS :NO HARDWIRE DATA OR ELECTRICAL CONNECTIONS :ALL DEBRIS REMOVAL INCLUDED	216.05	216.05

Order Sub-Total :	\$898.81
TOTAL ORDER :	\$898.81
Required Deposit 50.00% :	\$449.41

PLEASE REVIEW THIS QUOTATION AND NOTIFY US PROMPTLY OF ANY CORRECTIONS REQUIRED THANK YOU FOR THE OPPORTUNITY TO BE OF SERVICE

A FINANCE CHARGE OF 1-1/2% PER MONTH WHICH IS AN ANNUAL PERCENTAGE RATE OF 18% WILL BE CHARGED ON ACCOUNTS PAST DUE.

Signature: _____ Name: _____ Title: _____ Date: _____



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

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Page	2 of 4

Balco Interiors LLC / IE Connect LLC / Interior Environments Atlanta, LLC - d/b/a INTERIOR ENVIRONMENTS

1. PROPOSALS AND ORDERS

- A. **TERM:** All prices quoted by Interior Environments ("Seller") are valid for 30 days from date of proposal.
- B. **OFFER AND ACCEPTANCE:** All orders for the purchase of goods and services from Seller require a proposal prepared by Seller which has been approved and signed by an authorized signatory of Buyer. Seller's proposal shall constitute an offer and Buyer's approval of the proposal shall constitute acceptance of that offer. If Buyer submits a purchase order before Seller issues a proposal, Seller's proposal shall constitute a counteroffer and Buyer's approval of the Seller's proposal shall constitute acceptance of that counter offer without any additional terms or conditions.
- C. **AGREEMENT:** Following the offer and acceptance described above and Seller's payment as provided in paragraph 2 below, an "Agreement" between the parties shall be deemed to have been formed with such Agreement comprised solely of Seller's proposal together with these Terms and Conditions of Sale. The Agreement shall be deemed to supersede any prior written or oral agreements and any different or conflicting terms in any quote, invoice, Buyer purchase order, shipper or any other document. For the avoidance of doubt, any different, additional or conflicting terms provided on any ancillary Buyer document(s) are expressly rejected by Seller.
- D. **MODIFICATIONS/CHANGES/CANCELLATIONS:** Any requested modification to an Agreement is subject to the approval of Seller and the manufacturer or supplier of the goods ordered. Buyer will pay any and all additional charges resulting from order modifications, cancellations, and changes. Express Ship Orders cannot be changed or cancelled. All goods are custom manufactured to customer specifications and, therefore, cannot be returned. Restocking programs are not available. Any modifications of an Agreement must be made via a signed and dated revised proposal.

2. DEPOSITS

Unless otherwise specified and agreed to by both parties, a deposit of 50% is required on all orders. No interest shall accrue on such deposits. The Agreement is deemed entered upon such payment by Buyer.

3. OWNERSHIP AND RISK OF LOSS

Transfer of title to the goods as between Seller and Buyer shall be deemed to have occurred when the Agreement is entered, and thereafter Buyer shall insure against risk of loss. If the goods are first received on behalf of Buyer by Seller, such goods shall be considered held by Seller subject to bailment for the sole benefit of Buyer.

4. PAYMENT

- A. **TIMING:** Any remaining balance on goods purchased under this Agreement and any related installation or other services will be invoiced upon delivery of the goods to the job site or, if installed by Seller, following substantial completion. Direct shipments from manufacturers will be invoiced upon shipment from the manufacturer. Any goods being held at Buyer's request, due to delays or otherwise, will be invoiced for product only upon Seller's receipt of same with separate invoicing for installation or other related services upon substantial completion.
- B. **PAYMENT TERMS:** Seller has the right to increase its prices at any time upon notice to Buyer to reflect any and all unusual or unforeseen increases in Seller cost, provided that any such increase shall be limited to the increase actually incurred by Seller. Buyer will not offset or recoup any claim against amounts due Seller. All invoices are due on the date noted on the related invoice. A monthly service charge of 1.5% (18% A.P.R.) will be assessed on all unpaid balances, including accrued but unpaid monthly service charges, after the invoice due date. A service charge of three percent (3%) of the invoice amount will be added to all invoices paid by credit card.
- C. **FREIGHT:** Buyer is solely responsible for any applicable freight and handling charges, including tariffs, for delivery from the manufacturer to Seller and is FOB origin. If not included in the proposal, such charges are not included in a price quotation and will be invoiced to Buyer separately after the Seller is invoiced by the carrier or manufacturer.
- D. **TAXES:** Buyer is solely responsible for any applicable sales, use, excise, or other taxes. If not included in the proposal, applicable taxes will be invoiced separately. If Buyer possesses tax-exempt status, a certificate of resale, or tax exemption is to be provided prior to order placement.
- E. **DELAYS:** If Buyer is unable or unwilling to receive goods at the prescribed shipping site on the mutually agreed delivery date any goods thereafter stored by Seller will be at Buyer's expense until such time as Buyer is able to accept delivery. Seller shall have no obligation or



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	18132
Date	05/30/2024
Customer PO No	
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Salesperson	Betsy Pethoud
Terms	NET 10
Page	3 of 4

liability to Buyer whatsoever for failure to ship goods by a particular date.

