



**BOARD BUSINESS MEETING B**

**Monday, September 20, 2021**

**5:30 PM**

**Board Room**

**514 W. Quincy Street  
San Antonio, TX 78212**

**AGENDA**

**1. Call to Order**

**A. Meeting Called to Order**

**1. Roll Call of Board Members Present and Declaration of Quorum**

Present \_\_\_\_\_ Absent \_\_\_\_\_

a. Mrs. Christina Martinez

b. Ms. Alicia Sebastian

c. Mr. Arthur Valdez

d. Mr. Ed Garza

e. Mrs. Leticia Ozuna

f. Mrs. Patti Radle

g. Mrs. Sarah Sorensen

**2. Recording of Superintendent Present**

a. Mr. Pedro Martinez

**3. Pledge of Allegiance to the U. S. Flag**

**4. Salute to the Texas Flag - "Honor the Texas Flag; I pledge allegiance to thee, Texas, one state under God, one and indivisible."**

**B. Citizens' Presentations - 60-minute total time limit for this item**

**2. Recognitions**

**A. Recognition of SAISD Students' Completion of the George and Elvira Cisneros Scholars Program and Leadership Class 5**

**B. Recognition of Pedro Martinez for his Leadership and Service as the SAISD Superintendent 7**

**3. Governance**

**BOARD OF TRUSTEES**



Christina Martinez, President  
Alicia Sebastian, Vice President

Arthur V. Valdez, Secretary  
Ed Garza, Trustee

1 Leticia Ozuna, Trustee  
Patti Radle, Trustee

Sarah Sorensen, Trustee  
Dr. Robert Jaklich, Interim Superintendent



**SAN ANTONIO INDEPENDENT SCHOOL DISTRICT**  
BOARD & SUPERINTENDENT SERVICES

514 W. Quincy St.  
San Antonio, TX 78212  
www.saisd.net  
210.554.2297

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P.	Approval of the Purchase of Multi-Platform Device Management Software for Centralized Management of all District Devices	128
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Ed Garza, Trustee

**2** Leticia Ozuna, Trustee  
Patti Radle, Trustee

Sarah Sorensen, Trustee  
Dr. Robert Jaklich, Interim Superintendent



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Z.	Approval of Procurement Services' Recommendations for Bids, Proposals, and Awards	263
AA.	Approval of Minutes for the following meetings:	
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<b>5.</b>	<b>Closed Session</b>	
A.	The Board will convene in Closed Session as authorized by the Texas Government Code Chapter 551, et. Seq. (TGC 551.071, TGC 551.072, TGC 551.074, and TGC 551.076)	
	1. Deliberation regarding the purchase, exchange, lease or value of real estate, including legal issues on the acquisition process. (TGC 551.071 and TGC 551.072)	
	2. Deliberation regarding personnel matters, including but not limited to employment, duties, discipline, reassignment, resignation, retirement, reclassification and dismissal of an employee. (TGC 551.071 and TGC 551.074)	
	3. Deliberation regarding status of deployment and implementation of security posture for the District. (TGC 551.076)	
	4. Consultation with legal counsel and consideration of Superintendent's Employment Contract (TGC 551.071 and TGC 551.074)	
	5. Discussion and consideration on the selection of an interim superintendent. (TGC 551.074)	
	6. Consultation with legal counsel regarding pending litigation related to face covering and vaccination requirements. (TGC 551.071)	

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Ed Garza, Trustee

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Patti Radle, Trustee

Sarah Sorensen, Trustee  
Dr. Robert Jaklich, Interim Superintendent



B. The Board will reconvene in Open Session and take appropriate action on items discussed in Closed Session.

**6. Adjournment**

A. Adjournment

**NOTICE:**

1. The Board may go into executive session at any time during the meeting for personnel, real estate, security, school children, negotiated contracts for prospective gifts or donations, consultation and/or legal issues, or as otherwise permitted under the Open Meetings Act, as set out in Subchapter 551 of Title 5 of the Texas Government Code.
2. Recess: The Board of Trustees may recess the meeting at any time and reconvene the meeting within 24 hours. The reconvened meeting will occur at the same location as the original meeting and will address the original agenda without the need for reposting.

Any individual in need of services for the visually-impaired, the hearing-impaired, and/or non-English speakers should call the Board Services Office at 554-2289 by 12:00 p.m. on the date of the meeting.

**BOARD OF TRUSTEES**



Christina Martinez, President  
Alicia Sebastian, Vice President

Arthur V. Valdez, Secretary  
Ed Garza, Trustee

**4** Leticia Ozuna, Trustee  
Patti Radle, Trustee

Sarah Sorensen, Trustee  
Dr. Robert Jaklich, Interim Superintendent

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Recognition of SAISD Students' Completion of the George and Elvira Cisneros Scholars Program and Leadership Class

**PURPOSE:**         PRESENTATION/DISCUSSION  
                          DISCUSSION/ACTION

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:** Liz Ozuna, Executive Director, College Readiness/Postsecondary Initiatives

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to recognize SAISD students' completion of the George and Elvira Cisneros Scholars Program and Leadership Class. Committed to developing the next generation of leaders, former San Antonio Mayor and Secretary of Housing and Urban Development for the Clinton Administration, Dr. Henry G. Cisneros, has launched the George and Elvira Cisneros Scholars Program and Leadership Class.

The goal of the Program is to help set students' sights on greater opportunities and to build the students' confidence to think bigger about choosing to attend a university after graduating from high school. Students attend monthly leadership classes which include College and Career Choices, SAT Preparation, Time Management, Financial Aid/Loans, and other related topics.

Congratulations to the following students for their completion of the inaugural program during Summer 2021:

- Natalie Reyna, Brackenridge High School
- Savannah Witt, Brackenridge High School
- Karine Valle-Martinez, CAST Tech High School
- Jessica Garza, Lanier High School
- Jocelyn Garza, Lanier High School
- Miguel Otero, Jefferson High School
- George Salazar, Jefferson High School

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

N/A

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

N/A

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Recognition of Pedro Martinez for his Leadership and Service as the SAISD Superintendent

**PURPOSE:**         PRESENTATION/DISCUSSION  
                          DISCUSSION/ACTION

**REQUESTED BY:** Christina Martinez, Board President

**PRESENTER:**        Christina Martinez

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to recognize Pedro Martinez for his Leadership and Service as the SAISD Superintendent.

Mr. Martinez was hired in June 2015 to serve as the SAISD Superintendent. He firmly believes students will rise to their fullest potential with the proper resources and support to be prepared for college, career, and life. Through his leadership, Mr. Martinez outlined strong strategies for academic progress in SAISD. In 2019 the District achieved a “B” rating from the Texas Education Agency (TEA). Commissioner Mike Morath acknowledged SAISD’s accountability for achieving the most gain in student achievement of every single large school district in Texas. The District also had an increase of graduation and college-going rates. Under his leadership, Innovative schools were developed and launched providing new models of education. Mr. Martinez also believed it was important to honor students’ cultural and linguistic heritage and increase the number of dual language programs available to students from 2 to 61 programs.

In November 2020, history was made when the voters in SAISD boundaries passed a \$1.3 billion bond program – two propositions for renovations and technology upgrades. Additionally, SAISD consistently maintained its fiscal responsibility under his watch, with the District earning certificates of excellence and achievement in financial reporting, among other budget awards. When the District was affected by COVID-19, Mr. Martinez collaborated with Community Labs, providing free COVID testing at all SAISD campuses. He implemented additional strong safety procedures, including mask protocols and vaccination clinics to further ensure safe school and work environments.

The SAISD Board and staff thank Mr. Martinez for his dedication and for the extraordinary transformation in the District. We congratulate him as the CEO of Chicago Public Schools and wish him the best on his next mission in transforming Chicago Public Schools.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

N/A

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

N/A

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Update on SAISD’s Response to the Ongoing COVID-19 Crisis and Associated Expenditures

**PURPOSE:**             PRESENTATION/DISCUSSION  
                               DISCUSSION/ACTION

**REQUESTED BY:** Pedro Martinez, Superintendent

**PRESENTER:** Pedro Martinez

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board will receive an update on SAISD’s Response to the Ongoing COVID-19 Crisis and associated expenditures, if applicable.

On March 17, 2020, SAISD Trustees approved a resolution giving the Superintendent authority to take reasonable action to address the needs of students and employees during the COVID-19 crisis. Several District administrators will provide updates and highlights of the District’s efforts.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

N/A

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

N/A

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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** SAISD Foundation Update

**PURPOSE:**         PRESENTATION/DISCUSSION  
                       DISCUSSION/ACTION

**REQUESTED BY:** Pedro Martinez, Superintendent

**PRESENTER:**        Judy Geelhoed, SAISD Foundation Executive Director  
                          Kelly Boswell, SAISD Foundation Treasurer  
                          Ernest Bromley, SAISD Foundation Board Chair

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board will receive an update from the SAISD Foundation. This update will provide highlights of the Foundation’s activities over the last year. The 2020 SAISD Foundation Annual Audit Report will be presented. The SAISD Foundation will also share information on the following Strategic Priorities: Expand Student Experiences and Increase Post-Secondary Success. Donors, educator grants, as well as recent and upcoming events will also be highlighted.

As the Educational Foundation for the San Antonio Independent School District, the SAISD Foundation operates as a 501 (c) (3) public charity, with a mission to motivate the community to invest in students and teachers and a vision where all SAISD students and teachers thrive in San Antonio ISD public schools. The SAISD Foundation has invested nearly 30 million dollars over the past 15 years in educators’ grants, student scholarships and emergency gap awards, and strategic investments in SAISD schools and District programs.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

N/A

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

N/A

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

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**SAISD BOARD AGENDA  
SUMMARY FORM**

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**AGENDA TITLE:** Presentation on the Bond Program

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Willie T. Burroughs, Chief Operations Officer

**PRESENTER:** Kedrick Wright, Deputy Chief Operations Officer, Construction and Development Services

**MEETING DATE:** September 20, 2021

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**I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board will receive a brief presentation on the status of Bond 2016 and Bond 2020 implementation, including information on projects timeline, budget, construction progress, and anticipated changes or concerns.

**II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

N/A

**III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

N/A

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval to Revise Board Policy EHBE (LOCAL) - Special Programs: Bilingual Education/ESL

**PURPOSE:**         PRESENTATION/DISCUSSION  
                       DISCUSSION/ACTION

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:**     Dr. Olivia Hernández, Assistant Superintendent for Learning, Language & Literacy  
                      Esmeralda Alday, Executive Director for Dual Language, ESL & Migrant

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to review and approve updates to Board Policy EHBE (LOCAL) - Special Programs: Bilingual Education/ESL, per the recommendations by District staff. The update designates the dual language immersion program as the bilingual program in the District. Other updates include Program Purpose, Eligibility, Support of Program Goals, Equitable Access, and ESL Programs.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve the revisions to Board Policy EHBE (LOCAL) – Special Programs: Bilingual Education/ESL as presented.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

N/A

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

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**LANGUAGE  
PROFICIENCY  
ASSESSMENT  
COMMITTEES**

The professional staff members of the LPAC(s) shall be assigned those duties by the Superintendent or designee. Selection of parent members of LPAC(s) shall be made after soliciting volunteers and upon the recommendation of professionals involved in the bilingual/ESL programs.

**TRAINING**

The District shall provide orientation and training for all members of the LPAC(s), which shall include a discussion of the committee's duties and a thorough explanation and review of all laws and rules governing the confidentiality of information regarding individual students. In performing their duties, committee members shall be acting for the District and shall observe requirements regarding confidentiality of student records. [See FL]

**DEFINITIONS**

For purposes of this policy, emergent bilingual refers to students who qualify for bilingual/ESL services through the LPAC process and replaces the terms limited English proficient (LEP), English language learner (ELL), and English learner (EL).

**DISTRICT BILINGUAL  
EDUCATION  
PROGRAMS**

A Dual Language Immersion Program (DLIP) is a bilingual educational model in which students learn academic content through two languages—English and a partner language—and develop bilingualism, biliteracy, and positive cross-cultural competence. At least 50 percent of instructional time shall be provided in the partner language at all grade levels offered at the school.

The 80/20 Dual Language Immersion Program Model is the designated elementary bilingual program model in the district.

The District's preferred model is Two-way Dual Language Immersion, which will be adopted to the maximum extent possible.

Unless otherwise specified, DLIP in this policy shall refer to two-way dual language programs.

**PURPOSE**

The purpose of a DLIP is as follows:

1. Students will develop bilingualism and biliteracy, defined as achieving linguistic and academic proficiency in another language as well as English.
2. Students will achieve high academic proficiency in the core content areas in English and the partner language with special attention given to emergent bilingual students participating in the program.
3. Students will develop positive cross-cultural competence.

ELIGIBILITY

Dual Language Immersion Programs may be available at a student's community campus, serving primarily students who live within the attendance area of a school, or an in-district charter, serving students from both within and outside of the attendance area of a school. [See administrative procedures for more information on the eligibility of students to enroll in dual language programs at their community campus or in-district charters.]

The parent or guardian of a student proficient in English may enroll their child in a DLIP at the student's community campus. The Dual Language Department shall consider any potential impact on the emergent bilingual students in the DLIP, including space available for additional emergent bilingual students who may enroll.

GRADE LEVELS

Enrollment in elementary dual DLIPs will begin at pre-kindergarten or kindergarten and continue without interruption through the elementary grades with the recommendation to continue into a secondary DLIP.

SUPPORT OF PROGRAM GOALS

The Board and the administration shall support the DLIP purpose and goals by hiring and retaining highly qualified staff, funding appropriate professional development, and providing program instructional resources.

EQUITABLE ACCESS

The District is committed to providing equitable access to services for emergent bilingual students. Access to the DLIP shall not be based on race, creed, color, religious affiliation, age, or disability, in accordance with administrative procedures.

