



BOARD BUSINESS MEETING B

Monday, October 18, 2021
5:30 PM
Board Room
514 W. Quincy Street
San Antonio, TX 78212

AGENDA

- 1. **Call to Order**
 - A. Meeting Called to Order
 - 1. Roll Call of Board Members Present and Declaration of Quorum
Present _____ Absent _____
 - a. Mrs. Christina Martinez
 - b. Ms. Alicia Sebastian
 - c. Mr. Arthur Valdez
 - d. Mr. Ed Garza
 - e. Mrs. Leticia Ozuna
 - f. Mrs. Patti Radle
 - g. Mrs. Sarah Sorensen
 - 2. Recording of Interim Superintendent Present
 - a. Dr. Robert Jaklich
 - 3. Pledge of Allegiance to the U. S. Flag
 - 4. Salute to the Texas Flag - "Honor the Texas Flag; I pledge allegiance to thee, Texas, one state under God, one and indivisible."
 - B. Citizens' Presentations - 60-minute total time limit for this item
- 2. **Recognitions**
 - A. Recognition of 12th Grade Jefferson High School Student, Joseph Gonzalez for Organizing the "Jefferson Into Light" Project in Support of Optimal Mental Health 4
 - B. Recognition of Danny Nguyen, SAISD Alumni Enrolled in College 5
- 3. **Governance**

BOARD OF TRUSTEES



Christina Martinez, President
Alicia Sebastian, Vice President

Arthur V. Valdez, Secretary
Ed Garza, Trustee

1 Leticia Ozuna, Trustee
Patti Radle, Trustee

Sarah Sorensen, Trustee
Dr. Robert Jaklich, Interim Superintendent



A.	Update on SAISD’s Response to the Ongoing COVID-19 Crisis and Associated Expenditures	6
B.	Presentation on SAISD 2021-2022 Beginning of Year (BOY) Assessment Results	7
4.	Consent Agenda	
A.	Approval of the Professional Services Agreement (PSA) Between SAISD and Jewish Family Services	9
B.	Approval of the Memorandum of Understanding (MOU) Between SAISD and the Bexar County Municipal and County Police and Fire Agencies	19
C.	Approval of the Memorandum of Understanding (MOU) Between SAISD and Children’s Bereavement Center of South Texas, School Based Grief Support Programs	25
D.	Approval of the Purchase of Classroom Audio Systems	29
E.	Approval of the Purchase of Additional iPad and Chromebook Chargers	31
F.	Approval of the Purchase of a Boom Lift	33
G.	Approval of Procurement Services’ Recommendations for Bids, Proposals, and Awards	34
H.	Approval of Minutes for the following meetings:	
1.	September 13, 2021 Board Business Meeting A	73
2.	September 20, 2021 Board Business Meeting B	76
5.	Closed Session	
A.	The Board will convene in Closed Session as authorized by the Texas Government Code Chapter 551, et. Seq. (TGC 551.071, TGC 551.072, TGC 551.074, and TGC 551.076)	
1.	Deliberation regarding the purchase, exchange, lease or value of real estate, including legal issues on the acquisition process. (TGC 551.071 and TGC 551.072)	
2.	Deliberation regarding personnel matters, including but not limited to employment, duties, discipline, reassignment, resignation, retirement, reclassification and dismissal of an employee. (TGC 551.071 and TGC 551.074)	
3.	Consultation with attorney and discussion of status of case and possible resolution in CIVIL ACTION NO. 5:21-CV-00270-XR; Jose L. Flores v. SAISD; in the U.S. District Court for the Western District of Texas, San Antonio Division (TGC 551.071 and TGC 551.074)	
4.	Consultation with legal counsel regarding pending litigation related to face covering and vaccination requirements. (TGC 551.071)	
5.	Consultation with legal counsel regarding contract and legal issues related to Superintendent search firm. (TGC 551.071)	

BOARD OF TRUSTEES



Christina Martinez, President
Alicia Sebastian, Vice President

Arthur V. Valdez, Secretary
Ed Garza, Trustee

2 Leticia Ozuna, Trustee
Patti Radle, Trustee

Sarah Sorensen, Trustee
Dr. Robert Jaklich, Interim Superintendent



B. The Board will reconvene in Open Session and take appropriate action on items discussed in Closed Session.

6. Adjournment

A. Adjournment

NOTICE:

1. The Board may go into executive session at any time during the meeting for personnel, real estate, security, school children, negotiated contracts for prospective gifts or donations, consultation and/or legal issues, or as otherwise permitted under the Open Meetings Act, as set out in Subchapter 551 of Title 5 of the Texas Government Code.
2. Recess: The Board of Trustees may recess the meeting at any time and reconvene the meeting within 24 hours. The reconvened meeting will occur at the same location as the original meeting and will address the original agenda without the need for reposting.

Any individual in need of services for the visually-impaired, the hearing-impaired, and/or non-English speakers should call the Board Services Office at 554-2289 by 12:00 p.m. on the date of the meeting.

BOARD OF TRUSTEES



Christina Martinez, President
Alicia Sebastian, Vice President

Arthur V. Valdez, Secretary
Ed Garza, Trustee

3 Leticia Ozuna, Trustee
Patti Radle, Trustee

Sarah Sorensen, Trustee
Dr. Robert Jaklich, Interim Superintendent

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Recognition of 12th Grade Jefferson High School Student, Joseph Gonzalez for Organizing the “Jefferson Into Light” Project in Support of Optimal Mental Health

PURPOSE: PRESENTATION/DISCUSSION
 DISCUSSION/ACTION

REQUESTED BY: Patti Salzmann, Deputy Superintendent

PRESENTER: Victoria Bustos, Executive Director of Student and Academic Support

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to recognize 12th grade Jefferson High School student, Joseph Gonzalez, for organizing the “Jefferson Into Light” project in support of optimal mental health and human connection during times of stress. The event, which he led on the football field at Jefferson High School on September 23, 2021, had almost 100 faculty and staff participating.

Each participant gathered around the football field with a tealight candle to make a powerful statement: the darkness will turn into light. The idea was birthed from his IB Capstone project and Joseph organized this event in tandem with Suicide Prevention Month, celebrated nationally each year in September.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

N/A

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

N/A

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Recognition of Danny Nguyen, SAISD Alumni Enrolled in College

PURPOSE: PRESENTATION/DISCUSSION
 DISCUSSION/ACTION

REQUESTED BY: Patti Salzman, Deputy Superintendent

PRESENTER: Liz Ozuna, Executive Director for College Readiness and Postsecondary Initiatives

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to recognize Danny Nguyen. Danny is a first-generation high school graduate from Brackenridge High School's class of 2020. He is a first-generation college student at Trinity University currently pursuing a degree in Marketing and Communications.

Danny is the recipient of the Trinity Murchison Scholarship, a renewable scholarship awarded based on superior academic achievement and only given to students with distinguished scholastic records. Danny also serves as a Trinity Distinguished Representative as well as a Student Government Senator on the University's Student Council.

Danny is currently completing an internship with the SAISD Foundation where he has designed videos that share stories from SAISD alumni who are currently enrolled in college. Using marketing strategies such as social media, Danny has helped District college advisors with leveraging techniques that encourage current seniors to complete the college enrollment process. Danny plans to pursue graduate studies and a career in marketing.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

N/A

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

N/A

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Update on SAISD’s Response to the Ongoing COVID-19 Crisis and Associated Expenditures

PURPOSE: PRESENTATION/DISCUSSION
 DISCUSSION/ACTION

REQUESTED BY: Dr. Robert Jaklich, Interim Superintendent

PRESENTER: Toni Thompson, Associate Superintendent, Human Resources

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board will receive an update on SAISD’s Response to the Ongoing COVID-19 Crisis and associated expenditures, if applicable.

On March 17, 2020, SAISD Trustees approved a resolution giving the Superintendent authority to take reasonable action to address the needs of students and employees during the COVID-19 crisis. Several District administrators will provide updates and highlights of the District’s efforts.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

N/A

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

N/A

IV. 2021-2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Presentation on SAISD 2021-2022 Beginning of Year (BOY) Assessment Results

PURPOSE: PRESENTATION/DISCUSSION
 DISCUSSION/ACTION

REQUESTED BY: Robert Jaklich, Interim Superintendent

PRESENTER: Theresa Urrabazo, Senior Executive Director, Office of Data Operations & Services

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board will receive a presentation on the District’s Beginning of Year (BOY) Assessment Results for CIRCLE, administered to Pre-Kinder, TX-KEA, administered to Kinder students, and MAP (Measures of Academic Progress) Reading and Math, administered to Kinder through High School. These assessments are offered in both Spanish and English.

The CIRCLE Progress Monitoring System is a technology-driven tool that enables a teacher to assess a child’s progress in a specific skill area and to focus on lessons that target their students’ least developed skills. The assessment provides data for both Literacy and Math skills and is given three times each year. District and campus data for CIRCLE will be provided for both 3- and 4-year-old students.

The Texas Kindergarten Entry Assessment (TX-KEA) was designed for use by educators to screen children’s school readiness upon their entry into kindergarten. TX-KEA is part of State mandate to help the State and schools determine whether students have mastered developmental benchmarks, as described in the Texas PreK Guidelines and the Texas Essential Knowledge and Skills (TEKS). This point-in-time snapshot of each student’s competencies will inform instruction and identify whether additional diagnostic assessment is needed.

The MAP assessment in Reading and Math is given primarily to students in Grades K-8. High School students who have yet to pass the English I/II or Algebra I EOC exams are also tested. Students in Grades K-2 are tested three times each year (Fall-BOY, Winter-MOY, and Spring-EOY). Students in Grades 3-8 are tested twice a year (Fall and Winter). Data for MAP will be provided for the District overall as well as by campus. An analysis of overall performance compared to previous years and individual student measures of growth will be discussed.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

N/A

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

N/A

IV. 2021-2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Approval of the Professional Services Agreement (PSA) Between SAISD and Jewish Family Services

PURPOSE: PRESENTATION/DISCUSSION
 DISCUSSION/ACTION

REQUESTED BY: Patti Salzmann, Deputy Superintendent

PRESENTER: Victoria Bustos, Executive Director Student and Academic Support Services

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to approve the Professional Services Agreement (PSA) between SAISD and Jewish Family Service as the lead agency for the San Antonio Mobile Mental Wellness Collaborative. This partnership will provide McKinney-Vento eligible families with quick access to mental health practitioners to include a psychiatrist, a counselor, and a substance abuse prevention specialist. These services will be provided to the family through a mobile collaborative facilitated by Jewish Family Services at no cost. In addition, this partnership will support professional learning opportunities for staff with facilitators and mental wellness educators.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

Recommend that the Board approves the PSA between SAISD and Jewish Family Services as presented.

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

N/A – No cost to the District

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

**San Antonio ISD AND JEWISH FAMILY SERVICE PROFESSIONAL SERVICES
AGREEMENT**

This professional services agreement (the “Agreement”) between San Antonio ISD (SAISD), and Jewish Family Service (“JFS”) as lead as the lead agency for the San Antonio Mobile Mental Wellness Collaborative. and hereinafter referred to as the “SERVICE PROVIDER”), a 501(c)(3) organization authorized to do business in Texas, (individually, a “Party” and collectively, the “Parties”) is entered into on the 1 day of August, 2021.

**ARTICLE I
PURPOSE**

1.01 The purpose of this Agreement is for SAISD to facilitate mental health services by contracting with SERVICE PROVIDER to utilize trained personnel to the benefit of the SAISD community including the students, families, teachers and administrators of the district.

**ARTICLE II
TERM**

2.01 The term of this Agreement is for ten months commencing August 1, 2021 and ending June 30, 2021 (the “Term”).

**ARTICLE III
SERVICES**

3.01 SERVICE PROVIDER shall provide the following mental health & supportive SERVICES:

- a. A **.25** Program Director and Program Development Director provided by Jewish Family Service (\$20,000) cost for year 1 \$0.00
- b. **.25** Therapist provided by Rise Recovery. (\$15,000) Cost for Year 1 \$0.00
- c. **.25** Psychiatrist and Therapist provided by Clarity Child Guidance Center. (\$30,000) Year 1 Cost \$0.00
- d. **.50** Therapist provided by Jewish Family Service and supplies/ marketing/ outreach . (\$25,000 + \$5,000) Year 1 Cost \$0.00
- e. Access and use of The San Antonio Mobile Mental Wellness Curriculum Guide and trainings year round with facilitators and mental wellness educators (\$30,000) Cost for year 1 \$0.00
- f. Collaborative referral service implementation for all six organizations (5,000.00) Cost for Year 1 \$0.00

Full cost for SAMMWC \$130,000 Year 1 Cost for SAISD \$0.00

ARTICLE IV
COMPENSATION

4.01 Total compensation for Services provided pursuant to this Agreement shall be **\$0.00**

4.02 Jewish Family Service will send an invoice payment should be made to Jewish Family Service in the amount of : **N/A until Year 2**

ARTICLE V
CONFIDENTIALITY OF RECORDS & PILOT PARTICIPANTS

5.01 SERVICE PROVIDER shall maintain strict confidentiality of all information and records relating to clients, and shall not disclose the information, except as required to perform the services pursuant to this Agreement, or as may be required by law.

5.02 SERVICE PROVIDER also agrees to submit to SAISD's background check procedure for any and all staff providing SERVICES to participants.

ARTICLE VI
DUTY TO REPORT

6.01 As required by §261.101 and §261.405 of the Texas Family Code, SERVICE PROVIDER shall report any allegation or incident of abuse, exploitation or neglect of a juvenile within twenty-four (24) hours from the time the allegation is made, to all of the following:

- a. Applicable local law enforcement agency (such as the Bexar County Sheriff's Office, San Antonio Police Department, etc.); and
- b. SAISD's specified Representative as designated by SAISD.

ARTICLE VII
DISCLOSURE OF INFORMATION

7.01 SERVICE PROVIDER has an affirmative duty under this Agreement to promptly ascertain and disclose in sufficient detail the following information to SAISD's Representative:

- a. Any and all corrective action required by any of SERVICE PROVIDER'S licensing authorities;

- b. Any and all litigation filed against SERVICE PROVIDER, or any of its employees, interns, volunteers, subcontractors, agents and/or consultants who have direct contact with children;
- c. Any arrest of any employee, intern, volunteer, subcontractor, agent and/or consultant of SERVICE PROVIDER who has direct contact with children;
- d. Any finding of “Reason to Believe” by a state regulatory agency in a child abuse, neglect and exploitation investigation where an employee, intern, volunteer, subcontractor, agent and/or consultant of SERVICE PROVIDER was the alleged or designated perpetrator;
- e. The identity of any of SERVICE PROVIDER’s employees, interns volunteers, subcontractors, agents and/or consultants that are registered sex offenders and who have direct contact with children; and

ARTICLE VIII
EQUAL OPPORTUNITY

8.01 SERVICE PROVIDER agrees to respect and protect the civil and legal rights of all participants and colleagues. It shall not unlawfully discriminate against any employee, prospective employee, child, childcare provider or parent on the basis of age, race, sex, religion, disability or national origin. SERVICE PROVIDER shall abide by all applicable federal, state and local laws and regulations.

ARTICLE IX
ASSIGNMENT & SUBCONTRACTING

9.01 SERVICE PROVIDER may not assign or subcontract any of its rights, duties and/or obligations arising out of this Agreement without the prior written consent of SAISD.

ARTICLE X
DEFAULT

10.01 SAISD may, by written Notice of default to SERVICE PROVIDER, terminate the whole or any part of this Agreement as it deems appropriate if SERVICE PROVIDER fails to perform the Services provided for by this Agreement within the time specified herein or any extension thereof and does not cure such failure within a period of ten (10) business days.

