

**Medina Valley Independent School District
Board of Trustees
Regular Meeting on Monday, March 25, 2024 at 6:00 PM
Medina Valley ISD Central Office Board Room**

A Regular Board Meeting of the MVISD Board of Trustees was held on Monday, March 25, 2024, beginning at 6:00 PM at/on Medina Valley ISD Central Office Board Room.

I. First Order of Business

- A Call Meeting to Order
- B Establish a Quorum
- C Pledge of Allegiance to the Flag followed by a moment of silence

II. Student/Staff Recognition

- A Star Students
- B Above & Beyond Service Staff Recognition
- C Girls State Qualifiers for Power Lifting
- D State Qualifiers for CX Debate
- E Business Professionals of America National Qualifiers
- F Break

III. Public Comment

At Regular Board Meetings the Board shall permit public comment on any topic. At all other Board Meetings public comments will be limited to items on the agenda posted with the notice of the meeting. All Public Comments are limited to 5 minutes.

IV. Announcements/Communications/Presentations

- A Board Committee Reports
 - Branding Committee
 - Finance & Operations Committee
 - Construction Committee
 - Curriculum Committee
- B MVISD 4Q23 Demographic Report 3
- C MVISD Scorecard Priority 2 presentation 23
- D Construction Briefing 34
 - Silos Elementary
 - High School #2
 - MVHS Turf Field Project
- E Financial Briefing 53
 - General Fund Financial Statement
 - Child Nutrition Financial Statement
 - Debt Service Fund Financial Statement
 - Bond 2023 Capital Projects Report
 - Quarterly Investment Report
- F Superintendent Briefing 62
 - Student Achievements
 - Staff Achievements
 - District Enrollment Numbers

V. Discussion and Possible Action Items

- A Consider Approval of Minutes for Regular Board Meeting on February 26, 2024 and Special Board Meeting on March 6, 2024 71
- B Consider Approval of the Purchase of Silos Elementary Security Cameras 77
- C Consider Approval of the Purchase of Silos Elementary Library Books 81
- D Consider Approval of the Purchase of Silos Elementary School Furniture 85
- E Consider Approval of the Child Nutrition Purchase of Cafeteria Seating for Castroville Elementary 87
- F Consider Approval of March Budget Amendment 92
- G Consider Approval of Professional Services for District Access Controls Project 94
- H Consider Approval of Purchase of District Cameras and Installation Services 113
- I Consider Approval of Purchase of CTE Computers for the High School AV Tech and Animation Labs 117
- J Consider Approval of CTE Purchase of Computers for the High School Engineering Lab 122
- K Consider Approval of CTE Purchase for the Middle Schools, Career and College Exploration (Paxton/Patterson) Learning Systems 124
- L Consider Approval of the E-Rate Category 2 Contract with Intech Southwest 134
- M Consider Approval of the E-Rate Category 2 contract with United Data Technologies 139
- N Consider Approval of Amendments and Addition to the 2023-2024 Compensation Plan 144
- O Consider Approval of District Initiated Policy Revisions to Local Policy FFA 151
- P Consider Approval of District Initiated Policy Revisions to Local Policies FMH, and EI 155

VI. Closed Session

A Personnel Matters: Resignations, Retirements, Leaves of Absence, Reassignments, New Employment, New Personnel Position, Duties/Responsibilities of Employees (TX Govt. Code Section 551.074)

- Administrator Contracts
- Castroville Elementary Principal
- Ladera Elementary Principal
- Board Self Evaluation Instrument
- Superintendent Evaluation Instrument

B Deliberation Regarding Real Property (TX Govt. Code Section 551.072) -

- Approximately 50 acres being a portion of that called 1,094.62 acre tract situated in the Gil Rodriguez Survey Number 11, County Block 4319, the Rafael Alderete Survey Number 12, County Block 4320, the A Wickson Survey Number 68, Abstract 793, County Block 4318, and the J. Barrit Survey Number 66, Abstract 47, County Block 4317 and described in General Warranty Deed to Bexar Metropolitan Water District to the City of San Antonio in Volume Number 151414 Page 1147/Document Number 20120055877 in March 2012. The location of the Property is depicted on Exhibit A1.
- Approximately 20.770 acre tract of Land in the Jose Jacinto Gonxales Survey No. 255, Abstract No. 408 and the Beriana Sandoval Survey No. 40, Abstract No. 840, Medina County, Texas Being out of the A Called 203.453 Acre Tract of Land as Conveyed unto Forestar (USA) real Estate Group Inc. in Document Number 2022002034 of the Official Records of Medina County, Texas.

C Considering the deployment, specific occasions for, or implementation of, security personnel or devices (TX Govt. Code Section 551.076)

VII. Continued Discussion and Possible Action Items

A Consider Approval of Administrator Contract Renewals for the 2023-2024 year

B Consider Approval of the Superintendent's Recommendation of _____ for the Castroville Elementary Principal Position

C Consider Approval of the Superintendent's Recommendation of _____ for the Ladera Elementary Principal Position

D Consider Approval of Resolution authorizing purchase of approximately 20.770 acre tract land, and all improvements thereon off of FM 471 near the intersection of FM 471 and FM 283 located in Medina County, Texas from Forestar (USA) Real Estate Group Inc. for a purchase price of \$60,000 per acre, and authorize the Superintendent to negotiate real estate contract with the Seller, tender the purchase price and other costs and execute closing documents on behalf of the District, including a Development and Escrow Agreement 157

E Consider Approval of the Board Self Evaluation Instrument 160

F Consider Approval of the Superintendent Evaluation Instrument 166

G Consideration of future meeting dates

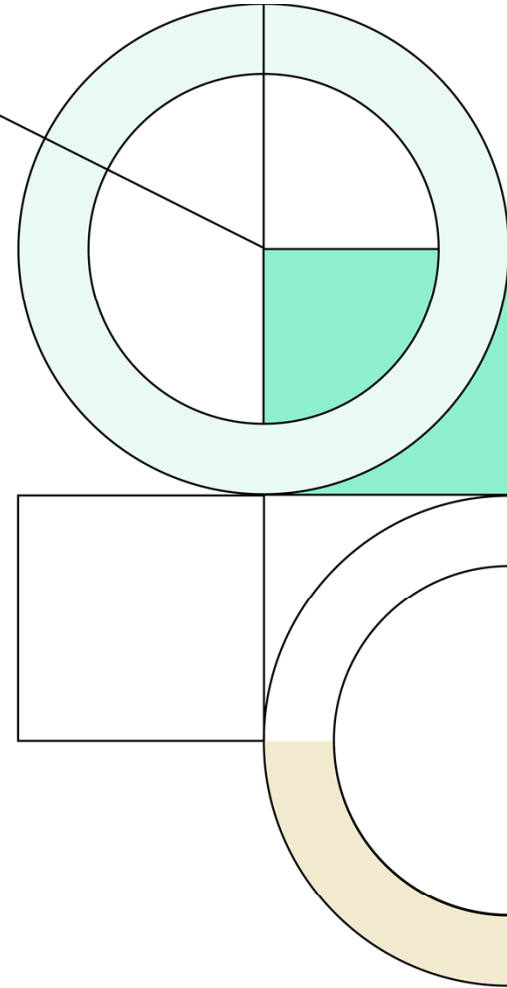
VIII. Adjournment

(Items do not have to be taken in the same order as shown on the meeting agenda.)



4Q23

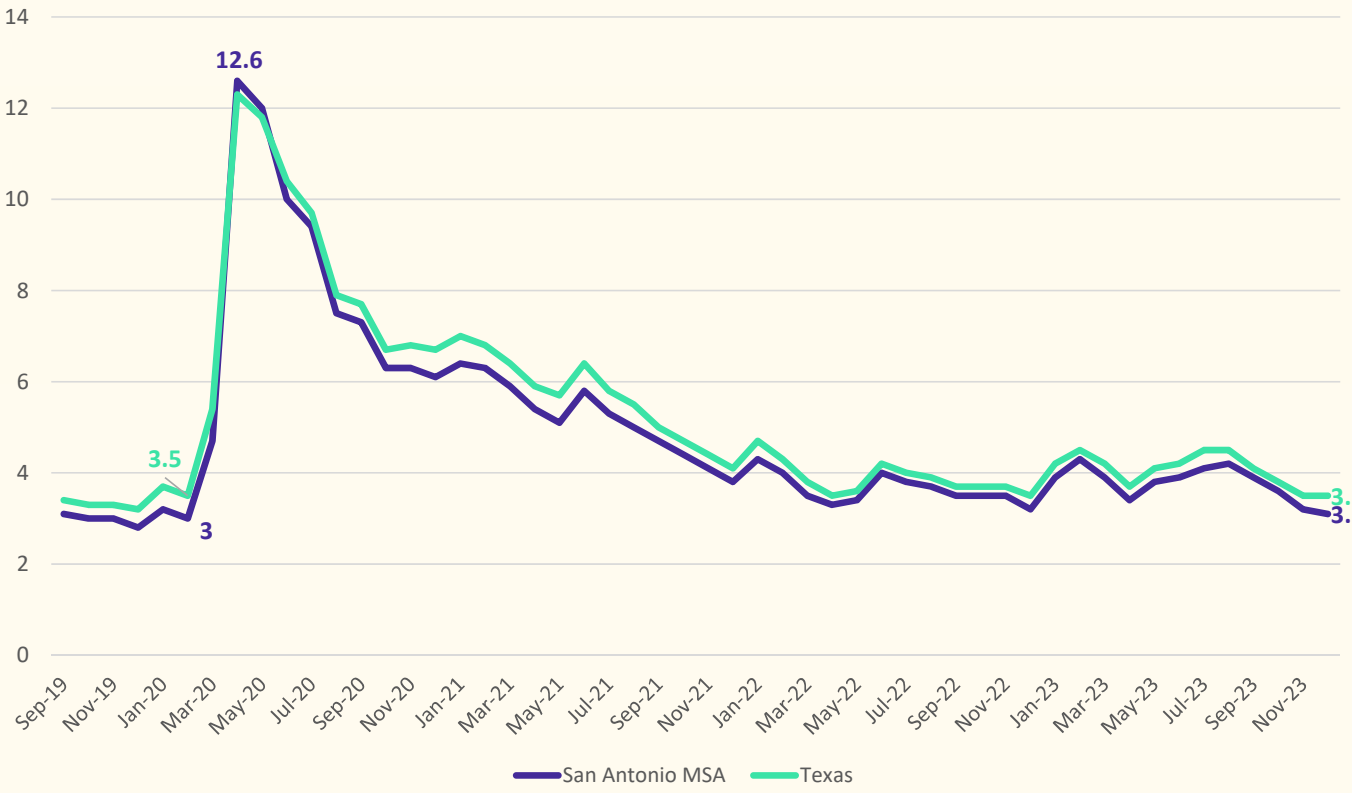
Demographic Report



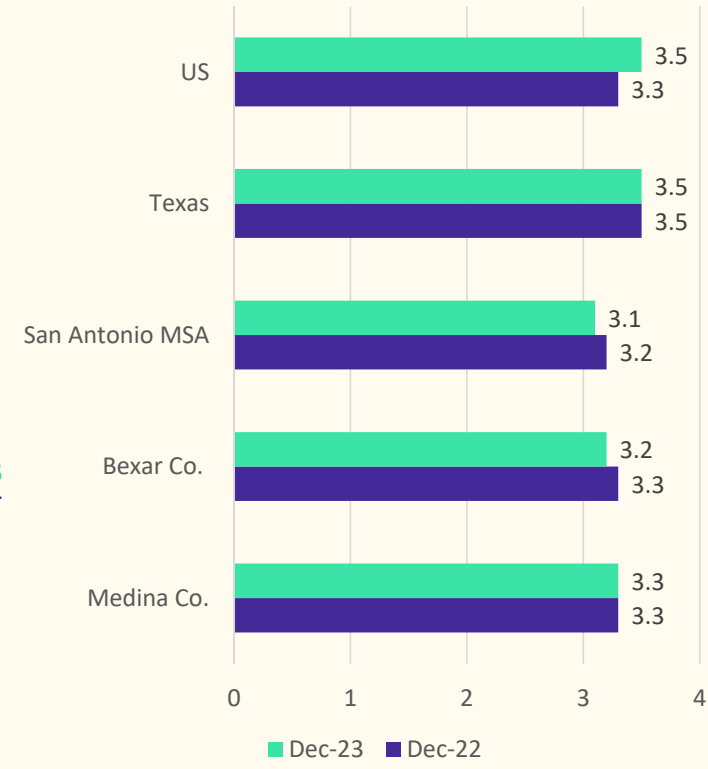


Local Economic Conditions

Unemployment Rate, Sept 2019 – Dec 2023



Unemployment Rate, Year Over Year





Housing Activity by MSA

Top Markets by Housing Starts (4Q2023)

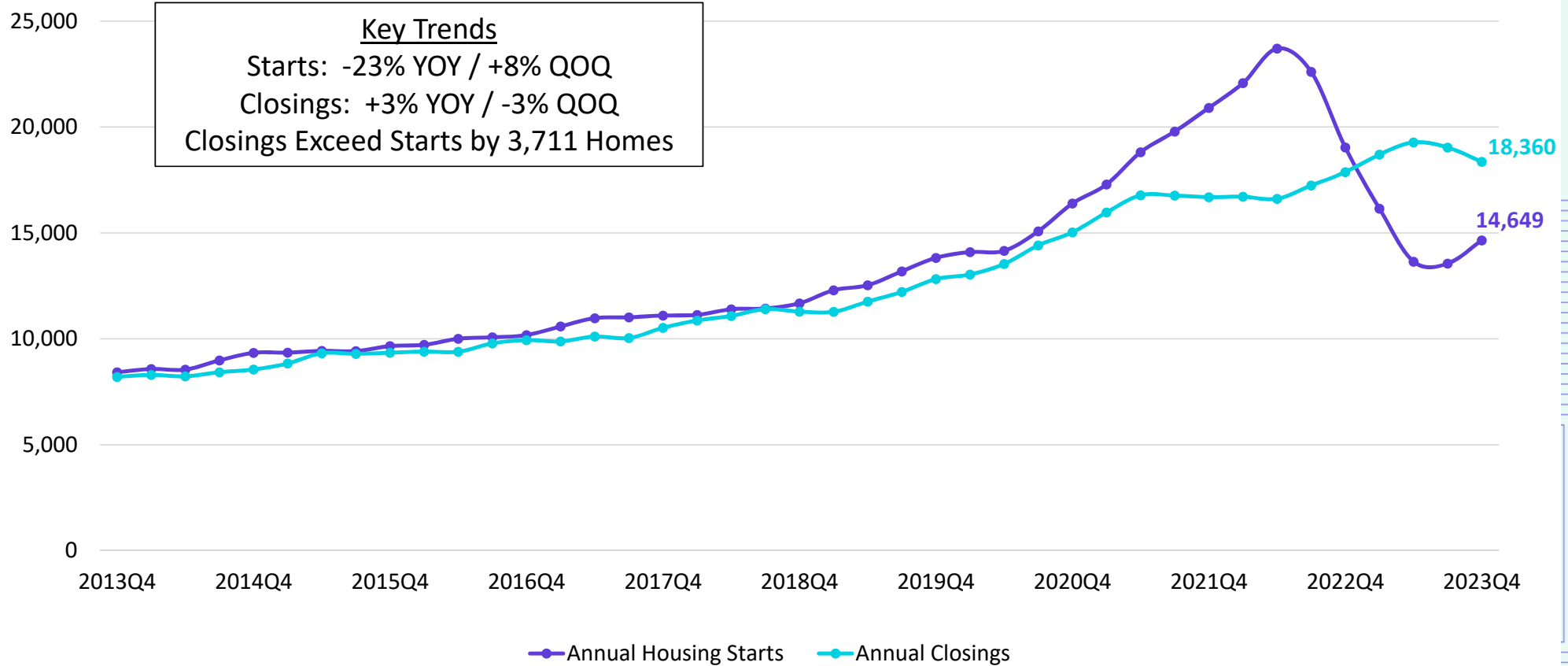
Rank	Market	Annualized Starts	YOY Change	YOY %
1	Dallas-Fort Worth-Arlington, TX	42,513	-2,109	-5%
2	Houston-Pasadena-The Woodlands, TX	35,637	-2,059	-5%
3	Atlanta-Sandy Springs-Roswell, GA	17,869	-2,209	-11%
4	Phoenix-Mesa-Chandler, AZ	17,580	-6,058	-26%
5	Orlando-Kissimmee-Sanford, FL	15,994	591	4%
6	Austin-Round Rock-San Marcos, TX	15,527	-5,975	-28%
7	San Antonio-New Braunfels, TX	14,800	-4,090	-22%
8	Tampa-St. Petersburg-Clearwater, FL	11,858	-1,553	-12%
9	Charlotte-Concord-Gastonia, NC-SC	11,716	-947	-7%
10	Riverside-San Bernardino-Ontario, CA	11,453	-245	-2%
11	Raleigh-Cary, NC	10,344	-408	-4%
12	Washington-Arlington-Alexandria, DC-VA-MD-WV	10,048	-1,493	-13%
13	Jacksonville, FL	9,957	-1,254	-11%
14	Las Vegas-Henderson-North Las Vegas, NV	9,821	-1,549	-14%
15	Nashville-Davidson--Murfreesboro--Franklin, TN	9,218	-123	-1%
16	North Port-Bradenton-Sarasota, FL	9,065	-694	-7%
17	Miami-Fort Lauderdale-West Palm Beach, FL	8,634	-343	-4%
18	Denver-Aurora-Centennial, CO	7,604	-1,729	-19%
19	Lakeland-Winter Haven, FL	7,339	-51	-1%
20	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	7,207	674	10%
21	Seattle-Tacoma-Bellevue, WA	6,739	1,027	18%
22	Minneapolis-St. Paul-Bloomington, MN-WI	6,703	-1,034	-13%
23	Chicago-Naperville-Elgin, IL-IN	6,425	-266	-4%
24	Sacramento-Roseville-Folsom, CA	6,229	-914	-13%
25	Indianapolis-Carmel-Greenwood, IN	6,195	-626	-9%

Source: Zonda



San Antonio New Home Starts & Closings

Annual Housing Starts vs. Annual Closings



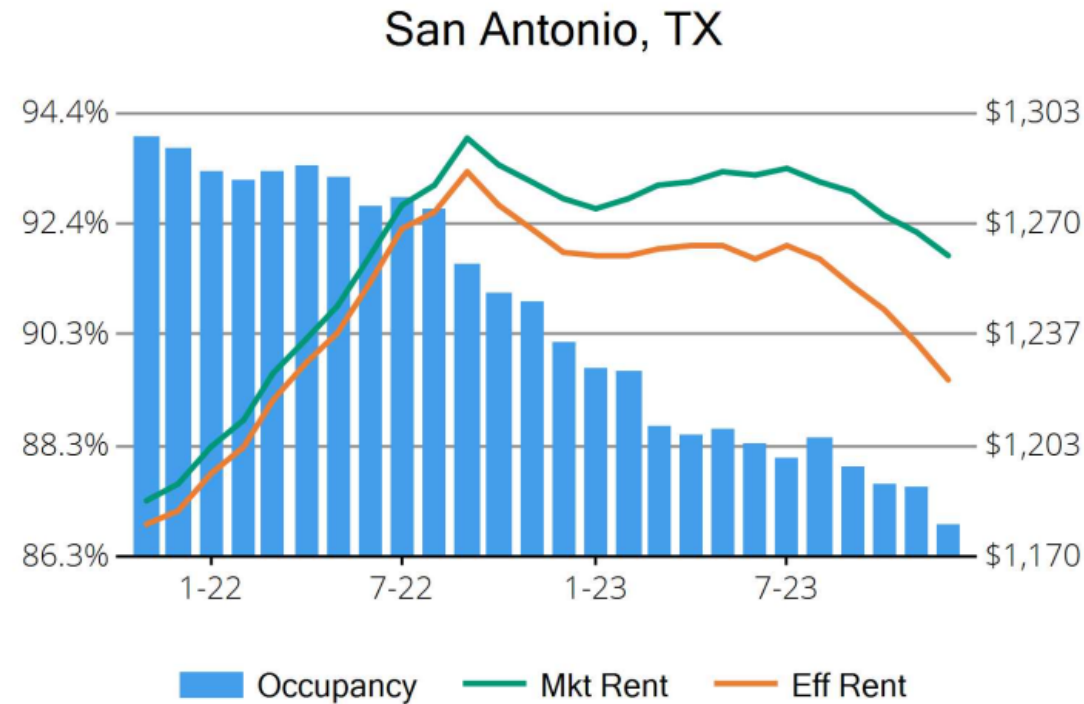
Source: Zonda

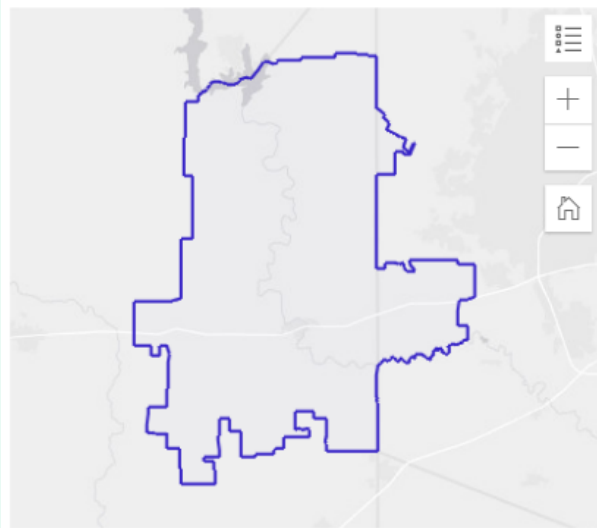


Housing Market Trends: Multi-family market- December 2023

Stabilized and Lease-up Properties

Conventional Properties	Dec 2023	Annual Change
Occupancy	86.9	-3.5%
Unit Change	7,134	
Units Absorbed (Annual)	117	
Average Size (SF)	858	+0.6%
Asking Rent	\$1,260	-1.4%
Asking Rent per SF	\$1.47	-2.0%
Effective Rent	\$1,223	-3.1%
Effective Rent per SF	\$1.43	-3.6%
% Offering Concessions	40%	+97.9%
Avg. Concession Package	6.4%	+26.3%





POPULATION TRENDS AND KEY INDICATORS

MEDINA VALLEY ISD
Area: 291.16 square miles

48,884	15,928	2.95	38.6	\$79,044	\$233,640	90	123	83
Population	Households	Avg Size Household	Median Age	Median Household Income	Median Home Value	Wealth Index	Housing Affordability	Diversity Index

MORTGAGE INDICATORS



\$12,669

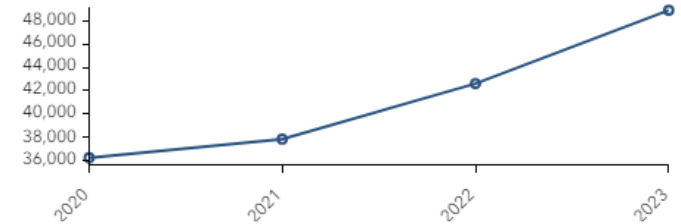
Avg Spent on Mortgage & Basics



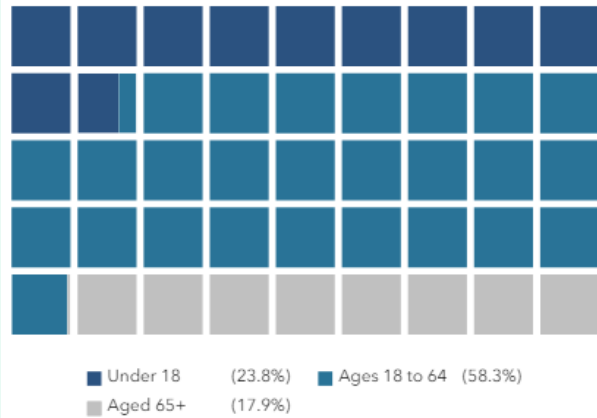
17.8%

Percent of Income for Mortgage

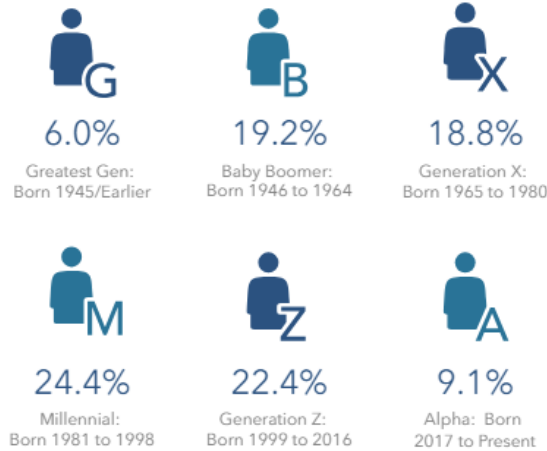
Historical Trends: Population



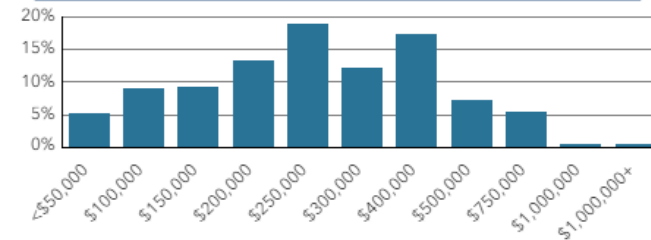
POPULATION BY AGE



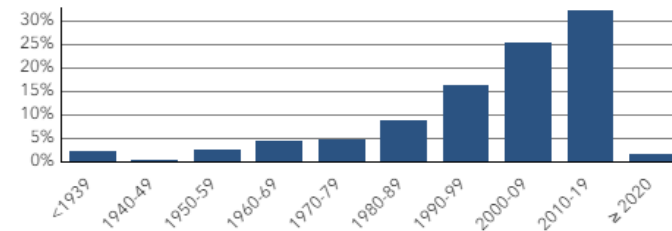
POPULATION BY GENERATION



Home Value



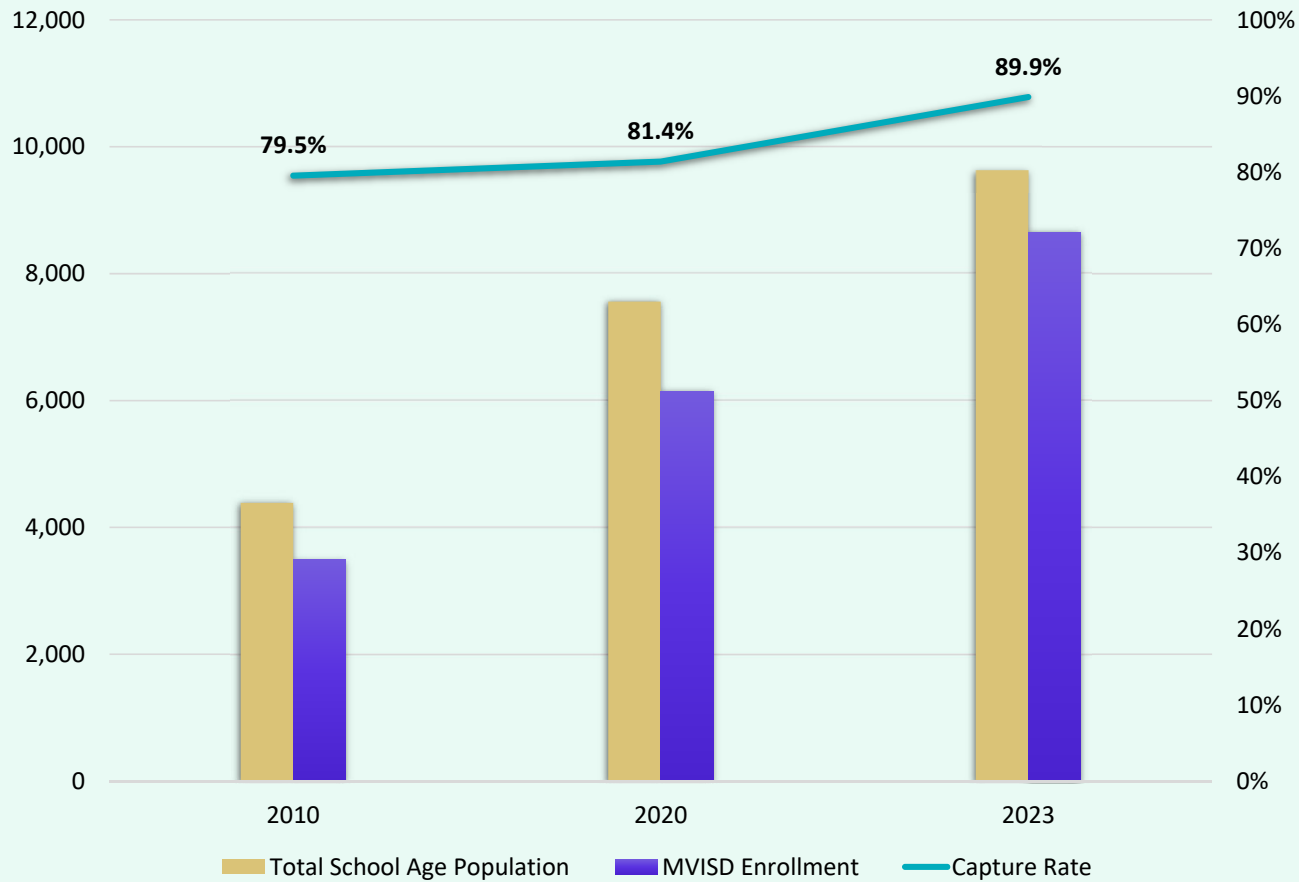
Housing: Year Built



Source: This infographic contains data provided by Esri (2023, 2028), Esri-U.S. BLS (2023), ACS (2017-2021). © 2024 Esri



