Notice of Regular
The Board of Trustees
Granbury ISD
Monday, March 28, 2016
5:00 PM

A Regular of the Board of Trustees of Granbury ISD will be held Monday, March 28, 2016, beginning at 5:00 PM in the Granbury ISD Board Room, 600 West Pearl St., Granbury, TX 76048, W Pearl St, Granbury, TX 76048.

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

1. Call to order - 5:00 PM - GISD Board Room
2. Convene in closed session under the Texas Open Meetings Act, Texas Government Code Section 551.001 et seq.
    a. Chapter 551.074 - Personnel, Discussion of Employees
        1. Employee Evaluation, Reassignment, Duties, Discipline, or Dismissal
        2. Consider Staff Appointments
3. Reconvene in open session - 6:00 PM
4. Moment of Silence/Invocation
5. Pledges - U.S. Flag & Texas Flag
6. Achievement Spotlight
    a. Region XI Assistant Principal of the Year: Karla Willmeth From Acton Elementary School
    b. State Swim Meet Contestants: Kaylee Brawner, Kinsey Brawner, Jessica Gryder, Sarah Spradlin from Granbury High School And Crossland Ninth Grade Center
    c. All-State Swimmers: Kaylee Brawner, Kinsey Brawner, Anthony Castillo, Jessica Gryder, Sarah Spradlin from Granbury High School and Crossland Ninth Grade Center
    d. Elementary Science Fair Best of Show Winners: Avery Thomas and Aidan Windham from from Acton Elementary and Oak Woods Elementary
    e. Secondary District Science Fair Best of Show Winners: Adam Gomez, Leisl Krone, Adam Stone from Granbury High School, Acton Middle School and Granbury Middle School
    f. State Science Fair Contestants: Kaitlyn Atwood, Kaylee Brawner, Kinsey Brawner, Daniel D'Souza, Mark Hartgraves, Luis Hernandez, Liesl Krone, Hunter Meroney, Michael Perriello, Ranisha Pickett, Samuel Reinhardt, Rayni Skaggs, Scout Skaggs, and Adam Stone from Granbury High School, Crossland Ninth Grade Center, Acton Middle School, and Granbury Middle School
    g. State History Fair Contestants: Sarah Belknap, Keri Kittleson, Kayla Krause, Jacquelyn Novelli from Granbury High School and Acton Middle School
7. Public comments/audience participation
8. Discussion/Action
    a. Consider Consent Agenda Items
        1. Minutes of the February 22, 2016 Regular Meeting 3
        2. Consider Budget Amendments 6
        3. Consider Renewal of HVAC and Refrigeration Supplies and Equipment CSP 2015-08 9
        4. Consider Approval of Instructional Tools, Professional Books, Teaching Aids, Supplies and Equipment CSP 2016-05 21
    b. Instructional Materials Allotment and TEKS Certification Form 51
    c. ESC Region 11 Board Election 54
    d. Consider Resolution Approving of the Sale of a Tax Foreclosure Property Struck-Off to the Parker County Appraisal District 57
    e. Consider Approval of NCPA Interlocal Agreement and Resolution 64
    f. Consider Approval of Electronic Bidding Management Solution 68
    g. Consider Approval of Resolution Establishing Criteria for Accepting Electronic Bids or Proposals 70
    h. Consider Technology Purchases 72
    i. Consider New Internet Contract 73
9. Reports

a. Superintendent's Report 75
    1. Eagle's Nest Project
    2. GTEI Program Review
    3. Facilities Report
        a. Summer Project Review
        b. Administration Building Review
b. Policy Update 104 76
c. Update on Benchmark Data 2015-16
d. Financial Statements for Period Ending February 29, 2016 84
e. Cash Flow and Investment Reports for Period Ending February 29, 2016 87
f. Bond Expenditures Monthly Update for Period Ending February 29, 2016 89
g. Report of Categorical Purchases between $50,000 and $100,000 as Required per Board Policy CH (LOCAL) 91

10. Consider action on items discussed in closed session
    a. Consider Staff Appointments
11. Adjourn

If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the Board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Government Code, Chapter 551, Subchapters D and E. Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions, or decisions will be taken in open meeting.

On Thursday, March 24, 2016 this notice was faxed or mailed to the news media who have previously requested such notice, posted on the GISD web page at www.granburyisd.org, and an original was posted on an outside door at 3:00 p.m. at the School District Administration Building at 217 N. Jones St., Granbury, Texas.

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Superintendent or Designee (For the Board of Trustees)

Granbury ISD
Board of Trustees
Minutes of Regular Board Meeting
February 22, 2016

A Regular meeting of the Board of Trustees of Granbury ISD will be held Tuesday, February 22, 2016, beginning at 5:00 PM in the Granbury ISD Board Room, 600 West Pearl St., Granbury, TX 76048.

Presiding Officer..... Micky Shearon, President

Board Members Present

Nancy Alana
Barbara Herrington
Mark Jackson
Micky Shearon
Chris Tackett
Barbara Townsend
B.J. Wallace

Board Members Absent

School Officials Present

Dr. James M. Largent Ed.D., Superintendent
Ron Holmgreen, Assistant Superintendent for Administrative Services
Dobie Williams, Assistant Superintendent for Finance & Operations
Shane Conklin, Director of Human Resources
Amy Wood, Technology Director
Jeff Meador, Public Information Officer
Faith Barnes, Recording Secretary

Others Present

School Employees
Media
Community Members

Meeting Called to Order

Micky Shearon, President, called the meeting to order at 5:01 p.m. and noted that a quorum of board members was present. The meeting was duly called and that notice of the meeting was posted in accordance with the Texas Open Meetings Act, Texas Government Code, Chapter 551.

Convened in Closed Session

The Board of Trustees convened in closed session at 5:02 p.m. under the Texas Open Meeting Act, Chapter 551.072 – purchase, exchange, lease or value of real property and 551.074 – personnel.

Reconvened

The Board of Trustees reconvened in open session at 5:37 p.m. and went into recess until 6:00 p.m.

Moment of Silence/Invocation

Nancy Alana led the invocation.

Pledge - U.S. Flag and Texas Flag

Mambrino Elementary Students Madden Felton, Madison Rogers, Zeke Shaum, Arthur Garcia, and Carson Cooper led the pledges.

Achievement Spotlight

GHS Debate Coach Shyller McGuire presented the State Cross-X Debate Contestants Kendall Carroll and Leslie Price from Granbury High School to the board.

Acton Elementary Principal Anna Roe presented Area Spelling Bee Winner Spencer Burnfield from Acton Elementary School to the board.

Public Information Officer Jeff Meador presented the District History Fair Best of Show Winners Peyton Carroll, Leah D'Souza, Jaden Ford, Bryce Leonard, Jackson Ludwig, Austin Lynch, Lillian Myers, Kyli Purselley from Granbury High School, Crossland Ninth Grade Center, and Granbury Middle School to the board.

GHS F1 Sponsor Todd Gibson presented F1 in Schools Teams Affinity and Racing Aces Regional Champions and Runners-up Caden Baker, Stockton Berryman, Ashley Brooke Boyd, Joslyn Cavitt, Jake Cheyne, Tucker Cole, Kayla Curtis, Cameron Loveless, Christopher McKelvain, Blake Steinmann, Cade Timmons, and Will Warner from Granbury High School.

Public comments/audience participation

Dave Eagle addressed the board regarding item agenda no. 2. Mr. Eagle objected to closed session as noticed. James Logan addressed the board regarding the district's practices per the Texas Open Meetings Act.

Discussion/Action

Consider Consent Agenda Items

A Motion was made by Mark Jackson and seconded by B.J. Wallace to approve the Consent Items as presented: 1. Minutes of the January 19, 2016; Regular Meeting; 2.Consider Budget Amendments;
3. Consider Renewal of Athletic and Athletic Trainer Supplies, Equipment, Uniforms and Athletic Clothing CSP 2015-06.

Motion Carried: 7 Yes - 0 No

Discuss Administration Building Progress with Huckabee

Superintendent Dr. James Largent discussed the administration building progress with Huckabee to the board. Representatives of the Huckabee architectural firm presented a proposed layout for the repurposed Crossland Ninth Grade Center to be the district's new administration building.

Discuss Overall Bond Budget Standing

Superintendent Dr. James Largent gave an update on the Overall Bond Budget Standing.

Consider Change Order to the Granbury High School Construction Project's Guaranteed Maximum Price

A Motion was made by Barbara Herrington and seconded by Nancy Alana to approve the Change Order to the Granbury High School Construction Project's Guaranteed Maximum Price as presented.

Motion Carried: 7 Yes - 0 No

Consider a Guaranteed Maximum Price Amendment to the Construction Manager at Risk Contract with Buford Thompson Company for the 2013 Bond Project's.

A Motion was made by Barbara Herrington and seconded by Nancy Alana to approve the Guaranteed Maximum Price Amendment to the Construction Manager at Risk Contract with Buford Thompson Company for the 2013 Bond Project's as presented.

Motion Carried: 7 Yes - 0 No

Consider Furniture Purchase

A Motion was made by Nancy Alana and seconded by Mark Jackson to approve the Furniture Purchase as presented.

Motion Carried: 7 Yes - 0 No

Consider Classroom Size Waiver

A Motion was made by Mark Jackson and seconded by Nancy Alana to approve Consider Classroom Size Waiver as presented.

Motion Carried: 7 Yes - 0 No

Consider Budget Assumptions and Calendar for the 2016-2017 Budget

Assistant Superintendent Dobie Williams reported on Budget Assumptions and presented the calendar for the 2016-17 Budget.

Reports

Superintendent's Report

Facilities Report

Scott Barnes representing the Buford Thompson Company, the district's construction manager, outlined progress on current bond construction progress for the high school, auditorium, locker rooms, and elementary gyms.

Discuss Date Change to the July Budget Workshop and Board Meeting

Superintendent Dr. James Largent discussed the Date Change to the July Budget Workshop and Board Meeting and confirmed the July meeting would be moved to July 25, 2016.

Financial Statements for Period Ending January 31, 2016

Assistant Superintendent Dobie Williams presented the Financial Statements for Period Ending January 31, 2016 to the board.

Cash Flow and Investment Reports for Period Ending January 31, 2016

Assistant Superintendent Dobie Williams presented the Cash Flow and Investment Statement for Period Ending January 31, 2016 to the board.

Bond Expenditures Monthly Update for Period Ending January 31, 2016

Assistant Superintendent Dobie Williams presented the Bond Expenditures for Period Ending December 31, 2016 to the board.

Report of Categorical Purchases between $50, 000 and $100,000 as Required per Board Policy CH (LOCAL)

Assistant Superintendent Dobie Williams reported the Categorical Purchases between $50, 000 and $100,000 as Required per Board Policy CH (LOCAL).

Consider action on items discussed in closed session

Consider Staff Appointments and Contract Recommendations for Administrative Staff

Dr. Largent recommended accepting the staff retirements and resignations as presented. A Motion was made by Barbara Herrington and seconded by mark Jackson to consider staff changes as presented.

Motion Carried: 7 Yes – 0 No

Consider purchase, exchange, lease or value of real property

None

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Approval

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
Asst. Supt. for Finance and Operations
DATE: March 21, 2016
RE: Budget Amendments

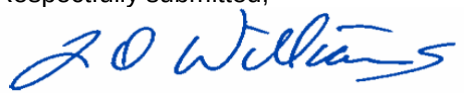
SUMMARY:

Attached are the monthly general fund budget amendments for Board approval. The first page is the budget amendment for the current period and indicates any increases to revenue as well as increases/decreases to each function and the overall net effect of the amendment totals to the budget. For convenience, the budget amendments that will generate new revenue (i.e. campus book fairs, etc.) or are the result of donations made to GISD, have been highlighted in green so that the board may recognize these donations and efforts if they so choose. The second page is a summary and indicates how the current amendment will impact the overall general fund budget as well as how previous amendments have impacted the budget.

RECOMMENDATION:

I recommend the Board approve the amendments and final budgets as presented.

Respectfully submitted,



Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Dobie Williams
Emmett Whitefield

Date Submitted: March 21, 2016

2015-2016
Budget Amendment #7

	March Proposed Budget Amendment #7	Increase	Decrease	Net Effect
Object	**Revenue**			
5700	Revenue Generated	7,419	0	
5800		0	0	
5900		0	0	
	Total	**7,419**	**0**	**7,419**
Function	**Expenses**			
11	Oakwoods - Amend funds for PTO donation for Charter Bus	2,903	0	
	Brawner - Amend funds for 4th grade Austin field trip -funds raised from students	2,680	0	
	Brawner - Amend funds for 5th grade trip to FW Mint and 3rd grade trip to FW Zoo - donated by First Christian Church	1,836	0	
	Acton Elementary - Amend funds for principal and teacher staff development	0	3,100	
	SPED - Amend funds for OT staff monthly campus travel	211	0	
	GHS - Amend funds for technology equipment	400	0	
	GHS - Amend fuinds for graduation security	0	1,000	
	Overall effect on Function 11	**8,030**	**4,100**	**3,930**
12	Baccus - Amend funds for employee travel	0	650	
	Overall effect on Function 12	**0**	**650**	**(650)**
13	Acton Elementary - Amend funds for principal and teacher staff development	1,540	0	
	Baccus - Amend funds for staff devlopment and employee travel	1,850	0	
	SPED - Amend funds for OT staff monthly campus travel	0	211	
	GHS - Amend funds for technology equipment	0	400	
	GHS - Amend funds for staff development	1,227	0	
	Overall effect on Function 13	**4,617**	**611**	**4,006**
21	**Overall effect on Function 21**	**0**	**0**	**0**
23	Acton Elementary - Amend funds for principal and teacher staff development	1,560	0	
	Baccus - Amend funds for shelving	0	254	
	Baccus - Amend funds for staff devlopment	0	1,200	
	Overall effect on Function 23	**1,560**	**1,454**	**106**
31	**Overall effect on Function 31**	**0**	**0**	**0**
32	**Overall effect on Function 32**	**0**	**0**	**0**
33	**Overall effect on Function 33**	**0**	**0**	**0**
34	**Overall effect on Function 34**	**0**	**0**	**0**
36	GHS - Amend funds for staff development	0	1,227	
	Overall effect on Function 36	**0**	**1,227**	**(1,227)**
41	**Overall effect on Function 41**	**0**	**0**	**0**
51	Baccus - Amend funds for shelving	254	0	
	Oakwoods - Amend funds for BSI room repair	300	0	
	Overall effect on Function 51	**554**	**0**	**554**
52	GHS - Amend funds for graduation security	1,000	0	
	Oakwoods - Amend funds for BSI room repair	0	300	
	Athletics - Amend funds for security at athletic events	2,500	0	
	Overall effect on Function 52	**3,500**	**300**	**3,200**
53	**Overall effect on Function 53**	**0**	**0**	**0**
61	Athletics - Amend funds for security at athletic events	0	2,500	
	Overall effect on Function 61	**0**	**2,500**	**(2,500)**
71	**Overall effect on Function 71**	**0**	**0**	**0**
51	**Overall effect on Function 81**	**0**	**0**	**0**
91	**Overall effect on Function 91**	**0**	**0**	**0**
93	**Overall effect on Function 93**	**0**	**0**	**0**
99	**Overall effect on Function 99**	**0**	**0**	**0**
	Total	**18,261**	**10,842**	**7,419**

Granbury Independent School District

Fiscal Year 2015-2016

		Adopted Budget	Prior Budget Amendments	Budget Amendment 3/21/2016	Revised Budget
	REVENUE				
5700	Local Revenue	48,950,989	117,902	7,419	49,076,310
5800	State Revenue	9,679,309	(500,000)	0	9,179,309
59/7900	Federal Programs/Other Sources	835,000	0	0	835,000
	Total	**$59,465,298**	**(382,098)**	**7,419**	**$59,090,619**
	EXPENDITURES				
11	Instruction & Instr. Related Services	31,038,982	653,116	3,930	31,696,028
12	Instructional Resources & Media Serve	732,272	(1,267)	(650)	730,355
13	Curriculum & Instr. Staff Development	762,287	41,461	4,006	807,754
21	Instructional Leadership	509,079	(2,719)	0	506,360
23	School Leadership	3,413,383	(56,118)	106	3,357,371
31	Guidance, Counseling & Evaluation Serve	2,580,368	40,063	0	2,620,431
32	Social Work Services	65,000	0	0	65,000
33	Health Services	380,294	58,000	0	438,294
34	Student (Pupil) Transportation	2,791,777	(2,039)	0	2,789,738
35	Food Service	0	0	0	0
36	Co curricular/Extracurricular Activities	1,834,462	30,306	(1,227)	1,863,541
41	General Administration	2,382,148	19,478	0	2,401,626
51	Plant Maintenance and Operations	6,075,771	(14,323)	554	6,062,002
52	Security & Monitoring Services	266,179	90,736	3,200	360,115
53	Data Processing Services	1,228,961	10,000	0	1,238,961
61	Community Services	110,302	(19,199)	(2,500)	88,603
71	Debt Service (M&O)	0	0	0	0
81	Facilities Acquisition	0	10,102	0	10,102
91	Contracted Instruction Services - Chapter 41	4,504,033	(1,354,695)	0	3,149,338
93	Shared Services Arrangement	0	65,000	0	65,000
99	Other Governmental Charges	790,000	50,000	0	840,000
00	Other Uses	0	0	0	0
	Total Budgeted Expenditures	**$59,465,298**	**(382,098)**	**7,419**	**$59,090,619**
	Excess Revenue over (Under) Expenditures	**0**	**0**	**0**	**0**

Prepared by:
D Williams
E Whitefield

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Approval

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 14, 2016
RE: HVAC and Refrigeration Supplies & Equipment CSP 2015-08

SUMMARY:

HVAC and refrigeration supplies and equipment for the district are purchased on an as needed basis. A proposal was let to provide vendors for these items with an initial one year contract period with the option to renew for two additional one-year terms. Initial vendor responses were received on March 4, 2015. The current term will expire on March 31, 2016. The district has the option to renew; this will be the first renewal option under this contract. Randy Leach, Facilties Director, requested a renewal with the existing vendors.

A summation of the original process and outcome as well as a copy of the original tabulation is attached for your review.

A renewal request was sent to the current vendors, AACA Parts and Supplies, Allergy Relief Technologies, Inc. dba Tex-Air Filters, Baker Distributing Company, Barsco, Glassfloss Industries dba Filter Systems, Granbury Winnelson, Johnson Supply and Trane US dba Trane.

Estimated annual expenditure for the renewal period is $70,000 to $80,000.

RECOMMENDATION:

It is recommended that the Board approve the renewal of CSP 2015-08 for the purchase of HVAC and refrigeration supplies and equipment with the above listed vendors for the period of April 1. 2016 through March 31, 2017.

Respectfully submitted,

Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Randy Leach
Missy Brock
Debbie Johnson

Date Submitted: March 14, 2016

BOARD APPROVAL FORM

Board Meeting Date: April 20, 2015 **Bid Number:** CSP 2015-08

1. **Item, material or service (specific or classification):** HVAC and Refrigeration Supplies and Equipment

2. **Brief description:** A proposal was let to provide vendors for HVAC and refrigeration supplies and equipment on an as needed basis. Vendors were asked to quote a fixed price on specific filters and a percentage discount for the purchase of other supplies and equipment for the contract period.

3. **Period of time bid covers:** From written notification of award through March 31, 2016 with the option to renew for two additional years in one-year increments.

4. **Person and title responsible for the expenditure:** Randy Leach – Director of Facilities

5. **Number of bid notification letters sent to vendors:** 126

6. **Number of bids received from vendors:** 11

7. **Listing of recommended vendors and total prices:**

   It is recommended the Board award the purchase of HVAC and refrigeration supplies and equipment to the following vendors: AACA Parts and Supplies, Baker Distributing Company, Barsco, Granbury Winnelson, Johnson Supply, Trane

   It is also recommended the filters be awarded to Allergy Relief Technologies, Inc., dba Tex-Air Filters as primary vendor and Glasfloss Industries dba Filter Systems as secondary vendor in the event the primary vendor cannot provide the filters needed.

   Estimated annual expense is between $70,000 and $80,000.

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8. **Explanation of other than low recommendations:** N/A

9. **Last bid date (bid of comparable nature within last 5 years):** This is the first proposal to combine HVAC and refrigeration supplies.

10. **Percentage increase or decrease from last bid**: The proposal was changed to include both HVAC and refrigeration supplies and equipment so an apples to apples comparison could not be made.