ARTICLE XI
TERMINATION

11.01 Either Party may terminate this Agreement by:

- a. Giving thirty (30) business days written Notice to the other Party of the intention to terminate; or
- b. Upon the exhaustion of available funds.

ARTICLE XII
INDEMNIFICATION

12.01 SERVICE PROVIDER AGREES TO INDEMNIFY, DEFEND AND HOLD HARMLESS SAISD EMPLOYEES, REPRESENTATIVES AND AGENTS (INDIVIDUALLY AND COLLECTIVELY AN “INDEMNIFIED PARTY”) FROM AND AGAINST ANY AND ALL COSTS, LIABILITY, CLAIMS, LIENS, DAMAGES, LOSSES, EXPENSES, FEES, INCLUDING REASONABLE ATTORNEY FEES AND DEFENSE COSTS, FINES, PENALTIES, PROCEEDINGS, ACTIONS, DEMANDS, CAUSES OF ACTION, LIABILITY AND SUITS OF ANY KIND AND NATURE INCLUDING, BUT NOT LIMITED TO, PERSONAL INJURY OR DEATH, AND PROPERTY DAMAGE MADE UPON THE INDEMNIFIED PARTY ARISING OUT OF, RESULTING FROM OR RELATED TO THE ACTS, ERRORS OR OMISSIONS OF SERVICE PROVIDER, INCLUDING ITS EMPLOYEES, OFFICERS, AGENTS AND SUBCONTRACTORS WHILE IN THE PERFORMANCE OF THIS AGREEMENT.

SAISD SHALL HAVE THE RIGHT, AT ITS OPTION AND ITS OWN EXPENSE, TO PARTICIPATE IN SUCH DEFENSE WITHOUT RELIEVING SERVICE PROVIDER OF ANY OF ITS OBLIGATIONS UNDER THIS SECTION. SERVICE PROVIDER SHALL PROMPTLY ADVISE THE INDEMNIFIED PARTY IN WRITING OF ANY CLAIM OR DEMAND AGAINST THE SERVICE PROVIDER OR THE INDEMNIFIED PARTY WHICH RELATES TO OR ARISES OUT OF THE SERVICE PROVIDER’S ACTIVITIES UNDER THIS AGREEMENT. NOTHING IN THIS SECTION SHALL BE INTERPRETED TO CONSTITUTE A WAIVER OF ANY GOVERNMENTAL IMMUNITY AVAILABLE UNDER TEXAS LAW OR ANY AVAILABLE DEFENSES UNDER TEXAS LAW. THE PROVISIONS OF THIS ARTICLE ARE SOLELY FOR THE BENEFIT OF THE PARTIES HERETO AND ARE NOT INTENDED TO AND DO NOT CREATE OR GRANT ANY RIGHTS, CONTRACTUALLY OR OTHERWISE, TO ANY OTHER PERSON OR ENTITY.

ARTICLE XIII
TEXAS LAW TO APPLY

13.01 This Agreement shall be construed under and in accordance with the laws of the State of Texas, and all obligations of the Parties created hereunder are performable in Bexar County, Texas.

ARTICLE XIV
VENUE

14.01 Exclusive venue for any litigation arising from this Agreement is in Bexar County, Texas.

ARTICLE XV
LEGAL CONSTRUCTION

15.01 In case any one or more of the provisions contained in this Agreement is for any reason held to be invalid, illegal or unenforceable in any respect, then the invalid, illegal or unenforceable provision shall not affect any other provision hereof and this Agreement shall be construed as if the invalid, illegal or unenforceable provision had never been contained herein.

ARTICLE XVI
PRIOR AGREEMENTS SUPERSEDED

16.01 This Agreement constitutes the sole and only agreement of the Parties respecting the subject matter herein and supersedes any prior understandings or written or oral agreement between the Parties respecting the subject matter herein.

ARTICLE XVII
AMENDMENTS

17.01 Any amendments to this Agreement must be in writing, dated subsequent to the date hereof and duly executed by the Parties.

ARTICLE XVIII
REPRESENTATIONS & WARRANTIES

18.01 SERVICE PROVIDER hereby verifies, represents and warrants the following:

- a. That it has all necessary right, title, license and authority to enter into this Agreement;
- b. That it is qualified to do business in the State of Texas; that it holds all necessary licenses and staff certifications to provide the type(s) of Services being contracted; that it is in compliance with all statutory and regulatory requirements for the operation of its business;
- c. That all of its employees, interns, volunteers, subcontractors, agents and/or consultants who have direct contact with children are or will be properly trained in the requirements to report allegations or incidents of abuse, exploitation or neglect of a juvenile when providing Services pursuant to this Agreement.

ARTICLE XIX
ADDITIONAL TERMS

19.01 SERVICE PROVIDER shall comply with all applicable federal and state laws and regulations regarding Services delivered pursuant to this Agreement.

19.02 SERVICE PROVIDER shall retain and make available, during normal business hours, to SAISD all financial records, supporting documents, statistical records, and all other records pertinent to the Agreement for a minimum of three (3) years, or until any pending litigation, claim, audit or review and all questions arising therefrom have been resolved.

19.03 In performing the Services pursuant to this Agreement, SERVICE PROVIDER is an independent contractor and no provision of this Agreement shall be construed as making SERVICE PROVIDER the agent, servant or employee of SAISD.

ARTICLE XX
INSURANCE

20.01 SERVICE PROVIDER shall procure, pay for and maintain during the Term of this Agreement:

- a. Commercial general liability insurance of ONE MILLION DOLLARS AND ZERO CENTS (\$1,000,000.00) aggregate coverage, with FIVE HUNDRED THOUSAND DOLLARS AND ZERO CENTS (\$500,000.00) each occurrence. A sexual abuse endorsement shall be required. SAISD shall be named as an additional insured on this policy.
- b. Workers' Compensation insurance -Statutory workers' compensation insurance for all employees of SERVICE PROVIDER with a waiver of subrogation in favor of SAISD. Employer's Liability Insurance with limits of liability not less than:

\$500,000.00	Each Accident
\$500,000.00	Policy Limit for Disease
\$500,000.00	Each Employee for Disease
- c. Professional Liability Errors and Omissions insurance of ONE MILLION DOLLARS AND ZERO CENTS (\$1,000,000.00) each claim and ONE MILLION DOLLARS AND ZERO CENTS (\$1,000,000.00) aggregate. The policy shall have an Extended Reporting Period (or tail coverage) extending for a minimum of three (3) years immediately following the policy expiration date.
- d. SERVICE PROVIDER shall provide SAISD with Certificates of Insurance and copies of endorsements prior to the execution of this Agreement evidencing that the stated coverages have been obtained.

21.02 SERVICE PROVIDER is responsible for all premiums and deductibles applicable to all of the insurance policies required by Section 21.01.

21.03 When there is a cancellation, non-renewal or material change in coverage which is not made pursuant to a request by SAISD, SERVICE PROVIDER shall notify the SAISD of such and shall give such Notices not less than thirty (30) calendar days prior to the change, if SERVICE PROVIDER knows of said change in advance, or ten (10) calendar days' Notice after the change, if SERVICE PROVIDER did not know of the change in advance. Such Notice must be accompanied by a replacement Certificate of Insurance. All Notices shall be given to the SAISD at the following addresses with a copy of this Agreement:

San Antonio ISD
514 W. Quincy St.
San Antonio, Texas 78212

21.04 In addition to any other remedies SAISD may have upon SERVICE PROVIDER's failure to provide and maintain any insurance or policy endorsements to the extent and within the time herein required, SAISD shall have the right to order SERVICE PROVIDER to stop Services, and/or withhold any payment(s) which become due to SERVICE PROVIDER until SERVICE PROVIDER demonstrates compliance with the requirements hereof.

21.05 Nothing herein contained shall be construed as limiting in any way the extent to which SERVICE PROVIDER may be held responsible for payments of damages to persons or property resulting from SERVICE PROVIDER of the Services provided pursuant to this Agreement.

21.06 It is agreed that SERVICE PROVIDER's insurance shall be deemed primary and noncontributory with respect to any insurance or self-insurance carried by SAISD for liability of SERVICE PROVIDER arising out of operation of this Agreement.

ARTICLE XXI

NOTICE

21.01 All notices to be provided pursuant to this Agreement ("Notice") must refer to this Agreement and be in writing, and must be either personally delivered against a written receipt thereof or submitted by certified mail or registered mail, return receipt requested, postage prepaid and addressed to the proper Party at the addresses which appear below, or at such other address as the Parties may designate in writing. All Notices sent by mail will be deemed to have been provided on the date of United States Postal Service postmark and shall be effective from such date.

If to SAISD:

San Antonio ISD

514 W. Quincy St.
San Antonio, Texas 78212

If to SERVICE PROVIDER:

Jewish Family Services
Attn: President & CEO
12500 NW Military HWY, Ste. 250
San Antonio, Texas 78231

EXECUTED IN DUPLICATE, EACH OF WHICH SHALL HAVE THE FULL FORCE AND EFFECT OF AN ORIGINAL

JEWISH FAMILY SERVICE

SAN ANTONIO ISD

By: _____
Talli Dolge
President & CEO
Jewish Family Services

By: _____
Dr. Robert Jaklich
Interim Superintendent of Schools
San Antonio ISD



BOARD AGENDA CLARIFICATIONS

Provide this information for Academics Board Agenda Items involving a MOU

Department:	Family & Student Support Services
Board Meeting Date:	October 18, 2021
Agenda Title:	Approval of the Professional Services Agreement (PSA) Between SAISD and Jewish Family Services
Presenter:	Victoria Bustos, Executive Director Student and Academic Support Services
Cost:	--0-
Board Goal:	Goal 1: Ensuring Proficiency

IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
-0-	-0-	-0-	-0-	-0-	-0-

HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>If a renewal, include data that supports this renewal</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>The Jewish Family Services will provide therapeutic services with their collaborative of agencies and will focus their efforts targeting parents and students who are experiencing homelessness. Their targeted population of said population will be in the Sam Houston and Lanier feeder pattern of schools.</p>
--	---

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: **Approval of the Memorandum of Understanding (MOU) Between SAISD and the Bexar County Municipal and County Police and Fire Agencies**

PURPOSE: **PRESENTATION/DISCUSSION**
 DISCUSSION/ACTION

REQUESTED BY: Patti Salzmann, Deputy Superintendent

PRESENTER: Victoria Bustos, Executive Director Student and Academic Support Services

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to approve the Memorandum of Understanding (MOU) between SAISD and the Bexar County Municipal and County Police and Fire Agencies. This mutual agreement will continue the formal communication between SAPD and SAISD via the Handle With Care framework in support of PK-12th grade students who are at the scene when a police report is taken by law enforcement.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

Recommend that the Board approves the MOU between SAISD and the Bexar County Municipal and County Police and Fire Agencies as presented.

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

Grant funds budget code 290-32-6xxx-xx-851-224-999 - \$25,670

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

MEMORANDUM OF UNDERSTANDING
BETWEEN THE
Bexar County Municipal and County Police and Fire Agencies
AND THE
Bexar County School Districts and Charter Schools

This Memorandum of Understanding (“Agreement”) is entered into by and between the undersigned school districts, which are political subdivisions of the State of Texas, and charter schools, which are quasi-public schools created under Chapter 12 of the Texas Education Code San Antonio Independent School district (“School”), and the Bexar County municipal and county police and fire agencies (“Public Safety Agencies”). All entities may be referred to collectively as the “Parties.”

1. Statement of Purpose

- 1.1. The Schools are committed to assisting underprivileged and economically disadvantaged students while eliminating barriers to their successful education.
- 1.2. Schools have students who are enrolled and are experiencing extraordinary events outside of the school day that involve law, policing and fire agencies.
- 1.3. In order to participate in the pilot program, Handle With Care, the Schools will partner with Public Safety Agencies through a Memorandum of Understanding.
- 1.4. The best interests of the Schools’ underprivileged, economically disadvantaged and crime-affected students will be served by the mutual support of the Schools and Public Safety Agencies as described herein.
- 1.5. The Handle With Care program entails Public Safety Agencies sending a confidential notification to Schools whose students may have experienced a traumatic event that required a police or fire response in the community. The School’s trained staff would then provide the appropriate care to the student at the school following the incident.

2. District and Charter School Obligations

The Schools agree to provide the following to the Public Safety Agencies if the purposes identified above continue to be met and the appropriate controls continue to be implemented.

- 2.1. Schools shall utilize current staff members and resources to operate and facilitate information distribution.
- 2.2. Schools will be responsible for distributing Public Safety Agency’s notifications to School’s campus principals and their two points of contact.

- 2.3. Schools will count:
 - 2.3.1. Total number of notifications each pilot campus receives.
 - 2.3.2. Total number of counselor referrals related to the notification events.
 - 2.3.3. Total number of administrative referrals related to the notification events.
- 2.4. Schools will coordinate the delivery of the pilot data to municipal and county policing and fire agencies.
- 2.5. Schools will maintain and control all supporting documentation relating to pilot data collection, students lists, and any additional identifying student data.

3. Municipal and County Policing and Fire Agencies

- 3.1. Public Safety Agencies agree to provide the following to the Schools, provided that the purposes identified above continue to be met and the appropriate controls continue to be implemented.
- 3.2. Public Safety Agencies shall serve as the point of contact for notifications delivered to district and charter Schools.
- 3.3. Public Safety Agencies will send district and charter schools notification emails to handlewithcare@xxxxisd.net with the following data:
 - 3.3.1 Student name
 - 3.3.2. Student age
 - 3.3.3. Student grade
 - 3.3.4. Student school name

4. Terms and Termination

- 4.1. This Agreement shall become effective upon execution by the Parties, and will remain in effect through the **2022-2023** school year unless extension or earlier termination shall occur pursuant to the terms of this agreement. This Agreement may be renewed by mutual consent of the Parties.
- 4.2. Public Safety Agencies and Schools understand and mutually agree that this Agreement may be terminated by either party upon giving thirty (30) days' written notice to the other party. Notice is said to be given when the written notice is received by the other party.

5. Amendment

- 5.1. No amendment, modification, or alteration of the terms of this Agreement shall be binding unless the same be in writing, dated subsequent to the date hereof, and duly executed and mutually agreed to by the Parties.

6. Assigning Interest

- 6.1. No party shall transfer or assign any interest in this Agreement without the prior written consent of the other party.

7. Compliance

- 7.1. Schools and Public Safety Agencies agree to comply with all federal and state laws regarding nondiscrimination in the execution of this Agreement. In accordance therewith, Schools and Public Safety Agencies shall ensure that no person is denied benefits hereunder on the basis of race, color, national origin, religion, gender, age, handicap, or political affiliation.

8. Indemnity

- 8.1 Schools and Public Safety Agencies acknowledge that they are governmental entities, and that neither party indemnifies the other party. The Parties agree, however, to notify the other party if they are provided notice of a lawsuit or potential lawsuit related in any manner to this agreement between the Parties.
- 8.2 NOTWITHSTANDING ANYTHING TO THE CONTRARY IN THIS AGREEMENT, THE PARTIES ACKNOWLEDGE, STIPULATE, AND AGREE THAT NOTHING IN THIS AGREEMENT SHALL BE CONSTRUED AS A WAIVER OF ANY DEFENSE AVAILABLE TO THE PARTIES, INCLUDING BUT NOT LIMITED TO ANY STATUTORY OR GOVERNMENTAL IMMUNITY AVAILABLE TO THE PARTIES UNDER APPLICABLE LAW.