Medina Valley ISD Student Capture Rate

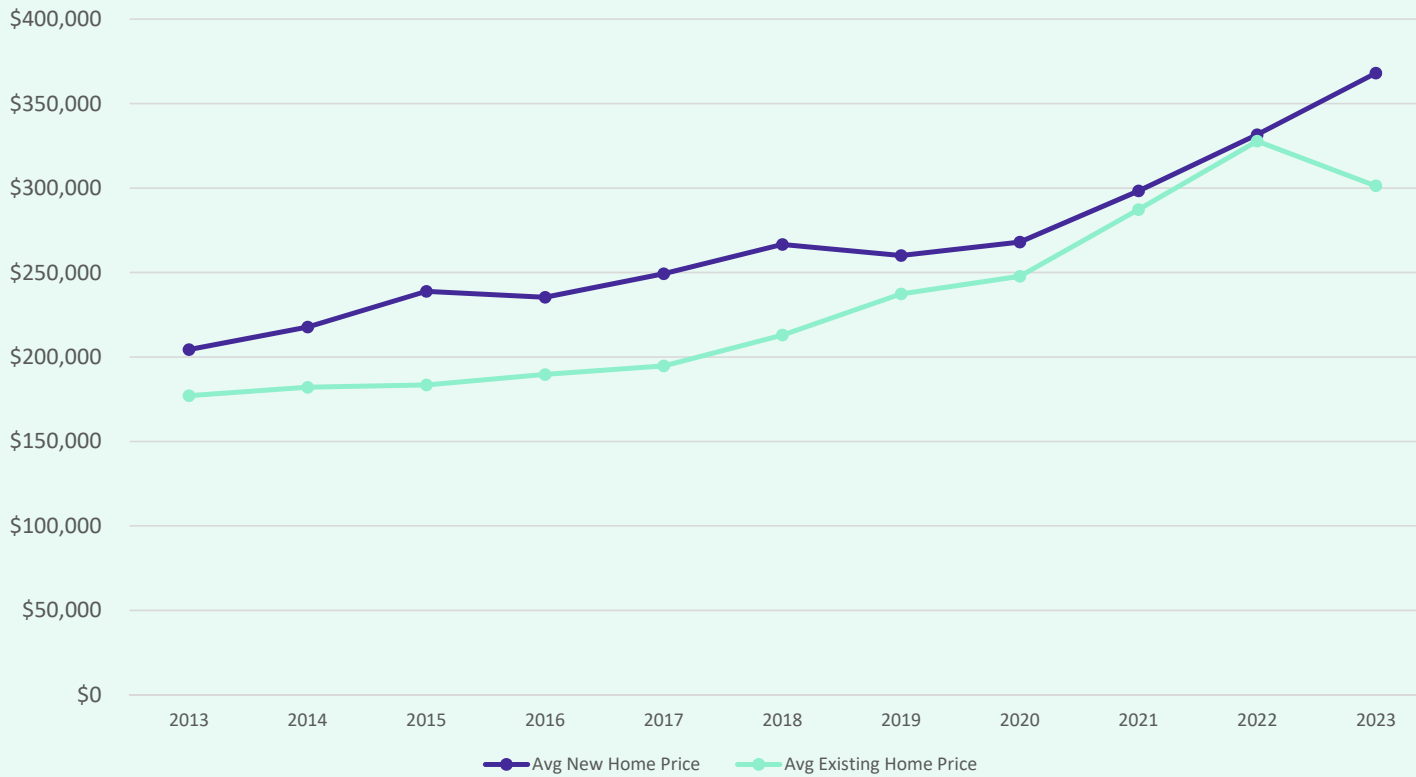


	Ages 5-9	Ages 10-14	Ages 15-19	Total School Age Population	MVISD Enrollment	Capture Rate
2010	1,468	1,526	1,394	4,388	3,490	79.5%
2020	2,539	2,607	2,411	7,557	6,150	81.4%
2023	3,273	3,315	3,041	9,629	8,653	89.9%

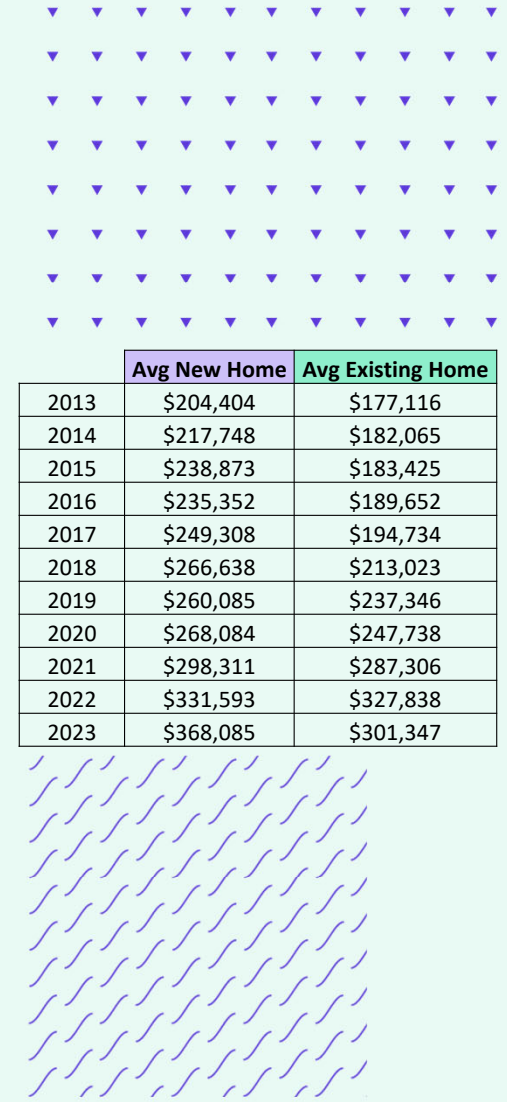


Medina Valley ISD Housing Market Analysis

Average New vs. Existing Home Sale Price, 2013 - 2023



- The average new home sale price in MVIDS has risen 80% between 2013 and 2023, an increase of more than \$163,600
- The average existing home sale price in the district has risen 70% in the last 10 years, an increase of more than \$124,200



	Avg New Home	Avg Existing Home
2013	\$204,404	\$177,116
2014	\$217,748	\$182,065
2015	\$238,873	\$183,425
2016	\$235,352	\$189,652
2017	\$249,308	\$194,734
2018	\$266,638	\$213,023
2019	\$260,085	\$237,346
2020	\$268,084	\$247,738
2021	\$298,311	\$287,306
2022	\$331,593	\$327,838
2023	\$368,085	\$301,347



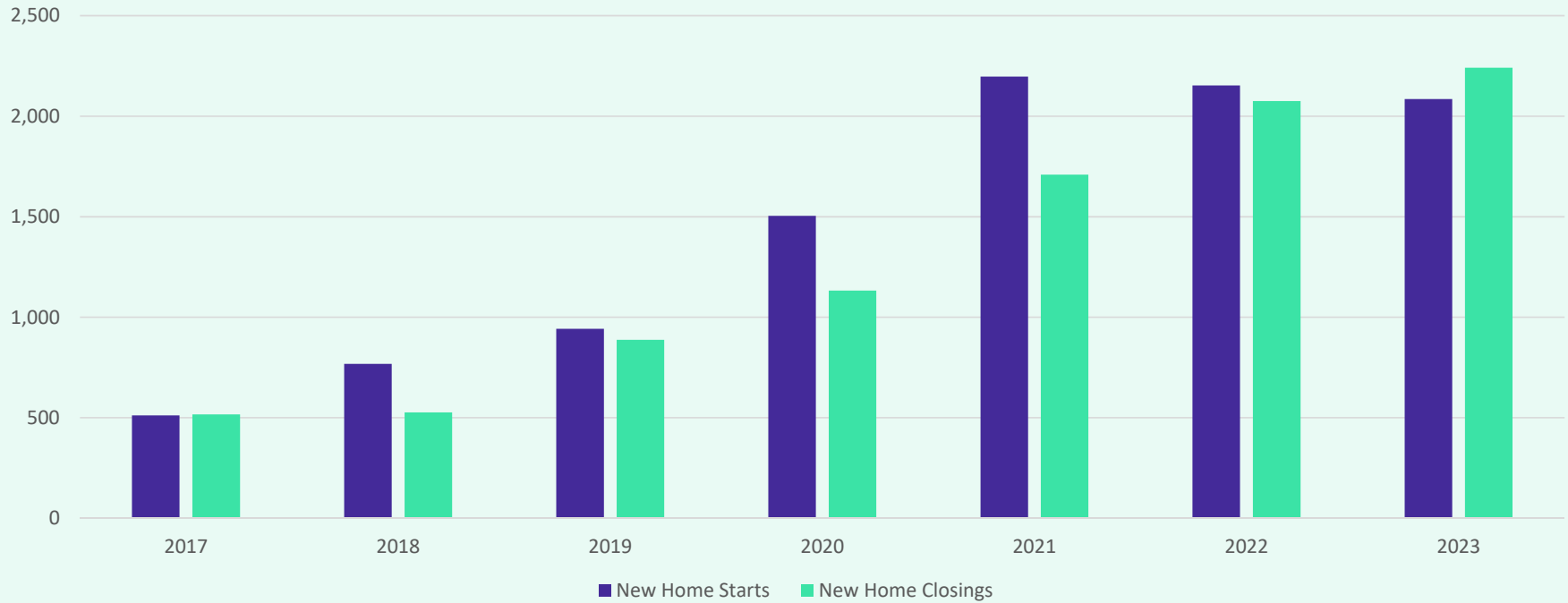
San Antonio New Home Ranking Report

ISD Ranked by Annual Closings – 4Q23

Rank	District Name	Annual Starts	Annual Closings	Inventory	VDL	Future
1	NORTHSIDE ISD	3,058	3,759	2,262	7,385	23,106
2	COMAL ISD	2,143	2,942	1,853	5,059	21,027
3	EAST CENTRAL ISD	1,548	2,186	902	5,120	25,279
4	MEDINA VALLEY ISD*	1,985	2,122	1,391	4,441	27,705
5	SOUTHWEST ISD	987	1,162	662	2,364	9,400
6	JUDSON ISD	750	1,134	493	885	1,095
7	SCHERTZ-CIBOLO-U CITY ISD	688	881	552	1,831	6,745
8	NAVARRO ISD	745	767	444	1,323	4,397
9	BOERNE ISD	596	717	479	1,266	10,377
10	NEW BRAUNFELS ISD	504	706	335	1,135	6,714
11	SOUTHSIDE ISD	575	506	352	1,098	10,754
12	NORTH EAST ISD	322	473	198	824	5,528
13	SEGUIN ISD	348	441	222	671	5,323
14	SOUTH SAN ANTONIO ISD	125	221	102	229	539
15	SAN ANTONIO ISD	100	168	152	265	816
16	LYTLE ISD	62	73	29	405	1,046
17	MARION ISD	106	53	83	233	4,388
18	ALAMO HEIGHTS ISD	19	36	46	18	19
19	EDGEWOOD ISD	0	27	0	0	42
20	HARLANDALE ISD	0	27	0	14	43

* Based on additional Zonda Education housing research

District New Home Starts and Closings by Quarter

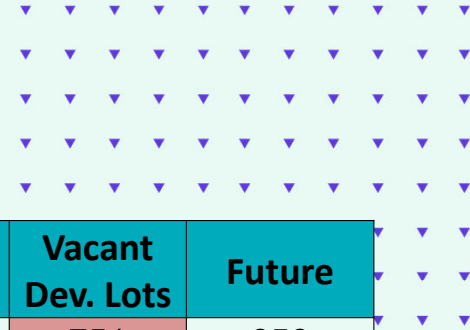


Starts	2017	2018	2019	2020	2021	2022	2023
1Q	112	124	161	299	526	633	405
2Q	143	163	277	273	528	702	557
3Q	150	199	254	397	495	538	657
4Q	107	282	251	535	648	280	466
Total	512	768	943	1,504	2,197	2,153	2,085

Closings	2017	2018	2019	2020	2021	2022	2023
1Q	119	109	192	199	401	400	546
2Q	133	146	242	293	485	559	509
3Q	134	132	209	296	432	593	655
4Q	131	140	245	345	391	523	531
Total	517	527	888	1,133	1,709	2,075	2,241

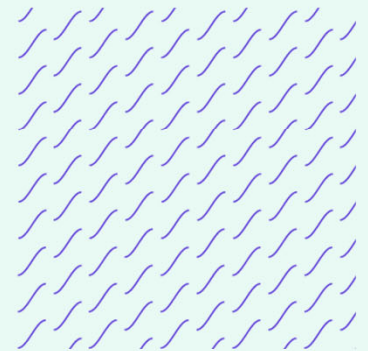


District Housing Overview by Elementary Zone



Elementary	Annual Starts	Quarter Starts	Annual Closings	Quarter Closings	Under Const.	Inventory	Vacant Dev. Lots	Future
CASTROVILLE	84	30	94	21	62	107	751	856
LACOSTE	201	54	170	34	108	119	452	2,968
LADERA	426	151	353	82	336	448	1,547	6,950
LUCKEY RANCH	171	21	162	35	79	119	460	3,725
POTRANCO	422	68	487	135	226	261	851	11,574
SILOS	681	142	856	224	325	337	380	1,632
Grand Total	1985	466	2122	531	1,136	1,391	4,441	27,705

- Highest activity in the category
- Second highest activity in the category
- Third highest activity in the category



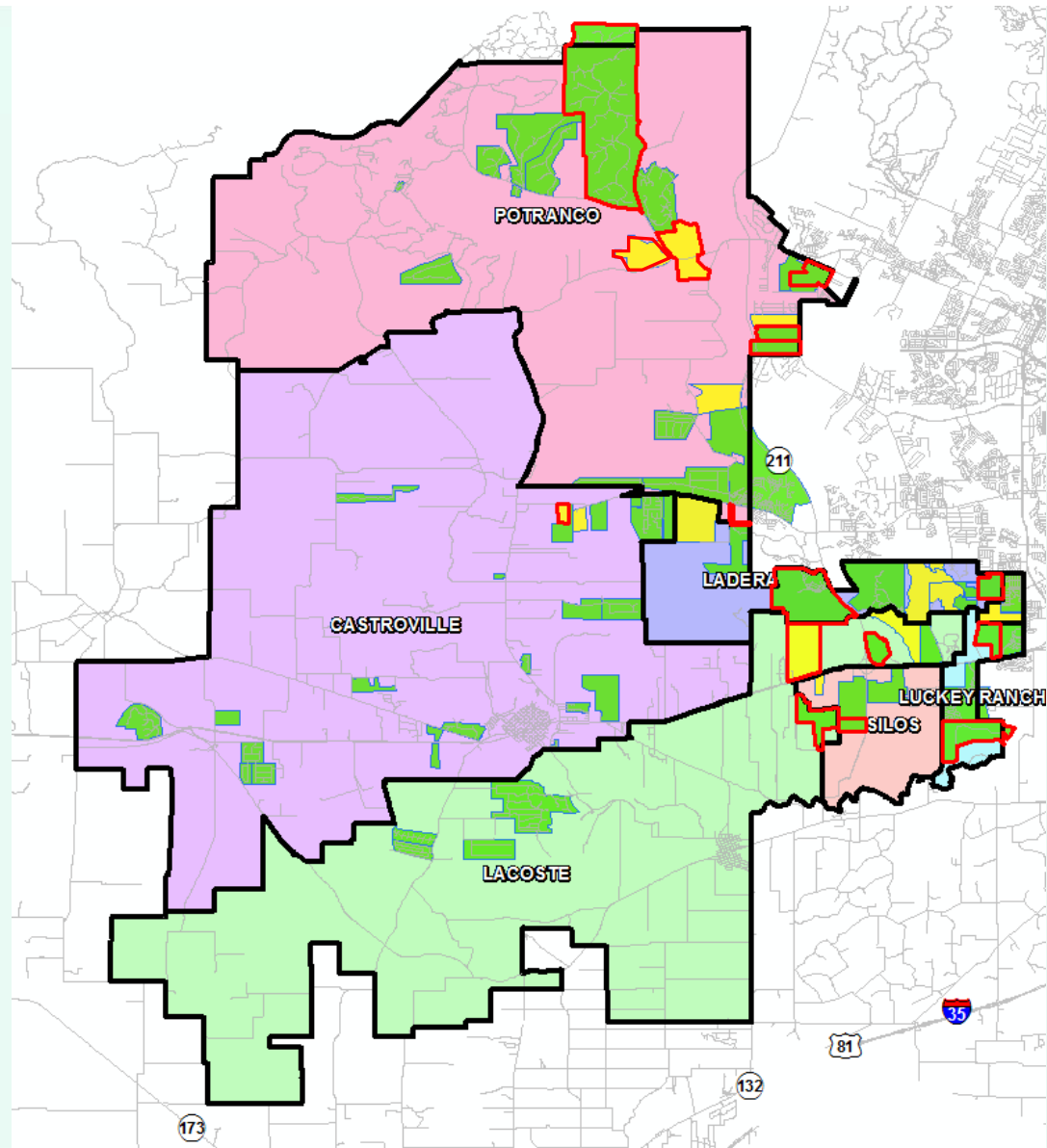


District Housing Overview

- The district has 60 actively building subdivisions
- Within MVISD there are 14 future subdivisions in various stages of planning
- Of these, groundwork is underway on more than 2,100 lots within 15 subdivisions

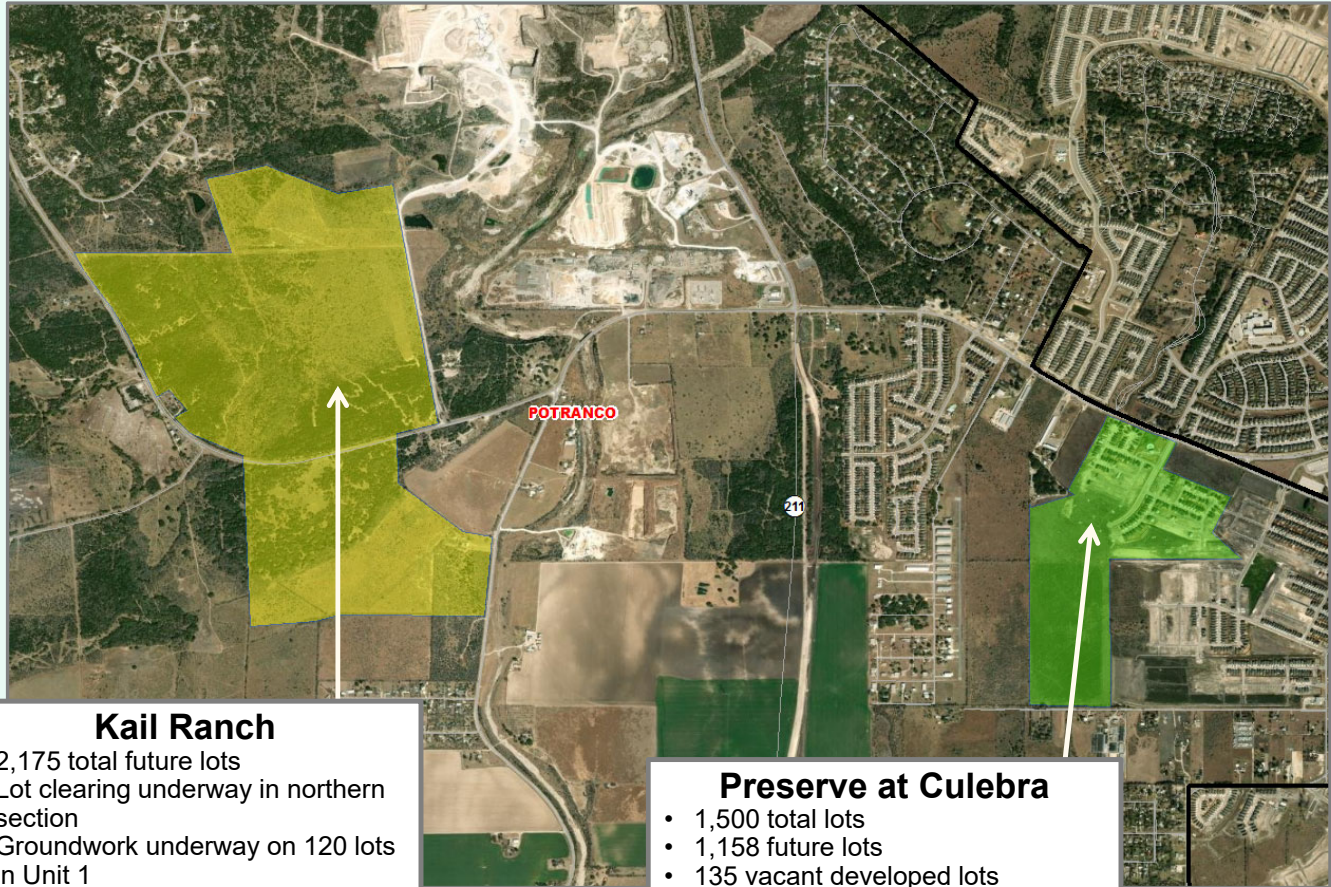
Subdivisions

- ACTIVE
- FUTURE
- Groundwork Underway





Residential Activity



Kail Ranch

- 2,175 total future lots
- Lot clearing underway in northern section
- Groundwork underway on 120 lots in Unit 1
- Anticipate homebuilding fall 2024

Preserve at Culebra

- 1,500 total lots
- 1,158 future lots
- 135 vacant developed lots
- 39 homes under construction
- 157 occupied homes
- 52 lots in Unit 3 delivered for homebuilding 4Q23
- Closed 25 homes in 4Q23, closed 118 homes in last 12 months
- \$290K+
- Current Student Yield = 0.178



Residential Activity



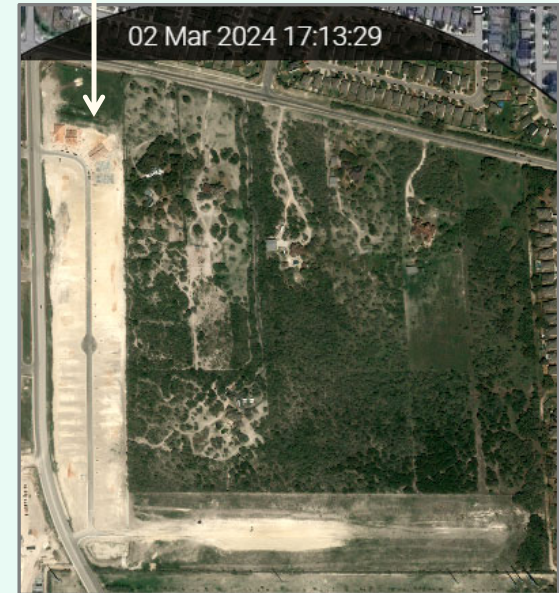
Hunters Ranch

- 1,547 total lots
- 261 future lots
- 690 vacant developed lots
- 174 homes under construction
- 380 homes occupied
- Started 104 homes in last 12 months
- Delivered 64 lots in Phase 14B & 88 lots in Unit 20 for homebuilding 4Q23
- Homebuilding started on 240 four-plex units Nov 2023
- \$260K - \$380K
- Current Student Yield = 0.692



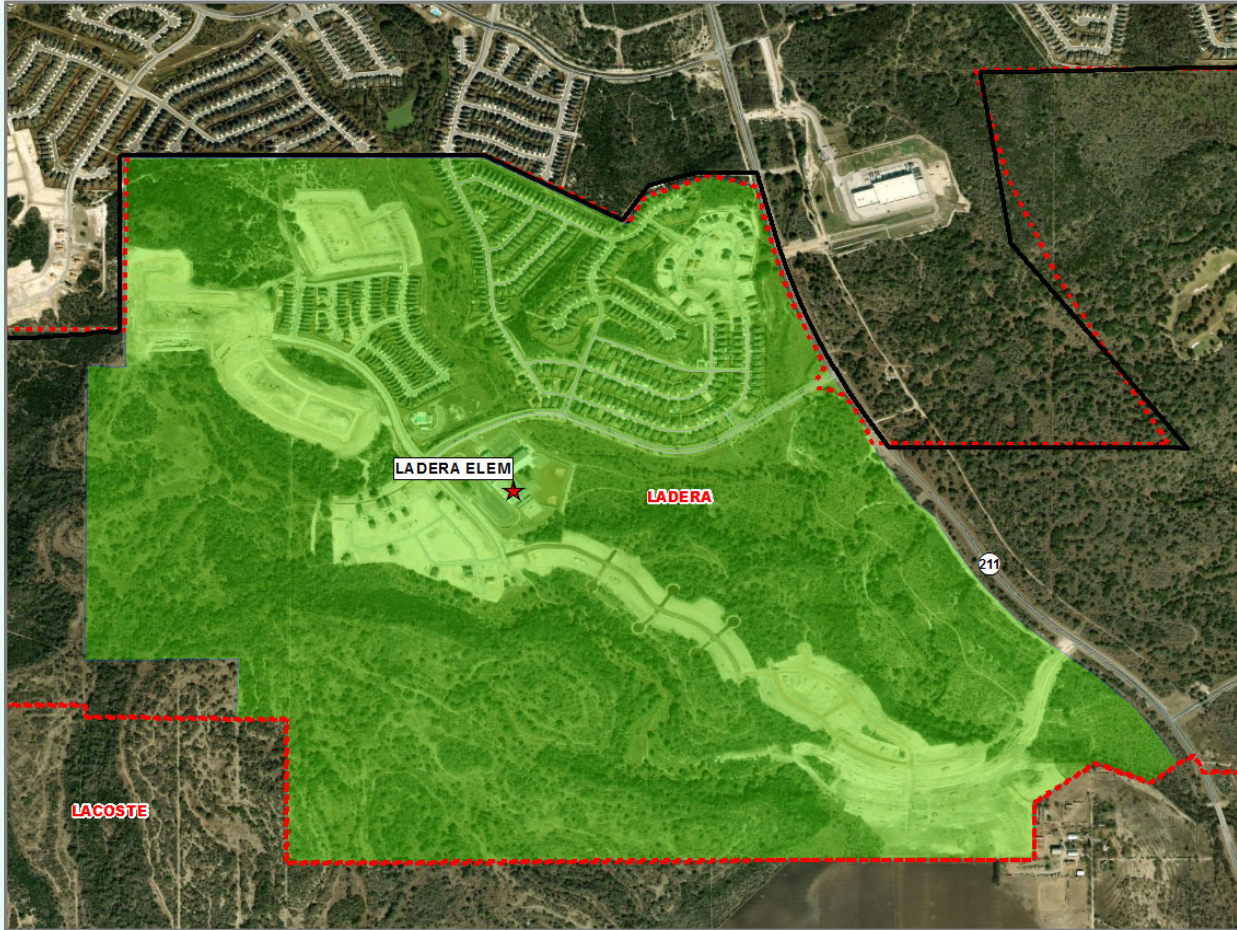
Future Duplexes

- 120 total duplex lots
- 114 vacant developed lots
- 6 homes under construction
- Groundwork & roadwork underway
- Homebuilding started March 2024

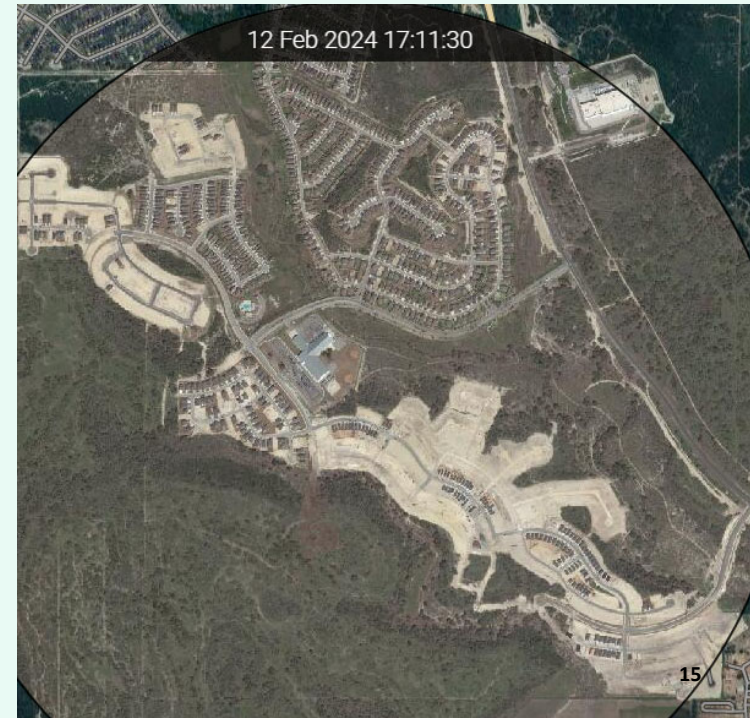




Residential Activity



- ### Ladera
- 2,474 total lots
 - 1,129 future lots
 - 630 vacant developed lots
 - 119 homes under construction
 - 543 homes occupied
 - Started 102 homes in 4Q23, started 180 homes in last 12 months
 - Streets being paved for 235 lots in Unit 1B
 - \$335K+
 - Current Student Yield = 0.53

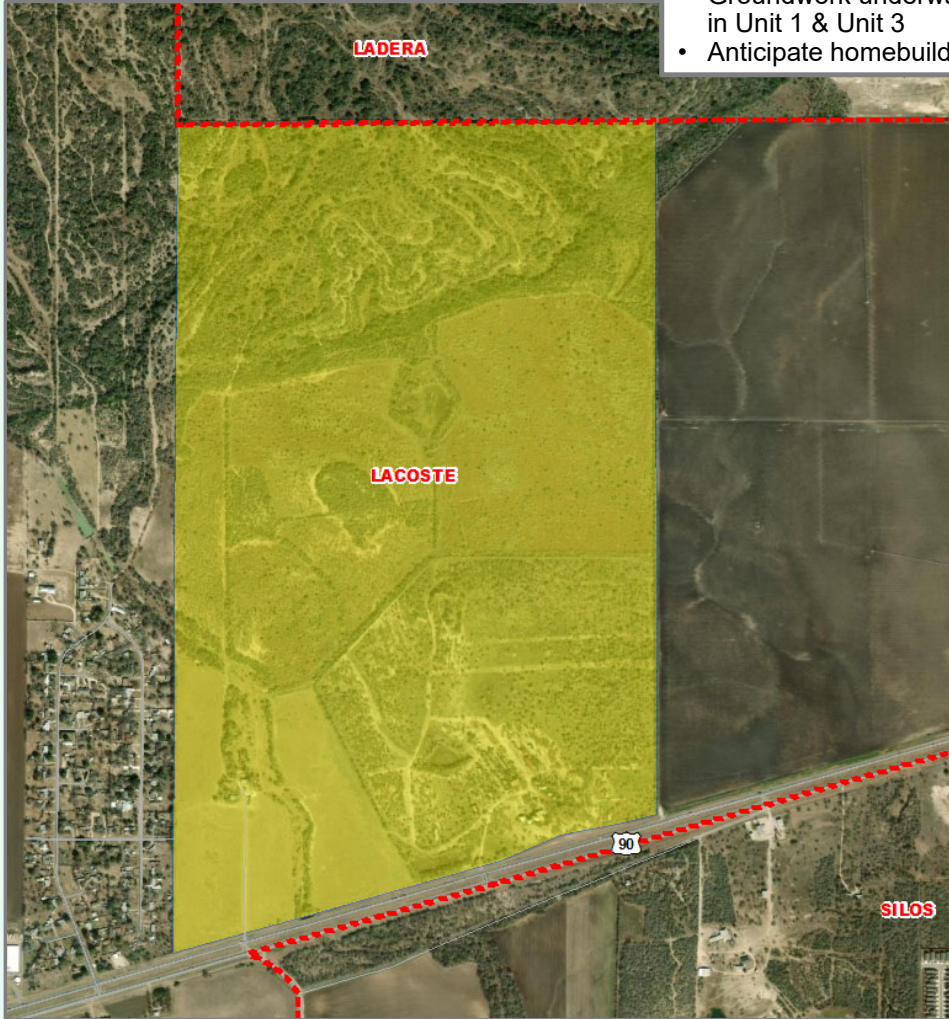




Residential Activity

Stonehill

- 1,460 total future lots
- Groundwork underway on 204 lots in Unit 1 & Unit 3
- Anticipate homebuilding Fall 2024

