

Agenda of Regular Meeting

The Board of Trustees Education Service Center, Region 20

A Regular Meeting of the Board of Trustees of Education Service Center, Region 20 will be held October 23, 2019, beginning at 1:00 PM at Conference Center, Redbud Room
1314 Hines Avenue
San Antonio, TX 78208.

The subjects to be discussed or considered or upon which any formal action may be taken are as listed below. Items do not have to be taken in the order shown on this meeting notice.

1. Program Highlight - Texas20/Child Nutrition
2. Minutes of the August 28, 2019 Budget Work Session
3. Minutes of the August 28, 2019 Board Hearing
4. Minutes of the August 28, 2019 Regular Board Meeting
5. Amendments to the 2019-2020 Official Budget
6. Addition to Special Revenue Fund
7. Personnel - New Employees (Professional Staff)
8. Contracts Over \$25,000
9. Bexar County Head Start Continuation and Training & Technical Assistance Grant Applications for 2020-2021
10. Bexar County Head Start Program Goals and Objectives
11. Head Start Self Assessment Action Plan
12. Proposals
13. Interlocal Agreements
14. For Information Only Items

A. Head Start Policy Council Report

B. Personnel - Separations (Professional Staff)

C. Expenditures in Excess of \$25,000

D. Investment Report

E. Accounts Receivable

F. Executive Director's Report

15. Executive Director Performance Evaluation, 2019-2020

16. Adjournment

If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the Board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Government Code, Chapter 551, Subchapters D and E. Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions, or decisions will be taken in open meeting.

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

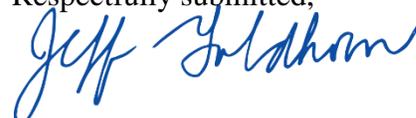
October 23, 2019

AGENDA ITEM #1: PROGRAM HIGHLIGHT – TEXAS20/FOOD AND NUTRITION

EXPLANATION: Provide an overview of the ESC-20 Food and Nutrition Program, to include the services offered to support the National School Lunch Program and the Child and Adult Care Foodservice Program. Provide information on the TEXAS 20 Cooperative Program, to include services offered to support member districts with school food purchasing and processing of USDA foods.

ACTION: For Information Only.

Respectfully submitted,



Jeff Goldhorn
Executive Director

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #2: MINUTES OF THE AUGUST 28, 2019 BOARD OF DIRECTORS
BUDGET WORK SESSION

EXPLANATION: Minutes of the August 28, 2019 meeting of the Board of Directors of Education Service Center, Region 20 are submitted for Board review and approval.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the minutes of the August 28, 2019 Board of Directors Budget Work Session.

Respectfully submitted,



Jeff Goldhorn
Executive Director

Minutes - Wednesday, August 28, 2019

The Board of Trustees Education Service Center, Region 20

The Board of Trustees of Education Service Center, Region 20 convened in a Budget Work Session Board meeting at 1:08 PM on Wednesday, August 28, 2019, in the 1314 Hines Avenue, Conference Center, Redbud Room. The Chairman, Mr. Mike Petter, presided and the following members were in attendance:

Mr. Tom Winn, Vice-Chairman
Ms. Kay Franklin, Secretary
Mr. Thomas Smith, Member
Ms. Leticia Bresnahan, Member
Mr. Rudy Garza, Member
Mr. Alfredo Segura, Charter School Representative

Also present were:

Dr. Jeff Goldhorn, Executive Director
Dr. Carolyn Castillo, Deputy Director, Administrative & Instructional Services
Mr. Jeff Stone, Deputy Director, Business & Technology Services
Ms. Jennifer Carver, Associate Director, Texas Computer Cooperative
Mr. Paul Patillo, Chief Technology Officer, Technology Services
Ms. Mayra De Hoyos, Coordinator III, Communications
Ms. Yvette Gomez, Component Director, School Support Services
Mr. Michael Lopez, Component Director, TCC Software Development
Mr. Manuel Luna, Component Director, TCC Systems & Operations
Ms. Paige Meloni, Chief Financial Officer, Client Business Services
Ms. Carol Morgan, Component Director, Head Start Services
Mr. Paul Neuhoff, Component Director, Financial Services
Mr. Mike Peterson, Component Director, Purchasing & Operation Services
Ms. Janna Poth, Component Director, Instructional Services
Ms. Nicole Smith, Component Director, Postsecondary and Student Services
Mr. Charles Wimett, Component Director, Information System Services
Ms. Jamie Dunevant, Executive Assistant

1. BUDGET WORK SESSION

Mr. Paul Neuhoff provided the Board with a review of the amended budget for 2018-2019 and the proposed final budget for 2019-2020.

2. ADJOURNMENT

There being no further business, Mr. Smith made a motion to adjourn the meeting at 1:58 p.m. Mr. Winn seconded the motion and it carried unanimously.

Approved: Board Chairman

Attested: Board Secretary

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #3: MINUTES OF THE AUGUST 28, 2019 BOARD OF DIRECTORS
BOARD HEARING

EXPLANATION: Minutes of the August 28, 2019 meeting of the Board of Directors of Education Service Center, Region 20 are submitted for Board review and approval.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the minutes of the August 28, 2019 Board of Directors Board Hearing.

Respectfully submitted,



Jeff Goldhorn
Executive Director

Minutes - Wednesday, August 28, 2019

The Board of Trustees Education Service Center, Region 20

The Board of Trustees of Education Service Center, Region 20 convened in a Board Hearing Board meeting at 2:06 PM on Wednesday, August 28, 2019, in the 1314 Hines Avenue, Conference Center, Redbud Room. The Chairman, Mr. Mike Petter, presided and the following members were in attendance:

Mr. Tom Winn, Vice-Chairman
Ms. Kay Franklin, Secretary
Mr. Thomas Smith, Member
Ms. Leticia Bresnahan, Member
Mr. Rudy Garza, Member
Mr. Alfredo Segura, Charter School Representative

Also present were:

Dr. Jeff Goldhorn, Executive Director
Dr. Carolyn Castillo, Deputy Director, Administrative & Instructional Services
Mr. Jeff Stone, Deputy Director, Business & Technology Services
Ms. Jennifer Carver, Associate Director, Texas Computer Cooperative
Mr. Paul Patillo, Chief Technology Officer, Technology Services
Ms. Mayra De Hoyos, Coordinator III, Communications
Ms. Briana Garcia, Interim Component Director, Human Resources Services
Ms. Yvette Gomez, Component Director, School Support Services
Mr. Michael Lopez, Component Director, TCC Software Development
Mr. Manuel Luna, Component Director, TCC Systems & Operations
Ms. Sherry Marsh, Component Director, Special Education Support Services
Ms. Paige Meloni, Chief Financial Officer, Client Business Services
Ms. Carol Morgan, Component Director, Head Start Services
Mr. Paul Neuhoff, Component Director, Financial Services
Mr. Mike Peterson, Component Director, Purchasing & Operation Services
Ms. Janna Poth, Component Director, Instructional Services
Ms. Nicole Smith, Component Director, Postsecondary and Student Services
Mr. Charles Wimett, Component Director, Information System Services
Ms. Jamie Dunevant, Executive Assistant

1. BOARD HEARING

In accordance with provisions of Texas Education Code, Section 8.003 (f), Dr. Jeff Goldhorn, provided information on the performance of the Center with regard to standards established by the Commissioner of Education. No comments were received from the public.

2. ADJOURNMENT

There being no further discussion, Mr. Winn made a motion that the meeting be adjourned at 2:43 p.m. Mr. Garza seconded the motion which was unanimously approved.

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #4: MINUTES OF THE AUGUST 28, 2019 BOARD OF DIRECTORS MEETING

EXPLANATION: Minutes of the August 28, 2019 meeting of the Board of Directors of Education Service Center, Region 20 are submitted for Board review and approval.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the minutes of the August 28, 2019 Board of Directors meeting.

