



**Agenda of Regular Board Meeting**  
**SCHOOL BOARD**  
**LA JOYA INDEPENDENT SCHOOL DISTRICT**

A Regular Board Meeting of the School Board of **LA JOYA INDEPENDENT SCHOOL DISTRICT** will be held on **Wednesday, October 22, 2025, beginning at 6:00 PM**, in the Staff Development Center Board Room at Nellie Schunior Administration Building, 200 W. Expwy 83, La Joya, TX 78560. A quorum of the Board and the presiding officer will be present at this location. Any Board members participating by videoconference will be in accordance with Section 551.127 of the Texas Government Code.

The subjects to be discussed or considered, or upon which any formal action may be taken, are listed below. Items do not have to be taken in the order shown on this meeting notice.

**1. CALL MEETING TO ORDER - (Other)**

**2. ROLL CALL & DECLARE QUORUM - (Other)**

**3. PLEDGE OF ALLEGIANCE, *Julian Alvarez III, School Board President - (Other)***

**4. PUBLIC COMMENTS - (*Synergy and Teamwork or Other*)**

**5. STAFF RECOGNITION(S) - (*Vision and Goals*)**

5.1. Recognition of Palmview High School Baseball Coach Manuel "Ricky" Garcia, *presented by Mr. Joe Pena, Executive Director of Athletics*

5.2. Recognition of La Joya ISD Custodial Department for Custodian Appreciation Day observed on Thursday, October 2, 2025, *presented by Mr. S.B. Pierson, Chief of Operations & Infrastructure*

5.3. Recognition of La Joya ISD Child Nutrition Services Department - Celebrated National School Lunch Week, observed on October 13-17, 2025, *presented by Mr. S.B. Pierson, Chief of Operations & Infrastructure*

5.4. Recognition of La Joya ISD - Transportation Department for National School Safety Week on October 20-24, 2025, *presented by Mr. S.B. Pierson, Chief of Operations & Infrastructure*

5.5. Recognition of Texas Education Human Resources Day, *presented by Ms. Jaime Miller, Chief of Human Capital & Talent Development*

**6. SUPERINTENDENT'S UPDATE(S)/ANNOUNCEMENTS - (*Vision and Goals*)**

6.1. Strategic Planning for Operational Excellence, *presented by Mr. S.B. Pierson, Chief of Operations & Infrastructure, and Ms. Mirgitt Crespo, Chief of Business, Finance & Administrative Services*

**7. LONE STAR GOVERNANCE - (*Vision and Goals*)**

7.1. Targets for Lone Star Governance GPMs at the Student Subgroup Level, *presented by Dr. Derek Little, Chief of Academics & School Leadership*

7.2. Lone Star Governance Time Use Tracker Report - September 24, 2025, *presented by Mr. Joseph Niedziela, Chief of Staff*

7.3. Board Constraint 2, *presented by Dr. Diana Barrera-Ugarte, TEA Conservator*

## **8. TEXAS EDUCATION AGENCY CONSERVATOR'S REPORT - (*Synergy and Teamwork*)**

8.1. Monthly TEA Conservator's Report, *presented by Dr. Diana Barrera-Ugarte, TEA Conservator*

## **9. CONSENT AGENDA ITEM(S) - (*Systems and Processes*)**

To promote efficient meetings, the Board may act on more than one item by a single vote through the use of a consent agenda. The consent agenda shall be comprised of items specified in this Section for which the Superintendent anticipates no board deliberation prior to action being taken on the item and for which the Superintendent recommends approval. At the request of any member of the School Board, any item on the consent agenda shall be removed from the consent agenda and given individual deliberation and action. Requests for the removal of an item from the consent agenda are to be made to the presiding officer at the time that the consent agenda is up for consideration.

### **9.1. Academics & School Leadership:**

9.1.1. Approval of Professional Development and Coaching Proposal with the UChicago Network for College Success (NCS)

9.1.2. Approval of Venue Rental Services for High School Graduation Ceremonies

### **9.2. Approval of Minutes:**

9.2.1. Approval of Public Hearing to Discuss the 2025 Proposed Tax Rate for School Year 2025-2026, Public Hearing on District Compliance with Texas Education Code Section 39.008, and Regular Meeting September 24, 2025

### **9.3. Business, Finance & Administrative Services:**

9.3.1. Approval of Budget Amendment 2026-03

9.3.2. Approval of September 2025 Tax Collector's Report

### **9.4. Human Capital & Talent Development:**

9.4.1. Approval of Compensation Plan Update

9.4.2. Approval Recommended Revisions to Policy FD (Local): Admissions

### **9.5. Information & Technology:**

9.5.1. Approval of the Fortinet Security Services through DIR-CPO-4866 Purchasing Cooperative Renewal

9.6. **Lone Star Governance:**

9.6.1. Approval of Targets for Lone Star Governance GPMs at the Student Subgroup Level

9.6.2. Approval of the Lone Star Governance Time Use Tracker Report - September 24, 2025

9.6.3. Approval of Lone Star Governance Monitoring Report: Board Constraint 2

9.7. **Operations & Infrastructure:**

9.7.1. Approval of Fire Extinguisher Services CSP #2025-03 Extension

**10. CLOSED SESSION - Closed Meeting will be held for the purposes authorized by the Texas Open Meetings Act, Texas Government Code Sections 551.001, 551.071, 551.072, 551.074, 551.076, 551.129, and 551.0821 et seq. concerning any and all purposes permitted by the Act, including but not limited to the sections and purposes listed below. *(Synergy and Teamwork)***

10.1. Consultation with the Board's Attorney. (Texas Government Code 551.071: For the purpose of a private consultation with the Board's attorney on any or all subjects or matters authorized by law; and Texas Government Code 551.129: For the purpose of a private consultation with the Board's attorney by telephone conference call.)

10.2. Discuss Personnel Matters and Board and Superintendent Duties. (Texas Government Code 551.074: For the purpose of considering the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee or to hear complaints or charges against a public officer or employee, including Board Operating Procedures and Self-Assessment.)

10.3. Discuss Property Matters. (Texas Government Code 551.072: For the purpose of discussing the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person.)

10.4. Discussion of Intruder Detection Audit Findings. (Texas Government Code 551.076: To consider the deployment, or specific occasions for implementation, of security personnel or devices; or a security audit.)

10.5. Personally Identifiable Information About Public School Students. (Texas Government Code 551.0821: For the purpose of deliberating a matter regarding a public-school student, if personally identifiable information about the student will necessarily be revealed.)

10.6. Pursuant to Texas Government Code Sections 551.071 and 551.074, deliberate regarding the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee, including notice of proposed termination of Chapter 21 contracts; consult with legal counsel regarding same.

**11. RECONVENE IN OPEN SESSION - *(Systems and Processes)***

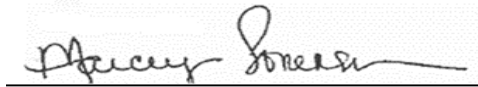
**12. ACTION & DISCUSSION ITEM(S) - *(Systems and Processes)***

- 12.1. Approval of Carnegie Professional Learning & Coaching Support, *Item Lead: Dr. Derek Little, Chief of Academics & School Leadership*
- 12.2. Approval of Great Minds as the Core Curriculum for Grades K-12, *Item Lead: Dr. Derek Little, Chief of Academics & School Leadership*
- 12.3. Approval of SchoolKit Proposal to Support La Joya ISD with Coaching and Strategic Planning, *Item Lead, Dr. Derek Little, Chief of Academics & School Leadership*
- 12.4. Approval of Teaching Lab Professional Learning for K-5 Bluebonnet Literacy Support Services, *Item Lead: Dr. Derek Little, Chief of Academics & School Leadership*
- 12.5. Approval of Custodial Supplies, Equipment & Services Bid# 2025-73, *Item Lead: Mr. S.B. Pierson, Chief of Operations & Infrastructure*
- 12.6. Approval of La Joya ISD District-wide Scoreboard and Video Display Systems CSP#2026-18, *Item Lead: Mr. S.B. Pierson, Chief of Operations & Infrastructure*
- 12.7. Approval of Facilities Master Plan Services RFQ #2026-19, *Item Lead: Mr. S.B. Pierson, Chief of Operations & Infrastructure*
- 12.8. Approval of Board Resolution 2025-12 Texas Education Human Resources Day, *Item Lead: Ms. Jaime Miller, Chief of Human Capital & Talent Development*
- 12.9. Consider and Take Possible Action to Propose the Termination of Chapter 21 Term Contract Employees and Authorize the Superintendent to Send Notice of Proposed Termination to Employees
- 12.10. Consider and Take Possible Action to Terminate a Chapter 21 Term Contract Employee

### 13. **CALENDAR - (Other)**

- 13.1. October 2025:
  - Bullying Prevention Month
  - Breast Cancer Awareness Month (Wear Pink Tuesdays)
  - Dyslexia Awareness Month
  - National Principals' Month
- 13.2. October 2, 2025: Custodian Appreciation Day
- 13.3. October 5, 2025: World Teachers' Day
- 13.4. October 7, 2025: World Day of Bullying Prevention (Wear Orange)
- 13.5. October 8, 2025: Regular Board Meeting - Canceled
- 13.6. October 10, 2025: World Mental Health Day
- 13.7. October 14-18, 2025: World Mental Health Day
- 13.8. October 16, 2025: World Unity Day
- 13.9. October 16-20, 2025: National School Lunch Week

- 13.10. October 16-20, 2025: America's Safe Schools Week
  - 13.11. October 18, 2025: Breast Cancer Awareness Community Walk
  - 13.12. October 21-25, 2025: Red Ribbon Week
  - 13.13. October 25, 2025: Wellness Kickball Tournament
  - 13.14. October 27, 2025: World Occupational Therapy Day
  - 13.15. October 28, 2025: Halloween Trunk or Treat: A Night of Literacy Magic - Pack Stadium, Alfredo Salinas Street
  - 13.16. November 2025: Anti-Vaping Awareness Month
  - 13.17. November 2025: Native American Heritage Month
  - 13.18. November 2025: Diabetes Awareness Month
  - 13.19. November 1, 2025: National Family Literacy Day
  - 13.20. November 5, 2025: Regular Board Meeting
14. **SCHOOL BOARD MEMBERS AND SUPERINTENDENT REMARKS - *(Other)***
15. **ADJOURNMENT - *(Synergy and Teamwork)***

A handwritten signature in black ink, reading "Marcey Sorensen", written over a horizontal line.

Dr. Marcey Sorensen  
Superintendent of Schools

Posted: October 16, 2025  
By: Mari Elizondo @ 6:40 p.m.



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 1 - Excellence in Leadership

**Agenda Category:** Staff Recognition

**Item Title:** Recognition of Palmview High School Baseball Coach Manuel "Ricky" Garcia

**BACKGROUND:**

Recognition of Palmview High School Baseball Coach Manuel "Ricky" Garcia.

**RATIONALE:**

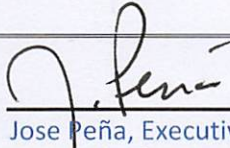
La Joya ISD recognizes the Palmview High School Baseball Coach for being selected by the Texas High School Baseball Coaches Association to serve as a Coach at the Texas High School Baseball All-Star Game next summer in Round Rock, TX.

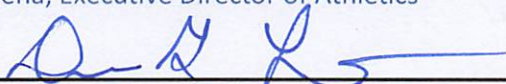
**BUDGET:**

<b>Cost</b> N/A	<b>Funding Source</b> N/A	<b>Vendor</b> N/A
<b>Purchasing Mechanism</b> N/A	<b>Additional Documentation</b> N/A	

**RECOMMENDATION:**

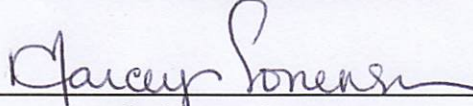
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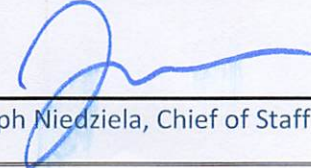
Initiated by:   
Jose Peña, Executive Director of Athletics

Reviewed by:   
Dr. Derek Little, Chief of Academics & School Leadership

BF&AS Reviewed by: Click or tap here to enter text.

**Approved for Submission  
to the Board of Education:**

  
Dr. Marcey Sorensen  
Superintendent of Schools

Executive Cabinet Review by:   
Joseph Niedziela, Chief of Staff



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 1 - Excellence in Leadership

**Agenda Category:** Staff Recognition

**Item Title:** Recognition of La Joya ISD Custodial Department for Custodian Appreciation Day observed on Thursday, October 2, 2025

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**BACKGROUND:**

Custodian Appreciation Day is dedicated to recognizing and celebrating the essential work of custodians and custodial staff who play a critical role in maintaining the cleanliness, safety, and overall environment of our schools and facilities

**RATIONALE:**

Acknowledging Custodian Appreciation Day provides an opportunity for the Board of Trustees and the community to formally recognize and express gratitude for the hard work and dedication of the custodial staff. Their efforts contribute significantly to the success of our educational mission and the well-being of our school community

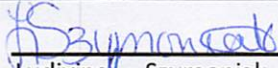
**BUDGET:**

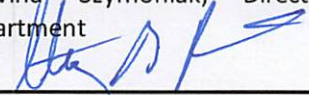
<b>Cost</b> N/A	<b>Funding Source</b> N/A	<b>Vendor</b> N/A
<b>Purchasing Mechanism</b> N/A	<b>Additional Documentation</b> N/A	

**RECOMMENDATION:**

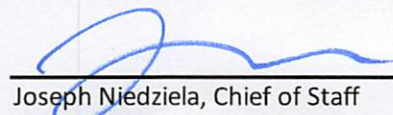
It is recommended that the Board allow time during the meeting to publicly recognize the La Joya ISD Custodial Department and express appreciation for their invaluable service in honor of Custodian Appreciation Day

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Initiated by:   
Ludivina Szymoniak, Director for Custodial Department

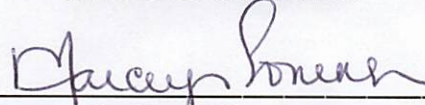
Reviewed by:   
S. B. Pierson, Chief of Operations and Infrastructure

BF&AS  
Reviewed by: Click or tap here to enter text.

Executive Cabinet  
Review by:   
Joseph Niedziela, Chief of Staff

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**Approved for Submission to the Board of Education:**

  
Dr. Marcey Sorensen  
Superintendent of Schools



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 1 - Excellence in Leadership

**Agenda Category:** Staff Recognition

**Item Title:** Recognition of La Joya ISD Child Nutrition Services Department – Celebrated National School Lunch Week, observed on October 13-17, 2025

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**BACKGROUND:** Recognition of National Lunch Week October 13-17, 2025


**RATIONALE:** National School Lunch Week is an annual event observed during the second week of October to emphasize the importance of nutritious, well-balanced school meals and their impact on student health, learning, and overall well-being. This year, the La Joya ISD Child Nutrition Services Department celebrated the event from October 13-17, 2025, promoting awareness of the vital role school meals play while continuing efforts to improve quality, variety and accessibility. Recognizing the department during this week underscores its commitment to reducing childhood hunger, supporting academic success, and fostering a healthier school environment for all students.


**BUDGET:**

<i>Cost</i>	<i>Funding Source</i>	<i>Vendor</i>
N/A	N/A	N/A
<i>Purchasing Mechanism</i>	<i>Additional Documentation</i>	
Click or tap here to enter text.	N/A	

**RECOMMENDATION:** It is recommended that the Board formally recognize the La Joya ISD Child Nutrition Services Department for its successful celebration of National School Lunch Week, held October 13-17, 2025. This recognition highlights the department’s ongoing commitment to supporting student health, academic success, and access to nutritious meals for all students.

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**Initiated by:**   
Rolando Hernandez, Director for Child Nutrition Services

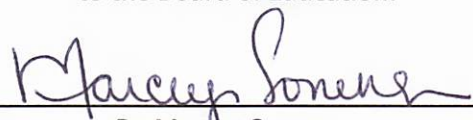
**Reviewed by:**   
S B Pierson, Chief of Operations and Infrastructure

**BF&AS Reviewed by:** Click or tap here to enter text.

**Executive Cabinet Review by:**   
Joseph Niedziela, Chief of Staff

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**Approved for Submission to the Board of Education:**

  
Dr. Marcey Sorensen  
Superintendent of Schools



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 5 - Operational Excellence and Financial Stability

**Agenda Category:** Staff Recognition

**Item Title:** Recognition of La Joya ISD – Transportation Department for National School Safety Week on October 20-24, 2025

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**BACKGROUND:**

Recognition of National School Bus Safety Week October 20-24, 2025

**RATIONALE:**

National School Bus Safety Week takes place during the third full week of October. This nationwide public education initiative encourages parents, students, teachers, motorists, school bus drivers, school administrators, and community members to come together and promote the importance of school bus safety. It serves as an opportunity for school districts across the country to raise awareness and reinforce safe practices for everyone involved in student transportation.

**BUDGET:**

**Cost**  
N/A

**Funding Source**  
N/A

**Vendor**  
N/A

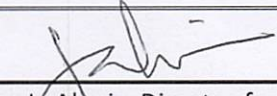
**Purchasing Mechanism**  
N/A

**Additional Documentation**  
N/A

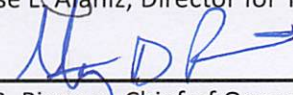
**RECOMMENDATION:**

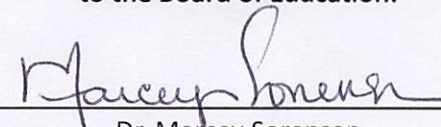
It is recommended that the Board allow time during the meeting to publicly recognize the La Joya ISD Transportation Department and express appreciation for their invaluable service in honor of National School Safety Week

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Initiated by:   
Jose L. Alaniz, Director for Transportation

**Approved for Submission  
to the Board of Education:**

Reviewed by:   
S.B. Pierson, Chief of Operations and Infrastructure

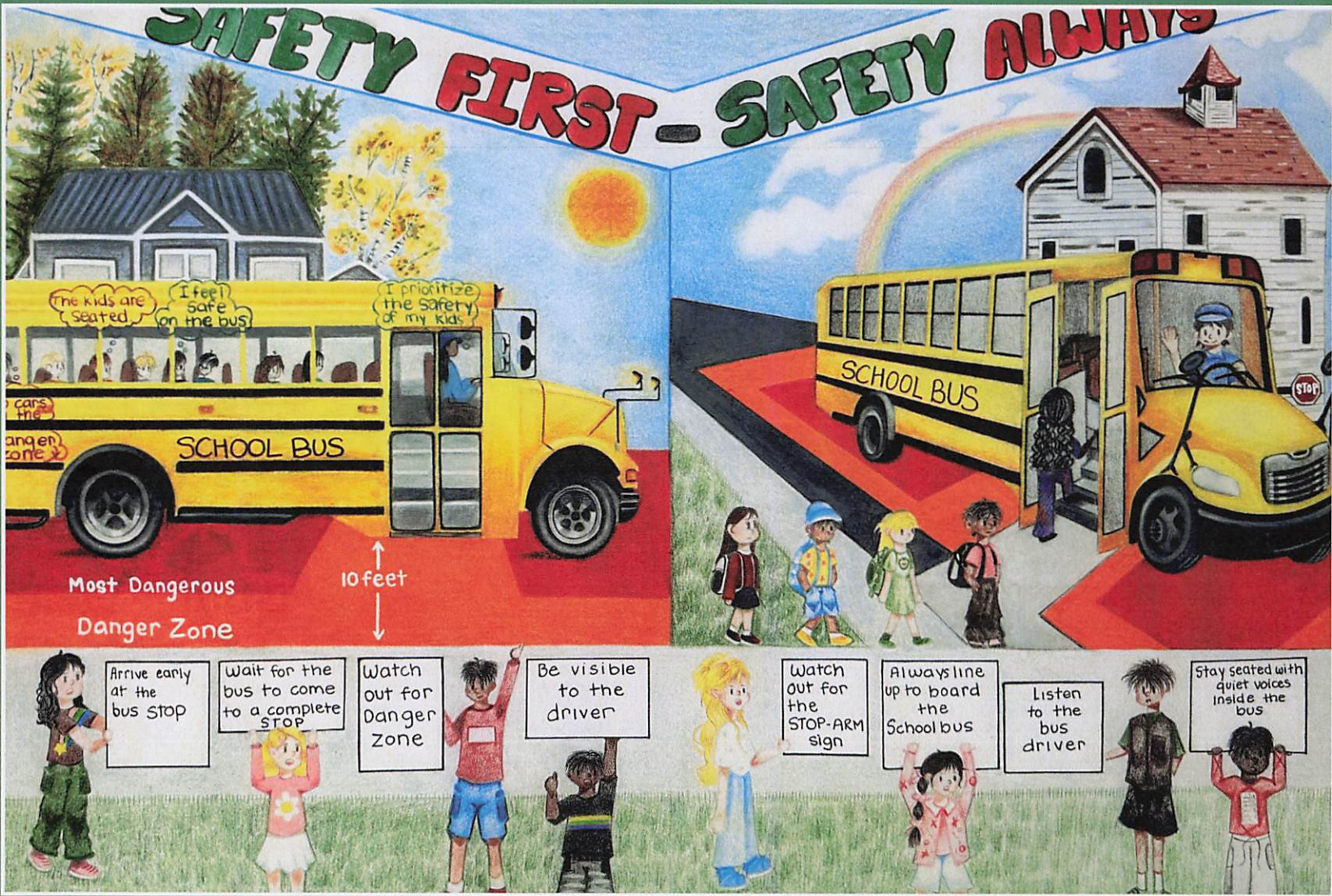
  
Dr. Marcey Sorensen  
Superintendent of Schools

**BF&AS**  
Reviewed by: Click or tap here to enter text.

Executive  
Cabinet  
Review by:   
Joseph Niedziela, Chief of Staff

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Program hosted by:



Artwork by:  
**Minakshi Chilagani**  
River Trail  
Middle School  
John Creek, GA

# NATIONAL SCHOOL BUS SAFETY WEEK

October 20-24, 2025

Love the Bus Month February 2026



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 3 - Thriving Students

**Agenda Category:** Consent Item

**Item Title:** Approval of Professional Development and Coaching Proposal with the UChicago Network for College Success (NCS)

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**BACKGROUND:**

Professional Development and Coaching Proposal with the UChicago Network for College success (NCS)

**RATIONALE:**

The UChicago Network for College Success (NCS) will provide professional development that will include a commitment to coherence, alignment, customization and sustainability, to establish and sustain Freshmen Success Systems and structures that will serve all students.

**BUDGET:**

<i>Cost</i>	<i>Funding Source</i>	<i>Vendor</i>
\$97,746	196	University of Chicago NCS
<i>Purchasing Mechanism</i>		<i>Additional Documentation</i>
RFP 2025-70		Agreement

**RECOMMENDATION:**

Administration recommends approval

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Initiated by: Melinda Flores  
Melinda Flores, Exec. Dir. Of College and Career Success

Reviewed by: Anna Marie Candelario  
Anna Marie Candelario, Deputy Chief of Academic Advancement and School Performance

Reviewed by: Mirgitt Crespo  
Mirgitt Crespo, Chief of Business & Administrative Services

Executive Cabinet Review by: Dr. Derek Little  
Dr. Derek Little, Chief of Academic & School Quality

**Approved for Submission to the Board of Education:**

Dr. Marcey Sorensen  
Dr. Marcey Sorensen  
Superintendent of Schools

UCID: FRA002047

**THE UNIVERSITY OF CHICAGO  
SERVICE AGREEMENT #FRA002047**

This Service Agreement (the “Agreement”), entered as of the last date of signature and effective August 1, 2025 (“Effective Date”), is between The University of Chicago (“UChicago”), an Illinois non-profit institution of higher education, having a place of business at 5801 South Ellis Avenue, Chicago, Illinois 60637, on behalf of its Network for College Success, and LaJoya Independent School District, having its principal place of business at 200 W. Expwy 83 La Joya, TX 78560 (“Contracting Party”). UChicago and Contracting Party may hereinafter be referred to individually as a “Party”, and/or collectively as the “Parties”.

**WHEREAS**, Contracting Party has identified funds to support independent professional development, coaching and consulting services (“Services”) conducted in collaboration with Dr. Marcey Sorensen, Superintendent (the “Contracting Party Lead”);

**WHEREAS**, in furtherance of the Services, Contracting Party wishes to engage UChicago in performance of the Services under the direction of Ming-Te Wang, Professor and Sarah Howard, Deputy Director for the UChicago Network for College Success (“UChicago Leads”);

**WHEREAS**, Contracting Party wishes to enter into this Agreement with UChicago to perform the Services, and UChicago is willing to perform such Services in accordance with the terms and conditions of this Agreement.

**NOW, THEREFORE**, the Parties hereto agree as follows:

1. **STATEMENT OF WORK.** UChicago agrees to perform the Services as described in Exhibit A (the “Services”). UChicago shall perform the Services in compliance with (a) all applicable local, state, and federal laws and regulations, (b) the UChicago’s own ethical standards and policies, as applicable. Any Party who becomes aware of the need for a deviation from the Services will promptly inform the other Party of the facts necessitating the deviation, no more than five (5) business days after the facts become known.
2. **PERIOD OF PERFORMANCE.** The Services shall be conducted starting as of the Effective Date through the earlier of December 31, 2026 or when all Services are fully completed (the “Completion Date”). The Completion Date may be extended only by written amendment to this Agreement signed by the Parties authorized signatories.
3. **REIMBURSEMENT OF COSTS.** In consideration for UChicago’s performance under this Agreement, Contracting Party shall pay UChicago USD \$97,746 (the “Total Cost”). Contracting Party assumes no obligation to reimburse any UChicago costs in excess of the Total Cost.
4. **PAYMENT.** Contracting Party shall pay UChicago up to the Total Cost within thirty (30) days of receipt of invoice. UChicago shall use its standard invoice, and invoice shall be submitted to the Contracting Party Financial Contact, as identified in Exhibit B.

Questions concerning invoice receipt or payment should be directed to the appropriate Party’s Financial Contact as shown in Exhibit B. The invoice shall be submitted to the Contracting Party Financial Contact within sixty (60) days after the Completion Date and must clearly be marked “Final”. UChicago shall inform Contracting Party if the final invoice cannot be submitted within sixty (60) days of expiration of this Agreement so the Parties may arrive at a mutually agreeable due date for the final invoice.

5. **REPORTS.** The UChicago Leads shall (i) make reports to the Contracting Party Lead regarding the progress of the Services as reasonably requested by the Contracting Party Lead, and (ii) prepare a final written report to the Contracting Party Lead summarizing the work performed and results of the Services, including a summary of information and, as applicable, materials or data developed in the course of the Services hereunder no more than sixty (60) days following the Completion Date. Contracting Party acknowledges that all written and electronic case report forms and other data related to the Services (including without limitation, written, printed, graphic, video and audio material, and information contained in any computer database or computer readable form) generated by UChicago shall be the exclusive property of UChicago subject to Article 8 below.
6. **CONFIDENTIALITY.** The UChicago Leads and Contracting Party Lead may find it necessary to exchange information considered confidential to UChicago or Contracting Party (“Confidential Information”) to further the Services. Confidential

UCID: FRA002047

Information includes, but is not limited to, compounds, concepts, current and past distribution and production arrangements, customers, data, designs, devices, employees, financial information, formulas, intellectual property, inventions, materials, methods, plans, procedures, processes, products and future products, protocols, research and development data and plans, software, specifications, and technical information. Confidential Information will only be transferred or disclosed to employees of UChicago or Contracting Party when it is essential to the Services. Confidential Information will be treated by recipients of the information as strictly confidential and treated with at least the same level of care as they would treat their own confidential information. Use of Confidential Information is restricted only to those uses contemplated by the terms of this Agreement. The obligations of this Article 6 shall survive and continue for five (5) years after termination or expiration of this Agreement.

Confidential Information must be clearly marked as confidential prior to transmittal to the other Party, or in the case of an oral disclosure, reduced to writing and marked "confidential" by the provider within ten days of disclosure, with a copy sent to the recipient. Confidential Information does not include information that: (i) is or later becomes available to the public through no breach of this Agreement; (ii) is obtained from a third party who had the legal right to disclose the information; (iii) as of the date of disclosure, is already in the possession of the Party to whom disclosure is made; or (iv) is required to be disclosed by law, government regulation, or court order. If required to disclose Confidential Information in accordance with this Article 6, the receiving Party must (i) give the disclosing Party prompt written notice of such fact so that it may seek to obtain any available remedies to limit disclosure pursuant to applicable law; and (ii) disclose, where disclosure is required, only the Confidential Information legally required to be disclosed. The Confidential Information that is disclosed pursuant to this paragraph shall remain confidential for all other purposes.

7. **PUBLICATIONS.** It is contemplated that results of the Services may be jointly published; however, UChicago and Contracting Party each separately reserve the right to publish their own results and data generated in the course of the Services. Authorship of results of the Services will be based on contributions to the Services, in accordance with academic standards and custom. Proper acknowledgment will be made for the contributions of each Party to the Services results being published. If a proposed publication is not a joint publication the publishing Party's Lead wishing to make the publication will provide a copy of the manuscript to the other Party's Lead at least thirty (30) days prior to submission of the manuscript for publication, solely to the extent necessary to allow the other Party to protect its proprietary information or its intellectual property that might be disclosed by the manuscript.

8. **INTELLECTUAL PROPERTY.** For purposes of this Agreement, "Invention" means any invention, discovery, work of authorship, software, information, or data, patentable or unpatentable, which is conceived, developed, and reduced to practice in the course of the Services (it being understood that "Invention" does not include any manuscript or publication arising out of or based upon the Services). Inventorship of all Inventions will be determined according to the principles of U.S. law. As between the Parties, Inventions made solely by UChicago will be owned by UChicago, and Inventions made solely by Contracting Party inventors will be owned according to Contracting Party's policy on ownership of inventions (such Inventions being each a "UChicago Invention" and / or a Contracting Party Invention," respectively).

As between the Parties, Inventions made jointly by UChicago inventors and Contracting Party inventors shall be jointly owned by the Parties, in proportion to contribution (each a "Joint Invention"). Each Party shall have the independent, unrestricted right to make, have made, use, sell, import, transfer, copy, prepare derivative works of, distribute, perform, display, license to third parties, and otherwise exploit any such Joint Invention without accounting to the other Party.

UChicago hereby grants to Contracting Party: (i) an irrevocable, royalty-free, non-transferable, non-exclusive right and license to to make, have made, use, sell, import, transfer, copy, prepare derivative works of, distribute, perform, display, license to third parties, and otherwise exploit any UChicago Inventions first developed or delivered under this Agreement, for any non-commercial, academic, or research purposes; and (ii) the right to sublicense the rights set forth in (i) to other not-for-profit and governmental agencies.

9. **USE OF NAME.** Each Party agrees it will not use for any marketing, publicity, or promotional purpose: (i) the other Party's name or trademarks; (ii) the name or trademarks of any organization related to the other Party; or (iii) the name and/or video and/or audio recording of any faculty member, employee, student, or volunteer of the other Party, without the prior written consent of the other Party. Permission may be withheld at each Party's sole discretion.

Notwithstanding the foregoing, the Parties agree that each Party may respond to legitimate business inquiries with factual information regarding the existence and purpose of the relationship that is the subject of this Agreement, or disclose such

UCID: FRA002047

information to satisfy any financial reporting obligations, without written permission from the other Party. In any such statement, the relationship of the Parties shall be accurately and appropriately described.

10. **TERMINATION.** Either Party may terminate this Agreement for any reason upon thirty (30) days prior written notice to the other Party. Either Party may terminate this Agreement upon breach of the Agreement by the other Party if such breach has not been cured within thirty (30) days after written notice of the breach has been given. In the event of termination, (i) UChicago will be reimbursed for actual costs and non-cancellable obligations incurred prior to the effective date of termination; (ii) UChicago shall promptly deliver copies of any Work Product, as identified in Exhibit A, completed but not yet delivered.

Notwithstanding the above, should the Contracting Party cancel planned Services within two weeks of the Effective Date, UChicago will seek full compensation and payment.

11. **LIMITATION OF LIABILITY.** Each Party shall bear responsibility for its own acts and/or omissions that will result in liabilities, to the extent arising out of that Party's conduct or of that of its trustees, directors, officers, employees and agents. IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER FOR ANY INDIRECT, PUNITIVE, CONSEQUENTIAL OR SPECIAL DAMAGES, INCLUDING LOST REVENUES OR PROFITS, ARISING FROM BREACH OF THE TERMS IN THIS AGREEMENT, NEGLIGENCE, STRICT LIABILITY OR OTHER TORT, REGARDLESS OF WHETHER THE PARTY WAS ADVISED, HAD OTHER REASON TO KNOW OR IN FACT KNEW OF THE POSSIBILITY OF THE FOREGOING.
12. **NO WARRANTIES.** UCHICAGO MAKES NO REPRESENTATIONS OR WARRANTIES OF ANY KIND CONCERNING THE SERVICES AND DISCLAIM ALL REPRESENTATIONS AND WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, AND FITNESS FOR A PARTICULAR PURPOSE.
13. **GOVERNING LAW.** This Agreement is governed by the laws of the State of Illinois, without regard to its conflict of laws rules. Any claims or causes of action arising under this Agreement, or in connection with the activities contemplated hereby; whether arising in contract, tort, or otherwise, shall be brought exclusively in the state and federal courts of Cook County, Illinois.
14. **COMPLIANCE WITH LAW.** Both Parties agree to comply with all local, state, and federal laws and regulations applicable to their respective obligations under this Agreement. UChicago represents that UChicago and UChicago Leads have not been restricted, disqualified, or debarred from conducting Services. UChicago shall notify Contracting Party promptly in writing if UChicago or UChicago Leads is so restricted, disqualified, or debarred in accordance with this Article 14 during the course of the Services.
15. **DISPUTE RESOLUTION.** If a dispute arises between the Parties, the Parties shall attempt to reach resolution through good faith direct discussions between their respective senior executives having authority to resolve the dispute. If the dispute remains unresolved after thirty (30) days, either Party may request that the other Party participate in mediation, and the other Party shall consider such request in good faith.
16. **INSURANCE.** UChicago represents that it maintains, at its sole cost and expense, policies of general liability and malpractice insurance, in an amount adequate to cover the UChicago's obligations under this Agreement. The insurance obligations contained herein shall survive the expiration, termination or cancellation of this Agreement for a period of time coincident with a viable cause of action.
17. **EXPORT CONTROL.** [reserved]
18. **DATA.** Contracting Party is responsible for obtaining access to the relevant data so that UChicago can access the data needed to support the Services.
19. **NOTICES.** Any notices to be given hereunder shall be sufficient if signed by the Party giving same and delivered to the appropriate addressees listed in Exhibit B in one of the following manners: (a) mailed certified mail, return receipt requested; (b) sent by expedited delivery via a nationally recognized courier service; or (c) delivered via e-mail to other Party, if the sender retains evidence of successful transmission. By such notice, either Party may change its address for future notices.

UCID: FRA002047

Notices mailed shall be deemed given on the date postmarked on the envelope. Notices sent by expedited delivery shall be deemed given on the date received by the courier, as indicated on the shipping documents. Notices sent by e-mail shall be deemed given on the date transmitted.

20. **INDEPENDENT CONTRACTOR.** For the purposes of this Agreement, each Party shall be, and shall be deemed to be, an independent contractor and not an agent or employee of the other Party. Neither Party shall have authority to make any statements, representations, or commitments of any kind on behalf of, or to take any action which shall be binding on, the other Party, except as may be expressly provided for herein or authorized by the other Party in writing.
21. **FORCE MAJEURE.** Neither Party is liable for any failure to perform as required by this Agreement if the failure to perform is caused by circumstances reasonably beyond that Party's control, without limitation, such as labor disturbances or labor disputes of any kind, accidents, failure of any governmental approval required for full performance, civil disorders or commotions, acts of aggression, acts of God, energy or other conservation measures, explosions, failure of utilities, mechanical breakdowns, material shortages, disease, theft, pandemics, epidemics or other occurrences.
22. **ASSIGNMENT.** This Agreement shall be binding upon and inure to the benefit of the Parties hereto and their respective successors and permitted assigns. Neither Party may assign this Agreement without the prior written consent of the other Party.
23. **AMENDMENT.** Amendments to the terms of this Agreement must be in writing and signed by the Parties' authorized representatives.
24. **SEVERABILITY.** If any provision of this Agreement becomes or is declared illegal, invalid, or unenforceable, the provision will be divisible from this Agreement and deemed to be deleted from this Agreement. If the deletion substantially alters the basis of this Agreement, the Parties will negotiate in good faith to amend the provisions of this Agreement to give effect to the original intent of the Parties.
25. **COUNTERPARTS.** This Agreement and any amendment to it may be executed in counterparts and all of these counterparts together shall be deemed to constitute one and the same agreement.
26. **HEADINGS.** The headings in this Agreement are solely for convenience of reference and shall not affect interpretation.
27. **ENTIRE AGREEMENT.** This Agreement represents the entire agreement and understanding between the Parties with respect to its subject matter. It supersedes all prior or contemporaneous discussions, representations, or agreements (other than agreements expressly contemplated hereunder), whether written or oral, of the Parties regarding its subject matter.
28. **SURVIVAL.** The provisions of Article ~~Error! Reference source not found.~~ through 94 and and other provisions that generally must survive to preserve the rights and obligations of each party hereunder, shall survive the expiration or termination of this Agreement

IN WITNESS WHEREOF, UChicago and Contracting Party have executed this Agreement as of the Effective Date.

[signatures on next page]

UCID: FRA002047

**THE UNIVERSITY OF CHICAGO**

**LAJOYA INDEPENDENT SCHOOL DISTRICT**

Signed by:

*Jennifer Peck*  
Digitally signed by  
Jennifer Peck  
acting on behalf of  
Jennifer A. Ponting, JD

By: 5AB1F44D83F14DE...  
Jennifer A. Ponting, JD  
Associate Vice President for Research Administration  
Date: 04-Sep-2025

By: \_\_\_\_\_  
Dr. Marcey Sorensen  
Superintendent  
Date: \_\_\_\_\_

UCID: FRA002047

## EXHIBIT A DESCRIPTION OF SERVICES

### **Scope of Work - August 2025 through December 31, 2026**

The UChicago Network for College Success (NCS) approach to professional development includes a commitment to coherence, alignment, and sustainability. NCS seeks to partner with La Joya Independent School District Schools to build the capacity of educational leaders to establish and sustain Freshman Success systems and structures that will serve all students.

### Job-Embedded Coaching (Virtual)

To support leadership development, NCS will provide job-embedded coaching to five Freshman Success Coaches, 9th grade Assistant Principals, College/Career/Military Readiness leads, identified data leads and the Coordinator of Academic Advancement. This coaching will grow their confidence and skills as change leaders and solvers of daily problems of practice.

- *Freshman Success Team Leads (4)* will receive up to 2 hours of virtual individual coaching per month for 8 months designed to build their capacity to
  - Lead regular team meetings with a focus on progress monitoring, continuous improvement, and project management
  - Coordinate efforts to improve on-track rates across multiple stakeholders
  - Create and sustain synergy in their joint effort to lead the teams
- *Assistant Principals (4)* will receive 1 hour of virtual group coaching per month for 8 months to support the conditions necessary for Freshman Success work to sustain momentum
- *College/Career/Military Readiness (CCMR) leads* will receive 1 hour of virtual group coaching per month for 8 months to build their skills for leading adult teams
- *Data leads* will receive up to 2 hours per quarter (4 total sessions) of consultation to support creation of data views that support deeper team analysis of student progress and movement to action
- *Coordinator of Academic Advancement* will receive up to 2 hours per month for 8 months of consultation to build strategy and learning arc for supporting the development of 9th grade and CCMR teams

### Site Visits (In-Person)

To reinforce virtual coaching and deepen impact, NCS will conduct in-person visits to provide professional learning, and support progress monitoring and strategic planning. A total of three site visits (total of 4 days) by two NCS Coaches will occur at the beginning, middle, and end of the school year wherein the NCS Coach will

- Facilitate professional learning
- Observe Freshman Success Team meetings
- Provide feedback on implementation
- Support monitoring of Freshman Success practices and systems
- Lead the team leads through an end-of-year reflection on progress
- Plan for the next school year

### Data for Learning and Improvement (Virtual)

Effective Freshman Success Teams engage in regular cycles of inquiry— to interrogate the multiple forms of data available to them, decide on a course of action, and monitor and adjust in response to ongoing data. NCS convenes the Data Community, a cross-school data learning community specifically for data leads who support the team's efforts.

- *Up to 7 LaJoya staff (2 data leads and 5 Freshman Success Coaches) attend NCS Data Community*

**EXHIBIT B  
NOTICES**

<b>UCHICAGO CONTACTS</b>		<b>CONTRACTING PARTY CONTACTS</b>	
<p>Name: Jennifer A. Ponting Address: Associate VP for Research Admin 6054 S. Drexel Avenue Suite 200 Chicago, IL 60637</p> <p>Telephone: Email: <a href="mailto:io-ura@uchicago.edu">io-ura@uchicago.edu</a></p>	<p align="center"><b><u>Administrative Contact</u></b></p>	<p>Name: Debra Harris Address: Coordinator of Academic Advancement 200 W. Expwy 83 La Joya, TX 78560</p> <p>Telephone: 956-323-2693 Email: <a href="mailto:d.harris2@lajoyaisd.net">d.harris2@lajoyaisd.net</a></p>	
<p>Name: Ming-Te Wang Telephone: 773.702.1219 Email: <a href="mailto:mtwang@uchicago.edu">mtwang@uchicago.edu</a></p>	<p align="center"><b><u>UChicago Leads</u></b></p>	<p>Name: Debra Harris Address: Coordinator of Academic Advancement 200 W. Expwy 83 La Joya, TX 78560</p> <p>Telephone: 956-323-2693 Email: <a href="mailto:d.harris2@lajoyaisd.net">d.harris2@lajoyaisd.net</a></p>	<p align="center"><b><u>Contracting Party Lead</u></b></p>
<p>Name: URA Post Award Specialist Address: Ref. FRA001934 University Research Administration 6054 S. Drexel Avenue Suite 200 Chicago, IL 60637</p> <p>Email: <a href="mailto:io-ura@uchicago.edu">io-ura@uchicago.edu</a> with cc to <a href="mailto:spn-award_acct@uchicago.edu">spn-award_acct@uchicago.edu</a></p>	<p align="center"><b><u>Financial Contact</u></b></p>	<p>Name: Migritt Crespo Address: Chief of Business and Administrative Services 200 W. Expwy 83 La Joya, TX 78560</p> <p>Telephone: 956-323-2000 Email: <a href="mailto:m.crespo@lajoyaisd.net">m.crespo@lajoyaisd.net</a></p>	<p align="center"><b><u>Financial Contacts</u></b></p>
<p>Name: Jennifer A. Ponting Title: Associate VP for Research Admin Address: 6054 S. Drexel Avenue Suite 200 Chicago, IL 60637</p> <p>Email: <a href="mailto:io-ura@uchicago.edu">io-ura@uchicago.edu</a></p>	<p align="center"><b><u>Authorized Official</u></b></p>	<p>Name: Melinda Flores Title: Exec. Director of College and Career Success Address: 200 W. Expwy 83 La Joya, TX 78560</p> <p>Email: <a href="mailto:m.flores25@lajoyaisd.net">m.flores25@lajoyaisd.net</a> 956-323-2000</p>	<p align="center"><b><u>Authorized Official</u></b></p>

### Certificate Of Completion

Envelope Id: 12F7F79C-51F0-4D6E-9D8D-F2126D2B4DAC	Status: Completed
Subject: Complete with Docusign: FRA002047_Wang_LaJoyalSD_Rev1_2025.09.04_ljisd.pdf	
Source Envelope:	
Document Pages: 7	Signatures: 1
Certificate Pages: 1	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Jennifer Peck
Time Zone: (UTC-08:00) Pacific Time (US & Canada)	1427 East 60th Street
	Chicago, IL 60637
	jennifer.a.peck@uchicago.edu
	IP Address: 2601:1c0:5686:5

### Record Tracking

Status: Original	Holder: Jennifer Peck	Location: DocuSign
9/4/2025 2:05:18 PM	jennifer.a.peck@uchicago.edu	

### Signer Events

Jennifer Peck  
jennifer.a.peck@uchicago.edu  
Senior Industry Contract Officer  
The University of Chicago  
Security Level: Email, Account Authentication (None)

### Signature



Signature Adoption: Uploaded Signature Image  
Using IP Address: 2601:1c0:5686:5980::1cae

### Timestamp

Sent: 9/4/2025 2:05:53 PM  
Viewed: 9/4/2025 2:06:01 PM  
Signed: 9/4/2025 2:06:09 PM

Electronic Record and Signature Disclosure:  
Not Offered via Docusign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	9/4/2025 2:05:53 PM
Certified Delivered	Security Checked	9/4/2025 2:06:01 PM
Signing Complete	Security Checked	9/4/2025 2:06:09 PM
Completed	Security Checked	9/4/2025 2:06:09 PM
Payment Events	Status	Timestamps



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**District Priority:** Priority 2 - Empowered Graduates

**Agenda Category:** Consent Item

**Item Title:** Approval of Venue Rental Services for High School Graduation Ceremonies.

**BACKGROUND:**

Approval of Venue Rental Services for High School Graduation Ceremonies

**RATIONALE:**

The quotation was processed to secure a venue for graduation ceremonies for La Joya High School, Juarez-Lincoln High School, Palmview High School, Jimmy Carter Early College High School to be held May 23, 2026.

**BUDGET:**

**Cost \$53,350.00**

**Funding Source**  
Fund 199

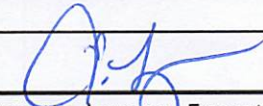
**Vendor**  
Vipers Arena LLC (Bert Odgden Arena)

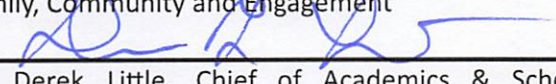
**Purchasing Mechanism**  
Quotes

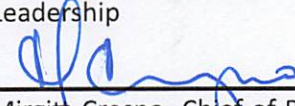
**Additional Documentation**  
Tabsheet, License Agreement

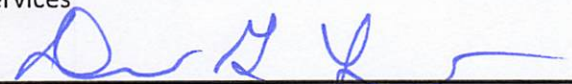
**RECOMMENDATION:**

We recommend approval of the following vendor providing the best value to the district. Two quotations were sought and only one quotation was received. Vipers Arena LLC (Bert Ogden)

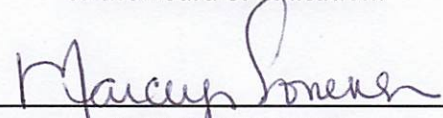
**Initiated by:**   
Ms. Annette Lozano, Executive Director for Student, Family, Community and Engagement

**Reviewed by:**   
Dr. Derek Little, Chief of Academics & School Leadership

**BF&AS Reviewed by:**   
Mirgitt Crespo, Chief of Business and Administrative Services

**Executive Cabinet Review by:**   
Dr. Derek Little, Chief of Academics & School Leadership

**Approved for Submission to the Board of Education:**



Dr. Marcey Sorensen  
Superintendent of Schools

**FW: Agreement**

---

From Claudia Zamora <c.zamora3@lajoyaisd.net>  
Date Wed 2025-10-08 1:07 PM  
To Norma Garza <n.garza7@lajoyaisd.net>

Please see email below.

Thank you,

*Claudia Zamora*

La Joya ISD  
***Secretary to the Chief of  
Academics & School Leadership***  
PHONE# 956-323-2590

**Confidentiality Notice:** This message is intended exclusively for the individual or entity to which it is addressed. This communication may contain information that is proprietary, privileged, confidential or otherwise legally exempt from disclosure. If you are not the named addressee, you are not authorized to read, print, retain, copy or disseminate this message or any part of it. If you have received this message in error, please notify the sender immediately at [c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net) and delete all copies of this message.

---

**From:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Sent:** Wednesday, October 8, 2025 11:44 AM  
**To:** Claudia Zamora <c.zamora3@lajoyaisd.net>  
**Cc:** Derek Little <d.little@lajoyaisd.net>; Joseph Niedziela <j.niedziela@lajoyaisd.net>  
**Subject:** RE: Agreement

**Important:** This email is from outside the lajoyaisd.net domain, do not click any link and do not open attachments unless you have confirmed the sender.

Assuming you all are good with the business terms (cost, etc) this is ok from legal standpoint.

Best,  
Philip

Houston, Texas 77027

T:713.554.6743 | M: 832.453.3660 | F:713.583.9668

[pdf@thompsonhorton.com](mailto:pdf@thompsonhorton.com) | [www.thompsonhorton.com](http://www.thompsonhorton.com)

CONFIDENTIALITY STATEMENT: This message and all attachments are confidential and may be protected by the attorney-client and other privileges. Any review, use, dissemination, forwarding, printing, copying, disclosure or distribution by persons other than the intended recipients is prohibited and may be unlawful. Please delete this message and any copy of it (in any form) without disclosing it. If you believe this message has been sent to you in error, please notify the sender by replying to this transmission. Thank you for your cooperation.

---

**From:** Claudia Zamora <[c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net)>

**Sent:** Wednesday, October 8, 2025 11:38 AM

**To:** Philip Fraissinet <[pfraissinet@thompsonhorton.com](mailto:pfraissinet@thompsonhorton.com)>

**Cc:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Joseph Niedziela <[j.niedziela@lajoyaisd.net](mailto:j.niedziela@lajoyaisd.net)>

**Subject:** FW: Agreement

Good Morning, on behalf of Dr. Little please give me feedback on the attached proposal. We need your feedback to be able to submit for Board Approval.

Respectfully,

*Claudia Zamora*

La Joya ISD

*Secretary to the Chief of  
Academics & School Leadership*

PHONE# 956-323-2590

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---

**From:** Claudia Zamora

**Sent:** Tuesday, October 7, 2025 10:12 AM

**To:** 'Philip Fraissinet' <[pfraissinet@thompsonhorton.com](mailto:pfraissinet@thompsonhorton.com)>

**Subject:** FW: Agreement

**Importance:** High

Good Morning please see email below.

Respectfully,

*Claudia Zamora*

La Joya ISD  
**Secretary to the Chief of  
Academics & School Leadership**  
PHONE# 956-323-2590

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**From:** Claudia Zamora  
**Sent:** Tuesday, September 30, 2025 10:48 AM  
**To:** 'Philip Fraissinet' <[pfraissinet@thompsonhorton.com](mailto:pfraissinet@thompsonhorton.com)>  
**Cc:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Joseph Niedziela <[j.niedziela@lajoyaisd.net](mailto:j.niedziela@lajoyaisd.net)>; Anna Marie Candelario <[a.candelario@lajoyaisd.net](mailto:a.candelario@lajoyaisd.net)>  
**Subject:** FW: Agreement

Good Morning, please see email below and provide me your feedback on the attached document. We need to submit for Board Approval and your feedback is required.

Respectfully,

*Claudia Zamora*

La Joya ISD  
**Secretary to the Chief of  
Academics & School Leadership**  
PHONE# 956-323-2590

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**From:** Claudia Zamora

**Sent:** Tuesday, September 23, 2025 11:11 AM

**To:** 'Philip Fraissinet' <[pfraissinet@thompsonhorton.com](mailto:pfraissinet@thompsonhorton.com)>

**Cc:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Joseph Niedziela <[j.niedziela@lajoyaisd.net](mailto:j.niedziela@lajoyaisd.net)>

**Subject:** Agreement

Good morning, on behalf of Dr. Derek Little please review the attached Agreement. The agreement is for the 2026 May High School graduations, we need to make a Purchase Order, but we need you feedback. Please let me know as soon as possible since a deposit needs to be paid to prevent loosing the date to another district. We appreciate your attention to this important matter.

Respectfully,

*Claudia Zamora*

La Joya ISD

***Secretary to the Chief of  
Academics & School Leadership***

PHONE# 956-323-2590

**Confidentiality Notice:** This message is intended exclusively for the individual or entity to which it is addressed. This communication may contain information that is proprietary, privileged, confidential or otherwise legally exempt from disclosure. If you are not the named addressee, you are not authorized to read, print, retain, copy or disseminate this message or any part of it. If you have received this message in error, please notify the sender immediately at [c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net) and delete all copies of this message.



## EVENT LICENSE AGREEMENT

This EVENT LICENSE AGREEMENT (this "Agreement") is made this day of September 12, 2025, by and between VIPERS ARENA LLC, with an address of 4900 S. 169, Edinburg, Texas 78539 ("Licensor") and La Joya ISD with an address of 200 W. Expwy 83, La Joya, Tx 78560 ("Licensee"). Licensor and Licensee may individually be referred to as a "Party" or collectively as "Parties" to this Agreement.

Accordingly, Licensor desires to grant a license to Licensee to use the Bert Ogden Arena, in accordance with the terms and conditions set forth below.

NOW THEREFORE, in consideration of the foregoing and the mutual promises, covenants and agreements contained herein, the Parties hereto, intending to be legally bound, hereby agree as follows:

### 1. LICENSE GRANT

1.1 Licensor hereby grants Licensee, upon the terms and conditions hereinafter expressed, an exclusive license to use the Bert Ogden Arena ("Licensed Premise"), during the dates and times set forth below.

1.2 In consideration for the grant of license and rights in clause 1.1, Licensee agrees to pay to Licensor the Rent Fee, Deposit, if applicable, Ticketing Fees, Variable Cost, and other specified commissions in accordance with the payment provisions of this Agreement as adjusted by amounts owing to Licensee and calculated in accordance with Ticketing (Section 9 herein).

1.3 Each Party acknowledges that:

- (a) Licensee's interest in the Venue is as a licensee only;
- (b) This Agreement does not create a tenancy; and
- (c) Licensee and Personnel must not in any way impede Vipers Arena, LLC, or its contractors in the exercise of VIPERS ARENA, LLC's rights of possession and control of the BERT OGDEN ARENA.

1.4 Licensor warrants that each of the items listed above will be in condition consistent with satisfactory playing, operation, and maintenance standards. Any modifications requested by the licensee will be their sole responsibility and must be submitted 14 days in advance. Additional requirements after the 14-day period must be requested in writing (e.g., email).

### 2. PURPOSE

2.1 The License will be used for the following purpose: La Joya Independent School District Graduations

Initials \_\_\_\_\_

3. LICENSED PREMISE

3.1 The Licensed Premise means Bert Ogden Arena but excluding those restricted areas below:

- a. Those parts of the Bert Ogden Arena used by Vipers Arena, LLC or Licensor for administrative purposes;
- b. Those areas which are the subject of a lease to third parties or those areas which are subject to other rights of exclusive use granted to third parties (provided that such use shall not interfere with Licensee's rights granted herein);
- c. Plant rooms and computer control rooms;
- d. Bert Ogden Arena Hospitality Areas;
- e. Club Members' seating, dining rooms and bars;
- f. Service corridors and machinery lofts;
- g. The roof and roof structure of Bert Ogden Arena, unless approved by Vipers Arena, LLC;
- h. Any catering storage, preparation, administration, or other catering areas;
- i. Emergency services and security areas;
- j. Bert Ogden Arena control areas;
- k. Box office and handling large sums of money for administrative purposes;
- l. Car parking spaces in excess of those made available to Licensee;
- m. Any other areas determined by Vipers Arena, LLC from time to time acting reasonably.

4. LICENSE TERM

4.1 Licensee shall have access to, and use of, the Bert Ogden Arena the following days:

**Date TBD - Practice Day**

**May 23, 2026 Graduation – 5 Total**

Licensee's right of access is subject to satisfactory compliance with the terms of this Agreement.

5. LICENSE FEE

5.1 Licensee agrees to pay Licensor items listed below:

- a. Practice Day – Date TBD= \$4,500
- b. Event Day Rental Fee at \$47,500.00 per day x 1 =
- c. Total: \$52,000

- i. House Staff;
- ii. Ushers and Ticket Takers
- iii. Box Office;
- iv. Security;
- v. Operations/Housekeeping.

- a. All facility rental fees, utilities including but not limited to electricity, gas, lighting, water, heating, ventilation, air conditioning, hot and cold-water facilities;
  - i. Licensor shall provide sufficient and qualified personnel for each and all the foregoing jobs and/or positions.

Initials \_\_\_\_\_

- ii. Licensor shall have all personnel necessary to provide the services for the Event outlined in this Section 5.1(c) in place no later than two (2) hours prior to the commencement of the Event.
  - iii. Licensee agrees to pay the cost of \$45 /HR to employ any additional uniformed and licensed peace officers required for the Event (if applicable).
- b. Licensee shall be responsible for equipment rental including but not limited to fencing, event flooring and turf protection, barricading, portable restrooms, staging, equipment materials, labor, stagehands, stage carpenters, electricians, electrical operators, and any other labor as necessary and/or required by artist rider.

5.2 Should Licensee require additional services, accommodations, or materials other than those agreed upon in cost estimate for the Licensed Premise, provided by Licensor, such as any equipment rented from a third-party supplier or special labor requests, Licensee agrees to pay cost plus fifteen percent (15%) as agreed to by the Parties for additional services. Total balance owed for additional services is due to the Licensor prior to commencement of the event.