The recommended integration of emergent bilinguals and students proficient in English in a DLIP will be reached while ensuring that the District fulfills its obligation to provide required bilingual program services to emergent bilinguals in accordance with Texas Education Code (TEC), §29.053.

EXPECTATIONS FOR PARTICIPANTS

Each student enrolled in the DLIP shall:

1. Commit to the program throughout the elementary school grades; and
2. Engage in high-level academic conversations in multiple languages with their peers
3. Demonstrate respect for all languages and cultures they encounter in the program.

Each parent/guardian of students enrolled in a DLIP are expected to:

1. Enroll the student in the program to continue throughout the elementary school grades;
2. Understand the program goals, content, and design;
3. Consent to language proficiency assessments in English and the partner language.

Teachers and administrators in the Dual Language Immersion program are expected to:

1. Set high academic expectations that will engage all students in preparation for post-secondary success in a bilingual, bicultural and biliterate global society.
2. Communicate DLIP goals, content, and design to parents/guardians and students; and
3. Facilitate family engagement in the program.

**SECONDARY DUAL  
LANGUAGE  
IMMERSION  
PROGRAMS**

Enrollment in the Dual Language Immersion program will continue uninterrupted from grades 6-12. The District shall provide secondary dual language immersion programs at identified academy, middle school, and high school campuses.

**ELIGIBILITY**

Students eligible for Dual Language in middle school grades include:

1. Students who have completed an elementary dual language immersion program; or
2. Students who demonstrate sufficient proficiency in the partner language as determined by administrative procedure.

Students eligible for Dual Language in high school grades include:

1. Students who have completed a District middle school dual language immersion program; or
2. Students who demonstrate sufficient proficiency in the partner language as determined by administrative procedure.

**SUPPORT OF  
SECONDARY  
PROGRAM GOALS**

The Board and the administration shall support the secondary DLIP purpose and goals by hiring and retaining highly qualified Spanish LOTE and bilingual content teachers, funding appropriate professional development, and providing resources in the partner language to enhance curriculum and instructional delivery.

**ESL PROGRAMS**

The District will provide ESL programs for emergent bilinguals in schools where a DLIP cannot be implemented, as determined by the appropriate department.

ADOPTION OR LAST  
AMENDED DATE

This policy was last amended on [date board approves of  
revisions].

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and JOVEN

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:** Victoria Bustos, Executive Director of Student and Academic Support

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the renewal of the Memorandum of Understanding (MOU) between SAISD and JOVEN. JOVEN will provide counseling services to include individual counseling, family counseling, peer-to-peer groups, and psycho-educational based groups identified for primary and/or secondary victims of crime.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Recommend that the Board approve the MOU with JOVEN as presented.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

None-applicable

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

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## Memorandum of Understanding Program Agreement

JOVEN's mission is to develop character and resiliency in children by providing them with innovative and exciting programs, as well as structured alternative activities that are designed to help them succeed.

JOVEN and San Antonio Independent School District agree to the following:

1. **Purpose of Agreement:** This collaboration is between JOVEN and San Antonio Independent School District to coordinate efforts to appropriately address the needs of the target population in the community by establishing Prevention and Counseling Services.
2. **Plan of Service:** JOVEN will provide curriculum and instruction to the group's targeted youth population. Additionally, JOVEN staff will provide psycho-educational curriculum based groups focused upon victim's issues, such as self-esteem, anger management, substance abuse, coping skills, self-protection, and how to avoid becoming a second time victim. JOVEN will provide counseling services to include individual counseling, family counseling, peer-to-peer groups, and psycho-educational based groups identified as primary and/or secondary victims of crime. The group program will be conducted for a period determined by the specific curriculum. After the initial program cycle has been completed, JOVEN staff and school staff will determine the need of continuing the group program for further support and/or services.
3. **JOVEN Responsibilities:** To provide a qualified and trained facilitator. The facilitator's responsibilities include:
  - a.) providing all curriculum materials necessary for education in school sessions.
  - b.) retrieve all needed documentation on the target population to include demographics and student attendance.
  - c.) maintaining the confidentiality of program participants unless information requiring further action is disclosed during program facilitation in accordance with San Antonio Independent School District Board policies and as otherwise required by state and federal law.
  - d.) maintaining communication with school counselors on JOVEN programs, projects and activities.
  - e.) referral services to include individual counseling, family counseling, peer-to-peer groups, and/or psycho-educational based groups.
4. **San Antonio Independent School District Responsibilities:** To assist JOVEN staff with the completion of any necessary documentation that complies with district and state guidelines to include:
  - a.) providing a signed memorandum of understanding.
  - b.) retrieving parent/guardian consent forms which allow JOVEN staff access to the academic, behavioral performance and attendance for each participant, before and after groups;
  - c.) identifying groups with an appropriate number of participants per group, as deemed suitable by specific curriculum standards ("no more than 25 for classroom groups and no more than 14 for pull-out groups identified by school counselors for all programs.
  - d.) providing appropriate, accessible classroom space and seating for JOVEN staff to conduct their groups;
  - e) assigning a counselor, teacher, or classroom aide, at the District's option, to assist with classroom management.
  - f) permitting JOVEN staff to distribute announcements intended for parents i.e. flyers and other materials that are limited and directly related to the curriculum being offered.
  - g.) assisting JOVEN staff with the duplication of any needed forms and materials to be used for the purpose of this agreement; and
  - h.) maintaining communication with the JOVEN program director and staff to address issues or concerns.
5. **Amendments/Revisions:** No amendment, modification, or alteration of the terms of this Agreement shall be binding unless the same be in writing, dated subsequent to the date hereof and duly executed and agreed to by all the parties hereto. Authorized representative for each party shall have the authority to execute an amendment of the Agreement.
6. **Group cycle will begin:** Recognizing that JOVEN provides health promotion and substance abuse/dependency prevention and intervention services for children, adolescents, families and adults in San Antonio and Bexar County, JOVEN hereby agrees to provide San Antonio Independent School District with health and human services that would automatically renew unless any of the parties wish to terminate the Memorandum of Agreement. To terminate the Memorandum of Agreement, either party would give a 30-day written notice to the other party.

Pedro Martinez  
Superintendent of Schools

Date

Amy Cardenas  
JOVEN CEO

Date

8.12.21



## BOARD AGENDA CLARIFICATIONS

Provide this information for Academic Board Agenda Items involving a MOU.

Department:	Student and Academic Support Services
Board Meeting Date:	September 20, 2021
Agenda Title:	Approval of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and JOVEN
Presenter:	Victoria Bustos, Executive Director Student and Academic Support Services
Cost:	None
Board Goal:	Ensure Proficiency: Increase % on-time, 4-year Graduation and decrease Dropout Rates

### IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
Available to all SAISD students	Not applicable	Available to all campuses	\$0	\$0	\$0

### HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>Is this a renewal?</p> <p>What data supports this renewal?</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal?   <input checked="" type="checkbox"/> Yes   <input type="checkbox"/> No</p> <p>JOVEN will provide counseling services which will include individual counseling, family counseling, peer-to-peer groups, and psycho-educational based groups identified for primary and/or secondary victims of crime. Pre-COVID, SAISD had 17 campuses utilize JOVEN curriculum. Curriculum under JOVEN is currently on hold as we are awaiting updated resources to present to the SHAC. JOVEN will only be providing counseling services to our campuses by referral at this time.</p>
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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** **Approval of the Memorandum of Understanding (MOU) Between SAISD and Bexar County Office of Criminal Justice Policy, Planning, & Program Dispute Resolution Center/AIM Peer Mediation Program**

**PURPOSE:**             **PRESENTATION/DISCUSSION**  
                              **DISCUSSION/ACTION**

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:**        Victoria Bustos, Executive Director of Student and Academic Support

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the Memorandum of Understanding (MOU) between SAISD and Bexar County Office of Criminal Justice Policy, Planning, and Program Dispute Resolution Center/AIM Peer Mediation Program. This new MOU will provide training to all school counselors and social workers at no cost. As trained peer mediators, our teams work to create safe learning environments for all. Teams will develop and model non-violent communication and collaborative problem-solving strategies to manage conflict and promote prosocial behaviors necessary for responsible citizenship and systemic change.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Recommend that the Board approve the MOU with Bexar County Office of Criminal Justice Policy, Planning, and Program Dispute Resolution Center/AIM Peer Mediation Program as presented.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

None-applicable

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.



## **MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**Bexar County Office of Criminal Justice Policy, Planning & Programs Dispute Resolution Center/  
AIM Peer Mediation Program**

**AND**

**San Antonio Independent School District**

This Memorandum of Understanding (MOU) is entered into by and between: Bexar County, through Bexar County Office of Criminal Justice Policy, Planning & Programs Dispute Resolution Center/AIM Peer Mediation Program (COUNTY) and San Antonio Independent School District (SAISD). COUNTY and SAISD may also be referred to herein collectively as "Parties" and singularly each as a "Party."

### **A. Background.**

Bexar County is committed to embedding peaceful methods of conflict resolution in local schools and the community at large. Conflict resolution programs promote the individual prosocial behaviors necessary for responsible citizenship and systemic change to create a safe learning environment. This partnership aims to empower elementary, middle, and high schools in SAISD to establish self-sustaining peer mediation programs in grades 3-12.

### **B. Purpose.**

For COUNTY to offer training, consultations, and programmatic support to school staff at no cost to SAISD. SAISD students or staff trained as peer mediators will develop and model nonviolent communication and collaborative problem solving strategies to manage conflict. With the assistance of trained peer mediators, students learn to resolve interpersonal conflicts peer-to-peer with limited staff intervention. Supported peer mediation programs taking a whole-school approach to conflict resolution create a safer and more positive school environment by:

- Improving lifelong conflict resolution and Social Emotional Learning skills of faculty, staff, and students;
- Reducing time spent on disciplinary incidents by school staff;
- Decreasing the number of disciplinary incidents;
- Preventing disputes from escalating into incidents requiring disciplinary action;
- Cultivating future peacemakers, leaders, and active citizens in our community.

SAISD seeks to promote nonviolent conflict resolution through awareness, education, and self-sustained peer mediation programs that create a positive school and community climate. By providing nonviolent dispute resolution awareness SAISD upholds the youth violence prevention and conflict management legislative requirements established in TEC §11.252.

Bexar County and SAISD wish to enter into a mutually beneficial relationship that is memorialized by this MOU.

**C. Term.**

This MOU shall be effective beginning with the date of the last signature hereon. The term of this MOU is for a period of one year from the effective date of this agreement and may be extended upon written mutual agreement.

**D. Roles and Responsibilities**

SAISD commits to engaging school counselors and social workers to participate in training to implement and sustain campus peer mediation programs. Each program sponsor will collect and maintain data reports for consolidated submissions to Bexar County.

Each organization of this MOU is responsible for its own expenses related to this MOU. There will not be an exchange of funds between the parties for tasks associated with this MOU.

Bexar County and SAISD will coordinate the scheduling of the presentation of training event(s).

***Bexar County will offer:***

- Training to school staff on peer mediation, conflict resolution, and implementation strategies.
- Electronic training materials to participants to include:
  - 'Student Training Manual' that teaches conflict resolution and mediation skills;
  - 'Best Practices Guide' and 'Implementation Manual';
  - 'Train-the-Trainer Toolkit' with activities; and
  - Handouts and forms for distribution to support a campus peer mediation program.
- Electronic Certificate of Completion from Bexar County.
- Consultation and coaching services to peer mediation sponsors in facilitating mediation role-plays, mediation techniques, and program implementation and sustainment.
- To coordinate with one designated representative to collect school data reports.

***SAISD agrees to:***

- Host virtual event(s) to include Zoom invitations, participant registration, and technical support to SAISD participants.
- Designate a key point of contact to manage this MOU. This key contact will maintain frequent communication to further the commitments delineated in this MOU to include data reporting requirements outlined below.
- Assist with all necessary logistics to deliver training event(s) to school staff and to accomplish goals during the year.
- Designate a representative to collaborate, collect, and provide all required monthly, semester, and year-end data reports from campuses to Bexar County by determined deadlines.