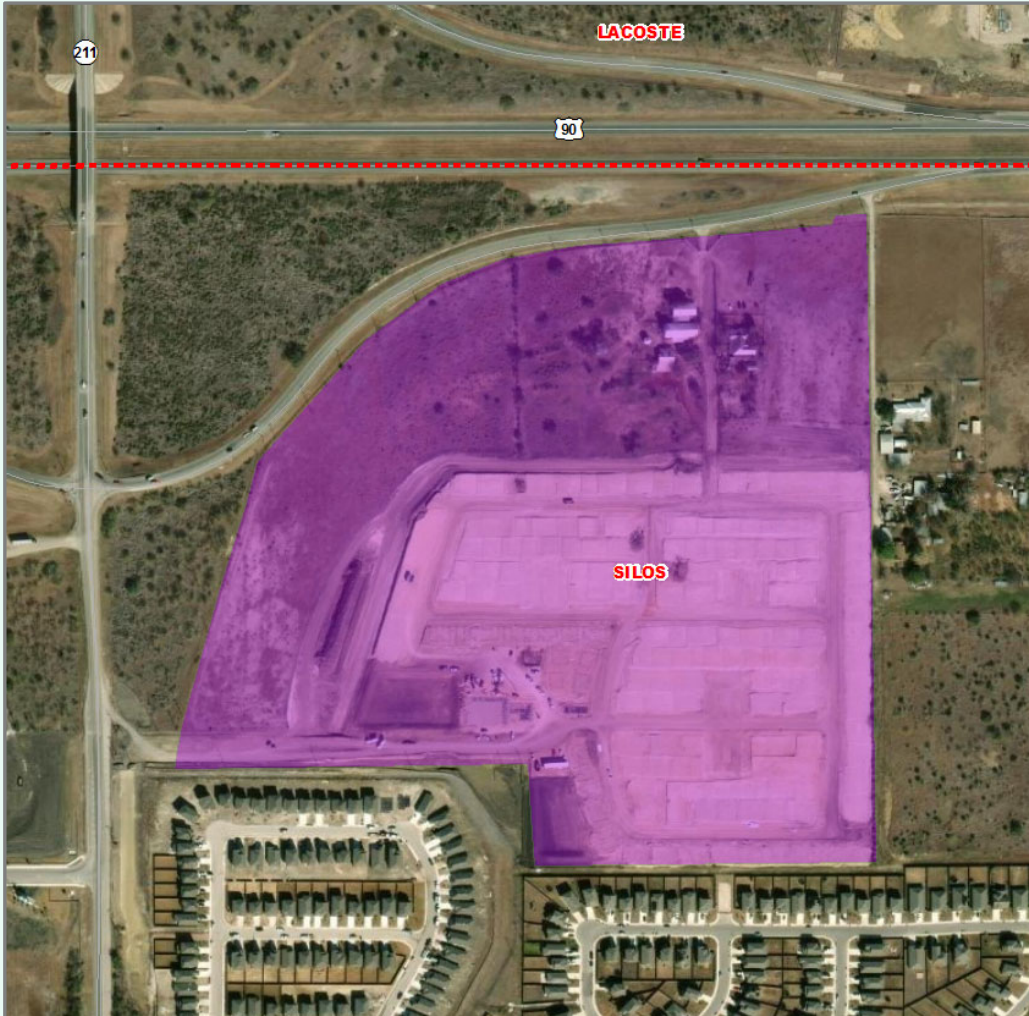


12 Feb 2024 17:11:30



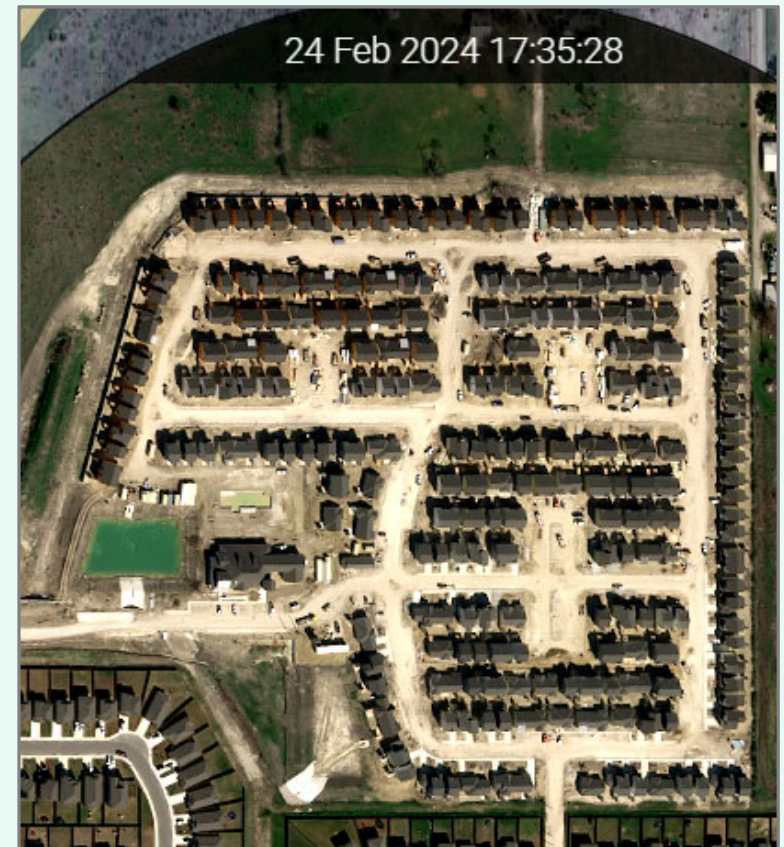


Multi-Family Activity



Artesia at Medina Valley

- 285 build-to-rent units under construction
- Groundwork began Oct 2022
- First foundations laid Jan 2023
- Estimated lease date March 2024





Ten Year Forecast by Grade Level

Year (Oct)	EE	PK	K	1st	2nd	3rd	4th	5th	6th	7th	8th	9th	10th	11th	12th	Total	Total Growth	% Growth
2019/20	30	181	431	408	422	411	447	470	483	465	469	436	433	399	367	5,852	385	7.0%
2020/21	26	160	398	474	429	461	460	473	509	489	490	483	449	434	390	6,125	273	4.7%
2021/22	49	186	483	489	527	489	499	519	524	545	539	518	522	458	438	6,785	660	10.8%
2022/23	89	257	565	582	576	623	558	607	623	578	618	602	559	537	449	7,823	1,038	15.3%
2023/24	66	322	623	624	631	653	690	632	655	676	644	666	632	578	527	8,619	796	10.2%
2024/25	89	433	682	701	695	684	713	753	690	713	736	696	693	634	572	9,484	865	10.0%
2025/26	89	461	752	781	785	775	765	795	836	752	785	779	723	696	634	10,408	925	9.7%
2026/27	89	480	837	870	865	870	862	849	862	917	822	830	781	726	668	11,329	920	8.8%
2027/28	89	522	903	935	956	948	953	947	911	928	983	869	832	784	697	12,257	928	8.2%
2028/29	89	565	969	1,014	1,019	1,047	1,041	1,051	992	979	993	1,040	871	835	753	13,258	1,001	8.2%
2029/30	89	619	1,029	1,090	1,108	1,123	1,151	1,143	1,106	1,051	1,042	1,050	1,042	858	801	14,302	1,044	7.9%
2030/31	89	677	1,087	1,150	1,185	1,208	1,220	1,249	1,205	1,172	1,118	1,102	1,054	1,026	823	15,365	1,063	7.4%
2031/32	89	731	1,169	1,205	1,244	1,284	1,312	1,325	1,318	1,279	1,249	1,183	1,105	1,037	985	16,515	1,150	7.5%
2032/33	89	778	1,250	1,291	1,302	1,341	1,388	1,424	1,397	1,398	1,365	1,321	1,186	1,087	995	17,612	1,097	6.6%
2033/34	89	784	1,298	1,359	1,395	1,406	1,449	1,500	1,482	1,483	1,492	1,443	1,324	1,167	1,044	18,715	1,103	6.3%

Yellow box = largest grade per year
 Green box = second largest grade per year



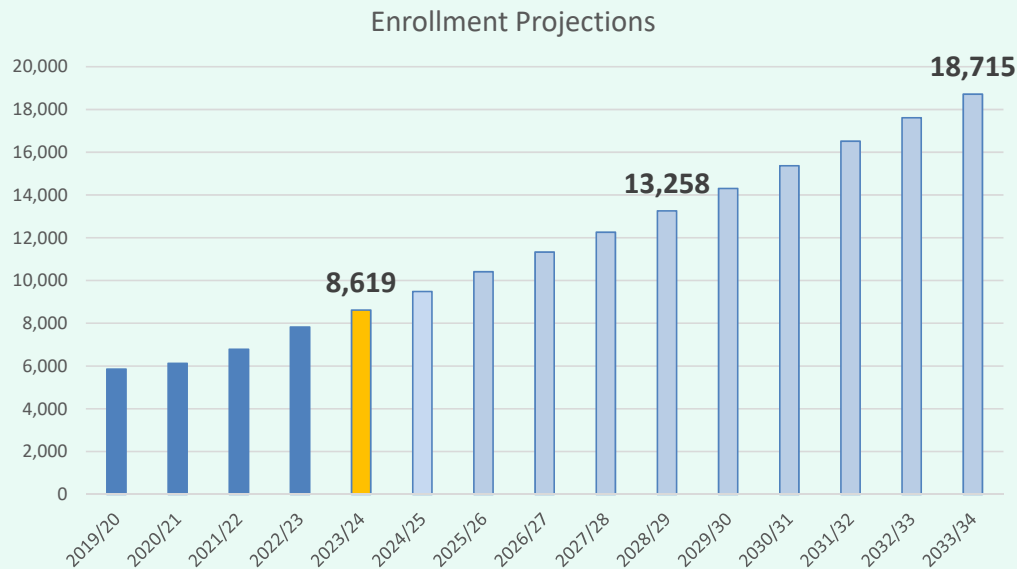
Ten Year Forecast by Campus

	Building	Fall	ENROLLMENT PROJECTIONS									
	Capacity	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34
ELEMENTARY CAMPUS												
CASTROVILLE ELEMENTARY	750	637	698	719	756	790	826	862	894	923	957	984
LACOSTE ELEMENTARY	850	870	655	688	757	842	935	1,048	1,164	1,260	1,361	1,455
LADERA ELEMENTARY	850	863	707	850	1,001	1,146	1,260	1,356	1,445	1,536	1,646	1,738
LUCKEY RANCH ELEMENTARY	850	981	915	985	1,078	1,176	1,268	1,375	1,488	1,582	1,674	1,742
POTRANCO ELEMENTARY	850	890	845	938	1,076	1,204	1,383	1,541	1,658	1,800	1,923	2,021
SILOS ELEMENTARY	850		930	1,023	1,054	1,095	1,123	1,170	1,216	1,258	1,302	1,340
ELEMENTARY TOTALS	5,000	4,241	4,750	5,203	5,722	6,253	6,795	7,352	7,865	8,359	8,863	9,280
Elementary Absolute Change		384	509	453	519	531	542	557	513	494	504	417
Elementary Percent Change		9.96%	12.00%	9.54%	9.98%	9.28%	8.67%	8.20%	6.98%	6.28%	6.03%	4.70%
LOMA ALTA MIDDLE SCHOOL	1,100	905	1,007	1,144	1,229	1,359	1,440	1,635	1,843	2,075	2,273	2,449
MEDINA VALLEY MIDDLE SCHOOL	1,100	1,070	1,132	1,229	1,372	1,463	1,524	1,564	1,652	1,771	1,887	2,008
MIDDLE SCHOOL TOTAL	2,200	1,975	2,139	2,373	2,601	2,822	2,964	3,199	3,495	3,846	4,160	4,457
Middle School Absolute Change		156	164	234	228	221	142	235	296	351	314	297
Middle School Percent Change		8.58%	8.30%	10.94%	9.61%	8.50%	5.03%	7.93%	9.25%	10.04%	8.16%	7.14%
MEDINA VALLEY HIGH SCHOOL	2,350	2,403	2,595	2,832	3,006	3,182	3,499	3,751	4,005	4,310	4,589	4,978
High School #2					Open							
HIGH SCHOOL TOTAL	2,350	2,403	2,595	2,832	3,006	3,182	3,499	3,751	4,005	4,310	4,589	4,978
High School Absolute Change		256	192	238	173	176	317	252	254	305	279	389
High School Percent Change		11.92%	7.98%	9.16%	6.12%	5.86%	9.97%	7.21%	6.76%	7.61%	6.48%	8.47%
DISTRICT TOTALS	9,550	8,619	9,484	10,408	11,329	12,257	13,258	14,302	15,365	16,515	17,612	18,715
District Absolute Change		796	865	925	920	928	1,001	1,044	1,063	1,150	1,097	1,103
District Percent Change		10.18%	10.03%	9.75%	8.84%	8.19%	8.17%	7.88%	7.43%	7.48%	6.64%	6.26%

Yellow box = exceeds Building Capacity



Key Takeaways

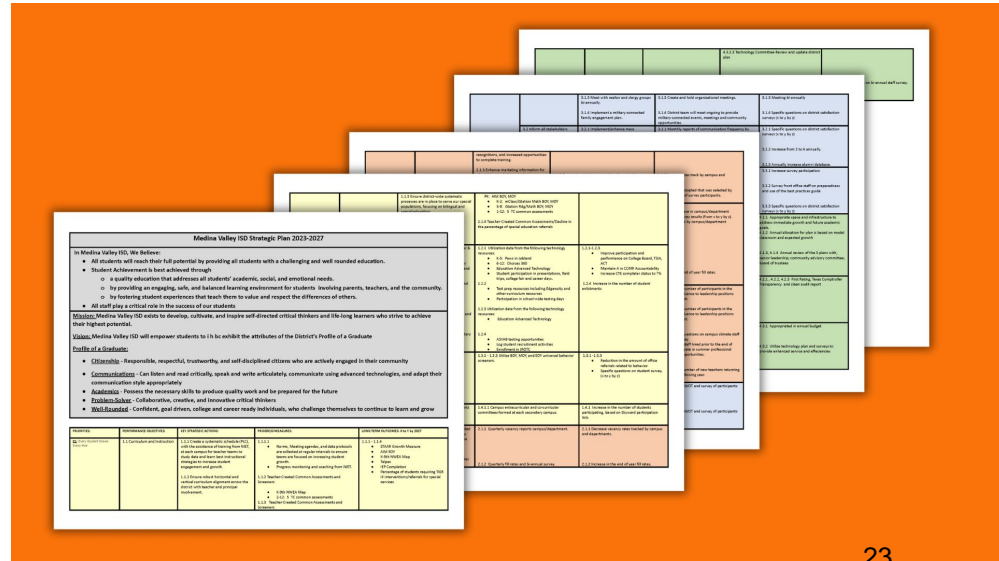


- Single family construction maintaining 2,000 home annual pace
- The district has 60 actively building subdivisions with over 4,400 lots available to build on
- MVISD has 14 future subdivisions with over 27,700 lots in the planning stages
- Groundwork is underway on more than 2,100 lots within 15 subdivisions
- Medina Valley ISD is forecasted to enroll more than 13,200 students by 2028/29 and more than 18,700 by 2033/34

DISTRICT SCORECARD

PRIORITIES

1. Every student grows every year
2. Recruit and retain staff
3. Foster an environment of parental and community involvement
4. Finance & Operations



DISTRICT SCORECARD

PRIORITIES # 2

Recruit

2.1.1 Implement multiple job fairs hosted at MVISD for professional and auxiliary staff that occur at strategic times of the year.

2.1.2 Increase the number of substitutes through a salary study, increased recognitions, and increased opportunities to complete training.

2.1.3 Enhance marketing information for all positions, including substitutes.

2.1.4 Explore flexible calendar options.

Retain

2.2.1 Hire and develop highly effective Principals that create a positive working environment/culture.

2.2.2 Initiate Auxiliary Staff Advisory Council to meet quarterly (move to bi-annual)²⁴ in order to increase two-way communication and career progression.

DISTRICT SCORECARD

2.2.3 Implement a salary study conducted by a third party every 2-3 years

2.2.4 Research strategies to assist with covering class periods that go unfilled by substitutes

Professional Development and Leadership Opportunities

2.3.1 Initiate a program to encourage and offset costs for teachers to earn advanced degrees and certifications.

2.3.2 Create an Aspiring Leadership Academy

2.3.3 Develop a meaningful and differentiated Professional Development Plan base on job embedded requirements and staff input and choice (teachers and non teachers)

2.3.4 Implement the new teacher induction and mentoring program.

Vacancies

Current Vacancies:

- 4 Teacher (3 are New Allocations)
- 4 Special Education Aides

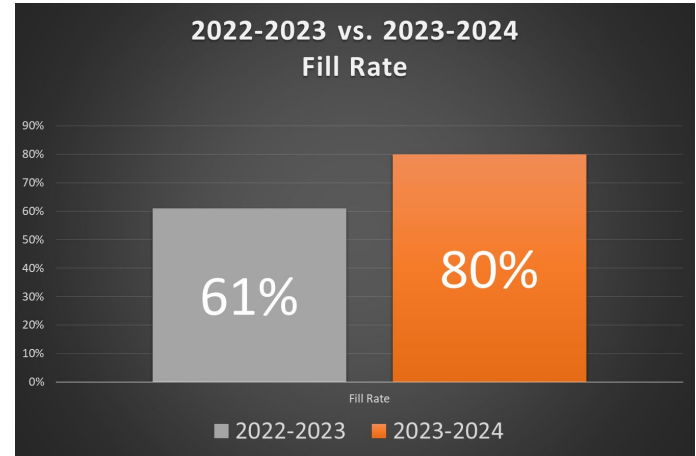
Recruitment for 2024-2025

- March 23, 2024 and June we will be hosting career fairs
- Job Advertisement campaigns implemented
 - Facebook ads
 - Website banners
 - Newsletter advertisements
 - Indeed job postings




Substitute Improvements

- Currently have 200 Substitutes
 - Added 138 new substitutes this school year
- Monthly substitute orientations implemented
 - 7 orientations held this school year
 - 20-28 potential subs attend
- Implemented monthly Stellar Sub recognition
- Increased daily fill rate to 75%-80%




2024-2025 Calendar

2024-2025
Academic Calendar
approved by Board
January 22, 2024



June

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						



Academic Calendar 2024-2025

August

- 2 Teacher Workday
- 5 Teacher Workday
- 6-9 Professional Development Days
- 12 Teacher Workday

September

- 2 Student/Teacher Break
- 23 Student Holiday/Teacher PD

October

- 14-15 Student Holiday/Teacher Trade Out Day
- 16-18 Student/Teacher Break

November

- 11 Student Break/Teacher PD
- 25-29 Thanksgiving Break

December

- 20 Early Release
- 23-31 Student/Teacher Break

January

- 1-3 Student/Teacher Break
- 6 Student Break/Teacher Workday
- 7 Student Break/Teacher PD
- 20 Student/Teacher Break
- 24 Student Holiday/Teacher Compliance

February

- 17 Student/Teacher Break
- 24 Student Break/Teacher PD

March


- 10-14 Student/Teacher Break

April

- 18 Student/Teacher Break
- 21 Bad Weather Makeup Day


May

- 26 Student/Teacher Break
- 29 Early Release
- 30 Teacher PD/Workday




December

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				




January

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	




February

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	




March

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



April

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



May

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Legend

- Student/Teacher Break
- Student Holiday/Teacher Workday
- Student Holiday/Trade Out Day
- Professional Development Day
- Student Holiday/Teacher Compliance Day
- Early Release
- Bad Weather Makeup Day

8449 FM 471 S,
Castroville, TX 78009

830.931.2243
www.mvisd.com

The Teacher Advisory Committees and DWAC developed 2 calendars with innovative breaks and professional development days spread throughout the year.

A survey to vote on the calendar was shared with the school community; Calendar 1 won the survey with 62% of the vote. The calendar has a Fall Break during October.

MVISD New Teacher Academy 2023-2024

Our new teachers to MVISD have participated in observations throughout the district and have been fortunate to have amazing mentors assigned to them by their principals. They collaborate, build relationships, and learn together. We continue to meet and collaborate. We also celebrate our 2nd year teachers and work to retain these amazing additions to MVISD.



My first year teaching in general has been a whirlwind of learning experiences. I truly believe that the staff at MVISD has helped me succeed as much as I can and I am truly thankful for that. They have made the first year possible for a new teacher!

Kathryn Thompson (MVISD New Teacher 2023-2024)

2nd Year Teacher Celebration!

“

I teach, What's Your Super Power?" mugs were delivered to all teachers with a reminder of how much we appreciate them!

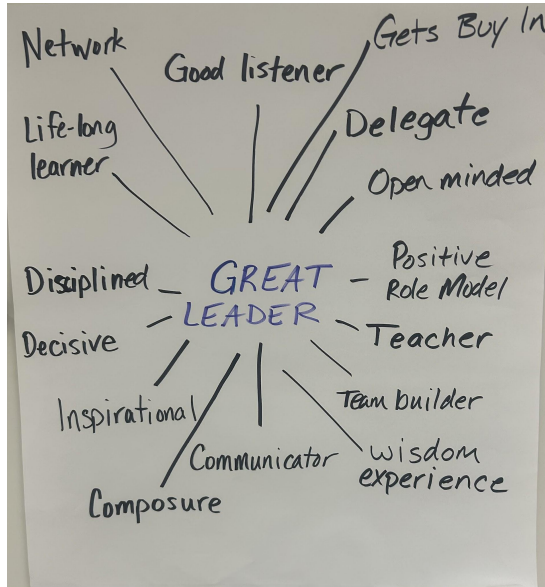


We teach because in a world where there is little hope, teachers can be the only light for a child who has been left in the dark. -anonymous (Shared by Lauren Cole - 2nd Year MVISD Teacher)



MVISD Aspiring Leaders Academy 2023-2024

"The single biggest way to impact an organization is to focus on leadership development. There is no limit to the potential of an organization that recruits good people, raises them up as leaders and continually develops them."



John Maxwell.



The Purpose of Aspiring Leaders Academy...

- **Build pipeline of future leaders to support the infrastructure of our fast growth district**
- **Create and foster interdistrict relationships and collaboration**
- **Refine and clarify participants' leadership style, strengths, and goals**
- **Develop a shared vision of Educational Leadership in Medina Valley ISD**

Our Aspiring Leaders will also be part of our professional development sessions this summer.

2023-2024 Meeting Dates:

November 2, January 31, February 28, March 27, April 24



Medina Valley
INDEPENDENT SCHOOL DISTRICT

**Board of Trustees Meeting:
Silos Elementary School
Construction Briefing**

GENERAL PROJECT SUMMARY:

General Contractor (CMR): _____ Nunnelly General Contractor

Original Substantial Completion Date: _____ April 2024

Requested Days to Date: _____ Twenty-two (22)

Original Contract Sum (GMP): _____ \$42,139,608.00

Change Order Sum to Date: _____ \$0.00

Current Contract Sum: _____ \$42,139,608.00

Percentage of Work Complete: _____ 84% - Pay Application No. 18 (Feb. 2024)

\$35,474,007 Total Stored/Completed

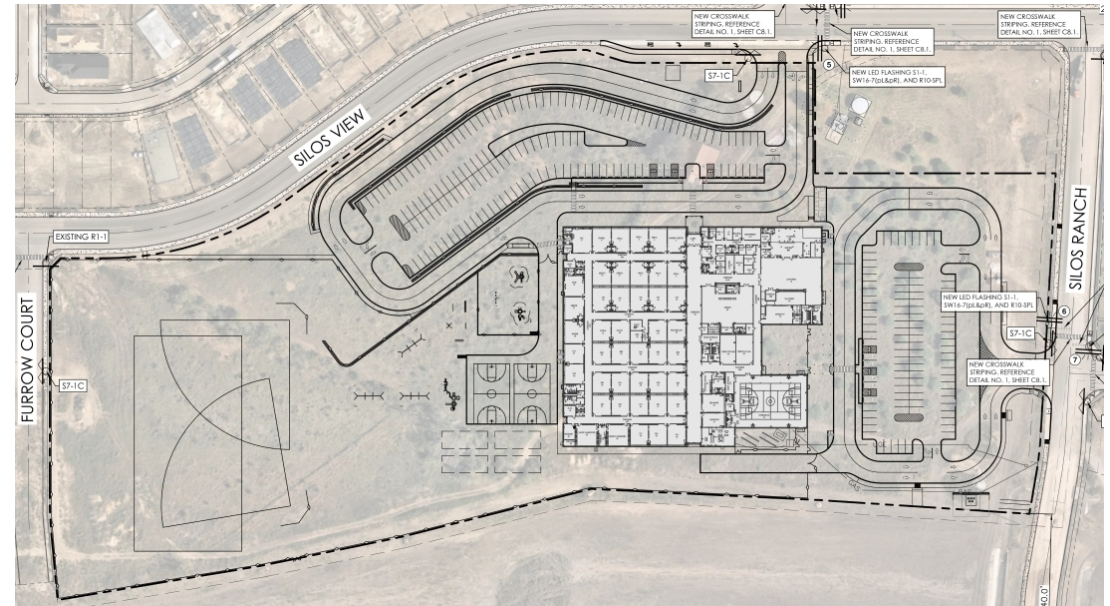
RECENT CONSTRUCTION ACTIVITY

1. Site & Building Exterior

- Asphalt has been placed at staff parking lot and bus drive
- Sidewalks and flatwork is on-going
- Top soil and landscaping installation has started
- Exterior canopies being installed
- Metal panels on exterior walls near complete
- Exterior window shades near complete

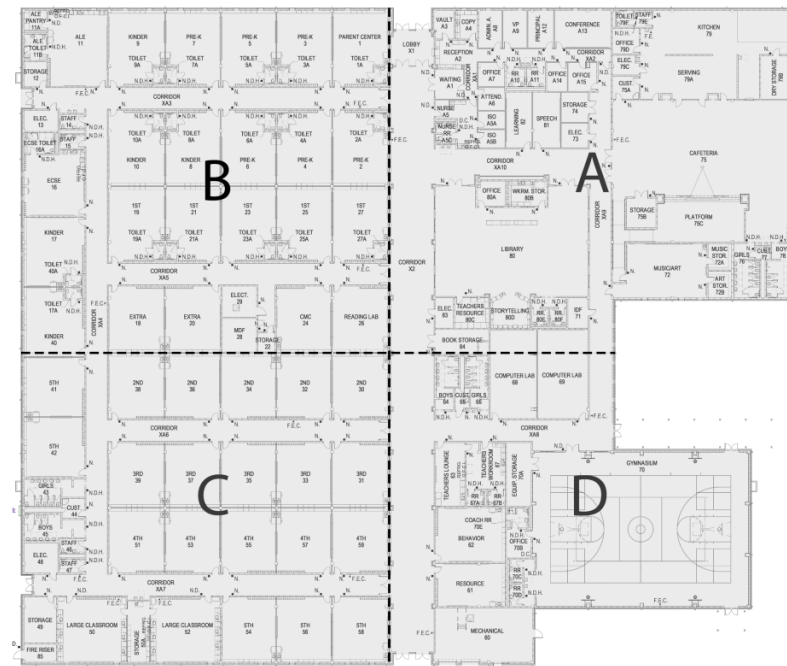
2. Building Interior

- Punch-list walks have begun
- MVISD custodial staff have begun waxing classrooms
- Pending millwork is being installed throughout
- Last sections of floor finishes are being installed
- Kitchen equipment on-site
- Gym equipment is installed and padding near complete
- Finishes and acoustical paneling being installed throughout
- Accessories being installed in all areas



2 WEEK LOOK-AHEAD SUMMARY:

1. Continue site flatwork and asphalt
2. Continue work on deceleration lane at main entrance
3. Complete exterior metal panels
4. Complete millwork installation
5. Continue finishes throughout
6. Begin site fencing



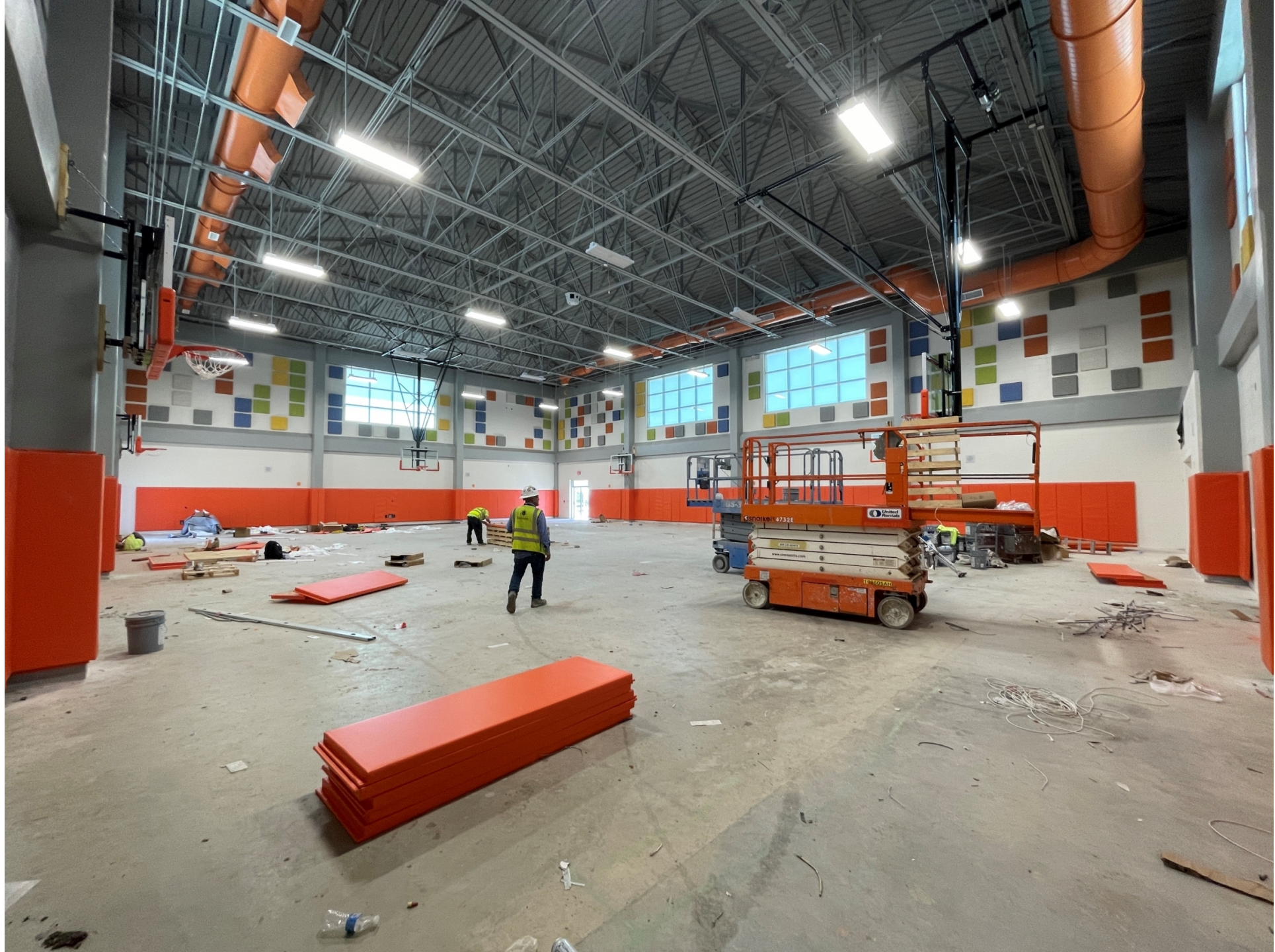














Medina Valley
INDEPENDENT SCHOOL DISTRICT

**Board of Trustees Meeting:
Medina Valley High School 2
Construction Briefing**

GENERAL PROJECT SUMMARY:

General Contractor (CMR): Bartlett Cocke General Contractors

Original Substantial Completion Date: June 2026

Requested Days to Date: Zero (0)

Contract Sum (GMP): \$254,950,157.00

Change Order Sum to Date: \$0.00

Current Contract Sum: \$254,950,157.00

Percentage of Work Complete: 8% - Pay Application No. 4 (Feg. 2024)
\$19,166,967 Total Stored/Completed









Medina Valley
INDEPENDENT SCHOOL DISTRICT

**Board of Trustees Meeting:
MVHS Stadium Turf Project
Construction Briefing**

GENERAL PROJECT SUMMARY:

General Contractor (CMR): _____ WR Griggs Construction
Company, Inc

Original Substantial Completion Date: _____ July 2024

Requested Days to Date: _____ Zero (0)

Original Contract Sum (GMP): _____ \$4,947,000.00

Change Order Sum to Date: _____ \$0.00

Current Contract Sum: _____ \$ 4,947,000.00

Percentage of Work Complete: _____ 22% - Pay Application No. 1
\$831,910 Total Stored/Competed







Medina Valley Independent School District

Monthly Financial Report

February 2024

Executive Summary

Financial Highlights: Currently, the district has collected 62% of budgeted revenue and spent 48% of budgeted expenses. The Food Service Fund has collected 62% of budgeted revenues and spent 51% of budgeted expenses. The Debt Service Fund has collected 84% of budgeted revenue and spent 59% of budgeted expenses.