5.3 To the extent that any other additional services or equipment not requested by Licensee are reasonably required by Licensor for the Event, Licensor shall provide commercially reasonable notice and an itemized breakdown to Licensee of any additional costs, fees, or expenses pertaining to such additional services or equipment, provided that such additional costs, fees, or expenses exceed \$500, and Licensee shall only be obligated to pay such additional costs, fees, or expenses above \$500 that it has approved in writing (e.g. email) in advance.

## 6. NON-REFUNDABLE DEPOSIT

6.1 A non-refundable deposit in the amount of Five Thousand and NO/100ths (\$5,000.00) Dollars is due and payable to Licensor upon execution of this Agreement. Such deposit shall be credited to the Base Rental Fee at settlement. Licensee shall not be entitled to payment of any interest whatsoever on the deposit paid to Licensor.

## 7. GENERAL OBLIGATIONS

7.1 Licensee must:

- (a) Stage the Event at the Bert Ogden Arena during the Event strictly in accordance with the terms and conditions of this Agreement;
- (b) Have its third-party vendors ensure Equipment complies with and has any relevant certification according to relevant rules and regulations, is fit for purpose, safe and secure, and will take all reasonable steps to have its Equipment vendors ensure that the Equipment is free from defects in materials, design, workmanship, and installation;
- (c) Ensure Personnel are properly qualified under any applicable law (or relevant professional body) and have obtained the relevant permission from applicable authorities to supply Licensee Services;
- (d) Supply all Licensee Services with due care and skill;
- (e) Promptly notify Vipers Arena, LLC in writing after becoming aware of any material damage to the Bert Ogden Arena or serious injury to anyone at the Bert Ogden Arena;

Initials \_\_\_\_\_

- (f) Pay the cost of repair of any damage caused to the Venue as a result of Licensee's (including Personnel and Service Providers) access or supply of Licensee Services or the actions of patrons, except for normal wear and tear as shall be reasonably determined by Bert Ogden Arena;
- (g) Not engage, and must ensure that Personnel do not engage, in any unbecoming conduct or reputation of Vipers Arena, LLC, the site, the Bert Ogden Arena or any of Vipers Arena, LLC partners;
- (h) Obtain and comply with all applicable permits, licenses, and authorizations, including display signage, play music and undertake public performances; and
- (i) Comply with and ensure its Personnel comply with:
  - i. All applicable standards, awards, laws, regulations, (including workplace health and safety, accessibility, consumer protection laws, such as the Personal Data Protection Act 2012 (No 26 of 2012) and related subsidiary legislation, as amended from time to time;
  - ii. All directions of Vipers Arena, LLC, and Contractors within the scope of this Agreement.

J. La Joya ISD is responsible for: Catering, Production, Stagehands and any additional lights and/or professional sound system

#### 7.2 Each Party Must:

- (a) Ensure that the Event is carried on in a manner which is safe, responsible, professional, and competent having regard to their respective obligations under this Agreement;
- (b) Not make any defamatory, derogatory, or offensive comments in relation to the other Party or the Bert Ogden Arena, Vipers Arena, LLC, or the Event;
- (c) Ensure its Designated Contacts meet regularly with the other Party's Designated Contacts to discuss the performance of this Agreement, including any planning updates, issues, or opportunities;
- (d) Provide information in their possession or control that the other Party may reasonably require in order to comply with its obligations under this Agreement;
- (e) Keep adequate records of sufficient detail to enable its compliance with this Agreement to be verified, including event settlements, invoices, work orders and returns.

#### 8. USE OF PREMISE

8.1 Licensee is responsible for the safe conduct of the Event and Licensee's safe and proper use of the Bert Ogden Arena, its facilities and equipment.

8.2 Licensee acknowledges and agrees that:

- (a) The Bert Ogden Arena consists of multiple venues and those other parts of the Bert Ogden Arena outside of the Licensed Premise or other venues or areas of the Bert Ogden Arena, may be used by Vipers Arena, LLC, another Licensee or third party during the Licensed Period for preparation for or conduct of events, functions, training, or activities other than the Event. Vipers Arena, LLC will use its reasonable endeavors to ensure that these activities will not affect the preparation and, or running of the Event but is not liable for any interference with the Event or loss or damage as a result of such other events or activities, save if the interference is directly caused by Vipers Arena, LLC or its Contractors;

Initials \_\_\_\_\_

- (b) In order for the Bert Ogden Arena to operate as efficiently as practicable, it will be necessary for the use or availability of services and facilities at the Bert Ogden Arena to be shared and scheduled by Bert Ogden Arena, including entrances, exits, truck ramps, receiving areas, marshalling areas, storage areas, passenger or freight elevators, and concession area;
- (c) Sound level limits and lighting requirements shall be as specified by the Vipers Arena, LLC and it is wholly liable for any breach of those requirements;
- (d) Licensee acknowledges that it has conducted a thorough inspection and assessment of the Bert Ogden Arena and has full knowledge of the actual state and condition of the Bert Ogden Arena, including equipment, seating arrangements and capacity, lighting, acoustics, audio and video equipment and signage infrastructure, as of the date of such inspection and assessment. Vipers Arena, LLC makes no representation and gives no warranty regarding the suitability of the Bert Ogden Arena, its compliance with any applicable laws relating to the Bert Ogden Arena or for any aspect of the Permitted Use; and
- (e) Vipers Arena, LLC reserves all rights and opportunities not expressly granted to Licensee in this Agreement.

## **9. TICKETING**

- 9.1 Ticket Sales Rights; Exclusivity:** Public performances offering tickets sold to the public for general admission and/or reserved seating will be sold exclusively through the Bert Ogden Arena ticketing service. The Licensor will act as the exclusive seller of all tickets for the sellable capacity for every event via any and all means and methods, including on the internet, by telephone, computer, outlets, presales, VIP Packages, upsells, or by any other means of distribution, whether existing now or at any time in the future. Licensee shall ensure that the entire sellable capacity for every event shall be made available for distribution at the facility box office and the ticketing system.
- a. **No Third Party Systems or Services:** LICENSEE shall not directly or indirectly use, sponsor, promote, advertise, authorize or permit the use of any third party that promotes, engages in or facilitates, the sale, resale or issuance of tickets.
  - b. **Cancelled events; Refunds:** In the event that any Attraction for which the Bert Ogden Arena sold tickets via a computer ticketing service is cancelled, postponed, or modified (e.g., substitute acts) for any reason (each, a "Cancelled Event"), the Account balance shall be held and made available for distribution to ticket Purchasers entitled to refunds for Tickets for cancelled Events.
  - c. **Technical/Production holds:** A minimum of three (3) days prior to the on sale date, the Box Office needs to be informed of any seats that will be used for technical or production reasons and therefore should not be included in the seat inventory available for sale to the general public. This includes, but is not limited to: seats removed for soundboard equipment, seats removed for the addition of an orchestra pit or staging, or seats that provide an unpleasant view due to staging configurations.

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- d. **Accessible Seating:** To comply with Americans with Disabilities Act, the Box Office will make available 81 spaces( 36 plus one for every 200 people or fraction thereof, over 5,000) which are available by wheelchair and allow for one companion seat to accompany the accessible space.
- e. **Complimentary Tickets (If Applicable):** The Box Office will issue complimentary tickets, as requested, only with written approval as authorized by the Client. A maximum of 10% of the net capacity of the event will be issued If the allotted complimentary ticket limit has been met, any additional tickets that are requested must be approved by the Director.
- f. **Licensee shall provide complimentary ticket request a minimum of 24 hours prior to pick up.**
- g. **Credit Card Fee (If Applicable):** 3.50% of face value including all facility fees on the gross ticket price, not including fees on all phone and internet tickets sold through the ticketing system
- h. **Consumer Charges:**
  - i. **Facility Fee (If Applicable):** A \$3.00 facility fee will be added to the face value of each ticket on all ticket sales.
  - ii. **Parking Fee (If Applicable):** A \$2.00 parking fee will be added to the face value of each ticket on all ticket sales.
  - iii. **Box Office Fee (If Applicable):** 3.00% of the face value not including Facility Fee and Parking Fee on the gross ticket price for all box office transactions. Box Office Fee is capped at \$3,000.
  - iv. **Online Sales (If Applicable):** A consumer convenience fee is added to all tickets for online sales.
  - v. **Order Processing Fee (If Applicable):** \$3.50 per order on all phone and internet orders.

## **10. BROADCASTING**

- 10.1** It is expressly understood and agreed that Licensee shall retain all rights to broadcast the Event by radio, internet, television, and video recording rights, including, without limitation, the right to produce a video (or recording of any type whatsoever, including a video for resale purposes) composed in whole or in part of the Event's activities. Licensee will be responsible for all approved Bert Ogden Arena related broadcast production expenses not paid by a broadcast production company. If the Event is to be broadcast or recorded by any and all means, for national and international audio, audio-visual and/or visual distribution, Licensee will be exclusively

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responsible, at its own cost, for the provision of the broadcast service solution at the Bert Ogden Arena for the Event.

10.2 If the Event is to be broadcasted, Licensee shall provide Licensor with television feed at the Bert Ogden Arena to allow Bert Ogden Arena to transmit live images of the Event on the television monitors and video screens within the venue.

## **11. SETTLEMENT**

11.1 Onsite upon conclusion of the Event (or each session of the Event, if applicable), Licensor and Licensee shall conduct a settlement respecting all items of income and expense which are the subject of this Agreement. At such settlement, Licensor and Licensee shall account to the other for all items of income and expense which are the subject of this Agreement and make payment to the other (if applicable) of any and all sums due to the other in accordance with this Section. Settlement will be paid within five (5) business days of the Event by check or wire transfer.

11.2 In order for settlement checks to be processed, Licensee must sign the final settlement and provide a valid copy of W9 for payment. The Licensor will automatically deduct (a) unpaid venue services preapproved or requested by Licensee and rendered by Licensor (b) state taxes (c) box office and ticketing charges (d) credit card charges (e) any amounts paid or retained for third parties, including but not limited to catering, advertising, or production of engagement. If chargebacks are incurred, the Licensor may bill the Licensee for the returned amount plus any fees levied by the merchant processor.

## **12. ADVERTISING**

12.1 Licensee, at its expense, shall provide the necessary personnel to, and shall use its reasonable best efforts to, market and promote the Event.

- a. All advertisements for the Event shall be developed by Licensee (including, but not limited to, all advertising publicity material, promotions material, press releases, posters, flyers, and handbills).
- b. Without the prior written approval of Licensor, which approval may be withheld in Licensor's sole discretion, Licensee shall not permit any Event related banner, signage, advertisement, or promotional announcement to be posted or made within or outside the Bert Ogden Arena grounds. At no time should any banner, signage, advertisement, or promotional announcement conflict with any exclusive sponsor of the Bert Ogden Arena.
- c. Licensee shall have the right to sell Event-specific advertising in the Bert Ogden Arena for the License Term and retain all proceeds related to such sale. No such advertising shall be permitted to cover any permanent signage at or within the Arena. Licensee agrees that it shall not sell any advertising that conflicts with any exclusive advertising or sponsorship agreements held by Licensor without the prior written consent of Licensor. Licensor agrees that such consent shall not be unreasonably withheld, conditioned, or delayed. Licensor agrees to Advertise the Event on non-competing events.

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- d. Licensee shall make mention of the name of the Bert Ogden Arena as the site of the Event in connection with any advertising or promotion thereof. All promotional materials shall contain the standard Bert Ogden Arena name and logo. However, Licensor must approve all such uses of the Bert Ogden Arena name and any images or likenesses of the facility prior to dissemination of any promotional materials, which approval shall not be unreasonably withheld, conditioned, or delayed.
- e. If Licensee seeks the assistance of Licensor with respect to group sales, sponsorship sales, advertising sale or revenue producing services for the Event, Licensee shall pay Licensor a mutually agreed upon fee.

### **13. COMMERCIAL RIGHTS**

13.1 Vipers Arena, LLC has the exclusive right (including the right to sub-license the right) to sell, supply, distribute or license in the Bert Ogden Arena and on site at all times (including during the Event):

- a. Tickets in accordance with Section 9;
- b. Bert Ogden Arena hospitality areas;
- c. Rights in relation to Bert Ogden Arena Membership, including rights in accordance with Hospitality Suite and Executive Suite sales and revenue from suite ticketing sales;
- d. All Pouring Rights and other food and beverage (whether alcoholic or not) and catering services, including for Patrons, Executive Suites licensees, Bert Ogden Arena Members and Event Partners through Catering Contractor; and
- e. All other products and services unless agreed to the contrary to Licensee.

### **14. CONCESSIONS**

a. **Food and Beverage**

Licensor specifically reserves to itself, and to its assigned or designated concessionaires and agents, the right to sell, and proceeds from the sale of, food, refreshments and beverages, parking privileges, novelties, and all other concessions at the Event. Licensee shall not sell or distribute, whether or not on a complimentary basis, any food, beverage or other merchandise and shall have no right to operate a concession during the Event, without obtaining Licensor's prior written approval.

b. **Merchandise**

Licensee shall have the right to sell merchandise in connection with the Event, such as programs, novelties, clothing, and the like. Licensee, at its expense, shall operate, or at its option, contract with a third party to operate, merchandise sales at the Arena for the Event. The cost of all merchandise inventories and merchandise sold shall be Licensee expenses. Concessions, including programs, Licensor, or persons designated by it, shall sell merchandise at mutually agreed-upon prices, and all proceeds from the sale thereof, after deduction of applicable taxes and city licenses and inspection charges, shall be divided ninety percent

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(90%) to the Licensee and thirty percent (10%) to Licensor. Prior to the commencement of the Term, Licensee shall deliver, or cause to be delivered, all souvenirs and merchandise to be sold by Licensor hereunder.

c. Parking

Licensor shall provide Licensee with adequate parking for the Event.

**15. INSURANCE**

15.1 Licensee shall, at its own expense, secure, purchase, and deliver to Licensor not less than ten (10) days prior to the commencement of the Event, a certificate of insurance to maintain during the License Term and any reasonable time before and after the License Term that it takes to prepare the premises for the Event and removal of equipment, personnel, and guests:

- A. A comprehensive general liability insurance policy, including public liability and property damage, covering its activities hereunder, in an amount of Two Million Dollars (\$2,000,000) for bodily injury and One Million Dollars (\$1,000,000) for property damage, including blanket contractual liability, independent contractors, and products and completed operations;
- B. Comprehensive automotive bodily injury and property damage insurance in form acceptable to Licensor for business use covering all vehicles operated by Licensee, its officers, directors, agents and employees in connection with its activities hereunder, whether owned by Licensee, Licensor, or otherwise, with a combined single limit of One Million Dollars (\$1,000,000) (including an extension of hired and non-owned coverage); and
- C. Licensor shall be named as additional insured to the policies outlined in Sections 15.1(a) and 15.1(b).

15.2 Limitations on Licensee Insurance. Notwithstanding the provisions above in this Section, Licensor acknowledges that Licensee is an agency of the State of Texas and has only such authority to obtain insurance from third parties as is granted to Licensee by state law or as may be reasonably implied by such law. Notwithstanding any provision in this Section 15 to the contrary, Licensee shall have no obligation under this License to obtain policies of insurance and shall have the right, in Licensee's sole discretion, to determine whether Licensee will maintain policies of insurance, operate programs of self-insurance, or utilize any other program of risk-protection in connection with Licensee's operations.

a. **Liability Insurance.** Licensor acknowledges that because Licensee is an agency of the State of Texas, liability for the tortious conduct of the agents and employees of Licensee (other than the medical liability of medical staff physicians) or for injuries caused by conditions of tangible state property is provided for solely by the provisions of the Texas Tort Claims Act, Texas Civil Practice and Remedies Code, Chapter 101, as amended from time to time.

b. **Workers Compensation Insurance.** Workers compensation insurance coverage for employees of Licensee will be provided by Licensee as mandated by the provisions of Texas Labor Code, Chapter 503, as amended from time to time.

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**D. EVENT CANCELLATION**

**16.1** For the purposes of this clause, a reference to Cancel or Cancellation includes cancellation by reason of the non-attendance or non-performance of Participants for the Event (not itself the result of a Force Majeure Event) or by reason of a Force Majeure Event.

If Licensee wants to Cancel the Event, it must provide LICENSOR with written notice and the following shall apply:

- a. All deposits made to Licensor for base rental are forfeited, except if the Cancellation is the result of Licensor's breach of this Agreement or a Force Majeure Event;
- b. Licensee must publicize and notify all stakeholders of the Cancellation of the Event, provided that Licensee and Licensor shall mutually agree to the timing of the public announcement of the Cancellation as it will affect charges and fees;
- c. Refund the price paid for Tickets to Ticket purchases;
- d. Engage such additional staff as are necessary to deal with refunds;
- e. Licensee must pay the agreed upon Ticketing Activation Fee to facilitate these refund procedures;
- f. Licensee has no rights against any unclaimed refunds from the Event account.

**E. FORCE MAJEURE**

**17.1** If a Party is wholly or partially precluded from complying with its obligations under this Agreement by anything outside that Party's reasonable control, including acts of God, pandemics, epidemics, fire, flood, lightning, abnormally inclement weather, riots, terrorism, government order or intervention, strike, lockout or other industrial action, failure or shortage of public utilities (each a "Force Majeure Event"), then that Party's obligations under this Agreement will be suspended for the duration of delay arising out of the Force Majeure Event.

**17.2** As soon as possible after a Force Majeure Event arises, the affected Party must notify the other Party of the nature of the Force Majeure Event and the extent to which the affected Party is unable to perform its obligations under this Agreement. The affected Party must use its reasonable endeavors to work around or overcome the effect of the Force Majeure Event and must recommence the performance of its obligations as soon as possible without delay after the Force Majeure Event has ceased to exist. In the event that either Party's performance of its obligations under this Agreement is prevented entirely or indefinitely, either Party may terminate this Agreement and neither Party shall have any ongoing obligation(s) to the other Party, provided that Licensor shall return any amounts previously paid by Licensee and unused as of the termination date, less any actual, reasonable, and non-refundable Licensor expenses, with an accounting to be presented to the Licensee.

**F. INDEMNITY**

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18.1 To the extent allowed by the law and the constitution of the State of Texas, each Party (the "Indemnifying Party") shall indemnify the other Party (the "Indemnified Party") for any and all losses, liabilities, claims, damages, and expenses (including reasonable costs of investigation and attorneys' fees) occurring in, on, or at the Bert Ogden Arena before or during the Event if caused by any of the following:

- a. The willful non-compliance of the Indemnifying Party with any and all federal, state, local, and municipal regulations, ordinances, statutes, rules, laws, constitutional provisions, and common laws applicable to performance of this Agreement and/or activities at the Bert Ogden Arena;
- b. Any unlawful or negligent act by the Indemnifying Party or its officers, directors, agents, employees, subcontractors, or licensees;
- c. The material breach or default by the Indemnifying Party or its officers, directors, agents, or employees of any provision of this Agreement; or
- d. Any events that arise out of the standard use of premises for Licensee's events.

**G. REPRESENTATIONS AND WARRANTIES**

19.1 Each Party hereby represents and warrants to the other Party, and agrees as follows:

- a. It has the full power and authority to enter into this Agreement and perform each of its obligations hereunder;
- b. It is legally authorized and has obtained all necessary regulatory approvals for the execution, delivery, and performance of this Agreement; and
- c. No litigation or pending or threatened claims of litigation exists that adversely affects its ability to fully perform its obligations hereunder or the rights granted by it to the other Party under this Agreement.

**H. COMPLIANCE WITH LAWS, RULES AND REGULATIONS**

20.1 Licensee shall comply with all Federal, State, Hidalgo County and City of Edinburg laws and ordinances, as well as all rules and regulations provided by Licensor to regulate behavior at the Arena. Licensee and its employees and agents shall observe all posted signs on the Arena premises at all times. Anyone who violates or persists in violating any such laws, ordinances, rules or regulations may, at Licensor's discretion, be removed from the Arena premises.

20.2 Licensee shall comply fully with any and all federal, state, local, and municipal intellectual property statutes, laws, regulations, ordinances, rules, constitutional provisions, common laws, and rights of others in any copyrights or other intellectual property rights applicable to Licensee's activities at the Arena, including, without limitation, compliance with any licenses for the use of musical works and other matters protected by intellectual property rights of others. Specified rent does not include copyright, royalty, or intellectual property fees payable to third parties.

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Licensee specifically takes responsibility for reporting and remittance of such fees to appropriate licensing agencies, including but not limited to ASCAP, BMI, or SESAC.

**I. LICENSES AND PERMITS**

21.1 Except as otherwise expressly provided under this Agreement, Licensee shall be responsible for paying all required taxes, excise fees, permits or license fees required by any governmental authority to conduct the Event.

**J. DEFAULT AND TERMINATION**

**22.1 Default by Licensee**

Licensee shall be in default under this Agreement if any of the following occur: (i) Licensee fails to pay any amount due hereunder (including, without limitation, the Licensee Fee) and/or (ii) Licensee or any of its officers, directors, employees or agents fails to perform or fulfill any other term, covenant, or condition contained in this Agreement and Licensee fails to commence a cure thereof within fourteen (14) business days after Licensee has been served with written notice of such default, or immediately to the extent that such default occurs within ten (10) days of the Event.

**22.2 Default by Licensor**

Licensor shall be in default under this Agreement if Licensor or any of its officers, directors, employees or agents, fails to perform or fulfill any term, covenant, or condition contained in this Agreement and Licensor fails to commence a cure thereof within fourteen (14) business days after Licensor has been served with written notice of such default, or immediately to the extent that such default occurs within ten (10) days of the Event.

**K. MISCELLANEOUS**

23.1 To the extent allowed by the law and the constitution of the State of Texas, all information contained in or relating to this Agreement is "Confidential Information". Both Parties recognize the Confidential Information is proprietary to both Parties and integral to their successful business operations. Both Parties agree that they will not, without the prior written consent of the other Party, disclose any such Confidential Information of the other Party to any person other than the receiving Party's employees, attorneys, accountants, or financial advisors, or utilize any such information for any purpose other than related to this Agreement. Both Parties will be liable for any non-permitted disclosure by its employees, attorneys, accountants, or financial advisors.

23.2 This Agreement shall be governed by and construed in accordance with the laws of the State of Texas, including §51.9335(h) of the Texas Education Code, without regard to principles of conflicts of laws.

23.3 To the extent allowed by the law and the constitution of the State of Texas, any controversy or claim arising out of or relating to this Agreement, or its alleged breach shall be settled by binding confidential arbitration in Hidalgo County, Texas in accordance with the Commercial Arbitration Rules of the American Arbitration Association ("AAA"), and judgment on the award rendered by the arbitrator may be entered by any court having jurisdiction thereof. The arbitrator shall be

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selected by mutual agreement of the Parties. If the Parties fail to reach agreement upon the appointment of an arbitrator within thirty (30) days following receipt by one Party of the other Party's notice of desire to arbitrate, the arbitrator shall be selected from a list or lists of persons submitted by the AAA. The selection process shall be that which is set forth in the AAA Commercial Arbitration Rules then prevailing.

- 23.4 This Agreement sets forth the final and complete understanding of the Parties with respect to the subject matter hereof and supersedes any and all prior discussions and agreements, whether oral or written, between the Parties relating to the subject matter hereof. In entering into this Agreement, each Party acknowledges that it is not relying on any representation or statement not expressly contained within this Agreement. It is further agreed that the rights, interests, understandings, agreements and obligations of the respective Parties pertaining to the subject matter of this Agreement may not be amended, modified or supplemented in any respect except by a subsequent written instrument evidencing the express written consent of each of the Parties duly executed by the Parties. Any terms inconsistent with or additional to the terms set forth in this Agreement which may be included with a purchase order, acknowledgment, invoice, etc., of either Party shall not be binding on the other Party hereto unless agreed to in writing by the Parties.
- 23.5 If any provision or a portion of any provision of this Agreement is held to be unenforceable or invalid by a court of competent jurisdiction, the validity and enforceability of the enforceable portion of any such provision and/or the remaining provisions shall not be affected thereby.
- 23.6 This Agreement shall be binding upon, and shall inure to, the benefit of the successors and assigns of Licensor and Licensee.
- 23.7 Licensor and Licensee shall each be and remain an independent contractor with respect to all rights and obligations arising under this Agreement. Nothing herein contained shall make, or be construed to make, Licensor or Licensee a partner of one another, nor shall this Agreement be construed to create a partnership or joint venture between and of the Parties hereto or referred to herein.
- 23.8 Whenever the context shall so require, the singular shall include the plural, and the plural shall include the singular.
- 23.9 The failure of any Party to enforce any of the provisions of this Agreement, or any rights with respect hereto, or the failure to exercise any election provided for herein, will in no way be considered a waiver of such provisions, rights, or elections, or in any way affect the validity of this Agreement. The failure of any Party to enforce any of such provisions, rights, or elections will not prejudice such Party from later enforcing or exercising the same or any other provisions, rights, or elections which it may have under this Agreement.
- 23.10 Neither this Agreement nor any of the rights or obligations hereunder may be assigned or transferred in any manner whatsoever by Licensee without the prior written consent of Licensor.
- 23.11 Any notice, consent, or other communication given pursuant to this Agreement shall be in writing and shall be effective either (i) when delivered personally to the Party for whom

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intended, (ii) upon delivery by an overnight courier service that is generally recognized as reliable, and the written records maintained by the courier shall be prima facie evidence of delivery, or (iii) on delivery by certified or registered mail, return receipt requested, postage prepaid, as of the date shown by the return receipt; in any case to such Party as set forth below or as a Party may designate by written notice given to the other Party in accordance herewith.

If to Licensor: Hondo Candelaria as agent for  
VIPERS ARENA LLC dba Bert Ogden Arena  
4900 S. i69 C  
Edinburg, Texas

With a copy to: Alonzo Cantu  
5221 N. McColl  
McAllen, Texas 78501

If to Licensee: La Joya ISD  
200 W. Expwy 83  
La Joya, 78560

23.12 This Agreement may be executed in any number of counterparts by e-mail or facsimile, each of which shall be deemed an original, and all of which will constitute together a single document.

23.13 Licensor is aware that there may be constitutional and statutory limitations on the authority of Licensee, as an agency of the State of Texas, to enter into certain terms and conditions of this Agreement, including, but not limited to, those terms and conditions relating to liens La Joya ISD's property; disclaimers and limitations of warranties; disclaimers and limitations of liability for damages; waivers, disclaimers and limitations of legal rights, remedies, requirements and processes; jury waivers; limitations of periods to bring legal action; granting control of litigation or settlement to another party; liability for acts or omissions of third parties; payment of attorneys' fees; dispute resolution; indemnities; insurance requirements; and confidentiality (collectively, the "Limitations"), and terms and conditions related to the Limitations will not be binding on Licensee except to the extent authorized by the law and constitution of the State of Texas. Nothing in the Agreement shall be construed as a waiver by Licensee or the State of Texas of sovereign immunity, or any other immunities, from suit or from liability that Licensee or the State of Texas may have by operation of law.

Initials \_\_\_\_\_

IN WITNESS WHEREOF, this Agreement has been duly executed by the Parties hereto as of the day and year first written above.

LICENSEE:

LA Joya ISD

\_\_\_\_\_

Date: \_\_\_\_\_

LICENSOR:

Vipers Arena, LLC

\_\_\_\_\_

Alonzo Cantu, Managing Member

\_\_\_\_\_

Alejandro Candelaria, President

Date: 10.15.25

Initials \_\_\_\_\_

**La Joya Independent School District  
Venue Rental Services for High School Graduation Ceremonies**

	<b>Supplier</b>	<b>QTY</b>	<b>Bert Ogden Arena Edinburg, TX</b>	<b>Payne Arena Hidalgo , TX</b>
1	Arena rental fee for high school graduation ceremonies for Juarez-Lincoln High School, La Joya High School, Palmview High School, Jimmy Carter Early College High School and Thelma Salinas Early College High School to be held on May 23, 2026	1	47,500.00	No quotes submitted
2	Non-Refundable Deposit	1	Included	No quotes submitted
3	Practice Day/ Set up Day - TBD	1	4,500.00	No quotes submitted
4	Load In Day	1	Included	No quotes submitted
5	Cleaning and Janitorial Services Per Ceremony	5	Included	No quotes submitted
6	Change over crew	1	Included	No quotes submitted
7	A/V Tech/ Cameras	4	Included	No quotes submitted
8	EMS	5	Included	No quotes submitted
9	Confetti Cleanup Fee	5	500.00	No quotes submitted
10	Video Graphers	2	850.00	No quotes submitted
	<b>Total:</b>		<b>\$53,350.00</b>	

---

**Subject: Request for Quote – Venue Rental Services for High School Graduation Ceremonies**


---

From Norma Garza <n.garza7@lajoyaisd.net>

Date Mon 9/8/2025 11:43 AM

To hcandelaria@ggergy.com <hcandelaria@ggergy.com>

Cc Ana Laura Pena <a.pena3@lajoyaisd.net>

 2 attachments (337 KB)

Quotation\_Form\_\_Venue Graduation 5-23-25 pg 2.pdf; Quotation\_Form for Venue for Graduation 5-23-26 pg 1.pdf;

Mr. Hondo Candelaria (hcandelaria@ggergv.com)

**Bert Odgen Arena**

4900 S. 169

Edinburg, Texas 78539

***Subject: Request for Quote – Venue Rental Services for High School Graduation Ceremonies***

Good morning, Mr. Candelaria

It is that time of year as we prepare for next year's high school graduations. We are kindly requesting quotes as required through our Purchasing Department.

Please see the attached document requesting quotations for venue rental services for our upcoming High School Graduation Ceremonies.

When submitting your quotation, please include your Event License Agreement along with your proposal for our review.

Thank you for all your help to this request.

Best regards,  
Norma Garza  
Deputy Chief Secretary  
Academic Advancement & School Performance  
La Joya ISD



*La Joya Independent School District*

**NORMA LINDA GARZA**

**SECRETARY TO THE DEPUTY CHIEF  
ACADEMIC ADVANCEMENT & SCHOOL PERFORMANCE**

**Address: 200 W. Expressway 83  
La Joya, Texas 78560**

 Office Telephone number:  
**956-323-2560**

 Office Email:  
**[n.garza7@lajoyaisd.net](mailto:n.garza7@lajoyaisd.net)**



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## LA JOYA INDEPENDENT SCHOOL DISTRICT QUOTATION FORM

**Campus/Department:** Academic Advancement & Schol Performance

**Address:** 200 W. Expressway 83

**City/State/Zip:** La Joya, Texas 78560

**Quotations shall be F.O.B. destination: La Joya ISD, La Joya, TX and shall include delivery and packing costs. Quotations will only be accepted by the following deadline:**

**Quotation Deadline Date:** 09/12/25 **Time:** 12:00 p.m.

**Any quotations received past the deadline will be disqualified.**

Quotations shall be either e-mailed to NormaLindaGarza (e-mail address) or faxed to (956) N/A. A follow-up call is required by participating vendors to ensure that quotation was received. Please call Norma Garza at (956) 3263-2560 to verify that quotation submittal was received. Quotation shall be submitted using this form.

Expected delivery of items in this quotation is \_\_\_\_\_ business days from issuance of *Purchase Order* to vendor. This is only a quotation and no goods or services shall be provided without an official La Joya ISD *Purchase Order*. *La Joya ISD will not be responsible for payment on purchases made without a purchase order. Please note that if merchandise is not available, back orders are not allowed. Also, note that items to be procured are contingent upon District need and funding. La Joya ISD reserves the right to accept or reject any or all quotations received.*

Note: This quotation will be awarded as:  Line Item  All/None Group Basis

ITEM #	QTY	BRAND/MODEL	DESCRIPTION	UNIT PRICE	EXTENSION
1	1		Arena Rental Fee for High School graduation ceremonies for Juarez-Lincoln High School, La Joya High School, Palmview High School, Jimmy Carter Early College High School to be held May 23, 2025		
2	1		Non-Refundable Deposit		
3	1		Practice Day / Set up Day - TBD		
4	1		Load in Day		
5	5		Cleaning and Janitorial Services per Ceremony		
6	1		Change Over Crew		
7	4		A/V Tech/Cameras		
8	5		EMS		
				<b>TOTAL</b>	

Please specify brand/model by the respective item if quoting an alternate.

Indicate number of business days to ship items after receipt of Purchase Order: \_\_\_\_\_

Please note: Quotation must be signed; otherwise, it will be disqualified.

\_\_\_\_\_  
Signature of Company Official Authorizing Quotation

\_\_\_\_\_  
Print Name of Company Official

\_\_\_\_\_  
Date

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip Code: \_\_\_\_\_

Telephone No.: \_\_\_\_\_

Fax No.: \_\_\_\_\_

e-Mail: \_\_\_\_\_

<b>*** FOR LJISD USE ONLY ***</b>	
Date Received:	_____
Time Received:	_____ AM / PM
Received by:	_____
Verified by (Dept. Head):	_____



**LA JOYA INDEPENDENT SCHOOL DISTRICT  
QUOTATION FORM**

**Campus/Department:** Academic Advancement & Schol Perofrmance  
**Address:** 200 W. Expressway 83  
**City/State/Zip:** La Joya, Texas 78560

**Quotations shall be F.O.B. destination: La Joya ISD, La Joya, TX and shall include delivery and packing costs. Quotations will only be accepted by the following deadline:**

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Note: This quotation will be awarded as:  Line Item  All/None Group Basis

ITEM #	QTY	BRAND/MODEL	DESCRIPTION	UNIT PRICE	EXTENSION
9	5		Confetti Cleanup Fee		
10	2		Videographers		
				<b>TOTAL</b>	

Please specify brand/model by the respective item if quoting an alternate.

Indicate number of business days to ship items after receipt of Purchase Order: \_\_\_\_\_

Please note: Quotation must be signed; otherwise, it will be disqualified.

Signature of Company Official Authorizing Quotation \_\_\_\_\_ Print Name of Company Official \_\_\_\_\_ Date \_\_\_\_\_

Company Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City/State/Zip Code: \_\_\_\_\_  
 Telephone No.: \_\_\_\_\_  
 Fax No.: \_\_\_\_\_  
 e-Mail: \_\_\_\_\_

**\*\*\* FOR LJISD USE ONLY \*\*\***

Date Received: \_\_\_\_\_  
 Time Received: \_\_\_\_\_ AM / PM  
 Received by: \_\_\_\_\_  
 Verified by (Dept. Head): \_\_\_\_\_



## LA JOYA INDEPENDENT SCHOOL DISTRICT QUOTATION FORM

**Campus/Department:** Academic Advancment & Schol Perofrmance

**Address:** 200 W. Expressway 83

**City/State/Zip:** La Joya, Texas 78560

**Quotations shall be F.O.B. destination: La Joya ISD, La Joya, TX and shall include delivery and packing costs. Quotations will only be accepted by the following deadline:**

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Note: This quotation will be awarded as:  Line Item  All/None Group Basis

ITEM #	QTY	BRAND/MODEL	DESCRIPTION	UNIT PRICE	EXTENSION
9	5		Confetti Cleanup Fee	100	500
10	2		Videographers	425	850
				<b>TOTAL</b>	<b>1,350</b>

Please specify brand/model by the respective item if quoting an alternate.

Indicate number of business days to ship items after receipt of Purchase Order: \_\_\_\_\_

Please note: Quotation must be signed; otherwise, it will be disqualified.

Signature of Company Official Authorizing Quotation: [Signature] Print Name of Company Official: Hondu Candelaria Date: \_\_\_\_\_

Company Name: Viver Arena (Bart Osula Arena)  
 Address: 4400 S I 69 C  
 City/State/Zip Code: Edinburg TX 78532  
 Telephone No.: 956-562-7367  
 Fax No.: \_\_\_\_\_  
 e-Mail: hcandelaria@gge.rgv.com

\*\*\* FOR LJISD USE ONLY \*\*\*

Date Received: \_\_\_\_\_  
 Time Received: \_\_\_\_\_ AM / PM  
 Received by: \_\_\_\_\_  
 Verified by (Dept. Head): \_\_\_\_\_



## LA JOYA INDEPENDENT SCHOOL DISTRICT QUOTATION FORM

**Campus/Department:** Academic Advancement & School Performance

**Address:** 200 W. Expressway 83

**City/State/Zip:** La Joya, Texas 78560

**Quotations shall be F.O.B. destination: La Joya ISD, La Joya, TX and shall include delivery and packing costs. Quotations will only be accepted by the following deadline:**

**Quotation Deadline Date:** 09/12/25 **Time:** 12:00 p.m.

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**Note:** This quotation will be awarded as:  Line Item  All/None Group Basis

ITEM #	QTY	BRAND/MODEL	DESCRIPTION	UNIT PRICE	EXTENSION
1	1		Arena Rental Fee for High School graduation ceremonies for Juarez-Lincoln High School, La Joya High School, Palmview High School, Jimmy Carter Early College High School to be held May 23, 2026		47,500
2	1		Non-Refundable Deposit		Included
3	1		Practice Day / Set up Day - TBD		4,500
4	1		Load in Day		Included
5	5		Cleaning and Janitorial Services per Ceremony		Included
6	1		Change Over Crew		Included
7	4		A/V Tech/Cameras		
8	5		EMS		
<b>TOTAL</b>					<b>\$ 52,000</b>

Please specify brand/model by the respective item if quoting an alternate.

Indicate number of business days to ship items after receipt of Purchase Order: \_\_\_\_\_

**Please note: Quotation must be signed; otherwise, it will be disqualified.**

Signature of Company Official Authorizing Quotation

Print Name of Company Official

Date

Company Name: Vicer Arena Us C Bert Ogden Arcn

Address: 4500 S-I 69 C

City/State/Zip Code: Edinburg TX 78539

Telephone No.: 956-582-7362

Fax No.: \_\_\_\_\_

e-Mail: ncandelaria@sgcosu.com

\*\*\* FOR LJISD USE ONLY \*\*\*

Date Received: \_\_\_\_\_

Time Received: \_\_\_\_\_ AM / PM

Received by: \_\_\_\_\_

Verified by (Dept. Head): \_\_\_\_\_

---

**Subject: Request for Quote – Venue Rental Services for High School Graduation Ceremonies**


---

**From** Norma Garza <n.garza7@lajoyaisd.net>

**Date** Mon 9/8/2025 11:40 AM

**To** gtovar@hidalgoarena.com <gtovar@hidalgoarena.com>

**Cc** Ana Laura Pena <a.pena3@lajoyaisd.net>

 2 attachments (337 KB)

Quotation\_Form for Venue for Graduation 5-23-26 pg 1.pdf; Quotation\_Form\_\_Venue Graduation 5-23-25 pg 2.pdf;

Ms. Gloria Tovar (gtovar@hidalgoarena.com)

**Payne Arena**

2600 N. 10<sup>th</sup> St.

Hidalgo, Texas 78557

***Subject: Request for Quote – Venue Rental Services for High School Graduation Ceremonies***

Good morning Ms. Tovar,

It is that time of year as we prepare for next year's high school graduations. We are kindly requesting quotes as required through our Purchasing Department.

Please see the attached document requesting quotations for venue rental services for our upcoming High School Graduation Ceremonies.

When submitting your quotation, please include your Event License Agreement along with your proposal for our review.

Thank you for all your help to this request.

Best regards,  
Norma Garza  
Deputy Chief Secretary  
Academic Advancement & School Performance  
La Joya ISD



*La Joya Independent School District*

**NORMA LINDA GARZA**

**SECRETARY TO THE DEPUTY CHIEF  
ACADEMIC ADVANCEMENT & SCHOOL PERFORMANCE**

**Address: 200 W. Expressway 83  
La Joya, Texas 78560**

 Office Telephone number:  
**956-323-2560**

 Office Email:  
**[n.garza7@lajoyaisd.net](mailto:n.garza7@lajoyaisd.net)**



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# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**District Priority:** Priority 4 - Community, Trust, Unity, and Partnership

**Agenda Category:** Consent Item

**Item Title:** Approval of Minutes – Public Hearing to Discuss the 2025 Proposed Tax Rate for School Year 2025-2026, Public Hearing on District Compliance with Texas Education Code Section 39.008, and Regular Meeting September 24, 2025

**BACKGROUND:**

The purpose of the meeting minutes is to provide a legally binding official record that demonstrates the school district’s compliance with the association’s bylaws and established procedures.

**RATIONALE:**


Approval is needed for the following: Public Hearing to Discuss the 2025 Proposed Tax Rate for School Year 2025-2026, Public Hearing on District Compliance with Texas Education Code Section 39.008 and Regular Meeting September 24, 2025

**BUDGET:**

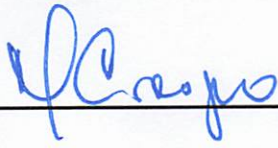
<b>Cost</b>	<b>Funding Source</b>	<b>Vendor</b>
\$0	N/A	N/A
<b>Purchasing Mechanism</b>		<b>Additional Documentation</b>
N/A		September 24, 2025 Minutes

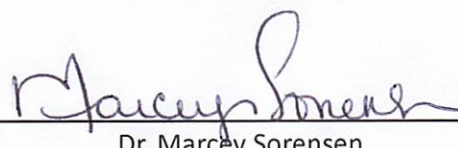
**RECOMMENDATION:**

Approval of Minutes – Public Hearing to Discuss the 2025 Proposed Tax Rate for School Year 2025-2026, Public Hearing on District Compliance with Texas Education Code Section 39.008 and Regular Meeting September 24, 2025

Initiated by:   
Joseph Niedziela, Chief of Staff

**Approved for Submission  
to the Board of Education:**

Reviewed by: \_\_\_\_\_  
  
BF&AS  
Reviewed by: 

  
Dr. Marcey Sorensen  
Superintendent of Schools

Executive  
Cabinet  
Review by:   
Joseph Niedziela, Chief of Staff



**MINUTES OF PUBLIC HEARING TO DISCUSS 2025  
PROPOSED TAX RATE FOR SCHOOL YEAR 2025-2026,  
PUBLIC HEARING ON DISTRICT COMPLIANCE WITH  
TEXAS EDUCATION CODE SECTION 39.008, AND  
REGULAR MEETING  
SCHOOL BOARD  
LA JOYA INDEPENDENT SCHOOL DISTRICT**

A Public Hearing to Discuss 2025 Proposed Tax Rate for School Year 2025-2026, Public Hearing on District Compliance with Texas Education Code Section 39.008, and Regular Meeting of the School Board of **LA JOYA INDEPENDENT SCHOOL DISTRICT** was held on **Wednesday, September 24, 2025, beginning at 5:30 PM**, in the Staff Development Center Board Room at Nellie Schunior Administration Building, 200 W. Expwy 83, La Joya, TX 78560. A quorum of the Board and the presiding officer were present at this location. Any Board members participating by videoconference will be in accordance with Section 551.127 of the Texas Government Code.

The subjects to be discussed or considered, or upon which any formal action may be taken, are listed below. Items do not have to be taken in the order shown on this meeting notice.

**1. CALL MEETING TO ORDER - (Other)**

Julian Alvarez III, President of the School Board, called the meeting to order at 5:34 p.m.

**2. ROLL CALL & DECLARE QUORUM - (Other)**

**Present:** Julian Alvarez III, Jessica Ochoa, Alyssa Peña, Dr. Rosalva Hernandez, and Celso Gomez Jr.

**Absent:** Dr. Carlos Margo and Anita Chavez

Julian Alvarez III, President of the School Board, declared a quorum.

**3. PLEDGE OF ALLEGIANCE, *Julian Alvarez III, School Board President* - (Other)**

**4. PUBLIC COMMENTS - (*Synergy and Teamwork or Other*)**

**5. PUBLIC HEARINGS - (*Synergy and Teamwork or Other*)**

Julian Alvarez III, President of the School Board, opened the Public Hearing at 5:35 p.m.

5.1. Public Hearing to Discuss 2025 Proposed Tax Rate for School Year 2025-2026, *presented by Ms. Mirgitt Crespo, Chief of Business, Finance & Administrative Services*

5.2. Public Hearing on District Compliance with Texas Education Code Section 39.008 (requiring compliance with prohibition on diversity, equity, and inclusion and regulation of discussion on controversial topics), *presented by Mr. Joseph Niedziela, Chief of Staff*

## **6. PUBLIC INPUT - (*Synergy and Teamwork or Other*)**

### **6.1. Questions & Answers**

Julian Alvarez III, President of the School Board, closed the Public Hearings at 5:46 p.m. and opened the regular board meeting at 5:46 p.m.

## **7. STAFF RECOGNITION(S) - (*Vision and Goals*)**

7.1. National Blue Ribbon School Recognition, *presented by Dr. Derek Little, Chief of Academic & School Leadership*

## **8. SUPERINTENDENT'S UPDATE(S)/ANNOUNCEMENTS - (*Vision and Goals*)**

8.1. School Finances and La Joya ISD Budget Process, *presented by Mirgitt Crespo, Chief of Business, Finance & Administrative Services*

## **9. LONE STAR GOVERNANCE - (*Vision and Goals*)**

9.1. Unit Assessment Reporting - Reading - Aligned to GPMs 1.1-1.3; 3.1-3.3, *presented by Dr. Derek Little, Chief of Academics & School Leadership*

9.2. CPM 2: Students with Disabilities Conditions; 2.1 Quality IEPs; 2.2 MTSS Intervention Plans, *presented by Dr. Derek Little, Chief of Academics & School Leadership*

9.3. Lone Star Governance Time Use Tracker Report - September 10, 2025, *presented by Mr. Joseph Niedziela, Chief of Staff*

## **10. TEXAS EDUCATION AGENCY CONSERVATOR'S REPORT - (*Synergy and Teamwork*)**

10.1. Monthly TEA Conservator's Report, *presented by Dr. Diana Barrera-Ugarte, TEA Conservator*

**11. CONSENT AGENDA ITEM(S) - (*Systems and Processes*)** To promote efficient meetings, the Board may act on more than one item by a single vote through the use of a consent agenda. The consent agenda shall be comprised of items specified in this Section for which the Superintendent anticipates no board deliberation prior to action being taken on the item and for which the Superintendent recommends approval. At the request of any member of the School Board, any item on the consent agenda shall be removed from the consent agenda and given individual deliberation and action. Requests for the removal of an item from the consent agenda are to be made to the presiding officer at the time that the consent agenda is up for consideration.

Celso Gomez Jr. made a motion to approve the Consent Agenda from 11.1 to 11.7, seconded by Jessica Ochoa, and the motion carried unanimously.

**11.1. Academics & School Leadership:**

11.1.1. Approval of Supplemental Spanish Reading Program for Emergent Bilingual Student Support Through CTPA Plano ISD RFP #2023-035

11.1.2. Approval of Easter Seals Rio Grande Valley

**11.2. Approval of Minutes:**

11.2.1. Regular Meeting September 10, 2025

**11.3. Business, Finance, and Administrative Services:**

11.3.1. Approval of August 2025 Tax Collector's Report

11.3.2. Approval of Investments/Investment Earnings as of June 30, 2025

11.3.3. Approval of Budget Amendment 2026-02

**11.4. Human Capital & Talent Development:**

11.4.1. Approval to Class Size Exception Waiver Submittal for Prekindergarten-Fourth Grade (TEC §25.112)

11.4.2. Approval of T-TESS Appraisers for the 2025-2026 School Year

**11.5. Information & Technology:**

11.5.1. Approval of Region One - ORION (One Regional Interconnected Optical Network)

11.5.2. Approval of ClassLink Subscription through Region 8 TIPS Purchasing Cooperative

11.5.3. Approval of Microsoft Office Educational Licenses through DIR Purchasing Cooperative

**11.6. Lone Star Governance:**

11.6.1. Approval of Report on Unit Assessment Reporting - Reading - Aligned to GPMs 1.1-1.3 and 3.1-3.3

11.6.2. Approval of Report on CPM 2: Students with Disabilities Conditions; 2.1 Quality IEPs; and 2.2 MTSS Intervention Plans

11.6.3. Approval of the Lone Star Governance Time Use Tracker Report - September 10, 2025

## **11.7. Operations & Infrastructure:**

### **11.7.1. Approval of Fire Alarm Replacement/Upgrade at EB Reyna Elementary through Fire Alarm Inspection & Repair Services CSP#2024-30**

**12. CLOSED SESSION - Closed Meeting will be held for the purposes authorized by the Texas Open Meetings Act, Texas Government Code Sections 551.001, 551.071, 551.072, 551.074, 551.076, 551.129, and 551.0821 et seq. concerning any and all purposes permitted by the Act, including but not limited to the sections and purposes listed below. (*Synergy and Teamwork*)**

**Julian Alvarez III, President of the School Board, called the meeting into Closed Session at 7:41 p.m. under section [Texas Government Code Section 551.001, 551.071, 551.072, 551.074, 551.076, 551.129 and 551.0821 et seq. concerning any and all purposes permitted by the Act, including but not limited to the sections and purposes listed below.]**

- 12.1. Consultation with the Board's attorney. (Texas Government Code 551.071: For the purpose of a private consultation with the Board's attorney on any or all subjects or matters authorized by law; and Texas Government Code 551.129: For the purpose of a private consultation with the Board's attorney by telephone conference call.)**
- 12.2. Discuss Personnel Matters and Board and Superintendent duties. (Texas Government Code 551.074: For the purpose of considering the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee or to hear complaints or charges against a public officer or employee, including Board Operating Procedures and Self-Assessment.)**
- 12.3. Discuss property matters. (Texas Government Code 551.072: For the purpose of discussing the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person.)**
- 12.4. Discussion of Intruder Detection Audit Findings. (Texas Government Code 551.076: To consider the deployment, or specific occasions for implementation, of security personnel or devices; or a security audit.)**
- 12.5. Personally identifiable information about public school students. (Texas Government Code 551.0821: For the purpose of deliberating a matter regarding a public-school student, if personally identifiable information about the student will necessarily be revealed.)**
- 12.6. Pursuant to Texas Government Code sections 551.071 and 551.074, deliberate regarding the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee, including notice of proposed termination of Chapter 21 contracts; consult with legal counsel regarding same.**

**13. RECONVENE IN OPEN SESSION - (*Systems and Processes*)**

Julian Alvarez III, President of the School Board, called the meeting out of Closed Session at 8:48 p.m.

**14. ACTION & DISCUSSION ITEM(S) - (*Systems and Processes*)**

14.1. A motion was made by Alyssa Peña, seconded by Celso Gomez Jr., to approve McAllen ISD (Regional School for the Deaf). At the cost of \$341,500.00 with McAllen ISD (Regional School for the Deaf). And the motion carried unanimously.

14.2. A motion was made by Dr. Rosalva Hernandez, seconded by Jessica Ochoa, to approve the La Joya ISD Sports Complex - Softball Field Synthetic Turf Surfacing #2026-806 through the Purchasing Cooperatives. At the cost of \$1,119,173.00 with Fielder's Choice, Pasadena, TX. And the motion carried unanimously.

14.3. A motion was made by Alyssa Peña, seconded by Jessica Ochoa, to approve the No-New-Revenue Tax Rate and Voter-Approval Tax Rate for Tax Year 2025 for the La Joya Independent School District. At the cost of \$0. And the motion carried unanimously.

14.4. A motion was made by Celso Gomez Jr., seconded by Dr. Rosalva Hernandez, to approve of Resolution No. 2025-10, Adopting the 2025-2026 Tax Rates for La Joya Independent School District. At the cost of \$0. And the motion carried unanimously.

14.5. A motion was made by Alyssa Peña, seconded by Celso Gomez Jr., to approve of Unemployment Compensation Program Renewal for 2025-2026. At the cost of \$1,006,000.00. And the motion carried unanimously.

14.6. Approval of PUBLIC HEARING on District Compliance with Texas Education Code Section 39.008 (requiring compliance with prohibition on diversity, equity, and inclusion and the regulation of discussion on controversial topics). There is no required Board action on this item.

14.7. A motion was made by Celso Gomez Jr., seconded by Jessica Ochoa, to consider and Take Possible Action to approve the Recommended Revisions to Policy DH (Local), Policy DIA (Local) and Policy FFH (Local) to ensure compliance with Texas Education Code Section 11.005 (prohibiting DEI activities) and 28.0022 (regulating discussion of controversial topics). At the cost of \$0. And the motion carried unanimously.

14.8. A motion was made by Alyssa Peña, seconded by Jessica Ochoa, to consider and Take Possible Action to Approve Resolution 2025-11 Regarding Senate Bill

12 and Parental Rights, Including Approval of Superintendent's Certification of Compliance with Texas Education Code Section 39.008. At the cost of \$0. And the motion carried unanimously.

14.9. A motion was made by Alyssa Peña, seconded by Dr. Rosalva Hernandez, to consider and Take Possible Action to propose the Termination of the Chapter 21 Term Contract Employees and Authorize the Superintendent to Send Notice of Proposed Termination to Employees, at the cost of \$0. And the motion carried unanimously.

**15. CALENDAR - (Other)**

- 15.1. September 15-October 15, 2025: National Hispanic Heritage Month
- 15.2. September 21-27, 2025: Security Officer Appreciation Week
- 15.3. September 22-26, 2025: National GEAR UP Week
- 15.4. September 23, 2025: Education Technology Day
- 15.5. September 30, 2025: TACRO College Fair @ Juarez-Lincoln High School
- 15.6. October 2025: Bullying Prevention Month
- 15.7. October 2025: Breast Cancer Awareness Month (Wear Pink Tuesdays)
- 15.8. October 2025: Dyslexia Awareness Month
- 15.9. October 2025: National Principals' Month
- 15.10. October 2, 2025: Custodian Appreciation Day
- 15.11. October 5, 2025: World Teachers' Day
- 15.12. October 7, 2025: World Day of Bullying Prevention (Wear Orange)
- 15.13. October 8, 2025: Regular Board Meeting - Canceled
- 15.14. October 10, 2025: World Mental Health Day
- 15.15. October 14-18, 2025: National School Lunch Week
- 15.16. October 16, 2025: Unity Day
- 15.17. October 16-20, 2025: America's Safe Schools Week
- 15.18. October 18, 2025: Breast Cancer Awareness Community Walk - LJISD Pack Stadium  
8:00-10:00 a.m.
- 15.19. October 22, 2025: Regular Board Meeting

**16. SCHOOL BOARD MEMBERS AND SUPERINTENDENT REMARKS - (Other)**

**17. ADJOURNMENT - (Synergy and Teamwork)**

Alyssa Peña made a motion to adjourn this meeting at 9:00 p.m., seconded by Celso Gomez Jr. and the motion carried unanimously.

---

Julian Alvarez III  
President to the School Board

---

Alyssa Peña  
Secretary to the School Board



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 5 - Operational Excellence and Financial Stability

**Agenda Category:** Consent Item

**Item Title:** Approval of Budget Amendment 2026-03

**BACKGROUND:**

Fund Adjustments are needed between functions within the General Fund. All adjustments are necessary as part of the normal course of District operations and are reported in accordance with state requirements.

**RATIONALE:**

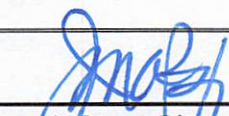
Budget amendments are required to be approved by the Board between function levels within the budget. These changes are typically the result of unforeseen expenditures in certain categories and must be adjusted between functions to maintain legal compliance.


