

# Agenda of Regular Meeting

## The Board of Trustees Education Service Center, Region 20

---

A Regular Meeting of the Board of Trustees of Education Service Center, Region 20 will be held December 18, 2019, beginning at 1:00 PM at Conference Center, Redbud Room  
1314 Hines Avenue  
San Antonio, TX 78208.

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

1. Audit Presentation (Information Only)
2. Program Highlight - LEA Dashboard
3. Minutes of the October 23, 2019 - Special Call Meeting
4. Minutes of the October 23, 2019 Meeting
5. Commitment of Fund Balance
6. 2018-2019 Audit Report
7. Amendments to the 2019-2020 Official Budget
8. Addition to the Special Revenue Fund
9. Contracts Over \$25,000
10. Personnel - New Employees (Professional Staff)
11. Proposals
12. Interlocal Agreements
13. Resolution Amending Authorized Texpool Representatives
14. 2020 Board Election

15. For Information Only

A. Head Start Policy Council Report

B. Personnel - Separations (Professional Staff)

C. Expenditures in Excess of \$25,000

D. Investment Report

E. Accounts Receivable

F. Executive Director's Report

16. Adjournment

---

*If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the Board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Government Code, Chapter 551, Subchapters D and E. Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions, or decisions will be taken in open meeting.*

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #1:           AUDIT PRESENTATION

EXPLANATION:           A representative from Armstrong, Vaughan & Associates, P.C., Certified Public Accountants, and independent auditors for the Board of Directors will provide an overview of the audit for the fiscal year ending August 31, 2019.

ACTION:                   For Information Only

Respectfully Submitted,



Jeff Goldhorn  
Executive Director

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

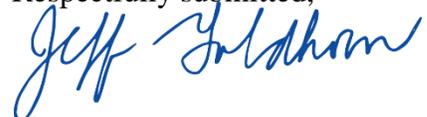
December 18, 2019

AGENDA ITEM #2: PROGRAM HIGHLIGHT – LEA DASHBOARD

EXPLANATION: Provide an overview of the ESC-20 Administrative and Instructional Services Dashboard and the “why” behind the system. Features of the system will be discussed including external and internal benefits as well as division expectations.

ACTION: For Information Only.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #3: MINUTES OF THE OCTOBER 23, 2019 BOARD OF DIRECTORS  
SPECIAL CALL MEETING

EXPLANATION: Minutes of the October 23, 2019 special call meeting of the Board of Directors of Education Service Center, Region 20 are submitted for Board review and approval.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the minutes of the October 23, 2019 Board of Directors special call meeting.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

# Minutes - Wednesday, October 23, 2019

## The Board of Trustees Education Service Center, Region 20

---

The Board of Trustees of Education Service Center, Region 20 convened in a Special Board meeting at 12:10 PM on Wednesday, October 23, 2019, in the 1314 Hines Avenue, Conference Center, Executive Office Conference Room. The Chairman, Mr. Mike Petter, presided and the following members were in attendance:

Mr. Tom Winn, Vice-Chairman  
Ms. Kay Franklin, Secretary  
Mr. Thomas Smith, Member  
Ms. Leticia Bresnahan, Member  
Mr. Rudy Garza, Member

Also present were:

Dr. Jeff Goldhorn, Executive Director  
Ms. Jamie Dunevant, Executive Assistant

**1. EXECUTIVE SESSION - BOARD  
VACANCY APPOINTMENTS**

Adjourned to Executive Session at 12:11 p.m.

Reconvened in Regular Session at 1:00 p.m.

**2. ACTION CONSIDERED IN  
EXECUTIVE SESSION**

A motion was made by Mr. Smith to repost the vacancy. Mr. Winn seconded the motion which was unanimously approved.

No Action Taken

**3. ADJOURNMENT**

There being no further discussion, Mr. Garza made a motion that the meeting be adjourned at 1:03 p.m. Ms. Franklin seconded the motion which was unanimously approved.

---

Approved: Board Chairman

---

Attested: Board Secretary

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #4: MINUTES OF THE OCTOBER 23, 2019 BOARD OF DIRECTORS MEETING

EXPLANATION: Minutes of the October 23, 2019 meeting of the Board of Directors of Education Service Center, Region 20 are submitted for Board review and approval.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the minutes of the October 23, 2019 Board of Directors meeting.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

# Minutes - Wednesday, October 23, 2019

## The Board of Trustees Education Service Center, Region 20

---

The Board of Trustees of Education Service Center, Region 20 convened in a Regular Board meeting at 1:12 PM on Wednesday, October 23, 2019, in the 1314 Hines Avenue, Conference Center, Redbud Room. The Chairman, Mr. Mike Petter, presided and the following members were in attendance:

Mr. Tom Winn, Vice-Chairman  
Ms. Kay Franklin, Secretary  
Mr. Thomas Smith, Member  
Ms. Leticia Bresnahan, Member  
Mr. Rudy Garza, Member  
Mr. Alfredo Segura, Charter School Representative

Also present were:

Dr. Jeff Goldhorn, Executive Director  
Dr. Carolyn Castillo, Deputy Director, Administrative & Instructional Services  
Mr. Jeff Stone, Deputy Director, Business & Technology Services  
Ms. Jennifer Carver, Associate Director, Texas Computer Cooperative  
Mr. Paul Patillo, Chief Technology Officer, Technology Services  
Ms. Mayra De Hoyos, Coordinator III, Communications  
Ms. Briana Garcia, Interim Component Director, Human Resources Services  
Ms. Yvette Gomez, Component Director, School Support Services  
Ms. Harriett Jackson, Component Director, Infrastructure & Network Services  
Mr. Michael Lopez, Component Director, TCC Software Development  
Mr. Manuel Luna, Component Director, TCC Systems & Operations  
Ms. Paige Meloni, Chief Financial Officer, Client Business Services  
Ms. Carol Morgan, Component Director, Head Start Services  
Ms. Jamie Dunevant, Executive Assistant

**1. PROGRAM HIGHLIGHT - TEXAS20/CHILD NUTRITION**

Ms. Mandy Tyler and Ms. Jaclyn Perez provided an overview of the Food and Nutrition Services and the Texas20 programs.

**2. MINUTES OF THE AUGUST 28, 2019 BUDGET WORK SESSION**

Mr. Winn made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the minutes of the August 28, 2019 Board of Directors Budget Work Session.

**3. MINUTES OF THE AUGUST 28, 2019 BOARD HEARING**

Mr. Smith made a motion that the following resolution be adopted. Mr. Garza seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the minutes of the August 28, 2019 Board of Directors Board Hearing.

**4. MINUTES OF THE AUGUST 28, 2019  
REGULAR BOARD MEETING**

Ms. Franklin made a motion that the following resolution be adopted. Ms. Bresnahan seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the minutes of the August 28, 2019 Board of Directors meeting.

**5. AMENDMENTS TO THE 2019-2020  
OFFICIAL BUDGET**

Mr. Winn made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the amendments as presented.

**6. ADDITION TO SPECIAL REVENUE  
FUND**

Ms. Bresnahan made a motion that the following resolution be adopted. Mr. Garza seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approve the addition to the Special Revenue Fund.