9. Relationship of the Parties

- 9.1 Schools and Public Safety Agencies agree and acknowledge that each entity is not an agent of the other entity and that each entity is responsible for its own acts, forbearance, negligence and deeds, and of its agents or employees in conjunction with the performance of work covered under this Agreement. Schools and Public Safety Agencies agree that each entity shall be responsible for any liability or damages of its personnel.
- 9.2 This agreement is intended for the benefit of the parties hereto and their successors and permitted assigns only. There are no third-party beneficiaries.
- 9.3 Schools and Public Safety Agencies understand and agree that neither party has authority to bind the other or to hold out to third parties that it has the authority to bind the other.

10. Notices

- 10.1. For purposes of this Agreement, all official communications and notices between the Parties shall be deemed sufficient if in writing and delivered in person and/or mailed, Postage prepaid, or faxed to the addresses set forth below on attached signature pages:

Name of participating Public Safety Agency or San Antonio Independent School District
Point of Contact: .

Mailing Address: 514 W. Quincy
City: San Antonio TX 78212
Phone number: 210-554-2635

11. Miscellaneous Terms

- 11.1. Full Agreement. This Agreement constitutes the final and entire agreement between the Parties hereto and contains all of the terms and conditions agreed upon. No other agreements, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or to bind the Parties hereto unless same be in writing, dated subsequent to the date hereof, and duly executed by the Parties.
- 11.2. Authority. The signers of this Agreement, by placing their respective signatures below, represent and warrant that they have full authority to execute this Agreement on behalf of the Respective party each represents.
- 11.3. Severability. In case any one or more of the provisions contained in this Agreement shall for any reason be held to be invalid, illegal or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision thereof and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein. The Parties further agree that in lieu of each clause or provision of this Agreement that is invalid, illegal, or unenforceable, there be added as a part of the Agreement a clause or provision as similar in terms to be invalid, illegal or unenforceable clause or provision as may be possible, legal, valid and enforceable.
- 11.4. Captions. The captions contained in this Agreement are for convenience of reference only, and in no way limit or enlarge the terms or conditions of this Agreement.
- 11.5. Law of State to Govern. The validity, enforceability and interpretation of any provision of this Agreement will be determined and governed by the substantive and procedural laws of the State of Texas. The Parties further agree that any action or proceeding brought to enforce the terms and conditions of this Agreement shall be maintained in Bexar County, Texas.

IN WITNESS OF WHICH THIS AGREEMENT HAS BEEN EXECUTED ON THIS

_____ DAY OF _____, 2021.

Name of Public Safety Agency or School

Name: Dr. Robert Jaklich
Authorized Official's Title: Interim Superintendent of Schools



BOARD AGENDA CLARIFICATIONS

Provide this information for Academics Board Agenda Items involving a MOU

Department:	Family & Student Support Services
Board Meeting Date:	October 18, 2021
Agenda Title:	Approval of the Memorandum of Understanding (MOU) Between SAISD and the Bexar County Municipal and County Police and Fire Agencies
Presenter:	Victoria Bustos, Executive Director Student and Academic Support Services
Cost:	\$25,670
Board Goal:	Goal 1: Ensure Proficiency

IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
<200	<200	All	\$128.35	\$128.35	\$244.48

HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>If a renewal, include data that supports this renewal</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>This is the fourth year for this MOU. This partnership referred over 161 students to the SAISD last year via the Handle With Care framework. These are students whose homes were visited by an SAPD officers requiring their services and interventions. The social worker grant staff provided countless hours of support and services to the students and their families. Continued support is needed for the students and their families as neighborhood disturbances and domestic violence are on the rise due in high part to the COVID pandemic.</p>
--	---

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: **Approval of the Memorandum of Understanding (MOU) Between SAISD and Children’s Bereavement Center of South Texas, School Based Grief Support Programs**

PURPOSE: **PRESENTATION/DISCUSSION**
 DISCUSSION/ACTION

REQUESTED BY: Patti Salzmann, Deputy Superintendent

PRESENTER: Victoria Bustos, Executive Director, Student and Academic Support Services

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to approve the Memorandum of Understanding (MOU) between SAISD and Children’s Bereavement Center of South Texas, School Based Grief Support Programs for the 2021-2022 school year. The program will provide psychotherapeutic support to students and family members, and grief activities consistent with best practices.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

Recommend that the Board approves the MOU with Children’s Bereavement Center of South Texas, School Based Grief Support Programs for the 2021-2022 school year.

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

N/A

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

**Memorandum of Understanding for School Based Grief Support Programs
Between CBCST and San Antonio Independent School District SAISD**

The Children's Bereavement Center of South Texas (CBCST) is a non-profit provider of grief support programs in South Texas. The mission of CBCST is to foster healing for grieving children and youth, their families and the community.

This Memorandum of Understanding is in response to a request from SAISD for grief support services for students and is written to outline the roles and relationships of these two entities related to working together to provide support of SAISD students and their families.

PRINCIPAL PARTICIPANTS

SAISD Point of Contact: Carmen G. Thatcher, LCSW
Director, Student Support
Student and Academic Support Services

CBCST Program Director: Tami Logsdon, LPC-S

CBCST School-Program Manager: Cecilia Gamboa, LPC-S

TERMS OF AGREEMENT

SAISD agrees to:

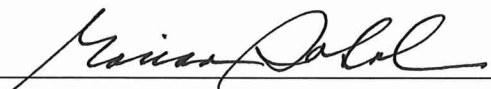
- Obtain written parental or guardian consent for participation for each child before student can join the grief support group to include on-site and virtual support platforms as indicated.
- Arrange for adequate space on campus to provide confidential grief support groups for students participating on-site.
- Provide a central point of contact for coordinating services and dates to staff, students and their families. Additionally, district counselors, social workers, and other district staff agree to provide support if needed to obtain consent for services in the event that CBCST staff is unable to contact referred students.
- Maintain confidentiality of referred students and information according to HIPAA, FERPA, and other applicable privacy laws.
- Maintain communication with CBCST Program Manager and Program Director to address issues and concerns as needed.
- CBCST staff will properly refer students reporting abuse or intent to harm self or others to district/campus staff who assume responsibility for safety of student as well as well follow up care for students.
- Provide school level information for the following data points: student behavioral referrals, student attendance/absenteeism, and student progress/promotion within 2 weeks of request.

CBCST agrees to:

- Provide a licensed professional counselor or supervised graduate-level student counselor with qualifications and experience necessary to provide psychotherapeutic support to students and family members as requested.
- Provide grief activities (including curriculum and supplies) that are age-appropriate and consistent with best practice.
- Maintain confidentiality of referred students and information according to HIPAA and other applicable privacy laws.
- Maintain effective working relationships with campus staff, CISSA (Communities In Schools), and Family Support Association (FSA) staff to provide appropriate treatment referrals for clients to CBCST and other community providers.
- Provide appropriate information to authorized school personnel regarding referral and placement of students.
- Act in concert with campus staff to properly report and develop action or care plans related to students reporting abuse or intent to harm self or others in accordance with state reporting guidelines and campus protocols.

Both parties agree to hold harmless each agency, its Board members, staff, volunteers and agents from any liability, loss or damage they may suffer as a result of claims, demands, costs of judgements against them or arising out of the activities to be carried out pursuant to the obligations of the agreement. CBCST and SAISD acknowledge that any said loss or damage resulting from negligence or willful malfeasance is excluded from this agreement to hold harmless.

This MOU is valid through the 2021-2022 school year. This MOU will be reviewed annually and may be terminated by either party by providing written notice to the other party of a decision to terminate.



 Signature
 Marian Sokol, Ph.D., Executive Director
 Children's Bereavement Center of South Texas

9/16/2021

 Date

 Signature
 Pedro Martinez, Superintendent
 San Antonio Independent School District

 Date



BOARD AGENDA CLARIFICATIONS

Provide this information for Academics Board Agenda Items involving a MOU

Department:	Student & Academic Support Services
Board Meeting Date:	October 18, 2021
Agenda Title:	Approval of the Memorandum of Understanding (MOU) Between SAISD and Children’s Bereavement Center of South Texas, School Based Grief Support Programs
Presenter:	Victoria Bustos, Executive Director, Student and Academic Support
Cost:	N/A
Board Goal:	Ensure Proficiency – Increase the percent of on-time, 4-year Graduation and decrease dropout rates

IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
30	N/A	20	N/A	N/A	N/A

HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>If a renewal, include data that supports this renewal</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Last year, SAISD made over 30 referrals to the CBCST, School Based Grief Support programs. CBCST provides individual and group sessions virtually and in-person when possible. The program gives students and their caregivers an understanding of grief, social, emotional, stabilization of the family unit and development of healthy coping skills because of a death of a loved one.</p> <p>According to the CDC on grief with children, the emotional impact on a child varies on social, emotional, and trauma experiences. Some children need additional assistance to support their emotional state and understanding of a significant loss.</p> <p>With this program, our district social workers, counselors, and CIS staff, and will be able to refer students and their families to the CBCST, School Based Grief Support programs.</p> <p>Grief and Loss. (2020, June 11). Retrieved September 24, 2020 from https://www.cdc.gov/coronavirus/2019-ncov/daily-life-coping/grief-loss.html</p>
--	---

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Approval of the Purchase of Classroom Audio Systems

PURPOSE: PRESENTATION/DISCUSSION
 DISCUSSION/ACTION

REQUESTED BY: Dr. Kenneth J. Thompson, Chief Information Technology Officer

PRESENTER: Dr. Kenneth J. Thompson

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to approve the purchase of classroom audio enhancement products and services for the continued support of the Lighthouse 2.0 and associated District initiatives. Classroom audio amplified sound will enable students, instructors and staff the ability to achieve audio clarity and improve classroom instruction.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

Resolve that the Board approve the continued purchase of classroom audio enhancement products and services as described above. SAISD will only proceed with procurement of products and services if acquisition is approved by cooperatives from the resellers below.

- Selection Method: See below for vendor agreements.
- Funding: Local and Bond Funds

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

Company Name: Data Optics Cable, Inc.
Address: 250 East Ramsey
City/State/Zip: San Antonio, TX 78216
Phone No: (210) 340-4747
Point of Contact: Jerry Martin
E-mail Address: jmartin@dataoptics.net
Contract Number: ESC Region 20 #7022
Contract Term: One-time purchase

Company Name: Piraino Consulting
Address: PO Box 9955
City/State/Zip: College Station, TX 77842
Phone No: (855)635-9325
Point of Contact: Ryan Slater
E-mail Address: ryan@pirainoconsulting.com
Contract Number: TIPS #200105
Contract Term: One-time purchase
Company Name: Troxell Communication
Address: 17361 Bell North Drive, #105
City/State/Zip: Schertz, TX 78154
Phone No: (210) 530-0531
Point of Contact: Andrew Luther

E-mail Address: andrew.luther@trox.com
Contract Number: ESC Region 20 #P00130
Contract Term: One-time purchase

Total SAISD Approximately: \$4,000,000.00

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Approval of the Purchase of Additional iPad and Chromebook Chargers

PURPOSE: [] PRESENTATION/DISCUSSION
[X] DISCUSSION/ACTION

REQUESTED BY: Dr. Kenneth J. Thompson, Chief Information Technology Officer

PRESENTER: Dr. Kenneth J. Thompson

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to approve the purchase of additional iPad and Chromebook chargers for the continued support of present and future District initiatives. The purchase of additional chargers will provide continued, uninterrupted support for students who may have misplaced or arrived at their respective campus without a fully charged device.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

Resolve that the Board approve the purchase of additional iPad and Chromebook chargers as described above. SAISD will only proceed with procurement of products and services if acquisition is approved by cooperatives from the resellers below.

- Selection Method: See below for vendor agreements.
- Funding: Local and Bond Funds

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

Company Name: Data Optics Cable, Inc.
Address: 250 East Ramsey
City/State/Zip: San Antonio, TX 78216
Phone No: (210) 340-4747
Point of Contact: Jerry Martin
E-mail Address: jmartin@dataoptics.net
Contract Number: ESC Region 20 #7022
Contract Term: One-time purchase

Company Name: Howard Technology Solutions
Address: PO Box 1588
City/State/Zip: Laurel, MS 39441
Phone No: (888) 912-3151
Point of Contact: Howard Keag
E-mail Address: rkeag@howard.com
Contract Number: TIPS #200105
Contract Term: One-time purchase

Company Name: eTech Parts Plus
Address: 2380 Dean Way #160
City/State/Zip: Southlake, TX 76092

Phone No: (800) 697-5583
Point of Contact: Bryce Kelley
E-mail Address: bryce@etechparts.com
Contract Number: TIPS #210101
Contract Term: One-time purchase

Company Name: Vivacity Tech PBC
Address: 641 Fairview Ave N, Suite #150
City/State/Zip: St. Paul, MN 55104
Phone No: (877) 731-2069
Point of Contact: Jenna Tamburino
E-mail Address: jtamburino@vivacitytech.com
Contract Number: TIPS #200105
Contract Term: One-time purchase

Total SAISD Cost Not to Exceed: \$1,200,000.00

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Approval of the Purchase of a Boom Lift

PURPOSE: PRESENTATION/DISCUSSION
 DISCUSSION/ACTION

REQUESTED BY: Willie Burroughs, Chief Operations Officer

PRESENTER: Chris Salley, Senior Executive Director, Facilities Services

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to approve the purchase of a Boom Lift (1) Genie Industries Z-45 XC with Jib Articulating Z – Boom. The equipment would be used by Facilities Services Department to repair windows or replace glass, light fixtures, cameras etc.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

Resolved that the Board approve the purchase of a Boom Lift (1) Genie Industries Z-45 XC with Jib Articulating Z – Boom in the amount of \$71,295.35 approximately.

Company Name: Equipment Depot
Address: 5250 N Loop 1604 E
City/State/Zip: San Antonio, TX 78247
Phone No: 210-225-1221
Point of Contact: Jose Montes
E-mail Address: joe.montes@eqdepot.com
Contract Number: SAISD 17-047

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

661-51-6639-00-933-99-N-60 Furniture & Equipment >\$5,000 Each

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

SAISD BOARD AGENDA SUMMARY FORM

AGENDA TITLE: Approval of Procurement Services' Recommendations for Bids, Proposals, and Awards

PURPOSE: PRESENTATION/DISCUSSION
 DISCUSSION/ACTION

REQUESTED BY: Willie Burroughs, Chief Operations Officer

PRESENTER: Willie Burroughs

MEETING DATE: October 18, 2021

I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

Procurement Services' Recommendations to Board of Trustees for October 18, 2021.

II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

1. The Board is requested to increase the expenditure for General Student Learning Materials and Software. This purchase was originally approved in the amount of \$4,000,000 on June 21, 2021. Be resolved that the Board approve increasing the expenditure to \$5,000,000. This purchase will provide general materials and software for students in grades PreK-12 District-wide use on an "as needed" basis.

- Recommended by: Academics & School Leadership
 - Submitted by: Patti Salzman
 - Selection Method: Invitation for Bid – IFB #21-018(AS)
 - Contract Term: Period covering October 19, 2021 through July 31, 2022
- Funding Source: Various Funding

VENDORS

ABDO Publishing Co.

Achieve3000

Advanced Technologies Consultants

AKJ Wholesale, LLC dba AKJ Education

Applied Educational Systems, Inc.

Association for Supervision & Curriculum Development dba ASCD

Assessment Technologies Institute, LLC dba National Healthcareer Association

Asteria Learning Inc. dba ESC Learning Systems

Barnes & Noble Booksellers, Inc.

Beable Education, Inc.

Benchmark Education Company, LLC

BlueStreak Education, Inc.

