

Board of Education Mary Gebara President, 2022-2023	Okemos Public Schools <a href="mailto:board@okemosk12.net">board@okemosk12.net</a> <a href="http://okemosk12.net">http://okemosk12.net</a>	4406 Okemos Road Okemos, Michigan 48864 Phone: 517-706-5010
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*This agenda is for general informational purposes only. Based on board policy, the board of education may revise this agenda and may take up other issues at the meeting.*

**6:00 PM**

**MEETING AGENDA  
Wednesday, August 2, 2023**

**Community Conference Rm**

**CALL TO ORDER**

Tom Buffet, Katie Cavanaugh, Shulawn Doxie, Mary Gebara, Melanie Lynn, Andrew Phelps and Jayme Taylor

**WELCOME AND MEETING FORMAT**

Welcome to this special meeting of the Okemos Board of Education held in public for the purpose of conducting the business of the school board.

**There is one opportunity for public comment:** Citizens who wish to address agenda or non-agenda items will have an opportunity at the beginning of the meeting. In-person individuals who wish to address the board must complete a blue form, located with the agendas near the room entrance, and present it to the board's secretary prior to the start of the agenda item.

At the appropriate point in the agenda, the board president will call upon individuals who have submitted a blue card for their comments.

**DISCUSSION MOVED FORWARD- Delegation of Authority**

Finance Director Elizabeth Lentz will provide background information regarding the Delegation of Authority inspection requirements.

**CITIZENS ADDRESS AGENDA AND NON-AGENDA ITEMS**

At this time in the meeting, citizens have an opportunity to address the board regarding items of interest that may or may not be part of the evening's agenda. Citizens are required to limit comments to three minutes, except when this requirement is waived by the board president during the meeting. A designated timekeeper will communicate to the individual who is addressing the board at three minutes. The board highly values public comment and input; however, the board meeting format is designed to facilitate the evening's agenda and, therefore, restricts board members from engaging in conversation with speakers or immediately responding to questions. Questions and concerns may be addressed by the board later in the agenda and may be assigned for follow-up by the board or superintendent at a later date.

**OTHER ACTION ITEMS**

The Other Action Items require additional discussion prior to board action.

**Food Service Purchase**

During the July 20th board meeting, Food Service Director Emily Swirsky presented information regarding the purchase of a new delivery van funded by the Food Service budget.

That the board award the purchase of a 2023 Chrysler Pacifica Hybrid submitted by LaFontaine CDJR not to exceed \$58,391 to be funded by the Food Services budget.

**Operations Purchase**

During the July 20th board meeting, Operations Director Mark Fargo provided information regarding the purchase of weight room equipment for Chippewa Middle School to be funded through the 2019 Bond.

That the board award the purchase of new weight room equipment for Chippewa Middle School to American Home Fitness, not to exceed \$73,243 funded by the 2019 bond.

### **Flexible Furniture Purchase**

During the July 20th board meeting, Elementary Principals presented information regarding flexible furniture purchases for Bennett Woods, Central and Cornell Elementary Schools to be funded through the 2019 bond.

That the board award the purchase of flexible furniture for the following: Bennett Woods Elementary, not to exceed \$57,300.50; Central Montessori, not to exceed \$42,583.96; and Cornell Elementary School, not to exceed \$72,356.46 to Demco and to be funded by the 2019 bond.

### **Employment - Certified**

The hiring of all certified employees must be approved by the board of education; employment of support staff shall be in accordance with school district policy.

That the board approve the employment of Breanna Roberts, ELL Teacher at Hiawatha Elementary at Step 8, Division I; Natalie Sears, Band Teacher at Kinawa at Step 10, Division II; and Wallace Woodman, Special Education Teacher at Kinawa at Step 15, Division III of the teacher salary schedule, effective August 14, 2023 in accordance with sections 1230 (2) and 1230 a (2) of the Revised School Code conditioned upon receipt of acceptable criminal history checks and criminal records checks.

### **WORK SESSION**

The board will enter into a work session for the purpose of discussing district initiatives and priorities including the strategic plan, bond work, school start times and more.

### **OTHER MATTERS (5 Min)**

### **ADJOURN**

**Request for Annual Delegation of School Plan Review and Inspection Authority to a Local Unit of Government Enforcing Agency**  
Michigan Department of Licensing and Regulatory Affairs  
Bureau of Construction Codes  
P.O. Box 30254, Lansing, MI 48909  
Phone: 517-241-9303 / E-Mail: lara-bcc-asd@michigan.gov  
www.michigan.gov/bcc

Authority: 2016 PA 407 Penalty: Failure to provide information may result in the denial of your request.	LARA is an equal opportunity employer/program. Auxillary aids, services and other reasonable accomodations are available upon request to individuals with disabilities.
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SCHOOL DISTRICT				
NAME OF SCHOOL DISTRICT				COUNTY
ADDRESS				
CITY	STATE <b>MI</b>	ZIP CODE	TELEPHONE NUMBER (Include Area Code)	FAX NUMBER (Include Area Code)
PRIMARY CONTACT PERSON		TITLE	E-MAIL ADDRESS	

Each local government enforcing agency in which facilities of the school district are located must complete this application attesting to the agreement with the information contained in this application. (Attach additional sheets if necessary)

LOCAL UNIT OF GOVERNMENT / CODE ENFORCING AGENCY				
NAME OF LOCAL UNIT OF GOVERNMENT				COUNTY
ADDRESS				
CITY	STATE <b>MI</b>	ZIP CODE	TELEPHONE NUMBER (Include Area Code)	FAX NUMBER (Include Area Code)
PRIMARY CONTACT PERSON		TITLE	E-MAIL ADDRESS	

By checking the boxes below you are certifying the following:

- The governmental subdivision and the enforcing agency are qualified by experience or training to administer and enforce this act and the code and all related acts and rules
- Pursuant to MCL 338.851(b)(5) this form is to certify that full-time code officials, inspectors and plan reviewers registered under the skilled trades regulation act, 2016 PA 407, MCL339.5101 to 339.6133, will conduct plan reviews and inspections of school buildings.
- Agency personnel are provided as necessary
- Administrative services are provided
- Timely field inspection services will be provided
- Plan review services are provided

**Certification by School District and Local Government Enforcing Agency** - In the sections below, provide the signature of the school board and the local government authorized to enforce construction codes in which school facilities are located. **Note:** A local government not authorized to enforce the state construction codes does not qualify for delegation of school plan review and inspection authority.

SIGNATURE AND CERTIFICATION OF SCHOOL BOARD PRESIDENT	
I hereby certify the information contained in this application is accurate and that I am duly authorized to sign on behalf of the parties listed in this application. I further certify adherence to all applicable laws and rules under the delegation of authority.	
NAME OF SCHOOL BOARD OFFICIAL (Please Print)	NAME OF LOCAL SCHOOL DISTRICT
SIGNATURE OF SCHOOL BOARD OFFICIAL	DATE

SIGNATURE AND CERTIFICATION OF LOCAL UNIT OF GOVERNMENT	
I hereby certify the information contained in this application is accurate and that I am duly authorized to sign on behalf of the parties listed in this application. I further certify adherence to all applicable laws and rules under the delegation of authority.	
NAME AND TITLE OF LOCAL UNIT OF GOVERNMENT OFFICIAL (Please Print)	NAME OF LOCAL UNIT OF GOVERNMENT (enforcing agency)
SIGNATURE OF LOCAL UNIT OF GOVERNMENT OFFICIAL	DATE



Date: July 19<sup>th</sup>, 2023  
To: Board of Education  
From: Emily Swirsky, Director of Operations  
Re: Food Service Vehicle Purchase

### **Purchase Information**

Cost: \$58,391.00  
Vendor: LaFontaine CDJR  
Source of Funds: Food Service

### **Description of Need**

This van is necessary for moving smaller items including a single short hot box, small quantities of food items and transporting staff from building to building. We have 7 schools spread out across the district and personal vehicles are used daily causing staff complaints and constant mileage reimbursements. This vehicle will also be used to pick up items outside of the district at local retailers such as GFS. Currently our large box trucks are utilized for these purposes when personal vehicles are not being used which interrupts our regular deliveries and uses more fuel than necessary.

### **Recommendation**

We are set up to get state pricing for commercial use vehicles through MiDeal, a state agency that does the bidding process with multiple vendors. LaFontaine CDJR is one of those approved vendors. In fact, they are the only vendor I could find with a minivan in stock.

I am recommending to the Board for consideration to approve the purchase of a 2023 Chrysler Pacifica Hybrid through the state cooperative bid for the price of \$58,391.00 from LaFontaine CDJR with Food Service funds.

Emily Swirsky  
emily.swirsky@okemosk12.net  
4406 North Okemos Road, Okemos, Michigan 48864  
Phone (517) 706-5012





## Operations Department

Date: July 17th, 2023  
To: Board of Education  
From: Mark Fargo, Director of Operations  
Re: Chippewa weight room equipment

### Purchase Information

Cost: \$73,243.52  
Vendor: American Home Fitness  
Source of Funds: 2019 Bond

### Description of Need

In an effort to give students a great place to train for sports, stay fit and promote overall health we are recommending the purchase of new weight equipment for Chippewa Middle School. The current equipment is older and does not accommodate the number of students that want to use the fitness room.

### Recommendation

After going through the bid process, we received bids from four companies and two of those companies did not complete the bid package as directed so they were dismissed. The two remaining companies were compared by the table on the sheet provided with this letter. I also had the principal and the health teacher help evaluate the equipment that was quoted. After this evaluation it was determined that American Home Fitness was the only one that quoted the equipment asked for and scored better on the evaluation sheet.

