



**Agenda of Special Session  
July 14, 2020  
District Advisory Committee  
Wichita Falls Independent School District**

NOTICE IS HEREBY GIVEN that the District Advisory Committee of Wichita Falls Independent School District will hold a Special Session at 12:00 PM, on July 14, 2020, at Board Room at the Education Center, 1104 Broad St, Wichita Falls, TX 76301.

The agenda for the meeting is as follows:

*Pursuant to the Governor Abbott's Temporary Suspension of Open Meetings Laws issued on March 16, 2020, and consistent with new state and local mandates on public health and social distancing, this Meeting of the Wichita Falls ISD Board of Trustees will be conducted via Google Meet, which will be available online at <http://wichitafallsisdtx.swagit.com/live>. A quorum of the Board of Trustees will not be physically present at one location, and for safety reasons, we will not be permitting in-person attendance by members of the public.*

**I. CALL TO ORDER AND OPENING STATEMENT**

**II. INVOCATION**

**III. PUBLIC COMMENT**

**In order to help stop the spread of COVID-19, public comments must be submitted to [MGRAHAM@WFISD.NET](mailto:MGRAHAM@WFISD.NET) by 12:00 pm on Tuesday, July 14, 2020. Public comments will be read aloud during this portion of the meeting. Please include your name, address, phone number and that you wish to make a public comment.**

**IV. SUPERINTENDENT'S REPORT**

A. 2020-2021 Preparedness

**V. SAFETY AND SECURITY SERVICES**

A. Review of 2019-2020 Safety and Security Audit

**VI. FINANCIAL SERVICES**

A. Summer Meal Summary

B. Financial Reports as of May 31, 2020

C. RFP #21-01: Catalog Bid for Office Supplies

D. RFP #21-02: Catalog Bid for Science Supplies

E. RFP #21-03: Catalog Bid for Teaching/Instructional Supplies

F. RFP #21-04: Catalog Bid for Trophies, Awards and Plaques

G. RFP #21-05: Catalog Bid for PE Supplies

1

H. RFP #21-09: Catalog Bid for PPE and Disease Control Prevention Products

**VII. INSTRUCTIONAL SERVICES**

A. Region 9 Education Service Center Contract for 2020-2021

**VIII. BOARD MATTERS**

A. Minutes

B. Long Range Facility Planning

C. Closed Session Pursuant to Texas Government Code 551.072 and 551.074:

1. Personnel Matters Including the Appointment, Evaluation, Reassignment, Duties, Discipline, Dismissal and/or Compensation of Individual District Employees

2. Discussion of Purchase, Exchange, Lease or Value of Real Property

**IX. HUMAN RESOURCES**

A. Personnel Report

B. Applicant Pool

**X. ADJOURNMENT**

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The notice for this meeting was posted in compliance with the Texas Open Meeting Act on Thursday, July 9, 2020 at 3:00 pm.

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For the Board of Trustees

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	Review of Safety and Security Audit Results		
<b>Administrator Responsible:</b>	Lahoma Vaughn, WFISD Chief of Police		
<b>Attachments:</b>	No Attachment		
<input type="checkbox"/> Action Needed	<input type="checkbox"/> Future Action	<input checked="" type="checkbox"/> Presentation	<input type="checkbox"/> Report

**Administrative Recommendation:**

That the Wichita Falls Independent School District Board of Trustees receive the results of the 2019-2020 Safety and Security Audit as submitted by Lahoma Vaughn, WFISD Chief of Police, and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

The district Safety and Security Audit results are presented to the district’s board of trustees, as per Texas Education Code 37.108(c). This audit is an ongoing self-assessment of the district’s safety and security initiatives, which identifies specific hazards, threats and vulnerabilities.

**Fiscal Note:**

None.

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

**Agenda Item:** Summer Meal Summary

**Administrator Responsible:** Farai Sithole, Director of Child Nutrition, Chartwells

**Attachments:** Presentation

Action Needed     For Discussion     Presentation     Report

**Administrative Information:**

Farai Sithole, Director of Child Nutrition, will give a brief report regarding the Summer Meal program.

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	Financial Reports as of May 31, 2020		
<b>Administrator Responsible:</b>	Tim Sherrod, Chief Financial Officer		
<b>Attachments:</b>	Financials		
<input type="checkbox"/> Action Needed	<input checked="" type="checkbox"/> Future Action	<input type="checkbox"/> Presentation	<input type="checkbox"/> Report

**Administrative Recommendation:**

That the Wichita Falls Independent School District Board of Trustees approves the attached year-to-date financial reports and investment reports as submitted by Tim Sherrod, Chief Financial Officer, and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

The following attachments report the revenue and expenditure position through May 31, 2020 for all funds. The current year column is reported as of the approved budget.

The “Year to Date Revenues and Expenses” report details the components of revenue and functional expenditures for the General Fund, Food Service Fund and Debt Service Fund.

For the General Fund, the Year to Date Revenues and Expenses report shows the current budget, actual revenue and expenditures to date with the percentage of budget for each category.

The attached financial reports represent eleven months of operations, 91.60% of the fiscal year. As of May 31, the district has collected 79.19% of projected revenues and expended 87.56% of budgeted expenditures.

**For the General Fund** revenues are 77.84% and expenditures are 86.74% of budgeted funds.

**For the Food Service Fund** revenues are 80.81% and expenditures are 88.16% of budgeted funds.

**For the Debt Service Fund** revenues are 103.05% and expenditures are 100.01% of budgeted funds.

Investments:

Tim Sherrod, Chief Financial Officer, hereby certifies that the following Investment Report represents the investment position of the school district as of the noted date in compliance with the Board approved Investment Policy, the Public Funds Investment Act (Texas Government Code 2256), and, Generally Accepted Accounting Principles (GAAP).

WICHITA FALLS INDEPENDENT SCHOOL DISTRICT  
FINANCIAL SUMMARY  
MAY 2020

	<b>2019-2020</b>		
	<b>CURRENT BUDGET</b>	<b>ACTUAL YEAR TO DATE</b>	<b>% OF CURRENT BUDGET</b>
<b>REVENUE:</b>			
GNL. OPERATING	\$130,250,137	\$101,640,774	78.04%
ATHLETICS	\$390,000	\$282,032	72.32%
<b>General Fund</b>	<b>\$130,640,137</b>	<b>\$101,922,806</b>	<b>78.02%</b>
SP. EDUCATION	\$3,621,153	\$3,635,921	100.41%
VOCATIONAL	\$192,755	\$138,442	71.82%
CONS. APPLIC.	\$5,945,492	\$3,432,310	57.73%
OTHER SP. REV.	\$5,064,240	\$3,750,796	74.06%
<b>Special Revenues</b>	<b>\$14,823,640</b>	<b>\$10,957,469</b>	<b>73.92%</b>
FOOD SERVICE	\$8,288,051	\$6,697,930	80.81%
INT & SINKING	\$8,381,857	\$8,637,699	103.05%
CONSTRUCTION FUND	\$0	\$177,995	0.00%
INTERNAL SERVICE	\$4,764	\$7,846	164.70%
<b>TOTAL REVENUE</b>	<b>\$162,138,449</b>	<b>\$128,401,745</b>	<b>79.19%</b>
<b>EXPENDITURES:</b>			
GNL. OPERATING	\$130,718,301	\$113,465,384	86.80%
ATHLETICS	\$1,330,750	\$1,092,331	82.08%
<b>General Fund</b>	<b>\$132,049,051</b>	<b>\$114,557,715</b>	<b>86.75%</b>
SP. EDUCATION	\$3,621,153	\$4,167,277	115.08%
VOCATIONAL	\$192,755	\$145,055	75.25%
CONS. APPLIC.	\$5,945,492	\$3,947,811	66.40%
OTHER SP. REV.	\$5,064,240	\$4,458,286	88.03%
<b>Special Revenues</b>	<b>\$14,823,640</b>	<b>\$12,718,429</b>	<b>85.80%</b>
FOOD SERVICE	\$8,036,559	\$7,107,608	88.44%
INT & SINKING	\$8,524,500	\$8,525,000	100.01%
CONSTRUCTION FUND	\$0	\$216,844	0.00%
INTERNAL SERVICE	\$549,658	\$461,842	84.02%
<b>TOTAL EXPEND.</b>	<b>\$163,983,408</b>	<b>\$143,587,438</b>	<b>87.56%</b>

WICHITA FALLS INDEPENDENT SCHOOL DISTRICT  
 FINANCIAL SUMMARY  
 MAY 2020

<b>FUND</b>	<b>INVESTMENTS</b>	<b>CHECKING ACCOUNT</b>	<b>5/31/2020 TOTAL CASH</b>
GNL. OPERATING	31,356,513	4,201,055	\$ 35,557,567
ATHLETICS	-	28,665	28,665
SPECIAL REVENUES	-	(1,697,879)	(1,697,879)
FOOD SERVICE	462,779	363,386	826,165
INT & SINKING	2,590,947	8,618	2,599,565
CONSTRUCTION FUND	332	203,758	204,089
INTERNAL SERVICE	560,782	(1,372,878)	(812,096)
PAYROLL	-	435,949	435,949
<b>TOTAL</b>	<b>\$ 34,971,352</b>	<b>\$ 2,170,674</b>	<b>\$ 37,142,025</b>

**WICHITA FALLS INDEPENDENT SCHOOL DISTRICT  
YEAR TO DATE REVENUES AND EXPENSES  
MAY 2020**

**GENERAL FUND**

11 months have passed = 91.60%		2019-2020			CURRENT MONTH
		CURRENT BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE %	
<b>Revenues</b>					
5700	Local Revenues	46,169,369	45,674,859	98.93%	441,201
5800	State Revenues	80,240,715	51,981,707	64.78%	4,465,591
5900	Federal Revenues	3,987,053	3,846,749	96.48%	66,579
	<b>Total Revenues</b>	<b>\$ 130,397,137</b>	<b>\$ 101,503,315</b>	<b>77.84%</b>	<b>4,973,371</b>
<b>Expenses by Function</b>					
11	Instruction	\$ 79,673,037	\$ 68,844,390	86.41%	6,363,439
12	Instr. Resources/Media	1,577,638	1,372,826	87.02%	122,970
13	Curriculum Dev. & Staff Dev	1,333,329	1,119,988	84.00%	88,176
21	Instructional Leadership	2,959,213	2,481,764	83.87%	221,676
23	School Leadership	7,767,833	6,808,583	87.65%	628,889
31	Guidance, Counseling & Evaluation Svcs	4,483,787	4,139,911	92.33%	563,152
32	Social Work Services	323,277	317,948	98.35%	58,954
33	Health Services	1,771,106	1,561,812	88.18%	136,490
34	Student Transportation	3,113,960	2,847,538	91.44%	130,950
35	Food Service	-	-	0.00%	-
36	Co-Curricular/Extracurricular	3,759,576	3,262,070	86.77%	282,267
41	General Administration	4,672,871	4,147,793	88.76%	333,531
51	Plant Maint. & Operations	11,861,135	10,481,797	88.37%	1,625,798
52	Security & Monitoring	695,272	617,742	88.85%	9,955
53	Data Processing Services	4,787,846	3,557,322	74.30%	157,330
61	Community Services	5,340	3,496	65.46%	-
71	Debt Service	1,384,070	1,348,627	97.44%	23,439
81	Facilities Acquisition & Construction	1,013,502	942,348	92.98%	224,820
93	Payments to Fiscal Agent of SSA	100,000	83,993	83.99%	38,771
95	Payments to JJAEP	25,000	20,124	80.50%	387
99	Intergovernmental Charges	566,257	422,613	74.63%	-
	<b>Total Expenditures</b>	<b>\$ 131,874,051</b>	<b>\$ 114,382,685</b>	<b>86.74%</b>	<b>\$ 11,010,995</b>
<b>Other Sources and (Uses)</b>					
7900	Non-Operating Resources	243,000	419,488	172.63%	410,208
8900	Other Uses-Non-operating	(175,000)	(175,000)	100.00%	(175,000)
	<b>Total Other Sources and Uses</b>	<b>\$ 68,000</b>	<b>\$ 244,488</b>	<b>359.54%</b>	<b>\$ 235,208</b>
	<b>Net Change in Fund Balance</b>	<b>\$ (1,408,914)</b>	<b>\$ (12,634,882)</b>	<b>896.78%</b>	<b>\$ (5,802,416)</b>

**WICHITA FALLS INDEPENDENT SCHOOL DISTRICT  
YEAR TO DATE GENERAL FUND REVENUES  
MAY 2020**

		2019-2020			Current Month
		BUDGET	ACTUAL	%	
<b>Local Revenues</b>					
5711	Current year tax levy	43,664,990	\$ 43,303,922	99.17%	362,985
5712	Taxes-delinquent	806,118	768,807	95.37%	13,286
5719	Tax penalties & interest	470,105	427,523	90.94%	50,747
5735	Summer school tuition	7,450	580	7.79%	-
5739	Tuition and Fees Local	25,000	37,242	148.97%	-
5742	Interest income	500,000	522,467	104.49%	16,737
5743	Facilities rental	107,000	133,108	124.40%	2,038
5744	Gifts and local grants	32,681	32,681	100.00%	-
5745	Insurance Proceeds	-	986	0.00%	-
5749	Miscellaneous revenues	180,933	142,730	78.89%	(5,065)
5754	Transfer from Other Funds	-	-	0.00%	-
5755	Enterprise Revenue	8,000	11,689	146.11%	210
<b>Local revenues to date before Athletics</b>		<b>45,802,277</b>	<b>45,381,735</b>	<b>99.08%</b>	<b>440,938</b>
5752	Scoreboard Fund	17,092	19,782	115.74%	-
5752	Athletics Fund ticket sales	350,000	273,342	78.10%	263
<b>Total local revenues to date</b>		<b>46,169,369</b>	<b>45,674,859</b>	<b>98.93%</b>	<b>441,201</b>
<b>State Revenues</b>					
5811	Available School Fund	3,200,166	2,176,651	68.02%	401,637
5812	Foundation entitlements	70,943,475	43,831,554	61.78%	3,505,054
5819	Other FSP Programs	-	180,979	0.00%	-
5826	PreK Supplement	-	-	0.00%	-
5829	Misc. state programs	-	-	0.00%	-
5831	TRS On-behalf	6,097,074	5,792,523	95.00%	558,900
<b>Total state revenues to date</b>		<b>80,240,715</b>	<b>51,981,707</b>	<b>64.78%</b>	<b>4,465,591</b>
<b>Federal Revenues</b>					
5941	Impact Aid	155,000	110,474	71.27%	-
5946	ROTC salary reimbursement	165,000	162,538	98.51%	16,836
5931	SHARS Revenue	3,257,053	3,277,516	100.63%	46,680
5931	SHARS Revenue-Deferred	-	-	0.00%	-
5919	Other Federal Revenues	300,000	202,582	67.53%	-
5929	After School Snack Program	110,000	93,639	85.13%	3,063
<b>Total federal revenues to date</b>		<b>3,987,053</b>	<b>3,846,749</b>	<b>96.48%</b>	<b>66,579</b>
<b>Non-Operating Resources</b>					
7914	Lease-purchase proceeds	-	-	0.00%	-
7915	Transfers From Other Funds	193,000	409,844	212.35%	409,844
7912	Sale of assets	50,000	9,647	19.29%	367
7956	Insurance Proceeds	-	-	-	-
<b>Total non-operating resources</b>		<b>243,000</b>	<b>419,491</b>	<b>172.63%</b>	<b>410,211</b>
<b>GRAND TOTAL - GENERAL FUND</b>		<b>\$ 130,640,137</b>	<b>\$ 101,922,806</b>	<b>78.02%</b>	<b>\$ 5,383,582</b>

**WICHITA FALLS INDEPENDENT SCHOOL DISTRICT  
YEAR TO DATE REVENUES AND EXPENSES  
MAY 2020**

**FOOD SERVICE FUND**

11 months have passed = 91.60%		2019-2020			CURRENT MONTH
		CURRENT BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE %	
<b>Revenues</b>					
5700	Local Revenues	1,440,515	\$ 1,155,139	80.19%	357
5800	State Revenues	152,247	-	0.00%	-
5900	Federal Revenues	6,361,642	4,987,306	78.40%	227,141
5900	Federal Revenues - Snack Program	-	67,378	0.00%	-
5900	Federal Revenues - Supper Program	333,647	487,948	146.25%	112,037
	<b>Total Revenues</b>	<b>\$ 8,288,051</b>	<b>\$ 6,697,771</b>	<b>80.81%</b>	<b>\$ 339,535</b>
<b>Expenses by Function</b>					
35	Food Service	7,843,559	\$ 6,914,606	88.16%	365,904
51	Plant Maint. & Operations			0.00%	-
81	Facilities Acquisition & Construction			0.00%	-
	<b>Total Expenditures</b>	<b>\$ 7,843,559</b>	<b>\$ 6,914,606</b>	<b>88.16%</b>	<b>\$ 365,904</b>
<b>Other Sources and (Uses)</b>					
7900	Non-Operating Resources	-	159	0.00%	-
8900	Other Uses-Non-operating	(193,000)	(193,000)	100.00%	(193,000)
	<b>Total Other Sources and Uses</b>	<b>\$ (193,000)</b>	<b>\$ (192,841)</b>	<b>99.92%</b>	<b>\$ (193,000)</b>
	<b>Net Change in Fund Balance</b>	<b>\$ 251,492</b>	<b>\$ (409,676)</b>	<b>162.90%</b>	<b>\$ (219,369)</b>

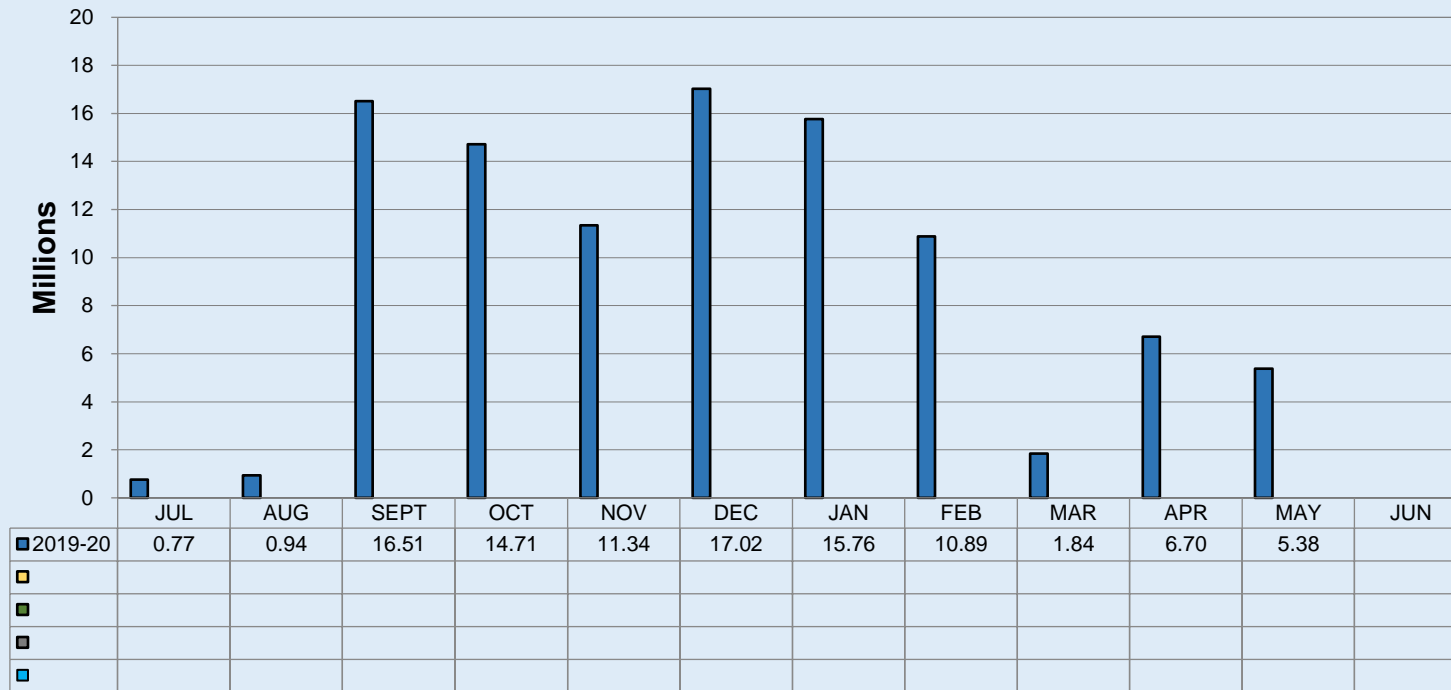
WICHITA FALLS INDEPENDENT SCHOOL DISTRICT  
YEAR TO DATE REVENUES AND EXPENSES  
MAY 2020

**DEBT SERVICE AND  
CAPITAL PROJECTS FUNDS**

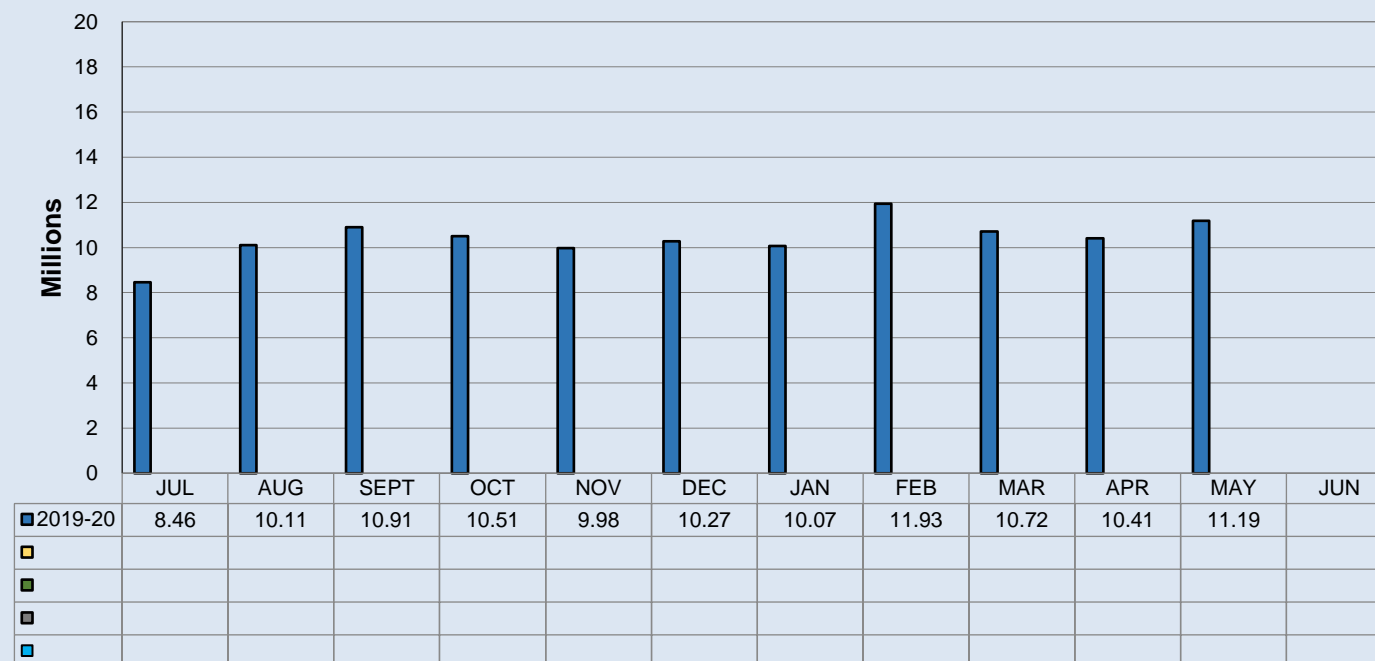
DEBT SERVICE FUND 11 months have passed = 91.60%		2019-2020			CURRENT MONTH
		CURRENT BUDGET	YEAR TO DATE ACTUAL	YEAR TO DATE %	
<b>Revenues</b>					
5700	Local Revenues	7,592,770	8,261,231.00	108.80%	79,013
5800	State Revenues	789,087	376,468	47.71%	-
5900	Federal Revenues	-	-	0.00%	-
	<b>Total Revenues</b>	<b>\$ 8,381,857</b>	<b>\$ 8,637,699</b>	<b>103.05%</b>	<b>\$ 79,013</b>
<b>Expenses by Function</b>					
71	Debt Service	8,524,500	8,525,000	100.01%	500
	<b>Total Expenditures</b>	<b>\$ 8,524,500</b>	<b>\$ 8,525,000</b>	<b>100.01%</b>	<b>\$ 500</b>
<b>Other Sources and (Uses)</b>					
7900	Non-Operating Resources	-	\$ -	0.00%	-
8900	Other Uses - Non Operating	-	-	0.00%	-
	<b>Total Other Sources and (Uses)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>
	<b>Net Change in Fund Balance</b>	<b>\$ (142,643)</b>	<b>\$ 112,699</b>	<b>79.01%</b>	<b>\$ 78,513</b>
<b>CAPITAL PROJECTS FUND</b> 11 months have passed = 91.60%		<b>2019-2020</b>			<b>CURRENT MONTH</b>
		<b>CURRENT BUDGET</b>	<b>YEAR TO DATE ACTUAL</b>	<b>YEAR TO DATE %</b>	
<b>Revenues</b>					
5700	Local Revenues	-	2,995	0.00%	10
5800	State Revenues	-	-	0.00%	-
5900	Federal Revenues	-	-	0.00%	-
	<b>Total Revenues</b>	<b>\$ -</b>	<b>\$ 2,995</b>	<b>0.00%</b>	<b>\$ 10</b>
<b>Expenses by Function</b>					
11	Instruction	-	-	0.00%	-
53	Data Processing Services	-	-	0.00%	-
81	Facilities Acquisition & Construction	-	-	0.00%	-
	<b>Total Expenditures</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>
<b>Other Sources and (Uses)</b>					
7900	Non-Operating Resources	-	175,000	0.00%	175,000
8900	Other Uses-Non-operating	-	(216,844)	0.00%	(216,844)
	<b>Total Other Sources and (Uses)</b>	<b>\$ -</b>	<b>\$ (41,844)</b>	<b>0.00%</b>	<b>\$ (41,844)</b>
	<b>Net Change in Fund Balance</b>	<b>\$ -</b>	<b>\$ (38,849)</b>	<b>0.00%</b>	<b>\$ (41,834)</b>