Respectfully submitted,



Jeff Goldhorn
Executive Director

Minutes - Wednesday, August 28, 2019

The Board of Trustees Education Service Center, Region 20

The Board of Trustees of Education Service Center, Region 20 convened in a Regular Board meeting at 2:43 PM on Wednesday, August 28, 2019, in the 1314 Hines Avenue, Conference Center, Redbud Room. The Chairman, Mr. Mike Petter, presided and the following members were in attendance:

Mr. Tom Winn, Vice-Chairman
Ms. Kay Franklin, Secretary
Mr. Thomas Smith, Member
Ms. Leticia Bresnahan, Member
Mr. Rudy Garza, Member

Also present were:

Dr. Jeff Goldhorn, Executive Director
Dr. Carolyn Castillo, Deputy Director, Administrative & Instructional Services
Mr. Jeff Stone, Deputy Director, Business & Technology Services
Ms. Jennifer Carver, Associate Director, Texas Computer Cooperative
Mr. Paul Patillo, Chief Technology Officer, Technology Services
Ms. Mayra De Hoyos, Coordinator III, Communications
Ms. Briana Garcia, Interim Component Director, Human Resources Services
Ms. Yvette Gomez, Component Director, School Support Services
Mr. Michael Lopez, Component Director, TCC Software Development
Mr. Manuel Luna, Component Director, TCC Systems & Operations
Ms. Sherry Marsh, Component Director, Special Education Support Services
Ms. Paige Meloni, Chief Financial Officer, Client Business Services
Ms. Carol Morgan, Component Director, Head Start Services
Mr. Paul Neuhoff, Component Director, Financial Services
Mr. Mike Peterson, Component Director, Purchasing & Operation Services
Ms. Janna Poth, Component Director, Instructional Services
Ms. Nicole Smith, Component Director, Postsecondary and Student Services
Mr. Charles Wimett, Component Director, Information System Services
Ms. Jamie Dunevant, Executive Assistant

1. MINUTES OF THE JUNE 26, 2019 BOARD OF DIRECTORS MEETING

Mr. Smith made a motion that the following resolution be adopted. Ms. Bresnahan seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the minutes of the June 26, 2019 Board of Directors meeting.

2. AMENDMENTS TO THE 2018-2019 OFFICIAL BUDGET

Ms. Franklin made a motion that the following resolution be adopted. Mr. Winn seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the 2018-2019 amendments reflected in the agenda.

3. COMMITMENT OF FUND BALANCE

Mr. Winn made a motion that the following resolution be adopted. Ms. Franklin seconded the motion and it carried unanimously.

BE IT RESOLVED that the Board of Directors hereby establishes \$135,663 of non-spendable fund balance and \$4,851,307 in commitments of its General Fund Balance.

4. 2018-2019 FINAL AMENDED OFFICIAL BUDGET

Ms. Bresnahan made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors be, and is hereby, authorized, in accordance with the requirements of applicable state law, to file with the Texas Education Agency an amended budget for Education Service Center, Region 20, for the fiscal year 2018-2019, ending August 31, 2019.

5. 2019-2020 PROPOSED OFFICIAL BUDGET

Mr. Winn made a motion that the following resolution be adopted. Ms. Franklin seconded the motion and it carried unanimously.

BE IT RESOLVED, That the estimates of revenue and expenditures as presented for the fiscal year beginning September 1, 2019, and ending August 31, 2020, are approved and adopted by the Board of Directors as the Official Estimated Budget for said fiscal year for Education Service Center, Region 20 on this the twenty-eighth day of August 2019; and

BE IT FURTHER RESOLVED, That the expenditures for Education Service Center, Region 20 be contained within the limits of the estimated budget.

6. SALARY SCHEDULE FOR 2019-2020

Ms. Franklin made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the 2019-2020 Salary Schedule in the amount of \$873,292.79 to become effective September 1, 2019 allowing for an approximate 3.4% increase.

Of the 3.4% increase, approximately .4% is being used for benchmarking adjustments due to market conditions and annual individual target pay factors. The remaining, approximately 3%, is being allocated to general salary increases for staff.

Also included is an expenditure of up to \$18,600.00 in dedicated fund balance to provide all full-time staff on the salary matrix (excluding positions which are frozen; pro-rated for part-time staff), with a minimum \$1,000 annualized salary increase.

7. WORKERS' COMPENSATION INTERLOCAL PARTICIPATION AGREEMENT

Mr. Garza made a motion that the following resolution be adopted. Ms. Bresnahan seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the Interlocal Participation for Workers' Compensation coverage and services for 2019-2020 to become effective September 1, 2019.

8. CONTRACTS OVER \$25,000

Ms. Franklin made a motion that the following resolution be adopted. Mr. Winn seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the contracts over \$25,000 as listed in the agenda.

9. PERSONNEL - NEW EMPLOYEES

Mr. Smith made a motion that the following resolution be adopted. Mr. Garza seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors confirms the appointment of the new professional staff hired by ESC-20.

<u>NAME</u>	<u>ASSIGNMENT</u>	<u>EFFECTIVE DATE</u>	<u>PREVIOUS EMPLOYMENT</u>
Akoma, Onyedikachi	Java Developer	10-Jun-2019	Engineering Intern, Intel Corporation
Merrill, Valleri	Specialist, Research and Development	24-Jun-2019	Military Student Transition Consultant, Schertz-Cibolo-Universal City ISD
Fernandez Villanueva, Alma	Specialist, Research and Development	08-Jul-2019	Teacher, East Central ISD
Lopez, Michael C.	Component Director, Software Development	08-Jul-2019	President/Investor, Brandcamy, Inc.
Bettersworth, Jan Marie	Leadership Consultant, Leader in Me	16-Jul-2019	Principal, Wetmore Elementary, Northeast ISD
Falletich, Maru Alexi	Leadership Consultant, School Leadership	22-Jul-2019	Principal, Savannah Heights Intermediate, Somerset ISD

10. PROPOSALS

Mr. Winn made a motion that the following resolution be adopted. Ms. Bresnahan seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the proposals listed:

- Proposal for Janitorial Services
- Proposal for Living Science
- Proposal for W-2 Forms
- Renewal Proposal for General Maintenance – Repairs Renewal Proposal for Insurance
- Renewal Proposal for Evaluation Capacity

11. INTERLOCAL AGREEMENTS

Ms. Bresnahan made a motion that the following resolution be adopted. Ms. Franklin seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approves the Interlocal Agreements.

12. CENTER POLICY UPDATE - LEGAL

Mr. Smith made a motion that the following resolution be adopted. Ms. Bresnahan seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors has reviewed the Legal Policy additions/revisions for inclusion in the Center Policy Manual.

13. CENTER POLICY - LOCAL

Mr. Winn made a motion that the following resolution be adopted. Mr. Garza seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors has reviewed the Local Policy revision(s) and addition(s) for inclusion in the Center Policy Manual.

14. FOR INFORMATION ONLY ITEMS

- Head Start Update
- Personnel - Separations (Professional Staff)
- Expenditures in Excess of \$25,000
- Investment Report
- Accounts Receivable
- Executive Director's Report

15. EXECUTIVE SESSION

Adjourned to Executive Session at 3:56 p.m.

Reconvened in Regular Session at 5:00 p.m.

16. ACTION CONSIDERED IN EXECUTIVE SESSION – ATTORNEY CONSULTATION

Mr. Winn made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors directs legal counsel and the Executive Director to proceed as discussed in executive session.

17. ACTION CONSIDERED IN EXECUTIVE SESSION – EXECUTIVE DIRECTOR EVALUATION

Ms. Bresnahan made a motion that the following resolution be adopted. Mr. Smith seconded the motion and it carried unanimously.

BE IT RESOLVED, That the Board of Directors approve the continued employment of Dr. Jeff Goldhorn as Executive Director of ESC-20 for the 2019-2020 year. The Board of Directors approves an increase of salary and benefits as presented herein.

18. ADJOURNMENT

There being no further business, Mr. Winn made a motion to adjourn the meeting at 5:12 p.m. Mr. Smith seconded the motion and it carrier unanimously.

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #5: AMENDMENTS TO THE 2019 - 2020 OFFICIAL BUDGET

EXPLANATION: Listed on the attachment to this agenda item are amendments to the 2019 ESC-20 budget. Approval of the Board of Directors is requested.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the amendments listed on the following Page(s).