Fund Balance

	General Fund	Food Service	Debt Service
Audited Fund Balance as of August 31, 2023	\$ 29,969,909	\$ 2,953,438	\$ 7,195,244
Year-to-Date Revenue	\$ 53,451,141	\$ 3,668,454	\$ 23,473,356
Year-to-Date Expenditures	\$ (42,229,199)	\$ (3,340,976)	\$ (16,390,105)
Fund Balance as of February 29, 2024	\$ 41,191,851	\$ 3,280,916	\$ 14,278,495

Budget Amendments

	General Fund	Food Service	Debt Service
Revenue	\$ -	\$ -	\$ -
Expenditures	\$ 2,383,395	\$ -	\$ -

**FEBRUARY 2023-2024
MEDINA VALLEY INDEPENDENT SCHOOL DISTRICT**

ESTIMATED REVENUES	CURRENT BUDGET	YTD ACTUAL	BALANCE
5700 - LOCAL REVENUES	\$35,055,513	\$31,120,621	\$3,934,892
5800 - STATE PROGRAM REVENUES	\$49,155,004	\$22,139,170	\$27,015,834
5900 - FEDERAL REVENUES	\$1,540,000	\$191,350	\$1,348,650
TOTAL REVENUES	\$85,750,517	\$53,451,141	\$32,299,376
PROPOSED APPROPRIATIONS			
11 - INSTRUCTION	\$49,638,445	\$24,211,294	\$25,427,151
12 - INST. RESOURCES & MEDIA SVCS	\$551,395	\$301,021	\$250,374
13 - CURRICULUM DEV.& INST.STF DEV	\$875,433	\$578,361	\$297,072
21 - INSTRUCTIONAL LEADERSHIP	\$1,296,439	\$501,586	\$794,853
23 - SCHOOL LEADERSHIP	\$4,573,079	\$2,213,402	\$2,359,677
31 - GUIDANCE & COUNSELING	\$3,421,399	\$1,582,835	\$1,838,564
32 - SOCIAL WORK SERVICES	\$813,033	\$398,473	\$414,560
33 - HEALTH SERVICES	\$837,682	\$416,012	\$421,670
34 - PUPIL TRANSPORTATION	\$5,102,793	\$3,090,691	\$2,012,101
35 - FOOD SERVICES	\$254,213	\$61,167	\$193,046
36 - COCURR./EXTRACURR.ACTIVITIES	\$2,549,970	\$1,220,064	\$1,329,906
41 - GENERAL ADMINISTRATION	\$2,722,585	\$1,377,906	\$1,344,679
51 - PLANT MAINTENANCE & OPERATIONS	\$8,816,150	\$4,110,557	\$4,705,593
52 - SECURITY & MONITORING SERVICES	\$1,186,108	\$537,403	\$648,705
53 - DATA PROCESSING SERVICES	\$2,368,611	\$1,335,150	\$1,033,461
61 - COMMUNITY SERVICES	\$9,373	\$5,288	\$4,085
71 - DEBT SERVICES	\$86,065	\$0	\$86,065
81 - FACILITIES ACQ. & CONSTRUCTION	\$1,822,505	\$9,676	\$1,812,830
95 - PYMTS.TO JJAEP PROGRAMS	\$5,000	\$0	\$5,000
99 - OTHER INTERGOVERNMENTAL CHARGE	\$650,000	\$278,312	\$371,688
TOTAL APPROPRIATIONS	\$87,580,277	\$42,229,199	\$45,351,078

2023-2024 FUND BALANCE = \$ 29,969,908

3 MONTH OPERATING CASH FLOW = \$ 21,895,069

**FEBRUARY 2023-2024
MEDINA VALLEY INDEPENDENT SCHOOL DISTRICT**

ESTIMATED REVENUES	CURRENT BUDGET	YTD ACTUAL	BALANCE
5700 - LOCAL REVENUES	\$1,875,327	\$1,080,484	\$794,843
5800 - STATE PROGRAM REVENUES	\$35,438	\$0	\$35,438
5900 - FEDERAL REVENUES	\$4,029,726	\$2,587,970	\$1,441,756
TOTAL REVENUES	\$5,940,491	\$3,668,454	\$2,272,037
PROPOSED APPROPRIATIONS			
35 - FOOD SERVICES	\$6,512,006	\$3,340,976	\$3,171,030
TOTAL APPROPRIATIONS	\$6,512,006	\$3,340,976	\$3,171,030

2023-2024 FUND BALANCE = \$ 2,953,438

3 MONTH OPERATING CASH FLOW = \$ 1,628,002

**FEBRUARY 2023-2024
MEDINA VALLEY INDEPENDENT SCHOOL DISTRICT**

ESTIMATED REVENUES	CURRENT BUDGET	YTD ACTUAL	BALANCE
5700 - LOCAL REVENUES	\$24,540,481	\$22,505,855	\$2,034,626
5800 - STATE PROGRAM REVENUES	\$3,343,378	\$967,501	\$2,375,877
TOTAL REVENUES	\$27,883,859	\$23,473,356	\$4,410,503
PROPOSED APPROPRIATIONS			
71 - DEBT SERVICES	\$27,883,859	\$16,390,105	\$11,493,755
TOTAL APPROPRIATIONS	\$27,883,859	\$16,390,105	\$11,493,755

2023-2024 FUND BALANCE = \$ 7,195,244

3 MONTH OPERATING CASH FLOW = \$ 6,970,965

Medina Valley ISD

Bond 2023 Summary

As of February 29, 2024

<i>2023 Bond Projects</i>	<i>Original Budget</i>	<i>Adjusted Budget</i>	<i>Cumulative Encumbrances</i>	<i>Cumulative Expenses</i>	<i>Balance</i>
High School #2	\$ 323,000,000	\$ 323,000,000	\$ 248,596,162	\$ 20,608,743	\$ 53,795,095
Traffic Improvements	\$ 4,000,000	\$ 4,000,000	\$ 262,892	\$ 1,075,316	\$ 2,661,793
Agricultural & Jr. ROTC Facility	\$ 14,000,000	\$ 14,000,000	\$ 32,500	\$ -	\$ 13,967,500
Safety & Security Projects	\$ 5,000,000	\$ 5,000,000	\$ -	\$ 46,586	\$ 4,953,414
Land	\$ 30,000,000	\$ 30,000,000	\$ 212,569	\$ 3,800,238	\$ 25,987,193
Project Savings	\$ -	\$ -	\$ -	\$ -	\$ -
Total Projects	\$ 376,000,000	\$ 376,000,000	\$ 249,104,122	\$ 25,530,884	\$ 101,364,994
Fees Associated with Sale of Bond		\$ 830,037	\$ -	\$ 830,037	\$ -
Total Bond Package	\$ 376,000,000	\$ 376,830,037	\$ 249,104,122	\$ 26,360,921	\$ 101,364,994
Bond Interest		\$ 11,511,242	\$ -	\$ -	\$ 11,511,242
Salaries	\$ -	\$ 124,797	\$ -	\$ 124,797	\$ -
Total Interest Earnings	\$ -	\$ 11,636,039	\$ -	\$ 124,797	\$ 11,511,242

**Unaudited*

Medina Valley Independent School District

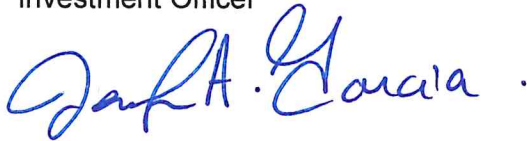
INVESTMENT REPORT FOR THE QUARTER ENDING NOVEMBER 30, 2023

In keeping with Board Policy CDA please find attached the 1ST Quarterly Investment report for fiscal year 2023-2024. This report describes the investment position of the school district for the referenced period. Investments are structured to be consistent with the school district's policy and in accordance with the investment strategies defined within the policy framework pursuant to Section 2256.023 of the Public Funds Investment Act.

Submitted by:



Dr. Scott Caloss
Superintendent
Investment Officer



Jennifer A. Garcia
Director of Finance & Budget
Investment Officer

Medina Valley Independent School District

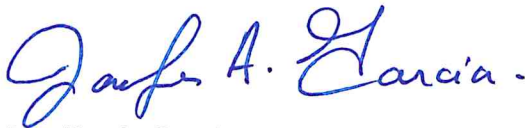
INVESTMENT REPORT FOR THE QUARTER ENDING FEBRUARY 29, 2024

In keeping with Board Policy CDA please find attached the 2nd Quarterly Investment report for fiscal year 2023-2024. This report describes the investment position of the school district for the referenced period. Investments are structured to be consistent with the school district's policy and in accordance with the investment strategies defined within the policy framework pursuant to Section 2256.023 of the Public Funds Investment Act.

Submitted by:



Dr. Scott Caloss
Superintendent
Investment Officer



Jennifer A. Garcia
Director of Finance & Budget
Investment Officer



Medina Valley
INDEPENDENT SCHOOL DISTRICT

Superintendent Briefing

March 25, 2024



The Loma Alta Choir, combined with MVMS, competed for the first time ever in the annual UIL Evaluation and received superior ratings from every judge.

What an incredible achievement!

14 MVHS TAFE (Texas Association of Future Educators) members competed against more than 2,000 peers from high schools all over the State at the Teach Tomorrow Summit. 8 of them advanced to the Educators Rising National competition this summer.

It's an amazing outcome for the program's first year!





MVHS Alejandro Saucedo and Tatym Carnley won their first 1st place medal for the B Draw Mixed Doubles at the Whataburger Invitational.



MVHS JV Colorguard earned 2nd place and Varsity 3rd place at the TECA Seguin Contest!



More than 130 students shined bright on the field as they showed their athletic spirit during the district's third-annual Special Olympics, a program which provides athletic competition in Olympic-type sports for children and adults with disabilities.

We're so proud of all our students!



Since the beginning of the school year, the Medina Valley ISD Child Nutrition Department has served more than 1 MILLION meals!

Employees of the Month



Loma Alta Middle School
Receptionist
Veronica Martinez



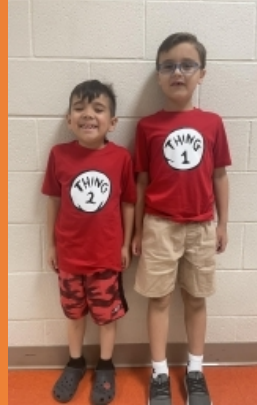
Loma Alta Middle School
Band Director
Jessica Maple

★ March 2024 ★

School Social Workers Week



We thank our social workers who “rise up” each and every day for our students, families and community.



Read Across America Week



DISTRICT ENROLLMENT

	5/25/23	3/18/24
Castroville Elementary	646	629
LaCoste Elementary	771	916
Ladera Elementary	778	911
Luckey Ranch Elementary	892	999
Potranco Elementary	899	931
Medina Valley Middle School	1,051	1,082
Loma Alta Middle School	801	936
Medina Valley High School	2,113	2,353
DISTRICT-WIDE	7,951	8,757

Medina Valley Independent School District
Regular School Board Meeting

Board Minutes

February 26, 2024, 6:00 PM

MVISD Board Room, 8449 FM 471 S., Castroville, TX 78009

A **Regular Board Meeting** of the Board of Trustees was held Monday, February 26, 2024, beginning at 6:00 pm at the Medina Valley ISD Central Office Board Room.

I. First Order of Business

A Call Meeting to Order

Beth Zinsmeyer, Board President, called the Medina Valley ISD Regular Board Meeting to order at 6:00 pm.

B Establish a Quorum

A quorum of the Board Members were present, Matt Castiglione, Jennilea Campbell, Veronica Cavazos, Jason Bonney, Nathan Fillingier, Blane Nash and Beth Zinsmeyer.

C Pledge of Allegiance to the Flag followed by a moment of silence

Everyone joined in the Pledge of Allegiance to the American Flag and the Texas Flag, followed by a moment of silence.

II. Public Hearing on the Texas Academic Performance Report (TAPR)

A Receive Public Comments on the Texas Academic Performance Report (TAPR)-
none

III. Student/Staff Recognition

A Star Students - LaCoste Elementary

B Above & Beyond Service Staff Recognition - LaCoste Elementary

The Board took a 5-minute break.

IV. Public Comment

James Dillion, Topic: Rezoning of Potranco Ranch

Analisa Roland, Topic: Rezoning of Potranco Ranch

Emerson Roland, Topic: Rezoning of Potranco Ranch

Anthony Lopez, Topic: Rezoning

Sandra McClure on behalf of Brandon Roland, Topic: Rezoning of Potranco Ranch

Brenda Kuehl, Topic: Rezoning

Fernando Aguirre, Topic: Rezoning

V. Announcements/Communications/Presentations

A Elementary Attendance Zone Presentation, presented by Dr. Caloss

The Board took a 5-minute break.

Medina Valley Independent School District
Regular School Board Meeting

Board Minutes

February 26, 2024, 6:00 PM

MVISD Board Room, 8449 FM 471 S., Castroville, TX 78009

- B Board Committee Reports
 - Finance & Operations Committee, presented by Matt Castiglione, Committee Chair
 - Construction Committee, presented by Blane Nash, Committee Chair
 - Curriculum Committee, presented by Jennilea Campbell, Committee Member

- C Construction Briefing, presented by Rafael Barajas
 - Silos Elementary Project
 - High School #2 Project
 - Medina Valley High School Stadium Turf Project

- D Financial Briefing, presented by Crystal Hermesch
 - General Fund Financial Statement
 - Child Nutrition Financial Statement
 - Debt Service Fund Financial Statement
 - Bond 2023 Capital Projects Report
 - Quarterly Investment Report

- E Medina Valley ISD's Scorecard, Priority #1 Update, presented by Brandi Hendrix

- F First Reading for District Initiated Revisions to Local Policies FFA, FMH, and EI, presented by Dr. Caloss

- G Superintendent Briefing, presented by Dr. Caloss
 - Student Achievements
 - Staff Achievements
 - District Enrollment Numbers
 - Career and Technical Education Recognition video

VI. Discussion and Possible Action Items

- A Consider Approval of Minutes for Regular Board Meeting on January 22, 2024, and Special Board Meetings on January 22, 2024, and February 7, 2024

Matt Castiglione made a Motion, seconded by Jennilea Campbell, to approve the Board Minutes for the January 22, 2024 Regular Meeting, January 22, 2024 and February 7, 2024 Special Meetings as presented. All of the Board Members voted for and the Motion passed.

**Medina Valley Independent School District
Regular School Board Meeting**

Board Minutes

February 26, 2024, 6:00 PM

MVISD Board Room, 8449 FM 471 S., Castroville, TX 78009

B Consider Approval of Bus Purchases

Jason Bonney made a Motion, seconded by Nathan Fillinger, to approve the purchase of 12 Buses from Longhorn Bus Sales as presented. All of the Board Members voted for and the motion passed.

C Consider Approval of Purchase of Uniforms for The Middle School 's Athletic Program

Blane Nash made a Motion, seconded by Matt Castiglione, to approve the purchase of Uniforms for Middle School Athletics from Game One as presented. All of the Board Members voted for and the Motion passed.

D Consider Approval of Band Instrument Purchases

Jason Bonney made a Motion, seconded by Nathan Fillinger, to approve the purchase of High School Band Instruments from Taylor Music as presented. All of the Board Members voted for and the Motion passed.

E Consider Approval of Medina Valley Middle School Cafeteria Seating Purchase

Matt Castiglione made a Motion, seconded by Nathan Fillinger, to approve the purchase of Medina Valley Middle School cafeteria seating from Edu-Source Corp as presented. All of the Board Members voted for and the Motion passed.

F Consider Approving the Selection of Zayo Inc. for Wide Area Network Fiber Construction and Service

Blane Nash made a Motion, seconded by Jason Bonney, to approve the selection of Zayo Inc. for Wide Area Network Fiber Construction and Service as presented. All of the Board Members voted for and the Motion passed.

G Consider Approval of Budget Amendment

Nathan Fillinger made a Motion, seconded by Jason Bonney, to approve the budget amendment as presented. All of the Board Members voted for and the Motion passed.

**Medina Valley Independent School District
Regular School Board Meeting**

Board Minutes

February 26, 2024, 6:00 PM

MVISD Board Room, 8449 FM 471 S., Castroville, TX 78009

- H Consider Approving Selection of an Engineering Firm for the Medina Valley High School Portable Infrastructure Design Services

Matt Castiglione made a Motion, seconded by Jason Bonney, to approve the selection of Moy Tarin Ramirez Engineers, LLC for the Medina Valley High School Portable Infrastructure Design Services as presented. All of the Board Members voted for and the Motion passed.

- I Consider Approval of Modifications to the Employment Contract Forms beginning in the 2024-2025 School Year

Jason Bonney made a Motion, seconded by Veronica Cavazos, to approve the modifications to the Employment Contract Forms beginning in the 2024-2025 School Year as presented. All of the Board Members voted for and the Motion passed.

- J Consider Adoption of Resolution related to SB 763

Jennilea Campbell made a Motion, seconded by Veronica Cavazos, to adopt the Resolution related to SB 763 as presented.

Nathan Fillinger voted for
Jason Bonney voted against
Jennilea Campbell voted for
Beth Zinsmeyer voted for
Matt Castiglione voted for
Blane Nash voted for
Veronica Cavazos voted for
The Motion passed.

- K Consider Adoption of the Medina Valley ISD Good Governance Handbook

Blane Nash made a Motion, seconded by Nathan Fillinger, to adopt the Medina Valley ISD Good Governance Handbook as presented. All of the Board Member voted for and the Motion passed.

- L Consider Acceptance of Certification of Unopposed Candidate for Single Member District #2

Matt Castiglione made a Motion, seconded by Nathan Fillinger, to accept the Certification of Unopposed Candidate for Single Member District #2 as presented. All of the Board Members voted for and the Motion passed.

Medina Valley Independent School District
Regular School Board Meeting

Board Minutes

February 26, 2024, 6:00 PM

MVISD Board Room, 8449 FM 471 S., Castroville, TX 78009

- M Consider Adoption of Order to Cancel the May 4, 2024 Trustee Election for Single Member District #1, which did not Receive any Candidates, and Single Member District #2 which Received one Candidate

Veronica Cavazos made a Motion, seconded by Matt Castiglione, to adopt the Order to Cancel the May 4, 2024 Trustee Election for Single Member District #1, which did not receive any candidates, and Single Member District #2 which received one candidate as presented. All of the Board Members voted for and the Motion passed.

VII. Closed Session

Board President, Beth Zinsmeyer announced at 8:59 pm that the Board of Trustees would convene in closed session as authorized by Section 551.074, and 551.076 of the Texas Open Meetings Act to consider agenda item VII A and B. No action will be taken in closed session.

- A Considering the deployment, specific occasions for, or implementation of, security personnel or devices (TX Govt. Code Section 551.076)
- B Personnel Matters: Resignations, Retirements, Leaves of Absence, Reassignments, New Employment, New Personnel Position, Duties/Responsibilities of Employees (TX Govt. Code Section 551.074)

Board President Beth Zinsmeyer announced that the Board would reconvene into Open Session on February 26, 2023 at 10:02 pm.

VIII. Continued Discussion and Possible Action Items

- A Consideration of future meeting dates

The next Regular Board Meeting is scheduled for March 25, 2024 at 6 pm.

IX. Adjournment

Nathan Fillinger made a Motion, seconded by Jason Bonney, to adjourn the Regular Board Meeting at 10:03 pm on February 26, 2024. All of the Board Members voted for and the Motion passed.

Beth Zinsmeyer, Board President

Jennilea Campbell, Board Secretary

Board Approved _____

Medina Valley Independent School District

Board Minutes

Special Board Meeting

Wednesday, March 6, 2024, 6:30 PM

Medina Valley ISD Central Office Board Room

A **Special Board Meeting** of the Board of Trustees was held Wednesday, March 6, 2024, beginning at 6:30 pm at the Medina Valley ISD Central Office Board Room.

I. First Order of Business

A Call Meeting to Order

Beth Zinsmeyer, Board President, called the Medina Valley ISD Special Board Meeting to order at 6:30 pm.

B Establish a Quorum

A quorum of the Board Members were present, Jason Bonney, Matt Castiglione, Veronica Cavazos, Nathan Fillinger, Blane Nash and Beth Zinsmeyer. Jennilea Campbell was absent.

C Pledge of Allegiance to the Flag followed by a moment of silence

Everyone joined in the Pledge of Allegiance to the American Flag and the Texas Flag, followed by a moment of silence.

II. Public Comment - none

III. Budget Workshop

IV. Adjournment

Nathan Fillinger made a Motion, seconded by Jason Bonney, to adjourn the Special Board Meeting at 7:40 pm on March 6, 2024. All of the Board Members voted for and the Motion passed.

Beth Zinsmeyer, Board President

Jennilea Campbell, Board Secretary

Board Approved _____

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Date: 03-26-2024

RE: Consider approving the purchase of Silos Elementary School Security Cameras Devices

- The District will be providing security cameras for the New Silos Elementary School Campus. Security cameras will be located throughout the interior, exterior, and parking lot equitable to the rest of MVISD campuses.
- Pricing was competitively procured through BuyBoard Purchasing Cooperative. Through this cooperative, proposals have already been through a competitive procurement process.
- MVISD will use BuyBoard Contract #661-22 to purchase from Altex Computers & Electronics the security cameras because it provides the District with the best value.
- The security camera devices purchase will be in the amount not to exceed \$148,564.27.
- 2019 Bond Funds will be used for this purchase
- It is recommended that the Board approves the purchase of Silos Elementary School Security Camera Devices from Altex Computers & Electronics.



Quote

#Q74768

Altex Computers & Electronics
 11342 IH35 North
 San Antonio TX 78233

2/14/2024

Bill To

MEDINA VALLEY ISD (N30)
 8449 FM 471 SOUTH
 CASTROVILLE TX 78009

TOTAL

\$148,564.27

Expires: 3/15/2024

Expires	Sales Rep
3/15/2024	Abel Carrasco

Title	Memo
	Silos

Quantity	Item	Rate	Amount
15	WV-S8574L i-PRO WV-S8574L 33MP Outdoor 4-Sensor Network Dome Camera with Night Vision	\$2,500.00	\$37,500.00
2	WV-S8573L i-PRO WV-S8573L 25MP 3.1mm Outdoor Multi-Sensor Network Dome Camera with AI Engine	\$2,185.00	\$4,370.00
20	WV-S8564L i-PRO WV-S8564L 25MP 3.1mm Outdoor 4-Sensor Network Dome Camera	\$2,185.00	\$43,700.00
5	WV-S22500-F3L i-Pro 5MP Vandal Resistant Indoor Dome Network Camera	\$499.95	\$2,499.75
2	WV-S1536LTN I-Pro 1080P OUTDOOR BULLET BOX CAMERA WITH AI ENGINE	\$749.00	\$1,498.00
18	WV-QSR503F1-W i-PRO WV-QSR503F1-W Shroud Mount Bracket (ANSI Female Thread, White)	\$50.54	\$909.72
18	PWM40AW i-Pro Americas Inc. PWM40AW	\$51.10	\$919.80

MERCHANDISE RETURN POLICY:

Altex will gladly Exchange or Refund your purchase within 14 days of the sale date, except as noted below. Title remains with seller until paid in full.

NON-RETURNABLE ITEMS INCLUDE:

Special Order Items, CPU's & Memory not installed by Altex, Labor, Software, Open & Used Printers, Media, Test Equipment, Batteries, Custom Cable Assemblies, and Any Item Modified, Altered, Defaced or Missing Package or Original Contents. A minimum 15% Restocking Fee may be charged on returned products. All refunds will be based on the method of payment. Customer is responsible for all shipping charges.

WARRANTY:

Altex offers a 90 day limited warranty on purchases, and a 30 day limited warranty on all Labor Services. See an Altex Sales Representative for complete details.

NET-30 ACCOUNTS:

When you provide a Check as payment, you authorize Altex to use information from your check to make a onetime electronic fund transfer from account or to process the payment as a check transaction. To opt out send an email to optout@altex.com



Quote

#Q74768

Altex Computers & Electronics
 11342 IH35 North
 San Antonio TX 78233

2/14/2024

Quantity	Item	Rate	Amount
2	WV-QWL500-W PINTEGRATED WALL MOUNT BRACKET (White), compatible with WV-U2xxx, S3xxx, S2xxx, X2xxx, X4xxx, S4xxx series	\$55.00	\$110.00
8	PACA4W CORNER MOUNT ADAPTOR WHITE	\$89.00	\$712.00
3	WV-QSR503M1-W i-PRO WV-QSR503M1-W Shroud Bracket (ANSI Male Thread, White)	\$69.00	\$207.00
5	WV-QCL101-W i-Pro Americas Inc. WV-QCL101-W - Pendant Mount Bracket, 1 Part, White	\$72.00	\$360.00
1	WV-S8563L i-PRO WV-S8563L 19MP Outdoor Multi-Sensor Network Dome Camera with AI Engine	\$1,935.00	\$1,935.00
2	VAX-IPRO-LPR-EDG EDGE LPR LICENSE FOR COMPATIBLE I-PRO AI-ENABLED IP CAMERAS	\$800.00	\$1,600.00
2	NIV IPRO Video Server 128TB-V4 i-PRO SRL2E, 2x XEON SILVER 8C/16T CPU, 64GB RAM, WIN SRVR 2019 STD OS 2x M.2 SSD (RAID1) - STOR: 8 x 16TB (128TB TOTAL, 112TB RAID) 5), 2 x 1GB RJ-45 & 2 x 10GB NIC- SFP+. RACK RAILS, VI ENTERPRISE SERVER ACTIVATION PRE-CONFIGURED + 1-YEAR VI HEALTH-MONITOR + ACTIVATION. 3-YEAR LIMITED HARDWARE WARRANTY WITH ON-SIGHT SERVICE AFTER	\$19,494.00	\$38,988.00
1	WV-U31401-F2L i-Pro Americas Inc. WV-U31401-F2L All-in-one Compact dome camera with IR-LED	\$329.00	\$329.00
8	NIV Rack Location SFP CISCO COMPATIBLE 1000BLX SMPERP LC 10KM 3.3V	\$35.00	\$280.00
8	NIV Enclosure Location Ruggedize SFP CISCO COMPATIBLE 1000BLX SMPERP LC 10KM 3.3V	\$60.00	\$480.00
8	NIV Rack Location GIGABIT ENET ION CARD CPNT 10/100/1000 TO SFP SLOT EMPTY	\$459.00	\$3,672.00

MERCHANDISE RETURN POLICY:

Altex will gladly Exchange or Refund your purchase within 14 days of the sale date, except as noted below. Title remains with seller until paid in full.

NON-RETURNABLE ITEMS INCLUDE:

Special Order Items, CPU's & Memory not installed by Altex, Labor, Software, Open & Used Printers, Media, Test Equipment, Batteries, Custom Cable Assemblies, and Any Item Modified, Altered, Defaced or Missing Package or Original Contents. A minimum 15% Restocking Fee may be charged on returned products. All refunds will be based on the method of payment. Customer is responsible for all shipping charges.

WARRANTY:

Altex offers a 90 day limited warranty on purchases, and a 30 day limited warranty on all Labor Services. See an Altex Sales Representative for complete details.