5. DELIVERY AND INSTALLATION

- A. **DELIVERY AND INSTALLATION:** Any contracted delivery and installation will be made during Seller’s normal business hours of 7:00 a.m. to 3:30 p.m., Monday through Friday. Overtime delivery or installation performed at the Buyer’s request will be subject to labor rates reflecting time-and-a-half for weekdays and double time for weekends and holidays. If applicable trade regulations require employing union tradesmen to complete the installation or delivery, any additional incremental costs will be invoiced to and paid by the Buyer. Seller shall not be liable for failure or delay in installation due to the installation site not being ready for installation. Any shipping, delivery, and performance dates are estimates only, and time is not of the essence. Seller may ship or direct shipments of all the goods at one time or in portions from time to time. Seller has the right, but not the obligation, to determine the method of shipment and routing of the goods, unless otherwise stated in Seller’s delivery and installation proposal or acknowledgement.
- B. **SELLER’S RESPONSIBILITIES:** Unless received by Buyer or Buyer’s agent directly, Seller will receive, inspect, stage, and if contracted, install Buyer’s goods. All furnishings will be left clean and in working order. Carton and packing materials will be removed to the Buyer’s waste disposal containers, and the premises will be left broom clean. At Seller’s option, Seller may direct shipments directly to the job site.
- C. **BUYER’S ACCEPTANCE:** Buyer agrees to have an agent on the premises at the agreed upon time to accept goods, deliveries, installation, and completed work. All goods and services shall be considered accepted after Buyer or his agent has signed an acknowledgement document(s). All claims or exceptions must be made in writing the date the work is substantially complete. Notwithstanding the foregoing, if Buyer or Buyer’s agent is unavailable or unwilling to sign acknowledgment document(s), Buyer shall be deemed to have accepted the goods and services “as is” or as otherwise noted by Seller on the acknowledgement document.
- D. **DROP SHIPMENTS:** In case of drop shipments where goods are delivered without installation, Buyer will receive, inspect, and install ordered goods. Buyer is also responsible for filing necessary freight claims in the event of damage. Buyer shall have no claims against Seller due to damage and may not withhold payment on account thereof.
- E. **CONDITION OF JOB SITE:** Buyer’s job site shall be clean, clear of all obstructions, and free of debris prior to any Seller installation. Charges will be assessed to the Buyer for excessive handling, storage and transportation incurred because of site conditions, activity of other trades, or other reasons not specifically identified in the price quotation, at a standard hourly rate, or at actual charges plus fees, if labor is performed by a third party.
- F. **JOB SITE SERVICES:** Buyer will furnish electrical current, heating, lighting, trash disposal containers, hoisting and/or elevator services, and suitable unobstructed dock space and staging areas at the job site without charge to Seller if Seller is to provide installation. If Seller is required to remove or handle existing furniture, the additional cost of moving and transporting shall be billed to the Buyer on an hourly basis. Once installation has begun, Buyer agrees to assume any expense incurred by Seller due to changes made at the Buyer’s request or for any reason beyond Seller’s reasonable commercial control.
- G. **ELECTRICAL INSTALLATION:** A licensed electrician may be required to install electrical product including outlets, task lights, and hook-ups to base building power. If Seller determines that an electrician is required, Buyer will be responsible for contracting and paying the electrician.
- H. **PROTECTION OF DELIVERED GOODS:** Buyer is responsible for security and safekeeping of goods after delivery to Buyer’s site, or into storage negotiated by Buyer if the job site is not ready on an agreed upon delivery date, and Buyer shall assume any risk of damage or loss thereof.
- I. **CONCEALED DAMAGED GOODS:** Buyer is required to report all concealed or damage packaged goods within seven (7) business days or receipt. In addition, Buyer is required to report all damage goods revealed upon unpackaging within seven (7) days of the same. Likewise, Buyer is required to and must send pictures of damaged goods, packages and labels to initiate any available warranty claim(s). Failure to report damages within the required reporting period with the required information may negate any warranty claims and Buyer shall accept responsibility for any and all costs associated with replacement or repairs of damaged goods.
- J. **DELIVERY AND INSTALL WARRANTY:** Seller shall warrant all delivery and installation services against defects in performance for a period of one (1) year following delivery unless stated otherwise in the documents accompanying these Terms and Conditions of Sale. If this proposal includes the provision of delivery and installation services, Seller warrants that delivery and installation services performed by



Proposal

Interior Environments - Novi
48700 Grand River Ave
Novi, MI 48374
Phone: (248) 213-3010

Order Number	18132
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Customer PO No	
Customer Name	Walled Lake Consolidated Schools
Salesperson	Betsy Pethoud
Terms	NET 10
Page	4 of 4

Seller or by a permitted subcontractor or agent of Seller shall be performed in a good and workmanlike manner consistent with the best practices in the industry. In the event of a delivery and installation service defect, the Seller shall, at Buyer's discretion, repair or re-perform the defective services at no cost to the Buyer. All delivery and installation services performed after the one (1) year delivery and install warranty period including but not limited to product warranties, service, repairs, replacement, etc. shall be paid for by Buyer at Buyer's expense.