AWARD AMOUNT

\$5,000,000 approximately

BrainPOP, LLC
Bright Thinker, Inc.
Cambridge University Press
CareerSafe,
Cengage Learning, Inc. (Gale Division)
Cengage Learning, Inc.
CEV Multimedia, Ltd.
Children's Plus, Inc.
CodeStream Studios, Inc.
Coughlan Companies, LLC dba Capstone
Delaney Educational Enterprises
Design Science, Inc.
Digital Theater (USA) LLC
Don Johnston, Inc.
DreamBox Learning, Inc.
EAI Education
EBSCO Industries Inc. dba EBSCO Information Services
Ed Tech Soft, Inc.
Edgenuity
Educational IDEAS, Inc. dba Ballard & Tighe Publishers
Eduphoria! Inc.
Encyclopaedia Britannica, Ic.
Estrellita
Etahand2mind, Inc.
Explain Everything Sales, Inc.
Explore Learning, LLC
Express Booksellers
Follett School Solutions, Inc.
Frontline Technologies Group, LLC
General Printing & Design dba Coole School
Get Out Escape Room dba Escape Classrooms
GL Group Inc., dba Booksource
Greenwood Publishing dba Heinemann
Happy Numbers, Inc.
Houghton Mifflin Harcourt Publishing Company
Imagine Learning, Inc.
Integral Mathematics, Inc.
Istation
IXL Learning, Inc.
Kagan Publishing
KAMICO Instructional Media, Inc.
Keystone Books and Media
Knowsys Educational Services, LLC
Lakeshore Equipment Company dba Lakeshore Learning Materials
Learning A-Z, LLC
Lexia Learning Systems, LLC

Mackin Educational Resources
Macmillan Holdings LLC, dba MPS, c/o Bedford, Freeman & Worth Publishing Group
Marco Products, Inc.
Mentoring Minds, L.P.
MobyMax
MT Library Services, Inc. dba Junior Library Guild
Multimedia Solutions, Inc.
MYVRSPOT, LLC
Nasco Education, LLC
NearPod, Inc.
NewPath Learning
Newsela, Inc.
NEXT Steps Youth Entrepreneur Program, Inc.
NoRedInk Corp.
Northwest Evaluation Association
Okapi Educational Publishing, Inc.
One Way Education
OverDrive, Inc.
Oxford University Press
Pacific Learning
Pencil Ladies, LLC
Perfection Learning Corporation
Perma-Bound Books
Rainbow Book Company
RALLY! Education
Raphel Marketing, Inc. dba Brick Math
Really Great Reading, LLC
Renaissance Learning, Inc.
Richard C. Owen Publishers, Inc.
Saddleback Educational, Inc.
Savvas Learning Company, LLC
Scholastic, Inc.
School Specialty, Inc.
Shmoop University, Inc.
Social Studies School Service
Steps to Literacy
Supporting Science, Inc.
Teacher Created Materials
Teacher's Discover
Teaching Strategies, LLC
Technical Laboratory Systems, Inc.
TestOut Corporation
Thimble.io
ThinkCERCA.com, Inc.
TouchMath Acquisition, LLC dba TouchMath LLC
Vista Higher Learning, Inc.

Voyager Sopris Learning, Inc.
Wayside Publishing
Wowzers Math, LLC
Zearn, Inc.

2. The Board is requested to increase the expenditure for College Entrance Exams Preparation. This purchase was originally approved in the amount of \$60,000 on June 21, 2021. Be resolved that the Board approve increasing the expenditure to \$360,000. This purchase will provide services for college readiness and entrance exams and Asynchronous and Synchronous test preparation for high school students around TSI, SAT and ACT as well as synchronous training for teachers on an “as needed” basis for District-wide use.

- Recommended by: College Readiness & Post-Secondary Initiatives
- Submitted by: Elizabeth Ozuna
- Selection Method: Request for Proposal – RFP #21-024(RC)
- Contract Term: Period covering October 19, 2021 through June 30, 2022 with the option to renew for three (3) additional one (1) year periods
- Funding Source: Local – 198-13-6299-00-878-38-878 - \$ 50,000
 Local – 198-11-6399-00-878-38-878 - \$260,000
 Local – 198-13-6411-00-878-38-878 - \$ 50,000

VENDORS

A-List Education
Cambridge Educational Services
CollegeSpring
ePrep, Inc.
Sing Educational Services, LLC
SureScore

AWARD AMOUNT

\$360,000 approximately

3. The Board is requested to increase the expenditure for Architectural and Engineering (AE) Services. This purchase was originally approved in the amount of \$10,000,000 on March 22, 2021. Be resolved that the Board approve increasing the expenditure to \$10,000,000 per firm, per project. This purchase will provide Architectural and Engineering Services for the 2020 bond projects.

- Recommended by: Construction and Development Services Department
- Submitted by: Kedrick Wright
- Selection Method: Request for Qualifications – RFQ #20-045(RC)
- Contract Term: Period covering October 19, 2021 through March 22, 2026 with the option to renew for three (3) additional one (1) year periods
- Funding Source: From 2020 Bond proceeds

VENDORS

Various Firms

AWARD AMOUNT

\$10,000,000 per firm, per project

4. The Board is requested to approve the purchase of Program Management Services-Staff Augmentation to establish a pool of firms to call upon on an “as needed” basis for various projects including 2020 Bond projects, deferred maintenance and other capital improvement projects. This purchase will be used for staff augmentation on projects associated with the 2020 Bond Program as part of Master Plan 2030. Resolved that the Board approve the contract and, further, that the Board authorize the Superintendent or his designee to exercise any renewals or extensions of the contract term pursuant to the contract’s provisions.

- Recommended by: Construction and Development Services Department
- Submitted by: Kedrick Wright
- Selection Method: Request for Qualifications – RFQ #21-028(RC)
- Contract Term: Period covering October 19, 2021 through October 18, 2026 with the option to renew for one (1) additional year period
- Funding Source: Bond – 661-81-6299-05-935-99***

VENDORS

AECOM Technical Services, Inc.

CBRE Heery, Inc.

Foster CM Group, Inc.

Hill International, Inc.

Lockwood, Andrews & Newnam, Inc.

Project Control of Texas, Inc.

Vanir Construction Management, Inc. /

Integrated Management Construction Solutions, LLC a joint venture

AWARD AMOUNT

\$10,000,000 approximately

5. The Board is requested to approve the purchase of Band Uniforms for students in grades 9th through 12th in the Band Program at Jefferson High School.
- Recommended by: Fine Arts
 - Submitted by: Dr. Daniel Loudenback
 - Selection Method: Invitation for Bid - IFB #18-020(RC)
 - Contract Term: Period covering October 19, 2021 through May 21, 2022
 - Funding Source: Local – 199-36-6299-97-007-99-858

VENDOR

DeMoulin Brothers & Company

AWARD AMOUNT

\$122,964 approximately

6. The Board is requested to increase the expenditure for SAISD Fine Arts Instructional Contracted Services with service instructors. This purchase was originally approved in the amount of \$1,200,000 on June 21, 2021. Be resolved that the Board approve increasing the expenditure to \$1,351,210. This purchase will provide student training in grades K-12 on an “as needed” basis for District-wide use in all Fine Arts content areas including Band, Elementary Music, Choir, Dance, Mariachi, Orchestra, Visual Art and Theatre Art.

- Recommended by: Fine Arts
- Submitted by: Dr. Daniel Loudenback
- Selection Method: Invitation for Bid – IFB #21-019(AS)
- Contract Term: Period covering October 19, 2021 through June 30, 2022
- Funding Source:
 - Local – 198-36-6299-95-xxx-99-c06 - \$ 48,816
 - Local – 198-11-6299-95-xxx-11-c06 - \$ 48,564
 - Local – 198-36-6299-95-xxx-99-c16 - \$135,828
 - Local – 198-36-6299-95-xxx-99-c26 - \$ 53,362
 - Local – 198-36-6299-95-163-99-c06 - \$ 32,292
 - Local – 198-36-6299-95-xxx-99-c36 - \$ 54,972
 - Local – 198-11-6299-95-xxx-11-c26 - \$140,555
 - Local – 198-11-6299-95-xxx-11-c16 - \$144,208
 - Local – 198-36-6299-95-xxx-99-p06 - \$180,000
 - Local – 198-11-6299-95-xxx-11-p06 - \$ 72,000
 - Local – 198-36-6299-95-xxx-99-p16 - \$ 72,000
 - Local – 198-36-6299-95-xxx-99-p26 - \$120,000
 - Local – 198-36-6299-95-xxx-99-p36 - \$ 48,000
 - Local – 199-36-6299-97-055-99-858 - \$ 15,000
 - Local – 199-11-6299-95-138-11-c26 - \$ 13,724
 - Federal – 282-11-6299-00-858-11-r19 - \$30,000
 - Federal – 282-11-6299-09-xxx-11-r31 - \$21,870
 - Federal – 282-36-6299-11-xxx-99-r31 - \$74,943
 - Federal – 282-36-6299-11-xxx-99-r32 - \$14,580
 - Federal – 282-11-6299-03-006-11-r32 - \$13,000
 - Federal – 282-11-6299-18-001-11-r32 - \$17,496

VENDORS

Arpace, Inc.
Denise & Paul
Say Si
Southwest School of Art
Spare Parts
Teatro Audaz
The Magik Theatre
Tobin Center

AWARD AMOUNT

\$1,351,210 approximately

7. The Board is requested to approve the purchase of AED Maintenance Agreement for District-wide use on an “as needed” basis. This purchase will provide maintenance to include yearly inspections of hardware and replacement of pads and batteries. Resolved that the Board approve the contract and, further, that the Board authorize the Superintendent or his designee to exercise any renewals or extensions of the contract term pursuant to the contract’s provisions.

- Recommended by: Health & Physical Education
- Submitted by: Raul Salazar
- Selection Method: Request for Proposal – RFP #21-032(VC)
- Contract Term: Period covering October 19, 2021 through October 18, 2025 with the option to renew for one (1) additional year period
- Funding Source: Local – 199-33-6249-00-883-99-8-03 - \$ 2,050
Local – 199-33-6249-97-883-99-8-03 - \$57,750

VENDORS

Life Safe Services
AED123

AWARD AMOUNT

\$59,800 (annually) approximately

8. The Board is requested to approve the purchase of a Digital Marketing Retainer for District-wide use on an “as needed” basis. This purchase will consist of always-on paid search advertising through search engine marketing and paid advertising ran through social media accounts and multimedia streaming platforms (i.e. videos). These services will target specified geolocations. Resolved that the Board approve the contract and, further, that the Board authorize the Superintendent or his designee to exercise any renewals or extensions of the contract term pursuant to the contract’s provisions.

- Recommended by: Office of Access and Enrollment Services
- Submitted by: Patricia Baumer
- Selection Method: Request for Proposal – RFP #21-036(VC)
- Contract Term: Period covering October 19, 2021 through October 18, 2022 with the option to renew for four (4) additional one (1) year periods
- Funding Source: State Compensatory - 282-11-6299-00-807-11-R40

VENDOR

Business Marketing Solutions Group

AWARD AMOUNT

\$200,000 approximately

III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

N/A

IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: Request approval to increase the amount approved for IFB# 21-018 (AS) General Student Learning Materials & Software. The IFB was originally board approved on June 21, 2021 for approximately \$4,000,000.00 and is requested to be increased to approximately \$5,000,000.00

2. How will goods and/or services be used? (List Campus/Grades impacted): To provide general instructional materials and software for students in grades Pre-K - 12.

3. Submitted by: Patti Salzmnn Department Academics & School Ldrshp. Date 09/14/2021
Printed Name Department Date

4. Recommended Vendor(s): Company Name: see attached list
Address: n/a
City/State/Zip: n/a
Phone No: n/a
Point of Contact: /n/a
E-mail Address: n/a
(Use a separate sheet to identify multiple vendors)

5. Selection Method Used: (check one)
 Competitive Purchase (RFP, RFQ, IFB), Contract #: IFB #21-018(AS)
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: _____
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: _____
 Professional Services
 Sole Source Contract Expiration Date: 07/31/2022
 Other

6. Purchase valid from: 10/19/2021 through: 07/31/2022

7. For Competitive Purchases Only: Renewals: Yes _____ No X
No. of Renewals: _____

8. Type of Request: (check one)
 One-Time Purchase
 Purchase throughout the school year or on an "as needed" basis
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 5,000,000.00
Approximately

10. Funding Source(s) – check all that apply: Federal X State X Local X Bond X
Provide Budget Codes & Descriptions: Various campus and department budgets will be used. Request is for approval of vendors for services. Budget code will be provided upon request for services through the procurement process.

11. Provide a copy of General Ledger Inquiry showing corresponding balances.

12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

1) C & I (Goods, Materials, Services)	\$ 0
2) Facilities (Additional Space, Infrastructure, Utilities)	\$ 0
3) Transportation (Additional Routes)	\$ 0
4) HR (Additional Staff)	\$ 0
5) Technology (Cabling/Equipment, etc.)	\$ 0
6) Vehicle Insurance (<i>Director, Employee Benefits signs below</i>)	\$ 0

<u>Patti Salzmann</u>	<u>Patti Salzmann</u>	<u>9/20/2021</u>
Requestor Signature	Type Name	Date
<hr/>		
Sr. Executive Director/Executive Director Signature	Type Name	Date
<hr/>		
Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
<hr/>		
<u>Patti Salzmann</u>	<u>Patti Salzmann</u>	<u>9/20/2021</u>
Deputy Superintendent Signature	Type Name	Date
<hr/>		
<u>Edward Romero</u>	<u>Edward M. Romero</u>	<u>9/20/2021</u>
Director of Operations, Business Services Signature	Type Name	Date

COORDINATION CONDUCTED WITH (if required):

<u>Willie J. Burroughs</u>	<u>Willie Burroughs</u>	<u>9/20/2021</u>
Chief Operations & Building Security Officer, Operations Services Division Signature	Type Name	Date
<hr/>		
<u>Larry R Garza</u>	<u>Larry Garza</u>	<u>9/23/2021</u>
Chief Financial Officer, Financial Services Signature	Type Name	Date
<hr/>		
	<u>Dr. Kenneth Thompson</u>	
Chief Information Technology & Accountability Officer Signature	Type Name	Date
<hr/>		
	<u>Dana Ray</u>	
Chief of Human Capital Management Signature	Type Name	Date
<hr/>		
	<u>Kedrick Wright</u>	
Deputy Chief Operations Officer, Construction Services Signature	Type Name	Date
<hr/>		
	<u>Lorena Rios</u>	
Director, Employee Benefits, Risk Management & Safety Signature	Type Name	Date

Revised: August 27, 2021

Reviewed By: RC

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
ABDO Publishing Co.	PO Box 398166	Minneapolis, MN 55439	Joslyn Lillion	(800) 800-1312	customerservice@abdbbooks.com
Achieve 3000, Inc.	331 Newman Springs Road, Suite 304	Red Bank, NJ 07701	Nicholas Bates	(732) 367-2313	proposal.services@achieve3000.com
Advanced Technologies Consultants	110 West Main Street	Northville, MI 48167	Thomas S. Close	(800)348-8447	tolose@atctrain.com
AKJ Wholesale, LLC dba, AKJ Education	2700 Hollins Ferry Road	Baltimore, MD 21230	Jeremy Brickley	(800) 922-6066	salesupport@akjeducation.com
Applied Educational Systems, Inc.	312 East Walnut Street, Suite 200	Lancaster, PA 17602	Alex Schultz	(800) 220-2175	alex.schultz@aeseducation.com
ASCD	1703 North Beauregard Street	Alexandria, VA 22311	Matt Morjian	(800) 933-2723	ascdrpmanager@ascd.org
Assessment Technologies Institute, LLC dba, National Healthcareer Association	11161 Overbrook Road	Leawood, KS 66211	Tyson J. Schmidt	(800) 499-9092	ashley.carlson@nhanow.com
Asteria Learning Inc. dba, ESC Learning Systems	116 Kestrel Drive	Spring Branch, TX 78070	Mary Jo Eldridge	(800) 688-3224	rfs@ecslearningsystems.com
Barnes & Noble Booksellers, Inc.	33 East 17th Street, Business Development Department	New York, NY 10003	Tracy Vrdakovich	(800) The-Book	businessdevelopmentbids@bn.com
Beable Education, Inc.	1776 Avenue of the States, Suite 203	Lakewood, NJ 08701	Saki Dodelson	(933) 866-8066	saki.dodelson@beable.com
Benchmark Education Company, LLC	145 Huguenot Street, 8th Floor	New Rochelle, NY 10801	John Gruber	(877) 236-2465	Pcolliff@benchmarkeducation.com
BlueStreak Education Inc.	11065 Riverside Drive	Frankfort, IL 60423	Catherine Durcan	(800) 288-9940	catherine@bluestreakmath.com