**E. Reporting.** *See Section F. for Definitions.*

SAISD agrees to submit monthly, semester, and year-end data reports to Bexar County to include the following:

**Training Data:**

- Number of staff completing training provided by Bexar County per training session
  - *Due within two weeks of training event(s)*
- Number of students trained by SAISD Peer Mediation Sponsor(s) per month
  - *Due at end of semester*
- Number of trainings conducted by SAISD Peer Mediation Sponsor(s)
  - *Due at end of semester*

**Monthly Data\*, due by the 6<sup>th</sup>:**

*\*Monthly report agreement is in place for existing AIM Program partnership schools.*

- School Name
- Total Number of Student Peer Mediators on Peer Mediation Team Per Month
  - Unduplicated demographic data on student peer mediators:
    - Race
    - Gender
    - Age Group
    - Zip Code
- Total Peer Mediation Sessions Conducted
  - Number of Signed Agreements Resulting from Peer Mediation Sessions
  - Number Unsigned (unresolved) Agreements Resulting from Peer Mediation Sessions
- Number of Disputants Participating in Peer Mediation
  - Unduplicated demographic data on disputants:
    - Race
    - Gender
    - Age Group
    - Zip Code
- Number of Disputants Stating the Mediation Prevented Incident from Escalating
- Number of Disputants Stating They Would Use Peer Mediation Again
- Number of Disciplinary Actions Involving the Disputant *After* Participating in Peer Mediation(s)

**Semester Data:**

- School Name
- Peer Mediation Sponsor(s) Name
- Number of New Student Mediators Trained Per School
  - Unduplicated demographic data on student peer mediators:
    - Race
    - Gender
    - Age Group
    - Zip Code
- Number of Disputants Participating in Peer Mediation:
  - Unduplicated demographic data on disputants:
    - Race
    - Gender
    - Age Group
    - Zip Code
- Total Peer Mediation Sessions Conducted:
  - Number of Signed Agreements Resulting from Peer Mediation Sessions

- Number Unsigned (unresolved) Agreements Resulting from Peer Mediation Sessions
- Number of Disputants Stating the Mediation Prevented Incident from Escalating
- Number of Disputants Stating They Would Use Peer Mediation Again
- Number of Disciplinary Actions Involving the Disputants *After* Participating in Peer Mediation(s)

**End of Year Data:**

- Number of Disciplinary Actions in Previous Spring Semester for Students in Current Grade Level
- Number of Disciplinary Actions by End of Fall Semester
- Number of Disciplinary Actions by End of Spring Semester
- Attendance Rate Previous Spring Semester for Students in Current Grade Level
- Attendance Rate in Fall Semester
- Attendance Rate in Spring Semester

**F. Notices and Addresses**

All notices required by this MOU shall be sent to:

If to Bexar County: Al Cortez  
 Director, Bexar County Dispute Resolution Center  
 Office of Criminal Justice Policy, Planning & Programs  
 300 Dolorosa Unit 1102  
 San Antonio, TX 78205  
 Office Phone: 210-335-2754  
 Office Email: acortez@bexar.org

With copies to: DeAnna Curcio  
 AIM Project Manager  
 Amigos in Mediation  
 100 Dolorosa  
 San Antonio, TX 78205  
 Office Phone: 210-335-2444  
 Office Email: deanna.curcio@bexar.org

If to SAISD: Pedro Martinez  
 Superintendent  
 San Antonio School District  
 514 W. Quincy St.  
 San Antonio, Texas 78212  
 Office Phone: (210) 554-2575  
 Office Email: Alopez@saisd.net

**G. Definitions.**

- Peer Mediation Sponsor - *A counselor, teacher, or designated adult in charge of the campus peer mediation program*
- Peer Mediator - *a student trained in peer mediation and selected as a neutral third party to assist peers in resolving conflicts (designated as a lead or co-mediator during a peer mediation session)*
- Disputant - *one of two (or more) students engaged in a dispute resulting in a student-led peer*

*mediation session*

- Peer Mediation Session - *a voluntary, confidential, and structured process that allows two disputants to work together to resolve a conflict with the assistance of trained peer mediators*
- Agreement Form – *the document used to write out the resolution to a conflict*
- Peer Mediation Agreement (resolved) – *the disputants' agreed upon resolution outlined in writing and signed on the Agreement Form during a peer mediation session*
- Unresolved Peer Mediation - *a peer mediation session in which disputants do not reach a resolution and an Agreement Form is not signed by the end of the session*
- Dispute Resolution Center - *a department of the Bexar County Office of Criminal Justice Policy, Planning & Programs*
- AIM Peer Mediation Program – *a Dispute Resolution Center program providing training and support to Bexar County schools (grades 3-12) implementing self-sustaining peer mediation programs and restorative practices*

#### **H. Separate Agreement.**

Absent a separate written agreement, there will be no exchange of funds between the Parties as a result of this MOU.

COUNTY and SAISD will each be responsible for its own costs and/or expenses incurred as a result of the Project. Furthermore, the Parties agree that nothing in this MOU shall compel or be interpreted so as to compel either COUNTY or SAISD to provide more resources than those available, without a separate written agreement.

This MOU does not constitute a binding agreement between the Parties and will not be enforceable. Parties will not have any liability of any kind hereunder or in relation to the training provided hereunder.

#### **I. General.**

Nothing in this MOU will be construed to constitute a waiver or relinquishment of any privileges, immunities and/or defenses granted to any of the Parties by virtue of applicable laws.

COUNTY is subject to and must strictly comply with the Public Information Act, Chapter 552, *Texas Government Code*, in responding to any request for public information pertaining to this MOU, as well as any other disclosure of information required by applicable Texas law.

This MOU may be modified or amended by mutual written agreement signed by an authorized representative of each Party. Such modification or amendment shall enter into force on such date as may be mutually agreed upon by the Parties and shall form a part of this MOU.

This MOU may be executed in any number of counterparts, including facsimile or scanned/emailed PDF documents. Each such counterpart, facsimile, or scanned/emailed PDF document shall be deemed an original instrument, all of which, together, shall constitute one and the same executed MOU. Electronically executed or electronically transmitted (including via fax) signatures shall have the full force and effect of original signatures.

This Memorandum of Understanding is the complete understanding between Bexar County through Bexar County Office of Criminal Justice Policy, Planning & Programs Dispute Resolution Center/AIM Peer Mediation Program and San Antonio Independent School District and may be amended only by written agreement signed

by each of the parties involved.

This MOU is executed in duplicate originals the 24 day of August, 2021.

COUNTY OF BEXAR:

By: \_\_\_\_\_

Nelson W. Wolff  
County Judge

Date

SAN ANTONIO INDEPENDENT SCHOOL DISTRICT:

By: \_\_\_\_\_

Pedro Martinez  
Superintendent

Date: \_\_\_\_\_

APPROVED AS TO LEGAL FORM:

By: \_\_\_\_\_

Genevieve "Jean" Gill  
Assistant Criminal District Attorney  
Civil Division

APPROVED AS TO FINANCIAL CONTENT ONLY:

BY: \_\_\_\_\_

LEO S. CALDERA, CIA, CGAP  
County Auditor

BY: \_\_\_\_\_

DAVID SMITH  
County Manager



## BOARD AGENDA CLARIFICATIONS

Provide this information for Academic Board Agenda Items involving a MOU.

Department:	Student and Academic Support Services
Board Meeting Date:	September 20, 2021
Agenda Title:	Approval of the Memorandum of Understanding (MOU) Between SAISD and Bexar County Office of Criminal Justice Policy, Planning, & Program Dispute Resolution Center/AIM Peer Mediation Program
Presenter:	Victoria Bustos, Executive Director Student and Academic Support Services
Cost:	None
Board Goal:	Ensure Proficiency: Increase % on-time, 4-year Graduation and decrease Dropout Rates

### IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
All students in grades 3-12	Not applicable	All SAISD campuses with grades 3-12	\$0	\$0	\$0

### HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>Is this a renewal?</p> <p>What data supports this renewal?</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>Bexar County in collaboration with SAISD is committed to embedding peaceful methods of conflict resolution. Together, we will offer training for all counselors and social workers to implement and sustain campus peer mediation programs.</p>
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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** **Approval of the Memorandum of Agreement (MOA) Between SAISD and the San Antonio Council of Alcohol and Drug Awareness**

**PURPOSE:**             **PRESENTATION/DISCUSSION**  
                               **DISCUSSION/ACTION**

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:** Victoria Bustos, Executive Director of Student and Academic Support Services

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the Memorandum of Agreement (MOA) between SAISD and the San Antonio Council of Alcohol and Drug Awareness, also known as the Council. The Council provides curriculum and community resources on alcohol and drug awareness. In working with our campuses, Red Ribbon Week presentations and Prevention Curriculum will continue to be used. The curriculum and services will continue to provide health promotion and substance abuse/dependency prevention and intervention services for children, adolescents, families, and adults.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Recommend that the Board approve the MOA with the San Antonio Council of Alcohol and Drug Awareness as presented.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

None-applicable

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.



## **MEMORANDUM OF AGREEMENT**

Recognizing that the **San Antonio Council on Alcohol and Drug Awareness**, hereinafter referred to as “**the Council**” provides health promotion and substance abuse/dependency prevention and intervention services for children, adolescents, families and adults in San Antonio and Bexar County, the **San Antonio Council on Alcohol and Drug Awareness** hereby agrees to provide **San Antonio Independent School District** with health and human services that would automatically renew unless any of the parties wish to terminate the Memorandum of Agreement. To terminate the Memorandum of Agreement, either party would give a 30-day written notice to the other party.

As requested by the above agency, based on the assessed needs of the participant, the **San Antonio Council on Alcohol and Drug Awareness** agrees to facilitate/assist with/ participate in/provide the activities necessary to provide the listed services.

**Youth Prevention Services** – Facilitating one of the following curricula: Kids Connection- CBSG, Too Good For Drugs, or Project Toward No Drug Abuse based on the needs of the participants. Each of the program/curricula listed consists of a curriculum-based life skills training/education program and may include: parent and family educational components, faculty and professional training, consultation services, auxiliary educational programs and materials for youth and adults, alternative activities for program participants and their families, problem identification and referral services, and family care coordination. The Youth Prevention Services may be called for assistance or participation in school health fairs or other alternative activities, and to provide educational presentations.

- 1) The Youth Services will work directly with children and youth, however, we will provide referral services for their families as needed. For example, referrals to the Food Bank and family counseling.
- 2) We work closely with school counselors and social workers to bring the services to the school. Presentation and Prevention classes will be provided on campus.

**Project Strong Life Case Management Services** – will also be available to the students and families if they consent to receive these services. Project Strong life provides free one on one trauma informed care for children ages 8-18 years old who have experienced trauma because of someone else’s Opioid or other substance use.

**Prevention Resource Center- Region 8** - agrees to provide the following services. Serve as the primary resource for substance use and behavioral data for the Region through collection efforts and sharing of information.

- 1) Provide education on existing laws on the sale of tobacco and nicotine products.
- 2) Provide education/training through presentations and workshops on substance use and other behavioral health as requested.



- 3) Provide referral services as needed to outside resources within the community.
- 4) Promote participation in the Texas School Survey/Texas College Survey.

**Circles of San Antonio Community Coalition** – The Coalition is available to provide technical assistance and training in community mobilization, coalition building, prevention training and education, media and public awareness activities. The coalition also provides assistance in planning and developing environmental strategies to facilitate communities in the creation of environmental changes to prevent and reduce youth substance abuse and underage drinking. The Coalition coordinates community meetings to promote multi-level community involvement and participation to review current alcohol and other drug policies. In addition, the Coalition is designed to engage the local Bexar County community in youth campaigns and activities to prevent and reduce youth substance abuse. The Coalition will administer the CORE Measures Plus Survey with schools that elect to participate for grades 6-12.

**Adult Education Services include:** Educational programs on healthy lifestyles, emotional self-management, parenting for the new times, alcohol, tobacco and other drugs, workplace assistance and other professional training and resource programs.

***And;***

Our services are free to participate in the San Antonio/ Bexar County. Funding for our programs is provided by HHSC of Texas. This state agency requires our agency to do strict background checks on all employees at time of hire and then yearly during employment.

The **San Antonio Independent School District** agrees to the following:

1. Utilize the Council to provide any of the services listed above as needed by service recipients;
2. Work with Council staff to provide adequate program space and to meet program requirements as required by program funding sources;
3. Contact the Council for necessary training and education for parents, families, teachers, counselors and other professional staff;
4. Call on the Council to participate or provide educational materials, literature and information for Health Fairs or Parent/Family activities;
5. Utilize the Council's staff to provide resources and information as needed.
6. Approve the CORE Measures Plus Survey and promote in each middle school and high school campus.

Subject to availability of personnel and resources San Antonio Independent School District and the San Antonio Council on Alcohol and Drug Awareness agree to the following requirements of cooperative service delivery.

1. Each will operate under applicable State, Local, Federal Laws and Ordinances; and each is duly licensed or certified as appropriate.
2. Each will conduct all services under this agreement in compliance with the Policies of their individual policies and procedures; Title IV of the Civil Rights Act of 1964, as amended, ensuring that no person, on the basis of race, color, national origin, religion, sex, age, or political affiliation, will be excluded from participation in, be denied, the benefits of, or be subject to discrimination under any of the policies of the Age Discrimination Act; the American Disabilities Act (ADA), of 1990; the INS regulations that requires all providers of service to be authorized to work in the United States; and all other federal rules and regulations, state laws and executive orders as applicable.
3. The San Antonio Council on Alcohol and Drug Awareness and the above agree:
  - a. That the confidentiality of record and the identity of the persons served by the organization will be maintained in accordance with federal and state laws and regulations; and



**San Antonio Council on Alcohol & Drug Awareness**

- b. That the human and legal rights of the persons served by the organizations will not be abridged.
- 4. As both parties agree, San Antonio Independent School District and the Council will add or remove programs or participating campuses without having to create a new Memorandum of Agreement.

The San Antonio Council on Alcohol and Drug Awareness will work with its partners to facilitate only the highest quality programming provided by professional staff and trained volunteers who are dedicated to the mission and values of the Council.