**BUDGET:**

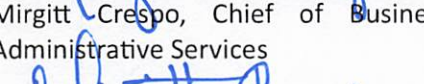
<b>Cost</b> N/A	<b>Funding Source</b> N/A	<b>Vendor</b> N/A
<b>Purchasing Mechanism</b> N/A	<b>Additional Documentation</b> Budget Amendment Form	


**RECOMMENDATION:**

Administration recommends approval

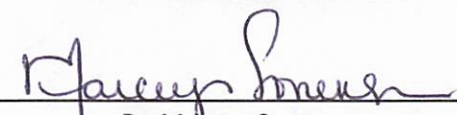
Initiated by:   
 \_\_\_\_\_  
 Jose A. Perez, Director of Budget

Reviewed by:   
 \_\_\_\_\_  
 Mirgitt Crespo, Chief of Business, Finance & Administrative Services

BF&AS Reviewed by:   
 \_\_\_\_\_  
 Mirgitt Crespo, Chief of Business, Finance & Administrative Services

Executive Cabinet Review by:   
 \_\_\_\_\_  
 Joseph Niedziela, Chief of Staff

**Approved for Submission  
to the Board of Education:**

  
 \_\_\_\_\_  
 Dr. Marcey Sorensen  
 Superintendent of Schools

**LA JOYA INDEPENDENT SCHOOL DISTRICT**  
**REVENUE BY OBJECT AND EXPENDITURES BY FUNCTION - GENERAL FUND (FUNDS 152 - 199)**  
**BUDGET AMENDMENT FOR THE PERIOD ENDED SEPTEMBER 30, 2025**

	ORIGINAL ADOPTED BUDGET	2025-2026 AMENDED BUDGET	ADJUSTMENTS BY OBJECT/FUNCTION	2025-2026 AMENDED BUDGET 9/30/2025
<b>REVENUES AND OTHER FINANCE SOURCES:</b>				
5700 LOCAL SOURCES				
Local Tax Collections	17,872,386	24,122,386	1,000,000	25,122,386
Other Local Revenues	8,450,000	5,200,000	-	5,200,000
<b>TOTAL LOCAL SOURCES</b>	<b>26,322,386</b>	<b>29,322,386</b>	<b>1,000,000</b>	<b>30,322,386</b>
5800 STATE PROGRAM	228,611,009	228,611,009	-	228,611,009
5900 FEDERAL PROGRAM	1,500,000	1,500,000	-	1,500,000
<b>TOTAL REVENUES &amp; OTHER SOURCES</b>	<b>256,433,395</b>	<b>259,433,395</b>	<b>1,000,000</b>	<b>260,433,395</b>
<b>EXPENDITURES AND OTHER FINANCING USES:</b>				
11 Instruction	145,723,720	144,432,288	599,684	145,031,972
12 Instructional Res. & Media Services	5,966,034	5,875,844	(35,472)	5,840,372
13 Curriculum Dev. & Inst. Staff Dev.	6,348,620	7,266,632	336,599	7,603,231
21 Instructional Adm.	4,205,601	4,375,088	43,247	4,418,335
23 School Adm.	14,505,394	14,905,484	3,766	14,909,250
31 Guidance, Counseling, & Evaluation	7,986,830	7,984,930	-	7,984,930
32 Social Work	1,864,184	1,865,084	66,548	1,931,632
33 Health Services	2,566,964	2,566,964	59,207	2,626,171
34 Student Transportation	6,900,857	6,900,857	15,000	6,915,857
35 Food Service	-	-	-	-
36 Co curricular Activity	9,248,966	9,247,238	-	9,247,238
41 General Adm.	11,092,793	11,001,285	44,196	11,045,481
51 Plant Maintenance & Operations	28,339,485	28,327,905	(233,834)	28,094,071
52 Security & Monitoring Services.	4,262,850	4,263,699	65,587	4,329,286
53 Data Processing Services	1,617,896	1,617,896	35,472	1,653,368
61 Community Services	27,178	26,178	-	26,178
71 Debt Service	3,652,014	3,652,014	-	3,652,014
81 Facilities Acquisition and Const.	-	3,000,000	-	3,000,000
93 Payments to Member District's for SSA	-	-	-	-
95 Payments to Juvenile Justice Alt Ed.	-	-	-	-
99 Intergovernmental Charges	556,000	556,000	-	556,000
<b>TOTAL EXPENDITURES</b>	<b>254,865,386</b>	<b>257,865,386</b>	<b>1,000,000</b>	<b>258,865,386</b>
<b>DIFFERENCE</b>	<b>1,568,009</b>	<b>1,568,009</b>	<b>-</b>	<b>1,568,009</b>



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 5 - Operational Excellence and Financial Stability

**Agenda Category:** Consent Item

**Item Title:** Approval of September 2025 Tax Collector's Report

**BACKGROUND:**

As per Texas Property Tax Code Section 31:10 REPORTS AND REMITTANCES OF OTHER TAXES, (a) each month the collector of taxes for a taxing unit shall prepare and submit to the governing body of the unit a written report made under oath accounting for all taxes collected for the unit during the preceding month.

**RATIONALE:**

Collector's Report for the month of September 2025

**BUDGET:**

**Cost**  
N/A

**Funding Source**  
N/A

**Vendor**  
N/A

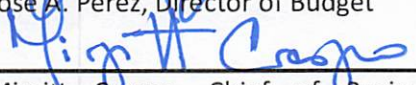
**Purchasing Mechanism**  
N/A

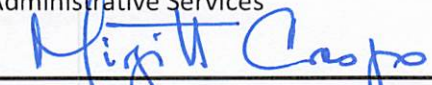
**Additional Documentation**  
Tax Collector's Report for September 2025

**RECOMMENDATION:**

Administration recommends approval

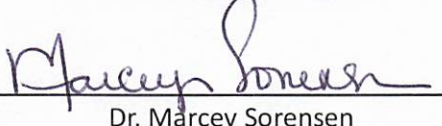
Initiated by:   
Jose A. Perez, Director of Budget

Reviewed by:   
Mirgitt Crespo, Chief of Business, Finance & Administrative Services

BF&AS Reviewed by:   
Mirgitt Crespo, Chief of Business, Finance & Administrative Services

Executive Cabinet Review by:   
Joseph Niedziela, Chief of Staff

**Approved for Submission  
to the Board of Education:**

  
Dr. Marcey Sorensen  
Superintendent of Schools

PABLO "PAUL" VILLARREAL JR., ASSESSOR & COLLECTOR  
 LA JOYA I.S.D. TAXES COLLECTED FOR:  
 SEPTEMBER 2025

**COMPARATIVE RATE OF COLLECTIONS**

LA JOYA I.S.D. SLJ - 49	ORIGINAL TAX LEVY	COLLECTED TO DATE	DROPPED YRS AFTER PURGE	MODIF. TO DATE	TAXES OUTSTANDING	PERCENT 2025/2026	COLLECTED 2024/2025
2025 TAX ROLL			-		-	#DIV/0!	
2024 & PRIOR YRS ROLLBACK	10,419,121.36 6,235.97	1,043,971.82 3,627.59	(30,959.68) -	(211,682.04) -	9,132,507.82 2,608.38	10.26% 58.17%	4.21% 67.19%
<b>TOTALS</b>	<b>10,425,357.33</b>	<b>1,047,599.41</b>	<b>(30,959.68)</b>	<b>(211,682.04)</b>	<b>9,135,116.20</b>		

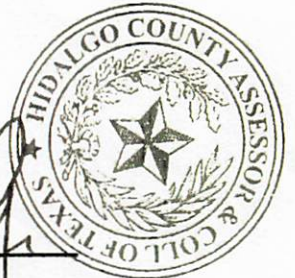
**BREAKDOWN OF TAX COLLECTIONS AND FEES FOR THE MONTH OF SEPTEMBER 2025**

	LA JOYA ISD	MONTHLY MODIFICATIONS
CURRENT YEAR-BASE TAX	-	- CURRENT
CURRENT YEAR-P&I	-	
PRIOR YEARS-BASE TAX	387,953.41	(8.18) PRIOR
PRIOR YEARS-P&I	132,682.67	
ROLLBACK	-	- ROLLBACK
ROLLBACK P&I	-	
ATTORNEY FEES	76,216.03	- PURGED
<b>TOTAL COLLECTIONS</b>	<b>596,852.11</b>	<b>(8.18)</b>
LESS TRANSFERRED	444,124.29	
LESS IN TRANSIT	139,959.13	
LESS DUE TO HCAD COMM FEES	108.69	
LESS DUE TO CO TREASURER	12,660.00	
<b>BALANCE</b>	<b>0.00</b>	

\*\*\*\*\*AFFIDAVIT\*\*\*\*\*

I, PABLO "PAUL" VILLARREAL JR., ASSESSOR-COLLECTOR OF TAXES FOR THE LA JOYA I.S.D., DO SOLEMNLY SWEAR THAT THE ABOVE STATEMENT OF TAXES COLLECTED BY ME FOR THE MONTH OF SEPTEMBER 2025 IS CORRECT.

*Pablo Paul Villarreal Jr.*  
 \_\_\_\_\_  
 ASSESSOR-COLLECTOR OF TAXES FOR LA JOYA I.S.D., TEXAS



SWORN AND SUBSCRIBED BEFORE ME THIS 7TH DAY OF OCTOBER 2025 A.D.

*Mark Martinez*  
 \_\_\_\_\_  
 NOTARY PUBLIC, HIDALGO COUNTY, TEXAS





# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 5 - Operational Excellence and Financial Stability

**Agenda Category:** Consent Item

**Item Title:** Approval of Compensation Plan Update

**BACKGROUND:**

Recent analysis of special education staffing patterns has revealed elevated caseloads and coverage demands across Educational Diagnosticians, Special Education Teachers, and Related Service Providers due to ongoing vacancies and increased student service needs. To address these operational pressures while ensuring compliance with IDEA, the Texas Education Code, and ARD timelines, the district developed a targeted incentive structure through the Special Education Stipend Plan. This plan introduces annual stipends for verified overload and case-management assignments, reinforcing the district’s commitment to continuity of services, employee wellness, and compliance outcomes under Priority 5 – Operational Excellence and Financial Stability.

**RATIONALE:**

The implementation of targeted stipends for critical special education roles supports both recruitment and retention efforts while serving as a cost-effective alternative to prolonged vacancies and contract labor. These stipends incentivize qualified staff to assume additional responsibilities necessary to maintain compliant and high-quality service delivery. Funding is achieved through the reallocation of salary savings from unfilled positions, ensuring continued compliance with federal Maintenance of Effort (MOE) requirements without negative budget impact. The plan directly aligns with district goals to strengthen employee compensation structures, sustain high-need programming, and stabilize staffing through strategic financial stewardship.

**BUDGET:**

<b>Cost</b> N/A	<b>Funding Source</b> N/A	<b>Vendor</b> N/A
<b>Purchasing Mechanism</b> N/A	<b>Additional Documentation</b> Attachment Included	

**RECOMMENDATION:**

**Initiated by:** Jaime Miller  
Jaime Miller, Chief of Human Capital and Talent Development

**Reviewed by:** Jaime Miller  
Jaime Miller, Chief of Human Capital and Talent Development

**BF&AS Reviewed by:** Michael Angelo  
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**Executive Cabinet Review by:** Joseph Njodziela  
Joseph Njodziela, Chief of Staff

**Approved for Submission to the Board of Education:**

Dr. Marcey Sorensen  
Dr. Marcey Sorensen  
Superintendent of Schools



La Joya Independent School District  
**Human Capital & Talent Development**  
 200 West Expressway 83  
 La Joya, Texas 78560  
 Telephone (956) 323-2627

School Board  
*Julian Alvarez III, President*  
*Anita Chavez, Vice-President*  
*Alyssa Peña, Secretary*  
*Celso Gomez Jr., Member*  
*Dr. Rosalva Hernandez, Member*  
*Dr. Carlos Margo, Member*  
*Jessica Ochoa, Member*

**Proposed Stipend Structure (Annual, prorated as applicable)**

Role/Assignment	Eligibility Trigger (Objective)	Range	Proposed Amount	Caseload Notes
Educational Diagnosticians	Above standard evaluation load of 112 and documented ARD facilitation beyond baseline	>50% increase in caseload (139-180)	\$7,500	TASBE recommendation is 80, LaJoya average is 112 with filled vacancies
		>25% increase in caseload (113-138)	\$5,000	
Psychologists	Direct service coverage for vacancies/leave or overload beyond standard assignment	>50% increase in students (1050+)	\$7,500	NASP recommendation is to maintain under 700 students
		>25% increase in students (875-1049)	\$5,000	
Inclusion/Resource Special Education Teachers	Caseload exceeds baseline thresholds and/or assigned co-teach/inclusion coverage beyond campus matrix and case manager duties.	-50% increase in caseload and case management (23:1-26:1)	\$5,000	18:1 Inclusion teacher ratio
		-25% increase in caseload and case management (19:1-22:1)	\$3,500	
Related Service Providers (SLP/OT/PT, LSSP)	Direct service coverage for vacancies/leave or overload beyond standard assignment	Case management of 120 students or greater	\$3,500	Target 80 students per provider
		Caseload management of 100-119	\$2,000	
Case-Management & Progress Monitoring Add-On Only	Primary case-manager duties for additional students beyond standard load	\$300 per IEP and progress monitoring records (no more than 20)	\$300 per	Annual IEP and/or Re-eval and 6-week monitoring updates

Jaime Miller, Chief of Human Capital & Talent Development  
*Educational Excellence: The Right of Every Student*



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 5 - Operational Excellence and Financial Stability

**Agenda Category:** Consent Item

**Item Title:** Approval Recommend Revisions to Policy FD (Local) Admissions

**BACKGROUND:**

Adopt amendments to Policy FD (Local) to ensure compliance with Texas Education Code and Texas Education Agency guidelines.

**RATIONALE:**

As part of its regular policy review process, the Texas Association of School Boards (TASB) policy service recently audited two of the District’s locally-adopted policies for compliance with current law. The audit revealed that certain provisions in the District’s Policy FD (Local) are inconsistent with provisions of the Texas Education Code and the Texas Education Agency’s operating guidelines.

Recommended changes include:

- Removing any reference to “alien registration number” in the list of items the District will collect during the student enrollment process.
- Eliminating factors, the District will consider when approving enrollment for minors living separate and apart from a parent/guardian, other than the only consideration permitted by statute (i.e., whether the student is residing in the District for extracurricular purposes).
- Eliminating the custom appeal and hearing procedure for admission decisions and routing these types of complaints through standard grievance procedure.

**BUDGET:**

<b>Cost</b> N/A	<b>Funding Source</b> N/A	<b>Vendor</b> N/A
<b>Purchasing Mechanism</b> N/A	<b>Additional Documentation</b> Attachment Included	

**RECOMMENDATION:** The Administration recommends the enclosed amendments to Policy FD (Local) to bring the policy into compliance with the laws and guidelines applicable to the admission process.

Initiated by: Jaime Miller  
Jaime Miller, Chief of Human Capital and Talent Development

Reviewed by: Jaime Miller  
Jaime Miller, Chief of Human Capital and Talent Development

BF&AS Reviewed by: Click or tap here to enter text.

Executive Cabinet Review by: Joseph Niedziela  
Joseph Niedziela, Chief of Staff

**Approved for Submission to the Board of Education:**  
Dr. Marcey Sorensen  
Dr. Marcey Sorensen  
Superintendent of Schools

La Joya ISD  
108912

ADMISSIONS

FD  
(LOCAL)

<b>Persons Age 21 and Over</b>	The District shall not admit into its public schools any person age 21 or over unless otherwise required by law.
<b>Admission Process</b>	The principal or designee charged with the responsibility of registering new students shall obtain all necessary information as called for by present TEA guidelines, such as name of student, date of birth, name and address of parents or guardians, <a href="#">alien-registration number</a> , bus information, and so on.
<b>Registration Forms</b>	The student's parent, legal guardian, or other person having lawful control shall annually complete registration forms. A student who has reached age 18 shall be permitted to complete these forms.
<b>Proof of Residency</b>	At the time of initial enrollment into the District or re-entry, the parent, guardian, or other person having lawful control of the student under order of a court shall present proof of residency in accordance with administrative regulations developed by the Superintendent. The District may investigate stated residency as necessary.
<b>Minor Living Apart Person Standing in Parental Relation</b>	A minor student residing in the District but whose parent, guardian, or other person having lawful control under a court order does not reside in the District shall present a power of attorney or an authorization agreement as provided in Chapter 34 of the Family Code assigning responsibility for the student in all school-related matters to an adult resident of the District.
<b>Misconduct</b>	A minor student living apart who has engaged in misconduct that results in any of the consequences found in Education Code 25.001(d) shall not be permitted to attend a District school.
<b>Exceptions</b>	Based on an individual student's circumstance, the Superintendent shall have authority to grant exceptions to the requirement for a power of attorney or authorization agreement and to the exclusion for misconduct.
<b>Extracurricular Activities</b>	The Superintendent shall determine whether a minor student living apart is present in the District for the primary purpose of participating in extracurricular activities.
<b>Students Not Enrolled</b>	A student enrolled in a private school, including a homeschool, shall not be eligible for concurrent enrollment in the District nor for participation in curricular or extracurricular activities to include activities sponsored by the University Interscholastic League. [See EEL and FM]
<b>Nonresident Student in Grandparent's After-School Care</b>	The parent and grandparent of a nonresident student requesting admission under Education Code 25.001(b)(9) shall provide to the Superintendent the required information on the grandparent's residency and complete a form provided by the District describing the extent of after-school care to be provided by the grandparent.

**Conditional Admission**

The Superintendent shall have authority to approve or deny such admissions requests in accordance with criteria approved by the Board.

If at the time a student requests admission to the District, the admissions officer or designee determines that reasonable facts exist upon which the student or student's residency in the District is suspect, the admissions officer or designee shall grant the student tuition-free admission on a conditional basis, pending verification of residency. The student shall at that time be given notice of the conditional admission.

Notice of Conditional Admission

If the student lives alone, written notice of the conditional admission shall be given to the student. If the student does not live alone, written notification of the conditional admission shall be given to the adult person(s) with whom the student lives. The notice shall be written in both English and Spanish.

Residency Review and Determination

The admissions officer or designee shall make the initial determination of whether a student is a resident of the District. If the admissions officer or designee determines that the student is not a resident of the District, the student shall be denied tuition-free admission or the conditional admission shall be revoked, as the case may be. When the admissions officer or designee determines that a student does not satisfy the residency requirements, he or she shall give written notification to the person with whom the student lives that the student is being denied tuition-free admission, or that the student's conditional admission is being revoked and state the reason(s) on which the determination is based. The notice of determination shall be written in both English and Spanish, and shall also inform the recipient of the appeals procedure available.

~~Bona fide residency for a student under the age of 18 years who does not reside with parents, legal guardians, or other persons having lawful control of the student under a court order shall be determined through consideration of the following criteria:~~

- ~~1. The purpose expressed for establishing residence within the District as represented by the student and/or the persons with whom the student shall be living.~~
- ~~2. Facts surrounding the purposes for the student's residency in the District such as whether or not the parents are living or divorced; the parties with whom the student resides and their relationship; the length of residence with such parties; the absence or presence of personal or financial problems within the student's immediate family; fear or intimidation of the student when residing in another school district, state, or country; personal hardships imposed upon the student arising out of~~

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~~school attendance elsewhere; the amount of time the student spends in the District during periods when school is not in session, such as weekends, vacation periods, and during the summer; health problems of the student or his or her parents; and any other relevant facts.~~

- ~~3. Whether or not the student is present in the District for the primary purpose of participating in any extracurricular activities. [See FD(LEGAL)]~~

After a student's conditional admission has been revoked by the admissions officer, the student shall be allowed to remain enrolled in the District for 10 days after having been given notice of the revocation. Upon the expiration of the 10-day period, and if no appeal has been made to the Superintendent, the Superintendent or designee will withdraw the student from the District.

If an appeal of a residency determination is made to the Superintendent, the student shall be allowed to remain enrolled in the District until the Superintendent has ruled on the student's appeal. If a student's appeal has been denied by the Superintendent, the student shall be allowed to remain enrolled in the District for 10 days after having been given notice of the Superintendent's denial of the appeal. Upon termination of the 10-day period, if no appeal has been made to the Board, the Superintendent or designee will withdraw the student from the District.

After a student's conditional admission has been revoked, and if the student has not appealed to the Superintendent, or appealed the Superintendent's denial, the Superintendent has the discretion to allow the student to remain enrolled until the end of the current semester, provided that it is clearly in the student's best interest, and that the continued enrollment of the student poses no detriment to the other students of the school.

After the Board denies an appeal of the Superintendent's residency determination, the Board has the discretionary authority to require the immediate withdrawal of the student from the District, or to allow the student to remain enrolled tuition-free until the end of the current semester, provided that allowing the student to remain enrolled is clearly in the student's best interest, and that the continued enrollment of the student poses no detriment to the other students of the school. A student whose conditional admission has been revoked shall be allowed to remain enrolled tuition-free until the student has exhausted all administrative remedies provided by this policy.

Appeal and Hearing  
Procedure

All residency determinations by the admissions officer or designee that result in a denial of tuition-free admission or in a revocation of

~~conditional admission may be appealed to the Superintendent by submitting a written request for a hearing. In order to perfect an appeal from the admissions officer's residency determination, a written request for a hearing must be submitted to the Superintendent's office no later than the tenth day after written notice is received by the person appealing the determination. Upon receipt of a timely filed request for hearing, the Superintendent or designee shall give written notice to the person requesting the hearing of the date, time, and place where the hearing is to be held. The notice of hearing should be given not more than 15 days after the request for a hearing, and not less than 10 days prior to the scheduled hearing date.~~

~~The hearing shall be held within 20 days after the notice of the hearing is given to the person requesting the hearing. The hearing shall be held before the Superintendent or designee.~~

~~At the hearing, the person requesting the hearing may be represented by an attorney or other representative, and at such time may introduce evidence, call witnesses, and cross-examine witnesses. The hearing may be videotaped and/or audio recorded. The Superintendent shall base the determination of the student's residency solely on the evidence presented and shall notify the student of the decision in writing within 10 days after the hearing.~~

*Board Level*

~~The Superintendent's residency determinations may be appealed to the Board by submitting a written request for a hearing. In order to perfect an appeal from the Superintendent's residency determination, a written request for a hearing must be submitted to the Superintendent's office no later than the tenth day after written notice is received by the person appealing the determination.~~

~~The hearing shall be held within 20 days after the notice of the hearing is given to the person requesting the hearing. The hearing shall be held before the Board. The Board, in its sole discretion, may elect to review the Superintendent's determination based on a review of the record created at the hearing before the Superintendent or may grant a hearing de novo. If the Board grants a hearing de novo, the person requesting the hearing may be represented by an attorney or other representative at the hearing and at such time may introduce evidence, call witnesses, and cross-examine witnesses. The hearing may be stenographically recorded, videotaped, and/or audio recorded.~~

~~The Board's determination to grant or deny the appeal shall be based solely on the evidence reviewed or presented, as the case may be, and written notice of its decision shall be given within 10 days after the hearing in accordance with District's grievance policy for students. [See FNG(LOCAL)].~~

**“Accredited” Defined** For the purposes of this policy, “accredited” shall be defined as accreditation by TEA, an equivalent agency from another state, or an accrediting association recognized by the commissioner of education.

**Grade-Level Placement**  
Accredited Schools The parent, guardian, or other person having lawful control of a student enrolling in a District school from an accredited public, private, or parochial school shall provide evidence of the prior schooling outside the District. The student shall be placed initially at the grade level reached elsewhere, pending observation by the classroom teacher, guidance personnel, and the principal. On the basis of these observations and results of tests that may be administered by appropriate District personnel, the principal shall determine the final grade placement.

Nonaccredited Schools A student enrolling in a District school from a nonaccredited public, private, or parochial school, including a homeschool, shall be placed initially at the discretion of the principal, pending observation by classroom teachers, guidance personnel, and the principal. Criteria for placement may include:

1. Scores on achievement tests, which may be administered by appropriate District personnel.
2. Recommendation of the sending school.
3. Prior academic record.
4. Chronological age and social and emotional development of the student.
5. Other criteria deemed appropriate by the principal.

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**Transfer of Credit**  
Accredited Texas Public Schools Credit toward state graduation requirements earned in an accredited public school district in Texas shall be transferable and recognized by the District.

Other Accredited or Nonaccredited Schools Before recognizing credit in a course earned in an accredited non-public school, an accredited school outside of Texas, or a nonaccredited school, appropriate personnel shall evaluate a student's records and transcript. The District may require the student to demonstrate mastery of the content or use alternative methods to verify course content for the award of credit.

Transition Assistance In accordance with law, when a student who is identified as homeless or in substitute care enrolls in the District, the District shall assess the student's available records and other relevant information to ensure credit, including proportionate credit, is awarded appropriately for all subjects and courses taken prior to enrollment.

[See EI]

La Joya ISD  
108912

**ADMISSIONS**

FD  
(LOCAL)

**Withdrawal**

A parent or guardian wishing to withdraw a minor student shall present a signed statement that includes the reason for the withdrawal. A student who is 18 or older may submit a withdrawal statement without a parent's or guardian's signature.

[For District withdrawal of students no longer in attendance, see FEA(LOCAL).]



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 5 - Operational Excellence and Financial Stability

**Agenda Category:** Consent Item

**Item Title:** Approval of the of Fortinet Security Services through DIR-CPO-4866 Purchasing Cooperative Renewal

**BACKGROUND:**

Fortinet is a global leader in cybersecurity solutions, founded in 2000 and headquartered in Sunnyvale, California. The company provides integrated and automated cybersecurity products designed to protect data, devices, and applications across digital networks.

**RATIONALE:**


Fortinet security services is essential to maintain the district’s network protection, reliability, and compliance standards. Fortinet provides comprehensive threat detection, firewall protection, and intrusion prevention across all network layers, ensuring the continued security of student and staff data.


**BUDGET:**

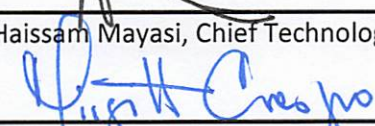
<b>Cost</b> \$182,195.63	<b>Funding Source</b> 199-12-6396-00-888-6-99-053	<b>Vendor</b> Netsync Houston, TX 77027
<b>Purchasing Mechanism</b> DIR-CPO-4866		<b>Additional Documentation</b> Quotes

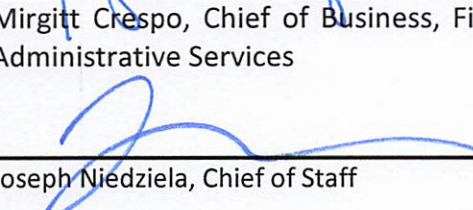
**RECOMMENDATION:**

Administration recommends approval

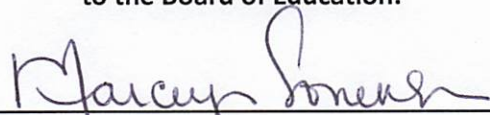
Initiated by:   
 Dr. Juan Salazar, Director of Network & Inf. Systems

Reviewed by:   
 Haissam Mayasi, Chief Technology Officer

BF&AS Reviewed by:   
 Mirgitt Crespo, Chief of Business, Finance, and Administrative Services

Executive Cabinet Review by:   
 Joseph Niedziela, Chief of Staff

**Approved for Submission  
to the Board of Education:**

  
 Dr. Marcey Sorensen  
 Superintendent of Schools

# NETSYNC

2500 West Loop South, Ste.  
410/510  
Houston, TX 77027 USA  
713.218.5000

# QUOTE

AAAQ471082

Quote #:	AAAQ471082
Date:	10/01/2025
Valid for:	30 Days

Customer	Inside Sales	Account Manager
La Joya ISD c.garza2@lajoyaisd.net 956-323-2513	Amy MartinezNagy Amartineznagy@netsync.com (m) 9563760935	Daniel Saenz dasaenz@netsync.com

Please send purchase order to: [PO@netsync.com](mailto:PO@netsync.com)

Line #	Part	Description	Qty	Unit Price	Ext Price
Main Site					Sub Total 182,195.63
Co Term End Date: 2026-10-28					
1.0	FTN-COTERM	Fortinet Coterm Renewal	1	182,195.63	182,195.63
2.0	FMG3HFT721900096	24x7 Email,24x7 Comprehensive Support,Advance HW,Firmware & General Updates	1	0.00	0.00
3.0	FG22E1T921900125	Threat Protection (24x7 FortiCare plus Application Control, IPS, AV)AV,FortiGuard IPS Service,24x7 Email,24x7 Comprehensive Support,Advance HW,Firmware & General Updates	1	0.00	0.00
4.0	FAZ1KFTA21000190	FortiGuard Indicators of Compromise (IOC) Service,24x7 Email,24x7 Comprehensive Support,Advance HW,Firmware & General Updates	1	0.00	0.00
5.0	F6KF51T020900220	Threat Protection (24x7 FortiCare plus Application Control, IPS, AV)AV,FortiGuard IPS Service,24x7 Email,24x7 Comprehensive Support,Advance HW,Firmware & General Updates	1	0.00	0.00
6.0	F6KF51T020900219	Threat Protection (24x7 FortiCare plus Application Control, IPS, AV)AV,FortiGuard IPS Service,24x7 Email,24x7 Comprehensive Support,Advance HW,Firmware & General Updates	1	0.00	0.00

## Notes: 34006942-182259-01

Fortinet CO-Term

Cybersecurity Products and Services | DIR-CPO-4866

Total	182,195.63
Tax/Vat	0.00
Shipping	0.00
<b>Grand Total USD</b>	<b>182,195.63</b>



INSIGHT PUBLIC SECTOR, INC.  
 2701 E INSIGHT WAY  
 CHANDLER AZ 85286-1930  
 Tel: 800-467-4448

**Account name: 10426082**

LA JOYA INDEPENDENT SCHOOL DISTRICT  
 201 E EXPRESSWAY 83  
 LA JOYA TX 78560-4001

**SHIP-TO**

LA JOYA INDEPENDENT SCHOOL DISTRICT  
 41609 W EXPRESSWAY 83  
 LA JOYA TX 78560

**We deliver according to the following terms:**

Payment Terms : Net 30 days  
 Ship Via : Electronic Delivery  
 Terms of Delivery : FOB DESTINATION  
 Currency : USD

Quotation	
Quotation Number :	<a href="#">0228854176</a>
Document Date :	02-OCT-2025
PO Number :	
PO Release :	FORTINET RENEWAL
Sales Rep :	Gabriel Sagredo
Email :	<a href="mailto:GABRIEL.SAGREDO@INSIGHT.COM">GABRIEL.SAGREDO@INSIGHT.COM</a>
Phone :	
Sales Rep 2 :	Jason Sawyers
Email :	<a href="mailto:JASON.SAWYERS@INSIGHT.COM">JASON.SAWYERS@INSIGHT.COM</a>
Phone :	+14803667154

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">COTERM-LJIS</a>	SERIAL NUMBERS: FMG3HFT721900096 FG22E1T921900125 FAZ1KFTA21000190 F6KF51T020900220 F6KF51T020900219 INC. - COTERM START DATE: 10/20/2025 END DATE: 10/28/2026 Coverage Dates: 20-OCT-2025 - 28-OCT-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 275446.99 Discount: 13.084%	1	239,406.59	239,406.59

Product Subtotal	239,406.59
TAX	0.00
<b>Total</b>	<b>239,406.59</b>

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Gabriel Sagredo

[GABRIEL.SAGREDO@INSIGHT.COM](mailto:GABRIEL.SAGREDO@INSIGHT.COM)

Jason Sawyers  
 +14803667154

[JASON.SAWYERS@INSIGHT.COM](mailto:JASON.SAWYERS@INSIGHT.COM)

Fax 4807606232

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

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For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PPXF181	9/24/2025	FORTINET RENEWAL	4063542	<b>\$231,995.00</b>

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">FORTINET_CUSTOM_COTERM</a> Mfg. Part#: FORTICO-TERM Electronic distribution - NO MEDIA Contract: PACE COOP P00185 Computer Hardware, Software, Serv (P00185)	1	5017409	\$231,995.00	\$231,995.00

<b>SUBTOTAL</b>	\$231,995.00
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$231,995.00</b>

PURCHASER BILLING INFO	DELIVER TO
<b>Billing Address:</b> LA JOYA INDEP SCH DIST ACCTS PAYABLE 201 E EXPRESSWAY 83 LA JOYA, TX 78560-4001 <b>Phone:</b> (958) 580-5421 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	<b>Shipping Address:</b> LA JOYA INDEPENDENT SCHOOL DISTRICT LA JOYA ISD 41609 W. EXPRESSWAY 83 ASSET MANAGEMENT DEPARTMENT LA JOYA, TX 78560 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION
	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



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**Jim Donato** | (877) 695-5826 | [jimmdon@cdwg.com](mailto:jimmdon@cdwg.com)

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# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 4 - Community, Trust, Unity and Partnership

**Agenda Category:** Consent Item

**Item Title:** Approval of Targets for Lone Star Governance GPMs at the Student Subgroup Level.

**BACKGROUND:**

When the Board approved updated GPM targets in August, they were at the district level for all students only. Now, we are adding targets for the priority student groups

**RATIONALE:**

Approval will ensure we are in compliance with the Lone Star Governance Texas Framework.

**BUDGET:**

**Cost**  
N/A

**Funding Source**  
N/A

**Vendor**  
N/A

**Purchasing Mechanism**  
N/A

**Additional Documentation**  
N/A

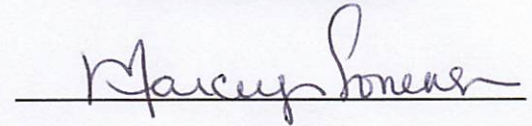
**RECOMMENDATION:**

Administration recommends approval.

**Initiated by:**

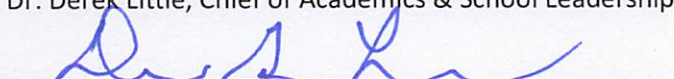
  
\_\_\_\_\_  
Dr. Derek Little, Chief of Academics & School Leadership

**Approved for Submission  
to the Board of Education:**

  
\_\_\_\_\_

Dr. Marcey Sorensen  
Superintendent of Schools

**Reviewed by:**

  
\_\_\_\_\_  
Dr. Derek Little, Chief of Academics & School Leadership

**BF&AS  
Reviewed by:**

\_\_\_\_\_

**Executive  
Cabinet**

**Review by:**

  
\_\_\_\_\_  
Joseph Niedziela, Chief of Staff

La Joya ISD  
Office of Assessment and Accountability

2025-2026 Goals and Performance Measures Targets by Priority Group

District GPM	2026 AS Target	2029 AS Target	2026 SPED Target	2029 SPED Target	2026 EB Target	2029 EB Target	2026 HF Target	2029 HF Target
GPM 1.1: The percentage of 1st grade students scoring at or above the 50th percentile on MAP Growth Reading will increase from 36% in June 2025 to 45% by June 2029.	37	45	16	25	37	37	35	43
GPM 1.2: The percent of 2nd grade students scoring at or above the 50th percentile on MAP Growth Reading will increase from 33% in June 2025 to 45% by June 2029.	40	45	19	28	39	45	38	43
GPM 1.3: The percent of K-2 students scoring at Meets or Exceeds on MAP Fluency Sentence Reading Fluency will increase from 40% in Spring 2025 to 65% by Spring 2029.	44	65	29	47	37	52	42	63
GPM 2.1: The percent of kindergarten students who demonstrate proficiency in foundational math skills, as measured by the Texas Kindergarten Entry Assessment (TX-KEA), will increase from 83% in June 2025 to 88% by June 2029.	84.25	88	40.25	50	57.25	64	82.25	86
GPM 2.2 The percent of 1st-grade students scoring at or above the 50th percentile on MAP Growth Math will increase from 37% in June 2025 to 45% by June 2029.	38	45	26	35	32	38	36	43
GPM 2.3: The percent of 2nd grade students scoring at or above the 50th percentile on MAP Growth Math will increase from 32% in June 2025 to 40% by June 2029.	33	40	19	28	27	36	31	38
GPM 3.1: The percent of 6th grade students scoring at Meets+ or above on MAP Growth Reading will increase from 39% in June 2025 to 50% by June 2029.	34	50	21	30	17	23	32	48
GPM 3.2: The percent of 7th grade students scoring at Meets or above on MAP Growth Reading will increase from 32% in June 2025 to 45% by June 2029.	33	45	13	22	22	28	31	43
GPM 3.3: The percent of 8th grade students scoring at Meets or above on MAP Growth Reading will increase from 35% in June 2025 to 47% by June 2029.	36	47	16	25	28	34	34	45
GPM 4.1: College Ready (4.1A TSI (Reading/Math) - The percent of graduates that meet College Ready TSIA (Reading/Math) will increase from 28% in June 2024 to 34% by June of 2029.	31	34	1	1.5	10	11	29	32
GPM 4.1: College Ready (4.1B Associate Degree) - The percent of graduates with an Associate Degree will increase from 7% in June 2024 to 9% by June of 2029.	9.25	9	0.5	0.5	3	4	5	7
GPM 4.2: Career Ready (Industry Based Certifications (IBC)/Completers) The percent of graduates that are IBC certified completers will increase from 37% in June 2024 to 72% by June of 2029.	67.8	72	60	62	67	70	65.8	70
GPM 4.3: Freshman On Track (FOT) - The percent of Freshman On Track will increase from 56.5% in June of 2024 to 86% June of 2029.	79	86	71	74	71	74	77	84

SPED = Special education  
EB= Emergent Bilingual  
HF= High Focus



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 4 - Community, Trust, Unity and Partnership

**Agenda Category:** Consent Item

**Item Title:** Approval of the Lone Star Governance Time Use Tracker Report - September 24, 2025

**BACKGROUND:**

The most effective school boards focus on improving student outcomes and codify their commitment to this by tracking how they spend their time during board meetings, spending upwards of 50% of their time discussing student outcomes. When we track how we spend our time, our board behaviors begin to become more closely aligned with our values. By adopting a vision, mission, goals, goal progress measures and constraints that are focused on improving student outcomes, we have shared what is important to us with our community and board behaviors should reflect such a focus by spending at least 50% of their time discussing student outcomes.

**RATIONALE:**

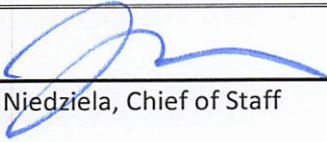
Approval of the LSG Board Monitoring Schedule will ensure we are in compliance with the Lone Star Governance Texas

**BUDGET:**

<b>Cost</b>	<b>Funding Source</b>	<b>Vendor</b>
N/A	N/A	N/A
<b>Purchasing Mechanism</b>		<b>Additional Documentation</b>
N/A		Time Use Tracker Report

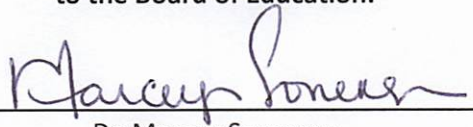
**RECOMMENDATION:**

Approval of the Lone Star Governance Time Use Tracker Report - September 24, 2025

Initiated by:   
Joseph Niedziela, Chief of Staff

**Approved for Submission  
to the Board of Education:**

Reviewed by: \_\_\_\_\_

  
Dr. Marcey Sorensen  
Superintendent of Schools

BF&AS  
Reviewed by: \_\_\_\_\_

Executive  
Cabinet  
Review by:   
Joseph Niedziela, Chief of Staff

**TIME USE TRACKER** **La Joya ISD Sept. 24, 2025** **QTR:** 4 **Date:**

Framework Pillars	Student Outcome Minutes	Adult Behavior Minutes	The board tracks its time spent during public authorized meetings	Other Topic Minutes
Vision and Goals	15		← Minutes setting student outcome goals ← Minutes setting constraints or theories of action	
Progress and Accountability	69		← Minutes receiving, discussing, and voting on Student Outcome Goal Monitoring Reports according to the board adopted Monitoring Calendar	
			← Minutes receiving, discussing, and voting on Constraint Monitoring Reports according to the board adopted Monitoring Calendar	
		2	← Minutes evaluating the superintendent on student outcome goals, GPMs, constraints, and CPMs ← Minutes performing board self-evaluations using the LSG Integrity Instrument	
Systems and Processes		Minutes discussing, debating, and voting on other agenda items (including consent agenda items) →	5	
Advocacy and Engagement			← Minutes hosting two-way communication meetings on student outcome goals, constraints, theories of action and/or progress toward student outcome goals ← Minutes recognizing the accomplishments of students and staff regarding progress on student outcome goals	
Synergy and Teamwork			Minutes fulfilling statutorily required public hearings, forums, and comments Minutes fulfilling statutorily required or Lone Star Governance workshops Minutes in closed session as permitted by law	
Other			Any time spent on an activity that does not meet the conditions listed above →	17
<b>TOTALS</b>	<b>84</b>	<b>2</b>	<b>108</b>	<b>22</b>

Use For Student Outcome and Adult Behavior Minutes Percentage Calculation:  $\frac{86}{108} \times 100 = 79.63\%$  % Student Outcome and Adult Behavior Minutes

Use For Student Outcome Minutes Percentage Calculation:  $\frac{84}{108} \times 100 = 77.78\%$  % Student Outcome Minutes

Trustees Present	Trustees Absent	% Attendance
5	2	71.43%

Count of 'Other' Agenda Items
9

Goals Discussed	Goals on Target	% on Target
0		0.00%

Consent Items	Consent Items Removed	% Remaining on Consent Agenda
15	0	100.00%

GPMs Discussed	GPMs on Target	% on Target
6		0.00%



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 4 - Community, Trust, Unity and Partnership

**Agenda Category:** Consent Item

**Item Title:** Approval of Lone Star Governance Monitoring Report - Board Constraint 2

**BACKGROUND:**

In interviews with hundreds of board members and staff across the districts, researchers found that high-performing boards focus on establishing a vision supported by policies that target student achievement. Yet poor governance is characterized by factors such as micro-management by the board; confusion of the appropriate roles for the board member and superintendent; interpersonal conflict between board chair and superintendent; and board member disregard for the agenda process and the chain of command. Board members set goals and guardrails to ensure they are accountable to their community. This monitoring report measures Board Constraint 1. (Board members may not allow less than 50% of the total quarterly minutes in board authorized meetings to be spent on improving student outcomes according to the time use tracker.

**RATIONALE:**

Effective school boards have a collaborative relationship with the Superintendent and the community and establish a strong communications structure to inform and engage both internal and external stakeholders about progress towards meeting goals in setting board constraints. We will revisit these constraints throughout the year to ensure we are making progress and honoring the values of our community.

**BUDGET:**

<b>Cost</b>	<b>Funding Source</b>	<b>Vendor</b>
N/A	N/A	N/A
<b>Purchasing Mechanism</b>		<b>Additional Documentation</b>
N/A		N/A

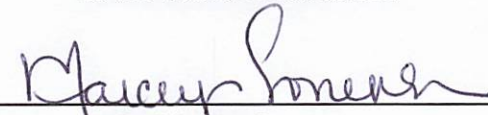
**RECOMMENDATION:**

Approval of Lone Star Governance Monitoring Report - Board Constraint 2

Initiated by:   
Joseph Niedziela, Chief of Staff

**Approved for Submission  
to the Board of Education:**

Reviewed by: \_\_\_\_\_

  
Dr. Marcey Sorensen  
Superintendent of Schools

BF&AS  
Reviewed by: \_\_\_\_\_

Executive  
Cabinet  
Review by:   
Joseph Niedziela, Chief of Staff



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**District Priority:** Priority 1 - Customer Service

**Agenda Category:** Consent Item

**Item Title:** Approval of Fire Extinguisher Services CSP #2025-03 Extension

**BACKGROUND:**

The District requires fire extinguisher services to maintain compliance, ensure equipment is operational, and protect students and staff. This procurement will secure qualified vendors to provide these services for the second and final year.

**RATIONALE:**

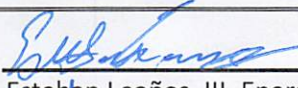
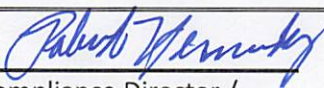
To provide district-wide fire extinguisher services including: inspections, maintenance, materials, and incidental repairs, for all departments, campuses, and Child Nutrition Services facilities. This proposal will also cover incidental repairs or new installations identified during inspections or equipment failures.

**BUDGET:**

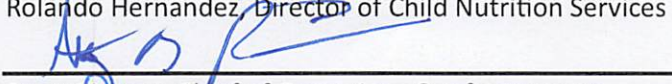
<i>Cost</i>	<i>Funding Source</i>	<i>Vendor</i>
\$175,000.00	Child Nutrition Services - 101 Energy & Compliance - 199	As denoted on tabsheet
<i>Purchasing Mechanism</i>	<i>Additional Documentation</i>	
CSP #2025-03	Tabsheet; Evaluation Matrix; Service Agreement	

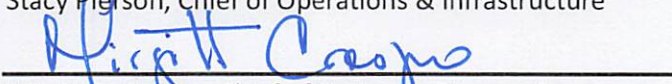
**RECOMMENDATION:**

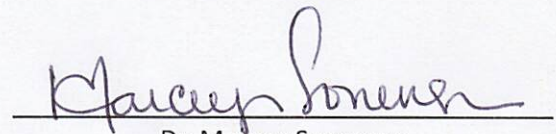
Approval is recommended for the following vendors offering the best value to the District: Primary vendors - El Fire & Safety, Inc. to service District campuses and departments, and Trusted Trinity Fire Co., LLC to service Child Nutrition Services facilities. Secondary vendors: Patina Fire & Safety, Everon, LLC and Safeguard Sprinkler, LLC.

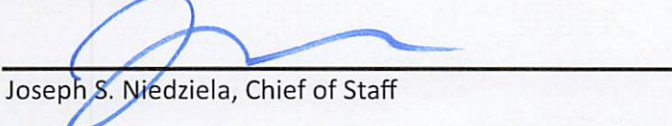
**Initiated by:**    
Esteban Leños, III, Energy & Compliance Director /  
Rolando Hernandez, Director of Child Nutrition Services

**Approved for Submission  
to the Board of Education:**

**Reviewed by:**   
Stacy Pierson, Chief of Operations & Infrastructure

**BF&AS Reviewed by:**   
Mirgitt B. Crespo, Chief of Business, Finance &  
Administration

  
Dr. Marcey Sorensen  
Superintendent of Schools

**Executive Cabinet Review by:**   
Joseph S. Niedziela, Chief of Staff



**La Joya Independent School District  
Fire Extinguisher Services CSP #2025-03 Tabsheet**

Line #	Description	QTY	UOM	El Fire & Safety, Inc. (Hidalgo, TX) Unit	Patina Fire & Safety (McAllen, TX) Unit	City Wide Fire Protection (San Antonio, TX) Unit	Trusted Trinity Fire Company, LLC (San Juan, TX) Unit	Everon, LLC (Boca Raton, FL) Unit	Safeguard Sprinkler, LLC (Mission, TX) Unit
1	Ansul System Annual Inspection	1	EA	\$30.00	\$45.00	\$200.00	\$30.00	\$175.00	\$183.75
2	Fire Hose Annual Inspection	1	EA	\$8.50	\$10.00	\$5.00	\$9.00	\$55.00	\$183.75
3	10 lbs. ABC Fire Extinguisher Annual Inspection	1	EA	\$2.00	\$2.00	\$3.00	\$2.00	\$8.80	\$10.50
4	10lbs. BC Fire Extinguisher Annual Inspection	1	EA	\$2.00	\$2.00	\$3.00	\$2.00	\$8.80	\$10.50
5	5lbs. ABC Fire Extinguisher Annual Inspection	1	EA	\$2.00	\$2.00	\$3.00	\$2.00	\$8.80	\$10.50
6	5 lbs. BC Fire Extinguisher Annual Inspection	1	EA	\$2.00	\$2.00	\$3.00	\$2.00	\$8.80	\$10.50
7	2-1/2 lbs. ABC Fire Extinguisher Annual Inspection	1	EA	\$2.00	\$2.00	\$3.00	\$2.00	\$8.80	\$10.50
8	5 lbs. Carbon Dioxide Fire Extinguisher Annual Inspection	1	EA	\$2.00	\$2.00	\$3.00	\$2.00	\$8.80	\$10.50
9	2-1/2 Gallon Water Fire Extinguisher Annual Inspection	1	EA	\$2.00	\$2.00	\$3.00	\$2.00	\$8.80	\$10.50
10	2-1/2 Gallon P.W. Fire Extinguisher Recharge/Maintenance - Recharge and/or six (6) years maintenance (on "As Needed" basis.)	1	EA	\$12.00	\$14.00	\$10.00	\$10.00	\$45.00	\$68.25

11	2-1/2 lb. Dry Chemical Fire Extinguisher (BC - ABC) Recharge/Maintenance - Recharge and/or six (6) years maintenance (on "As	1	EA	\$12.00	\$14.00	\$12.00	\$10.00	\$45.00	\$891.45
12	5 lbs. Dry Chemical Fire Extinguisher (BC - ABC) Recharge/Maintenance - Recharge and/or six (6) years maintenance (on "As	1	EA	\$12.00	\$14.00	\$15.00	\$15.00	\$55.00	\$121.80
13	10 lbs. Dry Chemical Fire Extinguisher (BC - ABC) Recharge/Maintenance - Recharge and/or six (6) years maintenance (on "As	1	EA	\$15.50	\$18.00	\$22.00	\$15.00	\$65.00	\$135.45
14	5 # CO2 Fire Extinguisher Recharge/Maintenance - Recharge and/or six (6) years maintenance (on "As Needed" basis)	1	EA	\$45.50	\$50.00	\$25.00	\$100.00	\$65.00	No Bid
15	10 # CO2 Fire Extinguisher Recharge/Maintenance - Recharge and/or six (6) years maintenance (on "As Needed" basis)	1	EA	\$52.50	\$60.00	\$35.00	\$150.00	\$125.00	No Bid
16	2-1/2 Gallon Pressurized Water Extinguisher Recharge/Maintenance - Recharge and/or six (6) years maintenance (on "As	1	EA	\$8.50	\$0.00	\$10.00	\$10.00	\$85.00	\$172.20
17	Dry Chemical Fire Extinguisher (12 Years) Hydro-Test Recharge/Maintenance - Hydro-test, recharge and/or maintenance (on "As Needed" basis)	1	EA	\$12.50	\$14.00	\$10.00	\$66.00	\$55.00	\$29.93

18	C02 Fire Extinguisher (5 Years) Hydro-Test, Recharge/Maintenance - Hydro-test, recharge and/or maintenance (on "As Needed" basis)	1	EA	\$42.50	\$50.00	\$15.00	\$120.00	\$65.00	No Bid
19	Pressurized Water Fire Extinguisher (5 Years) Hydro-Test, Recharge/Maintenance - Hydro-test, recharge and/or maintenance (on "As Needed" basis)	1	EA	\$12.50	\$14.00	\$10.00	\$10.00	\$85.00	\$36.75
20	2-1/2 Gallon Pressurized Water Fire Extinguisher - New equipment will be purchased on "As Needed" basis.	1	EA	\$192.50	\$195.00	\$200.00	\$300.00	\$281.00	\$378.00
21	2-1/2 lbs. ABC Fire Extinguisher - New equipment will be purchased on "As Needed" basis.	1	EA	\$45.50	\$49.00	\$63.67	\$66.00	\$62.00	\$66.15
22	5 lbs. ABC Fire Extinguisher - New equipment will be purchased on "As Needed" basis.	1	EA	\$62.50	\$64.00	\$77.81	\$66.00	\$118.00	\$82.95
23	10lbs. ABC Fire Extinguisher - New equipment will be purchased on "As Needed" basis.	1	EA	\$72.50	\$72.00	\$100.96	\$90.00	\$215.00	\$63.00
24	5 lbs. C02 Fire Extinguisher - New equipment will be purchased on "As Needed" basis.	1	EA	\$219.50	\$220.00	\$238.44	\$450.00	\$382.00	\$241.50

25	10lbs. CO2 Fire Extinguisher - New equipment will be purchased on "As Needed" basis.	1	EA	\$327.50	\$330.00	\$383.61	\$550.00	\$558.00	\$351.75
	<b>RECOMMNDATION:</b>			<b>Awarded (Primary Vendor)</b>	<b>Awarded (Secondary Vendor)</b>	<b>Not Awarded (Vendor Does Not Meet Insurance Requirements)</b>	<b>Awarded (Primary Vendor)</b>	<b>Awarded (Secondary Vendor)</b>	<b>Awarded (Secondary Vendor)</b>



**La Joya Independent School District  
Fire Extinguisher Services CSP #2025-03  
Federally Funded Evaluation Matrix**

Supplier	Rank		Score										
	1	2	Purchase Price	Reputation	Quality	Meet District's Needs	HUB Impact	Total Cost of Ownership	Environmentally Sensitive	Delivery Requirements	District Community Involvement	Litigation	Other
		<b>100</b>	35.00	5.00	10.00	13.00	0.00	7.00	2.00	7.00	3.00	6.00	12.00
El Fire & Safety, Inc.	1	98.50	35.00	5.00	10.00	13.00	0.00	7.00	2.00	7.00	1.50	6.00	12.00
Trusted Trinity Fire Company, LLC	2	98.50	35.00	5.00	10.00	13.00	0.00	7.00	2.00	7.00	1.50	6.00	12.00
Patina Fire & Safety	3	76.50	35.00	3.50	6.50	8.00	0.00	5.00	2.00	0.00	2.50	6.00	8.00
Safeguard Sprinkler LLC	4	55.66	6.66	3.50	8.00	10.50	0.00	5.00	2.00	5.00	1.00	6.00	8.00
Everon LLC	5	53.45	7.95	3.50	7.50	8.00	0.00	6.00	2.00	3.50	1.00	6.00	8.00

**Evaluation Committee:**

Esteban Leños, III - Energy & Compliance Coordinator

Rolando Hernandez - CNS Director



## AGREEMENT FOR INDEPENDENT CONTRACTOR/CONSULTING SERVICES

This Agreement for Independent Contractor/Consulting Services ("Agreement") is made by and between El Fire & Safety, Inc. with offices located at 2703 Hwy 281, Hidalgo, TX 78557 ("Consultant") and La Joya Independent School District, a Texas public Independent School District located at 200 W. Expressway 83, La Joya, Texas, 78560 ("LJISD" or the "District") (collectively referred to as the "Parties" or individually as the "Party"), acting herein by and through their respectively authorized officers or employees.

Fire Extinguisher Services CSP #2025-03 Extension

### AGREEMENT

#### 1.0 Term

This Agreement shall be effective as of October 23, 2025 and end on August 31, 2026, it is duly executed by both parties ("Effective Date") and shall remain in effect for a one-year ("Term"), unless terminated earlier as provided herein.

#### 2.0 Termination

**2.1** This Agreement shall automatically terminate at the end of the Term or any renewal terms.

**2.2** This Agreement may be terminated prior to the expiration of the Term as follows:

By the District, for convenience, with or without cause, immediately upon written notice, in which case Consultant shall be paid for services rendered up to termination at a pro rated amount proportionate to the Fees (defined below) earned for Services performed prior to termination; or

By either party immediately if the other party commits a breach of any of the material terms of this Agreement; provided that the breaching party has first been provided written notice of the breach and a thirty (30)-day opportunity to cure.

#### 3.0 Services and Fees

**3.1 Consultant** shall provide the Services set forth more particularly on the attached Exhibit A ("Services") in exchange for the fees also described in Exhibit A. Consultant shall invoice the District within thirty (30) days of the date the Services are performed, and payment will be due within thirty (30) days of the District's receipt of an invoice, subject to the Texas Prompt Payment Act.

**3.2** The Services shall be performed in a commercially reasonable manner. Consultant covenants that in performing the Services, it shall: a) comply with all federal, state and local

statutes, codes, rules, regulations and guidelines including but not limited to safety and health matters, b) comply with any applicable generally accepted appraising standards, protocols and guidelines or other relevant professional standards, c) perform the Services in a professional manner, and d) perform all requirements that are generally performed by similar professionals in conducting the type of services required by this Agreement.

**3.3** The Services shall be performed on a non-exclusive basis. The District shall not be required to retain Consultant to perform any additional services not specifically set forth herein. The Parties acknowledge and agree that the District in its sole discretion may select any other consultant of its choosing upon a decision by the District to conduct similar services. In performing the Services, Consultant shall identify necessary information that should be provided by the District and related processes required to accurately perform the Services and shall provide needed advice to the District in relation to such information and processes.

#### **4.0 Confidentiality**

**4.1** Consultant shall take reasonable precautions so that access to information relating to the Services is limited to those persons within its employ or under contract with Consultant for whom it is necessary and appropriate. Any release of information outside of those mentioned herein must be immediately reported to the District. All communications pursuant to this agreement whether oral or written between the Consultant and the District, as well as any documents or reports generated during or as a part of the Services shall be regarded by Consultant as confidential unless otherwise determined by the District or as provided by any applicable law or District policies, including without limitation the Texas Public Information Act or the Texas Open Meetings Act. To this end, Consultant shall keep all such communications and information confidential, except as provided by the District.

**4.2** Consultant's employees/contractors shall not create or otherwise access, obtain, or use photographs or videos of LJISD students during or after the provision of Services under this Agreement absent express written consent from a student's parent or legal guardian.

#### **5.0 Criminal History Record Checks**

**5.1** To the extent permitted by law, Consultant shall obtain all criminal history information required by Texas Education Code Chapter 22 regarding its "covered employees," as defined below. If Consultant is required by Chapter 22 to obtain the information from the Fingerprint-based Applicant Clearinghouse of Texas, then Consultant, to the extent permitted by law, will also subscribe to that person's criminal history record information. Before beginning any work under this Agreement, Consultant will provide written certification to the District that Consultant has complied with the statutory requirements as of that date, or, in the event Consultant is not legally permitted to comply with such requirements, Consultant shall cooperate with the District as set forth below. Upon request by District, Consultant will provide, in writing, updated certifications and the names of any other requested information regarding covered employees, so that the District may obtain criminal history recommended information to the covered employees. Consultant shall assume all expenses associated with obtaining criminal history record information.

**5.2** Consultant will not assign any "covered employee" with a "disqualifying criminal history," as those terms are defined below, to work under this Agreement. If Consultant receives information that a covered employee has a reported disqualifying criminal history, including any

such information shared by District, then Consultant will immediately remove the covered employee from District property and notify the District in writing within three (3) business days. If the District objects to the assignment of any covered employee on the basis of the covered employee's criminal history record information, then Consultant agrees to discontinue using that covered employee to provide services at the District. If Consultant has taken precautions or imposed conditions to ensure that the employees of Consultant will not become covered employees, Consultant will ensure that these precautions or conditions continue throughout the time the contracted services are provided.

**5.3** For the purposes of this Section, "covered employees" means employees, agents, or subcontractors of Consultant or any of Consultant's consultants who has or will have continuing duties related to the services to be performed under this Agreement and has or will have direct contact with District's students. The District will decide what constitutes direct contact with District's students. "Disqualifying criminal history" means any conviction or other criminal history information designated by the District, or one of the following offenses; if at the time of the offense, the victim was under 18 years of age or enrolled in a public school; a felony offense under Texas Penal Code Title 5 Offense Against Persons; an offense for which a defendant is required to register as a sex offender under Texas Code of Criminal Procedure Chapter 62; or an equivalent offense under federal law or the laws of another state.