**7. PERSONNEL - NEW EMPLOYEES  
(PROFESSIONAL STAFF)**

Ms. Franklin made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors confirms the appointment of the new professional staff hired by ESC-20.

**NEW EMPLOYEES (PROFESSIONAL STAFF)**

<u>NAME</u>	<u>ASSIGNMENT</u>	<u>EFFECTIVE DATE</u>	<u>PREVIOUS EMPLOYMENT</u>
Lowak, Christine	Consultant, School Support	01-Aug-2019	Leadership Coach, Trinity University
Lamb, Suanna	Coordinator III, Head Start	05-Aug-2019	Assistant Principal, Pre K/Head Start-2nd Grade, Hondo ISD
Shamon, Tracy	Project Manager, Federal, State and Local Initiatives	05-Aug-2019	Instructional Coach, English Language Art & Reading, North East ISD
Eyer, Julia	Consultant, Speech and Language	26-Aug-2019	Speech-Language Pathologist, Foundation School for Autism
Moran, Vanessa	Consultant, Early Childhood	03-Sep-2019	Lead Educational Consultant, J. White Educational Consulting
Gonzalez, Steven	Coordinator II, Employment Operations	16-Sep-2019	Training & Organizational Development Consultant, DOD Fort Sam Houston

**8. CONTRACTS OVER \$25,000**

Mr. Winn made a motion that the following resolution be adopted. Ms. Franklin seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the contracts over \$25,000.

**9. BEXAR COUNTY HEAD START CONTINUATION AND TRAINING & TECHNICAL ASSISTANCE GRANT APPLICATIONS FOR 2020-2021**

Mr. Garza made a motion that the following resolution be adopted. Mr. Winn seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors has provided input and approves the 2020-2021 Bexar County Head Start Program Continuation and Training & Technical Assistance Grant Applications.

**10. BEXAR COUNTY HEAD START PROGRAM GOALS AND OBJECTIVES**

Ms. Bresnahan made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors has reviewed, provided input and approves the Bexar County Head Start Program Goals and Objectives for 2019 - 2020.

**11. HEAD START SELF ASSESSMENT ACTION PLAN**

Mr. Winn made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors has reviewed, provided input and approves the Self-Assessment Action Plan for Bexar County and Tri-County Head Start programs for 2019-2020.

**12. PROPOSALS**

Mr. Winn made a motion that the following resolution be adopted. Ms. Bresnahan seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the proposals listed:

- Proposal for Temporary Security Staffing
- Proposal for PACE Purchasing Cooperative for Computer Hardware, Software, Services and Supplies
- Renewal for the Purchase of 508 Compliance Services

**13. INTERLOCAL AGREEMENTS**

Ms. Bresnahan made a motion that the following resolution be adopted. Mr. Winn seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the Interlocal Agreements.

**14. FOR INFORMATION ONLY ITEMS**

- Head Start Policy Council Report
- Personnel - Separations (Professional Staff)
- Expenditures In Excess Of \$25,000
- Investment Report
- Accounts Receivable
- Executive Director's Report

**15. EXECUTIVE DIRECTOR  
PERFORMANCE EVALUATION, 2019-  
2020**

Ms. Bresnahan made a motion that the following resolution be adopted. Ms. Franklin seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors has provided input and approval for the Executive Director Performance Evaluation, 2019-2020.

**16. ADJOURNMENT**

There being no further discussion, Mr. Smith made a motion that the meeting be adjourned at 3:33 p.m. Mr. Garza seconded the motion which was unanimously approved.

---

Approved: Board Chairman

---

Attested: Board Secretary

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #5: COMMITMENT OF FUND BALANCE

EXPLANATION: The assessment of the Center’s facilities and equipment needs has resulted in the need for revisions to the commitments of fund balance and the addition of certain assignments of fund balance. The current balance of commitments as of September 1, 2019 would have totaled \$4,851,307 with \$135,663 of non-spendable fund balance. The revised total of commitments will be \$12,412,022. In addition, there will be \$130,735 of non-spendable fund balance. These increases and decreases represent changes in previously committed amounts. The total amounts to be committed are as follows:

<b>Non-Spendable Fund Balance</b>		
Inventories	(1)	64,467
Prepaid Expenditures	(2)	66,268
<b>Total Non-Spendable Fund Balance</b>		<b>\$ 130,735</b>
<b>Committed Fund Balance</b>		
Land Acquisition		150,000
Construction / Parking Lot	(1,4)	9,136,368
Encumbrances		301,054
Technology Equipment (Network)	(1)	600,000
Software Implementation and Development	(1)	600,000
Quality Management System		25,000
Support of Services – Field Services		325,000
Support of Services – College and Career Readiness		15,000
Support of Services – General	(1)	350,000
Support of Services – Emergency Operations Mgmt		15,000
Support of Services – Early Childhood		35,000
Support of Services – Board		20,000
Support of Services – Executive Offices		483,000
Support of Services – Leadership Development		18,000
Support of Services – T-STEM		100,000
Support of Services – Executive Office Design Support		20,000
Support of Services – Centerwide Tech Training and Support		40,000
Support of Services – AIS Collaborative Pilot		60,000

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #5:                    COMMITMENT OF FUND BALANCE (continued)

Minimum \$1,000 Salary Increase		18,600
Communications/Public Awareness		100,000
<b>Total Committed Fund Balance</b>		<b>\$ 12,412,022</b>
<b>Total Non-Spendable, Committed and Assigned</b>		<b>\$ 12,542,756</b>

- (1) Increase in current balance
- (2) Decrease in current balance
- (3) New Item
- (4) Remaining balance from prior year commitment.

ACTION:                    It is recommended that the following resolutions be adopted:

BE IT RESOLVED that the Board of Directors hereby establishes \$130,735 of non-spendable fund balance and \$12,412,022 in commitments of its General Fund Balance.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #6: 2018-2019 AUDIT REPORT

EXPLANATION: Armstrong, Vaughan & Associates, P.C., Certified Public Accountants, and independent auditors for the Board of Directors, have submitted their Report on the Examination of Financial Statements, fiscal year ending August 31, 2019.

Chapter 44, Subchapter A, Section 44.008, Texas Education Code states that a copy of the annual audit report, approved by the Board, shall be filed by the Center with the Texas Education Agency within 150 days of the close of the fiscal year for which the audit was made.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the audit report submitted by Armstrong, Vaughan & Associates, P. C., independent auditors for the Board of Directors for the fiscal year ended August 31, 2019, be and is hereby approved and accepted.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #7: AMENDMENTS TO THE 2019 - 2020 OFFICIAL BUDGET

EXPLANATION: Listed on the attachment to this agenda item are amendments to the 2019-2020 ESC-20 budget. Approval of the Board of Directors is requested.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the amendments listed on the following Page(s).