Respectfully Submitted,



Jeff Goldhorn
Executive Director

**Amendments to the 2019 - 2020 General Fund
October 23, 2019**

Org. #	BCR Number	Function 12	Function 13	Function 21	Function 41	Function 51	Function 53	Function 61	Function 62	Function 81	Function 93	Other	Total	
Revenue Adjustments to Existing Projects:														
1	310	Reg 20 Consulting	13668			\$ 6,682.00	\$ 2,700.00	\$ 97,863.00				\$ 144,657.00	\$ 1,320.00	\$ 253,222.00
5	411	PD Core Content	13628		\$ 59,300.00	\$ 3,360.00							\$ 3,360.00	\$ 66,020.00
7	515	School Safety Coop	13637, 13696			\$ 1,345.00	\$ 480.00		\$ 17,175.00				\$ 1,000.00	\$ 20,000.00
13	667	Early Childhood	13671			\$ 841.00			\$ 11,032.00				\$ 627.00	\$ 12,500.00
Total Revenue Adj to Existing Projects					\$ -	\$ 59,300.00	\$ 3,360.00	\$ 8,868.00	\$ 3,180.00	\$ 97,863.00	\$ 11,032.00	\$ 17,175.00	\$ -	\$ 144,657.00

Appropriations From Fund Balance														
1	299	Centerwide	13516, 13677			\$ 5,000.00	\$ 2,000.00		\$ -	\$ 143,000.00	\$ 137,000.00	\$ -	\$ -	\$ 287,000.00
Total Appropriations from Fund Balance					\$ -	\$ -	\$ -	\$ 5,000.00	\$ 2,000.00	\$ -	\$ -	\$ 143,000.00	\$ 137,000.00	\$ -

Total of All Other Budget Amendments Between Functions			\$ -	\$ 7,500.00	\$ 2,500.00	\$ (8,000.00)	\$ 1,700.00	\$ (15,000.00)	\$ -	\$ (3,700.00)		\$ 15,000.00	\$ -	\$ -
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Function Key: 11 - Instruction
 12 - Instructional Resources and Media
 13 - Curriculum Development and Instructional Staff Development
 21 - Instructional Leadership
 41 - General Administration
 51 - Plant Maintenance and Operations
 53 - Data Processing Services
 61 - Community Services
 62 - School District Administrative Support Services
 81 - Facilities Acquis. & Construction
 93 - Payments to Fiscal Agent/Member Districts

BCR 13668 - Increase due to commitments.
 BCR 13628 - Increased revenue expected.
 BCR 13637 - Increased revenue for bleeding control kits.
 BCR 13696 - Increased revenue for bleeding control kits purchased.
 BCR 13671 - Increased to meet expected revenue.
 BCR 13516 - Amount needed for architectural fees.
 BCR 13677 - Amount needed for support of general activities.

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #6: ADDITION TO THE SPECIAL REVENUE FUND

EXPLANATION: Listed below is the addition to the Special Revenue Fund. Approval of the Board of Directors is requested.

Org	General Journal#	Project Name	Amount
676	BCR 13571	TX School Ready Project	\$200,600.00
TOTAL			\$200,600.00

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approve the addition to the Special Revenue Fund.

Respectfully submitted,



Jeff Goldhorn
Executive Director

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #7: PERSONNEL – NEW EMPLOYEES (PROFESSIONAL STAFF)

EXPLANATION: Since the August meeting of the Board of Directors, there have been new professional staff hired.

NEW EMPLOYEES (PROFESSIONAL STAFF)

<u>NAME</u>	<u>ASSIGNMENT</u>	<u>EFFECTIVE DATE</u>	<u>PREVIOUS EMPLOYMENT</u>
Lowak, Christine	Consultant, School Support	01-Aug-2019	Leadership Coach, Trinity University
Lamb, Suanna	Coordinator III, Head Start	05-Aug-2019	Assistant Principal, Pre K/Head Start-2 nd Grade, Hondo ISD
Shamon, Tracy	Project Manager, Federal, State and Local Initiatives	05-Aug-2019	Instructional Coach, English Language Art & Reading, North East ISD
Eyer, Julia	Consultant, Speech and Language	26-Aug-2019	Speech-Language Pathologist, Foundation School for Autism
Moran, Vanessa	Consultant, Early Childhood	03-Sep-2019	Lead Educational Consultant, J. White Educational Consulting
Gonzalez, Steven	Coordinator II, Employment Operations	16-Sep-2019	Training & Organizational Development Consultant, DOD Fort Sam Houston

ACTION: It is recommended that the following resolutions be adopted:

BE IT RESOLVED, That the Board of Directors confirms the appointment of the new professional staff hired by ESC-20.

Respectfully submitted,

Jeff Goldhorn
Executive Director

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #8: CONTRACTS OVER \$25,000

EXPLANATION: Shown below is a list of contracts over \$25,000.

ESC-20 IS PURCHASING THE FOLLOWING CONTRACTS		
Agency/School District	Contract Amount	Division
Columbia Advisory Group Maintenance and Service Agreement September 1, 2019 to August 31, 2020	\$39,450.00	BTS
Insight Global System Administrator Professional Services September 1, 2019 to February 28, 2020	\$40,552.00	BTS
Oracle America, Inc. Technical Support Services September 1, 2019 to August 31, 2020	\$57,092.64	BTS
Bestica, Inc. Contracted UI/UX Engineer September 1, 2019 to November 2, 2019	\$30,000.00	TCC
IBM Corporation Hardware Maintenance September 1, 2019 to August 31, 2020	\$1,037,460.46	TCC
IBM Corporation Software Maintenance September 1, 2019 to August 31, 2020	\$30,000.00	TCC
Judi Sparks Independent Contractor – Project based work to support TCC business plan implementation and the roll-out of the new ASCENDER product. September 1, 2019 to March 31, 2020	\$33,000.00	TCC

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

SUBJECT: CONTRACTS OVER \$25,000 (continued)

ESC-20 IS PURCHASING THE FOLLOWING CONTRACTS		
Agency/School District	Contract Amount	Division
KForce, Inc. Contracted Java Developer September 1, 2019 to November 28, 2019	\$33,000.00	TCC
KForce, Inc. Contracted Java Developer September 16, 2019 to March 13, 2020	\$66,000.00	TCC
Levi, Ray & Shoup, Inc. Software Maintenance September 1, 2019 to August 31, 2020	\$52,943.00	TCC
Oracle America, Inc. Renewal of Technical Support Services August 1, 2019 to August 31, 2020	\$83,411.58	TCC
Randstad Technologies, LLC Contracted Java Developer September 1, 2019 to December 5, 2019	\$35,000.00	TCC
Respec, Inc. Architect to assist the Development Team in full integration testing and the developer to assist in bug fixes. October 1, 2019 to October 17, 2019	\$41,900.00	TCC
SAVVY Technology Solutions, LLC Contracted Developer Lead September 1, 2019 to February 28, 2020	\$64,000.00	TCC
SAVVY Technology Solutions, LLC Contracted Software Development for CareerPortal to include a working product with testing data. June 17, 2019 to October 31, 2019	\$268,763.04	TCC

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

SUBJECT: CONTRACTS OVER \$25,000 (continued)

ESC-20 IS PURCHASING THE FOLLOWING CONTRACTS		
Agency/School District	Contract Amount	Division
SHI Government Solutions TIBCO Software Renewal September 17, 2019 to September 16, 2020	\$79,456.00	TCC
SHI Government Solutions Software Maintenance September 1, 2019 to August 31, 2020	\$42,339.00	TCC
Sirius Computer Solutions, Inc. Managed Services – Disaster Recovery September 1, 2019 to August 31, 2020	\$92,816.16	TCC
Sirius Computer Solutions, Inc. IBM CPU – Capacity Service Agreement September 1, 2019 to August 31, 2020	\$371,208.00	TCC

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the contracts over \$25,000.

Respectfully Submitted,

Jeff Goldhorn
Executive Director

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #9: BEXAR COUNTY HEAD START CONTINUATION AND TRAINING & TECHNICAL ASSISTANCE GRANT APPLICATIONS FOR 2020-2021

EXPLANATION: Board input and approval is required for the 2020-2021 Bexar County Head Start Program Continuation and Training & Technical Assistance Grant Applications.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors has provided input and approves the 2020-2021 Bexar County Head Start Program Continuation and Training & Technical Assistance Grant Applications.