6. ADDITIONAL TERMS

- A. **DISCLAIMER OF WARRANTIES:** BUYER AGREES THAT THE GOODS ARE OF THE SIZE AND DESIGN SELECTED BY BUYER AND THAT BUYER IS SATISFIED THAT SAME IS SUITABLE FOR BUYER'S PURPOSES. SELLER HAS MADE NO REPRESENTATION OR WARRANTY AS TO ANY MATTER WHATSOEVER. SELLER DISCLAIMS AND BUYER EXPRESSLY WAIVES AS TO SELLER, ALL WARRANTIES WITH RESPECT TO THE GOODS, INCLUDING BUT NOT LIMITED TO ALL EXPRESS OR IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, QUALITY, CAPACITY, OR WORKMANSHIP. NOTHING CONTAINED HEREIN SHALL DIMINISH THE RIGHT OF BUYER TO EXERCISE ALL RIGHTS AND REMEDIES AGAINST THE MANUFACTURER OF THE GOODS FOR MANUFACTURER WARRANTIES. IN NO EVENT SHALL SELLER BE LIABLE UNDER ANY THEORY AT LAW OR EQUITY FOR ANY LOSS OF USE, REVENUE, ANTICIPATED PROFIT OR SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR RELATED TO THE DESIGN AND USE OF THE GOODS. SELLER SHALL ADVISE BUYER OF ALL RELATED MANUFACTURERS' WARRANTIES UPON BUYER'S REQUEST.
- B. **RESALE:** On any resale of the goods, Buyer shall contractually limit its buyer's warranty against both Buyer and Seller to the same extent that Paragraph 6(A) above limits the warranty offered by Seller.
- C. **ACTS BEYOND REASONABLE CONTROL:** Seller shall not be liable for any delay or failure to deliver any or all of the goods caused by installation site delays, labor disputes, strikes, acts of God, or other delays beyond the reasonable control of Seller.
- D. **ASSIGNMENT:** Buyer shall not assign its rights or obligations under this Agreement without the prior written consent of Seller.
- E. **INDEMNIFICATION:** Buyer shall indemnify, defend, and hold harmless Seller with respect to all damages, losses, claims, and expenses, including, without limitation, consequential and incidental damages and reasonable attorney fees arising from or related to : i) Buyer's breach of any of Buyer's obligations under this Agreement and from; ii) Seller's interior design, project management, delivery, installation, or any other services except when caused by Seller's gross negligence or willful misconduct.
- F. **DEFAULT:** If Buyer fails to pay any amount herein provided within ten (10) days after the same is due and payable, or if Buyer fails to observe, keep, or perform any other provision of this Agreement, then Seller shall have the right to exercise any one or more of the following remedies without prejudice to such remedies as may otherwise exist at law or in equity: i) to declare the entire amount due hereunder immediately due and payable without notice or demand to Buyer; ii) to sue for and recover all payments, then accrued or thereafter accruing; iii) to take possession of the goods provided hereunder, without demand or notice wherever located, without any court order or other process of law. Buyer hereby grants free and full access to the premises and hereby waives any and all damages occasioned by such taking of possession.
- G. **NO WAIVER:** Seller's waiver of any right on one occasion shall not be a waiver of any future exercise of that right.
- H. **TIME FOR BRINGING ACTION:** Any action that Buyer brings against Seller that arises out of or relates to the goods and services provided by Seller to Buyer must be brought by Buyer within one year after the cause of action occurs.
- I. **LAW:** The Agreement shall be deemed entered into, and performed in substantial part, in Oakland County, Michigan. The Agreement shall be governed by and construed in accordance with the laws of the State of Michigan, without regard to its conflict of law provisions. The parties hereto agree to submit to the exclusive personal jurisdiction of the state or federal courts serving Oakland County, Michigan for the resolution of any claim or cause of action that arises from or related to this Agreement or the goods or services provided by Seller.



QUOTE 99666

Lakeshore Learning Materials
2695 E. Dominguez Street Carson, CA 90895
(310) 537-8600 (800) 421-5354
FAX: (310) 900-2189
www.lakeshorelearning.com

To contact your local representative,
Andrew Marsh, please call (800) 421-5354

Bill-to: 320140
WALLED LAKE CONS SCHOOL DIST
850 LADD RD-BLDG D

WALLED LAKE MI 48390
(810) 960-8357

Billto Email:

Ship-to: 107555
OAKLEY PARK ELEMENTARY SCHOOL
2015 E OAKLEY PARK RD

WALLED LAKE MI 48390-1536
NATALIE MILLER

Shipto Email:

Entry Date: 05/29/2024

Your Reference No.: OAKLEY PARK ELEM 19072A

60

Comment

PRICES GOOD FOR 90 DAYS. ITEM
AVAILABILITY SUBJECT TO CHANGE

FOB DESTINATION:FREE SHIPPING
CONTINGENT ON A MINIMUM ORDER
OF \$500 SHIPPING TO ONE
LOCATION.
DISCOUNT REFLECTED IN PRICES

PLEASE REFERENCE QUOTE NUMBER
99666 ON YOUR PURCHASE ORDER.