Abigail G. Moore  
Abigail G. Moore (Aug 10, 2021 09:14 CDT)

**Date:** Aug 10, 2021

\_\_\_\_\_ **Date** \_\_\_\_\_

**Abigail Moore**  
**CEO**  
**San Antonio Council on Alcohol and Drug Awareness**

**Mr. Pedro Martinez**  
**Superintendent**  
**San Antonio ISD**





# MOU-San Antonio ISD 8.6.21

Final Audit Report

2021-08-10

Created:	2021-08-06
By:	Andrea Salazar (asalazar@sacada.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAAv5-5xpQUTwklW_EaBeyg2luA-vaunIJ4

## "MOU-San Antonio ISD 8.6.21" History

-  Document created by Andrea Salazar (asalazar@sacada.org)  
2021-08-06 - 6:01:40 PM GMT- IP address: 97.105.29.82
-  Document emailed to Abigial G. Moore (amoore@sacada.org) for signature  
2021-08-06 - 6:02:19 PM GMT
-  Email viewed by Abigial G. Moore (amoore@sacada.org)  
2021-08-10 - 2:14:16 PM GMT- IP address: 97.105.29.82
-  Document e-signed by Abigial G. Moore (amoore@sacada.org)  
Signature Date: 2021-08-10 - 2:14:42 PM GMT - Time Source: server- IP address: 97.105.29.82
-  Agreement completed.  
2021-08-10 - 2:14:42 PM GMT



## BOARD AGENDA CLARIFICATIONS

Provide this information for Academics Board Agenda Items involving a MOU

Department:	Student and Academic Support Services
Board Meeting Date:	September 20, 2021
Agenda Title:	Approval of the Memorandum of Agreement (MOA) Between SAISD and the San Antonio Council of Alcohol and Drug Awareness
Presenter:	Victoria Bustos, Executive Director Student and Academic Support Services
Cost:	\$0
Board Goal:	Ensure Proficiency: Increase % on-time, 4-year Graduation and decrease Dropout Rates

### IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
All SAISD students	Not applicable	Available to all campuses	\$0	\$0	\$0

### HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>If a renewal, include data that supports this renewal</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>The San Antonio Council on Alcohol and Drug Awareness, hereinafter referred to as “the Council” provides health promotion and substance abuse/dependency prevention and intervention services for children, adolescents, families, and adults in San Antonio ISD. The Council has serviced over 62 of our campuses through, SHAC approved, prevention curriculum and Red Ribbon Services. Additionally, we will continue to collaborate and promote services in the following areas: Youth Prevention, Project Strong Life Case Management Services, Prevention Resource Center- Region 8, Circles of San Antonio Community Coalition, and Adult Education Services.</p>
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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Memorandum of Understanding (MOU) Between SAISD and Good Samaritan

**PURPOSE:**         PRESENTATION/DISCUSSION  
                       DISCUSSION/ACTION

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:**     Victoria Bustos, Executive Director of Student and Academic Support Services

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the Memorandum of Understanding (MOU) between SAISD and Good Samaritan. Good Samaritan will provide postsecondary workshops to various high schools and advising services to Lanier HS. They will also deliver Asset Building Curriculum (ABC), a juvenile justice prevention program, to students in the 78207 zip code.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Recommend that the Board approve the MOU with Good Samaritan as presented.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

None-applicable

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

## **Good Samaritan Community Services Youth and Teen Services Department**

Memorandum of Understanding with  
San Antonio Independent School District

It is proposed that Good Samaritan Community Services (GCSC) and San Antonio I.S.D. (SAISD) enter into the following memorandum of understanding ("MOU"):

**Purpose:** The purpose of this agreement is to provide supportive services to SAISD students that would further academic and personal success, specifically through focused retention and post-secondary initiatives, and other services agreed to by the parties.

Both parties agree to maintain a cooperative, interactive and supportive relationship for the 2021-2022 school year. Either party may terminate this MOU at any time, with thirty (30) days written notice.

Good Samaritan Community Services agrees to:

- Work with SAISD students and aid SAISD in achieving its 5-Year Goals.
- Provide college workshops to students at various district high schools. Provide College & Career Advising to students at Lanier HS that include, but not limited to the monitoring of grades, attendance, and school performance.
- Deliver the Asset Building for Clients (ABC) program, a juvenile justice prevention program, to select students attending: Sarah King ES, DeZavala ES andCrockett ES, Lanier HS, Tafolla MS, Rhodes MS, Irving Dual Language Academy and any additional schools in 78207 or serving students that reside in 78207, and attend SAISD schools.

As part of the Asset Building for Clients program, GSCS will:

1. Start recruitment & outreach in August by attending Principal's coffee, meeting with school counselors and administrators, and Parent Liaisons. All program Services will begin in September.
2. Target students at the high school in 9<sup>th</sup> grade, but can serve students in 10<sup>th</sup>-12<sup>th</sup> grade should they be interested in the program.
3. Target students at the middle schools in 6<sup>th</sup> grade, but serve students in 7<sup>th</sup> and 8<sup>th</sup> grade should they be interested in the program.
4. Target students at the elementary schools in 5<sup>th</sup> grade.
5. Provide weekly class lessons for the duration of the school year.
6. Provide at least one, full-time trained instructor to deliver the ABC curriculum instruction using the 40 Developmental Assets derived by Search Institute. Instruction can also be done virtually using Zoom or the platform the school uses.
7. Provide all instructions and support materials needed for the successful delivery of program services.
8. Provide opportunities for students to volunteer and develop leadership skills.
9. Provide case management services to select students. GSCS will work with school staff to identify youth in need of said services.
10. Extend ABC services to surrounding middle and elementary schools, as needed and agreed upon between GSCS and said schools.
11. Extend ABC services to extended care programs in and surrounding SAISD schools.

12. Provide students the opportunity to do service learning projects in the community after school.

As part of the College and Career Readiness program, GSCS will:

13. Provide college advising services to students at Lanier High School through one-on-one meetings in the college center.
14. Provide opportunities for students to engage in college access workshops, including trips to Café College.
15. Assist students and families in the college planning and preparation process (e.g. the college entrance essay).
16. Provide enrichment opportunities for students during out of school hours that include exposure to different career and college institutions via college tours, field trips and camps, and skill building workshops that support academic and career success.
17. Provide volunteer opportunities for students, during out of school hours, in which participants can develop a sense of civic responsibility.
18. Conduct individual meetings with students and/or school staff to ensure students remain on track academically and are receiving services they need.
19. Maintain the security of all confidential student records, including transcripts, grades, attendance and financial aid records in accordance with regulations of the school district, FERPA, state and local laws.
20. Collaborate with other college access and success organizations providing services to SAISD students.
9. Support and participate in district and school sponsored events, in regards to college and career readiness and family engagement.
10. Conduct annual background checks for all staff, interns and volunteers involved with direct service delivery per SAISD protocols and make results available to SAISD upon request.
11. Provide opportunities for students to engage in learning during out-of-school time hours and offer support services that ensure students remain on track academically.
12. Provide the school district with program reports, upon request.

San Antonio I.S.D. agrees to:

1. Provide adequate workspace for GSCS staff to meet and work with students, including classrooms (ABC program), a classroom or workspace (College and Career Readiness), internet access, and copiers.
2. Provide GSCS staff login access to virtual platforms.
2. Identify and offer classes for students to participate in the Asset Building for Clients program.
3. Share general information regarding school course offerings, class schedules, and course requirements with GSCS staff. In addition, the district will provide access to individual students during the school day at times determined appropriate by the district/school for participants to meet with GSCS staff.
4. Provide GSCS staff access to individual student information that would assist in designing an individualized program to students. This includes, but not limited to, grades, attendance, rank, GPA, state test scores, unofficial transcripts and postsecondary planning records.
5. Provide information to GSCS staff regarding college and career readiness activities (e.g. College Night and Financial Aid Night)
6. Identify prospective participants with GSCS program contact information so that they can learn more about the program
7. Provide opportunities for GSCS staff to deliver recruitment activities (e.g. present program to

- different classes) during school hours.
8. Assist GSCS staff with recruitment for our afterschool and summer programs.
  9. Do all other things necessary, agreed to by the school district, to fulfill its obligations under this MOU.

**FERPA Compliance:**

Both parties agree and understand that this MOU strictly complies with FERPA at all times. At a minimum, the following terms and conditions will apply to all FERPA data disclosed by SAISD to GSCS:

1. Data will be collected and managed by GSCS staff and administrators.
2. Data to be collected will include but not be limited to student attendance records, grades, test scores and transcripts, including identifying information on students in order to evaluate the program's success.
3. GSCS shall ensure that FERPA data is accessed by GSCS staff only for the purposes of conducting GSCS work related to services discussed in this MOU.
4. GSCS shall ensure that GSCS staff obtain access only to student records for which a School Records Release Form has been secured.

GSCS shall securely destroy all FERPA data, in paper or electronic format, once the FERPA data is no longer needed for the staff's work and program evaluation, based on appropriate federal guidelines.

Please note that to the extent necessary to comply with local or state health and safety directives, services may be provided via a virtual and/or digital platform. Good Samaritan Community Services is able to provide a video conferencing platform that is certified to be FERPA and HIPPA compliant.

Note: Program enrollment and participation are the responsibilities of the parent and participant, not the school district. Students must receive parental approval to participate in the program.

**Goal:** Our goals are to increase the number of SAISD High School students who complete high school and successfully pursue postsecondary personal objectives that are positive, fulfilling, and contribute to the growth of our society.

Accepted by:

\_\_\_\_\_  
Pedro Martinez  
Superintendent – San Antonio I.S.D.

  
\_\_\_\_\_  
Simon G. Salas  
CEO - Good Samaritan Community Services

\_\_\_\_\_  
Date

6 / 29 / 2021  
Date



## BOARD AGENDA CLARIFICATIONS

Provide this information for Academic Board Agenda Items involving a MOU.

Department:	Student and Academic Support Services
Board Meeting Date:	September 20, 2021
Agenda Title:	Approval of the Memorandum of Understanding (MOU) Between SAISD and Good Samaritan
Presenter:	Victoria Bustos, Executive Director Student and Academic Support Services
Cost:	None
Board Goal:	Targeted Focus on Post-Secondary Success

### IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
Students in the 78207-zip code	Not applicable	All campuses for workshops, Lanier for postsecondary advising, and 6 Lanier Feeder pattern campuses for Asset Building for Clients (ABC Curriculum)	\$0	\$0	\$0

### HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>Is this a renewal?</p> <p>What data supports this renewal?</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal?   <input checked="" type="checkbox"/> Yes   <input type="checkbox"/> No</p> <p>Good Samaritan will continue to provide advising services to Lanier High School and provide college workshops to SAISD high school campuses. In the 2020-2021 school year, Good Samaritan serviced 164 SAISD students through their College and Career Readiness Program and were able to assist students in earning \$333,225 in scholarship awards. Along with postsecondary advising and workshops, Good Samaritan will continue to work with students in the 78207-zip code and offer the Asset Building for Clients (ABC) program, a juvenile justice prevention program. Last school year, 242 students participated in the ABC program, and 24% of the youth that participated increased or maintained their personal resilience measure because of their active participation. Currently, the targeted campuses for ABC are Sarah King ES, DeZavala ES, Crockett Academy, Irving Academy, Rhodes MS, and Lanier HS.</p>
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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Educational Experience Affiliation Agreement Between SAISD and the University of Texas at Arlington

**PURPOSE:**         PRESENTATION/DISCUSSION  
                       DISCUSSION/ACTION

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:** Victoria Bustos, Executive Director, Student and Academic Support Services

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the educational experience affiliation agreement between SAISD and the University of Texas at Arlington in support of social work interns at both Bachelor's and Master's degree level (BSW, MSW). The partnership will provide critical, professional experience and learning opportunities for direct practice in individual, family and group work, and macro level skill building. The partnership is designed to expand family and student support services District-wide.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Recommend that the Board approve the affiliation agreement with the University of Texas at Arlington as presented.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Each intern will be compensated a monthly stipend in the amount of \$200 for BSW and \$300 for MSW. Local funds will be used:

199-32-6299-95-851-99-803 stipends \$2,700 approximately, plus mileage

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

**THE UNIVERSITY OF TEXAS AT ARLINGTON  
EDUCATIONAL EXPERIENCE AFFILIATION AGREEMENT  
SOCIAL WORK**

This Educational Experience Affiliation Agreement (“Agreement”), effective [June 1, 2021](#) (“Effective Date”), is between The University of Texas at Arlington, on behalf of its School of Social Work ("University") and [San Antonio Independent School District](#) ("Facility").

**Recitals**

**WHEREAS** Facility operates the following locations, using its personnel to provide social work services: 1700 Tampico, #114, San Antonio, Texas, 78207.

**WHEREAS** University provides academic courses in the study of social work and desires from time to time to provide its School of Social Work Students (“**Students**”) with educational experience by utilizing appropriate facilities and personnel of third parties.

**WHEREAS** University and Facility desire to implement an educational experience for Students involving the Students and personnel of University and the facilities and personnel of Facility (“**Program**”).

**Agreement**

**NOW THEREFORE**, in consideration of the mutual promises herein, University and Facility agree as follows:

**1. PROGRAM DEVELOPMENT.**

- a.** University will designate a member of the University faculty ("University Representative") to coordinate the educational experience of students participating in the Program with the Facility Liaison. University shall give Facility written notice of the name of the University Representative.
- b.** Facility will appoint a person to serve for Facility as a liaison ("Facility Liaison"), by the following procedure:
  - i.** Facility will submit to University the name and professional and academic credentials of the person proposed as Facility Liaison in writing at least thirty (30) days prior to the date the appointment is to become effective;
  - ii.** University will not allow students to participate in the educational experience without an approved Facility Liaison;



- e. Inform all University Students and personnel participating in the Program that they are required to comply with the rules and regulations of Facility while on the premises of Facility and to comply with the requirements of federal and state laws and regulations regarding the confidentiality of information in records maintained by Facility;
  - f. Provide information requested by Facility related to Students participating in the Program unless prohibited by federal or state law; and
  - g. Remove a student from the Program when the Facility determines that the student has violated the rules and regulations of the Facility; has disclosed information that is confidential by law; or has engaged in conduct that disrupts the activities carried on by the Facility or threatens the safety of Facility personnel or patients.
4. **FACILITY OBLIGATIONS.** Except for acts to be performed by University pursuant to the provisions of this Agreement, Facility will furnish the premises, personnel, services, and all other items necessary for the Program. In connection with such Program, Facility will:
- a. Comply with all applicable federal, state, and municipal laws, ordinances, rules, and regulations; comply with all applicable requirements of any accreditation authority; and certify such compliance upon request by University;
  - b. Assign appropriate space on Facility premises for offices, lectures, and other non-experience related activities of the Program;
  - c. Provide the equipment, supplies, qualified personnel, and supervised access to patients or clients required for the experience related activities of the Program;
  - d. Obtain and maintain all licenses required for Facility and assure that all Facility personnel are appropriately licensed;
  - e. Assume sole responsibility for the quality of patient or client care;
  - f. Provide orientation sessions to inform University students and personnel concerning the rules and regulations of Facility;
  - g. Permit the authority responsible for accreditation of University's curriculum to inspect the facilities, services, and other items provided by Facility for purposes of the educational experience; and
  - h. Permit representatives of the accrediting entity for the school or division of University in which students participating in the Program are enrolled to have

reasonable access to premises of Facility for purposes related to the accreditation process.