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
BrainPOP, LLC	71 West 23rd Street, 17th Floor	New York, NY 10010	H. Scott Kirkpatrick Jr.	(212) 574-6000	info@brainpop.com
Bright Thinker, Inc.	PO Box 292632	Lewisville, TX 75029	Amy Lewy	(469) 251-7775	sales@brightthinker.com
Cambridge University Press	1 Liberty Plaza, Floor 20	New York, NY 10006	Michelle Velissariou	(347) 819-4762	mvelissariou@cambridge.org
CareerSafe	1005 University Drive E	College Station, TX 77840	Brian Crowder	(979) 260-0030	contracts@careersafeonline.com
Cengage Learning, Inc. (Gale Division)	Gale, a Cengage Company, 27500 Drake Road	Farmington Hills, MI 48331	Jennifer Fritsch	(800) 877-4253	bidteam@cengage.com
Cengage Learning, Inc.	5191 Natortp Boulevard	Mason, OH 45040	Beverly M. Jones	(800) 543-0487	bev.jones@cengage.com
CEV Multimedia, Ltd.	1020 Southeast Loop 289	Lubbock, TX 79404	Karen Crowell	(800) 922-9965	accounting@cevmultimedia.com
Children's Plus, Inc.	1387 Dutch American Way	Beecher, IL 60401	John G. Walsh	(800) 230-1279	bids@childrensplusinc.com
CodeStream Studios, LLC	4101 McEwen Road, Suite 354	Dallas, TX 75244	Harold Strong	(972) 336-3601	harold@codestreamstudios.com
Coughlan Companies, LLC dba, Capstone	1710 Roe Crest Drive	North Mankato, MN 56003-1806	Connie Ruyter	(800) 747-4992	bids@capstonepub.com
Delaney Educational Enterprises	1387 Dutch American Way	Beecher, IL 60401	Dominic Garza	(800) 788-5557	bids@deebooks.com
Design Science Inc.	444 West Ocean Boulevard, Suite 800	Long Beach, CA 90802	Esther Jeng	(800) 827-0685	sales@wiris.com

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
Digital Theater (US) LLC	c/o Wework, 20 West Kinzie Street	Chicago, IL 60654	Jason Nitschke	(773) 206-4200	legal@digitaltheatre.com
Don Johnston Incorporated	26799 West Commerce Drive	Volo, IL 60073	Baylee Royal	(847) 740-0749	bids@donjohnston.com
DreamBox Learning, Inc.	777 108th Avenue NE, Suite 2300	Bellevue, WA 98004	Lance Ludman	(877) 451-7845	schools@dreambox.com
EAI Education	118 Bauer Drive	Oakland, NJ 07436	Bernard Guglberger	(800) 770-8010	sales@eaieducation.com
EBSCO Industries Inc. dba. EBSCO Information Services	10 Estes Street	Ipswich, MA 01938	Alex Saltzman	(800) 653-2726	RFPAlerts@ebSCO.com
Ed Tech Soft, Inc.	3296 Summit Ridge Parkway, Suite 230	Duluth, GA 30096	Vinita Bakhshi	(678) 585-2503	vbakhshi@edtechsoft.com
Edgenuity Inc.	8860 East Chaparral Road, Suite 100	Scottsdale, AZ 85250	David Alderslade	(877) 725-4257	bids@edgenuity.com
Educational IDEAS, Inc. dba. Ballard & Tighe Publishers	471 Atlas Street	Brea, CA 92821	Nancie Lafferty	(800) 321-4332	info@ballard-tighe.com
EduPhoria Inc.	1700 Alma Drive, Suite 410	Plano, TX 75075	Teal Shalek	(866) 260-1732	sales@eduphoria.net
Encyclopaedia Britannica, Inc.	325 North LaSalle Street, Suite 200	Chicago, IL 60654	Geri B. Ray	(800) 621-3900	GRay@eb.com
Estrellita	99 Inverness Drive East, Suite 200	Englewood, CO 80112	Lizette Melendez	(303) 779-2610	info@estrellita.com
etahand2mind, Inc.	500 Greenview Court	Vernon Hills, IL 60061	Rashonda Carroll	(800) 445-5985	bids@hand2mind.com

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
Explain Everything Sales, Inc.	PO Box 1019	Ridgefield, CT 06577	Reshan Richards	(646) 825-8552	sales@explaineverything.com
Explore Learning, LLC	17855 Dallas Parkway, Suite 400	Dallas, TX 75287	Amy Otis	(866) 882-4141	elbidscontracts@explorellearning.com
Express Booksellers	1250 Majesty Drive	Dallas, TX 75247	Jule Maxwell	(866) 993-6501	jule@expressbooksellers.com
Follett School Solutions, Inc.	1340 Ridgeview Drive	McHenry, IL 60050	Anthony R. Pfister	(877) 899-8550	fssbidadmin@follett.com
Frontline Technologies Group LLC	1400 Atwater Drive	Malvern, PA 19355	Greg Doran	(866) 504-8222	gdoran@frontlineed.com
General Printing & Design dba. Coole School	45 Bartlett Street	Marborough, MA 01752	Cathy Theiss	(800) 364-1400	ctheiss@cooleschool.com
Get Out Escape Room dba. Escape Classrooms	2906A Specialty Drive	Tyler, TX 75707	Christopher Nesbitt	(903) 216-0662	cn@getoutet.com
GL Group Inc, dba, Booksource	1230 Macklind Avenue	St. Louis, MO 63110	Steven J. Hicks	(800) 444-1923	bids@booksource.com
Greenwood Publishing dba. Heinemann	145 Maplewood Avenue, Suite 300	Portsmouth, NH 03801	Lori P. Lampert	(800) 225-5800	lori.lampert@heinemann.com
Happy Numbers Inc.	2345 Yale Street, 1st Floor	Palo Alto, CA 94306	Evgeny Milyutin	(800) 815-1574	melinda@happynumbers.com
Houghton Mifflin Harcourt Publishing Company	125 High Street	Boston, MA 02110	Lisa A. Jacobson	(407) 345-2064	hmh.bids@hmhco.com
Imagine Learning, Inc.	382 Park Circle, Suite 100	Provo, UT 84604	David Alderslade	(866) 377-5071	mark.pcreator@imaginelearning.com

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
Integral Mathematics, Inc.	8936 Kensington Street	Frisco, TX 75036	Kelli Mallory	(214) 471-5760	integralmathematics@gmail.com
Istation	8150 North Central Expressway, Suite 2000	Dallas, TX 75206	Monika Flood	(866) 883-7323	proposals@istation.com
IXL Learning, Inc.	777 Mariners Island Boulevard, Suite 600	San Mateo, CA 94404	Paul Mishkin	(650) 372-4300	proposals@ixl.com
Kagan Publishing	981 Calle Amanecer	San Clemente, CA 92673	Francisco Villaobos	(800) 933-2667	Orders@Kaganonline.com
KAMICO Instructional Media, Inc.	PO Box 1143	Salado, TX 76571	Jeremy McCray	(254) 947-7283	bids@kamico.com
Keystone Books and Media	1387 Dutch American Way	Beecher, IL 60401	Joseph Walsh	(866) 231-7780	cs@keystonebooksmedia.com
Knowsys Educational Services, LLC	PO Box 384	La Ward, TX 77970	Sheila Griffith	(512) 951-8522	info@myknowsys.com
Lakeshore Equipment Company dba, Lakeshore Learning Materials	2695 Dominguez Street	Carson, CA 90895	Luke Creamer	(800) 421-5354	biddept@lakeshorelearning.com
Learning A-Z, LLC	17855 Dallas Parkway, Suite 400	Dallas, TX 75237	Amy Otis	(800) 547-6747	lazbidscontracts@learning-a-z.com
Lexia Learning Systems LLC	300 Baker Avenue, Suite 320	Concord, MA 01742	Nick Gaehde	(800) 435-3942	bidteam@lexialearning.com
Mackin Educational Resources	3505 County Road 42 West	Burnsville, MN 55306	Grace Mundt	(800) 245-9540	bids@mackin.com
Macmillan Holdings LLC, dba, MPS c/o Bedford, Freeman and Worth Publishing Group	100 American Metro Boulevard, Suite 109	Hamilton, NJ 08619	Tonya Stoll	(866) 843-3715	adoptions@bfwpub.com

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
Marco Products, Inc.	PO Box 686	Hatfield, PA 19440	Warren Funk	(800) 448-2197	sales@marcoproducts.com
Mentoring Minds, L.P.	7922 South Broadway	Tyler, TX 75711	Shad Madsen	(800) 585-5258	bids@mentoringminds.com
MobyMax	PO Box 392385	Pittsburgh, PA 15251	John Jennings	(888) 793-8331	rfp@mobymax.com
MT Library Services, Inc. dba, Junior Library Guild	7858 Industrial Parkway	Plain City, OH 43064	Angela Christianson	(800) 325-9558	jlgbids@juniorlibraryguild.com
Multimedia Solutions, Inc.	4451 Yacht Harbor Drive	Naples, FL 34112	Bernadette Kurtel	(888) 989-1285	bkurtel@multimedia-fl.com
MYVRSPOT LLC	PO Box 272266	Fort Collins, CO 80527	Lisa Harrison	(888) 237-6740	lisa@myvrspot.com
Nasco Education LLC	901 Janesville Avenue	Fort Atkinson, WI 53538	Michelle Au	(800) 568-9595	quotes@nascoeducation.com
Nearpod Inc.	1855 Griffin Road, A290	Dania Beach, FL 33004	Jose Carrera	(855) 632-7763 (305) 677-5030	vendorforms@nearpod.com
NewPath Learning	760-C Canning Parkway	Victor, NY 14564	Linda Johanneman	(800) 507-0966	ljohanneman@newpathlearning.com
Newsela Inc.	500 5th Avenue, Floor 28	New York, NY 10110	Chris Mezzatesta	(817) 219-3571	procurement@Newsela.com
NEXT Steps Youth Entrepreneur Program, Inc.	1830 Briarcliff Circle NE, Suite B	Atlanta, GA 30329	Dana Jewel Harris	(678) 570-0398	djharris@nextstepsyep.org
NoRedInk Corp.	118 2nd Street, 3rd Floor	San Francisco, CA 94105	Stephen (Steve) Gardner	(844) 667-3346	rfp@noredink.com

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
Northwest Evaluation Association	121 Northwest Everett Street	Portland, OR 97209	Geri Cohen	(503) 624-1951	proposals@nwea.org
Okapi Educational Publishing, Inc.	42381 Rio Nedo	Temecula, CA 92590-3701	Bill Eastman	(866) 652-7436	info@myokapi.com
One Way Education	5600 Northwest Central Drive, Suite 278	Houston, TX 77092	Carlos Salazar	(888) 746-2388	contact@yoamericano.com
OverDrive, Inc.	One OverDrive Way	Cleveland, OH 44125	Erica Lazzaro	(216) 573-6886	legalteam@overdrive.com
Oxford University Press	2001 Evans Road	Cary, NC 27513	Jim McDonough	(919) 525-0288	jim.mcdonough@oup.com
Pacific Learning	6262 Katella Avenue	Cypress, CA 90630	Nancy Herrera	(800) 279-0737	nancy.herrera@pacificlearning.com
Pencil Ladies, LLC	998 South State Highway 208	Colorado City, CO 79512	Joan Tolle	(325) 242-0527	joan@penciladies.com
Perfection Learning Corporation	1000 North Second Avenue	Logan, IA 51546	Anne Posegate	(800) 831-4190	bids@perfectionlearning.com
Perma-Bound Books	617 East Vandalia Road	Jacksonville, IL 62650	Heather Cook	(800) 637-6581	bids@perma-bound.com
Rainbow Book Company	1387 Dutch American Way	Beecher, IL 60401	Michael Beechin	(800) 255-0965	sales@rainbowbookcompany.com
RALLY! Education	22 Railroad Avenue	Glen Head, NY 11545	Fran Mure	(888) 99-RALLY	Fran@rallyeducation.com
Raphel Marketing, Inc dba, Brick Math	211 North Avenue	St. Johnsbury, VT 05819	Janis Raye	(802) 751-8802	janis@raphel.com

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
Really Great Reading, LLC	PO Box 46	Cabin John, MD 20818	Shari Zimmer	(866) 401-7323	shari.zimmer@reallygreatreading.com
Renaissance Learning, Inc.	2911 Peach Street	Wisconsin Rapids, WI 54494	Debra C. Schoenick	(800) 338-4204	askproposals@renaissance.com
Richard C. Owen Publishers, Inc.	PO Box 585	Katonah, NY 10536	Richard Owen	(800) 262-0787	phyllisgreenspan@roowen.com
Saddleback Educational, Inc.	151 Kaimus Drive, Suite J-1	Costa Mesa, CA 92626	Brittany Gomez	(800) 637-8715	bids@scilback.com
Savas Learning Company LLC	15 East Midland Avenue, Suite 502	Paramus, NJ 07652	Kathy Touchstone-Becker	(201) 236-7000	proposals@sawvas.com
Scholastic, Inc.	557 Broadway	New York, NY 10012	Toni Abrahams	(203) 797-3846	rep-scholastic@scholastic.com
School Specialty, LLC	W6316 Design Drive	Greenville, WI 54942	Amy Fuss	(888) 388-3224	Orders: orders@schoolspecialty.com Bid Dept: bidnotices@schoolspecialty.com
Schmoop University, Inc.	14500 North Northsight Boulevard # 321	Scottsdale, AZ 85260	Andrew Rahden	(855) 574-6667	rip@schmoop.com
Social Studies School Service	PO Box 802	Culver City, CA 90232	David Weiner	(800) 421-4246	bids@socialstudies.com
Steps to Literacy	1011 Route 22 West, Suite 100	Bridgewater, NJ 08807	Steve Dvorak	(800) 895-2804	sales@stepstoliteracy.com
Supporting Science Inc.	275 Campfire Way	Smithville, TX 78957	Rosemary Martin	(512) 237-2538	ssibastrop@gmail.com
Teacher Created Materials	5482 Argosy Avenue	Huntington Beach, CA 92649	Rich Levitt	(800) 858-7339	customerservice@tcmpub.com

IFB# 21-018 (AS) Awarded Vendors

Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
Teacher's Discovery	2741 Paldan Drive	Auburn Hills, MI 48326	Jayne Gleason	(800) 832-2437	help@teachersdiscovery.com
Teaching Strategies, LLC	4500 East West Highway, Suite 300	Bethesda, MD 20814	Heather O'Shea	(301) 634-0818	legal@teachingstrategies.com
Technical Laboratory Systems, Inc.	PO Box 218609	Houston, TX 77218	Warner Brown	(800) 445-1088	sales@tech-labs.com
TestOut Corporation	50 South Main Street	Pleasant Grove, Utah 84062	Heidi Petersen	(800) 877-4889	hpetersen@testout.com
Thimble.io	255 Great Arrow Avenue, Suite 221	Buffalo, NY 14207	Oscar Pedrosa	(585) 730-1413	procurement@thimble.io
ThinkCERCA.com, Inc.	515 North State, 13th Floor	Chicago, IL 60654	Eileen Murphy	(224) 412-3722	eileen@thinkcerca.com
TouchMath Acquisition LLC dba, TouchMath LLC	5445 Mark Dabling Boulevard, Suite 200	Colorado Springs, CO 80918	Brittany Faber	(800) 888-9191 x 130	contracts@touchmath.com
Vista Higher Learning, Inc.	500 Boylston Street, Suite 620	Boston, MA 02116-3317	Arturo Castillon	(800) 269-6311	cleive@vistahigherlearning.com
Voyager Sopris Learning, Inc.	17855 Dallas Parkway, Suite 400	Dallas, TX 75287	Amy Otis	(800) 547-6747	vsfbidscontracts@voyagersopris.com
Wayside Publishing	2 Stonewood Drive	Freeport, ME 04032	Gregory Greuel	(888) 302-2519	greg@waysidepublishing.com
Wowzers Math LLC	1106 2nd Street # 188	Encinitas, CA 92024	Kara Granger	(312) 600-4881	kara@wowzers.com
Zeam, Inc.	261 West 35th Street	New York, NY 10001	Lia M. Brooks	(212) 967-6070	info@zeam.org

PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: Request approval to increase the amount approved for RFP# 210-024(RC) College Entrance Exams Preparation. The RFP was originally board approved on June 21, 2021 for approximately \$60,000 and is requested to be increased to approximately \$360,000 annually.