CYNTHIA PEREZ - QUOTE AGENT

PER REGION 4/OMNIA CONTRACT

#19-05, #R190501, #R230301

Line	Item	Out Of Stock Ship By	Qty	Description	Price	Extended
1	LC153		6	FLEX-SPACE STUDENT LAP DESK	\$94.53	\$567.18
2	LC764RG		2	FLX-SPC 14IN PREM WOB CHR-RG	\$85.49	\$170.98
3	LC764GR		2	FLX-SPC 14IN PREM WOB CHR-GR	\$85.49	\$170.98
4	LK364RG		1	FLX-SPC PREMIUM FLR SEAT-RG	\$75.99	\$75.99
5	LK364GR		1	FLX-SPC PREMIUM FLR SEAT-GR	\$75.99	\$75.99
6	DG437		1	H-D SPACE-SAVER WRITING CENTER	\$664.05	\$664.05
	Which consists of:					
6A	DG437-2		1	DG437 BOX 2 OF 2	\$0.00	\$0.00
6B	DG437-1		1	DG437 BOX 1 OF 2	\$0.00	\$0.00
7	LL329		1	STOW AND GO ART EASEL	\$360.05	\$360.05
8	SPEC0INSTALL		1	INSTALLATION FEE	\$417.04	\$417.04
	NOT IN CURRENT CATALOG. STOCK LIMITED.					

Subtotal:	\$2,502.26
0.0% Tax:	\$0.00
Freight Amount:	\$0.00
Total:	\$2,502.26



P.O. Box 7488
 Madison, WI 53707-7488
 PH 800-462-8709 FAX 888-329-4728

QUOTATION

Reference: T4151006
 Contract/Bid ID: P05404
 Today: 6/03/24
 Quote Expiration Date: 7/01/24

NAME: Walled Lake Cons School Dist
 CONTACT: OAKLEY PARK ELEMENTARY SCHOOL
 PHONE:
 EMAIL:

Line	Qty	Product	Product Description	Colors/Finished/Options	Unit Price	Discount	Ext Total	
1	1	P19011610	9 Tray Mobile Storage Cabinet	Finish Birch	660.00	Net	660.00	
			PLEASE NOTE: This item may not be returned unless damaged or defective.					
2	2	P19011610	Cubby Storage Cabinet 20 Trays	Finish Birch	725.00	Net	1,450.00	
			PLEASE NOTE: This item may not be returned unless damaged or defective.					
3	1	P19010840	Round Childrens Table		250.00	Net	250.00	
			PLEASE NOTE: This item may not be returned unless damaged or defective.					
Order Subtotal							2,360.00	
Shipping/Processing							495.00	
Sales Tax							Exempt	
Grand Total							2,855.00	

Additional Note: AEPA contract pricing

BILL TO:
 Walled Lake Cons School Dist
 Accounts Payable
 850 Ladd Rd Bldg D
 Walled Lake MI 48390

SHIP TO:
 Oakley Park Elementary School
 2015 E Oakley Park Rd
 Commerce Townshi MI 48390-1536

CONTACT:
 OAKLEY PARK ELEMENTARY SCHOOL
 2015 E OAKLEY PARK RD
 COMMERCE TOWNSHI MI 48390-1536

SALES REP:
 Zack Becker
 Email: zbecker@demco.com
 Phone: 800-462-8709

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2023-24 GENERAL FUND BUDGET FINAL AMENDMENT**

RESOLVED, that this resolution shall be the general appropriation of the Walled Lake Consolidated School District for the fiscal year 2023-24.

A RESOLUTION to make appropriations; and to provide for the expenditures of appropriation; and to provide for the disposition of all income received by June 30, 2024.

BE IT FURTHER RESOLVED, that the total revenues and unappropriated fund balance estimated to be available for appropriations in the GENERAL FUND of the Walled Lake Consolidated School District for the fiscal year 2023-24 is as follows:

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REVENUE

Local	\$	37,015,848	
State		130,985,720	
Federal		11,582,040	
Interdistrict Sources		15,605,501	
Proceeds from Financing		290,198	
TOTAL REVENUE			\$ 195,479,307
Audited Fund Balance, July 1, 2023		22,151,548	
Fund Balance Available to Appropriate			\$ 22,151,548
Total Available to Appropriate - General Fund			\$ 217,630,855

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2023-24 GENERAL FUND BUDGET FINAL AMENDMENT (CONT.)**

EXPENDITURES

INSTRUCTION

Basic Programs	\$	83,727,272
Added Needs		33,668,739
Adult Education		133,629

SUPPORT SERVICES

Pupil		18,793,554
Instructional Staff		8,728,548
General Administration		889,417
School Administration		10,132,504
Business Services		2,669,864
Operations and Maintenance		16,233,638
Transportation		6,689,778
Other Central Services		4,769,212
Community Services		327,046
Athletics		2,412,202
Debt Service		1,093,380
Transfers Out		2,667

64

Grand Total Appropriated - General Fund

\$	190,271,450
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BE IT FURTHER RESOLVED, that the unappropriated Fund Balance of \$ 27,359,405 be utilized for 2023-24 contingencies and future budget considerations.