5. **NOTICES.** All notices under this Agreement shall be in writing and delivered either by personal delivery or by United States certified mail, return receipt requested. Such notices shall be deemed given when received by such party's designated representative.
6. **ORAL REPRESENTATIONS.** No oral representations of any officer, agent, or employee of Facility or University shall affect or modify any obligations of Facility or University under this Agreement.
7. **ASSIGNMENT.** This Agreement may not be assigned by either Facility or University without prior written approval of the other party.
8. **PERFORMANCE.** A delay in or failure of performance of either party that is caused by occurrences beyond the control of either party shall not constitute default of this Agreement or give rise to any claim for damages.
9. **GOVERNING LAW.** The validity, interpretation, performance, and enforcement of this Agreement shall be governed by the laws of the State of Texas. Venue for any proceeding shall be Tarrant County, Texas.
10. **FERPA.** For purposes of this Agreement, pursuant to the Family Educational Rights and Privacy Act of 1974 (FERPA), the University hereby designates the Facility as a school official with a legitimate educational interest in the educational records of the Students who participate in the Program to the extent that access to the records are required by the Facility to carry out the Program. Facility agrees to maintain the confidentiality of the educational records in accordance with the provisions of FERPA.
11. **HIPAA.** If Facility is not a covered entity for purposes of the Health Insurance Portability and Accountability Act (HIPAA) and subject to 45 CFR Parts 160 and 164 ("the HIPAA Privacy Regulation"), Section 11.0 in its entirety is not applicable to this Agreement. If Facility is a covered entity for the purposes of HIPAA and subject to HIPAA Privacy Regulation, the Facility and University agree as follows:
  - a. To the extent that Students are participating in the Program and if applicable, that University personnel are providing supervision at the Facility as part of the Program, Students and, if applicable University personnel, shall:
    - i. Be considered part of the Facility's workforce for HIPAA compliance purposes in accordance with 45 CFR § 164.103, but shall not be construed to be employees of the Facility;



**13. GENERAL TERMS.**

- a.** Students and University personnel will be responsible for their own transportation, meals, and health care while participating in the Program.
- b.** Students are not permitted to drive clients in personal vehicles without the express written permission of UTA, which will only be granted after both the student and the facility vehicle insurance is verified.
- c.** This Agreement constitutes the entire agreement between Facility and University with respect to the subject matter and no prior or contemporaneous agreement, written or oral, will be effective to vary the terms of those agreements. No amendment to this Agreement shall be effective unless reduced to writing and signed by an authorized representative of each party.
- d.** University and Facility will comply with all applicable federal, state, and local laws, ordinances, and regulations in the performance of this Agreement.
- e.** The Program and all related activities shall be conducted in a manner that does not discriminate against any person on a basis prohibited by applicable law, including but not limited to: race, color, national origin, religion, sex, age, veteran status, or disability.

San Antonio Independent School District

The University of Texas at Arlington

By: \_\_\_\_\_  
Name: Pedro Martinez  
Title: Superintendent of Schools

By: \_\_\_\_\_  
Amber Smallwood, Ph.D.  
Assistant Vice Provost

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**Standard Agreement approved by The UTA Office of Legal Affairs. If modified send to Legal Affairs for review.**



## BOARD AGENDA CLARIFICATIONS

Provide this information for Academics Board Agenda Items involving a MOU

Department:	Student and Academic Support Services
Board Meeting Date:	September 20, 2021
Agenda Title:	Approval of the Educational Experience Affiliation Agreement Between SAISD and the University of Texas at Arlington
Presenter:	Victoria Bustos, Executive Director Student and Academic Support Services
Cost:	\$2,700 annual stipend plus mileage
Board Goal:	Ensure Proficiency: Increase the percent of on-time, 4-year graduation and decrease drop-out rates.

### IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
Approx. 60	-	1	\$45	No cost	No cost

### HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>If a renewal, include data that supports this renewal</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal?   <input type="checkbox"/> Yes   <input checked="" type="checkbox"/> No</p> <p>The University of Texas at Arlington will support social work intern placements in SAISD. University interns will provide direct practice services and current Licensed Master Social Workers will provide supervision so that the interns will gain deep experiences in social work practice. There will be only one person from this University who will work in one campus this school year.</p>
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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Clinical Affiliation Agreement Between SAISD and the University of New England

**PURPOSE:**         PRESENTATION/DISCUSSION  
                       DISCUSSION/ACTION

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:** Victoria Bustos, Executive Director, Student and Academic Support Services

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the clinical affiliation agreement between SAISD and the University of New England in support of social work interns at both Bachelor's and Master's degree level (BSW, MSW). The partnership will provide critical, professional experience and learning opportunities for direct practice in individual, family and group work, and macro level skill building.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Recommend that the Board approve the clinical affiliation agreement with the University of New England as presented.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Each intern will be compensated a monthly stipend in the amount of \$200 for BSW and \$300 for MSW. Local funds will be used:

199-32-6299-95-851-99-803 stipends \$1,500 approximately, plus mileage

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

## CLINICAL AFFILIATION AGREEMENT FOR INTERNSHIPS

**THIS CLINICAL AFFILIATION AGREEMENT** (the “Agreement”) is made and entered into this 20 of September, 2021 , by and between **University of New England**, a not for profit private educational institution with campuses in Biddeford and Portland, Maine (“the University”) and San Antonio Independent School District, a public educational institution corporation located in San Antonio, Texas (“Clinical Affiliate”). The University and Clinical Affiliate are sometimes hereinafter referenced individually as a “Party” and collectively as the “Parties”.

WHEREAS, The University has a structured experiential program in Social Work (hereinafter, “Program”) and as part of the Program students are required to have supervised practical experience and training in the subject matter of the Program (hereinafter, “Practicum”).

WHEREAS, Clinical Affiliate is willing and able to provide said practical experience and training at its site subject to certain understandings and agreements as to the Program and its operation at Clinical Affiliate’s location(s).

NOW, THEREFORE, in consideration of the foregoing recitals, the promises contained herein and for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree that certain students enrolled at the University may complete their Practicum at Clinical Affiliate location(s) subject to the following terms and conditions.

1. The University shall:

1.1 Develop, administer, and operate the Program and provide guidelines for accomplishing the Practicum;

1.2 Assign students to the Clinical Affiliate locations. The number of students assigned to the Clinical Affiliate will be set by agreement between the University and the Clinical Affiliate not less than sixty (60) days prior to the start of each semester; Provide the name of all faculty associated with the Practicum and each student assigned by the University to the Practicum at least four (4) full weeks prior to the arrival of each such student at the Clinical Affiliate locations;

1.3 If required by law, ensure Students are properly immunized and have had a health examination prior to beginning the Practicum;

1.4 Educate students such that they understand and respect the confidential nature of patient-specific data that is available to them. All such students shall be required to comply with Clinical Affiliates policies and procedures with respect to confidentiality, including but not limited to

policies regarding the Health Insurance Portability and Accountability Act (“HIPAA”);

1.5 Cooperate in any inquiry or investigation by the Clinical Affiliate related to the activities or performance of any student.

1.6 Oversee the Practicum contemplated by the terms of this Agreement.

1.7 Upon receipt of a request from Clinical Affiliate, withdraw or reassign any student whose work, conduct or health may have a detrimental effect on Clinical Affiliate’s clients or employees, as determined by Clinical Affiliate in its sole and absolute discretion.

1.8 Provide constructive feedback to Clinical Affiliate concerning the quality and content of the experiences students have during the Practicum, and receive feedback from Clinical Affiliate regarding the Program’s content and the Practicum experience.

2. The Clinical Affiliate shall:

2.1 Administer, staff and operate the Clinical Affiliate social work experience and maintain standards of and supervise client care at the Clinical Affiliate locations.

2.2 Designate Clinical Affiliate personnel as field instructors (if applicable) who will carry out the Practicum at each Clinical Affiliate location. Field Instructors will provide supervision of the students in the Practicum in accordance with Program requirements.

2.3 Provide orientation for students and the University faculty on the policies and procedures of the Clinical Affiliate.

2.4 Permit assigned students and the University faculty to have access to the Clinical Affiliate’s sites pursuant to prearranged scheduling.

2.5 Provide Program experiences that meet course objectives as determined by the University.

2.6 Through Clinical Affiliate’s field instructors maintain communication with the Program regarding the performance of students.

2.7 Provide or secure the provision of emergency medical care to the students and faculty who may become ill or may be injured while on duty at Clinical Affiliate sites. Reports of each serious illness or accident shall be sent to the University within a reasonable time after any such illness or accident.

2.8 Notify the University of any student who Clinical Affiliate wishes to reject from participation in the Program at Clinical Affiliate locations or of any student Clinical Affiliate wants

reassigned or whose assignment Clinical Affiliate wants to terminate.

2.9 Notify the University of any situation or behavior involving the students or a faculty member wherein safety of any person is threatened or whereby the cooperative intent of this agreement is jeopardized, in which event Clinical Affiliate shall have the authority to remove the student from the Clinical Affiliate site at Clinical Affiliate's sole discretion.

2.10 Client Care/Administration. Clinical Affiliate will have sole authority and control over all aspects of client services. Clinical Affiliate will be responsible for and retain control over the organization, operation and financing of its services.

3. The Clinical Affiliate and the University shall:

3.1 Jointly evaluate the students participating in the Practicum as follows:

3.1.1 Provide the student with formal written evaluations on forms prepared by the Program, which the students must review and acknowledge by signature, once each semester.

3.1.2 Evaluate student performance. Individual evaluations shall be based on established criteria by the Program. It is understood and agreed that the ultimate responsibility for the supervision of students rests with the Clinical Affiliate in consultation with the Program.

3.2 Meet periodically to assess the affiliation and the Practicum and, if appropriate and mutually agreed upon, to make adjustments to the Practicum to meet Program, the University and Clinical Affiliate needs and expectations.

3.3 Comply with applicable laws.

3.4 Incidents. The University and the Clinical Affiliate will mutually cooperate fully in the reporting and investigation of any incidents occurring at the Clinical Affiliate, all in accordance with applicable law, the University policies and Clinical Affiliate policies, as appropriate.

4. FERPA. Students assigned to the Program have given written consent that the University and the Clinical Affiliate may provide to each other educational records of the student. The Clinical Affiliate acknowledges that records relating to or concerning the Program are educational records within the meaning of the Family Educational Rights and Privacy Act (FERPA) and the Clinical Affiliate shall not disclose such records except to the University or in strict compliance with the provisions of FERPA and upon prior notice to the student and to the University.

5. HIPAA. The parties shall safeguard protected health information (“PHI”) by using and disclosing PHI only in accordance with HIPAA. Without limitation to other rights and remedies under this Agreement or afforded by law, either party may terminate this Agreement in the event that it has determined that there is a material breach of this section. The parties further agree to execute any additional mutually agreed upon documents as required under HIPAA to assure the safeguarding of PHI.

6. Independent Contractors.

6.1 Field Instructors employed by Clinical Affiliate shall be eligible to be considered for honorary Adjunct Community Faculty of the University appointments, if appropriately qualified, but shall have no rights of the University Faculty. Such field instructors shall not be compensated or employed by the University. For all purposes under this Agreement, such Field Instructors shall be considered employees of Clinical Affiliate, which shall be solely responsible for the compensation and benefits for said Preceptors.

6.2 The Clinical Affiliate, and its field instructors, agents, servants, employees, officers, directors and trustees are not and shall not be considered employees of the University, and the University and its faculty, agents, students, servants, employees, directors and trustees are not and shall not be considered employees of the Clinical Affiliate, except to the extent students are separately employed by the Clinical Affiliate.

6.3 The Clinical Affiliate and the University shall at all times be deemed and act as independent contractors and shall perform their tasks and duties consistently with such status, and neither party nor its agents, students, servants, employees, officers, directors or trustees will make claim or demand for any right or privilege applicable to an agent, student, servant, employee, officer, director or trustee of the other, including but not limited to Worker’s Compensation coverage, disability benefits, accident or health insurance, unemployment insurance, social security or retirement membership or benefits.

6.4 Nothing contained in this Agreement shall constitute or be construed to be or to create a partnership or joint venture between the parties.

7. Indemnification. Subject to the limitations and conditions of applicable state law, each party hereto shall defend, indemnify and hold harmless the other, and its agents, students, servants,

representatives, employees, officers, directors, and trustees from and against any and all payments, claims, losses, judgments, liabilities or expenses of any nature, including reasonable attorneys' fees and court costs, caused by the act or omission of said party, its agents, students, servants, representatives, employees, officers, directors, or trustees in the performance of said party's obligations under this Agreement, to the fullest extent permitted by law, except to the extent caused by the indemnified party's act or omission, or the act or omission of the indemnified party's agents, students, servants, representatives, employees, officers, directors, or trustees. In those instances where the Parties are or may be jointly liable or responsible, both parties will jointly defend such Claim and any liability assessed will be apportioned based on relative culpability.

8. Insurance. Each party will maintain or cause to be maintained, without interruption throughout the term of the Agreement:

8.1 Comprehensive General Liability ("CGL") insurance on an occurrence basis with minimum limits of \$1,000,000.

8.2 Professional Liability insurance with minimum limits of \$1,000,000.

8.3 Worker's Compensation and Employer's Liability insurance but not for students participating in the Program as they are not employees.

9. Term and Termination. This Agreement is effective for a period of three (3) years, beginning MM/DD/YYYY and ending MM/DD/YYYY. This Agreement may be terminated at any time by either Party without cause by ninety (90) days prior written notice delivered to the other Party by certified mail return receipt, provided however, that if said termination occurs in the middle of a Practicum, then those students currently participating shall be allowed to complete the Practicum.