11. **Budget information:** Expenditures for HVAC and refrigeration supplies and equipment will come from budgeted funds in account code(s): 199.51.6316.00.951.0.99.0.57 and 199.51.6316.00.951.0.99.0.01



L. O. “Dobie” Williams, RTSBA
Assistant Superintendent for Finance and Operations

HVAC REFRIGERATION SUPPLIES ANS EQUIPMENT CSP 2015-08
MARCH 4, 2015 at 2:00 P.M.
TABULATION

Description	AACA Parts and Supplies	Airgas Refrigerants, Inc.	Baker Distributing Company	Barsco	Coolgas, Inc.
CATALOG DISCOUNT					
1. Discount from catalogs, price lists, on-line pricing	0% wholesale pricing	25.0% Note 2	0%	20%	0%
2. Is your company using shelf pricing rather than a catalog published price list or website?	yes	N/A	N/A	yes	yes
3. Identify the location closest to GISD for shelf pricing.	Granbury, TX	N/A	Fort Worth, TX	Fort Worth, TX	N/A
4. Identify your company website location.	www.aacapartsandsupplies.com	www.airgasrefrigerants.com	www.bakerdist.com	www.barsco.com	www.coolgas.org
5. Will your company accept a PO number for on-line orders?	no	N/A	no	no	yes, Note 3
6. Is pricing posted on your website?	no	no	no	no	no, Note 3
7. Will fuel surcharges be added?	no	no	no	no	no
8. Identify any minimum order amount for purchases.	none	none	$100.00	none	N/A Note 4
9. Identify your normal business hours.	8:00-5:00 M-F	8:00-8:00 EST	8:00-5:00 M-F	7:30-5:00 M_F	8:00-5:00 M-F
10. Do you have after hour and weekend supply capabilities?	yes	yes	yes	yes	Note 4
11. Do you have hot shot deliveries during regular hours? Identify cost: 1hr, 3hr, 5hr, same day	yes	yes, cost varies	same day $40	1 hr - $75, 3 hr - $50, 5 hr - $35, same day - $35	yes, depends on quantity ordered
12. Identify any minimum order amount for delivery.	0	none	$100.00	none	not identified
13. Do you have hot shot deliveries after hours and on weekends? If so, identify cost: 1 hr, 3 hr, 5 hr, same day	N/A	yes, cost varies	N/A	N/A	Note 4
14. Identify any minimum order amount for after hours and weekend hot shot deliveries.	N/A	none	N/A	N/A	not identified
15. What is the guaranteed delivery time for 95% of the orders?	Next day	Free delivery in 1-3 days ARO, emergencies sooner	next day	1-3 days or same day for in-stock	1-3 DAR
16. Describe your method of delivery - company truck, UPS, other.	company truck	other	company truck and UPS	company truck and UPS	other
INTERLOCAL AGREEMENT					
Do you agree to extend the terms and conditions under this proposal to other member districts of the EPCNT interlocal?	yes	yes	no	yes	yes
HVAC PARTS - Does your company sell the following parts? Yes or No					
1. Capacitors	yes	N/A	yes	yes	N/A
15mfd/440 volt	yes	N/A	yes	yes	N/A
80+10mfd/440 volt	yes	N/A	yes	yes	N/A
2. Contactors	yes	N/A	yes	yes	N/A
3 pole 60 amp 110 volt	yes	N/A	yes	yes	N/A
3 pole 30 amp 24 volt	yes	N/A	yes	yes	N/A
3. Thermostats	yes	N/A	yes	yes	N/A
TH832OU1008	yes	N/A	no	yes	N/A
4. Liquid Line Dryers	yes	N/A	yes	yes	N/A
5. Evaporator Motors	yes	N/A	yes	yes	N/A
6. Condenser Motors	yes	N/A	yes	yes	N/A
1/4 HP 825 RPM 460 volt	yes	N/A	yes	yes	N/A
3/4 HP 1075 RPM 208/230 volt	yes	N/A	yes	yes	N/A
7. Compressors	yes	N/A	yes	yes	N/A
5 Ton 460 volt Scroll	yes	N/A	yes	yes	N/A
3 Ton 460 volt Scroll	yes	N/A	yes	yes	N/A
5 Ton 208/240 volt Scroll	yes	N/A	yes	yes	N/A
8. Trane OEM	yes	N/A	no	no	N/A
9. Carrier OEM	yes	N/A	no	no	N/A

HVAC REFRIGERATION SUPPLIES ANS EQUIPMENT CSP 2015-08
MARCH 4, 2015 at 2:00 P.M.
TABULATION

Description	AACA Parts and Supplies	Airgas Refrigerants, Inc.	Baker Distributing Company	Barsco	Coolgas, Inc.
REFRIGERATION PARTS					
1. Defrost Timers	yes	N/A	yes	yes	N/A
#8141-00 Paragon	yes	N/A	yes	yes	N/A
#8145-20 Paragon	yes	N/A	yes	yes	N/A
2. Evaporator Motors	yes	N/A	yes	yes	N/A
9 watt 230 volt 1550 RPM CW	yes	N/A	yes	yes	N/A
1/20 HP 115 volt 1500 RPM CWSE	yes	N/A	yes	yes	N/A
3. Condenser Motors	yes	N/A	yes	yes	N/A
4. Compressors	no	N/A	yes	yes	N/A
MANITOWOC ICE MACHINE PARTS					
1. Manitowoc Cleaner	no	N/A	yes	yes	N/A
2. Manitowoc Sanitizer	no	N/A	yes	yes	N/A
3. Water Level Probes	no	N/A	yes	yes	N/A
4. Ice Thickness Sensors	no	N/A	yes	yes	N/A
REFRIGERATION &HVAC BRANDS - Identify if dealer or reseller.					
1. Copeland	reseller	N/A	dealer	dealer	N/A
2. Honeywell	dealer	N/A	dealer	dealer	N/A
3. A O Smith	dealer	N/A	dealer	dealer	N/A
4. Mars	dealer	N/A	dealer	dealer	N/A
5. Paragon	reseller	N/A	dealer	dealer	N/A
6. Trane	N/A (have account, can order parts)	N/A	N/A	reseller	N/A
7. Carrier	N/A (have account , can order parts)	N/A	N/A	reseller	N/A
8. Identify other brands carried	Diversitech, Prol, Frigidaire, Gibson	N/A	Venstar, Emerson, Spartan, Nu-Calgon	Lennox, Armstrong, Airease, Ducane, Freidrich	Coolgas
ICE MACHINE BRANDS					
1. Manitowoc	N/A	N/A	dealer	dealer	N/A
2. Identify other brands carried	N/A	N/A	N/A	Scotsman	N/A

HVAC REFRIGERATION SUPPLIES ANS EQUIPME
MARCH 4, 2015 at 2:00 P.M.
TABULATION

Description	Fastenal Company	Glasfloss Industries dba Filter Systems	Granbury Winnelson	Johnson Supply	Allergy Relief Technologies, Inc., dba Tex-Air Filters	Trane US dba Trane
CATALOG DISCOUNT						
1. Discount from catalogs, price lists, on-line pricing	20-40%	N/A - only bidding air filters	0%	0%	50%	0% Buy Board Contract #458-14
2. Is your company using shelf pricing rather than a catalog published price list or website?	yes	yes	yes	yes	yes	yes
3. Identify the location closest to GISD for shelf pricing.	N/A	N/A	Granbury, TX	N/A	N/A	Fort worth, TX
4. Identify your company website location.	www.fastenal.com	Not identified	www.granburywinnelson.com	www.webstore.johnsonsupply.com	www.texairfilters.com	www.trane.com
5. Will your company accept a PO number for on-line orders?	yes	Not identified	no	yes	yes	yes
6. Is pricing posted on your website?	Note 6	Not identified	no	yes	yes	no
7. Will fuel surcharges be added?	no	no	no	no	no	yes, shipping of parts and/or equipment
8. Identify any minimum order amount for purchases.	none	none	none	none	$50	N/A
9. Identify your normal business hours.	7:00-5:00 M-F	7:30-4:30	7:30-5:00 M-F	7:00-5:00 M-F, 8:00-12:00 Saturday	7:00-5:00 M-F	8:00-5:00
10. Do you have after hour and weekend supply capabilities?	no	yes	no	yes	no	yes
11. Do you have hot shot deliveries during regular hours? Identify cost: 1hr, 3hr, 5hr, same day	yes, if in stock at local store	Note 7	yes, no charge	yes, 1 hr - $50, 3 hr - $25, 5 hr - $20, same day - $20	N/A	no
12. Identify any minimum order amount for delivery.	$50.00	Note 7	none	none	N/A	N/A
13. Do you have hot shot deliveries after hours and on weekends? If so, identify cost: 1 hr, 3 hr, 5 hr, same day	no	Note 7	no	yes, 1 hr - $125, 3 hr - $100, 5 hr - $75, same day - $75	no	no
14. Identify any minimum order amount for after hours and weekend hot shot deliveries.	N/A	Note 7	N/A	none	N/A	N/A
15. What is the guaranteed delivery time for 95% of the orders?	two day	5-10 days	next day	next day if ordered by 2:00 p.m.	other	other, Note 8
16. Describe your method of delivery - company truck, UPS, other.	company truck and UPS	company truck	company truck	company truck, UPS, other	company truck, UPS, other	UPS, other
INTERLOCAL AGREEMENT						
Do you agree to extend the terms and conditions under this proposal to other member districts of the EPCNT interlocal?	yes	yes	yes	yes	yes	no
HVAC PARTS - Does your company sell the following parts? Yes or No						
1. Capacitors	N/A	N/A	yes	yes	N/A	yes
15mfd/440 volt	N/A	N/A	yes	yes	N/A	yes
80+10mfd/440 volt	N/A	N/A	yes	yes	N/A	no
2. Contactors	N/A	N/A	yes	yes	N/A	yes
3 pole 60 amp 110 volt	N/A	N/A	yes	yes	N/A	yes
3 pole 30 amp 24 volt	N/A	N/A	yes	yes	N/A	yes
3. Thermostats	N/A	N/A	yes	yes	N/A	yes
TH832OU1008	N/A	N/A	yes	no	N/A	yes
4. Liquid Line Dryers	N/A	N/A	yes	yes	N/A	yes
5. Evaporator Motors	N/A	N/A	yes	yes	N/A	yes
6. Condenser Motors	N/A	N/A	yes	yes	N/A	yes
1/4 HP 825 RPM 460 volt	N/A	N/A	0	yes	N/A	yes
3/4 HP 1075 RPM 208/230 volt	N/A	N/A	yes	yes	N/A	yes
7. Compressors	N/A	N/A	yes	yes	N/A	yes
5 Ton 460 volt Scroll	N/A	N/A	special order	yes	N/A	yes
3 Ton 460 volt Scroll	N/A	N/A	special order	yes	N/A	yes
5 Ton 208/240 volt Scroll	N/A	N/A	special order	yes	N/A	yes
8. Trane OEM	N/A	N/A	0	no	N/A	yes
9. Carrier OEM	N/A	N/A	0	no	N/A	no

HVAC REFRIGERATION SUPPLIES ANS EQUIPME
MARCH 4, 2015 at 2:00 P.M.
TABULATION

Description	Fastenal Company	Glasfloss Industries dba Filter Systems	Granbury Winnelson	Johnson Supply	Allergy Relief Technologies, Inc., dba Tex-Air Filters	Trane US dba Trane
REFRIGERATION PARTS						
1. Defrost Timers	N/A	N/A	yes	yes	N/A	yes
#8141-00 Paragon	N/A	N/A	yes	yes	N/A	yes
#8145-20 Paragon	N/A	N/A	yes	yes	N/A	no
2. Evaporator Motors	N/A	N/A	yes	yes	N/A	no
9 watt 230 volt 1550 RPM CW	N/A	N/A	yes	yes	N/A	no
1/20 HP 115 volt 1500 RPM CWSE	N/A	N/A	yes	yes	N/A	no
3. Condenser Motors	N/A	N/A	yes	yes	N/A	yes
4. Compressors	N/A	N/A	special order	yes	N/A	yes
MANITOWOC ICE MACHINE PARTS						
1. Manitowoc Cleaner	N/A	N/A	comp. brand	N/A	N/A	N/A
2. Manitowoc Sanitizer	N/A	N/A	N/A	N/A	N/A	N/A
3. Water Level Probes	N/A	N/A	N/A	N/A	N/A	N/A
4. Ice Thickness Sensors	N/A	N/A	N/A	N/A	N/A	N/A
REFRIGERATION &HVAC BRANDS - Identify if dealer or reseller.						
1. Copeland	N/A	N/A	reseller	distributor	N/A	reseller
2. Honeywell	N/A	N/A	dealer	distributor	N/A	reseller
3. A O Smith	N/A	N/A	dealer	distributor	N/A	reseller
4. Mars	N/A	N/A	dealer	distributor	N/A	reseller
5. Paragon	N/A	N/A	reseller	distributor	N/A	N/A
6. Trane	N/A	N/A	N/A	N/A	N/A	Manufacturer, reseller, dealer
7. Carrier	N/A	N/A	N/A	N/A	N/A	N/A
8. Identify other brands carried	N/A	N/A	Nordyne	Allied Commercial, Ducane, Armstrong, Bohn, Bard, Mitsubishi	Jason Belts, Diversitech Coil Cleaners	Nu-Calgon, Service First, Start to Finish
ICE MACHINE BRANDS						
1. Manitowoc	N/A	N/A	0	N/A	N/A	N/A
2. Identify other brands carried	N/A	N/A	N/A	N/A	N/A	N/A

HVAC REFRIGERATION SUPPLIES ANS EQUIPMENT CSP 2015-08
MARCH 4, 2015 at 2:00 P.M.
TABULATION
Cost is quoted per case of 12 filters based on the filter specifications in the proposal document.
Pricing to be held firm for the contract period.

		AACA Parts and Supplies					AIRGAS Refrigerants, Inc.
	Description	Part #	Alternate brand	List Price	% discount	GISD Cost	
1	12 x 24 x 2 filter, pleated	Prepleat 12x24x1	Purolator	No bid	No bid	34.72	No bid
2	14 x 18 x 1 filter, pleated	Prepleat 14x18x1	Purolator	No bid	No bid	79.20	No bid
3	14 x 20 x 1 filter, pleated	Prepleat 14x20x1	Purolator	No bid	No bid	36.00	No bid
4	14 x 25 x 1 filter, pleated	Prepleat 14x15x1	Purolator	No bid	No bid	38.08	No bid
5	14 x 28 x 1 filter, pleated	Prepleat 14x28x1	Purolator	No bid	No bid	99.20	No bid
6	16 x 20 x 1 filter, pleated	Prepleat 16x20x1	Purolator	No bid	No bid	34.08	No bid
7	16 x 20 x 2 filter, pleated	Prepleat 16x20x2	Purolator	No bid	No bid	33.12	No bid
8	16 x 25 x 1 filter, pleated	Prepleat 16x25x1	Purolator	No bid	No bid	38.24	No bid
9	16 x 25 x 2 filter, pleated	Prepleat 16x25x2	Purolator	No bid	No bid	38.56	No bid
10	16 x 28 x 1 filter, pleated	Prepleat 16x28x1	Purolator	No bid	No bid	100.00	No bid
11	16 x 30 x 1 filter, pleated	Prepleat 16x30x1	Purolator	No bid	No bid	49.60	No bid
12	16.5 x 24 x 1 filter, pleated	Prepleat 16.5x24x1	Purolator	No bid	No bid	99.20	No bid
13	17.5 x 29 x 1 filter, pleated	Prepleat 17.5x29x1	Purolator	No bid	No bid	101.12	No bid
14	18 x 26 x 1 filter, pleated	Prepleat 18x26x1	Purolator	No bid	No bid	99.20	No bid
15	20 x 20 x 1 filter, pleated	Prepleat 20x20x1	Purolator	No bid	No bid	38.24	No bid
16	20 x 20 x 2 filter, pleated	Prepleat 20x20x2	Purolator	No bid	No bid	38.56	No bid
17	20 x 25 x 1 filter, pleated	Prepleat 20x25x1	Purolator	No bid	No bid	44.32	No bid
18	20 x 25 x 2 filter, pleated	Prepleat 20x25x2	Purolator	No bid	No bid	46.88	No bid
19	20 x 30 x 1 filter, pleated	Prepleat 20x30x1	Purolator	No bid	No bid	54.08	No bid
20	22 x 22 x 1 filter, pleated	Prepleat 22x22x1	Purolator	No bid	No bid	46.08	No bid
21	25 x 25 x 1 filter, pleated	Prepleat 25x25x1	Purolator	No bid	No bid	51.84	No bid
22	18 x 25 x 1 filter, pleated	Prepleat 18x25x1	Purolator	No bid	No bid	49.76	No bid
23	24 x 24 x 2 filter, pleated	Prepleat 24x24x2	Purolator	No bid	No bid	52.96	No bid
24	16 x 31 x 1 filter, pleated	Prepleat 16.5x31.1	Purolator	No bid	No bid	S/0 Note 1	No bid
25	16.5 x 18 x 1 filter, pleated	Prepleat 16.5x18x1	Purolator	No bid	No bid	S/0 Note 1	No bid
26	8.5 x 31.5 x 1 filter, pleated	Prepleat 8.5x31.5x1	Purolator	No bid	No bid	S/0 Note 1	No bid
27	8.5 x 43.5 x 1 filter, pleated	Prepleat 8.5x43.5x1	Purolator	No bid	No bid	S/0 Note 1	No bid
28	9 x 15.5 x 1 filter, pleated	Prepleat 9x15.5x1	Purolator	No bid	No bid	S/0 Note 1	No bid
29	9 x 55.5 x 1 filter, pleated	Prepleat 9x55.5x1	Purolator	No bid	No bid	S/0 Note 1	No bid
30	9.5 x 44 x 1 filter, pleated	Prepleat 9.5x44x1	Purolator	No bid	No bid	S/0 Note 1	No bid
31	10 x 43.5 x 1 filter, pleated	Prepleat 43.5x1	Purolator	No bid	No bid	S/0 Note 1	No bid
32	10 x 55.5 x 1 filter, pleated	Prepleat 10x55.5x1	Purolator	No bid	No bid	S/0 Note 1	No bid
33	18 x 24 x 2 filter, pleated	Prepleat 18x24x2	Purolator	No bid	No bid	50.08	No bid
34	18 x 20 x 1 filter, pleated	Prepleat 18x20x1	Purolator	No bid	No bid	51.52	No bid
35	16.5 x 21.5 x 1 filter, pleated	Prepleat 16.5x21.5x1	Purolator	No bid	No bid	S/0 Note 1	No bid
36	17.5 x 25 x 1 filter, pleated	Prepleat 17.5x25x1	Purolator	No bid	No bid	53.28	No bid
37	21.5 x 23.5 x 1 filter, pleated	Prepleat 21.5x23x5x1	Purolator	No bid	No bid	S/0 Note 1	No bid
38	20 x 30 x 2 filter, pleated	Prepleat 20x30x2	Purolator	No bid	No bid	64.48	No bid

HVAC REFRIGERATION SUPPLIES A
MARCH 4, 2015 at 2:00 P.M.
TABULATION
Cost is quoted per case of 12 filters base
Pricing to be held firm for the contract pe

		Baker Distributing Company					BARSCO (Cost is for single quantity filter. Case Qty x 12)				
	Description	Part #	Alternate brand	List Price	% discount	GISD Cost	Part #	Alternate brand	List Price	% discount	GISD Cost
1	12 x 24 x 2 filter, pleated	GLAZLP12242	none identified	65.88	N/A	34.08	None identified	Glassfloss	4.13	35%	2.69
2	14 x 18 x 1 filter, pleated	GLAZLPSP14181	none identified	95.76	N/A	49.56	None identified	Glassfloss	10.63	35%	6.91
3	14 x 20 x 1 filter, pleated	GLAZLP14201	none identified	63.72	N/A	33.00	None identified	Glassfloss	4.43	35%	2.88
4	14 x 25 x 1 filter, pleated	GLAZLP142351	none identified	60.48	N/A	31.32	None identified	Glassfloss	4.23	35%	2.75
5	14 x 28 x 1 filter, pleated	GLAZLPSP14281	none identified	89.88	N/A	46.44	None identified	Glassfloss	12.71	35%	8.26
6	16 x 20 x 1 filter, pleated	GLAZLP16201	none identified	60.48	N/A	31.32	None identified	Glassfloss	3.75	35%	2.44
7	16 x 20 x 2 filter, pleated	GLAZLP16202	none identified	57.12	N/A	29.52	None identified	Glassfloss	4.49	35%	2.92
8	16 x 25 x 1 filter, pleated	GLAZLP16251	none identified	60.00	N/A	31.08	None identified	Glassfloss	4.23	35%	2.75
9	16 x 25 x 2 filter, pleated	GLAZLP16252	none identified	55.68	N/A	28.80	None identified	Glassfloss	4.45	35%	2.89
10	16 x 28 x 1 filter, pleated	/M0303053782	none identified	169.92	N/A	87.84	None identified	Glassfloss	12.85	35%	8.35
11	16 x 30 x 1 filter, pleated	GLAZLP16301	none identified	123.24	N/A	63.72	None identified	Glassfloss	9.71	35%	6.31
12	16.5 x 24 x 1 filter, pleated	/M0303053783	none identified	152.52	N/A	78.84	None identified	Glassfloss	11.94	35%	7.76
13	17.5 x 29 x 1 filter, pleated	/M0303053784	none identified	182.16	N/A	94.20	None identified	Glassfloss	14.28	35%	9.28
14	18 x 26 x 1 filter, pleated	GLAZLPSP18261	none identified	180.00	N/A	93.12	None identified	Glassfloss	13.29	35%	8.64
15	20 x 20 x 1 filter, pleated	GLAZLP20201	none identified	51.72	N/A	26.76	None identified	Glassfloss	4.14	35%	2.69
16	20 x 20 x 2 filter, pleated	GLAZLP20202	none identified	60.48	N/A	31.32	None identified	Glassfloss	4.51	35%	2.93
17	20 x 25 x 1 filter, pleated	GLAZLP20251	none identified	62.16	N/A	32.16	None identified	Glassfloss	4.75	35%	3.09
18	20 x 25 x 2 filter, pleated	GLAZLP20252	none identified	71.16	N/A	36.84	None identified	Glassfloss	5.18	35%	3.37
19	20 x 30 x 1 filter, pleated	GLAZLP20301	none identified	63.24	N/A	32.64	None identified	Glassfloss	7.38	35%	4.80
20	22 x 22 x 1 filter, pleated	GLAXLP22221	none identified	98.16	N/A	50.76	None identified	Glassfloss	9.34	35%	6.07
21	25 x 25 x 1 filter, pleated	GLAZLP25251	none identified	77.28	N/A	39.96	None identified	Glassfloss	7.09	35%	4.61
22	18 x 25 x 1 filter, pleated	GLAZLP18252	none identified	75.48	N/A	39.00	None identified	Glassfloss	6.14	35%	3.99
23	24 x 24 x 2 filter, pleated	GLAZLP24242	none identified	75.24	N/A	38.88	None identified	Glassfloss	5.78	35%	3.76
24	16 x 31 x 1 filter, pleated	/M0303053845	none identified	169.92	N/A	87.84	None identified	Glassfloss	13.29	35%	8.64
25	16.5 x 18 x 1 filter, pleated	/M0303053888	none identified	135.72	N/A	70.20	None identified	Glassfloss	10.63	35%	6.91
26	8.5 x 31.5 x 1 filter, pleated	/M0303053892	none identified	135.72	N/A	70.20	None identified	Glassfloss	10.63	35%	6.91
27	8.5 x 43.5 x 1 filter, pleated	/M0303053896	none identified	218.64	N/A	113.16	None identified	Glassfloss	17.12	35%	11.12
28	9 x 15.5 x 1 filter, pleated	/M0303053906	none identified	92.52	N/A	47.88	None identified	Glassfloss	7.25	35%	4.71
29	9 x 55.5 x 1 filter, pleated	/M0303033916	none identified	271.20	N/A	140.28	None identified	Glassfloss	21.23	35%	13.80
30	9.5 x 44 x 1 filter, pleated	/M0303053939	none identified	245.64	N/A	127.08	None identified	Glassfloss	19.22	35%	12.49
31	10 x 43.5 x 1 filter, pleated	/M0303053940	none identified	245.64	N/A	127.08	None identified	Glassfloss	19.22	35%	12.49
32	10 x 55.5 x 1 filter, pleated	/M0303053942	none identified	271.20	N/A	140.28	None identified	Glassfloss	21.23	35%	13.80
33	18 x 24 x 2 filter, pleated	GLAZLP18242	none identified	61.56	N/A	31.92	None identified	Glassfloss	5.40	35%	3.51
34	18 x 20 x 1 filter, pleated	GLAZLP18201	none identified	65.28	N/A	33.84	None identified	Glassfloss	6.08	35%	3.95
35	16.5 x 21.5 x 1 filter, pleated	/M0303053946	none identified	152.52	N/A	78.84	None identified	Glassfloss	11.94	35%	7.76
36	17.5 x 25 x 1 filter, pleated	/M0303053952	none identified	169.92	N/A	87.84	None identified	Glassfloss	13.29	35%	8.64
37	21.5 x 23.5 x 1 filter, pleated	/M0303053956	none identified	182.16	N/A	94.20	None identified	Glassfloss	14.28	35%	9.28
38	20 x 30 x 2 filter, pleated	GLAZLP20302	none identified	99.96	N/A	51.72	None identified	Glassfloss	8.86	35%	5.76

HVAC REFRIGERATION SUPPLIES A
MARCH 4, 2015 at 2:00 P.M.
TABULATION
Cost is quoted per case of 12 filters base
Pricing to be held firm for the contract pe