2. How will goods and/or services be used? (List Campus/Grades impacted): Asynchronous and Synchronous test preparation for students around TSI, SAT, and ACT as well as synchronous training for teachers to embed TSI, SAT, and ACT rigor into the curriculum across all secondary campuses, but focused on high school campuses.

3. Submitted by: Elizabeth Ozuna Department College Readiness & Post-Secondary Initiatives Date 09/08/2021
Printed Name Department Date

4. Recommended Vendor(s): Company Name: separate sheet
Address: n/a
City/State/Zip: n/a
Phone No: n/a
Point of Contact: n/a
E-mail Address: n/a
(Use a separate sheet to identify multiple vendors)

5. Selection Method Used: (check one)
 Competitive Purchase (RFP, RFQ, IFB), Contract #: RFP# 21-024(RC)
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: _____
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: _____
 Professional Services
 Sole Source Contract Expiration Date: 06/30/2022
 Other

6. Purchase valid from: 10/19/2021 through: 6/30/2022

7. For Competitive Purchases Only: Renewals: Yes No
No. of Renewals: 3 Additional 1 - year periods

8. Type of Request: (check one)
 One-Time Purchase
 Purchase throughout the school year or on an "as needed" basis
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 360,000
Approximately

10. Funding Source(s) – check all that apply: Federal State Local Bond

Provide Budget Codes & Descriptions: _____
198-13-6299-00-878-38-878 \$50,000
198-11-6399-00-878-38-878 \$260,000
198-13-6411-00-878-38-878 \$ 50,000

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

1) C & I (Goods, Materials, Services)	\$ 0
2) Facilities (Additional Space, Infrastructure, Utilities)	\$ 0
3) Transportation (Additional Routes)	\$ 0
4) HR (Additional Staff)	\$ 0
5) Technology (Cabling/Equipment, etc.)	\$ 0
6) Vehicle Insurance (<i>Director, Employee Benefits signs below</i>)	\$ 0

<u>Elizabeth Ozuna</u> Requestor Signature	Elizabeth Ozuna Type Name	<u>9/15/2021</u> Date
<u>Johnny Vahalik</u> Sr. Executive Director/Executive Director Signature	Johnny Vahalik Type Name	<u>9/15/2021</u> Date
_____ Associate Superintendent/Assistant Superintendent Signature	_____ Type Name	_____ Date
<u>Patricia A. Salzman</u> Deputy Superintendent Signature	Patricia A. Salzman Type Name	<u>9/16/2021</u> Date
<u>Edward Romero</u> Director of Operations, Business Services Signature	Edward M. Romero Type Name	<u>9/18/2021</u> Date

COORDINATION CONDUCTED WITH (if required):

<u>Willie J. Burroughs</u> Chief Operations & Building Security Officer, Operations Services Division Signature	Willie Burroughs Type Name	<u>9/20/2021</u> Date
<u>Larry A. Garza</u> Chief Financial Officer, Financial Services Signature	Larry Garza Type Name	<u>9/20/2021</u> Date
_____ Chief Information Technology & Accountability Officer Signature	Dr. Kenneth Thompson Type Name	_____ Date
_____ Chief of Human Capital Management Signature	Dana Ray Type Name	_____ Date
_____ Deputy Chief Operations Officer, Construction Services Signature	Kedrick Wright Type Name	_____ Date
_____ Director, Employee Benefits, Risk Management & Safety Signature	Lorena Rios Type Name	_____ Date

Revised: August 27, 2021

Reviewed By: RC

Recommended Vendors					
Vendor	Address	City and State	Point of Contact	Phone No.	Email Address
A-List Education	29 West 36th Street	New York, NY 10018	Zvia Schoenberg	(646) 889-1613	info@alisteducation.com
Cambridge Educational Services	2860 South River Road, Suite 400	Des Plaines, IL 60018	David Fickett	(847) 298-2630	rfp@cambridge.com
College Spring	1333 Broadway, Suite 250	Oakland, CA 94612	Collin Papszyck	(917) 526-8378	cpapszyck@collegespring.org
ePrep, Inc.	840 Wall Street	Princeton, NJ 08542	Stirling E. F. Sampson Jr.	(877) 377-3744	buddy.sampson@prep.com
Sing Educational Services	7646 Timber Crest Drive	Corpus Christi, TX 78413	Sukhbir Singh	(361) 510-6419	learnatsing@gmail.com
SureScore	4301 West William Camron, Suite 8150	Austin, TX 78749	Elizabeth Barraza	(888) 545-8378	elizabeth@suresscore.com

PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: Request approval to increase amount approved for Architectural and Engineering (AE) Services. The RFQ was originally board approved on March 22, 2021 in the amount not to exceed total amount of \$10 million and is requested to be increased to approximately \$10 million per firm, per project.

2. How will goods and/or services be used? (List Campus/Grades impacted):
For Architectural and Engineering Services for the 2020 bond projects

3. Submitted by: Kedrick Wright Construction & Development Svcs. 09/28/2021
Printed Name Department Date

4. Recommended Vendor(s): Company Name: See attached List
Address: N/A
City/State/Zip: N/A
Phone No: N/A
Point of Contact: N/A
E-mail Address: N/A
(Use a separate sheet to identify multiple vendors)

5. Selection Method Used: (check one)
 Competitive Purchase (RFP, RFQ, IFB), Contract #: RFQ 20-045 (RC)
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: _____
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: _____
 Professional Services
 Sole Source Contract Expiration Date: 03/22/2026
 Other

6. Purchase valid from: Oct. 19, 2021 through: March 22, 2026

7. For Competitive Purchases Only: Renewals: Yes No
No. of Renewals: Three (3) additional one (1) year periods

8. Type of Request: (check one)
 One-Time Purchase
 Purchase throughout the school year or on an "as needed" basis
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ \$10,000,000.00 per firm, per project
Approximately

10. Funding Source(s) – check all that apply: Federal _____ State _____ Local _____ Bond
Provide Budget Codes & Descriptions: _____
Funding Source is from 2020 Bond proceeds

11. Provide a copy of General Ledger Inquiry showing corresponding balances.

12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

- 1) C & I (Goods, Materials, Services) \$ _____
- 2) Facilities (Additional Space, Infrastructure, Utilities) \$ _____
- 3) Transportation (Additional Routes) \$ _____
- 4) HR (Additional Staff) \$ _____
- 5) Technology (Cabling/Equipment, etc.) \$ _____
- 6) Vehicle Insurance (*Director, Employee Benefits signs below*) \$ _____

Requestor Signature	Type Name	Date
Sr. Executive Director/Executive Director Signature	Type Name	Date
Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
Deputy Superintendent Signature <i>Edward Romero</i>	Type Name Edward M. Romero	Date 9/28/2021
Director of Operations, Business Services Signature	Type Name	Date

COORDINATION CONDUCTED WITH (if required):

<i>Willie J. Burroughs</i>	Willie Burroughs	9/28/2021
Chief Operations & Building Security Officer, Operations Services Division Signature	Type Name	Date
<i>Larry A. Garza</i>	Larry Garza	9/29/2021
Chief Financial Officer, Financial Services Signature	Type Name	Date
	Dr. Kenneth Thompson	
Chief Information Technology & Accountability Officer, Information Technology & MIS Signature	Type Name	Date
	Dana Ray	
Chief of Human Capital Management Signature	Type Name	Date
<i>Kedrick Wright</i>	Kedrick Wright	9/28/2021
Deputy Chief Operations Officer, Construction Services Signature	Type Name	Date
	Lorena Rios	
Director, Employee Benefits, Risk Management & Safety Signature	Type Name	Date

Revised: August 27, 2021

PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: _____
The Board is requested to approve staff's recommendation to establish a pool of firms to call upon
for Program Management Services for various projects including 2020 Bond projects, deferred
maintenance and other capital improvement projects as they arise.

2. How will goods and/or services be used? (List Campus/Grades impacted): _____
will be used for staff augmentation on projects associated with the 2020 Bond Program as part of
Master Plan 2030.

3. Submitted by: Kedrick W. Wright Construction & Development Services 09/27/2021
Department
Printed Name Department Date

4. Recommended Vendor(s): Company Name: Various - Please see attached
Address: See attached
City/State/Zip: See attached
Phone No: See attached
Point of Contact: See attached
E-mail Address: See attached
(Use a separate sheet to identify multiple vendors)

5. Selection Method Used: (check one)
 Competitive Purchase (RFP, RFQ, IFB), Contract #: RFQ #21-028 (RC)
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: _____
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: _____
 Professional Services
 Sole Source Contract Expiration Date: 10/18/2026
 Other

6. Purchase valid from: 10/19/2021 through: 10/18/2026

7. For Competitive Purchases Only: Renewals: Yes No
No. of Renewals: 1

8. Type of Request: (check one)
 One-Time Purchase
 Purchase throughout the school year or on an "as needed" basis
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ \$10,000,000
Approximately

10. Funding Source(s) – check all that apply: Federal State Local Bond

Provide Budget Codes & Descriptions: _____
661-81-6299-05-935-99 ***

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

1) C & I (Goods, Materials, Services)	\$ 0
2) Facilities (Additional Space, Infrastructure, Utilities)	\$ 0
3) Transportation (Additional Routes)	\$ 0
4) HR (Additional Staff)	\$ 0
5) Technology (Cabling/Equipment, etc.)	\$ 0
6) Vehicle Insurance (<i>Director, Employee Benefits signs below</i>)	\$ 0

Requestor Signature	Type Name	Date
Sr. Executive Director/Executive Director Signature	Type Name	Date
Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
Deputy Superintendent Signature	Type Name	Date
<i>Edward Romero</i>	Edward M. Romero	9/27/2021
Director of Operations, Business Services Signature	Type Name	Date

COORDINATION CONDUCTED WITH (if required):

<i>Willie J. Burroughs</i>	Willie Burroughs	9/28/2021
Chief Operations & Building Security Officer, Operations Services Division Signature	Type Name	Date
<i>Larry D. Garza</i>	Larry Garza	9/29/2021
Chief Financial Officer, Financial Services Signature	Type Name	Date
	Dr. Kenneth Thompson	
Chief Information Technology & Accountability Officer Signature	Type Name	Date
	Dana Ray	
Chief of Human Capital Management Signature	Type Name	Date
<i>Kedrick Wright</i>	Kedrick Wright	9/27/2021
Deputy Chief Operations Officer, Construction Services Signature	Type Name	Date
	Lorena Rios	
Director, Employee Benefits, Risk Management & Safety Signature	Type Name	Date

Revised: August 27, 2021

Reviewed By: RC

RFQ #21-028(RC), PROGRAM MANAGEMENT SERVICES-STAFF AUGMENTATION SEVEN (7) RECOMMENDED FIRMS

AECOM Technical Services, Inc.
112 E. Pecan Street
San Antonio, TX 78205
210-296-2000
Rigo Salinas
Rigo.salinas@aecom.com

CBRE Heery, Inc.
200 Concord Plaza Drive, #800
San Antonio, TX 78216
713-542-1833
Christopher Fields
Christopher.fields@cbre.com

Foster CM Group, Inc.
8610 N. New Braunfels Ave., 606
San Antonio, TX 78217
210-804-1004
Paul Foster
rgalindo@fostercmgroup.com

Hill International, Inc
1000 Westbank Drive
Austin, TX 78746
512-656-2074
Robert Ferguson
robertferguson@hillintl.com

Lockwood, Andrews & Newnam, Inc.
9311 San Pedro, #808
San Antonio, TX 78216
210-499-5082
JP Grom
JPGrom@lan-inc.com

Project Control of Texas, Inc.
17300 Henderson Pass, #110
San Antonio, TX 78232
210-545-0008
Richard McNary
dmcnary@projectcontrol.com

Vanir Construction Management, Inc./Integrated Management Construction Solutions, LLC a joint venture
45 NE Loop 410, #125
San Antonio, TX 78216
210-399-2208
LaShawn Stewart-Baylor
lashawn@integratedcmsolutions.com

713-805-7499
Gloria Barrera
gloria.barrera@vanir.com

PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: Purchase of band uniforms for Jefferson High School Band Program

2. How will goods and/or services be used? (List Campus/Grades impacted): Uniforms will be purchased for Jefferson High School Band students in grades 9th through 12th grade.

3. Submitted by: Daniel Loudenback Department: Fine Arts Date: 09/14/2021
Printed Name Department Date

4. Recommended Vendor(s): Company Name: DeMoulin Brothers & Company
Address: 1025 South 4th Street
City/State/Zip: Greenville, IL 62246
Phone No: 800-228-8134
Point of Contact: Donald R. Adamski/Magda Morales
E-mail Address: mmorales@demoulin.com
(Use a separate sheet to identify multiple vendors)

5. Selection Method Used: (check one)
 Competitive Purchase (RFP, RFQ, IFB), Contract #: IFB 18-020 (RC)
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: _____
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: _____
 Professional Services
 Sole Source Contract Expiration Date: 05/21/2022
 Other

6. Purchase valid from: 10/19/2021 through: 05/21/2022

7. For Competitive Purchases Only: Renewals: Yes No
No. of Renewals: Two (2) one (1) year renewals

8. Type of Request: (check one)
 One-Time Purchase
 Purchase throughout the school year or on an "as needed" basis
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 122,964.15
Approximately

10. Funding Source(s) – check all that apply: Federal State Local Bond

Provide Budget Codes & Descriptions: 199-36-6299-97-007-99-858

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

- | | |
|---|--------|
| 1) C & I (Goods, Materials, Services) | \$ n/a |
| 2) Facilities (Additional Space, Infrastructure, Utilities) | \$ n/a |
| 3) Transportation (Additional Routes) | \$ n/a |
| 4) HR (Additional Staff) | \$ n/a |
| 5) Technology (Cabling/Equipment, etc.) | \$ n/a |
| 6) Vehicle Insurance (<i>Director, Employee Benefits signs below</i>) | \$ n/a |

<u>Daniel Loudenback</u>	Daniel Loudenback	9/15/2021
Requestor Signature	Type Name	Date

<u>Daniel Loudenback</u>	Daniel Loudenback	9/15/2021
Sr. Executive Director/Executive Director Signature	Type Name	Date

_____ Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
--	-----------	------

<u>Patti Salzman</u>	Patti Salzman	9/16/2021
Deputy Superintendent Signature	Type Name	Date

<u>Edward Romero</u>	Edward M. Romero	9/18/2021
Director of Operations, Business Services Signature	Type Name	Date

COORDINATION CONDUCTED WITH (if required):

<u>Willie J. Burroughs</u>	Willie Burroughs	9/20/2021
Chief Operations & Building Security Officer, Operations Services Division Signature	Type Name	Date

<u>Larry D Garza</u>	Larry Garza	9/20/2021
Chief Financial Officer, Financial Services Signature	Type Name	Date

_____ Chief Information Technology & Accountability Officer Signature	Dr. Kenneth Thompson Type Name	Date
---	-----------------------------------	------

_____ Chief of Human Capital Management Signature	Dana Ray Type Name	Date
--	-----------------------	------

_____ Deputy Chief Operations Officer, Construction Services Signature	Kedrick Wright Type Name	Date
---	-----------------------------	------

_____ Director, Employee Benefits, Risk Management & Safety Signature	Lorena Rios Type Name	Date
--	--------------------------	------

Revised: August 27, 2021

Reviewed By: RC

**Thomas Jefferson High School
San Antonio, TX**

SAISD Bid #18-020

BID FORM

The bidder certified he has familiarized himself with your specifications, has carefully read them and understands their contents. Any uniforms furnished by us will be in the style and quality requested.