NET-30 ACCOUNTS:

When you provide a Check as payment, you authorize Altex to use information from your check to make a onetime electronic fund transfer from account or to process the payment as a check transaction. To opt out send an email to optout@altex.com



Quote

#Q74768

Altex Computers & Electronics
11342 IH35 North
San Antonio TX 78233

2/14/2024

Quantity	Item	Rate	Amount
2	NIV Rackmount 6-Slot Chassis w/ 1 ACPS	\$675.00	\$1,350.00
8	NIV HARDENED SFP SLOT RJ45 PORTS Hardened PoE+ Injector/ Converter(1) 100/1000Base-X SFP Slot + (2) 10/100/1000Base- T PoE+ Ports	\$399.00	\$3,192.00
8	NIV 48VDC DIN RAIL PS FOR PWR	\$185.00	\$1,480.00
8	NIV 14x12x8 Enclosure with Din Rail Mount Included	\$309.00	\$2,472.00
1	NIV TIPS: 230202 Security Systems Products and Services 230105 Technology Solutions Products and Services	\$0.00	\$0.00
1	NIV Region 20: 20022 Computer Products Education Technology	\$0.00	\$0.00
1	NIV BuyBoard: Audio Visual Equipment and Supplies 644-21 Technology Equipment, Products, Services and Software 661-22	\$0.00	\$0.00

Subtotal	\$148,564.27
Shipping Cost	\$0.00
Tax (%)	\$0.00
Total	\$148,564.27

MERCHANDISE RETURN POLICY:

Altex will gladly Exchange or Refund your purchase within 14 days of the sale date, except as noted below. Title remains with seller until paid in full.

NON-RETURNABLE ITEMS INCLUDE:

Special Order Items, CPU's & Memory not installed by Altex, Labor, Software, Open & Used Printers, Media, Test Equipment, Batteries, Custom Cable Assemblies, and Any Item Modified, Altered, Defaced or Missing Package or Original Contents. A minimum 15% Restocking Fee may be charged on returned products. All refunds will be based on the method of payment. Customer is responsible for all shipping charges.

WARRANTY:

Altex offers a 90 day limited warranty on purchases, and a 30 day limited warranty on all Labor Services. See an Altex Sales Representative for complete details.

NET-30 ACCOUNTS:

When you provide a Check as payment, you authorize Altex to use information from your check to make a onetime electronic fund transfer from account or to process the payment as a check transaction. To opt out send an email to optout@altex.com

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Date: 03-26-2024

RE: Consider approving the purchase of Silos Elementary Library Books

- The District will be providing library books for the New Silos Elementary School Campus.
- Library books suppliers were selected through the BuyBoard platform and invited to provide proposals. Pricing was competitively procured through BuyBoard Purchasing Cooperative.
- MVISD will use BuyBoard Contract #702-23 to purchase the school library books because it provides the District with the best value.
- The library book purchase will be in the amount not to exceed \$168,799.19.
- 2019 Bond Funds will be used for this purchase
- It is recommended that the Board approve the purchase of Silos Elementary School Library Books from Follet Content Solutions, LLC.



A Proposal prepared for Medina Valley Independent School District

**Submitted in Response to:
Silos Elementary School – Opening Day Collection**

Due Date: December 19, 2023

Follett Content Solutions, LLC
1340 Ridgeview Drive
McHenry, IL 60050
Phone | 888.511.5114
Fax | 800.852.5458

titlewave.com | follettlearning.com

Federal Tax ID | 87-2968865

“It Starts Here.”

ORIGINAL

SECTION 2.0: PRICING ESTIMATE

The table below outlines the estimated pricing for Silos Elementary School Opening Day Collection based on the special incentives we are offering for this opportunity. This offer is valid through 6/30/2025.

- **27.9% additional discount** on New School collection: Silos Elementary School
- **Free** Unpacking, Shelving, and Clean-up Support from the Follett Team
- **Free** Diversity & Social Emotional Learning (SEL) Analysis Tool, available in Titlewave®
- **Free** Automated Cataloging and Processing for all Print orders
- **Free** Automated Cataloging and Processing for all A/V orders

Savings Summary	
TOTAL STANDARD PRICE:	\$263,355.24
YOUR TOTAL SAVINGS:	\$94,556.05
YOUR TOTAL PRICE:	\$168,799.19

Please see the following page for a full pricing breakdown.

***Please Note:** This special offer is contingent on Medina Valley Independent School District submitting an initial purchase order for a New School collection that exceeds a minimum of \$75,000.00. The expiration date to utilize these incentives is 6/30/2025. A lower initial purchase order amount may affect the incentives being offered in this proposal.

When placing an order, please include the following information (as applicable): **quote ID number(s), name and number of this RFP, or your contract name and number.** Providing this information at the time of order placement ensures that you receive this guaranteed pricing and that your order is processed accurately. Your quote ID numbers for this proposal are listed below.

Medina Valley Fiction and Non-Fiction	Quote ID#11407175
Medina Valley Graphic Novels	Quote ID#11407183
Medina Valley Spanish	Quote ID#11407184
Medina Valley eBooks	Quote ID#11407164

The quote ID numbers are also listed at the top of the first page of each title list included in this proposal.

The additional discounts offered in this proposal may not be used in conjunction with any other discounts available from Follett Content Solutions, LLC including the additional discounts offered on large quantity purchases of the same FollettBound® title.

Quantity and Title Availability Disclaimer:

Book quantities and titles are subject to publisher availability at the time of order placement.

Full Pricing Breakdown				
This offer is valid through 6/30/2025.				
Item	QTY	Standard Price	Your Savings	Your Price
New School Collection**				
Medina Valley Fiction & non-fiction	11,560 units	\$206,871.66	\$57,717.19	\$149,154.47
Medina Valley Graphic Novels	825 units	\$15,232.93	\$4,249.99	\$10,982.94
Medina Valley Spanish	431 units	\$7,955.57	\$2,219.60	\$5,735.97
Medina Valley eBooks	193 units	\$4,058.00	\$1,132.18	\$2,925.82
Subtotal:		\$234,118.16	\$65,318.97	\$168,799.19
<i>**Note: "Standard Price" average book price is \$17.98</i>				
Services***				
Cataloging and Processing	(\$1.13/unit)	\$14,482.08	\$14,482.08	\$ 0.00
Estimated Shipping and Handling	12,816 units	\$4,755.00	\$4,755.00	\$ 0.00
White Glove Delivery and Shelving & Clean-up Support from Follett Team	Priced per site	\$10,000.00	\$10,000.00	\$ 0.00
Subtotal:		\$29,237.08	\$29,237.08	\$0.00
<i>***Please see following page for Services details.</i>				
Pricing Summary				
TOTAL STANDARD PRICE:		\$263,355.24	---	---
YOUR TOTAL SAVINGS:			\$94,556.05	---
YOUR TOTAL PRICE:				\$168,799.19

Your total price listed in the table above represents a **35.90% savings** from the overall standard price. These savings include the discounted New School collection and services.

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Date: 03-26-2024

RE: Consider approving the purchase of Silos Elementary School Furniture

- The District will be providing furniture for the New Silos Elementary School Campus. The overall furniture package will include administration, instructional, library and cafeteria furniture.
- MVISD will use BuyBoard Purchasing Cooperative Contract #667-22 to purchase the school furniture as it provides the District with the best value. Furniture suppliers were selected through BuyBoard and invited to provide proposals.
- Through this process it is recommended that the Board approves the purchase of furniture Packages 1, 2, 4, and 5 from Indeco Sales Inc. at a cost not to exceed of \$894,983.00.
- It is also recommended that the Board reject all bids for Packet 3 – Cafeteria Furniture as the manufactures submitted were not the specified manufacturer or an equal substitution.
- 2019 Bond Funds will be used for this purchase.



Silos Elementary Furniture, Fixture, and Equipment

Bid Tabulation

Project Name: Silos Elementary School Furniture, Fixture, and Equipment Owner: Medina Valley ISD MVISD Proposal No.: 60858 MTR Project No.: Bid Date: Monday, Marhy 11, 2024 at 2:00 PM Bids Due							
	Addendum No. 1	Package 1 Administration Furniture	Package 2 Instructional Furniture	Package 3 Cafeteria Furniture	Package 4 Library Furniture	Package 5 Storage Shelving	Bid Total Packages 1,2,4 &5
Vendor							
Lakeshore	✓	\$59,400.39	\$871,412.00	No Bid	\$92,384.48	No Bid	\$1,023,196.87
J.R. Inc.	✓	\$99,594.21	\$698,572.00	\$66,315.23	\$34,542.71	\$15,616.06	\$914,640.21
Indeco	✓	<u>\$98,161.00</u>	<u>\$682,419.00</u>	\$79,397.00	<u>\$97,539.00</u>	<u>\$16,864.00</u>	<u>\$894,983.00</u>
School Specialty	✓	\$99,559.29	\$614,841.91	\$64,985.49	No Bid	No Bid	\$779,386.69

*Blue underlined values indicate MVISD staff recommendation

*Red values indicates incomplete bids or not approved equal furniture submission

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Board Meeting Date: March 25, 2024

Agenda Item: Consider approval of Purchase over \$50,000 for Cafeteria Furniture for Castroville Elementary School

Background Information:

As part of the Child Nutrition (fund 240) excess net cash resource spend down plan, as approved by the Texas Department of Agriculture (TDA) on April 11, 2023, monies were budgeted for cafeteria furniture to provide additional seating and/or replacements in the cafeteria space(s).

Administrative Consideration:

- The quote as presented will provide 252 total seats, with 20 of those seats providing ADA seating.
- Tables with attached stool seating will provide our students with a defined space.
- 4 of the tables (48 seats) will be at a shorter table height (27") to provide an appropriate height for our youngest students.

Supporting Documents:

- The Edu-Source Corporation quote for cafeteria tables with attached stools and chairs for ADA spaces.
- Quote Analysis – 2 of 3 companies responded with quotes
- Scorecard – Quotes received; The Edu-Source received 21 points, Palmer Hamilton received 17 points and Radius Design Works did not respond

Recommendation:

It is recommended that the Board of Trustees approve the purchase over \$50,000 for Cafeteria Furniture for Castroville Elementary School with The Edu-Source Corporation in the amount of \$61,576.20 as presented.

Using the Choice Partners Co-op Cafeteria Trades 23/019TP-03 Addendum 1

The proportional spend outlined:

240 E 35 6399 00 881 0 99 0 01 @ 80% of total cost: \$49,260.96

199 E 35 6399 19 999 0 99 0 00 @ 20% of total cost: \$12,315.24

MVISD Quote Summary



The MVISD Quote Summary sheet is to be used for purchases that exceed \$10,000 but are less than \$50,000. In the spaces below, the end user is to provide all the information necessary for the MVISD Finance Department to review.

Quote Information

Description: Cafeteria Furniture

Date: 3.6.2024

Campus/Dept: Castroville

Contact: Tiffany Eckenrod

Supplier Information

Vendor #1

Company Name: The Edu-Source Corporation
 City/State: San Antonio, TX
 Contact Person: Alex Rios
 Phone: 210.699.4268
 Email: alex@edusourcecorp.com
 Comments: all items quoted ; lowest price with all included

Vendor #2

Company Name: Palmer Hamilton
 City/State: Elkhorn, WI
 Contact Person: Pamela Gannon
 Phone: 800.788.1028
 Email: PGannon@palmerhamilton.com
 Comments: Annette

Vendor #3

Company Name: Radius Design Works
 City/State:
 Contact Person:
 Phone:
 Email: c_berry@radiusdesignworks.com
 Comments: No Bid/ No response

Quote Responses

Item/Service Description
1 Please see typed quote summary for item list
2 Delivery
3 Installation
4
5
6
7
8
9
10

Quantity
1
1
1

The Edu-Source Corporation	
Unit Price	Total Per Item
1 \$ 54,046.20	\$ 54,046.20
2 \$ 4,500.00	\$ 4,500.00
3 \$ 3,030.00	\$ 3,030.00
4 \$ -	\$ -
5 \$ -	\$ -
6 \$ -	\$ -
7 \$ -	\$ -
8 \$ -	\$ -
9 \$ -	\$ -
10 \$ -	\$ -
TOTAL	\$ 61,576.20

Palmer Hamilton	
Unit Price	Total Per Item
\$ 60,765.90	\$ 60,765.90
	\$ -
\$ 2,632.35	\$ 2,632.35
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
TOTAL	\$ 63,398.25

Radius Design Works	
Unit Price	Total Per Item
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
	\$ -
TOTAL	\$ -

Award Information

Recommended Vendor(s): The Edu-Source Corporation

Award Amount \$ 61,576.20

Reason for Award:

Choice Partners Co-op Cafeteria Trades 23/019TP Addendum 1. Meets specifications for seating needs. These tables can be easily moved for different layouts and for cleaning. The tables fold up and roll very easily, this is helpful when the floor needs to be open, such as for floor polishing and event holding. These tables are the least expensive per seat and meet specs.

Table Quotes for Castroville - March 2024

Vendor Name		Chairs - standard ht	President Table - 12 stools	President Table - 12 stools 27" ht	President Table - 8 stools /w ADA seating	Graduate Table - 8 stools	Graduate Table - 6 stools /c ADA seating	Delivery/ Freight	Installation		Total
The Edu-Source Corp	Quantity	20	11	4	4	1	2	1	30		
	Cost of each	172.91	2,440.00	2,440.00	2,037.00	2,060.00	1,890.00	4,500.00	101.00		
	Total Cost	3458.2	26840	9760	8148	2060	3780	4500.00	3030.00		\$61,576.20
	Total Seats	20	132	48	32	8	12	0	0	0	252
	cost per seat										\$214.47
	Total /c install & delivery										\$244.35

Vendor Name		Seat Count - 252	chrome legs	18 MM MDF core tabletop or better	cost per seat (<=\$300)	ADA Count - requested 20	20 single chairs	seats/stools on tables		Score
The Edu-Source Corp	Score 0-3	3	3	3	3	3	3	3		21

Table Quotes for Castroville - March 2024

Vendor Name		Chairs - standard ht	Rectangular Table - 12 stools	Rectangular Table - 12 stools 27"	Rectangular Table - 8 stools /w ADA seating	Round Table - 8 stools	Round Table - 6 stools	Shipping	Installation	Discount (freight savings)	Total
Palmer Hamilton	Quantity	20	11	4	4	1	2	1	1	1	
	Cost of each	267.4	3,199.70	3,199.70	3,199.70	2,578.80	2,822.40	0.00	2,632.35	-13,600.00	
	Total Cost	5348.00	35196.70	12798.80	12798.80	2578.80	5644.80	0.00	2632.35	-13600.00	\$63,398.25
	Total Seats	20	132	48	32	8	12	0	0	0	252
	cost per seat										\$295.10
	Total /c install & delivery										\$251.58

Vendor Name		Seat Count - 252	chrome legs	18 MM MDF core tabletop or better	cost per seat (<=\$300)	ADA Count - requested 20	20 single chairs	seats/stools on tables		Score
Palmer	Score 0-3	3	3	0	2	3	3	3		17

Table Quotes for Castroville - March 2024

Vendor Name		Delivery	Installation	Total					
Radius Design Works	Quantity								
	Cost of each								
	Total Cost			0.00					
Did Not Respond	Total Seats	0	0	0					
	cost per seat			#DIV/0!					
Vendor Name	Seat Count - 252	chrome legs	18 MM MDF core tabletop or better	cost per seat (<=\$300)	ADA Count - requested 20	20 single chairs	warranty	seats/stools on tables	Score
Radius Design Works	Score 0-3								0

MEDINA VALLEY ISD
CASTROVILLE ES
CASTROVILLE TX 78009

DATE: 9/5/23

QUOTE

QTY	ITEM	ITEM NUMBER	SCHOOL UNIT PRICE	SCHOOL EXTENDED PRICE
CHAIRS				
20	CH1	CHAIRS + STOOLS- STANDARD HEIGHT CHAIR 4 LEG BASE NOTCH BACK FREESTANDNG CHAIR ASSEMBLY. LAINATE SHELL: SEAT AND BACK: STANDARD LAMINATE VERTICAL GRAIN DIRECTION ON REINFORCED CHROME FRAME STACKABLE AND OVERCAP NYLON GLIDE	\$172.91	\$3,458.20
MOBILE FOLDING				
11	SICO PRESIDENT TABLE WITH 12 STOOLS LINE ITEM 250	12'L X 30'H WITH 12 STOOLS; INCLUDES: 18MM MDF CORE TABLETOP, ARMOR EDGE, COMFORT STYLE STOOL DESIN WITH ACCENT GUARD, EXCLUSIVE STRUT; ASSIST, CENTER GRAVITY LOCK BAR; COLOR TBD CHROME LEGS	\$2,440.00	\$26,840.00
4	SICO PRESIDENT TABLE WITH 12 STOOLS (pre k height) LINE ITEM 250	12'L X 27"H WITH 12 STOOLS; INCLUDES: 18MM MDF CORE TABLETOP, ARMOR EDGE, COMFORT STYLE STOOL DESIN WITH ACCENT GUARD, EXCLUSIVE STRUT; ASSIST, CENTER GRAVITY LOCK BAR; COLOR TBD CHROME LEGS	\$2,440.00	\$9,760.00
4	SICO PRESIDENT TABLE ADA W/ 8 STOOLS LINE ITEM 250	12' L X 30"H WITH 8 STOOLS INCLUDES: 18MM MDF CORE TABLETOP, ARMOR EDGE, COMFORT STYLE STOOL DESIN WITH ACCENT GUARD, EXCLUSIVE STRUT; ASSIST, CENTER GRAVITY LOCK BAR; COLOR TBD CHROME LEGS	\$2,037.00	\$8,148.00
1	SICO GRADUATE TABLE WITH 8 STOOLS	54"L X 60 X 30"H WITH 8 STOOLS INCLUDES: 18MM MDF CORE TABLETOP, ARMOR EDGE, COMFORT STYLE STOOL DESIN WITH ACCENT GUARD, EXCLUSIVE STRUT ASSIST, CENTER GRAVITY LOCK BAR COLOR: TBD CHROME LEG	\$2,060.00	\$2,060.00
2	SICO GRADUATE ADA TABLE WITH 6 STOOLS	54"L X 60 X 30"H WITH 6 STOOLS INCLUDES: 18MM MDF CORE TABLETOP, ARMOR EDGE, COMFORT STYLE STOOL DESIN WITH ACCENT GUARD, EXCLUSIVE STRUT ASSIST, CENTER GRAVITY LOCK BAR COLOR: TBD CHROME LEG	\$1,890.00	\$3,780.00
PRODUCT TOTAL				\$54,046.20
FIELD SERVICE				
	FREIGHT		\$4,500.00	\$4,500.00
30	INSTALLATION	INCLUDES DELIVERY, ASSEMBLY, PLACEMENT OF NEW PRODUCT AND REMOVAL OF ALL DEBRIS	\$101.00	\$3,030.00
CONTRACT TOTAL				\$61,576.20
CHOICE PARTNERS 23/019TP ADDENDUM 1				

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Date: March 25, 2024

RE: Consideration and possible approval of a Budget Amendment

The 2023-2024 budget has been approved by the Board of Trustees according to Texas property Tax Code, section 26.09 (e). Amendments to that budget must also be Board approved. The administration recommends a reclassification of existing funds within the General Fund budget for the purchase of cafeteria tables and paint for Castroville ES.

Medina Valley Independent School District

BUDGET AMENDMENT REQUEST FORM

Board Meeting Presentation Date: March 25, 2024
Fund Name & Number: General Fund - 199
Dept. Requesting Budget Amendment: Child Nutrition

PURPOSE OF AMENDMENT:

Reclassification of Existing Funds

Function Increase	35	\$	17,000
Function Decrease	11	\$	17,000

EXPLANATION FOR AMENDMENT:

Function 35: General education portion of the Castroville ES cafeteria update

Function 11: Unallocated salaries in organization 999

Medina Valley Independent School District

Agenda Item Memorandum

To: MVIDS Board of Trustees

Date: March 25, 2024

Agenda Item: Consider approval of Professional Services for Access Controls Project

Background Information:

With the passage of the 2023 MVIDS Bond \$5 million dollars was allocated to safety and security upgrades which encompassed access controls and security camera systems upgrades. \$2.5 million dollars would be allocated to each project. Based upon extensive investigations and evaluations the safety department is recommending contracting with Combs Consulting Group to provide professional services to oversee and assist with the project.

Administrative Consideration:

- Combs Consulting Group is currently assisting the District with security systems designs, documents, and recommendations for the new high school. The safety department, in coordination with the construction and operations departments, recommends the District approve the Combs Consulting Group Proposal for security systems design and project management for the district-wide implementation and installation of access controls. The Director of Safety will remain as primary contact and will coordinate with the Combs Group to ensure all components to ensure safety and security are appropriate and recommended. A school district may not construct a public work involving engineering in which the public health, welfare, or safety is involved unless the engineering plans, specifications, and estimates have been prepared by an engineer, and the engineering construction is performed under the direct supervision of an engineer. Tex. Occ. Code § 1001.407.
- Architects and engineers are providers of professional services and must be selected in accordance with the Professional Services Procurement Act (PSPA) rather than on the basis of competitive bidding or another method of competitive procurement. (Tex. Educ. Code 44.031(f)).
- A school district must first select the most highly qualified provider of those services on the basis of demonstrated competence and qualifications and then attempt to negotiate a contract at a fair and reasonable price. (Tex. Gov't Code 2254.004(a)).

Supporting Document(s):

- Combs Consulting Group Proposal for Security Systems Design & Consulting Services.

Recommendation:

It is recommended that the Board of Trustees approve the proposal for professional services with the Combs Consulting Group for District-wide installation and implantation of access controls throughout the District for the amount of \$115,000.00 as presented.

**Proposal for Security System Design &
Consulting Services**

For

**Medina Valley Independent School District
Castroville, Texas**

February 29, 2024

Submitted to:

James Huff
Director of Safety and Health
Medina Valley Independent School District
8449 FM 471 South
Castroville, Texas 78009

Submitted by:



Mr. Brian K. Combs, RCDD
Vice President

1022 River Road, #2
Boerne, Texas 78230
Voice: (210) 698-7887



TABLE OF CONTENTS

Cover Letter	3
Scope of Work.....	5
Work Plan.....	5
Construction Documents.....	5
Construction Administration.....	7
Fee Schedules	8
Clarifications and Exclusions to the Work Plan	9
Hourly Fees for Additional Services	12
Firm Profile.....	13
Professional Services.....	14
Consulting Methodology	15
Partial List of K-12 Security Projects.....	17
Signature Page	18



COVER LETTER

February 29, 2024

James Huff
Director of Safety and Health
Medina Valley Independent School District
8449 FM 471 South
Castroville, Texas 78009

Re: Proposal for Security System Design and Consulting Services for Medina Valley Independent School District

Mr. Huff,

COMBS Consulting Group, LP sincerely appreciates the opportunity to submit this proposal for security system design and consulting services requested by Medina Valley Independent School District. We understand the project entails the following:

Access Control System (Existing Open Options System)

- Replace Door Hardware and Add Door Management Alarms
 - Approximately (230) Existing Doors
- Add Access Control to Nurse's Offices and MDF/IDF Rooms
 - Approximately (50) Interior Doors
- Add Access Control, Including Gates and Operating Systems for Vehicular Gates
 - (4) Vehicular Gates
- Add Access Control for Pedestrian Gates
 - (4-6) Pedestrian Gates

Video Surveillance System (Existing Video Insight System)

- Add Approximately (5) Video Surveillance Cameras to the Following Campuses:
 - Castroville ES
 - Lacoste ES
 - Ladera ES
 - Luckey Ranch ES
 - Potranco ES
 - Loma Alta MS
 - Medina Valley MS

- Medina Valley HS

The services **proposed** for this project address the following needs of the facility:

- *Structured Cabling System (As Required to Support Security Systems)*
- *Access Control Security System Wiring and Electronics*
 - *Associated Power and Pathways for Vehicular Gates (Sub-Consultant – O’Connell Robertson MEP)*
- *Door Hardware / Door Management Alarms*
- *Video Surveillance System Wing and Hardware*

The services **not proposed** in this proposal include the following:

- *Data Network System Electronics*
- *Wireless Network System Electronics*
- *Voice (Telephone) System Electronics*
- *Audio | Visual System Wiring and Electronics*
- *Public Address System Wiring and Electronics*
- *Master Clock System Wiring and Electronics*
- *Intrusion Detection System Wiring and Electronic*
- *Fire Alarm System Wiring and Electronics*
- *Distributed Antenna System Wiring and Electronics*

If you have questions or require additional information, please feel free to contact me at 210-698-7887 or by email at Brian.Combs@Combs-Group.com.

Best Regards,



Brian K. Combs, RCDD, Vice President
COMBS Consulting Group, LP



SCOPE OF WORK

WORK PLAN

Upon acceptance of the proposal and an executed agreement or written notice to proceed, COMBS Consulting Group, LP shall immediately proceed with the following work plan. The activities and deliverables indicated within the work plan are based upon our understanding of the project, inclusive of the proposed scope of work and associated fee schedule as provided later in this proposal.

Construction Documents

COMBS Consulting Group, LP will provide a Registered Communications Distribution Designer (RCDD) to serve as Project Manager for the access control system. COMBS Consulting Group, LP will work closely with Medina Valley ISD to develop the appropriate procurement documents, including the detailed design, specifications and drawings. COMBS Consulting Group, LP will provide detailed design, specifications and drawings to Medina Valley ISD at each design interval. Throughout each phase of the development of the detailed design, specifications and drawings, COMBS Consulting Group, LP will perform a cost benefit analysis of the design along with associated budgets, schedules and migration strategies.

Work Tasks

- Coordinate all structured cabling system requirements with Medina Valley ISD
- Coordinate all access control system requirements with Medina Valley ISD
- Coordinate the exact doors to receive new access control with Medina Valley ISD
- Coordinate the exact gates to receive new access control with Medina Valley ISD
- Coordinate all door hardware requirements with Medina Valley ISD
- Coordinate all door management alarm requirements with Medina Valley ISD
- Coordinate the exact doors to receive new door hardware and door management alarms with Medina Valley ISD
- Coordinate all video surveillance system requirements with Medina Valley ISD
- Perform site surveys of each applicable facility to evaluate existing conditions
- Perform periodic and final coordination with Medina Valley ISD
- Develop construction document drawings and specifications
- Develop construction documents cost estimate
- Provide construction documents to Medina Valley ISD for review and comment



- Attend construction document review meetings
- Assist the Medina Valley ISD with identifying potential bidders
- Perform/participate in pre-bid/pre-proposal conference
- Assist in answering vendor questions and disseminating answers to the Medina Vally ISD
- Assist in evaluating responses

Deliverables

- Construction documents and cost estimate
- Final procurement documents
- Responses to vendor questions
- Bid Evaluation and Recommendation to Award



Construction Administration

COMBS Consulting Group, LP will attend regularly scheduled on-site project progress meetings, perform routine site observations, coordinate area specific observations (in-wall observations, above ceiling observations, etc.) with Medina Valley ISD and provide Medina Valley ISD with field reporting for all on-site events. COMBS Consulting Group, LP will review and respond to submittals, pay applications, RFIs, etc, and facilitate any modifications to the scope of work for the security contractor(s) through Medina Valley ISD. Additionally, COMBS Consulting Group, LP will perform substantial completion and final system acceptance observations.

Work Tasks

- Attend regularly scheduled on-site project meetings as required to address scope specific issues
- Perform regular progress observations as required to address scope specific issues
- Perform area specific observations (in-wall observations, above ceiling observations, etc.) as required to address scope specific issues
- Provide field observation reports to Medina Valley ISD
- Review and recommend approval/disapproval of submittals
- Review and recommend approval/disapproval of pay applications
- Review and respond to RFIs, etc.
- Assist, facilitate and mitigate changes to the scope of work
- Perform substantial completion observations
- Perform final system acceptance observations

Deliverables

- Field observation reports
- Correspondence addressing problem areas
- Correspondence addressing pay applications
- Correspondence addressing submittals
- Correspondence addressing RFIs, etc.
- Substantial completion punch list
- Final system acceptance



FEE SCHEDULES

COMBS Consulting Group, LP is proposing the following fixed fee schedule for the Median Valley Independent School District Security Systems Design and Consulting Services Project defined as the scope of work/work plan. Our fees are inclusive of the scope of work/work plan as indicated earlier in this proposal.

Phase	Fee
Construction Documents	\$ 86,250.00
Bidding & Award	\$ 5,750.00
Construction Administration	\$ 23,000.00
Total	\$ 115,000.00

Note: The above fee does not include any design fees associated with a Civil Engineer, which we believe will be required to be part of the design team. At a minimum, we believe a Civil Engineer will be required to assist with the overall design for the vehicular gates.

COMBS Consulting Group can obtain the additional fees from a Civil Engineer and add them to our design team, if desired. Or Medina Valley ISD can hire the Civil Engineer direct.



CLARIFICATIONS AND EXCLUSIONS TO THE WORK PLAN

COMBS Consulting Group, LP is clarifying the following and/or excluding the following from the proposed fixed fee scope of work/work plan and is proposing an additional services proposal be used for additional services in the event that the Owner requests COMBS Consulting Group, LP to perform work not included in our proposal and defined scope of work/work plan or the following are required as part of the project:

CLARIFICATIONS:

1. In the event a portion of or the entire project is cancelled by Medina Valley ISD prior to completion of the project, COMBS Consulting Group, LP will invoice and Median Vally ISD will pay up to the current progress of the project prior to cancellation.
2. This proposal ***does not*** include any scope of work or design fees associated with a Civil Engineer, which we believe will be required to be part of the design team. At a minimum, we believe a Civil Engineer will be required to assist with the overall design for the vehicular gates.

EXCLUSIONS:

1. The design, procurement or construction administration of data network system electronic hardware or software such as routers, switches, wireless controllers, wireless access points, computers or other similar electronic hardware and software unless the agreement between parties is updated to reflect those design services.
2. The design, procurement or construction administration of voice system electronic hardware and software such as key systems, PBXs, VoIP systems, handsets, facsimiles or other similar electronic hardware and software unless the agreement between parties is updated to reflect those design services.

3. The design, procurement or construction administration of audio | visual systems electronic hardware, software or wiring such as projectors, projection screens, televisions, monitors, digital signage, IP distribution systems, control systems or other similar electronic hardware, software or wiring unless the agreement between parties is updated to reflect those design services.
4. The design, procurement or construction administration of public address system electronic hardware, software or wiring such as speakers, amps, power supplies or other similar electronic hardware, software or wiring unless the agreement between parties is updated to reflect those design services.
5. The design, procurement or construction administration of master clock system electronic hardware, software or wiring such as clocks, power supplies or other similar electronic hardware, software or wiring unless the agreement between parties is updated to reflect those design services.
6. The design, procurement or construction administration of intrusion detection electronic hardware, software or wiring such as motion detectors, glass breaks, keypads or other similar electronic hardware, software or wiring unless the agreement between parties is updated to reflect those design services.
7. The design, procurement or construction administration of fire alarm system electronic hardware, software or wiring or other similar electronic hardware, software or wiring unless the agreement between parties is updated to reflect those design services.
8. The design, procurement or construction administration of distributed antenna system electronic hardware, software or wiring or other similar electronic hardware, software or wiring unless the agreement between parties is updated to reflect those design services.



