

Wrenshall Board of Education Work Session

Tuesday, December 5, 2023 5:30 PM

Wrenshall School Library Media Center, 207 Pioneer Drive, Wrenshall, MN 55797

1. Call to Order	Speaker(s): Nicole Krisak
2. Presentation of Aid Anticipation Borrowing Recommendation	Speaker(s): Jeff Pesta
3. Preview of December 18 Regular Meeting Agenda	Speaker(s): Jeff Pesta
4. Strategic Planning	Speaker(s): Jeff Pesta
5. Adjournment	Speaker(s): Nicole Krisak



PMATM
SECURITIES

December 13, 2023

ISD 100 Wrenshall Public Schools

FY 24 Aid Anticipation Certificates

Michael Hart

Director, Public Finance

mhart@pmanetwork.com

612-509-2569

Steve Pumper

Vice President

spumper@pmanetwork.com

612-509-2565



Cash Flow Projection Summary

- ▶ Date of First Negative Cash Position = 1/27/2023
- ▶ Minimum Cash Position = **Negative \$23,830** in April 2024
- ▶ Maximum Allowable Amount of Borrowing = \$312,205



Recommended Borrowing Vehicle

- ▶ Type: Aid Anticipation Certificates
 - ▶ State Statute 126C.50 & 126C.56
 - ▶ Borrowing against future State Aid
 - ▶ Limited to 75% of future State Aid in current Fiscal Year
 - ▶ Must be paid back by September 30th of next Fiscal Year



Recommended Borrowing Terms

- ▶ Type: Aid Anticipation Certificates
- ▶ Size: \$300,000
- ▶ Dated Date: January 25, 2024
- ▶ Maturity Date: September 30, 2024
- ▶ Type of Sale: Direct Placement
- ▶ Costs
 - ▶ Estimated Costs of Issuance = \$8,700
 - ▶ Estimated Interest Cost @ 5.50% = \$11,230*

*Interest earned on funds when not needed for cash flow may offset a portion of the interest costs



Board Resolution

Prepared by Kennedy and Graven

Authorizes the Following:

- ▶ Authority given to the Superintendent AND a School Board Officer to execute the documents to complete the bond sale if:
 - ▶ The True Interest Cost does not exceed 6.50%
 - ▶ Maximum amount of \$550,000
 - ▶ Is executed prior to January 31, 2023



Calendar of Events

November 2023						
S	M	T	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

December 2023						
S	M	T	W	Th	F	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

January 2024						
S	M	T	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February 2024						
S	M	T	W	Th	F	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

Board Action Dates

Est. Bond Pricing Date

Bond Closing

Date	Action Item
December 13, 2023	Board Work Session - Board Resolution Provided to District
December 18, 2023	Board Considers Resolution
December 27, 2023	Term Sheet Distributed to potential bank buyers
January 10, 2024	Proposals due from banks
January 10, 2024	Bank selected and District awards sale
January 25, 2024	Bond Closing



Contact Us



Steve Pumper

Vice President

612-509-2565

spumper@pmanetwork.com



Michael Hart

Director, Public Finance

612-509-2569

mhart@pmanetwork.com

Website:

www.pmanetwork.com



Disclosure

The information contained herein is solely intended to suggest/discuss potentially applicable financing applications and is not intended to be a specific buy/sell recommendation, nor is it an official confirmation of terms. Any terms discussed herein are preliminary until confirmed in a definitive written agreement.

The analysis or information presented herein is based upon hypothetical projections and/or past performance that have certain limitations. No representation is made that it is accurate or complete or that any results indicated will be achieved. In no way is past performance indicative of future results. Changes to any prices, levels, or assumptions contained herein may have a material impact on results. Any estimates or assumptions contained herein represent our best judgment as of the date indicated and are subject to change without notice. Examples are merely representative and are not meant to be all-inclusive. The information set forth herein was gathered from sources which we believe, but do not guarantee, to be accurate. Neither the information, nor any options expressed, constitute a solicitation by us for purposes of sale or purchase of any securities or commodities. Investment/financing decisions by market participants should not be based on this information.

You should consider certain economic risks (and other legal, tax, and accounting consequences) prior to entering into any type of transaction with PMA Securities, LLC or PMA Financial Network, LLC. It is imperative that any prospective client perform its own research and due diligence, independent of us or our affiliates, to determine suitability of the proposed transaction with respect to the aforementioned potential economic risks and legal, tax, and accounting consequences. Our analyses are not and do not purport to be appraisals of the assets, or business of the Issuer or any other entity. PMA makes no representations as to the actual value which may be received in connection with a transaction nor the legal, tax, or accounting effects of consummating a transaction. PMA cannot be relied upon to provide legal, tax, or accounting advice. You should seek out independent and qualified legal, tax, and accounting advice from outside sources. This information has been prepared for informational and educational purposes and does not constitute a solicitation to purchase or sell securities, which may be done only after client suitability is reviewed and determined.

Securities, public finance and institutional brokerage services are offered through PMA Securities, LLC. PMA Securities, LLC is a broker-dealer and municipal advisor registered with the SEC and MSRB, and is a member of FINRA and SIPC. PMA Asset Management, LLC, an SEC registered investment adviser, provides investment advisory services to local government investment pools. All other products and services are provided by PMA Financial Network, LLC. PMA Financial Network, LLC, PMA Securities, LLC, and PMA Asset Management, LLC (collectively "PMA") are under common ownership. Securities and public finance services offered through PMA Securities, LLC are available in CA, CO, FL, IL, IN, IA, MI, MN, MO, NE, NY, OH, OK, PA, SD, TX and WI. This document is not an offer of services available in any state other than those listed above, has been prepared for informational and educational purposes only and does not constitute a solicitation to purchase or sell securities, which may be done only after client suitability is reviewed and determined. All investments mentioned herein may have varying levels of risk, and may not be suitable for every investor. For more information, please visit us at www.pmanetwork.com. For institutional use only.



Wrenshall Public Schools

Superintendent- Jeff Pesta
Principal- Michelle Blanchard

December 5, 2023

Work Session Agenda

1. PMA presentation on aid anticipation borrowing
2. Preview the December 18 meeting agenda, including consent agenda and hiring requests
3. Thank you letter for Shauna Dalchow
4. Summary of district facility tours in Carlton and Wrenshall
5. Reminder of protocol for negotiations progress statements and ground rules
6. Request from the Activities Director and grant opportunity
7. Status of a standing committee for activities and Wrenshall gym topics:
Hudl, power supply, camera mounting, stripe painting, P.A. system, controllers, cables
8. Example of fundraiser and booster organization
9. Wrenshall commercial in context of district communications plan
10. Bus fleet summary and replacement cycle
11. Administrator evaluations and summary
12. Budget and human resources calendars
13. Strategic planning - district organizational chart