10. Miscellaneous.

10.1 This Agreement represents the entire understanding of the parties with respect to the subject matter hereof and supersedes and cancels all previous agreements between the parties respecting said subject matter.

10.2 This Agreement may be amended or modified only in a writing signed by authorized representatives of Clinical Affiliate and the University.

10.3 The descriptive headings of this Agreement are for convenience only and shall not control or affect the meaning or construction of any provision of this Agreement.

10.4 All notices hereunder shall be deemed given three (3) business days after deposit in the U.S. mail, postage prepaid, registered mail, return receipt requested and addressed as follows (or to such other address as either party may give notice of hereunder):

**If to Clinical Affiliate:**

SITE NAME

REMITTANCE ADDRESS

CITY, STATE, ZIP CODE

**If to the University:**

University of New England  
College of Graduate & Professional Studies  
Masters in Social Work Program  
716 Stevens Ave  
Portland, ME 04103

**Copy to:**

Ron Schneider, Esquire  
Bernstein Shur  
100 Middle Street  
P.O. Box 9729  
Portland, ME 04104

Notices shall be effective upon receipt by certified mail, return receipt requested.

10.5 This Agreement shall be governed by and construed under the laws of the state of Texas, notwithstanding Texas conflicts of law rules.

10.6 This Agreement shall be binding upon and inure to the benefit of the parties hereto and their successors, but neither this Agreement nor any rights hereunder shall be assignable by either party.

10.7 This Agreement may be executed in any number of counterparts, each of which shall be deemed an original and all of which together shall constitute one and the same instrument.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be signed by their duly authorized representatives as of this DAY day of MONTH, YEAR.

("Clinical Affiliate")

University of New England

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

By: \_\_\_\_\_  
Printed Name

By Nicole L. Labbe-Trufant

Its \_\_\_\_\_  
Title

Its: Sr. VP of Finance and Administration



## BOARD AGENDA CLARIFICATIONS

Provide this information for Academics Board Agenda Items involving a MOU

Department:	Student and Academic Support Services
Board Meeting Date:	September 20, 2021
Agenda Title:	Approval of the Clinical Affiliation Agreement Between SAISD and the University of New England
Presenter:	Victoria Bustos, Executive Director Student and Academic Support Services
Cost:	\$1,500 for a five-month placement plus mileage
Board Goal:	Ensure Proficiency: Increase the percent of on-time, 4-year graduation and decrease drop-out rates.

### IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
30	-	1	\$50	No cost	No cost

### HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>If a renewal, include data that supports this renewal</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal?   <input type="checkbox"/> Yes   <input checked="" type="checkbox"/> No</p> <p>The University of New England partnership will support social work intern placements in SAISD. University interns will provide direct practice and current SAISD Licensed Master Social Workers will provide supervision so that the interns will gain deep experiences in social work practice.</p>
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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Memorandum of Understanding (MOU) Between SAISD Edison High School P-TECH School of Business and Azteca Designs, Inc.

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Patti Salzman, Deputy Superintendent

**PRESENTER:** Johnny Vahalik, Assistant Superintendent, College, Career and Military Readiness

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the Memorandum of Understanding (MOU) between SAISD and Azteca Designs, Inc. to support the Edison High School P-TECH School of Business program as an industry partner. Industry partnerships are a requirement of the P-TECH model and integral part of providing advisory functions, mentorships, internships, and other work-based learning activities.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Recommend that the Board approve the MOU with Azteca Designs, Inc. as an industry partner with our P-TECH School of Business program at Edison High School.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

N/A (tuition and fees/books/materials are reflected in the dual credit, CTE, and books/materials budgets).

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

**MEMORANDUM OF  
UNDERSTANDING  
BETWEEN  
AZTECA Designs, Inc.**

**AND  
SAN ANTONIO INDEPENDENT SCHOOL  
DISTRICT**

AZTECA Designs, Inc. and San Antonio Independent School District (“SAISD”) on behalf of Edison High School (“P-TECH”) enter into this Memorandum of Understanding (“MOU”) to develop a partnership to develop and implement a P-TECH program for 9<sup>th</sup> through 14<sup>th</sup> grade level program as outlined and aligned to the design elements listed in the Texas Education Agency’s P-TECH blueprint.

This MOU intends to define the roles and responsibilities of a strong partnership between business and industry partners and SAISD to provide a detailed plan for program oversight and advisory and to provide work-based learning experiences for students appropriate to each grade level, such as facility visits, guest speakers, presentations, career information, job shadowing, internships, externships, and apprenticeships.

**Mutual Understanding**

AZTECA Designs, Inc. and SAISD agree to work together to support the following common goals:

- Inform the partner of any changes that may impact service delivery;
- Develop a method of communicating needs and challenges;
- Collaborate to encourage students to pursue industry certifications, post-secondary education, career and internship opportunities; and
- Work in partnership to establish additional partners to support the P-TECH program.

AZTECA Designs, Inc. agrees to partner or support the program in the following checked items:

<b>Cannot Support:</b>	<b>Will Support:</b>	<b>Activity</b>
_____	X _____	Provide an industry/business partner liaison with decision-making authority who interacts directly and frequently (in person or virtually) with P-TECH leadership (Benchmark 1: School Design; Element #2b);
_____	X _____	Assist in the development of the course path and program monitoring (Benchmark 3: Strategic Alliances);

Cannot Support: Will Support:

Activity

_____	X	Assist in defining the industry certifications that will be acquired and the standards/curriculum that will be followed to achieve stated certifications (Benchmark 3: Strategic Alliances);
_____	X	Provide when applicable access to business and industry partners and work-based learning facilities, services, and resources (virtual and/or physical) (Benchmark 3: Strategic Alliances);
_____	X	Assist in establishing an advisory board which meets regularly and includes representatives from a variety of stakeholders such as; school board, community, economic development partners, relevant industry subject matter experts for program pathways, and IHE to provide support and guidance to the P-TECH in resource acquisition, curriculum development, work-based learning, and student/community outreach to ensure a successful academic and career pipeline (Benchmark 3: Strategic Alliances);
_____	X	Assist in identifying, creating, and maintaining a list of high-demand occupations and programs of study and identify as local needs change, within our expertise and to the best of our knowledge (Benchmark 4: Curriculum, Instruction, and Assessment);
_____	X	Assist in recruiting and screening employees that will mentor students;
_____	X	Provide opportunities when applicable to teachers to receive training like externships or other events (Benchmark 1: School Design; Element # 6).
_____	X	Assist in developing a detailed plan for work-based learning experiences for students appropriate to each grade level, such as facility visits, guest speakers, presentations, career information, job shadowing, internships, externships, and apprenticeships (Benchmark 3: Strategic Alliances);
_____	X	Participate in defining and reviewing annual outcomes-based measures (Benchmark 1: School Design; Element # 3b);
_____	X	Participate in advisory and leadership team meetings that will meet regularly (in person and/or virtually) with school district staff, campus staff, other industry partners, chamber

**Cannot Support: Will Support:**

**Activity**

_____		of commerce, non- profit foundations and Alamo Colleges (Benchmark 1: School Design; Element # 4);
_____	X	Assist in developing roles and responsibilities for worksite supervisors, mentors, teachers, support personnel, and other partners (Benchmark 3: Strategic Alliances);
_____	X	Assist in developing a career mentoring program (Benchmark 3: Strategic Alliances);
_____	X	Support when applicable for students' activities, such as clubs, Career and Technical Student Organizations, competitions, and special initiatives (Benchmark 3: Strategic Alliances);
_____	X	Provide a student who receives work-based training or education from the partner under the P-TECH program the opportunity to interview for any jobs for which the student is qualified that are available on the student's completion of the program (Benchmark 3: Strategic Alliances);
_____	X	Assist in recruiting additional business and industry partners to support the P-TECH program;

SAISD will:

- Provide a smaller learning community within a larger high school as the P-TECH program;
- Designate a building level leader who has scheduling, hiring, and budget decisions that will coordinate with the Industry/Business partner liaison (Benchmark 1: School Design; Element 2a);
- Coordinate with business and industry partners to establish annual assessment measures and provide an opportunity for the industry/business partners to provide feedback on the value of the P-TECH program (Benchmark 4: Curriculum, Instruction, and Assessment);
- Coordinate with San Antonio College and business and industry partners to ensure curriculum alignment between high school, post-secondary and industry experience requirements;
- Establish a procedure or manner in the school for students to receive mentoring services;
- Ensure business, and industry employees and students have access to computer and internet access on the campus;
- Assign students to participate in the program with business and industry employees;
- When applicable will secure reasonable manner any facilities in which business and industry partner leaves equipment or other materials for use in

the program to prevent theft of such equipment and materials, but, in any event, SAISD will not be liable to for the theft of or damage to any such equipment or materials;

- Will provide for such student transportation as may be required to and from the college as required under State law, and for any P-TECH field trips, each pursuant to applicable SAISD rules and procedures;
- Provide for all student meals as required by state and federal law and SAISD rules and procedures. P- TECH students may purchase food from college foodservice facilities when on the College campus;
- Designate an adult sponsor to oversee the operation of mentoring as a whole. This sponsor must either be a school employee or someone authorized by the school to have access to students and facilities of the school;
- Designate a school leader to provide course path and program monitoring;
- Will coordinate with college and industry partners to develop an implementation plan and annual operating budget.

AZTECA Designs, Inc. will not collect the personal information of students but may receive student contact information (e.g., e-mail addresses) as a consequence of communicating with students about and during the students' participation in the program.

Volunteers/staff shall complete the volunteer application and background check every calendar year following SAISD procedures. Volunteer its services & resources to the District in support of the P-TECH program. The services & resources provided by AZTECA Designs, Inc. for the District are at no cost to the District. None of the company's employees nor anyone acting on behalf of the company ("actors") in the administration of its services to the District under the MOU shall be employed by the District nor considered a borrowed servant or borrowed employee of the District, with the District exerting no control over the actors.

This MOU is subject to, and AZTECA Designs, Inc. will comply with, SAISD's Board Policies, regulations, and administrative procedures. It is the responsibility of the AZTECA Designs, Inc. to ensure AZTECA Designs, Inc. employees adhere to SAISD's Policies. AZTECA Designs, Inc. agrees and acknowledges that documents submitted to SAISD may be subject to public disclosure under applicable open government laws.

Neither SAISD nor AZTECA Designs, Inc. will be liable for defaults or delays under the MOU due to acts of God or the public enemy, acts, or demands of any governmental agency, strikes, fires, floods, accidents, or other unforeseeable causes beyond its control. This provision will survive the termination or expiration of the MOU.

AZTECA Designs, Inc. will indemnify, defend (at SAISD's option), and hold SAISD (including SAISD's current and former officers, employees and agents) harmless from and against all Indemnified Claims arising out of or resulting from the fault of AZTECA Designs, Inc.'s employees in the performance under the MOU. "Indemnified Claims" means all claims, causes of action, loss, damage, fine and costs and litigation expenses, including attorneys' fees for (i) patent, copyright, trademark, or trade secret infringement or any similar intellectual or proprietary rights infringement; (ii) damage to or loss of property; and (iii) personal injury, illness or death. "Fault" includes, but is not limited to, sale of defective or nonconforming deliverables, negligence, willful misconduct, or a

breach of any legally imposed strict liability standard. This provision will not be deemed to limit the rights of SAISD or AZTECA Designs, Inc. against any third party, which may be liable for an indemnified claim. This provision will survive the termination or expiration of the MOU.

In performing under the MOU, neither AZTECA Designs, Inc. nor SAISD will discriminate against any person on the basis of race, creed, color, sex, age, national origin, religion, or disability.

\_\_\_\_\_ and SAISD will retain and provide each other access to all records related to this MOU. Retention, as well as access, will be for the period of time required by Texas retention law. This provision will survive the termination or expiration of the MOU.

By entering and performing under this MOU, the SAISD does not intend to waive or diminish its sovereign or liability immunities, limits of liability, or defenses to which it is entitled under the law. This MOU is not intended to create a joint enterprise for purposes of determining liability. This provision will survive the termination or expiration of the MOU.

AZTECA Designs, Inc. shall not permit or assign any covered employee with a disqualifying criminal history to perform under the MOU at an SAISD school or wherever SAISD students are present. If AZTECA Designs, Inc. receives information that a covered employee has a reported disqualifying criminal history, AZTECA Designs, Inc. will immediately remove the covered employee from performing under the MOU and notify the SAISD of such removal in writing within three calendar days. If the SAISD objects to the assignment of any covered employee on the basis of the covered employee's criminal history record information, AZTECA Designs, Inc. agrees to discontinue using that covered employee to provide services under the MOU.

The term of this MOU is from the time the MOU has been fully executed by both parties to end on June 30, 2025. The parties agree to review these terms at the conclusion of the noted school year.

#### TERMINATION

This MOU may be terminated by either of the parties upon giving of (60) days' notice of termination to the other party at the addresses below:

For \_\_\_\_\_:                    Company Name AZTECA Designs, Inc.  
  
  ATTN: Contact Name, Title Cecilia Castellano  
  
  Address Line 1 20956 Somerset Rd.  
  
  Address Line 2  
  
  City, State, and Zip Code Somerset TX. 78069

For SAISD:                        San Antonio Independent School  
  District ATTN: Johnny Vahalik  
  514 W. Quincy Street

The individuals executing the MOU on behalf of AZTECA Designs, Inc. and SAISD acknowledge that they are duly authorized to execute this MOU. All parties hereby acknowledge that they have read and understood this MOU and the attachments and/or exhibits hereto. This MOU shall not become effective until executed by each party. Also, the parties acknowledge that they will perform their respective duties under this MOU only after it is fully executed.

I have read and agree to the terms and conditions outlined above.