**Wichita Falls Independent School District  
Board Graphs  
May 2020**

**General Fund Revenues by Month**

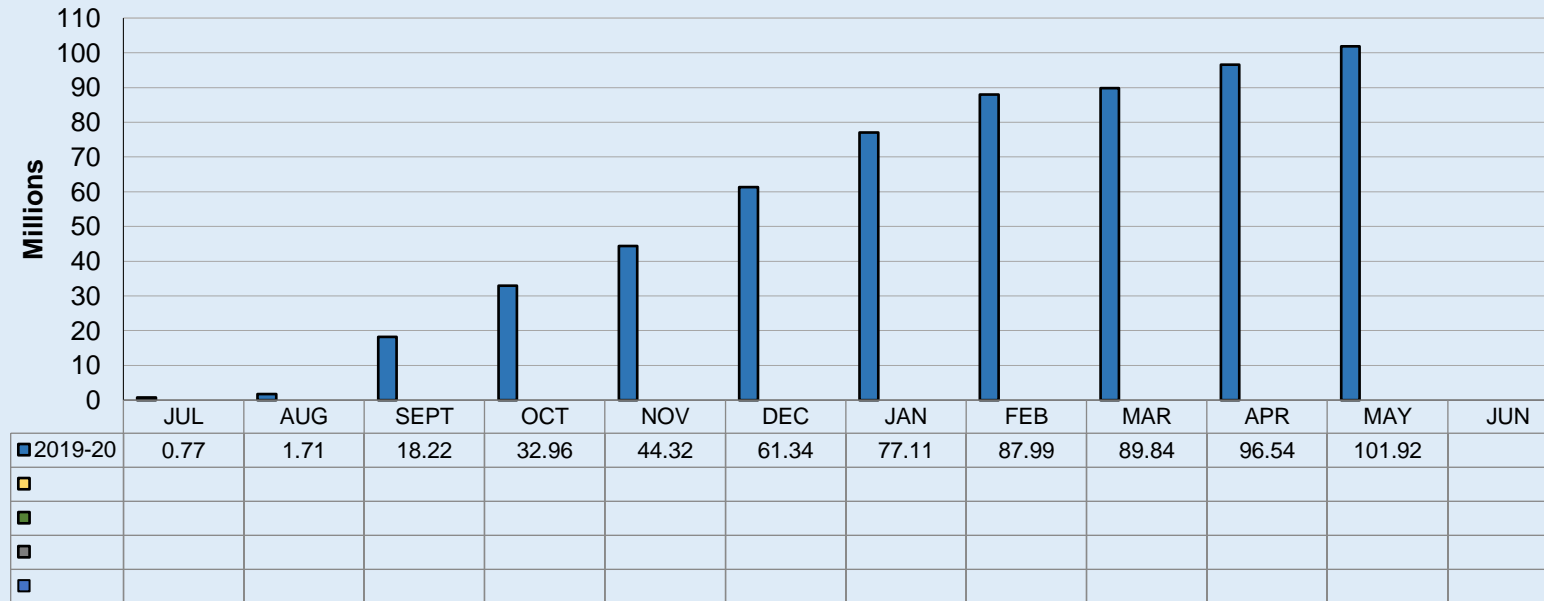


**General Fund Expenditures by Month**

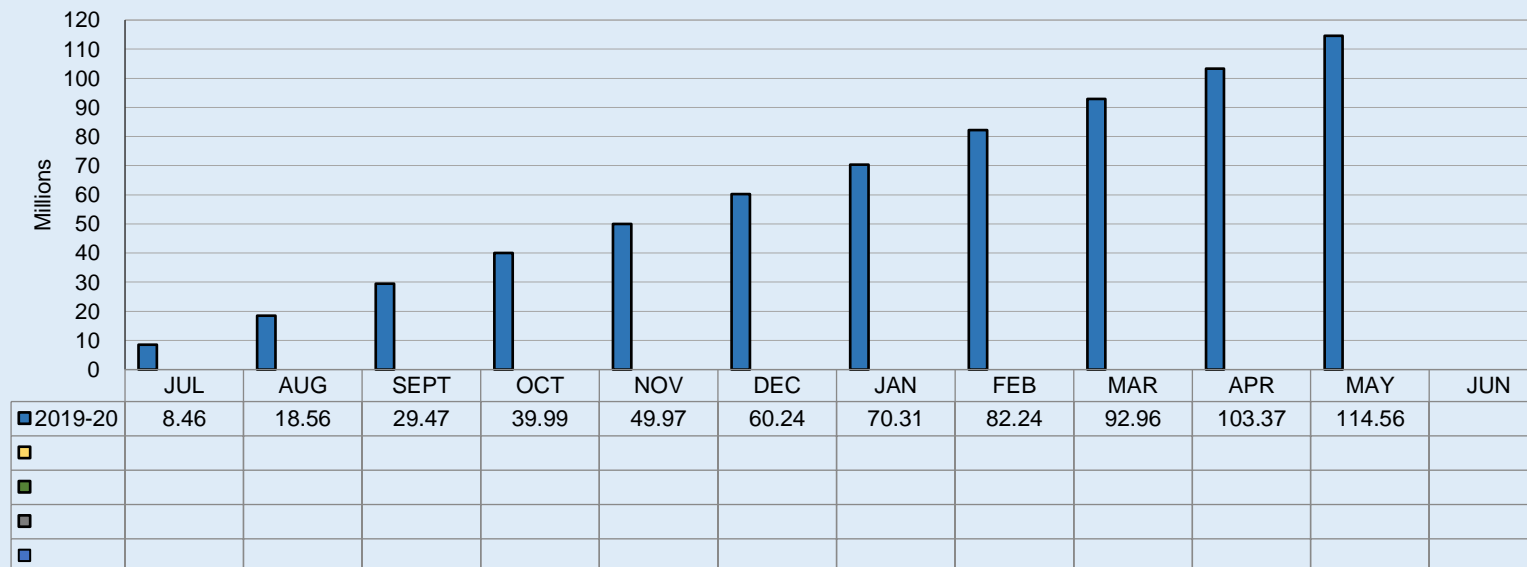


**Wichita Falls Independent School District  
Board Graphs  
May 2020**

**General Fund Revenues  
Cumulative Year To Date Totals**

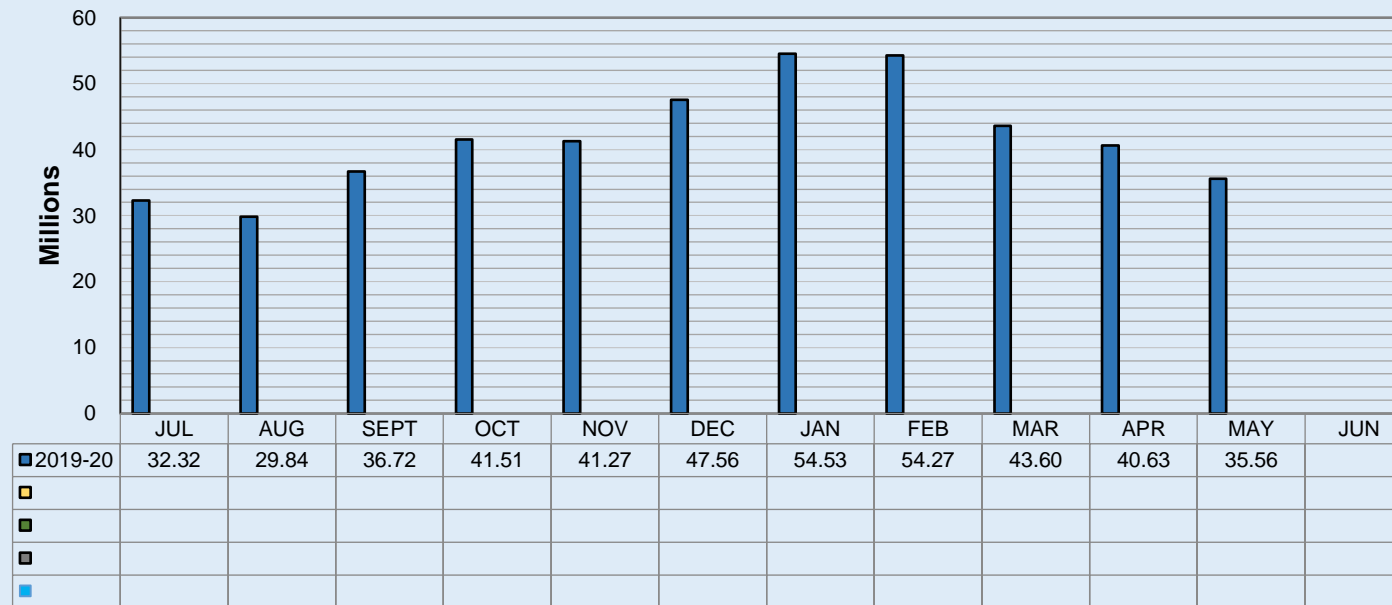


**General Fund Expenditures  
Cumulative Year to Date Totals**



**Wichita Falls Independent School District  
Board Graphs  
May 2020**

**General Fund Cash Position**



**WICHITA FALLS ISD**  
**Investments Report**  
**May 2020**

											MARKET VALUE			
RATE	CUSIP #	DESC	PURCHASE DATE	YIELD RATE	DAYS	MATURITY DATE	PAR VALUE	PURCHASE COST	CURRENT BOOK VALUE	@ May 31, 2020	CURRENT MONTH	YEAR TO DATE		
<b>GENERAL OPERATING FUND</b>														
		American National MMKT		0.5500%			\$3,301,325.84	\$3,301,325.84	\$3,301,325.84	\$3,301,325.84	\$1,541.41	\$29,454.06		
		TexasTERM Balance		0.4100%			\$1,160,724.73	\$1,160,724.73	\$1,160,724.73	\$1,160,724.73	\$398.55	\$17,079.98		
		TEXPOOL BALANCE		0.2685%			\$13,174,443.55	\$13,174,443.55	\$13,174,443.55	\$13,174,443.55	\$3,562.37	\$278,134.63		
		TEXPOOL Prime BALANCE		0.7532%			\$2,937,834.21	\$2,937,834.21	\$2,937,834.21	\$2,937,834.21	\$1,878.18	\$47,495.37		
		TEXPOOL TMN BALANCE		0.2685%			\$1,493,989.26	\$1,493,989.26	\$1,493,989.26	\$1,493,989.26	\$340.58	\$20,917.72		
		First National Bank -ICS		0.5100%			\$3,145,051.25	\$3,145,051.25	\$3,145,051.25	\$3,145,051.25	\$1,551.36	\$50,579.90		
		American National CDARS		2.4000%			\$3,000,000.00	\$3,000,000.00	\$3,000,000.00	\$3,000,000.00	\$0.00	\$0.00		
		ANB CDARS Interest Account		0.5500%			\$131,020.20	\$131,020.20	\$131,020.20	\$131,020.20	\$6,180.07	\$66,681.86		
		American National Bank -ICS		0.4457%			\$3,012,123.56	\$3,012,123.56	\$3,012,123.56	\$3,012,123.56	\$1,284.57	\$12,123.56		
		INTRA-MONTH CD ACTIVITY	PURCHASES									\$0.00		
			MATURITIES											
		PREVIOUS MONTH'S MATURITIES										\$0.00		
		TOTAL GENERAL FUND					\$31,356,512.60	\$31,356,512.60	\$31,356,512.60	\$31,356,512.60	\$16,737.09	\$522,467.08		
<b>FOOD SERVICE FUND</b>														
		TEXPOOL BALANCE		0.2685%			\$453,849.89	\$453,849.89	\$453,849.89	\$453,849.89	\$101.15	\$9,412.00		
		TEXPOOL Prime BALANCE		0.7532%			\$8,929.14	\$8,929.14	\$8,929.14	\$8,929.14	\$5.70	\$144.35		
		INTRA-MONTH CD ACTIVITY	PURCHASES									\$0.00		
			MATURITIES											
		PREVIOUS MONTH'S MATURITIES										\$0.00		
		TOTAL FOOD SERVICE FUND					\$462,779.03	\$462,779.03	\$462,779.03	\$462,779.03	\$106.85	\$9,556.35		
<b>INTEREST AND SINKING FUND</b>														
		TEXPOOL BALANCE		0.2685%			\$2,589,608.78	\$2,589,608.78	\$2,589,608.78	\$2,589,608.78	\$578.61	\$28,311.03		
		TEXPOOL Prime BALANCE		0.7532%			\$1,337.76	\$1,337.76	\$1,337.76	\$1,337.76	\$0.87	\$21.69		
		INTRA-MONTH CD ACTIVITY	PURCHASES									\$0.00		
			MATURITIES											
		PREVIOUS MONTH'S MATURITIES										\$0.00		
		TOTAL INTEREST AND SINKING FUND					\$2,590,946.54	\$2,590,946.54	\$2,590,946.54	\$2,590,946.54	\$579.48	\$28,332.72		
<b>BOND CONSTRUCTION FUND</b>														
		American National MMKT		0.1500%			\$257.00	\$257.00	\$257.00	\$257.00	\$0.03	\$0.53		
		TEXPOOL BALANCE		0.2685%			\$10.57	\$10.57	\$10.57	\$10.57	\$9.57	\$2,994.89		
		TEXPOOL Prime BALANCE		0.7532%			\$63.93	\$63.93	\$63.93	\$63.93	\$0.00	\$0.01		
		INTRA-MONTH CD ACTIVITY	PURCHASES									\$0.00		
			MATURITIES											
		PREVIOUS MONTH'S MATURITIES										\$0.00		
		TOTAL BOND CONSTRUCTION FUND					\$331.50	\$331.50	\$331.50	\$331.50	\$9.60	\$2,995.43		
<b>WORKER'S COMPENSATION FUND</b>														
		TEXPOOL BALANCE		0.2685%			\$560,781.99	\$560,781.99	\$560,781.99	\$560,781.99	\$127.83	\$7,846.12		
		PREVIOUS MONTH'S MATURITIES										\$0.00		
		TOTAL WORKER'S COMPENSATION FUND					\$560,781.99	\$560,781.99	\$560,781.99	\$560,781.99	\$127.83	\$7,846.12		
<b>TOTAL WFISD INVESTMENTS &amp; INTEREST EARNINGS</b>							<b>\$34,971,351.66</b>	<b>\$34,971,351.66</b>	<b>\$34,971,351.66</b>	<b>\$34,971,351.66</b>	<b>\$17,560.85</b>	<b>\$571,197.70</b>		
<b>TEXPOOL HIGHEST BALANCE 05/01/2020:</b>														
						GENERAL OPERATING FUND	\$22,343,022.25							
						FOOD SERVICE	\$609,950.79							
						INTEREST & SINKING FUND	\$2,514,251.03							
						BOND CONSTRUCTION	\$216,908.74							
						WORKER'S COMPENSATION	\$560,654.16							
						MAINTENANCE TAX NOTE	\$1,493,648.68							
		<b>TOTAL</b>					<b>\$27,738,435.65</b>							

**Wichita Falls ISD**  
Property Tax Collections Report  
May 31, 2020

This statement is compiled from the tax collections monthly statement for the month of May 2020 submitted to us by the Wichita County Tax Assessor-Collector, Tommy Smyth.

This statement shows total collections for the month. The breakdown is as follows:

**Maintenance & Operations**

	<u>Original Levy</u>	<u>Adjustments</u>	<u>Adjusted Levy</u>	Current	YTD	Budget
				Month	Collected	Budget
				Collections		
	<b>\$ 44,813,574</b>	<b>\$ (145,117.80)</b>	<b>\$ 44,668,455.81</b>	current		
	<b>\$ 1,782,268</b>	<b>\$ (128,812.54)</b>	<b>\$ 1,653,455.06</b>	prior years		
5711 Current Year				\$ 293,437.33	43,323,331.34	\$ 44,325,266
5712 Prior Years				25,557.16	259,157.90	670,000
5719 Penalty, Interest, & Misc Fees Collected				40,186.05	319,262.38	440,000
Refunds				(24,903.73)	(210,120.82)	
Adjustments				(24,820.14)	(276,851.14)	
Totals				<u>\$ 309,456.67</u>	<u>43,414,779.66</u>	<u>\$45,435,266.00</u>
Uncollected Levy					<u>2,739,423.11</u>	

**Interest & Sinking**

	<u>Original Levy</u>	<u>Adjustments</u>	<u>Adjusted Levy</u>	Current	YTD	Budget
				Month	Collected	Budget
				Collections		
	<b>\$ 8,314,552</b>	<b>\$ (26,924.65)</b>	<b>\$ 8,287,626.95</b>	current		
	<b>\$ 280,255</b>	<b>\$ (24,441.33)</b>	<b>\$ 255,813.22</b>	prior years		
5711 Current Year				\$ 54,452.27	8,039,382.43	\$ 7,581,915
5712 Prior Years				4,359.77	44,906.34	110,000
5719 Penalty, Interest, & Misc Fees Collected				6,851.94	46,582.22	60,000
Refunds				(4,466.77)	(35,253.23)	
Adjustments				(4,605.04)	(51,365.99)	
Totals				<u>\$ 56,592.17</u>	<u>8,044,251.77</u>	<u>\$ 7,751,915.00</u>
Uncollected Levy					<u>459,151.38</u>	

**YEAR-TO-DATE SUMMARY PART C**

Tax Year = 2019 AND Year End Date = 05/31/2020 AND Month Range from 05/01/2020 to 05/31/2020 and Tax Units = {multiple} AND Date Type = 1

**002 - WICHITA FALLS I.S.D**

**CURRENT YEAR INFORMATION**

Start Financial Year 10/01/2019

<b>Start Value</b> 6,726,764,037	<b>Start Exemption</b> 1,960,086,814	<b>Start Taxable</b> 4,766,677,223	<b>Rate</b> 1.150000	<b>Calc Start Levy</b> 54,816,788.06	<b>Actual Start Levy</b> 53,128,125.21	<b>Start Frozen Loss</b> 1,688,662.50	<b>Start + Frozen</b> 54,816,787.71
<b>Adjusted Value</b> 6,725,081,634	<b>Adjusted Exemption</b> 1,975,430,494	<b>Adj Taxable</b> 4,749,651,140	<b>Rate</b> 1.150000	<b>Calc Adj Levy</b> 54,620,988.11	<b>Actual Current Levy</b> 52,956,082.77	<b>Adj Frozen Loss</b> 1,664,902.49	<b>Act Levy + Act Frozen</b> 54,620,985.26
<b>Start Value</b> 6,726,764,037	<b>Net Value Adj</b> (1,682,403)	<b>Start Value + Net Value Adj</b> 6,725,081,634			<b>Actual Current Value</b> 6,725,081,634	<b>Other Loss</b> 0.00	
<b>Start Exemption</b> 1,960,086,814	<b>Net Exmp Adj</b> 15,343,680	<b>Start Exemp + Net Exmp Adj</b> 1,975,430,494			<b>Actual Current Exemption</b> 1,975,430,494		

YEAR	NET START BALANCE	NET MTD ADJ	NET YTD ADJ	NET MTD PAID	NET YTD PAID	CALC BALANCE	REFUNDS DUE	COL %
						AS OF 05/31/2020		
1974	1.16	0.00	0.00	0.00	1.16	0.00	0.00	100.00
1975	63.00	0.00	0.00	0.00	9.97	53.03	0.00	15.82
1976	9.70	0.00	0.00	0.00	0.00	9.70	0.00	0.00
1977	46.70	0.00	0.00	0.00	0.00	46.70	0.00	0.00
1978	46.70	0.00	0.00	0.00	0.00	46.70	0.00	0.00
1979	155.82	0.00	0.00	0.00	0.00	155.82	0.00	0.00
1980	70.48	0.00	0.00	0.00	0.00	70.48	0.00	0.00
1981	223.19	0.00	0.00	0.00	0.00	223.19	0.00	0.00
1982	236.98	0.00	0.00	0.00	0.00	236.98	0.00	0.00
1983	441.32	0.00	0.00	9.59	9.59	431.73	0.00	2.17
1984	454.16	0.00	0.00	0.00	0.00	454.16	0.00	0.00
1985	1,421.55	0.00	0.00	0.00	0.00	1,421.55	0.00	0.00
1986	1,501.91	0.00	0.00	0.00	38.60	1,463.31	0.00	2.57
1987	1,395.65	0.00	0.00	0.00	106.59	1,289.06	0.00	7.63
1988	1,093.61	0.00	0.00	0.00	0.00	1,093.61	0.00	0.00
1989	1,684.70	0.00	0.00	4.96	24.89	1,659.81	0.00	1.47
1990	1,872.35	0.00	0.00	0.00	0.00	1,872.35	0.00	0.00
1991	733.86	0.00	0.00	0.00	0.00	733.86	0.00	0.00
1992	689.15	0.00	0.00	0.00	0.00	689.15	0.00	0.00
1993	3,525.91	0.00	0.00	0.00	0.00	3,525.91	0.00	0.00
1994	4,261.33	0.00	0.00	0.00	19.49	4,241.84	0.00	0.45
1995	5,032.87	0.00	0.00	43.24	93.92	4,938.95	0.00	1.86
1996	3,398.11	0.00	0.00	0.00	0.00	3,398.11	(0.08)	0.00
1997	4,236.23	0.00	0.00	0.00	0.00	4,236.23	0.00	0.00
1998	5,527.87	0.00	0.00	18	0.00	5,527.87	0.00	0.00
1999	7,704.95	0.00	(849.58)	0.00	0.00	6,855.37	0.00	0.00
2000	9,011.35	0.00	(114.16)	0.00	0.00	8,897.19	(204.00)	0.00