Respectfully Submitted,



Jeff Goldhorn  
Executive Director

**Amendments to the 2019 - 2020 General Fund  
December 18, 2019**

Org. #	BCR Number	Function 12	Function 13	Function 21	Function 41	Function 51	Function 53	Function 61	Function 62	Function 81	Function 93	Other	Total	
<b>Revenue Adjustments to Existing Projects:</b>														
1	225	Fiber Project	13769			\$ 27,625.00	\$ -	\$ 97,131.00		\$ 265,500.00			\$ 19,744.00	\$ 410,000.00
1	236	Financial Services Coop	13806			\$ 9,101.00	\$ 2,700.00			\$ 119,263.00			\$ 28,936.00	\$ 160,000.00
2	428	Discovery/ Clarity	13783	\$ 10,000.00	\$ 6,636.00									\$ 16,636.00
3	515	School Safety Coop	13749, 13803			\$ 2,287.00				\$ 30,015.00			\$ 1,698.00	\$ 34,000.00
4	572	Strategic Partnerships & Innovation	13748				\$ 3,000.00							\$ 3,000.00
<b>Total Revenue Adj to Existing Projects</b>				\$ -	\$ 10,000.00	\$ 6,636.00	\$ 39,013.00	\$ 5,700.00	\$ 97,131.00	\$ -	\$ 414,778.00	\$ -	\$ -	\$ 623,636.00
<b>Appropriations From Fund Balance</b>														
1	299	Centerwide	13707, 13755, 13759, 13822			\$ (35,581.00)		\$ (24,981.00)			\$ (2,000,537.00)	\$ -	\$ -	\$ (2,061,099.00)
<b>Total Appropriations from Fund Balance</b>				\$ -	\$ -	\$ -	\$ (35,581.00)	\$ -	\$ (24,981.00)	\$ -	\$ -	\$ (2,000,537.00)	\$ -	\$ (2,061,099.00)
<b>Total of All Other Budget Amendments Between Functions</b>				\$ -	\$ (98,461.00)	\$ (25,000.00)	\$ -	\$ (67,482.00)	\$ -	\$ -	\$ 80,982.00	\$ -	\$ -	\$ (109,961.00)

Function Key: 11 - Instruction  
 12 - Instructional Resources and Media  
 13 - Curriculum Development and Instructional Staff Development  
 21 - Instructional Leadership  
 41 - General Administration  
 51 - Plant Maintenance and Operations  
 53 - Data Processing Services  
 61 - Community Services  
 62 - School District Administrative Support Services  
 81 - Facilities Acquis. & Construction  
 93 - Payments to Fiscal Agent/Member Districts

BCR 13769 - To create budget not previously submitted.  
 BCR 13806 - Increased to match additional commitments.  
 BCR 13783 - Increased to reflect 19-20 commitments.  
 BCR 13749/ 13803 - Increased for additional bleeding control kits.  
 BCR 13748 - Increased due to updated contract amounts.  
 BCR 13707- Budget unspent funds from prior year budget for construction.  
 BCR 13755 - Budget for purchase of Cisco catalyst switch with Smartnet.  
 BCR 13759 - Budget for one time minimum increase.  
 BCR 13822- Budget for installation costs of video equipment in new studio.

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #8:            ADDITION TO THE SPECIAL REVENUE FUND

EXPLANATION:            Listed below is the addition to the Special Revenue Fund. Approval of the Board of Directors is requested.

<b>Org</b>	<b>General Journal</b>	<b>Project Name</b>	<b>Project Description</b>	<b>Amount</b>
632	Budget Sys	Title IV, Part A - ESC Tech Asst Program	Whole Child School Safety	\$104,551.00
<b>TOTAL</b>				<b>\$104,551.00</b>

ACTION:                    It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approve the addition to the Special Revenue Fund.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #9:               CONTRACTS OVER \$25,000

EXPLANATION:                Shown below is a list of contracts over \$25,000.

<b>ESC-20 IS PURCHASING THE FOLLOWING CONTRACTS</b>		
<b>Agency/School District</b>	<b>Contract Amount</b>	<b>Division</b>
<b>Anaca Technologies</b> Career Assessment software and support services subscription for 30 campuses September 1, 2019 to August 31, 2020	\$25,500.00	AIS
<b>Education Service Center, Region 20</b> Effective School Framework Diagnostic Reports September 2, 2019 to October 31, 2019	\$29,150.00	AIS
<b>ABM</b> Janitorial Services October 1, 2019 to September 30, 2020	\$199,422.00	BTS
<b>Kolei Group, LLC</b> Remote Database and Applications Support Services September 1, 2019 to August 31, 2020	\$57,600.00	BTS
<b>Social Sentinel, Inc.</b> The Social Sentinel® Products provide our clients with insights into digital threats to help maintain the safety of their communities. September 1, 2019 to August 31, 2020	\$53, 519.00	BTS
<b>Solid Border, Inc.</b> Iron Port Renewal November 3, 2019 to November 2, 2020	\$28,760.00	BTS
<b>CDW Government</b> VMWare Support and Subscription Production, Technical Support Renewal January 31, 2020 - January 31, 2021	\$112,900.57	TCC
<b>CDW Government</b> CISCO Firepower 2140 NGFW Firewall and Management Center Hardware Purchase October 1, 2019 to October 1, 2020	\$138,243.64	TCC

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #9:                   CONTRACTS OVER \$25,000 (continued)

<b>ESC-20 IS PURCHASING THE FOLLOWING CONTRACTS</b>		
<b>Agency/School District</b>	<b>Contract Amount</b>	<b>Division</b>
KForce, Inc. Java Developer October 7, 2019 to January 7, 2020	\$32,000.00	TCC
Respec, Inc. Software Development Services – Change Requests #1 and #2 September 1, 2019 to November 13, 2019	\$29,035.16	TCC
SAVVY Technology Solutions, Inc. Software Development Services September 1, 2019 to December 1, 2019	\$30,000.00	TCC
SAVVY Technology Solutions, Inc. Software Development Services September 1, 2019 to November 1, 2019	\$30,000.00	TCC
SAVVY Technology Solutions, Inc. iTCCS Developer October 3, 2019 – December 20, 2019	\$29,000.00	TCC

ACTION:                                   It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the contracts over \$25,000.

Respectfully Submitted,

Jeff Goldhorn  
Executive Director

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #10: PERSONNEL – NEW EMPLOYEES (PROFESSIONAL STAFF)

EXPLANATION: Since the October meeting of the Board of Directors, there have been new professional staff hired.

**NEW EMPLOYEES (PROFESSIONAL STAFF)**

<u>NAME</u>	<u>ASSIGNMENT</u>	<u>EFFECTIVE DATE</u>	<u>PREVIOUS EMPLOYMENT</u>
Chetwood, Lisa	Accountant, Information System Services	07-Oct-2019	Controller, Business Manager, Human Resources, Oak Hills Country Club
Roy, Indrayudh	Java Developer, TCC Software Development	21-Oct-2019	Software Developer, University of Arizona

ACTION: It is recommended that the following resolutions be adopted:

BE IT RESOLVED, That the Board of Directors confirms the appointment of the new professional staff hired by ESC-20.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #11: PROPOSALS

Proposal for Specialty Printing  
Proposal for App Development and Video Production  
Renewal for the purchase of 508 Compliance services