I am recommending to the Board for consideration approving the purchase of weight equipment for Chippewa Middle School in the amount of \$73,243.52 from American Home Fitness with 2019 bond funds.

**Mark Fargo**

mark.fargo@okemosk12.net

4406 North Okemos Road, Okemos, Michigan 48864

Phone (517) 706-5037

# Chippewa weight room equipment bids grading

**1-bad 2-good 3-better 4-best**

**American home fitness - Promaxima**

	<b>\$73,243.52</b>	<b>\$65,519.85</b>
● <b>Completed bid documents</b>	<b>3</b> (1 copy, 3 requested)	<b>4</b> (complete)
● <b>Service</b>	<b>4</b> (local)	<b>2</b> (out of state)
● <b>Warranty</b>	<b>4</b> (longer and more coverage)	<b>3</b> (less coverage)
● <b>Quality</b>	<b>4</b> (commercial quality)	<b>2</b> (Home gym quality)
● <b>Local company</b>	<b>4</b> (yes)	<b>2</b> (out of state)
● <b>Quoted requested items</b>	<b>4</b> (yes)	<b>2</b> (Their Equivalent)
● <b>Bid Amount</b>	<b>2</b> (\$73,243.52)	<b>4</b> (\$65,519.85)
● <b>Delivery and setup</b>	<b>4</b> (\$5800.00)	<b>3</b> (\$7100.00)
 <b>Totals =</b>	 <b><u>29</u></b>	 <b><u>22</u></b>

# Okemos Public School - Cornell Elementary



4810 Forest Run Road  
Madison WI 53708-8548  
fax 800.730.8094

**Project ID: D3030088**

<b>FOR:</b> Stacy Smith Email: null Phone:	<b>SALES REP:</b> Steve Scicchitano Email: steves@demco.com Phone: 800-858-2720 Fax: 855-356-8138	<b>PROJECT COORDINATOR:</b> Amanda Immell Email: amandai@demco.com Phone: Fax: 800.730.8094	<b>QUOTE ID:</b> T3171025 <b>QUOTE VERSION/TYPE:</b> Version 03 <b>QUOTE ISSUE DATE:</b> 06/23/2023 <b>QUOTE EXPIRATION DATE:</b> 08/01/2023 <b>CONTRACT:</b> AEPA - Furniture Contract
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**ROOM: 001 Kindergarten**

**Sub Total: \$22,849.84**

<u>Line #</u>	<u>Tag</u>	<u>Product #</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Discount %</u>	<u>Discount Unit Price</u>	<u>Extended Price</u>
1.00		13821380	30	\$96.99	33%	\$64.98	\$1,949.50

**Description:** Demco Tidal Stack Chair 12"H Chrome 23"H x 17"W x 15.6"D

**Options:**

Color	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Graphite
	<input type="checkbox"/>	Kiwi
	<input type="checkbox"/>	Navy
	<input type="checkbox"/>	Sunburst
	<input type="checkbox"/>	Purple Orchid
	<input type="checkbox"/>	Red Hot
	<input type="checkbox"/>	Turquoise
	<input type="checkbox"/>	Sunflower

2.00	13772500	32	\$625.99	8%	\$575.91	\$18,429.15
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**Description:** Smith System Interchange Table Rectangle 22-34"Hx60"Wx36"D

**Options:**

Laminate top color	<input type="checkbox"/>	Classic Linen
	<input type="checkbox"/>	Asian Night
	<input type="checkbox"/>	French Pear
	<input type="checkbox"/>	Wild Cherry
	<input type="checkbox"/>	High Rise
	<input type="checkbox"/>	North Sea Gray
	<input type="checkbox"/>	Buka Bark
	<input type="checkbox"/>	Boardwalk Oak
	<input type="checkbox"/>	Flax Linen
	<input type="checkbox"/>	Gray Nebula
	<input type="checkbox"/>	Fusion Maple
	<input type="checkbox"/>	Mission Maple
	<input type="checkbox"/>	New Age Oak
	<input type="checkbox"/>	Palisades Oak
	<input type="checkbox"/>	Pewter Mesh
Edge color	<input type="checkbox"/>	Apple
	<input type="checkbox"/>	Orange
	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Blueberry
	<input type="checkbox"/>	Burgundy
	<input type="checkbox"/>	Cerulean
	<input type="checkbox"/>	Charcoal
	<input type="checkbox"/>	Forest Green
	<input type="checkbox"/>	Navy
	<input type="checkbox"/>	Persian Blue
	<input type="checkbox"/>	Platinum
	<input type="checkbox"/>	Purple
	<input type="checkbox"/>	Red
	<input type="checkbox"/>	Yellow
Frame color	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Platinum

3.00	13702070	32	\$83.94	8%	\$77.22	\$2,471.19
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**Description:** Dual-Wheel Casters For Smith System Desk 3" Dia Black 4/Pkg

**ROOM: 002 4th Grade**

**Sub Total:**

**\$27,713.64**

<u>Line #</u>	<u>Tag</u>	<u>Product #</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Discount %</u>	<u>Discount Unit Price</u>	<u>Extended Price</u>
4.00		13821410	90	\$112.99	33%	\$75.70	\$6,813.30

**Description:** Demco Tidal Stack Chair 18"H Chrome 32"H x 19.1"W x 19.8"D

**Options:**

Color	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Graphite
	<input type="checkbox"/>	Kiwi
	<input type="checkbox"/>	Navy
	<input type="checkbox"/>	Sunburst
	<input type="checkbox"/>	Purple Orchid
	<input type="checkbox"/>	Red Hot
	<input type="checkbox"/>	Turquoise
	<input type="checkbox"/>	Sunflower

5.00		13772500	32	\$625.99	8%	\$575.91	\$18,429.15
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**Description:** Smith System Interchange Table Rectangle 22-34"Hx60"Wx36"D

**Options:**

Laminate top color	<input type="checkbox"/>	Classic Linen
	<input type="checkbox"/>	Asian Night
	<input type="checkbox"/>	French Pear
	<input type="checkbox"/>	Wild Cherry
	<input type="checkbox"/>	High Rise
	<input type="checkbox"/>	North Sea Gray
	<input type="checkbox"/>	Buka Bark
	<input type="checkbox"/>	Boardwalk Oak
	<input type="checkbox"/>	Flax Linen
	<input type="checkbox"/>	Gray Nebula
	<input type="checkbox"/>	Fusion Maple
	<input type="checkbox"/>	Mission Maple
	<input type="checkbox"/>	New Age Oak

	<input type="checkbox"/> Palisades Oak
	<input type="checkbox"/> Pewter Mesh
Edge color	<input type="checkbox"/> Apple
	<input type="checkbox"/> Orange
	<input type="checkbox"/> Black
	<input type="checkbox"/> Blueberry
	<input type="checkbox"/> Burgundy
	<input type="checkbox"/> Cerulean
	<input type="checkbox"/> Charcoal
	<input type="checkbox"/> Forest Green
	<input type="checkbox"/> Navy
	<input type="checkbox"/> Persian Blue
	<input type="checkbox"/> Platinum
	<input type="checkbox"/> Purple
	<input type="checkbox"/> Red
	<input type="checkbox"/> Yellow
Frame color	<input type="checkbox"/> Black
	<input type="checkbox"/> Platinum

6.00	13702070		32	\$83.94	8%	\$77.22	\$2,471.19
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**Description:** Dual-Wheel Casters For Smith System Desk 3" Dia Black 4/Pkg

**ROOM: 003 Art Room**

**Sub Total:**

**\$1,551.27**

<u>Line #</u>	<u>Tag</u>	<u>Product #</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Discount %</u>	<u>Discount Unit Price</u>	<u>Extended Price</u>
7.00		14954770	32	\$71.29	32%	\$48.48	\$1,551.27

**Description:** Fixed-Height Steel Stool Gray 18"H x 16-4/5" Diameter

**ROOM: 004 Hallway**

**Sub Total:**

**\$10,521.36**

<u>Line #</u>	<u>Tag</u>	<u>Product #</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Discount %</u>	<u>Discount Unit Price</u>	<u>Extended Price</u>
8.00		13820350	5	\$142.99	8%	\$131.55	\$657.75

**Description:** Smith Systems Flavors Stacking Chair 18"H Chrome

**Options:**

Color	<input type="checkbox"/>	Apple
	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Blueberry
	<input type="checkbox"/>	Burgundy
	<input type="checkbox"/>	Cerulean
	<input type="checkbox"/>	Forest Green
	<input type="checkbox"/>	Navy
	<input type="checkbox"/>	Persian Blue
	<input type="checkbox"/>	Purple
	<input type="checkbox"/>	Red
	<input type="checkbox"/>	Yellow
	<input type="checkbox"/>	Charcoal
	<input type="checkbox"/>	Orange

9.00		13653040	6	\$970.99	17%	\$805.92	\$4,835.53
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**Description:** Mini Mobile Crescent Table 29"H x 34" Diameter

**Options:**

Laminate Top color	<input type="checkbox"/>	Designer White
	<input type="checkbox"/>	Kensington Maple
	<input type="checkbox"/>	Pewter Brush
	<input type="checkbox"/>	Titanium EV
	<input type="checkbox"/>	Wild Cherry
Leg color	<input type="checkbox"/>	Graphite
	<input type="checkbox"/>	Silver

10.00	13586550		9	\$398.99	13%	\$347.12	\$3,124.09
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**Description:** Moon Bloom Bench Vinyl 16-3/4"H x 16-3/4" Diameter