**YEAR-TO-DATE SUMMARY PART C**

Tax Year = 2019 AND Year End Date = 05/31/2020 AND Month Range from 05/01/2020 to 05/31/2020 and Tax Units = {multiple} AND Date Type = 1

YEAR	NET START BALANCE	NET MTD ADJ	NET YTD ADJ	NET MTD PAID	NET YTD PAID	CALC BALANCE AS OF 05/31/2020	REFUNDS DUE	COL %
2001	7,141.42	0.00	0.00	0.00	15.46	7,125.96	0.00	0.2%
2002	8,580.57	0.00	(179.04)	0.00	0.00	8,401.53	(0.01)	0.0%
2003	12,964.43	0.00	(179.04)	31.82	297.70	12,487.69	(0.01)	2.3%
2004	20,691.17	0.00	(764.07)	0.00	48.16	19,878.94	0.00	0.2%
2005	27,331.28	0.00	(912.62)	17.53	150.82	26,267.84	0.00	0.5%
2006	26,462.27	0.00	(1,627.56)	7.01	74.06	24,760.65	0.00	0.2%
2007	27,954.60	0.00	(3,988.31)	0.00	229.36	23,736.93	0.00	0.9%
2008	30,819.42	0.00	(3,127.29)	0.00	472.20	27,219.93	0.00	1.7%
2009	62,323.18	0.00	(21,744.71)	4.45	488.63	40,089.84	0.00	1.2%
2010	53,697.59	0.00	(751.19)	7.62	276.01	52,670.39	0.00	0.5%
2011	51,094.24	0.00	(670.51)	74.55	1,313.03	49,110.70	0.00	2.6%
2012	66,063.85	0.00	(771.13)	522.37	1,305.56	63,987.16	0.00	1.9%
2013	90,736.91	0.00	(1,296.02)	1,751.53	6,092.62	83,348.27	0.00	6.8%
2014	104,395.22	0.00	(4.17)	1,362.32	6,267.63	98,123.42	0.00	6.0%
2015	117,237.42	0.00	(272.97)	1,683.08	10,336.05	106,628.40	0.00	8.8%
2016	181,751.46	0.00	(285.12)	1,293.45	22,906.63	158,559.71	0.00	12.6%
2017	323,899.85	0.00	(21,445.65)	6,226.65	55,579.09	246,875.11	0.00	18.3%
2018	797,459.03	(12,616.26)	(97,191.55)	16,876.76	197,907.02	502,360.46	0.00	28.2%
2019	53,128,125.21	(16,808.92)	(172,042.44)	347,889.60	51,362,713.77	1,593,369.00	0.00	96.9%
<b>TOTAL</b>	<b>55,193,569.73</b>	<b>(29,425.18)</b>	<b>(328,217.13)</b>	<b>377,806.53</b>	<b>51,666,778.01</b>	<b>3,198,574.59</b>	<b>(204.10)</b>	

WICHITA FALLS INDEPENDENT SCHOOL DISTRICT  
PROJECTED REVENUE YEAR TO DATE COMPARISON  
May 2020

		2018-2019		2019-2020		2019-2020	
						YEAR TO DATE	PERCENT
		ACTUAL	BUDGET	PROJECTED	DIFFERENCE	ACTUAL	COLLECTED
<b>Local Revenues</b>							
5711	Current year tax levy	44,545,361	\$ 43,664,990	\$ 43,664,990	\$ -	\$ 43,303,922	99%
5712	Taxes-delinquent	414,884	806,118	806,118	-	768,807	95%
5719	Tax penalties & interest	392,811	470,105	470,105	-	427,523	91%
5735	Summer School Tuition	5,520	7,450	7,450	-	580	8%
5739	Tuition & Fees	41,465	25,000	25,000	-	37,242	149%
5742	Interest income	696,658	500,000	500,000	-	522,467	104%
5743	Facilities rental	173,550	107,000	107,000	-	133,108	124%
5744	Gifts and local grants	6,813	27,000	27,000	-	32,681	121%
5745	Insurance Proceeds	-	-	-	-	986	0%
5749	Miscellaneous revenues	106,736	180,933	180,933	-	142,730	79%
5755	Enterprising Revenue	-	8,000	8,000	-	11,689	146%
	<b>Local revenues to date before Athletics</b>	<b>46,383,798</b>	<b>45,796,596</b>	<b>45,796,596</b>	<b>-</b>	<b>45,381,735</b>	<b>99%</b>
5752	Scoreboard Fund	-	17,092	17,092	-	19,782	116%
5752	Athletics Fund ticket sales	358,796	350,000	350,000	-	273,342	78%
	<b>Total local revenues to date</b>	<b>46,742,594</b>	<b>46,163,688</b>	<b>46,163,688</b>	<b>-</b>	<b>45,674,859</b>	<b>99%</b>
<b>State Revenues</b>							
5811	Available School Fund	6,314,466	3,200,166	3,200,166	-	2,176,651	68%
5812	Foundation entitlements	48,400,167	70,943,475	70,943,475	27,111,921	43,831,554	62%
5819	Other Foundation School Programs	-	-	-	-	180,979	0%
5820	Other State Program Revenue	-	-	-	-	-	0%
5826	PreK Supplement	-	-	-	-	-	0%
5829	High School Allotment	-	-	-	-	-	0%
5829	Misc. state programs	-	-	-	-	-	0%
5831	TRS On-behalf	4,474,438	6,097,074	6,097,074	-	5,792,523	95%
	<b>Total state revenues to date</b>	<b>59,189,071</b>	<b>80,240,715</b>	<b>80,240,715</b>	<b>27,111,921</b>	<b>51,981,707</b>	<b>65%</b>
<b>Federal Revenues</b>							
5941	Impact Aid	159,898	155,000	155,000	-	110,474	71%
5946	ROTC salary reimbursement	142,717	165,000	165,000	-	162,538	99%
5931	SHARS Revenue	5,798,004	3,257,053	3,257,053	-	3,277,516	101%
5919	E-rate funding	1,861,241	300,000	300,000	-	202,582	68%
5929	After School Snack Program	356,748	110,000	110,000	-	93,639	85%
	<b>Total federal revenues to date</b>	<b>8,318,608</b>	<b>3,987,053</b>	<b>3,987,053</b>	<b>-</b>	<b>3,846,749</b>	<b>96%</b>
<b>Non-Operating Resources</b>							
7912	Sale of assets	32,875	50,000	50,000	-	9,647	19%
7914	Loan Proceeds	-	-	-	-	-	0%
7915	Transfer from Other Funds	413,000	413,000	413,000	-	409,844	99%
	<b>Total non-operating resources</b>	<b>445,875</b>	<b>463,000</b>	<b>463,000</b>	<b>-</b>	<b>419,491</b>	<b>91%</b>
<b>GRAND TOTAL - GENERAL FUND</b>		<b>\$ 114,696,149</b>	<b>\$ 130,854,456</b>	<b>\$ 130,854,456</b>	<b>\$ 27,111,921</b>	<b>\$ 101,922,806</b>	<b>78%</b>
<b>A</b>	Projected FSP Payment/Due from State				<b>\$ 27,111,921</b>		
Based on following assumptions:		<b>Attendance Projections</b>	<b>Budgeted</b>	<b>4th Six Weeks</b>	<b>Difference</b>		
	Refined ADA-(ADA FTE Report- 3rd 6 weeks)	13,582.080	12,925.419	12,864.423	(60.996)		
	Regular ADA-(ADA FTE Report- 3rd 6 weeks)	12,339.432	11,644.541	12,442.098	797.557		
	Special Education FTEs	388.036	542.744	422.325	(120.419)		
	Career & Tech FTEs	821.734	738.134	734.769	(3.365)		
	Weighted ADA (Summary of Finance April 30, 2020)	18,258.599	17,699.154	17,513.115	(186.039)		
	Compensatory Enrollment	9,200.000	9,362.500	9,645.000	282.500		

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	RFP 21-01 Catalog Bid for Office Supplies		
<b>Administrator Responsible:</b>	Tim Sherrod, Chief Finance Officer		
<b>Attachments:</b>	Attachment A – List of vendors and discounts		
<input checked="" type="checkbox"/> Action Needed	<input type="checkbox"/> Future Action	<input type="checkbox"/> Information	<input type="checkbox"/> Report

**Administrative Information:**

That the Wichita Falls Independent School District Board of Trustees award RFP 21-01 Catalog Bid for Office Supplies to the attached list of vendors for two (2) years beginning August 1, 2020, through July 31, 2020, as submitted by Tim Sherrod, Chief Finance Officer and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

Bids pertaining to RFP 21-01 Catalog Bid for Office Supplies were accessed by forty-four (43) vendors with fourteen (14) submitting a response. The bid was advertised twice in the Times Record News, posted on Public Purchase website and access was given on the WFISD website. Vendor award list with discounts offered are attached. Discounts submitted by vendors enable the various Departments to competitively compare prices in the catalogs and purchase items based on the best value to the District. This is a negotiated procurement and enables WFISD to accept responses and award additional vendors who meet the criteria of the proposal on a continual basis until the bid terminates. The submittal was reviewed by Joan Jimenez-Purchasing Supervisor and Lauren Zotz-Director of Purchasing.

**Fiscal Note:**

Expenditures are from the respective campus/department budgets. This purchase exceeds \$100,000, and is a multi-year contract which requires the Board of Trustees approval per policy, CH Local.

# CATALOG DISCOUNTS FOR OFFICE SUPPLY BID #21-01

(Valid 8-1-20 through 7-31-22)

## ACE EDUCATION SUPPLIES

**33%**

**REBEKA HOLAND BID MGR**  
6919 W. BROWARD BLVD. 210  
PLANTATION, FL 33317  
800-432-0213  
FAX: 954-756-6139  
Email to Quote: [bids@ACEeducational.com](mailto:bids@ACEeducational.com)

MINIMUM ORDER: NONE

**FREIGHT:** >\$75.00 (GREATER) FREE SHIPPING  
20% ADDED TO UPS, FED EX, TRUCK SYMBOLS

**EXCEPTIONS TO DISCOUNT: CUSTOM MATERIALS, EQUIPMENT, LAMINATORS,  
SHREDDERS, PARTS & SERVICE, SALE ITEMS**

**EXCEPTIONS TO FREE FREIGHT: RUSH ORDERS**

CATALOG DISCOUNT DOES NOT APPLY TO ON-LINE PRICES.

\*\*\*\*\*

## ACCO BRANDS USA LLC.

**TRACEY WOOTEN SALES & SERVICE MGR.**

Four Corporate Drive  
Lake Zurich, IL 60047  
847-796-4569  
FAX: 800-793-9005  
Email to Quote: [directbid@acco.com](mailto:directbid@acco.com)

**40%**

MINIMUM ORDER: NONE

**FREIGHT: NONE**

**EXCEPTIONS TO DISCOUNT: CUSTOM MATERIALS, EQUIPMENT, LAMINATORS,  
SHREDDERS, PARTS & SERVICE**

CATALOG DISCOUNT DOES NOT APPLY TO ON-LINE PRICES

\*\*\*\*\*

# CATALOG DISCOUNTS FOR OFFICE SUPPLY BID #21-01

(Valid 8-1-20 through 7-31-22)

## DISCOUNT SCHOOL SUPPLY

**18%**

**JENNIFER SABADO-RIOS BID OFFICER**  
20 RYAN RANCH ROAD STE 200  
MONTEREY CA 93940  
305-663-8300  
Email to QUOTE: bids@discountschoolsupply.com

MINIMUM ORDER: **\$99.00 ON STOCK ITEMS**

**FREIGHT: FREE ORDERS >\$99,  
<\$99.00 WILL CHARGE A \$10.00 S & H FEE  
DROP SHIP ITEMS 15%**

**EXCLUSIONS TO DISCOUNT: PROMOTIONAL ITEMS, CURRICULUM ITEMS**

**ACCOUNT # 5912308 BID 21-01 MUST BE INCLUDED ON PURCHASE ORDER**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

## DREAM RANCH SUPPLIES

**SHERI DEWET**

11614 JIM CHRISTAL ROAD  
KRUM, TX 76249  
940-591-6565  
Email to QUOTE: [sheri@dreamranchtx.com](mailto:sheri@dreamranchtx.com)

**10%**

MINIMUM ORDER: \$25.00

FREIGHT : **NONE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

# CATALOG DISCOUNTS FOR OFFICE SUPPLY BID #21-01

(Valid 8-1-20 through 7-31-22)

## GLOBAL EQUIPMENT CO

10%

**BRITTANY GARRETT** EDUCATIONAL CONTRACT SPECIALIST  
2505 MILL CENTER PARKWAY  
BUFORD GA 30518  
678-969-6676  
FAX: 678-969-6834  
Email to QUOTE: dhimelick@globalindustrial.com

**MINIMUM ORDER:** VARIES BY MFG & PRODUCT  
**FREIGHT: WILL BE ADDED** – varies by mfg. & product

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

## HKA Trading Inc.

40%

**Robert Mendoza** SALES MGR  
13993 Ramona Ave. Unit H  
Chino, CA 91710  
626-393-6839  
Email to QUOTE: not available  
**MINIMUM ORDER: \$180.00**

**FREIGHT: FREE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

## LAKESHORE LEARNING MATERIALS

5%

**SUNG KIM** BID ANALYST  
2695 E DOMINGUEZ STREET  
CARSON CA 90895  
800-421-5354  
FAX: 310-537-7990  
Email to QUOTE: [biddept@lakeshorelearning.com](mailto:biddept@lakeshorelearning.com)

**MINIMUM ORDER: NONE**

**FREIGHT: FREE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

# CATALOG DISCOUNTS FOR OFFICE SUPPLY BID #21-01

(Valid 8-1-20 through 7-31-22)

## LD PRODUCTS

**0-60%**

**DIANE ATHEY      PROJECT COORDINATOR**

3700 Cover Street  
Long Beach, CA 90808  
888-375-6648  
FAX: 866-718-9458  
Email to QUOTE: [dianaa@ldproducts.com](mailto:dianaa@ldproducts.com)

**MINIMUM ORDER: \$50.00**

**FREIGHT: FREE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

## LIBERTY PAPER

**20%**

**FLOYD TAFOYA      ACCOUNT MANAGER**

5025 HAMPTON STREET  
LOS ANGELES, CA 90058  
866-507-2737 EXT. 2114  
Email to QUOTE: [bids@libertypp.com](mailto:bids@libertypp.com)

MINIMUM ORDER: **TRUCKLOAD QUANTITIES**

**FREIGHT: FREE**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

## QUILL CORPORATION

**10% COLUMN DISCOUNT  
(W/EXCEPTIONS)**

**SARAH SHERMAN      SALES OPERATIONS MGR.**

100 SCHELTER ROAD  
LINCOLNSHIRE, IL      60069  
800-634-4809  
FAX: 800-789-2016  
Email to QUOTE: [bid@quill.com](mailto:bid@quill.com)

MINIMUM ORDER:      **NONE**

**FREIGHT: FREE**

**Reference on all orders: QUILL BID # 20-22816**

**REF: 18-17053 ON PO'S**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

# CATALOG DISCOUNTS FOR OFFICE SUPPLY BID #21-01

(Valid 8-1-20 through 7-31-22)

## **SCHOOL SPECIALTY:**

**35% Supplies  
14% Furniture & Equi.**

AMY FUSS ASSISTANT SECRETARY  
W6316 DESIGN DRIVE  
GREENVILLE WI 54942  
888-388-3224  
FAX: 888-675-1775  
Email to QUOTE: [bidnotices@schoolspecialty.com](mailto:bidnotices@schoolspecialty.com)

MINIMUM ORDER: NONE

**FREE FREIGHT (9 PREFIX) FOR ORDERS OVER \$49.00. ADD \$9.95 IF THE SUBTOTAL IS UNDER \$49.00. FREIGHT ITEMS (6 PREFIX ITEMS) WILL BE FREE; (PREFIX 5) \$5 MINIMUM OR 12% BASED ON NET SUBTOTAL**

**EXCEPTIONS: "NET PRICE" ITEMS IN CATALOG/ OR ITEMS IN CATALOG WITH NO DISCOUNT NOTATION, LIVE SPECIMENS (PREFIX L), HAZARDOUS MATERIALS (PREFIX H)**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

**Reference bid # 7792278482 when placing order**

\*\*\*\*\*

## **STAPLES**

**0-75%**

TODD BURNELL BUSINESS DEV. EXEC.  
4790 REGENT BOULEVARD SUITE 250  
IRVING, TX 75063  
469-226-5050  
FAX: 877-609-7770  
Email to QUOTE: [Todd.Burnell@staples.com](mailto:Todd.Burnell@staples.com)

MINIMUM ORDER: \$35.00

**FREIGHT: FREE**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

# CATALOG DISCOUNTS FOR OFFICE SUPPLY BID #21-01

(Valid 8-1-20 through 7-31-22)

## **WILSON OFFICE SUPPLY**

**40.5%**

**TERRY BAIRD**            **ACCOUNT MGR**  
820 8<sup>TH</sup> STREET  
WICHITA FALLS TX 76301  
940-723-4174  
FAX: 940-322-0908  
Email to QUOTE: [Terrybaird@wf.net](mailto:Terrybaird@wf.net)

MINIMUM ORDER: None

**FREIGHT: FREE**

**EXCEPTIONS: FURNITURE 25% DISCOUNT OR SPECIAL QUOTE; ELECTRONICS &  
TECHNOLOGY 25% DISCOUNT**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

## **WORLD OF PROMOTIONS**

**10%**

**LAYLA ROSENFELD**        **OWNER**  
1310 LOUIS AVENUE  
ELK GROVE VILLAGE, IL 60007  
847-439-7930  
FAX: 847-439-4302

MINIMUM ORDER: \$300.00

**FREIGHT: FREE**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	RFP 21-02 Catalog Bid for Science Supplies		
<b>Administrator Responsible:</b>	Tim Sherrod, Chief Finance Officer		
<b>Attachments:</b>	Attachment A – List of vendors and discounts		
<input type="checkbox"/> Action Needed	<input checked="" type="checkbox"/> Future Action	<input type="checkbox"/> Information	<input type="checkbox"/> Report

**Administrative Information:**

That the Wichita Falls Independent School District Board of Trustees award RFP 21-02 Catalog Bid for Science Supplies to the attached list of vendors for two (2) years beginning August 1, 2020, through July 31, 2022, as submitted by Tim Sherrod, Chief Finance Officer and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

Bids pertaining to RFP 21-02 Catalog Bid for Science Supplies were provided to thirty-six (36) vendors with twenty-two (22) submitting a response. The bid was advertised twice in the Times Record News, posted on Public Purchase website and access was given on the WFISD website. Vendor award list with discounts offered are attached. Discounts submitted by vendors enable the various Departments to competitively compare prices in the catalogs and purchase items based on the best value to the District. This is a negotiated procurement and enables WFISD to accept responses and award additional vendors who meet the criteria of the proposal on a continual basis until the bid terminates. The submittal was reviewed and evaluated by a committee consisting of Joan Jimenez-Purchasing Supervisor and Lauren Zotz-Director of Purchasing.

**Fiscal Note:**

Expenditures are from the respective campus/department budgets. This purchase exceeds \$100,000, and is a multi-year contract which requires the Board of Trustees approval per policy, CH Local.

# CATALOG DISCOUNTS FOR SCIENCE MATERIALS BID #21-02

(Valid 8-1-20 through 7-31-22)

## **ACE EDUCATIONAL SUPPLIES**

**33%**

**REBEKA HOLAND**      **BID MGR**  
6919 W BROWARD BLVD 210  
PLANTATION FL 33317  
800-432-0213  
FAX: 954-756-6139  
Email for quote: [bids@ACEeducational.com](mailto:bids@ACEeducational.com)

**MINIMUM ORDER: \$75.00 for Free shipping**

**FREIGHT: 20% of retail price to items with UPS, Truck, or FX-GRD symbol**

**SALE ITEMS ARE EXCLUDED FROM DISCOUNT**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

.....

## **BIO CORPORATION**

**5%**

**BRIANNA DIMARTINO**      **BID SPECIALIST**  
3910 MINNESOTA ST  
ALEXANDRIA MN 56308  
800-222-9094  
FAX: 800-332-9094  
Email for quote: [info@biologyproducts.com](mailto:info@biologyproducts.com)

**MINIMUM ORDER: None**

**FREIGHT: 20% orders <\$250; Free UPS ground shipping on orders >\$250; no pail packing, no live materials**

**SALE ITEMS ARE EXCLUDED FROM DISCOUNT**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

# CATALOG DISCOUNTS FOR SCIENCE MATERIALS BID #21-02

(Valid 8-1-20 through 7-31-22)

## CAROLINA BIOLOGICAL SUPPLY

5% WITH EXCEPTIONS

GRAY AMICK      CONTRACT MGR  
2700 YORK RD  
BURLINGTON NC      27215  
800-334-5551  
FAX: 1-800-222-7112  
Email for quote: [gray.amick@carolina.com](mailto:gray.amick@carolina.com) or [quotations@carolina.com](mailto:quotations@carolina.com) or  
[customer\\_service@carolina.com](mailto:customer_service@carolina.com)

**MINIMUM ORDER:    \$200 FOR FREE SHIPPING**

CAROLINA BIO'S PROPOSAL **#P/105819** MUST BE ON ALL PURCHASE ORDERS  
PRICES SHALL BE AS LISTED ON WEB SITE, [www.carolina.com](http://www.carolina.com), LESS A **5% DISCOUNT**.

**EXCEPTION:** FURNITURE, LIVING, PERISHABLE,HAZARDOUS CHEMICALS, KITS  
CONTAINING HAZARDOUS CHEMICALS, DROP SHIP ITEMS, AND PRESERVED SPECIMENS  
WILL BE SHIPPED F.O.B. SHIPPING POINT.

NOT INCLUDED: Smithsonian STC and STC/MS kits, Building Blocks of Science (sold at no discount  
and shipping applies)

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES. SPECIAL PROMOTIONS NOT  
INCLUDED

\*\*\*\*\*

## DISCOUNT SCHOOL SUPPLY

18%

JENNIFER SABADO-RIOS      **BID OFFICER**  
20 RYAN RANCH RD STE 200  
MONTEREY CA 93940  
800-836-9515  
FAX: 800-993-3609  
Email for quote: [bids@discountschoolsupply.com](mailto:bids@discountschoolsupply.com)

**MINIMUM ORDER: NONE**

**FREIGHT: 15% DROP SHIP ITEMS, FREE ON ORDERS > \$99, OTHERWISE, FRT IS \$10**

**EXCEPTIONS:** DISCOUNT DOES NOT APPLY TO SALE ITEMS or CURRICULUM OR  
PROMOTIONAL ITEMS

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.(ALL BUT THE PROMOTIONAL  
ITEMS ON SALE)

**CATALOG DISCOUNTS FOR  
SCIENCE MATERIALS BID #21-02**

**(Valid 8-1-20 through 7-31-22)**

**EAI EDUCATION**

**15% W/EXCEPTIONS**

**BERNARD GUGLBERGER VICE PRESIDENT**

118 BAUER DR.

OAKLAND, NJ 07436

800-770-8010

FAX: 201-891-5689

Email for quote: [sales@eaieducation.com](mailto:sales@eaieducation.com)

MINIMUM ORDER: **NONE**

**FREIGHT:** ORDERS OVER \$100 ARE FREE; ORDERS UNDER \$100 ADD \$9.00 SHIPPING

**CATALOG DISCOUNT & FREE SHIPPING DOES NOT APPLY TO TEXAS INSTRUMENTS, CALCPAL, CASIO, SHARP, 5EBOARD, BATTERIES, BLOXELS, BROWN DOG GADGETS, CIRCUIT SCRIBE, CUBELETS, EDISON ED, MAKEY MAKEY, MAKEBLOCK, OZOBOT, PHOTON, POCKETLAB, SAM LABS, SPHERO, TEACHERGEEK, VERNIER, WONDER WORKSHOP, CARPETS, FURNITURE, DROP-SHIPPED ITEMS AND SELECT STORAGE CONTAINERS.** The discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing.