**5.4** Any subcontractor entity, as defined by Texas Education Code § 22.08341(a)(3), shall be, to the extent permitted by law, required by the terms of their contract with Consultant or any other contracting entity (as defined in Texas Education Code § 22.08341(a)(1)), and by Texas law, to obtain the required criminal history record information on their employees, agents, or applicants, to give required certification to District and the contracting entities, and to obtain required certifications from the subcontracting entity's subcontractors.

**5.5** On request of District, Consultant shall provide all necessary identifying information to allow District to obtain criminal history record information for covered employees/contractors of the Consultant and all subcontracting entities. Consultant shall update this list on District's request. Consultant shall further cooperate in all respects with any reasonable request by District to assist District in obtaining criminal history record information on the employees/contractors of Consultant, including without limitation paying any fees or costs reasonably requested by District to enable District to obtain needed criminal history record information.

## **6.0 Licenses and Technical Matters.**

**6.1** Consultant represents that where appropriate each and every employee of Consultant and/or any contractor of Consultant that is participating in the provision of Services has the capability, experience, means and appropriate licenses and permits required to perform the Services contemplated by this Agreement to the extent applicable to such individual or contractor. Consultant represents that it is aware of and in full compliance with the laws of Texas, if any, for the licensing and certification of any professionals providing the Services. Upon request, Consultant must provide evidence to the District that any applicable professional license is current and in good standing. Consultant must contact the District immediately if such license status has changed. Upon request, Consultant shall provide the District with the identity of all individual employees or contractors involved with performing the Services.

## **7.0 Indemnity**

**CONSULTANT WILL DEFEND (WITH COUNSEL REASONABLY ACCEPTABLE TO THE DISTRICT), INDEMNIFY AND HOLD HARMLESS THE DISTRICT AND ITS AFFILIATES, AND EACH AND ALL OF THEIR OFFICERS, DIRECTORS, EMPLOYEES, PARTNERS, TRUSTEES, REGENTS AND AGENTS, FROM AND AGAINST ALL THIRD PARTY CLAIMS, LOSSES, LIABILITIES AND EXPENSES, INCLUDING REASONABLE ATTORNEYS' FEES, EXPERT WITNESS FEES AND COURT COSTS, TO THE EXTENT ARISING OUT OF CONSULTANT'S ACT OR OMISSION IN CONNECTION WITH THE AGREEMENT OR THE PERFORMANCE OF THE SERVICES.**

## **8.0 Liability**

No Party assumes the liability for the duties and/or responsibilities under control of the other Party or for the actions of the employees of the other Party.

## **9.0 Immunity as a Defense; Deficiency Debt**

Neither Party waives or relinquishes any immunity or defense on behalf of itself, its trustees, officers, employees, and/or agents as a result of its execution of this Agreement and performance of the functions or obligations described herein. Furthermore, nothing in this Agreement shall be construed to create a claim or cause of action against either Party for which it is not otherwise liable, or to waive any immunity or defense to which either Party may be entitled, or to create an impermissible deficiency debt of either Party.

## **10.0 Notices**

Notices under this Agreement shall be in writing, via certified mail return receipt requested, facsimile or electronic mail, and shall be delivered to the other Party at the following respective addresses, including any indicated email address:

**LJISD:**                    La Joya Independent School District  
                                 200 W. Expressway 83  
                                 La Joya, TX 78560  
                                 Attn: Dr. Marcey Sorensen, Superintendent  
                                 Email: m.sorensen@lajoyaisd.net

**CONSULTANT:**        Name of Vendor  
                                 Address  
                                 City, State, Zip Code  
                                 Attn: Contact Person  
                                 Email:

## **11.0 Relationship**

The relationship between the Parties is that of Independent Contractors; neither Party has the authority to bind the other in any manner. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between the Parties and/or their respective employees. This Agreement does not create a joint venture, business partnership or agency relationship between the Parties.

## **12.0 Non-Discrimination**

The Parties, in performing this Agreement, shall not discriminate against any person based on race, color, religion, national origin, ancestry, age, marital status, physical or mental handicap, familial status, or any other protected class.

## **13.0 Jurisdiction/Venue**

This Agreement shall be governed by and construed in accordance with the laws of the State of Texas, and venue for all disputes arising under this Agreement shall lie in Hidalgo County, Texas.

## **14.0 Assignment**

No party shall assign or otherwise transfer its interest in this Agreement without the express written permission of the other Party.

## **15.0 Severability**

If any portion of this Agreement shall be declared illegal or held unenforceable for any reason, the remaining portions shall continue in full force and effect and this Agreement shall be liberally construed to carry out the intent of the Parties.

## **16.0 Entire Agreement; Severability; Further Assurances; Waiver**

This Agreement, including Exhibit A attached to this Agreement, constitutes the entire agreement between the Parties, and supersedes all prior and contemporaneous agreements, understandings and negotiations, with respect to the subject matter of this Agreement. In the event any provision of this Agreement is determined to be invalid or unenforceable, it is the desire and intention of the Parties that such invalidity or unenforceability not invalidate or render unenforceable the remainder of the Agreement and that such provision be reformed and construed in such a manner that it will, to the maximum extent practicable, be deemed valid and enforceable, and the rights and obligations of the Parties shall be construed and enforced accordingly. Each Party shall execute and deliver such further documents and take such further actions as may be required or reasonably requested by the other Party to effectuate the purposes of this Agreement. Any waiver by any Party of its rights with respect to a default or requirement under this Agreement will not be deemed a waiver of any subsequent default or other matter.

## **17.0 Warranty**

By the execution and delivery of this Agreement, the undersigned individuals warrant that they have been duly authorized by all requisite administrative action to enter into and perform the terms of this Agreement.

## **18.0 Headings**

The captions and headings appearing in this Agreement are inserted merely to facilitate reference and will have no bearing upon its interpretation.

## **19.0 Amendments**

This Agreement may be amended or modified only by written agreement authorized and executed by the duly authorized representatives of both Parties.

**20.0 Edgar Certifications**

Consultant shall follow the certifications and provisions that are required and apply only when the District expends federal funds for any contract resulting from this procurement process on Exhibit B ("Texas Education Department General Administrative Regulations (EDGAR) Certifications")

This Agreement may be executed in multiple originals, each having equal force and effect, on behalf of the parties as follows:

*[SIGNATURES ON NEXT PAGE]*

**LA JOYA INDEPENDENT SCHOOL DISTRICT:**

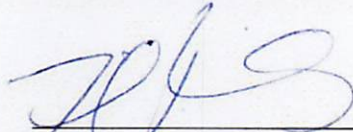
\_\_\_\_\_  
Signature

Dr. Marcey Sorensen  
Name

Superintendent of Schools  
Title

\_\_\_\_\_  
Date

El Fire & Safety, Inc.

  
\_\_\_\_\_  
Signature

Fernando Rodriguez  
Name

CEO  
Title

9/30/25  
Date

**Exhibit A - Services and Fees**

**Scope of Services**

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**Fee Structure**

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**Please include proposal or quotation documentation as part of Exhibit A**

**Funding Source**

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**Exhibit B**  
**Texas Education Department General Administrative**  
**Regulations (EDGAR) Certifications**

**2 CFR SECTION 200 REQUIRED PROVISIONS**  
**FOR CONTRACT FUNDED BY U.S. FEDERAL GRANT**

The following certifications and provisions are required and apply only when the District expends federal funds for any contract resulting from this procurement process. In the event of a conflict or inconsistency between the following terms and conditions and any provision of any contract, agreement, or Purchase Order, the following terms and conditions shall control. Accordingly, the parties agree that the following terms and conditions apply to this agreement between **La Joya ISD and Vendor** in all situations where Vendor has been paid or will be paid with federal funds:

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**REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY**  
**CONTRACTS UNDER FEDERAL AWARDS**  
**APPENDIX II TO 2 CFR PART 200**

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- (A) Contracts for more than the simplified acquisition threshold, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.
- (B) All contracts in excess of \$10,000 must address termination for cause and for convenience by the non-Federal entity including the manner by which it will be effected and the basis for settlement.
- (C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part. 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."
- (D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor

regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- (E) **Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708)**. Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
- (F) **Rights to Inventions Made Under a Contract or Agreement**. If the Federal award meets the definition of "funding agreement" under 37 CFR § 401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.
- (G) **Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387)**, as amended—Contracts and subgrants of amounts in excess of

\$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671g) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

- (H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.
- (I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.
- (J) Procurement of recovered materials - A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- (K) Domestic preferences for procurements - As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award. For purposes of this section: “Produced in the United States” means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United

States. "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber. Federal agencies providing Federal financial assistance for infrastructure projects must implement the Buy America preferences set forth in 2 CFR part 184.

- (L) Prohibition on certain telecommunications and video surveillance services or equipment.
- (a) Recipients and sub-recipients are prohibited from obligating or expending loan or grant funds to:
- (1) Procure or obtain;
  - (2) Extend or renew a contract to procure or obtain; or
  - (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
- (i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- (ii) Telecommunications or video surveillance services provided by such entities or using such equipment.
- (iii) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.
- (b) In implementing the prohibition under Public Law 115-232, section 889, subsection (f), paragraph (1), heads of executive agencies administering loan, grant, or subsidy programs shall prioritize available funding and technical support to assist affected businesses, institutions and organizations as is reasonably necessary for those affected entities to transition from covered communications equipment and services, to

procure replacement equipment and services, and to ensure that communications service to users and customers is sustained.

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**RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS**

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When federal funds are expended by the District for any contract resulting from this procurement process, Vendor certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. Vendor further certifies that it will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

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**CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT**

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When the District expends federal funds for any contract resulting from this procurement process, Vendor certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

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**CERTIFICATION OF EQUAL EMPLOYMENT STATEMENT**

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It is the policy of the District not to discriminate on the basis of race, color, national origin, gender, limited English proficiency or handicapping conditions in its programs. Vendor agrees not to discriminate against any employee or applicant for employment to be employed in the performance of this Contract, with respect to hire, tenure, terms, conditions and privileges of employment, or a matter directly or indirectly related to employment, because of age (except where based on a bona fide occupational qualification), sex (except where based on a bona fide occupational qualification) or race, color, religion, national origin, or ancestry. Vendor further agrees that every subcontract entered into for the performance of this Contract shall contain a provision requiring non-discrimination in employment herein specified, binding upon each subcontractor. Breach of this covenant may be regarded as a material breach of the Contract.

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**CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS**

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*[Only Applicable to Contracts funded under the National School Lunch Program]* The Buy American regulations promulgated by USDA and TDA require public school districts to purchase domestically grown and processed food to the maximum extent practicable. The food product must consist of agricultural commodities that were grown domestically, unless an authorized exception exists and has been approved by the District.

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**CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336**

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Vendor agrees that the District's Inspector General or any of their duly authorized representatives shall have access to any books, documents, papers and records of Vendor that are directly

pertinent to Vendor's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

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**CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS**

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Vendor agrees that all contracts it awards pursuant to this Contract shall be bound by the foregoing terms and conditions.



## AGREEMENT FOR INDEPENDENT CONTRACTOR/CONSULTING SERVICES

This Agreement for Independent Contractor/Consulting Services (“Agreement”) is made by and between Trusted Trinity Fire, LLC with offices located at 214 East 16th Street, San Juan, TX 78589 (“Consultant”) and La Joya Independent School District, a Texas public Independent School District located at 200 W. Expressway 83, La Joya, Texas, 78560 (“LJISD” or the “District”) (collectively referred to as the “Parties” or individually as the “Party”), acting herein by and through their respectively authorized officers or employees.

Fire Extinguisher Services CSP #2025-03 Extension

### AGREEMENT

#### 1.0 Term

This Agreement shall be effective as of October 23, 2025 and end on August 31, 2026, it is duly executed by both parties (“Effective Date”) and shall remain in effect for a one-year (“Term”), unless terminated earlier as provided herein.

#### 2.0 Termination

**2.1** This Agreement shall automatically terminate at the end of the Term or any renewal terms.

**2.2** This Agreement may be terminated prior to the expiration of the Term as follows:

By the District, for convenience, with or without cause, immediately upon written notice, in which case Consultant shall be paid for services rendered up to termination at a pro rated amount proportionate to the Fees (defined below) earned for Services performed prior to termination; or

By either party immediately if the other party commits a breach of any of the material terms of this Agreement; provided that the breaching party has first been provided written notice of the breach and a thirty (30)-day opportunity to cure.

#### 3.0 Services and Fees

**3.1 Consultant** shall provide the Services set forth more particularly on the attached Exhibit A (“Services”) in exchange for the fees also described in Exhibit A. Consultant shall invoice the District within thirty (30) days of the date the Services are performed, and payment will be due within thirty (30) days of the District’s receipt of an invoice, subject to the Texas Prompt Payment Act.

**3.2** The Services shall be performed in a commercially reasonable manner. Consultant covenants that in performing the Services, it shall: a) comply with all federal, state and local

statutes, codes, rules, regulations and guidelines including but not limited to safety and health matters, b) comply with any applicable generally accepted appraising standards, protocols and guidelines or other relevant professional standards, c) perform the Services in a professional manner, and d) perform all requirements that are generally performed by similar professionals in conducting the type of services required by this Agreement.

**3.3** The Services shall be performed on a non-exclusive basis. The District shall not be required to retain Consultant to perform any additional services not specifically set forth herein. The Parties acknowledge and agree that the District in its sole discretion may select any other consultant of its choosing upon a decision by the District to conduct similar services. In performing the Services, Consultant shall identify necessary information that should be provided by the District and related processes required to accurately perform the Services and shall provide needed advice to the District in relation to such information and processes.

#### **4.0 Confidentiality**

**4.1** Consultant shall take reasonable precautions so that access to information relating to the Services is limited to those persons within its employ or under contract with Consultant for whom it is necessary and appropriate. Any release of information outside of those mentioned herein must be immediately reported to the District. All communications pursuant to this agreement whether oral or written between the Consultant and the District, as well as any documents or reports generated during or as a part of the Services shall be regarded by Consultant as confidential unless otherwise determined by the District or as provided by any applicable law or District policies, including without limitation the Texas Public Information Act or the Texas Open Meetings Act. To this end, Consultant shall keep all such communications and information confidential, except as provided by the District.

**4.2** Consultant's employees/contractors shall not create or otherwise access, obtain, or use photographs or videos of LJISD students during or after the provision of Services under this Agreement absent express written consent from a student's parent or legal guardian.

#### **5.0 Criminal History Record Checks**

**5.1** To the extent permitted by law, Consultant shall obtain all criminal history information required by Texas Education Code Chapter 22 regarding its "covered employees," as defined below. If Consultant is required by Chapter 22 to obtain the information from the Fingerprint-based Applicant Clearinghouse of Texas, then Consultant, to the extent permitted by law, will also subscribe to that person's criminal history record information. Before beginning any work under this Agreement, Consultant will provide written certification to the District that Consultant has complied with the statutory requirements as of that date, or, in the event Consultant is not legally permitted to comply with such requirements, Consultant shall cooperate with the District as set forth below. Upon request by District, Consultant will provide, in writing, updated certifications and the names of any other requested information regarding covered employees, so that the District may obtain criminal history recommended information to the covered employees. Consultant shall assume all expenses associated with obtaining criminal history record information.

**5.2** Consultant will not assign any "covered employee" with a "disqualifying criminal history," as those terms are defined below, to work under this Agreement. If Consultant receives information that a covered employee has a reported disqualifying criminal history, including any

such information shared by District, then Consultant will immediately remove the covered employee from District property and notify the District in writing within three (3) business days. If the District objects to the assignment of any covered employee on the basis of the covered employee's criminal history record information, then Consultant agrees to discontinue using that covered employee to provide services at the District. If Consultant has taken precautions or imposed conditions to ensure that the employees of Consultant will not become covered employees, Consultant will ensure that these precautions or conditions continue throughout the time the contracted services are provided.

**5.3** For the purposes of this Section, "covered employees" means employees, agents, or subcontractors of Consultant or any of Consultant's consultants who has or will have continuing duties related to the services to be performed under this Agreement and has or will have direct contact with District's students. The District will decide what constitutes direct contact with District's students. "Disqualifying criminal history" means any conviction or other criminal history information designated by the District, or one of the following offenses; if at the time of the offense, the victim was under 18 years of age or enrolled in a public school; a felony offense under Texas Penal Code Title 5 Offense Against Persons; an offense for which a defendant is required to register as a sex offender under Texas Code of Criminal Procedure Chapter 62; or an equivalent offense under federal law or the laws of another state.

**5.4** Any subcontractor entity, as defined by Texas Education Code § 22.08341(a)(3), shall be, to the extent permitted by law, required by the terms of their contract with Consultant or any other contracting entity (as defined in Texas Education Code § 22.08341(a)(1)), and by Texas law, to obtain the required criminal history record information on their employees, agents, or applicants, to give required certification to District and the contracting entities, and to obtain required certifications from the subcontracting entity's subcontractors.

**5.5** On request of District, Consultant shall provide all necessary identifying information to allow District to obtain criminal history record information for covered employees/contractors of the Consultant and all subcontracting entities. Consultant shall update this list on District's request. Consultant shall further cooperate in all respects with any reasonable request by District to assist District in obtaining criminal history record information on the employees/contractors of Consultant, including without limitation paying any fees or costs reasonably requested by District to enable District to obtain needed criminal history record information.

## **6.0 Licenses and Technical Matters.**

**6.1** Consultant represents that where appropriate each and every employee of Consultant and/or any contractor of Consultant that is participating in the provision of Services has the capability, experience, means and appropriate licenses and permits required to perform the Services contemplated by this Agreement to the extent applicable to such individual or contractor. Consultant represents that it is aware of and in full compliance with the laws of Texas, if any, for the licensing and certification of any professionals providing the Services. Upon request, Consultant must provide evidence to the District that any applicable professional license is current and in good standing. Consultant must contact the District immediately if such license status has changed. Upon request, Consultant shall provide the District with the identity of all individual employees or contractors involved with performing the Services.

## **7.0 Indemnity**

**CONSULTANT WILL DEFEND (WITH COUNSEL REASONABLY ACCEPTABLE TO THE DISTRICT), INDEMNIFY AND HOLD HARMLESS THE DISTRICT AND ITS AFFILIATES, AND EACH AND ALL OF THEIR OFFICERS, DIRECTORS, EMPLOYEES, PARTNERS, TRUSTEES, REGENTS AND AGENTS, FROM AND AGAINST ALL THIRD PARTY CLAIMS, LOSSES, LIABILITIES AND EXPENSES, INCLUDING REASONABLE ATTORNEYS' FEES, EXPERT WITNESS FEES AND COURT COSTS, TO THE EXTENT ARISING OUT OF CONSULTANT'S ACT OR OMISSION IN CONNECTION WITH THE AGREEMENT OR THE PERFORMANCE OF THE SERVICES.**

## **8.0 Liability**

No Party assumes the liability for the duties and/or responsibilities under control of the other Party or for the actions of the employees of the other Party.

## **9.0 Immunity as a Defense; Deficiency Debt**

Neither Party waives or relinquishes any immunity or defense on behalf of itself, its trustees, officers, employees, and/or agents as a result of its execution of this Agreement and performance of the functions or obligations described herein. Furthermore, nothing in this Agreement shall be construed to create a claim or cause of action against either Party for which it is not otherwise liable, or to waive any immunity or defense to which either Party may be entitled, or to create an impermissible deficiency debt of either Party.

## **10.0 Notices**

Notices under this Agreement shall be in writing, via certified mail return receipt requested, facsimile or electronic mail, and shall be delivered to the other Party at the following respective addresses, including any indicated email address:

LJISD:                    La Joya Independent School District  
                                 200 W. Expressway 83  
                                 La Joya, TX 78560  
                                 Attn: Dr. Marcey Sorensen, Superintendent  
                                 Email: m.sorensen@lajoyaisd.net

CONSULTANT:        Name of Vendor  
                                 Address  
                                 City, State, Zip Code  
                                 Attn: Contact Person  
                                 Email:

## **11.0 Relationship**

The relationship between the Parties is that of Independent Contractors; neither Party has the authority to bind the other in any manner. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between the Parties and/or their respective employees. This Agreement does not create a joint venture, business partnership or agency relationship between the Parties.

## **12.0 Non-Discrimination**

The Parties, in performing this Agreement, shall not discriminate against any person based on race, color, religion, national origin, ancestry, age, marital status, physical or mental handicap, familial status, or any other protected class.

## **13.0 Jurisdiction/Venue**

This Agreement shall be governed by and construed in accordance with the laws of the State of Texas, and venue for all disputes arising under this Agreement shall lie in Hidalgo County, Texas.

## **14.0 Assignment**

No party shall assign or otherwise transfer its interest in this Agreement without the express written permission of the other Party.

## **15.0 Severability**

If any portion of this Agreement shall be declared illegal or held unenforceable for any reason, the remaining portions shall continue in full force and effect and this Agreement shall be liberally construed to carry out the intent of the Parties.

## **16.0 Entire Agreement; Severability; Further Assurances; Waiver**

This Agreement, including Exhibit A attached to this Agreement, constitutes the entire agreement between the Parties, and supersedes all prior and contemporaneous agreements, understandings and negotiations, with respect to the subject matter of this Agreement. In the event any provision of this Agreement is determined to be invalid or unenforceable, it is the desire and intention of the Parties that such invalidity or unenforceability not invalidate or render unenforceable the remainder of the Agreement and that such provision be reformed and construed in such a manner that it will, to the maximum extent practicable, be deemed valid and enforceable, and the rights and obligations of the Parties shall be construed and enforced accordingly. Each Party shall execute and deliver such further documents and take such further actions as may be required or reasonably requested by the other Party to effectuate the purposes of this Agreement. Any waiver by any Party of its rights with respect to a default or requirement under this Agreement will not be deemed a waiver of any subsequent default or other matter.

## **17.0 Warranty**

By the execution and delivery of this Agreement, the undersigned individuals warrant that they have been duly authorized by all requisite administrative action to enter into and perform the terms of this Agreement.

## **18.0 Headings**

The captions and headings appearing in this Agreement are inserted merely to facilitate reference and will have no bearing upon its interpretation.

## **19.0 Amendments**

This Agreement may be amended or modified only by written agreement authorized and executed by the duly authorized representatives of both Parties.

**20.0 Edgar Certifications**

Consultant shall follow the certifications and provisions that are required and apply only when the District expends federal funds for any contract resulting from this procurement process on Exhibit B (“Texas Education Department General Administrative Regulations (EDGAR) Certifications”)

This Agreement may be executed in multiple originals, each having equal force and effect, on behalf of the parties as follows:

*[SIGNATURES ON NEXT PAGE]*

**LA JOYA INDEPENDENT SCHOOL DISTRICT:**

\_\_\_\_\_

Signature

Dr. Marcey Sorensen

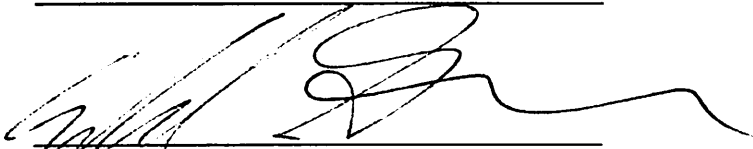
Name

Superintendent of Schools

Title

\_\_\_\_\_  
Date

**Trusted Trinity Fire Company LLC**

\_\_\_\_\_  


Signature

Eddie G Garcia

Name

Owner

Title

10/23/25

Date

**Exhibit A - Services and Fees**

**Scope of Services**

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**Exhibit A - Services and Fees**

**Scope of Services**

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**Fee Structure**

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Please include proposal or quotation documentation as part of Exhibit A

**Funding Source**

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**Exhibit B**  
Texas Education Department General Administrative  
Regulations (EDGAR) Certifications

**2 CFR SECTION 200 REQUIRED PROVISIONS**  
FOR CONTRACT FUNDED BY U.S. FEDERAL GRANT

The following certifications and provisions are required and apply only when the District expends federal funds for any contract resulting from this procurement process. **In the event of a conflict or inconsistency between the following terms and conditions and any provision of any contract, agreement, or Purchase Order, the following terms and conditions shall control. Accordingly, the parties agree that the following terms and conditions apply to this agreement between La Joya ISD and Vendor in all situations where Vendor has been paid or will be paid with federal funds:**

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REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY  
CONTRACTS UNDER FEDERAL AWARDS  
APPENDIX II TO 2 CFR PART 200

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- (A) Contracts for more than the simplified acquisition threshold, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by [41 U.S.C. 1908](#), must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.
- (B) All contracts in excess of \$10,000 must address termination for cause and for convenience by the non-Federal entity including the manner by which it will be effected and the basis for settlement.
- (C) Equal Employment Opportunity. Except as otherwise provided under [41 CFR Part 60](#), all contracts that meet the definition of “federally assisted construction contract” in [41 CFR Part 60-1.3](#) must include the equal opportunity clause provided under [41 CFR 60-1.4\(b\)](#), in accordance with [Executive Order 11246](#), “Equal Employment Opportunity” ([30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp.](#), p. 339), as amended by [Executive Order 11375](#), “Amending [Executive Order 11246](#) Relating to Equal Employment Opportunity,” and implementing regulations at [41 CFR part 60](#), “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”
- (D) Davis-Bacon Act, as amended ([40 U.S.C. 3141-3148](#)). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act ([40 U.S.C. 3141-3144](#), and [3146-3148](#)) as supplemented by Department of Labor

regulations ([29 CFR Part 5](#), “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act ([40 U.S.C. 3145](#)), as supplemented by Department of Labor regulations ([29 CFR Part 3](#), “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- (E) Contract Work Hours and Safety Standards Act ([40 U.S.C. 3701-3708](#)). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with [40 U.S.C. 3702](#) and [3704](#), as supplemented by Department of Labor regulations ([29 CFR Part 5](#)). Under [40 U.S.C. 3702](#) of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of [40 U.S.C. 3704](#) are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
- (F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of “funding agreement” under [37 CFR § 401.2 \(a\)](#) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of [37 CFR Part 401](#), “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.
- (G) Clean Air Act ([42 U.S.C. 7401-7671q](#).) and the Federal Water Pollution Control Act ([33 U.S.C. 1251-1387](#)), as amended—Contracts and subgrants of amounts in excess of

\$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act ([42 U.S.C. 7401-7671q](#)) and the Federal Water Pollution Control Act as amended ([33 U.S.C. 1251-1387](#)). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

- (H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see [2 CFR 180.220](#)) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at [2 CFR 180](#) that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than [Executive Order 12549](#).
- (I) Byrd Anti-Lobbying Amendment ([31 U.S.C. 1352](#))—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by [31 U.S.C. 1352](#). Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.
- (J) Procurement of recovered materials - A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at [40 CFR part 247](#) that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- (K) Domestic preferences for procurements - As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award. For purposes of this section: “Produced in the United States” means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United

States. “Manufactured products” means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber. Federal agencies providing Federal financial assistance for infrastructure projects must implement the Buy America preferences set forth in [2 CFR part 184](#).

- (L) Prohibition on certain telecommunications and video surveillance services or equipment.
  - (a) Recipients and sub-recipients are prohibited from obligating or expending loan or grant funds to:
    - (1) Procure or obtain;
    - (2) Extend or renew a contract to procure or obtain; or
    - (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in [Public Law 115-232](#), section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
      - (i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
      - (ii) Telecommunications or video surveillance services provided by such entities or using such equipment.
      - (iii) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.
  - (b) In implementing the prohibition under [Public Law 115-232](#), section 889, subsection (f), paragraph (1), heads of executive agencies administering loan, grant, or subsidy programs shall prioritize available funding and technical support to assist affected businesses, institutions and organizations as is reasonably necessary for those affected entities to transition from covered communications equipment and services, to

procure replacement equipment and services, and to ensure that communications service to users and customers is sustained.

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RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

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When federal funds are expended by the District for any contract resulting from this procurement process, Vendor certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. Vendor further certifies that it will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

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CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

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When the District expends federal funds for any contract resulting from this procurement process, Vendor certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

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CERTIFICATION OF EQUAL EMPLOYMENT STATEMENT

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It is the policy of the District not to discriminate on the basis of race, color, national origin, gender, limited English proficiency or handicapping conditions in its programs. Vendor agrees not to discriminate against any employee or applicant for employment to be employed in the performance of this Contract, with respect to hire, tenure, terms, conditions and privileges of employment, or a matter directly or indirectly related to employment, because of age (except where based on a bona fide occupational qualification), sex (except where based on a bona fide occupational qualification) or race, color, religion, national origin, or ancestry. Vendor further agrees that every subcontract entered into for the performance of this Contract shall contain a provision requiring non-discrimination in employment herein specified, binding upon each subcontractor. Breach of this covenant may be regarded as a material breach of the Contract.

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CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

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*[Only Applicable to Contracts funded under the National School Lunch Program]* The Buy American regulations promulgated by USDA and TDA require public school districts to purchase domestically grown and processed food to the maximum extent practicable. The food product must consist of agricultural commodities that were grown domestically, unless an authorized exception exists and has been approved by the District.

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CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

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Vendor agrees that the District's Inspector General or any of their duly authorized representatives shall have access to any books, documents, papers and records of Vendor that are directly

pertinent to Vendor's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

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**CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS**

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Vendor agrees that all contracts it awards pursuant to this Contract shall be bound by the foregoing terms and conditions.



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 1 - Excellence in Leadership

**Agenda Category:** Action Item

**Item Title:** Approval of Carnegie Professional Learning & Coaching Support

**BACKGROUND:**

La Joya ISD adopted Carnegie Learning for grades 6–11 to align with TEKS and strengthen Tier I math instruction. This research-based program combines the Math resource for classroom learning and MATHia for personalized support, promoting student-centered, concept-driven instruction. Effective implementation requires targeted professional learning and coaching for teachers and instructional leaders

**RATIONALE:**

To ensure consistent, high-quality math instruction, the district seeks additional professional learning and coaching support from Carnegie Learning. These services will help teachers internalize lessons, use MATHia data to guide instruction, and provide leaders with tools to monitor and support implementation. This investment will improve instructional consistency across campuses and strengthen student outcomes

**BUDGET:**

<b>Cost</b>	<b>Funding Source</b>	<b>Vendor</b>
\$415,000.00	199-13-6291-32-831-6-11-000	Carnegie Learning INC Pittsburg PA 15222
<b>Purchasing Mechanism</b>	<b>Additional Documentation</b>	
TEA State Approved /RFP#2025-55	TEA Grant/Quote and Contract	

**RECOMMENDATION:**

Administration recommends approval.

**Initiated by:** Brenda M. Garcia  
Brenda Garcia, Executive Director for Math & Science Dept.

**Approved for Submission  
to the Board of Education:**

Marcey Sorensen  
Dr. Marcey Sorensen  
Superintendent of Schools

**Reviewed by:** Dr. Derek Little  
Dr. Derek Little, Chief of Academics & School Leadership

**BF&AS  
Reviewed by:** Mirgitt Crespo  
Mirgitt Crespo, Chief of Business & Administrative Services

**Executive  
Cabinet  
Review by:** Dr. Derek Little  
Dr. Derek Little, Chief of Academics & School Leadership



## AGREEMENT FOR INDEPENDENT CONTRACTOR/CONSULTING SERVICES

This Agreement for Independent Contractor/Consulting Services ("Agreement") is made by and between Carnegie Learning with offices located at 436 Seventh Ave, Suite 200 Pittsburgh, PA 15219 ("Consultant") and La Joya Independent School District, a Texas public Independent School District located at 200 W. Expressway 83, La Joya, Texas, 78560 ("LJISD" or the "District") (collectively referred to as the "Parties" or individually as the "Party"), acting herein by and through their respectively authorized officers or employees.

TEA State Approved

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### AGREEMENT

#### 1.0 Term

This Agreement shall be effective as of October 2025 and end on June 2026, it is duly executed by both parties ("Effective Date") and shall remain in effect for a one-year ("Term"), unless terminated earlier as provided herein.

#### 2.0 Termination

**2.1** This Agreement shall automatically terminate at the end of the Term or any renewal terms.

**2.2** This Agreement may be terminated prior to the expiration of the Term as follows:

By the District, for convenience, with or without cause, immediately upon written notice, in which case Consultant shall be paid for services rendered up to termination at a pro rated amount proportionate to the Fees (defined below) earned for Services performed prior to termination; or

By either party immediately if the other party commits a breach of any of the material terms of this Agreement; provided that the breaching party has first been provided written notice of the breach and a thirty (30)-day opportunity to cure.

#### 3.0 Services and Fees

**3.1 Consultant** shall provide the Services set forth more particularly on the attached Exhibit A ("Services") in exchange for the fees also described in Exhibit A. Consultant shall invoice the District within thirty (30) days of the date the Services are performed, and payment will be due within thirty (30) days of the District's receipt of an invoice, subject to the Texas Prompt Payment Act.

**3.2** The Services shall be performed in a commercially reasonable manner. Consultant covenants that in performing the Services, it shall: a) comply with all federal, state and local

statutes, codes, rules, regulations and guidelines including but not limited to safety and health matters, b) comply with any applicable generally accepted appraising standards, protocols and guidelines or other relevant professional standards, c) perform the Services in a professional manner, and d) perform all requirements that are generally performed by similar professionals in conducting the type of services required by this Agreement.

**3.3** The Services shall be performed on a non-exclusive basis. The District shall not be required to retain Consultant to perform any additional services not specifically set forth herein. The Parties acknowledge and agree that the District in its sole discretion may select any other consultant of its choosing upon a decision by the District to conduct similar services. In performing the Services, Consultant shall identify necessary information that should be provided by the District and related processes required to accurately perform the Services and shall provide needed advice to the District in relation to such information and processes.

#### **4.0 Confidentiality**

**4.1** Consultant shall take reasonable precautions so that access to information relating to the Services is limited to those persons within its employ or under contract with Consultant for whom it is necessary and appropriate. Any release of information outside of those mentioned herein must be immediately reported to the District. All communications pursuant to this agreement whether oral or written between the Consultant and the District, as well as any documents or reports generated during or as a part of the Services shall be regarded by Consultant as confidential unless otherwise determined by the District or as provided by any applicable law or District policies, including without limitation the Texas Public Information Act or the Texas Open Meetings Act. To this end, Consultant shall keep all such communications and information confidential, except as provided by the District.

**4.2** Consultant's employees/contractors shall not create or otherwise access, obtain, or use photographs or videos of LJISD students during or after the provision of Services under this Agreement absent express written consent from a student's parent or legal guardian.

#### **5.0 Criminal History Record Checks**

**5.1** To the extent permitted by law, Consultant shall obtain all criminal history information required by Texas Education Code Chapter 22 regarding its "covered employees," as defined below. If Consultant is required by Chapter 22 to obtain the information from the Fingerprint-based Applicant Clearinghouse of Texas, then Consultant, to the extent permitted by law, will also subscribe to that person's criminal history record information. Before beginning any work under this Agreement, Consultant will provide written certification to the District that Consultant has complied with the statutory requirements as of that date, or, in the event Consultant is not legally permitted to comply with such requirements, Consultant shall cooperate with the District as set forth below. Upon request by District, Consultant will provide, in writing, updated certifications and the names of any other requested information regarding covered employees, so that the District may obtain criminal history recommended information to the covered employees. Consultant shall assume all expenses associated with obtaining criminal history record information.

**5.2** Consultant will not assign any "covered employee" with a "disqualifying criminal history," as those terms are defined below, to work under this Agreement. If Consultant receives information that a covered employee has a reported disqualifying criminal history, including any

such information shared by District, then Consultant will immediately remove the covered employee from District property and notify the District in writing within three (3) business days. If the District objects to the assignment of any covered employee on the basis of the covered employee's criminal history record information, then Consultant agrees to discontinue using that covered employee to provide services at the District. If Consultant has taken precautions or imposed conditions to ensure that the employees of Consultant will not become covered employees, Consultant will ensure that these precautions or conditions continue throughout the time the contracted services are provided.

**5.3** For the purposes of this Section, "covered employees" means employees, agents, or subcontractors of Consultant or any of Consultant's consultants who has or will have continuing duties related to the services to be performed under this Agreement and has or will have direct contact with District's students. The District will decide what constitutes direct contact with District's students. "Disqualifying criminal history" means any conviction or other criminal history information designated by the District, or one of the following offenses; if at the time of the offense, the victim was under 18 years of age or enrolled in a public school; a felony offense under Texas Penal Code Title 5 Offense Against Persons; an offense for which a defendant is required to register as a sex offender under Texas Code of Criminal Procedure Chapter 62; or an equivalent offense under federal law or the laws of another state.

**5.4** Any subcontractor entity, as defined by Texas Education Code § 22.08341(a)(3), shall be, to the extent permitted by law, required by the terms of their contract with Consultant or any other contracting entity (as defined in Texas Education Code § 22.08341(a)(1)), and by Texas law, to obtain the required criminal history record information on their employees, agents, or applicants, to give required certification to District and the contracting entities, and to obtain required certifications from the subcontracting entity's subcontractors.

**5.5** On request of District, Consultant shall provide all necessary identifying information to allow District to obtain criminal history record information for covered employees/contractors of the Consultant and all subcontracting entities. Consultant shall update this list on District's request. Consultant shall further cooperate in all respects with any reasonable request by District to assist District in obtaining criminal history record information on the employees/contractors of Consultant, including without limitation paying any fees or costs reasonably requested by District to enable District to obtain needed criminal history record information.

## ***6.0 Licenses and Technical Matters.***

**6.1** Consultant represents that where appropriate each and every employee of Consultant and/or any contractor of Consultant that is participating in the provision of Services has the capability, experience, means and appropriate licenses and permits required to perform the Services contemplated by this Agreement to the extent applicable to such individual or contractor. Consultant represents that it is aware of and in full compliance with the laws of Texas, if any, for the licensing and certification of any professionals providing the Services. Upon request, Consultant must provide evidence to the District that any applicable professional license is current and in good standing. Consultant must contact the District immediately if such license status has changed. Upon request, Consultant shall provide the District with the identity of all individual employees or contractors involved with performing the Services.

## **7.0 Indemnity**

**CONSULTANT WILL DEFEND (WITH COUNSEL REASONABLY ACCEPTABLE TO THE DISTRICT), INDEMNIFY AND HOLD HARMLESS THE DISTRICT AND ITS AFFILIATES, AND EACH AND ALL OF THEIR OFFICERS, DIRECTORS, EMPLOYEES, PARTNERS, TRUSTEES, REGENTS AND AGENTS, FROM AND AGAINST ALL THIRD PARTY CLAIMS, LOSSES, LIABILITIES AND EXPENSES, INCLUDING REASONABLE ATTORNEYS' FEES, EXPERT WITNESS FEES AND COURT COSTS, TO THE EXTENT ARISING OUT OF CONSULTANT'S ACT OR OMISSION IN CONNECTION WITH THE AGREEMENT OR THE PERFORMANCE OF THE SERVICES.**

## **8.0 Liability**

No Party assumes the liability for the duties and/or responsibilities under control of the other Party or for the actions of the employees of the other Party.

## **9.0 Immunity as a Defense; Deficiency Debt**

Neither Party waives or relinquishes any immunity or defense on behalf of itself, its trustees, officers, employees, and/or agents as a result of its execution of this Agreement and performance of the functions or obligations described herein. Furthermore, nothing in this Agreement shall be construed to create a claim or cause of action against either Party for which it is not otherwise liable, or to waive any immunity or defense to which either Party may be entitled, or to create an impermissible deficiency debt of either Party.

## **10.0 Notices**

Notices under this Agreement shall be in writing, via certified mail return receipt requested, facsimile or electronic mail, and shall be delivered to the other Party at the following respective addresses, including any indicated email address:

**LJISD:** La Joya Independent School District  
200 W. Expressway 83  
La Joya, TX 78560  
Attn: Dr. Marcey Sorensen, Superintendent  
Email: m.sorensen@lajoyaisd.net

**CONSULTANT:** Name of Vendor Carnegie Learning, Inc.  
Address 436 Seventh Avenue, Suite 200  
City, State, Zip Code Pittsburgh, PA 15219  
Attn: Contact Person Julie Katruska, CFO  
Email: jkatruska@carnegielearning.com

## **11.0 Relationship**

The relationship between the Parties is that of Independent Contractors; neither Party has the authority to bind the other in any manner. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between the Parties and/or their respective employees. This Agreement does not create a joint venture, business partnership or agency relationship between the Parties.

## **12.0 Non-Discrimination**

The Parties, in performing this Agreement, shall not discriminate against any person based on race, color, religion, national origin, ancestry, age, marital status, physical or mental handicap, familial status, or any other protected class.

## **13.0 Jurisdiction/Venue**

This Agreement shall be governed by and construed in accordance with the laws of the State of Texas, and venue for all disputes arising under this Agreement shall lie in Hidalgo County, Texas.

## **14.0 Assignment**

No party shall assign or otherwise transfer its interest in this Agreement without the express written permission of the other Party.

## **15.0 Severability**

If any portion of this Agreement shall be declared illegal or held unenforceable for any reason, the remaining portions shall continue in full force and effect and this Agreement shall be liberally construed to carry out the intent of the Parties.

## **16.0 Entire Agreement; Severability; Further Assurances; Waiver**

This Agreement, including Exhibit A attached to this Agreement, constitutes the entire agreement between the Parties, and supersedes all prior and contemporaneous agreements, understandings and negotiations, with respect to the subject matter of this Agreement. In the event any provision of this Agreement is determined to be invalid or unenforceable, it is the desire and intention of the Parties that such invalidity or unenforceability not invalidate or render unenforceable the remainder of the Agreement and that such provision be reformed and construed in such a manner that it will, to the maximum extent practicable, be deemed valid and enforceable, and the rights and obligations of the Parties shall be construed and enforced accordingly. Each Party shall execute and deliver such further documents and take such further actions as may be required or reasonably requested by the other Party to effectuate the purposes of this Agreement. Any waiver by any Party of its rights with respect to a default or requirement under this Agreement will not be deemed a waiver of any subsequent default or other matter.

## **17.0 Warranty**

By the execution and delivery of this Agreement, the undersigned individuals warrant that they have been duly authorized by all requisite administrative action to enter into and perform the terms of this Agreement.

## **18.0 Headings**

The captions and headings appearing in this Agreement are inserted merely to facilitate reference and will have no bearing upon its interpretation.

## **19.0 Amendments**

This Agreement may be amended or modified only by written agreement authorized and executed by the duly authorized representatives of both Parties.

**20.0 Edgar Certifications**

**Consultant shall follow the certifications and provisions that are required and apply only when the District expends federal funds for any contract resulting from this procurement process on Exhibit B (“Texas Education Department General Administrative Regulations (EDGAR) Certifications”)**

**This Agreement may be executed in multiple originals, each having equal force and effect, on behalf of the parties as follows:**

*[SIGNATURES ON NEXT PAGE]*

**LA JOYA INDEPENDENT SCHOOL DISTRICT:**

\_\_\_\_\_  
Signature

Dr. Marcey Sorensen  
Name

Superintendent of Schools  
Title

\_\_\_\_\_  
Date

**CARNEGIE LEARNING INC.**  
\_\_\_\_\_

*Tamara Bousquet*  
\_\_\_\_\_  
Signature

Tamara Bousquet  
\_\_\_\_\_  
Name

Executive Vice President  
\_\_\_\_\_  
Title

October 1, 2025  
\_\_\_\_\_  
Date

## Exhibit A - Services and Fees

### Scope of Services

REGULAR ONSITE COACHING AND SUPPORT - 93 ADDITIONAL DAYS TO INCREASE SUPPORT CAMPUSES & TEACHERS INCLUDE:  
COACHING CYCLES, PLC FACILITATION, SUPPORTING SCAFFOLDING IN LESSON INTERNALIZATION, LESSON REHEARSALS IN THE PLC, I  
INCLUDE 20 ADDITIONAL DAYS TO BE UTILIZED AS NEEDED BY CAMPUSES AND DISTRICT.  
CUSTOM COACHING WORKSHOP (4 SESSIONS) THESE SESSIONS WILL EQUIP THE CAMPUS PRINCIPALS, ASSISTANT PRICIPALS,  
& CENTRAL OFFICE LEADERS.  
COACHING SUPPORT (CAMPUS PRICIPALS, ASSISTANT PRICIPALS & CENTRAL OFFICE LEADERS) (2 SESSIONS PER CAMPUS)  
COLLABORATIVE COACHING CYCLES, META-COACHING CYCLES, FACILITATING PLCS  
CUSTOMS WORKSHOPS (4 SESSIONS - SUGGEDTED NOVEMBER, JANUARY, MARCH, & MAY)  
CUSTOM SESSIONS TO BUILD THE CAPACITY OF THE EXECUTIVE LEADERSHIP TEAM AND THE OTHER LEADERS TO SUPPORT IMPLEMENTATION  
ON THIER CAMPUSES.

### Fee Structure

REGULAR ONSITE COACHING AND SUPPORT - 93 X 3,000= \$279,000  
ONGOING LEADER SUPPORT - 4X5,000=\$20,000  
COACHING SUPPORT (CAMPUS PRICIPALS, ASSISTANT PRICIPALS & CENTRAL OFFICE LEADERS) (2 SESSIONS PER CAMPUS)  
24X4,000= \$96,000  
CUSTOMS WORKSHOPS (4 SESSIONS - SUGGEDTED NOVEMBER, JANUARY, MARCH, & MAY)  
4X5,000=\$ 20,000  
TOTAL: \$ 415,000

Please include proposal or quotation documentation as part of Exhibit A

### Funding Source

199-13-6291-32-831-6-11-000

**Exhibit B**  
Texas Education Department General Administrative  
Regulations (EDGAR) Certifications

**2 CFR SECTION 200 REQUIRED PROVISIONS  
FOR CONTRACT FUNDED BY U.S. FEDERAL GRANT**

The following certifications and provisions are required and apply only when the District expends federal funds for any contract resulting from this procurement process. **In the event of a conflict or inconsistency between the following terms and conditions and any provision of any contract, agreement, or Purchase Order, the following terms and conditions shall control. Accordingly, the parties agree that the following terms and conditions apply to this agreement between La Joya ISD and Vendor in all situations where Vendor has been paid or will be paid with federal funds:**

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REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY  
CONTRACTS UNDER FEDERAL AWARDS  
APPENDIX II TO 2 CFR PART 200

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- (A) Contracts for more than the simplified acquisition threshold, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by [41 U.S.C. 1908](#), must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.
- (B) All contracts in excess of \$10,000 must address termination for cause and for convenience by the non-Federal entity including the manner by which it will be effected and the basis for settlement.
- (C) Equal Employment Opportunity. Except as otherwise provided under [41 CFR Part 60](#), all contracts that meet the definition of "federally assisted construction contract" in [41 CFR Part 60-1.3](#) must include the equal opportunity clause provided under [41 CFR 60-1.4\(b\)](#), in accordance with [Executive Order 11246](#), "Equal Employment Opportunity" ([30 FR 12319, 12935, 3 CFR Part. 1964-1965](#) Comp., p. 339), as amended by [Executive Order 11375](#), "Amending [Executive Order 11246](#) Relating to Equal Employment Opportunity," and implementing regulations at [41 CFR part 60](#), "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."
- (D) Davis-Bacon Act, as amended ([40 U.S.C. 3141-3148](#)). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act ([40 U.S.C. 3141-3144](#), and [3146-3148](#)) as supplemented by Department of Labor

regulations ([29 CFR Part 5](#), “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act ([40 U.S.C. 3145](#)), as supplemented by Department of Labor regulations ([29 CFR Part 3](#), “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- (E) Contract Work Hours and Safety Standards Act ([40 U.S.C. 3701-3708](#)). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with [40 U.S.C. 3702](#) and [3704](#), as supplemented by Department of Labor regulations ([29 CFR Part 5](#)). Under [40 U.S.C. 3702](#) of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of [40 U.S.C. 3704](#) are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
- (F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of “funding agreement” under [37 CFR § 401.2 \(a\)](#) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of [37 CFR Part 401](#), “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.
- (G) Clean Air Act ([42 U.S.C. 7401-7671q.](#)) and the Federal Water Pollution Control Act ([33 U.S.C. 1251-1387](#)), as amended—Contracts and subgrants of amounts in excess of

\$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act ([42 U.S.C. 7401-7671q](#)) and the Federal Water Pollution Control Act as amended ([33 U.S.C. 1251-1387](#)). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

- (H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see [2 CFR 180.220](#)) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at [2 CFR 180](#) that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than [Executive Order 12549](#).
- (I) Byrd Anti-Lobbying Amendment ([31 U.S.C. 1352](#))—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by [31 U.S.C. 1352](#). Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.
- (J) Procurement of recovered materials - A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at [40 CFR part 247](#) that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- (K) Domestic preferences for procurements - As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award. For purposes of this section: “Produced in the United States” means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United

States. "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber. Federal agencies providing Federal financial assistance for infrastructure projects must implement the Buy America preferences set forth in [2 CFR part 184](#).

(L) Prohibition on certain telecommunications and video surveillance services or equipment.

(a) Recipients and sub-recipients are prohibited from obligating or expending loan or grant funds to:

- (1) Procure or obtain;
- (2) Extend or renew a contract to procure or obtain; or
- (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in [Public Law 115-232](#), section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).

(i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).

(ii) Telecommunications or video surveillance services provided by such entities or using such equipment.

(iii) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

(b) In implementing the prohibition under [Public Law 115-232](#), section 889, subsection (f), paragraph (1), heads of executive agencies administering loan, grant, or subsidy programs shall prioritize available funding and technical support to assist affected businesses, institutions and organizations as is reasonably necessary for those affected entities to transition from covered communications equipment and services, to

procure replacement equipment and services, and to ensure that communications service to users and customers is sustained.

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**RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS**

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When federal funds are expended by the District for any contract resulting from this procurement process, Vendor certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. Vendor further certifies that it will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

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**CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT**

---

When the District expends federal funds for any contract resulting from this procurement process, Vendor certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

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**CERTIFICATION OF EQUAL EMPLOYMENT STATEMENT**

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It is the policy of the District not to discriminate on the basis of race, color, national origin, gender, limited English proficiency or handicapping conditions in its programs. Vendor agrees not to discriminate against any employee or applicant for employment to be employed in the performance of this Contract, with respect to hire, tenure, terms, conditions and privileges of employment, or a matter directly or indirectly related to employment, because of age (except where based on a bona fide occupational qualification), sex (except where based on a bona fide occupational qualification) or race, color, religion, national origin, or ancestry. Vendor further agrees that every subcontract entered into for the performance of this Contract shall contain a provision requiring non-discrimination in employment herein specified, binding upon each subcontractor. Breach of this covenant may be regarded as a material breach of the Contract.

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**CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS**

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*[Only Applicable to Contracts funded under the National School Lunch Program]* The Buy American regulations promulgated by USDA and TDA require public school districts to purchase domestically grown and processed food to the maximum extent practicable. The food product must consist of agricultural commodities that were grown domestically, unless an authorized exception exists and has been approved by the District.

---

**CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336**

---

Vendor agrees that the District's Inspector General or any of their duly authorized representatives shall have access to any books, documents, papers and records of Vendor that are directly

**pertinent to Vendor's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.**

---

**CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS**

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**Vendor agrees that all contracts it awards pursuant to this Contract shall be bound by the foregoing terms and conditions.**

September, 2025

# Partnership Proposal for La Joya ISD



# Partnership Proposal for La Joya ISD



## What We Heard

Carnegie Learning is excited to partner with La Joya ISD in order to develop best practices in math instruction. This scope of work is designed to equip math teachers and leaders across the district with the experiences and tools they need to create 21st-century, collaborative, student-centered mathematics classrooms and to equip instructional leaders with the tools, experiences, and community they need to provide ongoing, sustained support to the teachers they serve with the ultimate goal of increasing teacher effectiveness and achieving positive student results.

### Overarching Goal

Our overarching goal is to **build capacity** within teachers, and district- and building-level instructional leaders to assess, create, and support a rigorous, student-centered mathematics learning environment in every mathematics classroom.

This comprehensive professional learning proposal outlines a full recommendation of professional learning activities designed specifically for La Joya ISD with four goals in mind:

- equitable access to **grade-level content** and HQIM for all students in La Joya ISD,
- maximize teacher use of all of Carnegie Learning's resources with at least 100% of teachers using Carnegie Learning Materials with **integrity**,
- encourage and foster **research-based instructional strategies** in math classrooms,
- ensure instructional coaches are equipped with targeted tools, strategies, and experiences to **confidently support** teachers in improving instructional practices and **achieving measurable student outcomes**.
- and, ultimately, increase student proficiency in mathematics across the system.

# Current Support Available

## State Grant Funded Plan

Middle School	# of Days
Chavez	6
Memorial	4
Richards	6
Dr. Saenz	7
De Zavala	6
Salinas	7
Trevino	7
Garcia	4
<b>Total</b>	<b>47</b>

# Suggested Addition\*

## District Funded Plan

Middle School	# of Days
Chavez	9
Memorial	11
Richards	9
Dr. Saenz	8
De Zavala	9
Salinas	8
Trevino	8
Garcia	11
<b>Total</b>	<b>73</b>

\*This plan allows for 15 days per MS campus.



# Proposed Budget

Ongoing Teacher Support	Unit Cost	Supplemental Plan
<b>Regular Onsite Coaching and Support</b> 93 additional days to increase support campuses & teachers include: <ul style="list-style-type: none"> <li>• Coaching Cycles</li> <li>• PLC facilitation</li> <li>• Supporting Scaffolding in Lesson Internalization</li> <li>• Lesson Rehearsals in the PLC</li> <li>• Includes 20 additional days to be utilized as needed by campuses or district</li> </ul>	\$3,000 per day	\$279,000
<b>Ongoing Leader Support</b>		
<b>Custom Coaching Workshop (4 sessions)</b> These sessions will equip the campus principals, assistant principals & central office leaders with the knowledge and practices they need to be effective in supporting teachers in the classroom. These sessions can be utilized to prepare leaders and coaches for meta-coaching cycles on campuses with teachers.	\$5,000 per session	\$20,000
<b>Coaching Support (Campus Principals, Assistant Principals &amp; Central Office Leaders) (2 sessions per campus)</b> <ul style="list-style-type: none"> <li>• Collaborative Coaching Cycles</li> <li>• Meta-Coaching Cycles</li> <li>• Facilitating PLCs</li> </ul>	\$4,000 per session	\$96,000
<b>Custom Workshops (4 sessions - suggested November, January, March &amp; May)</b> Custom sessions to build the capacity of the executive leadership team and other leaders to support implementation on their campuses.	\$5,000 per session	\$20,000
<b>Total Cost</b>		<b>\$415,000</b>

# Teacher Support

## **Onsite Coaching & Support**

Our Coaching and Support services are delivered directly within the classroom, offering invaluable side-by-side coaching from our team of dedicated Carnegie Learning coaches. With a focus on building strong, lasting relationships, our coaches work hand-in-hand with teachers and leaders, providing ongoing support aligned with the specific improvement objectives of your school or district. Our shared aim is to empower students to achieve lasting success. The Onsite Coaching & Support we provide is highly adaptable, and tailored to meet the unique needs of each school and teacher.

## **Coaching Activities**

Grounded in [Cognitive Coaching<sup>SM</sup>](#), these activities are designed to promote reflective practice, professional growth, and teacher self-directedness. (Please also note that limiting our support to 4-6 teachers per day will allow us to be most effective.)

## **Cognitive Coaching<sup>SM</sup> Cycle**

During a Cognitive Coaching<sup>SM</sup> cycle, the CL coach will:

- Pre-conference with each participating teacher using the planning conversation map to surface goals, clarify approaches, and anticipate outcomes.
- Observe a full class period delivered to collect descriptive, observable data for reflection.
- Post-conference using the reflection conversation map to explore the teacher's thinking, discuss data collected, and promote reflective practice and self-directedness.

## **Classroom Coaching Conversations**

These informal, in-the-moment conversations may occur before, during or after classroom instruction when schedules are not conducive to engaging in a formal coaching cycle. The coach may offer just-in-time feedback based on observed data through a brief, reflective dialogue. This activity might only include portions of a coaching cycle rather than an entire cycle.

## **Collaborative Lesson Cycle**

The Collaborative Lesson Cycle models the full arc of instruction—planning, delivery, and reflection—across two days. This cycle centers on a lead teacher, whose classroom serves as the setting for the lesson, while also engaging collaborating educators (such as other teachers or instructional leaders) in the process as observers and contributors to planning and reflection.

- **Day 1: Planning**
  - Engage in a planning conversation with the lead teacher using the Planning Conversation Map to identify goals, key strategies, and content focus.
  - Observe the lead teacher's class to gather context for effective planning.
  - Co-plan the lesson alongside the lead teacher, with optional input from collaborating educators.
- **Day 2: Instruction & Reflection**
  - The lead teacher facilitates the lesson, with side-by-side support from the CL coach as needed. The coach may co-facilitate select moments to ensure success, based on teacher comfort and lesson demands.
  - Invite collaborating educators to observe the lesson for shared learning and professional dialogue.
  - Facilitate a reflective debrief with the lead teacher using the Reflection Conversation Map. Collaborating educators are encouraged to join this discussion to expand collective insights and build shared capacity.

**Support Activities**

Support activities may involve elements of collaboration or consultation. While not structured Cognitive Coaching<sup>SM</sup>, they are always non-evaluative and grounded in respect for teacher expertise. The CL coach can still implement coaching tools in these support activities.