9. The development and/or issuance of updated construction documents, addenda, proposal requests, construction change directives, change orders, or other documentation addressing scope changes to previously approved design documents initiated or required by parties other than COMBS Consulting Group, LP which affect the contract documents.



HOURLY FEES FOR ADDITIONAL SERVICES

Hourly fees for any and all additional services associated with, but outside of the scope of this proposal will be determined on an as-needed basis for the duration of the project. COMBS Consulting Group, LP shall obtain written approval from Medina Valley ISD prior to performing any additional services as defined in this proposal.

Principal: \$175.00/hr

Consultant: \$150.00/hr.

CAD Designer: \$95.00/hr.



FIRM PROFILE

Headquarters:
San Antonio, Texas

Branch Offices:
Austin, Texas
Boerne, Texas
Houston, Texas

Year Established:
January 2004

Company Structure:
Limited Partnership

Team Members:
30

Company Certifications:
State of Texas Historically
Underutilized Business (HUB) -
Woman Business Enterprise
(WBE), Certificate 1900286014600

South Central Texas Regional
Certification Agency (SCTRCA) -
Small Business Enterprise (SBE)
and Woman-owned Business
Enterprise (WBE),
Certificate 220026356
Disadvantaged Business
Enterprise (DBE),
Certificate 220026356

North Central Texas Regional
Certification Agency (NCTRCA) -
Woman-owned Business
Enterprise (WBE),
Certificate 21351

City of Austin – Woman-owned
Business Enterprise (WBE),
Certificate VS0000014477

Expertise:
Structured Cable Systems
Data Network Systems
Wireless Network Systems
Voice Systems
Audio/Visual Systems
Security Systems

COMBS Consulting Group is an independent technology, security and audio|visual design and consulting firm. We are experts in the assessment, programming, design, procurement, and construction administration of innovative and intelligent buildings in a wide array of markets.

Founded on the principles of integrity, commitment, and service, we are passionate about serving our clients. Our growth and success, which have largely come from repeat clients and client references, can be attributed to our commitment to these principles.

COMBS Consulting Group prides itself on being vendor-neutral, with no direct affiliations with or agreements to represent manufacturers, vendors, or service providers. Rather than focusing on manufacturer or vendor specific solutions, we offer unbiased objectivity and focus on our client's requirements, short and long-term goals, and budgetary constraints. We then assist our clients with identifying, evaluating, procuring, and implementing solutions that best meet their specific requirements.

We provide services on a national level and have worked on over 2,000 individual projects for clients in all market sectors including but not limited to; corporate, k-12, health care, houses of worship, sports & entertainment, and local, state, and federal government.

PROFESSIONAL SERVICES

COMBS Consulting Group offers a variety of technology and security design and consulting services and is able to customize our services to align with your specific requirements.

Services:

- Needs Assessment and Programming
- Bond Planning
- Cost Estimating
- Standards Development
- Technical Specifications and Construction Documents
- Procurement Management
- Construction Administration
- Project Management

Areas of Expertise:

- **Structured Cable Systems**
 - Outside Plant Cabling Systems
 - Inside Plant Cabling Systems
- **Data Systems**
 - Local Area Networks (LAN)
 - Wide Area Networks (WAN)
 - Metropolitan Area Networks (MAN)
 - Wireless Local Area Network (WLAN)
 - Server Consolidation
 - Server Virtualization
 - Storage Area Networks (SAN)
 - Optical Transport
- **Voice Systems**
 - Key Systems
 - Private Branch Exchange (PBX)
 - Voice over Internet Protocol (VoIP)
 - Public Address Systems
 - Intercom Systems
 - Nurse Call Systems

• Audio/Visual Systems

- Projection Systems
- Flat Panel Displays
- Interactive Displays
- Digital Signage Systems
- Distributed Television
- Video-on-Demand
- Distance Learning
- Live Event Broadcast
- Video Walls
- Voice Amplification Systems
- Clock Systems

• Security Systems

- Access Control Systems
- Intrusion Detection Systems
- Video Surveillance Systems
- Gun Shot Detection Systems
- Mass Notification Systems
- Emergency Phone Systems

• Facility Design

- Data Centers/Network Operation Centers
- Equipment Rooms / Telecommunications Rooms
- Building Entrance Facilities
- Cable Pathways
- Uninterruptible Power Systems (UPS)
- Power Planning/Coordination
- Environmental Controls (HVAC) Planning/Coordination

• Service Provider Coordination

CONSULTING METHODOLOGY

COMBS Consulting Group, LP employs a sound and methodical approach to each of our projects. By carefully considering project goals while incorporating short- and long-term client goals, we provide successful and complete projects.

The following is a brief overview of our typical consulting approach. However, at COMBS, we believe all projects are unique and may not require each step of this methodology as some steps may already be complete or unnecessary. We thoughtfully evaluate projects on a case-by-case basis.

Assessment and Analysis

The first step is a formal assessment and analysis of the existing technology and/or physical security systems and services. This process allows us to consider and document the existing technology and/or physical security systems and provides us with the information necessary to evaluate current capabilities. Upon completion, we will create an equipment inventory and schematic network diagram of the existing technology and/or physical security systems.

Programming and Master Planning

Next, we focus on the goals of the organization and the ability of the current technology and/or physical security resources to accomplish those goals. The development of a program and master plan is the extension of the assessment and analysis phase. It goes beyond the short-term goals of an organization to plan the evolution of technology and/or physical security to meet the organization's long-term goals. The master plan provides a clear picture of where you are today and where you want to be in three to five years. It establishes budgetary estimates and prioritizes the required steps to assist you with moving forward with your technology and/or physical security initiatives. Successfully done, it can be the difference in having the flexibility to change direction with the business and/or technology and security environment or justifying a new system every few years to accommodate those changes.

During this phase, the COMBS team will interview client representatives to help identify and establish project goals. The resulting information is combined with the data collected during the assessment and analysis phase to develop a technology and/or physical security program. Upon completion, we will develop a master plan which sets the standards and direction for future technology and/or physical security procurements. The master plan will include conceptual design alternatives of technology and/or physical security systems to meet the program requirements and provide a cost-benefit analysis of conceptual design alternatives along with associated budgets, schedules and migration strategies.

Detailed Design and Specifications

Following programming and master planning, we launch the third step in the process. The detailed design and specification phase incorporates all the information gathered during the previous phases and leverages that data to develop detailed designs, specifications and drawings for the required technology and/or physical security systems.



Detailed Design and Specifications
(continued)

To ensure the design and specifications are accurately represented, this phase includes multiple progress phases where client review, input and comment is highly encouraged. The phases can easily mirror the typical design phases of an Architectural/Engineering design team (schematic design, design development, construction document) and be seamlessly integrated into any project schedule. Throughout each phase of this step, we perform a cost-benefit analysis of the design, along with associated budgets, schedules and migration strategies.

Procurement

After the detailed design and specifications are complete, we move forward to the fourth step, the procurement process. Here, we will work closely with the client to develop the appropriate procurement packages (Request for Proposals, Request for Competitive Sealed Proposals, Division 17/27/28 Documents, etc.) for all specified technology and/or physical security systems. The procurement packages will include but not be limited to bid instructions, technical specifications, testing requirements, certification requirements, support and training requirements, warranty and maintenance requirements and a project timeline or schedule.

We will assist the client in determining which vendors are best qualified to bid on the project; organize, conduct and manage all aspects of the bidders' conference and bid process, including answering vendor's inquiries and issuing clarifications. We will perform a thorough evaluation of vendor responses and assist the client with preparation of a finalist shortlist and interviews. Later, we will provide a formal recommendation for contract award and support the client throughout contract negotiations, ensuring the appropriate contracts are executed promptly.

Construction Administration

Although the final phase, we do not regard construction administration as an after-thought or administrative support. We understand strong construction administration and project management skills are key to the success of any project. COMBS has proven experience with the construction process and methodologies utilized for both small- and large-scale projects.

We have dedicated construction administrators that are responsible for the day-to-day construction administration/project management of our projects. Our construction administrators work in close coordination with our design consultants who remain involved throughout the process until project closeout. Along with the design consultant, our construction administrators are responsible for ensuring the technology and/or physical security systems are implemented according to the specifications and contract documents. Their day-to-day responsibilities include but are not limited to; coordinating with the vendor(s), attending regularly scheduled on-site project progress meetings, performing routine site inspections, coordinating area specific inspections (wall inspections, above ceiling inspections, etc.), providing field reporting for all on-site events, reviewing and responding to submittals, pay applications, RFIs, etc. and facilitating any modifications to the scope of work. Additionally, our construction administrators are involved in conducting and documenting substantial completion and final systems acceptance inspections as well as reviewing all applicable closeout documentation.

PARTIAL LIST OF K-12 SECURITY PROJECTS

COMBS Consulting Group has designed and consulted on thousands of security projects since our founding in 2004. These projects include projects for clients for K-12, Higher Education, Healthcare, Municipalities, State and Federal agencies. Following is a partial list of some of our K-12 projects for your review. We will be pleased to provide a much more extensive and detailed list if requested.

- Boerne ISD Secure Lobbies
- Boerne ISD District-Wide Security Systems
- Boulder Valley SD District-Wide Security Assessment
- Comal ISD District-Wide Video Surveillance
- Ector County ISD District-Wide Intrusion Detection Project Management
- Ector County ISD District-Wide Video Surveillance
- Harlandale ISD District-Wide Security Assessment
- Humble ISD District-Wide Video Surveillance
- Lackland ISD District-Wide Access Control
- Leander ISD District-Wide Secure Vestibules
- Lubbock ISD District-Wide Video Surveillance
- North East ISD District-wide Security Systems Management
- Northside ISD District-Wide Secure Lobbies
- Northside ISD Integrated Security Management Systems (ISMS)
- Northside ISD ISMS Phase II
- Northside ISD ISMS Phase III
- Northside ISD ISMS Phase IV
- Northside ISD ISMS Phase V
- Northside ISD ISMS Phase VI
- Northside ISD Secure Lobbies Phase I
- Northside ISD Secure Lobbies Phase II
- Northside ISD 2019 Secure Lobbies
- Pflugerville ISD District-Wide Video Surveillance
- Round Rock ISD District-Wide Access Control Systems
- Round Rock ISD District-Wide Intrusion Detection Systems
- San Antonio ISD District-Wide Video Surveillance
- Schertz-Cibolo-Universal City ISD Access Control Upgrades Phase I
- Schertz-Cibolo-Universal City ISD Access Control Upgrades Phase II
- Schertz-Cibolo-Universal City ISD Access Control Upgrades Phase III
- Schertz-Cibolo-Universal City ISD Access Control Upgrades Phase IV



SIGNATURE PAGE

Please sign below acknowledging acceptance of the COMBS Consulting Group, LP Proposal for Security Systems Design and Consulting Services for Medina Valley Independent School District dated February 29, 2024. Your signature will serve as approval of our proposal and notice to proceed.

COMBS Consulting Group, LP
Firm Name

Carrie E. Combs, President
Printed Name

Authorized Signature

February 29, 2024
Date

Firm Name

Printed Name

Authorized Signature

Date

Medina Valley Independent School District

Agenda Item Memorandum

To: MVIDS Board of Trustees

Date: March 25, 2024

Agenda Item: Consider approval of Purchase of Cameras and Installation Services

Background Information:

With the passage of the 2023 MVIDS Bond, \$5 million dollars was allocated to safety and security upgrades which encompassed access controls and security camera systems upgrades. \$2.5 million dollars would be allocated to each project. Based upon extensive investigations and evaluations the safety department is recommending contracting with Altex Computers and Electronics for the purchase of camera systems, components, and installations throughout the district.

Administrative Consideration:

Altex Computers and Electronics has been assisting the District with camera systems for Silos Elementary as well as the new high school. The safety department, in coordination with the technology and operations departments, recommends the District approve the purchase of Panasonic iPro cameras from Altex Computers and Electronics for security systems upgrades and district-wide implementation and installation of camera systems.

Supporting Document(s):

Combs Consulting Group Proposal for Security Systems Design & Consulting Services.

Recommendation:

It is recommended that the Board of Trustees approve the quote from Altex Computers and Electronics to purchase cameras and equipment in the amount of \$1,074,106.68 for the District. The District-wide installation and implantation of cameras systems upgrades and upfits costs are not to exceed \$285,000.00. The total cost for the project is not to exceed \$1,359,106.68.



Quote

#Q75322

Altex Computers & Electronics
 11342 IH35 North
 San Antonio TX 78233

3/4/2024

Bill To

MEDINA VALLEY ISD (N30)
 8449 FM 471 SOUTH
 CASTROVILLE TX 78009

TOTAL

\$976,460.62

Expires: 4/3/2024

Expires	Sales Rep
4/3/2024	Abel Carrasco

Title	Memo
-------	------

Quantity	Item	Rate	Amount
191	WV-S8574L i-PRO WV-S8574L 33MP Outdoor 4-Sensor Network Dome Camera with Night Vision	\$2,329.00	\$444,839.00
1	WV-S8573L i-PRO WV-S8573L 25MP 3.1mm Outdoor Multi-Sensor Network Dome Camera with AI Engine	\$2,099.00	\$2,099.00
121	WV-S8564L i-PRO WV-S8564L 25MP 3.1mm Outdoor 4-Sensor Network Dome Camera	\$2,099.00	\$253,979.00
125	WV-S22500-F3L i-Pro 5MP Vandal Resistant Indoor Dome Network Camera	\$499.00	\$62,375.00
21	WV-S1536LTN I-Pro 1080P OUTDOOR BULLET BOX CAMERA WITH AI ENGINE	\$729.00	\$15,309.00
66	WV-S25700-V2LN i-PRO WV-S25700-V2LN 4K UHD Outdoor Network Dome Camera with Night Vision & 4.3-8.6mm Lens	\$1,402.07	\$92,536.62
21	VAX-IPRO-LPR-EDG EDGE LPR LICENSE FOR COMPATIBLE I-PRO AI-ENABLED IP CAMERAS	\$800.00	\$16,800.00

MERCHANDISE RETURN POLICY:

Altex will gladly Exchange or Refund your purchase within 14 days of the sale date, except as noted below. Title remains with seller until paid in full.

NON-RETURNABLE ITEMS INCLUDE:

Special Order Items, CPU's & Memory not installed by Altex, Labor, Software, Open & Used Printers, Media, Test Equipment, Batteries, Custom Cable Assemblies, and Any Item Modified, Altered, Defaced or Missing Package or Original Contents. A minimum 15% Restocking Fee may be charged on returned products. All refunds will be based on the method of payment. Customer is responsible for all shipping charges.

WARRANTY:

Altex offers a 90 day limited warranty on purchases, and a 30 day limited warranty on all Labor Services. See an Altex Sales Representative for complete details.

NET-30 ACCOUNTS:

When you provide a Check as payment, you authorize Altex to use information from your check to make a onetime electronic fund transfer from account or to process the payment as a check transaction. To opt out send an email to optout@altex.com



Quote

#Q75322

Altex Computers & Electronics
 11342 IH35 North
 San Antonio TX 78233

3/4/2024

Quantity	Item	Rate	Amount
17	WV-U31401-F2L i-Pro Americas Inc. WV-U31401-F2L All-in-one Compact dome camera with IR-LED	\$329.00	\$5,593.00
220	NIV Multi Sensor Wall Mount/ Corner Kit	\$190.00	\$41,800.00
142	NIV Dome Indoor/Outdoor Wall Mount Kit	\$105.00	\$14,910.00
92	NIV Multi Sensor Pendent Kit	\$285.00	\$26,220.00
1	NIV TIPS: 230202 Security Systems Products and Services 230105 Technology Solutions Products and Services	\$0.00	\$0.00
1	NIV Region 20: 20022 Computer Products Education Technology	\$0.00	\$0.00
1	NIV BuyBoard: Audio Visual Equipment and Supplies 644-21 Technology Equipment, Products, Services and Software 661-22	\$0.00	\$0.00

Subtotal	\$976,460.62
Shipping Cost	\$0.00
Tax (%)	\$0.00
Total	\$976,460.62

MERCHANDISE RETURN POLICY:

Altex will gladly Exchange or Refund your purchase within 14 days of the sale date, except as noted below. Title remains with seller until paid in full.

NON-RETURNABLE ITEMS INCLUDE:

Special Order Items, CPU's & Memory not installed by Altex, Labor, Software, Open & Used Printers, Media, Test Equipment, Batteries, Custom Cable Assemblies, and Any Item Modified, Altered, Defaced or Missing Package or Original Contents. A minimum 15% Restocking Fee may be charged on returned products. All refunds will be based on the method of payment. Customer is responsible for all shipping charges.

WARRANTY:

Altex offers a 90 day limited warranty on purchases, and a 30 day limited warranty on all Labor Services. See an Altex Sales Representative for complete details.

NET-30 ACCOUNTS:

When you provide a Check as payment, you authorize Altex to use information from your check to make a onetime electronic fund transfer from account or to process the payment as a check transaction. To opt out send an email to optout@altex.com

F. A. Technologies

4335 Sunshadow Street, San Antonio, Texas 78217

fsandoval1m@yahoo.com

(210) 842-3953

Licensed by the Texas Private Security Bureau. License #: B17485

Project: District wide surveillance installation estimate

Invoice #:

To: Medina Valley ISD
 8449 FM 471 South
 Castroville, TX 78009-9531
 ATTN: Sergio Martinez
sergio.martinez@mvisd.org
 (830) 931-2243

Quotation #: Q4064-002

Date: March 4, 2024

Your Order #	Our Order #	Sales Rep	FOB	Ship Via	Terms	Tax ID	Proposed shipping Date
		fs	n/a	n/a	Net 30		n/a

Quantity	Item	Units	Description	Unit Price	Total
1	SERVICE	EA	As per meeting with Sergio Martinez from Medina Valley ISD on the requirements for proposed cost of surveillance equipment installation the following estimate is submitted: F. A. Technologies will run approximately 72 data drops and will terminate and test cable runs, remove all existing cameras and install new cameras and associated camera brackets as required. Will sight camera, ensure recording and playback features are working. Will ensure that all cameras installed are recording and that playback is properly working. Will setup and configure all information required in the maintenace tab of Video-Insight software. Approximately 542 cameras total Estimate for proposed services is between \$230,000. and \$240,000.00. Approximately 542 cameras total F. A. Technologies is a member of TIPS with a contract number of : 230202.		

Please call (210) 842-3953 with questions concerning this proposal,
MERCHANDISE RETURN POLICY: F. A. TECHNOLOGIES will Exchange or Refund you purchase within 14 days of the sale date, except as noted below. Title remains with seller until paid in full. Non-returnable, non-refundable items include: Special order items, Labor, Custom Cable Assemblies, Items Modified, Altered, Water Damaged, Defaced or missing packaging or original contents. A minimum 15% restocking fee may apply on returned product. Refunds based on method of payment.

Subtotal	\$ -
Tax	
Shipping	
Misc.	
TOTAL	\$ -

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Date: 3/25/24

Agenda Items:

- **Consider approving CTE purchases of computers for the High School AV Tech and Animation Labs.**
 - **Consider approval of CTE purchases of computers for the High School Engineering Lab.**
 - **Consider approval of CTE purchase for the Middle Schools, Career and College Exploration (Paxton/Patterson) Learning Systems.**
-
- **AV Tech & Animation** - \$116,222.00 - To outfit the two AV Tech and Animation Labs with Macintosh computers, the highest industry standard allowing students to handle rigorous rendering and handling of large media files seamlessly across multiple platforms, yielding Industry-Based Certifications in a competitive market.
(Apple contract - ESC 20 Pace Purchasing Cooperative)
 - **Engineering** - \$62,374.00 - The Engineering lab has reached its 5-year obsolescence. Through collaboration with IT, our Engineering teacher, and Industry Advisors, this purchase will upgrade the lab to meet industry standards and support students working towards the aligned Industry-based Certifications in Engineering.
(Buyboard)
 - **MVMS Career and College Exploration** - \$70,435.00 - Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness.
(Buyboard)
 - **LAMS Career and College Exploration** - \$70,435.00 - Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness.
(Buyboard)

Recommendation:

Administration recommends that you approve these purchases to help support and build out our Programs of Study and to ensure that our students have the opportunity to earn Industry Based Certifications. All purchases are included in the CTE Budget.

Apple Inc. Education Price Quote

Customer:	Jay Battles MEDINA VALLEY ISD email: jay.battles@mvisd.org	Apple Inc:	Wade Hoelting 6900 W. Parmer Lane Austin, TX 78729 email: whoelting@apple.com
------------------	--	-------------------	--

Apple Quote: 2212602172

Quote Date: Thursday, February 08, 2024

Quote Valid Until: Saturday, March 09, 2024

Quote Comments:

Please reference Apple Quote number on your Purchase Order.

#	Product Description	Qty	Unit List Price	Discount per Unit	Unit Discounted Price	Extended Discounted Price
1	24-inch iMac with Retina 4.5K display: Apple M3 chip with 8-core CPU and 10-core GPU – Orange Part Number Z19S Configuration: <ul style="list-style-type: none"> • 065-CFQ0 Apple M3 chip with 8-core CPU with 4 performance cores and 4 efficiency cores, 10-core GPU and 16-core Neural Engine • 065-CFQ3 24GB unified memory • 065-CFQ6 1TB SSD storage • 065-CFT3 Magic Mouse • 065-CFQ8 Gigabit Ethernet • 065-CFQ9 Two Thunderbolt / USB 4 ports • 065-CFQC Two USB 3 ports • 065-CG0H None • 065-CFTX Magic Keyboard with Touch ID – US English • 065-CFYW Accessory Kit 	52	\$2,139.00	\$119.00	\$2,020.00	\$105,040.00
2	3-Year AppleCare+ for Schools – iMac Part Number S7729LL/A	52	\$119.00	\$0.00	\$119.00	\$6,188.00
3	16-inch MacBook Pro: Apple M3 Pro chip with 12-core CPU and 18-core GPU, 18GB, 512GB SSD – Space Black Part Number MRW13LL/A Configuration: <ul style="list-style-type: none"> • 065-CG4V Apple M3 Pro with 12-core CPU, 18-core 	2	\$2,299.00	\$91.00	\$2,208.00	\$4,416.00

- GPU and 16-core Neural Engine
- 065-CG50 18GB unified memory
- 065-CG56 512GB SSD storage
- 065-CG5D 140W USB-C Power Adapter
- 065-CG5G Three Thunderbolt 4 ports, HDMI port, SDXC card slot, MagSafe 3 port
- 065-CG5J 16-Inch Liquid Retina XDR display
- 065-CG7K None
- 065-CG7C Backlit Magic Keyboard with Touch ID – US English
- 065-CG7F Accessory Kit

4	3-Year AppleCare+ for Schools – 16-inch MacBook Pro Apple Silicon (no service fees) Part Number SD6W2LL/A	2	\$289.00	\$0.00	\$289.00	\$578.00
---	---	---	----------	--------	----------	----------

Extended EDU List Price Total \$122,592.00

Total Discount \$6,370.00

Extended Discounted Price Subtotal \$116,222.00

– Additional Tax \$0.00

– Estimated Tax \$0.00

Extended Discounted Total Price* \$116,222.00

*In most cases Extended discounted Total price does not include Sales Tax

*If applicable, eWaste/Recycling Fees are included. Standard shipping is complimentary

Complete your order by one of the following:

- This document has been created for you as Apple Quote ID 2212602172. Please contact your institution’s Authorized Purchaser to submit the above quote online. For account access or new account registration, go to <https://ecommerce.apple.com>. Simply go to the Quote area of your Apple Education Online Store, click on it and convert to an order.
 - For registration assistance, call 1.800.800.2775
- If you are unable to submit your order online, please send a copy of this Quote with your Purchase Order via email to institutionorders@apple.com. Be sure to reference the Apple Quote number on the PO to ensure expedited processing of your order.
 - For more information, go to provision C below, for details.

THIS IS A QUOTE FOR THE SALE OF PRODUCTS OR SERVICES. YOUR USE OF THIS QUOTE IS SUBJECT TO THE FOLLOWING PROVISIONS WHICH CAN CHANGE ON SUBSEQUENT QUOTES:

- A. A. ANY ORDER THAT YOU PLACE IN RESPONSE TO THIS QUOTE WILL BE GOVERNED BY (1) ANY CONTRACT IN EFFECT BETWEEN APPLE INC. ("APPLE") AND YOU AT THE TIME YOU PLACE THE ORDER OR (2), IF YOU DO NOT HAVE A CONTRACT IN EFFECT WITH APPLE, CONTACT contracts@apple.com.
- B. B. ALL SALES ARE FINAL. PLEASE REVIEW RETURN POLICY BELOW IF YOU HAVE ANY QUESTIONS. IF YOU USE YOUR INSTITUTION'S PURCHASE ORDER FORM TO PLACE AN ORDER IN RESPONSE TO THIS QUOTE, APPLE REJECTS ANY TERMS SET OUT ON THE PURCHASE ORDER THAT ARE INCONSISTENT WITH OR IN ADDITION TO THE TERMS OF YOUR AGREEMENT WITH APPLE.
- C. C. YOUR ORDER MUST REFER SPECIFICALLY TO THIS QUOTE AND IS SUBJECT TO APPLE'S ACCEPTANCE. ALL FORMAL PURCHASE ORDERS SUBMITTED BY EMAIL MUST SHOW THE INFORMATION BELOW:

- o APPLE INC. AS THE VENDOR
 - o BILL-TO NAME AND ADDRESS FOR YOUR APPLE ACCOUNT
 - o PHYSICAL SHIP-TO NAME AND ADDRESS (NO PO BOXES)
 - o PURCHASE ORDER NUMBER
 - o VALID SIGNATURE OF AN AUTHORIZED PURCHASER
 - o APPLE PART NUMBER AND/OR DESCRIPTION OF PRODUCT AND QUANTITY
 - o TOTAL DOLLAR AMOUNT AUTHORIZED OR UNIT PRICE AND EXTENDED PRICE ON ALL LINE ITEMS
 - o CONTACT INFORMATION: NAME, PHONE NUMBER AND EMAIL
- D. UNLESS THIS QUOTE SPECIFIES OTHERWISE, IT REMAINS IN EFFECT UNTIL Saturday, March 09, 2024 UNLESS APPLE WITHDRAWS IT BEFORE YOU PLACE AN ORDER, BY SENDING NOTICE OF ITS INTENTION TO WITHDRAW THE QUOTE TO YOUR ADDRESS SET OUT IN THE QUOTE.
- o APPLE MAY MODIFY OR CANCEL ANY PROVISION OF THIS QUOTE, OR CANCEL ANY ORDER YOU PLACE PURSUANT TO THIS QUOTE, IF IT CONTAINS A TYPOGRAPHIC OR OTHER ERROR.
- E. THE AMOUNT OF THE VOLUME PURCHASE PROGRAM (VPP) CREDIT SHOWN ON THIS QUOTE WILL ALWAYS BE AT UNIT LIST PRICE VALUE DURING REDEMPTION ON THE VPP STORE.
- F. UNLESS SPECIFIED ABOVE, APPLE'S STANDARD SHIPPING IS INCLUDED IN THE TOTAL PRICE.

SEA # 2314601
Opportunity ID: 18000011488947
<https://ecommerce.apple.com>
Fax:

[Terms & Use](#) | [Privacy Policy](#) | [Return Policy](#)
Copyright © 2016 Apple Inc. All rights reserved.

Document rev 10.6.1

Date of last revision – June 20th, 2016



*Alternate Quote
for AV Tech Labs.*

Intech Southwest
 4778 Research Drive
 San Antonio, Texas
 United States
<http://www.intechsouthwest.com>
 (P) 210-690-0000
 (F) 210-690-0200

Quotation (Open)

Date

Feb 14, 2024 02:22 PM CST

Modified Date

Feb 14, 2024 02:24 PM CST

Quote #

430209 - rev 1 of 1

Description

26 - WORKSTATION LAB PROJECT - Z2
 WORKSTATION DESKTOPS

SalesRep

Lopez, Sam
 (P) 210-690-0000

Customer Contact

Henneke, Christopher
christopher.henneke@mvisd.org

Customer

Medina Valley ISD (MED400)
 Henneke, Christopher
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2243 x 1104
 (F) 830-931-4050 x 1157

Bill To

Medina Valley ISD
 Payable, Accounts
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2514
 (F) 830-931-4050

Ship To

Medina Valley ISD
 Payable, Accounts
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2514
 (F) 830-931-4050

Customer PO:

Terms:

Purchase Order (Net 30 Days)

Ship Via:

UPS Ground

Special Instructions:

Carrier Account #:

#	Image Description	Part #	Qty	Unit Price	Total
HP DIR CONTRACT TSO 4159					
1	HP Z2 MINI G9 PERFORMANCE WORKSTATION - I7 64G RAM 1TB SSD + RTX A2000 + 3 YEAR WARRANTY Note: HP Z2 Mini Base Unit G9 P RCTO ENERGY STAR Certified Label Electronic TCO Certified labeling Windows 11 Pro 64 OS Localization Intel Core i7-13700K 3.40G 30MB 16 cores 125W CPU 64GB (2x32GB) DDR5 5600 SODIMM NECC Memory NVIDIA RTX A2000 12 GB GDDR6 4mDP Graphics No Adapters Needed Operating System Load to M.2 HP 1TB PCIe-4x4 2280 Value M.2 Solid State Drive HP USB 320K Keyboard HP Wired 320M Mouse Intel AX211 Wi-Fi 6E +Bluetooth 5.2 WW with Internal Antennae WLAN 280W Std 7.4mm PFC Smart (3-pin) AC Adapter HP Z2 Mini G9 Country Kit C13 1.83m Sticker Conventional Desktop Power Cord 3/3/3 (material/labor/onsite) Mini Warranty Single Unit (Mini) Packaging HDMI Port v2 HP Packaging Tag Service HP Packaging Tag SN+MAC1+UUID+PKID SVC	HP Z2 MINI G9	26	\$2,299.00	\$59,774.00

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Subtotal: \$59,774.00
 Product Subtotal: \$59,774.00
 Tax (.0000%): \$0.00
 Shipping: \$0.00
Total: \$59,774.00 x 20
\$119,548.00



Intech Southwest
 4778 Research Drive
 San Antonio, Texas
 United States
<http://www.intechsouthwest.com>
 (P) 210-690-0000
 (F) 210-690-0200

Quotation (Open)	
Date	Feb 14, 2024 02:26 PM CST
Modified Date	Feb 14, 2024 02:27 PM CST
Quote #	430210 - rev 1 of 1
Description	26 - WORKSTATION LAB PROJECT - ZBOOK STUDIO'S
SalesRep	Lopez, Sam (P) 210-690-0000
Customer Contact	Henneke, Christopher christopher.henneke@mvisd.org

Customer
 Medina Valley ISD (MED400)
 Henneke, Christopher
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2243 x 1104
 (F) 830-931-4050 x 1157

Bill To
 Medina Valley ISD
 Payable, Accounts
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2514
 (F) 830-931-4050

Ship To
 Medina Valley ISD
 Payable, Accounts
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2514
 (F) 830-931-4050

Customer PO:	Terms: Purchase Order (Net 30 Days)	Ship Via: UPS Ground
Special Instructions:		Carrier Account #:

#	Image Description	Part #	Qty	Unit Price	Total
HP DIR CONTRACT TSO 4159					
1	HP ZBOOK STUDIO 16" G10 - I7 64GB RAM 1TB SSD + RTX A1000 GRAPHICS CARD + 3 YEAR WARRANTY	HP ZBOOK STUDIO G10	26	\$2,399.00	\$62,374.00
	Note: HP ZBook Studio 16 inch G10 (i7-13700H, RTX A1000 6GB) IDS Base NB PC Electronic Energy Star labeling (EStar) Windows 11 Pro 64 OS Localization 4SS11AV#ABA HD USB2 IR NFOV Integrated Camera 16.0 inch AG WUXGA (1920x1200) WLED+LBL UWVA 400 bnt LCD Panel 64GB (2x32GB) DDR5 5600 SODIMM Memory 1TB PCIe-4x4 2280 NVMe TLC Solid State Drive Intel AX211 Wi-Fi 6E 160 MHz +Bluetooth 5.3 WW WLAN Fingerprint Sensor XL-Long Life 86Whr Fast Charge 6 cell Battery HP 150W Slim 4.5mm PFC Smart (3-pin) AC Adapter Clickpad RGB backlit PKL spill-resistant Quiet Keyboard Country Localization 1/1/0 Warranty No vPro AMT supported HP Tamper Lock Standard Packaging C5 1.0m Tag Premium Power Cord Core i7 sz3 G13 Label Electronic TCO Certified labeling HP Packaging Tag Service HP Packaging Tag SN+MAC1+UUID+PKID SVC HP 3 year Onsite Care Mobile Workstation Hardware Support				

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Subtotal:	\$62,374.00
<i>Product Subtotal:</i>	<i>\$62,374.00</i>
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Total:	\$62,374.00

Quote Date: 2/11/2024

Dear Jay,

This letter states for the record, that **we are the sole providers** of all Paxton/Patterson Learning Systems, including College & Career Ready Labs, Career Discovery Labs, Health Science Careers, and Construction Career Labs.

Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness. Our programs are fully and exclusively supported by our educational consultants, professional development team, implementation specialists, and customer service teams. All curriculum is copyrighted and the exclusive properties of Paxton/Patterson LLC.

Best Regards,

Ellis Ayers

(708) 325-7127

Ellis@paxpat.com



Loma Alta Middle School
 Medina Valley Ind School Dist
 8449 Fm 471 S
 Castroville TX 78009-5313

Quote ID: QUO-02108-Z0B1C6
 Quote Date: 2/11/2024 4:05 PM
 Total: \$70,435.00
 Tax: \$0.00

Total Amount: \$70,435.00

Quote Valid for 90 Days

Product	Stock Number	Price Per Unit	Quantity	Total
Biomedical Engineering	860006	\$4,995.00	1	\$4,995.00
Criminalistics	725548	\$4,295.00	1	\$4,295.00
Comp Graphics & Game Development	723548	\$3,295.00	1	\$3,295.00
Design & Marketing	725501	\$3,295.00	1	\$3,295.00
Digital Audio Production	725538	\$2,595.00	1	\$2,595.00
Energy & Power	723554	\$4,495.00	1	\$4,495.00
Engine/Stand/Mat Combination	720052	\$710.00	1	\$710.00
Environment & Ecology, CCR	723556	\$2,895.00	1	\$2,895.00
Home Maintenance Fundamentals	725504	\$3,495.00	1	\$3,495.00
Home Maintenance Systems	725524	\$4,295.00	1	\$4,295.00
Hospitality & Tourism Management	725505	\$3,295.00	1	\$3,295.00
Mechanisms	723566	\$6,195.00	1	\$6,195.00
Paxton Content Learning Management System, 5-yr	720600	\$2,800.00	1	\$2,800.00

Professional Development, Hands-On / Minds-On	643449	\$3,000.00	1	\$3,000.00
Setup & Assembly	643428	\$3,000.00	1	\$3,000.00
Intro to Health Science Careers	860550	\$4,295.00	1	\$4,295.00
Nursing	860020	\$4,495.00	1	\$4,495.00
Video Production	723576	\$4,495.00	1	\$4,495.00
Veterinary Medicine	860032	\$4,495.00	1	\$4,495.00

Created On: 2/11/2024

WARRANTY

Thank you for purchasing a Paxton/Patterson learning system. Your purchase includes warranty protection from defects in materials and workmanship when the learning system is used under appropriate educational conditions.

Key aspects of the warranty are:

- Your warranty period starts when your lab is installed and ends one year later.
- Equipment which does not perform properly will be repaired or replaced with a new or remanufactured product. The replacement or repaired equipment remains under warranty for the balance of the original warranty period.
- If there are any integrated instructional unit guidebook pages which we modify due to an inaccuracy preventing student learning, those pages will immediately be reprinted and mailed to you.
- Please contact our learning systems technical support staff at 800.631.0158 for equipment matters.

Technical Support:

- Your lab instructor will participate in our four step professional development program, Register, Complete Online Lessons, 4 hour On-Site Support Session and Attend Regional Workshop(optional).
- Should your instructor have questions about the learning system after completing professional development, our technical support staff is available Monday – Friday 7:00am to 5:00pm central time. If needed our staff can also be available by appointment at other times to provide technical support to your instructor. Except in unusual situations, technical support can be quickly and conveniently accessed via telephone, email and use of our “desktop streaming” support technology.
- We have consistently found that when an additional instructor is assigned to a lab or a new instructor is hired to replace the instructor who had completed professional development, the new instructor definitely needs to complete professional development just as your first instructor did. New instructors need considerably more formal training to effectively use the learning system lab than our tech support staff can provide via telephone.

**Exclusions to this warranty include: (a) consumable materials like paints and finishes, batteries, sanding materials and worksheets, (b) failure caused by misuse or accidents, (c) theft or “mysterious” disappearance, (d) normal wear and tear on guidebooks, textbooks, videos and other printed materials, and (e) damaged or lost computer software – CDs and diskettes. In conformity with your district’s copyright law compliance policy we recommend that back-up copies be made of all computer software (CDs) exclusively for use in the learning system covered by this warranty.*

PAXTON/PATTERSON (PP) LEARNING SYSTEMS CONTENT DELIVERY

PP will provide the Paxton Content Learning Management System for 60 months with a service start date to be set after installation by PP.

During the 60 months PP will:

- Provide access to Learning System content from modern browsers.
- Provide updates to Learning System content and to the Paxton Content Learning Management System.

During the 60 months it is likely that some 3rd party providers of equipment, software, and licensed assets included in your original purchase will upgrade their products. It is impossible to predict the scope of these potential future upgrades by 3rd party sources, therefore PP has not “built in” any costs for those items in the original purchase prices.

PP will advise you well in advance of the upgrade potentials being available, advising you of how the upgrade will enhance student learning and the costs of the upgraded equipment, software and/or licensed assets.

Most importantly, no purchase of upgraded equipment, software or licensed assets will be required at any time during the 60 months – because the PP learning system originally purchased will be supported during the entire 60 months.

The only time that it may be necessary to upgrade equipment, software or licensed assets is if your school chooses to upgrade to a newer operating system that is not compatible with the originally purchased 3rd party equipment, software, or licensed assets.

Quote Date: 1/31/2024

Dear Jay,

This letter states for the record, that **we are the sole providers** of all Paxton/Patterson Learning Systems, including College & Career Ready Labs, Career Discovery Labs, Health Science Careers, and BuildingSkills.

Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness. Our programs are fully and exclusively supported by our educational consultants, professional development team, implementation specialists, and customer service teams. All curriculum is copyrighted and the exclusive properties of Paxton/Patterson LLC.

Best Regards,

Ellis Ayers
Senior Educational Consultant- Texas
College & Career Ready Labs
Paxton/Patterson
(512) 201-9654
(708) 325-7127



Medina Valley Middle School
8395 FM 471 S
Castroville TX 78009-5314

Quote ID: QUO-02047-N4Y1W9

Quote Date: 1/31/2024

Total: \$70,435.00

Tax: \$0.00

Total Amount: \$70,435.00

Quote Valid for 90 Days

Product	Stock Number	Price Per Unit	Quantity	Total
Biomedical Engineering	860006	\$4,995.00	1	\$4,995.00
Comp Graphics & Game Development	723548	\$3,295.00	1	\$3,295.00
Criminalistics	725548	\$4,295.00	1	\$4,295.00
Design & Marketing	725501	\$3,295.00	1	\$3,295.00
Digital Audio Production	725538	\$2,595.00	1	\$2,595.00
Energy & Power	723554	\$4,495.00	1	\$4,495.00
Engine/Stand/Mat Combination	720052	\$710.00	1	\$710.00
Environment & Ecology, CCR	723556	\$2,895.00	1	\$2,895.00
Home Maintenance Fundamentals	725504	\$3,495.00	1	\$3,495.00
Home Maintenance Systems	725524	\$4,295.00	1	\$4,295.00
Hospitality & Tourism Management	725505	\$3,295.00	1	\$3,295.00
Mechanisms	723566	\$6,195.00	1	\$6,195.00
Paxton Content Learning Management System, 5-yr	720600	\$2,800.00	1	\$2,800.00
Professional Development, Hands-On / Minds-On	643449	\$3,000.00	1	\$3,000.00

Intro to Health Science Careers	860550	\$4,295.00	1	\$4,295.00
Nursing	860020	\$4,495.00	1	\$4,495.00
Setup & Assembly	643428	\$3,000.00	1	\$3,000.00
Video Production	723576	\$4,495.00	1	\$4,495.00
Veterinary Medicine	860032	\$4,495.00	1	\$4,495.00

Created On: 1/31/2024

WARRANTY

Thank you for purchasing a Paxton/Patterson learning system. Your purchase includes warranty protection from defects in materials and workmanship when the learning system is used under appropriate educational conditions.

Key aspects of the warranty are:

- Your warranty period starts when your lab is installed and ends one year later.
- Equipment which does not perform properly will be repaired or replaced with a new or remanufactured product. The replacement or repaired equipment remains under warranty for the balance of the original warranty period.
- If there are any integrated instructional unit guidebook pages which we modify due to an inaccuracy preventing student learning, those pages will immediately be reprinted and mailed to you.
- Please contact our learning systems technical support staff at 800.631.0158 for equipment matters.

Technical Support:

- Your lab instructor will participate in our four step professional development program, Register, Complete Online Lessons, 4 hour On-Site Support Session and Attend Regional Workshop(optional).
- Should your instructor have questions about the learning system after completing professional development, our technical support staff is available Monday – Friday 7:00am to 5:00pm central time. If needed our staff can also be available by appointment at other times to provide technical support to your instructor. Except in unusual situations, technical support can be quickly and conveniently accessed via telephone, email and use of our “desktop streaming” support technology.
- We have consistently found that when an additional instructor is assigned to a lab or a new instructor is hired to replace the instructor who had completed professional development, the new instructor definitely needs to complete professional development just as your first instructor did. New instructors need considerably more formal training to effectively use the learning system lab than our tech support staff can provide via telephone.

**Exclusions to this warranty include: (a) consumable materials like paints and finishes, batteries, sanding materials and worksheets, (b) failure caused by misuse or accidents, (c) theft or “mysterious” disappearance, (d) normal wear and tear on guidebooks, textbooks, videos and other printed materials, and (e) damaged or lost computer software – CDs and diskettes. In conformity with your district’s copyright law compliance policy we recommend that back-up copies be made of all computer software (CDs) exclusively for use in the learning system covered by this warranty.*

PAXTON/PATTERSON (PP) LEARNING SYSTEMS CONTENT DELIVERY

PP will provide the Paxton Content Learning Management System for 60 months with a service start date to be set after installation by PP.

During the 60 months PP will:

- Provide access to Learning System content from modern browsers.
- Provide updates to Learning System content and to the Paxton Content Learning Management System.

During the 60 months it is likely that some 3rd party providers of equipment, software, and licensed assets included in your original purchase will upgrade their products. It is impossible to predict the scope of these potential future upgrades by 3rd party sources, therefore PP has not “built in” any costs for those items in the original purchase prices.

PP will advise you well in advance of the upgrade potentials being available, advising you of how the upgrade will enhance student learning and the costs of the upgraded equipment, software and/or licensed assets.

Most importantly, no purchase of upgraded equipment, software or licensed assets will be required at any time during the 60 months – because the PP learning system originally purchased will be supported during the entire 60 months.

The only time that it may be necessary to upgrade equipment, software or licensed assets is if your school chooses to upgrade to a newer operating system that is not compatible with the originally purchased 3rd party equipment, software, or licensed assets.

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Date: 3-25-2023

Agenda Item: Consider approving the e-rate category 2 contract with Intech Southwest for networking equipment

Background Information

The District conducted a category 2 e-rate bid in November for networking equipment, wireless access points, and battery backups. Intech Southwest was awarded a portion of that bid to provide networking equipment and wireless access points for Silos Elementary.

The approval of this contract will allow the District to meet the e-rate filing deadline (March 27) to request funding. The actual purchase of the equipment and services will come at a later date.

Administrative Consideration

- The equipment at Silos will be a different brand (Aruba) of equipment than what the rest of the district currently uses (Cisco). This will become our new standard, and as we phase out Cisco equipment, we will replace it with Aruba.

Supporting Documents

- Intech Southwest Quotes for equipment and services, e-rate category 2 contract

Recommendation

It is recommended that the Board of Trustees approve the e-rate category 2 contract with Intech Southwest, as presented.



Intech Southwest
 4778 Research Drive
 San Antonio, Texas
 United States
<http://www.intechsouthwest.com>
 (P) 210-690-0000
 (F) 210-690-0200

Quotation (Open)	
Date	Mar 04, 2024 01:47 PM CST
Modified Date	Mar 04, 2024 02:34 PM CST
Quote #	430712 - rev 1 of 1
Description	FINAL COUNTS SILOS- HARDWARE ONLY - ERATE BID - NETWORK PROJECT
SalesRep	Lopez, Sam (P) 210-690-0000
Customer Contact	Laleman, Scott scott.laleman@mvisd.org

Customer
 Medina Valley ISD (MED400)
 Laleman, Scott
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2243 x 1104
 (F) 830-931-4050 x 1157

Bill To
 Medina Valley ISD
 Payable, Accounts
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2514
 (F) 830-931-4050

Ship To
 Medina Valley ISD
 Payable, Accounts
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2514
 (F) 830-931-4050

Customer PO:	Terms: Purchase Order (Net 30 Days)	Ship Via: UPS Ground
Special Instructions:		Carrier Account #:

#	Image	Description	Part #	Qty	Unit Price	Total
DIR TSO-4160 / ERATE SPIN # 143026602						
1		HPE Aruba CX 8360-24XF2C v2 Switch - L3 - managed - 24 x 1 Gigabit / 10 Gigabit SFP / SFP+ + 2 x 40/100 Gigabit QSFP+ / QSFP28 - front to back airflow - rack-mountable	JL710C#ABA	1	\$7,999.00	\$7,999.00
2		HPE Aruba 6200M 36G 12SR5 Class6 PoE 4SFP+ Switch Switch - Max. Stacking Distance 10 kms - L3 - managed - 36 x 10/100/1000 (4PPoE) + 12 x 1/2.5/5GBase-T (4PPoE) + 4 x 1 Gigabit / 10 Gigabit SFP+ (uplink / stacking) - front and side to back - rack-mountable - 4PPoE (1440 W) - BTO	R8Q71A	16	\$4,725.00	\$75,600.00
3		HPE Aruba Direct Attach Copper Cable 10GBase direct attach cable - SFP+ to SFP+ - 3.3 ft - for HPE Aruba 2540 48, 2930F 24, 2930M 24, 6200F 12, 6200M 24, 83XX; CX 10000, 6405 v2, 8360	J9281D	16	\$47.00	\$752.00
4		HPE Aruba X372 Power supply - hot-plug / redundant - AC 110-240 V - 1050 Watt - United States - for HPE Aruba 2930M 24, 2930M 40, 2930M 48, 3810M 24, 3810M 40, 3810M 48, 6200F 12	JL087A#ABA	16	\$455.00	\$7,280.00
5		HPE Aruba SFP+ transceiver module - 10 GigE - 10GBase-SR - SFP+ / LC multi-mode - up to 984 ft - for HPE Aruba 2930M 40, 6200F 12, 6200M 24, 6300, 6405 96, 64XX; CX 8360; Instant On 1930 48	J9150D	4	\$238.00	\$952.00
6		HPE Aruba SFP+ transceiver module - 10 GigE - 10GBase-LR - SFP+ / LC single-mode - up to 6.2 miles - for HPE Aruba 2930M 40, 6200F 12, 6200M 24, 6300, 6405 96, 64XX; CX 8360; Instant On 1930 48	J9151E	4	\$655.00	\$2,620.00
7		HPE Aruba Central Foundation Subscription license (5 years) - 1 switch (24 ports) - hosted - ESD - for HPE Aruba 2930F 12, 2930F 48, 2930F 8G, 2930M 24, 2930M 40, 2930M 48, 6200F 24, 6200F 48	Q9Y75AAE	16	\$560.00	\$8,960.00
8		HPE Aruba Central Foundation Subscription license (5 years) - 1 chassis - hosted - ESD - for HPE Aruba 8320, 8325, 8400 8-slot; CX 8360	R3K05AAE	1	\$2,299.00	\$2,299.00
				Subtotal \$106,462.00		
9		HPE Aruba AP-635 (US) Campus - wireless access point - Wi-Fi 6E - ZigBee, Bluetooth - 2.4 GHz, 5 GHz, 6 GHz	R7J28A	65	\$482.00	\$31,330.00
10		HPE Aruba Central Foundation Subscription license (5 years) - 1 access point - hosted - ESD - for HPE Aruba AP-584, AP-585, AP-587	Q9Y60AAE	65	\$200.00	\$13,000.00
11		HPE Aruba AP-MNT-MP10-B Campus Type B Mounting bracket (pack of 10) - for HPE Aruba AP-504, AP-505, AP-514, AP-515, AP-534, AP-535, AP-555, AP-575	Q9G69A	6	\$80.00	\$480.00
12		HPE Aruba AP-MNT-MP10-E Campus Type E Mounting bracket (pack of 10) - for HPE Aruba AP-504, AP-505, AP-514, AP-515, AP-534, AP-535, AP-555	R1C72A	1	\$125.00	\$125.00
				Subtotal \$44,935.00		

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Subtotal:	\$151,397.00
<i>Product Subtotal:</i>	<i>\$151,397.00</i>
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Total:	\$151,397.00



Intech Southwest
 4778 Research Drive
 San Antonio, Texas
 United States
<http://www.intechsouthwest.com>
 (P) 210-690-0000
 (F) 210-690-0200

Quotation (Open)	
Date	Mar 04, 2024 02:35 PM CST
Modified Date	Mar 04, 2024 02:37 PM CST
Quote #	430714 - rev 1 of 1
Description	FINAL COUNT SILOS - SERVICES ONLY - ERATE BID - NETWORK SERVICES PROJECT
SalesRep	Lopez, Sam (P) 210-690-0000
Customer Contact	Laleman, Scott scott.laleman@mvisd.org

Customer
 Medina Valley ISD (MED400)
 Laleman, Scott
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2243 x 1104
 (F) 830-931-4050 x 1157

Bill To
 Medina Valley ISD
 Payable, Accounts
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2514
 (F) 830-931-4050

Ship To
 Medina Valley ISD
 Payable, Accounts
 8449 FM 471 South
 Castroville, TX 78009
 United States
 (P) 830-931-2514
 (F) 830-931-4050

Customer PO:	Terms: Purchase Order (Net 30 Days)	Ship Via: UPS Ground
Special Instructions:		Carrier Account #:

#	Image Description	Part #	Qty	Unit Price	Total
DIR TSO-4160 / ERATE SPIN # 143026602					
1	Intech Southwest Services- ARUBA SWITCH INSTALLATION AND CONFIGURATION SERVICES FOR MEDINA VALLEY ISD	SWITCH INSTALLATION	17	\$270.00	\$4,590.00
	Note: SOW: INTECH SOUTHWEST WILL CREATE BRAND NEW CUSTOM SWITCH CONFIGURATION FOR MEDINA VALLEY ISD ONITE PHYSICAL REMOVAL OF CURRENT SWITCHES AND INSTALLATION OF NEW ARUBA SWITCHES AT DESGIGNATED CAMPUS(S) AT MEDINA VALLEY ISD TESTING OF ALL ARUBA SWITCHES TO ENSURE POWER AND CONNECTIVITY THROUGH OUT CAMPUS(S) FOR MEDINA VALLEY ISD 90 DAY POST INSTALLATION OFFSITE AND ONSITE NETWORK SWITCH SUPPORT FOR MEDINA VALLEY ISD				
2	Intech Southwest Services- ACCESS POINT INSTALLATION AND CONFIGURATION SERVICES FOR MEDINA VALLEY ISD	ACCESS POINT INSTALLATION	65	\$60.00	\$3,900.00
	Note: SOW: INTECH SOUTHWEST WILL CREATE BRAND NEW CUSTOM WIRELESS ACEESS POINT CONFIGURATION FOR MEDINA VALLEY ISD ONITE PHYSICAL REMOVAL OF CURRENT WAP'S AND INSTALLATION OF NEW ARUBA WIRELESS AT DESGIGNATED CAMPUS(S) AT MEDINA VALLEY ISD TESTING OF ALL ARUBA WAP'S TO ENSURE POWER AND WIRELESS CONNECTIVITY THROUGH OUT CAMPUS(S) FOR MEDINA VALLEY ISD 90 DAY POST INSTALLATION OFFSITE AND ONSITE WIRELESS SUPPORT FOR MEDINA VALLEY ISD				

This quote is valid for 30 days from the Quotation Date. Please contact your sales representative for updated pricing if your order is placed after that time period.

RMA Policy: Defective merchandise must be returned within 15 days of receipt of product or manufacturer warranty applies for repair. Non-defective merchandise must be returned within 30 days of receipt. Non-defective product must be unopened and factory-sealed to be eligible for return. Intech Southwest offers a replacement only for unopened software returns. Returns will only be accepted if accompanied by a valid RMA number provided by Intech Southwest. Some special orders are non-returnable and the manufacturer must be contacted. Intech Southwest reserves the right to refuse the return of incomplete and opened products or charge a 15% restocking fee for returns that are accepted.

Subtotal:	\$8,490.00
Product Subtotal:	\$8,490.00
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Total:	\$8,490.00

AGREEMENT FOR E-RATE PRODUCTS AND/OR SERVICES FY2024-25

APPLICANT		PROVIDER	
Organization	Medina Valley Indep. School District	Company Name	Intech Southwest Services, LLC
Contact Name	Scott Laleman	Contact Name	Sam Lopez
Contact Email	scott.laleman@mvisd.org	Contact Email	slopez@intechsouthwest.com
Address	8449 FM 471 S	Address	4778 Research Dr.
City, ST, Zip	Castroville, TX 78009	City, ST, Zip	SAN ANTONIO, TEXAS, 78240
USAC BEN	141465	USAC SPIN	143026602
FCC Form 470 #	240000446	Bid #	#240000446 (MEDI 2024-C2)
E-Rate RFP #	n/a	Bid Amount \$	\$159,887.00
Number of annual renewals allowed for this agreement:		Initial two years with up to four 12 month renewals.	

SERVICES

The Provider agrees to provide to the Applicant the products and/or services as specified in the Provider’s Bid and incorporated with the Applicant’s E-Rate RFP and FCC Form 470 as listed above.

RECITALS

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254. Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) (“1996 Act”)], Applicant advertised for certain products and services. Provider submitted a bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such products and/or services and they set their agreement in writing as follows:

AGREEMENT

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay the discounted price for the products and/or services bid.

The term of this agreement shall commence (a) on or after July 1, 2024 and shall terminate on June 30, 2025 for recurring services or (b) on or after April 1, 2024 and shall terminate on September 30, 2025 for non-recurring services. The agreement expiration for non-recurring services shall be automatically extended to align with SLD authorized extensions due to late funding and changes in products and/or services approved on or after March 1st. This agreement may be extended annually and voluntarily by mutual written ratification up to the number of renewals listed above. The Applicant must issue a written notice to proceed to the Provider prior to commencement of service, delivery or installation. The Applicant is under no obligation to pay if the Provider commences work without the Applicant’s written notice to proceed.

If the Schools and Libraries Division (“SLD”), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all of or any part of the products and services covered by this agreement, the Applicant shall have the right, at its option, to cancel this agreement, as to that part of the products and services disallowed for discount pricing. If, after approval of discount funding by SLD or its successor, Applicant’s governing board should fail to approve all of or any part of the products and services covered by this agreement, the Applicant shall have the right, at its option, to cancel this agreement as to that part of the products and services disallowed by the governing board. The total costs of the products and services shall not exceed the Bid Amount. In no circumstances shall Applicant be liable for an amount exceeding the Applicant’s non-discount share unless Applicant’s governing board specifically waives this provision in writing.

For Applicant:

For Provider:

Applicant Signature

Date

Sam Lopez

Provider Signature

Date

Printed Name:

Printed Name:

Sam Lopez

Title:

Title:

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Date: 3-25-2023

Agenda Item: Consider approving the e-rate category 2 contract with United Data Technologies for networking equipment

Background Information

The District conducted a category 2 e-rate bid in November for networking equipment, wireless access points, and battery backups. United Data Technologies was awarded a portion of that bid to provide networking equipment, wireless access points, and battery backups district-wide.

The approval of this contract will allow the District to meet the e-rate filing deadline (March 27) to request funding. The actual purchase of the equipment and services will come at a later date.

Administrative Consideration

- The equipment on this contract will be used for new and existing portables, as well as replacing some of our older switches and access points at campuses that have Cisco equipment

Supporting Documents

- UDT Quotes for equipment and services, e-rate category 2 contract

Recommendation

It is recommended that the Board of Trustees approve the e-rate category 2 contract with United Data Technologies, as presented.