**Options:**

Vinyl color	<input type="checkbox"/>	Challenger Bark
	<input type="checkbox"/>	Challenger Cream
	<input type="checkbox"/>	Challenger Garnet
	<input type="checkbox"/>	Challenger Royal
	<input type="checkbox"/>	Challenger Slate
	<input type="checkbox"/>	Challenger Spring

11.00	13586530		6	\$368.99	14%	\$317.33	\$1,903.99
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**Description:** Round Bloom Bench Vinyl 16-3/4"H x 16-3/4" Diameter

**Options:**

Vinyl color	<input type="checkbox"/>	Challenger Bark
	<input type="checkbox"/>	Challenger Cream
	<input type="checkbox"/>	Challenger Garnet
	<input type="checkbox"/>	Challenger Royal
	<input type="checkbox"/>	Challenger Slate
	<input type="checkbox"/>	Challenger Spring

**ROOM: 005 Additional**

**Sub Total:**

**\$3,604.20**

<u>Line #</u>	<u>Tag</u>	<u>Product #</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Discount %</u>	<u>Discount Unit Price</u>	<u>Extended Price</u>
12.00		13820350	5	\$142.99	8%	\$131.55	\$657.75

**Description:** Smith Systems Flavors Stacking Chair 18"H Chrome

**Options:**

Color	<input type="checkbox"/>	Apple
	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Blueberry
	<input type="checkbox"/>	Burgundy
	<input type="checkbox"/>	Cerulean
	<input type="checkbox"/>	Forest Green
	<input type="checkbox"/>	Navy
	<input type="checkbox"/>	Persian Blue
	<input type="checkbox"/>	Purple
	<input type="checkbox"/>	Red
	<input type="checkbox"/>	Yellow
	<input type="checkbox"/>	Charcoal
	<input type="checkbox"/>	Orange

13.00		13771640	2	\$800.99	17%	\$664.82	\$1,329.64
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**Description:** Versatilis Table Standard Heig Crescent 29"Hx33-1/2"Wx30"D

**Options:**

Laminate Top Color	<input type="checkbox"/>	Designer White
	<input type="checkbox"/>	Kensington Maple
	<input type="checkbox"/>	Pewter Brush
	<input type="checkbox"/>	Titanium EV
	<input type="checkbox"/>	Wild Cherry
Leg Color	<input type="checkbox"/>	Graphite
	<input type="checkbox"/>	Silver

14.00	13771630	1	\$800.99	17%	\$664.82	\$664.82
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**Description:** Versatilis Table Standard Hght Circle 29"H x 33-1/2" Diameter

**Options:**

Laminate Top Color	<input type="checkbox"/>	Designer White
	<input type="checkbox"/>	Kensington Maple
	<input type="checkbox"/>	Pewter Brush
	<input type="checkbox"/>	Titanium EV
	<input type="checkbox"/>	Wild Cherry
Leg Color	<input type="checkbox"/>	Graphite
	<input type="checkbox"/>	Silver

15.00	13586530	3	\$368.99	14%	\$317.33	\$951.99
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**Description:** Round Bloom Bench Vinyl 16-3/4"H x 16-3/4" Diameter

**Options:**

Vinyl color	<input type="checkbox"/>	Challenger Bark
	<input type="checkbox"/>	Challenger Cream
	<input type="checkbox"/>	Challenger Garnet
	<input type="checkbox"/>	Challenger Royal
	<input type="checkbox"/>	Challenger Slate
	<input type="checkbox"/>	Challenger Spring

Like many businesses, we are experiencing unexpected price increases and extended lead times from our vendor partners for materials and transportation. We are trying to absorb the costs as much as possible, but in some cases, we have been forced to raise prices on our products. As such, the prices on this quote expire on the date listed and must be re-quoted after that date.

\*Please be aware that lead times have increased for some vendors on this quote due to the high volume of orders this time of year. It is possible that some of the items on this order could have ship dates in September or later, depending on when the order is submitted.

Demco may require a down payment on this order, please contact your Demco Consultant for more information.

<b>Sub Total</b>	\$66,240.41
<b>Shipping</b>	\$6,116.05
<b>Other Services</b>	N/A
<b>Tax</b>	TAX EXEMPT
<b>GRAND TOTAL</b>	<b>\$72,356.46</b>

**Quote ID:** T3171025

**Shipping & Delivery Options** *If this quote includes options, they are based on the following list, (note: shipping options may only apply to certain shipments):*

- [6PG] Power Lift Gate
- [0CA] Call Ahead - Delivery Appt.
- [3ID] Inside Delivery

<b>Billing Information</b> Okemos Public Schools Business Office 4406 Okemos Rd Okemos, MI, 48864-1792  Bill Contact: Kay 517-349-2093	<b>Shipping</b> Stacy Smith Cornell Elementary School 4371 Cornell Rd Okemos MI 48864-3001	<b>Customer Contact</b> Stacy Smith  null	<b>Designer</b> Steve Gower Drawing ID:
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**Signature that authorizes Demco to place this order:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date



# **Transforming Learning Spaces:**

*Flexible Furniture Options*



**Cornell Elementary School  
2023-2024**

**Presented by  
Tracy Ojerio, Principal**



# Problem Statement

- The current furniture in the classrooms and hallway is outdated, bulky and uncomfortable.
- The furniture does not provide a flexible or collaborative options in the learning environment for young students.
- A new set of flexible tables and chairs will improve the overall safety, aesthetic and comfort of our shared spaces.

# Previous Transformations



Wobble Stools



Wobble Floor Discs



Standing Desks



Bean Bag Chairs



Floor Rockers

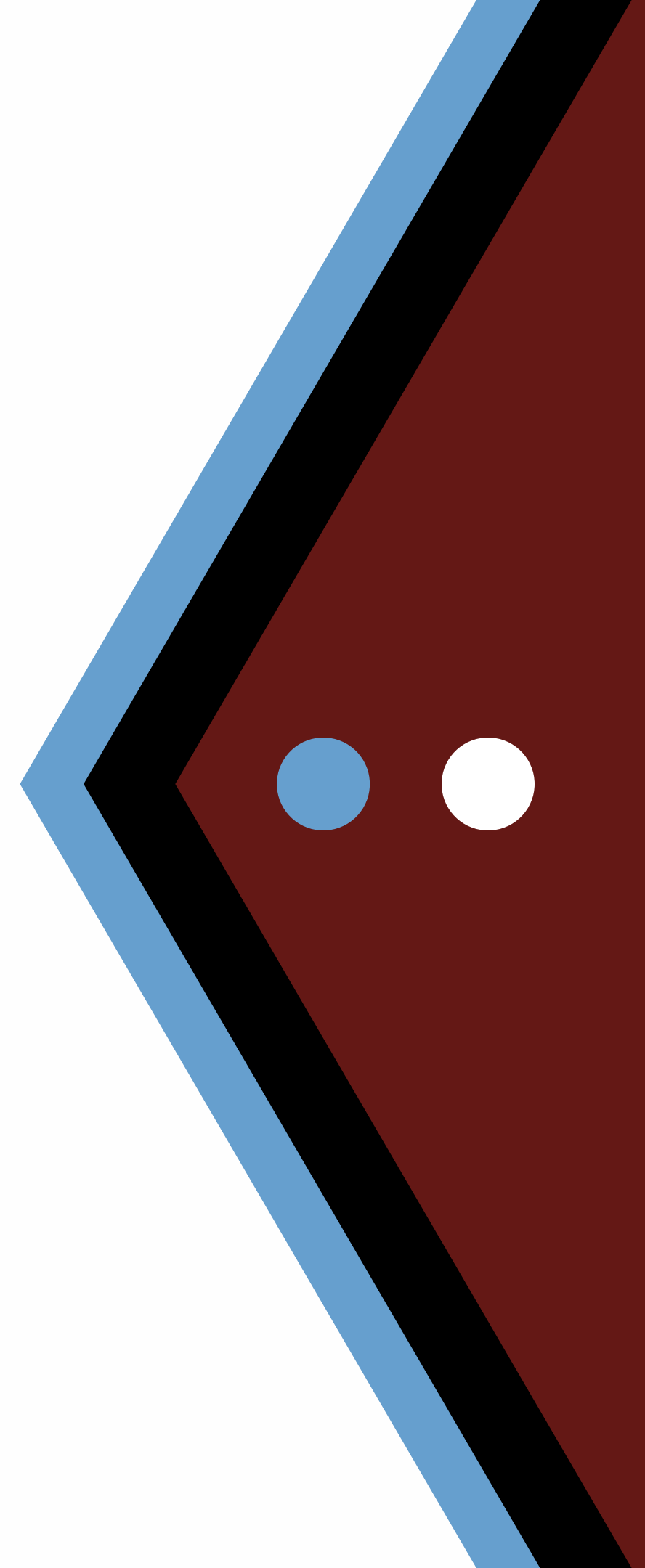


Floor Cushions

# Kindergarten Classrooms



**Bright yellow, shape not easily reconfigured, heavy & difficult to move, and chairs are hard & have no flexibility for wiggle movements**