Respectfully submitted,



Jeff Goldhorn
Executive Director

Continuation and T & TA Grant Applications
February 1, 2020 – January 31, 2021

Operational Budget	2019 - 2020	2020 – 2021	2021 – 2022	2022 - 2023	2023 - 2024
ISD contracts – 1/2 of salaries/benefits for teachers and assistants; 1/3 of salaries/benefits for one part-time food service staff, and a portion of part-time class monitors	\$1,275,552	\$1,279,220			
ESC-20 Staff salaries/benefits – 100% management team (FT), class monitors (PT), family services associates (PT)	\$1,615,290	\$1,704,800			
General supplies – classrooms, parent centers and office	\$105,518	\$134,444			
Furniture & Equipment	\$45,000	\$75,000			
Student Accident Insurance Policy	\$1,000	\$1,000			
Travel expenses – employee	\$60,000	\$60,000			
Nutrition expenses –snacks for children	\$42,000	\$45,000			
Contracted services – dental & medical services, printing, Teaching Strategies GOLD, DECA, and Child Plus subscriptions	\$57,000	\$48,000			
Misc. Operating – Child Care Reimbursement, parent reimbursement, etc.	\$6,000	\$6,000			
Project Development	\$145,100	\$70,000			
Contracted Maintenance & Repairs (to include playground mulch)	\$45,000	\$30,000			
Communications	\$1,500	\$1,500			
Building Use	\$60,667	\$62,021			
Center-wide Network	\$41,850	\$45,150			
Indirect Cost	\$166,677	\$170,945			
Operational Budget Total	\$3,668,154	\$3,733,080			
Training & Technical Assistance Budget					
Contracted Services & Consulting Services	\$8,000	\$15,000			
Meeting Rooms (in-house)	\$6,000	\$6,000			
General Supplies (to support training)	\$17,024	\$13,524			
Travel Expenses - non-employee & employee	\$10,000	\$6,500			
Indirect Cost	\$3,072	\$3,072			
Training & Technical Assistance Budget Total	\$44,096	\$44,096			

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

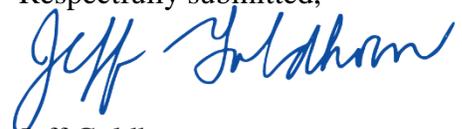
AGENDA ITEM #10: BEXAR COUNTY HEAD START PROGRAM GOALS AND OBJECTIVES

EXPLANATION: Board review, input and approval are required for the 2019 – 2020 Bexar County Head Start Program Goals and Objectives.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors has reviewed, provided input and approves the Bexar County Head Start Program Goals and Objectives for 2019 - 2020.

Respectfully submitted,



Jeff Goldhorn
Executive Director

Bexar County Head Start Program 2019-2020 Program Goals

The goals listed below outline what the program plans to accomplish during the five-year grant period and are derived from on-going data collected, Self-Assessment data, Community Assessment data, School Readiness data, CLASS data, and data from previous Federal Reviews.

Long Range Goal #1

Increase the number of students with disabilities served each year over the course of the grant cycle.

Objectives:

- A. Attend ECI Transition Meetings to recruit students with disabilities to participate in the Head Start program, if they qualify.
- B. Maintain close contact with district personnel about children referred for special education and support timely processing, if needed.
- C. Work with school district personnel to make modifications for eligible children with IEPs that may allow for placement in Head Start instead of another program, like PPCD.
- D. Build teacher skill set for best meeting the needs of special education students through coaching and professional development.

Long Range Goal #2

Expand the scope and quality of mental health services offered.

Objectives:

- A. Contract with an external mental health consultant to support in schools where the counselor may not be available or able to provide the mental health consultation needed.
- B. Provide training and materials to teachers for implementation of the Conscious Discipline model in the Head Start classrooms.
- C. Secure contracts with providers for outside mental health services for children and families.

Long Range Goal #3

Exceed CLASS scores from our last federal review (ES 5.82, CO 5.91, IS 2.5) each year during this grant cycle.

Objectives:

- A. Create a system for offering detailed feedback to staff about their CLASS scores and determine improvement strategies with teachers as part of their professional development plans.
- B. Provide on-going formal training for teachers, assistants, and administrators for CLASS.
- C. To ensure reliability, perform team calibrations twice annually and dual code all observations.
- D. Refine the practice based coaching system by formalizing steps and strategies we will use to help teachers in their development of CLASS behaviors.

**Bexar County Head Start Program
2019-2020 Program Goals**

Long Range Goal #4

Improve completion of health and dental services.

Objectives:

- A. Increase the completion of needed dental treatments.
- B. Work with families to complete new physical and dental exams annually prior to expiration.
- C. Work with insurance agencies and doctors to understand the limits of implementation for the EPSDT schedule.
- D. Improve the success of health insurance referrals through continuous follow-up with families.
- E. Increase the number of medical and dental contracts over time.

Long Range Goal #5

Improve nutrition services provided to students and their families.

Objectives:

- A. Implement nutrition-focused activities that are classroom-based and involve parents.
- B. Develop program partnerships with agencies that offer nutrition education and resources.
- C. Monitor ISD menus to ensure compliance with nutrition guidelines in coordination with a contracted nutrition expert.
- D. Encourage parent use of our online nutrition modules and fliers that provide education.
- E. Provide a follow-up call in the spring to families of children with nutrition concerns.
- F. Improve safety practices to prevent food allergies.

Long Range Goal #6

Family Service staff will individualize contacts with families based on their unique needs and will focus on building strong partnerships.

Objectives:

- A. Family service and management staff will plan for purposeful and comprehensive monthly family contacts.
- B. Family service staff will be intentional about separating their personal preferences and experiences with various resources from the actual need of the family.
- C. Family service staff will focus on true individualization in meeting the needs of each family.

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #11: HEAD START SELF-ASSESSMENT ACTION PLAN FOR 2019-2020

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors has reviewed, provided input and approves the Self-Assessment Action Plan for Bexar County and Tri-County Head Start programs for 2019-2020.

Respectfully submitted,



Jeff Goldhorn
Executive Director

Self-Assessment Action Plan 2019 - 2020				
Area to be Improved	Action Steps	Time Frame	Responsibility	Documentation
Safety Monitoring	Both programs will start tracking accident reports in Child Plus in order to identify patterns or trends so that support and training can be provided, as needed.	All year	Safety Facilitator Program Coordinator	A tracking module was created in Child Plus during the summer. Safety Facilitators are entering accident report data each month and reporting to program Coordinators for discussion, analysis, and corrective actions, as needed.
Transportation Monitoring	Pedestrian training for parents will be entered into Child Plus for tracking and monitoring purposes.	All year	FSA Safety & Transportation Fac. Program Coordinator Community & Family Coordinator	A tracking module was created in Child Plus during the summer. FSA staff are entering parent pedestrian training data each month. Safety Facilitators are monitoring to ensure training occurs within first 30 days of enrollment and taking corrective actions, as needed.
Human Resources Monitoring	Support will be requested from program Coordinators and Component Director to ensure 60 days from start of school deadline is met to collect staff physical exams.	All year	Operations Manager Program Coordinator Component Director	Monitoring timelines and meetings have been set on the calendar between the Operations Manager and Component Director to ensure “in time” conversations and corrective action occurs.
Management Systems	Self – Assessment Action Plan – focus on compliance actions that will be corrected during the summer months prior to school reopening as part of the annual review of program procedures and forms.	Summer months	Component Director Program Coordinator Community & Family Coordinator	During the summer months the 2018-19 self-assessment report was drafted. All actions that were necessary to address areas of concern were woven into the program procedures for deployment at the start of the new school year. This process ensures that corrective actions are addressed efficiently and effectively.
Fiscal Monitoring	Routine meetings with Coordinators to review fiscal status and expenditure planning have been set for the 19-20 year to improve flow of expenditures throughout the school year.	All year	Component Director Program Coordinator Community & Family Coordinator	Monitoring timelines and meetings have been set on the calendar between the program Coordinators and Component Director to ensure “in time” conversations about fund balances and projected expenditures occur before the end of budget period. This is also an attempt to streamline delivery timelines so as to not overwhelm the warehouse space and get items

				shipped directly to campuses, when possible and reasonable.
Health & Dental Services	No areas identified for self-assessment action.			
Nutrition Services	Consistency of updating the Bee Aware posters has been inconsistent.	All year	Health, Dental, & Nutrition Fac. Program Coordinator	The Bee Aware! poster process was revised in the summer. The new procedure identifies who documents on the posters, who posts the posters, and who monitors the updated information each month.
ERSEA Monitoring	No areas identified for self-assessment action.			
Parent & Family Engagement Participation	<p>Policy Council membership declined for each program over the year with challenges in recruiting new members and gaining their attendance.</p> <p>Parent Committee and Love and Logic attendance was lower than desired showing a possible need of more promotion to families and to provide more specific motivating activities in conjunction with the meeting.</p>	All year	Community & Family Coordinator FSA	<p><u>Policy Council Membership</u></p> <ol style="list-style-type: none"> 1. More planning for PCM meetings electing PC members 2. FSA's attend at least one meeting to be able to accurately share what PC is to potential members 3. Increased communication regarding membership in monthly contacts with families 4. Will make efforts on personal contacts and promotion and encouragement; share and discuss at every parent committee <p><u>Parent Committee Attendance</u></p> <ol style="list-style-type: none"> 1. Having "elections plus" at first meeting to encourage families to return. 2. Working with teachers to coordinate appropriate times and children performances if possible. 3. Including in monthly contacts with families. 4. Working with campus to collaborate on dates and other school activities; reminders; child performance, such as class songs.
Disabilities Services	School Readiness Coaches will establish a relationship with the special education staff in order to	All year	School Readiness Coach Program Coordinator	Coaches will make intentional efforts to meet with each school district/campus special education contact to introduce themselves, explain their role with special education and request to be invited to ARD meetings.