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,



Jeff Goldhorn  
Executive Director

## PROPOSALS

### PROPOSAL FOR SPECIALTY PRINTING

**EXPLANATION:** The Deputy Director of Business and Technology Services requested that proposals be solicited for Specialty Printing services, #1911. The award period for this proposal is from January 1, 2020 through December 31, 2020, with renewal options available. The proposal was sent to nine vendors. There were five responsive proposal received. A proposal tabulation is attached to this agenda item. **The proposal #1911 is awarded to: Brenner Printing, One Touch Point, Smith Print, Thompson Print Solutions and Thomas Printworks for an estimated amount of \$85,000.00.**

### PROPOSAL FOR APP DEVELOPMENT AND VIDEO PRODUCTION

**EXPLANATION:** The Deputy Director of Administrative and Instructional Services requested that proposals be solicited for App Development and Video Production, #1912. The award period for this proposal is from January 1, 2020 through December 31, 2020, with renewal options available. The proposal was sent to four vendors. There were two responsive proposal received. A proposal tabulation is attached to this agenda item. **The proposal #1912 is awarded to: Innovative Multimedia Group, LLC for an estimated amount of \$60,000.00.**

### RENEWAL PROPOSAL FOR 508 COMPLIANCE

**EXPLANATION:** The Deputy Director of Administrative and Instructional Services requested that proposals be renewed for 508 Compliance services, #1808. This proposal has one additional renewal option. The award period for this proposal is from January 1, 2020 through December 31, 2020. **The proposal #1808 is renewed to: StratComm Inc. an estimated amount of \$125,000.00.**

**Proposal for Specialty Printing # 1911**

Item	Brenner Printing	One Touch Point	Smith Print	Thomas Printwork	Thompson Print Solutions
1	\$1,620.00	\$2,221.00	\$1,830.00	\$2,813.77	\$1,570.00
	\$2,980.00	\$3,685.00	\$3,976.00	\$4,486.47	\$3,250.00
2	\$735.00	\$842.00	\$595.00	\$949.57	\$666.00
	\$1,950.00	\$1,989.00	\$1,917.00	\$2,634.78	\$2,439.00
3	\$220.00	\$1,757.00	\$305.00	\$574.33	\$124.00
	\$265.00	\$3,114.00	\$383.00	\$593.78	\$162.00
	\$630.00	\$12,580.00	\$1,015.00	\$843.31	\$493.00
4	\$285.00	\$512.00	\$616.00	\$196.00	\$231.00
	\$360.00	\$810.00	\$975.00	\$315.00	\$305.00
5	\$735.00		\$667.00	\$1,948.62	\$602.00
	\$2,950.00		\$896.00	\$3,361.92	\$2,600.00
6	\$160.00	\$225.00	\$209.00	\$173.00	\$130.00
	\$205.00	\$265.00	\$212.00	\$249.00	\$171.00
7	\$840.00	\$990.00	\$977.00	\$585.52	\$350.00
	\$950.00	\$1,028.00	\$1,008.00	\$730.22	\$438.00
8	\$75.00	\$65.00	\$134.00	\$139.00	\$33.00
	\$85.00	\$65.00	\$134.00	\$218.00	\$39.00
9	\$75.00	\$79.00	\$105.00	\$24.70	\$11.40
	\$210.00	\$172.00	\$280.00	\$196.00	\$280.00
10	\$75.00	\$65.00	\$100.00	\$28.75	\$10.30
	\$95.00	\$74.00	\$114.00	\$76.00	\$34.00
11	\$195.00	\$118.00	\$146.00	\$178.00	\$17.00
	\$340.00	\$166.00	\$244.00	\$257.00	\$67.00
	\$445.00	\$192.00	\$310.00	\$310.00	\$100.00
12	\$65.00	\$61.00	\$90.00	\$23.50	\$8.70
	\$170.00	\$108.00	\$223.00	\$158.50	\$87.00
13	\$55.00	\$48.00	\$80.00	\$13.00	\$4.70
	\$140.00	\$89.00	\$186.00	\$122.00	\$47.00
	\$75.00	\$53.00	\$109.00	\$20.20	\$9.40
	\$225.00	\$115.00	\$147.00	\$194.00	\$94.00
14	\$240.00	\$281.00	\$256.00	\$292.00	\$117.00
	\$350.00	\$392.00	\$399.00	\$512.00	\$172.00
15	\$1,710.00	\$1,271.00	\$1,764.00	\$2,143.00	\$951.00
	\$2,675.00	\$2,598.00	\$3,439.00	\$4,741.00	\$1,773.00
16	\$1,650.00	\$1,690.00	\$2,101.00	\$2,138.41	\$1,234.00
	\$1,925.00	\$2,038.00	\$2,575.00	\$3,645.82	\$1,661.00

Catalog Response	Discount	10%	35%	0%	0%	25%
Availability of Services	40	38	36	38	38	38
Pricing	40	35	35	34	30	36
Catalog Response	20	13	20	10	10	17
Total	100	86	91	82	78	91

**Proposal for App Development and Video Production # 1912**

		IMG Studio	43 Lines
Vendor Reputation	10.00	10.00	8.00
Vendor Experience	15.00	15.00	12.00
Experience with 508 Compliance	10.00	10.00	5.00
App Development Process	15.00	15.00	10.00
Video Production Process	15.00	15.00	0.00
Pricing Structure	15.00	15.00	15.00
Price	20.00	20.00	15.00
Total Points		100.00	65.00

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #12: INTERLOCAL AGREEMENTS

EXPLANATION: Shown below is an Interlocal Agreements.

Agency/School District	Division
<p><u>Education Service Center, Region 10</u> The purpose of these Interlocal Agreement is to facilitate payment for ESC/IHE project management and development of products under Network 3: Inclusive Services and Practices for Improved Student Outcomes, a TEA funded project whose purpose is to build a statewide culture of high expectations for students with disabilities and significantly improve academic and functional outcomes for students served by special education. <i>(ESC-20 serves as the fiscal agent of this special education grant.)</i></p>	AIS
<p><u>Education Service Center, Region 10</u> Allow the Local Government to purchase products or services by purchase order, contract, agreement or other appropriate legal method from ESC-10 and Allow the Local Government to join ESC-10 sponsored purchasing cooperatives in order to purchase products or services from vendors which have been properly awarded contracts through statutorily authorized methods.</p>	AIS
<p><u>Education Service Center, Region 16</u> ESC support of 2019 – 2020 Continuity of Education Services Guidebook (AIIMS) Grant, a TEA funded grant whose purpose is to create a guidebook and suite of resources to support fidelity of implementation and promote scaling of best practices.</p>	AIS
<p><u>Texas A &amp; M University</u> The purpose of these Interlocal Agreement is to facilitate payment for ESC/IHE project management and development of products under Network 3: Inclusive Services and Practices for Improved Student Outcomes, a TEA funded project whose purpose is to build a statewide culture of high expectations for students with disabilities and significantly improve academic and functional outcomes for students served by special education. <i>(ESC-20 serves as the fiscal agent of this special education grant.)</i></p>	AIS
<p><u>PACE Purchasing Cooperative</u> New Contracted Entities – list attached To foster greater economy and efficiency, and in accordance with efforts to promote cost-effective use of services, the Contracted Entity is encouraged to enter into state and local inter-governmental agreements where appropriate for bid or use of common or shared goods and services.</p>	BTS

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the Interlocal Agreements.