**Lesson Planning Support**

CL Coaches may provide 1:1 or small-group lesson planning support using the planning conversation map as a guide. The coach may spend more time in the role of a collaborator or consultant, while always returning to a coaching stance to build teacher capacity.

**Math Content Support**

CL coaches may facilitate opportunities to Do the Math of upcoming topics and lessons to uncover misconceptions and address teacher content needs. These content supports can work in conjunction with or as a precursor to Lesson Planning and Internalization.

**Micro PL Session**

CL coaches may offer short sessions based on immediate teacher needs. These just-in-time supports can address instructional strategies, curriculum tools, or other relevant topics.

# Leader Support

## INSTRUCTIONAL LEADERSHIP CAPACITY BUILDING

### **Collaborative Coaching Cycle**

The Collaborative Coaching Cycle models the full arc of a coaching cycle—planning, data collection, and reflection—across two days. This cycle centers on a lead coach, whose coachee’s classroom serves as the setting for the coaching conversations and data collection, while also engaging collaborating coaches and leaders (such as other coaches or instructional leaders) in the process as observers and contributors to planning and reflection.

- Day 1: Planning
  - The CL meta-coach engages in a planning conversation with the lead coach using the Planning Conversation Map to identify goals, key strategies, and personal learning focus.
  - The lead coach facilitates a planning conversation with the coachee teacher, with optional modeling from the CL meta-coach.
- Day 2: Data Collection & Reflection
  - The coachee teacher facilitates the lesson, while the lead coach collects the agreed-upon data from the planning conversation.
  - The lead coach facilitates a reflective debrief with the coachee teacher, with optional modeling from the CL meta-coach.
  - The CL meta-coach engages in a reflecting conversation with the lead coach using the Reflecting Conversation Map to identify key takeaways, personal learning, and next steps.

### **Meta-Cognitive Coaching<sup>SM</sup> Cycle**

During a Meta-Cognitive Coaching<sup>SM</sup> cycle, the CL meta-coach will:

- Pre-conference with each participating coach/leader using the planning conversation map to surface goals, clarify approaches, and anticipate outcomes.
- Observe the coach/leader as they engage in a coaching conversation with a teacher to collect descriptive, observable data for reflection.
- Post-conference with the coach/leader using the reflection conversation map to explore the coach’s/leader’s thinking, discuss data collected, and promote reflective practice and self-directedness.

### **Equipping Coaches to Facilitate Collaborative Planning**

CL meta-coaches build and strengthen the collective capacity of coaches and leaders to plan, facilitate, and calibrate impactful Collaborative Planning. Sessions may use protocols and coaching tools (e.g., pausing, paraphrasing, mediative questions) that promote shared learning and encourage self-directedness within the group.

### **Custom Leadership Workshop**

Building the capacity of the school’s instructional leaders, including lead teachers, instructional coaches, and building principals, is critical to long-term success in creating rigorous math-focused classrooms. Custom workshops are designed to address the “just-in-time” needs of principals and campus leaders around implementation phases and supports.

## About Us

Carnegie Learning is a nationally recognized service provider in education. Our Standards for Professional Learning are grounded in research and have proven to be the critical components of the bridge that links professional learning to increased student achievement. Carnegie Learning is committed to providing professional learning that builds capacity within schools and districts to create a culture of professional growth and collaboration (Learning Forward 2011).

Professional learning that increases educator effectiveness, teacher and leader retention, and results for all students

- Occurs within learning communities committed to continuous improvement, collective responsibility, and goal alignment.
- Requires prioritizing, monitoring, and coordinating resources for educator learning.
- Integrates theories, research, and models of human learning to achieve its intended outcomes.
- Aligns its outcomes with educator performance and student curriculum standards.
- Requires skillful leaders who develop capacity, advocate, and create support systems for professional learning.
- Uses a variety of sources and types of student, educator, and system data to plan, assess, and evaluate professional learning.
- Applies change research and supports implementing professional learning for long-term change.

Carnegie Learning is committed to designing and delivering professional development that aligns with its partners' learning standards and educational goals. It offers educators various experiences to meet all adult learners' learning styles. Our leadership coaches and master practitioners provide participants with multiple opportunities to engage in reflective practices, collaborate with other educators, create compelling learning experiences using research-based strategies, and ultimately increase student achievement by improving classroom instruction quality.

Our process is consultative, sustained, and built on best practices in school improvement, instruction, and leadership.

## Mireyda Olivares

---

**From:** Claudia Zamora  
**Sent:** Tuesday, October 7, 2025 10:09 AM  
**To:** Mireyda Olivares  
**Subject:** FW: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

Please see response below.

Thank you,

*Claudia Zamora*

La Joya ISD  
*Secretary to the Chief of  
Academics & School Leadership*  
PHONE# 956-323-2590

**Confidentiality Notice:** This message is intended exclusively for the individual or entity to which it is addressed. This communication may contain information that is proprietary, privileged, confidential or otherwise legally exempt from disclosure. If you are not the named addressee, you are not authorized to read, print, retain, copy or disseminate this message or any part of it. If you have received this message in error, please notify the sender immediately at [c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net) and delete all copies of this message.

---

**From:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Sent:** Monday, October 6, 2025 3:44 PM  
**To:** Claudia Zamora <c.zamora3@lajoyaisd.net>  
**Cc:** Derek Little <d.little@lajoyaisd.net>; Joseph Niedziela <j.niedziela@lajoyaisd.net>  
**Subject:** RE: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

**Important:** This email is from outside the lajoyaisd.net domain, do not click any link and do not open attachments unless you have confirmed the sender.

Hello. This appears to be a proposal only and states that it can be adjusted to meet final needs and is subject to final "terms and conditions." If the District is satisfied with the proposal, I would ask them for the final terms and conditions for legal review (or propose to use the District's standard terms if they will accept those).

Philip Fraissinet, Partner | [Vcard](#)  
3200 Southwest Freeway, Suite 2000  
Houston, Texas 77027  
T:713.554.6743 | M: 832.453.3660 | F:713.583.9668  
[pdf@thompsonhorton.com](mailto:pdf@thompsonhorton.com) | [www.thompsonhorton.com](http://www.thompsonhorton.com)



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---

**From:** Claudia Zamora <c.zamora3@lajoyaisd.net>  
**Sent:** Monday, October 6, 2025 11:42 AM  
**To:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Cc:** Derek Little <d.little@lajoyaisd.net>; Joseph Niedziela <j.niedziela@lajoyaisd.net>  
**Subject:** FW: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

Good Morning, on behalf of Dr. Little, please review the attached proposal. Let me know if you recommend any changes, I will need your feedback as soon as possible as we need to submit for Board Approval.

Respectfully,

*Claudia Zamora*

La Joya ISD  
**Secretary to the Chief of  
Academics & School Leadership**  
PHONE# 956-323-2590

Confidentiality Notice: This message is intended exclusively for the individual or entity to which it is addressed. This communication may contain information that is proprietary, privileged, confidential or otherwise legally exempt from disclosure. If you are not the named addressee, you are not authorized to read, print, retain, copy or disseminate this message or any part of it. If you have received this message in error, please notify the sender immediately at [c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net) and delete all copies of this message.

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**From:** Derek Little <d.little@lajoyaisd.net>  
**Sent:** Monday, October 6, 2025 11:31 AM  
**To:** Claudia Zamora <c.zamora3@lajoyaisd.net>; Lisa Wills <l.wills@lajoyaisd.net>  
**Subject:** Fw: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

Teaching Lab Proposal.

dgl

---

**From:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>  
**Sent:** Friday, October 3, 2025 12:15 PM  
**To:** Derek Little <d.little@lajoyaisd.net>

**Cc:** Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>; Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>; Lisa Wills <[l.wills@lajoyaisd.net](mailto:l.wills@lajoyaisd.net)>; Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>  
**Subject:** Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

**Important:** This email is from outside the lajoyaisd.net domain, do not click any link and do not open attachments unless you have confirmed the sender.

Hi Dr. Little and Team,

Thanks for your constructive feedback and clarity on several items from the proposal submitted earlier this week. I believe all items have been fully addressed in this amended, attached version.

After thorough team review and discussion, please let us know if we can answer any additional questions and how we should proceed.

*P.S.- Lisa, congrats on the new role 🎉. We are thrilled to have you more fully immersed in this work and look forward to seeing you at our Core Team huddle on Wednesday 😊.*

Have a great weekend,

--  
**Ferron Morgan**  
Program Director

c: 720.982.8004 | [ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

On Wed, Oct 1, 2025 at 3:56 PM Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)> wrote:

Derek,

Thanks for the clarification. Per the note that I shared with Dr. Sorensen, we'll embed her feedback and yours as well in the updated proposal by Friday EOD.

Best,

--  
**Ferron Morgan**  
Program Director

c: 720.982.8004 | [ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

On Wed, Oct 1, 2025 at 2:13 PM Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)> wrote:

Ferron,

In addition to needing cost, we need a simple table that explains what is being added (e.g., x days of y support, z PLC sessions).

The last page also still has questions, but we talked through those when we discussed that. We need a simplified version of this with costs so we can clearly see what is being added and done.

Thanks,  
dgl

---

**From:** Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>  
**Sent:** Wednesday, October 1, 2025 12:29 PM  
**To:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>; Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>  
**Cc:** Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>  
**Subject:** Re: Revised K-5 RLA Bluebonnet Coaching Proposal (Action Requested)

Ferron -

I don't see a cost attached. Can you please itemize this proposal with costs associated with each proposed activity?

Thank you -

Dr. Sorensen

**Dr. Marcey Sorensen, Ed.D.**  
**Superintendent - La Joya ISD**



---

**From:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>  
**Sent:** Wednesday, October 1, 2025 9:13 AM  
**To:** Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>; Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>  
**Cc:** Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>  
**Subject:** Revised K-5 RLA Bluebonnet Coaching Proposal (Action Requested)

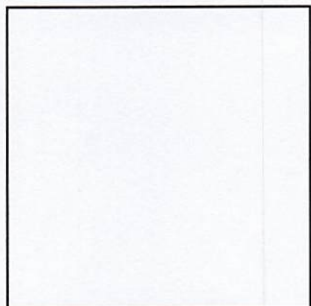
**Important:** This email is from outside the [lajoyaisd.net](mailto:lajoyaisd.net) domain, do not click any link and do not open attachments unless you have confirmed the sender.

Hi Team,

I've enclosed the revised K-5 RLA Bluebonnet coaching proposal for your review. We hope you see our earnest attempt to embed your feedback from our last meeting. We truly believe our team has the experience, expertise and capacity to execute the outlined vision.

We look forward to your thorough, collective review, internal discussion, and response. Please reach out if you have any questions.

Best,



**Ferron Morgan**  
Director, Program

[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

[www.teachinglab.org](http://www.teachinglab.org)



Teaching Lab embraces flexible, remote work. While I'm sending this email at a time that works for me, I



## Provider Overlap Across Multiple Grant Opportunities (2 of 4)

Provider Name	SFP	SFI	SFI SI PLC	IL	BL	SAF	ADSY	ECHS	P-TECH	APCSP
Engage! Learning, LLC (engage2learn)	Yes	Yes	Yes	Yes	Yes	Yes				
Insight Education Group	Yes	Yes	Yes	Yes	Yes					
MGT	Yes	Yes	Yes	Yes	Yes					
Education Elements	Yes	Yes	Yes		Yes	Yes				
E3 Alliance	Yes	Yes	Yes	Yes						
Instruction Partners	Yes	Yes	Yes	Yes						
National Institute for Excellence in Teaching (NIET)	Yes	Yes	Yes	Yes						
The Achievement Network (ANet)	Yes	Yes	Yes	Yes						
Carnegie Learning, Inc.	Yes	Yes	Yes		Yes					
MAYA Consulting, LLC	Yes	Yes	Yes			Yes				
Bellwether Education Partners	Yes	Yes	Yes							
Big Thought	Yes	Yes	Yes							
Great Minds	Yes	Yes	Yes							
MoakCasey	Yes	Yes	Yes							
SLHA Advisory Services	Yes	Yes	Yes							
SustainED Leaders	Yes	Yes	Yes							
Teaching Lab	Yes	Yes	Yes							
The Meadows Center for Preventing Educational Risk at UT Austin	Yes	Yes	Yes							
TNTP				Yes	Yes	Yes				



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 1 - Excellence in Leadership

**Agenda Category:** Action Item

**Item Title:** Approval of Great Minds as the Core Curriculum for Grades K-12

**BACKGROUND:**

La Joya ISD adopted Bluebonnet Elementary Math from Great Minds as the core curriculum for grades K–5 to align with TEKS and strengthen foundational math instruction. This research-based program emphasizes coherence, conceptual understanding, and problem-solving. Effective implementation requires ongoing professional learning and coaching to support lesson delivery and instructional fidelity.

**RATIONALE:**

To ensure consistent, high-quality math instruction, the district seeks additional professional learning and coaching support from Great Minds. These services will help teachers internalize lessons, use data to guide instruction, and provide leaders with tools to monitor and support implementation. This investment will improve instructional consistency across campuses and strengthen student outcomes.

**BUDGET:**

<i>Cost</i>	<i>Funding Source</i>	<i>Vendor</i>
\$400,000.00	199-13-6291-32-831-6-11-000	Great Minds 55 M Street, Suite 301 Washington, DC 20003
<i>Purchasing Mechanism</i> TEA State Approved		<i>Additional Documentation</i> Proposal/Contract

**RECOMMENDATION:**

Administration recommends approval

Initiated by: *Brenda Garcia*  
Brenda Garcia, Executive Director for Math & Science

Reviewed by: *Dr. Derek Little*  
Dr. Derek Little, Chief of Academics & School Leadership

BF&AS  
Reviewed by: *Mirgitt Crespo*  
Mirgitt Crespo, Chief of Business & Administrative Services

Executive  
Cabinet  
Review by: *Dr. Derek Little*  
Dr. Derek Little, Chief of Academics & School Leadership

**Approved for Submission  
to the Board of Education:**

*Dr. Marcey Sorensen*  
Dr. Marcey Sorensen  
Superintendent of Schools



## La Joya ISD Coaching Plan Proposal

**Goal:** To improve student outcomes by building teacher and leadership capacity through differentiated coaching, instructional modeling, and leadership development, using a gradual release model.

**Duration:** 113 days

### Coaching

- 21 Campuses
- Provide coaching and support to each campus consisting of targeted interventions tailored to their specific needs.

### Coaching Support Allocation Option

*Support is differentiated based on campus performance ratings. Campuses receiving lower ratings will receive more intensive support.*

Rating	Number of Schools	Coaching Days	Total Days
F	2	10 days	20
D	7	6 days	42
C	4	4 days	16
B	7	3 days	21
A	1	3 days	3
<b>Flex Days</b>			11
<b>Total Coaching Days</b>	21 Schools		<b>113 Days</b>

### Coaching Focus

- Deep dive into internalization process:
  - Identify what students are expected to know and be able to do by the end of the lesson.
  - Understand how the lesson fits into the broader topic and aligns with vertical standards.
  - Determine the crucial elements of the lesson for delivery.
    - Grasp the order and pacing of activities
- Lesson Component Modeling – Coaches model specific lesson components for teachers to observe.
- Math problem -Solving & Conceptual Work
  - Use of models
  - When and how to use CRA throughout the lesson



### **Leadership Strand**

*Leadership development will be embedded to build sustainable instructional leadership at each campus.*

- Campus walkthrough calibration
- Feedback and coaching models for leaders
- Supporting PLC facilitation
- Monitoring implementation of models and CRA
- Building internal coaching systems through gradual release process

### **Expected Outcomes**

- Improved instructional quality through stronger lesson design and delivery.
- Increased teacher use of CRA and models.
- More confident and capable instructional coaches and leaders.
- Sustained campus-based coaching structures.
- Growth in student achievement.

### **Evaluation and Continuous Improvement:**

- Regularly assess the impact of professional learning activities on teacher practices and student outcomes.
- Solicit feedback from teachers, administrators, and other stakeholders to identify areas for improvement and adjust the plan accordingly.
- Utilize data-driven decision-making processes to refine coaching strategies and prioritize areas of focus for future professional development initiatives.

**Discount: \$40,700**

**Total Cost: \$400,000**



## Provider Overlap Across Multiple Grant Opportunities (2 of 4)

Provider Name	SFP	SFI	SFI SI PLC	IL	BL	SAF	ADSY	ECHS	P-TECH	APCSP
Engage! Learning, LLC (engage2learn)	Yes	Yes	Yes	Yes	Yes	Yes				
Insight Education Group	Yes	Yes	Yes	Yes	Yes					
MGT	Yes	Yes	Yes	Yes	Yes					
Education Elements	Yes	Yes	Yes		Yes	Yes				
E3 Alliance	Yes	Yes	Yes	Yes						
Instruction Partners	Yes	Yes	Yes	Yes						
National Institute for Excellence in Teaching (NIET)	Yes	Yes	Yes	Yes						
The Achievement Network (ANet)	Yes	Yes	Yes	Yes						
Carnegie Learning, Inc.	Yes	Yes	Yes		Yes					
MAYA Consulting, LLC	Yes	Yes	Yes			Yes				
Bellwether Education Partners	Yes	Yes	Yes							
Big Thought	Yes	Yes	Yes							
Great Minds	Yes	Yes	Yes							
MoakCasey	Yes	Yes	Yes							
SLHA Advisory Services	Yes	Yes	Yes							
SustainED Leaders	Yes	Yes	Yes							
Teaching Lab	Yes	Yes	Yes							
The Meadows Center for Preventing Educational Risk at UT Austin	Yes	Yes	Yes							
TNTP				Yes	Yes	Yes				

## Claudia Zamora

---

**From:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Sent:** Thursday, October 9, 2025 2:57 PM  
**To:** Claudia Zamora  
**Subject:** RE: Great Minds Agreement

**Important:** This email is from outside the lajoyaisd.net domain, do not click any link and do not open attachments unless you have confirmed the sender.

Similar to the other – can we get them to agree to district’s standard agreement with this as exhibit? This is just a proposal rather than an agreement.

Philip Fraissinet, Partner | [Vcard](#)  
3200 Southwest Freeway, Suite 2000  
Houston, Texas 77027  
T:713.554.6743 | M: 832.453.3660 | F:713.583.9668  
[pdf@thompsonhorton.com](mailto:pdf@thompsonhorton.com) | [www.thompsonhorton.com](http://www.thompsonhorton.com)



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**From:** Claudia Zamora <c.zamora3@lajoyaisd.net>  
**Sent:** Thursday, October 9, 2025 2:52 PM  
**To:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Subject:** Fw: Great Minds Agreement

Can you please give me your feedback on the attached proposal.

Respectfully,

Claudia Zamora

---

**From:** Claudia Zamora  
**Sent:** Friday, October 3, 2025 4:02 PM  
**To:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Cc:** Derek Little <d.little@lajoyaisd.net>; Joseph Niedziela <j.niedziela@lajoyaisd.net>  
**Subject:** Great Minds Agreement

Good Afternoon, on behalf of Dr. Little please review the attached proposal, and let me know if you recommend any corrections.

Respectfully,

*Claudia Zamora*

La Joya ISD

***Secretary to the Chief of***

***Academics & School Leadership***

PHONE# 956-323-2590

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# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 1 - Excellence in Leadership

**Agenda Category:** Action Item

**Item Title:** Approval of SchoolKit Proposal to Support La Joya ISD with Coaching and Strategic Planning.

**BACKGROUND:**

La Joya ISD is working with SchoolKit Learning Curriculum to implement Amplify Texas ELAR with coaching and strategic planning to support teacher and leader implementation and to train teachers and leaders on the Science of Reading. Effective implementation requires ongoing professional learning and coaching to support lesson delivery and instructional fidelity.

**RATIONALE:**


To ensure consistent, high-quality literacy instruction, the district seeks additional professional learning and coaching support from SchoolKit. These services will help teachers internalize lessons, use data to guide instruction, and provide leaders with tools to monitor and support implementation. This investment will improve instructional consistency across campuses and strengthen student outcomes.

**BUDGET:**

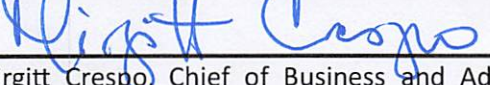
<b>Cost</b> \$301,010.00	<b>Funding Source</b> 162-13-6291-00-830-6-30-000	<b>Vendor</b> SchoolKit 6711 Germantown Ave, #25321 Philadelphia, PA 19119
<b>Purchasing Mechanism</b> TEA Approved List		<b>Additional Documentation</b> Proposal/Contract

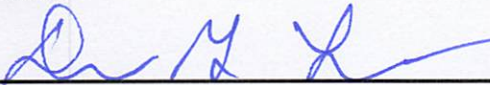
**RECOMMENDATION:**

Approval of services for SchoolKit for Coaching and Strategic Planning.

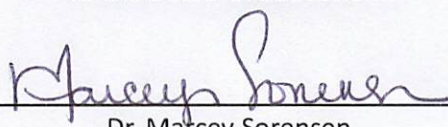
Initiated by:   
Dr. Derek Little, Chief of Academics & School Leadership

Reviewed by:   
Dr. Derek Little, Chief of Academics & School Leadership

BF&AS Reviewed by:   
Mirgitt Crespo, Chief of Business and Administration Services

Executive Cabinet Review by:   
Dr. Derek Little, Chief of Academics & School Leadership

**Approved for Submission  
to the Board of Education:**

  
Dr. Marcey Sorensen  
Superintendent of Schools



## **La Joya Independent School District**

**6-8 Amplify Texas ELAR Implementation**

**&**

**9-12 Science of Reading Implementation in Humanities**

**Contract Amendment 'A'**

**To:** Dr. Derek Little, Chief of Academics & School Leadership, La Joya ISD,  
d.little@lajoyaisd.net

**From:** Nazo Burgy Salemi, SchoolKit Senior Director, Program  
nazo.burgy@schoolkitgroup.com

**Location:** La Joya, TX

**Date:** Sep 30, 2025

### **About SchoolKit**

We are a team of experienced educators who are committed to building high performing schools and believe that all students deserve excellent instruction that fully prepares them for life after graduation. We partner with K-12 schools, districts, and state agencies to train and support educators to meet the expectations of college- and career-ready standards. We have provided professional learning in the form of training, coaching, and strategic planning to educators since 2012. Our support is characterized by:

- 1. Building educators' foundational understanding of college and career-ready standards.** It is critical for educators to understand the research that forms the foundation of rigorous standards, the shifts in curriculum, assessment, and practice that these standards demand, and expectations for students in each grade level and content area. We explore these topics with educators using high quality instructional materials and emphasize how these changes will support all students to be successful.
- 2. Application to practice.** Our professional learning is job-embedded; educators explore evidence-based practices and instructional resources and then implement their learning. In training and coaching, we support educators to reflect on their experiences and how to adjust their practice.
- 3. Tailored to our partners' needs.** To ensure that our professional learning meaningfully changes educator practice, we collaborate with leaders to understand the local context and customize our support. We work closely with our partners to integrate existing resources and align with school and district initiatives.

### **Original Scope:**

**A Partnership Between La Joya Independent School District and SchoolKit**

We are pleased to offer this proposal to support La Joya Independent School District with coaching and strategic planning to support teacher and leader implementation of Amplify Texas ELAR (6-8) and to train humanities teachers and leaders in grades 9-12

on the Science of Reading. Our work together will last from July 1, 2025 to May 31, 2026 for a total of 11 months.

SchoolKit will offer the following services to La Joya Independent School District:

### **Strategic Planning for District Leaders**

8 onsite days and 60-minute remote meetings with La Joya Independent School District leaders that take place monthly, unless SchoolKit and La Joya Independent School District determine otherwise. In this time, we may complete the following activities:

- Engage in project management activities, including establishing goals for our work together, monitoring the progress and impact of our services, planning coaching logistics, and reviewing data.
- 6 days of onsite learning walks with district leaders for the fall, spring, and summer to take place over 2 days, 3 times a year.

### **6-8 Amplify Texas ELAR**

#### **Coaching for 6-8 Texas ELAR Teachers**

This coaching sequence is customized. We will work with leaders to select topics for the scope and sequence and provide feedback on session outlines<sup>3</sup>.

- Design and deliver 5 onsite coaching days for 3 grade-level specific cohorts of approximately 30 participants per cohort. This is a total of 15 full days of onsite coaching, including design. Content design will require La Joya ISD to provide SchoolKit with full access to the Amplify ELAR Texas (6-8) curriculum.
- More information about these coaching days:
  - 2 full-days of in-person coaching to be held in summer 2025, prior to the start of the school year. This coaching will provide an overview of the curriculum, and opportunities for teachers to learn and apply unit and lesson internalization practices (this is a total of 6 full days of onsite coaching - 2 days each for 3 cohorts - including design).
  - 1 full-day in-person coaching to be held in the fall of 2025. This coaching will be experiential learning for teachers where they will observe and debrief a model lesson in their grade level. It will be followed by a lesson internalization session to implement what they've learned from the experiential (this is a total of 3 full days of onsite coaching - 1 day each for 3 cohorts - including design).
  - 2 full-days in-person coaching to be held in the winter and/ or spring of 2026. This coaching will support Year 1 Implementation and be responsive to the walkthrough data we've collected in the fall of 2025 (this is a total of 6 full days of onsite coaching - 2 days each for 3 cohorts - including design).

#### **Coaching for 6-8 School Leaders and District Leaders**

This coaching sequence is lightly customized, including topic selection<sup>2</sup>.

- Design and deliver 1 onsite coaching day for 1 cohort of approximately 30 leaders. This is a total of 1 full day of onsite coaching, including design. Content

design will require La Joya ISD to provide SchoolKit with full access to the Amplify ELAR Texas (6-8) curriculum.

- More information about this coaching day:
  - 1 full-day in-person coaching for 6-8 school leaders and district leaders to be held in summer 2025 prior to the teacher coaching. This coaching will provide an overview of the curriculum, leader look-fors, and PLC implementation support strategies.

### **Coaching for 6-8 School Leaders**

SchoolKit will provide coaching for La Joya ISD school leadership teams as follows:

- 32 onsite half days and up to 32 remote hours of coaching for 6-8 school leaders. The half days of coaching will be scheduled such that one occurs in the morning and the other occurs in the afternoon, with a SchoolKit coach visiting two schools per day. (This is a total of 16 onsite full days and 5.33 remote full days of coaching.)
- More information about leader coaching services:
  - During this time, SchoolKit will engage in a range of activities to support 6-8 Amplify ELAR implementation at the school level, including but not limited to, observing classrooms, PLC sessions, identifying trends, and building school-level leaders' capacity for supporting Amplify implementation with teachers.
  - Each La Joya middle school (8) will have 4 half day visits and 4 hours of remote coaching, unless otherwise determined by the district. Visits will occur approximately 2 in the fall and 2 in the winter and/ or spring.

### **9-12 Science of Reading in Humanities**

#### **Coaching for 9-12 Humanities Teachers on the Science Reading**

This coaching sequence is customized. We will work with leaders to select topics for the scope and sequence and provide feedback on session outlines<sup>3</sup>. Content design will require La Joya ISD to provide SchoolKit with full access to the HMH Into Literature curriculum.

- Design and deliver 2 onsite coaching days for 2 cohorts of approximately 30 teachers. (This is a total of 4 full days onsite coaching, including design.)
- More information about these coaching days:
  - The 2-day coaching will be a customized RBIS training that coaches teachers on the RBIS while grounding it in their content and curriculum.

## **Amendment Overview:**

The purpose of this amendment, which adds additional services, is to strengthen our collaboration with district and campus leaders in developing a coherent support model for grades 6–8 Amplify teachers and leaders. These services will directly address the outstanding need for:

**District leader coaching** to establish systems and structures that support all middle schools.

**School-based coaching** that allows leaders to engage in side-by-side coaching and practice high-leverage leadership strategies.

**A teacher leader cohort** that builds in-district expertise and highlights model classrooms as examples of best practice.

## **Additions/Newly Added Scope:**

### **6-8 Amplify Texas ELAR**

#### **Training for School and District Leaders**

- This training sequence is customized. We will work with leaders to select topics for the scope and sequence and provide feedback on session outlines<sup>3</sup>.
  - 4 onsite half day training sessions for school and district leaders to extend on the previous day of training from the summer. This series of learning will focus on building leader capacity to create the conditions for optimal teacher support and implementation. *(This is a total of 4 onsite half days of training, including design)*

#### **Training for 6-8 Teachers**

- This training sequence is customized. We will work with leaders to select topics for the scope and sequence and provide feedback on session outlines<sup>3</sup>.
  - 3 onsite full day training sessions for 3 grade-level specific cohorts of approximately 30 participants per cohort. This is a total of 9 full days of onsite training, including design. These trainings will extend on previous sessions and will focus on deep dives into internalization for text-dependent questions, scaffolding for writing, and explicit routines for student talk and knowledge-building. *(This is a total of 9 onsite full days of training, including design)*

#### **Coaching for School Leaders**

- 16 onsite half days and up to 16 remote hours of coaching for 6-8 school leaders. The half days of coaching will be scheduled such that one occurs in the morning and the other occurs in the afternoon, with a SchoolKit coach visiting two schools per day. *(This is a total of 8 onsite full days and 2.66 remote full days of coaching.)*
  - More information about leader coaching services:
    - During this time, SchoolKit will engage in a range of activities to support 6-8 Amplify ELAR implementation at the school level, including but not limited to, observing classrooms, PLC sessions,

identifying trends, and building school-level leaders' capacity for supporting Amplify implementation with teachers.

- Each La Joya middle school (8) will have 2 additional half-day visits and 2 additional hours of remote coaching, unless otherwise determined by the district.

### **Coaching for District Leaders and Coordinators**

- 4 onsite full days of coaching for district leaders and coordinators to focus on building coherence from the system level down to the school level and ensure teacher practices are aligned with district expectations. *(This is a total of 4 onsite full days of coaching.)*
  - Coaching activities will include walking through classrooms to identify trends in instruction, observing or co-leading teacher instructional planning, supporting leaders and their teachers to review and respond to student work, and planning time to support leaders in building investment, coherence, and alignment in the curriculum and implementation.

### **Training for Teacher Leader Cohort**

- This coaching sequence is customized. We will work with leaders to select topics for the scope and sequence and provide feedback on session outlines<sup>3</sup>.
  - 4 onsite full days of training for an identified small cohort of teacher leaders (~16 teachers, 2 from each middle school) in order to build school-based capacity and in-district experts to serve as models for consistent practice and implementation. *(This is a total of 4 onsite full days of training, including design.)*
    - Sessions would deepen expertise in Amplify implementation and instructional leadership (e.g., leading internalization, facilitating PLCs, modeling lessons).

### **Coaching for Teacher Leader Cohort**

- 16 onsite full days of coaching (1 onsite full day for each participating teacher) to provide observation and feedback on instructional practices, PLC facilitation, and other Amplify implementation practices. *(This is a total of 16 full days of coaching.)*

## **Original Costs:**

### **Itemized Costs:**

- Strategic planning for district leaders: \$45,550.00
- **6-8 Amplify Texas ELAR**
  - 16 onsite full days of coaching, including design: \$128,600.00
  - 16 onsite full days coaching: \$73,600.00
  - 5.33 remote full days of coaching: \$18,655.00
- **9-12 Science of Reading in Humanities**
  - 4 onsite full days of coaching, including design: \$28,400.00

Original Contract Value: **\$294,805.00**

**Amended Costs (All are additions to Original Costs)**

**Itemized Costs:**

**6-8 Amplify Texas ELAR**

- **Training for School and District Leaders**
  - 4 onsite half days of training, including design: \$35,600.00
- **Training for 6-8 Teachers**
  - 9 onsite full days of training, including design: \$78,900.00
- **Coaching for School Leaders**
  - 8 onsite full days coaching: \$36,800.00
  - 2.66 remote full days of coaching: \$9,310.00
- **Coaching for District Leaders and Coordinators**
  - 4 onsite full days of coaching: \$18,400.00
- **Training for Teacher Leader Cohort**
  - 4 onsite full days of training, including design: \$48,400.00
- **Coaching for Teacher Leader Cohort**
  - 16 onsite full days of coaching: \$73,600.00

**New Contract Value: \$595,815.00 (increase of \$301,010.00)**

## About These Services

More information about our services is included below. This information applies to any services listed in the scope above.

### Training or Resource Design

- If training or resource design is in the scope of work, SchoolKit will work with the client to collect information about the curriculum version(s) the district is using and the client will provide virtual access to curriculum materials wherever allowed.

### Training

- **Remote and Onsite Training Full or Half Days:** 1 full day of training is approximately 7 hours, which includes up to 6 hours of training and 1 hour for lunch. These days begin at 8:00/8:30 am and end at 3:00/3:30 pm. 1 half day of training is approximately 3 hours, which begins at 8:00/8:30 am or 12:00/12:30 pm. If “full” or “half” is not indicated in the proposal language, the day is a full day.
- **Remote Training Technology Requirements and Logistics:** SchoolKit facilitators will deliver remote training via Zoom Meeting. This training is designed to be fully remote; participants should plan to join from separate locations (classroom, home, central district location) and will need a computer (laptop or tablet with a keyboard) and high-speed internet access. Note: phones or iPads will not suffice to successfully participate in training. SchoolKit will collect and report attendance if the client requests this ahead of time
- **Onsite Training Technology Requirements and Logistics:** The client will need to provide a projector and speakers for the SchoolKit facilitator and ensure high speed internet access in the training location. The facilitator will provide supplies, including chart paper, markers, and post-it notes. Participants will need a computer (laptop or tablet with a keyboard) and high-speed internet access. Note: phones or iPads will not suffice to successfully participate in training. The client is responsible for collecting attendance information if this is required.
- **Virtual Materials:** All SchoolKit training materials are virtual, and facilitators will share them directly with participants as editable Google Docs, Word files, or PDFs; SchoolKit and the client will determine if training materials are emailed directly to participants or provided during training sessions.
- **Training Cohort Size:** The max number of educators is 30 in an onsite training cohort and 50 in a remote training cohort.

### Coaching

- **Onsite Coaching Full or Half Days:** 1 full day of onsite coaching is approximately 7 hours, which includes 6 hours of coaching and 1 hour for lunch. These days begin at 8:00/8:30 am and end at 3:00/3:30 pm. 1 half day of onsite coaching is approximately 3 hours, which begins at 8:00/8:30 or 12:00/12:30. The client is responsible for collecting attendance information if this is required. If “full” or “half” is not indicated in the proposal language, the day is a full day.
- **Onsite Coaching Technology Requirements:** The client will need to ensure that the SchoolKit coach and all participants have high speed internet access in

the coaching location. The SchoolKit coach will provide all materials in the form of Google docs and participants will need a computer (laptop or tablet with a keyboard) that has the ability to access the internet. Note: phones or iPads will not suffice to successfully participate in coaching.

- ***Remote Coaching Technology Requirements and Time Increments:*** SchoolKit coaches will deliver remote coaching via Zoom Meeting. Participants will need a computer (laptop or tablet with a keyboard) and high speed internet access. Note: phones or iPads will not suffice to successfully participate in coaching. 1 full day of remote coaching is 6 hours, which takes place in >1-hour increments. SchoolKit coaches will track and report on this information if this is required.
- ***Virtual Materials:*** All SchoolKit coaching materials are virtual, and coaches will share them directly with participants as editable Google docs, Word files, or pdfs.

All materials shared in training, coaching, and strategic planning are for educational purposes only. While SchoolKit delivers services that sometimes reference curriculum materials, SchoolKit is not the creator or owner of the curriculum materials themselves.



## AGREEMENT FOR INDEPENDENT CONTRACTOR/CONSULTING SERVICES

This Agreement for Independent Contractor/Consulting Services (“Agreement”) is made by and between SchoolKit with offices located at 6711 Germantown Ave, #25321 Philadelphia, PA 19119 (“Consultant”) and La Joya Independent School District, a Texas public Independent School District located at 200 W. Expressway 83, La Joya, Texas, 78560 (“LJISD” or the “District”) (collectively referred to as the “Parties” or individually as the “Party”), acting herein by and through their respectively authorized officers or employees.

TEA Approved List

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## AGREEMENT

### 1.0 Term

This Agreement shall be effective as of November 2025 and end on June 2026, it is duly executed by both parties (“Effective Date”) and shall remain in effect for a one-year (“Term”), unless terminated earlier as provided herein.

### 2.0 Termination

**2.1** This Agreement shall automatically terminate at the end of the Term or any renewal terms.

**2.2** This Agreement may be terminated prior to the expiration of the Term as follows:

By the District, for convenience, with or without cause, immediately upon written notice, in which case Consultant shall be paid for services rendered up to termination at a pro rated amount proportionate to the Fees (defined below) earned for Services performed prior to termination; or

By either party immediately if the other party commits a breach of any of the material terms of this Agreement; provided that the breaching party has first been provided written notice of the breach and a thirty (30)-day opportunity to cure.

### 3.0 Services and Fees

**3.1 Consultant** shall provide the Services set forth more particularly on the attached Exhibit A (“Services”) in exchange for the fees also described in Exhibit A. Consultant shall invoice the District within thirty (30) days of the date the Services are performed, and payment will be due within thirty (30) days of the District’s receipt of an invoice, subject to the Texas Prompt Payment Act.

**3.2** The Services shall be performed in a commercially reasonable manner. Consultant covenants that in performing the Services, it shall: a) comply with all federal, state and local statutes, codes, rules, regulations and guidelines including but not limited to safety and health matters, b) comply with any applicable generally accepted appraising standards, protocols and guidelines or other relevant professional standards, c) perform the Services in a professional manner, and d) perform all requirements that are generally performed by similar professionals in conducting the type of services required by this Agreement.

**3.3** The Services shall be performed on a non-exclusive basis. The District shall not be required to retain Consultant to perform any additional services not specifically set forth herein. The Parties acknowledge and agree that the District in its sole discretion may select any other consultant of its choosing upon a decision by the District to conduct similar services. In performing the Services, Consultant shall identify necessary information that should be provided by the District and related processes required to accurately perform the Services and shall provide needed advice to the District in relation to such information and processes.

#### **4.0 Confidentiality**

**4.1** Consultant shall take reasonable precautions so that access to information relating to the Services is limited to those persons within its employ or under contract with Consultant for whom it is necessary and appropriate. Any release of information outside of those mentioned herein must be immediately reported to the District. All communications pursuant to this agreement whether oral or written between the Consultant and the District, as well as any documents or reports generated during or as a part of the Services shall be regarded by Consultant as confidential unless otherwise determined by the District or as provided by any applicable law or District policies, including without limitation the Texas Public Information Act or the Texas Open Meetings Act. To this end, Consultant shall keep all such communications and information confidential, except as provided by the District.

**4.2** Consultant's employees/contractors shall not create or otherwise access, obtain, or use photographs or videos of LJISD students during or after the provision of Services under this Agreement absent express written consent from a student's parent or legal guardian.

#### **5.0 Criminal History Record Checks**

**5.1** To the extent permitted by law, Consultant shall obtain all criminal history information required by Texas Education Code Chapter 22 regarding its "covered employees," as defined below. If Consultant is required by Chapter 22 to obtain the information from the Fingerprint-based Applicant Clearinghouse of Texas, then Consultant, to the extent permitted by law, will also subscribe to that person's criminal history record information. Before beginning any work under this Agreement, Consultant will provide written certification to the District that Consultant has complied with the statutory requirements as of that date, or, in the event Consultant is not legally permitted to comply with such requirements, Consultant shall cooperate with the District as set forth below. Upon request by District, Consultant will provide, in writing, updated certifications and the names of any other requested information regarding covered employees, so that the District may obtain criminal history recommended information to the covered employees. Consultant shall assume all expenses associated with obtaining criminal history record information.

**5.2 Consultant will not assign any “covered employee” with a “disqualifying criminal history,” as those terms are defined below, to work under this Agreement. If Consultant receives information that a covered employee has a reported disqualifying criminal history, including any such information shared by District, then Consultant will immediately remove the covered employee from District property and notify the District in writing within three (3) business days. If the District objects to the assignment of any covered employee on the basis of the covered employee’s criminal history record information, then Consultant agrees to discontinue using that covered employee to provide services at the District. If Consultant has taken precautions or imposed conditions to ensure that the employees of Consultant will not become covered employees, Consultant will ensure that these precautions or conditions continue throughout the time the contracted services are provided.**

**5.3 For the purposes of this Section, “covered employees” means employees, agents, or subcontractors of Consultant or any of Consultant’s consultants who has or will have continuing duties related to the services to be performed under this Agreement and has or will have direct contact with District’s students. The District will decide what constitutes direct contact with District’s students. “Disqualifying criminal history” means any conviction or other criminal history information designated by the District, or one of the following offenses; if at the time of the offense, the victim was under 18 years of age or enrolled in a public school; a felony offense under Texas Penal Code Title 5 Offense Against Persons; an offense for which a defendant is required to register as a sex offender under Texas Code of Criminal Procedure Chapter 62; or an equivalent offense under federal law or the laws of another state.**

**5.4 Any subcontractor entity, as defined by Texas Education Code § 22.08341(a)(3), shall be, to the extent permitted by law, required by the terms of their contract with Consultant or any other contracting entity (as defined in Texas Education Code § 22.08341(a)(1)), and by Texas law, to obtain the required criminal history record information on their employees, agents, or applicants, to give required certification to District and the contracting entities, and to obtain required certifications from the subcontracting entity’s subcontractors.**

**5.5 On request of District, Consultant shall provide all necessary identifying information to allow District to obtain criminal history record information for covered employees/contractors of the Consultant and all subcontracting entities. Consultant shall update this list on District’s request. Consultant shall further cooperate in all respects with any reasonable request by District to assist District in obtaining criminal history record information on the employees/contractors of Consultant, including without limitation paying any fees or costs reasonably requested by District to enable District to obtain needed criminal history record information.**

## ***6.0 Licenses and Technical Matters.***

**6.1 Consultant represents that where appropriate each and every employee of Consultant and/or any contractor of Consultant that is participating in the provision of Services has the capability, experience, means and appropriate licenses and permits required to perform the Services contemplated by this Agreement to the extent applicable to such individual or contractor. Consultant represents that it is aware of and in full compliance with the laws of Texas, if any, for the licensing and certification of any professionals providing the Services. Upon request, Consultant must provide evidence to the District that any applicable professional license is current**

and in good standing. Consultant must contact the District immediately if such license status has changed. Upon request, Consultant shall provide the District with the identity of all individual employees or contractors involved with performing the Services.

#### **7.0 Indemnity**

**CONSULTANT WILL DEFEND (WITH COUNSEL REASONABLY ACCEPTABLE TO THE DISTRICT), INDEMNIFY AND HOLD HARMLESS THE DISTRICT AND ITS AFFILIATES, AND EACH AND ALL OF THEIR OFFICERS, DIRECTORS, EMPLOYEES, PARTNERS, TRUSTEES, REGENTS AND AGENTS, FROM AND AGAINST ALL THIRD PARTY CLAIMS, LOSSES, LIABILITIES AND EXPENSES, INCLUDING REASONABLE ATTORNEYS' FEES, EXPERT WITNESS FEES AND COURT COSTS, TO THE EXTENT ARISING OUT OF CONSULTANT'S ACT OR OMISSION IN CONNECTION WITH THE AGREEMENT OR THE PERFORMANCE OF THE SERVICES.**

#### **8.0 Liability**

No Party assumes the liability for the duties and/or responsibilities under control of the other Party or for the actions of the employees of the other Party.

#### **9.0 Immunity as a Defense; Deficiency Debt**

Neither Party waives or relinquishes any immunity or defense on behalf of itself, its trustees, officers, employees, and/or agents as a result of its execution of this Agreement and performance of the functions or obligations described herein. Furthermore, nothing in this Agreement shall be construed to create a claim or cause of action against either Party for which it is not otherwise liable, or to waive any immunity or defense to which either Party may be entitled, or to create an impermissible deficiency debt of either Party.

#### **10.0 Notices**

Notices under this Agreement shall be in writing, via certified mail return receipt requested, facsimile or electronic mail, and shall be delivered to the other Party at the following respective addresses, including any indicated email address:

**LJISD:** La Joya Independent School District  
200 W. Expressway 83  
La Joya, TX 78560  
Attn: Dr. Marcey Sorensen, Superintendent  
Email: m.sorensen@lajoyaisd.net

**CONSULTANT:** Name of Vendor SchoolKit  
Address 6711 Germantown Ave. #25321 Philadelphia, PA 19119-9997  
City, State, Zip Code  
Attn: Contact Person Ethan Mitnick  
Email: ethan@schoolkitgroup.com

### **11.0 Relationship**

The relationship between the Parties is that of Independent Contractors; neither Party has the authority to bind the other in any manner. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between the Parties and/or their respective employees. This Agreement does not create a joint venture, business partnership or agency relationship between the Parties.

### **12.0 Non-Discrimination**

The Parties, in performing this Agreement, shall not discriminate against any person based on race, color, religion, national origin, ancestry, age, marital status, physical or mental handicap, familial status, or any other protected class.

### **13.0 Jurisdiction/Venue**

This Agreement shall be governed by and construed in accordance with the laws of the State of Texas, and venue for all disputes arising under this Agreement shall lie in Hidalgo County, Texas.

### **14.0 Assignment**

No party shall assign or otherwise transfer its interest in this Agreement without the express written permission of the other Party.

### **15.0 Severability**

If any portion of this Agreement shall be declared illegal or held unenforceable for any reason, the remaining portions shall continue in full force and effect and this Agreement shall be liberally construed to carry out the intent of the Parties.

### **16.0 Entire Agreement; Severability; Further Assurances; Waiver**

This Agreement, including Exhibit A attached to this Agreement, constitutes the entire agreement between the Parties, and supersedes all prior and contemporaneous agreements, understandings and negotiations, with respect to the subject matter of this Agreement. In the event any provision of this Agreement is determined to be invalid or unenforceable, it is the desire and intention of the Parties that such invalidity or unenforceability not invalidate or render unenforceable the remainder of the Agreement and that such provision be reformed and construed in such a manner that it will, to the maximum extent practicable, be deemed valid and enforceable, and the rights and obligations of the Parties shall be construed and enforced accordingly. Each Party shall execute and deliver such further documents and take such further actions as may be required or reasonably requested by the other Party to effectuate the purposes of this Agreement. Any waiver by any Party of its rights with respect to a default or requirement under this Agreement will not be deemed a waiver of any subsequent default or other matter.

### **17.0 Warranty**

By the execution and delivery of this Agreement, the undersigned individuals warrant that they have been duly authorized by all requisite administrative action to enter into and perform the terms of this Agreement.

### **18.0 Headings**

The captions and headings appearing in this Agreement are inserted merely to facilitate reference and will have no bearing upon its interpretation.

### **19.0 Amendments**

This Agreement may be amended or modified only by written agreement authorized and executed by the duly authorized representatives of both Parties.

This Agreement may be executed in multiple originals, each having equal force and effect, on behalf of the parties as follows:

*[SIGNATURES ON NEXT PAGE]*

**LA JOYA INDEPENDENT SCHOOL DISTRICT:**

\_\_\_\_\_  
Signature

Dr. Marcey Sorensen  
Name

Superintendent of Schools  
Title

\_\_\_\_\_  
Date

SchoolKit

DocuSigned by:  
  
\_\_\_\_\_  
Signature

Ethan Mitnick  
Name

President  
Title

October 9, 2025 | 3:39 PM EDT  
Date

## Exhibit A - Services and Fees

### Scope of Services

These services will directly address the outstanding need for :

District Leader Coaching to establish systems and structures that support all middle schools  
School-based coaching that follow leaders to engage in side-by-side coaching and practice high leverage leadership strategies. A teacher Leader cohort that builds in-district expertise and highlights model classrooms as examples of best practice.

### Fee Structure

6-8 Amplify Texas ELAR Training for School and District Leaders 4 onsite half days of training, including design: \$35,600.00

Training for 6-8 Teachers 9 onsite full days of training, including design: \$78,900.00

Coaching for School Leaders 8 onsite full days coaching: \$36,800.00

Coaching for School Leaders 2.66 remote full days of coaching: \$9,310.00

Coaching for District Leaders and Coordinators 4 onsite full days of coaching: \$18,400.00

Training for Teacher Leader Cohort 4 onsite full days of training, including design: \$48,400.00

Coaching for Teacher Leader Cohort 16 onsite full days of coaching: \$73,600.00

TOTAL \$301,010.00

Please include proposal or quotation documentation as part of Exhibit A

### Funding Source

162-13-6291-00-830-6-30-000



## Provider Overlap Across Multiple Grant Opportunities (2 of 4)

Provider Name	SFP	SFI	SFI SI PLC	IL	BL	SAF	ADSY	ECHS	P-TECH	APCSP
Engage! Learning, LLC (engage2learn)	Yes	Yes	Yes	Yes	Yes	Yes				
Insight Education Group	Yes	Yes	Yes	Yes	Yes					
MGT	Yes	Yes	Yes	Yes	Yes					
Education Elements	Yes	Yes	Yes		Yes	Yes				
E3 Alliance	Yes	Yes	Yes	Yes						
Instruction Partners	Yes	Yes	Yes	Yes						
National Institute for Excellence in Teaching (NIET)	Yes	Yes	Yes	Yes						
The Achievement Network (ANet)	Yes	Yes	Yes	Yes						
Carnegie Learning, Inc.	Yes	Yes	Yes		Yes					
MAYA Consulting, LLC	Yes	Yes	Yes			Yes				
Bellwether Education Partners	Yes	Yes	Yes							
Big Thought	Yes	Yes	Yes							
Great Minds	Yes	Yes	Yes							
MoakCasey	Yes	Yes	Yes							
SLHA Advisory Services	Yes	Yes	Yes							
SustainED Leaders	Yes	Yes	Yes							
Teaching Lab	Yes	Yes	Yes							
The Meadows Center for Preventing Educational Risk at UT Austin	Yes	Yes	Yes							
TNTP				Yes	Yes	Yes				



## Provider Overlap Across Multiple Grant Opportunities (3 of 4)

Provider Name	SFP	SFI	SFI SI PLC	IL	BL	SAF	ADSY	ECHS	P-TECH	APCSP
Collegiate Edu-Nation					Yes	Yes				
Communities Foundation of Texas: Educate Texas								Yes	Yes	
Resources for Learning, LLC	Yes									
Big Rock Educational Services				Yes						
Relay Graduate School of Education				Yes						
TK Ed Consulting				Yes						
Age of Learning, Inc					Yes					
Amira					Yes					
Boost Reading (formerly Amplify Reading)					Yes					
Curriculum Associates: i-Ready					Yes					
Education Resource Strategies					Yes					
International Center for Leadership in Education (HMH)					Yes					
IXL					Yes					
SchoolKit					Yes					
ST Math, created by MIND Education					Yes					
Zearn					Yes					
Empower Schools						Yes				
Good Reason Houston						Yes				
School Empowerment Network						Yes				
Steady State Impact Strategies						Yes				
The Commit Partnership						Yes				
The Learning Agenda						Yes				

## Claudia Zamora

---

**From:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Sent:** Thursday, October 9, 2025 12:11 PM  
**To:** Claudia Zamora  
**Subject:** RE: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

**Important:** This email is from outside the lajoyaisd.net domain, do not click any link and do not open attachments unless you have confirmed the sender.

Yes, that will be fine!

Thank you,  
Philip

Philip Fraissinet, Partner | [Vcard](#)  
3200 Southwest Freeway, Suite 2000  
Houston, Texas 77027  
T:713.554.6743 | M: 832.453.3660 | F:713.583.9668  
[pdf@thompsonhorton.com](mailto:pdf@thompsonhorton.com) | [www.thompsonhorton.com](http://www.thompsonhorton.com)



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**From:** Claudia Zamora <c.zamora3@lajoyaisd.net>  
**Sent:** Thursday, October 9, 2025 11:53 AM  
**To:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Subject:** RE: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)  
**Importance:** High

They accepted our contract, and we are just waiting for their signature, will you approve that?

Respectfully,

*Claudia Zamora*

La Joya ISD  
**Secretary to the Chief of  
Academics & School Leadership**  
PHONE# 956-323-2590

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**From:** Philip Fraissinet <[pfraissinet@thompsonhorton.com](mailto:pfraissinet@thompsonhorton.com)>  
**Sent:** Monday, October 6, 2025 3:44 PM  
**To:** Claudia Zamora <[c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net)>  
**Cc:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Joseph Niedziela <[j.niedziela@lajoyaisd.net](mailto:j.niedziela@lajoyaisd.net)>  
**Subject:** RE: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

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Hello. This appears to be a proposal only and states that it can be adjusted to meet final needs and is subject to final "terms and conditions." If the District is satisfied with the proposal, I would ask them for the final terms and conditions for legal review (or propose to use the District's standard terms if they will accept those).

Philip Fraissinet, Partner | [Vcard](#)  
3200 Southwest Freeway, Suite 2000  
Houston, Texas 77027  
T:713.554.6743 | M: 832.453.3660 | F:713.583.9668  
[pdf@thompsonhorton.com](mailto:pdf@thompsonhorton.com) | [www.thompsonhorton.com](http://www.thompsonhorton.com)



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**From:** Claudia Zamora <[c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net)>  
**Sent:** Monday, October 6, 2025 11:42 AM  
**To:** Philip Fraissinet <[pfraissinet@thompsonhorton.com](mailto:pfraissinet@thompsonhorton.com)>  
**Cc:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Joseph Niedziela <[j.niedziela@lajoyaisd.net](mailto:j.niedziela@lajoyaisd.net)>  
**Subject:** FW: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

Good Morning, on behalf of Dr. Little, please review the attached proposal. Let me know if you recommend any changes, I will need your feedback as soon as possible as we need to submit for Board Approval.

Respectfully,

*Claudia Zamora*

La Joya ISD  
**Secretary to the Chief of  
Academics & School Leadership**  
PHONE# 956-323-2590

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**From:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>  
**Sent:** Monday, October 6, 2025 11:31 AM  
**To:** Claudia Zamora <[c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net)>; Lisa Wills <[l.wills@lajoyaisd.net](mailto:l.wills@lajoyaisd.net)>  
**Subject:** Fw: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

Teaching Lab Proposal.

dgl

**From:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>  
**Sent:** Friday, October 3, 2025 12:15 PM  
**To:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>  
**Cc:** Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>; Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>; Lisa Wills <[l.wills@lajoyaisd.net](mailto:l.wills@lajoyaisd.net)>; Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>  
**Subject:** Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

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Hi Dr. Little and Team,

Thanks for your constructive feedback and clarity on several items from the proposal submitted earlier this week. I believe all items have been fully addressed in this amended, attached version.

After thorough team review and discussion, please let us know if we can answer any additional questions and how we should proceed.

*P.S.- Lisa, congrats on the new role 🎉. We are thrilled to have you more fully immersed in this work and look forward to seeing you at our Core Team huddle on Wednesday 😊.*

Have a great weekend,

Ferron Morgan  
Program Director

c: 720.982.8004 | [ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

On Wed, Oct 1, 2025 at 3:56 PM Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)> wrote:

Derek,

Thanks for the clarification. Per the note that I shared with Dr. Sorensen, we'll embed her feedback and yours as well in the updated proposal by Friday EOD.

Best,

--  
Ferron Morgan  
Program Director

c: 720.982.8004 | [ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

On Wed, Oct 1, 2025 at 2:13 PM Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)> wrote:

Ferron,

In addition to needing cost, we need a simple table that explains what is being added (e.g., x days of y support, z PLC sessions).

The last page also still has questions, but we talked through those when we discussed that. We need a simplified version of this with costs so we can clearly see what is being added and done.

Thanks,  
dgl

**From:** Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>

**Sent:** Wednesday, October 1, 2025 12:29 PM

**To:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>; Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>

**Cc:** Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>

**Subject:** Re: Revised K-5 RLA Bluebonnet Coaching Proposal (Action Requested)

Ferron -

I don't see a cost attached. Can you please itemize this proposal with costs associated with each proposed activity?

Thank you -

Dr. Sorensen

**Dr. Marcey Sorensen, Ed.D.**  
**Superintendent - La Joya ISD**



**From:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>  
**Sent:** Wednesday, October 1, 2025 9:13 AM  
**To:** Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>; Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>  
**Cc:** Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>  
**Subject:** Revised K-5 RLA Bluebonnet Coaching Proposal (Action Requested)

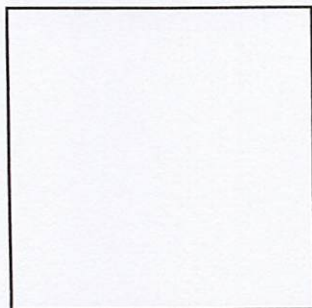
**Important:** This email is from outside the [lajoyaisd.net](http://lajoyaisd.net) domain, do not click any link and do not open attachments unless you have confirmed the sender.

Hi Team,

I've enclosed the revised K-5 RLA Bluebonnet coaching proposal for your review. We hope you see our earnest attempt to embed your feedback from our last meeting. We truly believe our team has the experience, expertise and capacity to execute the outlined vision.

We look forward to your thorough, collective review, internal discussion, and response. Please reach out if you have any questions.