X Bexar County Head Start Program
 X Tri-County Head Start Program

Education Service Center, Region 20
 Head Start Program

	increase the rate getting invited to ARD meetings.			Progress will be tracked and supported by Coordinators.
Education Services, School Readiness, CLASS, Professional Development Effectiveness	Meal Time CLASS training will be provided to classroom staff. Assistants will be included in the e-Monitoring and feedback process.	All year	School Readiness Coach Program Coordinator	Coaches will address how meal time can reflect CLASS behaviors as they observe meal times and give teachers feedback. Assistants now have a professional development goal so formal and informal conversations will take place and be documented in e-Monitoring.
Wellness Services	Additional training for teachers on using the Wellness folder will be provided.	All year	School Readiness Coach Program Coordinator	Summer pre-service included training for teachers on how to use the wellness folders to document counseling support and concerns with children who need it.

The Board of Directors and Policy Council Chairpersons signatures serve as verification that the Board of Directors and Policy Council has reviewed, agrees with, and approved the Self-Assessment Action Plan. Approval is documented in Board and Policy Council meeting minutes.

 Head Start Services Component Director Signature

 Date

 Bexar County - Policy Council Chairperson Signature

 Date

 Tri-County - Policy Council Chairperson Signature

 Date

 Board of Directors Chairperson Signature

 Date

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #12: PROPOSALS

Proposal for Temporary Security Staffing
Proposal for PACE Purchasing Cooperative for Computer Hardware, Software, Services and Supplies
Renewal for the Purchase of 508 Compliance Services

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,



Jeff Goldhorn
Executive Director

PROPOSALS

PROPOSAL FOR TEMPORARY SECURITY STAFFING

EXPLANATION: The Deputy Director of Business and Technology Services requested that proposal #1910 be solicited for the purchase of Temporary Security Staffing. Eight proposals were mailed. Four responsive proposals were received. A tabulation of the proposals is attached to this agenda item. **The proposal for Temporary Security Staffing, proposal #1910 is awarded to: Vets Securing America.**

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR COMPUTER HARDWARE, SOFTWARE, SERVICES AND SUPPLIES

EXPLANATION: The Deputy Director of Business and Technology Services requested that proposals be solicited for Computer Hardware, Software, Services and Supplies to benefit the PACE Purchasing Cooperative membership. Nine proposals were mailed. Four responsive proposal was received. A tabulation of the responsive proposal is attached to this agenda item. This PACE proposals term will become effective and awarded upon board approval. **The proposal for PACE Purchasing Cooperative for Computer Hardware, Software, Services and Supplies, Proposal #P00185, is awarded to responsive bidders: CDW-G and SHI.**

RENEWAL FOR THE PURCHASE OF 508 COMPLIANCE SERVICES

EXPLANATION: The Deputy Director of Administrative and Instructional Services requested that proposal #1808 be renewed for the purchase of 508 Compliance services. This proposal has one additional renewal option. The award period for this proposal is from January 1, 2020 through December 31, 2020. **The proposal #1808 is renewed to: StratComm Inc. an estimated annual amount of \$45,000.00.**

Temporary Security Staffing, proposal #1910

	Points	Champion National Security	Choleta	Comsec Security Agency	Premier Protective Svc	Securitas	Vets Securing America
Number of Available Personnel		150	25-30	25	5	5 to 6	25-40
Hourly rate to employee		\$11.00	\$14.10	\$11.00 to \$12.00	\$12.00	\$11.86	\$12.00
Hourly rate by ESC-20		\$16.99 - \$19.30	\$19.90	\$17.82	\$16.75	\$18.26	\$16.84
Nights		no rate differential	10%	no rate differential	no rate differential	no rate differential	\$16.84
Weekends		no rate differential	no rate differential	no rate differential	no rate differential	no rate differential	\$16.84
Holiday		\$25.49 - \$28.94	no rate differential	1.5 times regular rate	1.5 times regular rate	1.5 times regular rate	\$23.58
Other		same as holiday	no rate differential	no rate differential	1.5 times regular rate	no rate differential	\$23.58
Full time Staff		300	120	22	8	77658	5000
Average Number Placed		200	10	1	10	36	100
Number of Available Personnel	10	10	7	6	4	5	8
Hourly rate to employee	25	20	25	21	22	21	22
Hourly rate by ESC-20	35	33	30	32	35	31	34
Quality of Proposal	10	9	9	9	9	8	10
References	10	9	0	9	9	0	9
Full time Staff	10	10	9	8	7	10	10
Average Number Placed	10	10	7	5	7	8	9
Total	110	101	87	90	93	83	102

PACE Purchasing Cooperative for Computer Hardware, Software, Services and Supplies, Proposal #P00185

	Possible Points	Coast to Coast Computer Supplies	CDW-G	Gray Technologies	SHI
Conformance to Term and Conditions	5	5	5	5	5
Pricing	38	30	32	30	30
Industry and Marketplace Successes	5	5	5	4	5
Bidders ability to deliver and service to PACE members	10	10	10	8	10
Bidders marketing plan	5	5	5	4	5
Value added attributes	5	2	5	2	5
Invoicing payment terms	2	2	2	2	2
Warranty coverage	10	9	9	9	9
Selection and variety of products and services offered	20	4	19	3	19
Total	100	72	92	67	90

SUPPORTING AGENDA DATA
 BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #13: INTERLOCAL AGREEMENTS

EXPLANATION: Shown below is an Interlocal Agreements.

Agency/School District	Division
Financial Services Cooperative New Contracted Entities – list attached To perform business office procedures. Accounting duties include Payroll, Accounts Payable, Financial Information, Federal Grants Management, Budgeting, PEIMS and Preparation for Annual Audit.	BTS
PACE Purchasing Cooperative New Contracted Entities – list attached To foster greater economy and efficiency, and in accordance with efforts to promote cost-effective use of services, the Contracted Entity is encouraged to enter into state and local inter-governmental agreements where appropriate for bid or use of common or shared goods and services.	BTS

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the Interlocal Agreements.

Respectfully submitted,

Jeff Goldhorn
 Executive Director

Financial Services Cooperative

<u>New Contracted Entities</u>	<u>LEA Type</u>	<u>City</u>	<u>State</u>
Divide ISD	K-12	Divide	Texas
Pettus ISD	K-12	Pettus	Texas
San Antonio Preparatory Academy	Charter	Converse	Texas
School Innovation Collaborative	Charter	San Antonio	Texas