**SAN ANTONIO INDEPENDENT  
SCHOOL DISTRICT**

Name (Print): Pedro Martinez, Superintendent

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**Company Name**

**AZTECA Designs, Inc.**

Name (Print): Cecilia Castellano

Signature: \_\_\_\_\_ 

Date: August 2, 2021

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Name: Johnny Vahalik, Senior Executive Director

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Phone Number: (210) 554-2610

E-mail Address: [jvahalik1@saisd.net](mailto:jvahalik1@saisd.net)



## BOARD AGENDA CLARIFICATIONS

Provide this information for Academics Board Agenda Items involving a MOU

Department:	College, Career and Military Readiness
Board Meeting Date:	September 20, 2021
Agenda Title:	Approval of the Memorandum of Understanding (MOU) Between SAISD Edison High School P-TECH School of Business and Azteca Designs, Inc.
Presenter:	Johnny Vahalik, Asst. Supt. for College, Career and Military Readiness
Cost:	N/A
Board Goal:	#7 Increase the percent of HS students earning college credit #9 Increase the percent of College, Career, and Military Ready students (CCMR)

### IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
~120	5	1	N/A	N/A	N/A

### HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>If a renewal, include data that supports this renewal</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>Edison High School-School of Business P-TECH will welcome their first cohort of freshmen students this 2021-22 SY. P-TECH programming offers the opportunity to attain industry certifications, Level I Certificates of Completion, Associate of Arts and Science degrees, and Associates of Applied Science degrees. At Edison P-TECH School of Business, students can choose programs of study in Accounting Technology AAS, and Business AA, earning post-secondary credentials through their partnership with San Antonio College. The partnership with Azteca Designs, Inc. will provide industry-based knowledge within various areas of the workforce related content area. They will also assist in mentor programs, work-based training, and serve on advisory boards for these business specific programs.</p>
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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** **Approval of the Ratification of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and ImmSchools**

**PURPOSE:**         **PRESENTATION/DISCUSSION**  
                          **DISCUSSION/ACTION**

**REQUESTED BY:** Patti Salzmann, Deputy Superintendent

**PRESENTER:**        Esmeralda Alday, Executive Director: Dual Language/ESL/Migrant

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the ratification of the renewal of the Memorandum of Understanding (MOU) between SAISD and ImmSchools for the purpose of working collaboratively with district educators and school staff to better support and meet the needs of immigrant and undocumented students and families, with the purpose of increasing access to information and resources, increasing trust between immigrant families and schools, and creating a safe and welcoming culture where all students can thrive regardless of their immigration status.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Recommend that the Board approve the ratification of the renewal of the MOU between San Antonio Independent School District and ImmSchools.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Approximately \$65,000 from the following local budgets:

199-61-6299-00-830-99-000	\$31,500
198-61-6299-00-830-99-000	\$21,500
199-13-6299-00-830-99-000	\$12,000

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership, or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff, and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

**IMMSCHOOLS**  
**Memorandum of Agreement with**  
**SAN ANTONIO INDEPENDENT SCHOOL DISTRICT**

**THIS MEMORANDUM OF AGREEMENT** (“Agreement”) is effective on August 16, 2021 by and between **ImmSchools**, a Texas 501(c)3 non-profit organization with offices located at PO Box 181029 Dallas Texas 75218, and **SAN ANTONIO INDEPENDENT SCHOOL DISTRICT, a local governmental entity of the State of Texas**, each individually a “Party” and sometimes collectively referred to as the “Parties.”

**PARTIES:** ImmSchools and the San Antonio Independent School District (SAISD) enter into this Memorandum of Agreement for the purpose of building the capacity of district educators and school staff to better support and meet the needs of immigrant and undocumented students and families, with the purpose of increasing access to information and resources, increasing trust between immigrant families and schools, and creating a safe and welcoming culture where all students can thrive no matter their immigration status.

**WHEREAS**, ImmSchools is a non-profit organization that works with school districts and educational organizations and entities to provide high-quality professional development and capacity building for educators and school staff who work (directly and indirectly) with undocumented and immigrant students and families in K-12 and beyond.

**WHEREAS**, San Antonio Independent School District desires to engage ImmSchools to perform certain services and ImmSchools desires to perform such services, pursuant to the terms and conditions as stated in this Agreement.

**NOW, THEREFORE**, for the mutual consideration described in this Agreement and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged by both Parties, the Parties hereby agree as follows:

**AGREEMENT**

**SECTION I: SERVICES**

ImmSchools will provide the following services to SAISD staff and to SAISD students and families:

- Professional and leadership development that equips SAISD teachers, school staff, and personnel, with information, resources, tools, and practices to support and better meet the needs of K-12 students who are immigrant, undocumented, or are part of mixed-status families.

- Provide workshops and pláticas around Know Your Rights information in and outside of school for immigrant students and families, increasing their access and trust with SAISD.
- Provide strategic and programming support in district events like The Dream Summit, The Authentic Engagement Partnership, and other similar immigrant related events.

#### **COST OF SERVICES**

SAISD will compensate ImmSchools a total of **\$65,000** for the delivery of services outline in “Description of Services” listed under APPENDIX I, and for the term stated below.

#### **TERM:**

The term of the Agreement is August 16, 2021 (the "Effective Date") through June 30, 2022 and is subject to annual approval by the SAISD. The term may be renewed for additional periods, after the Agreement is reviewed by both Parties for any necessary revisions, unless terminated in accordance with the provisions hereof. Revisions will be incorporated into the Agreement by way of an amendment to the Agreement, which must be signed by both Parties.

#### **AGREEMENTS:**

ImmSchools hereby contracts with San Antonio ISD to provide, and San Antonio ISD hereby contracts with ImmSchools to provide the Services, in accordance with this Agreement and the General Terms and Conditions set forth in Section II: General Terms and Conditions.

#### **SECTION II: GENERAL TERMS AND CONDITIONS**

This Agreement shall be executed in accordance with the laws of the State of Texas, and all obligations of the Parties created by this Agreement, are performable in Bexar County.

This Agreement constitutes the sole and only Agreement of the Parties to the Agreement and supersedes any prior understanding or written or oral agreements between the Parties respecting the subject matter of this Agreement.

No amendment, modification or alteration of this Agreement shall be binding unless it is in writing, dated subsequent to this Agreement and only executed by the Parties to this Agreement.

No waiver by the Parties hereto of any default or breach of any term, condition or covenant of this

Agreement shall be deemed to be a waiver of any other breach of the same or any other term, condition or covenant contained herein.

#### **SECTION III: INDEMNITY**

ImmSchools and SAISD (as for SAISD, only to the extent allowable by law), agree to mutually indemnify and hold each other harmless, and its officers, agents and employees from any and all

lawsuits, claims, actions, losses, damages, claims or liability of any character, type of description, including without limitation, all expenses of litigation, including court costs and attorney's fees, resulting from the injury or death of any person, injury to any property, received or sustained by any person or persons or property, arising out of or occasioned by the negligent act or acts (whether that negligence is the sole or contributory cause of the injury death or damage) of ImmSchools, its agents or employees to the extent allowable under Texas law during the term of this agreement.

#### **SECTION IV: TERMINATION**

This agreement may be terminated as follows:

If either Party commits any breach of or defaults in any terms or conditions of this Agreement, including without limitation failing to maintain insurance coverage required by this Agreement, either Party may terminate this Agreement immediately upon written notice of default to the other Party.

If at any time either Party does not have the necessary current licenses, permits or rights required for the performance of its obligations under this Agreement, either Party shall have the right to cancel this Agreement immediately upon written notice to the other Party.

Either Party may terminate this Agreement, with or without cause, upon sixty (60) days prior written notice to the other Party.

#### **SECTION V: MISCELLANEOUS PROVISIONS**

The district may not assign its rights or obligations under this Agreement to a third party without the express prior written consent of ImmSchools who may withhold such consent in its sole discretion. Likewise, ImmSchools may not assign any of its obligations and responsibilities under this Agreement without the express written approval of SAISD.

The failure of either Party to insist on strict compliance with any of the terms, covenants, or conditions of this Agreement by the other party shall not be deemed a waiver of that term, covenant, or condition, nor shall any waiver or relinquishment of any right or power at any one time or times be deemed a waiver or relinquishment of that right or power for all or any other times. If, for any reason, any provision or portion of any provision of this Agreement is held invalid, such invalidity shall not affect any other provision or portion of any provision not held so invalid and each other provision of this Agreement shall continue in full force and effect.

If any legal action is commenced or necessary to enforce or interpret the terms of this Agreement, the prevailing party shall be entitled to reasonable attorney's fees, costs, and any other relief to which that party may be entitled in law.

All notices given under this Agreement must be in writing and delivered to the respective addresses of the Parties set forth in the Agreement or to any new address provided by a Party in accordance with this notice provision. If notice is given by mail, it must be by certified mail, return receipt requested. Notice may also be by facsimile, by courier or overnight delivery. All notices hereunder shall be effective only on actual receipt (as evidenced by signature or by electronic confirmation of a facsimile), except that if notice is given by facsimile on a day that is not a regular business day of the recipient or after 5:00 p.m. On a regular business day of the recipient, such notice shall be effective on the next regular business day of the recipient.


**SECTION VI: REPRESENTATION**

San Antonio Independent School District represents, warrants and certifies that all information provided to ImmSchools by the District in connection with this agreement is true and correct in all respects to the best of its knowledge and belief. The execution, delivery and performance of this agreement by the district has been duly authorized, and the person executing this agreement on behalf of San Antonio Independent School District has been duly authorized to do so.

**SECTION VII: EXECUTION**

This agreement may be executed in multiple counterparts, all of which shall constitute one agreement. A facsimile of an executed counterpart shall have the same effect as the original executed counterpart.

**IN WITNESS WHEREOF**, ImmSchools and San Antonio Independent School District have executed this Agreement as set forth above:

<b>ImmSchools</b>	<b>SAISD</b>
By:  _____	By: _____
Name: Viridiana Carrizales _____	Name: Pedro Martinez _____
Title: Co-Founder & CEO _____	Title: SAISD, Superintendent _____
Address: P.O Box 181029 _____ Dallas, TX 75218 _____	Address: 514 W. Quincy _____ San Antonio, TX 78212 _____

## APPENDIX I

# ImmSchools & SAISD Partnership Proposal

August 2021

## Context/Background

ImmSchools is an immigrant-led non-profit organization that partners with K-12 schools and educators to support undocumented students and families by leading professional development, immigrant-centered workshops, and advocating for immigrant-friendly policies in schools. ImmSchools has partnered with SAISD for the past 3 years to build knowledge and capacity in support of immigrant and undocumented students and families in the district. During this time, ImmSchools has provided training to over 500 teachers and school staff, hosted parent engagement workshops (platicas) impacting more than 200 immigrant families, and led student Know Your Rights workshops and Dream Summit for 600 students. Through this partnership we have the opportunity to continue to create safe, welcoming, and inclusive schools for our students, regardless of their or their parents immigration status. ImmSchools respectfully submits this proposal to renew and extend our support for the 2021-2022 school year as detailed below.

## Proposal of Work

### *District & School Level Support*

- Professional development sessions

Through a series of professional development sessions, administrators, district, department and school leaders will increase their understanding and have concrete action steps on ways they can create a safe and welcoming culture and support systems for immigrant students and their families.

- A total of six (6) sessions from any of the three (3) sessions below:
  - Intersection of Race & Immigration Session
  - Supporting Undocumented Students Foundational Session
  - College Access for Immigrant Students Session

Goals & outcomes:

- PD sessions will impact a total of 300 teachers and school staff
- 85% of teachers and school staff will report an increased knowledge of safe and inclusive practices leading to better classrooms for an estimated 8,000 students in SAISD.

- Family and Student Platicas

ImmSchools will plan and facilitate monthly platicas across three areas of the city (West, East, & Central) , engaging parents and students in the decision making process of district policies and practices that impact their education.

- 24 platicas (3 platicas per month from October through May, platicas will be based by location - Eastside, Westside & Central). Platicas will be facilitated in English, Spanish, or in both languages.
- 2 annual events (ImmSchools will provide planning support, outreach to local organizations, development and facilitation of programming, marketing support, and outreach to students and families.)
  - Start of the school year event
  - Dream Summit event
  - End of year event

**Goals & outcomes:**

- Platicas will impact a total of 100 immigrant families, with at least 50% of families attending 3 or more platicas.
  - Impact 300 students through student-focused programming, including Dream Summit and Know Your Rights workshops
  - 90% of students and parents in our program will indicate greater access to resources and knowledge on immigration and education. We will track the number of families participating in our program, their school involvement, and increase in trust, through anonymous pre and post program surveys.
- Consulting hours/District-wide support  
 Consulting support from ImmSchools includes connecting 1x1 with department/district leaders, planning support for district-wide events, outreach and connections to immigrant orgs and advocates, 1x1 immigration-related conversations with immigrant students and families, and other relevant support.
    - A total of 40 hours per year

**District Level Estimated Costs (Itemized)**

<b>Item</b>	<b>Quantity</b>	<b>Total Cost</b>
<i>Professional Development Sessions (\$2,000 per session)</i>	6	\$12,000
<i>Family and Student Platicas. (\$1,750 per platica, food &amp; materials included)</i>	24	\$42,000
<i>Annual district and/or school events (Start of School Year, Dream Summit, End of Year events)</i>	2	\$5,000

<i>Consulting hours / content planning and support (Minimum of 20hr/year)</i>	<i>40</i>	<i>\$6,000</i>
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***Project/MOU Contact***

*Viridiana Carrizales*

*(469)222-4719*

*viridiana@immschools.org*



## BOARD AGENDA CLARIFICATIONS

Provide this information for Academics Board Agenda Items involving a MOU

Department:	Dual Language/ESL/Migrant
Board Meeting Date:	September 20, 2021
Agenda Title:	Approval of the Ratification of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and ImmSchools
Presenter:	Esmeralda Alday, Executive Director
Cost:	\$65,000
Board Goal:	Increase the percent of on-time, 4-year Graduation and decrease dropout rates Increase the percent of graduates attending college.