		Coolgas, Inc.	Fastenal Company					GLASFLOSS INDUSTRIES dba FILTER SYSTEMS (Cost is for single quantity filter. Case Qty x 12)				
	Description		Part #	Alternate brand	List Price	% discount	GISD Cost	Part #	Alternate brand	List Price	% discount	GISD Cost
1	12 x 24 x 2 filter, pleated	No bid	4300482	none identified	47.88	30%	33.75	ZLP12242	Glassfloss	4.68	57%	2.01
2	14 x 18 x 1 filter, pleated	No bid	130140018001PL	none identified	none identified	none identified	97.54	ZLPSP14181	Glassfloss	10.15	61%	3.96
3	14 x 20 x 1 filter, pleated	No bid	4300456	none identified	42.00	23%	32.34	ZLP14201	Glassfloss	4.50	57%	1.94
4	14 x 25 x 1 filter, pleated	No bid	4300458	none identified	46.08	24%	34.91	ZLP14251	Glassfloss	4.87	57%	2.09
5	14 x 28 x 1 filter, pleated	No bid	130140028001PL	none identified	none identified	none identified	103.79	ZLPSP14281	Glassfloss	11.41	61%	4.45
6	16 x 20 x 1 filter, pleated	No bid	4300462	none identified	42.00	31%	29.09	ZLP16201	Glassfloss	4.34	57%	1.87
7	16 x 20 x 2 filter, pleated	No bid	4300488	none identified	47.88	32%	32.58	ZLP16202	Glassfloss	4.70	57%	2.02
8	16 x 25 x 1 filter, pleated	No bid	4300464	none identified	46.08	30%	32.29	ZLP16251	Glassfloss	4.76	57%	2.05
9	16 x 25 x 2 filter, pleated	No bid	4300490	none identified	52.68	29%	37.24	ZLP16252	Glassfloss	5.35	57%	2.30
10	16 x 28 x 1 filter, pleated	No bid	130160028001PL	none identified	none identified	none identified	120.53	ZLPSP16281	Glassfloss	12.71	61%	4.96
11	16 x 30 x 1 filter, pleated	No bid	4300465	none identified	94.80	41%	55.56	ZLP16301	Glassfloss	9.55	61%	3.72
12	16.5 x 24 x 1 filter, pleated	No bid	130165024001PL	none identified	none identified	none identified	103.79	ZLPSP16H241	Glassfloss	11.41	61%	4.45
13	17.5 x 29 x 1 filter, pleated	No bid	130175029001PL	none identified	none identified	none identified	134.82	ZLPSP17H291	Glassfloss	13.64	61%	5.32
14	18 x 26 x 1 filter, pleated	No bid	130180026001PL	none identified	none identified	none identified	120.53	ZLPSP18261	Glassfloss	12.71	61%	4.96
15	20 x 20 x 1 filter, pleated	No bid	4300471	none identified	4608	29%	33.75	ZLP20201	Glassfloss	4.80	57%	2.06
16	20 x 20 x 2 filter, pleated	No bid	4300497	none identified	71.28	47,75	37,24	ZLP20202	Glassfloss	5.45	57%	2.34
17	20 x 25 x 1 filter, pleated	No bid	4300474	none identified	51.36	28%	32.34	ZLP20251	Glassfloss	5.50	57%	2.37
18	20 x 25 x 2 filter, pleated	No bid	4300499	none identified	62.28	31%	34.91	ZLP20252	Glassfloss	6.21	57%	2.67
19	20 x 30 x 1 filter, pleated	No bid	4300475	none identified	60.24	20%	48.19	ZLP20301	Glassfloss	7.18	57%	3.08
20	22 x 22 x 1 filter, pleated	No bid	130220022001PL	none identified	none identified	none identified	29.09	ZLP22221	Glassfloss	9.85	57%	4.23
21	25 x 25 x 1 filter, pleated	No bid	4300478	none identified	60.24	20%	48.19	ZLP25251	Glassfloss	6.98	57%	3.00
22	18 x 25 x 1 filter, pleated	No bid	4300496	none identified	65.76	27%	47.71	ZLP18252	Glassfloss	6.63	57%	2.85
23	24 x 24 x 2 filter, pleated	No bid	4300501	none identified	69.48	30%	48.29	ZLP24242	Glassfloss	6.95	57%	2.99
24	16 x 31 x 1 filter, pleated	No bid	130160031001PL	none identified	none identified	none identified	120.53	ZLPSP16311	Glassfloss	12.71	61%	4.96
25	16.5 x 18 x 1 filter, pleated	No bid	130165018001PL	none identified	none identified	none identified	97.54	ZLPSP16H181	Glassfloss	10.15	61%	3.96
26	8.5 x 31.5 x 1 filter, pleated	No bid	140085031501PL	none identified	none identified	none identified	97.54	ZLPSP8H31H1	Glassfloss	10.15	61%	3.96
27	8.5 x 43.5 x 1 filter, pleated	No bid	130085043501PL	none identified	none identified	none identified	155.80	ZLPSP8H43H1	Glassfloss	16.36	61%	6.38
28	9 x 15.5 x 1 filter, pleated	No bid	130090015501PL	none identified	none identified	none identified	83.03	ZLPSP915H1	Glassfloss	6.92	61%	2.70
29	9 x 55.5 x 1 filter, pleated	No bid	130090055501PL	none identified	none identified	none identified	180.80	ZLPSP955H1	Glassfloss	18.38	61%	7.17
30	9.5 x 44 x 1 filter, pleated	No bid	130095044001PL	none identified	none identified	none identified	180.80	ZLPSP9H441	Glassfloss	18.38	61%	7.17
31	10 x 43.5 x 1 filter, pleated	No bid	130100043501PL	none identified	none identified	none identified	180.80	ZLPSP1043H1	Glassfloss	18.38	61%	7.15
32	10 x 55.5 x 1 filter, pleated	No bid	130100055501PL	none identified	none identified	none identified	202.23	ZLPSP1055H1	Glassfloss	20.30	61%	7.92
33	18 x 24 x 2 filter, pleated	No bid	4300495	none identified	59.88	29%	42.47	ZLP18242	Glassfloss	6.15	57%	2.64
34	18 x 20 x 1 filter, pleated	No bid	4300467	none identified	54.00	23%	41.58	ZLP18201	Glassfloss	6.15	57%	2.64
35	16.5 x 21.5 x 1 filter, pleated	No bid	130165021501PL	none identified	none identified	none identified	103.79	ZLPSP16H21H1	Glassfloss	11.41	61%	4.45
36	17.5 x 25 x 1 filter, pleated	No bid	130175025001PL	none identified	none identified	none identified	120.53	ZLPSP17H251	Glassfloss	12.71	61%	4.96
37	21.5 x 23.5 x 1 filter, pleated	No bid	130215023501PL	none identified	none identified	none identified	134.82	ZLPSP21H23H1	Glassfloss	13.64	61%	5.32
38	20 x 30 x 2 filter, pleated	No bid	4300500	none identified	99.00	20%	79.20	ZLP20302	Glassfloss	11.59	57%	4.98

HVAC REFRIGERATION SUPPLIES A
MARCH 4, 2015 at 2:00 P.M.
TABULATION
Cost is quoted per case of 12 filters base
Pricing to be held firm for the contract pe

		GRANBURY WINNELSON (Cost is for single quantity filter. Case Qty x 12)					JOHNSON SUPPLY				
	Description	Part #	Alternate brand	List Price	% discount	GISD Cost	Part #	Alternate brand	List Price	% discount	GISD Cost
1	12 x 24 x 2 filter, pleated	ZLP12242	Glassfloss	none identified	net	4.79	243248	Glassfloss	85.20	50%	42.60
2	14 x 18 x 1 filter, pleated	none identified	none identified	none identified		No bid	N029950	Glassfloss	238.92	50%	119.46
3	14 x 20 x 1 filter, pleated	ZLP14201	Glassfloss	none identified	net	4.61	243247	Glassfloss	90.72	50%	45.36
4	14 x 25 x 1 filter, pleated	none identified	none identified	none identified		No bid	243246	Glassfloss	107.88	50%	53.94
5	14 x 28 x 1 filter, pleated	none identified	none identified	none identified		No bid	241729	Glassfloss	263.76	50%	131.88
6	16 x 20 x 1 filter, pleated	ZLP16201	Glassfloss	none identified	net	4.44	243250	Glassfloss	76.44	50%	38.22
7	16 x 20 x 2 filter, pleated	ZLP16202	Glassfloss	none identified	net	4.81	243290	Glassfloss	86.40	50%	43.20
8	16 x 25 x 1 filter, pleated	ZLP16251	Glassfloss	none identified	net	4.87	243270	Glassfloss	102.96	50%	51.48
9	16 x 25 x 2 filter, pleated	ZLP16252	Glassfloss	none identified	net	5.47	243310	Glassfloss	98.40	50%	49.20
10	16 x 28 x 1 filter, pleated	none identified	none identified	none identified		No bid	N016125	Glassfloss	181.49	50%	90.75
11	16 x 30 x 1 filter, pleated	ZLP16301	Glassfloss	none identified	net	9.77	243265	Glassfloss	211.32	50%	105.66
12	16.5 x 24 x 1 filter, pleated	none identified	none identified	none identified		No bid	N028352	Glassfloss	173.40	50%	86.70
13	17.5 x 29 x 1 filter, pleated	none identified	none identified	none identified		No bid	N020579	Glassfloss	185.52	50%	92.76
14	18 x 26 x 1 filter, pleated	none identified	none identified	none identified		No bid	N004239	Glassfloss	342.12	50%	171.06
15	20 x 20 x 1 filter, pleated	ZLP20201	Glassfloss	none identified	net	4.91	243260	Glassfloss	85.92	50%	42.96
16	20 x 20 x 2 filter, pleated	ZLP20202	Glassfloss	none identified	net	5.58	243300	Glassfloss	93.12	50%	46.56
17	20 x 25 x 1 filter, pleated	ZLP20251	Glassfloss	none identified	net	5.63	243280	Glassfloss	97.92	50%	48.96
18	20 x 25 x 2 filter, pleated	ZLP20252	Glassfloss	none identified	net	6.35	243320	Glassfloss	104.40	50%	52.20
19	20 x 30 x 1 filter, pleated	ZLP20301	Glassfloss	none identified	net	6.05	241901	Glassfloss	151.92	50%	75.96
20	22 x 22 x 1 filter, pleated	none identified	none identified	none identified		No bid	241922	Glassfloss	217.80	50%	108.90
21	25 x 25 x 1 filter, pleated	none identified	none identified	none identified		No bid	241975	Glassfloss	154.08	50%	77.04
22	18 x 25 x 1 filter, pleated	none identified	none identified	none identified		No bid	241821	Glassfloss	147.36	50%	73.68
23	24 x 24 x 2 filter, pleated	ZLP24242	Glassfloss	none identified	net	7.11	243325	Glassfloss	127.56	50%	63.78
24	16 x 31 x 1 filter, pleated	none identified	none identified	none identified		No bid	243265	Glassfloss	133.68	50%	66.89
25	16.5 x 18 x 1 filter, pleated	none identified	none identified	none identified		No bid	N010265	Glassfloss	220.08	50%	110.09
26	8.5 x 31.5 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	252.72	50%	126.36
27	8.5 x 43.5 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	221.88	50%	110.94
28	9 x 15.5 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	189.08	50%	92.04
29	9 x 55.5 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	289.32	50%	144.66
30	9.5 x 44 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	265.22	50%	132.61
31	10 x 43.5 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	272.18	50%	136.09
32	10 x 55.5 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	294.32	50%	147.16
33	18 x 24 x 2 filter, pleated	ZLP18242	Glassfloss	none identified	net	6.29	243241	Glassfloss	113.40	50%	56.70
34	18 x 20 x 1 filter, pleated	ZLP18201	Glassfloss	none identified	net	9.29	241950	Glassfloss	137.16	50%	68.58
35	16.5 x 21.5 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	280.44	50%	140.22
36	17.5 x 25 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	292.10	50%	146.05
37	21.5 x 23.5 x 1 filter, pleated	none identified	none identified	none identified		No bid	none identified	Glassfloss	304.08	50%	152.04
38	20 x 30 x 2 filter, pleated	ZLP20302	Glassfloss	none identified	net	11.86	241682	Glassfloss	256.44	50%	128.22

HVAC REFRIGERATION SUPPLIES A
MARCH 4, 2015 at 2:00 P.M.
TABULATION
Cost is quoted per case of 12 filters base
Pricing to be held firm for the contract pe

		Allergy Relief Technologies, Inc. dba Tex-Air Filters					Trane US dba Trane (Cost is for single quantity filter. Case Qty x 12)				
	Description	Part #	Alternate brand	List Price	% discount	GISD Cost	Part #	Alternate brand	List Price	% discount	GISD Cost
1	12 x 24 x 2 filter, pleated	PLT12242	none identified	59.52	50%	29.76	AG0450200	Airguard	5.08	38%	3.15
2	14 x 18 x 1 filter, pleated	XPLT14181	none identified	75.48	50%	37.74	AG0444100410	Airguard	8.63	38%	5.35
3	14 x 20 x 1 filter, pleated	PLT14201	none identified	57.84	50%	28.92	AG0450139	Airguard	4.30	38%	2.67
4	14 x 25 x 1 filter, pleated	PLT14251	none identified	58.56	50%	29.28	AG0450141	Airguard	4.56	38%	2.83
5	14 x 28 x 1 filter, pleated	XPLT14281	none identified	86.52	50%	43.26	AG0444100432	Airguard	9.42	38%	5.83
6	16 x 20 x 1 filter, pleated	PLT16201	none identified	59.52	50%	29.76	AG0450101	Airguard	4.08	38%	2.53
7	16 x 20 x 2 filter, pleated	PLT16202	none identified	61.92	50%	30.96	AG0450201	Airguard	4.39	38%	2.72
8	16 x 25 x 1 filter, pleated	PLT16251	none identified	60.12	50%	30.06	AG0450102	Airguard	4.59	38%	2.85
9	16 x 25 x 2 filter, pleated	PLT16252	none identified	67.44	50%	33.72	AG0450202	Airguard	5.11	38%	3.17
10	16 x 28 x 1 filter, pleated	XPLT16281	none identified	97.08	50%	48.54	AG0444101806	Airguard	9.87	38%	6.12
11	16 x 30 x 1 filter, pleated	XPLT16301	none identified	97.08	50%	48.54	Special order item				
12	16.5 x 24 x 1 filter, pleated	XPLT1612291	none identified	86.52	50%	43.26	AG0444103126	Airguard		38%	No bid
13	17.5 x 29 x 1 filter, pleated	XPLT1712291	none identified	102.72	50%	51.36	Special order item				
14	18 x 26 x 1 filter, pleated	XPLT18261	none identified	97.08	50%	48.54	AG0444100815	Airguard		38%	No bid
15	20 x 20 x 1 filter, pleated	PLT20201	none identified	60.96	50%	30.48	AG0450103	Airguard	4.59	38%	2.85
16	20 x 20 x 2 filter, pleated	PLT20202	none identified	70.68	50%	35.34	AG0450203	Airguard	5.11	38%	3.17
17	20 x 25 x 1 filter, pleated	PLT20251	none identified	68.28	50%	34.14	AG0450104	Airguard	5.31	38%	3.29
18	20 x 25 x 2 filter, pleated	PLT20252	none identified	72.96	50%	36.48	AG0450204	Airguard	6.18	38%	3.83
19	20 x 30 x 1 filter, pleated	PLT20301	none identified	87.72	50%	43.86	AG0450132	Airguard	8.17	38%	5.07
20	22 x 22 x 1 filter, pleated	XPLT22221	none identified	97.08	50%	48.54	AG0444101077	Airguard	10.31	38%	6.39
21	25 x 25 x 1 filter, pleated	PLT25251	none identified	98.04	50%	49.02	AG0444101179	Airguard		38%	No bid
22	18 x 25 x 1 filter, pleated	XPLT18252	none identified	117.36	50%	58.68	AG0450256	Airguard	7.05	38%	4.37
23	24 x 24 x 2 filter, pleated	PLT24242	none identified	88.32	50%	44.16	AG0450205	Airguard	6.94	38%	4.30
24	16 x 31 x 1 filter, pleated	XPLT16311	none identified	97.08	50%	48.54	AG0445100382	Airguard		38%	No bid
25	16.5 x 18 x 1 filter, pleated	XPLT1612181	none identified	75.48	50%	37.74	Special order item				
26	8.5 x 31.5 x 1 filter, pleated	XPLT81221121	none identified	75.48	50%	37.74	Special order item				
27	8.5 x 43.5 x 1 filter, pleated	XPLT81243121	none identified	86.52	50%	43.26	Special order item				
28	9 x 15.5 x 1 filter, pleated	XPLT915121	none identified	70.68	50%	35.34	AG0444101659	Airguard		38%	No bid
29	9 x 55.5 x 1 filter, pleated	XPLT955121	none identified	97.08	50%	48.54	Special order item				
30	9.5 x 44 x 1 filter, pleated	XPLT912441	none identified	97.08	50%	48.54	Special order item				
31	10 x 43.5 x 1 filter, pleated	XPLT1043121	none identified	97.08	50%	48.54	AG0445100054	Airguard	16.30	38%	10.11
32	10 x 55.5 x 1 filter, pleated	XPLT1055121	none identified	102.72	50%	51.36	Special order item				
33	18 x 24 x 2 filter, pleated	PLT18242	none identified	68.88	50%	34.44	AG0444200350	Airguard		38%	No bid
34	18 x 20 x 1 filter, pleated	XPLT18201	none identified	86.52	50%	43.26	AG0450180	Airguard	6.02	38%	3.73
35	16.5 x 21.5 x 1 filter, pleated	XPLT161221121	none identified	86.52	50%	43.26	Special order item				
36	17.5 x 25 x 1 filter, pleated	XPLT1712251	none identified	97.08	50%	48.54	Special order item				
37	21.5 x 23.5 x 1 filter, pleated	XPLT211223121	none identified	102.72	50%	51.36	Special order item				
38	20 x 30 x 2 filter, pleated	PLT203032	none identified	91.44	50%	45.72	AG0450232	Airguard	8.72	38%	5.41

HVAC REFRIGERATION SUPPLIES ANS EQUIPMENT CSP 2015-08
MARCH 4, 2015 at 2:00 P.M.
TABULATION

NOTES

Note 1: S/O = Special Order. Prices may vary unless a yearly ntotal of filters ordered at one time.
Note 2: Please be advised that Airgas Refrigerants, Inc, is only offering a percentage discount off of our internal list prices for refrigerant gases, which represents a markup from the actual DuPont refrigerant product list price schedule. Attached to proposal.
Note 3: Coolgas, Inc. is a distributor of refrigerant gases. Due to the volatile market of this commodity, price sheets are not published. Call for quotes.
Note 4: Nominimum order amount, howver, for best pricing order in pallett quanitities, 1 pallet = 40 cylinders
Note 5: For after hours or emergencxy situations, contact Chelsea Montgomery cell 832-454-2708.
Note 6: Contract pricing with discounts can be viewewd on-line when logged in under GISD account.
Note 7: We will do our best to get any filters you need to you with no charge. Our products normally would not require the mentioned shipping. If you have any emergency, we will bring product to you as a part of our customer service.
Note 8: Other - depending on stock (parts), Equipment will ship from factory throughout the country.

GRANBURY INDEPENDENT SCHOOL DISTRICT
INTEROFFICE MEMO
FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Approval

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 10, 2016
RE: Instructional Tools, Professional Books, Teaching Aids, Supplies and Equipment CSP 2016-05

SUMMARY:

A proposal was let to provide a pool of vendors for the purchase of instructional tools, professional books, teaching aids, supplies and equipment on an as needed basis. Vendors were asked to quote a percentage discount from their catalog, price list or website pricing. The original term is from April 1, 2016 through March 31, 2017 with the option to renew for two additional years in one-year increments.

A copy of the tabulation and Board Approval Form are attached for your review. Anticipated annual expenditures are between $75,000 and $150,000.

Ms. Sharon Williams, Director of Curriculum, reviewed the responses and recommends the following.

RECOMMENDATION:

It is recommended the following vendors be approved for purchases for the period of April 1, 2016 through March 31, 2017 with the option to renew for two additional years in one-year increments.

Ace Educational Supplies
Attainment Company, Inc.
Capstone
Capstone Classroom
Cengage Learning, Inc.
Davidson Titles, Inc.
Different Roads to Learning, Inc.
ETA hand2mind
Flinn Scientific, Inc.
Follett School Solutions, Inc.
Frey Scientific
Gareth Stevens Publishing
Green Wood Publishing dba Heinemann
Houghton Mifflin Harcourt
Innovative Learning Concepts, Inc. dba Touch Math
KAMICO Instructional Media, Inc.
Kaplan Early Learning Company
Lakeshore Learning Materials
Maxi Aids, Inc.
McGraw Hill School Education, LLC
Mackin Educational Resources
Mentoring Minds, L.P.
NASCO
Peoples Education, Inc. dba Mastery Education
QEP Professional Books
Rourke Educational Media
Teacher Created Materials Publishing
Textbook Warehouse
The Master Teacher
MT Library Services, Inc. dba Junior Library Guild

Respectfully submitted,



Dobie Williams, RTSBA
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Sharon Williams
Debbie Johnson
Melissa (Missy) Brock

Date Submitted: March 10, 2016

BOARD APPROVAL FORM

Board Meeting Date: March 28, 2016 **Proposal Number:** 2016-05

1. **Item, material or service (specific or classification):** Instructional tools, professional books, teaching aids, supplies and equipment

2. **Brief description:** A proposal was let to provide vendors for the purchase of instructional tools, professional books, teaching aids, supplies and equipment. Vendors were asked to quote a fixed rate percentage discount from catalog, price lists or website pricing.

3. **Period of time bid covers:** From April 1, 2016 through March 31, 2017 with the option to renew for two additional years in one-year increments

4. **Person and title responsible for the expenditure:** Sharon Williams – Director of Curriculum

5. **Number of bids sent to vendors:** 127

6. **Number of bids received from vendors:** 45 (Three no bid responses)

7. **Listing of recommended vendors and total prices:** It is recommended that award be made to multiple vendors to allow for a better selection of supplies. Since all supplies will be purchased on an as needed basis, the total cost cannot be determined at this time. Annual expense is estimated to be between $75,000 and $150,000.

8. **Explanation of other than low recommendations:** N/A

9. **Last bid date (bid of comparable nature within last 5 years):** 3/19/13

10. **Percentage increase or decrease from last bid**: This was not a line item bid with a specific cost for a specific product.

11. **Budget information:** Instructional tools, professional books and teaching aids will be purchased from budgeted funds for instructional supplies.