Best,



**Ferron Morgan**  
Director, Program

[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

[www.teachinglab.org](http://www.teachinglab.org)



Teaching Lab embraces flexible, remote work. While I'm sending this email at a time that works for me



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 1 - Excellence in Leadership

**Agenda Category:** Action Item

**Item Title:** Approval of Teaching Lab Professional Learning for K-5 Bluebonnet Literacy Support Services

**BACKGROUND:**

La Joya ISD adopted K-5 RLA Bluebonnet Learning Curriculum and is partnering with Teaching Lab to ensure all students develop strong reading, writing, critical thinking, and communications skills preparing them to thrive as global thinkers in post-secondary education and life. The curriculum’s design and intent align closely with the district’s core beliefs and practices. Effective implementation requires ongoing professional learning and coaching to support lesson delivery and instructional fidelity.

**RATIONALE:**


To ensure consistent, high-quality literacy instruction, the district seeks additional professional learning and coaching support from Teaching Lab. These services will help teachers internalize lessons, use data to guide instruction, and provide teachers with tools to monitor and support implementation. This investment will improve instructional consistency across campuses and strengthen student outcomes.

**BUDGET:**

<b>Cost</b>	<b>Funding Source</b>	<b>Vendor</b>
\$556,500	162-13-6291-00-830-6-30-000	Teaching Lab 1802 Vernon St. NW, PMB 533, Washington, DC
<b>Purchasing Mechanism</b>		<b>Additional Documentation</b>
TEA Approved List		Proposal/Contract

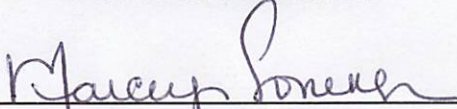
**RECOMMENDATION:**

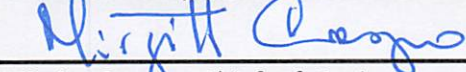
Approval of services for Teaching Lab for Coaching and Strategic Planning.

Initiated by:   
Dr. Derek Little, Chief of Academics & School Leadership

**Approved for Submission  
to the Board of Education:**

Reviewed by:   
Dr. Derek Little, Chief of Academics & School Leadership

  
Dr. Marcey Sorensen  
Superintendent of Schools

BF&AS Reviewed by:   
Mirgitt Crespo, Chief of Business and Administration Services

Executive Cabinet Review by:   
Dr. Derek Little, Chief of Academics & School Leadership



**AGREEMENT  
FOR  
INDEPENDENT CONTRACTOR/CONSULTING SERVICES**

This Agreement for Independent Contractor/Consulting Services (“Agreement”) is made by and between Teaching Lab with offices located at 1802 Vernon St. NW PMB533 Washington DC (“Consultant”) and La Joya Independent School District, a Texas public Independent School District located at 200 W. Expressway 83, La Joya, Texas, 78560 (“LJISD” or the “District”) (collectively referred to as the “Parties” or individually as the “Party”), acting herein by and through their respectively authorized officers or employees.

TEA State Approved

---

**AGREEMENT**

**1.0 Term**

This Agreement shall be effective as of November 2025 and end on June 2026, it is duly executed by both parties (“Effective Date”) and shall remain in effect for a one-year (“Term”), unless terminated earlier as provided herein.

**2.0 Termination**

**2.1** This Agreement shall automatically terminate at the end of the Term or any renewal terms.

**2.2** This Agreement may be terminated prior to the expiration of the Term as follows:

By the District, for convenience, with or without cause, immediately upon written notice, in which case Consultant shall be paid for services rendered up to termination at a pro rated amount proportionate to the Fees (defined below) earned for Services performed prior to termination; or

By either party immediately if the other party commits a breach of any of the material terms of this Agreement; provided that the breaching party has first been provided written notice of the breach and a thirty (30)-day opportunity to cure.

**3.0 Services and Fees**

**3.1 Consultant** shall provide the Services set forth more particularly on the attached Exhibit A (“Services”) in exchange for the fees also described in Exhibit A. Consultant shall invoice the District within thirty (30) days of the date the Services are performed, and payment will be due within thirty (30) days of the District’s receipt of an invoice, subject to the Texas Prompt Payment Act.

**3.2** The Services shall be performed in a commercially reasonable manner. Consultant covenants that in performing the Services, it shall: a) comply with all federal, state and local statues, codes, rules, regulations and guidelines including but not limited to safety and health matters, b) comply with any applicable generally accepted appraising standards, protocols and guidelines or other relevant professional standards, c) perform the Services in a professional manner, and d) perform all requirements that are generally performed by similar professionals in conducting the type of services required by this Agreement.

**3.3** The Services shall be performed on a non-exclusive basis. The District shall not be required to retain Consultant to perform any additional services not specifically set forth herein. The Parties acknowledge and agree that the District in its sole discretion may select any other consultant of its choosing upon a decision by the District to conduct similar services. In performing the Services, Consultant shall identify necessary information that should be provided by the District and related processes required to accurately perform the Services and shall provide needed advice to the District in relation to such information and processes.

#### **4.0 Confidentiality**

**4.1** Consultant shall take reasonable precautions so that access to information relating to the Services is limited to those persons within its employ or under contract with Consultant for whom it is necessary and appropriate. Any release of information outside of those mentioned herein must be immediately reported to the District. All communications pursuant to this agreement whether oral or written between the Consultant and the District, as well as any documents or reports generated during or as a part of the Services shall be regarded by Consultant as confidential unless otherwise determined by the District or as provided by any applicable law or District policies, including without limitation the Texas Public Information Act or the Texas Open Meetings Act. To this end, Consultant shall keep all such communications and information confidential, except as provided by the District.

**4.2** Consultant's employees/contractors shall not create or otherwise access, obtain, or use photographs or videos of LJISD students during or after the provision of Services under this Agreement absent express written consent from a student's parent or legal guardian.

#### **5.0 Criminal History Record Checks**

**5.1** To the extent permitted by law, Consultant shall obtain all criminal history information required by Texas Education Code Chapter 22 regarding its "covered employees," as defined below. If Consultant is required by Chapter 22 to obtain the information from the Fingerprint-based Applicant Clearinghouse of Texas, then Consultant, to the extent permitted by law, will also subscribe to that person's criminal history record information. Before beginning any work under this Agreement, Consultant will provide written certification to the District that Consultant has complied with the statutory requirements as of that date, or, in the event Consultant is not legally permitted to comply with such requirements, Consultant shall cooperate with the District as set forth below. Upon request by District, Consultant will provide, in writing, updated certifications and the names of any other requested information regarding covered employees, so that the District may obtain criminal history recommended information to the covered employees. Consultant shall assume all expenses associated with obtaining criminal history record information.

**5.2 Consultant will not assign any “covered employee” with a “disqualifying criminal history,” as those terms are defined below, to work under this Agreement. If Consultant receives information that a covered employee has a reported disqualifying criminal history, including any such information shared by District, then Consultant will immediately remove the covered employee from District property and notify the District in writing within three (3) business days. If the District objects to the assignment of any covered employee on the basis of the covered employee’s criminal history record information, then Consultant agrees to discontinue using that covered employee to provide services at the District. If Consultant has taken precautions or imposed conditions to ensure that the employees of Consultant will not become covered employees, Consultant will ensure that these precautions or conditions continue throughout the time the contracted services are provided.**

**5.3 For the purposes of this Section, “covered employees” means employees, agents, or subcontractors of Consultant or any of Consultant’s consultants who has or will have continuing duties related to the services to be performed under this Agreement and has or will have direct contact with District’s students. The District will decide what constitutes direct contact with District’s students. “Disqualifying criminal history” means any conviction or other criminal history information designated by the District, or one of the following offenses; if at the time of the offense, the victim was under 18 years of age or enrolled in a public school; a felony offense under Texas Penal Code Title 5 Offense Against Persons; an offense for which a defendant is required to register as a sex offender under Texas Code of Criminal Procedure Chapter 62; or an equivalent offense under federal law or the laws of another state.**

**5.4 Any subcontractor entity, as defined by Texas Education Code § 22.08341(a)(3), shall be, to the extent permitted by law, required by the terms of their contract with Consultant or any other contracting entity (as defined in Texas Education Code § 22.08341(a)(1)), and by Texas law, to obtain the required criminal history record information on their employees, agents, or applicants, to give required certification to District and the contracting entities, and to obtain required certifications from the subcontracting entity’s subcontractors.**

**5.5 On request of District, Consultant shall provide all necessary identifying information to allow District to obtain criminal history record information for covered employees/contractors of the Consultant and all subcontracting entities. Consultant shall update this list on District’s request. Consultant shall further cooperate in all respects with any reasonable request by District to assist District in obtaining criminal history record information on the employees/contractors of Consultant, including without limitation paying any fees or costs reasonably requested by District to enable District to obtain needed criminal history record information.**

## ***6.0 Licenses and Technical Matters.***

**6.1 Consultant represents that where appropriate each and every employee of Consultant and/or any contractor of Consultant that is participating in the provision of Services has the capability, experience, means and appropriate licenses and permits required to perform the Services contemplated by this Agreement to the extent applicable to such individual or contractor. Consultant represents that it is aware of and in full compliance with the laws of Texas, if any, for the licensing and certification of any professionals providing the Services. Upon request, Consultant must provide evidence to the District that any applicable professional license is current**

and in good standing. Consultant must contact the District immediately if such license status has changed. Upon request, Consultant shall provide the District with the identity of all individual employees or contractors involved with performing the Services.

### **7.0 Indemnity**

**CONSULTANT WILL DEFEND (WITH COUNSEL REASONABLY ACCEPTABLE TO THE DISTRICT), INDEMNIFY AND HOLD HARMLESS THE DISTRICT AND ITS AFFILIATES, AND EACH AND ALL OF THEIR OFFICERS, DIRECTORS, EMPLOYEES, PARTNERS, TRUSTEES, REGENTS AND AGENTS, FROM AND AGAINST ALL THIRD PARTY CLAIMS, LOSSES, LIABILITIES AND EXPENSES, INCLUDING REASONABLE ATTORNEYS' FEES, EXPERT WITNESS FEES AND COURT COSTS, TO THE EXTENT ARISING OUT OF CONSULTANT'S ACT OR OMISSION IN CONNECTION WITH THE AGREEMENT OR THE PERFORMANCE OF THE SERVICES.**

### **8.0 Liability**

No Party assumes the liability for the duties and/or responsibilities under control of the other Party or for the actions of the employees of the other Party.

### **9.0 Immunity as a Defense; Deficiency Debt**

Neither Party waives or relinquishes any immunity or defense on behalf of itself, its trustees, officers, employees, and/or agents as a result of its execution of this Agreement and performance of the functions or obligations described herein. Furthermore, nothing in this Agreement shall be construed to create a claim or cause of action against either Party for which it is not otherwise liable, or to waive any immunity or defense to which either Party may be entitled, or to create an impermissible deficiency debt of either Party.

### **10.0 Notices**

Notices under this Agreement shall be in writing, via certified mail return receipt requested, facsimile or electronic mail, and shall be delivered to the other Party at the following respective addresses, including any indicated email address:

**LJISD:** La Joya Independent School District  
200 W. Expressway 83  
La Joya, TX 78560  
Attn: Dr. Marcey Sorensen, Superintendent  
Email: m.sorensen@lajoyaisd.net

**CONSULTANT:** Teaching Lab  
1802 Vernon St NW PMB 533  
Washington, DC 20009  
Attn: HaMy Vu  
Email: notice@teachinglab.org

### **11.0 Relationship**

The relationship between the Parties is that of Independent Contractors; neither Party has the authority to bind the other in any manner. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between the Parties and/or their respective employees. This Agreement does not create a joint venture, business partnership or agency relationship between the Parties.

### **12.0 Non-Discrimination**

The Parties, in performing this Agreement, shall not discriminate against any person based on race, color, religion, national origin, ancestry, age, marital status, physical or mental handicap, familial status, or any other protected class.

### **13.0 Jurisdiction/Venue**

This Agreement shall be governed by and construed in accordance with the laws of the State of Texas, and venue for all disputes arising under this Agreement shall lie in Hidalgo County, Texas.

### **14.0 Assignment**

No party shall assign or otherwise transfer its interest in this Agreement without the express written permission of the other Party.

### **15.0 Severability**

If any portion of this Agreement shall be declared illegal or held unenforceable for any reason, the remaining portions shall continue in full force and effect and this Agreement shall be liberally construed to carry out the intent of the Parties.

### **16.0 Entire Agreement; Severability; Further Assurances; Waiver**

This Agreement, including Exhibit A attached to this Agreement, constitutes the entire agreement between the Parties, and supersedes all prior and contemporaneous agreements, understandings and negotiations, with respect to the subject matter of this Agreement. In the event any provision of this Agreement is determined to be invalid or unenforceable, it is the desire and intention of the Parties that such invalidity or unenforceability not invalidate or render unenforceable the remainder of the Agreement and that such provision be reformed and construed in such a manner that it will, to the maximum extent practicable, be deemed valid and enforceable, and the rights and obligations of the Parties shall be construed and enforced accordingly. Each Party shall execute and deliver such further documents and take such further actions as may be required or reasonably requested by the other Party to effectuate the purposes of this Agreement. Any waiver by any Party of its rights with respect to a default or requirement under this Agreement will not be deemed a waiver of any subsequent default or other matter.

### **17.0 Warranty**

By the execution and delivery of this Agreement, the undersigned individuals warrant that they have been duly authorized by all requisite administrative action to enter into and perform the terms of this Agreement.

### **18.0 Headings**

The captions and headings appearing in this Agreement are inserted merely to facilitate reference and will have no bearing upon its interpretation.

### **19.0 Amendments**

This Agreement may be amended or modified only by written agreement authorized and executed by the duly authorized representatives of both Parties.

This Agreement may be executed in multiple originals, each having equal force and effect, on behalf of the parties as follows:

*[SIGNATURES ON NEXT PAGE]*

**LA JOYA INDEPENDENT SCHOOL DISTRICT:**

\_\_\_\_\_  
Signature

Dr. Marcey Sorensen

Name

Superintendent of Schools

Title

\_\_\_\_\_  
Date

Teaching Lab

DocuSigned by:

*HaMy Vu*

C1FCC318FB57433...

\_\_\_\_\_  
Signature

HaMy Vu

\_\_\_\_\_  
Name

Chief Operating Officer

\_\_\_\_\_  
Title

10/10/2025

\_\_\_\_\_  
Date

## Exhibit A - Services and Fees

### Scope of Services

The proposed services reflect an expansion aligned but separate, to the existing LASO Cycle 3 Strong Foundations work. This expanded scope of work will accelerate leader and teacher growth, building their capacity to internalize and implement the Bluebonnet framework through PLCs and robust weekly in-person and virtual coaching with tight feedback and growth loops. These will serve as the primary levers for driving consistent, high-quality, and sustainable instructional practice that leads to increased student proficiency in reading, as measured the the STAAR assessment.

### Fee Structure

In-person, Bi-weekly (would start the week of November 10), Touchpoints

21 School Leadership Team - TOTAL\$ 432,000

\* Virtual, Bi-weekly (would start November 17). 21 School Leadership Teams TOTAL \$120,000

\*Talent Team Strategic Planning & Support

Virtual, Monthly Core Team Meeting Time, Monthly roll-up reports on K-5 RLA Trends \$4,500

TOTAL- \$556,500.00

Please include proposal or quotation documentation as part of Exhibit A

### Funding Source

162-13-6291-00-830-6-30-000

# TEACHING LAB PROPOSAL TO LA JOYA ISD FOR K-5 RLA Bluebonnet Literacy Support Services

**Date of Submission:** October 3, 2025

**Contact Name:** Ferron, Program Director at Teaching Lab

**Email:** [ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

## BACKGROUND

Since June, Teaching Lab has been actively supporting La Joya ISD in the successful implementation of the K-5 RLA Bluebonnet Learning curriculum. This work is anchored in La Joya's vision and commitment to ensure all students develop strong reading, writing, critical thinking, and communication skills—preparing them to thrive as global thinkers in post-secondary education and life. The curriculum's design and intent align closely with the district's core beliefs and practices: text-based responses, text complexity, foundational skills, knowledge and coherence, growth mindset, and biliteracy. Teaching Lab has supported partners in Kansas City, New York, Delaware, and Milwaukee with similar goals, and we are honored to partner with La Joya, recognizing how its culture, community, and operational dynamics shape and strengthen this collaboration.

## PROFESSIONAL LEARNING SERVICES PROVIDED TO DATE

- **Product Advisory Support**
  - Serving 400+ teachers across 21 schools
    - Conducted five summer professional learning sessions on essential Bluebonnet implementation elements (e.g. Intro to HQIM, Lesson Internalization, Unit Internalization, etc.)
    - Conducted two Planning Every Six Weeks professional learning sessions. Sessions are designed for teachers to frontload upcoming units through internalization best practices, observe exemplary instructional models, and rehearse challenging portions of lesson components with peers
  - Supporting all campus and district literacy coaches, a new role in the district
    - Conducted five fall professional learning sessions on essential Bluebonnet implementation elements (e.g. Intro to HQIM, Lesson Internalization, Unit Internalization, etc.) to align and strengthen their support of teachers
    - Conducted one learning walk and debrief, emphasizing norming/calibration on explicit instruction, lesson structure, and demonstration of learning
- **Implementation Advisory Support**
  - Serving 40+ school leaders across 21 elementary schools
  - Serving and supporting all coordinators and district executives connected to this extensive humanities initiative
    - Conducted five summer professional learning sessions on essential Bluebonnet implementation elements (e.g. Intro to HQIM, Lesson

Internalization, Unit Internalization, etc.) to ensure leaders deeply understand how they can effectively lead the implementation at the district and campus level

- Conducted joint fall learning walks across all 21 elementary schools, assessing and reinforcing the key district instructional priorities
- Actively providing flexible supports for school leaders and district executives based on their expressed needs and noted trends observed during the first round of learning walks

## PROPOSED SCOPE OF WORK

The proposed services below reflect an expansion\*, aligned but separate, to the existing LASO Cycle 3 Strong Foundations work. This expanded scope of work will accelerate leader and teacher growth, building their capacity to internalize and implement the Bluebonnet framework through PLCs and robust weekly in-person and virtual coaching with tight feedback and growth loops. These will serve as the primary levers for driving consistent, high-quality, and sustainable instructional practice that leads to increased student proficiency in reading, as measured by the STAAR assessment.

\*Please see [here](#) for additional context

- **Bi-weekly Instructional Leader Coaching (In-Person)**

This service strengthens leader and teacher practice by ensuring consistent, high-quality observation cycles, timely feedback, and targeted coaching. The purpose is to build leader capacity to diagnose instructional strengths and gaps while equipping teachers with actionable strategies to accelerate student learning. Working closely and in concert with each school leadership team and their support network - literacy coaches, coordinators, EDIs, and ESL, leaders - teachers, by extension, will demonstrate growth in core instructional practices, resulting in more effective teaching and improved student outcomes. Key components of this service are:

- Leadership team check-in to support building lesson and unit internalization capacity, and instructional strategies toolkit
- Regular classroom walk-throughs aligned to instructional priorities
- Co-plan and co-facilitate strategic PLC sessions to build leader lens and capacity to maximize this valuable space and structure
- Tight, actionable feedback loops that model effective practice and allow rehearsal opportunities
- Coaching cycles that emphasize leader-teacher collaboration in identifying

student outcomes and teacher actions

- In-person touchpoints\* three days/week every other week
- School leadership team data analysis meetings to inform scheduling, instructional priorities, and support intensity

**\*Touchpoints refer to strategic, face-to-face engagement with schools, with duration determined by need.**

- **Bi-weekly Instructional Leader Coaching (Virtual)**

This service reinforces and extends leader and teacher practice by sustaining and deepening the traction gained during in-person weeks. Virtual support weeks, alternating with in-person weeks, are intentionally designed to build leader ownership of Bluebonnet implementation by:

- Standing meeting to support facilitation of leader-led data reviews to monitor student progress and instructional alignment
- Supporting leadership teams in planning and leading PLCs that connect curriculum intent to classroom practice, receiving real-time and follow-up feedback
- Providing opportunities for leaders to rehearse and model feedback conversations with teachers
- Coaching leaders to identify priority look-fors and refine observation/feedback practices
- Guiding leaders to anticipate upcoming units and prepare teachers for successful rollout
- Building leader capacity to track implementation progress, identify barriers, and problem-solve in real time

- **Monthly Teaching Lab – Talent Team Strategic Planning & Support**

This service reinforces and extends the implementation of the K-5 RLA curriculum by ensuring that human capital systems are strategically aligned with academic priorities. Success hinges on the close collaboration of the Chief Talent Officer (CTO), Jaime Miller, academic leaders, and implementation partners. The framework is intentionally designed to sustain and scale high-quality literacy instruction by:

- Standing monthly meeting to ensure coaching structures align with leader evaluation, growth plans, and pipelines
- Deploying and retaining strong leaders and teachers in key roles
- Connecting curriculum implementation to professional learning and career pathways

- Providing monthly executive dashboards with insights on leadership and staff development
- Partnering to strengthen pipelines for sustained leadership capacity
- Coordinating academic and talent priorities to monitor progress and address staffing needs
- Guiding leaders to anticipate upcoming units and prepare teachers for successful rollout
- Building leader capacity to track implementation progress, identify barriers, and problem-solve in real time

## INVESTMENT

The table below represents the estimated investment required by **La Joya ISD** based on our current understanding of the work and the approach as discussed during recent conversations. It is Teaching Lab's practice to engage with partners to finalize the scope and budget. Should the specifications of the project change, fees will be adjusted accordingly. All pricing is subject to final terms and conditions.

<b>PROPOSED BUDGET SY 25-26</b>	
<b>Instructional Leader Coaching</b> <ul style="list-style-type: none"> <li>• In-Person</li> <li>• Bi-weekly (would start the week of November 10)</li> <li>• Touchpoints* three days/week each week on campus</li> <li>• 21 school leadership teams</li> </ul> <small>*Touchpoints refer to strategic, face-to-face engagement with schools, with duration determined by need.</small>	<b>\$432,000</b>
<b>Instructional Leader Coaching</b> <ul style="list-style-type: none"> <li>• Virtual</li> <li>• Bi-weekly (would start the week of November 17)</li> <li>• 21 school leadership teams</li> </ul>	<b>\$120,000</b>
<b>Talent Team Strategic Planning &amp; Support</b> <ul style="list-style-type: none"> <li>• Virtual</li> <li>• Monthly (embedded in standing Core Team meeting time)</li> <li>• Monthly roll-up report on K-5 RLA trends and talent implications</li> </ul>	<b>\$4,500</b>
<b>Data Collection and Reporting</b>	<b>Included</b>
<b>TOTAL</b>	<b>\$556,500</b>





## Provider Overlap Across Multiple Grant Opportunities (2 of 4)

Provider Name	SFP	SFI	SFI SI PLC	IL	BL	SAF	ADSY	ECHS	P-TECH	APCSP
Engage! Learning, LLC (engage2learn)	Yes	Yes	Yes	Yes	Yes	Yes				
Insight Education Group	Yes	Yes	Yes	Yes	Yes					
MGT	Yes	Yes	Yes	Yes	Yes					
Education Elements	Yes	Yes	Yes		Yes	Yes				
E3 Alliance	Yes	Yes	Yes	Yes						
Instruction Partners	Yes	Yes	Yes	Yes						
National Institute for Excellence in Teaching (NIET)	Yes	Yes	Yes	Yes						
The Achievement Network (ANet)	Yes	Yes	Yes	Yes						
Carnegie Learning, Inc.	Yes	Yes	Yes		Yes					
MAYA Consulting, LLC	Yes	Yes	Yes			Yes				
Bellwether Education Partners	Yes	Yes	Yes							
Big Thought	Yes	Yes	Yes							
Great Minds	Yes	Yes	Yes							
MoakCasey	Yes	Yes	Yes							
SLHA Advisory Services	Yes	Yes	Yes							
SustainED Leaders	Yes	Yes	Yes							
Teaching Lab	Yes	Yes	Yes							
The Meadows Center for Preventing Educational Risk at UT Austin	Yes	Yes	Yes							
TNTP				Yes	Yes	Yes				

## Claudia Zamora

---

**From:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Sent:** Thursday, October 9, 2025 12:11 PM  
**To:** Claudia Zamora  
**Subject:** RE: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

**Important:** This email is from outside the lajoyaisd.net domain, do not click any link and do not open attachments unless you have confirmed the sender.

Yes, that will be fine!

Thank you,  
Philip

Philip Fraissinet, Partner | [Vcard](#)  
3200 Southwest Freeway, Suite 2000  
Houston, Texas 77027  
T:713.554.6743 | M: 832.453.3660 | F:713.583.9668  
[pdf@thompsonhorton.com](mailto:pdf@thompsonhorton.com) | [www.thompsonhorton.com](http://www.thompsonhorton.com)



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---

**From:** Claudia Zamora <c.zamora3@lajoyaisd.net>  
**Sent:** Thursday, October 9, 2025 11:53 AM  
**To:** Philip Fraissinet <pfraissinet@thompsonhorton.com>  
**Subject:** RE: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)  
**Importance:** High

They accepted our contract, and we are just waiting for their signature, will you approve that?

Respectfully,

*Claudia Zamora*

La Joya ISD  
**Secretary to the Chief of  
Academics & School Leadership**  
PHONE# 956-323-2590

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**From:** Philip Fraissinet <[pfraissinet@thompsonhorton.com](mailto:pfraissinet@thompsonhorton.com)>  
**Sent:** Monday, October 6, 2025 3:44 PM  
**To:** Claudia Zamora <[c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net)>  
**Cc:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Joseph Niedziela <[j.niedziela@lajoyaisd.net](mailto:j.niedziela@lajoyaisd.net)>  
**Subject:** RE: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

**Important:** This email is from outside the lajoyaisd.net domain, do not click any link and do not open attachments unless you have confirmed the sender.

Hello. This appears to be a proposal only and states that it can be adjusted to meet final needs and is subject to final "terms and conditions." If the District is satisfied with the proposal, I would ask them for the final terms and conditions for legal review (or propose to use the District's standard terms if they will accept those).

Philip Fraissinet, Partner | [Vcard](#)  
3200 Southwest Freeway, Suite 2000  
Houston, Texas 77027  
T:713.554.6743 | M: 832.453.3660 | F:713.583.9668  
[pdf@thompsonhorton.com](mailto:pdf@thompsonhorton.com) | [www.thompsonhorton.com](http://www.thompsonhorton.com)



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**From:** Claudia Zamora <[c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net)>  
**Sent:** Monday, October 6, 2025 11:42 AM  
**To:** Philip Fraissinet <[pfraissinet@thompsonhorton.com](mailto:pfraissinet@thompsonhorton.com)>  
**Cc:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Joseph Niedziela <[j.niedziela@lajoyaisd.net](mailto:j.niedziela@lajoyaisd.net)>  
**Subject:** FW: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

Good Morning, on behalf of Dr. Little, please review the attached proposal. Let me know if you recommend any changes, I will need your feedback as soon as possible as we need to submit for Board Approval.

Respectfully,

*Claudia Zamora*

La Joya ISD  
**Secretary to the Chief of  
Academics & School Leadership**  
PHONE# 956-323-2590

Confidentiality Notice: This message is intended exclusively for the individual or entity to which it is addressed. This communication may contain information that is proprietary, privileged, confidential or otherwise legally exempt from disclosure. If you are not the named addressee, you are not authorized to read, print, retain, copy or disseminate this message or any part of it. If you have received this message in error, please notify the sender immediately at [c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net) and delete all copies of this message.

---

**From:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>  
**Sent:** Monday, October 6, 2025 11:31 AM  
**To:** Claudia Zamora <[c.zamora3@lajoyaisd.net](mailto:c.zamora3@lajoyaisd.net)>; Lisa Wills <[l.wills@lajoyaisd.net](mailto:l.wills@lajoyaisd.net)>  
**Subject:** Fw: Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

Teaching Lab Proposal.

dgl

---

**From:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>  
**Sent:** Friday, October 3, 2025 12:15 PM  
**To:** Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>  
**Cc:** Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>; Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>; Lisa Wills <[l.wills@lajoyaisd.net](mailto:l.wills@lajoyaisd.net)>; Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>  
**Subject:** Final - K-5 RLA Bluebonnet Coaching Proposal (1 Attachment, Action Requested)

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Hi Dr. Little and Team,

Thanks for your constructive feedback and clarity on several items from the proposal submitted earlier this week. I believe all items have been fully addressed in this amended, attached version.

After thorough team review and discussion, please let us know if we can answer any additional questions and how we should proceed.

*P.S.- Lisa, congrats on the new role 🎉. We are thrilled to have you more fully immersed in this work and look forward to seeing you at our Core Team huddle on Wednesday 😊.*

Have a great weekend,

--

Ferron Morgan  
Program Director

c: 720.982.8004 | [ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

On Wed, Oct 1, 2025 at 3:56 PM Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)> wrote:

Derek,

Thanks for the clarification. Per the note that I shared with Dr. Sorensen, we'll embed her feedback and yours as well in the updated proposal by Friday EOD.

Best,

--

Ferron Morgan  
Program Director

c: 720.982.8004 | [ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

On Wed, Oct 1, 2025 at 2:13 PM Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)> wrote:

Ferron,

In addition to needing cost, we need a simple table that explains what is being added (e.g., x days of y support, z PLC sessions).

The last page also still has questions, but we talked through those when we discussed that. We need a simplified version of this with costs so we can clearly see what is being added and done.

Thanks,  
dgl

---

**From:** Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>

**Sent:** Wednesday, October 1, 2025 12:29 PM

**To:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>; Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>

**Cc:** Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>

**Subject:** Re: Revised K-5 RLA Bluebonnet Coaching Proposal (Action Requested)

Ferron -

I don't see a cost attached. Can you please itemize this proposal with costs associated with each proposed activity?

Thank you -

Dr. Sorensen

**Dr. Marcey Sorensen, Ed.D.**  
**Superintendent - La Joya ISD**



**DR. MARCEY SORENSEN**  
SUPERINTENDENT OF SCHOOLS

m.sorensen@lajoyaisd.net  
956-323-2006  
200 W. Expwy 83  
La Joya, TX 78560

**From:** Ferron Morgan <[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)>  
**Sent:** Wednesday, October 1, 2025 9:13 AM  
**To:** Jaime Miller <[j.miller@lajoyaisd.net](mailto:j.miller@lajoyaisd.net)>; Marcey Sorensen <[m.sorensen@lajoyaisd.net](mailto:m.sorensen@lajoyaisd.net)>; Derek Little <[d.little@lajoyaisd.net](mailto:d.little@lajoyaisd.net)>; Armando Gutierrez <[a.gutierrez17@lajoyaisd.net](mailto:a.gutierrez17@lajoyaisd.net)>  
**Cc:** Marika Allen <[marika.allen@teachinglab.org](mailto:marika.allen@teachinglab.org)>; Kassy Neiman-Marx <[kassy.neiman-marx@teachinglab.org](mailto:kassy.neiman-marx@teachinglab.org)>; Jessica Azani <[jessica.azani@teachinglab.org](mailto:jessica.azani@teachinglab.org)>  
**Subject:** Revised K-5 RLA Bluebonnet Coaching Proposal (Action Requested)

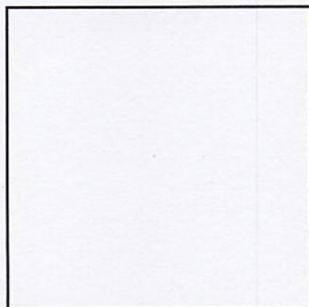
**Important:** This email is from outside the [lajoyaisd.net](http://lajoyaisd.net) domain, do not click any link and do not open attachments unless you have confirmed the sender.

Hi Team,

I've enclosed the revised K-5 RLA Bluebonnet coaching proposal for your review. We hope you see our earnest attempt to embed your feedback from our last meeting. We truly believe our team has the experience, expertise and capacity to execute the outlined vision.

We look forward to your thorough, collective review, internal discussion, and response. Please reach out if you have any questions.

Best,



**Ferron Morgan**  
Director, Program

[ferron.morgan@teachinglab.org](mailto:ferron.morgan@teachinglab.org)

[www.teachinglab.org](http://www.teachinglab.org)



Teaching Lab embraces flexible, remote work. While I'm sending this email at a time that works for me, I



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 1 - Excellence in Leadership

**Agenda Category:** Action Item

**Item Title:** Approval of Custodial Supplies, Equipment & Services Bid# 2025-73

**BACKGROUND:**

La Joya I.S.D Custodial Department issued a Formal Solicitation seeking qualified vendors to provide and deliver custodial supplies necessary to support ongoing maintenance and sanitation of district facilities. This procurement is critical to ensuring that all campuses and administrative buildings maintain a clean, safe, and healthy environment for students, staff, and visitors.

**RATIONALE:**

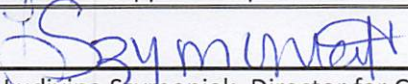
This bid was processed to identify vendors capable of supplying the District with the necessary supplies and equipment for the upkeep of all District Facilities. The bid consists of two parts: an itemized portion and a catalog portion. The itemized portion includes the most commonly used and stocked items, while the catalog portion allows the District to purchase additional related supplies and equipment from the recommended vendors as other needs arise. Custodial personnel conducted sample testing of comparable products to ensure quality and comparability.

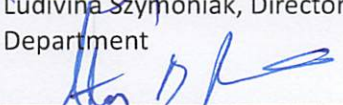
**BUDGET:**

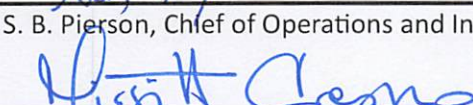
<b>Cost</b> \$ 800,000.000	<b>Funding Source</b> Custodial Department and Central Warehouse Inventory	<b>Vendor</b> As denoted on attached tabsheet
<b>Purchasing Mechanism</b> Bid# 2025-73	<b>Additional Documentation</b> Line Item Tabsheet; Catalog Tabsheet; Evaluation Matrix	

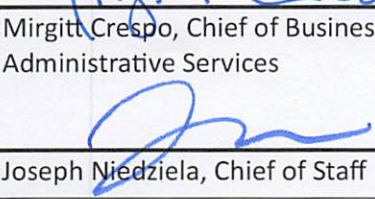
**RECOMMENDATION:**

Approval of this item will authorize the issuance of purchase orders for custodial supplies during the 2025-2026 fiscal year, in accordance with applicable procurement guidelines and budget allocations.

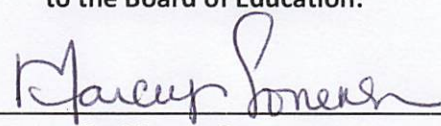
Initiated by:   
Ludivina Szymoniak, Director for Custodial Department

Reviewed by:   
S. B. Pierson, Chief of Operations and Infrastructure

BF&AS Reviewed by:   
Mirgitt Crespo, Chief of Business, Finance & Administrative Services

Executive Cabinet Review by:   
Joseph Niedziela, Chief of Staff

**Approved for Submission to the Board of Education:**

  
Dr. Marcey Sorensen  
Superintendent of Schools



**La Joya Independent School District  
Custodial Supplies, Equipment & Services Bid #2025-73 Tabsheet**

<b>1 Glass Cleaner - Streak free - Concentrated 4 gallons per case - Price must be submitted per case</b>									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
[ALT1] GerMax LLC	52	Case	\$8.89	\$462.28		GerMax	gclg091706	<b>Recommended</b>	
valley Grocer	52	Case	\$25.20	\$1,310.40		Betco	1920400		
[ALT1] QUILL CORPORATION	52	Case	\$26.10	\$1,357.20		Perk	920336		
Pollock Orora (Pollock Investments Inc.)	52	Case	\$28.05	\$1,458.60	RADIANCE, 10079765 RADIANCE 1GAL RTU AMMONIATED GLASS CLNR, ITEM PACKED 4-1GAL/CS	Betco	1920400		
[ALT1] Smith Supply Co. LLC	52	Case	\$32.20	\$1,674.40		SSS CLEAR OUT GLASS CLEANER 4 GAL/CS	48114		
Business Interiors by Staples (Staples Contract & Commercial)	52	Case	\$32.50	\$1,690.00		Betco	1920400		
Gateway Printing & Office Supply, Inc.	52	Case	\$34.00	\$1,768.00		Betco	1920400		
ODP Business Solutions, LLC	52	Case	\$34.35	\$1,786.20		Betco	1920400		
Gulf Coast Paper Co. Inc.	52	Case	\$88.90	\$4,622.80		Betco	1920400		

<b>2 Carpet Deodorizer - Fresh scent - White powder 6 / 30 oz. per case - Price must be submitted per case</b>									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	40	Case	\$12.00	\$480.00		Arm & Hammer	CDC3320011538	<b>Recommended</b>	
Smith Supply Co. LLC	40	Case	\$13.33	\$533.20		Arm & Hammer	CDC3320011538		
ODP Business Solutions, LLC	40	Case	\$13.45	\$538.00		Arm & Hammer	CDC3320011538		
QUILL CORPORATION	40	Case	\$16.30	\$652.00		Arm & Hammer	CDC3320011538		
Pollock Orora (Pollock Investments Inc.)	40	Case	\$16.73	\$669.20	ARM&HAMMER, CDC3320011538 Deodorizing Carpet Cleaning Powder, Fresh, ITEM PACKED 6-30OZ/CS	Arm & Hammer	CDC3320011538		
Business Interiors by Staples (Staples Contract & Commercial)	40	Case	\$17.90	\$716.00		Arm & Hammer	CDC3320011538		
Gateway Printing & Office Supply, Inc.	40	Case	\$18.53	\$741.20		Arm & Hammer	CDC3320011538		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	40	Case	\$22.87	\$914.80		Arm & Hammer	CDC3320011538		
Gulf Coast Paper Co. Inc.	40	Case	\$36.00	\$1,440.00		Arm & Hammer	CDC3320011538		
[ALT1] Pollock Orora (Pollock Investments Inc.)	40	Case	\$40.98	\$1,639.20		HOSPECO	12NFCNBILOFRE SH RUG & ROOM DEODORIZER, ORIGINAL, ITEM PACKED 12-16OZ/CS		

3 Degreaser - Power Cleaner 12 / 32 oz. per case - Ready to use - Leaves no residue - Spray and wipe - No rinsing required - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
[ALT1] GerMax LLC	80	Case	\$21.09	\$1,687.20		GerMax	dmpl101824	Not Recommended (Item did not react well to testing; does not remove stains)	
valley Grocer	80	Case	\$35.56	\$2,844.80		Spitfire	Power Cleaner	Recommended	
Pollock Orora (Pollock Investments Inc.)	80	Case	\$49.15	\$3,932.00	DIVERSEY, 958917893702 SPITFIRE RTU 32OZ DEGREASER, ITEM PACKED 12-32OZ/CS	Spitfire	Power Cleaner		
Gulf Coast Paper Co. Inc.	80	Case	\$50.35	\$4,028.00		Spitfire	Power Cleaner		
Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$63.14	\$5,051.20		Spitfire	Power Cleaner		
ODP Business Solutions, LLC	80	Case	\$66.59	\$5,327.20		Spitfire	Power Cleaner		
QUILL CORPORATION	80	Case	\$69.90	\$5,592.00	Diversey Quill Item# 167346DWC	Spitfire	Power Cleaner		
Gateway Printing & Office Supply, Inc.	80	Case	\$93.82	\$7,505.60		Spitfire	Power Cleaner		

4 Acid Free - Rest Room Cleaner One step disinfectant cleaner 12 / 32 oz. per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
Gulf Coast Paper Co. Inc.	80	Case	\$24.45	\$1,956.00		Spartan Chemical Co.	NABC	Recommended	
[ALT1] Smith Supply Co. LLC	80	Case	\$26.27	\$2,101.60		SSS PLEASCENT CLEAN NON-ACID RESTROOM CLEANER 12/32OZ PER CS	13007		
Pollock Orora (Pollock Investments Inc.)	80	Case	\$28.16	\$2,252.80	DIVERSEY, 100925283 CREW NON ACID DISF BATH CLNR, ITEM PACKED 12-32OZ/CS	Spartan Chemical Co.	NABC		
[ALT1] Gateway Printing & Office Supply, Inc.	80	Case	\$29.00	\$2,320.00		Spartan Chemical Co.	DVO-0701200		
[ALT1] Pollock Orora (Pollock Investments Inc.)	80	Case	\$29.72	\$2,377.60		MAXIM	10079731, MAXIM 1QT ACID-FREE DISF, ITEM PACKED 12-32OZ/CS		
[ALT1] ODP Business Solutions, LLC	80	Case	\$31.03	\$2,482.40		Betco	0701200		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$32.10	\$2,568.00		Coastwide	CW110RU32-ACT		
valley Grocer	80	Case	\$32.97	\$2,637.60		Spartan Chemical Co.	NABC		

5 Stainless Steel Cleaner - Polish Water based formula - No oil residue - Protects from finger prints 12 / 32oz per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	80	Case	\$29.04	\$2,323.20	AS SPEC (MIN ORDER 72 CASES ALL CHASE COMBINED AEROSOLS)	Chase	433-4111	Recommended	
Safeway Supply, Inc.	80	Case	\$33.07	\$2,645.60	Chase 433-4111	Chase	433-4111		

Gulf Coast Paper Co. Inc.	80	Case	\$33.40	\$2,672.00		Chase	433-4111	
valley Grocer	80	Case	\$39.35	\$3,148.00		Chase	433-4111	
Pollock Orora (Pollock Investments Inc.)	80	Case	\$49.42	\$3,953.60	CLAIRE MANUFACTURING COMPANY, 844 200Z WATER BASED S/S CLNR, ITEM PACKED 12-200Z/CS	Chase	433-4111	
[ALT1] Smith Supply Co. LLC	80	Case	\$52.30	\$4,184.00		SSS STAINLESS STEEL CLEANER WATER BASED	21202	
[ALT1] Gateway Printing & Office Supply, Inc.	80	Case	\$53.20	\$4,256.00	Alternate item #CHP5197 Champion Sprayon Stainless Steel Cleaner, 16 oz Aerosol Spray, 12/Carton	Chase Products	CHP5197	
[ALT1] ODP Business Solutions, LLC	80	Case	\$66.61	\$5,328.80		Betco	0652300	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$161.57	\$12,925.60		Diversey	94368259	

6 Citro Shield Furniture Polish 12 / 18 oz. per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	80	Case	\$30.99	\$2,479.20	AS SPEC (MIN ORDER 72 CASES ALL CHASE COMBINED AEROSOLS)	Chase	433-4109	Recommended	
Safeway Supply, Inc.	80	Case	\$35.10	\$2,808.00	Chase 433-4109	Chase	433-4109		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$36.38	\$2,910.40		Coastwide	CW58512-A		
valley Grocer	80	Case	\$39.89	\$3,191.20		Chase	433-4109		
[ALT1] Gateway Printing & Office Supply, Inc.	80	Case	\$45.89	\$3,671.20	Alternate item #CHP5136 Champion Sprayon Furniture Polish, Lemon, 17 oz Aerosol Spray, 12/Carton	Chase Products	CHP5136		
[ALT1] Smith Supply Co. LLC	80	Case	\$47.63	\$3,810.40		SSS LEMON OIL FURNITURE POLISH 19OZ 12/CS	21151		
Pollock Orora (Pollock Investments Inc.)	80	Case	\$52.86	\$4,228.80	DIVERSEY, 4995480 SHINE-UP 32OZ FURNITURE POLISH, ITEM PACKED 12- 32OZ/CS, THIS ITEM IS NOT AN AEROSOL	Chase	433-4109		
[ALT1] ODP Business Solutions, LLC	80	Case	\$57.25	\$4,580.00		Betco	0602300		
Gulf Coast Paper Co. Inc.	80	Case	\$64.64	\$5,171.20		Chase	433-4109		

7 Shinline Baseboard & Wax Build Up Stripper - Foaming 12 / 18 oz. per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	80	Case	\$28.89	\$2,311.20	AS SPEC (MIN ORDER 72 CASES ALL CHASE COMBINED AEROSOLS)	Chase	433-4112	Recommended	
Safeway Supply, Inc.	80	Case	\$33.51	\$2,680.80	Chase 433-4112	Chase	433-4112		
valley Grocer	80	Case	\$42.04	\$3,363.20		Chase	433-4112		
[ALT1] ODP Business Solutions, LLC	80	Case	\$50.34	\$4,027.20		Betco	0992300		
[ALT1] Smith Supply Co. LLC	80	Case	\$50.49	\$4,039.20		SSS BASEBOARD STRIPPER 19OZ 12/CS	21298		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$56.73	\$4,538.40		Betco	992300X		

Gulf Coast Paper Co. Inc.	80	Case	\$67.90	\$5,432.00		Chase	433-4112	
Pollock Orora (Pollock Investments Inc.)	80	Case	\$90.99	\$7,279.20	DIVERSEY, 94966769 BRAVO 23OZ POWER-FOAM STRIPPER, ITEM PACKE 12-23OZ/CS	Chase	433-4112	

<b>8 Liquid Vomit Absorbent Powder - Lemon scented 6 / 16 oz. per case - Price must be submitted per case</b>									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
[ALT1] QUILL CORPORATION	80	Case	\$37.70	\$3,016.00		Fresh Products	FRS614SSBX	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
[ALT1] ODP Business Solutions, LLC	80	Case	\$48.66	\$3,892.80		ESSENDANT CO	FRS614SSEA	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
<b>PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)</b>	<b>80</b>	<b>Case</b>	<b>\$52.99</b>	<b>\$4,239.20</b>	<b>AS SPEC (48 CASE MIN ORDER)</b>	<b>Bid D Industries</b>	<b>D'Vour Lemon 166</b>	<b>Recommended</b>	
Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$53.00	\$4,240.00		Bid D Industries	D'Vour Lemon 166		
valley Grocer	80	Case	\$53.76	\$4,300.80		Bid D Industries	D'Vour Lemon 166		
Gulf Coast Paper Co. Inc.	80	Case	\$57.70	\$4,616.00		Bid D Industries	D'Vour Lemon 166		
[ALT1] Pollock Orora (Pollock Investments Inc.)	80	Case	\$58.07	\$4,645.60		HOSPECO	8160 16OZ SUPER ABSORBENT POWDER, TIEM PACKED 12-16OZ/CS		
Pollock Orora (Pollock Investments Inc.)	80	Case	\$59.51	\$4,760.80	BIG D, BGD166 D-Vour Absorbent Powder, Lemon, ITEM PACKED 6-16OZ/CS	Bid D Industries	D'Vour Lemon 166		
Rio Paper & Supply, LLC	80	Case	\$60.72	\$4,857.60	Bidding on Big D, D'Vour Lemon 166	Bid D Industries	D'Vour Lemon 166		
Gateway Printing & Office Supply, Inc.	80	Case	\$63.25	\$5,060.00		Bid D Industries	D'Vour Lemon 166		
Smith Supply Co. LLC	80	Case	\$65.24	\$5,219.20		Bid D Industries	D'Vour Lemon 166		

9 Dust Mop Treatment - Floor Oil For use on non-porous surfaces - Non flammable - Price must be submitted per case 4 / 1 gallon per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	80	Case	\$38.95	\$3,116.00		Simoniz		Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
Pollock Orora (Pollock Investments Inc.)	80	Case	\$56.93	\$4,554.40		Radiance	10079845	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$102.00	\$8,160.00		Amrep	AEPR8114	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
[ALT1] Smith Supply Co. LLC	80	Case	\$114.23	\$9,138.40		ZEP MISTY CRYSTAL CLEAR DUST MOP TREATMENT 4 GAL/CS	811GL	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
Safeway Supply, Inc.	80	Case	\$114.75	\$9,180.00	#206316- Betco DM 120 #1200400	Betco	12004	Recommended	
Gulf Coast Paper Co. Inc.	80	Case	\$148.90	\$11,912.00		Betco	12004		

10 Multi-Purpose Cleaner 175 oz. Bleach free - Scented 3 pack 175oz./ per case - price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
[ALT1] GerMax LLC	80	Case	\$14.86	\$1,188.80		GerMax	mosp091706	Recommended	
Rio Paper & Supply, LLC	80	Case	\$31.90	\$2,552.00		Clorox	31524		
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	80	Case	\$32.89	\$2,631.20	AS SPEC (54 CASE MIN ORDER)	Clorox	31524		
Pollock Orora (Pollock Investments Inc.)	80	Case	\$33.71	\$2,696.80	CLOROX, 31524 FRAGANZIA SPRING SCENT M/P CLNR, ITEM PACKED 3-175OZ/CS, ITEM MAY HAVE EXTENDED LEAD TIME.	Clorox	31524		
[ALT1] QUILL CORPORATION	80	Case	\$36.08	\$2,886.40		Fabuloso	2637752		
ODP Business Solutions, LLC	80	Case	\$38.67	\$3,093.60		Clorox	31524		
[ALT1] Pollock Orora (Pollock Investments Inc.)	80	Case	\$41.66	\$3,332.80		CLOROX	60614, CloroxPro Fraganzia Multi-Purpose Cleaner, Lavender Meadows Scent, ITEM PACKED 3-175OZ/CS		

[ALT1] Gateway Printing & Office Supply, Inc.	80	Case	\$43.79	\$3,503.20	Alternate item #RAC88786CT Lysol, clean and fresh multipurpose cleaner, lavender scent, concentrate, 144oz, 4cs	Lysol	RAC88786CT	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$44.01	\$3,520.80		Fabuloso	153122	
Gulf Coast Paper Co. Inc.	80	Case	\$44.80	\$3,584.00		Clorox	31524	

11 Custodial Cart Bag Replacement - Bag for Rubbermaid 6173 - Vinyl 25 Gallon - Price must be submitted per unit								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
[ALT1] Gateway Printing & Office Supply, Inc.	30	Each	\$17.90	\$537.00	Alternate item #ABCJCBAGJC Vinyl janitor cart bag with zipper (sold in 4/cs) Items with ABC Prefix requires a minimum order for \$2,600.00 of combined ABC products.	ABC	ABCJCBAGJC	Recommended
valley Grocer	30	Each	\$23.54	\$706.20		RubberMaid	6183	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	30	Each	\$27.00	\$810.00		Rubbermaid	1966881	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	30	Each	\$35.79	\$1,073.70	AS SPEC NEW #1966719 (MIN ORDER 30 EACH)	RubberMaid	6183	
Pollock Orora (Pollock Investments Inc.)	30	Each	\$41.69	\$1,250.70	RUBBERMAID, 1966719 YEL REPLACEMENT BAG, MUST PURCHASE CASE QTY OF 4EA, PRICING PER EA AS REQUESTED.	RubberMaid	6183	
Gulf Coast Paper Co. Inc.	30	Each	\$47.00	\$1,410.00		RubberMaid	6183	
ODP Business Solutions, LLC	30	Each	\$70.55	\$2,116.50		RubberMaid	6183	
McKesson Medical-Surgical Government Solutions LLC	30	Each	\$70.93	\$2,127.90		RubberMaid	6183	
Smith Supply Co. LLC	30	Each	\$74.92	\$2,247.60		RubberMaid	6183	
Rio Paper & Supply, LLC	30	Each	\$76.86	\$2,305.80	Bidding on Rubbermaid yellow replacement bag	RubberMaid	6183	

12 Bowl Block - With Hang Cherry scented 4 oz. 144 per case - Item bid must include hang - Price must be submitted per case								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
Safeway Supply, Inc.	12	Case	\$135.75	\$1,629.00	#203887 rim hanger bowl block 4 oz	Fresh Products	4 oz	Recommended
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$139.98	\$1,679.76	AS SPEC (12 CASE MIN ORDER)	Fresh Products	4 oz	
[ALT1] Gateway Printing & Office Supply, Inc.	12	Case	\$145.68	\$1,748.16	Alternate item #BWK804CT Para Toilet Bowl Deodorizer Block, Cherry Scent, Pink, 4 oz, 144/Case	Boardwalk	BWK8024CT	
valley Grocer	12	Case	\$148.00	\$1,776.00		Fresh Products	4 oz	
Smith Supply Co. LLC	12	Case	\$149.27	\$1,791.24		Fresh Products	4 oz	
Pollock Orora (Pollock Investments Inc.)	12	Case	\$158.58	\$1,902.96	HOSPECO, 08411 4OZ CHERRY BOWL BLOCK W/HANGER, ITEM PACKED 12EA/BX, 12BX/CS.	Fresh Products	4 oz	
Rio Paper & Supply, LLC	12	Case	\$160.70	\$1,928.40	Bidding on 4oz. Bowl Block, 12 per box, 12 boxes per case. 144 ct.	Fresh Products	4 oz	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$168.91	\$2,026.92		Krystal	B04/08411	
ODP Business Solutions, LLC	12	Case	\$201.05	\$2,412.60		Fresh Products	4 oz	
Gulf Coast Paper Co. Inc.	12	Case	\$210.00	\$2,520.00		Fresh Products	4 oz	

13 Natural Multi Fold Towels 4000 towels per case 250 towels / pkg. - 16 pkgs. / case 9.25 inches x 9.50 inches - Brown 40 percent recycled materials - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
YANITOR PAPER AND SUPPLIES, LLC	168	Case	\$18.00	\$3,024.00	We are offering an alternate brand, in which samples were delivered for your review.	Royalty Natural Multifold Towels	MFTK	<b>Recommended</b>	
[ALT1] YANITOR PAPER AND SUPPLIES, LLC	168	Case	\$18.00	\$3,024.00		Comfort Institucionales	C3740		
valley Grocer	168	Case	\$19.00	\$3,192.00		Royalty Natural Multifold Towels	MFTK		
[ALT1] Maxari	168	Case	\$19.78	\$3,323.04		Kleen Line	850167		
Gulf Coast Paper Co. Inc.	168	Case	\$20.80	\$3,494.40		Royalty Natural Multifold Towels	MFTK		
[ALT1] Smith Supply Co. LLC	168	Case	\$21.06	\$3,538.08		MARCAL NATURAL MULTI FOLD TOWELS 4000/CS	NP-MFN4000		
Gateway Printing & Office Supply, Inc.	168	Case	\$21.50	\$3,612.00	Item #GJO21040 / multifold, natural, 16/250 pks, 4,000/cs	Royalty Natural Multifold Towels	MFTK		
Safeway Supply, Inc.	168	Case	\$21.70	\$3,645.60	#351346- Comfort 600 Natural multifold towels 16/250	Royalty Natural Multifold Towels	MFTK		
[ALT1] ODP Business Solutions, LLC	168	Case	\$22.75	\$3,822.00		CASCADES TISSUE GROUP SALES	1675A1		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	168	Case	\$23.87	\$4,010.16		Baseline	BL55559		
CENTRAL POLY-BAG CORP.	168	Case	\$24.00	\$4,032.00	Marcal brand, #MFN4000	Royalty Natural Multifold Towels	MFTK		
Maxari	168	Case	\$26.00	\$4,368.00		Royalty Natural Multifold Towels	MFTK		
Pollock Orora (Pollock Investments Inc.)	168	Case	\$28.37	\$4,766.16	GEORGIA PACIFIC23304 NAT M/F TOWEL, ITEM PACKED 250EA/PKG, 16PKG/CS	Royalty Natural Multifold Towels	MFTK		
[ALT1] QUILL CORPORATION	168	Case	\$31.23	\$5,246.64		Coastwide Professional	887854		
[ALT1] GerMax LLC	168	Case	\$33.84	\$5,685.12		GerMax	ptf091706		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	168	Case	\$40.95	\$6,879.60		McKesson Brand	165-MF250P		

14 8 inches Natural Roll Towels 12 Rolls per case 350 ft. per roll 40% recycled materials - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	675	Case	\$16.49	\$11,130.75		NOVA	350N	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
YANITOR PAPER AND SUPPLIES, LLC	675	Case	\$20.00	\$13,500.00		VBRT	350K	Not Recommended (Item did not react well to testing; does not dry well)	
[ALT1] YANITOR PAPER AND SUPPLIES, LLC	675	Case	\$20.00	\$13,500.00		Comfort Institucionales	C2010	Not Recommended (Item did not react well to testing; does not absorb)	
Rio Paper & Supply, LLC	675	Case	\$21.43	\$14,465.25		Empress	RT 123502	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
Gulf Coast Paper Co. Inc.	675	Case	\$21.80	\$14,715.00		VBRT	350K	Recommended	
[ALT1] Maxari	675	Case	\$21.88	\$14,769.00		Kleen Line	PE3500		
[ALT1] Smith Supply Co. LLC	675	Case	\$22.02	\$14,863.50		MARCAL PRO NATURAL ROLL TOWEL 350' ROLL 12/CS	NP12350		
[ALT1] ODP Business Solutions, LLC	675	Case	\$22.17	\$14,964.75		CASCADES TISSUE GROUP SALES	1726A1		
Safeway Supply, Inc.	675	Case	\$22.85	\$15,423.75	#351372- Morsoft R12350 12/350	VBRT	350K		
CENTRAL POLY-BAG CORP.	675	Case	\$22.99	\$15,518.25	Marcal brand, #P720N	VBRT	350K		
[ALT1] Gateway Printing & Office Supply, Inc.	675	Case	\$23.55	\$15,896.25	Alternate item #BWK6252 Hardwood Paper Towels, 1-Ply, 8" x 350 ft, Natural, 12 Rolls/Carlton	Boardwalk	BWK6252		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	675	Case	\$26.01	\$17,556.75		Baseline	BL62592		
[ALT1] QUILL CORPORATION	675	Case	\$29.88	\$20,169.00		Coastwide Professional	365383		
Pollock Orora (Pollock Investments Inc.)	675	Case	\$32.34	\$21,829.50	GEORGIA PACIFIC, 26401 7-7/8"X350' NAT ROLL TOWEL, ITEM PACKED 12ROL/CS	VBRT	350K		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	675	Case	\$43.98	\$29,686.50		Morcon Tissue	MOR-R12350		
Maxari	675	Case	\$45.14	\$30,469.50		VBRT	350K		
[ALT1] GerMax LLC	675	Case	\$52.82	\$35,653.50		GerMax	ptb052525		