Pace Purchasing Cooperative

<u>New Contracted Entities</u>	<u>LEA Type</u>	<u>City</u>	<u>State</u>
Tonganoxie UMC	Non-profit	Tonganoxie	Kansas
City of Urbandale DBA Urbandale Water Utility	City	Urbandale	Iowa
Washington County Sheriff's Office	County	Brenham	Texas
Lutheran Schools Missouri Synod Northern Illinois District	K-12	Rochelle	Illinois
Ohkay Owingeh Tribal Council	City	Ohkay Owingeh	New Mexico
Clinton County Sheriff's Office	County	Clinton	Iowa
Cedar Hills Church	Non-profit	Dunlap	Illinois
County of Marion	County	Marion	Kansas
Marshalltown Nazarene Church	Non-profit	Marshalltown	Iowa
Seaman USD 345	K-12	Topeka	Kansas
Handicapped Development Center	Non-profit	Davenport	Iowa
Northern New Mexico College	Higher Ed	Espanola	New Mexico
Knoxville Community Senior Center	Non-profit	Knoxville	Iowa
Our Redeemer Lutheran	Non-profit	Hutchinson	Kansas
WESST	Non-profit	Albuquerque	New Mexico
Memorial Missionary	Non-profit	Kansas City	Missouri
Childserve	Non-profit	Johnston	Iowa
West ISD	K-12	West	Texas
Roman Catholic Diocese of Des Moines	Non-profit	Des Moines	Iowa
DeSoto ISD	K-12	DeSoto	Texas
Normangee ISD	K-12	Normangee	Texas
City of East Moline	City	East Moline	Illinois
Orion CUSD #223	K-12	Orion	Illinois
Albuquerque Public Schools	K-12	Albuquerque	New Mexico
Aldersgate UMC, Inc. of Wichita	Non-profit	Wichita	Kansas
City of Douglass	City	Douglass	Kansas
Flint Hills Community Church	Non-profit	Cottonwood Falls	Kansas
Quitman ISD	K-12	Quitman	Texas

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #14: INFORMATION ONLY ITEMS

- Head Start Policy Council Report
- Personnel – Separations (Professional Staff)
- Expenditures in Excess of \$25,000
- Investment Report
- Accounts Receivable
- Executive Director's Report

Respectfully submitted,

A handwritten signature in blue ink that reads "Jeff Goldhorn". The signature is written in a cursive, flowing style.

Jeff Goldhorn
Executive Director

HEAD START POLICY COUNCIL REPORTS

Ms. Carol Morgan, ESC-20 Head Start Services Component Director, will report on the most recent Head Start Policy Council meetings.

PERSONNEL - SEPARATIONS (PROFESSIONAL STAFF)

Shown below is a list of professional staff who have separated from ESC-20 since the August meeting of the Board of Directors.

<u>NAME</u>	<u>ASSIGNMENT</u>	<u>EFFECTIVE DATE</u>
Slifer, Michael D.	Software Developer	29-Aug-2019
Alejandro, Patricia	Coordinator III, Head Start	30-Aug-2019
Bach, Patricia	Database Administrator II	30-Aug-2019
White, Dawn	Coordinator III, Special Education Support Services II	30-Aug-2019
Crockett, Gentile	Training & Development Specialist	20-Sep-2019
Rodriguez, Nancy	Consultant, Science	23-Sep-2019
Bullis, Mark	Systems Programmer II	30-Sep-2019
Martinez, Edward	Software Development Manager	30-Sept-2019

EXPENDITURES IN EXCESS OF \$25,000

Shown below is a list of checks written in excess of \$25,000 during the period of 08/14/2019 through 09/30/2019.

<u>Date</u>	<u>Vendor</u>	<u>Check No.</u>	<u>Amount</u>
8/14/2019	Burlington English Inc. <i>(Burlington English is a distance learning program used by the Adult Education to help students learn English.)</i>	035200	\$96,000.00
	Education Service Center, Region 20 <i>(Project SMART, Non-employee Registrations to workshops at ESC-20, Staff registration fees, TXEIS Investment Projects, Special Programming.)</i>	035218	\$152,429.00
	F. A. Nunnely Company <i>(Renovations, Expansions and Support.)</i>	035225	\$838,929.01
	IBM Corporation <i>(IBM Software – Middleware)</i>	035242	\$61,044.82
	National Opinion <i>(Provided planning and strategy development work for districts from December 1, 2018 to June 28, 2019.)</i>	035255	\$71,251.45
	Savvy Technology Solutions <i>(Contract Services - Developer Lead, Software Development, and Java Developer.)</i>	035268	\$104,448.03
	Scholastic Inc. <i>(Engagement Workshop Series and Family Engagement Assessment Site Visits.)</i>	035269	\$30,204.30
8/21/2019	Garza/Bomberger & Associates <i>(Construction Phase II)</i>	035353	\$59,000.00
	Pinnacle Medical Management <i>(Bus Driver Physicals, Drug and Alcohol, and Student Drug Testing.)</i>	035408	\$47,558.00
8/28/2019	Lakeshore Learning Materials <i>(Headstart Classroom Supplies)</i>	035513	\$38,849.62
	Randstad Technologies LLC <i>(Contracted Services - Java Developer)</i>	035536	\$42,216.00
8/29/2019	Coolsoft LLC <i>(ELL/ELPS/LPAC/Title III Web Portals Development and Hosting.)</i>	035595	\$29,920.00
	Education Service Center, Region 20 <i>(Student Certification Testing, Video Production and Transcription Services, Creative Design and Marketing services, Products and Services, Staff Registration fees.)</i>	035609	\$57,252.54
	Garza/Bomberger & Associates <i>(Construction Phase II)</i>	035615	\$48,588.29
	Gunn Nissan <i>(For two ESC-20 Cargo Vans)</i>	035618	\$56,578.20
	LRP Publications <i>(Special Ed Connection - One-Stop Reference Center)</i>	035650	\$33,466.00

EXPENDITURES IN EXCESS OF \$25,000 (Continued)			
<u>Date</u>	<u>Vendor</u>	<u>Check No.</u>	<u>Amount</u>
8/29/2019	Respec, Inc. <i>(Independent Contractor -to implement an ED-FI API Client for Student Information System.)</i>	035669	\$46,793.75
	Savvy Technology Solutions <i>(Contract Software Development for MyZone to include a working product with testing data.)</i>	035673	\$52,453.62
	Stratcomm Inc. <i>(508 Compliance for Ancillary A Bright Beginning documents and Audit services for the Texas State Library Website.)</i>	035680	\$25,040.26
	Computer Solutions <i>(Computer Solutions Installation Services, COM-SOL installation service block, Computer Solutions Professional Services.)</i>	035719	\$33,362.00
	Kaplan Early Learning Co. <i>(Headstart Classroom Supplies)</i>	035744	\$31,310.45
9/25/2019	Catapult Learning West, LLC <i>(Independent Contractor to perform professional development for Title II schools.)</i>	035838	\$32,635.00
	F. A. Nunnely Company <i>(Renovations, Expansions and Support)</i>	035849	\$690,542.21
	Levi & Ray Shoup Inc. <i>(VPS and VPS/TCPIP maintenance)</i>	035858	\$52,943.00
	National Opinion <i>(Provided planning and strategy development work for districts from June 29, 2019 to July 27, 2019.)</i>	035861	\$58,573.48
	Oracle America, Inc. <i>(Renewal of Technical Support Services)</i>	035863	\$49,864.21
9/30/2019	Columbia Advisory Group <i>(Maintenance and Service Agreement)</i>	035904	\$39,450.00
	First Book <i>(2019 Innovative Approaches to Literacy Book Distribution)</i>	035922	\$60,000.00
	Xerox <i>(Monthly print charges and supplies)</i>	035993	\$28,179.49

EXPENDITURES IN EXCESS OF \$25,000 (Continued)

Wire Transfer

<u>Date</u>	<u>Vendor</u>	<u>Check No.</u>	<u>Amount</u>
8/13/2019	Pasadena ISD <i>(Evaluation Capacity Personnel)</i>	721351	\$32,754.09
	Belton ISD <i>(Evaluation Capacity Personnel)</i>	721354	\$38,492.14
8/16/2019	Alamo Colleges <i>(English and Literacy Civics, Adult Based Education Federal, State and TANF Federal)</i>	721361	\$55,327.09
	Restore Education <i>(English and Literacy Civics and Adult Based Education Federal)</i>	721362	\$80,429.05
	Northside ISD <i>(Adult Based Education Federal, State, Professional Development, and TANF Federal)</i>	721363	\$28,620.99
	San Antonio ISD <i>(Adult Based Education Federal, TANF Federal, and Professional Development)</i>	721364	\$29,537.32
8/19/2019	Medina Valley ISD <i>(ESC-20 Headstart)</i>	721365	\$103,925.45
	Fort Bend ISD <i>(Evaluation Capacity Personnel)</i>	721370	\$40,000.00
8/27/2019	Killeen ISD <i>(Evaluation Capacity Personnel)</i>	721384	\$25,461.56
	East Central ISD <i>(Local Deaf)</i>	721398	\$29,430.94
	Northside ISD <i>(Evaluation Capacity Personnel and Non-Education Support)</i>	721399	\$59,189.18
8/31/2019	CPS Energy <i>Electric and Gas</i>	JV 080054	\$37,387.46
9/6/2019	Carrizo Springs CISD <i>(Migrant)</i>	721431	\$71,574.55
9/30/2019	CPS Energy <i>(Electric and Gas)</i>	JV 090002	\$37,676.10
9/30/2019	Medina Valley ISD <i>(Non-Education Support)</i>	721490	\$38,038.75
	Austin ISD <i>(Evaluation Capacity Personnel)</i>	721491	\$40,000.00
	Northside ISD <i>(Evaluation Capacity Personnel and Non-Education Support)</i>	721507	\$25,482.94