12. **Other Comments:** N/A



Dobie Williams, RTSBA
Assistant Superintendent for Finance and Operations

	Ace Educational Supplies	Attainment Company, Inc.	B.E Publishing	Capstone	Capstone Classroom	Cengage Learning, Inc.	Constructive Playthings
	800-432-0213	800-327-4269	888-781-6921	800-747-4992	888-262-6135	800-543-0487	800-448-5543
Percentage discount from catalogs	33%	5%	5%	See deviations	0%	0%	15%
Percentage discount for shelf prices	N/A	N/A	N/A	No retail location	No retail location	N/A	0%
Percentage on-line catalog prices	33%	5%	N/A	25% off list price	0%	0%	Would have to set up website
Exceptions to discount	None	N/A	EduTyping (keyboarding software) is not included in discount.	See Deviations	Capstone Classroom is not presenting any additional discounts, as various programs are discounted 5-10%. Catalog and website pricing reflects discount.	Estimated delivery is 10% of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts.	Discount of 15% from Constructive Playthings Catalog in effect at the time of the order. Catalogs run from scholl year to school year, 2015-2016 school year catalogs will run until July 2016, at which time the 2016-2017 catalog will take effect and run until July 31, 2017, all items marked with the symbol *F.O.B. factory are excluded from this discount.
EPCNT	YES	YES	YES	YES	YES	YES	YES
Web site	www.aceeducational.com	www.attainmentcompany.com	www.bepublishing.com	www.capstonepub.com	www.capstoneclassroom.com	www.ngl.cengage.com	www.constructiveplaythings.com
PO for on-line orders	YES	YES	YES	YES	YES	YES	NO
Will discount be reflected in the on-line pricing	YES upon award	NO	NO	See deviations	X	NO	NO
Does your company sell books that reflect hands on materials and authentic learning for the following content areas:							
Math	YES	YES	N/A	N/A	N/A	YES	YES
ELA	YES	YES	N/A	YES	YES	YES	YES
Social Studies	YES	YES	N/A	YES	YES	YES	YES
Science	YES	YES	N/A	YES	YES	YES	YES
21st Century Skills	YES	YES	N/A	YES	YES	YES	N/A
Does your company sell books with teacher friendly vocabulary	YES	YES	YES	YES	YES	YES	YES
Does your company sell books that correlate to the Texas Essential Knowledge Skills	YES	YES	YES	YES	YES	If under state adoption YES	NO
Does your company sell books that compliment various learning styles?	YES	YES	YES	YES	YES	YES	YES
Does your company sell books that have parent involvement components?	YES	YES	NO	YES	YES	NO	YES

	Ace Educational Supplies		Attainment Company, Inc.		B.E Publishing		Capstone		Capstone Classroom		Cengage Learning, Inc.		Constructive Playthings	
Does your company sell books that reflect the constructivist learning philosophy?	YES		YES		NO		YES		YES		YES		NO	
Does your company sell books that mirror application based assessment?	YES		YES		YES		YES		YES		YES		NO	
Does your company sell books that are theory based?	YES		YES		YES		YES		YES		YES		NO	
Does your company sell books that provide strategies for:														
classroom management	YES		YES		N/A		N/A		N/A		YES		N/A	
special needs students	YES		YES		N/A		YES		YES		N/A		N/A	
early childhood education	YES		YES		N/A		YES		YES		YES		YES	
second language learners	YES		YES		N/A		YES		YES		YES		N/A	
differentiated instruction	YES		YES		N/A		YES		YES		YES		N/A	
Does your company sell books that promote integration of curriculum?	YES		YES		YES		YES		YES		YES		NO	
Do you have DVD or web based video training materials to support your written materials?	YES		YES		NO		YES		YES		YES		NO	
Identify the number of publishers that your company represents:	300		1		1		One- Capstone		One		8+		20	
Does your company sell books regarding Project Based learning?	YES		YES		YES		YES		YES		YES		NO	
Does your company sell books that support college and career readiness?	NO		YES		YES		No		NO		YES		NO	
Does your company sell e-books?	NO		YES		YES		YES		YES		YES		NO	
Book Title	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO
Enhancing English Language in Elementary Classrooms	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The SIOP Model: Sheltered Instruction for Academic Achievement	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Art of Teaching by Lucy Calkins	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Champs by Randy Sprick	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
And with a Light Touch by Carol Avery	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Earth Science Book of Activities for Kids by Dinah Zike	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Navigating the ELPS by John Seidlitz	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Problem Solver by Shirley Hoogeboom and Judy Goodnow	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

	Ace Educational Supplies		Attainment Company, Inc.		B.E Publishing		Capstone		Capstone Classroom		Cengage Learning, Inc.		Constructive Playthings	
GEMS Teacher Guides by University of California, Berkley Gems	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Energy to Teach by Donald Graves	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Acts of Teaching by Joyce Armstrong Carroll and Edward Wilson	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
I Read, But I Don't Get It by Cris Tovani	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Recipe for Reading by Nina Traub and Francis Bloom	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Understanding by Design by Grant Wiggins and Jay McTighe	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Learning and Memory the Brain in Action by Marilee Spencer	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Teaching With the Brain in Mind by Eric Jensen	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Big Book of Ice Breakers by Edie West	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Tough Kid Toolbox by William R. Jensen, Ginger Rhode and H. Kenton Reavis	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Guided Reading by Irene Fountas and Gay Su Pinnell	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Foundations for Literacy by Aylett Royall Cox	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Teach Like a Champion by Doug Lemov	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Number of years the company has been in business under current name?	41 years		37 years		16 years		25 Years		25 Years		8 years		62 years	
After receipt of order, the average number of days before the goods are shipped?	In Stock ship 2 days ARO		7-10 days		10-14 days		7-10 days		7-10 days		7-10 days		7-10 days	
All orders will be shipped FOB inside delivery (vendor pays shipping)	Orders over $50 after discount from our 2016 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)		YES		NO		Free on orders of 25 books or more; 10% of subtotal on orders of 24 books or less. Capstone Reward Members receive free shipping on all orders; enrollment is free.		10% on orders $2499.99 and under; 8% on orders over $2500.00 Capstone Reward Members receive free shipping on all orders; enrollment is free.		NO		N/A	

	Ace Educational Supplies	Attainment Company, Inc.	B.E Publishing	Capstone	Capstone Classroom	Cengage Learning, Inc.	Constructive Playthings
Identify any minimum order amount.	Same as above	None	N/A	None	None	N/A	$25.00
Contact Representative:							
Name	Chris Vietri	Autumn Garza	Erin Mainville	Parna Bissell	Mark Talor	Robbie Riggs	Loretta Selman
Phone number	800-432-0213	800-327-4269 x4543	888-781-6921	972-470-9267	214-497-5959	972-740-3838	877-366-0861
Does your company charge a restocking fee for returned merchandise?	NO	NO	NO	NO	NO	NO	NO
Deviations from Specifications:	Orders over $50 after discount from our 2016 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)	Call for larger QTY Discounts 5% applied on invoice for SH/HN	Shipping is 8.5% of total invoice	Capstone is not presenting an additional discount our products are discounted 25% off list price, which is reflected in the catalog and on the website as School/Library Price (S/L). Please contact local representative for digital pricing.	No Deviations	Estimated delivery is 10% of the total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts. Not all titles will have a DVD or web based video training materials.	FOB shipping point: There will be free freight on orders of $200 or more off UPS size items. All items NOT marked with a "t" that denotes a truck shipped item. There will be free freight on orders of $550 or more if there is one or more items marked "t" that denotes truck shipment. All items marked with the symbos * FOB factory are excluded from this free freight offer. Discount must be shown on the face of the order. Order must be marked #8315JB. This discount is for Constructive Playthings Catalog only; all other catalogs, sale flyers XX items. clearance and other offers are excluded.

	Davidson Titles, Inc.	Different Roads to Learning, Inc.	Education Plus	ETA hand2mind	Flinn Scientific, Inc.	Follett School Solutions, Inc.	Frey Scientific
	800-433-3903	212-604-9637	925-906-9742	800-445-5985 X 5177	800-452-1261	888-511-5114	800-225-3739
Percentage discount from catalogs	0% Already discounted	5%	0%	15%	10%	0%	28% supplies
Percentage discount for shelf prices	0%	Online retailer only.	N/A	N/A	N/A	Not applicable	Not applicable
Percentage on-line catalog prices	0%	5%	0%	15%	10%	0% additional	http://freyscientific.com/
Exceptions to discount	None	The following products are exempted from the proposed discount due to the fact that they are already reduced in price: DRK 700 VB-MAPP Assessment Kit with Manual. DRK 701 VB-MAPP Assessment Kit without Manual. DRK 702 Assessment Kit for ABLLS-R with Manual. DRK 703 Assessment Kit for ABLLS-R without Manual. DRB 682 10-pack VB-MAPP Protocols. DRB 683 25-pack VB-MAPP	N/A	Professional development, Eureka Kits, ETA custom kits & sale items are excluded from the discount. Special promotions, quotes, brochures and bid prices (prefixed by BD) are excluded form further discounts.	Exceptions to discount: Live material, lab furniture, The Flinn Spectrophotometer (AP7026) & Accessories, computer software, techology products, e-learning.	None	No discount to SSI, Delta, CPO or Frey Scientific Exclusive Products with a prefix of N or LN. Also excluded is any catalog that bears the notation: NO OTHER DISCOUNTS APPLY.
EPCNT	YES	YES	YES	YES	NO	YES	YES
Web site	www.davidsontitles.com	www.difflearn.com	www.educationplus.us	www.hand2mind.com	www.flinnsci.com	www.titlewave.com	http://freyscientific.com/ www.deltaeducation.com http://store.schoolspecialty.com
PO for on-line orders	YES	NO	YES	YES	YES	YES	YES
Will discount be reflected in the on-line pricing	Already discounted prices are reflected. YES	NO	N/A	YES	NO	YES	If you log in, you will see your best price based on all active contracts. Catalog discounts are off full list price. YES
Does your company sell books that reflect hands on materials and authentic learning for the following content areas:							
Math	YES	N/A	N/A	YES	N/A	YES	YES
ELA	YES	N/A	N/A	YES	N/A	YES	YES
Social Studies	YES	N/A	YES	N/A	N/A	YES	YES
Science	YES	N/A	N/A	YES	YES	YES	YES
21st Century Skills	YES	YES	N/A	N/A	N/A	YES	YES
Does your company sell books with teacher friendly vocabulary	YES	YES	YES	YES	YES	YES	YES
Does your company sell books that correlate to the Texas Essential Knowledge Skills	YES	NO	YES	YES	YES	YES	YES
Does your company sell books that compliment various learning styles?	YES	YES	YES	YES	YES	YES	YES
Does your company sell books that have parent involvement components?	YES	YES	? Parents can help out but no specific parent component	YES	YES	YES	YES

	Davidson Titles, Inc.		Different Roads to Learning, Inc.		Education Plus		ETA hand2mind		Flinn Scientific, Inc.		Follett School Solutions, Inc.		Frey Scientific	
Does your company sell books that reflect the constructivist learning philosophy?	Not stocked but can be acquired by title YES		YES		YES		NO		NO		YES		YES	
Does your company sell books that mirror application based assessment?	Not stocked but can be acquired by title YES		YES		YES		NO		YES		YES		YES	
Does your company sell books that are theory based?	Not stocked but can be acquired by title YES		YES		YES		YES		NO		YES		YES	
Does your company sell books that provide strategies for:														
classroom management	YES		N/A		N/A		N/A		N/A		YES		YES	
special needs students	YES		YES		YES		N/A		N/A		YES		YES	
early childhood education	YES		YES		N/A		YES		N/A		YES		YES	
second language learners	YES		N/A		YES		YES		N/A		YES		YES	
differentiated instruction	YES		N/A		YES		YES		N/A		YES		YES	
Does your company sell books that promote integration of curriculum?	YES		YES		YES		Not books specifically, but many of our kits, especially science integrate math		YES		YES		YES	
Do you have DVD or web based video training materials to support your written materials?	web based materials are available to enhance written materials but not necessarily		YES		Some videos on www.educationplus.us YES		YES		YES		YES		YES	
Identify the number of publishers that your company represents:	2300+		20-25		Sole Source Vendor Self ONLY		50, most of whom are stong in math & science.		13		20,000+		Unknown	
Does your company sell books regarding Project Based learning?	N/A		YES		NO		Our STEM kits are built for Project Based learning and		YES		YES		YES	
Does your company sell books that support college and career readiness?	YES		NO		YES		NO		YES		YES		YES	
Does your company sell e-books?	YES		YES		YES		NO		NO		YES		YES	
Book Title	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO
Enhancing English Language in Elementary Classrooms	No bid	No bid	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$13.95 (0087JB7)	10-15 days	N/A	N/A
The SIOP Model: Sheltered Instruction for Academic Achievement	$65.36	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$58.60 (0350TH1)	10-15 days	N/A	N/A
The Art of Teaching by Lucy Calkins	$52.33	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	59.45 (14400GS)	10-15 days	N/A	N/A
Champs by Randy Sprick	No bid	No bid	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Direct order from publisher		N/A	N/A
And with a Light Touch by Carol Avery	$50.03	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$56.75 (25824N4)	10-15 days	N/A	N/A
The Earth Science Book of Activities for Kids by Dinah Zike	$13.60	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$13.61 (21773C5)	10-15 days	N/A	N/A
Navigating the ELPS by John Seidlitz	No bid	No bid	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Direct order from publisher		N/A	N/A
The Problem Solver by Shirley Hoogeboom and Judy Goodnow	No bid	No bid	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	More informaiton needed		N/A	N/A

	Davidson Titles, Inc.		Different Roads to Learning, Inc.		Education Plus		ETA hand2mind		Flinn Scientific, Inc.		Follett School Solutions, Inc.		Frey Scientific	
GEMS Teacher Guides by University of California, Berkley Gems	No bid	No bid	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Out of print- no longer available		N/A	N/A
The Energy to Teach by Donald Graves	$28.18	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$32.45 (33069K2)	10-15 days	N/A	N/A
The Acts of Teaching by Joyce Armstrong Carroll and Edward Wilson	$53.90	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$59.45 (24026W4)	10-15 days	N/A	N/A
I Read, But I Don't Get It by Cris Tovani	$22.00	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$23.81 (15558L6)	10-15 days	N/A	N/A
Recipe for Reading by Nina Traub and Francis Bloom	$23.80	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Direct order from publisher		N/A	N/A
Understanding by Design by Grant Wiggins and Jay McTighe	$28.01	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$23.81 (15558L6)	10-15 days	N/A	N/A
Learning and Memory the Brain in Action by Marilee Spencer	Out of print		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$8.99 (34796H8)	10-15 days	N/A	N/A
Teaching With the Brain in Mind by Eric Jensen	$23.76	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$27.95 (37260P7)	10-15 days	N/A	N/A
The Big Book of Ice Breakers by Edie West	$21.25	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$25.00 (34513T2)	10-15 days	N/A	N/A
The Tough Kid Toolbox by William R. Jensen, Ginger Rhode and H. Kenton Reavis	No bid	No bid	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Direct order from publisher		N/A	N/A
Guided Reading by Irene Fountas and Gay Su Pinnell	$46.00	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$53.38 (26533DX)	10-15 days	N/A	N/A
Foundations for Literacy by Aylett Royall Cox	No bid	No bid	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Out of print- no longer available		N/A	N/A
Teach Like a Champion by Doug Lemov	$29.71	11-14 days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$29.76 (0597TS7)	10-15 days	LP= $46.59	7-30 days
Number of years the company has been in business under current name?	36 years		21 years		10 years		4 years as eTA hand2mind, 36 years as ETA and ETACuisenaire.		39 years		Since 1873- 143 years		Over 50 years	
After receipt of order, the average number of days before the goods are shipped?	N/A		4-5 days		21 business days		3-5 business days		5-7 days		10-15 days ARO		7-30 days	
All orders will be shipped FOB inside delivery (vendor pays shipping)	YES		NO		NO		YES		YES		SEE Deviations YES		Free S&H on all parcel items except for DSM and CPO. Add'l charges for Live or Hazardous materials. Refer to cover letter for details. NO	

	Davidson Titles, Inc.	Different Roads to Learning, Inc.	Education Plus	ETA hand2mind	Flinn Scientific, Inc.	Follett School Solutions, Inc.	Frey Scientific
Identify any minimum order amount.	$0.00	N/A	N/A	No minimum $0.00	N/A	No minimum	None
Contact Representative:							
Name	Yolanda Murray	Teddi Kalb	Mark Jarrett	Customer Service	Jim Nesbit	Tom Bolger	Customer Service
Phone number	214-325-8667	212-604-9637	925-906-9742	800-445-5985	800-452-1261	877-899-8550 x46425	800-225-3739
Does your company charge a restocking fee for returned merchandise?	NO	NO	NO	NO	NO	YES	Depends on the circumstances. YES
Deviations from Specifications:	None	Shipping rates: $0-$25= $6; $25.01-$50= $7.95; $50.01-$75.00=$8.95; $75.01-$100= $10.95; $100.01-$150.= $12.95; $150.01-$200= $14.95; $200.01-$300.= $16.95; $300.01-$400.=$18.95; $400.01-$500.= $20.95; $500.01 and up= 7% of the subtotal.	We charge 10% shipping for paper products. There is no shipping charge for digital products.	No deviations.	Flinn Scientific, Inc. is honored to offer you the following quote terms which apply to most items in the Flinn Chemical and Biological Reference Manual: 10% on most catalog items. Freight Free shipping on most catalog items. Exceptions to discount: live material, lab furniture, the Flinn Spectrophotometer (AP7026) & Accessories, Computer Software, Technology products, e-learning. Exceptions to free freight: live material, lab furniture, hazardous material surcharges, items requiring truck freight, technology products. PLEASE REFERENCE THE FLINN QUOTE NUMBER ON YOUR ORDER.	Please see notes 1 for more deviations. Free shipping and handling on all books and audiovisual materials. Letters Alive products incur a $99 charge to Texas. Textbook orders will be charged 10% of the merchandise total for shipping and handling unless the order is over $15,000. Standard shipping rates apply to any Hardware or Barcode orders.	Plese see notes 2 for more deviations. List price less 28% on supply items from the current Frey Scientific catalog and Frey on-line Elementary (unless catalog bears notation: no other discounts apply) List price less 12% on furniture items from the current Frey Scientific catalog and Frey on-line Elementary (unless the catalog bears notation: no other discounts apply) List price is less 10% off Delta Education PreK-8 Science Catalog. No discount on SSI, Delta, CPO or Frey Scientific Exclusive Products with a prefis of N or LN. Disounts does not apply to any other School Specialty Catalogs or Flyers. Please use this contract # 7780165265 on all purchase orders to ensure your guaranteed pricing.

	Gareth Stevens Publishing	Greenwood Publishing dba Heinemann	Houghton Mifflin Harcourt	Innovative Learning Concepts, Inc. dba TouchMath	Istation	Jarrett Publishing Company	Library Services, Inc. dba Junior Library Guild
	800-542-2595	603-431-7894	800-225-5425	800-888-9191	866-883-7323	800-859-7679	800-743-4070
Percentage discount from catalogs	0%	0%	0%	0%	0%	0%	0%
Percentage discount for shelf prices	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percentage on-line catalog prices	0%	0%	0%	0%	N/A	0%	0%
Exceptions to discount	Prices in catalog and website already reflect discount off list price.	Our catalog and website relect a 20% discount off our list price.	Catalog prices already reflect a discount off our list prices.	N/A	NONE	N/A	Catalogs and website are pre-discounted up to 75%
EPCNT	YES	YES	YES	YES	YES	YES	YES
Web site	www.garethstevens.com www.garethstevensclassroom.com	www.heinemann.com	http://forms.hmhco.com/virtual-catalog	www.touchmath.com	N/A	www.jarrettpub.com	www.juniorlibraryguild.com
PO for on-line orders	YES	YES	YES	YES	Please include RFP number on	YES	YES
Will discount be reflected in the on-line pricing	N/A	YES	NO	YES	N/A	N/A	N/A
Does your company sell books that reflect hands on materials and authentic learning for the following content areas:							
Math	YES	YES	YES	YES	N/A	N/A	N/A
ELA	YES	YES	YES	N/A	N/A	N/A	N/A
Social Studies	YES	YES	YES	N/A	N/A	YES	YES
Science	YES	YES	YES	N/A	N/A	YES	YES
21st Century Skills	YES	N/A	YES	N/A	N/A	N/A	N/A
Does your company sell books with teacher friendly vocabulary	YES	YES	YES	YES	NO	YES	YES
Does your company sell books that correlate to the Texas Essential Knowledge Skills	YES	YES	YES	YES	NO	YES	YES
Does your company sell books that compliment various learning styles?	YES	YES	YES	YES	NO	YES	YES
Does your company sell books that have parent involvement components?	YES	YES	YES	YES	NO	No specific parent component as such tht parents can help. Student friendly and parent friendly style.	YES

	Gareth Stevens Publishing		Greenwood Publishing dba Heinemann		Houghton Mifflin Harcourt		Innovative Learning Concepts, Inc. dba TouchMath		Istation		Jarrett Publishing Company		Library Services, Inc. dba Junior Library Guild	
Does your company sell books that reflect the constructivist learning philosophy?	YES		YES		YES		YES		NO		YES		YES	
Does your company sell books that mirror application based assessment?	YES		YES		YES		YES		NO		YES		YES	
Does your company sell books that are theory based?	YES		YES		YES		YES		NO		YES		YES	
Does your company sell books that provide strategies for:														
classroom management	N/A		YES		N/A		YES		YES		N/A		N/A	
special needs students	N/A		YES		N/A		YES		YES		YES		N/A	
early childhood education	YES		YES		YES		YES		YES		N/A		N/A	
second language learners	YES		YES		YES		YES		YES		YES		N/A	
differentiated instruction	N/A		YES		YES		YES		YES		YES		N/A	
Does your company sell books that promote integration of curriculum?	YES		YES		YES		YES		NO		YES		YES	
Do you have DVD or web based video training materials to support your written materials?	NO		YES		YES		YES		NO		Free videos on www.jarrettpub.com YES		NO	
Identify the number of publishers that your company represents:	Sole Source Publisher		N/A		N/A		1		1		1-506 small vendor- self my		Over 200	
Does your company sell books regarding Project Based learning?	YES		YES		N/A		YES		NO		YES		NO	
Does your company sell books that support college and career readiness?	YES		YES		YES		YES		NO		YES		YES	
Does your company sell e-books?	YES		YES		YES		YES		NO		NO		YES	
Book Title	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO
Enhancing English Language in Elementary Classrooms	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The SIOP Model: Sheltered Instruction for Academic Achievement	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Art of Teaching by Lucy Calkins	N/A	N/A	$45.50	2 business days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Champs by Randy Sprick	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
And with a Light Touch by Carol Avery	N/A	N/A	$43.50	2 business days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Earth Science Book of Activities for Kids by Dinah Zike	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Navigating the ELPS by John Seidlitz	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Problem Solver by Shirley Hoogeboom and Judy Goodnow	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

	Gareth Stevens Publishing		Greenwood Publishing dba Heinemann		Houghton Mifflin Harcourt		Innovative Learning Concepts, Inc. dba TouchMath		Istation		Jarrett Publishing Company		Library Services, Inc. dba Junior Library Guild	
GEMS Teacher Guides by University of California, Berkley Gems	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Energy to Teach by Donald Graves	N/A	N/A	$24.50	2 business days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Acts of Teaching by Joyce Armstrong Carroll and Edward Wilson	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
I Read, But I Don't Get It by Cris Tovani	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Recipe for Reading by Nina Traub and Francis Bloom	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Understanding by Design by Grant Wiggins and Jay McTighe	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Learning and Memory the Brain in Action by Marilee Spencer	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Teaching With the Brain in Mind by Eric Jensen	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Big Book of Ice Breakers by Edie West	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Tough Kid Toolbox by William R. Jensen, Ginger Rhode and H. Kenton Reavis	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Guided Reading by Irene Fountas and Gay Su Pinnell	N/A	N/A	$40.00	2 business days	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Foundations for Literacy by Aylett Royall Cox	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Teach Like a Champion by Doug Lemov	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Number of years the company has been in business under current name?	20 years		38 years		101+		40 Years		17 years		27 years		28 years	
After receipt of order, the average number of days before the goods are shipped?	7-10 days		2 business days		45 days barring any unforeseen circumstances		1		5		21 business days		15	
All orders will be shipped FOB inside delivery (vendor pays shipping)	YES		NO		NO		NO		YES		NO		YES	