15 Toilet Tissue Paper 1 Ply - Toilet Tissue Paper 80 Rolls per case 1210 sheets per roll 4.5 inches x 4.05 inches roll 20 percent Recycled materials - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
[ALT1] Maxari	240	Case	\$47.60	\$11,424.00		Kleen Line	851106	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
Maxari	240	Case	\$53.46	\$12,830.40		Georgia Pacific	14580	Recommended	
valley Grocer	240	Case	\$55.00	\$13,200.00		Georgia Pacific	14580		
Safeway Supply, Inc.	240	Case	\$58.95	\$14,148.00	#351569- Optima 556 1-ply 96/1000	Georgia Pacific	14580		
Pollock Orora (Pollock Investments Inc.)	240	Case	\$73.20	\$17,568.00	GEORGIA PACIFIC, 14580/01 ENVISION 1PLY TT, ITEM PACKED 80ROL/CS	Georgia Pacific	14580		
Business Interiors by Staples (Staples Contract & Commercial)	240	Case	\$78.32	\$18,796.80		Georgia Pacific	14580		
Gateway Printing & Office Supply, Inc.	240	Case	\$82.93	\$19,903.20		Georgia Pacific	14580		
Gulf Coast Paper Co. Inc.	240	Case	\$83.85	\$20,124.00		Georgia Pacific	14580		
McKesson Medical-Surgical Government Solutions LLC	240	Case	\$87.43	\$20,983.20		Georgia Pacific	14580		
QUILL CORPORATION	240	Case	\$89.05	\$21,372.00	Georgia Pacific Quill Item# 14580	Georgia Pacific	14580		
ODP Business Solutions, LLC	240	Case	\$96.24	\$23,097.60		Georgia Pacific	14580		

16 Roll Towel Dispenser - Hands free push paddle - Translucent smoke - Plastic - Must fit roll towel Georgia Pacific 26401 - Price must be submitted per unit									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	Recommendation	
Maxari	80	Each	\$1.00	\$80.00		Georgia Pacific	54338	Not Recommended (Incorrect unit of measure)	
ODP Business Solutions, LLC	80	Each	\$30.52	\$2,441.60		Georgia Pacific	54338	Recommended	
Pollock Orora (Pollock Investments Inc.)	80	Each	\$34.87	\$2,789.60	GEORGIA PACIFIC, 54338A OPAQUE PUSH PADDLE TOWEL DISP	Georgia Pacific	54338		
Gateway Printing & Office Supply, Inc.	80	Each	\$35.83	\$2,866.40		Georgia Pacific	54338		
Business Interiors by Staples (Staples Contract & Commercial)	80	Each	\$37.97	\$3,037.60		Georgia Pacific	54338		
Gulf Coast Paper Co. Inc.	80	Each	\$39.00	\$3,120.00		Georgia Pacific	54338		
valley Grocer	80	Each	\$43.00	\$3,440.00		Georgia Pacific	54338		
QUILL CORPORATION	80	Each	\$45.51	\$3,640.80	Georgia Pacific Quill Item# 54338Q	Georgia Pacific	54338		

17 Wet Floor Caution Sign - English & Spanish - Cone style - Price must be submitted per unit									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	30	Each	\$6.99	\$209.70	AS SPEC (NOT CONE STYLE, TRIPOD STYLE) (MIN ORDER 30 EACH)	Abco	ABCWS0001	Recommended	
Gateway Printing & Office Supply, Inc.	30	Each	\$7.40	\$222.00	Items with ABC Prefix requires a minimum order for \$2,600.00 of combined ABC products.	Abco	ABCWS0001		
[ALT1] ODP Business Solutions, LLC	30	Each	\$8.08	\$242.40		ALPINE INDUSTRIES	ALP499-4PK		
[ALT1] Smith Supply Co. LLC	30	Each	\$8.22	\$246.60		AIM WET FLOOR SIGN	124		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	30	Each	\$8.75	\$262.50		Coastwide	CW21872		

[ALT1] QUILL CORPORATION	30	Each	\$12.43	\$372.90		Coastwide Professional	364979	
valley Grocer	30	Each	\$20.00	\$600.00		Abco	ABCWS0001	
[ALT1] McKesson Medical-Surgical Government Solutions LLC	30	Each	\$21.60	\$648.00		Rubbermaid Commercial	RCP-611277YW	
Pollock Orora (Pollock Investments Inc.)	30	Each	\$34.47	\$1,034.10	RUBBERMAID, FG62777YEL25" CONE "CAUTION WET FLOOR, MUST PURCHASE CCASE QTY OF 6EA, PRICING PER EA AS REQUESTED.	Abco	ABCWS0001	
[ALT1] Ace Mart Restaurant Supply	30	Each	\$66.40	\$1,992.00		Rubbermaid	FG627677YEL	
Gulf Coast Paper Co. Inc.	30	Each	\$68.00	\$2,040.00		Abco	ABCWS0001	

18 Scouring Pads - Green 6 inches x 9 inches - Synthetic fiber 3 / 20 Per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
[ALT1] Smith Supply Co. LLC	40	Case	\$5.88	\$235.20		SSS GREEN HAND PAD MEDIUM DUTY 20/CASE	75118	Not Recommended (Incorrect unit of measure)	
Rio Paper & Supply, LLC	40	Case	\$6.12	\$244.80	Medium-Duty Scouring Pad, 6 x 9, Green, 20/Cartron	ACS	96-601	Not Recommended (Incorrect unit of measure)	
[ALT1] ODP Business Solutions, LLC	40	Case	\$7.01	\$280.40		TUNDRA RESTAURANT SUPPLY LLC	83200	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
valley Grocer	40	Case	\$12.80	\$512.00		ACS	96-601	Recommended	
Pollock Orora (Pollock Investments Inc.)	40	Case	\$14.52	\$580.80	RADIANCE, 10099075 RADIANCE 6"X9" MED DUTY SCOUR PAD BULK, POLLOCK PACKS THIS ITEM 20EA/CS, PRICING PER 60EA/CS AS REQUESTED	ACS	96-601		
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	40	Case	\$14.97	\$598.80	AS SPEC (MIN ORDER 40 CASES)	ACS	96-601		
Safeway Supply, Inc.	40	Case	\$25.70	\$1,028.00	#802822- 6x9 Handpads ACS S096 6/10"s/case	ACS	96-601		
[ALT1] Gateway Printing & Office Supply, Inc.	40	Case	\$27.57	\$1,102.80	Alternate item #ABCSCN2000 Nylon scouring pad, medium duty 6 x 9 (72/CS) Items with ABC prefix requires \$2,600.00 minimum order of combined products, 12 cases x 72/cs = 864 pads	ABC	ABCSCN2000		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	40	Case	\$35.00	\$1,400.00		Scotch Brite	96		
[ALT1] QUILL CORPORATION	40	Case	\$45.31	\$1,812.40		Scotch-Brite	MMM08293UCB		
Gulf Coast Paper Co. Inc.	40	Case	\$49.00	\$1,960.00		ACS	96-601		
[ALT1] GerMax LLC	40	Case	\$57.46	\$2,298.40		GerMax	gfp091706		

19 Large Powder Free - Latex Gloves 10 Boxes 100 per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	20	Case	\$28.00	\$560.00		Americare	2799-3	Recommended	
Pollock Orora (Pollock Investments Inc.)	20	Case	\$34.93	\$698.60	HOSPECO, GRPR-LG-1-T LG PWFR LATEX GLOVE, ITEM PACKED 100EA/BX, 10BX/CS	Americare	2799-3		
[ALT1] Gateway Printing & Office Supply, Inc.	20	Case	\$35.47	\$709.40	Alternate item #AXC-ABNPF46100CT / Nitrile, powder free, 3 mil, black, large	AXC	AXCABNPF46100CT		
Safeway Supply, Inc.	20	Case	\$37.86	\$757.20	#905856- Comfort Latex PF Gloves 10/100	Americare	2799-3		
Dispose N Save	20	Case	\$38.00	\$760.00	See Sample #19 DPSPLarge-JGPFLG Mfr:Spring-fill	Americare	2799-3		
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	20	Case	\$39.90	\$798.00	HOSPECO GLL105FLG (SPEC INCLUDED TO REVIEW)(20 CASE MIN ORDER)	Americare	2799-3		
[ALT1] Smith Supply Co. LLC	20	Case	\$40.00	\$800.00		DIAMOND LATEX GLOVES LG 1000 GLOVES/CS	8622L		
Rio Paper & Supply, LLC	20	Case	\$42.50	\$850.00	Blue Nitrile Gloves 4mil. 100 gloves per box, 10 boxes per case. 1000 ct. per case.	Americare	2799-3		
[ALT1] QUILL CORPORATION	20	Case	\$49.51	\$990.20		Ambitex	LLG5201CT		
[ALT1] Ace Mart Restaurant Supply	20	Case	\$50.66	\$1,013.20		Disposabull	VGLOVE-PF-L		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	20	Case	\$52.33	\$1,046.60		Ammex	GPPFT46100XX		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	20	Case	\$57.14	\$1,142.80		McKesson Brand	14-1383		
Gulf Coast Paper Co. Inc.	20	Case	\$69.96	\$1,399.20		Americare	2799-3		
[ALT1] ODP Business Solutions, LLC	20	Case	\$90.30	\$1,806.00		SP RICHARDS	MIICUR8106		

20 Medium Powder Free - Latex Gloves 10 Boxes 100 per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	20	Case	\$28.00	\$560.00		Americare	2799-2	Recommended	
Pollock Orora (Pollock Investments Inc.)	20	Case	\$34.93	\$698.60	HOSPECO, GRPR-MD-1-T MED PWFR LATEX GLOVE, ITEM PACKED 100EA/BX, 10BX/CS	Americare	2799-2		
[ALT1] Gateway Printing & Office Supply, Inc.	20	Case	\$35.47	\$709.40	Alternate item #AXCABNPF44100CT Nitrile, powder free, 3 mimi, black, medium	AXC	AXCABNPF44100CT		
Safeway Supply, Inc.	20	Case	\$37.86	\$757.20	#905855- Comfort Latex PF Gloaves 10/100	Americare	2799-2		
Dispose N Save	20	Case	\$38.00	\$760.00	See Sample #20 DPSPMedium-JGPFLG Mfr:Spring-fill	Americare	2799-2		
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	20	Case	\$39.90	\$798.00	HOSEPCO GLL105FMD (SPEC INCLUDED TO REVIEW) (20 CASE MIN ORDER)	Americare	2799-2		
[ALT1] Smith Supply Co. LLC	20	Case	\$40.00	\$800.00		DIAMOND LATEX GLOVES MED 1000 GLOVES/CS	8622M		
Rio Paper & Supply, LLC	20	Case	\$42.50	\$850.00	Blue Nitrile Gloves 4mil. 100 gloves per box, 10 boxes per case. 1000 ct. per case.	Americare	2799-2		
[ALT1] QUILL CORPORATION	20	Case	\$49.77	\$995.40		Ambitex	LMD5201CT		
[ALT1] Ace Mart Restaurant Supply	20	Case	\$50.66	\$1,013.20		Disposabull	VGLOVE-PF-M		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	20	Case	\$52.33	\$1,046.60		Ammex	GPPFT4100XX		

[ALT1] McKesson Medical-Surgical Government Solutions LLC	20	Case	\$57.14	\$1,142.80		McKesson Brand	14-1382	
Gulf Coast Paper Co. Inc.	20	Case	\$69.96	\$1,399.20		Americare	2799-2	
[ALT1] ODP Business Solutions, LLC	20	Case	\$95.60	\$1,912.00		SP RICHARDS	MIICUR8105	

21 Clear Can Liner 33 inches x 40 inches 16 Micron - High density liner - Coreless roll 250 case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
Dispose N Save	960	Case	\$10.64	\$10,214.40	See Sample #21 DPS3340-16 Mfr: Inteplast/API 'Manufactured in Texas'	UPC	HD403	Recommended	
Unipak Corp.	960	Case	\$11.14	\$10,694.40	As per Exact Spec	UPC	HD403		
[ALT1] Maxari	960	Case	\$11.47	\$11,011.20		Kleen Line	704534		
CENTRAL POLY-BAG CORP.	960	Case	\$12.41	\$11,913.60	Central Poly brand; all specs the same	UPC	HD403		
Safeway Supply, Inc.	960	Case	\$13.60	\$13,056.00	#306590- Duraplus 33x40 HD Can Liners 250/case	UPC	HD403		
valley Grocer	960	Case	\$16.30	\$15,648.00		UPC	HD403		
[ALT1] Pollock Orora (Pollock Investments Inc.)	960	Case	\$16.58	\$15,916.80		HERITAGE	Z6640VN LR1 33"X40"16MIC NAT ROLL LINER, ITEM PACKED 250EA/CS		
Pollock Orora (Pollock Investments Inc.)	960	Case	\$16.90	\$16,224.00	ITEM PACKED 250EA/CS, MUST PURCHASE A MINIMUM OF 256 CS ON ONE PO, WITH DELIVERY TO ONE LOCATION. THIS CAN BE MIXED BETWEEN LINES 21 AND 22	UPC	HD403		
Gateway Printing & Office Supply, Inc.	960	Case	\$17.43	\$16,732.80	GWP-NCSR334016N / 33 X 40, 16 Micron, High density, core-less	UPC	HD403		
[ALT1] ODP Business Solutions, LLC	960	Case	\$18.13	\$17,404.80		PITT PLASTICS INC	790919		
Rio Paper & Supply, LLC	960	Case	\$18.42	\$17,683.20	H334016N, LINER 33X40 16MIC NATURAL 250/CS	UPC	HD403		
[ALT1] Smith Supply Co. LLC	960	Case	\$18.87	\$18,115.20		PINACLE 33X40 16 MIC CAN LINER, NATURAL 250/CS	33403MC		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	960	Case	\$26.00	\$24,960.00		Coastwide	CW18200		
Maxari	960	Case	\$27.34	\$26,246.40		UPC	HD403		
Gulf Coast Paper Co. Inc.	960	Case	\$28.60	\$27,456.00		UPC	HD403		
[ALT1] QUILL CORPORATION	960	Case	\$30.68	\$29,452.80		Coastwide Professional	814883		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	960	Case	\$32.83	\$31,516.80		McKesson Brand	S334016N-1		

22 Black Can Liner 38 inches x 58 inches 1.2 ml - Low density liner Flat fold 100 / case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
Unipak Corp.	560	Case	\$13.10	\$7,336.00	As per Exact Spec	UPC	3858XHD	Recommended	
[ALT1] Maxari	560	Case	\$14.93	\$8,360.80		Kleen Line	709951		
CENTRAL POLY-BAG CORP.	560	Case	\$15.23	\$8,528.80	Central Poly brand; all specs the same	UPC	3858XHD		
valley Grocer	560	Case	\$15.38	\$8,612.80		UPC	3858XHD		

Dispose N Save	560	Case	\$15.48	\$8,668.80	See Sample #22 DPS3858-1.2 Mfr:Inteplast/API 'Manufactured in Texas'	UPC	3858XHD
Rio Paper & Supply, LLC	560	Case	\$19.18	\$10,740.80	L38581.2K, LINER 38X58 1.2MIL BLACK 100/CS	UPC	3858XHD
[ALT1] Pollock Orora (Pollock Investments Inc.)	560	Case	\$19.55	\$10,948.00		HERITAGE	X7658SK L01 38"X58"1.2ML BLK LINER, ITEM PACKED 100EA/CS
Gateway Printing & Office Supply, Inc.	560	Case	\$19.90	\$11,144.00	GWP-RM3858XH / Can liner, 38x58, 1.2mil, black, 5/20, 100/cs	UPC	3858XHD
Safeway Supply, Inc.	560	Case	\$20.50	\$11,480.00	Duraplus 38x58 LK Flat seal, flat pk 100/case	UPC	3858XHD
Pollock Orora (Pollock Investments Inc.)	560	Case	\$21.64	\$12,118.40	PINNACLE, L38581.2K 38x58 1.2mil black, ITEM PACKED 100EA/CS, MUST PURCHASE A MINIMUM OF 256 CS ON ONE PO, WITH DELIVERY TO ONE LOCATION. THIS CAN BE MIXED BETWEEN LINES 21 AND 22	UPC	3858XHD
[ALT1] Smith Supply Co. LLC	560	Case	\$22.78	\$12,756.80		PINACLE 28X58 1.2MIL BLACK CAN LINER 100/CS	38581.2B
Maxari	560	Case	\$23.55	\$13,188.00		UPC	3858XHD
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	560	Case	\$27.54	\$15,422.40		Coastwide	CW22342
[ALT1] ODP Business Solutions, LLC	560	Case	\$30.28	\$16,956.80		SP RICHARDS	EJOLD385815
[ALT1] McKesson Medical-Surgical Government Solutions LLC	560	Case	\$30.44	\$17,046.40		McKesson Brand	SL3858120K-1
Gulf Coast Paper Co. Inc.	560	Case	\$32.70	\$18,312.00		UPC	3858XHD
[ALT1] QUILL CORPORATION	560	Case	\$32.97	\$18,463.20		Coastwide Professional	420456

23 Stripping Pads - Black 20 inches Designed for heavy duty wet stripping - Removes wax, dirt and old finishes - For use with machines up to 350 rpm 5 / case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	40	Case	\$13.99	\$559.60	AS SPEC (40 CASE MIN ORDER)	ACS	72-20	Recommended	
[ALT1] ODP Business Solutions, LLC	40	Case	\$14.28	\$571.20		3M CO	7200N-20		
valley Grocer	40	Case	\$15.22	\$608.80		ACS	72-20		
Gateway Printing & Office Supply, Inc.	40	Case	\$16.69	\$667.60	BWK-4020BLA Stripping Floor Pads, 20" Diameter, Black, 5/Carton	ACS	72-20		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	40	Case	\$19.92	\$796.80		RJ Schinner Co	72.20		
Gulf Coast Paper Co. Inc.	40	Case	\$20.00	\$800.00		ACS	72-20		
Pollock Orora (Pollock Investments Inc.)	40	Case	\$20.54	\$821.60	RADIANCE, 10099062RADIANCE 20"HI PERFORMANCE STRIPPING PAD, ITEM PACKED 5EA/CS	ACS	72-20		
[ALT1] Smith Supply Co. LLC	40	Case	\$22.28	\$891.20		SSS/AMERICO 20" BLACK FLOOR PAD 5/CS	31036		

[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	40	Case	\$23.31	\$932.40			Coastwide	CW22979	
[ALT1] QUILL CORPORATION	40	Case	\$35.89	\$1,435.60			3M	720020	

24 Natural Dark Fiber Burnishing Pads - Hog 20 inches For dry or spray buff solutions - For thermal buffing and burnishing - For use with machines up to 3000 rpm 5 / case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
Pollock Orora (Pollock Investments Inc.)	40	Case	\$13.92	\$556.80		Radiance	10099052	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
<b>PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)</b>	<b>40</b>	<b>Case</b>	<b>\$13.99</b>	<b>\$559.60</b>	<b>AS SPEC (40 CASE MIN ORDER)</b>	<b>ACS</b>	<b>37-20</b>	<b>Recommended</b>	
valley Grocer	40	Case	\$15.22	\$608.80		ACS	37-20		
Gateway Printing & Office Supply, Inc.	40	Case	\$18.09	\$723.60		BWK	4020NHE		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	40	Case	\$18.93	\$757.20		RJ Schinner Co	PNHH20		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	40	Case	\$19.01	\$760.40		Coastwide	CW24745		
Gulf Coast Paper Co. Inc.	40	Case	\$20.00	\$800.00		ACS	37-20		
[ALT1] Smith Supply Co. LLC	40	Case	\$20.97	\$838.80		SSS/AMERICO 20" HOG HAIR BURNISHING FLOOR PAD 5/CCS	75095		
[ALT1] ODP Business Solutions, LLC	40	Case	\$23.25	\$930.00		3M CO	3500N-20		

25 55 Gallon Trash Container - Gray 26 1/2 inches diameter 33 inches height - Price must be submitted per unit									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
<b>valley Grocer</b>	<b>10</b>	<b>Each</b>	<b>\$57.49</b>	<b>\$574.90</b>		<b>Rubbermaid</b>	<b>2655</b>	<b>Recommended</b>	
Gateway Printing & Office Supply, Inc.	10	Each	\$58.69	\$586.90	Alternate GJO-00246 / 55 gal container, grey, impact/crush resistant	Rubbermaid	2655		
Pollock Orora (Pollock Investments Inc.)	10	Each	\$62.49	\$624.90	RUBBERMAID, FG265500GRAY2655 BRUTE 55GAL GRY CONT, MUST PURCHASE CASE QTY OF 3EA, PRICING PER EA AS REQUESTED	Rubbermaid	2655		
Ace Mart Restaurant Supply	10	Each	\$70.26	\$702.60		Rubbermaid	2655		
Gulf Coast Paper Co. Inc.	10	Each	\$70.60	\$706.00		Rubbermaid	2655		
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	10	Each	\$79.98	\$799.80	AS SPEC (3 EA/CASE)(12 EA MIN ORDER)	Rubbermaid	2655		
ODP Business Solutions, LLC	10	Each	\$80.70	\$807.00		Rubbermaid	2655		
Safeway Supply, Inc.	10	Each	\$80.75	\$807.50	#805732- M2 PRH5555-9 55 Gallon Grey trash can	Rubbermaid	2655		
QUILL CORPORATION	10	Each	\$91.86	\$918.60	Rubbermaid Quill Item# 812585CBR	Rubbermaid	2655		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	10	Each	\$100.98	\$1,009.80		Rubbermaid	FG265500GRAY		
Rio Paper & Supply, LLC	10	Each	\$105.46	\$1,054.60	RCP265500GY, Rubbermaid Commercial, Vented Round Brute Container, 55 gal, Plastic, Gray	Rubbermaid	2655		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	10	Each	\$111.10	\$1,111.00		RJ Schinner Co	FG265500GRAY		

26 32 Gallon Trash Container - Blue 22 inches diameter 27 1/4 inches height - Price must be submitted per unit									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
Safeway Supply, Inc.	10	Each	\$27.40	\$274.00	#805701- 32 Gallon Grey Trash can	Continental	3200BL	Recommended	
valley Grocer	10	Each	\$27.42	\$274.20		Continental	3200BL		
Pollock Orora (Pollock Investments Inc.)	10	Each	\$28.59	\$285.90	RUBBERMAID, FG263200BLUE2632 BRUTE 32GAL DARK BLU CONT, MUST PURCHASE CASE QTY OF 6EA, PRICING PER EA AS REQUESTED	Continental	3200BL		
[ALT1] ODP Business Solutions, LLC	10	Each	\$31.86	\$318.60		NEWELL BRANDS DISTRIBUTION LLC	FG263273BLUE		
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	10	Each	\$39.98	\$399.80	AS SPEC (6 EA/CASE)(12 EA MIN ORDER)	Continental	3200BL		
Gateway Printing & Office Supply, Inc.	10	Each	\$43.52	\$435.20	GJO-64064 / 32 gallon trash can, heavy duty, blue	Continental	3200BL		
Rio Paper & Supply, LLC	10	Each	\$45.66	\$456.60	RCP263200GY, GRAY, Vented Round Brute Container, 32 gal, Plastic	Continental	3200BL		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	10	Each	\$46.82	\$468.20		Rubbermaid	FG263273BLUE		
[ALT1] Ace Mart Restaurant Supply	10	Each	\$47.10	\$471.00		Rubbermaid	FG263200BLUE		
Gulf Coast Paper Co. Inc.	10	Each	\$66.77	\$667.70		Continental	3200BL		

27 Plastic Wastebasket - Beige Rectangular 41 Quart Plastic 12 per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	12	Case	\$10.99	\$131.88		Continental	4114BE	Not Recommended (Incorrect unit of measure)	
Pollock Orora (Pollock Investments Inc.)	12	Case	\$12.48	\$149.76	RUBBERMAID, FG295700BEIG2957 BEIGE RECTANGULAR WASTEBASKET, MUST PURCHASE CASE QTY OF 12EA, PRICING	Newell Rubbermaid Inc.	2957 Beige	Not Recommended (Incorrect unit of measure)	
[ALT1] McKesson Medical-Surgical Government Solutions LLC	12	Case	\$17.30	\$207.60	Price per EA	Rubbermaid Commercial	RCP-295700BG	Not Recommended (Incorrect unit of measure)	
Gateway Printing & Office Supply, Inc.	12	Case	\$89.52	\$1,074.24	RCP-295700BG	Newell Rubbermaid Inc.	2957 Beige	Not Recommended (Bid withdrawn by vendor)	
ODP Business Solutions, LLC	12	Case	\$100.32	\$1,203.84		Newell Rubbermaid Inc.	2957 Beige	Recommended	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$110.04	\$1,320.48		Coastwide	CW56434		
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$131.76	\$1,581.12	AS SPEC (6 CASE MIN ORDER)	Newell Rubbermaid Inc.	2957 Beige		
Gulf Coast Paper Co. Inc.	12	Case	\$144.00	\$1,728.00		Newell Rubbermaid Inc.	2957 Beige		
Rio Paper & Supply, LLC	12	Case	\$167.76	\$2,013.12	RCP295700BG, Rubbermaid Commercial, Deskside Plastic Wastebasket, 10.25 gal, Plastic, Beige price per case of 12	Newell Rubbermaid Inc.	2957 Beige		

Ace Mart Restaurant Supply	12	Case	\$260.40	\$3,124.80	These are in stock with Ace Mart and sold by the each. Price per each with freight is \$21.70. Pricing provided for line item is the price for 12 each which is the case/pack size.	Newell Rubbermaid Inc.	2957 Beige	
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28 Quick Change Mop Handle - Fiberglass 60 inches - Super Jaws 12 / case - Price must be submitted per case								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
Pollock Orora (Pollock Investments Inc.)	12	Case	\$9.97	\$119.64		O DELL	C1460	Not Recommended (Incorrect unit of measure)
[ALT1] Pollock Orora (Pollock Investments Inc.)	12	Case	\$11.53	\$138.36		RUBBERMAID	FGH516000000 H516 E-Z	Not Recommended (Incorrect unit of measure)
Safeway Supply, Inc.	12	Case	\$69.50	\$834.00	#804956- ABCO 01208-NB Mop handle	Abco	ABC01208NB	Recommended
[ALT1] Smith Supply Co. LLC	12	Case	\$88.80	\$1,065.60		SSS QUICK CHANGE MOP HANDLE FIBERGLASS 60" 12/CS	37972	
valley Grocer	12	Case	\$94.99	\$1,139.88		Abco	ABC01208NB	
Gateway Printing & Office Supply, Inc.	12	Case	\$114.52	\$1,374.24	ABC-01208NB	Abco	ABC01208NB	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$119.76	\$1,437.12	AS SPEC (6 CASE MIN ORDER)	Abco	ABC01208NB	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$148.20	\$1,778.40		Coastwide	CW61063-CC	
[ALT1] ODP Business Solutions, LLC	12	Case	\$168.96	\$2,027.52		CCP NEWCO LLC	A70612	
Gulf Coast Paper Co. Inc.	12	Case	\$180.00	\$2,160.00		Abco	ABC01208NB	

29 Loop Mop - Heads Dozen - Medium wide band - Blue - Cotton / Rayon / Synthetic blend - Price must be submitted per dozen								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
valley Grocer	24	Dozen	\$38.40	\$921.60		Abco	ABCCLM303MWB	Recommended
[ALT1] Smith Supply Co. LLC	24	Dozen	\$39.19	\$940.56		SSS BLEND BLUE MOP HEAD MEDIUM 12/CS	37036	
Gateway Printing & Office Supply, Inc.	24	Dozen	\$40.05	\$961.20	ABC-CLM303MWB Items with ABC prefix requires \$2,600.00 minimum order of combined products	Abco	ABCCLM303MWB	
Safeway Supply, Inc.	24	Dozen	\$40.55	\$973.20	#854092 Cardinal Blended Looped End 5"HB	Abco	ABCCLM303MWB	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	24	Dozen	\$40.92	\$982.08	AS SPEC (12 DZ MIN ORDER)	Abco	ABCCLM303MWB	
Pollock Orora (Pollock Investments Inc.)	24	Dozen	\$75.48	\$1,811.52	O DELL, 400M/BLUE LOOPED END LAUND MPHD MEDIUM BLUE	Abco	ABCCLM303MWB	
[ALT1] ODP Business Solutions, LLC	24	Dozen	\$75.61	\$1,814.64		SP RICHARDS	GJO20116CT	
Gulf Coast Paper Co. Inc.	24	Dozen	\$98.30	\$2,359.20		Abco	ABCCLM303MWB	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	24	Dozen	\$101.18	\$2,428.32		Coastwide	CW57751	

[ALT1] Pollock Orora (Pollock Investments Inc.)	24	Dozen	\$116.00	\$2,784.00		RUBBERMAID	FGC15206BL000 152-06 SWINGER MED BLU LOOP MOP, MUST PURCHASE CASE QTY OF 6EA, PRICING PER 12EA AS REQUESTED	
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**30 Plastic Lobby Pro Dust Pan Injection molded - Black - Must feature rear wheels 6 / case - Price must be submitted per case**

Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
valley Grocer	12	Case	\$49.50	\$594.00		Prime Source	75000183	Not Recommended (Incorrect unit of measure)
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$74.34	\$892.08	AS SPEC (6 CASE MIN ORDER)	Newell Rubbermaid Inc.	2531	Recommended
Gateway Printing & Office Supply, Inc.	12	Case	\$79.49	\$953.88	Alternate ABC-DP00204EH / UL Certified lobby dust pan (12 per case) Items with ABC prefix requires \$2,600.00 minimum order of combined products Extended price is for 6 cases	Newell Rubbermaid Inc.	2531	
Gulf Coast Paper Co. Inc.	12	Case	\$83.00	\$996.00		Newell Rubbermaid Inc.	2531	
Pollock Orora (Pollock Investments Inc.)	12	Case	\$85.50	\$1,026.00	RUBBERMAID, FG253100BLA2531 LOBBY PRO BLK DUST PAN	Newell Rubbermaid Inc.	2531	
[ALT1] Smith Supply Co. LLC	12	Case	\$86.76	\$1,041.12		SSS EARTHCARE LOBBY DUST PAN 6/CS	22109	
Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$108.42	\$1,301.04		Newell Rubbermaid Inc.	2531	
Ace Mart Restaurant Supply	12	Case	\$141.00	\$1,692.00	These are in stock with Ace Mart and sold by the each. Price per each with freight is \$23.50. Pricing provided for line item is the price for 6 each which is the case/pack size.	Newell Rubbermaid Inc.	2531	
ODP Business Solutions, LLC	12	Case	\$149.68	\$1,796.16		Newell Rubbermaid Inc.	2531	
McKesson Medical-Surgical Government Solutions LLC	12	Case	\$165.60	\$1,987.20		Newell Rubbermaid Inc.	2531	

**31 Mop Bucket - Wringer Combo 35 quart - Side press wringer SW12 - Yellow - Polypropylene 3 inches Grey non marking casters - Price must be submitted per unit**

Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
valley Grocer	20	Each	\$55.86	\$1,117.20		RubberMaid	FG758088YEL	Recommended
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	20	Each	\$57.78	\$1,155.60		Coastwide	CW21871	
Safeway Supply, Inc.	20	Each	\$59.10	\$1,182.00	#804671- ABCO T0100 95PW 35QT YELLOW	RubberMaid	FG758088YEL	

Gateway Printing & Office Supply, Inc.	20	Each	\$63.73	\$1,274.60	Alternate ABC-T01009DPW / Mop bucket, single cavity, yellow, w/wringer Items with ABC prefix requires \$2,600.00 minimum order of combined products	RubberMaid	FG758088YEL	
[ALT1] Pollock Orora (Pollock Investments Inc.)	20	Each	\$65.93	\$1,318.60		ODELL	MBW35Y-SP 35QT SIDEPRESS WRINGER COMBO	
ODP Business Solutions, LLC	20	Each	\$81.44	\$1,628.80		RubberMaid	FG758088YEL	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	20	Each	\$87.98	\$1,759.60	AS SPEC (10 EA MIN ORDER)	RubberMaid	FG758088YEL	
Pollock Orora (Pollock Investments Inc.)	20	Each	\$94.77	\$1,895.40	RUBBERMAID, FG758088YEL7580-88 YEL 35QT WAVEBRAKE SIDE PRESS	RubberMaid	FG758088YEL	
Ace Mart Restaurant Supply	20	Each	\$101.70	\$2,034.00		RubberMaid	FG758088YEL	
QUILL CORPORATION	20	Each	\$112.46	\$2,249.20	Rubbermaid Quill Item# 24366885	RubberMaid	FG758088YEL	
Gulf Coast Paper Co. Inc.	20	Each	\$114.50	\$2,290.00		RubberMaid	FG758088YEL	
[ALT1] McKesson Medical-Surgical Government Solutions LLC	20	Each	\$124.25	\$2,485.00		RJ Schinner	FG758088YEL	

<b>32 Custodial Cart Gray - Non marking 8 inches wheels 4 inches casters - Zippered, vinyl, 25 gallon bag, price must be submitted per unit</b>									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	Recommendation	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	10	Each	\$130.99	\$1,309.90	AS SPEC (5 EA MIN ORDER)	RubberMaid	6173	Recommended	
Rio Paper & Supply, LLC	10	Each	\$133.51	\$1,335.10	BWK JCART GRA, Janitor's Cart, Plastic, 4 Shelves, 1 Bin, 19" x 45" x 39", Gray	RubberMaid	6173		
Gateway Printing & Office Supply, Inc.	10	Each	\$134.95	\$1,349.50	Alternate BWK-JCARTGRA / Cart, janitorial, 4 shelf, 1 bin, gray	RubberMaid	6173		
Safeway Supply, Inc.	10	Each	\$135.00	\$1,350.00	#804628- Black Janitor cart	RubberMaid	6173		
valley Grocer	10	Each	\$145.00	\$1,450.00		RubberMaid	6173		
Pollock Orora (Pollock Investments Inc.)	10	Each	\$151.81	\$1,518.10	RUBBERMAID, FG617388BLA6173-88 BLK JANITOR CART	RubberMaid	6173		
Business Interiors by Staples (Staples Contract & Commercial)	10	Each	\$165.86	\$1,658.60		RubberMaid	6173		
Ace Mart Restaurant Supply	10	Each	\$175.89	\$1,758.90		RubberMaid	6173		
Gulf Coast Paper Co. Inc.	10	Each	\$178.80	\$1,788.00		RubberMaid	6173		
ODP Business Solutions, LLC	10	Each	\$182.32	\$1,823.20		RubberMaid	6173		
QUILL CORPORATION	10	Each	\$199.83	\$1,998.30	Rubbermaid Quill Item# 6173GY	RubberMaid	6173		

<b>33 Anti Bacterial Foam Hand Soap - Corresponds to item #35 - Floral scent 1 Liter 8 / case - Price must be submitted per case</b>									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
Pollock Orora (Pollock Investments Inc.)	100	Case	\$28.56	\$2,856.00		Rubbermaid	FG450019	Not Recommended (No sample submitted upon written sample request listed in bid specifications)	
[ALT1] GerMax LLC	100	Case	\$36.02	\$3,602.00		GerMax	hsfl101824	Not Recommended (Item did not react well to testing; no foam)	

[ALT1] Maxari	100	Case	\$37.57	\$3,757.00		Rose Foam	RFW1L	Not Recommended (No sample submitted upon written sample request listed in bid specifications)
Smith Supply Co. LLC	100	Case	\$38.90	\$3,890.00		Hillyard	39403	Recommended
Gulf Coast Paper Co. Inc.	100	Case	\$44.00	\$4,400.00		Hillyard	39403	
valley Grocer	100	Case	\$50.05	\$5,005.00		Hillyard	39403	
Maxari	100	Case	\$77.66	\$7,766.00		Hillyard	39403	
[ALT1] ODP Business Solutions, LLC	100	Case	\$79.68	\$7,968.00		BETCO CORPORATION	7512900	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	100	Case	\$104.80	\$10,480.00		GoJo	5162-04	

34 Plastic Hand Foam Soap Dispenser Corresponds to Item #34 - Black 91128 or White WHB1LDS - Push dispenser - Viewing window - Wall mounted screws included - Price must be submitted per unit									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
[ALT1] Smith Supply Co. LLC	100	Each	\$0.00	\$0.00		HILLYARD AFFINITY SOAP DISPENSER, EA	HIL22304	Recommended	
[ALT1] ODP Business Solutions, LLC	100	Each	\$0.01	\$1.00		BETCO CORPORATION	9254300EA		
Gulf Coast Paper Co. Inc.	100	Each	\$0.01	\$1.00		Debs	91128 or WHB1LDS		
Pollock Orora (Pollock Investments Inc.)	100	Each	\$0.01	\$1.00	RUBBERMAID, FG450017450017 WHT FOAM SOAP DISP, DISPENSERS CAN BE PROVIDED AT NO COST IF THE SOAP ON LINE 33 IS PURCHASED.	Debs	91128 or WHB1LDS		
valley Grocer	100	Each	\$0.01	\$1.00		Debs	91128 or WHB1LDS		
Maxari	100	Each	\$1.00	\$100.00		Debs	91128 or WHB1LDS		
Gateway Printing & Office Supply, Inc.	100	Each	\$2.09	\$209.00	SJN91128	Debs	91128 or WHB1LDS		
[ALT1] GerMax LLC	100	Each	\$13.57	\$1,357.00		GerMax	sdf091706		
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	100	Each	\$19.22	\$1,922.00		GoJo	5150-06		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	100	Each	\$27.60	\$2,760.00		SC Johnson Professional USA Inc	WHB1LDS		

35 Two Roll Side by Side Covered Bathroom Tissue Dispenser - Holds 2 Rolls - Covered horizontal bath tissue dispenser - Price must be submitted per unit									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	Recommendation	
Maxari	100	Each	\$1.00	\$100.00		Georgia Pacific	59206	Not Recommended (Incorrect unit of measure)	
Pollock Orora (Pollock Investments Inc.)	100	Each	\$14.91	\$1,491.00	GEORGIA PACIFIC, 59206 SMOKE SIDE BY SIDE COVERED TT DISP	Georgia Pacific	59206	Recommended	
QUILL CORPORATION	100	Each	\$16.76	\$1,676.00	Georgia Pacific Quill Item# 286558LAG	Georgia Pacific	59206		
McKesson Medical-Surgical Government Solutions LLC	100	Each	\$17.76	\$1,776.00		Georgia Pacific	59206		

Gulf Coast Paper Co. Inc.	100	Each	\$17.90	\$1,790.00		Georgia Pacific	59206	
Business Interiors by Staples (Staples Contract & Commercial)	100	Each	\$19.50	\$1,950.00		Georgia Pacific	59206	
ODP Business Solutions, LLC	100	Each	\$21.24	\$2,124.00		Georgia Pacific	59206	
Gateway Printing & Office Supply, Inc.	100	Each	\$27.35	\$2,735.00		Georgia Pacific	59206	

36 Urinal Screen - Fruit Basket Fragrance Pliable screen trap 12 pkg. /per case - Price must be submitted per case								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
valley Grocer	12	Case	\$16.61	\$199.32		Hospesco	AWSFUS229	Reject Entire Item
Smith Supply Co. LLC	12	Case	\$18.63	\$223.56		Hospesco	AWSFUS229	Reject Entire Item
Gateway Printing & Office Supply, Inc.	12	Case	\$25.49	\$305.88		Hospesco	AWSFUS229	Reject Entire Item
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$27.00	\$324.00		Coastwide	CW61761-CIT	Reject Entire Item
Pollock Orora (Pollock Investments Inc.)	12	Case	\$111.09	\$1,333.08		Hospesco	AWSFUS229	Reject Entire Item
[ALT1] ODP Business Solutions, LLC	12	Case	\$127.20	\$1,526.40		HOSPECO	AWSFUS236-BX	Reject Entire Item
Rio Paper & Supply, LLC	12	Case	\$209.52	\$2,514.24	Note: price is for case of 12 boxes, \$17.46 per bx.	Hospesco	AWSFUS229	Reject Entire Item
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$220.68	\$2,648.16	AS SPEC (12 CASE MIN ORDER)	Hospesco	AWSFUS229	Reject Entire Item
Gulf Coast Paper Co. Inc.	12	Case	\$286.90	\$3,442.80		Hospesco	AWSFUS229	Reject Entire Item

37 Urinal Screen - Citrus Mango Fragrance Pliable screen trap 12 pkg. / per case - Price must be submitted per case								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
valley Grocer	12	Case	\$16.61	\$199.32		Hospesco	AWSFUS007	Reject Entire Item
Smith Supply Co. LLC	12	Case	\$18.63	\$223.56		Hospesco	AWSFUS007	Reject Entire Item
Gateway Printing & Office Supply, Inc.	12	Case	\$25.49	\$305.88		Hospesco	AWSFUS007	Reject Entire Item
Pollock Orora (Pollock Investments Inc.)	12	Case	\$111.09	\$1,333.08		Hospesco	AWSFUS007	Reject Entire Item
ODP Business Solutions, LLC	12	Case	\$127.20	\$1,526.40		Hospesco	AWSFUS007	Reject Entire Item
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$128.70	\$1,544.40		Fresh Products	FRS3WDS60MAN	Reject Entire Item
Rio Paper & Supply, LLC	12	Case	\$209.52	\$2,514.24	Note: price is for case of 12 boxes, \$17.46 per bx.	Hospesco	AWSFUS007	Reject Entire Item
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$220.68	\$2,648.16	AS SPEC (12 CASE MIN ORDER)	Hospesco	AWSFUS007	Reject Entire Item
Gulf Coast Paper Co. Inc.	12	Case	\$286.90	\$3,442.80		Hospesco	AWSFUS007	Reject Entire Item

38 Urinal Screen - Midnight Sky Fragrance Pliable screen trap -12 pkg. / per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	12	Case	\$16.61	\$199.32		Hospeco	AWSFUS235	Reject Entire Item	
Smith Supply Co. LLC	12	Case	\$18.63	\$223.56		Hospeco	AWSFUS235	Reject Entire Item	
Gateway Printing & Office Supply, Inc.	12	Case	\$25.79	\$309.48		Hospeco	AWSFUS235	Reject Entire Item	
Pollock Orora (Pollock Investments Inc.)	12	Case	\$111.09	\$1,333.08		Hospeco	AWSFUS235	Reject Entire Item	
[ALT1] ODP Business Solutions, LLC	12	Case	\$127.20	\$1,526.40		HOSPECO	AWSFUS236-BX	Reject Entire Item	
Rio Paper & Supply, LLC	12	Case	\$209.52	\$2,514.24	Note: price is for case of 12 boxes, \$17.46 per bx.	Hospeco	AWSFUS235	Reject Entire Item	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$220.68	\$2,648.16	AS SPEC (12 CASE MIN ORDER)	Hospeco	AWSFUS235	Reject Entire Item	
Gulf Coast Paper Co. Inc.	12	Case	\$286.90	\$3,442.80		Hospeco	AWSFUS235	Reject Entire Item	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$372.69	\$4,472.28		Boardwalk	TSU-P-0061006I-56-AAS80	Reject Entire Item	

39 Urinal Screen - Cucumber Melon Fragrance Pliable screen trap 12-pkg. / per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	12	Case	\$16.61	\$199.32		Hospeco	AWSFUS237	Reject Entire Item	
Smith Supply Co. LLC	12	Case	\$18.63	\$223.56		Hospeco	AWSFUS237	Reject Entire Item	
Pollock Orora (Pollock Investments Inc.)	12	Case	\$111.09	\$1,333.08		Hospeco	AWSFUS237	Reject Entire Item	
ODP Business Solutions, LLC	12	Case	\$127.20	\$1,526.40		Hospeco	AWSFUS237	Reject Entire Item	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$128.70	\$1,544.40		Fresh Products	FRS3WDS60SME	Reject Entire Item	
Rio Paper & Supply, LLC	12	Case	\$209.52	\$2,514.24	Note: price is for case of 12 boxes, \$17.46 per bx.	Hospeco	AWSFUS237	Reject Entire Item	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$220.68	\$2,648.16	AS SPEC (12 CASE MIN ORDER)	Hospeco	AWSFUS237	Reject Entire Item	
Gulf Coast Paper Co. Inc.	12	Case	\$286.90	\$3,442.80		Hospeco	AWSFUS237	Reject Entire Item	

40 Urinal Screen - Sunburst Fragrance Pliable screen trap - 12 pkg. / 60 per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	12	Case	\$16.61	\$199.32		Hospeco	AWSFUS233	Reject Entire Item	
Smith Supply Co. LLC	12	Case	\$18.63	\$223.56		Hospeco	AWSFUS233	Reject Entire Item	
Pollock Orora (Pollock Investments Inc.)	12	Case	\$111.09	\$1,333.08		Hospeco	AWSFUS233	Reject Entire Item	
[ALT1] ODP Business Solutions, LLC	12	Case	\$127.20	\$1,526.40		HOSPECO	AWSFUS007-BX	Reject Entire Item	

[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	12	Case	\$128.70	\$1,544.40		Fresh Products	FRS3WDS60SME	Reject Entire Item
Rio Paper & Supply, LLC	12	Case	\$209.52	\$2,514.24	Note: price is for case of 12 boxes, \$17.46 per bx.	Hospeco	AWSFUS233	Reject Entire Item
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	12	Case	\$220.68	\$2,648.16	AS SPEC (12 CASE MIN ORDER)	Hospeco	AWSFUS233	Reject Entire Item
Gulf Coast Paper Co. Inc.	12	Case	\$286.90	\$3,442.80		Hospeco	AWSFUS233	Reject Entire Item

41 Insect Repellent - Deep Woods Off Aero Long lasting protection from biting insects 6 oz. 12 per case - Price must be submitted per case									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	10	Case	\$39.99	\$399.90		Johnson Diversey	CB018425	Reject Entire Item	
ODP Business Solutions, LLC	10	Case	\$42.37	\$423.70		Johnson Diversey	CB018425	Reject Entire Item	
Gateway Printing & Office Supply, Inc.	10	Case	\$68.35	\$683.50	SJN354266	Johnson Diversey	CB018425	Reject Entire Item	
Pollock Orora (Pollock Investments Inc.)	10	Case	\$79.31	\$793.10	OFF, SJN354266Deep Woods Insect Repellent, 6 oz Aerosol Spray, ITEM PACKED 12-6OZ/CS	Johnson Diversey	CB018425	Reject Entire Item	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	10	Case	\$80.99	\$809.90	SJN354266 (10 CASE MIN ORDER)	Johnson Diversey	CB018425	Reject Entire Item	
Smith Supply Co. LLC	10	Case	\$83.20	\$832.00		Johnson Diversey	CB018425	Reject Entire Item	
Gulf Coast Paper Co. Inc.	10	Case	\$88.80	\$888.00		Johnson Diversey	CB018425	Reject Entire Item	
[ALT1] McKesson Medical-Surgical Government Solutions LLC	10	Case	\$100.51	\$1,005.10		Off!	SJN-354266	Reject Entire Item	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	10	Case	\$126.00	\$1,260.00		Johnson Diversey	31788	Reject Entire Item	

42 Clorox Disinfecting Wipes - Bleach free - Lemon 6 Bottles to a case 75 wipes per bottle									
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	Recommendation	
valley Grocer	30	Case	\$32.56	\$976.80		Clorox	15948	Recommended	
Rio Paper & Supply, LLC	30	Case	\$33.14	\$994.20		Clorox	15948		
Pollock Orora (Pollock Investments Inc.)	30	Case	\$36.28	\$1,088.40	CLOROX, 15948 CLOROX LEMON GERMICIDIAL WIPE, ITEM PACKED 6EA/CS	Clorox	15948		
Business Interiors by Staples (Staples Contract & Commercial)	30	Case	\$36.88	\$1,106.40		Clorox	15948		
QUILL CORPORATION	30	Case	\$37.33	\$1,119.90	Clorox Quill Item# 15948CT	Clorox	15948		
ODP Business Solutions, LLC	30	Case	\$37.36	\$1,120.80		Clorox	15948		
Gulf Coast Paper Co. Inc.	30	Case	\$38.60	\$1,158.00		Clorox	15948		
Smith Supply Co. LLC	30	Case	\$38.72	\$1,161.60		Clorox	15948		
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	30	Case	\$41.98	\$1,259.40	AS SPEC (30 CASE MIN ORDER)	Clorox	15948		
Gateway Printing & Office Supply, Inc.	30	Case	\$44.89	\$1,346.70	CLO15948CT	Clorox	15948		

43 Clorox 4 In One Disinfectant and Sanitizer - Sanitizes soft surfaces - Disinfect 12/14 oz.								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
[ALT1] GerMax LLC	30	Case	\$17.97	\$539.10		GerMax	bchg091706	Not Recommended (Safety Compliance Issue)
valley Grocer	30	Case	\$52.99	\$1,589.70		Clorox	31043	Recommended
Rio Paper & Supply, LLC	30	Case	\$54.60	\$1,638.00		Clorox	31043	
Pollock Orora (Pollock Investments Inc.)	30	Case	\$59.82	\$1,794.60		Clorox	31043	
QUILL CORPORATION	30	Case	\$61.44	\$1,843.20	Clorox Quill Item# 2440309	Clorox	31043	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	30	Case	\$61.99	\$1,859.70	AS SPEC (30 CASE MIN ORDER)	Clorox	31043	
McKesson Medical-Surgical Government Solutions LLC	30	Case	\$63.57	\$1,907.10		Clorox	31043	
Gulf Coast Paper Co. Inc.	30	Case	\$63.70	\$1,911.00		Clorox	31043	
Smith Supply Co. LLC	30	Case	\$63.98	\$1,919.40		Clorox	31043	
Business Interiors by Staples (Staples Contract & Commercial)	30	Case	\$67.16	\$2,014.80		Clorox	31043	
Gateway Printing & Office Supply, Inc.	30	Case	\$67.40	\$2,022.00	CLO31043CT	Clorox	31043	
ODP Business Solutions, LLC	30	Case	\$70.24	\$2,107.20		Clorox	31043	

44 Clorox Disinfecting Wipes - Bleach free - Fresh 6 Bottles to a case 75 wipes per bottle								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
[ALT1] Smith Supply Co. LLC	30	Case	\$31.80	\$954.00		SSS DISINFECTING WIPES 75/BOTTLE 6 BOTTLES/CASE	21004	Recommended
valley Grocer	30	Case	\$32.56	\$976.80		Clorox	15949	
Rio Paper & Supply, LLC	30	Case	\$33.14	\$994.20		Clorox	15949	
QUILL CORPORATION	30	Case	\$35.04	\$1,051.20	Clorox Quill Item# 15949QCT	Clorox	15949	
Pollock Orora (Pollock Investments Inc.)	30	Case	\$36.28	\$1,088.40	CLOROX, 15949 CLOROX FRESH SCENT DISF WIPE, ITEM PACKED 6EA/CS	Clorox	15949	
Business Interiors by Staples (Staples Contract & Commercial)	30	Case	\$36.41	\$1,092.30		Clorox	15949	
ODP Business Solutions, LLC	30	Case	\$37.36	\$1,120.80		Clorox	15949	
McKesson Medical-Surgical Government Solutions LLC	30	Case	\$38.57	\$1,157.10		Clorox	15949	
Gulf Coast Paper Co. Inc.	30	Case	\$38.60	\$1,158.00		Clorox	15949	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	30	Case	\$40.99	\$1,229.70	AS SPEC (30 CASE MIN ORDER)	Clorox	15949	
School Health Corporation	30	Case	\$43.44	\$1,303.20	SH Item #49188Sold as each (\$7.24)1 CS = 6 CN	Clorox	15949	
Gateway Printing & Office Supply, Inc.	30	Case	\$44.89	\$1,346.70	CLO15949CT	Clorox	15949	

45 X-Effect - Neutral disinfectant cleaner - Fresh Lavender Scent - Non-Alkaline disinfectant - Floor cleaner 4 gallons per case								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
[ALT1] GerMax LLC	48	Case	\$15.31	\$734.88		GerMax	mssl091706	Not Recommended (Item did not react well to testing; not neutral)
valley Grocer	48	Case	\$21.67	\$1,040.16		Hi-Valu	73300033	Not Recommended (No sample submitted upon written sample request listed in bid specifications)

Rio Paper & Supply, LLC	48	Case	\$36.20	\$1,737.60	NCL, 0230-29, DISINFECTANT LAVENDER QUAT 4gals per case	Spartan Chemical Co.	1019-04	Recommended
Gulf Coast Paper Co. Inc.	48	Case	\$39.70	\$1,905.60		Spartan Chemical Co.	1019-04	
[ALT1] Gateway Printing & Office Supply, Inc.	48	Case	\$46.84	\$2,248.32	Alternate NLL-023029 / Lavender Quat, neutral disinfectant, 4 x 1 gallon	Natinional Chemical Laboratories	NLL023029	
Pollock Orora (Pollock Investments Inc.)	48	Case	\$47.15	\$2,263.20		MAXIM	DS474MAXIM	
[ALT1] Smith Supply Co. LLC	48	Case	\$51.00	\$2,448.00		SSS/CANBERRA HUSTY 800 LAVENDER SCENT 4GAL/CS	800L05	
[ALT1] ODP Business Solutions, LLC	48	Case	\$123.89	\$5,946.72		BETCO CORPORATION	3550400	
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	48	Case	\$235.00	\$11,280.00		Betco	34104-00	

46 Disinfectant Cleaner - Heavy-duty quaternary-based- sanitizer and deodorizer 4 gallons per case								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
[ALT1] GerMax LLC	52	Case	\$14.86	\$772.72		GerMax	mosp091706	Not Recommended (Item did not react well to testing; scent too strong)
valley Grocer	52	Case	\$25.11	\$1,305.72		Simoniz Quat		Not Recommended (No sample submitted upon written sample request listed in bid)
[ALT1] Smith Supply Co. LLC	52	Case	\$41.04	\$2,134.08		SSS PLEASCENT NEUTRA SHINE	13025	Recommended
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	52	Case	\$42.79	\$2,225.08		Brighton Professional	BPR05001-ACT	
[ALT1] ODP Business Solutions, LLC	52	Case	\$53.05	\$2,758.60		SP RICHARDS	BET3410400	
[ALT1] Gateway Printing & Office Supply, Inc.	52	Case	\$61.42	\$3,193.84		Saniquat	NLL012529	
Pollock Orora (Pollock Investments Inc.)	52	Case	\$74.17	\$3,856.84		DIVERSEY	5283038	
Gulf Coast Paper Co. Inc.	52	Case	\$160.00	\$8,320.00		Triple S NeutraShine pH Neutral Disinfectant	13025	

47 Glass Cleaner - Streak free / Non-ammoniated 12 per pack 19oz.								
Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
[ALT1] GerMax LLC	80	Case	\$23.94	\$1,915.20		GerMax	gcll101824	Recommended
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$27.54	\$2,203.20		Coastwide	CW58496-A	
valley Grocer	80	Case	\$29.57	\$2,365.60		Spartan	621700	
Pollock Orora (Pollock Investments Inc.)	80	Case	\$32.35	\$2,588.00		RADIANCE	10079762	
[ALT1] ODP Business Solutions, LLC	80	Case	\$35.71	\$2,856.80		BETCO CORPORATION	1921200	

[ALT1] Smith Supply Co. LLC	80	Case	\$37.55	\$3,004.00		SSS 19 OZ AEROSOL GLASS CLEANER 12/CS	21002	
Gateway Printing & Office Supply, Inc.	80	Case	\$42.69	\$3,415.20		BWK-341CT		
[ALT1] McKesson Medical-Surgical Government Solutions LLC	80	Case	\$68.90	\$5,512.00		Georgia Pacific	19880/01	
Gulf Coast Paper Co. Inc.	80	Case	\$180.00	\$14,400.00		Spartan	621700	

**48 Universal Bath Tissue 2 Ply 750 sheets per roll 48 rolls per case 3.75 x 3.90**

Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
[ALT1] Maxari	48	Case	\$35.91	\$1,723.68		Kleen Line	19448/01	Not Recommended (No sample submitted upon written sample request listed in bid specifications)
Smith Supply Co. LLC	48	Case	\$36.85	\$1,768.80		Royalty Universal	SC75048	Recommended
[ALT1] Business Interiors by Staples (Staples Contract & Commercial)	48	Case	\$38.29	\$1,837.92		Baseline	BL62595	
Gulf Coast Paper Co. Inc.	48	Case	\$39.80	\$1,910.40		Royalty Universal	SC75048	
[ALT1] Gateway Printing & Office Supply, Inc.	48	Case	\$40.88	\$1,962.24		Morcon Tissue	MORM600	
Pollock Orora (Pollock Investments Inc.)	48	Case	\$46.81	\$2,246.88		RADIANCE	10181088	
[ALT1] ODP Business Solutions, LLC	48	Case	\$49.43	\$2,372.64		SP RICHARDS	GJO91000	
valley Grocer	48	Case	\$58.07	\$2,787.36		Royalty Universal	SC75048	
Maxari	48	Case	\$154.15	\$7,399.20		Royalty Universal	SC75048	