Respectfully submitted,

Jeff Goldhorn  
Executive Director

### **Pace Purchasing Cooperative**

<b><u>Organization</u></b>	<b><u>LEA Type</u></b>	<b><u>City</u></b>	<b><u>State</u></b>
The Salvation Army	Non-profit	Marshalltown	Iowa
City of Rose Hill	City	Rose Hill	Kansas
Clarke County	County	Osceola	Iowa
Marion County Genealogical Society	County	Knowville	Iowa
Colonial Presbyterian	Non-profit	Overland Park	Kansas
Nall Avenue Baptist	Non-profit	Prairie Village	Kansas
Basehor UMC	Non-profit	Basehor	Kansas
Lynchburg City Schools	K-12	Lynchburg	Virginia
Polk City UMC	Non-profit	Polk City	Iowa
City of Conrad	City	Conrad	Iowa
City Safe Commission	Non-profit	Fort Worth	Texas

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #13: RESOLUTION AMENDING AUTHORIZED TEXPOOL REPRESENTATIVES

EXPLANATION: The resolution adds and updates the authorized representatives with Texpool.

The Center's Investment Policy authorizes the use of public funds investment pools. The Board approved participation in TexPool and authorized the Executive Director to enter into such agreements as may be necessary for Center participation. In order to add and update authorized representatives, a Board Resolution is required.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Resolution Amending Authorized Representatives for Education Service Center Region 20 with Texpool be and is hereby approved and accepted.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #14:           2020 BOARD ELECTION

EXPLANATION:           On May 31, 2020, the present terms of two ESC-20 Board members, Mr. Mike Petter and Mr. Tom Winn, will expire. Board members of education service centers are to be elected by members of school district boards of trustees within the region and newly elected Board members' terms of office will begin on June 1, 2020. A timeline for the 2020 Board Election follows on the next page.

ACTION:                   It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors authorizes the Executive Director to conduct a board election and if the election is uncontested, the Executive Director may determine that no election be held and declare the unopposed candidates elected to office. The Center shall notify the Commissioner of Education of the results of an election, whether contested or uncontested.

Respectfully submitted,



Jeff Goldhorn  
Executive Director

## TIMELINE FOR 2020 ESC-20 BOARD ELECTION

<u>Date</u>		<u>Person(s) Responsible</u>
November 6, 2019	Distribute timeline to Regional Advisory Committee	Executive Director
December 18, 2019	Review procedure with ESC-20 Board of Directors and call the election	Executive Director
February 1, 2020	Open filing period	Executive Director
February 3, 2020	Distribute notices to the Regional Advisory Committee, and post in other appropriate places	Executive Director
February 20, 2020	Close filing period	Executive Director
February 21, 2020	Formulate ballot	Regional Advisory Committee
February 24, 2020	Send ballots to all school district board members	Executive Director
April 3, 2020	Return ballots to Chairman of the ESC-20 Board of Directors	Superintendents, local board members
May 6, 2020	Canvas ballots	Board of Directors
June 1, 2020	Begin new terms of office	Board of Directors
June 24, 2020	Reorganize Board of Directors at Board meeting	Board of Directors

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #15: INFORMATION ONLY ITEMS

- Head Start Policy Council Report
- Personnel – Separations (Professional Staff)
- Expenditures in Excess of \$25,000
- Investment Report
- Accounts Receivable
- Executive Director’s Report

Respectfully submitted,



Jeff Goldhorn  
Executive Director

## **HEAD START POLICY COUNCIL REPORTS**

Ms. Carol Morgan, ESC-20 Head Start Services Component Director, will provide reports on the most recent Head Start Policy Council meetings.

**SEPARATIONS (PROFESSIONAL STAFF)**

Shown below is a list of professional staff who have separated from ESC-20 since the October meeting of the Board of Directors.

<u>NAME</u>	<u>ASSIGNMENT</u>	<u>EFFECTIVE DATE</u>
Wimett, Charles	Component Director, Information System Services	11-Oct-2019
Abercrombie, Shannon	Consultant, English Language Arts and Reading	19-Oct-2019
Qazi, Shahneela	Systems Programmer I, Information System Services	25-Oct-2019
Rayburn, Abigail	Consultant, English Language Arts and Reading	01-Nov-2019
Akers, Vicky Sue	Accountant, Financial Services Cooperative	04-Nov-2019

**EXPENDITURES IN EXCESS OF \$25,000**

Shown below is a list of checks written in excess of \$25,000 during the period of 10/09/2019 through 11/30/2019.

<u>Date</u>	<u>Vendor</u>	<u>Check No.</u>	<u>Amount</u>
10/9/2019	<b>CDW Government</b> <i>(Solarwinds maintenance and technical support renewal.)</i>	36017	\$ 28,827.63
	<b>EBSCO Information Services</b> <i>(DKC database for 2019 - 2020.)</i>	36027	\$ 88,127.00
	<b>Broadway National Bank</b> <i>(z13-R02 capacity service agreement.)</i>	36084	\$ 30,276.00
	<b>Texas State Library</b> <i>(Program participation for Texquest access 2019 - 2020.)</i>	36096	\$ 36,303.39
	<b>Tumbleweed Press Inc.</b> <i>(DKC database for 2019 - 2020.)</i>	36100	\$ 31,712.94
	<b>Xerox Corporation</b> <i>(Maintenance plan and monthly printing charges and supplies.)</i>	36108	\$ 27,981.29
10/16/2019	<b>F. A. Nunnally Company</b> <i>(Renovations, Expansions and Support.)</i>	36147	\$ 724,939.27
	<b>Texas Department of Criminal Justice</b> <i>(Braille transcription services.)</i>	36237	\$ 25,905.00
10/23/2019	<b>Brightbytes Inc.</b> <i>(Technology and learning modules.)</i>	36274	\$ 42,430.50
	<b>CDW Government</b> <i>(VMWare support and subscription production and technical support renewal.)</i>	36277	\$ 114,638.60
	<b>Respec, Inc.</b> <i>(Software development services.)</i>	36340	\$ 40,907.50
	<b>Social Sentinel, Inc.</b> <i>(The Social Sentinel® Products provide our clients with insights into digital threats to help maintain the safety of their communities.)</i>	36348	\$ 76,290.10
	<b>Travelers CL</b> <i>(Business Auto, Umbrella and Commercial package policies.)</i>	36360	\$ 79,837.00
10/30/2019	<b>Education Service Center, Region 20</b> <i>(TCC portion of smartnet maintenance.)</i>	36400	\$ 1,749,952.28
	<b>Insight Global</b> <i>(System administrator professional services.)</i>	36419	\$ 40,552.00
	<b>National Opinion</b> <i>(Professional development to school-based literacy leadership teams.)</i>	36448	\$ 70,175.07
	<b>Sybase Inc.</b> <i>(SAP Sybase Renewal OEM Maintenance.)</i>	36466	\$ 51,443.10
	<b>Texas Wilson Office Furniture</b> <i>(Furniture for Kerr and Kinney classrooms and open area on first floor of conference center.)</i>	36479	\$ 28,446.47
10/31/2019	<b>CDW Government</b> <i>(CISCO direct.)</i>	36506	\$ 117,625.09
	<b>Education Service Center, Region 20</b> <i>(iTCCS audit trail of maintenance transactions business commitments 2019-2020.)</i>	36522	\$ 590,748.44
	<b>IBM Corporation</b> <i>(Subscription and support.)</i>	36545	\$ 30,987.60