<u>QUANTITY</u>	<u>ITEM</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
225	Coats - Band	233.64	52,569.00
225	Bib Trousers - Band	101.81	22,907.25
225	Compression Shirts - Band	51.50	11,896.50
231	Shakos - Band & D/Major	69.16	15,975.96
231	Shako Cartons - Band & D/Major	N/C	N/C
231	Hat Wraps - Band & D/Major	51.50	11,896.50
231	Plumes - Band & D/Major	21.60	4,989.60
231	Garment Bags - Band & D/Major	14.38	3,321.78
6	Coats - Drum Major	269.76	1,618.56
6	Compression Shirts - Drum Major	41.00	246.00
4	Plume Bags	36.25	145.00
2	Plume Carts	34.75	69.50
231	Hangers	N/C	N/C
1	Dozen - 30/Nickel Half Ball Buttons	N/C	N/C
1	Uniform Management Software Program	N/C	N/C
BID TOTAL			\$122,964.15

TERMS: 30 DAYS NET

If awarded the contract, the undersigned agrees to ship a sample uniform within provided days and to ship the entire order within 135 calendar days after approval of the sample and receipt of necessary details and all measurements.

Company: DeMoulin Brothers & Company

Signature: Donald R. Adamski

Name: Donald R. Adamski

Title: President

Phone: 800-228-8134

9-1-2021

PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: Request approval to increase the amount approved for IFB #21-019(AS) "SAISD Fine Arts Instructional Contracted Services." The IFB was originally board approved on June 21, 2021 for approximately \$1,200,000.00 and is requested to be increased to approximately \$1,351,210.00

2. How will goods and/or services be used? (List Campus/Grades impacted): contracted service instructors will be used to provide student training in grades k-12 district wide in all Fine Arts content areas including Band, Elementary Music, Choir, Dance, Martachi, orchestra, Visual Art and Theatre Art.

Daniel Loudenback Fine Arts 09/14/2021

3. Submitted by: Printed Name Department Date

4. Recommended Vendor(s): Company Name: see attached list Address: see attached list City/State/Zip: see attached list Phone No: see attached list Point of Contact: see attached list E-mail Address: see attached list (Use a separate sheet to identify multiple vendors)

5. Selection Method Used: (check one) X Competitive Purchase (RFP, RFQ, IFB), Contract #: IFB 21-019 (AS) Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: Professional Services Contract Expiration Date: 06/30/2022 Sole Source Other

6. Purchase valid from: 10/19/2021 through: 06/30/2022

7. For Competitive Purchases Only: Renewals: Yes X No No. of Renewals: Four (4) one (1) year renewals

8. Type of Request: (check one) One-Time Purchase X Purchase throughout the school year or on an "as needed" basis Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 1,351,210.00 Approximately

10. Funding Source(s) - check all that apply: Federal X State Local X Bond

Provide Budget Codes & Descriptions: see attached list

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

- | | |
|--|--------|
| 1) C & I (Goods, Materials, Services) | \$ n/a |
| 2) Facilities (Additional Space, Infrastructure, Utilities) | \$ n/a |
| 3) Transportation (Additional Routes) | \$ n/a |
| 4) HR (Additional Staff) | \$ n/a |
| 5) Technology (Cabling/Equipment, etc.) | \$ n/a |
| 6) Vehicle Insurance (Director, Employee Benefits signs below) | \$ n/a |

<u>Daniel Loudenback</u>	Daniel Loudenback	9/15/2021
Requestor Signature	Type Name	Date

<u>Daniel Loudenback</u>	Daniel Loudenback	9/15/2021
Sr. Executive Director/Executive Director Signature	Type Name	Date

_____ Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
--	-----------	------

<u>Patti Salzman</u>	Patti Salzman	9/16/2021
Deputy Superintendent Signature	Type Name	Date

<u>Edward Romero</u>	Edward M. Romero	9/18/2021
Director of Operations, Business Services Signature	Type Name	Date

COORDINATION CONDUCTED WITH (if required):

<u>Willie J. Burroughs</u>	Willie Burroughs	9/20/2021
Chief Operations & Building Security Officer, Operations Services Division Signature	Type Name	Date

<u>Larry D Garza</u>	Larry Garza	9/29/2021
Chief Financial Officer, Financial Services Signature	Type Name	Date

_____ Chief Information Technology & Accountability Officer Signature	Dr. Kenneth Thompson Type Name	Date
---	-----------------------------------	------

_____ Chief of Human Capital Management Signature	Dana Ray Type Name	Date
--	-----------------------	------

_____ Deputy Chief Operations Officer, Construction Services Signature	Kedrick Wright Type Name	Date
---	-----------------------------	------

_____ Director, Employee Benefits, Risk Management & Safety Signature	Lorena Rios Type Name	Date
--	--------------------------	------

Revised: August 27, 2021

Reviewed By: RC

Budget Codes for IFB 21-019

198-36-6299-95-xxx-99-c06	\$48,816.00
198-11-6299-95-xxx-11-c06	\$48,564.00
198-36-6299-95-xxx-99-c16	\$135,828.00
198-36-6299-95-xxx-99-c26	\$53,362.00
198-36-6299-95-163-99-206	\$32,292.00
198-36-6299-95-xxx-99-c36	\$54,972.00
198-11-6299-95-xxx-11-c26	\$140,555.00
198-11-6299-95-xxx-11-c16	\$144,208.00
198-36-6299-95-xxx-99-p06	\$180,000.00
198-11-6299-95-xxx-11-p06	\$72,000.00
198-36-6299-95-xxx-99-p16	\$72,000.00
198-36-6299-95-xxx-99-p26	\$120,000.00
198-36-6299-95-xxx-99-p36	\$48,000.00
199-36-6299-97-055-99-858	\$15,000.00
199-11-6299-95-138-11-c26	\$13,724.00
282-11-6299-00-858-11-r19	\$30,000.00
282-11-6299-09-xxx-11-r31	\$21,870.00
282-36-6299-11-xxx-99-r31	\$74,943.00
282-36-6299-11-xxx-99-r32	\$14,580.00
282-11-6299-03-006-11-r32	\$13,000.00
282-11-6299-18-001-11-r32	\$17,496.00

\$1,351,210.00

IFB 20-012 RECOMMENDED VENDOR LIST

Vendor	Address	City and State	Zip	Point of Contact	Phone No.	Email Address
Artpace, Inc.	445 N. Main Ave.	San Antonio, TX	78210	Riley Robinson	210-578-4158	rrobinson@artpace.org
Denise & Paul	227 Lyric Ave	San Antonio, TX	78223	Denise Ebarra & Paul Ayala	210-584-5249	denisebarra@yahoo.com
Say Si	1518 S. Alamo St.	San Antonio, TX	78204	Nicole Amri, Program Director	210-212-8666	nicole@saysi.org
Southwest School of Art	300 Augusta St.	San Antonio, TX	78205	Patricia Morales, Director	210-200-8213	pmorales@swschool.org
Spare Parts	130 Sutton Dr.	San Antonio, TX	78228	Mary Cantu, Executive Director	210-274-5409	hello@sparparts.com
Teatro Audaz	702 Donaldson	San Antonio, TX	78201	Jolanie Moreno	512-970-3596	jlmoreno@teatroaudaz.com
The Magic Theatre	420 S. Alamo	San Antonio, TX	78205	Alejandro Pesina	210-227-2751	alejandro@magictheatre.org
Tobin Center	100 Auditorium Cir	San Antonio, TX	78205	Kimberly Stephenson	210-233-3333	kimberly.stephenson@tobincenter.org

PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: AED Maintenance Agreement

2. How will goods and/or services be used? (List Campus/Grades impacted): AED123 will provide a service to maintenance 180 Cardiac Science AED's in SAISD. The maintenance is to include yearly inspections of hardware and replacement of infant pads, two adult pads and batteries as

3. Submitted by: Raul Salazar Health & Physical Education 09/14/2021
Printed Name Department Date

4. Recommended Vendor(s): Company Name: See
Address: attachment
City/State/Zip: for
Phone No: recommended
Point of Contact: vendors
E-mail Address: below
(Use a separate sheet to identify multiple vendors)

5. Selection Method Used: (check one)
 Competitive Purchase (RFP, RFQ, IFB), Contract #: RFP 21-032 VC
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: _____
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: _____
 Professional Services
 Sole Source Contract Expiration Date: 10/18/2025
 Other

6. Purchase valid from: 10/19/2021 through: 10/18/2025

7. For Competitive Purchases Only: Renewals: Yes No
No. of Renewals: one additional one-year period

8. Type of Request: (check one)
 One-Time Purchase
 Purchase throughout the school year or on an "as needed" basis
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 59,800 annua
Approximately

10. Funding Source(s) – check all that apply: Federal State Local Bond

Provide Budget Codes & Descriptions: _____
199-33-6249-00-883-99-8-03 Contracted Maintenance
199-33-6249-97-883-99-8-03 REC ENH 12 School Health COR

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

- | | |
|---|---------------|
| 1) C & I (Goods, Materials, Services) | \$ <u>N/A</u> |
| 2) Facilities (Additional Space, Infrastructure, Utilities) | \$ <u>N/A</u> |
| 3) Transportation (Additional Routes) | \$ <u>N/A</u> |
| 4) HR (Additional Staff) | \$ <u>N/A</u> |
| 5) Technology (Cabling/Equipment, etc.) | \$ <u>N/A</u> |
| 6) Vehicle Insurance (<i>Director, Employee Benefits signs below</i>) | \$ <u>N/A</u> |

<u>Raul Salazar</u>	Raul Salazar	9/16/2021
Requestor Signature	Type Name	Date
<u>Kendra Doyle</u>	Kendra Doyle	9/17/2021
Sr. Executive Director/Executive Director Signature	Type Name	Date
<u>Associate Superintendent/Assistant Superintendent Signature</u>	Type Name	Date
<u>Patti Salzman</u>	Patti Salzman	9/20/2021
Deputy Superintendent Signature	Type Name	Date
<u>Edward Romero</u>	Edward M. Romero	9/20/2021
Director of Operations, Business Services Signature	Type Name	Date

COORDINATION CONDUCTED WITH (if required):

<u>Willie J. Burroughs</u>	Willie Burroughs	9/20/2021
Chief Operations & Building Security Officer, Operations Services Division Signature	Type Name	Date
<u>Larry D. Garza</u>	Larry Garza	9/29/2021
Chief Financial Officer, Financial Services Signature	Type Name	Date
<u>Dr. Kenneth Thompson</u>	Dr. Kenneth Thompson	Date
Chief Information Technology & Accountability Officer Signature	Type Name	Date
<u>Dana Ray</u>	Dana Ray	Date
Chief of Human Capital Management Signature	Type Name	Date
<u>Kedrick Wright</u>	Kedrick Wright	Date
Deputy Chief Operations Officer, Construction Services Signature	Type Name	Date
<u>Lorena Rios</u>	Lorena Rios	Date
Director, Employee Benefits, Risk Management & Safety Signature	Type Name	Date

Revised: August 27, 2021

Reviewed By: RC

Recommended Vendors

Recommended Vendor(s): Company Name: Life Safe Services
Address: 5971 Powers Ave
City/State/Zip: Jacksonville Florida
Phone No: 888-767-0050
Point of Contact: Christine Huene
E-mail Address: christine.huene@lifesafeservices.com

Recommended Vendor(s): Company Name: AED123
Address: 3232 McKinney Ave, Suite 500
City/State/Zip: Dallas, Tx 75204
Phone No: 833-AED-1231
Point of Contact: Bobby Wehmeyer
E-mail Address: bobby@aed123.com

PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: SAISD Digital Marketing Retainer

2. How will goods and/or services be used? (List Campus/Grades impacted): Digital marketing services consist of always-on paid search advertising through search engine marketing and as-needed paid advertising ran through social media accounts and multimedia streaming platforms (i.e., videos). These services will target specified geolocations as needed.

3. Submitted by: Patricia Baumer Office of Access and Enrollment Services 09/20/2021
Printed Name Department Date

4. Recommended Vendor(s): Company Name: Business Marketing Solutions Group
Address: 17830 N Statesville Rd, Suite 215
City/State/Zip: Cornelius, NC 28031
Phone No: 704-662-4443
Point of Contact: Reece Arlin
E-mail Address: reece@businessmarketingsolutionsgroup.com
(Use a separate sheet to identify multiple vendors)

5. Selection Method Used: (check one)
 Competitive Purchase (RFP, RFQ, IFB), Contract #: 21-036 (VC)
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: _____
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: _____
 Professional Services
 Sole Source Contract Expiration Date: 10/18/2022
 Other

6. Purchase valid from: 10/19/2021 through: 10/18/2022

7. For Competitive Purchases Only: Renewals: Yes No
No. of Renewals: 4

8. Type of Request: (check one)
 One-Time Purchase
 Purchase throughout the school year or on an "as needed" basis
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 200,000.00
Approximately

10. Funding Source(s) – check all that apply: Federal State Local Bond
Provide Budget Codes & Descriptions: 282-11-6299-00-807-11-R40

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

- | | |
|---|------|
| 1) C & I (Goods, Materials, Services) | \$ 0 |
| 2) Facilities (Additional Space, Infrastructure, Utilities) | \$ 0 |
| 3) Transportation (Additional Routes) | \$ 0 |
| 4) HR (Additional Staff) | \$ 0 |
| 5) Technology (Cabling/Equipment, etc.) | \$ 0 |
| 6) Vehicle Insurance (<i>Director, Employee Benefits signs below</i>) | \$ 0 |

<u>Patricia Baumer</u>	<u>Patricia Baumer</u>	<u>9/20/2021</u>
Requestor Signature	Type Name	Date

<hr/>	<hr/>	<hr/>
Sr. Executive Director/Executive Director Signature	Type Name	Date

<hr/>	<hr/>	<hr/>
Associate Superintendent/Assistant Superintendent Signature	Type Name	Date

<hr/>	<hr/>	<hr/>
Deputy Superintendent Signature	Type Name	Date

<u>Edward Romero</u>	<u>Edward M. Romero</u>	<u>9/20/2021</u>
Director of Operations, Business Services Signature	Type Name	Date

COORDINATION CONDUCTED WITH (if required):

<u>Willie J. Burroughs</u>	<u>Willie Burroughs</u>	<u>9/20/2021</u>
Chief Operations & Building Security Officer, Operations Services Division Signature	Type Name	Date

<u>Larry D. Garza</u>	<u>Larry Garza</u>	<u>9/29/2021</u>
Chief Financial Officer, Financial Services Signature	Type Name	Date

<hr/>	<u>Dr. Kenneth Thompson</u>	<hr/>
Chief Information Technology & Accountability Officer Signature	Type Name	Date

<hr/>	<u>Dana Ray</u>	<hr/>
Chief of Human Capital Management Signature	Type Name	Date

<hr/>	<u>Kedrick Wright</u>	<hr/>
Deputy Chief Operations Officer, Construction Services Signature	Type Name	Date

<hr/>	<u>Lorena Rios</u>	<hr/>
Director, Employee Benefits, Risk Management & Safety Signature	Type Name	Date

Revised: August 27, 2021

Reviewed By: RC

**Minutes of Board Meeting A
San Antonio Independent School District Board of Trustees
September 13, 2021**

NOTE: These minutes reflect all agenda items in the order as originally posted and do not necessarily reflect the order in which the items were discussed and/or voted on.