	Gareth Stevens Publishing	Greenwood Publishing dba Heinemann	Houghton Mifflin Harcourt	Innovative Learning Concepts, Inc. dba TouchMath	Istation	Jarrett Publishing Company	Library Services, Inc. dba Junior Library Guild
Identify any minimum order amount.	None	N/A	$10.00	N/A	None	N/A	N/A
Contact Representative:							
Name	Arlene Riley	Customer Service	Customer Service	Jane Lord	Michelle Mansour	Donna Spencer	Joseph Young
Phone number	646-205-7461	800-225-5800	800-225-5425	800-888-9191	214-704-7058	800-859-7679	800-325-9558 x7217
Does your company charge a restocking fee for returned merchandise?	NO	NO	NO	NO	NO	YES 15%	NO
Deviations from Specifications:	None No Deviations	Shipping is prepaid and added to order. Shipping is a percentage of total order. $0-$2000= 10%; $2000-10000= 9%; $10000-$50000= 8.5%; $50000-$100000= 8%; $100000-$200000=7%; over $200000= 6%	Please see notes 3 for more deviations. Prices on our catalogs do not include shipping costs. By purchasing items with prices FOB shipping point, you will receive the materials at the base price plus actual shipping charges. When required to quote a price, which includes prepaid shipping and handling. We automatically add a standard 10.5% of the price as our national shipping and handling charge.	8% shipping and handling with a minimum charge of $8.00 Orders of $10000. or more 5% S/H. Orders of $25000.or more 3% S/H. Free S/H with orders of $50000. or more. TouchMath curriculum maybe accessed online by teachers through our green editions.	Istation does not sell books, Istation sells supplemental/intervention software for reading, math and spanish reading and assessments for reading , math and spanish reading. We also offer professional development.	We charge 10% for shipping and handling.	No deviations

	KAMICO Instructional Media, Inc.	Kaplan Early Learning Company	Lakeshore Learning Materials	Lone Star Learning	Maxi Aids, Inc.	McGraw Hill School Education, LLC	Mackin Educational Resources
	254-947-7283	800-334-2014	800-421-5354	806-281-1424	800-522-6294 X312	800-334-7344	800-245-9540
Percentage discount from catalogs	0%	15%	5%	0%	12%	N/A	5%
Percentage discount for shelf prices	4477 FM 2843 Salado, TX	N/A	5%	N/A	0%	N/A	N/A
Percentage on-line catalog prices	0%	15%	5%	0%	12%	0%	5%
Exceptions to discount	Though we do not offer discounts, per se, our everyday prices are competitive with other companies' discounted prices.	Discount will be applied to catalog pricing in effect at time of order. Exclusions apply. See note 4.	N/A	N/A	No discounts on the following items: Perkins Braillers, Handicassette recorders, APH Desktop recorder, Scientific calculator, WCIB canes, talking glucometers, Tash and AbleNet products, Any computer software or hardware.	Multiple mark throughs on contract terms and conditions. Please review submitted proposal.	ebooks, online databases, audio/video devices and digital audio/video are excluded from this catalog discount, but are available at standard Mackin.com prices.
EPCNT	YES	YES	YES	YES	YES	YES	YES
Web site	www.kamico.com	www.kaplanco.com	www.lakeshorelearning.com	www.lonestarlearning.com	www.maxiaids.com	www.mheducation.com/prek-12.com	www.mackin.com
PO for on-line orders	YES	YES	YES	NO	YES	YES	YES
Will discount be reflected in the on-line pricing	YES	Customized website for Granbury ISD showing discounted pricing cab be created upon nitification.	YES (E-Commerce)	YES	NO	N/A	NO
Does your company sell books that reflect hands on materials and authentic learning for the following content areas:				Books are Instructional Materials			
Math	YES	N/A	YES	YES	N/A	YES	YES
ELA	YES	N/A	YES	YES	N/A	YES	YES
Social Studies	YES	N/A	YES	YES	N/A	YES	YES
Science	YES	YES	YES	YES	N/A	YES	YES
21st Century Skills	YES	N/A	YES	N/A	N/A	YES	YES
Does your company sell books with teacher friendly vocabulary	YES	YES	YES	YES	YES	YES	YES
Does your company sell books that correlate to the Texas Essential Knowledge Skills	YES	YES	YES	YES	NO	YES	YES
Does your company sell books that compliment various learning styles?	YES	YES	YES	YES	NO	YES	YES
Does your company sell books that have parent involvement components?	YES	YES	YES	NO	NO	YES	YES

	KAMICO Instructional Media, Inc.		Kaplan Early Learning Company		Lakeshore Learning Materials		Lone Star Learning		Maxi Aids, Inc.		McGraw Hill School Education, LLC		Mackin Educational Resources	
Does your company sell books that reflect the constructivist learning philosophy?	YES		NO		YES		YES		NO		YES		YES	
Does your company sell books that mirror application based assessment?	YES		NO		YES		YES		YES		YES		YES	
Does your company sell books that are theory based?	YES		YES		YES		NO		YES		YES		YES	
Does your company sell books that provide strategies for:														
classroom management	N/A		YES		N/A		N/A		N/A		YES		YES	
special needs students	YES		YES		N/A		YES		YES		YES		YES	
early childhood education	N/A		YES		YES		YES		YES		YES		YES	
second language learners	YES		NO		N/A		YES		N/A		YES		YES	
differentiated instruction	YES		NO		N/A		YES		N/A		YES		YES	
Does your company sell books that promote integration of curriculum?	YES		YES		NO		YES		NO		YES		YES	
Do you have DVD or web based video training materials to support your written materials?	Web based live training 1		N/A		NO		YES		YES		YES		YES	
Identify the number of publishers that your company represents:	YES		100+		over 8000		1		15		One		Over 18,000	
Does your company sell books regarding Project Based learning?	YES		NO		YES		NO		NO		YES		YES	
Does your company sell books that support college and career readiness?	NO		NO		NO		NO		NO		YES		YES	
Does your company sell e-books?			YES		NO		NO		ON DVD YES		YES		YES	
Book Title	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO
Enhancing English Language in Elementary Classrooms	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Bid	No Bid
The SIOP Model: Sheltered Instruction for Academic Achievement	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Bid	No Bid
The Art of Teaching by Lucy Calkins	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$52.25	28-45
Champs by Randy Sprick	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Bid	No Bid
And with a Light Touch by Carol Avery	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$49.88	28-45
The Earth Science Book of Activities for Kids by Dinah Zike	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$14.44	28-45
Navigating the ELPS by John Seidlitz	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Bid	No Bid
The Problem Solver by Shirley Hoogeboom and Judy Goodnow	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Bid	No Bid

	KAMICO Instructional Media, Inc.		Kaplan Early Learning Company		Lakeshore Learning Materials		Lone Star Learning		Maxi Aids, Inc.		McGraw Hill School Education, LLC		Mackin Educational Resources	
GEMS Teacher Guides by University of California, Berkley Gems	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Bid	No Bid
The Energy to Teach by Donald Graves	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$28.50	28-45
The Acts of Teaching by Joyce Armstrong Carroll and Edward Wilson	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$61.47	28-45
I Read, But I Don't Get It by Cris Tovani	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$23.22	28-45
Recipe for Reading by Nina Traub and Francis Bloom	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Out of print	
Understanding by Design by Grant Wiggins and Jay McTighe	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$44.03	28-45
Learning and Memory the Brain in Action by Marilee Spencer	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$8.54	28-45
Teaching With the Brain in Mind by Eric Jensen	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$26.55	28-45
The Big Book of Ice Breakers by Edie West	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$23.75	28-45
The Tough Kid Toolbox by William R. Jensen, Ginger Rhode and H. Kenton Reavis	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Bid	No Bid
Guided Reading by Irene Fountas and Gay Su Pinnell	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$46.91	28-45
Foundations for Literacy by Aylett Royall Cox	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Bid	No Bid
Teach Like a Champion by Doug Lemov	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$31.54	28-45
Number of years the company has been in business under current name?	30 years		9		Over 50		19		30		106+		32 years	
After receipt of order, the average number of days before the goods are shipped?	Same day shipping		3		7-10 business		1 (or same day)		7-May		10-14 days		28-45 days	
All orders will be shipped FOB inside delivery (vendor pays shipping)	YES		YES		YES		NO		NO		NO. All orders shipped FOB origin McGraw-Hill Distribution Center, Freight Prepaid and Charged back on invoices. Shipping and handling will be calculated based on the size, weight, and requested ship-method and added t your order. This is approximately 7-10% of the order.		YES	

	KAMICO Instructional Media, Inc.	Kaplan Early Learning Company	Lakeshore Learning Materials	Lone Star Learning	Maxi Aids, Inc.	McGraw Hill School Education, LLC	Mackin Educational Resources
Identify any minimum order amount.	$0.00	$300.00	None	N/A	$10.00	NONE	NONE
Contact Representative:							
Name	Kathy Michael	Shawna Tiner	Anthony McKee	Gala Bohannon	Andrew Strauss	Kim Julius	Tuan Nguyen
Phone number	254-947-7283	817-202-5793	817-471-8518	800-575-1424	800-522-6294 x312	817-988-1857	214-437-8665 800-
Does your company charge a restocking fee for returned merchandise?	NO	NO	NO	NO Unless opened or damaged.	For some products, 15%	NO	NO
Deviations from Specifications:	No deviations	Please see notes 4. If you need price quotes on playground equipment, structures, units, materials or services of playground. Please call 800-334-2014 X6400.	No deviations	S/H= 12% ($10.00 Minimum)	Shipping will be added to all orders.	Multiple mark throughs on contract terms and conditions. Please review submitted proposal.	No deviations

	Martin's Office Supply	Peoples Education, Inc. dba Mastery Education	Mathews Office Supply	Mentoring Minds, L.P.
	817-573-2694	800-822-1080	817-335-3318	800-585-5258
Percentage discount from catalogs	Please verify pricing online.	0%	5-93%	0%
Percentage discount for shelf prices	N/A	N/A	N/A	N/A
Percentage on-line catalog prices	Actual prices shown with login	0%	N/A	0%
Exceptions to discount	Prices in printed catalog may not be accurate due to quartely price changes. Please verify online.	No Discount- 0%	N/A	0% discount; however, some bulk pricing is available based on quantities purchased.
EPCNT	YES	YES	YES	YES
Web site	www.texasschoolweb.com	www.masteryeducation.com	www.matthewsofficecity.com	www.mentoringminds.com
PO for on-line orders	YES	YES	YES	YES
Will discount be reflected in the on-line pricing	YES	No discount N/A	N/A	NO
Does your company sell books that reflect hands on materials and authentic learning for the following content areas:				
Math	N/A	YES	N/A	YES
ELA	N/A	YES	N/A	YES
Social Studies	N/A	YES	N/A	YES
Science	N/A	YES	N/A	YES
21st Century Skills	N/A	YES	N/A	N/A
Does your company sell books with teacher friendly vocabulary	NO	YES	NO	YES
Does your company sell books that correlate to the Texas Essential Knowledge Skills	NO	YES	NO	YES
Does your company sell books that compliment various learning styles?	NO	YES	NO	YES
Does your company sell books that have parent involvement components?	NO	YES	NO	YES

	Martin's Office Supply		Peoples Education, Inc. dba Mastery Education		Mathews Office Supply		Mentoring Minds, L.P.	
Does your company sell books that reflect the constructivist learning philosophy?	NO		NO		NO		YES	
Does your company sell books that mirror application based assessment?	YES		YES		NO		YES	
Does your company sell books that are theory based?	NO		YES		NO		YES	
Does your company sell books that provide strategies for:								
classroom management	N/A		YES		N/A		YES	
special needs students	N/A		YES		N/A		YES	
early childhood education	N/A		N/A		N/A		YES	
second language learners	N/A		N/A		N/A		YES	
differentiated instruction	N/A		YES		N/A		YES	
Does your company sell books that promote integration of curriculum?	NO		YES		NO		YES	
Do you have DVD or web based video training materials to support your written materials?	NO		YES		NO		YES	
Identify the number of publishers that your company represents:	N/A		1 Sole Source		0		One: Mentoring Minds, L.P.	
Does your company sell books regarding Project Based learning?	NO		YES		NO		YES	
Does your company sell books that support college and career readiness?	NO		YES		NO		YES	
Does your company sell e-books?	NO		YES		NO		NO	
Book Title	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO
Enhancing English Language in Elementary Classrooms	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The SIOP Model: Sheltered Instruction for Academic Achievement	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Art of Teaching by Lucy Calkins	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Champs by Randy Sprick	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
And with a Light Touch by Carol Avery	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Earth Science Book of Activities for Kids by Dinah Zike	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Navigating the ELPS by John Seidlitz	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Problem Solver by Shirley Hoogeboom and Judy Goodnow	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

	Martin's Office Supply		Peoples Education, Inc. dba Mastery Education		Mathews Office Supply		Mentoring Minds, L.P.	
GEMS Teacher Guides by University of California, Berkley Gems	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Energy to Teach by Donald Graves	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Acts of Teaching by Joyce Armstrong Carroll and Edward Wilson	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
I Read, But I Don't Get It by Cris Tovani	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Recipe for Reading by Nina Traub and Francis Bloom	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Understanding by Design by Grant Wiggins and Jay McTighe	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Learning and Memory the Brain in Action by Marilee Spencer	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Teaching With the Brain in Mind by Eric Jensen	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Big Book of Ice Breakers by Edie West	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Tough Kid Toolbox by William R. Jensen, Ginger Rhode and H. Kenton Reavis	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Guided Reading by Irene Fountas and Gay Su Pinnell	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Foundations for Literacy by Aylett Royall Cox	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Teach Like a Champion by Doug Lemov	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Number of years the company has been in business under current name?	32		Peoples Education 27 years Mastery Education-		28 years		11	
After receipt of order, the average number of days before the goods are shipped?	1-3 days		7-14 biz days		1-2 days		7-10 business days	
All orders will be shipped FOB inside delivery (vendor pays shipping)	YES		NO		YES		We honor FOB, and shipping charges will be a separate line item on invoice. YES	

	Martin's Office Supply	Peoples Education, Inc. dba Mastery Education	Mathews Office Supply	Mentoring Minds, L.P.
Identify any minimum order amount.	$49.00	20 product SE min order. See price list	No minimum	Some items require a minimum order. See enclosed catalog or website for more information.
Contact Representative:				
Name	Bill Martin/Cody Martin	Torey Page	Garrett Staples	Maraget Sylvester
Phone number	817-573-2694	817-600-0219	817-335-3318	844-305-2440
Does your company charge a restocking fee for returned merchandise?	NO	NO	NO	NO
Deviations from Specifications:	We do offer teaching aids, supplies, equipment and instructional tools but we do not typically sell textbooks.	Prices are subject to change each year with the release of new catalogs 0% discount. Minimum order print worktext quantity= 20 student editions. Shipping charges for 2016; under $259 there is a minimum shipping charge of $25. Orders between $259.01 to $999.99 shipping will be charged at 10%. Orders over $1000 shipping will be charged at 8%. Standard delivery time in stock items is 7-14 business days after receipt of order. Rush delivery fees will be charged to the district. Mastery Education warrants damaged goods received. All requests for exchange of damaged goods must be called in to customer service for authorization at 800-822-1080 X514 with proof of receipt.	No deviations	Please see notes 5. Some materials require a minimum quantity. For more information, see enclosed catalogs or website.

	Nasco	Premier/School Specialty	QEP Professional Books	Resources for Reading	Reynolds Manufacturing Corporation	Rourke Educational Media	Sommer Associates, LLC
	800-558-9595	800-447-2034	800-323-6787	800-278-7323	800-588-4031	772-234-6001	972-239-6728
Percentage discount from catalogs	15-20%	20% off list price	0-30%	Zero	10%	0%	10-30%
Percentage discount for shelf prices	Fort Atkinson, WI 5-20%	Not applicable	0%	N/A	N/A	N/A	N/A
Percentage on-line catalog prices	5-20%	Not applicable	0-30%	Zero	10%	0%	N/A
Exceptions to discount	Ready -or-Not Tot & accessories, Xenopus frogs, live material coupon cards + items w/an NA or N2 prefix are not disounted.	N/A	0-30% off list price: same day quotes available. Price increases subject to change as determined by publisher. Discount varies by publisher and quantity. For best pricing, contact QEP for a written quote. No minimum order necessary.	Note shipping is an additional 10% with minimum shipping of $10.	N/A	N/A	N/A
EPCNT	YES	YES	YES	YES	YES	YES	YES
Web site	www.enasco.com	www.premier.us	www.qepbooks.com	www.abcstuff.com	www.reynoldstx.com	http://rourkeeducationalmedia.com/support/catalogs?locale-en	www.sabooks.net
PO for on-line orders	YES	YES	NO	NO	YES	YES	YES
Will discount be reflected in the on-line pricing	YES	Not applicable	YES	YES	NO	NO	NO
Does your company sell books that reflect hands on materials and authentic learning for the following content areas:		However, we sell bilingual products.					
Math	YES	NO	YES	N/A	N/A	YES	N/A
ELA	YES	NO	YES	YES	N/A	YES	N/A
Social Studies	YES	NO	N/A	N/A	N/A	YES	N/A
Science	YES	NO	YES	N/A	N/A	YES	N/A
21st Century Skills	YES	NO	YES	N/A	N/A	N/A	N/A
Does your company sell books with teacher friendly vocabulary	YES	NO	YES	YES	NO	YES	YES
Does your company sell books that correlate to the Texas Essential Knowledge Skills	YES	NO	YES	YES	NO	YES	YES
Does your company sell books that compliment various learning styles?	YES	NO	YES	YES	NO	YES	YES
Does your company sell books that have parent involvement components?	YES	NO	NO	YES	NO	YES	YES

	Nasco		Premier/School Specialty		QEP Professional Books		Resources for Reading		Reynolds Manufacturing Corporation		Rourke Educational Media		Sommer Associates, LLC	
Does your company sell books that reflect the constructivist learning philosophy?	YES		NO		YES		YES		NO		YES		NO	
Does your company sell books that mirror application based assessment?	YES		NO		YES		YES		NO		YES		NO	
Does your company sell books that are theory based?	YES		NO		YES		YES		NO		YES		NO	
Does your company sell books that provide strategies for:														
classroom management	YES		NO		YES		N/A		N/A		N/A		N/A	
special needs students	YES		NO		N/A		N/A		N/A		N/A		N/A	
early childhood education	YES		NO		YES		N/A		N/A		YES		N/A	
second language learners	YES		NO		YES		N/A		N/A		YES		N/A	
differentiated instruction	YES		NO		YES		N/A		N/A		YES		N/A	
Does your company sell books that promote integration of curriculum?	YES		NO		YES		NO		NO		YES		YES	
Do you have DVD or web based video training materials to support your written materials?	YES		NO		NO		NO		NO		YES		NO	
Identify the number of publishers that your company represents:	We carry items from multiple publishing companies.		Not applicable		50		1		N/A		We are a publisher		9	
Does your company sell books regarding Project Based learning?	YES		NO		YES		NO		NO		YES		NO	
Does your company sell books that support college and career readiness?	YES		NO		YES		NO		NO		YES		NO	
Does your company sell e-books?	YES		NO		NO		NO		NO		YES		YES	
Book Title	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO
Enhancing English Language in Elementary Classrooms	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The SIOP Model: Sheltered Instruction for Academic Achievement	N/A	N/A	N/A	N/A	$62.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Art of Teaching by Lucy Calkins	N/A	N/A	N/A	N/A	$44.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Champs by Randy Sprick	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
And with a Light Touch by Carol Avery	N/A	N/A	N/A	N/A	$43.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Earth Science Book of Activities for Kids by Dinah Zike	N/A	N/A	N/A	N/A	$12.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Navigating the ELPS by John Seidlitz	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Problem Solver by Shirley Hoogeboom and Judy Goodnow	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

	Nasco		Premier/School Specialty		QEP Professional Books		Resources for Reading		Reynolds Manufacturing Corporation		Rourke Educational Media		Sommer Associates, LLC	
GEMS Teacher Guides by University of California, Berkley Gems	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Energy to Teach by Donald Graves	N/A	N/A	N/A	N/A	$24.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Acts of Teaching by Joyce Armstrong Carroll and Edward Wilson	N/A	N/A	N/A	N/A	$46.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
I Read, But I Don't Get It by Cris Tovani	N/A	N/A	N/A	N/A	$17.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Recipe for Reading by Nina Traub and Francis Bloom	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Understanding by Design by Grant Wiggins and Jay McTighe	N/A	N/A	N/A	N/A	$26.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Learning and Memory the Brain in Action by Marilee Spencer	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Teaching With the Brain in Mind by Eric Jensen	N/A	N/A	N/A	N/A	$22.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Big Book of Ice Breakers by Edie West	N/A	N/A	N/A	N/A	$21.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
The Tough Kid Toolbox by William R. Jensen, Ginger Rhode and H. Kenton Reavis	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Guided Reading by Irene Fountas and Gay Su Pinnell	N/A	N/A	N/A	N/A	$40.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Foundations for Literacy by Aylett Royall Cox	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Teach Like a Champion by Doug Lemov	N/A	N/A	N/A	N/A	$26.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Number of years the company has been in business under current name?	74 years		Over 30 years		30		21		29		36		14	
After receipt of order, the average number of days before the goods are shipped?	7-21 days		56 days for custom products 7-30 days for stock items		5-7 days		1		14		7		21 days	
All orders will be shipped FOB inside delivery (vendor pays shipping)	Please se included catalog see discount quote for exceptions. YES		Normally 10-12% of order. YES		NO		NO		See diavations		NO		YES	

	Nasco	Premier/School Specialty	QEP Professional Books	Resources for Reading	Reynolds Manufacturing Corporation	Rourke Educational Media	Sommer Associates, LLC
Identify any minimum order amount.	50.00 after discount is applied.	25-100 units for custom planners, no minimum for stock items	$0.00	N/A only minimum shipping of $10.00	NO	$25.00	N/A
Contact Representative:							
Name	Dave Johnson	Taylor Disch	Catherine McGough	Customer Service	Vicki Reynolds	Scott Owings	Hal Sommer
Phone number	800-558-9595	360-788-7557	800-323-6787	800-278-7323	800-588-4031	956-432-7910	972-239-6728
Does your company charge a restocking fee for returned merchandise?	NO	Stock items: depends on circumstances. Custom items: generally not returnable. YES	See Deviations YES	Except for easels NO	YES	NO	NO
Deviations from Specifications:	Free Shipping: Nasco pays ground shipping to school facilities except for live material (LM prefix) or items with a truck logo. Truck shiipments are dock delivery unless noted on PO Call 800/558/9595 for answers to further shipping questions.	No deviations	Books from the QEP Bestsellers Catalog may be returned or exchanged within 45 days of purchase for a 5% restocking fee (fee amount based on $ value returned) provided books are in resalable condition. No special orders books may be returned or exchanged. DVD/videos are non-returnable. Shipping: minimum shipping of $7.; orders over $80 add 9%. Free shipping on orders over $5000.; free shipping if district picks up at Plano location; expedited shipping paid by customer. Special order books may require special shipping charges. Shortages and damages must be reported within 10 days of receipt of order.	Shipping is additional 10% with minimum shipping of $10. Catalog prices ALREADY discounted up to 48% off list.	Actual freight charges will be invoiced on all orders less than $3500. the Walk UP Changing Table, Gaggle and Bye-Bye Buggy Product Line. Free shipping and handling will apply to orders of $3500. or more shipping to one location.	No deviations	No deviations