**EXPENDITURES IN EXCESS OF \$25,000**

<u>Date</u>	<u>Vendor</u>	<u>Check No.</u>	<u>Amount</u>
	<b>Newsbank</b> <i>(DKC database for 2019 - 2020.)</i>	36565	\$ 30,861.00
	<b>SHI Government Solutions</b> <i>(Samange renewal, TIBCO software renewal, and KACE systems management.)</i>	36580	\$ 109,817.10
	<b>Broadway National Bank</b> <i>(z13-R02 capacity service agreement.)</i>	36581	\$ 30,276.00
	<b>Tumbleweed Press Inc.</b> <i>(Subscription to TumbleBook Library Deluxe, TumblePremium renewal Academy Intermediate and Academy ES.)</i>	36599	\$ 35,936.18
11/13/2019	<b>ABM</b> <i>(Custodial services.)</i>	36610	\$ 33,237.00
	<b>Dell Financial Services</b> <i>(FMV laptops lease order.)</i>	36630	\$ 73,557.74
	<b>IBM Corporation</b> <i>(Licensed program charges and/or lease/rental machine.)</i>	36652	\$ 114,776.92
	<b>San Antonio ISD</b> <i>(Funds transferred to SAISD RDSPD SSA on behalf of former ESC-20 RDSPD SSA members for RDSPD tuition.)</i>	36682	\$ 128,575.00
	<b>SAVVY Technology Solutions</b> <i>(Systems developers for Employeeportal, Parentportal, and Student Portal.)</i>	36683	\$ 258,010.44
11/20/2019	<b>Anaca Technologies</b> <i>(One year springboard component of career cruising for K-12 on-line subscription for 30 campuses.)</i>	36714	\$ 25,500.00
	<b>F. A. Nunnely Company</b> <i>(Renovations, Expansions and Support.)</i>	36742	\$ 835,450.94
	<b>Kforce Inc.</b> <i>(Contracted Java developers.)</i>	36769	\$ 34,691.20
	<b>Park Place Recreation</b> <i>(Soprano Quartet Ensembles installed at 7 Headstart locations.)</i>	36789	\$ 56,962.00
<b>Wire Transfer</b>			
<u>Date</u>	<u>Vendor</u>	<u>Check No.</u>	<u>Amount</u>
10/14/2019	<b>Alamo Heights ISD</b> <i>(Bexar County Headstart)</i>	721495	\$ 33,497.33
	<b>Restore Education</b> <i>(English and Literacy Civics, Adult Based Education Federal)</i>	721497	\$ 28,711.37
10/30/2019	<b>Southwest ISD</b> <i>(Bexar County Headstart)</i>	721502	\$ 31,875.72
	<b>Restore Education</b> <i>(English and Literacy Civics, Adult Based Education Federal, State and TANF Federal)</i>	721504	\$ 40,261.86

**EXPENDITURES IN EXCESS OF \$25,000**

<b><u>Date</u></b>	<b><u>Vendor</u></b>	<b><u>Check No.</u></b>	<b><u>Amount</u></b>
11/4/2019	<b>Alamo Heights ISD</b> <i>(English and Literacy Civics, Adult Based Education Federal, State and TANF, Federal)</i>	721505	\$ 60,935.75
	<b>Northside ISD</b> <i>(Adult Based Education Federal, State and TANF Federal)</i>	721507	\$ 44,386.92
11/7/2019	<b>Southwest ISD</b> <i>(Bexar County Headstart)</i>	721509	\$ 59,472.66
11/13/2019	<b>North East ISD</b> <i>(Adult Based Education Federal)</i>	721510	\$ 112,930.60
	<b>Northside ISD</b> <i>(English and Literacy Civics, Adult Based Education Federal, and Professional Development)</i>	721511	\$ 33,590.57
11/14/2019	<b>Lytle ISD</b> <i>(English and Literacy Civics, Adult Based Education Federal, State, Professional Development and TANF Federal)</i>	721513	\$ 38,562.99
11/30/2019	<b>City Public Services</b> <i>(Electric and Gas)</i>	110022	\$ 33,910.09

EDUCATION SERVICE CENTER, REGION 20

Invested General Fund Assets Report  
For Period 09/1/2019 to 12/6/2019

Description	Instrument Number	Purchase Date	Maturity Date	Number of Days	Yield	Beginning Book Value	Changes in Book Value	Ending Book Value	Interest Earned 9/1/2019 To 12/6/2019
<b>INVESTMENTS:</b>									
<b>Discount Notes:</b>									
None				-		\$-	\$-	\$-	\$-
<b>Certificate of Deposits:</b>									
Time Deposit - Operations	6737608040	3/12/2019	9/12/2019	184	2.480%	\$ -	\$ -	\$ -	\$ 893.38
Time Deposit - Operations	6753761355	4/24/2019	10/24/2019	183	2.460%	\$ 1,000,000.00	\$ (1,000,000.00)	\$ -	\$ 3,715.40
Time Deposit - Operations	6754213440	5/13/2019	11/13/2019	184	2.480%	\$ 1,000,000.00	\$ (1,000,000.00)	\$ -	\$ 5,105.99
Time Deposit - Operations	6755062586	6/13/2019	12/13/2019	183	2.250%	\$ 1,000,000.00	\$ -	\$ 1,000,000.00	\$ -
Time Deposit - Operations	6737607729	7/12/2019	1/12/2020	184	2.090%	\$ 1,000,000.00	\$ -	\$ 1,000,000.00	\$ -
Time Deposit - Operations	6737607915	8/12/2019	2/12/2020	184	2.120%	\$ 1,000,000.00	\$ -	\$ 1,000,000.00	\$ -
Time Deposit - Operations	6737608040	9/12/2019	3/12/2020	182	1.880%	\$ 1,000,000.00	\$ -	\$ 1,000,000.00	\$ -
Time Deposit - Operations	6753761355	10/24/2019	4/24/2020	183	1.680%	\$ -	\$ 1,000,000.00	\$ 1,000,000.00	\$ -
Time Deposit - Operations	6754213440	11/13/2019	5/13/2020	182	1.380%	\$ -	\$ 1,000,000.00	\$ 1,000,000.00	\$ -
						\$ 6,000,000.00	\$ -	\$ 6,000,000.00	\$ 9,714.77