BE IT FURTHER RESOLVED, that no Board of Education member nor employee of the School District shall expend any funds nor obligate the expenditure of any funds, except pursuant appropriations made by the Board of Education, and in keeping with the budgetary policy statement hitherto adopted by the Board of Education. Changes in the amount appropriated by the Board of Education shall require approval by the Board of Education.

BE IT FURTHER RESOLVED, that the Superintendent is hereby charged with general supervision of the execution of the budgets adopted by the Board of Education, and shall hold the department heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education, and in keeping with the budgetary policy hitherto adopted by the Board of Education.

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2023-24 SCHOOL SERVICE FUND FINAL BUDGET AMENDMENT**

A RESOLUTION to make appropriations; and to provide for the expenditures of appropriation; and to provide for the disposition of all income received by June 30, 2024 in the School Service Fund.

BE IT FURTHER RESOLVED, that the total revenues and unappropriated fund balance estimated to be available for appropriations in the SCHOOL SERVICE FUND of the Walled Lake Consolidated School District for Fiscal year 2023-24 is as follows:

REVENUE			
Local	\$	1,136,899	
State		2,402,954	
Federal		2,895,000	65
Transfers In and Other		10,554	
TOTAL REVENUE			\$ 6,445,407
Audited Fund Balance, July 1, 2023		1,861,279	
Fund Balance Available to Appropriate			1,861,279
Total Available to Appropriate - School Service Fund			\$ 8,306,686

BE IT FURTHER RESOLVED \$ 6,650,831 of the total available to appropriate in the SCHOOL SERVICE FUND is hereby appropriated in the amounts, and for the purposes set forth below:

EXPENDITURES			
Food Service	\$	6,650,831	
Total Appropriated - School Service Fund			\$ 6,650,831

BE IT FURTHER RESOLVED, that the unappropriated Fund Balance of \$ 1,655,855 be used for future School Service budget considerations.

BE IT FURTHER RESOLVED, that no Board of Education member nor employee of the School District shall expend any funds nor obligate the expenditure of any funds, except pursuant to appropriations made by the Board of Education, and in keeping with the budgetary policy statement hitherto adopted by the Board of Education. Changes in the amount exceeding that appropriated by the Board of Education shall require approval by the Board of Education.

BE IT FURTHER RESOLVED, that the Superintendent is hereby charged with general supervision of the execution of the budgets adopted by the Board of Education, and shall hold the department heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education, and in keeping with the budgetary policy hitherto adopted by the Board of Education.

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2023-24 SPECIAL REVENUE FUND FINAL BUDGET AMENDMENT**

A RESOLUTION to make appropriations; and to provide for the expenditures of appropriation; and to provide for the disposition of all income received by June 30, 2024 in the Special Revenue Fund.

BE IT FURTHER RESOLVED, that the total revenues and unappropriated fund balance estimated to be available for appropriations in the SPECIAL REVENUE FUND of the Walled Lake Consolidated School District for Fiscal year 2023-24 is as follows:

REVENUE			
Local	\$	5,434,668	
TOTAL REVENUE			\$ 5,434,668
			66
Audited Fund Balance, July 1, 2023		5,839,330	
Fund Balance Available to Appropriate			5,839,330
Total Available to Appropriate - Special Revenue Fund			\$ 11,273,998

BE IT FURTHER RESOLVED \$ 6,192,003 of the total available to appropriate in the SPECIAL REVENUE FUND is hereby appropriated in the amounts, and for the purposes set forth below:

EXPENDITURES			
Community Education	\$	700,065	
Enrichment/Prime Time Care		1,776,457	
Preschool		1,261,176	
Student Activities		2,454,305	
Total Appropriated - Special Revenue Fund			\$ 6,192,003

BE IT FURTHER RESOLVED, that the Unappropriated Fund Balance of \$ 5,081,995 be utilized for future special services expenditures.

BE IT FURTHER RESOLVED, that no Board of Education member nor employee of the School District shall expend any funds nor obligate the expenditure of any funds, except pursuant to appropriations made by the Board of Education, and in keeping with the budgetary policy statement hitherto adopted by the Board of Education. Changes in the amount exceeding that appropriated by the Board of Education shall require approval by the Board of Education.

BE IT FURTHER RESOLVED, that the Superintendent is hereby charged with general supervision of the execution of the budgets adopted by the Board of Education, and shall hold the department heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education, and in keeping with the budgetary policy hitherto adopted by the Board of Education.