	Supporting Science, Inc.	Teacher Created Materials Publishing	The MLD Group, LLC dba Texas Pottery Supply & Clay Co.	Textbook Warehouse	The Master Teacher	The Rosen Publishing Group, Inc.
	512-237-2538	800-858-7339	817-503-2022	800-796-9152	800-669-9633	800-237-9932
Percentage discount from catalogs	0%	0%	0%	N/A	5%	0%
Percentage discount for shelf prices	N/A	0%	0%	N/A	N/A	N/A
Percentage on-line catalog prices	0%	0%	0%	37%	5%	0%
Exceptions to discount	N/A	N/A	N/A	Price indicated off pub. List price. Books must be standard discount items.	Must reference discount code 30014 prior to placing order.	Catalog prices already reflect discount off list price.
EPCNT	YES	YES	YES	YES	YES	YES
Web site	www.sciencecutups.com	www.tcmpub.com	www.texaspottery.com	www.textbookwarehouse.com	www.masterteacher.com	www.rosenclassroom.com www.rosenpublishing.com
PO for on-line orders	YES	YES	YES	YES	YES	YES
Will discount be reflected in the on-line pricing	NO Discount	NO	N/A	YES	NO	N/A
Does your company sell books that reflect hands on materials and authentic learning for the following content areas:	NO Books just materials		We do not sale books			
Math	N/A	YES	N/A	YES	N/A	YES
ELA	N/A	YES	N/A	YES	N/A	YES
Social Studies	N/A	YES	N/A	YES	N/A	YES
Science	YES	YES	N/A	YES	N/A	YES
21st Century Skills	N/A	YES	N/A	YES	N/A	YES
Does your company sell books with teacher friendly vocabulary	YES	YES	NO	YES	YES	YES
Does your company sell books that correlate to the Texas Essential Knowledge Skills	YES	YES	NO	YES	YES	YES
Does your company sell books that compliment various learning styles?	YES	YES	NO	YES	YES	YES
Does your company sell books that have parent involvement components?	NO	YES	NO	YES	YES	YES

	Supporting Science, Inc.		Teacher Created Materials Publishing		The MLD Group, LLC dba Texas Pottery Supply & Clay Co.		Textbook Warehouse		The Master Teacher		The Rosen Publishing Group, Inc.	
Does your company sell books that reflect the constructivist learning philosophy?	YES		YES		NO		YES		NO		YES	
Does your company sell books that mirror application based assessment?	YES		YES		NO		YES		YES		YES	
Does your company sell books that are theory based?	YES		YES		NO		YES		N/A		YES	
Does your company sell books that provide strategies for:												
classroom management	YES		YES		NO		YES		YES		N/A	
special needs students	YES		YES		NO		YES		YES		N/A	
early childhood education	N/A		YES		NO		YES		YES		YES	
second language learners	YES		YES		NO		YES		YES		YES	
differentiated instruction	YES		YES		NO		YES		YES		YES	
Does your company sell books that promote integration of curriculum?	YES		YES		NO		YES		NO		YES	
Do you have DVD or web based video training materials to support your written materials?	NO		NO		NO		NO		YES		NO	
Identify the number of publishers that your company represents:	1		We are sole source publisher.		N/A		200+		One		Sole source publisher	
Does your company sell books regarding Project Based learning?	NO		YES		N/A		YES		NO		YES	
Does your company sell books that support college and career readiness?	YES		YES		NO		YES		YES		YES	
Does your company sell e-books?	NO		YES		NO		NO		Yes on Amazon		YES	
Book Title	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO	Cost	# of days to ship ARO
Enhancing English Language in Elementary Classrooms	N/A	N/A	N/A	N/A	N/A	N/A	$14.92	5-7 days	N/A	N/A	N/A	N/A
The SIOP Model: Sheltered Instruction for Academic Achievement	N/A	N/A	N/A	N/A	N/A	N/A	No bid	No bid	N/A	N/A	N/A	N/A
The Art of Teaching by Lucy Calkins	N/A	N/A	N/A	N/A	N/A	N/A	$41.52	5-7 days	N/A	N/A	N/A	N/A
Champs by Randy Sprick	N/A	N/A	N/A	N/A	N/A	N/A	Out of print	out of print	N/A	N/A	N/A	N/A
And with a Light Touch by Carol Avery	N/A	N/A	N/A	N/A	N/A	N/A	$39.70	5-7 days	N/A	N/A	N/A	N/A
The Earth Science Book of Activities for Kids by Dinah Zike	N/A	N/A	N/A	N/A	N/A	N/A	$9.28	5-7 days	N/A	N/A	N/A	N/A
Navigating the ELPS by John Seidlitz	N/A	N/A	N/A	N/A	N/A	N/A	Out of print	out of print	N/A	N/A	N/A	N/A
The Problem Solver by Shirley Hoogeboom and Judy Goodnow	N/A	N/A	N/A	N/A	N/A	N/A	Out of print	out of print	N/A	N/A	N/A	N/A

	Supporting Science, Inc.		Teacher Created Materials Publishing		The MLD Group, LLC dba Texas Pottery Supply & Clay Co.		Textbook Warehouse		The Master Teacher		The Rosen Publishing Group, Inc.	
GEMS Teacher Guides by University of California, Berkley Gems	N/A	N/A	N/A	N/A	N/A	N/A	No bid	No bid	N/A	N/A	N/A	N/A
The Energy to Teach by Donald Graves	N/A	N/A	N/A	N/A	N/A	N/A	$22.36	5-7 days	N/A	N/A	N/A	N/A
The Acts of Teaching by Joyce Armstrong Carroll and Edward Wilson	N/A	N/A	N/A	N/A	N/A	N/A	$48.40	5-7 days	N/A	N/A	N/A	N/A
I Read, But I Don't Get It by Cris Tovani	N/A	N/A	N/A	N/A	N/A	N/A	$19.36	5-7 days	N/A	N/A	N/A	N/A
Recipe for Reading by Nina Traub and Francis Bloom	N/A	N/A	N/A	N/A	N/A	N/A	$21.68	5-7 days	N/A	N/A	N/A	N/A
Understanding by Design by Grant Wiggins and Jay McTighe	N/A	N/A	N/A	N/A	N/A	N/A	$32.70	5-7 days	N/A	N/A	N/A	N/A
Learning and Memory the Brain in Action by Marilee Spencer	N/A	N/A	N/A	N/A	N/A	N/A	Out of print	out of print	N/A	N/A	N/A	N/A
Teaching With the Brain in Mind by Eric Jensen	N/A	N/A	N/A	N/A	N/A	N/A	$19.00	5-7 days	N/A	N/A	N/A	N/A
The Big Book of Ice Breakers by Edie West	N/A	N/A	N/A	N/A	N/A	N/A	$17.00	5-7 days	N/A	N/A	N/A	N/A
The Tough Kid Toolbox by William R. Jensen, Ginger Rhode and H. Kenton Reavis	N/A	N/A	N/A	N/A	N/A	N/A	Out of print	out of print	N/A	N/A	N/A	N/A
Guided Reading by Irene Fountas and Gay Su Pinnell	N/A	N/A	N/A	N/A	N/A	N/A	$36.50	5-7 days	N/A	N/A	N/A	N/A
Foundations for Literacy by Aylett Royall Cox	N/A	N/A	N/A	N/A	N/A	N/A	Out of print	out of print	N/A	N/A	N/A	N/A
Teach Like a Champion by Doug Lemov	N/A	N/A	N/A	N/A	N/A	N/A	2.0 $20.27 original out of print	5-7 days	N/A	N/A	N/A	N/A
Number of years the company has been in business under current name?	13		39		6		17 years		46 years		50	
After receipt of order, the average number of days before the goods are shipped?	1		2-5 days		14-21 work days		5 to 7 business days		5-7 business days		7-10 bus days	
All orders will be shipped FOB inside delivery (vendor pays shipping)	YES		NO		NO		YES		NO		YES	

	Supporting Science, Inc.	Teacher Created Materials Publishing	The MLD Group, LLC dba Texas Pottery Supply & Clay Co.	Textbook Warehouse	The Master Teacher	The Rosen Publishing Group, Inc.
Identify any minimum order amount.	No minimum	$10.00	NO Minimum	0	N/A	N/A
Contact Representative:						
Name	Rosemary Martin	Brett Pate	Jill Davis	Delores Knighting	Brenda Richards	Arlene Riley
Phone number	512-237-2538	972-339-0144	817-503-2022	800-796-9152	800-669-9633	646-205-7461
Does your company charge a restocking fee for returned merchandise?	NO	NO	NO Returns	All returns must have prior return authorization NO	NO	NO
Deviations from Specifications:	Add 10% to orders for shipping and handling.	Shipping and handling charges are not included and the charges will be added as an additional cost.	Freight is added to each PO A written quote will be emailed prior to receiving PO.	No deviations	Shipping is prepaid and added to invoice. Our S&H is offered on a sliding scale based on the amount of the order. S&H apply to every product order. See order form or website for cost. Discount: Must reference discount code 30014 prior to placing order. Samples: Samples are provided at the company's discretion.	No deviations.

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

CURRICULUM AND INSTRUCTION

TO: Dr. James Largent, Superintendent	**FROM:** Sharon Williams **DATE:** March 7, 2016 **RE:** Instructional Materials Allotment and TEKS Certification Form

SUMMARY:

Districts are required to certify annually to the State Board of Education and the Commissioner of Education that for each subject in the required curriculum students have access to the instructional materials that cover all of the Texas Essential Knowledge and Skills (TEKS).

Proclamation 2016 was not issued by TEA. However, we will need to purchase annual materials and items to match student growth.

RECOMMENDATION:

It is recommended that the certification form be approved to allow the district to order resources via EMAT for the 2015-2016 school year.

Respectfully submitted,

Sharon Williams

Sharon Williams
Director of Curriculum and Instruction

ADOPTION CYCLE FOR FOUNDATION AND ENRICHMENT SUBJECTS

REVISED APRIL 2015

2016–2017 Biennium	**Budget Year 2016**	**Budget Year 2017**
	Proclamation 2015 State Adoption, Fall 2014 Materials Ordered, Spring 2015 Implementation, 2015–2016 School Year ▪ Social Studies, K–12 ▪ Math, 9–12 ▪ Fine Arts	**Proclamation 2016 (Not Issued)**
2018–2019 Biennium	**Budget Year 2018**	**Budget Year 2019**
	Proclamation 2017 State Adoption, Fall 2016 Materials Ordered, Spring 2017 Implementation, 2017–2018 School Year ▪ Career and Technical Education ▪ Languages Other Than English ▪ Special Topics in Social Studies ▪ Algebraic Reasoning ▪ Statistics	**Proclamation 2018** State Adoption, Fall 2017 Materials Ordered, Spring 2018 Implementation, 2018–2019 School Year ▪ English Language Arts and Reading, K-8 ▪ Personal Financial Literacy
2020–2021 Biennium	**Budget Year 2020**	**Budget Year 2021**
	Proclamation 2019 State Adoption, Fall 2018 Materials Ordered, Spring 2019 Implementation, 2019–2020 School Year ▪ English Language Arts and Reading, 9-12 ▪ Prekindergarten Systems	**Proclamation 2020** State Adoption, Fall 2019 Materials Ordered, Spring 2020 Implementation, 2020–2021 School Year ▪ Health Education ▪ Physical Education
2022–2023 Biennium	**Budget Year 2022**	**Budget Year 2023**
	Proclamation 2021 State Adoption, Fall 2020 Materials Ordered, Spring 2021 Implementation, 2021–2022 School Year ▪ To be determined	**Proclamation 2022** State Adoption, Fall 2021 Materials Ordered, Spring 2022 Implementation, 2022–2023 School Year ▪ To be determined

GRANBURY ISD	111901
District Name	County District Number

Instructional Materials Allotment and TEKS Certification, 2016-2017

The district superintendent, along with the president and secretary of the local board of trustees, or the officers of the governing body of the charter school, certify the following:

1) That this district's instructional materials allotment (IMA) is used only for expenses allowed by the Texas Education Code (TEC), §31.0211.

2) That for the current school year, this district has instructional materials that collectively cover all elements of the Texas Essential Knowledge and Skills of the required curriculum identified in the TEC, §28.002, other than physical education, for each subject and grade level (TEC §31.004).

3) That, upon request, this district will provide to the State Board of Education the title and publication information for any instructional materials requisitioned or purchased by the district with the district's IMA (TEC §31.101).

Certified	Grade Level
☑	Kindergarten
☑	Grade 1
☑	Grade 2
☑	Grade 3
☑	Grade 4
☑	Grade 5
☑	Grade 6
☑	Grade 7
☑	Grade 8
☑	Grade 9
☑	Grade 10
☑	Grade 11
☑	Grade 12

Certified	Subject Area
☑	CAREER & TECHNICAL EDUCATION (CTE)
☑	ENGLISH LANGUAGE ARTS AND READING
☑	ENGLISH LANGUAGE PROFICIENCY STANDARDS
☑	FINE ARTS
☑	HEALTH
☑	LANGUAGES OTHER THAN ENGLISH
☑	MATHEMATICS
☑	SCIENCE
☑	SOCIAL STUDIES
☑	TECHNOLOGY APPLICATIONS

Signature of Superintendent

Signature

Signatures of Board President and Secretary or Governing Board Officers

Board President

Board Secretary

Scan the signed certification document and email it to instructional.materials@tea.texas.gov with the following subject line: [your district] certification (ex: Hometown certification)

Email to instructional.materials@tea.texas.gov

OFFICE OF SUPERINTENDENT

For:	**Board of Trustees**
Date:	**03/10/2016**
Action:	**Action**

To:	**Board of Trustees**	**From:**	**Dr. James M. Largent**
		Date:	**03/28/16**
		RE:	**ESC Region 11 Board Election**

SUMMARY:

An Education Service Center (ESC) Board is composed of seven members elected by the boards of trustees of the school districts in the ESC region. Positions to be filled on the ESC Region 11 Board of Directors are Place 3, representing Cooke, Denton, and Wise Counties; and Place 6, representing Tarrant County. Terms of office begin June 1, 2016.

Cathy Bryce is running unopposed for Place 3. Jay Thompson and Weldon Hafley are running for Place 6.

According to BBB (LEGAL), "Each member of the board of trustees of each school district in the ESC region shall have one vote for each vacancy on the ESC Board of Directors. Completed ballots shall be returned to the Chair of the ESC Board of Directors by April 5."

A short paragraph on each candidate who has filed for the ESC Region Board of Directors is attached for your convenience.

Respectfully submitted,



Dr. James M. Largent
Superintendent

EDUCATION SERVICE CENTER REGION 11

February 23, 2016

MEMORANDUM

TO: Superintendent Addressed

FROM: Clyde W. Steelman, Jr., Executive Director

SUBJECT: Board Ballots for ESC Region 11 Board Election
Information on Board Member Candidates

Enclosed please find 7 ballots for your Board of Trustees for the election of ESC Region 11 Board of Directors. Your Board should vote on these candidates during your regular or a special board meeting in March. Please return these ballots **BY CERTIFIED MAIL BY APRIL 5TH** using the enclosed self-addressed envelope.

Also enclosed is a short paragraph on each candidate who has filed for the ESC Region 11 Board of Directors.

CS/nd

Enclosures

INFORMATION ON BOARD MEMBER CANDIDATES
EDUCATION SERVICE CENTER REGION 11

PLACE THREE

Dr. Cathy Bryce – Dr. Bryce has served on the ESC Region 11 Board of Directors for the past 3 years. She graduated with a Bachelor's Degree of Music from Midwestern State University. Dr. Bryce then graduated from Southwestern Oklahoma State University with a Master's of Education. She then obtained a Doctorate of Educational Administration from the University of North Texas. Dr. Bryce was a Classroom Teacher, Assistant Principal, Principal, Director of Curriculum and Instruction, Assistant Superintendent, Deputy Superintendent, and Superintendent before retiring. Dr. Bryce has previously served on the Rotary Club, past president of Dallas YWCA, past executive board of Circle Ten BSA, Dallas Arboretum Executive Board, Chair of Development Committee for College of Education at UNT, Advisory Board for College of Education at SMU, Denton Benefit League, Ariel Club, Superintendent of the Year Nominee for Texas, Key Communicator Award – TSPRA, Brownlee Award – TX ASCD, and Chi Omega House Corporation. Currently she is an investment banker and educational consultant.

Dr. Bryce has resided at her current residence in Denton County for 7 years.

PLACE SIX

Dr. Jay Thompson – Dr. Thompson graduated with a Bachelor of Science Degree from Texas Wesleyan University with a provisional teaching certificate in mathematics and business education, M. Ed from the University of North Texas with a professional teaching certificate in business and math, and a Ph. D. from the University of North Texas with a major in administrative leadership and minor in business management with professional certificates for administrator and superintendent. He was a Secondary Math and Business Teacher, Coach, Assistant Principal, Jr. High and Middle School Principal, Director, Associate Superintendent, and Interim Superintendent. Dr. Thompson also served with the TEA/Texas School Improvement Initiative (TSII) and as a member of the UIL State Waiver Review Board. He was an active member in Texas Association of School Administrators and Texas School Personnel Administrators Association. He also served on past boards for the American Heart and American Cancer; Northeast Chamber Leadership Northeast, a founding member of the Northeast Leadership Forum. He is a current board member for Mission Central in HEB and the Texas Girls' Choir.

Dr. Thompson has resided at his current residence in Tarrant County for 23 years.

Mr. Weldon Hafley – Mr. Hafley graduated from the University of North Texas with a Bachelor of Science Degree in Secondary Education with an emphasis in Physical Education. He then graduated from the University of North Texas with a Master's Degree in Education. He received Mid-management and Superintendent Certifications from Tarleton State University. Mr. Hafley was a Teacher, Coach, Director of Veteran Affairs at Tarrant County College, High School Assistant Principal, Elementary, Middle School, and High School Principal, Assistant Superintendent for Human Resources, Superintendent, and Interim Superintendent. Mr. Hafley has served on the Board of Directors of Texas Association of Secondary School Principals and EMS ISD Educational Foundation. He has served on the Eagle Mountain-Saginaw Rotary Club and served as President of the Saginaw Area Chamber of Commerce. He is currently on the Advisory Board, EMS ISD Educational Foundation. He is a lifetime member of Texas Association of School Administrators and Saginaw Area Chamber of Commerce. Mr. Hafley was named to the Eagle Mountain-Saginaw Athletic Hall of Fame, Inaugural Class in 2012, and the Weldon Hafley Development Center was opened in 2006.

Mr. Hafley has resided at his current residence in Tarrant County for 17 years.

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Information

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 21, 2016
RE: Sale of Property Struck-Off for Taxes

SUMMARY:

Barbara Williams, attorney with Linebarger, Goggan, Blair & Sampson, LLP, has submitted the attached information in regard to the sale of a property located in the Bluebonnet Hills Subdivision in Cresson. The street address is 216 South Skyline. The property was struck-off to the Parker County Appraisal District at a tax foreclosure sale on July 7, 2015. A bid in the amount of $8,000.00 has been submitted by Book Holdings for the purchase of the property. The appraised value of the property on the date of Judgement was $9,297.15 and the current appraised value is $22,500.00. Since the bid is less than the amount due for taxes and related fees, it will require the approval of all involved taxing entities in order to convey the property.

I contacted Ms. Williams to inquire about the property, its condition and the bid price in relation to the value. Ms. Williams' assistant had Shawn Hazelwood with the Parker County Appraisal District contact me to discuss the property further. I was told by Ms. Hazelwood that the property was a long strip of land with two abandoned houses on each end. One house is a frame type house with all the windows broken out and in a severe state of disrepair. The other house is a mobile home structure in similar condition. Ms. Hazelwood also told me this has been the highest offer they have had on the property since they acquired it in July, 2015. All other offers have been in the $1,500 - $2,000 range. When I asked if they felt this was the best offer they were going to get on this property, Ms. Hazelwood indicated that she did not know why the property was currently valued at $22,500 with the issues it has and in its current condition. She also told me that all the other entities have already signed off on the sale.

RECOMMENDATION:

Due to the condition and issues related to this property as well as the fact that the other entities have already approved the sale, it is recommended that the Board adopt the resolution approving the sale of the property, placing it back on the tax roll for future years.

Respectfully submitted,



Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Dobie Williams

Date Submitted: March 21, 2016

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP
ATTORNEYS AT LAW
100 THROCKMORTON, SUITE #300
FORT WORTH, TEXAS 76102

817.877.4589
FAX 817.877.0601

Received
MAR 07 2016
Granbury ISD

March 3, 2016

Micky Shearon, President
Granbury ISD
Administration Bldg
600 W. Pearl Street
Granbury, TX 76048

RE: **Offer from Book Holdings, LLC to Purchase Property Struck-Off for Taxes**
CV12-0194; Granbury ISD, et al vs. Haydon C. Doughty, et al
Lot 36A, Bluebonnet Hills, Section 1, a subdivision in Parker County, Texas, As described in Volume 1769, Page 1619, Real Records of Parker County, Texas

Enclosed you will find information for the sale of the above mentioned property which was struck off to the Parker County Appraisal District at a tax foreclosure sale on July 7, 2015. The appraised value of the property on the date of Judgment was $9,297.15and the current appraised value is $22,500.00.

A bid has been submitted in the amount of $8,000.00 by Book Holdings, for purchase of the property.

This bid is less than the amount due for taxes and related fees and will require the approval of all of the taxing entities in order to convey the property. The attached explanation includes the bid received on the property and a breakdown of the amount due to each entity if the bid is accepted. After payment of the court costs, Abstract Fees, Sheriff's Fees and Publication Costs, the remaining proceeds would be prorated between the taxing units, as shown on the enclosed Bid Sheet. Although the full amount of taxes will not be paid, the sale will place the property back on the tax roll for future years.

Please consider placing this item on your next agenda for the Board's approval. Once the bid has been approved, I would appreciate a copy of the minutes showing approval forwarded to me. Enclosed is the Deed for the Board President's signature, if the bid is accepted by all of the entities.

Very truly yours,

Barbara M. Williams

Barbara M. Williams
Attorney at Law

BWM/lmc

RESALE BID PRORATION SHEET

DATE OF RESALE 3/3/16 ACCT #'S R1541 Z-257 DOJ 10/21/14

TRACT# 1
SUIT # CV12-0194
YIJ 2001-2013

NAME OF PURCHASER Book Holdings LLC

AMT. REC'D. 8000.00

LESS COSTS 1628.85

NET AMT REC'D. 6371.15

NET AMT REC'D. 6371.15 = .68527989 %
TOTAL TAXES DUE IN JGMT = 9297.15

TOTAL DUE IN JGMT FOR: GR ISD 5394.56 X .68527989 % = 3696.79 Send ~~POST~~ TO ISD

COLL 729.95 X .68527989 % = 500.23 POST TO ENT

HOSP 867.81 X .68527989 % = 594.70 POST TO ENT

LAT _____ X _____ % = _____ POST TO ENT

PAR 2304.83 X .68527989 % = 1579.43 POST TO ENT

ESD _____ X _____ %= _____ SEND TO ENT

TOTAL 6371.15

RESOLUTION NO. _____

A RESOLUTION OF THE GRANBURY INDEPENDENT SCHOOL DISTRICT APPROVING THE SALE OF CERTAIN REAL PROPERTY

WHEREAS, GRANBURY INDEPENDENT SCHOOL DISTSRICT, for itself and the use and benefit of HOOD COUNTY has acquired title to a certain tract of real estate at a Tax Sale held on July 7, 2015 in Cause No. CV11-0194, GRANBURY ISD, et al vs. Haydon Doughty, et al.

WHEREAS, the subject tract of land is described as Lot 36A, Bluebonnet Hills, Section 1, a subdivision in Parker County, Texas, as described in Volume 1769, Page 1619, Real Records of Parker County, Texas,) (acct #R1541, Z257, R1520

WHEREAS, Section 34.05(a), Texas Property Tax Code, authorizes Granbury Independent School District, by and through its governing body, to resell the property; and

WHEREAS, it is in the best interest of the Granbury Independent School District and its taxpayers to return this property to a productive use; and

WHEREAS, an offer has been made by Book Holdings, LLC . to purchase the property for the sum of EIGHT THOUSAND DOLLARS and No/100 Dollars ($8,000.00);

NOW THEREFORE, BE IT RESOLVED that the Granbury Independent School District of Hood County is authorized to sell, convey and transfer that certain tract of real estate acquired at the above described tax sale for the sum of $8,000.00, as authorized by Section 34.05, Texas Property Tax Code. Said proceeds of the sale to be accepted as payment in full for tax years through 2013.