**MUST USE BID #21-02 ON ALL PURCHASE ORDERS**

**CATALOG DISCOUNT DOES APPLY TO ON-LINE PRICES WITH EXCEPTIONS**

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**EDUCATIONAL INNOVATIONS INC**

**7%**

**DIANE L CORRENTY SALES/SERVICE REP**

5 FRANCIS J CLARKE CIRCLE

BETHEL CT 06801

203-748-3224

FAX: 203-229-0740

Email for quote: [info@teachersource.com](mailto:info@teachersource.com)

MINIMUM ORDER: **\$200 for Free Shipping**

**FREE FREIGHT ORDERS > \$200; 10% ORDERS <\$200,**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

# CATALOG DISCOUNTS FOR SCIENCE MATERIALS BID #21-02

(Valid 8-1-20 through 7-31-22)

## **EDVOTEK INC**

**10% W/EXCEPTIONS**

**MARIA DAYTON**    **MARKETING COORDINATOR**  
1151 5<sup>TH</sup> STREET NW  
WASHINGTON DC 20001  
202-370-1500  
FAX: 202-370-1501  
Email for quote: [mariad@edvotek.com](mailto:mariad@edvotek.com)

MINIMUM ORDER:     **NONE**

**FREIGHT: 10%**

**EXCEPTIONS:** Discount does not apply to AP Biology Kit Bundles or Lab Equipment Bundles.

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

## **FISHER SCIENCE**

**33%**

**EILEEN ROSENWINKEL**     **SALES SUPPORT SPECIALIST**  
4500 TURNBERRY DRIVE  
HANOVER PARK     IL     60133  
800-955-1177  
FAX: 800-955-4763  
Email for quote: [fse.bids@thermofisher.com](mailto:fse.bids@thermofisher.com) or [oralia.gil@thermofisher.com](mailto:oralia.gil@thermofisher.com)

MINIMUM ORDER:     **NONE**

**FREE FREIGHT ON ORDERS EXCLUDING LIVE, HAZARDOUS AND MOTOR FREIGHT CHARGES**

**EXCEPTIONS:** ITEMS THAT END WITH "ND" , NON CATALOG, SPECIAL ORDER, SALE/CLEARANCE, CUSTOMIZED ITEMS

**REFERENCE/CONTRACT #: C15-JL-12 US COMMUNITIES CONTRACT**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

# CATALOG DISCOUNTS FOR SCIENCE MATERIALS BID #21-02

(Valid 8-1-20 through 7-31-22)

## FLINN SCIENTIFIC

**10% W/ EXCEPTIONS**

**JIM NESBIT QUOTE COORDINATOR**  
PO BOX 219  
BATAVIA IL 60510  
800-452-1261  
FAX: 866-452-1436  
Email for quote: [jnesbit@flinnsci.com](mailto:jnesbit@flinnsci.com)

MINIMUM ORDER: **NONE**  
FLINN SCIENTIFIC **#225200**

**FREE FREIGHT: (SEE EXCLUSIONS)**

**FREE FREIGHT EXCLUSIONS:** LIVE MATERIAL, LAB FURNITURE, ITEMS REQUIRING TRUCK FREIGHT, TECHNOLOGY PRODUCTS, HAZARDOUS MATERIAL SURCHARGE  
**DISCOUNT EXCLUSIONS:** LIVE MATERIAL, LAB FURNITURE, COMPUTER SOFTWARE, TECHNOLOGY PRODUCTS, AND E-LEARNING.

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

## FREY SCIENTIFIC (A SCHOOL SPECIALTY COMPANY)

**35% Supply items**  
**14% furniture/equipment**

**AMY FUSS ASSISTANT SECRETARY**  
W6316 DESIGN DRIVE  
GREENVILLE WI 54942  
888-388-3224  
FAX: 888-388-6344  
Email for quote: [bidnotices@schoolspecialty.com](mailto:bidnotices@schoolspecialty.com)

MINIMUM ORDER: **NONE**  
**EXCLUSIONS)**

**FREE FREIGHT ITEM PREFIX 6 (SEE**

**FREY SCIENTIFIC CONTRACT #7792278531**

**DISCOUNT EXCLUSIONS:** items with a prefix of N Or LN . Discount does not apply to other School Specialty Catalogs or Flyers, SSI, Delta, CPO, or Frey Scientific Exclusive Products

**FREE SHIPPING EXCLUSIONS: PREFIX 5 - \$5 MINIMUM OR 12% CHARGE BASED ON NET SUBTOTAL, prefix 9 - \$9.95 minimum or free over \$49 based on net subtotal, Live materials(prefix L), hazardous materials(prefix H) and products that must ship by motor freight will incur additional charges. These items are noted with a prefix of L, H, or T.**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
SCIENCE MATERIALS BID #21-02**

**(Valid 8-1-20 through 7-31-22)**

**KAMICO INSTRUCTIONAL MEDIA INC 0-20 %**

**JEREMY MCCRAY BID SPECIALIST**

PO BOX 1143  
SALADO TX 76571  
254-947-7283  
FAX: 254-947-7284  
Email for quote: [bids@kamico.com](mailto:bids@kamico.com)

MINIMUM ORDER: NONE

**FREIGHT: FREE**

CATALOG DISCOUNT DOES APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**LAKESHORE LEARNING MATERIALS 5%**

**SUNG KIM BID ANALYST**

2695 E DOMINGUEZ ST  
CARSON CA 90895  
800-421-5354  
FAX: 310-537-7990  
Email for quote: [biddept@lakeshorelearning.com](mailto:biddept@lakeshorelearning.com)

MINIMUM ORDER: NONE FREIGHT: FREE

CATALOG DISCOUNT DOES APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**MENTORING MINDS 0-35 %**

**SHAD MADSEN CEO**

PO BOX 8843  
TYLER TX 75711  
800-585-5258  
FAX: 800-838-8186  
Email for quote: [bids@mentoringminds.com](mailto:bids@mentoringminds.com)

MINIMUM ORDER: SOME MATERIALS/ SEE CATALOG OR WEBSITE

**FREIGHT: 10%**

**SOME DISCOUNTS AVAILABLE ON BULK PRICING**

# CATALOG DISCOUNTS FOR SCIENCE MATERIALS BID #21-02

(Valid 8-1-20 through 7-31-22)

## NASCO

**15% W/ EXCEPTIONS**

**MICHELLE AU CONTRACT SALES**

901 JANESVILLE AVE

PO BOX 901

FT ATKINSON, WI 53538-0901

800-558-9595

FAX: 800-372-1236

Email for quote: [quotes@enasco.com](mailto:quotes@enasco.com)

MINIMUM ORDER:      **\$199.00 for Free shipping**      (SEE EXCLUSIONS BELOW)

NASCO # **52366**

**FREE FREIGHT EXCLUSIONS:** LIVE OR HAZARDOUS MATERIAL; ITEMS WITH A" LM" OR TRUCK LOGO. .

**DISCOUNT EXCEPTIONS:** READY-OR-NOT, STEM 101 KITS, NICERC KITS, XENOPUS FROGS, LIVE MATERIAL COUPON CARDS AND ITMES WITH "NA" OR "NZ" or "KI" PREFIX ARE EXCLUDED

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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## PASCO SCIENTIFIC

**3%**

**GREG MONTGOMERY CONTRACT ADMIN**

10101 FOOTHILLS BLVD

ROSEVILLE CA 95747

916-786-3800

Email for quote: [bids@pasco.com](mailto:bids@pasco.com)

MINIMUM ORDER:      **NONE**

**FREIGHT: 10%**

**BID #: QT 116442**

**No Discounts on Textbooks, eBooks, Resources**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

# CATALOG DISCOUNTS FOR SCIENCE MATERIALS BID #21-02

(Valid 8-1-20 through 7-31-22)

## PITSCO EDUCATION

**2% ORDERS \$100 OR>**

ANGELA WATSON BID CLERK  
PO BOX 1708  
PITTSBURG KS 66762  
800-835-0686  
FAX: 620-231-3257  
Email for quote: [awatson@pitsco.com](mailto:awatson@pitsco.com)

**MINIMUM ORDER: \$100**

**FREIGHT: ORDERS <\$59.99 ADD \$6.00, \$60-\$499.99 ADD 10%, >\$500 FREE**

**BID #: 769891**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

## QUILL

**10% W/ EXCEPTIONS**

SARAH SHERMAN SALES OPERATIONS MGR  
100 SCHELTER ROAD  
LINCOLNSHIRE IL 60069  
800-634-4809  
FAX: 800-789-2016  
Email for quote: [bid@quill.com](mailto:bid@quill.com)

**MINIMUM ORDER: NONE**

**QUILL BID NUMBER: #20-22818 USE WHEN ORDERING**

**FREIGHT: FREE**

**EXCEPTIONS TO DISCOUNT: EXCEPTIONS:**  
Discount does not apply to Dell™ ink & toner; Apple® products; e-readers; desktop, laptop, netbook, and tablet computers; food; beverages; breakroom, cleaning and janitorial supplies; safety and maintenance items; vending and gumball machines; refurbished and closeout merchandise; taxes or freight charges. Discount does not apply to furniture unless you are a contract bid account. Sale prices, free offer deals, Top Seller/Best Price items, special order items, QuillSUBSCRIBE orders, and items beginning with the prefix "SPW" or "UNI" or indicated as an "Extended Assortment" item are also excluded from this discount offer. We reserve the right to change our programs and their benefits, including shipping charges.

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
SCIENCE MATERIALS BID #21-02**

**(Valid 8-1-20 through 7-31-22)**

**SARGENT-WELCH**

**33% W/ EXCEPTIONS**

**MARK TRINGALI CONTRACT ADMINISTRATOR**  
5100 WEST HENRIETTA ROAD  
ROCHESTER, NY 14692  
800-727-4368  
FAX: 800-676-2540  
Email for quote: [mark.tringali@vwr.com](mailto:mark.tringali@vwr.com)

**MINIMUM ORDER: FREE GROUND SHIPPING**

**DISCOUNT EXCLUSIONS:** ALL ITEMS DESIGNATED BY CATALOG PRICE ENDING WITH A "9"..... (I.E. XX. 09, 5.49, 12.89, ETC)..... WILL BE SHIPPED AT LIST PRICE.

**FREE FREIGHT EXCLUSION:** UPS HAZARDOUS MATERIAL SURCHARGE , MOTOR FREIGHT, LIVE MATERIALS AND OVERNIGHT SHIPMENTS

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE ORDERS

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**SCHOOL OUTFITTERS**

**2%**

**MICHELLE FISHER SALES MANAGER**  
3736 REGENT AVENUE  
CINCINNATI OH 45212  
800-260-2776  
FAX: 800-494-1036  
Email for quote: [contracts@schooloutfitters.com](mailto:contracts@schooloutfitters.com)

**MINIMUM ORDER: NONE**

**FREIGHT: ADDED TO INVOICE/VARIES BY ITEM BY MANUFACTURER**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE ORDERS

\*\*\*\*\*

**SUPPORTING SCIENCE INC**

**0%**

**ROSEMARY MARTIN PRESIDENT**  
275 CAMPFIRE WAY  
SMITHVILLE TX 78957  
512-237-2538  
FAX: 888-299-4666  
Email for quote: [ssibastrop@gmail.com](mailto:ssibastrop@gmail.com)

**MINIMUM ORDER: NONE**

**FREIGHT: 10%**

# CATALOG DISCOUNTS FOR SCIENCE MATERIALS BID #21-02

(Valid 8-1-20 through 7-31-22)

## **WARD'S NATURAL SCIENCE:**

**18% w/exceptions**

**MARK TRINGALI    CONTRACT ADMINISTRATOR**  
5100 WEST HENRIETTA ROAD  
ROCHESTER NY 14586  
800-962-2660  
FAX: 800-635-8439  
Email for quote: [mark.tringali@vwr.com](mailto:mark.tringali@vwr.com)

**MINIMUM ORDER: NO, FREE GROUND SHIPPING**

**DISCOUNT EXCLUSIONS:**    ALL ITEMS DESIGNATED BY CATALOG PRICE ENDING WITH A "9"..... (I.E. XX. 09, 5.49, 12.89, ETC)..... WILL BE SHIPPED AT LIST PRICE.

**FREE FREIGHT EXCLUSION:** UPS HAZARDOUS MATERIAL SURCHARGE , MOTOR FREIGHT, LIVE MATERIALS AND OVERNIGHT SHIPMENTS. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location. All orders \$24.99 or less are subject to a \$7.00 handling fee.

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE ORDERS

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	RFP 21-03 Catalog Bid for Teaching/Instructional Supplies		
<b>Administrator Responsible:</b>	Tim Sherrod, Chief Finance Officer		
<b>Attachments:</b>	Attachment A – List of Vendors and Discounts		
<input type="checkbox"/> Action Needed	<input checked="" type="checkbox"/> Future Action	<input type="checkbox"/> Information	<input type="checkbox"/> Report

**Administrative Information:**

That the Wichita Falls Independent School District Board of Trustees award RFP 21-03 Catalog Bid for Teaching/Instructional Supplies to the attached list of vendors for two (2) years beginning August 1, 2020, through July 31, 2022, as submitted by Tim Sherrod, Chief Finance Officer and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

Bids pertaining to RFP 21-03 Catalog Bid for Teaching/Instructional Supplies were provided to one-hundred-nineteen (119) vendors with seventy-seven (77) submitting a response. The bid was advertised twice in the Times Record News, posted on Public Purchase website and access was given on the WFISD website. Vendor award list with discounts offered are attached. Discounts submitted by vendors enable the various Departments to competitively compare prices in the catalogs and purchase items based on the best value to the District. This is a negotiated procurement and enables WFISD to accept responses and award additional vendors who meet the criteria of the proposal on a continual basis until the bid terminates. The submittal was reviewed and evaluated by a committee consisting of Joan Jimenez-Purchasing Supervisor and Lauren Zotz-Director of Purchasing.

**Fiscal Note:**

Expenditures are from the respective campus/department budgets. This purchase exceeds \$100,000, and is a multi-year contract which requires the Board of Trustees approval per policy, CH Local.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**ACADEMIC LEARNING COMPANY (VELAZQUES PRESS) 0%**

**JONATHAN RUIZ DIR OF BUSINESS DEVELOPMENT**  
9682 TELSTAR AVE STE 110  
EL MONTE CA 91731  
626-448-3448  
FAX: 626-602-3817  
Email for quote: [jruiz@academiclearningcompany.com](mailto:jruiz@academiclearningcompany.com)

MINIMUM ORDER: NONE

**FREIGHT: 10%**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**ACE EDUCATIONAL SUPPLIES INC 33%**

**REBEKA HOLAND BID MGR**  
6919 W BROWARD BLVD 210  
PLANTAION FL 33317  
800-432-0213  
FAX: 800-865-5564  
Email for quote: [bids@ACEeducational.com](mailto:bids@ACEeducational.com)

MINIMUM ORDER: **\$75.00 for Free Shipping**  
**SALE ITEMS EXCLUDED FROM DISCOUNT**  
**FREIGHT: 20% IF ITEM HAS SHIPPING SYMBOL, UPS, Truck or FXGrd**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**AMERICAN READING COMPANY 0%**

**ALLAN STRUZINSKI PRESIDENT**  
201 SOUTH GULPH ROAD  
KING OF PRUSSIA PA 19406  
866-810-2665  
FAX: 610-992-4156  
Email for quote: [contracts@americanreading.com](mailto:contracts@americanreading.com)

MINIMUM ORDER: None

**FREIGHT: FREE orders >\$200; orders <\$200 add 10%**

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**APEX LEARNING 0%**

**CHUCK LANPHIER VP CLIENT SERVICES**

1215 4<sup>TH</sup> AVENUE STE 1500

SEATTLE WA 98161

206-381-5600

FAX: 206-381-5601

Email for quote: [support@apexlearning.com](mailto:support@apexlearning.com)

**MINIMUM ORDER: \$500.00**

**FREIGHT: N/A**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**ASEL ART SUPPLY**

**20 % w/exceptions**

**THOMAS CICHERSKI SALES**

2701 CEDAR SPRINGS

DALLAS TX 75201

214-871-2425

FAX: 214-871-0007

Email for quote: [tcicherski@aselart.com](mailto:tcicherski@aselart.com)

MINIMUM ORDER: **NONE**

**FREE FREIGHT ON ORDERS OVER \$500**

**EXCEPTIONS: XYRON PRODUCTS & MOLOTON PRODUCTS**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**ATTAINMENT COMPANY**

**0%**

**KANDI LOCKARD BID SPECIALIST**

504 COMMERCE PARKWAY PO BOX 930160

VERONA WI 53593

800-327-4269

FAX: 800-942-3865

Email for quote: [bidspec@attainmentcompany.com](mailto:bidspec@attainmentcompany.com) or [info@attainmentcompany.com](mailto:info@attainmentcompany.com)

MINIMUM ORDER: **NONE**

**FREIGHT: FREE**

**EXCLUDES BUNDLED PACKAGES**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**AVES AUDIO VISUAL SYSTEMS INC**

**2-30%**

EVANGELINA GOMEZ EDUCATION SOLUTIONS MGR  
PO BOX 500  
SUGAR LAND TX 77487  
281-295-1300  
FAX: 281-295-1301  
Email for quote: [sales@avesav.com](mailto:sales@avesav.com)

MINIMUM ORDER: \$50.00

**FREIGHT: NONE**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

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**BARNES & NOBLE BOOKSELLERS**

**0-55% OFF LIST**

TRACY VIDA KOVICH VP BUSINESS DEV  
122 FIFTH AVENUE  
NEW YORK NY 10011  
212-352-3769  
Email for quote: [businessdevelopmentbids@bn.com](mailto:businessdevelopmentbids@bn.com)

MINIMUM ORDER: NONE

**FREIGHT: 0 to 4% of total order**

CATALOG DISCONT **DOES NOT** APPLY TO ON-LINE PRICES. (10% ONLINE)

\*\*\*\*\*

**BEDFORD, FREEMAN & WORTH PUBLISHING**

**0%**

TONYA STOLL VP OF OPERATIONS  
100 AMERICAN METRO BLVD STE 109  
HAMILTON NJ 08619-2371  
866-843-3715  
FAX: 609-689-9097  
Email for quote: [adoptions@bwfpub.com](mailto:adoptions@bwfpub.com)

MINIMUM ORDER: NONE **FREIGHT: 2%**

CATALOG DISCONT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**BENCHMARK EDUCATION COMPANY**

**0%**

**JOHN GRUBER CFO & SVP**  
145 HUGUENOT STREET 8<sup>TH</sup> FLOOR  
NEW ROCHELLE NY 10801  
914-637-7200  
FAX: 914-813-9610  
Email: [jgruber@benchmarkeducation.com](mailto:jgruber@benchmarkeducation.com)

**MINIMUM ORDER:** \$25.00

**FREIGHT: 10%**

CATALOG DISCONT **DOES** APPLY TO ON-LINE PRICES.

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**BIO CORPORATION**

**5%**

**BRIANNA DIMARTINO BID SPECIALIST**  
3910 MINNESOTA ST  
ALEXANDRIA MN 56308  
800-222-9094  
FAX: 800-332-9094  
Email for quote: [info@biologyproducts.com](mailto:info@biologyproducts.com)

**MINIMUM ORDER:** \$250 FOR FREE SHIPPING

**FREIGHT: FREE orders >\$250; add 20% orders <\$250; no pail packing, no live material**

CATALOG DISCONT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**BLICK ART MATERIALS**

**20% W/EXCLUSIONS**

**TAMBY PETERSON INSTITUTIONAL SALES SUPERVISOR**

PO BOX 1267

GALESBURG IL 61402

800-704-7744

FAX: 800-621-8293

Email for quote: [contracts@dickblick.com](mailto:contracts@dickblick.com)

MINIMUM ORDER: **NONE**

**FREE SHIPPING ORDERS OVER \$49, \$9.95 orders <\$49**

(DOES NOT APPLY TO 50# MODELING MATERIALS, PAPER ROLLS, FOAMBOARD,  
LINOLEUM ROLLS, THE 999 OR MASTER ETCH PRESSES OR TRUCK SHIPMENTS)

**EXCLUSIONS: QUANTITY PRICING IS NOT DISCOUNTABLE. SALE CATALOGS  
& INTERNET SPECIALS ARE NOT ELIGIBLE. DROP SHIP ITEMS "F" IN THE ITEM  
NUMBER ARE NOT ELIGIBLE.**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**CAPSTONE**

**0% (LIST PRICE IS DISCOUNTED PRICE)**

**CONNIE RUYTER BID/CONTRACT MGR**

1710 ROE CREST DR.

NORTH MANKATO, MN 56003

800-747-4992

FAX: 888-262-0705

Email for quote: [bids@capstonepub.com](mailto:bids@capstonepub.com)

MINIMUM ORDER: **NONE**

**FREIGHT : FREE ON ORDERS >\$500; 10% SUBTOTAL ODERS <\$500 WITH \$7.00 MIN**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**CAROLINA BIOLOGICAL SUPPLY CO.** **5%**

**GRAY AMICK CONTRACT MGR**  
2700 YORK RD.  
BURLINGTON, NC 27215  
800-334-5551  
FAX: 800-222-7112  
Email for quote: [gray.amick@carolina.com](mailto:gray.amick@carolina.com)

MINIMUM ORDER: NONE Proposal #: P105819

**SMITHSONIAN STC PRODUCTS AND BUILDING BLOCKS OF SCIENCE WILL BE SOLD AT LIST PRICE W/NO DISCOUNT AND FREIGHT CHARGES WILL BE ADDED**

**FREIGHT: FREE FOR ORDERS MORE THAN \$200.00 EXCEPT ON LIVING, PERISHABLE, HAZARDOUS CHEMICALS, DROP SHIP ITEMS AND PRESERVED SPECIMENS.**

**EXCEPTIONS: FURNITURE, DISTANCE LEARNING KITS  
CATALOG DISCOUNT DOES APPLY TO ON-LINE PRICES.**

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**CENGAGE LEARNING INC** **0%**

**BEVERLY M JONES SUPERVISOR**  
5191 NATORP BLVD  
MASON OH 45040  
800-543-0487  
FAX: 513-229-1017

MINIMUM ORDER: NONE

**FREIGHT: 10% ADDED TO INVOICE  
CATALOG DISCOUNT DOES NOT APPLY TO ON-LINE PRICES.**

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**COMPLETE BOOK & MEDIA SUPPLY LLC** **5-50%**

**KENDALL MONTIEGEL SALES PROCESSING MGR**  
1200 TORO GRANDE DR STE 200  
CEDAR PARK TX 78613  
800-986-1775  
FAX: 512-616-0710  
Email for quote: [kendall@completebook.com](mailto:kendall@completebook.com)

MINIMUM ORDER: None; some titles are "net" priced **FREIGHT: FREE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**COSENZA & ASSOCIATES LLC**

**0%**

**PAUL GRAY CHIEF CURRICULUM OFFICER**  
PO BOX 190813  
DALLAS TX 75219  
800-224-4318  
FAX: 281-677-4234  
Email for quote: [paul@consenzaassociates.com](mailto:paul@consenzaassociates.com)

MINIMUM ORDER: **VARIES BY PRODUCT FREIGHT: 5% FOR PRINT MATERIALS ONLY**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**DIDAX INC**

**20%**

**MATT CHRISTIANSEN NATIONAL SALES**  
395 MAIN STREET  
ROWLEY MA 01969  
800-458-002  
FAX: 800-350-2345  
Email for quote: [matt@didax.com](mailto:matt@didax.com)/[info@didax.com](mailto:info@didax.com) or [csd@didax.com](mailto:csd@didax.com)

MINIMUM ORDER: **NONE**

**FREIGHT: orders >\$99 Free; orders <\$99 add 14% (\$7.50 minimum)**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

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**DISCOUNT SCHOOL SUPPLY**

**18%**

**JENNIFER SABADO-RIOS BID OFFICER**  
20 RYAN RANCH RD STE 200  
MONTEREY, CA 93940  
800-836-9515  
FAX: 800-993-3609  
Email for quote: [bids@discountschoolsupply.com](mailto:bids@discountschoolsupply.com) or  
[customerservice@discountschoolsupply.com](mailto:customerservice@discountschoolsupply.com)

MINIMUM ORDER: **NONE**

**FREIGHT: FREE WITH ORDERS >\$99.00 EXCLUDING TRUCK ITEMS ;  
ORDERS <\$99.00 WILL BE CHARGED \$10.00  
DROP SHIP TRUCK ITEMS WILL INCUR 15% SHIPPING FEE**

**EXCLUSIONS: SPECIAL PROMOTIONAL ITEMS**

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**DREAM RANCH OFFICE**

**10%**

**SHERI DEWET PRESIDENT**  
11614 JIM CRISTAL RD  
KRUM TX 76249  
940-591-6565  
FAX: 940-591-6544  
Email for quote: [sheri@dreamranchtx.com](mailto:sheri@dreamranchtx.com)

MINIMUM ORDER: **\$25.00**

**FREIGHT: Free**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

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**EAI EDUCATION**

**15% w/exceptions**

**BERNARD GUGLBERGER VICE PRESIDENT**  
118 BAUER DRIVE  
OAKLAND NJ 07436  
PH: 800-770-8010  
FAX: 201-891-5689  
Email for quote: [sales@eaieducation.com](mailto:sales@eaieducation.com)

MINIMUM ORDER: **NONE**

**REFERENCE# 21-03 ON ALL PURCHASE ORDERS**

**FREE FREIGHT ON ORDERS >\$100; <\$100 ADD \$9.00; ACTUAL SHIPPING CHARGES DO APPLY TO CALCULATORS, STORAGE PRODUCTS, FURNITURE, RUGS, OVERSIZE & DROP SHIP ITEMS.**

**EXCEPTIONS TO DISCOUNT:** DOES NOT INCLUDE TEXAS INSTRUMENTS, SHARP CASIO, CALCPAL, 5EBOARD, BATTERIES, BLOXELS, BROWN DOG GADGETS, CIRCUIT SCRIBE, CUBELETS, EDISON EDUCATIONAL, MAKEY MAKEY, MAKEBLOCK, OZOBOT, PHOTON, POCKETLAB, SAM LABS, SPHERO, TEACHERGEEK, WONDER WORKSHOP AND VERNIER, DROP-SHIPPED ITEMS, STORAGE, FURNITURE AND CARPETS ARE NOT ELIGIBLE FOR FREE SHIPPING AND DO NOT APPLY TOWARD THE \$100 MINIMUM ORDER. STANDARD SHIPPING RATES WILL APPLY TO ALL EXCLUDED ITEMS.