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2023-24 CAPITAL PROJECTS FUND FINAL BUDGET AMENDMENT**

A RESOLUTION to make appropriations; and to provide for the expenditures of appropriation; and to provide for the disposition of all income received by June 30, 2024 in the Capital Projects Fund.

BE IT FURTHER RESOLVED, that the total revenues and unappropriated fund balance estimated to be available for appropriations in the CAPITAL PROJECTS FUND of the Walled Lake Consolidated School District for Fiscal year 2023-24 is as follows:

REVENUE			
Local Property Taxes	\$	3,146,044	
Interest and net unrealized gains/losses		3,909,460	
Proceeds from sale of bonds		50,025,000	67
TOTAL REVENUE			\$ 57,080,504
Audited Fund Balance, July 1, 2023		133,368,976	
Fund Balance Available to Appropriate			133,368,976
Total Available to Appropriate - Capital Projects Fund			\$ 190,449,480

BE IT FURTHER RESOLVED, \$ 67,428,720 of the total available to appropriate in the CAPITAL PROJECTS FUND is hereby appropriated in the amounts, and for the purposes, set forth below:

EXPENDITURES			
Sinking Fund		3,743,669	
2020 Bond Issue		63,086,851	
2022 Bond Issue		61,200	
2024 Bond Issue		537,000	
Total Appropriated - Capital Projects Fund			\$ 67,428,720

BE IT FURTHER RESOLVED, that the Unappropriated Fund Balance of \$ 123,020,760 be utilized for future capital projects expenditures.

BE IT FURTHER RESOLVED, that no Board of Education member nor employee of the School District shall expend any funds nor obligate the expenditure of any funds, except pursuant to appropriations made by the Board of Education, and in keeping with the budgetary policy statement hitherto adopted by the Board of Education. Changes in the amount exceeding that appropriated by the Board of Education shall require approval by the Board of Education.

BE IT FURTHER RESOLVED, that the Superintendent is hereby charged with general supervision of the execution of the budgets adopted by the Board of Education, and shall hold the department heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education, and in keeping with the budgetary policy hitherto adopted by the Board of Education.

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2024-25 GENERAL FUND BUDGET**

RESOLVED, that this resolution shall be the general appropriation of the Walled Lake Consolidated School District for the fiscal year 2024-25.

A RESOLUTION to make appropriations; and to provide for the expenditures of appropriation; and to provide for the disposition of all income received by June 30, 2025.

BE IT FURTHER RESOLVED, that the total revenues and unappropriated fund balance estimated to be available for appropriations in the GENERAL FUND of the Walled Lake Consolidated School District for the fiscal year 2024-25 is as follows:

68

REVENUE

Local	\$	36,203,838	
State		127,194,773	
Federal		6,615,702	
Interdistrict Sources		15,901,085	
Proceeds from Financing		626,879	
TOTAL REVENUE			\$ 186,542,277
Projected Fund Balance, July 1, 2024		27,359,405	
Fund Balance Available to Appropriate			\$ 27,359,405
Total Available to Appropriate - General Fund			\$ 213,901,682

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2024-25 GENERAL FUND BUDGET (CONT.)**

EXPENDITURES

INSTRUCTION

Basic Programs	\$	83,706,611
Added Needs		35,667,255
Adult Education		127,545

SUPPORT SERVICES

Pupil		19,896,498
Instructional Staff		9,007,577
General Administration		899,138
School Administration		10,486,298
Business Services		2,789,377
Operations and Maintenance		15,204,861
Transportation		6,831,892
Other Central Services		6,114,018
Community Services		301,755
Athletics		2,496,922
Debt Service		1,206,028
Transfers Out		100

69

Grand Total Appropriated - General Fund

\$ 194,735,875

BE IT FURTHER RESOLVED, that the unappropriated Fund Balance of \$ 19,165,807 be utilized for 2024-25 contingencies and future budget considerations.

BE IT FURTHER RESOLVED, that no Board of Education member nor employee of the School District shall expend any funds nor obligate the expenditure of any funds, except pursuant appropriations made by the Board of Education, and in keeping with the budgetary policy statement hitherto adopted by the Board of Education. Changes in the amount appropriated by the Board of Education shall require approval by the Board of Education.

BE IT FURTHER RESOLVED, that the Superintendent is hereby charged with general supervision of the execution of the budgets adopted by the Board of Education, and shall hold the department heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education, and in keeping with the budgetary policy hitherto adopted by the Board of Education.

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2024-25 SCHOOL SERVICE FUND ORIGINAL BUDGET**

A RESOLUTION to make appropriations; and to provide for the expenditures of appropriation; and to provide for the disposition of all income received by June 30, 2025 in the School Service Fund.