EDUCATION SERVICE CENTER, REGION 20

Invested General Fund Assets Report
For Period 09/1/2019 to 10/8/2019

Description	Instrument Number	Purchase Date	Maturity Date	Number of Days	Yield	Beginning Book Value	Changes in Book Value	Ending Book Value	Interest Earned 9/1/2019 To 10/1/2019
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The Center began utilizing Texpool to hold short term excess funds for investment. Texpool is a local government investment pool and as of September 30, 2019, the pool had total invested funds of \$20,600,716,651. The most recent information available (October 30) showed Texpool funds were invested in Agencies (36.0%), Treasuries (18.1%), Repurchase Agreements, (41.3%) and Government Money Market Funds (4.6%). The average daily interest rate for October 2019 is 1.942%.

BBVA Compass Mutual Fund

The Center has established a investment account with BBVA Compass (the Center's Depository Bank) to invest some overnight funds in a Public Funds Money Market Mutual Fund. On February 1, 2016, the Center began using this account. Current interest rate is 0.70%.

* \$36,691.24 of interest revenue was earned for these securities at 08/31/19, but not paid until respective maturity dates.

Total Interest 19-20 \$ 30,263.82

Totals for Current Year at October 8, 2019	\$ 6,000,000.00	\$ -	\$ 6,000,000.00	\$ 893.38
Texpool average daily interest rate for October, 2019 is 1.942%	\$ 15,109,081.53	\$ (2,957,235.84)	\$ 12,151,845.69	\$ 27,317.49
BBVA Compass Public Funds Money Market	\$ 1,024,063.96	\$ 502,998.46	\$ 1,527,062.42	\$ 2,052.96
	\$ 22,133,145.49	\$ (2,454,237.39)	\$ 19,678,908.10	\$ 30,263.82
			Total Interest 19-20	\$ 30,263.82

Totals for Current Year at October 9, 2018	\$6,000,000.00	\$0.00	\$ 6,000,000.00	\$288.72
Texpool average daily interest rate for October, 2018 is 2.115%	\$ 17,358,278.74	(1,444,857.13)	\$ 15,913,421.61	\$13,086.36
BBVA Compass Public Funds Money Market	\$ 1,013,982.06	1,186.10	\$ 1,015,168.16	\$784.18
	\$ 24,372,260.79	\$ (1,443,671.03)	\$ 22,928,589.76	\$14,159.26
			Total Interest 18-19	\$14,159.26

Invested General Fund Assets Report
For Period 09/1/2019 to 10/8/2019

Description	Instrument Number	Purchase Date	Maturity Date	Number of Days	Yield	Beginning Book Value	Changes in Book Value	Ending Book Value	Interest Earned 9/1/2019 To 10/1/2019
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Investment Objectives:

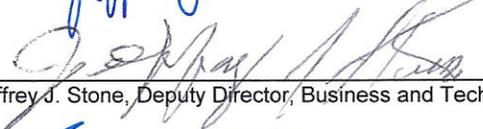
The primary objectives of the Center's investment activities, in order of importance are:

- Safety - The investments are direct obligation of the issuing federal agency. The certificates of deposits and REPO's are fully collateralized.
- Liquidity - We strive to keep maturity dates in line with cash flow needs.
- Return on Investment - By putting our resources into a variety investments (US Agency Obligations, REPO's and Certificates of Deposits) we can cover economic cycles.

The above investments are in compliance with our investment objectives and the Public Funds Investment Act.



Dr. Jeff Goldhorn, Executive Director



Jeffrey J. Stone, Deputy Director, Business and Technology Services



Paul E. Neuhoff, Component Director, Financial Services

EDUCATION SERVICE CENTER, REG 20

ACCOUNTS RECEIVABLE SYSTEM

PROGRAM: BRC0040

DATE: 10/16/19

AGING REPORT AS OF 10/16/2019

PAGE: 2

CTYDST: 015950

CUSTOMER NAME	CUST NBR	TOTAL DUE	CURRENT	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120 DAYS
CITY OF SAN ANTONIO	012003	27,040.00	27,040.00				
CITY OF SAN ANTONIO (COSA)HEADSTART	014024	480.00	480.00				
COMAL ISD	011885	1,350.00	1,270.00			80.00	
COMFORT ISD	011717	432.00	432.00				
COMMUNITY ISD	013243	248.00	248.00				
CORNERSTONE CHRISTIAN SCHOOL	012359	75.00	75.00				
CORRIGAN-CAMDEN ISD	013480	138.00	138.00				
COTULLA ISD	001700	3,881.00	2,781.00	1,100.00			
CRANDALL ISD	013149	869.00	869.00				
CRAWFORD ISD	013440	195.00	195.00				
CRYSTAL CITY ISD	001800	36.00	36.00				
CYPRESS FAIRBANK ISD	011779	585.00	495.00	90.00			
D'HANIS ISD	001900	8,176.50	8,176.50				
DAHILL CORPORATE OFFICE	014581	8,138.37	8,138.37				
DANBURY ISD	012568	800.00	800.00				
DAUGHTERS OF CHARITY	108058	1,250.00	1,250.00				
DEVINE ISD	002100	1,187.00	1,187.00				
DILLEY ISD	002200	2,873.00	2,873.00				
DIVIDE ISD	011881	6,865.61	6,865.61				
DUNCANVILLE ISD	013195	280.00	280.00				
EAGLE PASS ISD	002300	4,365.00	4,365.00				
EAST CENTRAL ISD	002400	3,356.00	3,180.00	176.00			
EDGEWOOD ISD	002500	67,099.19	16,885.00	47,629.19	2,100.00	310.00	175.00
EDUCATION SERVICE CENTER REG 1	002600	6,960.00	6,960.00				
EDUCATION SERVICE CENTER REG 10	002850	200.00	200.00				
EDUCATION SERVICE CENTER REG 12	002870	300.00	300.00				
EDUCATION SERVICE CENTER REG 13	002900	8,481.43	8,481.43				
EDUCATION SERVICE CENTER REG 14	002950	50.00	50.00				
EDUCATION SERVICE CENTER REG 15	003000	50.00	44 50.00				

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CUSTOMER NAME	CUST NBR	TOTAL DUE	CURRENT	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120 DAYS
HARMONY SCIENCE ACADEMY BROWNSVILLE	014842	175.00				175.00	
HARMONY SCIENCE ACADEMY LAREDO	014843	175.00				175.00	
HARMONY SCIENCE ACADEMY SAN ANTONIO	013918	1,025.00	775.00		250.00		
HARPER ISD	012347	45.00	45.00				
HAYS CISD	011890	45.00	45.00				
HERITAGE ACADEMY CHARTER SCHOOL	014646	525.00	525.00				
HITCHCOCK ISD	004176	1,760.00	1,760.00				
HONDO ISD	004500	19,361.00	9,021.00	10,000.00	340.00		
HQDA - ARMY RESILIENCY DIRECTORATE	108006	8,400.00		600.00	1,000.00	1,000.00	5,800.00
HUMBLE ISD	012612	968.00	968.00				
HUNT ISD	004700	70.00	70.00				
IDEA PUBLIC SCHOOLS	013913	1,925.00	100.00	1,350.00	400.00	75.00	
IMAGE QUEST	014847	963.44	466.74		496.70		
INGRAM ISD	005100	1,493.00	1,293.00	200.00			
INSPIRE ACADEMIES	014837	855.00	855.00				
JACKSONVILLE ISD	013423	103.50	103.50				
JAKE'S FINER FOODS	014739	1,633.01			1,633.01		
JOURDANTON ISD	005500	7,852.30	7,852.30				
JUBILEE ACADEMIES	012778	9,350.00	9,350.00				
JUDSON ISD	005600	23,980.00	22,230.00	1,750.00			
KARNES CITY ISD	012031	1,890.00		1,890.00			
KEMP ISD	012510	2,947.80	2,947.80				
KERRVILLE ISD	005700	2,458.00	2,458.00				
KEYSTONE SCHOOL	012236	282.00	282.00				
KICKAPOO TRADITIONAL TRIBE OF TX	013847	21,547.00	21,547.00				
KIRYAS JOEL SCHOOL DISTRICT	014621	228.85	228.85				
LA PRYOR ISD	005900	1,876.00	826.00	50.00	1,000.00		
LA VERNIA ISD	006000	4,670.00	3,370.00	1,125.00		175.00	
LACKLAND ISD	006100	690.00	46 690.00				

