



Board Exhibit Cover Sheet

APPROVED
6/30/2021 ga

Meeting Date: June 30, 2021

Agenda Item/Exhibit Number: **II.A.**

Agenda Item Title: Approve Budget Amendment

Cabinet Level Presenter(s): Cheryl Hernandez

Additional Presenter(s):

Executive Summary:

Recommendation: Approve budget amendment GF-13.

Budget Impact* (if applicable):

Funding Source (if applicable):

Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements):

Policy Reference (if applicable, list policy/regulation):

Legal Review (if necessary, list attorney and firm):

Cheryl Hernandez
Cabinet Level Presenter's Signature

6/29/2021
Date

*CFO Signature (required if there is a budget impact) Date

General Counsel's Signature Date

Explanations of June Budget Amendments

General Fund GF-13

- Record \$6,000,000 decrease in state revenue from decrease in student ADA and FSP fund reallocation to ESSER Grant funds for Covid 19.
- Record \$3,000,000 decrease in instructional payroll related to FSP fund reallocation to ESSER Grant funds.
- Record \$2,000,000 decrease in maintenance & operations payroll related to FSP fund reallocation to ESSER Grant funds.
- Record \$1,000,000 decrease in transportation payroll from decrease in student enrollment and virtual learning due to Covid 19.
- Transfer a total of \$300,000 from instructional general supplies to guidance & counseling payroll, social work payroll, health services payroll and data processing services payroll for additional payroll expenses.

2020-2021 BUDGET AMENDMENT NUMBER GF-13

	<u>Current Budget</u>	<u>Change</u>	<u>Amended Budget</u>
<u>Revenues</u>			
199.00.5812.00.000.00.000	37,624,976	(6,000,000)	31,624,976
Total Revenues		(6,000,000)	
<u>Expenditures</u>			
199.11.61XX.XX.XXX.XX.XXX	75,939,292	(3,000,000)	72,939,292
199.51.61XX.XX.XXX.XX.XXX	8,069,393	(2,000,000)	6,069,393
199.34.61XX.XX.XXX.XX.XXX	5,714,216	(1,000,000)	4,714,216
199.11.63XX.XX.XXX.XX.XXX	6,779,494	(300,000)	6,479,494
199.31.61XX.XX.XXX.XX.XXX	4,891,927	80,000	4,971,927
199.32.61XX.XX.XXX.XX.XXX	354,283	60,000	414,283
199.33.61XX.XX.XXX.XX.XXX	1,849,892	80,000	1,929,892
199.53.61XX.XX.XXX.XX.XXX	1,292,291	80,000	1,372,291
Total Expenditures		<u>(6,000,000)</u>	
Net Change in the General Fund Budget		<u><u>-</u></u>	
<hr/>			
2020-2021 BUDGET CHANGE			
Total Revenues/Other Sources	181,620,383	(6,000,000)	175,620,383
Total Expenditures	<u>192,448,267</u>	<u>(6,000,000)</u>	<u>186,448,267</u>
2020-2021 Adjusted	(10,827,884)	-	(10,827,884)



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Meeting Date: June 30, 2021

Agenda Item/Exhibit Number: **II.B.**

Agenda Item Title: Approve recommended vendor for RFP – 21.17 Training and Development Services

Cabinet Level Presenter(s): Cheryl Hernandez

Additional Presenter(s):

Executive Summary: A Request for Proposal (RFP) was issued for Training and Development Services. There was a total of 10 vendors contacted with three complete responses. The RFP is for one year with two additional one-year options. The scope includes classroom analysis, data analytics development, and professional training and development.

Recommendation: Approve Big Rock & Milli Micro for RFP – 21.17 Training and Development Services.

Budget Impact* (if applicable): Estimated \$335,000

Funding Source (if applicable): Federal Fund

Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements): Ch. 44.031, EDGAR

Policy Reference (if applicable, list policy/regulation): CH (LOCAL)

Legal Review (if necessary, list attorney and firm):

Cheryl Hernandez
Cabinet Level Presenter's Signature

6/29/2021
Date

*CFO Signature (required if there is a budget impact) Date

General Counsel's Signature Date

Beaumont ISD

RFP #21.17 Training and Organizational Development

	Milli Micro		Pure Edge		Big Rock		N/A	
		Points		Points		Points		Points
Cost of Services (35)		35.00		30.00		30.00		
Reputation of Vendor/ Services (10)		8.00		7.00		8.00		
Quality of Vendor Services (15)		7.00		7.00		10.00		
Vendors past experience with Texas school districts (20)		15.00		10.00		20.00		
Minority or Woman owned business (5)		0.00		0.00		0.00		
Meets the districts needs (15)		10.00		11.00		15.00		
	CARROLL	75.00		65.00		83.00		
	BROWN	72.00		62.00		84.00		
	AVERAGE POINTS	73.50		63.50		83.50		
		Partial Awarded Vendor			Awarded Vendor			
Estimated Annual Expense		\$75,800.00				\$279,200.00		

Bid Evaluators:

Beau Carroll

Doris Brown



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Meeting Date: June 30, 2021

Agenda Item/Exhibit Number: **II.C.**

Agenda Item Title: Approve Purchases over \$50,000

Cabinet Level Presenter(s): Cheryl Hernandez

Additional Presenter(s):

Executive Summary: The attached list reflects the purchases over \$50,000.

Recommendation: Approve purchases in the amounts shown on attached list.