BE IT FURTHER RESOLVED, that the total revenues and unappropriated fund balance estimated to be available for appropriations in the SCHOOL SERVICE FUND of the Walled Lake Consolidated School District for Fiscal year 2024-25 is as follows:

REVENUE			
Local	\$	1,136,899	
State		2,402,954	
Federal		2,895,000	70
Transfers In and Other		100	
TOTAL REVENUE			\$ 6,434,953
Projected Fund Balance, July 1, 2024		1,655,855	
Fund Balance Available to Appropriate			1,655,855
Total Available to Appropriate - School Service Fund			\$ 8,090,808

BE IT FURTHER RESOLVED \$ 6,656,731 of the total available to appropriate in the SCHOOL SERVICE FUND is hereby appropriated in the amounts, and for the purposes set forth below:

EXPENDITURES			
Food Service	\$	6,656,731	
Total Appropriated - School Service Fund			\$ 6,656,731

BE IT FURTHER RESOLVED, that the unappropriated Fund Balance of \$ 1,434,077 be used for future School Service budget considerations.

BE IT FURTHER RESOLVED, that no Board of Education member nor employee of the School District shall expend any funds nor obligate the expenditure of any funds, except pursuant to appropriations made by the Board of Education, and in keeping with the budgetary policy statement hitherto adopted by the Board of Education. Changes in the amount exceeding that appropriated by the Board of Education shall require approval by the Board of Education.

BE IT FURTHER RESOLVED, that the Superintendent is hereby charged with general supervision of the execution of the budgets adopted by the Board of Education, and shall hold the department heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education, and in keeping with the budgetary policy hitherto adopted by the Board of Education.

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2024-25 SPECIAL REVENUE FUND ORIGINAL BUDGET**

A RESOLUTION to make appropriations; and to provide for the expenditures of appropriation; and to provide for the disposition of all income received by June 30, 2025 in the Special Revenue Fund.

BE IT FURTHER RESOLVED, that the total revenues and unappropriated fund balance estimated to be available for appropriations in the SPECIAL REVENUE FUND of the Walled Lake Consolidated School District for Fiscal year 2024-25 is as follows:

REVENUE			
Local	\$	4,970,970	
TOTAL REVENUE			\$ 4,970,970 ₇₁
Projected Fund Balance, July 1, 2024		5,081,995	
Fund Balance Available to Appropriate			5,081,995
Total Available to Appropriate - Special Revenue Fund			\$ 10,052,965

BE IT FURTHER RESOLVED \$ 5,504,108 of the total available to appropriate in the SPECIAL REVENUE FUND is hereby appropriated in the amounts, and for the purposes set forth below:

EXPENDITURES			
Community Education	\$	592,312	
Enrichment/Prime Time Care		1,370,315	
Preschool		1,062,633	
Student Activities		2,478,848	
Total Appropriated - Special Revenue Fund			\$ 5,504,108

BE IT FURTHER RESOLVED, that the Unappropriated Fund Balance of \$ 4,548,857 be utilized for future special services expenditures.

BE IT FURTHER RESOLVED, that no Board of Education member nor employee of the School District shall expend any funds nor obligate the expenditure of any funds, except pursuant to appropriations made by the Board of Education, and in keeping with the budgetary policy statement hitherto adopted by the Board of Education. Changes in the amount exceeding that appropriated by the Board of Education shall require approval by the Board of Education.

BE IT FURTHER RESOLVED, that the Superintendent is hereby charged with general supervision of the execution of the budgets adopted by the Board of Education, and shall hold the department heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education, and in keeping with the budgetary policy hitherto adopted by the Board of Education.

**RESOLUTION FOR ADOPTION
BOARD OF EDUCATION
of the
WALLED LAKE CONSOLIDATED SCHOOL DISTRICT
2024-25 CAPITAL PROJECTS FUND ORIGINAL BUDGET**

A RESOLUTION to make appropriations; and to provide for the expenditures of appropriation; and to provide for the disposition of all income received by June 30, 2025 in the Capital Projects Fund.

BE IT FURTHER RESOLVED, that the total revenues and unappropriated fund balance estimated to be available for appropriations in the CAPITAL PROJECTS FUND of the Walled Lake Consolidated School District for Fiscal year 2024-25 is as follows:

REVENUE		
Local Property Taxes	\$	3,379,262
Interest and net unrealized gains/losses		2,355,000
TOTAL REVENUE		\$ 5,734,262⁷²
Projected Fund Balance, July 1, 2024		123,020,760
Fund Balance Available to Appropriate		123,020,760
Total Available to Appropriate - Capital Projects Fund		\$ 128,755,022

BE IT FURTHER RESOLVED, \$ 57,383,078 of the total available to appropriate in the CAPITAL PROJECTS FUND is hereby appropriated in the amounts, and for the purposes, set forth below:

EXPENDITURES		
Sinking Fund		2,030,080
2022 Bond Issue		45,950,050
2024 Bond Issue		9,402,948
Total Appropriated - Capital Projects Fund		\$ 57,383,078

BE IT FURTHER RESOLVED, that the Unappropriated Fund Balance of \$ 71,371,944 be utilized for future capital projects expenditures.

BE IT FURTHER RESOLVED, that no Board of Education member nor employee of the School District shall expend any funds nor obligate the expenditure of any funds, except pursuant to appropriations made by the Board of Education, and in keeping with the budgetary policy statement hitherto adopted by the Board of Education. Changes in the amount exceeding that appropriated by the Board of Education shall require approval by the Board of Education.