# Fourth Grade Classrooms

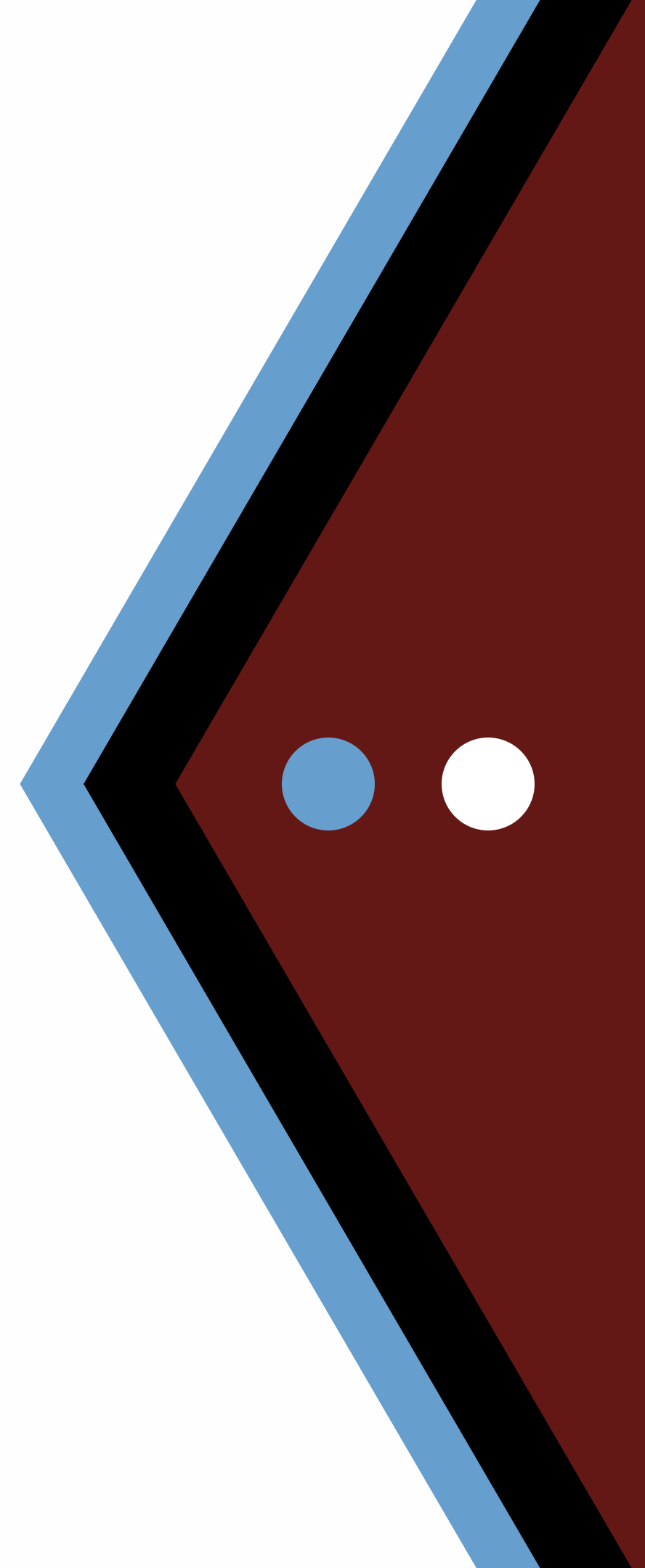
**Bright yellow, shape not easily reconfigured, heavy & difficult to move, and chairs are hard & have no flexibility for wiggle movements-same issue, larger sizes!**



# Art Room Seating



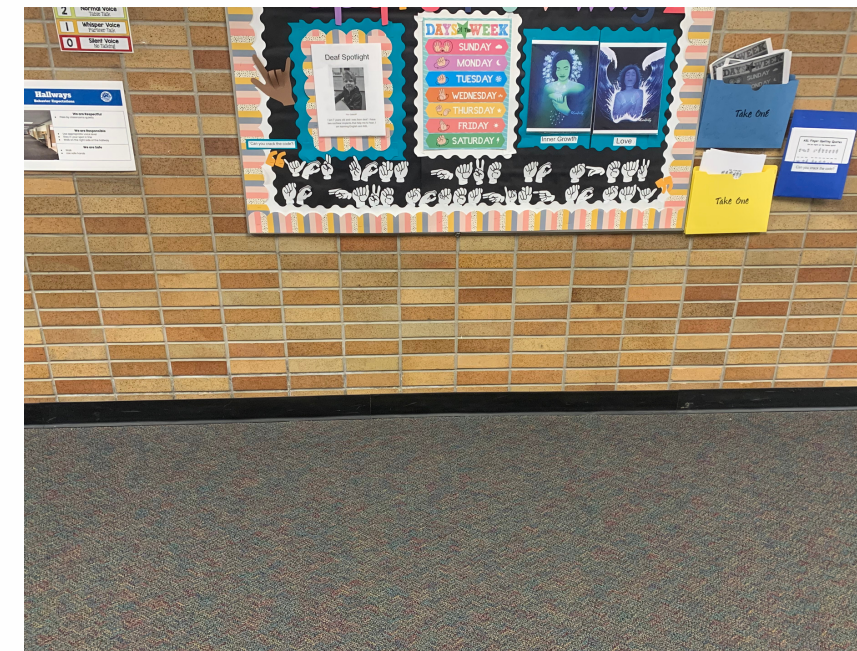
**Seats warping on many stools & have been repaired/soldered multiple times  
creating safety issues for students**