PRESENTED and PASSED this _____ day of _____, 2016, by a vote of _____Ayes and _____ Nays by the Granbury Independent School District, Hood County, Texas.

BY: _____
Micky Shearon, President
Board of Trustees

ATTEST:

BY: _____
Board of Trustees

Notice of confidentiality rights: If you are a natural person, you may remove or strike any or all of the following information from any instrument that transfers an interest in real property before it is filed for record in the public records: your social security number or your driver's license number.

TAX RESALE DEED

STATE OF TEXAS	**X**	
	X	**KNOW ALL MEN BY THESE PRESENTS**
COUNTY OF PARKER	**X**	

That **Parker County, Trustee,** acting through the presiding officer of its governing body, hereunto duly authorized by resolution and order of said governing body which is duly recorded in its official Minutes, hereinafter called grantor, for and in consideration of the sum of $8,000.00 cash in hand paid by

BOOK HOLDINGS, LLC
P O BOX 1711
WEATHERFORD, TX 76086

hereinafter called grantee(s), the receipt of which is acknowledged and confessed, has quitclaimed and by these presents does quitclaim unto said grantee(s) all of the right, title and interest of grantor and all other taxing units interested in the tax foreclosure judgment against the property herein described, acquired by tax foreclosure sale heretofore held under **Cause No. CV12-0194; Granbury ISD, et al vs. Haydon Doughty, et al** in the district court of said county, said property being located in Parker County, Texas, and described as follows:

Lot 36A, Bluebonnet Hills, Section 1, a subdivision in Parker County, Texas, as described in Volume 1769, Page 1619, Real Records of Parker County, Texas

TO HAVE AND TO HOLD the said premises, together with all and singular the rights, privileges, and appurtenances thereto in any manner belonging unto the said grantee(s), their heirs and assigns forever, so that neither grantor, nor any other taxing unit interested in said tax foreclosure judgment, nor any person claiming under it and them, shall at any time hereafter have, claim or demand any right or title to the aforesaid premises or appurtenances, or any part thereof.

IN TESTIMONY WHEREOF Granbury Independent School District, has caused these presents to be executed this _____ day of _____, 2016.

Parker County, Texas

BY:_____
Micky Shearon
President, Board of Trustees
Granbury Independent School District

STATE OF TEXAS **X**

COUNTY OF PARKER **X**

This instrument was acknowledged before me on this _____ day of _____, 2016, by Micky Shearon, President, Board of Trustees, of Hood Independent School District.

63

_____
Notary Public, State of Texas
Commission Expires: _____

After recording return to:
BOOK HOLDINGS, LLC
P O BOX 1711
WEATHERFORD, TX 76086

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Action Item

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 14, 2016
RE: National Cooperative Purchasing Alliance (NCPA) Interlocal Agreement

SUMMARY:

Texas Government Code Chapter 791 and Texas Local Government Code Chapter 271 authorize the use of interlocal contracts and agreements for purchasing to increase efficiency in procurement. Interlocal contracts are allowed as a means of procurement under Texas Education Code Chapter 44, Section 44.031 and District Policy CH (LEGAL).

The Region 14 Education Service Center is the lead agency for the National Cooperative Purchasing Alliance (NCPA). NCPA is a national government purchasing cooperative that leverages the purchasing power of public agencies in all 50 states. This organization serves cities/counties/local governments, state agencies, public and private educational institutions, healthcare entities and nonprofits. The contract portfolio currently contains a broad range of contracts that would be available to Granbury ISD as a member. The contracts have been through a competitive solicitation and selection process. There are no district membership fees or administrative fees for participation. Membership in the cooperative may be terminated with a 60-day written notice.

Participation in cooperative agreements is beneficial for many reasons to include, but not limited to, combined purchasing strength due to the volume of members and the time savings to the district in the use of existing contracts.

RECOMMENDATION:

It is recommended that the Board of Trustees approve the interlocal agreement and adopt the resolution for participation and membership in the National Cooperative Purchasing Alliance until the District membership is terminated with a 60-day written notice to NCPA.

Respectfully submitted,

L. O. "Dobie" Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Dobie Williams
Debbie Johnson

Date Submitted: March 14, 2016

National Cooperative Purchasing Alliance

INTERLOCAL AGREEMENT

Contracting Parties

Granbury Independent School District
(Participating Agency)

Region 14 Educational Service Center
(Lead Agency)

75-6001695
(Federal Tax ID Number)

This agreement is effective upon signature and shall be automatically renewed unless either party gives sixty (60) days prior written notice of non-renewal. This agreement may be terminated with or without cause by either party upon (60) days prior written notice, or may also be terminated for cause at anytime upon written notice stating the reason for and effective date of such terminations and after giving the affected party a thirty (30) day period to cure any breach. 65

Statement of Services to be Performed:

Authority for such services is granted under Government Code, Title 7, Chapter 791 Interlocal Cooperation Contracts, Subchapter B and Subchapter C, and Local Government Code, Title 8, Chapter 271, Subchapter F, Section 271.101 and Section 271.102. The purpose of this cooperative is to obtain substantial savings for member school districts and public entities through volume purchasing.

Role of the Purchasing Cooperative

1. Provide for the organizational and administrative structure of the program.
2. Provide staff time necessary for efficient operation of the program.
3. Receive quantity requests from entities and prepare appropriate tally of quantities.
4. Initiate and implement activities related to the bidding and vendors selection process.
5. Provide members with procedures for ordering, delivery, and billing.

Role of the Participating Agency:

1. Commitment to participate in the program as indicated by an authorized signature in the appropriate space below.
2. Designate a contact person for the cooperative.
3. Commit to purchase products and services that become part of the official products and services list when it is in the best interest of the member entity.
4. Prepare purchase orders issued to the appropriate vendor from the official award list provided by the Purchasing Cooperative.

5. Accept shipments of products ordered from vendors in accordance with standard purchasing procedures.

6. Pay vendors in a timely manner for all goods and services received.

Authorization:

Region 14 Education Service Center and the National Cooperative Purchasing Alliance (NCPA) executed a contract to provide cooperative purchasing opportunities to public and nonprofit agencies nationwide.

Please send a signed Interlocal Agreement by email to membership@ncpa.us, fax to (888) 543-6515, or mail to NCPA, P.O. Box 701273, Houston, TX 77270. A facsimile or email transmission of an executed signature page of the agreement shall have the same force and effect as an original signature page.

Participating Agency

By_____
Authorized Signature

_____
Title

_____
Date

_____
Contact Person

_____
Title of Contact

_____
Street Address

_____
City, State Zip

_____
Contact's Telephone Number

_____
Email Address

Region 14 Education Service Center

By_____
Authorized Signature

_____
Title

_____
Date

_____
Contact Person

_____
Telephone Number

_____
Email Address

National Cooperative Purchasing Alliance

RESOLUTION

Authorizing use of National Cooperative Purchasing Alliance (NCPA)

WHEREAS, the Granbury Independent School District (Agency Name) of Granbury (City), Texas, pursuant to the authority granted under Sections 271.101 to 271.102 of the Local Government Code, desires to participate in the purchasing program known as The National Cooperative Purchasing Alliance, and in the opinion that participation in this program will be highly beneficial to the taxpayers through the anticipated savings to be realized.

WHEREAS, after a competitive solicitation and selection process by Region 14 ESC, NCPA has set up a number of Master Agreements to provide goods, products and services based upon national volumes.

WHEREAS, the competitive solicitation and selection process required that suppliers allow Participating Public Agencies to purchase goods, products and services on the same terms, conditions and pricing as Region 14 ESC; subject to the applicable local purchasing ordinances and laws of the state of purchase;

NOW, THEREFORE, BE IT RESOLVED BY Granbury Independent School District (Agency Name) OF THE Granbury (City), TEXAS AS FOLLOWS:

The Granbury Independent School District (Agency Name) is authorized to enroll and participate in the purchasing program known as The National Cooperative Purchasing Alliance (NCPA) and purchases thru such program shall be deemed to meet the agencies competitive purchasing requirements;

This resolution shall take effect immediately upon its passage.

DULY PASSED AND APPROVED THIS THE 28th DAY OF March 20 16.

ATTEST: (Authorized Signature)

(Title) (Title)

GRANBURY INDEPENDENT SCHOOL DISTRICT
INTEROFFICE MEMO
FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Action

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 20, 2016
RE: Electronic Bidding Management Solution

SUMMARY:

Texas Education Code 44.0313 allows school districts to accept bids or proposals through electronic transmission if the Board of Trustees adopts rules to ensure the identification, security, and confidentiality of the process and to ensure they remain effectively unopened until the proper time.

Electronic bidding will be beneficial to the district in a number of ways.

1) Vendor Registration
Currently the vendors are completing a vendor application that we enter manually in our vendor database. The vendors will be able to link to the electronic registration process through the district website. Vendors can update their account at any time by logging into the system. The suppler module also includes functionality for notifying specific groups of suppliers/vendors, tracking diversity classifications and tracking supplier performance. Registered vendors receive email notification of bid or proposal opportunities thus eliminating notification by the district, as well as time savings of manual entry of the applications and vendor updates.

2) Electronic Bidding
Upon successful login, the vendors interact with the system to build and submit their bid or proposal response. If a mandatory response is needed for a specific attribute, the system will not let the vendor submit their response until all fields have been entered. As an alternative, suppliers can simply access, download and print pdf versions of any bid or proposal document for the purpose of responding in a traditional format. This option would allow small local vendors the opportunity to participate.

The bidding module includes security checks on every page that displays bid data to ensure only the vendor who entered the electronic sealed bid or proposal can view their own bid data. The bid information is sealed in an electronic lock box and unavailable to all system users until after the due date and time passes.

At the deadline date and time, purchasing personnel with role based security will "unseal" the bid to begin the evaluation and review. Currently all bids and proposals are received in paper format and manually tabulated by district purchasing staff. The bidding module has the ability to tabulate the information electronically and drop it into an excel format. This step eliminates the manual entry, the possibility of errors in data entry and the time savings of immediately having the tabulation ready for evaluation. The tabulation process for our instructional supplies bid can take 2-3 days of data entry depending on the number of responses.

The electronic records can be saved for download, as needed, eliminating the paper copies and the space needed to retain them under the records management guidelines for the district.

IonWave Technologies, Inc. has over sixty clients in the State of Texas, including school districts (37), cities (13), counties (3), colleges (4), education service centers (2) and interlocal/cooperative entities (3). Some of the school districts in the North Texas area include White Settlement ISD, Grapevine-Colleyville ISD, Love Joy ISD, Eagle-Mountain Saginaw ISD, Irving ISD, Mansfield ISD, Lewisville ISD, Frisco ISD and Plano ISD. Many of these districts were contacted regarding their experiences with IonWave electronic bidding. District purchasing personnel, Melissa Brock and Debbie Johnson attended a training session for new users sponsored by IonWave Technologies, Inc. and met with personnel from Eagle-Mountain Saginaw ISD to watch a bid opening and the tabulation process.

IonWave Technologies, Inc. responded to a request for proposal for a Vendor Registration and e-Bid Management Solution processed by Grapevine-Colleyville ISD for members of the Educational Purchasing Cooperative of North Texas (ECPNT). Granbury ISD has access to piggyback on that contract through our interlocal agreement with EPCNT. IonWave has quoted a price as follows for an annual license fee with a five year commitment.

$10,200 due upon acceptance for 04/01/2016 to 3/31/2017
$10,400 due April 1, 2017 for the period of 04/01/2017 to 03/31/2018
$10,600 due April 1, 2018 for the period of 04/01/2018 to 03/31/2019
$10,800 due April 1, 2019 for the period of 04/01/2019 to 03/31/2020
$11,000 due April 1, 2020 for the period of 04/01/2020 to 03/31/2021

The five year commitment will include implementation service to include the following:

System set up and configuration
System branding – customer logo and color schema
Supplier registration and email notification configuration
Commodity code and special classification configuration
System installation and validation – server environment, internet connectivity, firewall, user security and role based security
Web based training, buyer and supplier user guides

The agreement contains a non-appropriations clause if the district provides written notification to IonWave at least ninety (90) days prior to the end of the district's fiscal period.

RECOMMENDATION:

It is recommended that the Board approve the five year commitment to IonWave Technologies, Inc., to supply the electronic bidding module and vendor registration module at the annual cost listed above. It is also requested the Board of Trustees authorize Mr. Dobie Williams to enter into a contract for those services.

Respectfully submitted,

L. O. "Dobie" Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Mr. Dobie Williams
Ms. Debbie Johnson
Ms. Melissa "Missy" Brock

Date Submitted: March 20, 2016

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Action

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 20, 2016
RE: Rules for Electronic Bids or Proposals

SUMMARY:

In order to accept bids or proposals in electronic format, according to CH(LEGAL) below, the Board of Trustees for a school district is required to adopt rules for accepting bids and proposals in electronic format.

> "A district may receive bids or proposals through electronic transmission if the board adopts rules to ensure the identification, security, and confidentiality of electronic bids or proposals and to ensure that the electronic bids or proposals remain effectively unopened until the proper time. An electronic bid or proposal is not required to be sealed. A provision of Education Code Chapter 44 that applies to a sealed bid or proposal applies to a bid or proposal received through electronic transmission in accordance with the rules adopted by the board. Education Code 44.0313."

These rules safeguard the integrity of the competitive procurement process; ensure the identification, security and confidentiality of electronic bids or proposals; and ensure that the electronic bids or proposals remain effectively unopened until the proper time. The rules are defined in the attached Resolution to be adopted by the Board of Trustees.

RECOMMENDATION:

It is recommended that the Board approve the Resolution Establishing Criteria for Accepting Electronic Bids or Proposals effective March 28, 2016. The attached Resolution shall remain in force until it is amended or replaced by a subsequent resolution.

Respectfully submitted,

L. O. "Dobie" Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Mr. Dobie Williams
Ms. Melissa "Missy" Brock
Mrs. Debbie Johnson

Date Submitted: March 20, 2016

RESOLUTION

GRANBURY INDEPENDENT SCHOOL DISTRICT

ESTABLISHING CRITERIA FOR
ACCEPTING ELECTRONIC BIDS OR PROPOSALS

WHEREAS, Section 44.0313 of the Texas Education Code and the District's CH(LOCAL) policy permit a school district to receive bids or proposals through electronic transmission if the Board adopts rules to ensure the identification, security, and confidentiality of electronic bids or proposals and to ensure that the electronic bids or proposals remain effectively unopened until the proper time.

NOW THEREFORE, BE IT RESOLVED that the Board of Trustees of Granbury Independent School District establishes the following procedures to be followed when bids and proposals are submitted electronically:

1. All electronic sealed data is stored in encrypted fields while the solicitation is still available for supplier/vendor responses.
2. District users and suppliers are required to use a unique user account and password. Passwords are stored in an encrypted format to ensure that passwords cannot be recovered by system administrators or by the system itself.
3. All data transmitted between end users and the electronic bidding system is encrypted using standard secure sockets layer technology.
4. User sessions are validated to prevent hijacking and expire after inactivity.
5. Key employees and supplier activities are audited, such as response submission or solicitation unsealing. Authorized users, as established by system roles, may "unseal" a bid or proposal at the appropriate time to begin evaluation and review.
6. Electronic sealed bid or proposal information is sealed in an electronic lockbox and unavailable to all system users until after a bid or proposal's due date and time passes. Electronic responses are time-stamped upon acceptance by the system.
7. The electronic bidding system will not allow for any late bid or proposal submissions after the closing date and time.
8. The District will not be responsible for any delay of delivery, including delays related to the electronic bidding system, servers, or acts of nature.

Adopted this _____ *(date)* day of _____ *(month)*, _____ *(year)*, by the Board of Trustees.

Presiding Officer: _____

Secretary: _____

GRANBURY ISD
TECHNOLOGY DEPARTMENT

TO: Dr. James Largent, Superintendent	**FROM**: Amy Wood **DATE**: March 21, 2016 **RE**: GHS Technology

SUMMARY:

Board Policy CH(LOCAL) requires board approval on purchases in excess of $50,000. The policy states "The Board delegates to the Superintendent or designee the authority to make budgeted purchases for goods or services. However, any single, budgeted purchase of goods or services that costs $50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place"**.**

699 E 81 6639 0 999 0 99 000

Classroom Document Cameras, Projectors, Computers, Chromebooks, Carts, Switches, Access Points (indoor and outdoor), and other equipment for all GHS classrooms.

$ 1,675,000

RECOMMENDATION:

It is recommended that the above purchase be made with appropriate vendors in the best interest of the District.

Respectfully submitted,



Amy Wood
Director of Technology

GRANBURY ISD
TECHNOLOGY DEPARTMENT

TO: Dr. James Largent, Superintendent	**FROM**: Amy Wood **DATE**: March 21, 2016 **RE**: Internet Service Provider

SUMMARY:

A request for proposal was let for qualified Local Internet Access service providers to provide Internet Access services for the period of July 1, 2016 to June 30. The current award will expire on June 30, 2016. A summation of the process and outcome is attached for your review. I have reviewed the responses and the following is my recommendation.

RECOMMENDATION:

It is recommended that award be to Spectrum Business for the period of July 1, 2016 through June 30, 2019. Pending negotiation of an acceptable contract.

Respectfully submitted,



Amy Wood
Director of Technology

BID FOR BOARD APPROVAL

Board Meeting Date: March 28, 2016 **Bid Number:**

1. **Item, material or service (specific or classification):** Internet Access Services

2. **Brief description:** A request for proposal was let for qualified Local Internet Access service providers to provide Internet Access services.

3. **Period of time bid covers:** The term of coverage will be based on the option selected and will start July 1, 2016. All responses to this CSP shall be for a one (1) year agreement between the district and the provider with four (4) successive one (1) year voluntary extensions, OR a three (3) year agreement with two (2) successive one (1) year voluntary extensions, based on the long-range needs of the district and mutual consent of both parties not to exceed five (5) years total.

4. Person and title responsible for the expenditure:
Amy Wood – Technology Director

5. Number of bids sent to vendors: The request for proposal was posted on the district website and advertised in the Hood County News

6. Number of bids received from vendors: 5

7. Listing of recommended vendor, term and total price

Spectrum Business
A three-year (3) agreement with two (2) successive one (1) year voluntary extensions
$2,818/month for 500mbps plus applicable taxes, fees, surcharges, and construction

or

$6,549/month for 2,000mbps plus taxes, fees, surcharges, and construction costs

Rates are eligible for eRate savings. Total cost will probably be less than amount above as long as GISD is eligible for eRate process.

8. Explanation of other than low recommendations:
Spectrum Business has a larger presence than the lower bidder. Their reputation is outstanding, as designated by their references.

9. Last bid date (bid of comparable nature within last 5 years):
February 2013

10. Percentage increase or decrease from last bid:
Internet Access Costs have lowered, as demand for access has increased. The price for 2000mbps has decreased from $10,369 per month, this is a 36% decrease. The price for 500mbps has decreased 11%.

11. Budget information: Expenditures for internet access will be from the following budget codes.

199 e 11 6219 00 xxx 0 11 990

OFFICE OF SUPERINTENDENT

For:	**Board of Trustees**
Date:	**March 22, 2016**
Action:	**Information**

To:	**Board of Trustees**	**From:**	**Dr. James M. Largent**
		Date:	**March 28, 2016**
		RE:	**Superintendent's Reports**

SUMMARY:

Please be advised that I will have a few slides and information for you on my report items during the board meeting.

Respectfully submitted,



Dr. James M. Largent
Superintendent

OFFICE OF SUPERINTENDENT

For:	**Board of Trustees**
Date:	**March 11, 2016**
Action:	**Information**

To:	**Board of Trustees**	**From:**	**Dr. James M. Largent**
		Date:	**March 28, 2016**
		RE:	**Policy Update 104**

SUMMARY:

Please see attached TASB's Policy Update 104 for review this month.

Respectfully submitted,



Dr. James M. Largent
Superintendent

Vantage Points

A Board Member's Guide to Update 104

Please note: *Vantage Points* is an executive summary, prepared specifically for board members, of the TASB Localized Update. The topic-by-topic outline and the thumbnail descriptions focus attention on key issues to assist local officials in understanding changes found in the policies. **The description of policy changes in *Vantage Points* is highly summarized and should not substitute for careful attention to the more detailed, district-specific Explanatory Notes and the policies within the localized update packet.**

TASB Policy Service

This information is provided for educational purposes only to facilitate a general understanding of the law or other regulatory matter. This information is neither an exhaustive treatment on the subject nor is this intended to substitute for the advice of an attorney or other professional adviser. Consult with your attorney or professional adviser to apply these principles to specific fact situations.

We welcome your comments or suggestions for improving *Vantage Points*. Please write to us at TASB Policy Service, P.O. Box 400, Austin, TX 78767-0400, e-mail us at policy.service@tasb.org, or call us at 800-580-7529 or 512-467-0222.

For more information about Policy Service, visit our website at http://policy.tasb.org.

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Update 104 is the second of two post-legislative updates, focusing primarily on amendments to the Administrative Code as a result of recent legislation. Major topics in Update 104 include taxes, financial reports and audits, reports to the State Board for Educator Certification (SBEC), video and audio recording in special education settings, partial credit requirements for students who are homeless or in foster care, credit-by-exam requirements for homeless students, substitutes for state assessments, and wellness policy requirements. Several of the local policy recommendations address new local policy requirements included in the 2015–16 TEA *Student Attendance Accounting Handbook*, including homebound instruction and residency and admissions. Other local policy recommendations address equal educational opportunities for students and student discrimination and harassment.

Unless otherwise noted, references to legislative bills refer to bills from the 84th Legislative Session. Throughout this document, House Bill is abbreviated as HB and Senate Bill as SB. For more information about the bills described below, download the TASB 2015 Legislative Summary for TASB Members (PDF), available free from the online TASB Store at http://store.tasb.org.

District Operations

Ad Valorem Taxes

Several bills affect the calculation and collection of ad valorem taxes, addressed at CCG(LEGAL):

- SB 1 and voter approval of a 2015 constitutional amendment increased the homestead exemption from $15,000 to $25,000.
- HB 992 and the constitutional amendment adopted in 2015 provide the residence homestead exemption to a surviving spouse of a 100 percent disabled veteran who died before the law authorizing the exemption took effect.
- When a district's tax rate will exceed the sum of the effective maintenance and operations tax rate and the district's current debt rate, SB 1760 requires that:
  - The board must have a record vote on the ordinance, resolution, or order setting the tax rate; and
  - At least 60 percent of the members of the board must vote in favor (at least five members of a seven-member board, regardless of the number of members present and voting).

Financial Reports and Audits

HB 1378 requires an annual compilation of certain financial information regarding the district's debt obligations, credit rating, and other relevant information. Districts must make the report available for inspection and post the report on their websites. The contact information for a district's main office must also be posted on its website. See CFA(LEGAL) and CQA(LEGAL).

Recent Administrative Code changes implementing provisions from HB 5 (83rd Legislative Session) have also been added at CFA(LEGAL) reflecting a district's obligation to provide additional information to TEA or acquire professional services in the event the commissioner of education projects that a financial deficit will occur in a district's general fund within the next three school years.

At CFC(LEGAL), provisions on the state's financial accountability rating system have been added based on recently revised Administrative Code rules. The policy references that preliminary ratings must be issued by TEA on or before August 8 each year, as required by law.