BE IT FURTHER RESOLVED, that the Superintendent is hereby charged with general supervision of the execution of the budgets adopted by the Board of Education, and shall hold the department heads responsible for performance of their responsibilities within the amounts appropriated by the Board of Education, and in keeping with the budgetary policy hitherto adopted by the Board of Education.

1. The School District, pursuant to Section 1225(8) of the Act, shall obtain a line of credit with a private financial institution to secure funds for school operations (the "Line of Credit").

2. The Superintendent and the Assistant Superintendent of Business Services, or either one acting individually (the "Authorized Officer"), is authorized to select the private financial institution and to negotiate the terms of the Line of Credit. The School District has determined that it is in its best interest to pursue a negotiated sale with a private financial institution, since the reduction in the costs of issuance makes a negotiated sale the most cost effective method for obtaining the Line of Credit. The Authorized Officer is further authorized on behalf of the School District to borrow from the Line of Credit during the 2024/25 school year amounts as needed to cover cash flow shortages in the School District's general fund, not to exceed the lesser of: (a) \$5,000,000.00; (b) 30% of the School District's 2024/25 State Aid; or (c) the difference between the total 2024/25 State Aid and the portion of the 2024/25 State Aid already received. The Line of Credit shall be completely repaid within 372 days from the date of the Line of Credit and the rate of interest on the Line of Credit shall not exceed the maximum rate allowed by Act 34.

3. The School District hereby makes an irrevocable pledge of not more than 30% of its 2024/25 State Aid to repay the principal of and interest on the Line of Credit. In addition, the full faith and credit of the School District is hereby irrevocably pledged for payment of principal of and interest on the Line of Credit and in case of the insufficiency of the 2024/25 State Aid, the School District shall pay the Line of Credit from any funds legally available therefor, and, if necessary, levy sufficient taxes on all taxable property in the School District for the payment thereof, subject to applicable constitutional and statutory tax rate limitations.

4. The School District hereby covenants for the benefit of the private financial institution providing the Line of Credit to comply with all requirements of the Internal Revenue Code of 1986, as amended (the "Code"), that must be satisfied subsequent to the establishment of the Line of Credit in order that the interest thereon be or continue to be excluded from gross income for federal income tax purposes, including, but not limited to, requirements relating to the rebate of arbitrage earnings, if applicable, and the expenditure and investment of the Line of Credit proceeds and moneys deemed to be Line of Credit proceeds. If applicable, the Authorized Officer shall designate the Line of Credit as a "qualified tax exempt obligation" for purposes of deduction of interest expense by financial institutions under the Code.

5. The Authorized Officer is hereby authorized to make application to the Department for and on behalf of the School District for an order approving the Line of Credit, and to pay any applicable fee therefor, including filing for an exemption from the rating requirement, and is further authorized to take all other steps necessary and desirable for issuance and delivery of the Line of Credit. Miller, Canfield, Paddock and Stone, P.L.C., acting as note counsel, is also authorized on behalf of the School District to make such filings with the Department for prior approval and necessary waivers to enable the sale, issuance and delivery of the Line of Credit as contemplated herein.

6. The Authorized Officer is further authorized to execute any documents or certificates necessary to complete the transaction including, but not limited to, any certificates relating to federal or state securities laws, rules or regulations.

7. The firm of Miller, Canfield, Paddock and Stone, P.L.C., Detroit, Michigan, is hereby retained to act as counsel for the School District in connection with the Line of Credit. The representation of the School District by Note Counsel is hereby approved, notwithstanding Miller Canfield's periodic representation of JPMorgan Chase Bank, N.A., the potential purchaser, in matters not related to the issuance of the Note.

8. All resolutions and parts of resolutions insofar as they conflict with the provisions of this Resolution be and the same hereby are rescinded.

Ayes: _____

Nays: _____

RESOLUTION DECLARED ADOPTED.

Marc Siegler

Secretary, Board of Education

The undersigned duly qualified and acting Secretary of the Board of Education of the Walled Lake Consolidated School District, Oakland County, Michigan, hereby certifies that the foregoing is a true and complete copy of a Resolution adopted by the Board of Education at a special meeting held on June 20, 2024, the original of which Resolution is a part of the Board's minutes, and further certifies that notice of the meeting was given to the public under Act 267, Public Acts of Michigan, 1976, as amended.

Marc Siegler

Secretary, Board of Education

EXHIBIT A

NOTICE OF INTENDED BORROWING

At the special meeting of the Board of Education of the Walled Lake Consolidated School District, County of Oakland, State of Michigan (the "School District"), to be held June 20, 2024, at 7:00 p.m. prevailing Eastern Time, the Board of Education will consider the issuance by the School District of its 2024 Line of Credit Note in the aggregate principal amount of not to exceed \$5,000,000, which Note will be secured by a limited tax full faith and credit pledge of the School District.

This notice is given pursuant to the requirements of Section 308, Act 34, Public Acts of Michigan, 2001, as amended.

Marc Siegler

Secretary, Board of Education

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