**49 Toilet Tissue 2 Ply 550 sheets per roll 80 rolls per case 4 x 4**

Supplier	QTY	UOM	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	Recommendation
[ALT1] Maxari	80	Case	\$47.60	\$3,808.00		Kleen Line	851106	Not Recommended (No sample submitted upon written sample request listed in bid specifications)
Maxari	80	Case	\$52.76	\$4,220.80		Georgia Pacific	19880	Recommended
Pollock Orora (Pollock Investments Inc.)	80	Case	\$59.93	\$4,794.40	GEORGIA PACIFIC, 19880/01 ENVISION WHT 2PLY TT, ITEM PACKED 80ROL/CS	Georgia Pacific	19880	
Gulf Coast Paper Co. Inc.	80	Case	\$63.00	\$5,040.00		Georgia Pacific	19880	
ODP Business Solutions, LLC	80	Case	\$63.31	\$5,064.80		Georgia Pacific	19880	
Gateway Printing & Office Supply, Inc.	80	Case	\$67.02	\$5,361.60		Georgia Pacific	19880	
Business Interiors by Staples (Staples Contract & Commercial)	80	Case	\$67.39	\$5,391.20		Georgia Pacific	19880	
valley Grocer	80	Case	\$72.47	\$5,797.60		Georgia Pacific	19880	
QUILL CORPORATION	80	Case	\$76.12	\$6,089.60	Georgia Pacific Quill Item# 805252	Georgia Pacific	19880	



## LA JOYA INDEPENDENT SCHOOL DISTRICT Custodial Supplies, Equipment & Services RFP# 2025-73 TabSheet

Vendor Name	Name, Title and e-mail of Contact for Orders	Vendor Reference Number	Phone and Fax for Checking Orders	Percentage Discount for Custodial Supplies	Percentage Discount for Custodial Equipment	Percentage Discount for Repair Services for Custodial Equipment	Delivery/ Destination FOB LIJSD/ Bid for Cash-Carry Prices	Freight Charges/Deviations Noted	Recommended
Ace Mart Restaurant Supply 2653 Austin Hwy San Antonio, TX 78218 www.acemart.com	Ace Mart Schools Team schools@acemart.com		(210) 323-4422	7%	7%	0%	1-2 weeks Yes Yes	Prices for the line items include freight. For any other purchases utilizing the general catalog discount, freight to be quoted/added per order. It does not include liftgate items	Yes
Alamo Iron Works 943 Frost Bank Center Dr. San Antonio, TX 78121 www.AIWDirect.com	Robert Garcia, Sales Rep. rgarcia@aiwnet.com	PO	(956) 243-8718	10%	10%	NA	3-5 Days Yes No		Not Recommended (Non-Responsive; pricing was not submitted)
Business Interiors by Staples (Staples Contract & Commercial) 500 Staples Drive Framingham, MA 01702	Lamar Garcia Key Account Executive Lamar.Garcia@Staples.com		(877) 826-7755 Fax(877) 609-7770	10%- 50%	10%-50%	10%-50%	2 days Yes Yes		Yes
Central Poly-Bag Corp. 2400 Bedle Place Linden, NJ 07036 blids@centralpoly.com	David Freier orders@centralpoly.com	194391	(908) 862-7570 (800) 480-bags; Fax(908) 862-9019	0%	0%	0%	1-30 days N/A No		Yes
Dispose N Save 5 Getzel Berger Blvd Monroe, NY 10950 Abraham@disposensave.com	Abraham Jeremias VP abraham@disposensave.com		(845) 781-7200 Fax(845) 781-2455	50%	0%	N/A	5 days Yes Yes		Yes
Gateway Printing & Office Supply, Inc. 315 S. Closner Edinburg, TX 78539 www.gatewayp.com	Rudy Hilpert Account Manager rudolf@gatewayp.com		(956) 383-3861 Fax(956) 383-4674	0%- 60%	0%-60%	0%	1 - 7 days Yes Yes	Items with an (ABC) prefix require a minimum order of \$2,600, whether mixed or single items. In the event of a manufacturer price increase, Gateway reserves the right to adjust pricing accordingly and will provide a formal letter of notification.	Yes
GerMax LLC 2101 N. 10th Street Ste D Hidalgo, TX 78557 mfernandez@germax.us	Maximiliano Fernandez Owner mfernandez@germax.us		(956) 369-4636	5%	5%	0%	5 - 10 days Yes Yes		Yes
Gulf Coast Paper Co. Inc. 635 Billy Mitchell Blvd Brownsville, TX 78521 Gulfcoastpaper.com	Ron Delion Sales Rep. ron.deleon@imperialdad.com		(956) 638-6386 Fax(956) 541-2018	30% to 50%	30% to 50%	30% to 50%	7 -10 days Yes Yes		Yes
Maxari 3040 Post Oak Blvd, St Houston, TX 77056 www.maxari.us	Raya Guruswamy CEO info@maxari.us		(713) 715 8986	2%	2%	2%	7-10 days Yes Yes		Yes
McKesson Medical-Surgical Government Solutions LLC 9954 Mayland Dr Suite 5176 Henrico, VA http://www.mckesson.com	Customer Service Government.CustomerService@Mc Kesson.com		(833) 343-2700 Fax(800) 944-6667	30%	30%	N/A	1-3 or 2-4 weeks Yes No	Additional fees may apply for air freight, same-day or after-hours delivery, expedited orders (based on availability), cold chain, hazmat, and drop-ship services. Please see MMSG's Cover Letter and Exhibits for detailed exceptions and clarifications.	Yes
ODP Business Solutions, LLC 6600 N Military Trl Boca Raton, FL 33496 www.odpbusiness.com	William Miller Sr. Business Development Manager William.Miller@odpbusiness.com		(888) 263-9586 (512-768-4605 Fax:(888) 813-7272	Deviations	N/A	Deviations	3-5 days No Yes	Shipping per Omnia Partners Region 4 ESC Janitorial Supplies Master Agreement #R211302. ODP Business Solutions, LLC's response is contingent upon La Joya ISD's acceptance of the pricing, discounts, and terms and conditions outlined in the OMNIA Partners Region 4 ESC Janitorial Supplies Master Agreement #R211302. These terms and conditions are the sole terms applicable to this bid.	Yes
Pollock Orora 1 Pollock Place Grand Prairie, TX 75050 www.pollock.com	EdGov Department, pollock.edgovsupport@veritiv.com, 855-239-5158		(855) 239-5158	10%-35%	10%-35%	0%	5-7 days or 14-21 days No No	Customer will be responsible for freight charges that are not included in the sell price, please reach out prior to placing a purchase order. Please see deviations page attached.	Yes
Pyramid School Products 6510 N. 54th St. Tampa, FL www.pyramidsp.com	orders@pyramidsp.com Mandy Furlong Order Supervisor		(800) 792-2644 ext 248	0%	0%	0%	N/A N/A N/A		Yes
Quill Corporation 300 Tri-State International Drive Suite 300 Lincolnshire, IL 60069 www.quill.com	Abbie Bemoras Sales Account Manager abbie.bemoras@quill.com	25-38915	(800) 634-4809 (800) 789-2016	10%	10%	10%	1-2 days Yes No	Please see attached addenda for deviation details	Yes
Rlo Paper & Supply, LLC 1800 Mozelle Ave. Pharr, TX 78577	Jesus A. Sanchez, Sales Rep, jessiesriopaper@yahoo.com		(956) 782-5111 Fax(956) 785-5127	10%-20%	10%-20%	10%-20%	10-15 days Yes Yes		Yes

Safeway Supply, Inc. 10841 Hillpoint Drive San Antonio, TX 78217 www.safewayssupply.com	<a href="mailto: bids@safewayssupply.com">bids@safewayssupply.com</a>		(210) 898- 9500 Fax(210) 496-1407	20%	20%	20%	10-15 days Yes N/A	Minimum \$2,500 prepay	Yes
School Health Corporation 5600 Apollo Drive Rolling Meadows, IL www.schoolhealth.com	Order Entry <a href="mailto: orders@schoolhealth.com">orders@schoolhealth.com</a>	QUO000053586	(866) 323-5465 (800) 235-1305	12%	12%	0%	4-6 days Yes N/A	Free shipping on orders over \$125; \$12.95 shipping fee for orders under \$125.	Yes
School Specialty Inc. W6316 Design Drive Greenville, WI 54942 www.schoolspecialty.com	<a href="mailto: orders@schoolspecialty.com">orders@schoolspecialty.com</a>	Q-574668	(888) 388-3224	35%	14%	0%	7-30 days No No	Prefix 5: \$11.95 min or 20% of NET; Prefix 9: \$11.95 min or free over \$69; Prefix L, H, and N may incur extra charges. Some catalog items are marked as "Net Price" (prefix "N" or "LN") and are not eligible for discounts. Items labeled "no other discounts apply" or customized products are also excluded.	Yes
Smith Supply Co. LLC 5202 Midway Dr Temple, TX 76502 www.smithsupply.com	Paul Vera, Salesman <a href="mailto: pvera@smithsupply.com">pvera@smithsupply.com</a>		(254) 773-3592	20%	20%	20%	14 days Yes N/A		Yes
TASKI, Diversey, Solenis 3115 Frenchmens Rd. Toledo, OH <a href="mailto: escherdt@solenis.com">escherdt@solenis.com</a>	<a href="mailto: nataski.cs@solenis.com">nataski.cs@solenis.com</a>		(800) 827-5487	0%	0%	0%	14 days N/A Yes		Yes
Unipak Corp. POB 332 West Long Branch, NJ 07764 <a href="mailto: customercare@unipakcorp.net">customercare@unipakcorp.net</a>	Brian Marcus President <a href="mailto: orders@unipakcorp.net">orders@unipakcorp.net</a>		(888) 808-5120 Fax(718) 677-9371	21%	0%	0%	1-10 days Yes N/A		Yes
Valley Grocer 6101 South 23rd unit R12 McAllen, TX 78503	Mario Gonzalez Director <a href="mailto: mario@valleygrocers.com">mario@valleygrocers.com</a>		(956) 542-3576	0%	0%	0%	10 days N/A No		Yes
Yanitor Paper and Supplies, LLC 5420 N. Athol St. Pharr, TX 78577 www.yanitor.us	Tere Ocana Administrative Assistant		(956) 223-4710 Fax(956) 223-4811	0%	0%	0%	3 to 5 days N/A N/A		Yes



**La Joya Independent School District  
Custodial Supplies, Equipment & Services Bid #2025-73  
Evaluation Matrix for Federally Funded Procurement**

Supplier	Rank	Score											
			Purchase Price	Reputation	Quality	Meet District's Needs	HUB Impact	Total Cost of Ownership	Environmentally Sensitive	Delivery Requirements	District Community Involvement	Litigation	Other
		<b>100</b>	35.00	5.00	10.00	13.00	0.00	7.00	2.00	7.00	3.00	6.00	12.00
Gulf Coast Paper Co. Inc.	1	92.67	35.00	5.00	10.00	9.67	No	6.33	2.00	6.33	1.67	6.00	10.67
Smith Supply Co. LLC	2	92.67	35.00	4.67	9.33	11.33	Yes	5.67	2.00	6.33	1.67	6.00	10.67
Rio Paper & Supply, LLC	3	92.33	35.00	5.00	8.33	11.33	Yes	6.33	1.00	7.00	1.67	6.00	10.67
<b>PYRAMID SCHOOL PRODUCTS</b>	4	86.67	35.00	4.33	8.33	9.67	Yes	5.67	1.00	5.67	1.67	6.00	9.33
Pollock Orora	5	85.67	35.00	4.33	8.33	9.67	No	5.00	2.00	5.67	1.67	6.00	8.00
Gateway Printing & Office Supply, Inc.	6	83.67	35.00	4.33	8.33	8.00	No	5.67	1.33	5.67	1.33	6.00	8.00
School Specialty Inc.	7	81.67	35.00	3.67	6.67	8.00	No	5.00	1.67	5.67	2.00	6.00	8.00
Staples Contract & Commercial	8	81.33	35.00	4.00	6.67	8.00	No	5.00	1.67	5.00	2.00	6.00	8.00
Ace Mart Restaurant Supply	9	81.00	35.00	3.67	6.67	9.67	No	5.00	1.00	5.00	1.00	6.00	8.00
Unipak Corp.	10	81.00	35.00	4.33	7.67	8.00	No	5.00	1.00	5.00	1.00	6.00	8.00
Maxari	11	80.33	35.00	4.00	6.67	8.00	Yes	5.00	1.67	5.00	1.00	6.00	8.00
ODP Business Solutions, LLC	12	80.00	35.00	3.67	6.67	8.00	No	5.00	1.33	5.00	1.33	6.00	8.00
<b>CENTRAL POLY-BAG CORP.</b>	13	79.67	35.00	3.67	6.67	8.00	Yes	5.00	1.33	5.00	1.00	6.00	8.00
GerMax LLC	14	79.67	35.00	3.67	6.67	8.00	No	5.00	1.33	5.00	1.00	6.00	8.00
McKesson Medical-Surgical Government Solutions LLC	15	79.67	35.00	3.67	6.67	8.00	No	5.00	1.33	5.00	1.00	6.00	8.00
<b>QUILL CORPORATION</b>	16	79.67	35.00	3.67	6.67	8.00	No	5.00	1.33	5.00	1.00	6.00	8.00
Dispose N Save	17	79.33	35.00	3.67	6.67	8.00	Yes	5.00	1.00	5.00	1.00	6.00	8.00
<b>YANITOR PAPER AND SUPPLIES, LLC</b>	18	79.33	35.00	3.67	6.67	8.00	Yes	5.00	1.00	5.00	1.00	6.00	8.00
Safeway Supply, Inc.	19	79.00	35.00	3.67	6.67	8.00	Yes	5.00	0.67	5.00	1.00	6.00	8.00
School Health Corporation	20	79.00	35.00	3.67	6.67	8.00	No	5.00	0.67	5.00	1.00	6.00	8.00
valley Grocer	21	79.00	35.00	3.67	6.67	8.00	Yes	5.00	1.00	5.00	0.67	6.00	8.00
<b>TASKI, Diversey, Solenis</b>	22	78.00	35.00	3.67	6.67	8.00	No	5.00	1.00	5.00	1.00	6.00	6.67

Evaluation Committee:

Ludivina Szymoniak - Custodial

Andres Montes - Custodial

Romel Castro - Pupil Attendance/Records Retention



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** August 13, 2025

**District Priority:** Priority 2 - Trust & Transparency

**Agenda Category:** Action Item

**Item Title:** Approval of La Joya ISD District-Wide Scoreboard & Video Display Systems CSP #2026-18

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**BACKGROUND:**

La Joya Independent School District issued a Competitive Sealed Proposal (CSP) seeking qualified vendors to furnish, deliver, and install a complete turn-key solution consisting of one (1) outdoor LED video display board and scoreboard system with an integrated sound system for the District’s football stadium, and three (3) indoor LED video display board and scoreboard systems for the gymnasium at each comprehensive high school. The systems are required to meet the District’s operational, performance, and structural specifications as outlined in the solicitation.

**RATIONALE:**

The installation of new LED video display board and scoreboard systems at the District’s football stadium and each comprehensive high school gymnasium will enhance the overall game-day and event experience, improve visibility for spectators, and provide expanded multimedia capabilities. These systems will also support student programs, academic initiatives, and community events, aligning with the District’s goals for athletic excellence and strengthened community engagement.

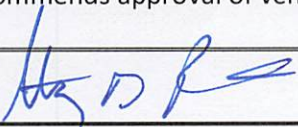
**BUDGET:**

<b>Cost</b>	<b>Funding Source</b>	<b>Vendor</b>
\$1,998,849.55	199-81-6629-00-960-6-99-000	Nevco Sports, LLC Greenville, TX
<b>Purchasing Mechanism</b>	<b>Additional Documentation</b>	
CSP #2026-18	Tabsheet, Evaluation Matrix, Agreement	

**RECOMMENDATION:**

Administration recommends approval of vendor as denoted on the attached tabsheet providing the best value to the District.

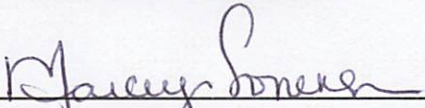
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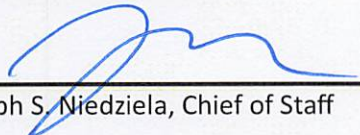
Initiated by:   
S.B. Pierson, Chief of Operations & Infrastructure

**Approved for Submission  
to the Board of Education:**

Reviewed by: Click or tap here to enter text.

BF&AS  
Reviewed by:   
Mirgitt Crespo, Chief of Business, Finance & Administrative Services

  
Dr. Marcey Sorensen  
Superintendent of Schools

Executive Cabinet  
Review by:   
Joseph S. Niedziela, Chief of Staff

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La Joya Independent School District  
La Joya ISD District-Wide Scoreboard & Video Display Systems CSP #2026-18 Tabsheet

Line #	Description	QTY	UOM	Nevco Sports LLC Greenville, TX		Formetco, LLC Duluth, GA		ACE Sports Little Rock, AR		Daktronics, Inc Brookings, SD	
				Total Price	1,998,849.55	Total Price	2,077,371.09	Total Price	1,859,303.21	Total Price	3,795,395.000000
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	Stadium System (Option A – Greater Value) Design and installation of one (1) complete outdoor LED video display board & scoreboard system with integrated sound system, play clocks relocated to meet UIL standards, removal of the existing south-side scoreboard, electrical/structural work, training, testing, warranty, and service support. (Upload itemized breakdown of all equipment, supplies, and services on company letterhead in the “Response Attachments” section of this bid. Refer to the Special Terms and Conditions in the “Attachments” section of the CSP for further details.) Disclaimer on Specifications: These specifications set minimum standards. Alternatives of equal or higher quality will be considered if approved by the District.	1	EA	\$1,674,894.00	\$1,674,894.00	\$1,711,704.36	\$1,711,704.36	\$1,291,796.00	\$1,291,796.00	\$2,789,201.00	\$2,789,201.00
2	Stadium System (Option B – Cost Savings) Same scope as Stadium System Option A, configured as a cost-efficient alternative while meeting all minimum requirements. (Upload itemized breakdown of all equipment, supplies, and services on company letterhead in the “Response Attachments” section of this bid. Refer to the Special Terms and Conditions in the “Attachments” section of the CSP for further details.) Disclaimer on Specifications: These specifications set minimum standards. Alternatives of equal or higher quality will be considered if approved by the District.	1	EA	\$1,389,764.00	\$1,389,764.00	\$1,059,412.97	\$1,059,412.97	\$1,165,504.92	\$1,165,504.92	\$1,707,362.00	\$1,707,362.00
3	High School Gymnasium System (Option A – Greater Value) Design and installation of one (1) complete indoor LED video display board & scoreboard system for a comprehensive high school gymnasium, including electrical/structural work, training, testing, warranty, and service support. (Upload itemized breakdown of all equipment, supplies, and services on company letterhead in the “Response Attachments” section of this bid. Refer to the Special Terms and Conditions in the “Attachments” section of the CSP for further details.) Disclaimer on Specifications: These specifications set minimum standards. Alternatives of equal or higher quality will be considered if approved by the District.	3	EA	\$107,985.18	\$323,955.55	\$121,888.91	\$365,666.73	\$189,169.07	\$567,507.21	\$335,398.00	\$1,006,194.00
4	High School Gymnasium System (Option B – Cost Savings) Same scope as Gymnasium System Option A, configured as a cost-efficient alternative while meeting all minimum requirements. (Upload itemized breakdown of all equipment, supplies, and services on company letterhead in the “Response Attachments” section of this bid. Refer to the Special Terms and Conditions in the “Attachments” section of the CSP for further details.) Disclaimer on Specifications: These specifications set minimum standards. Alternatives of equal or higher quality will be considered if approved by the District.	3	EA	No Bid		\$108,828.75	\$326,486.25	\$147,532.40	\$442,597.20	\$170,265.00	\$510,795.00
<b>Recommendation:</b>				<b>Recommended</b>							



**La Joya Independent School District**  
**La Joya ISD District-Wide Scoreboard & Video Display Systems CSP #2026-18**  
**Evaluation Matrix for Facilities Construction**

Supplier	Rank	Score	Purchase Price	Reputation	Quality	Meet District's Needs	HUB Impact	Total Cost of Ownership	K through 12 Construction Experience	Litigation
		100	20.00	10.00	25.00	25.00	0.00	2.00	10.00	8.00
<b>Nevco Sports LLC</b>	1	96.33	20.00	10.00	23.33	23.67	No	2.00	9.33	8.00
<b>ACE Sports</b>	2	87.18	19.18	8.33	20.83	21.00	No	1.67	8.17	8.00
<b>Formetco, LLC</b>	3	78.33	17.16	7.33	18.33	17.83	No	1.50	8.17	8.00
<b>Daktronics, Inc</b>	4	76.06	9.39	8.83	21.67	18.00	No	0.67	9.50	8.00

Evaluation Committee:

- Blanca Cantú - Public Relations & Communications
- Reynaldo Cedillo - Operations & Campus Maintenance
- Roy Flores - Athletics
- Haissam Mayasi - Chief Technology Officer
- José Peña - Athletics
- S.B. Pierson - Chief of Operations and Infrastructure

 **AIA<sup>®</sup> Document A101<sup>®</sup> – 2017****Standard Form of Agreement Between Owner and Contractor where the basis of payment is a Stipulated Sum**

**AGREEMENT** made as of the sixteenth day of October in the year 2025  
(In words, indicate day, month and year.)

**BETWEEN** the Owner:  
(Name, legal status, address and other information)

Dr. Marcey Sorensen  
Superintendent of Schools  
La Joya Independent School District  
200 W. Expressway 83  
La Joya, Texas 78560  
956-323-2000

and the Contractor:  
(Name, legal status, address and other information)

Nevco Sports LLC  
Contact: Troy Burns  
Address: 301 E. Harris, Greenville, TX 62246  
Phone: (800)851-4040

for the following Project:  
(Name, location and detailed description)

La Joya ISD District-Wide Scoreboard & Video Display Systems  
201 C. North Stadium Dr.  
La Joya, Texas 78560  
956-323-2031

The Architect:  
(Name, legal status, address and other information)

N/A

The Owner and Contractor agree as follows.

**ADDITIONS AND DELETIONS:**

The author of this document may have revised the text of the original AIA standard form. An *Additions and Deletions Report* that notes revisions to the standard form text is available from the author and should be reviewed. A vertical line in the left margin of this document indicates where the author has added to or deleted from the original AIA text.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

The parties should complete A101<sup>®</sup>-2017, Exhibit A, Insurance and Bonds, contemporaneously with this Agreement. AIA Document A201<sup>®</sup>-2017, General Conditions of the Contract for Construction, is adopted in this document by reference. Do not use with other general conditions unless this document is modified.

## TABLE OF ARTICLES

- 1 THE CONTRACT DOCUMENTS
- 2 THE WORK OF THIS CONTRACT
- 3 DATE OF COMMENCEMENT AND SUBSTANTIAL COMPLETION
- 4 CONTRACT SUM
- 5 PAYMENTS
- 6 DISPUTE RESOLUTION
- 7 TERMINATION OR SUSPENSION
- 8 MISCELLANEOUS PROVISIONS
- 9 ENUMERATION OF CONTRACT DOCUMENTS

## EXHIBIT A INSURANCE AND BONDS

### ARTICLE 1 THE CONTRACT DOCUMENTS

The Contract Documents consist of this Agreement, Conditions of the Contract (General, Supplementary, and other Conditions), Drawings, Specifications, Addenda issued prior to execution of this Agreement, other documents listed in this Agreement, and Modifications issued after execution of this Agreement, all of which form the Contract, and are as fully a part of the Contract as if attached to this Agreement or repeated herein. The Contract represents the entire and integrated agreement between the parties hereto and supersedes prior negotiations, representations, or agreements, either written or oral. An enumeration of the Contract Documents, other than a Modification, appears in Article 9.

### ARTICLE 2 THE WORK OF THIS CONTRACT

The Contractor shall fully execute the Work described in the Contract Documents, except as specifically indicated in the Contract Documents to be the responsibility of others.

### ARTICLE 3 DATE OF COMMENCEMENT AND SUBSTANTIAL COMPLETION

§ 3.1 The date of commencement of the Work shall be:

*(Check one of the following boxes.)*

- The date of this Agreement.
- A date set forth in a notice to proceed issued by the Owner.
- Established as follows:  
*(Insert a date or a means to determine the date of commencement of the Work.)*

If a date of commencement of the Work is not selected, then the date of commencement shall be the date of this Agreement.

§ 3.2 The Contract Time shall be measured from the date of commencement of the Work.

#### § 3.3 Substantial Completion

§ 3.3.1 Subject to adjustments of the Contract Time as provided in the Contract Documents, the Contractor shall achieve Substantial Completion of the entire Work:

*(Check one of the following boxes and complete the necessary information.)*

[ ] Not later than ( ) calendar days from the date of commencement of the Work.

[ X ] By the following date: From 12-14 weeks from the Purchase Order contract and signed design proof

§ 3.3.2 Subject to adjustments of the Contract Time as provided in the Contract Documents, if portions of the Work are to be completed prior to Substantial Completion of the entire Work, the Contractor shall achieve Substantial Completion of such portions by the following dates:

Portion of Work	Substantial Completion Date
La Joya ISD District-Wide Scoreboard & Video Display Systems	From 12-14 weeks from the Purchase Order contract and signed design proof

§ 3.3.3 If the Contractor fails to achieve Substantial Completion as provided in this Section 3.3, liquidated damages, if any, shall be assessed as set forth in Section 4.5.

#### ARTICLE 4 CONTRACT SUM

§ 4.1 The Owner shall pay the Contractor the Contract Sum in current funds for the Contractor's performance of the Contract. The Contract Sum shall be one million nine hundred ninety eight thousand eight hundred forty-nine dollars and 55 cents (\$1,998,849.55), subject to additions and deductions as provided in the Contract Documents.

#### § 4.2 Alternates

§ 4.2.1 Alternates, if any, included in the Contract Sum:

Item	Price
N/A	

§ 4.2.2 Subject to the conditions noted below, the following alternates may be accepted by the Owner following execution of this Agreement. Upon acceptance, the Owner shall issue a Modification to this Agreement. *(Insert below each alternate and the conditions that must be met for the Owner to accept the alternate.)*

Item	Price	Conditions for Acceptance
N/A		

§ 4.3 Allowances, if any, included in the Contract Sum: *(Identify each allowance.)*

Item	Price
N/A	

#### § 4.4 Unit prices, if any:

*(Identify the item and state the unit price and quantity limitations, if any, to which the unit price will be applicable.)*

Item	Units and Limitations	Price per Unit (\$0.00)
N/A		

#### § 4.5 Liquidated damages, if any:

*(Insert terms and conditions for liquidated damages, if any.)*

Refer to Addendum No. 1 Between Owner and Contractor attached hereto

#### § 4.6 Other:

*(Insert provisions for bonus or other incentives, if any, that might result in a change to the Contract Sum.)*

Refer to Addendum No. 1 Between Owner and Contractor attached hereto

## **ARTICLE 5 PAYMENTS**

### **§ 5.1 Progress Payments**

**§ 5.1.1** Based upon Applications for Payment submitted to the Architect by the Contractor and Certificates for Payment issued by the Architect, the Owner shall make progress payments on account of the Contract Sum to the Contractor as provided below and elsewhere in the Contract Documents.

**§ 5.1.2** The period covered by each Application for Payment shall be one calendar month ending on the last day of the month, or as follows:

N/A

**§ 5.1.3** Provided that an Application for Payment is received by the Architect not later than the 14 day of a month, the Owner shall payment of the amount certified to the Contractor not later than the 14 day of the following month. If an Application for Payment is received by the Architect after the application date fixed above, payment of the amount certified shall be made by the Owner not later than thirty (30) days after the Architect receives the Application for Payment.

*(Federal, state or local laws may require payment within a certain period of time.)*

**§ 5.1.4** Each Application for Payment shall be based on the most recent schedule of values submitted by the Contractor in accordance with the Contract Documents. The schedule of values shall allocate the entire Contract Sum among the various portions of the Work. The schedule of values shall be prepared in such form, and supported by such data to substantiate its accuracy, as the Architect may require. This schedule of values shall be used as a basis for reviewing the Contractor's Applications for Payment.

**§ 5.1.5** Applications for Payment shall show the percentage of completion of each portion of the Work as of the end of the period covered by the Application for Payment.

**§ 5.1.6** In accordance with AIA Document A201™–2017, General Conditions of the Contract for Construction, and subject to other provisions of the Contract Documents, the amount of each progress payment shall be computed as follows:

**§ 5.1.6.1** The amount of each progress payment shall first include:

- .1 That portion of the Contract Sum properly allocable to completed Work;
- .2 That portion of the Contract Sum properly allocable to materials and equipment delivered and suitably stored at the site for subsequent incorporation in the completed construction, or, if approved in advance by the Owner, suitably stored off the site at a location agreed upon in writing; and
- .3 That portion of Construction Change Directives that the Architect determines, in the Architect's professional judgment, to be reasonably justified.

**§ 5.1.6.2** The amount of each progress payment shall then be reduced by:

- .1 The aggregate of any amounts previously paid by the Owner;
- .2 The amount, if any, for Work that remains uncorrected and for which the Architect has previously withheld a Certificate for Payment as provided in Article 9 of AIA Document A201–2017;
- .3 Any amount for which the Contractor does not intend to pay a Subcontractor or material supplier, unless the Work has been performed by others the Contractor intends to pay;
- .4 For Work performed or defects discovered since the last payment application, any amount for which the Architect may withhold payment, or nullify a Certificate of Payment in whole or in part, as provided in Article 9 of AIA Document A201–2017; and
- .5 Retainage withheld pursuant to Section 5.1.7.

### **§ 5.1.7 Retainage**

**§ 5.1.7.1** For each progress payment made prior to Substantial Completion of the Work, the Owner may withhold the following amount, as retainage, from the payment otherwise due:

*(Insert a percentage or amount to be withheld as retainage from each Application for Payment. The amount of retainage may be limited by governing law.)*

\$181,730.00

§ 5.1.7.1.1 The following items are not subject to retainage:  
(Insert any items not subject to the withholding of retainage, such as general conditions, insurance, etc.)

N/A

§ 5.1.7.2 Reduction or limitation of retainage, if any, shall be as follows:  
(If the retainage established in Section 5.1.7.1 is to be modified prior to Substantial Completion of the entire Work, including modifications for Substantial Completion of portions of the Work as provided in Section 3.3.2, insert provisions for such modifications.)

N/A

§ 5.1.7.3 Except as set forth in this Section 5.1.7.3, upon Substantial Completion of the Work, the Contractor may submit an Application for Payment that includes the retainage withheld from prior Applications for Payment pursuant to this Section 5.1.7. The Application for Payment submitted at Substantial Completion shall not include retainage as follows:  
(Insert any other conditions for release of retainage upon Substantial Completion.)

N/A

§ 5.1.8 If final completion of the Work is materially delayed through no fault of the Contractor, the Owner shall pay the Contractor any additional amounts in accordance with Article 9 of AIA Document A201–2017.

§ 5.1.9 Except with the Owner's prior approval, the Contractor shall not make advance payments to suppliers for materials or equipment which have not been delivered and stored at the site.

## § 5.2 Final Payment

§ 5.2.1 Final payment, constituting the entire unpaid balance of the Contract Sum, shall be made by the Owner to the Contractor when

- .1 the Contractor has fully performed the Contract except for the Contractor's responsibility to correct Work as provided in Article 12 of AIA Document A201–2017, and to satisfy other requirements, if any, which extend beyond final payment; and
- .2 a final Certificate for Payment has been issued by the Architect.

§ 5.2.2 The Owner's final payment to the Contractor shall be made no later than 30 days after the issuance of the Architect's final Certificate for Payment, or as follows:

N/A

## § 5.3 Interest

Payments due and unpaid under the Contract shall bear interest from the date payment is due at the rate stated below, or in the absence thereof, at the legal rate prevailing from time to time at the place where the Project is located.

(Insert rate of interest agreed upon, if any.)

Zero % 0%

## ARTICLE 6 DISPUTE RESOLUTION

### § 6.1 Initial Decision Maker

The Architect will serve as the Initial Decision Maker pursuant to Article 15 of AIA Document A201–2017, unless the parties appoint below another individual, not a party to this Agreement, to serve as the Initial Decision Maker.

(If the parties mutually agree, insert the name, address and other contact information of the Initial Decision Maker, if other than the Architect.)

N/A

**§ 6.2 Binding Dispute Resolution**

For any Claim subject to, but not resolved by, mediation pursuant to Article 15 of AIA Document A201–2017, the method of binding dispute resolution shall be as follows:

*(Check the appropriate box.)*

- Arbitration pursuant to Section 15.4 of AIA Document A201–2017
- Litigation in a court of competent jurisdiction
- Other *(Specify)*

Refer to Addendum No.1 Between Owner and Contractor Agreement attached hereto

If the Owner and Contractor do not select a method of binding dispute resolution, or do not subsequently agree in writing to a binding dispute resolution method other than litigation, Claims will be resolved by litigation in a court of competent jurisdiction.

**ARTICLE 7 TERMINATION OR SUSPENSION**

**§ 7.1** The Contract may be terminated by the Owner or the Contractor as provided in Article 14 of AIA Document A201–2017.

**§ 7.1.1** If the Contract is terminated for the Owner’s convenience in accordance with Article 14 of AIA Document A201–2017, then the Owner shall pay the Contractor a termination fee as follows:

*(Insert the amount of, or method for determining, the fee, if any, payable to the Contractor following a termination for the Owner’s convenience.)*

To be determined if any

**§ 7.2** The Work may be suspended by the Owner as provided in Article 14 of AIA Document A201–2017.

**ARTICLE 8 MISCELLANEOUS PROVISIONS**

**§ 8.1** Where reference is made in this Agreement to a provision of AIA Document A201–2017 or another Contract Document, the reference refers to that provision as amended or supplemented by other provisions of the Contract Documents.

**§ 8.2** The Owner’s representative:  
*(Name, address, email address, and other information)*

Dr. Marcey Sorensen  
Superintendent of Schools  
La Joya Independent School District  
200 W. Expressway 83  
La Joya, Texas 78560  
956-323-2000

**§ 8.3** The Contractor’s representative:  
*(Name, address, email address, and other information)*

Nevco Sports LLC  
Contact: Troy Burns  
Address: 301 E. Harris, Greenville, TX 62246  
Phone: (800)851-4040

**§ 8.4** Neither the Owner’s nor the Contractor’s representative shall be changed without ten days’ prior notice to the other party.

**§ 8.5 Insurance and Bonds**

**§ 8.5.1** The Owner and the Contractor shall purchase and maintain insurance as set forth in AIA Document A101™-2017, Standard Form of Agreement Between Owner and Contractor where the basis of payment is a Stipulated Sum, Exhibit A, Insurance and Bonds, and elsewhere in the Contract Documents.

**§ 8.5.2** The Contractor shall provide bonds as set forth in AIA Document A101™-2017 Exhibit A, and elsewhere in the Contract Documents.

**§ 8.6** Notice in electronic format, pursuant to Article 1 of AIA Document A201-2017, may be given in accordance with a building information modeling exhibit, if completed, or as otherwise set forth below: *(If other than in accordance with a building information modeling exhibit, insert requirements for delivering notice in electronic format such as name, title, and email address of the recipient and whether and how the system will be required to generate a read receipt for the transmission.)*

N/A

**§ 8.7 Other provisions:**

Refer to any applicable provisions as noted in Addendum No. 1 Between Owner and Contractor Agreement attached hereto

**ARTICLE 9 ENUMERATION OF CONTRACT DOCUMENTS**

**§ 9.1** This Agreement is comprised of the following documents:

- .1 AIA Document A101™-2017, Standard Form of Agreement Between Owner and Contractor
- .2 AIA Document A101™-2017, Exhibit A, Insurance and Bonds
- .3 AIA Document A201™-2017, General Conditions of the Contract for Construction
- .4 Building information modeling exhibit, dated as indicated below:  
*(Insert the date of the building information modeling exhibit incorporated into this Agreement.)*

**.5 Drawings**

Number	Title	Date
--------	-------	------

**.6 Specifications**

Section	Title	Date	Pages
---------	-------	------	-------

**.7 Addenda, if any:**

Number	Date	Pages
Refer to Addendum No.1 Between Owner and Contractor Agreement	October 16, 2025	6

Portions of Addenda relating to bidding or proposal requirements are not part of the Contract Documents unless the bidding or proposal requirements are also enumerated in this Article 9.

**.8 Other Exhibits:**

*(Check all boxes that apply and include appropriate information identifying the exhibit where required.)*

- AIA Document E204™-2017, Sustainable Projects Exhibit, dated as indicated below:  
*(Insert the date of the E204-2017 incorporated into this Agreement.)*

[ ] The Sustainability Plan:

Title	Date	Pages
-------	------	-------

[ ] Supplementary and other Conditions of the Contract:

Document	Title	Date	Pages
Exhibit A	Refer to Addendum No.1 Between Owner and Contractor Agreement	October 16, 2025	6

.9 Other documents, if any, listed below:

*(List here any additional documents that are intended to form part of the Contract Documents. AIA Document A201™-2017 provides that the advertisement or invitation to bid, Instructions to Bidders, sample forms, the Contractor's bid or proposal, portions of Addenda relating to bidding or proposal requirements, and other information furnished by the Owner in anticipation of receiving bids or proposals, are not part of the Contract Documents unless enumerated in this Agreement. Any such documents should be listed here only if intended to be part of the Contract Documents.)*

Scope of Work Proposal

Addendum No.1 Between Owner and Contractor Agreement

This Agreement entered into as of the day and year first written above.

\_\_\_\_\_  
OWNER (Signature)

\_\_\_\_\_  
CONTRACTOR (Signature)

\_\_\_\_\_  
(Printed name and title)

\_\_\_\_\_  
(Printed name and title)

# Additions and Deletions Report for AIA® Document A101® – 2017

This Additions and Deletions Report, as defined on page 1 of the associated document, reproduces below all text the author has added to the standard form AIA document in order to complete it, as well as any text the author may have added to or deleted from the original AIA text. Added text is shown underlined. Deleted text is indicated with a horizontal line through the original AIA text.

Note: This Additions and Deletions Report is provided for information purposes only and is not incorporated into or constitute any part of the associated AIA document. This Additions and Deletions Report and its associated document were generated simultaneously by AIA software at 15:07:34 CDT on 10/16/2025.

## Changes to original AIA text

### PAGE 3

[  ] By the following date: From 12-14 weeks from the Purchase Order contract and signed design proof

§ 4.1 The Owner shall pay the Contractor the Contract Sum in current funds for the Contractor's performance of the Contract. The Contract Sum shall be ~~(\$ one million nine hundred ninety eight thousand eight hundred forty-nine dollars and 55 cents~~ \$1,998,849.55 ), subject to additions and deductions as provided in the Contract Documents.

### PAGE 4

§ 5.1.3 Provided that an Application for Payment is received by the Architect not later than the 14 day of a month, the Owner shall ~~make~~ payment of the amount certified to the Contractor not later than the 14 day of the ~~following~~ month. If an Application for Payment is received by the Architect after the application date fixed above, payment of the amount certified shall be made by the Owner not later than thirty ( 30 ) days after the Architect receives the Application for Payment.

### PAGE 7

Number	Date	Pages
<u>Refer to Addendum No.1 Between Owner and Contractor Agreement</u>	<u>October 16, 2025</u>	<u>6</u>

### PAGE 8

Document	Title	Date	Pages
<u>Exhibit A</u>	<u>Refer to Addendum No.1 Between Owner and Contractor Agreement</u>	<u>October 16, 2025</u>	<u>6</u>

## Variable Information

### PAGE 1

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User Notes:

(68f1501cfd220383f07bfbfa)

AGREEMENT made as of the sixteenth day of October in the year 2025

Dr. Marcey Sorensen

Superintendent of Schools

La Joya Independent School District

200 W. Expressway 83

La Joya, Texas 78560

956-323-2000

Nevco Sports LLC

Contact: Troy Burns

Address: 301 E. Harris, Greenville, TX 62246

Phone: (800)851-4040

La Joya ISD District-Wide Scoreboard & Video Display Systems

201 C. North Stadium Dr.

La Joya, Texas 78560

956-323-2031

N/A

**PAGE 2**

[  ] A date set forth in a notice to proceed issued by the Owner.

**PAGE 3**

[  ] By the following date: From 12-14 weeks from the Purchase Order contract and signed design proof

**Portion of Work**

La Joya ISD District-Wide  
Scoreboard & Video Display  
Systems

**Substantial Completion Date**

From 12-14 weeks from the Purchase Order  
contract and signed design proof

§ 4.1 The Owner shall pay the Contractor the Contract Sum in current funds for the Contractor's performance of the Contract. The Contract Sum shall be ~~(\$ one million nine hundred ninety eight thousand eight hundred forty-nine dollars and 55 cents \$1,998,849.55~~ ), subject to additions and deductions as provided in the Contract Documents.

Item  
N/A

Price

Item	Price	Conditions for Acceptance
<u>N/A</u>		
Item	Price	
<u>N/A</u>		
Item	Units and Limitations	Price per Unit (\$0.00)
<u>N/A</u>		

Refer to Addendum No. 1 Between Owner and Contractor attached hereto

**PAGE 4**

Refer to Addendum No. 1 Between Owner and Contractor attached hereto

N/A

§ 5.1.3 Provided that an Application for Payment is received by the Architect not later than the 14 day of a month, the Owner shall ~~make~~ payment of the amount certified to the Contractor not later than the 14 day of the following month. If an Application for Payment is received by the Architect after the application date fixed above, payment of the amount certified shall be made by the Owner not later than thirty (30) days after the Architect receives the Application for Payment.

**PAGE 5**

\$181,730.00

N/A

N/A

N/A

N/A

Zero % 0%

**PAGE 6**

N/A

[  ] Other (*Specify*)

Refer to Addendum No.1 Between Owner and Contractor Agreement attached hereto

To be determined if any

Dr. Marcey Sorensen

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Address: 301 E. Harris, Greenville, TX 62246

**PAGE 7**

Phone: (800)851-4040

N/A

Refer to any applicable provisions as noted in Addendum No. 1 Between Owner and Contractor Agreement attached hereto

<b>Number</b>	<b>Date</b>	<b>Pages</b>
<u>Refer to Addendum No.1 Between Owner and Contractor Agreement</u>	<u>October 16, 2025</u>	<u>6</u>

**PAGE 8**

<b>Document</b>	<b>Title</b>	<b>Date</b>	<b>Pages</b>
<u>Exhibit A</u>	<u>Refer to Addendum No.1 Between Owner and Contractor Agreement</u>	<u>October 16, 2025</u>	<u>6</u>

Scope of Work Proposal

Addendum No.1 Between Owner and Contractor Agreement

**Certification of Document's Authenticity**  
**AIA® Document D401™ – 2003**

I, , hereby certify, to the best of my knowledge, information and belief, that I created the attached final document simultaneously with its associated Additions and Deletions Report and this certification at 15:07:34 CDT on 10/16/2025 under Order No. 20240068820 from AIA Contract Documents software and that in preparing the attached final document I made no changes to the original text of AIA® Document A101™ - 2017, Standard Form of Agreement Between Owner and Contractor where the basis of payment is a Stipulated Sum, other than those additions and deletions shown in the associated Additions and Deletions Report.

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*(Signed)*

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*(Title)*

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*(Dated)*

## **ADDENDUM NO. 1**

### **BETWEEN OWNER and CONTRACTOR AGREEMENT**

The Owner-Contractor Agreement between La Joya ISD (Owner) and Nevco Sports LLC (Contractor) consisting of AIA101-2017 Document, Standard Form of Agreement Between Owner and Contractor for La Joya ISD District-Wide Scoreboard & Video Display is amended and modified as follows:

#### **ADDENDUM**

It is the intent of the parties to fully incorporate any and all provisions of the attached addendum.

#### **WEEKLY PROGRESS MEETINGS**

Contractor's representative shall meet with Owners representative on a weekly basis following the execution of this agreement. Contractor's representative shall provide written progress reports discussing relevant portions of project.

#### **JOB SAFETY**

Contractor shall ensure that every person entering onto the Job-Site must wear and OSHA approved safety vest and hard hat as well as all other mandated OSHA approved attire.

#### **ERROSION CONTROL**

Contractor must comply with any and all local, state and federal codes regarding this project as may be related to erosion control standards, as per detailed information show on Sheet C5 of the Construction Documents of this project.

#### **RELEASE OF LIENS**

Contractor shall furnish and provide to the owner, upon substantial completion of said project, the release of liens / mechanics liens, including but not limited to verification of payment, with regard to all products, services, supplies and workmanship as specified and delineated within the construction documents. The release of Liens will be considered verification of payments.

#### **RAIN DAYS**

The owner shall participate in the computation of rain days along with the contractor, engineers, and the architect. The owner reserves the right to authorize and/or approve the final computation of rain days.

## COMMUNICATION

The Contractor shall carbon copy the Owner and all its designees with any and all construction correspondence.

## RE-INSPECTIONS / RE-TESTING

The owner will not pay for any re-inspection and / or re-testing of construction materials / workmanship which were not caused by the owner.

## PAYMENT OF SUBCONTRACTORS / SUPPLIERS

If it is determined by the Owner that the Contractor fails or refuses to make seven (7) day payment to its subcontractors, suppliers and/or vendors of the construction project, or is otherwise unable to meet its debts as they mature under this contract, and thereafter Contractor fails or refuses to cure such default within 48 hours (or such longer period of time as may be granted by the Owner in its sole discretion) after receipt of written notice from Owner, then Owner, without prejudice to any other rights or remedies, shall have the right to withhold payment of a disputed amount of monies due to Contractor under this contract pending corrective or curative action to the extent required by and to the satisfaction of the Owner.

## PAY APPLICATIONS

Contractor Pay applications shall not be considered as “approved for payment” until such time as the District has issued its approval.

## SUBSTANTIAL COMPLETION / FINAL COMPLETION

The Contractor shall achieve substantial completion of the entire work no later than As stated on the Notice to Proceed.

## MEDIATION

*Article 6 of A101-2007 and Articles 15.3 and 15.4 of A201-2007 are superseded by this Addendum.*

Resolution of any dispute arising under this agreement between the Owner and Contractor shall first be attempted by submitting the dispute to non-binding mediation. The dispute shall be submitted to non-binding mediation upon the written demand of either party. The non-binding mediation shall be held in Hidalgo County, Texas at the location designated by the party demanding the mediation. The mediator shall be selected by agreement within twenty (20) calendar days from the date the demand for mediation is received by the other party. If an agreement cannot be reached on a mediator within the time period stated herein, each party shall submit the name of a mediator and the selection will be made by chance drawing. The party not making the demand for mediation shall make the blind draw from the names

submitted. Thereafter, the mediation shall be held at the selected designation within thirty (30) calendar days. The party demanding the mediation shall be responsible for payment of the mediator's fee and associated costs. Mediation of any dispute shall be a condition precedent to filing a lawsuit, except that nothing herein shall preclude a party from seeking a mandatory or prohibitive injunction, or equitable relief from any court of competent jurisdiction to enforce or maintain the status quo pending mediation of any dispute.

## GOVERNING LAW

Unless otherwise specified, this Agreement shall be governed by the law of the State of Texas. Venue of any dispute shall be in Hidalgo County Texas.

## ARBITRATION

The parties expressly agree to delete any and all provisions regarding, in any form, or rules pertaining to Arbitration.

## CLAIMS FOR CONSEQUENTIAL DAMAGES

No damages, of any nature, will be waived in any contract.

## LIMITATION OF LIABILITY/WARRANTIES

The parties expressly agree that absolutely no limitation exists for any liability or warranty.

## REIMBURSEABLE EXPENSES

Any form of reimbursable request shall first be requested in writing from administration. Any approved request shall only be valid if in writing and executed from LJISD.

## LIQUIDATED DAMAGES – TIER ONE

Should the Contractor neglect, fail or refuse to achieve a **Substantial Completion** of the Work within the Contract Time, as adjusted, the Contractor agrees to pay the Owner the amount of per diem of **\$500.00**, not as a penalty but as Liquidated Damages for every day beyond the Contract Time, as adjusted, until Substantial Completion of the Work is achieved. The Liquidated Damages amount set forth herein is agreed upon by and between the Contractor and the Owner because of the difficulty of fixing the Owner's actual damages in the event of delayed completion of the Work. The Contractor and the Owner specifically agree that said amount is a reasonable estimate of the Owner's damage in such event, and that such amount does not constitute a penalty. Liquidated Damages may be deducted from any Progress Payments, or the Final Payment due to the Contractor or from any retainage or other monies withheld from the Contractor under the Contract Documents. The Contractor shall be liable to the Owner for any Liquidated Damages exceeding any amount of the contract price then held or retained by the Owner. Notwithstanding achievement of Substantial Completion of the Work, in the event that the Contractor shall fail or refuse, for any reason, to promptly and diligently commence performance of all correction or completion items noted upon Substantial Completion and to complete the same within a reasonable time, the Contractor shall be liable to the Owner for the per diem Liquidated Damages set forth herein from

the date that such items should have been corrected or completed until the date that all such items are actually corrected or completed. In the event that the Contractor shall fail or refuse to correct or complete items of the Work noted upon Substantial Completion and the Owner elects to exercise its right to cause completion or correction of such items, the Owner's assessment of Liquidated Damages pursuant to the foregoing shall be in addition, and not in lieu of, the Owner's right to charge Contractor with the cost of completing or correcting such items of the Work. The Contractor and the Owner acknowledge and agree that the provisions of this Article are reasonable under the circumstances existing at the time of the Contractor's execution of the Agreement.

## LIQUIDATED DAMAGES – TIER TWO

After achieving Substantial Completion, the Contractor shall have thirty (30) days to achieve **final completion** / punch list completion including the issuance of closing documents. Should the Contractor neglect, fail or refuse to achieve a Final Completion (i.e. punch list) of the Work within the thirty day period, the Contractor agrees to pay the Owner the amount of per diem of \$500.00, not as a penalty but as Liquidated Damages for every day beyond the Contract Time, as adjusted, until Final Completion of the Work is achieved. The Liquidated Damages amount set forth herein is agreed upon by and between the Contractor and the Owner because of the difficulty of fixing the Owner's actual damages in the event of delayed completion of the Work. The Contractor and the Owner specifically agree that said amount is a reasonable estimate of the Owner's damage in such event, and that such amount does not constitute a penalty. Liquidated Damages may be deducted from the Final Payment due to the Contractor or from any retainage or other monies withheld from the Contractor under the Contract Documents. The Contractor shall be liable to the Owner for any Liquidated Damages exceeding any amount of the contract price then held or retained by the Owner. Notwithstanding achievement of Substantial Completion of the Work , in the event that the Contractor shall fail or refuse, for any reason, to promptly and diligently commence performance of all correction or completion items noted upon Substantial Completion and to complete the same within a reasonable time, the Contractor shall be liable to the Owner for the per diem Liquidated Damages set forth herein from the date that such items should have been corrected or completed until the date that all such items are actually corrected or completed. In the event that the Contractor shall fail or refuse to correct or complete items of the Work noted upon Substantial Completion and the Owner elects to exercise its right to cause completion or correction of such items, the Owner's assessment of Liquidated Damages pursuant to the foregoing shall be in addition, and not in lieu of, the Owner's right to charge Contractor with the cost of completing or correcting such items of the Work. The Contractor and the Owner acknowledge and agree that the provisions of this Article are reasonable under the circumstances existing at the time of the Contractor's execution of the Agreement.

## INDEMNIFICATION

The Contractor shall indemnify and hold the Owner and its officers, employees and successors, harmless from and against all damages, loses, and judgments, including reasonable attorney's fees and expenses to the extent they arise from the Contractor's negligent acts or omissions in the performance of its services and for patent, copyright or trademark infringement attributable to the Contractor 's services. The Owner assumes liability for and agrees to indemnify, and hold the Contractor , its consultants and their respective officers, directors, shareholders, partners, principals, employees and successors harmless from and against all damages, losses and judgments, including reasonable attorney's fees and expenses, to the extent they arise from the owners, its agents, employees, consultants, contractors or construction manager (collectively for this indemnity "Owner Entity") gross negligence or willful misconduct. The Owner has no obligation to investigate the Contractor's services for inconsistencies. The provisions of this

section shall extend for time periods in accordance with the laws of the State of Texas Revised 012810 Owner/Contractor Agreement.

#### REQUIREMENTS

It will be the vendors/contractors and Contractor's responsibility to obtain/verify all permits, licenses, easements, approvals, and authorizations to proceed with any phase of any project.

It will be the further responsibility of the Contractor to enforce and ensure that all professional licenses, as required by State law are maintained at all times. This shall include but not be limited to Plumbing, Electrical, Mechanical, test and balance, fire sprinkler, intercom etc.

Any and all contracting parties who perform any form of work for LJISD on LJISD property or LJISD projects shall first provide LJISD with written verification of approved bonding and insurance. The bonding or insurance used to cover any LJISD project shall be for an amount in excess of the value of the project.

#### TERMINATION OR SUSPENSION

Owner reserves the right to terminate services, with or without cause, upon thirty (30) day written notice.

#### WASTE CLAUSE

Contractor agrees to audit any project to avoid delay, excess expense, or waste of any material or machinery. District will not pay for any material or machinery not in continued use during any project. Contractor agrees to issue the District a credit upon the discovery of any such expense.

#### CONFLICT OF INTEREST

Contractor must certify that there are no conflicts of interest, currently or in the past, between any of their representatives or those of the District. In addition, the District expects written disclosure of any gift, gratuity, communication, or expense of any type between any representatives of the contractor and District.

#### EXTENT OF AGREEMENT

This agreement represents the entire and integrated agreement between La Joya ISD (Owner) and the Contractor and supersedes all prior negotiations, representations or agreements, either written or oral. This Agreement may be amended only by written instrument signed by both Owner and Contractor.

#### CONTRADICTING DOCUMENTS AND CLAUSES

The Parties agree that in the event there are documents pertaining to this project and engagement which contain any language which would in any fashion compete or contradict any language contained herein to this addendum, that the terms of the addendum would in all events prevail.

-----  
By: Marcey Sorensen  
Printed/Typed

Name: \_\_\_\_\_  
Title: Superintendent of Schools

Date: \_\_\_\_\_

By: \_\_\_\_\_  
Printed/Typed

Name: \_\_\_\_\_  
Title: \_\_\_\_\_

Date: \_\_\_\_\_



# La Joya Independent School District Board Agenda Item Submission

**Board of Education Meeting:** October 22, 2025

**Strategic Priority:** Priority 5 - Operational Excellence and Financial Stability

**Agenda Category:** Action Item

**Item Title:** Approval of Board Resolution 2025-12 Texas Education Human Resources Day

**BACKGROUND:** The Board of Trustees will consider and take action to adopt a resolution designating October 8, 2025, as Texas Education Human Resources Day in recognition of the essential role Human Resources professionals play in recruiting, retaining, and supporting high-quality staff across La Joya ISD.

Click or tap here to enter text.

**RATIONALE:**

Click or tap here to enter text.

**BUDGET:**

<b>Cost</b> N/A	<b>Funding Source</b> N/A	<b>Vendor</b> N/A
<b>Purchasing Mechanism</b> N/A	<b>Additional Documentation</b> Attachment Included	

**RECOMMENDATION:** The Administration recommends approval of Board Resolution 2025-12 Texas Education Resources Day

**Initiated by:** Jaime Miller  
Jaime Miller, Chief of Human Capital and Talent Development

**Reviewed by:** Jaime Miller  
Jaime Miller, Chief of Human Capital and Talent Development

**BF&AS**  
**Reviewed by:** Click or tap here to enter text.

**Approved for Submission  
to the Board of Education:**

Dr. Marcey Sorensen  
Dr. Marcey Sorensen  
Superintendent of Schools

**Executive Cabinet**  
**Review by:** Joseph Niedziela  
Joseph Niedziela, Chief of Staff



STATE OF TEXAS  
OFFICE OF THE GOVERNOR

Texas is proud of our commitment to a quality education system that places students firmly on the path to a lifetime of excellence and achievement. An integral part of the success of our schools are the human resources professionals who play a critical role in our education system.

Vital throughout all industries, human resources workers are particularly important in education. These hardworking men and women are skilled and efficient in talent acquisition and retention. By recognizing potential teachers, human resources professionals surround our students with highly capable educators who will develop the next generation into the leaders of tomorrow.

At this time, I encourage all Texans to recognize the importance of human resources in education. I commend the profession's continued commitment to meeting the needs of students and teachers alike, as these professionals pave the way for a better, brighter future for the next leaders of our great state.

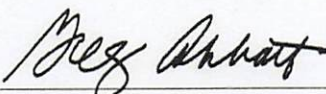
Therefore, I, Greg Abbott, Governor of Texas, do hereby proclaim October 8, 2025 to be

## Education Human Resources Day



in Texas and urge all Texans to observe the occasion with appropriate ceremonies and activities.

In testimony whereof, I have hereunto affixed my signature this the 5th day of September, 2025.

  
Governor of Texas