Personnel Issues

Administrative Code changes prompted revisions to DBAA(LEGAL), DFE(LEGAL), and DHB(LEGAL) addressing SBEC enforcement actions against a superintendent who falsely or inaccurately certifies compliance with the required criminal history review provisions, as well as the district's responsibility to complete investigations and notify SBEC if there is evidence of certain misconduct even when a resignation has been submitted by an employee.

Student Issues

Homebound Instruction

EEH(LOCAL) POLICY CONSIDERATIONS

The *Student Attendance Accounting Handbook (SAAH)* published by TEA includes the official attendance accounting requirements, including funding mechanisms. The 2015–16 *SAAH* addresses both general education homebound instruction and special education homebound instruction when a student is expected to be confined for a minimum of four weeks to a hospital or homebound setting. The *SAAH* requires that a local policy be in place for a district to qualify for funding for general education homebound instruction. Recommended policy changes clarify that the four weeks need not be consecutive.

For special education homebound instruction eligibility, the text in the *SAAH* mirrors current Administrative Code rules in that, if a student is determined to be chronically ill, the confinement of four weeks need not be consecutive if district policy allows for this. To address the local policy requirement, recommended text referring to special education homebound

instruction designates the admission, review, and dismissal (ARD) committee to determine whether the weeks need to be consecutive. Other recommendations in this EEH(LOCAL) policy are for clarification and to more closely mirror the requirements of the *SAAH*.

Video Recording of Special Education Classrooms

Beginning with the 2016–17 school year, SB 507 requires video and audio recording of certain special education classrooms and other settings on request of a staff member, parent, or board member. A new policy code, EHBAF, has been added at this Update and includes the statutory requirements for these video recordings. As described at EHBAF(LEGAL), districts must provide notice regarding these recordings to all school staff and to the affected parents. However, this type of recording is an exception to the requirement to obtain parental consent when a district employee makes a videotape or recording of a child or child's voice, for which adjustments have been made at FL(LEGAL).

Students who are Homeless or in Foster Care

In an effort to provide flexibility for students who are homeless or in substitute (foster) care, recently amended Administrative Code rules direct districts to offer credit-by-exam opportunities to these students if they enroll in the district after the school year begins and to award partial credit when a student passes only one semester of a two-semester course. See EHDC(LEGAL) and EI(LEGAL).

FFC(LOCAL) POLICY CONSIDERATIONS

Federal law requires each district to designate an appropriate staff person to serve as the district's liaison for homeless students. Most districts currently list this person's name and contact information at FFC(LOCAL). In an effort to maintain the visibility of this information but eliminate the need for the board to readopt the policy every time a district's liaison changes, the local policy at this code is recommended for deletion. In its place, a new FFC(EXHIBIT) is being issued with this Update and includes the contact information of the district's liaison for homeless students.

State Assessment

EKB(LEGAL), addressing state assessments, has been amended to include Administrative Rule changes that implement HB 1613 and SB 149 regarding use of the Texas Success Initiative (TSI) assessment as a substitute for an end-of-course (EOC) assessment in certain circumstances. Administrative Code changes also require a district to report to TEA whether a student trans-

ferred into the district from out of state during the current school year; the assessment results for these students will be provided by TEA separately from other students.

Health and Wellness

To correspond with local policy development materials sent by TASB Policy Service in November 2015, FFA(LEGAL) has been revised in this Update to address the federal requirements for a school wellness policy, as directed by the Healthy, Hunger-Free Kids Act (HHFKA) of 2010.

Equal Educational Opportunities / Discrimination and Harassment

A reference to "age" has been added at FB(LEGAL) to accurately reflect the list of federally protected characteristics. In addition, information has been added to clarify a district's required actions when evaluating a student believed to have a disability that requires additional services and supports.

FB(LOCAL) AND FFH(LOCAL) POLICY CONSIDERATIONS

FB(LOCAL), which addresses the district's obligation to provide equal educational opportunities, including protections under Section 504 and other laws, has been significantly revised. The primary revisions reflect the overarching concept of equal educational opportunities and address Section 504 protections, using the federal Section 504 regulations as the basis for the recommended revisions. Revisions have been made to include in this local policy the procedural safeguard categories required by the regulations and to affirmatively mirror the Individuals with Disabilities Education Act (IDEA) in terms of required timelines for reevaluation of students.

To accommodate the addition of "age" as listed in the federally protected characteristics at FB(LEGAL), "age" is also a recommended addition at FFH(LOCAL) when referring to the district's nondiscrimination statement and definition of discrimination. Also recommended for revision is text associated with retention of relevant records.

Most districts' current local policies at both FB(LOCAL) and FFH(LOCAL) include the contact information of the district Title IX coordinator and ADA/Section 504 coordinator for students. To eliminate the need for the board to readopt these policies every time this information changes, we recommend removing this information from the local policy and moving it to corresponding (EXHIBIT)s at these codes. This will maintain the visibility of the information but will allow the superintendent to update the information as necessary. See FB(EXHIBIT) and FFH(EXHIBIT), included in this Update, for more information.

Admissions and Residency Requirements

The 2015–16 *SAAH* addresses in several ways the district's duty to verify a student's residency when enrolling a child in the district and how this duty relates to eligibility for state funding based on a student's attendance. To assist districts in determining residency, a definition of that term, as used in a U.S. Supreme Court case, has been added at FD(LEGAL).

FD(LOCAL) AND FEB(LOCAL) POLICY CONSIDERATIONS

The *SAAH* requires a district to maintain written local board-adopted policies that provide detailed information on the district's attendance accounting system and that include the district's written policy for documentation to establish student residency. Informal guidance received from TEA would allow districts to continue the common practice of having the superintendent, as the board's designee, maintain in administrative regulations a list of documents that may be used to verify residency. In this case, it would be crucial for a district to be able to provide this list should an attendance audit occur. To specifically address the superintendent's responsibility to develop this list, a provision requiring a parent to present proof of residency in accordance with administrative regulations is recommended at FD(LOCAL) for most districts at this Update. For those districts that already list specific documents in their FD(LOCAL) policies, those lists have generally been retained, with additional recommendations made for clarity and consistency.

Also at FD(LOCAL) are provisions to clarify transfer of credit from accredited and nonaccredited schools to better reflect state rule regarding types of credit the district must accept, as opposed to when a district would be required to evaluate records before recognizing credit.

To accommodate the *SAAH*'s requirement for board policies related to residency and the attendance accounting system, a cross-reference is recommended at FEB(LOCAL), the policy regarding attendance accounting, to point to policy FD related to admissions and residency requirements.

More Information

For more information on these and other policy changes, refer to the policy-by-policy Explanatory Notes—customized for each district's policies—and the policies themselves, found in your district's localized update packet.

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Information

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 21, 2016
RE: February 29, 2016 Financial Statement

SUMMARY:

Attached is the financial statement for the period ended February 29, 2016 for the general operating fund.

The statement for the period ended February 29, 2016, includes only those transactions that occurred between the period of September 1, 2015, and February 29, 2016. Revenue collected to date equals 86.58% of the budgeted amount compared to 83.40% last year. Expenditures to date represent 48.07% of the budget compared to 43.44% last year.

Respectfully submitted,



Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Persons Responsible: Dobie Williams
Emmett Whitefield

Date Submitted: March 21, 2016

GRANBURY INDEPENDENT SCHOOL DISTRICT
GENERAL OPERATING FUND - SORTED BY FUNCTION CODE
INTERIM STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDED FEBRUARY 29, 2016

	ANNUAL BUDGET	YTD ACTUAL	REMAINING BALANCE	YTD PERCENT	PRIOR YTD PERCENT
REVENUES					
5700 LOCAL					
PROPERTY TAXES	48,573,905	45,197,521	3,376,384	93.05%	94.31%
INVESTMENT INCOME	29,000	41,190	-12,190	142.04%	48.44%
OTHER LOCAL INCOME	465,986	357,121	108,865	76.64%	79.58%
5800 STATE					
STATE FUNDING	9,179,309	5,239,387	3,939,922	57.08%	32.67%
5900 FEDERAL					
FEDERAL PROJECTS	835,000	317,432	517,568	38.02%	48.58%
TOTAL REVENUES	**59,083,200**	**51,152,651**	**7,930,549**	**86.58%**	**83.40%**
EXPENDITURES					
11 INSTRUCTION	31,692,098	15,771,764	15,920,334	49.77%	44.37%
12 INSTRUCTIONAL RESOURCES & MEDIA	731,005	373,781	357,224	51.13%	45.98%
13 CURRICULUM & STAFF DEVELOPMENT	803,748	374,958	428,790	46.65%	50.20%
21 INSTRUCTIONAL LEADERSHIP	506,360	241,732	264,628	47.74%	50.41%
23 SCHOOL LEADERSHIP	3,357,265	1,659,655	1,697,610	49.43%	49.59%
31 GUIDANCE/COUNSELING	2,620,431	1,314,065	1,306,366	50.15%	46.83%
32 SOCIAL WORK SERVICES	65,000	64,648	352	99.46%	100.00%
33 HEALTH SERVICES	438,294	212,865	225,429	48.57%	43.98%
34 TRANSPORTATION	2,789,738	1,408,742	1,380,996	50.50%	53.76%
35 FOOD SERVICE	0	0	0	0.00%	0.00%
36 CO-CURRICULAR/EXTRACURRICULAR	1,864,768	916,514	948,254	49.15%	48.23%
41 GENERAL ADMINISTRATION	2,401,626	1,151,759	1,249,867	47.96%	49.89%
51 PLANT MAINTENANCE	6,061,448	3,208,717	2,852,731	52.94%	52.91%
52 SECURITY & MONITORING SERVICES	356,915	140,260	216,655	39.30%	50.64%
53 DATA PROCESSING	1,238,961	665,635	573,326	53.73%	57.36%
61 COMMUNITY EDUCATION	91,103	20,113	70,990	22.08%	30.72%
71 DEBT SERVICE	0	0	0	0.00%	0.00%
81 FACILITIES CONSTRUCTION & ACQUISITION	10,102	10,102	0	100.00%	100.00%
91 CONTR INSTRUCTIONAL SERVICES	3,149,338	436,224	2,713,114	13.85%	14.32%
93 PAYMENTS TO FISCAL AGENT	65,000	25,620	39,380	39.42%	0.00%
99 OTHER INTER GOV CHARGES	840,000	402,769	437,231	47.95%	21.94%
TOTAL EXPENDITURES	**59,083,200**	**28,399,925**	**30,683,275**	**48.07%**	**43.44%**
	0				
OTHER SOURCES (USES)	0	0	0	0.00%	0.00%
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	**0**	**22,752,726**	**(22,752,726)**		

GRANBURY INDEPENDENT SCHOOL DISTRICT
GENERAL OPERATING FUND
INTERIM STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDED FEBRUARY 29, 2016

	ANNUAL BUDGET	YTD ACTUAL	REMAINING BALANCE	YTD PERCENT
REVENUES				
5700 LOCAL SOURCES	49,068,891	45,595,833	3,473,058	92.92%
5800 STATE SOURCES	9,179,309	5,239,387	3,939,922	57.08%
5900 FEDERAL SOURCES	835,000	317,432	517,568	38.02%
TOTAL REVENUES	**59,083,200**	**51,152,651**	**7,930,549**	**86.58%**
EXPENDITURES				
6100 PAYROLL COSTS	44,380,059	21,757,495	22,622,564	49.03%
6200 PROFESSIONAL & CONTRACTED SERVICES	9,789,425	3,899,531	5,889,894	39.83%
6300 SUPPLIES/MATERIALS	2,574,993	1,509,684	1,065,308	58.63%
6400 OTHER OPERATING	1,350,655	702,526	648,129	52.01%
6500 DEBT SERVICE	0	0	0	0.00%
6600 CAPITAL OUTLAY	988,068	530,688	457,380	53.71%
TOTAL EXPENDITURES	**59,083,200**	**28,399,925**	**30,683,275**	**48.07%**
OTHER SOURCES AND USES				
7900 OTHER RESOURCES	0	0	0	0.00%
8900 OTHER USES	0	0	0	0.00%
OTHER SOURCES(USES)	**0**	**0**	**0**	**0.00%**
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	**0**	**22,752,726**	**(22,752,726)**	

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Information

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 21, 2016
RE: Cash Flow and Investment Report as of February 29, 2016

SUMMARY:

Attached is the Cash Flow and Investment Report for the period ending February 29, 2016.

Respectfully submitted,



Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Dobie Williams
Emmett Whitefield

Date Submitted: March 21, 2016

GRANBURY INDEPENDENT SCHOOL DISTRICT

CASH AND INVESTMENT REPORT

FROM FEBRUARY 1, 2016 TO FEBRUARY 29, 2016

FOR BOARD MEETING MARCH 28, 2016

		FIRST FINANCIAL BANK								INVESTMENTS				MAPP	CDARs	
		GENERAL FUND	DEBT	CAPITAL PROJ	PAYROLL	A/P	WC FUND	EZDENT	CHILD NUTRITION	LOGIC	LONE STAR	TEXPOOL	TEXAS TERM	PROGRAM	PROGRAM	TOTAL
BEGINNING BALANCE-FEBRUARY 1, 2016		$ 1,548,113	$ 4,467	$ 741,660	$ 1,432,620	$ 282,605	$ 689,325	$ 37,221	$ 706,189	$ 445,354	$ 48,284,704	$ 2,274	$ 9,772,791	$ 4,992,158	$ 12,638,582	$ 81,578,065
LOCAL REVENUE-RENT, CAFÉ MEALS,ATH		$ 127,792		$ -					$ (76,662)							$ 51,130
																$ -
TAX COLLECTIONS		$ -	$ -								$ 8,780,887					$ 8,780,887
																$ 88 -
TEA COLLECTIONS:																$ -
CHILD NUTRITION		$ 214,044							$ 214,044							$ 428,087
FOUNDATION		$ 192,641														$ 192,641
TITLE FUNDS		$ 224,404														$ 224,404
AVAILABLE SCHOOL FUND		$ -														$ -
IDEA-B FUNDS		$ 192,690														$ 192,690
IMA		$ 2,475														$ 2,475
PERKINS		$ 4,084														$ 4,084
MAC/SHARS		$ 72,861														$ 72,861
TRANSFERS IN		$ 4,000,000	$ 192,641	$ 2,000,000	$ 1,376,796	$ 1,612,945	$ 33,242	$ 15,294		$ -	$ -	$ -	$ -	$ -		$ 9,230,917
																$ -
BOND PAYMENT																$ -
OPERATING EXPENSES		$ (1,026,545)	$ -	$ (2,316,946)		$ (1,355,787)	$ (16,319)	$ (18,185)	$ (172,961)	$ -						$ (4,906,744)
PAYROLL		$ (3,565,704)		$ -	$ (1,378,603)				$ (96,342)							$ (5,040,648)
TEA RECAPTURE		$ (436,224)	$ -			$ -										$ (436,224)
TRANSFERS OUT		$ (192,641)	$ -	$ -						$ -	$ (6,000,000)	$ -	$ -		$ -	$ (6,192,641)
MARKET APPRECIATION / (DEPRECIATION)														$ (5,287)		$ (5,287)
MONTHLY DIVIDENDS & INTEREST EARNED AND PAID		$ 240	$ 23	$ 110	$ 190	$ 68	$ 112	$ 6	$ 102	$ 171	$ 19,080	$ 1	$ 570	$ 4,363	$ -	$ 25,033
ACCRUED INTEREST PAID															$ -	$ -
ENDING BALANCE-FEBRUARY 29, 2016		$ 1,358,229	$ 197,131	$ 424,823	$ 1,431,003	$ 539,830	$ 706,361	$ 34,335	$ 574,370	$ 445,525	$ 51,084,671	$ 2,274	$ 9,773,361	$ 4,991,233	$ 12,638,582	$ 84,201,731
INTEREST ACCRUED, NOT PAID AT MONTHS END															$ 4,521	$ 4,521
WEIGHTED AVERAGE MATURITY		1 Day	1 Day	1 Day	1 Day	1 Day	1 Day	1 Day	1 Day	43 Days	39 Days	39 Days	114 Days	1.691 Years	51 Days	
CURRENT MONTH AVERAGE MONTHLY INTEREST RATE:		0.200%	0.200%	0.200%	0.200%	0.200%	0.200%	0.200%	0.200%	0.482%	0.454%	0.301%	0.400%	1.212	Various	
PRIOR MONTH AVERAGE MONTHLY INTEREST RATE:		0.200%	0.200%	0.200%	0.200%	0.200%	0.200%	0.200%	0.200%	0.392%	0.411%	0.267%	0.350%	1.212	Various	
													CDs Various			

We, the approved Investment Officers of Granbury ISD, hereby certify that the above Investment Report represents the investment position of the District (as of the end of the month indicated at the top of this investment form) in accordance with the Board approved Investment Funds Policy, the Public Funds Investment Act (Texas Government Code 2256), and Generally Accepted Accounting Principals (GAAP).

L.O. "Dobie" Williams
Assistant Superintendent for Finance and Operations

Emmett J. Whitefield

2015-16 INTEREST

ACCRUED (as of 2/29/16)

Sep-15	$ 22,209.02		Mar-16
Oct-15	$ 6,291.89		Apr-16
Nov-15	$ 5,974.21		May-16
Dec-15	$ 72,324.60		Jun-16
Jan-16	$ 16,796.29		Jul-16
Feb-16	$ 25,033.27		Aug-16
		TOTAL	$ 148,629.28

FEBRUARY INTEREST ACCRUED	$ 4,521.37
FEBRUARY INTEREST EARNED & PD	$ 25,033.27

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Information

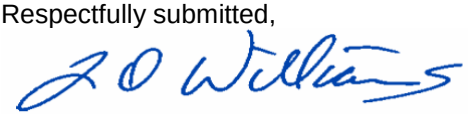
TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 21, 2016
RE: Bond Expenditure Update
As of February 29, 2016

SUMMARY:

Attached are bond expenditures through the period ended February 29, 2016. Expenditures are divided into two categories - "Construction" and "Other Areas". The Construction category includes expenditures related to the construction or renovation/remodeling of buildings. The Construction category also includes a breakdown of expenditures by vendor. The Other Areas category includes expenditures for non-construction related expenditures from bond funds.

Respectfully submitted,



Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Dobie Williams
Karen Johnson

Date Submitted: March 21, 2016

GRANBURY ISD

Bond Project Status

Budget, Commitments, Expenditures, Construction Contracts (thru 02/29/16)

Summary Status - Construction

Description	Budgeted	Committed	Expended
Soft Cost	$ 4,819,639.58	$ 19,192.69	$ 4,312,110.92
Hard Cost	$ 55,751,670.26	$ 12,099,114.83	$ 40,661,137.18
Contingency	$ 3,139,124.12	$ 9,866.46	$ 502,262.09
Construction Total	***$ 63,710,433.96***	***$ 12,128,173.98***	***$ 45,475,510.19***

Summary Status - Other Areas

Description	Budgeted	Committed	Expended
Band Equip	$ 400,000.21	$ 127.86	$ 259,704.21
Bus Replacement	$ 1,600,000.00	$ -	$ 1,599,999.98
Classroom Furniture	$ 999,827.67	$ -	$ 211,738.67
Furniture, Fixture, Equip	$ 4,461,564.48	$ 292,286.73	$ 1,078,882.89
Technology	$ 10,800,000.39	$ 46,724.42	$ 4,313,843.51
Other Areas Total	***$ 18,261,392.75***	***$ 339,139.01***	***$ 7,464,169.26***

Construction Vendor Status

Contract / Service	Paid to Date	Description
Alliance Geotech	$ 245,522.56	*Materials Testing*
Buford-Thompson	$ 40,918,569.18	*Construction Mgr*
City of Granbury	$ 168,789.55	*Permits*
DFW Waste Oil	$ 650.00	*Oil Disposal - GHS Auto Shop*
Elliott Electric	$ 10,682.75	*CTE Move to Ag Complex*
ERI Consulting	$ 5,925.00	*Asbestos Abatement Consultant GHS*
GCA Services	$ 11,031.00	*Scrub & Finish New VCT - GHS*
G&G Electric	$ 6,678.00	*AG Complex Welder Plugs; Misc Svc*
Gomez Floor	$ 1,300.53	*Dressing Rm Floors (due to abatement)*
Granbury Glass	$ 1,977.00	*Mirrors - GHS*
Granbury Winnelson	$ 5,833.84	*Rods for Band & Choir Uniform Storage*
HC News	$ 196.50	*Public Notice Ad*
HD Snow House Moving	$ 13,600.00	*Move Portables*
Henson's	$ 356.40	*JROTC Metal Plate*
Home Depot	$ 2,347.13	*Ramps to Portables; Misc.*
Huckabee	$ 3,830,023.81	*Architect*
IESI	$ 11,288.08	*Temporary Roll-Off*
JPH Land Surveying	$ 44,900.00	*Survey*
JSK Company	$ 7,480.00	*Video Surveillance Supplies - GHS*
Kelly-Moore	$ 3,002.08	*JROTC Floor*
Mark's Plumbing	$ 392.48	*Temporary Training Rm*
Mobile Modular	$ 10,054.20	*Pods - GHS*
1 Priority	$ 10,100.00	*Abatement - GHS*
Print One	$ 133.25	*Signage - OW*
Quality Sound	$ 28,100.00	*PA System Upgrade - BIS, OWS*
School Specialty	$ 367.71	*White Board - OW*
STS360	$ 91,631.64	*Video Surveillance Upgrade - GHS*
TASB	$ 21,382.00	*Asbestos Testing - All campuses*
The Rios Group	$ 22,875.00	*Subsurface Utility*
TX Dept of State Health Svc	$ 238.00	*Asbestos Abatement Notification Fee*
Woodard Builders	$ 82.50	*Glass in Receptionist Door - BES*
Construction Vendor Total	***$ 45,475,510.19***	

GRANBURY INDEPENDENT SCHOOL DISTRICT

INTEROFFICE MEMO

FINANCE AND BUSINESS AFFAIRS

To: Board of Trustees
Date: March 28, 2016
For: Information

TO: Dr. James Largent, Superintendent

FROM: Dobie Williams
DATE: March 21, 2016
RE: Report of Categorical Purchases Between $50,000 and $100,000 as Per Board Policy CH (LOCAL)

SUMMARY:

The attached categorical purchases between $50,000 and $100,000 for the period ending February 29, 2016 are being reported as per the requirements of Board Policy CH (LOCAL), which states:

The Board delegates to the Superintendent or designee the authority to make budgeted purchases for goods or services. However, any single, budgeted purchase of goods or services that costs $50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place, except as otherwise provided in this policy.

The Superintendent is not required to obtain Board approval for the following types of budgeted purchases costing less than $100,000, but shall subsequently report them to the Board:

1. *A purchase made pursuant to a Board-approved interlocal contract, in accordance with law;*
2. *A purchase made through a cooperative purchasing program or state purchasing program that satisfies the District's obligation for competitive purchasing [see CH(LEGAL)]; or*
3. *A continuing or periodic purchase under a Board-approved bid or contract.*

Respectfully submitted,

Dobie Williams
Assistant Superintendent for Finance and Operations

Staff Person Responsible: Dobie Williams
Debbie Johnson

Date Submitted: March 21, 2016

GRANBURY ISD

REPORT ON PURCHASES THROUGH A COOPERATIVE OR INTERLOCAL

Single Purchase Between $50,000 and $100,000 in accordance with CH(LOCAL)

Board Meeting – March 28, 2016

Purchases 2/1/16 through 2/29/16

Vendor	Cooperative/Interlocal	Description	Amount
GCA Services	ESC Region 7	Custodial Services	$140,174.21 (annual expense went to Board 8/24/15)