Budget Impact* (if applicable): \$279,200

Funding Source (if applicable): Federal Fund

Compliance with Purchasing Guidelines (list applicable guidelines, including grant requirements): Ch. 44.031, 2 CFR 200, EDGAR

Policy Reference (if applicable, list policy/regulation): CH (LOCAL)

Legal Review (if necessary, list attorney and firm): N/A



Cabinet Level Presenter's Signature



Date

*CFO Signature (required if there is a budget impact)

Date

General Counsel's Signature

Date



Federal Fund

Vendor	Department	Description/Justification of Purchase	Contract #	Cost
Big Rock	Innovation	Classroom analysis, data analytics development, and professional development training		\$279,200
Total				\$279,200



Quote for Services
PROJECT DESCRIPTION and SCOPE
Beaumont ISD

06/28/2021

Prepared By
Big Rock Educational Services
701 Commerce St., Suite 810
Dallas, TX 75202



Breakdown of Services

Service 1 Systems Creation

Objective

- BRES, in close collaboration with Beaumont ISD leadership, creates/revises all big rock documents, frameworks, rubrics, trackers, exemplars, etc. to support successful implementation of the following big rocks at two selected Beaumont ISD schools:

Big Rock	Action Items	Metrics for Success
1. Classroom Rigor	<ul style="list-style-type: none"> ➤ planning ➤ execution 	1 to 2 of the leadership team score ≥ 3.5 (4-point scale) on Classroom Rigor Planning Rubric selected teachers (up to 10) score ≥ 3.5 (4-point scale) on first 2 levels of Classroom Rigor Trajectory
2. Data Driven Instruction	<ul style="list-style-type: none"> ➤ weekly data meetings 	1 to 2 leadership team members score ≥ 3.5 (4-point scale) on <ul style="list-style-type: none"> ➤ Weekly Data Meeting Rubric

Timeline

- Upon approval of contract – September/October 2021 (exact dates to be determined by BRES and Beaumont ISD)

Communication & System Delivery Logistics

- Ongoing calls with BRES and Beaumont ISD Leadership, call outcomes: *
 - understanding of Beaumont ISD’s network priorities and project vision
 - defining action steps and cadence for BRES to draft documents for the big rocks listed above
 - Beaumont ISD leadership providing feedback on document drafts
 - BRES revises and completes final draft

* BRES to email Beaumont ISD document drafts the night before each subsequent phone call

Service 2 Professional Development

Objective

- BRES provides 2.5 days of professional development (PD) to 4-6 campus leadership team members at each campus and selected Beaumont ISD district leadership team members.



The purpose of the PD is to teach the leadership team how to implement the big rocks created in *Service 1 Systems Creation* and begin the process of implementation.

Timeline

- September/October 2021 – May 2022 (exact dates of delivery to be determined by BRES and Beaumont ISD)

PD Delivery

- Teaching the content and utilizing the PD documents designed by BRES in *Service 1 Systems Creation* with input from Beaumont ISD district and campus leadership, BRES delivers three days of professional development.

Service 3 On-going Coaching & Implementation

Objective

- BRES provides 12 days of a combination of on-site and virtual coaching with each of the two selected campus leadership teams to ensure implementation of the big rocks and action steps outlined in the table in the *Service 1 Systems Creation* section.
- Coaching days to be broken down by big rock:
 - Classroom Rigor – 4 days
 - Data Driven Instruction – 8 days

Timeline

- September/October 2021 to May 2022 (exact dates to be determined by BRES and Beaumont ISD)

Project Cost for Services 1 - 3

- **\$126,400**

STATEMENT OF CAPACITY DISCLAIMER – As of June 25, 2021 BRES is committed to the coaching support of the two big rocks of Classroom Rigor and Data Driven Instruction at two campuses to be selected by Beaumont ISD, detailed in Services 1-3 above. There is a possibility that we will add to our current coaching capacity prior to the beginning of these services. In the event that we have additional capacity, BRES can extend additional big rock coaching support detailed below in Service 4. BRES plans to confirm potential additional capacity by early/mid-July 2021.



Service 4 Potential Big Rock Support to Additional Schools

Objective



In addition to the two big rocks at the two selected campuses receiving big rock coaching support described in *Services 1, 2 and 3* above and adherent to the *STATEMENT OF CAPACITY DISCLAIMER*, BRES agrees to provide support to additional Beaumont ISD campuses via the following:

- BRES to provide *Systems Creation, Initial Professional Development and Ongoing Coaching & Implementation* for 4 additional big rocks.
- Beaumont ISD may select 4 additional big rocks from the table provided below, in which BRES can be a thought-partner in selection to ensure best fit for Beaumont ISD campuses.
- Following the selection of the big rocks, Beaumont ISD and BRES will build a plan for implementation of the additional big rocks.

Big Rock	Cost
Prioritization & Implementation (Calendaring)	\$19,100
Data Driven Instruction	\$38,200
Classroom Rigor	\$25,000
Observation & Feedback	\$27,400

Timeline

- August-October 2021 - May 2022 (end of year and STAAR administration)
- Exact timeline of service delivery depends on selection of big rocks

Project Cost for Service 4

- \$76,400 - \$152,800
- Range dependent on big rocks selected per table above
- Exact cost will be provided upon selection of the 4 additional big rocks

Total Project Cost (Services 1-4) Service 4 ➤ \$202,800 - \$279,200