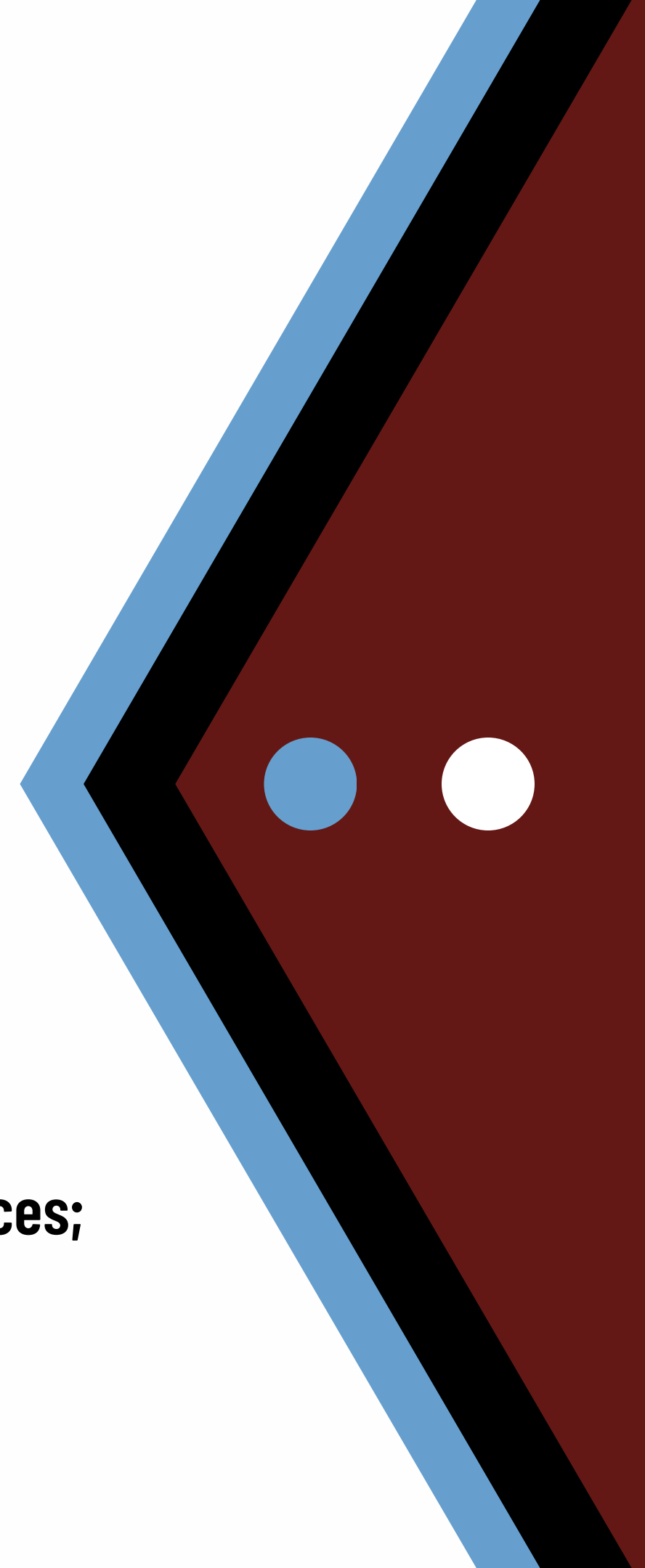
# Collaborative Hallway Spaces



# Main Hallway Collaboration

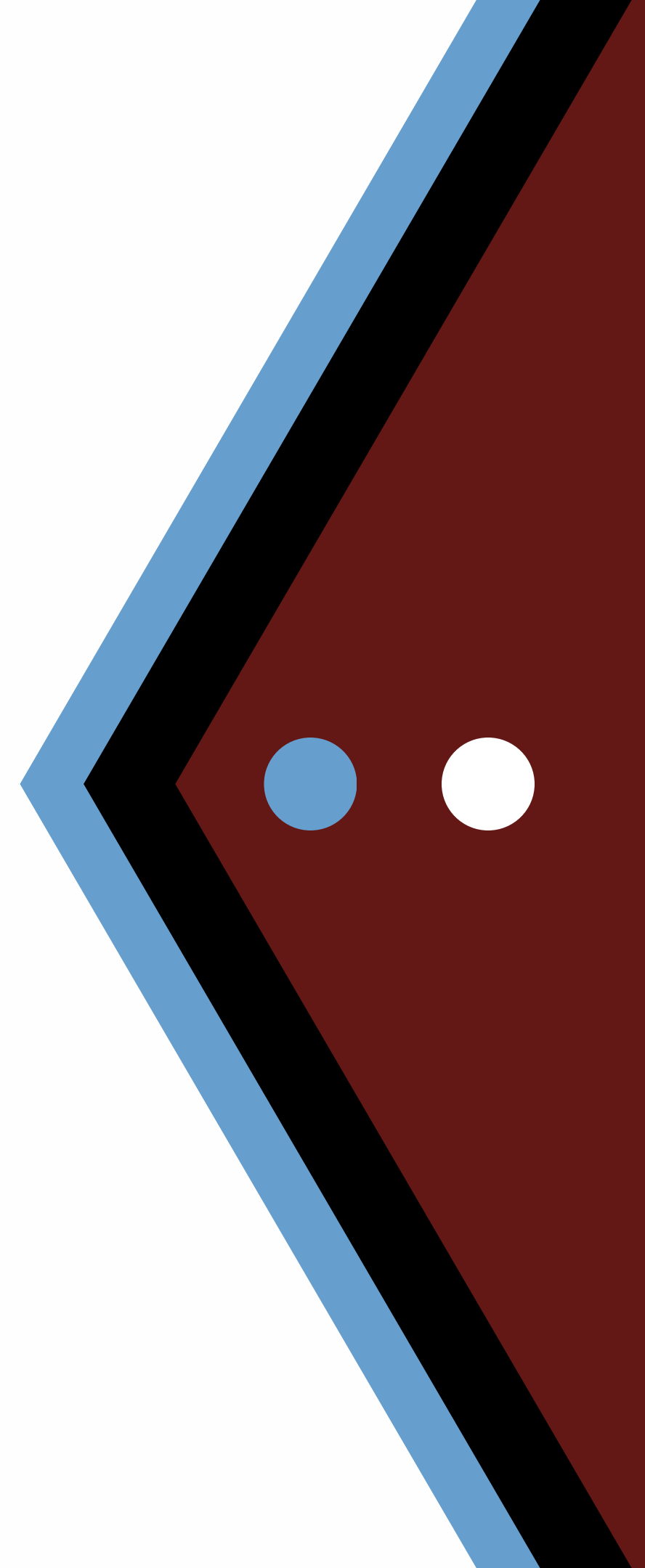


**Large and bulky furniture has been removed to allow ease of access to hallway spaces;  
eliminated opportunities for flexible & collaborative learning spaces**



# Our Solution

- ✓ Replace tables and chairs in Kindergarten and 4th Grade classrooms with flexible & updated options.
- ✓ Update 6 shared hallway spaces, to offer collaborative seating, comfort and flexibility for small groups learning.
- ✓ A new set of art stools will improve the overall safety, aesthetics and comfort of the shared art space.



# Kindergarten Classrooms



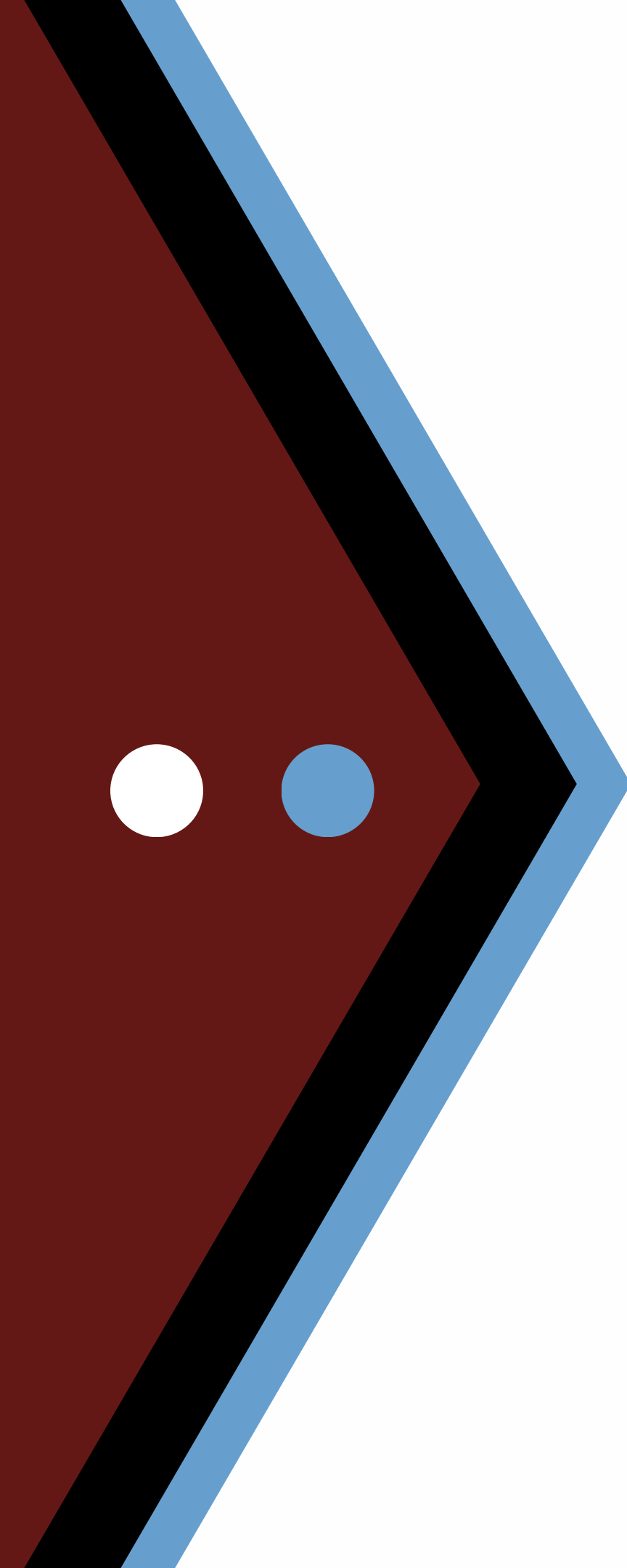
**Flexible back/stackable chairs, adjustable leg tables with casters for multiple configurations**