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES. EXCLUDES WEB SALE PRICES & EXCEPTIONS.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**ECS LEARNING SYSTEMS INC**

**25% included in unit price**

**MARY JO ELDRIDGE CHIEF BUSINESS DEV OFFICER**  
116 KESTREL DRIVE  
SPRING BRANCH TX 78070  
PH: 800-688-3224  
FAX: 877-688-3226  
Email for quote: [rfps@ecslearningsystems.com](mailto:rfps@ecslearningsystems.com)

MINIMUM ORDER: NONE:

**FREIGHT: included in unit price**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

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**EDGENUITY**

**0%**

**SARI FACTOR CEO**  
8860 EAST CHAPARRAL RD STE 100  
SCOTTSDALE AZ 85250  
PH: 480-675-7284  
FAX: 480-423-0213  
Email for quote: [bids@edgenuity.com](mailto:bids@edgenuity.com)

MINIMUM ORDER: NONE

**FREIGHT: FREE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**ESPECIAL NEEDS**

**20%**

**SCOTT A KOURI SALES MGR**  
1850 BORMAN COURT  
ST LOUIS MO 63146  
877-664-4565  
FAX: 800-664-4534  
Email for quote: [skouri@especialneeds.com](mailto:skouri@especialneeds.com) or [orders@especialneeds.com](mailto:orders@especialneeds.com)

MINIMUM ORDER: NONE

**FREIGHT: will be added to order**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**FISHER SCIENCE EDUCATION**

**33%**

**EILEEN ROSENWINKEL SALES SUPPORT SPECIALIST**  
4500 TURNBERRY DRIVE  
HANOVER PARK IL 60133  
800-955-1177  
FAX: 800-955-4763  
Email for quote: [fse.custserv@thermofisher.com](mailto:fse.custserv@thermofisher.com) or [oralia.gil@thermofisher.com](mailto:oralia.gil@thermofisher.com)

MINIMUM ORDER: NONE

US COMMUNITIES CONTRACT #: C15-JL-12

**FREIGHT: FREE ORDERS-EXCLUDING LIVE, HAZARDOUS & MOTOR FRT ITEMS**

**EXCEPTIONS: NON CATELOG SPECIAL ORDERS, SALE/CLEARANCE, ITEMS ENDING WITH "ND"**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**FLASH VISUAL MEDIA**

**0% custom orders**

**ALAN MUEGGENBORG DIR, MARCHING ARTS DIV.**  
5301 S 125<sup>TH</sup> E AVE  
TULSA OK 74146  
877-660-0492 X109  
Email for quote: [flash@bstem.us](mailto:flash@bstem.us)

MINIMUM ORDER: \$100      **FREIGHT: Quoted**

CATALOG DISCOUNT : N/A

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**FOLLETT SCHOOL SOLUTIONS INC**

**0%**

**ANTHONY PFISTER VP**  
1340 RIDGEVIEW DRIVE  
MCHENRY IL 60050  
888-511-5114      FAX: 800-852-5458  
Email for quote: [ssbidadmin@follett.com](mailto:ssbidadmin@follett.com)

MINIMUM ORDER: NONE      **FREIGHT: None**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**FROG PUBLICATIONS INC** **0%**

**WENDY ALLI    OPERATIONS MGR**  
11820 URADCO PL, STE 105  
SAN ANTONIO FL 33576  
800-777-3764  
FAX: 352-588-0863  
Email for quote: [bids@frog.com](mailto:bids@frog.com) or [customerservice@frog.com](mailto:customerservice@frog.com)

MINIMUM ORDER: **NONE**      **FREIGHT: \$7.00 ORDERS < \$70.00; add 10% orders \$70 & over**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**GALE DIVISION (CENGAGE LEARNING)** **0%**

**JENNIFER FRITSCH    VP SCHOOL SALES**  
27500 DRAKE ROAD  
FARMINGTON HILLS MI  
800-877-4253  
Email for quote: [bidteam@cengage.com](mailto:bidteam@cengage.com) or [gale.customerservice@cengage.com](mailto:gale.customerservice@cengage.com)

MINIMUM ORDER:      **NONE**  
**FREIGHT : None**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**GREENWOOD PUBLISHING DBA HEINEMANN** **0%**

**LORI P. LAMPERT    SALES OPERATIONS MGR**  
361 HANOVER STREET  
PORTSMOUTH, NH 03801  
800-225-5800  
FAX: 877-231-6980  
Email for quote: [lori.lampert@heinemann.com](mailto:lori.lampert@heinemann.com) or [custserv@heinemann.com](mailto:custserv@heinemann.com)

MINIMUM ORDER:      **NONE**  
**FREIGHT 7-10% BASED ON ORDER / \$7.00 MINIMUM**  
CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**HAND2MIND INC**

**15%**

**ELIZABETH RODRIGUEZ BID/CONTRACT ADMIN**  
500 GREENVIEW COURT  
VERNON HILLS IL 60061  
800-445-5985  
FAX: 800-382-9326  
Email for quote: [bids@hand2mind.com](mailto:bids@hand2mind.com)

MINIMUM ORDER: **NONE**

**FREIGHT: 12%/\$7.00 MIN**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

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**HEXAGRAMM BOOKS**

**0%**

**MEGAN HARRIS ADMIN SUPPORT SPECIALIST**  
315 W PONCE DE LEON AVE STE 430  
DECATUR GA 30030  
646-360-5609

Email for quote: [info@hexagrammbooks.com](mailto:info@hexagrammbooks.com)

MINIMUM ORDER: **NONE**

**FREIGHT: 8%**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**HOUGHTON MIFFLIN HARCOURT**

**0%**

**LISA A JACOBSON DIR BIDS/CONTRACTS**  
2700 LA FRONTERA BLVD.  
ROUND ROCK, TX 78681  
512-721-7212  
Email for quote: [hmh.bids@hmhco.com](mailto:hmh.bids@hmhco.com)

MINIMUM ORDER: \$10.00

**FREIGHT: 10.5%**

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**HUMANWARE USA INC**

**0%**

**FRANCINE CALLAGHAN DISTRIBUTION SALES SUPPORT**  
PO BOX 800, 1 UPS WAY  
CHAMPLAIN NY 12919  
800-722-3393  
FAX: 888-871-4828  
Email for quote: [Francine.callaghan@humanware.com](mailto:Francine.callaghan@humanware.com)

MINIMUM ORDER: NONE

**FREIGHT : FOB PREPAID AND CHARGED BACK**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES

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**INTEGRAL MATHEMATICS INC**

**0% - 10%**

**KELLI MALLORY PRESIDENT**  
8936 KENNSINGTON ST  
FRISCO TX 75034  
214-471-5460  
FAX 888-332-9244  
Email for quote: [integralmathematics@gmail.com](mailto:integralmathematics@gmail.com)

MINIMUM ORDER: NONE

**FREIGHT: 10%**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**ISTATION**

**0%**

**MONIKA FLOOD CFO**  
8150 NORTH CENTRAL EXPRESSWAY STE 2000  
DALLAS TX 75206  
214-572-4639  
FAX 214-291-5534  
Email for quote: [proposals@istation.com](mailto:proposals@istation.com)

MINIMUM ORDER: NONE

**FREIGHT: FREE**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**KAMICO INSTRUCTIONAL MEDIA**

**0-20%**

**JEREMY MCCRAY BID SPECIALIST**

PO BOX 1143  
SALADO TX 76571  
254-947-7283  
FAX 254-947-7284  
Email for quote: [bids@kamico.com](mailto:bids@kamico.com)

MINIMUM ORDER:     **NONE**           **FREE FREIGHT**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**KAPLAN EARLY LEARNING CO.**

**15%**

**ELIZABETH PATTERSON ASSOCIATE DIR BIDS/CONTRACTS**

1310 LEWISVILLE-CLEMMONS RD.  
LEWISVILLE, NC 27023  
800-334-2014  
FAX 800-452-7526  
Email for quote: [bids@kaplanco.com](mailto:bids@kaplanco.com)

MINIMUM ORDER: **\$300.00**     **FREIGHT : 15% FOR ORDERS UNDER \$300.00, OTHERWISE FREE**

**EXCLUSIONS:** NOT VALID WITH OTHER SALES offers, bids, quotes, coupons or discounts. Does not apply to outdoor playground structures, parts, surfacings or services of playground. It does not apply to lofts, technology products, computers & accessories, curriculum, assessments & screening materials, "All about Ecers-R", All about Iters-R, professional development, Tot Tree, Gaggle Buggy, Lego products, and laminators and accessories and sterilizers.

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**LEARNING WITHOUT TEARS**

**0%**

**LORI WILSON ADOPTIONS/TRADESHOW MGR**

806 W DIAMOND AVE STE 230  
GAITHERSBURG MD 20878  
301-263-2700 or 888-983-8409  
FAX 301-263-2707  
Email for quote: [customerservice@HWTears.com](mailto:customerservice@HWTears.com)

MINIMUM ORDER:     **NONE**     **FREE FREIGHT**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**LECTORUM PUBLICATIONS**

**20%** reflected in catalog pricing

**ALEX CORREA PRES & CEO**  
205 CHUBB AVE  
LYNDHURST NJ 07071  
800-345-5946  
FAX 877-532-8676  
Email for quote: [acorrea@lectorum.com](mailto:acorrea@lectorum.com)

MINIMUM ORDER: NONE

**FREIGHT: FREE ORDERS > \$5000; 9.5% ORDERS > \$2000 - \$4999.99, 10% ORDERS < \$2000  
\$10.00 ON ORDERS UP TO \$99.99 NET**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

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**LUCK'S MUSIC LIBRARY**

**0-10%**

**MELISSA LUCK PRESIDENT**  
32300 EDWARD  
MADISON HEIGHTS MI 48071  
248-583-1820  
FAX 248-583-1114  
Email for quote: [bids@lucksmusic.com](mailto:bids@lucksmusic.com)

MINIMUM ORDER: **\$10 (\$50 TO RECEIVE DISCOUNT)**

**FREIGHT: WILL BE ADDED**

**Discount not valid on: Suzuki, Hinshaw, Solo & Ensemble, or rental materials. Folders also excluded.**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**MAXI AIDS**

**10%**

**ANTHONY BERNARDINI BUSINESS MGR**  
42 EXECUTIVE BLVD  
FARMINGDALE NY 11735  
800-522-6294  
FAX: 631-752-0689  
Email for quote: [bids@maxiaids.com](mailto:bids@maxiaids.com)

MINIMUM ORDER: **\$10.00 FREIGHT: varies with cost of order**

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**MASTER TEACHER**

**5%**

ANGELIKA PATTERSON BID COORDINATOR  
PO BOX 1207  
MANHATTAN KS 66505-1207  
800-669-9633  
FAX 800-669-1132  
Email for quote: [bids@masterteacher.com](mailto:bids@masterteacher.com)

MINIMUM ORDER: NONE

**FREIGHT: based on amount of the order**

\*\*\*\*\*

**MCGRAW-HILL SCHOOL EDUCATION LLC**

**0%**

BRIAN JONIAK SR DIR FINANCE/CONTROLLER  
8787 ORION PLACE  
COLUMBUS OH 43240  
800-338-3987  
FAX 800-953-8691  
Email for quote: [bidsandcontracts@mheducation.com](mailto:bidsandcontracts@mheducation.com) or [SEG\\_customerservice@mheducation.com](mailto:SEG_customerservice@mheducation.com)

MINIMUM ORDER: NONE      **FREIGHT: 7-10%**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**MENTORING MINDS**

**0-35%**

SHAD MADSEN CHIEF EXECUTIVE OFFICER  
PO BOX 8843  
TYLER, TX 75711  
PHONE 800-585-5258  
FAX 800-838-8186  
Email for quote: [bids@mentoringminds.com](mailto:bids@mentoringminds.com)

MINIMUM ORDER: **SOME REQUIRE MIN QTY**      **FREIGHT: 10%**

**SOME DISCOUNTS AVAILABLE FOR BULK PRICING**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**MINDRISE LEARNING**

**0%**

**DONNA DRAKE CEO/OWNER**  
1150 ENCHANTED OAKS DRIVE  
DRIFTWOOD TX 78619  
512-663-6210  
Email for quote: [studentsuccess@mindriselearning.com](mailto:studentsuccess@mindriselearning.com)

MINIMUM ORDER: **None**

**FREIGHT: None**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**MOBYMAX**

**0%**

**JOHN JENNINGS BUSINESS DEV.**  
500 WESTOVER DRIVE #12127  
SANFORD NC 27330  
888-793-8331  
FAX: 888-793-8330  
Email for quote: [rfp@mobymax.com](mailto:rfp@mobymax.com) or [support@mobymax.com](mailto:support@mobymax.com)

MINIMUM ORDER: **None**

**FREIGHT: None**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**MUSIC IN MOTION**

**6%**

**KRISTI GRAHAM BID COORDINATOR**  
1601 E PLANO PKWY #100  
PLANO TX 75082  
800-445-0649  
FAX 866-943-8906  
Email for quote: [bids@musicmotion.com](mailto:bids@musicmotion.com)

MINIMUM ORDER: **\$25.00**  
**FREIGHT: VARIES WITH AMOUNT OF ORDER**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**MYVRSPOT LLC**

**12.5%**

LISA HARMISON REGIONAL SALES MGR  
PO BOX 272266  
FORT COLLINS CO 80527  
888-237-6740  
Email for quote: [lisa@myvrspot.com](mailto:lisa@myvrspot.com)

MINIMUM ORDER: **\$2,496** FREIGHT: **None**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**NASCO**

**10-20% w/exceptions**

MICHELLE AU CONTRACT SALES SUPERVISOR  
901 JANESVILLE AVE  
FORT ATKINSON, WI 53538-0901  
1-800-558-9595  
FAX 1-800-372-1236  
Email for quote: [quotes@enasco.com](mailto:quotes@enasco.com) or [custserv@enasco.com](mailto:custserv@enasco.com)

MINIMUM ORDER: **\$199.00 FREE SHIPPING**

**FREIGHT: FREE SHIPPING TO SCHOOL FACILITIES EXCEPT FOR LIVE MATERIAL OR  
ITEMS WITH TRUCK LOGO**

**EXCLUDED ITEMS: "READY-OR-NOT TOT"; STEM 101 KITS; XENOPUS FROGS, ITEMS  
WITH AN "NA" OR "NZ" PREFIX AND LIVE MATERIAL COUPON CARDS ARE EXCLUDED.**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**NATIONAL SCHOOL PRODUCTS**

**10%**

AMY EAKINS CUSTOMER SERVICE MGR  
1523 OLE NILES FERRY RD  
MARYVILLE TN 37803  
800-627-9393  
FAX 800-289-3960  
Email for quote: [amyen@nationalschoolproducts.com](mailto:amyen@nationalschoolproducts.com) or [customerservice@nationalschoolproducts.com](mailto:customerservice@nationalschoolproducts.com)

MINIMUM ORDER: **\$25.00** FREIGHT WILL BE ADDED TO INVOICES-15% FOR  
FURNITURE & CARPET; NO FRT ON ORDERS > \$500

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**NEWMARK LEARNING LLC**

**0%**

**JOHN GRUBER CFO & SVP**

145 HUGUENOT STREET 8<sup>TH</sup> FLOOR

NEW ROCHELLE NY 10801

914-637-7200

FAX 914-813-9610

Email for quote: [jgruber@benchmarkeducation.com](mailto:jgruber@benchmarkeducation.com) or [newmarkneworders@newmarklearning.com](mailto:newmarkneworders@newmarklearning.com)

MINIMUM ORDER: **\$25.00**

**FREIGHT: 10%**

\*\*\*\*\*

**PITSCO EDUCATION**

**2% ORDERS >\$100**

**ANGELA WATSON BID CLERK**

PO BOX 1708

PITTSBURG KS 66762

PHONE 800-835-0686

Email for quote: [awatson@pitsco.com](mailto:awatson@pitsco.com)

MINIMUM ORDER: **\$100.00**      Pitsco bid #: 769584

**FREIGHT WILL BE ADDED: Orders <\$60-\$6.00; >\$60 but <\$500 -10%; >\$500-Free**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**QEP PROFESSIONAL BOOKS**

**0-35%**

**TERA HARRISON BID MGR**

3273 INDEPENDENCE PARKWAY

PLANO TX 75075

800-323-6787

Email for quote: [tharrison@qepbooks.com](mailto:tharrison@qepbooks.com)

MINIMUM ORDER: **NONE**

**FREIGHT: MINIMUM \$7.00; ORDERS >\$100 ADD 9%; FREE ORDERS >\$5000**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**QUILL CORPORATION**

**10% OFF COLUMN PRICE**

**SARAH SHERMAN      SALES OPERATIONS MGR**  
100 SCHELTER ROAD  
LINCOLNSHIRE      IL      60069  
800-634-4809  
FAX: 800-789-2016  
Email for quote: [bid@quill.com](mailto:bid@quill.com)

MINIMUM ORDER:      **NONE**                      **FREE FREIGHT**  
**QUILL BID #: 20-22819**

**EXCEPTIONS TO DISCOUNT:** Dell ink & toner, computer peripherals (digital cameras, scanners, PDA's and software); e-readers; desktop, laptop, netbook, and tablet computers; electronic office machines (copiers, fax machines and LCD projectors); printers, multifunction machines; office communications equipment (phones, radios, DVD players, TV's, VCR's and camcorders); food, beverage, breakroom cleaning and janitorial supplies, safety and maintenance items; vending and gumball machines; refurbished and closeout merchandise; taxes or freight charges. Discount does not apply to furniture unless you are a contract bid account. Discount does not include sale prices, free offer deals, top seller/best price items, special order items and items beginning with prefix SPW or UNI, or indicated as an extended assortment item.

\*\*\*\*\*

**RALLY! EDUCATION**

**0%**

**FRAN MURE      VP OF PUBLISHING**  
22 RAILROAD AVE  
GLEN HEAD NY 11545  
888-997-2559  
FAX: 516-671-7900  
Email for quote: [fran@rallyeducation.com](mailto:fran@rallyeducation.com)

MINIMUM ORDER:      **NONE**                      **FREIGHT: FREE**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**READING PLUS LLC**

**0%**

**KELLY SCANNELL CHIEF OPERATING OFFICER**  
110 CANAL STREET STE 301  
WINOOSKI VT 05404  
800-732-3758  
FAX 802-819-4786  
Email for quote: [rfp@readingplus.com](mailto:rfp@readingplus.com) or [support@readingplus.com](mailto:support@readingplus.com)

MINIMUM ORDER: **NONE**  
**FREIGHT: NONE**

\*\*\*\*\*

**REALLY GOOD STUFF LLC**

**3%**

**LYNN YEAGER VP OF SALES**  
5 RESEARCH DRIVE  
SHELTON CT 06484  
877-867-1920  
FAX 203-268-8120  
Email for quote: [bidsupport@reallygoodstuff.com](mailto:bidsupport@reallygoodstuff.com) or [purchaseorders@reallygoodstuff.com](mailto:purchaseorders@reallygoodstuff.com)

MINIMUM ORDER: **NONE**  
**FREIGHT: NONE**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**RIVERSIDE INSIGHTS**

**0%**

**SCOTT E OLSON MGR OF PROPOSAL SERVICES**  
ONE PIERCE PLACE STE 900W  
ITASCA IL 60413  
630-467-7000  
FAX 630-467-6174  
Email for quote: [proposals@riversideinsights.com](mailto:proposals@riversideinsights.com) or [inquiry@riversideinsights.com](mailto:inquiry@riversideinsights.com)

MINIMUM ORDER: **NONE**  
**FREIGHT: varies with total cost of order 5% - 10%**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**S&S WORLDWIDE INC**

**20% OFF LIST**

**KEITH SNOW BID ANALYST**  
75 MILL STREET  
COLCHESTER CT 06415  
PHONE 800-642-7354  
FAX: 800-432-2842  
Email for quote: [bids@ssww.com](mailto:bids@ssww.com)

MINIMUM ORDER: NONE FREE FREIGHT UNLESS DROP SHIP ITEM

**EXCLUSIONS:** OFFER NOT VALID WITH SALE PRICES, SPECIAL PROMOTIONS, INTERNET SPECIALS OR QUANTITY BREAKS

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES/LIST PRICE ONLY.