United Data Technologies Inc
 2900 Monarch Lakes Blvd, Suite 300
 Miramar, Florida 33027
 United States
 (P) 954-308-5100

Quotation (Open)	
Date Nov 27, 2023 04:12 PM EST	Expiration Date 07/12/2024
Modified Date Mar 06, 2024 09:25 AM EST	
Quote # COQO-49809 - rev 1 of 1	
Description Option 2 (REPLACEMENT FOR EOL 9500X)	
SalesRep Lombardi-Lopes, Tracey (P) +1 954-308 6293	
Customer Contact Laleman, Scott (P) (830) 931-2243 scott.laleman@mvisd.org	

Customer
 Medina Valley ISD (MV3559)
 Laleman, Scott
 8449 FM 471 S
 Castroville, FL 78009
 United States
 (P) (830) 931-2243

Bill To
 Medina Valley ISD
 Payable, Accounts
 8449 FM 471 S
 Castroville, FL 78009
 United States
 (P) (830) 931-2243

Ship To
 Medina Valley ISD
 Laleman, Scott
 8449 FM 471 S
 Castroville, FL 78009
 United States
 (P) (830) 931-2243
 scott.laleman@mvisd.org

Customer PO:	Terms: Undefined	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

#	Description	Part #	Qty	Unit Price	Total
1	APC BY SCHNEIDER ELECTRIC:APC Smart-UPS, 4000 Watts / 5000 VA,Input 208V / Output 208V, Interface Port DB-9 RS-232, SmartSlot, Rack Height 5 U Note: 100% E-Rate Eligibility	APC-SUA5000RMT5U	9	\$4,186.81	\$37,681.29
2	APC BY SCHNEIDER ELECTRIC:Smart-UPS, Line Interactive, 1500VA, Tower, 120V, 8x NEMA 5-15R outlets, SmartConnect Port+SmartSlot, AVR, LCD Note: 100% E-Rate Eligibility	APC-SMT1500C	31	\$537.97	\$16,677.07
3	APC BY SCHNEIDER ELECTRIC:Smart-UPS, Line Interactive, 2200VA, Tower, 120V, 8x NEMA 5-15R+2x NEMA 5-20R outlets, SmartConnect Port+SmartSlot, AVR, LCD Note: 100% E-Rate Eligibility	APC-SMT2200C	22	\$972.22	\$21,388.84
4	APC BY SCHNEIDER ELECTRIC:APC Step-Down Transformer RM 2U 208V IN 120V OUT; w/5-20 Receptacles Transformer (rack-mountable) - AC 208 V - 2U - for P/N: AR3103SP, AR3106SP, SRT1000RMXLI, SRT10KXLTW, SRT3000XLTW, SRT6KXLTW, SRT8KXLJ Note: 0% E-Rate Eligibility, Customer Responsible for 100%	AP9626	9	\$666.25	\$5,996.25
5	Cisco Catalyst 9300 - Switch - L3 - managed - 48 x 10/100/1000 (PoE+) - rack-mountable - PoE+ (437 W) - K-12 education Switch - L3 - managed - 48 x 10/100/1000 (PoE+) - rack-mountable - PoE+ (437 W) - K-12 education Note: 100% E-Rate Eligibility	C9300-48P-EDU	31	\$5,330.24	\$165,237.44
6	C9300 Network Advantage, 48-port license Term License - 48 ports - for P/N: C9300-48H-EDU, C9300-48S-EDU, C9300-48U-EDU-RF, C9300-48UXM-EDU-RF, C9300X-24HX-1A Note: 100% E-Rate Eligibility	C9300-NW-A-48	31	\$0.00	\$0.00
7	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL (v. 17.6) - license - for P/N: C9300X-24HX-1A, C9300X-48HX-A=, C9300X-48HX-E=, C9300X-48TX-A=, C9300X-48TX-E= Note: 100% E-Rate Eligibility	SC9300UK9-176	31	\$0.00	\$0.00
8	Cisco Config 1 - Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 100-240 V - 715 Watt - for Catalyst 9300 (715 Watt), 9300 (Higher Scale) (715 Watt), 9300L (715 Watt) Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 100-240 V - 715 Watt - for Catalyst 9300 (715 Watt), 9300 (Higher Scale) (715 Watt), 9300L (715 Watt) Note: 100% E-Rate Eligibility	PWR-C1-715WAC-P	31	\$0.00	\$0.00
9	Cisco Config 1 Secondary Power Supply - Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 100-240 V - 715 Watt - for Catalyst 9300 (715 Watt), 9300 (Higher Scale) (715 Watt), 9300L (715 Watt) Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 100-240 V - 715 Watt - for Catalyst 9300 (715 Watt), 9300 (Higher Scale) (715 Watt), 9300L (715 Watt) Note: 100% E-Rate Eligibility	PWR-C1-715WAC-P/2	31	\$661.84	\$20,517.04
10	Cisco - Power cable - IEC 60320 C15 to NEMA 5-15 (M) - AC 110 V - 8 ft - North America - for Catalyst 3850-24, 3850-48, 9200, 9300	CAB-TA-NA	62	\$0.00	\$0.00

Power cable - IEC 60320 C15 to NEMA 5-15 (M) - AC 110 V - 8 ft - North America - for Catalyst 3850-24, 3850-48, 9200, 9300					
Note: 100% E-Rate Eligibility					
11	Cisco - Configuration option - for Catalyst 9300 Configuration option - for Catalyst 9300	C9300-SSD-NONE	31	\$0.00	\$0.00
Note: 100% E-Rate Eligibility					
12	Cisco Type 1 - Blank panel - for P/N: C9300-24S-1A, C9300-24S-1E Blank panel - for P/N: C9300-24S-1A, C9300-24S-1E	NM-BLANK-T1	31	\$0.00	\$0.00
Note: 100% E-Rate Eligibility					
13	TE agent for IOSXE on C9K License - 1 user - hosted - for Cisco IOS XE - for P/N: C9300L-24UXG4XA-RF, C9300LM-48T-4Y-A, C9300LM-48UX-4Y-A, C9300X-24HX-1A	TE-C9K-SW	31	\$0.00	\$0.00
Note: 100% E-Rate Eligibility					
14	C9300 DNA Advantage, 48-Port Term Licenses Term License - 48 ports - for P/N: C9300-48H-A, C9300-48H-EDU, C9300-48UB-A-RF, C9300-48U-EDU-RF, C9300X-24HX-1A	C9300-DNA-A-48	31	\$0.00	\$0.00
Note: 100% E-Rate Eligibility					
15	C9300 DNA Advantage, 48-Port, 3 Year Term License Term License (3 years) - 48 ports - for P/N: C9300-48H-A, C9300-48U-A-WS, C9300-48UB-A, C9300-48UN-A, C9300-48UXM-A	C9300-DNA-A-48-3Y	31	\$1,996.09	\$61,878.79
Note: 100% E-Rate Eligibility					
16	Cisco DNA Spaces Extend Term License for Catalyst Switches Term License Subscription - for Catalyst Switches - for P/N: C9300L-24UXG4XA-RF, C9300LM-48T-4Y-A, C9300LM-48U-4Y-A, C9300X-24HX-1A	D-DNAS-EXT-S-T	31	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
17	Cisco DNA Spaces Extend for Catalyst Switching - 3Year Term License Subscription (3 years)	D-DNAS-EXT-S-3Y	31	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
18	Cisco ThousandEyes Enterprise Agent IBN Embedded Embedded license - 1 agent - for P/N: C9300L-24UXG4XA-RF, C9300LM-48T-4Y-A, C9300LM-48U-4Y-A, C9300X-24HX-1A	TE-EMBEDDED-T	31	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
19	ThousandEyes - Enterprise Agents Subscription license (3 years) - hosted	TE-EMBEDDED-T-3Y	31	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage					
20	Cisco Catalyst 9300 Series Network Module - Expansion module - 10 Gigabit SFP+ x 8 - for Catalyst 9300	C9300-NM-8X	31	\$1,350.15	\$41,854.65
Note: 100% E-Rate Eligibility					
21	Network Plug-n-Play License for zero-touch device deployment License - for P/N: CG113-4GW6E, CW9166D1-A, IW9167EH-A-WGB, VG410-24FXS, VG410-48FXS, WS-C3850-48P-L-A	NETWORK-PNP-LIC	31	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
22	Cisco SFP+ transceiver module - 10GbE - 10GBase-LR - LC/PC single-mode - up to 6.2 miles - 1310 nm	SFP-10G-LR-S=	62	\$825.42	\$51,176.04
Note: 100% E-Rate Eligibility					
23	Cisco Catalyst 9130AXI - Wireless access point - GigE, 5 GigE, 2.5 GigE - Bluetooth, Wi-Fi 6 - 2.4 GHz, 5 GHz Wireless access point - GigE, 5 GigE, 2.5 GigE - Bluetooth, Wi-Fi 6 - 2.4 GHz, 5 GHz	C9130AXI-B	120	\$1,196.60	\$143,592.00
Note: 100% E-Rate Eligibility					
24	Capwap software for Catalyst 9130AX License - 1 license - for P/N: C9130AXE-STA-R, C9130AXE-STA-S, C9130AXE-STA-Z, C9130AXI-B-CAP, C9130AXI-T-RF	SW9130AX-CAPWAP-K9	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
25	Cisco - Low profile bracket - for P/N: AIR-AP1832I-AK9-WS, C9120AXE-Q, CW9162I-B, CW9162I-E, CW9162I-ROW, CW9164I-A Low profile bracket - for P/N: CW9162I-E, CW9162I-ROW, CW9162I-Z, CW9166D1-A, CW9166D1-B, CW9166D1-E, CW9166I-F	AIR-AP-BRACKET-1	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
26	Cisco Ceiling Grid Clip: Recessed - Network device mounting kit - ceiling mountable - for P/N: AIR-AP1832I-AK9-WS, C9105AXI-D, CW9162I-B, CW9162I-E, CW9162I-ROW, CW9164I-A Network device mounting kit - ceiling mountable - for P/N: CW9162I-E, CW9162I-ROW, CW9162I-Z, CW9166D1-A, CW9166D1-B, CW9166D1-E, CW9166I-F	AIR-AP-T-RAIL-R	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
27	Aironet AP License Term Licenses For Tracking Term license - 1 access point - for P/N: C9130AXE-B-RF, C9130AXI-EWC-B-EDU, C9130AXI-I, C9130AXI-K, C9130AXI-T, C9130AXI-T-RF	CDNA-A-C9130	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
28	C9130AX CISCO DNA Advantage 3 Year Tracking SKU Term License (3 years)	DNA-A-3Y-C9130	120	\$0.00	\$0.00

Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
29	Aironet DNA Advantage Term Licenses Term License - for P/N: C9124AXE-A-RF, CW9162I-Z, CW9166D1-A, CW9166D1-B, CW9166D1-E, CW9166I-F	AIR-DNA-A	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
30	Aironet DNA Advantage Term Licenses Term License (3 years) - 1 access point - for P/N: C9115AXE-Z-RF, C9115AXI-S-RF, C9115AXI-Z-RF, C9117AXI-Z-RF, C9120AXI-EWC-B-RF	AIR-DNA-A-3Y	120	\$293.86	\$35,263.20
Note: 100% E-Rate Eligibility					
31	Aironet AP License Term Licenses Term License - 1 access point - for P/N: C9124AXE-A-RF, CW9162I-Z, CW9166D1-A, CW9166D1-B, CW9166D1-E, IW9167IH-B-AP	AIR-DNA-A-T	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
32	Aironet DNA Advantage 3 Year Term License Term License (3 years) - 1 access point	AIR-DNA-A-T-3Y	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
33	AIR DNA Perpetual Network Stack Term License - for P/N: C9124AXE-A-RF, CW9162I-Z, CW9166D1-A, CW9166D1-B, CW9166D1-E, IW9167IH-B-AP	AIR-DNA- NWSTACK-A	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
34	Cisco Spaces Extend Term License for Cisco DNA Advantage Term License - for Cisco DNA Advantage - for P/N: CW9162I-Z, CW9166D1-A, CW9166D1-B, CW9166D1-E, CW9166I-F	SPACES-EXT-T	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
35	Cisco Spaces Extend for Cisco DNA Advantage Term License (3 years) - for Cisco DNA Advantage	SPACES-EXT- 3Y	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
36	Network Plug-n-Play License for zero-touch device deployment License - for P/N: CG113-4GW6E, CW9166D1-A, IW9167EH-A-WGB, VG410-24FXS, VG410-48FXS, WS-C3850-48P-L-A	NETWORK-PNP- LIC	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
37	Cisco Catalyst 9130AXE - Wireless access point - GigE, 5 GigE, 2.5 GigE, Bluetooth 5.0 LE - Wi-Fi 6, Bluetooth - 2.4 GHz, 5 GHz - minimum orderable quantity of 10 units - multi pack - for P/N: C9130AXI-EWC-B-EDU, C9130AXI-F, C9130AXI-G, C9130AXI-I, C9130AXI-K, C9130AXI-T Wireless access point - GigE, 5 GigE, 2.5 GigE - Wi-Fi 6, Bluetooth - 2.4 GHz, 5 GHz - minimum orderable quantity of 10 units - multi pack - for P/N: C9130AXE-B-RF, C9130AXI-EWC-B-EDU, C9130AXI-I, C9130AXI-K, C9130AXI-T, C9130AXI-T-RF	C9130-MULTI	120	\$0.00	\$0.00
Note: This is a \$0 ordering SKU and has no standalone eligible percentage.					
38	Installation Services	PSAT-SUB-PS	1	\$53,467.13	\$53,467.13
Note: 100% E-Rate Eligibility					

United Data Technologies (UDT) quotation sale, and/or acceptance of Clients purchase order for UDT Products and/or Services is expressly conditioned upon Client acknowledgment and acceptance to UDT Terms and Conditions and, if applicable, any End User Licensing Agreement. Customers acceptance of UDT Products and/or Services is also deemed by the Parties to be Customers acknowledgment and acceptance of such terms.

Subtotal: \$654,729.74
Shipping: \$0.00
Misc: \$0.00
Total: \$654,729.74

Notwithstanding the foregoing, these Terms and Conditions shall be superseded by the terms and conditions in any Services Agreement executed between Client and UDT for the Products and Services offered in this Quote.

Medina Valley Independent School District

Agenda Item Memorandum

To: MVIDS Board of Trustees

Date: March 25, 2024

Agenda Item: Consider approval of Amendments and Addition to the 2023-2024 Compensation Plan.

- **Administrative/Professional Pay Grade (Amendment)**
Chief Financial Officer
Recommending moving from Pay Grade 9 to Pay Grade 10.
- **Additional Duties (Amendment)**
Food Service Summer School
Regular Rate +\$3/hour
- **Stipend (Additional)**
District Lead Dyslexia
\$1500 Stipend for District Lead Dyslexia Teacher

Administrative Consideration:

MVIDS Board Policy DEA (LEGAL & LOCAL) and DEAA (LEGAL & LOCAL)

Recommendation:

Administration recommends that the Board approve the recommended Amendments and Addition to the 2023-2024 Compensation Plan as presented.

2023-2024 Administrative/Professional Pay Plan (Proposed Amendment)
 Medina Valley ISD

Pay Grade	Job Title	Calendars		
1			Daily	
	Accountant	226	187	Days
	Computer System Manager	226	197	Days
	Coordinator - Communications	226	226	Days
	Coordinator - Human Resources	226	242	Days
	Coordinator - Purchasing	226		
	Coordinator - Safety	226		
	Dietitian	226		
	Digital Application Data Intergration Specialist	226		
	Nurse (RN)	187		
	Social Worker	197		
	Special Programs Facilitator	197		
	Speech Language Pathologist Asst	187		
	Supervisor - Custodial	242		
	Supervisor - Payroll	226		
	Supervisor - Transportation	226		
	Truancy Officer	187		
2			Daily	
	Asst Director - Child Nutrition	226	197	Days
	Asst Director - Maintenance	242	207	Days
	Asst Director - Transportation	226	217	Days
	Asst Manager - Construction	231	226	Days
	Counselor - ES	197	231	Days
	Counselor - MS	207	242	Days
	Lead Counselor- MS	217		
	Librarian	197		
	Specialist - GT	207		
3			Daily	
	Academic Dean - MS	226	187	Days
	Board Certified Behavior Analyst	207	197	Days
	Coordinator - Bilingual/ELL	226	207	Days
	Coordinator - Core Subjects	226	226	Days
	Coordinator - Instructional Mat Assess	226		
	Coordinator- Instructional Technology	226		
	Coordinator - Literacy/Social Studies	226		
	Coordinator - Math/Science	226		
	Coordinator - PEIMS	226		
	Coordinator - Evaluations	207		
	Coordinator- Special Education	207		

Counselor - HS	207
Lead Counselor - HS	226
LSSP	197, 207, 226
Network Administrator	226
Occupational Therapist	187
Speech Language Pathologist	187
Vice Principal - ES	207
Vice Principal - MS	207

4	
Academic Dean - HS	226
Asst Director - Special Programs	226
Coordinator - DAEP	207
Vice Principal - HS	226

Daily	
207	Days
226	Days

5	
Director - Child Nutrition	226
Director - Communications	226
Director - CTE	226
Director - Curriculum	226
Director - Federal Programs	226
Director - Fine Arts	226
Director - Guidance & Counseling	226
Director - Health and Safety	226
Director - Maintenance	242
Director - Transportation	226
Principal - ES	226

Daily	
226	Days
242	Days

6	
Director - Construction	231
Director - Health and Safety	226
Director - Special Education	226
Director - Network Systems	226
Principal - MS	226

Daily	
226	Days
231	Days

7	
Director - Athletics	226
Director - Finance and Budget	226
Director - Human Resources	226
Principal - HS	226

Daily	
226	Days

8	
Exec Director - Schools	226
Exec Director- Safety and Operations	226

Daily	
226	Days

9	
Asst Superintendent - C&I	226

Daily	
226	Days

Chief Financial Officer 226

10

Chief Financial Officer 226

Daily

226 Days

ent)

Minimum	Midpoint	Maximum
\$308.00	\$369.75	\$431.50
57,596	69,143	80,691
60,676	72,841	85,006
69,608	83,564	97,519
74,536	89,480	104,423

\$325.71	\$391.01	\$456.31
64,165	77,029	89,893
67,422	80,939	94,456
70,679	84,849	99,019
73,610	88,368	103,126
75,239	90,323	105,408
78,822	94,624	110,427

\$345.25	\$414.47	\$483.69
64,562	77,506	90,450
68,014	81,651	95,287
71,467	85,795	100,124
78,027	93,670	109,314

\$365.97	\$439.34	\$512.71
75,756	90,943	106,131
82,709	99,291	115,872

\$387.93	\$465.70	\$543.47
87,672	105,248	122,824
93,879	112,699	131,520

\$411.20	\$493.64	\$576.08
92,931	111,563	130,194
94,987	114,031	133,074

\$444.10	\$533.13	\$622.16
100,367	120,487	140,608

\$479.62	\$575.78	\$671.94
108,394	130,126	151,858

\$517.99	\$621.84	\$725.69
117,066	140,536	164,006

\$575.22	\$696.90	\$818.58
130,000	157,500	185,000

Medina Valley Independent School District

Agenda Item Memorandum

To: MVISD Board of Trustees

Date: March 25, 2024

Agenda Items:

- **Consider Approval of District Initiated Policy Revisions to Local Policy FFA**
- **Consider Approval of District Initiated Policy Revisions to Local Policies FMH, and EI**

FFA (LOCAL)

There is currently one district position responsible to oversee the implementation of the policy and the development and implementation of the wellness plan and appropriate administrative procedures. This revision recommends the addition of two additional district positions.

FMH (LOCAL)

This revision recommends that a student who has satisfactorily completed all coursework requirements for graduation but has failed to meet applicable state testing requirements shall be allowed to participate in commencement activities and ceremonies.

EI (LOCAL)

This revision recommends that the District issue certificates of coursework completion to students who have successfully completed state and local credit requirements for graduation but has failed to meet all state and local requirements for graduation.

Recommendation:

District Administration recommends approving the District Initiated revisions to FFA, FMH, and EI (LOCAL).

PROPOSED REVISIONS

The District shall support the general wellness of all students by implementing measurable goals to promote sound nutrition and student health and to reduce childhood obesity.

[See EHAA for information regarding the District's coordinated school health program.]

Development, Implementation, and Review of Guidelines and Goals

The local school health advisory council (SHAC), on behalf of the District, shall review and consider evidence-based strategies and techniques and shall develop nutrition guidelines and wellness goals as required by law. In the development, implementation, and review of these guidelines and goals, the SHAC shall permit participation by parents, students, representatives of the District's food service provider, physical education teachers, school health professionals, members of the Board, school administrators, and members of the public.

[See BDF for required membership of the SHAC.]

Wellness Plan

The SHAC shall develop a wellness plan to implement the District's nutrition guidelines and wellness goals. The wellness plan shall, at a minimum, address:

1. Strategies for soliciting involvement by and input from persons interested in the wellness plan and policy;
2. Objectives, benchmarks, and activities for implementing the wellness goals;
3. Methods for measuring implementation of the wellness goals;
4. The District's standards for foods and beverages provided, but not sold, to students during the school day on a school campus; and
5. The manner of communicating to the public applicable information about the District's wellness policy and plan.

The SHAC shall review and revise the plan on a regular basis and recommend revisions to the wellness policy when necessary.

Nutrition Guidelines

Foods and Beverages Sold

The District's nutrition guidelines for reimbursable school meals and all other foods and beverages sold or marketed to students during the school day shall be designed to promote student health and reduce childhood obesity and shall be at least as restrictive as federal regulations and guidance, except when the District allows an exemption for fundraising activities as authorized by state and federal rules. [See CO and FJ]

Foods and
Beverages Provided

The District shall establish standards for all foods and beverages provided, but not sold, to students during the school day. These standards shall be addressed in the District's wellness plan.

Wellness Goals

Nutrition Promotion
and Education

The District shall implement, in accordance with law, a coordinated school health program with a nutrition education component. [See EHAA] The District's nutrition promotion activities shall encourage participation in the National School Lunch Program, the School Breakfast Program, and any other supplemental food and nutrition programs offered by the District.

The District establishes the following goals for nutrition promotion:

1. The District's food service staff, teachers, and other District personnel shall consistently promote healthy nutrition messages in cafeterias, classrooms, and other appropriate settings.
2. The District shall share educational nutrition information with families and the general public to promote healthy nutrition choices and positively influence the health of students.

The District establishes the following goal for nutrition education:
The District shall deliver nutrition education that fosters the adoption and maintenance of healthy eating behaviors.

Physical Activity

The District shall implement, in accordance with law, a coordinated health program with physical education and physical activity components and shall offer at least the required amount of physical activity for all grades. [See BDF, EHAA, EHAB, and EHAC]

The District establishes the following goals for physical activity:

1. The District shall provide an environment that fosters safe, enjoyable, and developmentally appropriate fitness activities for all students, including those who are not participating in physical education classes or competitive sports.
2. The District shall make appropriate training and other activities available to District employees in order to promote enjoyable, lifelong physical activity for District employees and students.
3. The District shall encourage parents to support their children's participation, to be active role models, and to include physical activity in family events.
4. The District shall encourage students, parents, staff, and community members to use the District's recreational facilities, such as tracks, playgrounds, and the like, that are available outside of the school day. [See GKD]

STUDENT WELFARE
WELLNESS AND HEALTH SERVICES

FFA
(LOCAL)

Other School-Based
Activities

The District establishes the following goals to create an environment conducive to healthful eating and physical activity and to promote and express a consistent wellness message through other school-based activities:

1. The District shall allow sufficient time for students to eat meals in cafeteria facilities that are clean, safe, and comfortable.
2. The District shall promote wellness for students and their families at suitable District and campus activities.
3. The District shall promote employee wellness activities and involvement at suitable District and campus activities.

Implementation

The director of curriculum, instruction, and assessment, [the director of child nutrition, and the director of health and safety](#) shall oversee the implementation of this policy and the development and implementation of the wellness plan and appropriate administrative procedures.

Evaluation

The District shall comply with federal requirements for evaluating this policy and the wellness plan.

Public Notification

The District shall annually inform and update the public about the content and implementation of the wellness policy, including posting on its website copies of the wellness policy, the wellness plan, and the required implementation assessment.

Records Retention

The District shall retain all the required records associated with the wellness policy, in accordance with law and the District's records management program. [See CPC and FFA(LEGAL)]

PROPOSED REVISIONS

**Commencement
Exercises**

A student who has satisfactorily completed all coursework requirements for graduation but has failed to meet applicable state testing requirements shall be allowed to participate in commencement activities and ceremonies. ~~To be eligible to participate in commencement activities and ceremonies, a student shall meet all state and local graduation requirements, including all applicable state testing.~~ [See EI, EIF]

PROPOSED REVISIONS

**Certificate of
Coursework
Completion**

The District shall ~~not~~ issue a certificate of coursework completion to a student who has successfully completed state and local credit requirements for graduation but has failed fails to meet all state and local requirements for graduation. [See EIF, FMH]

Partial Credit

When a student earns a passing grade in only half of a course and the combined grade for both halves is lower than 70, the District shall award the student credit for the half with the passing grade.

**MEDINA VALLEY INDEPENDENT SCHOOL DISTRICT
BOARD OF TRUSTEES**

RESOLUTION TO PURCHASE REAL PROPERTY

WHEREAS, pursuant to Texas Education Code Section 11.151, the Board of Trustees of the Medina Valley Independent School District (“District”) is authorized to acquire and hold real and personal property;

WHEREAS, the Board of Trustees is currently acquiring real property for the construction of facilities to meet the educational needs of the students residing in the District;

WHEREAS, approximately 20.770 acre tract of land, and all improvements thereon off of FM 471 near the intersection of FM 471 and FM 283 located in Medina County, Texas is currently for sale by Forestar (USA) Real Estate Group Inc., and is more particularly described as follows:

Approximately 20.770 acre tract of land in the Jose Jacinto Gonzales Survey 255, Abstract No. 408, and the Beriana Sandoval Survey No. 40, Abstract No. 840, Medina County, Texas, being out of the called 203.453 acre tract of land as conveyed unto Forestar (USA) Real Estate Group Inc. in Document Number 2022002034 of the Official Records of Medina County, Texas.

Be it resolved,

1. That the findings and recitals in the preamble of this Resolution are hereby found to be true and correct and are hereby approved and adopted.

2. That the Board of Trustees of the Medina Valley Independent School District approves and authorizes the purchase of the Property described herein for the purchase price of \$60,000 per acre.

3. That the Superintendent is authorized to move forward with the purchase of the Property, including final negotiation and execution of the Real Estate Sales Contract approved by the District’s counsel, for purchase of the Property on behalf of the Board, to tender the purchase price of the Property and the amount of closing and other costs to the title company for payment to the Sellers of the Property, and to execute any documents necessary to effect the purchase of the Property, including a Development and Escrow Agreement.

4. That it is hereby found, determined and declared that a sufficient written notice of the date, time, place and subject of the meeting of the Board of Trustees of the Medina Valley Independent School District at which this Resolution was adopted was posted at a place convenient and readily accessible at all times to the general public for the time required by law preceding this meeting as required by chapter 551, Texas Government Code, and that this meeting has been open to the public as required by law at all times during which this Resolution and the subject matter thereof has been discussed, considered and formally acted upon. The Board of Trustees further ratifies, approves and confirms such written notice and posting thereof.

FINALLY PASSED AND ADOPTED this 25th day of March 2024.

By: _____
Beth Zinsmeyer, President
Board of Trustees of the
Medina Valley Independent School District

ATTEST:

By: _____
Jennilea Campbell, Secretary
Board of Trustees of the
Medina Valley Independent School District

Certificate for Resolution

I hereby certify that the foregoing resolution was presented to the Board of Trustees of the Medina Valley Independent School District during a regularly scheduled meeting on March 25, 2024. A quorum of the Board of Trustees being then present, it was then duly moved and seconded that the resolution be adopted, and such resolution was then adopted according to the following vote:

Ayes: _____
Noes: _____
Abstentions: _____

To certify which, witness my hand this 25th day of March 2024.

By: _____
Beth Zinsmeyer, President
Board of Trustees of the
Medina Valley Independent School District

THE STATE OF TEXAS §
 § ACKNOWLEDGMENT
COUNTY OF BEXAR §

BEFORE ME, a Notary Public, on this day personally appeared Beth Zinsmeyer, known to me to be the person whose name is subscribed to the foregoing instrument, and having been sworn, upon her oath stated that she is the President of the Board of Trustees of the Medina Valley Independent School District; that she was authorized to execute such instrument pursuant to resolution of the Board of Trustees adopted on March 25, 2024; and that said instrument is executed as the free and voluntary act and deed of such governmental unit for the purposes expressed therein.

GIVEN UNDER MY HAND AND SEAL OF OFFICE on this the 25th day of March 2024.

Notary Public, State of Texas

Medina Valley Independent School District

Agenda Item Memorandum

To: MVIDS Board of Trustees

Date: March 25, 2024

Agenda Item: Consider approving the MVIDS Board Self Evaluation Instrument

The Commissioner of Education has provided a Board Improvement and evaluation tool. This tool was designed to assist a school district in improving board oversight and academic achievement. The Board will need to approve a Self Evaluation Instrument to use in the process of self-evaluation which is scheduled to occur at the April Board Meeting.

Administrative Consideration:

Education Code 11.182 and MVIDS Board Policy BG (LEGAL)

Recommendation:

It is recommended that the Board of Trustees approve the MVIDS Board Self Evaluation Instrument presented.

Medina Valley Independent School District
Board Self Evaluation Instrument
April 2024

SERIES 100 BOARD OF EDUCATION
Administrative Exhibit 152

BOARD SELF-EVALUATION FORM

Part I - Individual School Board Member Performance Worksheet

Please complete the following personal assessment of your boardsmanship before completing Part II - the School Board Evaluation. This individual evaluation will not be shared, but is for your review only.

	Always	Frequently	Sometimes	Occasionally	Never
I familiarize myself with school policies and laws which are important for meetings.					
I attend all School Board Meetings.					
I read the agenda and supporting material prior to the Board meeting.					
I reserve all decisions on matters until the Board is in session.					
I keep personal matters personal and discuss non-related concerns at appropriate times and places.					
I use the chain of command and direct questions to the superintendent when contacted by a district resident.					
I attend TASB workshops and meetings.					
I read school publications sent to my home.					
I visit schools within the district.					
I am informed about community feelings toward the schools.					
I respect the superintendent's office and refrain from unwarranted interferences in the administrator's affairs.					
I believe in long-range planning and recognize that changing trends change school needs.					
I believe the district should place great emphasis on professional growth.					
I know that I have no authority as a Board member except when the Board is legally in session. Board officers have specific duties that are occasionally performed outside of Board sessions.					
I rely on the superintendent to provide the Board with accurate information on the school system.					

Medina Valley Independent School District
 Board Self Evaluation Instrument
 April 2024

I take part in Board in-service and orientation programs.					
Even though I may disagree, I support publicly positions taken by the whole Board.					
I work toward mutual trust between Board members and administration and keep criticism of either to private sessions.					
I recognize that governance and policy duties belong to the Board and administrative duties belong to the district's administrators.					
I support budgetary provisions and encourage the professional growth of the superintendent.					
I support strong professional growth programs for all school personnel.					
I attend PTO, concerts, plays, athletic contests, and other school events.					
I am familiar with the budgeting process of the district.					
I am familiar with the curriculum and graduation requirements of the district.					

Medina Valley Independent School District
Board Self Evaluation Instrument
April 2024

Part II – Assessment of School Board’s Performance

The following list pertains to the operation of the school Board and is the basis for an annual self-evaluation of the Board. Please rate your level of agreement with the following statements:

	Strongly Agree	Agree	Disagree	Strongly Disagree
<i>Board Relationship with the Superintendent</i>				
The Board keeps the superintendent informed on issues, needs, and complaints in a manner allowing him/her the opportunity to solve related problems in a professional manner.				
The Board clearly interprets its position on controversial matters pertaining to the school district, thereby enabling the superintendent to properly carry out the wishes of the Board.				
The Board supports the superintendent’s administrative regulations and decisions to the public and staff members and relays and disagreement in a private or executive session.				
The Board disregards personalities and considers the recommendations of the superintendent in an unbiased and objective manner.				
<i>Board Relationship with the Community</i>				
The Board recognizes that their fellow citizens have entrusted them with the educational development of the children and youth of this community.				
The Board recognizes that the community expects their first and greatest concern to be in the best interest of all students in the district without distinction as to who they are or what their background may be.				
The Board enacts policies supporting the efforts of the administration in helping all the people of this community to have all the facts all the time about their schools including the status of student performance in the district.				
<i>Board Relationship Between Members During Meeting</i>				
Individual members of the Board treat other members of the Board and professional staff with respect during Board meetings.				
Differences of opinion influencing Board member votes are based on the issues at hand and not on personalities.				
Each member of the Board conducts himself/herself in such a manner as to emphasize that individual Board members have authority only when convened in a legally conducted Board meeting with at least a quorum present.				

Medina Valley Independent School District
Board Self Evaluation Instrument
April 2024

<i>Board Relationships with Staff and Personnel</i>				
The Board delegates hiring of the staff to the superintendent and holds him/her accountable to broad parameters defined in policies.				
The Board creates a climate of support for staff in the district.				
The Board members maintain personal friendships with district personnel without allowing them to affect overall Board decisions and/or policies.				
<i>Board Relationship to the Financial Management of the Schools</i>				
The Board establishes the policies and provides the necessary resources to properly manage the finances of the school district.				
The Board requires the proper accountability for the expenditure of funds in the school district.				
The Board provides justified funding to maintain an educational program in this district that is based on the belief that all students can learn at high levels.				
The Board keeps the community informed about the financial needs of the school				

Summary:

1. List areas of strength. In what areas are we doing really well?

2. List areas where the Board could improve.

Medina Valley Independent School District
Board Self Evaluation Instrument
April 2024

3. What would be the most important thing the board needs to work on first? What will have the greatest impact on student learning?

4. What do we need to learn as a Board team? Where can we get the information we need to improve? Who will teach us? When can we take the time to learn?

Medina Valley Independent School District

Agenda Item Memorandum

To: MVIDS Board of Trustees

Date: March 25, 2024

Agenda Item: Consider approval of the Superintendent Evaluation Instrument.

The Board shall appraise a superintendent annually. The process/instrument shall be approved by the Board. With the approval of the evaluation instrument, the superintendent's annual evaluation will be scheduled for the April Board Meeting.

Administrative Consideration:

Education Code 11.1513(a)(1), Education Code 21.354(c), MVIDS Board Policy BJCD (Legal and Local)

Recommendation:

It is recommended that the Board of Trustees approve a MVIDS Superintendent Evaluation Instrument.