# Fourth Grade Classrooms



**Flexible back/stackable chairs, adjustable leg tables with casters for multiple configurations**

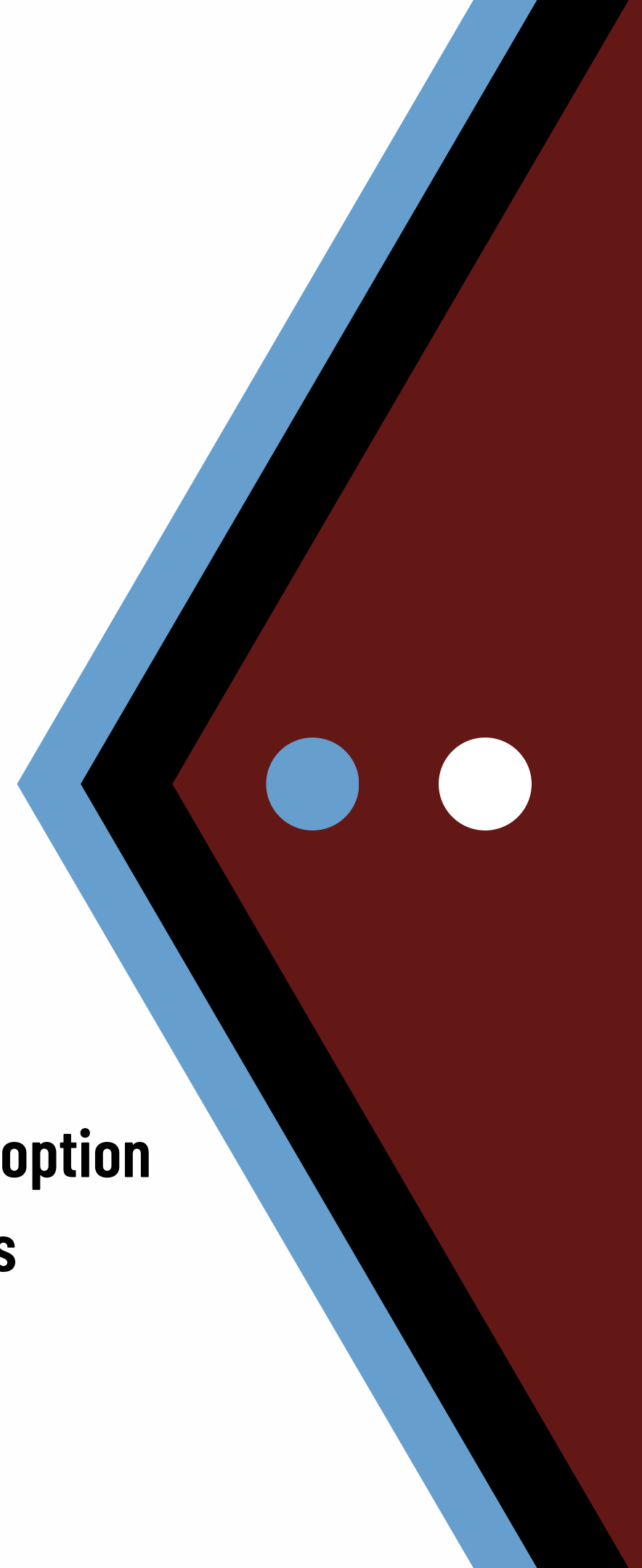
# Collaborative Hallway Spaces



# Main Hallway Collaboration



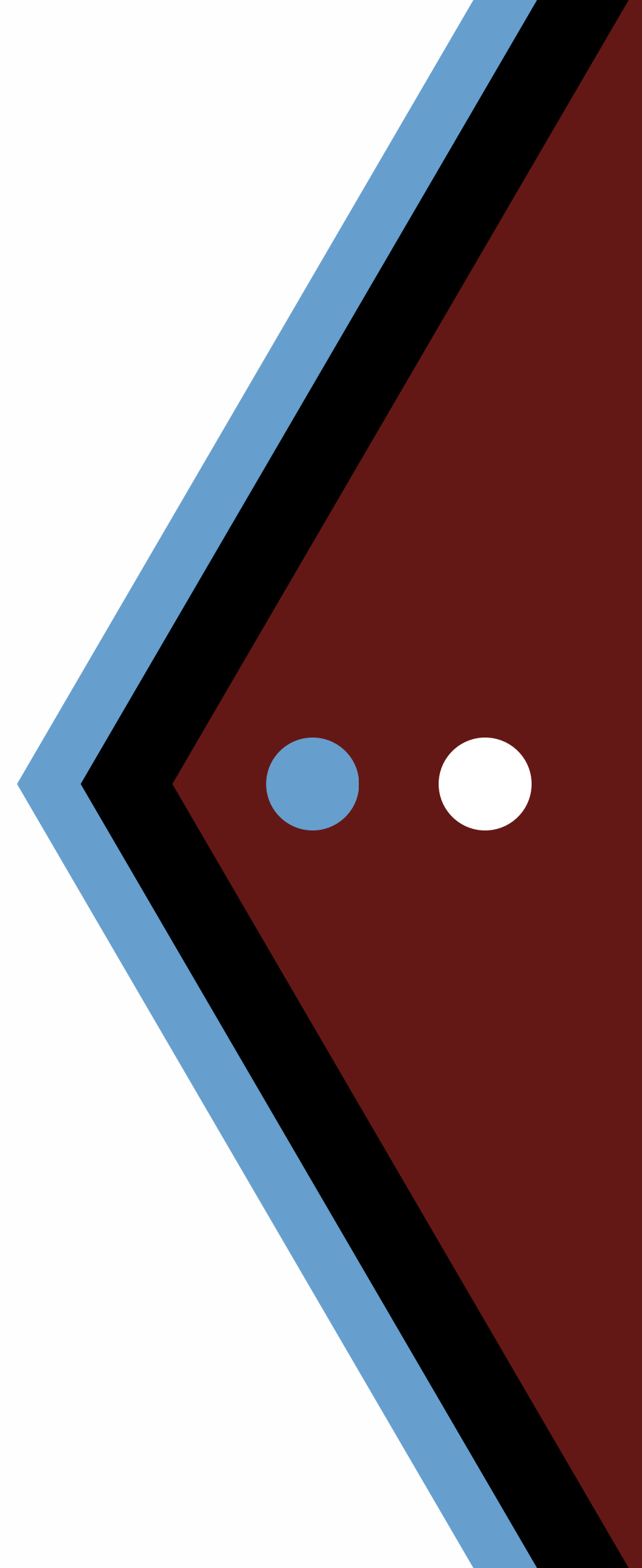
**Tables with flip/lock option  
& nesting stools**



# Art Room Seating



**Replacement stools, updated design,  
stackable with adjustable height  
option**





# Budget Considerations

Kindergarten.....	\$22,850
Fourth.....	\$27,714
Hallway Spaces.....	\$14,127
Art Room.....	\$1,552

Total Quote..... \$72,357

## 2019 Bond Fund Allocations for Cornell

- Flexible Furniture
- Capital Outlay



**Questions, Comments?**  
*Feedback and Suggestions are Welcomed!*

*Flexible Furniture*

*Okemos Public*

*Montessori at*

*Central*

# *Focus on Common Areas*

Uniformity

Flexibility

Shared areas

Highest need

# Learning Center

Our Learning Center Is used for small group Instruction, one on one groups, and for data and other team meetings. Currently, the furniture Is old and difficult to move.

We plan to update It with tables and seating that are easier to move for various uses.



## Price Breakdown

Half Moon Tables 3 \$571.31 @ \$1,713.93  
Rectangle Tables 3 @ \$540.95 = \$1,622.85  
Chairs 21 @ \$75.70 = \$1,589.77

**Total for learning center space**  
**\$4,926.55**

# Hallway Work Spaces

**Our vestibules and hallway spaces are frequently used for small group work. The current furniture is heavy and not easily reconfigured. It also does not match and is very noisy when dragged on the tile. We would like to replace it with seating that is easily reconfigured.**



# Hallway Work Spaces



# Hallway Work Spaces

## Price Breakdown

Table 1 @ \$805.92

Tables 16 @ \$664.82 = \$10,637.15

Moon stools 32 @ \$347.12 = \$11,107.88

Round stools 8 @ \$317.33 = \$2,538.65

Rockers 2 @ \$643.07 = \$1,286.14

**Total for hallway work spaces**

**\$26,375.74**



# Book room / Lounge



Our Book Room needed to be re-allocated to a classroom, so our books were relocated to our lounge. During the move, we discovered unstable shelving. We would like matching, sturdy shelving to integrate the book room into our lounge.

## Price Breakdown

Shelves 10 @ \$398.99

**Total for book room/lounge shelves**

**\$3989.92**

# Individual Classroom Needs Upper Elementary



# Individual Classroom Needs

## ELL



# Individual Classroom Needs Breakdown

## Price Breakdown

6 Person table 1 @ \$694.31

Hexagon table 1 @ \$208.79

Round tables 2 @ \$233.99 = \$467.99

Small kidney table 1 @ \$278.63

Large kidney table 1 @ \$316.08

Small Rectangle Tables 4 @ \$204.47 = \$817.89

Large Rectangle Table 1 @ \$236.15

Shelving 1 @ \$1,449.91

**Total for individual classroom needs**

**\$4,469.75**

Total For Okemos Public

Montessori at Central

Including shipping

\$42,583.96

# Questions?

[Kelly.Sundeen@okemosk12.net](mailto:Kelly.Sundeen@okemosk12.net)

*Thank you For your time!*

**Okemos Public Schools-Central/Montessori-Additional**



4810 Forest Run Road  
Madison WI 53708-8548  
fax 800.730.8094

**Project ID: D3060077**

<b>FOR:</b> Stacy Smith Email: slsmith@cinnaire.com Phone: 5179276604	<b>SALES REP:</b> Steve Scicchitano Email: steves@demco.com Phone: 800-858-2720 Fax: 855-356-8138	<b>PROJECT COORDINATOR:</b> Amanda Immell Email: amandai@demco.com Phone: Fax: 800.730.8094	<b>QUOTE ID:</b> T3171016 <b>QUOTE VERSION/TYPE:</b> Version 01 <b>QUOTE ISSUE DATE:</b> 06/22/2023 <b>QUOTE EXPIRATION DATE:</b> 08/01/2023 <b>CONTRACT:</b> AEPA - Furniture Contract
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**ROOM: 001 ROOM**

**Sub Total:**

**\$39,761.97**

<u>Line #</u>	<u>Tag</u>	<u>Product #</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Discount %</u>	<u>Discount Unit Price</u>	<u>Extended Price</u>
1.00		13653040	1	\$970.99	17%	\$805.92	\$805.92

**Description:** Mini Mobile Crescent Table 29"H x 34" Diameter

**Options:**

Laminate Top color	<input type="checkbox"/>	Designer White
	<input type="checkbox"/>	Kensington Maple
	<input type="checkbox"/>	Pewter Brush
	<input type="checkbox"/>	Titanium EV
	<input type="checkbox"/>	Wild Cherry
Leg color	<input type="checkbox"/>	Graphite
	<input type="checkbox"/>	Silver

2.00	13586550		32	\$398.99	13%	\$347.12	\$11,107.88
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**Description:** Moon Bloom Bench Vinyl 16-3/4"H x 16-3/4" Diameter

**Options:**

Vinyl color	<input type="checkbox"/>	Challenger Bark
	<input type="checkbox"/>	Challenger Cream
	<input type="checkbox"/>	Challenger Garnet
	<input type="checkbox"/>	Challenger Royal
	<input type="checkbox"/>	Challenger Slate
	<input type="checkbox"/>	Challenger Spring

3.00	13586530		8	\$368.99	14%	\$317.33	\$2,538.65
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**Description:** Round Bloom Bench Vinyl 16-3/4"H x 16-3/4" Diameter

**Options:**

Vinyl color	<input type="checkbox"/>	Challenger Bark
	<input type="checkbox"/>	Challenger Cream
	<input type="checkbox"/>	Challenger Garnet
	<input type="checkbox"/>	Challenger Royal
	<input type="checkbox"/>	Challenger Slate
	<input type="checkbox"/>	Challenger Spring

4.00	13771640		16	\$800.99	17%	\$664.82	\$10,637.15
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**Description:** Versatilis Table Standard Heig Crescent 29"Hx33-1/2"Wx30"D

**Options:**

Laminate Top Color	<input type="checkbox"/>	Designer White
	<input type="checkbox"/>	Kensington Maple
	<input type="checkbox"/>	Pewter Brush
	<input type="checkbox"/>	Titanium EV
	<input type="checkbox"/>	Wild Cherry
Leg Color	<input type="checkbox"/>	Graphite
	<input type="checkbox"/>	Silver

5.00	13802910	2	\$698.99	8%	\$643.07	\$1,286.14
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**Description:** Smith System Flowform Soft Rocker 25-1/2"x20-1/2"x26-1/4"