\*\*\*\*\*

**SADDLEBACK EDUCATIONAL PUBLISHING**

**0%**

**BRITTANY GOMEZ BIDS COORDINATOR**  
151 KALMUS DRIVE, J-1  
COSTA MESA CA 92626  
714-640-5200  
FAX 714-640-5297  
Email for quote: [bids@sdlback.com](mailto:bids@sdlback.com)

MINIMUM ORDER: NONE FREIGHT: 12% with \$8 minimum

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**SAVVAS LEARNING COMPANY**

**0%**

**TRACY HATFIELD ACCT GENERAL MGR**  
15 EAST MIDLAND AVENUE STE 502  
PARAMUS NJ 07652  
817-201-5032  
FAX: 319-774-8947  
Email for quote: [tracey.hatfield@savvas.com](mailto:tracey.hatfield@savvas.com)

MINIMUM ORDER: NONE FREIGHT: 8-10%

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**SCHOLASTIC INC**

**25%**

**TONI ABRAHAMS VP OF OPERATIONS**  
90 OLD SHERMAN TURNPIKE  
DANBURY, CT 06810  
800-825-4579

Email for quote: [rfp-scholastic@scholastic.com](mailto:rfp-scholastic@scholastic.com) or [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

MINIMUM ORDER: **None**

**FREIGHT: 9 %**

**EXCEPTIONS TO THE DISCOUNT: GUIDED READING SHORT READS, SCHOLASTIC LITERACY**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**SCHOOL HEALTH CORPORATION**

**11%**

**ERIC HOYSACK CONTRACT SALES SPECIALIST**  
5600 APOLLO DRIVE  
ROLLING MEADOWS IL 60008  
866-323-5465  
FAX 800-235-1305  
Email for quote: [bids@schoolhealth.com](mailto:bids@schoolhealth.com)

MINIMUM ORDER: **NONE**

**FREIGHT: \$9.95 orders <\$65.00; other items freight will be quoted**

**Exclusions from discount: furniture, appliances, vision equipment, hearing equipment, AED's, Braille Embossers**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**SCHOOL OUTFITTERS**

**2%**

**MICHELLE FISHER SALES MGR**  
3736 REGENT AVENUE  
CINCINNATI OH 45212-3724  
800-260-2776  
FAX 800-494-1036  
Email for quote: [contracts@schooloutfitters.com](mailto:contracts@schooloutfitters.com)

MINIMUM ORDER: **NONE**

**FREIGHT: WILL BE ADDED/SEPARATE LINE ITEM VARYING BY MANUFACTURER**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**SCHOOL SPECIALTY INC.**

**35% SUPPLY ITEMS  
14% FURNITURE/EQUIPMENT**

AMY FUSS ASSISTANT SECRETARY  
W6316 DESIGN DRIVE  
GREENVILLE WI 54942  
888-388-3224  
FAX: 800-388-6344  
Email for quote: [bidnotices@schoolspecialty.com](mailto:bidnotices@schoolspecialty.com)

MINIMUM ORDER: NONE  
REFERENCE BID # 7792278552

**FREIGHT: ITEM PREFIX 5 - \$5 MIN OR 12% BASED ON NET SUBTOTAL;  
ITEM PREFIX 9 - \$9.95 MINIMUM OR FREE OVER \$49 BASED ON NET SUBTOTAL;  
ITEM PREFIX 6 – SHIPS FREE**

**EXCLUDED:** “NET PRICE” ITEMS, OR OTHER ITEMS WITH NOTATION OF NO FURTHER DISCOUNTS,  
NO DISCOUNT ON SSL, DELTA, CPO, FOSS OR FREY SCIENTIFIC EXCLUSIVE PRODUCTS WITH A  
PREFIX OF “N” OR “LN”  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**SHAR PRODUCTS COMPANY**

**10% w/exceptions**

PAULA LESHKEVICH SCHOOLS SALES REP  
2465 S INDUSTRIAL HWY  
ANN ARBOR MI 48104  
866-742-7261  
FAX 800-997-8723  
Email for quote: [schools@sharmusic.com](mailto:schools@sharmusic.com)

MINIMUM ORDER: \$50 for free shipping FREE FREIGHT ORDERS >\$50.00

**EXCEPTIONS: SHERRARD RACKS, THINGS & STRINGS ITEMS, MANHASSET STAND  
CART, TRADE IN OR BLEMISHED ITEMS, SALE PRICES;BEST IN CLASS INSTRUMENTS**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES, BUT NOT SALE PRICES

\*\*\*\*\*

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**SIRIUS EDUCATION SOLUTIONS LLC**

**0%**

**SUSAN BERNAL BUSINESS MGR**  
1108 LAVACA STREET STE 110-197  
AUSTIN TX 78701  
800-942-1379  
FAX 844-684-6183  
Email for quote: [procurement@siriuseducationsolutions.com](mailto:procurement@siriuseducationsolutions.com)

**MINIMUM ORDER: STUDENT PRODUCTS SOLD IN MULTIPLES OF 10; DISCOUNTS  
BASED ON VOLUME OF PURCHASE**

**FREIGHT: FREE SHIPPING**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**STACY'S SENSORY SOLUTIONS LLC**

**0 %**

**STACY WRIGHT PRESIDENT**  
3512 FREDMAR LANE  
PLANO TX 75023  
972-599-1220  
Email for quote: [stacy@stacysss.com](mailto:stacy@stacysss.com)

**MINIMUM ORDER: NONE**

**FREIGHT: 10% orders <\$50; orders >\$50 free shipping**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**SUPER DUPER PUBLICATIONS**

**2 %**

**DAPHNE SANDERS PURCHASING/BIDS**  
5201 PELHAM ROAD  
GREENVILLE SC 29615  
800-277-8737  
FAX 800-978-7379  
Email for quote: [bids@superduperinc.com](mailto:bids@superduperinc.com)

**MINIMUM ORDER: NONE**

**FREE FREIGHT ORDERS >\$75.00 ; ORDERS <\$75.00 WILL INCUR \$7.50 SHIPPING COST**

**Discount does not apply to HearBuilder Online subscriptions, Apps, digital content, tests, forms and assessments, distributed software and gift certificates**

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**SUPPORTING SCIENCE INC**

**0 %**

**ROSEMARY MARTIN PRESIDENT**  
275 CAMPFIRE WAY  
SMITHVILLE TX 78957  
512-237-2538  
FAX 888-299-4666  
Email for quote: [ssibastrop@gmail.com](mailto:ssibastrop@gmail.com)

MINIMUM ORDER: NONE  
FREIGHT: 10%

\*\*\*\*\*

**TEACHER'S DISCOVERY**

**0 %**

**CHRISTINE SOBIESKI ACCTS RECEIVABLE**  
2741 PALDAN DRIVE  
AUBURN HILLS MI 48326  
800-832-2437  
FAX 800-287-4509  
Email for quote: [help@teachersdiscovery.com](mailto:help@teachersdiscovery.com)

MINIMUM ORDER: NONE  
FREIGHT: orders over \$100.00 add 13%

\*\*\*\*\*

**TEACHING SYSTEMS INC**

**0 %**

**KIMBERLY SAVAGE PRESIDENT**  
4601 HOLLOW TREE DRIVE STE 111  
ARLINGTON TX 76018  
817-417-7775  
FAX: 817-465-8184  
Email for quote: [kim@teachinsystems.com](mailto:kim@teachinsystems.com)

MINIMUM ORDER: NONE  
FREIGHT: ADDED

\*\*\*\*\*

**CATALOG DISCOUNTS FOR  
TEACHING & INSTRUCTIONAL BID #21-03  
(Valid 8-1-20 through 7-31-22)**

**TOUCHMATH LLC**

**0 %**

**NANCY LAWRENCE BID COORDINATOR**  
5445 MARK DABLING BLVD STE 200  
COLORADO SPRINGS CO 80918  
719-593-2446

Email for quote: [contracts@touchmath.com](mailto:contracts@touchmath.com) or [info@touchmath.com](mailto:info@touchmath.com)

MINIMUM ORDER: **NONE**      **FREIGHT: 8%**  
DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**WATERFORD RESEARCH INSTITUTE**

**0%**

**TOM NESS CFO**

1590 E 9400 S  
SANDY UT 84093  
801-349-2200  
FAX 801-606-7699  
Email for quote: [txrfp@waterford.org](mailto:txrfp@waterford.org)

MINIMUM ORDER: **NONE**      **FREIGHT: FREE**  
CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**WENGER CORPORATION**

**5%**

**JULIE WEBBER STRATEGIC PURCHASING.**

555 PARK DRIVE  
OWATONNA, MN 55060  
800-493-6437  
FAX: 507-455-4258  
Email for quote: [Julie.webber@wengercorp.com](mailto:Julie.webber@wengercorp.com)

MINIMUM ORDER: **NONE**      **FREIGHT: ADDED TO INVOICE**  
CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**YOUTHLIGHT INC**

**volume discounts**

**SANDRA MCCARTHY PUBLICATION SPECIALIST**

PO BOX 115  
CHAPIN SC 29036  
800-930-1033  
Email for quote: [smccarthy@youthlightbooks.com](mailto:smccarthy@youthlightbooks.com)

MINIMUM ORDER: **NONE**      **FREIGHT: 10%**

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	RFP 21-04 Catalog Bid for Trophies, Awards and Plaques		
<b>Administrator Responsible:</b>	Tim Sherrod, Chief Finance Officer		
<b>Attachments:</b>	Attachment A – List of vendors and discounts		
<input type="checkbox"/> Action Needed	<input checked="" type="checkbox"/> Future Action	<input type="checkbox"/> Information	<input type="checkbox"/> Report

**Administrative Information:**

That the Wichita Falls Independent School District Board of Trustees award RFP 21-04 Catalog Bid for Trophies, Awards and Plaques to the attached list of vendors for two (2) years beginning August 1, 2020, through July 31, 2022, as submitted by Tim Sherrod, Chief Finance Officer and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

Bids pertaining to RFP 21-04 Catalog Bid for Trophies, Awards and Plaques were provided to twenty (20) vendors with eight (8) submitting a response. The bid was advertised twice in the Times Record News, posted on Public Purchase website and access was given on the WFISD website. Vendor award list with discounts offered are attached. Discounts submitted by vendors enable the various Departments to competitively compare prices in the catalogs and purchase items based on the best value to the District. This is a negotiated procurement and enables WFISD to accept responses and award additional vendors who meet the criteria of the proposal on a continual basis until the bid terminates. The submittal was reviewed and evaluated by a committee consisting of Joan Jimenez-Purchasing Supervisor and Lauren Zotz-Director of Purchasing.

**Fiscal Note:**

Expenditures are from the respective campus/department budgets. This purchase exceeds \$100,000, and is a multi-year contract which requires the Board of Trustees approval per policy, CH Local.

**CATALOG DISCOUNTS FOR  
TROPHIES, AWARDS & PLAQUES BID #21-04  
(Valid 08-1-20 through 07-31-22)**

**4Imprint, Inc.**

**10% using code WF02**

**SHAY FREUND Sr. Bid Representative**  
101 Commerce Street  
Oshkosh, WI 54901  
877-446-7746  
FAX: 866-963-9311  
Email for QUOTES: [govrequests@4imprint.com](mailto:govrequests@4imprint.com)

MINIMUM ORDER: NONE

**FREIGHT: FOB Destination prepaid and allowed. Does not extend to freight charges.**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**Branded 1st**

**10%**

**DERRELL CONWAY OWNER**  
1712 Sand Piper Lane  
Carrollton, TX 75007  
469-265-8620  
FAX: 972-394-1458  
Email: [derrell@branded1st.com](mailto:derrell@branded1st.com)

MINIMUM ORDER: NONE

**FREIGHT: 5%**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**HOUSE OF RIBBONS**

**0%**

**FRANCES L. REHFELD OWNER**  
17808 INSPIRATION CIRCLE  
LAGO VISTA TX 78645  
800-829-8909  
FAX: 866-246-9939

MINIMUM ORDER: **\$45.00**

**FREIGHT: WILL BE ADDED TO INVOICE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
TROPHIES, AWARDS & PLAQUES BID #21-04  
(Valid 08-1-20 through 07-31-22)**

**JONES SCHOOL SUPPLY CO.**

**0%**

**LISA ANDERSON**  
1020 IDLEWILDE BLVD. STE. G  
COLUMBIA, SC 29201  
800-845-1807  
FAX: 800-942-5421  
Email: [sales@jonesawards.com](mailto:sales@jonesawards.com)

MINIMUM ORDER: NONE

**FREIGHT: 5%**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

\*\*\*\*\*

**MASTER TEACHER**

**5% EXCEPT DRINKWARE**

**Angelika Patterson Bid Coordinator**  
PO BOX 1207  
MANHATTAN KS 66505-1207  
800-669-9633  
FAX: 800-669-1132  
Email for QUOTES: [bids@masterteacher.com](mailto:bids@masterteacher.com)

MINIMUM ORDER: NONE

**FREIGHT: BASED ON AMOUNT OF INVOICE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES  
MUST REFERENCE PROMO CODE **wfisd-awards** PRIOR TO PLACING ORDER. Cannot be  
combined with any other offer.  
**Warranty-45 days**

\*\*\*\*\*

# CATALOG DISCOUNTS FOR TROPHIES, AWARDS & PLAQUES BID #21-04 (Valid 08-1-20 through 07-31-22)

**MUSIC IN MOTION**

**6% PLUS S & H**

**KRISTI GRAHAM BID COORDINATOR**  
PO BOX 869231  
PLANO TX 75082  
800-445-0649  
FAX: 866-943-8906  
Email for QUOTES: [bids@musicmotion.com](mailto:bids@musicmotion.com)

MINIMUM ORDER: **\$25.00**

**FREIGHT: ADDED FOR HEAVY OVERSIZED DROPSHIP ITEMS**

Order Subtotal	Regular	2-Day Rush	Next Day Rush
<b>\$0.00-\$40.00</b>	\$7.95	\$17.95	\$27.95
<b>\$40.01-\$60.00</b>	\$8.95	\$18.95	\$28.95
<b>\$60.01-\$80.00</b>	\$9.95	\$19.95	\$29.95
<b>\$80.01-\$100.00</b>	\$10.95	\$20.95	\$30.95
<b>Over \$500.00</b>	8%	16%	25%

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

\*\*\*\*\*

**ORIENTAL TRADING**

OTC Direct, Inc. DBA Oriental Trading Company and Mindware

**5%**

**CHUCK BODFIELD SR. OPERATION MANAGER**  
5455 S. 90<sup>TH</sup> Street  
Omaha, NE 68127  
800-228-0038  
FAX: 877-564-4440  
Email for QUOTES: [npsbids@oriental.com](mailto:npsbids@oriental.com)

Customer # 1114351

FREIGHT: Free standard delivery for orders over \$150.00

- Custom orders excluded
- Free delivery does not apply to the add'l per item shipping fee for items in our catalog identified with the symbol of a truck.

Orders under \$150.00	Standard Business Day	Express 3-5 Day	Express 2-3 Day
<b>Up to \$25.00</b>	\$6.99	\$13.99	\$19.99
<b>\$25.01-\$50.00</b>	\$9.99	\$16.99	\$22.99
<b>\$50.01-\$75.00</b>	\$12.99	\$18.99	\$24.99
<b>\$75.01-\$100</b>	\$13.99	\$19.99	\$25.99
<b>\$100.01-\$125</b>	\$14.99	\$20.99	\$26.99
<b>\$125.01-150</b>	\$17.99	\$24.99	\$33.99

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	RFP 21-05 Catalog Bid for PE Supplies		
<b>Administrator Responsible:</b>	Tim Sherrod, Chief Finance Officer		
<b>Attachments:</b>	Attachment A – List of vendors and discounts		
<input type="checkbox"/> Action Needed	<input checked="" type="checkbox"/> Future Action	<input type="checkbox"/> Information	<input type="checkbox"/> Report

**Administrative Information:**

That the Wichita Falls Independent School District Board of Trustees award RFP 21-05 Catalog Bid for PE Supplies to the attached list of vendors for two (2) years beginning August 1, 2020, through July 31, 2022, as submitted by Tim Sherrod, Chief Finance Officer and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

Bids pertaining to RFP 18-26 Catalog Bid for PE Supplies were provided to forty-three (43) vendors with nineteen (19) submitting a response. The bid was advertised twice in the Times Record News, posted on Public Purchase website and access was given on the WFISD website. Vendor award list with discounts offered are attached. Discounts submitted by vendors enable the various Departments to competitively compare prices in the catalogs and purchase items based on the best value to the District. This is a negotiated procurement and enables WFISD to accept responses and award additional vendors who meet the criteria of the proposal on a continual basis until the bid terminates. The submittal was reviewed and evaluated by a committee consisting of Jimenez-Purchasing Supervisor and Lauren Zotz-Director of Purchasing.

**Fiscal Note:**

Expenditures are from the respective campus/department budgets. This purchase exceeds \$100,000, and is a multi-year contract which requires the Board of Trustees approval per policy, CH Local.

**CATALOG DISCOUNTS FOR  
P.E. SUPPLY BID #21-05  
(Valid 8-1-20 through 7-31-22)**

**ACE EDUCATIONAL SUPPLES**

**33%**

**REBEKA HOLAND      BID MANAGER**  
6919 W BROWARD BLVD 210  
PLANTATION FL      33317  
800-432-0213  
FAX: 954-756-6139  
Email to quote: [orders@ACEeducational.com](mailto:orders@ACEeducational.com)

MINIMUM ORDER:      **75.00 for Free Shipping**

**FREIGHT CHG:** 20% If items have UPS, truck or FX-Grd symbols, otherwise free for orders over \$75.00 after discount

**EXCEPTIONS:** Sale items are excluded from discount

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**ALERT SERVICES INC**

**0 - 20%** w/exceptions

**MADISON DAY      BID AGENT**  
PO BOX 1088  
SAN MARCOS TX 78667  
830-372-3333  
FAX: 830-372-1447  
Email to quote: [orders@alertservices.com](mailto:orders@alertservices.com)

MINIMUM ORDER:      **\$50.00**

**FREIGHT CHG:** No, however orders under \$50 are subject to a \$5 minimum charge. Discrepancies **MUST** be noted at time of delivery and reported within 24 hours.

**EXCEPTIONS:** 15% catalog list prices for equipment, 10% J&J products & Tweezerman products regardless of quantity, 10% off PPE supplies ,call for pricing on special order & non-inventory items.

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES

**CATALOG DISCOUNTS FOR  
P.E. SUPPLY BID #21-05  
(Valid 8-1-20 through 7-31-22)**

**BSN SPORTS**

**10% w/exceptions**

**KENDALL ISAAC      BID SPECIALIST**  
PO BOX 7726  
DALLAS TX 75209  
800-527-7510  
FAX: 800-365-7653  
Email for quote: [bsnbid@bsnsports.com](mailto:bsnbid@bsnsports.com) or [kisaac@bsnsports.com](mailto:kisaac@bsnsports.com)

MINIMUM ORDER:      **\$50.00**

**FREIGHT: Standard FOB with exceptions (freight truck inside delivery add 17%)**

CATALOG DISCOUNT: **SEE ATTACHED PAGE OF EXCLUSIONS.**

**BSN BID #: 20-57185**

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**CLARKE DISTRIBUTING**

**0%**

**DON CLARKE      MANAGER**  
8555 W. MONROE ROAD  
HOUSTON, TEXAS 77061  
713-944-0275  
FAX: 713-944-7980  
Email for quote: [don@clarkedistributing.com](mailto:don@clarkedistributing.com)

MINIMUM ORDER:      **NONE      FREIGHT: 10%**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**DISCOUNT SCHOOL SUPPLY**

**18% w/exceptions**

**JENNIFER SABADO-RIOS      BID OFFICER**  
20 RYAN RANCH RD. SUITE 200  
MONTEREY, CA 93940  
800-836-9515  
FAX: 800-993-3609      Email to quote: [bids@discountschoolsupply.com](mailto:bids@discountschoolsupply.com)

MINIMUM ORDER: **None**

**FREIGHT:** Free on orders of \$99 stock items. \$10 charge on items under \$99. 15% shipping for drop ship.

**EXCEPTIONS:** Promotionally-priced items & Curriculum items – **No Discount**

**REFERENCE:** “RFP #21-05” on purchase orders

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
P.E. SUPPLY BID #21-05  
(Valid 8-1-20 through 7-31-22)**

**eSpecial Needs 20%**

**SCOTT KOURI SALES MGR**  
18050 BORMAN COURT  
ST LOUIS MO 63146  
877-664-4565  
FAX: 800-664-4534  
Email for quote: [skouri@especialneeds.com](mailto:skouri@especialneeds.com)

MINIMUM ORDER: NONE

**FREIGHT: 15%**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**GANDY INK 5-15%**

**NANCY GARCIA BID SPECIALIST**  
2027 INDUSTRIAL AVE  
SAN ANGELO TX 76904  
800-999-8137  
FAX: 866-949-6999  
Email for quote: [bids@gandyink.com](mailto:bids@gandyink.com) or [info@gandyink.com](mailto:info@gandyink.com)

MINIMUM ORDER: Net pricing with quantity price breaks

**FREIGHT: Ground UPS shipping is Free**

**EXCEPTIONS:** 12 shirt minimum on screen printing, 6 shirt minimum on embroidery items and heat applied designs

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**LAKESHORE LEARNING 5%**

**SUNG KIM BID ANALYST**  
2695 E. DOMINGUEZ ST.  
CARSON, CA 90895  
800-421-5354  
FAX: 310-537-7990  
Email for quote: [biddept@lakeshorelearning.com](mailto:biddept@lakeshorelearning.com)

MINIMUM ORDER: NONE

**BID REFERENCE #: "PER BID #21-05"**

**FREIGHT: NONE**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
P.E. SUPPLY BID #21-05  
(Valid 8-1-20 through 7-31-22)**

**MEDCO**

**0-25% w/exceptions**

**STEPHEN WEISS SALES SUPPORT COORDINATOR**  
25 NORTHPOINTE PKWY., STE 25  
AMHERST, NY 14228  
800-556-3326  
FAX: 800-222-1934  
Email for quote: [medcosalessupport@medcosupply.com](mailto:medcosalessupport@medcosupply.com)

MINIMUM ORDER: **NONE**

**FREIGHT:** All items are quoted FOB Destination for ground shipments. Capital items may incur lift gate, inside delivery, or installation charges. FAA required hazardous material fee of \$25.00 may apply.

**EXCEPTIONS:** 15% Equipment (Capital) and furniture, 12% Tape, 12% Athletic Trainers Bags

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**MFAC, LLC**

**10% w/exceptions**

**ISAAC RODRIGUEZ BID AGENT**  
PO BOX 8090  
CRANSTON RI 02920-0090  
800-556-7464  
FAX: 800-682-6950  
Email for quote: [isaacr@mfathletic.com](mailto:isaacr@mfathletic.com)

MINIMUM ORDER: **NONE**

**FREIGHT:** **NONE** except for exceptions

**EXCEPTIONS:** Sales, Pits, Hurdles, Pole Vault Poles, crossbars, timing systems, software, cardio equip., weight equip, in-ground equip, items requiring special shipping or truck shipment by common carrier

CATALOG DISCOUNTS **DOES** APPLY TO ON-LINE PRICES

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**NASCO**

**10% with exceptions**

**MICHELLE AU CONTRACT SALES**  
901 JANESVILLE AVE  
PO BOX 901  
FORT ATKINSON WI 53538-0901  
800-558-9595  
FAX: 800-372-1236  
Email for quote: [quotes@enasco.com](mailto:quotes@enasco.com)

MINIMUM ORDER: **\$199.00 after discount for Free shipping; \$5.00 handling fee will be added to orders less than \$50.00**

**FREIGHT:** **minimum order of \$199 after discount to receive free shipping;** except for live materials and items with truck logo, truck shipments are dock delivery

**EXCEPTIONS:** **Ready or Not Tot and accessories and items with an NA or NZ prefix; live materials**  
**PURCHASE ORDERS MUST REFERENCE: 52366**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES, NOT VALID WITH OTHER OFFERS.

**CATALOG DISCOUNTS FOR  
P.E. SUPPLY BID #21-05  
(Valid 8-1-20 through 7-31-22)**

**PALOS SPORTS INC**

**11% w/exceptions**

**AMY GALLAGHER**    **CONTRACT SALES SPECIALIST**  
11711 S AUSTIN AVE  
ALSIP IL 60803  
800-233-5484  
FAX: 877-800-5973  
Email for quote: [bids@palossports.com](mailto:bids@palossports.com) or [sales@palossports.com](mailto:sales@palossports.com)

MINIMUM ORDER:    **None**    **BID REFERENCE #: #5505181**  
**FREIGHT: NONE –ORDERS >\$90; <\$90 – \$9.95; items with an “X”, “T” or “C” prefix are excluded from Free shipping**

**Some items are non-discountable**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES.

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**PROMAXIMA MFG**

**1-35% w/exceptions**

**LILY GONZALEZ**    **SR SALES**  
5310 ASHBROOK DR  
HOUSTON TX 77081  
713-667-9606  
FAX: 713-667-9941  
Email for quote: [order@promaxima.com](mailto:order@promaxima.com)

MINIMUM ORDER:    **None**    **BID REFERENCE #: #5505181**  
**FREIGHT AND INSTALLATION IS NOT INCLUDED IN THE DISCOUNT, WILL BE ADDED**

CATALOG DISCOUNT **DOES NOT** APPLY TO ON-LINE PRICES.