Texpool:	Transaction Date	Center Operations		
		Deposits	Withdrawals	Balance
Beginning Balance	9/1/2019			\$12,624,528.20
Transfer of Funds	9/20/2019		\$ (500,000.00)	\$12,124,528.20
Transfer of Funds	9/30/2019	\$ 22,145.13		\$12,146,673.33
Transfer of Funds	10/18/2019		\$ (1,000,000.00)	\$11,146,673.33
Transfer of Funds	10/30/2019		\$ (1,000,000.00)	\$10,146,673.33
Interest Earned	10/31/2019	\$ 18,899.66		\$10,165,572.99
Transfer of Funds	11/8/2019	\$ 750,000.00		\$10,915,572.99
Transfer of Funds	11/13/2019	\$ 1,500,000.00		\$12,415,572.99
Transfer of Funds	11/19/2019	\$ 1,500,000.00		\$13,915,572.99
Transfer of Funds	11/25/2019		\$ (500,000.00)	\$13,415,572.99
Interest Earned	11/29/2019	\$ 16,719.67		\$13,432,292.66
Transfer of Funds	12/2/2019	\$ 1,500,000.00		\$14,932,292.66
Transfer of Funds	12/4/2019	\$ 500,000.00		\$15,432,292.66
Transfer of Funds	12/5/2019	\$ 250,000.00		\$15,682,292.66
Interest Accrual, Texpool			\$4,094.51	\$15,686,387.17
				\$ 15,686,387.17
				\$ 61,858.97
				\$ 61,858.97

EDUCATION SERVICE CENTER, REGION 20

Invested General Fund Assets Report  
For Period 09/1/2019 to 12/6/2019

Description	Instrument Number	Purchase Date	Maturity Date	Number of Days	Yield	Beginning Book Value	Changes in Book Value	Ending Book Value	Interest Earned 9/1/2019 To 12/6/2019
<b>BBVA Compass Money Market Fund:</b>									
Beginning Balance								\$1,775,009.46	
Transfer of Funds		9/26/2019					\$ (750,000.00)	\$ 1,025,009.46	
Interest Earned			9/30/2019			\$ 1,683.90		\$ 1,026,693.36	\$ 1,683.90
Transfer of Funds		10/2/2019				\$ 500,000.00		\$ 1,526,693.36	
Transfer of Funds		10/17/2019					\$ (500,000.00)	\$ 1,026,693.36	
Transfer of Funds		10/31/2019					\$ (750,000.00)	\$ 276,693.36	
Interest Earned			11/1/2019			\$ 1,215.46		\$ 277,908.82	\$ 1,215.46
Transfer of Funds		11/7/2019				\$ 1,500,000.00		\$ 1,777,908.82	
Transfer of Funds		11/15/2019				\$ 500,000.00		\$ 2,277,908.82	
Interest Earned			12/2/2019			\$ 1,648.98		\$ 2,279,557.80	\$ 1,648.98
Interest Accrual, Money Market						\$430.93		\$ 2,279,988.73	\$430.93
<b>Balance in Compass</b>								\$ 2,279,988.73	\$ 4,979.27

The Center began utilizing Texpool to hold short term excess funds for investment. Texpool is a local government investment pool and as of November 30, 2019, the pool had total invested funds of \$20,930,843,220. The most recent information available (November 30) showed Texpool funds were invested in Agencies (34.5%), Treasuries (19.9%), Repurchase Agreements, (40.2%) and Government Money Market Funds (5.4%). The average daily interest rate for December 2019 is 1.660%.

**BBVA Compass Mutual Fund**

The Center has established a investment account with BBVA Compass (the Center's Depository Bank) to invest some overnight funds in a Public Funds Money Market Mutual Fund. On February 1, 2016, the Center began using this account. Current interest rate is 1.15%.

\* \$36,691.24 of interest revenue was earned for these securities at 08/31/19, but not paid until respective maturity dates.

Total Interest 19-20 \$ 76,553.01

EDUCATION SERVICE CENTER, REGION 20

Invested General Fund Assets Report  
For Period 09/1/2019 to 12/6/2019

Description	Instrument Number	Purchase Date	Maturity Date	Number of Days	Yield	Beginning Book Value	Changes in Book Value	Ending Book Value	Interest Earned 9/1/2019 To 12/6/2019
Totals for Current Year at December 6, 2019						\$ 6,000,000.00	\$ -	\$ 6,000,000.00	\$ 9,714.77
Texpool average daily interest rate for December, 2019 is 1.660%						\$ 12,624,528.20	\$ 3,061,858.97	\$ 15,686,387.17	\$ 61,858.97
BBVA Compass Public Funds Money Market						\$ 1,775,009.46	\$ 504,979.27	\$ 2,279,988.73	\$ 4,979.27
						\$ 20,399,537.66	\$ 3,566,838.24	\$ 23,966,375.90	\$ 76,553.01
<b>Total Interest 19-20</b>									<b>\$ 76,553.01</b>

Totals for Current Year at December 6, 2018						\$6,000,000.00	\$0.00	\$ 6,000,000.00	\$7,554.57
Texpool average daily interest rate for December, 2018 is 2.235%						\$ 17,381,202.95	\$ 5,594,659.52	\$ 22,975,862.47	\$94,659.52
BBVA Compass Public Funds Money Market						\$ 1,014,215.61	\$ 1,002,166.02	\$ 2,016,381.63	\$2,166.02
						\$ 24,395,418.56	\$ 6,596,825.54	\$ 30,992,244.10	\$104,380.11
<b>Total Interest 18-19</b>									<b>\$104,380.11</b>

**Investment Objectives:**

The primary objectives of the Center's investment activities, in order of importance are:

- Safety - The investments are direct obligation of the issuing federal agency. The certificates of deposits and REPO's are fully collateralized.
- Liquidity - We strive to keep maturity dates in line with cash flow needs.
- Return on Investment - By putting our resources into a variety investments (US Agency Obligations, REPO's and Certificates of Deposits) we can cover economic cycles.

The above investments are in compliance with our investment objectives and the Public Funds Investment Act.

  
\_\_\_\_\_  
Dr. Jeff Goldhorn, Executive Director

  
\_\_\_\_\_  
Jeffrey J. Stone, Deputy Director, Business and Technology Services

  
\_\_\_\_\_  
Paul E. Neuhoff, Component Director, Financial Services

EDUCATION SERVICE CENTER, REG 20

ACCOUNTS RECEIVABLE SYSTEM

PROGRAM: BRC0040

DATE: 12/11/19

AGING REPORT AS OF 12/11/2019

PAGE: 1

CTYDST: 015950

CUSTOMER NAME	CUST NBR	TOTAL DUE	CURRENT	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120 DAYS
ACADEMIC LEARNING COMPANY	108101	75.00	75.00				
ACCESS-USA	013914	1,351.74	1,351.74				
AKORBI LANGUAGE CONSULTING	014228	190.31	190.31				
ALAMO HEIGHTS ISD	000100	95,636.40	4,495.00	89,371.40	100.00	625.00	1,045.00
AMER PRINTING HOUSE FOR THE BLIND	012696	15,046.25	15,046.25				
AMERICAN SOCIETY OF MILITARY	013857	500.00		500.00			
ANGLETON ISD	013963	25.00		25.00			
BANDERA ISD	000400	600.00	600.00				
BASIS SAN ANTONIO	014425	9,530.00	1,125.00	7,755.00	650.00		
BASIS SAN ANTONIO NORTH CENTRAL	014589	150.00	150.00				
BASIS SAN ANTONIO SHAVANO	108037	50.00	50.00				
BBVA COMPASS	014135	798.00	798.00				
BELTON ISD	012558	876.00	876.00				
BEXAR COUNTY ACADEMY	108056	525.00	525.00				
BIG SPRINGS CHARTER SCHOOL	012749	32,945.12	2,675.00	30,270.12			
BISHOP CISD	012038	500.00	500.00				
BLANCO ISD	011884	55.00	55.00				
BLESSED SACRAMENT SCHOOL	000500	650.00		650.00			
BOERNE ISD	000550	137,335.50	9,845.00	126,640.50	500.00	350.00	
BONHAM ISD	013032	75.00	75.00				
BRACKETT ISD	000600	14,871.00	4,286.00	10,585.00			
BRENNHAM ISD	012520	25.00		25.00			
BRIDGFORD FOODS	108079	208.85	208.85				
BROOKS ACADEMIES OF TEXAS	013613	115,856.04	5,045.00	110,261.04	550.00		
BUENA VISTA FOOD PRODUCT	108080	656.20		656.20			
BUILDING ALTERNATIVE CHARTER SCHOOL	012486	17,378.75	3,805.00	13,538.75	35.00		
BURNHAM WOOD CHARTER SCHOOL	014156	28,098.50		28,098.50			
BUSH BROTHERS	108081	53.05		53.05			
CALHOUN COUNTY ISD	012340	12,890.00	12,890.00				