**Options:**

Vinyl	<input type="checkbox"/>	Mediterranean
	<input type="checkbox"/>	Apricot
	<input type="checkbox"/>	Fog
	<input type="checkbox"/>	Pistachio
	<input type="checkbox"/>	Iron
	<input type="checkbox"/>	Apple
	<input type="checkbox"/>	Cobalt
	<input type="checkbox"/>	Glow
	<input type="checkbox"/>	Habanero
	<input type="checkbox"/>	Heat
	<input type="checkbox"/>	Mediterranean Blue
	<input type="checkbox"/>	Apricot
	<input type="checkbox"/>	Fog
	<input type="checkbox"/>	Pistachio
	<input type="checkbox"/>	Iron

6.00	14992840	10	\$531.99	25%	\$398.99	\$3,989.92
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**Description:** 78"H Welded Steel Bookcase 6 Shelves 34-1/2"W x 13-1/2"D

**Options:**

Color?	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Light Gray
	<input type="checkbox"/>	Medium Gray
	<input type="checkbox"/>	Putty
	<input type="checkbox"/>	Sand

7.00	13816260		1	\$432.99	27%	\$316.08	\$316.08
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**Description:** Demco FLEXPlore Table - Kidney 22-34"H x 72"W x 48"D

**Options:**

Laminate top color  Fusion Maple

Edge band color  Fusion Maple

8.00	13816240		2	\$324.99	28%	\$233.99	\$467.99
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**Description:** Demco FLEXPlore Table Round 22-34"H x 48" Diameter

**Options:**

Laminate top color  Fusion Maple

Edge band color  Fusion Maple

9.00	13815020		4	\$283.99	28%	\$204.47	\$817.89
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**Description:** Demco FLEXPlore Table Rect 22-34"H x 60"W x 24"D

**Options:**

Laminate top color  Fusion Maple

Edge band color  Fusion Maple

10.00	13816200		1	\$327.99	28%	\$236.15	\$236.15
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**Description:** Demco FLEXPlore Table - Rect 22-34"H x 72"W x 30"D

**Options:**

Laminate top color  Fusion Maple

Edge band color  Fusion Maple

11.00	13746680	1	\$788.99	12%	\$694.31	\$694.31
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**Description:** Smith System Interchange Squiggle Table 22-34Hx72Wx41D

**Options:**

Laminate top color	<input type="checkbox"/>	Classic Linen
	<input type="checkbox"/>	Asian Night
	<input type="checkbox"/>	French Pear
	<input type="checkbox"/>	Wild Cherry
	<input type="checkbox"/>	High Rise
	<input type="checkbox"/>	North Sea Gray
	<input type="checkbox"/>	Buka Bark
	<input type="checkbox"/>	Boardwalk Oak
	<input type="checkbox"/>	Flax Linen
	<input type="checkbox"/>	Gray Nebula
	<input type="checkbox"/>	Fusion Maple
	<input type="checkbox"/>	Mission Maple
	<input type="checkbox"/>	New Age Oak
	<input type="checkbox"/>	Palisades Oak
	<input type="checkbox"/>	Pewter Mesh
Edge color	<input type="checkbox"/>	Apple
	<input type="checkbox"/>	Orange
	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Blueberry
	<input type="checkbox"/>	Burgundy
	<input type="checkbox"/>	Cerulean
	<input type="checkbox"/>	Charcoal
	<input type="checkbox"/>	Forest Green
	<input type="checkbox"/>	Navy
	<input type="checkbox"/>	Persian Blue
	<input type="checkbox"/>	Platinum
	<input type="checkbox"/>	Purple
	<input type="checkbox"/>	Red
	<input type="checkbox"/>	Yellow
Frame color	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Platinum

12.00	13816270	1	\$289.99	28%	\$208.79	\$208.79
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**Description:** Demco FLEXplore Table Trapez 22-34"H x 60"W x 30"D

**Options:**

Laminate top color	<input type="checkbox"/>	Battleship
	<input type="checkbox"/>	Boardwalk Oak
	<input type="checkbox"/>	Castle Oak
	<input type="checkbox"/>	Magnolia
	<input type="checkbox"/>	Mushroom
	<input type="checkbox"/>	Fusion Maple
	<input type="checkbox"/>	Graphite Nebula
	<input type="checkbox"/>	Gray Nebula
	<input type="checkbox"/>	Wild Cherry
Edge band color	<input type="checkbox"/>	Navy Blue
	<input type="checkbox"/>	Castle Oak
	<input type="checkbox"/>	Lime Green
	<input type="checkbox"/>	Fusion Maple
	<input type="checkbox"/>	Bright Blue
	<input type="checkbox"/>	Orange
	<input type="checkbox"/>	Platinum
	<input type="checkbox"/>	Purple
	<input type="checkbox"/>	Red
	<input type="checkbox"/>	Yellow
	<input type="checkbox"/>	Black
	<input type="checkbox"/>	Charcoal

13.00	13807350	1	\$1,575.99	8%	\$1,449.91	\$1,449.91
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**Description:** Smith System Flowform Straight Shelf No Back Panel

**Options:**

Vinyl color?	<input checked="" type="checkbox"/>	Apricot
Laminate color?	<input checked="" type="checkbox"/>	Mission Maple

14.00	13816250		1	\$386.99	28%	\$278.63	\$278.63
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**Description:** Demco FLExplore Table - Kidney 22-34"H x 72"W x 36"D

**Options:**

Laminate top color	<input checked="" type="checkbox"/>	Fusion Maple
Edge band color	<input checked="" type="checkbox"/>	Fusion Maple

15.00	13821410		21	\$112.99	33%	\$75.70	\$1,589.77
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**Description:** Demco Tidal Stack Chair 18"H Chrome 32"H x 19.1"W x 19.8"D

**Options:**

Color	<input checked="" type="checkbox"/>	Turquoise
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16.00	13814590		3	\$587.99	8%	\$540.95	\$1,622.85
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**Description:** Elemental Table w/Casters Adj. Ht. 21-1/2-35-1/2"Hx72"Wx30"D

**Options:**

Laminate top color	<input checked="" type="checkbox"/>	North Sea Gray
Edge band color	<input checked="" type="checkbox"/>	Platinum
Leg/caster color	<input checked="" type="checkbox"/>	Platinum

17.00	13814460		3	\$620.99	8%	\$571.31	\$1,713.93
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**Description:** Elemental Tbl HalfMoon w/Castr Adj Ht 21-1/2-35-1/2x72x36

**Options:**

Laminate top color	<input checked="" type="checkbox"/>	North Sea Gray
Edge band color	<input checked="" type="checkbox"/>	Platinum
Leg/caster color	<input checked="" type="checkbox"/>	Platinum

Like many businesses, we are experiencing unexpected price increases and extended lead times from our vendor partners for materials and transportation. We are trying to absorb the costs as much as possible, but in some cases, we have been forced to raise prices on our products. As such, the prices on this quote expire on the date listed and must be re-quoted after that date.

\*Please be aware that lead times have increased for some vendors on this quote due to the high volume of orders this time of year. It is possible that some of the items on this order could have ship dates in September or later, depending on when the order is submitted.

Demco may require a down payment on this order, please contact your Demco Consultant for more information.

<b>Sub Total</b>	\$39,762.10
<b>Shipping</b>	\$2,821.86
<b>Other Services</b>	N/A
<b>Tax</b>	TAX EXEMPT
<b>GRAND TOTAL</b>	\$42,583.96

**Quote ID:** T3171016

**Shipping & Delivery Options** *If this quote includes options, they are based on the following list, (note: shipping options may only apply to certain shipments):*

- [3ID] Inside Delivery
- [6PG] Power Lift Gate
- [0CA] Call Ahead - Delivery Appt.

<b>Billing Information</b> Okemos Public Schools Business Office 4406 Okemos Rd Okemos, MI, 48864-1792  Bill Contact: Kay 517-349-2093	<b>Shipping</b> Stacy Smith Okemos Public Montessori at Central 4406 Okemos Rd Okemos MI 48864-2553	<b>Customer Contact</b> Stacy Smith 517.927.6604 slsmith@cinnare.com	<b>Designer</b> Steve Gower Drawing ID:
--	--	---	---

**Signature that authorizes Demco to place this order:**

\_\_\_\_\_  
Signature Date



*flexible furniture*

**BENNETT WOODS**

Committee:

Lauren Schefke, Joe Thornton, April  
Kilpatrick, Denise Nelson, Jessica Warren,  
Missy LaMarre



# OUR GOAL:

**Flexible & accessible**

furniture for all students

**Cohesive** throughout

building

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# AREAS OF INTEREST:

Classrooms, pods and

general use (sharing)

# Bennett Woods

## MAP



# POD AREAS

*& general use*



**stools**



**tables**



Price Breakdown:

**Tables:**

14 @ \$664.82

Total: \$9,307.50

**Stools:**

42 (crescent)

@ \$347.12

Total: \$14,579.09

6 (round)

@ \$317.33

Total: \$1,903.99

# POD AREAS

*& general use*



**soft rockers & ottomans**

Price Breakdown:

**Rockers:**

22 @ \$643.07

Total: \$14,147.54

**Ottomans:**

7 @ \$597.07

Total: \$4,179.49

# CLASSROOM

*furniture options*



**Surf portable  
work spaces**



**floor rockers**

Price Breakdown:

**Floor Rockers:**

72 @ \$92.65

Total: \$6,670.80

**Surf Work Spaces:**

(sets of 10) 10 @ \$212.99

Total: \$2,129.93

# ART CLASSROOM

*furniture*

Price Breakdown:

**Chairs:**

12 @ \$131.55

Total: \$1,578.60

**Surf Work Spaces:**

(sets of 10) 1 @ \$212.99

Total: \$212.99

**Surf portable  
work spaces**



**stacking  
chairs**



# GRAND TOTAL:

Including installation & delivery

## \$57,300.50

# Okemos Public Schools - Bennett Woods Elementary



4810 Forest Run Road  
Madison WI 53708-8548  
fax 800.730.8094

**Project ID: D3050092**

<b>FOR:</b> Cyndi Webster Email: cyndi. Phone: 5173499220	<b>SALES REP:</b> Steve Scicchitano Email: steves@demco.com Phone: 800-858-2720 Fax: 855-356-8138	<b>PROJECT COORDINATOR:</b> Amanda Immell Email: amandai@demco.com Phone: Fax: 800.730.8094	<b>QUOTE ID:</b> T3198020 <b>QUOTE VERSION/TYPE:</b> Version 03 <b>QUOTE ISSUE DATE:</b> 07/17/2023 <b>QUOTE EXPIRATION DATE:</b> 08/16/2023 <b>CONTRACT:</b> AEPA - Furniture Contract
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## ROOM: 001 ROOM

<u>Line #</u>	<u>Tag</u>	<u>Product #</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Discount %</u>	<u>Discount Unit Price</u>	<u>Extended Price</u>
1.00		13806860	16	\$112.99	18%	\$92.65	\$1,482.43
		<b>Description:</b> Muzo MBob Floor Seat 17-1/2"H x 16"W x 17"D					
		<b>Options:</b>					
		Color <input checked="" type="checkbox"/> Cherry Red					
2.00		13806860	16	\$112.99	18%	\$92.65	\$1,482.43
		<b>Description:</b> Muzo MBob Floor Seat 17-1/2"H x 16"W x 17"D					
		<b>Options:</b>					
		Color <input checked="" type="checkbox"/> Mandarin Orange					
3.00		13806860	16	\$112.99	18%	\$92.65	\$1,482.43
		<b>Description:</b> Muzo MBob Floor Seat 17-1/2"H x 16"W x 17"D					
		<b>Options:</b>					
		Color <input checked="" type="checkbox"/> Lime Green					

4.00	13806860	16	\$112.99	18%	\$92.65	\$1,482.43
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**Description:** Muzo MBob Floor Seat 17-1/2"H x 16"W x 17"D

**Options:**

Color  Royal Blue

5.00	13806860	8	\$112.99	18%	\$92.65	\$741.21
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**Description:** Muzo MBob Floor Seat 17-1/2"H x 16"W x 17"D

**Options:**

Color  Sky Blue

6.00	13771640	14	\$800.99	17%	\$664.82	\$9,307.50
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**Description:** Versatilis Table Standard Heig Crescent 29"Hx33-1/2"Wx30"D

**Options:**

Laminate Top Color  Designer White  
 Kensington Maple  
 Pewter Brush  
 Titanium EV  
 Wild Cherry

Leg Color  Graphite  
 Silver

7.00	13586550	42	\$398.99	13%	\$347.12	\$14,579.09
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**Description:** Moon Bloom Bench Vinyl 16-3/4"H x 16-3/4" Diameter

**Options:**

Vinyl color	<input type="checkbox"/>	Challenger Bark
	<input type="checkbox"/>	Challenger Cream
	<input type="checkbox"/>	Challenger Garnet
	<input type="checkbox"/>	Challenger Royal
	<input type="checkbox"/>	Challenger Slate
	<input type="checkbox"/>	Challenger Spring

8.00	13586530	6	\$368.99	14%	\$317.33	\$1,903.99
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**Description:** Round Bloom Bench Vinyl 16-3/4"H x 16-3/4" Diameter

**Options:**

Vinyl color	<input type="checkbox"/>	Challenger Bark
	<input type="checkbox"/>	Challenger Cream
	<input type="checkbox"/>	Challenger Garnet
	<input type="checkbox"/>	Challenger Royal
	<input type="checkbox"/>	Challenger Slate
	<input type="checkbox"/>	Challenger Spring

9.00	13820350	3	\$142.99	8%	\$131.55	\$394.65
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**Description:** Smith Systems Flavors Stacking Chair 18"H Chrome

**Options:**

Color	<input checked="" type="checkbox"/>	Cerulean
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10.00	13820350	3	\$142.99	8%	\$131.55	\$394.65
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**Description:** Smith Systems Flavors Stacking Chair 18"H Chrome

**Options:**

Color	<input checked="" type="checkbox"/>	Persian Blue
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11.00	13820350	6	\$142.99	8%	\$131.55	\$789.30
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**Description:** Smith Systems Flavors Stacking Chair 18"H Chrome

**Options:**

Color  Apple

12.00	13802910	18	\$698.99	8%	\$643.07	\$11,575.27
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**Description:** Smith System Flowform Soft Rocker 25-1/2"x20-1/2"x26-1/4"

**Options:**

Vinyl  Fog

13.00	13802910	2	\$698.99	8%	\$643.07	\$1,286.14
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**Description:** Smith System Flowform Soft Rocker 25-1/2"x20-1/2"x26-1/4"

**Options:**

Vinyl  Mediterranean Blue

14.00	13802910	1	\$698.99	8%	\$643.07	\$643.07
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**Description:** Smith System Flowform Soft Rocker 25-1/2"x20-1/2"x26-1/4"

**Options:**

Vinyl  Cobalt

15.00	13802910	1	\$698.99	8%	\$643.07	\$643.07
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**Description:** Smith System Flowform Soft Rocker 25-1/2"x20-1/2"x26-1/4"

**Options:**

Vinyl  Glow

16.00	13802920	1	\$648.99	8%	\$597.07	\$597.07
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**Description:** Smith System Flowform Round Ottoman 15"H x 26" Diameter

**Options:**

Vinyl  Cobalt

17.00	13802920	1	\$648.99	8%	\$597.07	\$597.07
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**Description:** Smith System Flowform Round Ottoman 15"H x 26" Diameter

**Options:**

Vinyl  Glow

18.00	13802920	1	\$648.99	8%	\$597.07	\$597.07
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**Description:** Smith System Flowform Round Ottoman 15"H x 26" Diameter

**Options:**

Vinyl  Heat

19.00	13802920	1	\$648.99	8%	\$597.07	\$597.07
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**Description:** Smith System Flowform Round Ottoman 15"H x 26" Diameter

**Options:**

Vinyl  Fog

20.00	13802920	2	\$648.99	8%	\$597.07	\$1,194.14
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**Description:** Smith System Flowform Round Ottoman 15"H x 26" Diameter

**Options:**

Vinyl  Habanero

21.00	13802920		1	\$648.99	8%	\$597.07	\$597.07
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**Description:** Smith System Flowform Round Ottoman 15"H x 26" Diameter

**Options:**

Vinyl	<input type="checkbox"/>	Mediterranean
	<input type="checkbox"/>	Apricot
	<input type="checkbox"/>	Fog
	<input type="checkbox"/>	Pistachio
	<input type="checkbox"/>	Iron
	<input type="checkbox"/>	Apple
	<input type="checkbox"/>	Cobalt
	<input type="checkbox"/>	Glow
	<input type="checkbox"/>	Habanero
	<input type="checkbox"/>	Heat
	<input type="checkbox"/>	Mediterranean Blue
	<input type="checkbox"/>	Apricot
	<input type="checkbox"/>	Fog
	<input type="checkbox"/>	Pistachio
	<input type="checkbox"/>	Iron

22.00	13822410		10	\$299.99	29%	\$212.99	\$2,129.93
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**Description:** ECR4Kids Surf Work Surface 11"x14"x24" 10/Box Black

23.00	13822420		1	\$299.99	29%	\$212.99	\$212.99
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**Description:** ECR4Kids Surf Work Surface 11"x14"x24" 10/Box Blue

Like many businesses, we are experiencing unexpected price increases and extended lead times from our vendor partners for materials and transportation. We are trying to absorb the costs as much as possible, but in some cases, we have been forced to raise prices on our products. As such, the prices on this quote expire on the date listed and must be re-quoted after that date.

\*Please be aware that lead times have increased for some vendors on this quote due to the high volume of orders this time of year. It is possible that some of the items on this order could have ship dates in September or later, depending on when the order is submitted.

Demco may require a down payment on this order, please contact your Demco Consultant for more information.

<b>Sub Total</b>	\$54,710.24
<b>Shipping</b>	\$2,590.26
<b>Other Services</b>	N/A
<b>Tax</b>	TAX EXEMPT
<b>GRAND TOTAL</b>	<hr/> \$57,300.50

**Quote ID:** T3198020

**Shipping & Delivery Options** *If this quote includes options, they are based on the following list, (note: shipping options may only apply to certain shipments):*

- [6PG] Power Lift Gate
- [3ID] Inside Delivery
- [0CA] Call Ahead - Delivery Appt.

<b>Billing Information</b> Okemos Public Schools Business Office 4406 Okemos Rd Okemos, MI, 48864-1792  Bill Contact: Kay 517-349-2093	<b>Shipping</b> Cyndi Webster Bennett Woods Elem School 2650 Bennett Rd Okemos MI 48864-2464	<b>Customer Contact</b> Cyndi Webster 517.349.9220 cyndi.webster@okemosk12.net	<b>Designer</b> Steve Gower Drawing ID:
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**Signature that authorizes Demco to place this order:**

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Signature Date