**CATALOG DISCOUNTS FOR  
P.E. SUPPLY BID #21-05  
(Valid 8-1-20 through 7-31-22)**

**QUILL CORPORATION**

**10% WITH EXCEPTIONS**

**SARAH SHERMAN SALES OPERATIONS MGR**  
100 SCHELTER ROAD  
LINCOLNSHIRE, IL 60069  
800-634-4809  
FAX: 800-789-2016  
Email for quote: [bid@quill.com](mailto:bid@quill.com)

MINIMUM ORDER: NONE

FREIGHT: NONE

**EXCEPTIONS:**

\*Discount does not apply to Dell™ ink & toner; Apple® products; e-readers; desktop, laptop, netbook, and tablet computers; food; beverages; breakroom, cleaning and janitorial supplies; safety and maintenance items; vending and gumball machines; refurbished and closeout merchandise; taxes or freight charges. Discount does not apply to furniture unless you are a contract bid account. Sale prices, free offer deals, Top Seller/Best Price items, special order items, QuillSUBSCRIBE orders, and items beginning with the prefix "SPW" or "UNI" or indicated as an "Extended Assortment" item are also excluded from this discount offer. We reserve the right to change our programs and their benefits, including shipping charges.

USE QUILL BID NUMBER 20-22817

CATALOG DISCOUNT DOES APPLY TO ON-LINE PRICES.

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**RIDDELL**

**1-40%**

**ROBIN CAMPBELL HOTCHKISS SR. BID COORDINATER**  
6846 ALAMO DOWNS PARKWAY  
SAN ANTONIO, TEXAS 78238  
800-275-5335 X8697  
FAX: 800-275-2412  
Email for quote: [dcampbell@riddellsales.com](mailto:dcampbell@riddellsales.com) or [customerserviceriddellnrv@riddellsales.com](mailto:customerserviceriddellnrv@riddellsales.com)

MINIMUM ORDER: 12 ITMS OF CUSTOM APPAREL; NO DISCOUNT ON RIDDELL SPECIALS

FREIGHT: ONLY ON LARGE ITEMS

CATALOG DISCOUNT DOES APPLY TO ON-LINE PRICES.



**CATALOG DISCOUNTS FOR  
P.E. SUPPLY BID #21-05  
(Valid 8-1-20 through 7-31-22)**

**US GAMES (division of BSN)**

**10-15% W/EXCEPTIONS**

**KENDALL ISAAC            BID SPECIALIST**  
PO BOX 7726  
DALLAS TX 75209-0726  
800-327-0484  
FAX: 800-365-7653  
Email for quote: [usgamesbid@bsnsports.com](mailto:usgamesbid@bsnsports.com)

MINIMUM ORDER:     **\$50**

**FREIGHT: 17% if inside delivery needed for truck shipment**

**EXCEPTIONS: Sale items, software, wall climbing kits, myplate food set, Polar kits, cardio equipment, bike desk, incrediballs, rechargeable battery packs**

CATALOG DISCOUNT **DOES** APPLY TO ON-LINE PRICES

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	RFP 21-09 Catalog Bid for PPE and Disease Control and Prevention products
<b>Administrator Responsible:</b>	Tim Sherrod, Chief Finance Officer
<b>Attachments:</b>	Attachment A – List of vendors
<input checked="" type="checkbox"/> Action Needed <input type="checkbox"/> Future Action <input type="checkbox"/> Information <input type="checkbox"/> Report	

**Administrative Information:**

That the Wichita Falls Independent School District Board of Trustees award RFP 21-09 Catalog Bid for PPE and Disease Control and Prevention products to the attached list of vendors for two (2) years beginning July 15, 2020, through June 30, 2022, as submitted by Tim Sherrod, Chief Finance Officer and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

Bids pertaining RFP 21-09 Catalog Bid for PPE and Disease Control and Prevention products were provided to thirty-one (31) vendors with eleven (11) submitting a complete/valid responses. The bid was advertised twice in the Times Record News, posted on Public Purchase website and access was given on the WFISD website. Vendor award list is attached. Discounts submitted by vendors enable the various Departments to competitively compare prices in the catalogs and purchase items based on the best value to the District and allow Departments to request multiple quotes from approved vendors. This is a negotiated procurement and enables WFISD to accept responses and award additional vendors who meet the criteria of the proposal on a continual basis until the bid terminates. The submittal was reviewed and evaluated by a committee consisting of Jennifer Lee-Purchasing Specialist II, Joan Jimenez-Purchasing Supervisor and Lauren Zotz-Director of Purchasing.

**Fiscal Note:**

Expenditures are from the respective campus/department budgets. This purchase has the potential to exceed \$100,000, and is a multi-year contract which requires the Board of Trustees approval per policy, CH Local.

Vendor	1. Bid intro	3. Certcop	4. Spec	5. Felony	6. Non Coll	7. CIQ	8. Bid Form	Already a vendor or W-9 included
Annie Attila	X	X	X	X	X	X	X	W-9
Branded1st	X	X	X	X	X	X	X	W-9
DG Auto Wreckers	X	X	X	X	X	X	X	W-9
Alert Services	X	X	X	X	X	X	X	X
Flinn Scientific	X	X	X	X	X	X	X	X
Galls LLC	X	X	X	X	X	X	X	X
HKA Trading								X
School Health Corp	X	X	X	X	X	X	X	X
School Specialty	X	X	X	X	X	X	X	X
Unipak	X	X	X	X	X	X	X	X
Wagner Supply	X	X	X	X	X	X	X	X
Amplify Americas	X	X	X	X	X	X	X	
Banana Products								
BBWD Farming	X	X	X	X	X	X	X	
Bonum Labs								
Cartegena Sun	X	X		X	X			
DD Office Products/Liberty Pape	X	X	X	X	X	X	X	
Designer8	X	X	X		X	X	X	
FanZappy	X	X	X	X	X	X	X	
GlobalGeeks	X	X	X	X	X	X	X	
InkJet	X		X	X	X	X	X	
Longbow Holdings/Frog Mask	X	X	X	X	X	X	X	
Lubematrix	X	X	X	X	X		X	
Magtec Corp	X	X		X	X	X	X	
Max Protection								
Omni Distributers	X	X	X	X	X	X	X	
Parkdale Adv Materials	X	X	X		X		X	
Pioneer Products	X	X	X	X	X	X	X	
Smith Supply Comp								
Uweport LLC		X	X	X	X	X	X	
World of Promotions	X	X	X	X	X		X	

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	Region 9 Education Service Center Contract for 2020-2021
<b>Administrator Responsible:</b>	Dr. Peter Griffiths, Associate Superintendent
<b>Attachments:</b>	Summary of Fees 2020-2021 and Services Requested
<input checked="" type="checkbox"/> Action Needed	<input type="checkbox"/> Future Action <input type="checkbox"/> Presentation <input type="checkbox"/> Report

**Administrative Recommendation:**

That the Wichita Falls Independent School District Board of Trustees accepts the recommendation to approve the multiple contracts for Fiscal Year 2020-2021 between Region 9 Service Center and Wichita Falls ISD for a total of \$258,525.86 as submitted by Dr. Peter Griffiths, Associate Superintendent, and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

Eleven separate contracts/services are included in this agreement with Region 9 Service Center. This contract has been reviewed by the Executive Team and several directors for services within their respective oversight.

**Fiscal Note:**

This purchase is funded by multiple departments that are responsible for utilizing and overseeing the specific service/contract. Contracts that exceed \$100,000 require Board of Trustees approval per policy CH (Local).

# Region 9 ESC

## Summary of Fees 2020-2021

<u>Contracted Service</u>	<u>Cost of 2019-20</u> <u>Prior Year</u> <u>Services</u>	<u>Cost of 2020-21</u> <u>Services</u>
<u>Accountability and Compliance</u>		
Eduphoria! Data Disaggregation Tool - Premium Suite	\$47,300	\$49,500
-TEKSbank through Eduphoria!	\$9,400	\$9,400
<u>Administrative Services</u>		
-Administrative Services Cooperative	\$3,500	\$3,500
<u>District Operations</u>		
Asbestos/IPM Services Coop	\$4,855	\$4,855
Human Resources Services Cooperative	\$10,588	\$10,588
-On-line Safe Schools and Compliance Training	\$10,356.06	\$13,965.16
<u>Instructional Services</u>		
Professional Development Coop	\$68,941.80	\$68,927.70
<u>ESL Services</u>		
ESL Services Coop	\$1,000	\$700
Title III - English Language Acquisition	\$10,000	\$10,000
<u>Teaching and Learning</u>		
Curriculum Coop	\$75,090.00	\$75,090.00
<u>Technology Service</u>		
Instructional Technology Cooperative	\$400	\$12,000
<b>TOTALS</b>	<b>\$241,430.86</b>	<b>\$258,525.86</b>

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	Minutes		
<b>Administrator Responsible:</b>	Michael S. Kuhrt, Superintendent of Schools		
<b>Attachments:</b>	Minutes of Remote Special Session, June 9, 2020 Minutes of Remote Public Hearing District Internet Safety, June 15, 2020 Minutes of Remote Regular Meeting, June 15, 2020 Minutes of Remote Public Hearing Proposed Budget 2020-2021, June 23, 2020 Minutes of Remote Special Session, June 23, 2020		
<input type="checkbox"/> Action Needed	<input checked="" type="checkbox"/> Future Action	<input type="checkbox"/> Presentation	<input type="checkbox"/> Report

**Administrative Recommendation:**

That the Wichita Falls Independent School District Board of Trustees approves the proposed minutes of a remote special session, June 9, 2020 and minutes of a public hearing, June 15, 2020, minutes of a remote regular meeting, June 15, 2020, minutes of a remote public hearing, June 23, 2020 and minutes of a remote special session, June 23, 2020, as recommended by Michael S. Kuhrt, Superintendent of Schools.

**Explanation:**

Following are copies of the minutes of a remote special session, June 9, 2020, minutes of remote public hearing, June 15, 2020, minutes of remote regular meeting, June 15, 2020, minutes of remote public hearing, June 23, 2020 and minutes of remote special session, June 23, 2020. These minutes will become official upon approval by the Board.

**WICHITA FALLS INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES  
WFISD ADMINISTRATION BUILDING – BOARD ROOM  
REMOTE SPECIAL SESSION MEETING JUNE 9, 2020**

***CALL TO ORDER AND OPENING STATEMENT:***

The Board of Trustees of the Wichita Falls Independent School District met in a remote special session meeting on the above date. The meeting was called to order at 12:00 p.m. by Ms. K. Elizabeth Yeager, board president.

As President of the Board of Trustees of the Wichita Falls Independent School District, I, K. Elizabeth Yeager, hereby call to order of the Special Session of the Board of Trustees. Pursuant to Governor Abbott's Temporary Suspension of Open Meetings Laws issued on March 16, 2020, and consistent with new state and local mandates on public health and social distancing amidst the outbreak of COVID-19, this Special Session of the Wichita Falls ISD Board of Trustees is being conducted via Google Meet, which is available to the public via a link posted on the Board's website. A quorum of the Board of Trustees is not physically present at one location, and for safety reasons, we have not permitted in-person attendance at any location by members of the public.

Board members present by roll call: Ms. K. Elizabeth Yeager, Mr. Dale Harvey, Mr. Tom Bursey, Mr. Mark Lukert, Mr. Robert Payton and Mr. Mike Rucker. Ms. K. Elizabeth Yeager, board president, noted that a quorum was present and the meeting had been duly called and notice of the meeting had been posted for the time and manner required by law. Ms. Katherine McGregor arrived at 12:35 p.m.

Staff members present: Mr. Michael S. Kuhrt, Superintendent of Schools, Dr. Peter Griffiths, Associate Superintendent, Mr. Tim Sherrod, Chief Financial Officer, Ms. Debby Patterson, Executive Director of School Administration, Ms. Cyndy Kohl, Director of Human Resources, Ms. Ashley Thomas, Communications Officer, Mr. Shad McGaha, Director of Technology, Dr. Travis Armstrong, Director of Early Learning and Ms. Misti Spear, Director of Elementary Curriculum.

Also present was Mr. Javon Green, reporter for KFDX Channel 3.

***INVOCATION:***

Mr. Mike Rucker gave the invocation.

***PUBLIC COMMENT:***

The Public Comment segment of the meeting provides citizens with an opportunity to speak to the School Board about items which may or may not be on the agenda. The Board will not deliberate or decide regarding any subject that is not included on the agenda. At this time, any public comments will be read aloud by Mindy Graham.

Mr. Tyral Colbert, Community member, inquired about sights for a new high school on the East side of Wichita Falls, TX. Mr. Tyral Colbert is also inquiring about late buses running for the students to ride after extracurricular activities.

***SUPERINTENDENT'S REPORT:***

***COVID-19 PREPAREDNESS:***

The Wichita Falls Independent School District Board of Trustees heard a COVID-19 Preparedness report from Michael S. Kuhrt, Superintendent of Schools.

***ADMINISTRATIVE SERVICES:***

**MISSED SCHOOL DAYS TEXAS EDUCATION WAIVER:**

Mr. Dale Harvey, seconded by Mr. Mike Rucker, moved that the Wichita Falls Independent School District Board of Trustees request a waiver from the Texas Education Agency for missed instructional days as a result of COVID-19.

Carried unanimously by a polled vote of 6– 0

***FINANCIAL SERVICES:***

**FINANCIAL REPORTS AS OF APRIL 30, 2020:**

Mr. Tim Sherrod, Chief Financial Officer, recommended that the Wichita Falls Independent School District Board of Trustees approve the attached year-to-date financial reports and investment reports.

This item will be placed on the consent agenda for the Board of Trustees regular meeting on June 15, 2020.

**MAY 2020 BUDGET AMENDMENTS:**

Mr. Robert Payton, seconded by Mr. Mike Rucker, moved that the Wichita Falls Independent School District Board of Trustees approve the attached budget amendments to the 2019-2020 budgets.

Carried unanimously by a polled vote of 6– 0

**LUNCH PRICE INCREASE FOR SCHOOL YEAR 2020-2021:**

Mr. Tim Sherrod, Chief Financial Officer, recommended that the Wichita Falls Independent School District Board of Trustees approve a lunch price increase for elementary, secondary schools and for adults for the school year 2020-2021.

This price increase is mandated by the United States Department of Agriculture to ensure the School District stays in compliance with the National School Lunch Program. The Paid Lunch Equity Tool was created by USDA to help schools calculate their paid lunch requirement and non-federal source contribution to meet Section 205 of the Healthy, Hunger-Free Kids Act of 2010. The paid lunch price set by the federal mandate is \$3.05. We are recommending a \$0.10 increase for both elementary and secondary students bringing the prices to \$2.95 (elementary) and \$3.05 (secondary). This option will bring the district into compliance for the 2020-2021 school year because the USDA has provisions to ease the burden of the \$3.05 requirement all at one time.

The Administrative Review Manual created by the Texas Department of Agriculture helps schools calculate the yearly adult price increase requirement. According to the calculation, adult meals are compliant for the 2020-2021 school year. They will remain the same at \$2.70 for an adult breakfast meal and to \$3.80 for an adult lunch meal.

This item will be placed on the consent agenda for the Board of Trustees regular meeting on June 15, 2020.

**PURCHASING AND ACQUISITION CH (REGULATION) INCREASE:**

Mr. Tim Sherrod, Chief Financial Officer, recommended that the Wichita Falls Independent School District Board of Trustees considers increasing policy CH (Regulation) for the informal quote level from \$3,000 to \$5,000.

Current policy CH (Regulation) states that purchases of \$3,000 to \$19,999 – require three phone or fax quotes. I am requesting the Board of Trustees change the policy to increase the starting range by \$2,000 dollars to purchases ranging from \$5,000 to \$19,999 – require three phone or fax quotes. Currently, maintenance and technology items do not

require three phone or fax quotes unless they exceed \$5,000. Increasing the threshold to \$5,000 brings all departments' thresholds to the same amount, reducing confusion and issues that occasionally occur with having two amounts.

This item will be placed on the action agenda for the Board of Trustees regular meeting on June 15, 2020.

**PROPOSED BUDGET FOR 2020-2021: GENERAL OPERATING, FOOD SERVICE AND DEBT SERVICE FUNDS:**

Mr. Tim Sherrod, Chief Financial Officer, presented to the Wichita Falls Independent School District Board of Trustees, information related to the Proposed Budget for 2020-2021 for the General Operating, Food Service and Debt Service funds.

For 2020-2021, the primary funding sources continue to be from state aid and from property tax collections. House Bill 3 provided for additional state funding while reducing property taxes.

This item will be placed on the action agenda for the Board of Trustees regular meeting on June 15, 2020.

***INSTRUCTIONAL SERVICES:***

**EARLY LEARNING ANNUAL REVIEW:**

Dr. Travis Armstrong, Director of Early Learning and Ms. Misti Spear, Director of Elementary Curriculum, presented to the Wichita Falls Independent School District Board of Trustees, a report of the Early Learning Annual Review. This includes Pre K, Kindergarten, 1<sup>st</sup> Grade and 2<sup>nd</sup> Grade.

***BOARD MATTERS:***

**MINUTES:**

Minutes of a remote special session, May 12, 2020 and minutes of a remote regular meeting, May 18, 2020.

This item will be placed on the consent agenda for the Board of Trustees regular meeting on June 15, 2020.

**LONG RANGE FACILITY PLANNING:**

Mr. Michael S. Kuhrt, Superintendent of Schools, reported to the Wichita Falls Independent School District Board of Trustees, upcoming plans for bond and the new high schools.

**DISCUSSION OF POSSIBLE RESOLUTIONS FOR THE 2020-2022 TASB ADVOCACY AGENDA:**

Mr. Michael S. Kuhrt, Superintendent of Schools, discussed with the Wichita Falls Independent School District Board of Trustees the possibility of submitting resolutions for the 2020-2022 TASB Advocacy Agenda.

Texas Association of School Boards (TASB) annually calls upon districts to submit new Advocacy resolutions that will help form TASB's responses to issues before the Legislature and other governmental entities during the legislative session. The Advocacy Agenda is the plan of action TASB pursues during the legislative biennium. The Advocacy Agenda is adopted by the Delegate Assembly each fall. Resolutions require approval by majority of the Delegate Assembly.

This item will be placed on the action agenda for the Board of Trustees regular meeting on June 15, 2020.

## **HUMAN RESOURCES:**

### **PERSONNEL REPORT:**

Ms. Cyndy Kohl, Director of Human Resources reported to the Wichita Falls Independent School District Board of Trustees review the employee resignations/retirements that have been submitted since the last board meeting. The resignations/retirements have been accepted by Mr. Michael S. Kuhrt, Superintendent of Schools, in accordance with the requirements of Policy DFE (LOCAL).

### **LETTERS OF RETIREMENT SINCE THE SUBMISSION OF THE LAST BOARD AGENDA:**

#### **Clerical/Auxiliary/Support**

Crawford, Crys – Child Nutrition (5/21/2020)  
Emory, Ann – High School Cafeteria Manager, Child Nutrition (5/22/2020)  
Peterson, Cynthia – Registrar, WFHS (6/30/2020)  
Richie, Erlinda – Aide, Lamar (5/23/2020)

### **LETTERS OF RESIGNATION SINCE THE SUBMISSION OF THE LAST BOARD AGENDA:**

#### **Professionals**

Barham, Mary – Part-time SLP, SPED, (5/21/2020)  
Barnes, James Travis – Teacher/Coach, Kirby (5/23/2020)  
Barnett, Sherrie – Teacher, Fowler (5/23/2020)  
Bryant, Kayleigh – Teacher, Barwise (5/25/2020)  
Campa, Andrea – Teacher, Crockett (5/23/2020)  
Colbert, Tyral – Teacher/Coach, McNeil (5/23/2020)  
Collins, Amy Lynn – Counselor, Crockett (5/27/2020)  
Deeb, Julie – Behavior Specialist, SPED (5/29/2020)  
Dixon, Sandra – Diagnostician, SPED (6/1/2020)  
Fitzgerald, Ivy – Teacher/Coach, Rider (5/23/2020)  
Flaherty, Kinsey – Teacher, Franklin (5/23/2020)  
Fletcher, Gregory – Teacher, Milam (5/23/2020)  
Johnson, Lawrence – Teacher/Coach, Hirschi (5/23/2020)  
Miller, Katherine – Teacher, Cunningham (5/23/2020)  
Morkin, Desiree – Teacher, Zundy (5/23/2020)  
Morkin, Matthew – Teacher, Barwise (5/23/2020)  
Offield, Steve – Head Athletic Trainer, Hirschi (5/23/2020)  
Pate, April – Teacher, Kirby (5/23/2020)  
Pipes, Karen – Teacher, Jefferson (5/22/2020)  
Reynolds, Elizabeth – Instructional Leader, WFHS (5/23/2020)  
Riesen, Amanda – Teacher, Burgess (5/23/2020)  
Snell, Veronica – Instructional Coach, Fain (5/23/2020)  
Tanksley, Jennifer – Teacher, Sheppard (5/23/2020)  
Vincent, Moenning, Teacher, Crockett (5/23/2020)  
White, Shannon – Teacher, Milam (5/23/2020)  
Yenetchi, Pamela – Teacher, Cunningham (5/23/2020)  
Youngdahl, Joan – Teacher, Hirschi (5/23/2020)  
Yoon, Kyung “Rebecca” – Teacher, Rider (5/23/2020)

#### **Clerical/Auxiliary/Support**

Coffee, Heaven – Aide, Southern Hills (5/22/2020)  
Contreras, Carmen – HR Benefits Specialist, Ed Center (6/12/2020)  
Lowman, Mekyn – Aide, Sheppard (5/22/2020)  
Maender, Kathryn – Aide, Burgess (5/22/2020)  
Moser, Tanya – Aide, Jefferson (5/22/2020)  
Orr, Solomon – Aide, WFHS (5/22/2020)

Palmer, Catherine – Aide, Jefferson (5/22/2020)  
Rowe, Betty – Aide, Milam (5/22/2020)  
Stallings, Victoria – Aide, WFHS (5/22/2020)

**TEACHER APPLICANT POOL:**

Mr. Mark Lukert, seconded by Mr. Tom Bursey, moved that the Wichita Falls Independent School District Board of Trustees approve the proposed teacher applicant pool. (Exhibit A)

Carried unanimously by a polled vote of 7 – 0

**RECESS:**

Ms. K. Elizabeth Yeager, board president, adjourned the remote special session meeting to go into closed session at 1:39 p.m.

**CLOSED SESSION:**

Closed Session Pursuant to Texas Government Code Section 551.074:

1. Personnel Matters Including the Appointment, Evaluation, Reassignment, Duties, Discipline, Dismissal and/or Compensation of Individual District Employees
2. Discussion of Purchase, Exchange, Lease or Value of Real Property

**ADJOURNED:**

No further action and meeting was adjourned at 2:16 p.m.

\_\_\_\_\_  
President, Board of Trustees

\_\_\_\_\_  
Secretary, Board of Trustees

**WICHITA FALLS INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES  
WFISD ADMINISTRATION BUILDING – BOARD ROOM  
PUBLIC HEARING DISTRICT INTERNET SAFETY POLICY, JUNE 15, 2020**

***CALL TO ORDER AND OPENING STATEMENT:***

The Board of Trustees of the Wichita Falls Independent School District met in a remote public hearing on the above date. Ms. Elizabeth Yeager, board president, called the meeting to order at 5:31 p.m.