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CUSTOMER NAME	CUST NBR	TOTAL DUE	CURRENT	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120 DAYS
LAKE TRAVIS ISD	011892	135.00	135.00				
LAKESHORE LEARNING MATERIALS	014139	1,278.81	1,278.81				
LAREDO ISD	011772	228.85	228.85				
LEAKEY ISD	006200	315.00	315.00				
LEXINGTON ISD	012724	248.00	248.00				
LIGHTHOUSE CHARTER SCHOOL	013284	400.00	400.00				
LIVING ROCK ACADEMY	014934	625.00		625.00			
LOCKHART ISD	011896	500.00	500.00				
LULING ISD	011897	371.00	371.00				
LYTLE ISD	006600	459.00	459.00				
MAGNOLIA ISD	013484	100.00	100.00				
MANAGED METHODS	108065	500.00	500.00				
MARBLE FALLS ISD	012185	180.00	180.00				
MARFA ISD	013120	2,307.90	2,307.90				
MARION ISD	011720	4,002.75	2,940.00	70.00	992.75		
MEADOWLAND CHARTER DISTRICT	013893	1,740.00	300.00	1,440.00			
MEDINA ISD	007100	2,324.00	1,014.00	1,100.00	210.00		
MEDINA VALLEY ISD	007200	11,504.00	11,504.00				
MONTGOMERY ISD	012987	625.00	625.00				
MOUNT SACRED HEART SCHOOL	012550	25.00	25.00				
NATALIA ISD	007400	2,848.00	748.00	2,000.00	100.00		
NAVARRO ISD	011715	1,416.00	1,416.00				
NEVERWARE	108061	500.00	500.00				
NEW BRAUNFELS ISD	011900	110.00	110.00				
NEW FRONTIERS PUBLIC SCHOOLS INC	012605	1,230.00	1,230.00				
NEW SUMMERFIELD ISD	013212	45.00	45.00				
NORTH EAST ISD	007700	12,822.00	12,432.00	290.00	100.00		
NORTHSIDE ISD	007800	11,369.25	11,369.25				
NUTANIX	108063	500.00	47 500.00				

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CUSTOMER NAME	CUST NBR	TOTAL DUE	CURRENT	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120 DAYS
OFFICE OF THE ATTORNEY GENERAL	013982	400.00	400.00				
OUR LADY OF PERPETUAL HELP SCHOOL	012476	25.00	25.00				
PAWNEE ISD	012820	50.00	50.00				
PEARSALL ISD	008000	18,480.60	18,480.60				
PFLUGERVILLE ISD	012452	450.00	450.00				
PIRAINO CONSULTING INC	108067	533.33	533.33				
PLEASANTON ISD	008200	1,497.00	1,497.00				
POSITIVE SOLUTIONS CHARTER SCHOOL	012671	1,775.00	1,775.00				
POTEET ISD	008300	2,902.00	2,852.00		50.00		
PRAIRIE LEA ISD	012837	250.00	250.00				
PREMIER WIRELESS EDUCATION TECH	108059	500.00	500.00				
PROCOMPUTING CORPORATION	014165	390.00	390.00				
PROVIDENCE CATHOLIC SCHOOL	012075	25.00	25.00				
RANDOLPH FIELD ISD	008500	1,316.00	1,316.00				
RAPID7	108064	500.00	500.00				
RICHARD MILBURN ACADEMY TX	014530	950.00	500.00		450.00		
RICHARDSON ISD	011729	6,426.00	6,426.00				
RK DIXON	108003	531.51	531.51				
ROUND ROCK ISD	011791	4,760.00	2,380.00	1,960.00	420.00		
RURAL SCHOOLS INNOVATION ZONE	108053	1,200.00	600.00	600.00			
SABINAL ISD	009000	2,941.00	369.00	2,572.00			
SAISD DEPT OF SPECIAL EDU	014172	1,350.00				1,350.00	
SAN ANGELO ISD	012530	50.00	50.00				
SAN ANTONIO ISD	009200	443,947.56	440,133.35	3,539.21	275.00		
SAN ANTONIO YOUTH CODE JAM	108073	100.00	100.00				
SAN FELIPE-DEL RIO CISD	011902	1,250.00	1,250.00				
SAN MARCOS CISD	011718	100.00	100.00				
SCHERTZ-CIBOLO-UNIVERSAL CITY ISD	011837	3,925.00	3,925.00				
SCHOOL INNOVATION COLLABORATIVE	108033	2,400.00	48 600.00	600.00	600.00	600.00	

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CUSTOMER NAME	CUST NBR	TOTAL DUE	CURRENT	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120 DAYS
SCHOOL OF EXCELLENCE IN EDUCATION	012562	11,525.00		4,925.00	6,600.00		
SCHOOL OF SCIENCE & TECH--CORPUS CH	014935	2,841.00			2,841.00		
SCHOOL OF SCIENCE AND TECHNOLOGY	013390	2,050.00	1,050.00	200.00	800.00		
SCHOOL OF SCIENCE AND TECHNOLOGY -	013978	3,199.00	1,949.00		700.00	550.00	
SEGUIN ISD	011719	1,320.00	1,320.00				
SHERMAN ISD	012802	390.00	390.00				
SINTON ISD	012947	45.00	45.00				
SKIDMORE-TYNAN ISD	011952	100.00	100.00				
SLC-SERVICES PROVIDER INVOICE	012603	400.00		400.00			
SOCIAL SENTINEL	108068	800.00	800.00				
SOMERSET ISD	009300	14,573.00	7,278.00	200.00	7,095.00		
SOUTH SAN ANTONIO ISD	009400	62,925.21	62,925.21				
SOUTH TEXAS HIDTA	014277	4,050.00	4,050.00				
SOUTHSIDE ISD	009500	12,728.62	12,128.62	600.00			
SOUTHWEST ISD	009600	42,758.96	41,003.96	1,710.00	45.00		
SOUTHWEST PREPARATORY SCHOOL	012563	1,975.00	1,975.00				
ST ANTHONY CATHOLIC SCHOOL	011794	650.00			650.00		
ST GEORGE EPISCOPAL DAY SCHOOL	013627	25.00	25.00				
ST LOUIS EL CATHOLIC SCHOOL	012440	50.00	50.00				
ST MARY'S HALL	009800	25.00			25.00		
ST MATTHEW CATHOLIC SCHOOL	012458	25.00	25.00				
ST PAUL'S CATHOLIC SCHOOL	011927	25.00	25.00				
STAR SHUTTLE & CHARTER	012878	575.00	375.00	90.00	110.00		
STEPHEN F AUSTIN STATE UNIVERSITY	011856	540.00	540.00				
STOCKDALE ISD	010000	10,765.00	5,670.00	4,775.00	320.00		
SULPHUR BLUFF ISD	013903	75.00	75.00				
SYSCO CENTRAL TEXAS INC	014741	31,889.68		31,889.68			
TABATCHNICK FINE FOODS INC	108046	300.00			300.00		
TERRELL ISD	013245	1,250.00	1,250.00				

EXECUTIVE DIRECTOR'S REPORT

- ✓ Construction Update
- ✓ Top Workplace
- ✓ Town Hall / Strategic Visioning
- ✓ Other

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #15: EXECUTIVE DIRECTOR PERFORMANCE EVALUATION, 2019-2020

EXPLANATION: Board input and approval is required for the 2019-2020 Executive Director Performance Evaluation.

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors has provided input and approval for the Executive Director Performance Evaluation, 2019-2020.

Respectfully submitted,



Jeff Goldhorn
Executive Director

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

October 23, 2019

AGENDA ITEM #16: ADJOURNMENT

EXPLANATION: A motion is requested to adjourn the October 23, 2019 ESC-20 Board of Directors meeting.

Respectfully submitted,



Jeff Goldhorn
Executive Director