EDUCATION SERVICE CENTER, REG 20

DATE: 12/11/19

ACCOUNTS RECEIVABLE SYSTEM

PROGRAM: BRC0040

CTYDST: 015950

AGING REPORT AS OF 12/11/2019

PAGE: 4

CUSTOMER NAME	CUST NBR	TOTAL DUE	CURRENT	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120 DAYS
HARLANDALE ISD	003800	11,892.00	7,007.00	1,585.00	3,300.00		
HARMONY PUB SCH SAN ANTONIO CLUSTER	014922	125.00	125.00				
HARMONY SCHOOL OF INNOVATION BROWNS	108038	175.00					175.00
HARMONY SCHOOL OF INNOVATION SA	014424	530.00	175.00	80.00			275.00
HARMONY SCIENCE ACADEMY BROWNSVILLE	014842	675.00		500.00			175.00
HARMONY SCIENCE ACADEMY LAREDO	014843	250.00	75.00				175.00
HARMONY SCIENCE ACADEMY SAN ANTONIO	013918	11,766.00	2,020.00	9,421.00	75.00	250.00	
HARPER ISD	012347	45.00	45.00				
HAYS CISD	011890	45.00	45.00				
HENRY FORD ACADEMY	014015	2,600.00	2,600.00				
HERITAGE ACADEMY CHARTER SCHOOL	014646	150.00	150.00				
HONDO ISD	004500	102,334.95	795.00	97,281.95	3,918.00	210.00	130.00
HUNT ISD	004700	2,725.00	2,725.00				
IDEA PUBLIC SCHOOLS	013913	1,920.00	370.00	225.00	100.00	1,150.00	75.00
IMAGE QUEST	014847	286.41	286.41				
INGRAM ISD	005100	41,611.74	1,457.00	40,154.74			
INSPIRE ACADEMIES	014837	71,422.27	1,650.00	69,772.27			
JOURDANTON ISD	005500	94,240.55	800.00	93,440.55			
JUBILEE ACADEMIES	012778	5,925.00	5,925.00				
JUDSON ISD	005600	12,723.00	3,518.00	4,630.00	3,925.00	650.00	
KARNES CITY ISD	012031	3,650.00	3,500.00	150.00			
KERRVILLE ISD	005700	24,975.00	9,935.00	14,040.00	1,000.00		
KEYSTONE SCHOOL	012236	1,617.00	1,617.00				
KIM PAPER	014694	460.03		460.03			
KIPP ASPIRE ACADEMY INC	012898	39,464.41	300.00	39,164.41			
KNIPPA ISD	005800	1,442.00	1,442.00				
K12 VIRTUAL SCHOOLS	014617	1,500.00	1,500.00				
LA FE PREPARATORY SCHOOL	013872	13,991.35		13,991.35			
LA PRYOR ISD	005900	1,775.00	725.00			50.00	1,000.00







EDUCATION SERVICE CENTER, REG 20

ACCOUNTS RECEIVABLE SYSTEM

AGING REPORT AS OF 12/11/2019

PROGRAM: BRC0040

PAGE: 8

DATE: 12/11/19

CTYDST: 015950

CUSTOMER NAME	CUST NBR	TOTAL DUE	CURRENT	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120 DAYS
STOCKDALE ISD	010000	505.00	505.00				
SYSCO CENTRAL TEXAS INC	014741	5,645.85	5,645.85				
TAFT ISD	012407	25.00		25.00			
TEXANS CAN CHARTER SCHOOLS	013272	100.00					100.00
TEXAS ADVANCED COMPUTING CTR (TACC)	108045	1,050.00	1,050.00				
TEXAS EDUCATION AGENCY *****DO NOT	013994	16,501.30	16,501.30				
TEXAS PROCESS SERVERS ASSOCIATION	014197	250.00	250.00				
TEXAS SCHOOL FOR THE DEAF	012041	1,200.00	1,200.00				
THE CENTER FOR HEALTH CARE SERVICES	108013	1,500.00	1,500.00				
THE COLLEGE BOARD	014835	650.00		650.00			
THE GATHERING PLACE	108110	7,820.00	7,820.00				
THE NEW WORLD BAKERY	108095	606.23		606.23			
THE OAK RIDGE SCHOOL	013254	1,890.00		1,890.00			
TOMBALL ISD	011776	8,032.40		8,032.40			
TRINITY CHARTER SCHOOL	013364	14,849.50	300.00	14,549.50			
TRINITY CHRISTIAN ACADEMY	012268	650.00		650.00			
TRINITY UNIVERSITY	010400	35.00	35.00				
TX STATE LIBRARY & ARCHIVES COMM	013866	72,454.63	72,454.63				
UNITED ISD	011848	200.00	200.00				
UNIVERSITY OF HOUSTON-COLLEGE OF ED	108108	1,403.67	1,403.67				
UNIVERSITY OF INCARNATE WORD	005000	3,485.50		3,235.50	250.00		
UNIVERSITY OF TEXAS AT SAN ANTONIO	012422	25.00		25.00			
UNIVERSITY OF TX - AUSTIN/CLG EDUC	014883	324.13			324.13		
UPLIFT EDUCATION CENTRAL OFFICE	108102	1,530.00	1,530.00				
US ARMY MEDICAL COMMAND	014274	1,250.00	1,250.00				
US FOODS INC	014748	300.71		300.71			
UTOPIA ISD	010700	18,674.92	800.00	17,874.92			
UVALDE CISD	010800	35,099.06	10,895.00	21,204.06	3,000.00		
VISTA DEL FUTURO	014160	19,206.88	46	19,206.88			



## **EXECUTIVE DIRECTOR'S REPORT**

- ✓ Board Appointment Timeline
- ✓ Construction Update
- ✓ TCC Update
- ✓ Evening Security Update
- ✓ AESA Conference Report
- ✓ Holiday Celebration – December 20, 2019
- ✓ Other

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 18, 2019

AGENDA ITEM #16: ADJOURNMENT

EXPLANATION: A motion is requested to adjourn the December 18, 2019 ESC-20 Board of Directors meeting.

Respectfully submitted,



Jeff Goldhorn  
Executive Director