Board Meeting A of the Board of Trustees of the San Antonio ISD was held on Monday, September 13, 2021, beginning at 5:32 p.m., Board Room, 514 W. Quincy Street, San Antonio, TX 78212.

1. Call to Order

A. Meeting Called to Order

1. Roll Call of Board Members Present and Declaration of Quorum Present 7 Absent 0

- a. Mrs. Christina Martinez
- b. Ms. Alicia Sebastian – arrived at 5:33 p.m.
- c. Mr. Arthur Valdez
- d. Mr. Ed Garza
- e. Mrs. Leticia Ozuna
- f. Mrs. Patti Radle
- g. Mrs. Sarah Sorensen

2. Recording of Superintendent Present

- a. Mr. Pedro Martinez

3. Pledge of Allegiance to the U. S. Flag

4. Salute to the Texas Flag - "Honor the Texas Flag; I pledge allegiance to thee, Texas, one state under God, one and indivisible."

B. Citizens' Presentations - 60-minute total time limit for this item

For details regarding their comments, please refer to the video recording for this meeting located at www.saisd.net on the SAISD Board Page.

- 1. Destiny Guerra, SAISD parent
- 2. Deborah Martinez, SAISD parent
- 3. Diana Hernandez, former administrator from a private school
- 4. Jayla Lochte, community member
- 5. Jason Mims, community member
- 6. Jeff Vollmer, resident in the Alta Vista neighborhood
- 7. Trayvon Johnson, San Antonio resident
- 8. Michelle Gonzales, SAISD parent
- 9. Charles Locke, SABWB

2. Recognition

A. Recognition of Students at Estrada Achievement Center and Staff at Transportation Services and Highland Park Elementary School

This was a discussion-only item. No action was required.

3. Governance

A. Approval of a Resolution in Support of Superintendent Pedro Martinez's October 15, 2021 COVID-19 Employee Vaccination Requirement

Motion by Mrs. Radle; second by Mr. Valdez; approved by a vote of 6-1 with Ms. Sebastian voting no.

B. Update on SAISD's Response to the Ongoing COVID-19 Crisis and Associated Expenditures

This was a discussion-only item. No action was required.

- C. Presentation of 2020-2021 Stakeholder Survey Data
This was a discussion-only item. No action was required.
- D. Approval of the 2021-2022 SAISD Student Code of Conduct
Motion by Mr. Valdez; second by Mrs. Sorensen; approved by a vote of 7-0 with all Board members present.
- E. Presentation on the Transportation Services Stopfinder Free Parent Application
This was a discussion-only item. No action was required.
- F. Approval of Appointment of Members to the Bond 2020 Citizens Advisory Committee
Motion by Mrs. Sorensen to accept the six individuals with the exception of Andrea Norendorf who was not eligible due to having affiliation with the SAISD Foundation and her spouse serving in one of the District's architectural firms. Second by Ms. Sebastian. This item was approved by a vote of 7-0 with all Board members present.

4. Consent Agenda

Motion by Mr. Valdez; second by Mrs. Sorensen; approved by a vote of 7-0 with all Board members present. Consent items included 3A, 3B, 3E, 3F, and 3G. Items 3C and 3D were pulled from the Consent Agenda for separate discussion.

- A. Approval of the Memorandum of Understanding (MOU) Between SAISD and St. Mary's University
- B. Approval of the Memorandum of Understanding (MOU) Between SAISD and Acadian Ambulance Service, Inc. to Provide Medical Director Services
- C. Approval of the Memorandum of Agreement Between SAISD and the University of Texas at San Antonio (UTSA)
Motion by Ms. Sebastian; second by Mr. Valdez; approved by a vote of 7-0 with all Board members present.
- D. Approval of the Ratification of the Purchase of Pearson CoursewarePLUS
Motion by Mrs. Radle; second by Ms. Sebastian. This item was approved by a vote of 7-0 with all Board members present. The Board amended the purchase from 200 licenses to 1,000 licenses.
- E. Approval of Monthly Budget Reports and Amendments for September 2021
- F. Approval of Request for Waiver of Penalty and Interest
- G. Approval for a Second Amendment to the Lease Agreement between SAISD and the Alamo College District (ACCD) for St. Philip's Early College High School

5. Closed Session

- A. Mrs. Martinez convened the Board in Closed Session at 9:52 p.m. as authorized by the Texas Government Code Chapter 551, et. Seq. (TGC 551.071, TGC 551.072, and TGC 551.074) to discuss and/or receive information about the items under this section listed as 5A1, 5A2, 5A3, and 5A4.
- B. Mrs. Martinez reconvened the Board in Open Session at 12:06 a.m., Tuesday, September 14, 2021 and took appropriate action on the items discussed in Closed Session. Items 5A1 through 5A4 are listed as follows:
 - 1. Deliberation regarding the purchase, exchange, lease or value of real estate, including legal issues on the acquisition process. (TGC 551.071 and TGC 551.072)
No action taken.
 - 2. Deliberation regarding personnel matters, including but not limited to employment, duties, discipline, reassignment, resignation, retirement, reclassification and dismissal of an employee. (TGC 551.071 and TGC 551.074)
No action taken.
 - 3. Discussion with Superintendent on his employment and consultation with legal counsel on legal matters related to same. (TGC 551.071 and 551.074)
No action taken.

4. Consultation with legal counsel regarding pending litigation related to face covering and vaccination requirements. (TGC 551.071)
No action.

6. Adjournment

- A. Mrs. Martinez adjourned the meeting at 12:06 a.m., Tuesday, September 14, 2021.

MINUTES APPROVED

The foregoing minutes of the Board Meeting A of the Board of Education of the San Antonio Independent School District held on September 13, 2021 were duly approved at a meeting held on October 18, 2021.

ATTEST:

Christina Martinez
President, Board of Education
San Antonio Independent School District

Arthur Valdez
Secretary, Board of Education
San Antonio Independent School District

**Minutes of Board Business Meeting B
San Antonio Independent School District Board of Trustees
September 20, 2021**

NOTE: These minutes reflect all agenda items in the order as originally posted and do not necessarily reflect the order in which the items were discussed and/or voted on.

Board Business Meeting B of the Board of Trustees of the San Antonio ISD was held on Monday, September 20, 2021, beginning at 5:44 p.m., Board Room, 514 W. Quincy Street, San Antonio, TX 78212.

1. Call to Order

A. Meeting Called to Order

1. Roll Call of Board Members Present and Declaration of Quorum Present 7 Absent 0

- a. Mrs. Christina Martinez
- b. Ms. Alicia Sebastian
- c. Mr. Arthur Valdez
- d. Mr. Ed Garza
- e. Mrs. Leticia Ozuna
- f. Mrs. Patti Radle
- g. Mrs. Sarah Sorensen

2. Recording of Superintendent Present

- a. Mr. Pedro Martinez – left at 9:46 p.m.

3. Pledge of Allegiance to the U. S. Flag

4. Salute to the Texas Flag - "Honor the Texas Flag; I pledge allegiance to thee, Texas, one state under God, one and indivisible."

B. Citizens' Presentations - 60-minute total time limit for this item

For details regarding their comments, please refer to the video recording for this meeting located at www.saisd.net on the SAISD Board Page.

1. Destiny Guerra, SAISD parent
2. Marcela Vasquez, SAISD parent
3. Benjamin Neely, SAISD parent
4. Alejandra Lopez, San Antonio Alliance
5. Alyssa Martinez, SAISD student
6. Denise Castillo, San Antonio Alliance
7. Miguel Padilla, San Antonio Alliance
8. Jennifer Tobias, San Antonio Alliance
9. Maritza Barrera, San Antonio Alliance
10. Adrian Reyna, San Antonio Alliance
11. Sean V., San Antonio Alliance
12. Ben Elliott, San Antonio Alliance
13. Bill Librera, Parents United for Freedom
14. Emily Hlavinka, San Antonio resident
15. Graham Landry, Teachers, Parents & Children
16. Michelle Gonzales, SAISD parent
17. Lauren Guerra, community member

2. Recognitions

- A. Recognition of SAISD Students' Completion of the George and Elvira Cisneros Scholars Program and Leadership Class
This was a discussion-only item. No action was required.
- B. Recognition of Pedro Martinez for his Leadership and Service as the SAISD Superintendent
This was a discussion-only item. No action was required.

3. Governance

- A. Update on SAISD's Response to the Ongoing COVID-19 Crisis and Associated Expenditures
This was a discussion-only item. No action was required.
- B. SAISD Foundation Update
This was a discussion-only item. No action was required.
- C. Presentation on the Bond Program
This was a discussion-only item. No action was required.

4. Consent Agenda

Motion by Mrs. Radle; second by Ms. Sebastian; approved by a vote of 7-0 with all Board members present. Consent items included 4A, 4B, 4C, 4D, 4E, 4F, 4G, 4H, 4I, 4J, 4K, 4L, 4M, 4N, 4O, 4P, 4Q, 4R, 4S, 4T, 4U, 4V, 4W, 4Z, and 4AA. Items 4X and 4Y were pulled from the Consent Agenda for separate discussion.

- A. Approval to Revise Board Policy EHBE (LOCAL) - Special Programs: Bilingual Education/ESL
- B. Approval of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and JOVEN
- C. Approval of the Memorandum of Understanding (MOU) Between SAISD and Bexar County Office of Criminal Justice Policy, Planning, & Program Dispute Resolution Center/AIM Peer Mediation Program
- D. Approval of the Memorandum of Agreement (MOA) Between SAISD and the San Antonio Council of Alcohol and Drug Awareness
- E. Approval of the Memorandum of Understanding (MOU) Between SAISD and Good Samaritan
- F. Approval of the Educational Experience Affiliation Agreement Between SAISD and the University of Texas at Arlington
- G. Approval of the Clinical Affiliation Agreement Between SAISD and the University of New England
- H. Approval of the Memorandum of Understanding (MOU) Between SAISD Edison High School P-TECH School of Business and Azteca Designs, Inc.
- I. Approval of the Ratification of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and ImmSchools
- J. Approval of the Quarterly Investment Report for the Period of April 2021 to June 2021
- K. Approval of the Purchase of E-Rate Consultant Services
- L. Approval of the Purchase of Project Management Services
- M. Approval of the Purchase of Cellular, Push-To-Talk and Wireless Data Services
- N. Approval of the Purchase of an Annual Subscription License for SecureWorks
- O. Approval of the Purchase of KwikBoost EdgePower™ Heavy Use Bundles
- P. Approval of the Purchase of Multi-Platform Device Management Software for Centralized Management of all District Devices
- Q. Approval of the Purchase of the Planar Clarity Matrix 4x2 Monitor System for the SAISD Police Department
- R. Approval of the Purchase of Professional Information Technology Staffing
- S. Approval of the Purchase of Verkada ® Branded Hardware and Related Services through Existing Reseller Cooperative Contracts
- T. Approval of the Purchase of an Air Purification and Cleaning System for Learning Spaces in Grades PK-12

- U. Approval of the Ratification for the Emergency Replacement of Split Systems at the Burbank High School Sports Complex
- V. Approval of the Contract Addendum with Kennedy Sutherlands, LLP, for Special Legal Counsel for State Historic Tax Credits Services Associated with Bond 2016 Project at Jefferson High School
- W. Approval of the General Contractor for Security Fencing to Democracy Prep at the Stewart Campus
- X. Approval of Change Order Number Two for Brackenridge High School Project under the 2016 Bond Program
Motion by Mrs. Sorensen; second by Ms. Sebastian; approved by a vote of 7-0 with all Board members present.
- Y. Approval of Change Order Number Two for the SAISD Central Office Administration Building Project
Motion by Mrs. Sorensen; second by Mrs. Radle; approved by a vote of 7-0 with all Board members present.
- Z. Approval of Procurement Services' Recommendations for Bids, Proposals, and Awards
- AA. Approval of Minutes for the following meetings:
 1. August 3, 2021 Special Board Meeting
 2. August 16, 2021 Board Business Meeting

5. Closed Session

- A. Mrs. Martinez convened the Board in Closed Session at 9:03 p.m. as authorized by the Texas Government Code Chapter 551, et. Seq. (TGC 551.071, TGC 551.072, TGC 551.074, and TGC 551.076) to discuss and/or receive information about the items under this section listed as 5A1, 5A2, 5A3, 5A4, 5A5, and 5A6.
- B. Mrs. Martinez reconvened the Board in Open Session at 3:21 a.m., Tuesday, September 21, 2021 and took appropriate action on the items discussed in Closed Session. Items 5A1 through 5A6 are listed as follows:
 1. Deliberation regarding the purchase, exchange, lease or value of real estate, including legal issues on the acquisition process. (TGC 551.071 and TGC 551.072)
No action taken.
 2. Deliberation regarding personnel matters, including but not limited to employment, duties, discipline, reassignment, resignation, retirement, reclassification and dismissal of an employee. (TGC 551.071 and TGC 551.074)
No action taken.
 3. Deliberation regarding status of deployment and implementation of security posture for the District. (TGC 551.076)
No action taken.
 4. Consultation with legal counsel and consideration of Superintendent's Employment Contract (TGC 551.071 and TGC 551.074)
Motion by Mr. Garza; second by Mrs. Sebastian; approved by a vote of 7-0 with all Board members present. The Board accepted Superintendent Pedro Martinez's resignation effective September 28, 2021 and released him from all obligations under his current contract, subject to his executing the release agreement discussed in closed session, after approval as to substance and form by the District's General Counsel, and authorized the President of the Board of Trustees to execute the approved release on behalf of the District.
 5. Discussion and consideration on the selection of an interim superintendent. (TGC 551.074)
Motion by Mr. Garza; second by Ms. Ozuna; approved by a vote of 7-0 with all Board members present. The Board approved to appoint Dr. Robert Jaklich, Interim Superintendent for the San Antonio Independent School District, such appointment to become effective on September 29, 2021 and authorized the President of the Board of Trustees to execute any and all documents related to Dr. Robert Jaklich's appointment, as discussed in closed session and as approved as to substance and form by the District's General Counsel.

6. Consultation with legal counsel regarding pending litigation related to face covering and vaccination requirements. (TGC 551.071)
No action taken.

6. Adjournment

- A. Mrs. Martinez adjourned the meeting at 3:24 a.m., Tuesday, September 21, 2021.

MINUTES APPROVED

The foregoing minutes of the Board Business Meeting B of the Board of Education of the San Antonio Independent School District held on September 20, 2021 were duly approved at a meeting held on October 18, 2021.

ATTEST:

Christina Martinez
President, Board of Education
San Antonio Independent School District

Arthur Valdez
Secretary, Board of Education
San Antonio Independent School District