As President of the Board of Trustees of the Wichita Falls Independent School District, I, K. Elizabeth Yeager, hereby call to order of the Remote Public Hearing of the Board of Trustees. Pursuant to the Governor Abbott’s Temporary Suspension of Open Meetings Laws issued on March 16, 2020, and consistent with new state and local mandates on public health and social distancing, this Meeting of the Wichita Falls ISD Board of Trustees will be conducted via Google Meet, which will be available online at <http://wichitafallsisdtx.swagit.com/live>. A quorum of the Board of Trustees will not be physically present at one location, and for safety reasons, we will not be permitting in-person attendance by members of the public.

Board members present: Ms. K. Elizabeth Yeager, Mr. Dale Harvey, Mr. Tom Bursey, Ms. Katherine McGregor, Mr. Robert Payton and Mr. Mike Rucker. Ms. K. Elizabeth Yeager, board president, noted that a quorum was present and the meeting had been duly called and notice of the meeting had been posted for the time and manner required by law. Mr. Mark Lukert was absent.

Staff members present: Mr. Michael S. Kuhrt, Superintendent of Schools, Mr. Tim Sherrod, Chief Financial Officer, Dr. Peter Griffiths, Associate Superintendent, Ms. Debby Patterson, Executive Director of School Administration, Mr. Shad McGaha, Director of Technology and Ms. Cyndy Kohl, Director of Human Resources.

**REVIEW OF DISTRICT INTERNET SAFETY POLICY**

Mr. Shad McGaha, Director of Technology, presented a review of District Internet Safety to the Wichita Falls Independent School District Board of Trustees.

**PUBLIC COMMENT:**

In order to help stop the spread of COVID-19, public comments must be submitted to [MGRAHAM@WFISD.NET](mailto:MGRAHAM@WFISD.NET) by 5:00 pm on Monday, June 15, 2020. Public comments will be read aloud during this portion of the meeting. Please include your name, address, phone number and that you wish to make a public comment.

There were no public comments.

***ADJOURNMENT:***

No further action taken and Ms. K. Elizabeth Yeager, board president, adjourned the meeting at 5:54 p.m.

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President, Board of Trustees

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Secretary, Board of Trustees

**WICHITA FALLS INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES  
WFISD ADMINISTRATION BUILDING – BOARD ROOM  
REMOTE REGULAR BOARD MEETING JUNE 15, 2020**

***CALL TO ORDER AND OPENING STATEMENT:***

The Board of Trustees of the Wichita Falls Independent School District met in a remote regular board meeting on the above date. The meeting was called to order at 6:01 p.m. by Ms. K. Elizabeth Yeager, board president.

As President of the Board of Trustees of the Wichita Falls Independent School District, I, K. Elizabeth Yeager, hereby call to order of the Remote Regular Meeting of the Board of Trustees. Pursuant to Governor Abbott's Temporary Suspension of Open Meetings Laws issued on March 16, 2020, and consistent with new state and local mandates on public health and social distancing amidst the outbreak of COVID-19, this Regular Meeting of the Wichita Falls ISD Board of Trustees is being conducted via Google Meet, which is available to the public via a link posted on the Board's website. A quorum of the Board of Trustees is not physically present at one location, and for safety reasons, we have not permitted in-person attendance at any location by members of the public.

Board members present by roll call: Ms. K. Elizabeth Yeager, Mr. Dale Harvey, Mr. Tom Bursey, Mr. Mark Lukert, Ms. Katherine McGregor, Mr. Robert Payton and Mr. Mike Rucker. Ms. K. Elizabeth Yeager, board president, noted that a quorum was present and the meeting had been duly called and notice of the meeting had been posted for the time and manner required by law.

Staff members present: Mr. Michael S. Kuhrt, Superintendent of Schools, Dr. Peter Griffiths, Associate Superintendent, Mr. Tim Sherrod, Chief Financial Officer, Ms. Debby Patterson, Executive Director of School Administration, Ms. Cyndy Kohl, Director of Human Resources, Ms. Ashley Thomas, Communications Officer and Mr. Shad McGaha, Director of Technology.

***INVOCATION:***

Mr. Mike Rucker gave the invocation.

***PUBLIC COMMENT:***

In order to help stop the spread of COVID-19, public comments must be submitted to [MGRAHAM@WFISD.NET](mailto:MGRAHAM@WFISD.NET) by 6:00 pm on Monday, June 15, 2020. Public comments will be read aloud during this portion of the meeting. Please include your name, address, phone number and that you wish to make a public comment.

Ms. Jeanette Perry, community member, inquired about the status for a second location for the two new high schools that are set for the November Bond Election.

Mr. Tyral Colbert, community member, inquired if there are any discussions or plans of bringing back the late run bussing.

***SUPERINTENDENT'S REPORT:***

***COVID-19 PREPAREDNESS:***

The Wichita Falls Independent School District Board of Trustees heard a COVID-19 Preparedness report from Michael S. Kuhrt, Superintendent of Schools.

**CONSENT AGENDA:**

Mr. Robert Payton, seconded by Mr. Mike Rucker, moved that the Wichita Falls Independent School District Board of Trustees approve the consent agenda consisting of the following items: Financial Reports as of April 30, 2020, Lunch Price Increase for School Year 2020-2021 and minutes.

Carried unanimously by a polled vote of 7 – 0

**FINANCIAL SERVICES:**

**PROPOSED BUDGET FOR 2020-2021: GENERAL OPERATING, FOOD SERVICE AND DEBT SERVICE FUNDS:**

Mr. Tim Sherrod, Chief Financial Officer, presented to the Wichita Falls Independent School District Board of Trustees considers information related to the Proposed Budget for 2020-2021 for the General Operating, Food Service, and Debt Service Funds.

For 2020-2021, the primary funding sources continue to be from state aid and from property tax collections.

For the General Fund: total revenue is projected at \$129,413,596 and expenditures are budgeted at \$130,952,488 for a decrease in fund balance of \$1,538,892.

For the Food Fund: total revenue is projected at \$8,437,408 and expenditures are budgeted at \$8,273,119 for an increase in fund balance of \$164, 289.

For the Debt Service Fund: total revenue is projected at \$8,548,450 and expenditures are budgeted at \$8,548,450 for neither an increase nor a decrease to fund balance.

This item will be placed on the action agenda for the Board of Trustees special meeting on June 23, 2020.

**PURCHASING AND ACQUISITION CH (REGULATION) INCREASE:**

Mr. Tim Sherrod, Chief Financial Officer, presented to the Wichita Falls Independent School District Board of Trustees increase policy CH(Regulation) for the informal quote level from \$3,000 to \$5,000.

Current policy CH(Regulation) states that purchases of \$3,000 to \$19,999 – require three phone or fax quotes. I am requesting the Board of Trustees change the policy to increase the starting range by \$2,000 dollars to purchases ranging from \$5,000 to \$19,999 – require informal (verbal or written) quotes.

Currently, maintenance and technology items do not require three formal quotes unless they exceed \$5,000. Increasing the threshold to \$5,000 brings all departments’ thresholds to the same amount, reducing confusion and issues that occasionally occur with having two amounts.

**BOARD MATTERS:**

**LONG RANGE FACILITY PLAN DISCUSSION:**

Mr. Michael S. Kuhrt, Superintendent of Schools, discussed Long Range Facility Plan.

**DISCUSSION OF POSSIBLE RESOLUTIONS FOR THE 2020-2022 TASB ADVOCACY AGENDA:**

Mr. Robert Payton, seconded by Mr. Tom Bursey, moved that the Wichita Falls Independent School District Board of Trustees approve submitting a resolution for the 2020-2022 TASB Advocacy Agenda.

Carried unanimously by a polled vote of 7– 0

**RECESS:**

Ms. K. Elizabeth Yeager, board president, recessed the remote regular meeting to go into closed session at 7:03 p.m.

**CLOSED SESSION:**

Closed Session Pursuant to Texas Government Code 551.074:

1. Personnel Matters Including the Appointment, Evaluation, Reassignment, Duties, Discipline, Dismissal and/or Compensation of Individual District Employees
2. Discussion of Purchase, Exchange, Lease or Value of Real Property

**RECONVENE:**

Ms. K. Elizabeth Yeager, board president, reconvened the closed session to go into a remote regular meeting at 7:30 p.m.

**OPEN SESSION:**

***HUMAN RESOURCES:***

**TEACHER APPLICANT POOL:**

Mr. Mark Lukert, seconded by Mr. Tom Bursey, moved that the Wichita Falls Independent School District Board of Trustees approve the proposed teacher applicant pool (Exhibit A).

Carried unanimously by a polled vote of 7– 0

***ADJOURNMENT:***

No further action was taken and Ms. K. Elizabeth Yeager, board president, adjourned the meeting at 7:31 p.m.

\_\_\_\_\_  
President, Board of Trustees

\_\_\_\_\_  
Secretary, Board of Trustees

**WICHITA FALLS INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES  
WFISD ADMINISTRATION BUILDING – BOARD ROOM  
PUBLIC HEARING PROPOSED BUDGET FOR THE 2020-2021 FISCAL YEAR, JUNE 23, 2020**

***CALL TO ORDER AND OPENING STATEMENT:***

The Board of Trustees of the Wichita Falls Independent School District met in a remote public hearing on the above date. Ms. Elizabeth Yeager, board president, called the meeting to order at 12:01 p.m.

As President of the Board of Trustees of the Wichita Falls Independent School District, I, K. Elizabeth Yeager, hereby call to order of the Remote Public Hearing of the Board of Trustees. Pursuant to the Governor Abbott’s Temporary Suspension of Open Meetings Laws issued on March 16, 2020, and consistent with new state and local mandates on public health and social distancing, this Meeting of the Wichita Falls ISD Board of Trustees will be conducted via Google Meet, which will be available online at <http://wichitafallsisdtx.swagit.com/live>. A quorum of the Board of Trustees will not be physically present at one location, and for safety reasons, we will not be permitting in-person attendance by members of the public.

Board members present: Ms. K. Elizabeth Yeager, Mr. Tom Bursey, Mr. Mark Lukert, Ms. Katherine McGregor, Mr. Robert Payton and Mr. Mike Rucker. Ms. K. Elizabeth Yeager, board president, noted that a quorum was present and the meeting had been duly called and notice of the meeting had been posted for the time and manner required by law. Mr. Dale Harvey was absent.

Staff members present: Mr. Michael S. Kuhrt, Superintendent of Schools, Mr. Tim Sherrod, Chief Financial Officer, Dr. Peter Griffiths, Associate Superintendent, Ms. Debby Patterson, Executive Director of School Administration, Mr. Shad McGaha, Director of Technology and Ms. Cyndy Kohl, Director of Human Resources.

**CONDUCT PUBLIC HEARING ON THE PROPOSED BUDGET FOR THE 2020-2021 FISCAL YEAR:**

Mr. Tim Sherrod, Chief Financial Officer, presented the Proposed Budget for the 2020-2021 Fiscal Year.

**PUBLIC COMMENT:**

In order to help stop the spread of COVID-19, public comments must be submitted to [MGRAHAM@WFISD.NET](mailto:MGRAHAM@WFISD.NET) by 12:00 on Tuesday, June 23, 2020. Public comments will be read aloud during this portion of the meeting. Please include your name, address, phone number and that you wish to make a public comment.

There were no public comments.

***ADJOURNMENT:***

No further action taken and Ms. K. Elizabeth Yeager, board president, adjourned the meeting at 12:16 p.m.

\_\_\_\_\_  
President, Board of Trustees

\_\_\_\_\_  
Secretary, Board of Trustees

**WICHITA FALLS INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES  
WFISD ADMINISTRATION BUILDING – BOARD ROOM  
REMOTE SPECIAL SESSION MEETING JUNE 23, 2020**

***CALL TO ORDER AND OPENING STATEMENT:***

The Board of Trustees of the Wichita Falls Independent School District met in a remote special session meeting on the above date. The meeting was called to order at 12:38 p.m. by Ms. K. Elizabeth Yeager, board president.

As President of the Board of Trustees of the Wichita Falls Independent School District, I, K. Elizabeth Yeager, hereby call to order of the Special Session of the Board of Trustees. Pursuant to Governor Abbott's Temporary Suspension of Open Meetings Laws issued on March 16, 2020, and consistent with new state and local mandates on public health and social distancing amidst the outbreak of COVID-19, this Special Session of the Wichita Falls ISD Board of Trustees is being conducted via Google Meet, which is available to the public via a link posted on the Board's website. A quorum of the Board of Trustees is not physically present at one location, and for safety reasons, we have not permitted in-person attendance at any location by members of the public.

Board members present by roll call: Ms. K. Elizabeth Yeager, Mr. Dale Harvey, Mr. Tom Bursey, Mr. Mark Lukert, Ms. Katherine McGregor, Mr. Robert Payton and Mr. Mike Rucker. Ms. K. Elizabeth Yeager, board president, noted that a quorum was present and the meeting had been duly called and notice of the meeting had been posted for the time and manner required by law.

Staff members present: Mr. Michael S. Kuhrt, Superintendent of Schools, Dr. Peter Griffiths, Associate Superintendent, Mr. Tim Sherrod, Chief Financial Officer, Ms. Debby Patterson, Executive Director of School Administration, Ms. Cyndy Kohl, Director of Human Resources, Ms. Ashley Thomas, Communications Officer, Mr. Shad McGaha, Director of Technology and Mr. Brady Woolsey, Executive Director of Operations.

***INVOCATION:***

Mr. Mike Rucker gave the invocation.

***PUBLIC COMMENT:***

In order to help stop the spread of COVID-19, public comments must be submitted to [MGRAHAM@WFISD.NET](mailto:MGRAHAM@WFISD.NET) by 12:30 pm on Tuesday, June 23, 2020. Public comments will be read aloud during this portion of the meeting. Please include your name, address, phone number and that you wish to make a public comment.

Mr. Tyral Colbert, Community member, inquired about sights for a new high school on the East side of Wichita Falls, TX. Mr. Tyral Colbert is also inquiring about late buses running for the students to ride after extracurricular activities.

***FINANCIAL SERVICES:***

**ADOPTION OF THE BUDGET FOR THE 2020-2021 FISCAL YEAR FOR THE GENERAL FUND, FOOD SERVICE FUND AND DEBT SERVICE FUND:**

Mr. Mark Lukert, seconded by Mr. Mike Rucker, moved that the Wichita Falls Independent School District Board of Trustees adopt the Budget for the 2020-2021 Fiscal Year for the General Fund, Food Service Fund and Debt Service Fund.

Carried unanimously by a polled vote of 7 – 0

**BOARD MATTERS:**

**LONG RANGE FACILITY PLANNING:**

The architects from BYSP and Huckabee presented to the Wichita Falls Independent School District Board of Trustees, a presentation of plans for a new high school.

**HUMAN RESOURCES:**

**TEACHER APPLICANT POOL:**

Mr. Tom Bursey, seconded by Mr. Robert Payton, moved that the Wichita Falls Independent School District Board of Trustees approve the proposed teacher applicant pool. (Exhibit A)

Carried unanimously by a polled vote of 7 – 0

**RECESS:**

Ms. K. Elizabeth Yeager, board president, adjourned the remote special session meeting to go into closed session at 1:42 p.m.

**CLOSED SESSION:**

Closed Session Pursuant to Texas Government Code Section 551.074:

1. Personnel Matters Including the Appointment, Evaluation, Reassignment, Duties, Discipline, Dismissal and/or Compensation of Individual District Employees (*Pursuant to Texas Government Code 551.074*)
2. Discussion of Purchase, Exchange, Lease or Value of Real Property

**ADJOURNED:**

No further action and meeting was adjourned at 2:15 p.m.

\_\_\_\_\_  
President, Board of Trustees

\_\_\_\_\_  
Secretary, Board of Trustees

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	Monthly Personnel Report		
<b>Administrator Responsible:</b>	Cyndy Kohl, Director of Human Resources		
<b>Attachments:</b>	No Attachment		
<input type="checkbox"/> Action Needed	<input type="checkbox"/> Future Action	<input type="checkbox"/> Presentation	<input checked="" type="checkbox"/> Report

**Administrative Recommendation:**

That the Wichita Falls Independent School District Board of Trustees reviews the employee resignations/retirements that have been submitted since the last Board meeting. The resignations/retirements have been accepted by Michael S. Kuhrt, Superintendent of Schools, in accordance with the requirements of Policy DFE (Local).

**Letters of Retirement:**

**Professionals**

**Clerical/Auxiliary/Support**

Benton, Margaret – Aide, Scotland Park (5/21/20)

**Letters of Resignation:**

**Professionals**

- Barron, Demi – Teacher, Scotland Park (5/23/20)
- Doran, Claire – Teacher, Scotland Park (5/23/20)
- Englade, Layla – Teacher, Haynes (5/23/20)
- Erskine, Derek - Teacher, WFHS (5/23/20)
- Evans, Chance – Teacher/Coach, WFHS (5/23/20)
- Fox-Hunter, Meagan – Teacher, Hirschi (5/23/20)
- Gray, Tracy – Behavior Specialist, Ed Center (5/29/20)
- Holcomb, Deanne – Teacher, Brook Village (5/23/20)
- Howard, Nichole – Teacher, WFHS (5/23/20)
- Janjgava, Amy - Teacher, Milam (5/23/20)
- Junek, Emily – Teacher, Farris (5/23/20)
- Kendall, Lindsay – Teacher, Cunningham (5/23/20)
- Moorhead, Sam – Teacher/Coach, WFHS (5/23/20)

Munoz, Corina – Teacher, Barwise (5/23/20)  
Norton, Willis – Assistant Principal, Milam (6/1/20)  
Parker, Ethan – Teacher, Jefferson (5/23/20)  
Peterson, Peyton – Teacher, Rider (5/23/20)  
Phillips, Lori – Teacher, Fowler (5/23/20)  
Sons, Jessica – Teacher, Southern Hills (5/23/20)  
Stahr, Destini – Teacher, Booker T. Washington (5/23/20)  
Sralla, Brittany – Teacher, Barwise (5/23/20)  
Taylor, Selinda – Teacher, Barwise (5/23/20)  
Thrasher-McKinney, Chaenette – Teacher, Booker T. Washington (5/23/20)  
Tinker, John – Teacher/Coach, Rider (5/23/20)  
Wolf, Shelby – Teacher, McNeil (5/23/20)

**Clerical/Auxiliary/Support**

Barger, Lynn – Attendance Clerk, WFHS (5/22/20)  
Boggs, Britany – Aide, Crockett (5/22/20)  
Fenlaw, Molly – Aide, Barwise (5/22/20)  
Holcomb, Christopher – Support Technician, Technology (7/13/20)  
Huizenga, Sarah – Sub Coordinator, Ed Center (6/30/20)  
Martinez, Max – Aide, Fowler (5/22/20)  
Stiles, Sonja – LVN, Zundy (5/22/20)

**WICHITA FALLS ISD BOARD OF TRUSTEES**  
**July 14, 2020**

<b>Agenda Item:</b>	Applicant Pool		
<b>Administrator Responsible:</b>	Cyndy Kohl, Director of Human Resources		
<b>Attachments:</b>	Applicant Pool		
<input checked="" type="checkbox"/> Action Needed	<input type="checkbox"/> Future Action	<input type="checkbox"/> Presentation	<input type="checkbox"/> Report

**Administrative Recommendation:**

That the Wichita Falls Independent School District Board of Trustees approve the proposed applicant pool as submitted by Cyndy Kohl, Director of Human Resources, and as recommended by Michael S. Kuhrt, Superintendent of Schools.

**APPLICANTS TO BE APPROVED BY THE BOARD OF EDUCATION  
July 14, 2020**

**CERTIFIED APPLICANT POOL  
(2020-2021 HIRES)**

<b>Name</b>	<b>Certification</b>	<b>University</b>	<b>Yrs of Exp</b>	<b>Position/Assignment</b>	<b>Previous District</b>
Baird, Avery*	EC-6	Southern New Hampshire University	0	Teacher Booker T. Washington Replacing Destini Stahr	NA
Bryant, Kayleigh	Social Studies 7-12	Midwestern State University	0	Teacher Barwise Replacing Kayleigh Bryant	WFISD
Campbell, Suzan	SLP	University of Central Oklahoma (Bachelors & Masters)	30	SLP Ed Center Replacing R. Garcia & T. Bearden	Various Rehab Clinics
DeLucio, Caroline	Core Subjects EC-6	Midwestern State University	1	Teacher Farris Replacing Emily Junek	Nocona ISD
Frans, Laurie	LPC	Southwestern Oklahoma State (Bachelors a& Masters)	20+	Restorative Practice Specialist Ed Center (Added Position)	Havasupai Tribe

*Asterisk indicates Contract Addendum Required. See key below.*

*\* Enrolled in an Alternative Certification Program*

*\*\* One-year out-of state Certification*

*\*\*\*Probationary Certificate*

*\*\*\*\* Non-Renewal Permit*

*DOI = District Of Innovation*

Lankford, Brittany	Generalist EC-6 Mathematics 4-8 ESL Supplemental EC-8	Midwestern State University (Bachelors & Masters)	5	Teacher Jefferson Replacing Erin Evans	MSU
Latham, Amanda	Core Subjects EC-6 SPED EC-12	Midwestern State University	0	Teacher McNeil Replacing Sarah Murray	NA
Lerma, Luz*	Technology Applications 6-12	Midwestern State University	0	Teacher Barwise Replacing Mandi Freeman	NA
Manning, Frances***	Core Subject EC-6	Baylor University (Bachelors) Abilene Christian University (Masters)	0	Teacher Cunningham Replacing Lindsey Kendall	NA
Meek, Sydney	SPED EC-12 Core Subject EC-6 (Intern Cert)	Midwestern State University	0	Teacher Cunningham Replacing Claire Doran	NA
Miller, Candace	Core Subjects EC-4	Midwestern State University	7	Teacher Southern Hills Replacing Jessica Sons	WFISD
Murphy, Alexandria*	ELAR 7-12	Midwestern State University	0	Teacher McNeil Replacing Shelby Wolf	WFISD (Para)
Nash, Garron***	Social Studies 7-12	Midwestern State University	0	Teacher Barwise Replacing Quana West	WFISD (Para)

*Asterisk indicates Contract Addendum Required. See key below.*

*\* Enrolled in an Alternative Certification Program*

*\*\* One-year out-of state Certification*

*\*\*\*Probationary Certificate*

*\*\*\*\* Non-Renewal Permit*

*DOI = District Of Innovation*

Noel, Tahyra*	SPED EC-12 (Intern)	St. George University (Bachelors) Midwestern State University (Masters)	0	Teacher Barwise Replacing Amy Portman	NA
Weiss, Angela	Dance 8-12	Texas Women's University	2	Teacher/Coach Rider Replacing Peyton Peterson	Bryan ISD
Wood, Stacey	Registered Nurse	University of Texas Dallas	12	Director of Nursing Ed Center Replacing Debi Mills	NA
Young, Jason*	Composite Science7-12	University of Oklahoma	0	Techer WFHS Replacing Samantha Moorhead	NA

*Asterisk indicates Contract Addendum Required. See key below.*

*\* Enrolled in an Alternative Certification Program*

*\*\* One-year out-of state Certification*

*\*\*\*Probationary Certificate*

*\*\*\*\* Non-Renewal Permit*

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## CONTRACT CHANGE

Name	Current Contract	Current Position	New Contract	New Position
Freeman, Mandi	Classroom Teacher Term 10 Month	Teacher Barwise	Professional Educator Probationary 11 Month (added position)	Middle School Testing & MTSS Coordinator Barwise
Howard, Kristen	Classroom Teacher Term 10 Month	Teacher Jefferson	Counselor Term 11 Months	Hirschi Counselor Replacing Katy Young
Nichols, Clifford	Classroom Teacher Term 10 Month	Teacher McNiel	Professional Educator Probationary 11 Month (added position)	Middle School Testing & MTSS Coordinator McNiel
Strong, Paula	Classroom Teacher Term 10 Month	Teacher Kirby	Professional Educator Probationary 11 Month (added position)	Middle School Testing & MTSS Coordinator Kirby

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