### IMPACT & COST

Number of Students	Number of Teachers	Number of Campuses	Cost Per Student	Cost Per Teacher	Cost Per Campus
8000	300	All	\$8.13	\$216.67	

### HISTORICAL DATA

Include Pertinent Data and Information (Year, Value Added & Results/Findings)

<p>Questions to consider:</p> <p>If a renewal, include data that supports this renewal</p> <p>Is this an expansion of the program? If so, why?</p>	<p>Is this a renewal? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>The 2018-2019 school year marked the first agreement in partnership with ImmSchools. Partnership with ImmSchools in the 2020-2021 school year resulted in 13 parent pláticas that served 129 families throughout SAISD with a special focus on the Sam Houston feeder pattern. Several departments (Advanced Academics, CTE, Disability Services, Dual Language and ESL) hosted pláticas with SAISD families. Through the pláticas, staff were able to understand the parent perspective leading to the development of a parent section in the new student code of conduct and a re-envisioning of how to message the code of conduct so that parents are aware of the resources. Parents were provided a session on knowing their rights as immigrants and were provided information on how to apply for an Individual Taxpayer Identification Number (ITIN).</p> <p>5 staff professional development sessions engaged 248 teachers and staff. These professional development sessions were beneficial in helping teachers understand the unique challenges that newcomers face at the secondary level and the socio-emotional and academic support that students need.</p>
--	---

The SAISD Dream Summit will be held in 2021-2022. We anticipate having approximately 200 high school students in attendance. ImmSchools will be able to support this event as the summit focuses on providing information to first generation college and immigrant students on different postsecondary pathways as well as how to navigate the process. The Dream Summit will also provide information on students' rights as immigrants.

## SAISD BOARD AGENDA SUMMARY FORM

---

**AGENDA TITLE:** Approval of the Quarterly Investment Report for the Period of April 2021 to June 2021

**PURPOSE:**         PRESENTATION/DISCUSSION  
                          DISCUSSION/ACTION

**REQUESTED BY:** Larry A. Garza, Associate Superintendent, Financial Services and Business Operations

**PRESENTER:**        Larry A. Garza

**MEETING DATE:** September 20, 2021

---

### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the Quarterly Investment Report for the period of April 1, 2021 to June 30, 2021. In accordance with the Public Funds Investment Act (PFIA), the District, shall prepare a written report of investment transactions for all funds for the preceding report period. This investment report has been prepared and is being submitted for approval on a quarterly basis.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolve that the Board approve the Quarterly Investment Report for the period of April 1, 2021 to June 30, 2021.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

N/A

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.



**SAN ANTONIO INDEPENDENT SCHOOL DISTRICT**  
FINANCIAL SERVICES & BUSINESS OPERATIONS

514 W. Quincy St.  
San Antonio, TX 78212  
www.saisd.net  
210.554.8590

August 31, 2021

San Antonio I.S.D.  
Board of Trustees

Dear Board of Trustees,

Chapter 2256 of the Government Code - The Public Funds Investment Act (“PFIA”) requires that “the investment officer shall prepare and submit to the governing body of the entity a written report of the investment transactions for all funds covered by this chapter for the preceding reporting period.”

The enclosed Quarterly Investment Report for the quarter ending June 30, 2021, has been prepared in compliance with the requirements listed in Sec. 2256.023 (b) of the PFIA.

Please call me at 554-8590 should you have any questions.

Regards,

Larry A. Garza  
Associate Superintendent, CFO  
Financial Services & Business Operations

c: Mr. Pedro Martinez, Superintendent

**BOARD OF TRUSTEES**

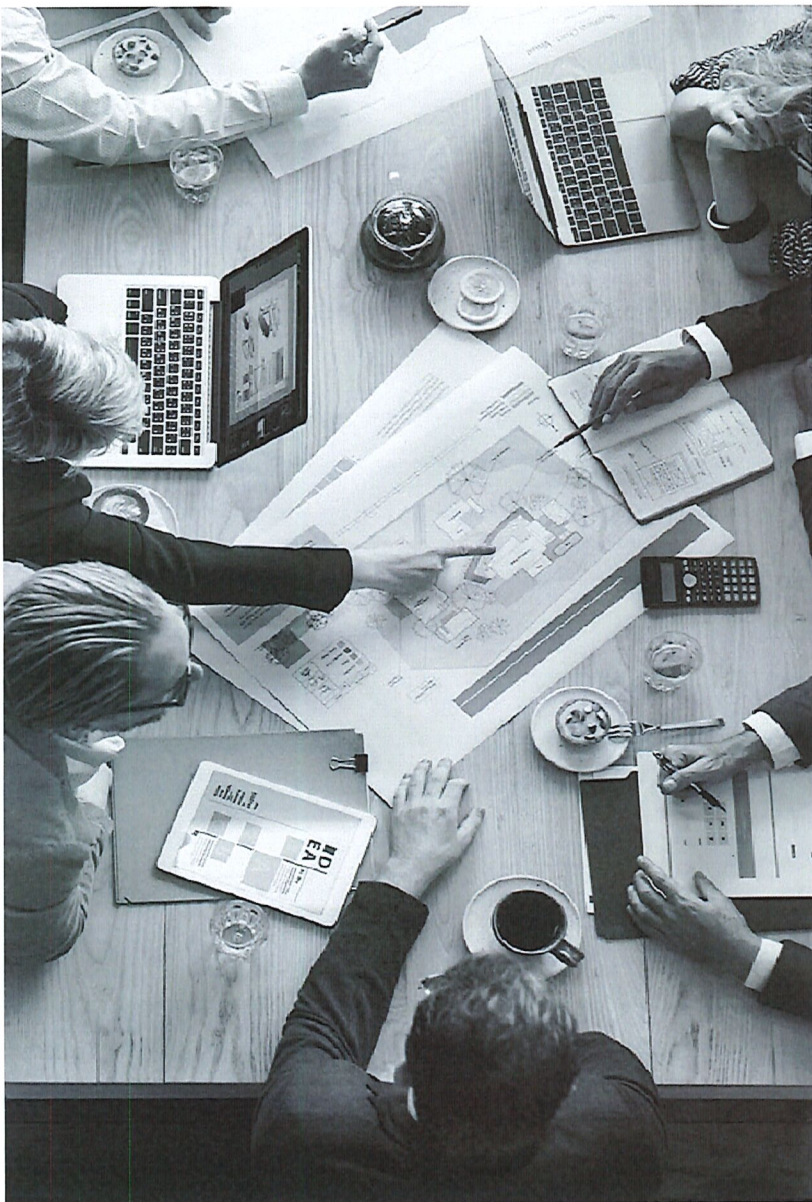
Christina Martinez, President  
Alicia Sebastian-Perry, Vice President

Arthur V. Valdez, Secretary  
Ed Garza, Trustee

75

Leticia Ozuna, Trustee  
Patti Radle, Trustee

Sarah Sorensen, Trustee  
Pedro Martinez, Superintendent



# Quarterly Investment Report

PREPARED FOR SAN ANTONIO ISD

JUNE 30, 2021



**PATTERSON  
& ASSOCIATES**

A MEEDER INVESTMENT MANAGEMENT COMPANY

WITH YOU. FOR YOU.

# *San Antonio Independent School District, Texas*

## *Quarterly Investment Report*

**April 2021 – June 2021**

The following reports are submitted in accordance with the Public Funds Investment Act (Chapter 2256). The report also offers supplemental information not required by the Act to fully inform the Board of Trustees of the position and activity within the District's portfolio of investments. The reports include a management summary overview, detailed inventory report for the end of the period, and a transaction report as well as graphic representations of the portfolio to provide full disclosure to the Board of Trustees.

### **Issuer Legend**

JPMGOV – JPMorgan US Gov Cap Money Market (Money Market Mutual Fund)

LONE STAR- Local Government Investment Pool, managed by American Beacon Advisors of Fort Worth & BNY Mellon Cash Investment Strategies

TEXPOOL- Local Government Investment Pool, managed by Federated Investors

TEXSTAR- Local Government Investment Pool, managed by JP Morgan Chase

TEXAS TERM - Local Government Investment Pool, managed by PFM Asset Management LLC

FROST BANK - Frost Bank Public Checking Account

DEUTSCHE BANK FLEX- Deutsche Bank Flex Repo Account

*San Antonio Independent School District*

Quarterly Investment Report

April 2021 – June 2021

**Portfolio Summary Management Report**

This quarterly report is prepared in compliance with the Investment Policy and Strategy of the District and the Public Funds Investment Act (Chapter 2256, Texas Government Code).

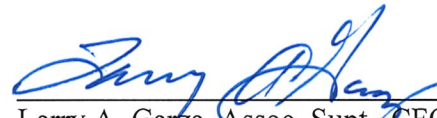
<u><i>Portfolio as of March 31, 2021</i></u>		<u><i>Portfolio as of June 30, 2021</i></u>	
Beginning Book Value	\$ 334,626,087	Ending Book Value	\$ 587,544,356
Beginning Market Value	\$ 334,626,087	Ending Market Value	\$ 587,544,356
Unrealized Gain/Loss	\$ 0	Investment Income for the quarter	\$ 227,654
		Unrealized Gain/Loss	\$ 0
		<b>Change in Unrealized Gain/Loss</b>	<b>\$ 0</b>
WAM at Beginning Period Date <sup>1</sup>	236 days	WAM at Ending Period Date <sup>1</sup>	130 days
		Change in Market Value <sup>2</sup>	\$ 252,918,269

<b>Average Yield to Maturity for quarter</b>	<b>0.232%</b>
<b>Average Yield 3-month Treasury Bill for quarter</b>	<b>0.030%</b>
<b>Average Yield 6-month Treasury Bill for quarter</b>	<b>0.040%</b>
<b>Average Yield 1 year Treasury Bill for quarter</b>	<b>0.060%</b>

Authorized by:



Sean Mullen, Director, Cash & Treasury Management  
San Antonio Independent School District



Larry A. Garza, Assoc. Supt., CFO Fin. Services & Bus. Oper.  
San Antonio Independent School District

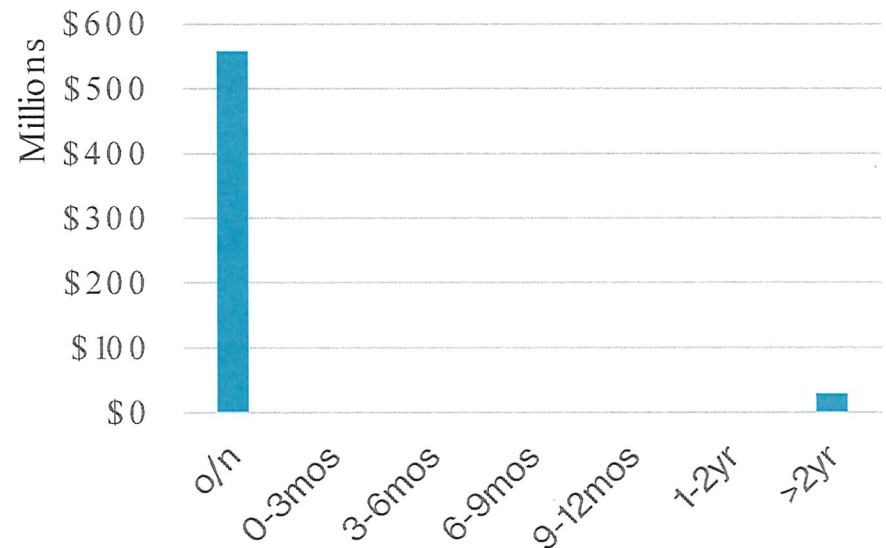
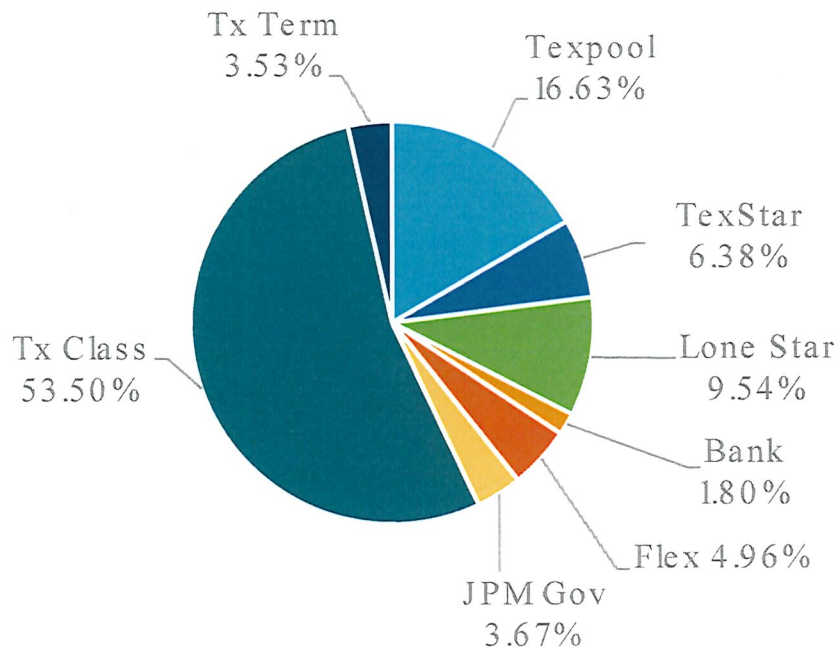
<sup>1</sup> WAM, represents weighted average maturity.

<sup>2</sup> "Change in Market Value" is required data, but will primarily reflect the receipt and expenditure of the District's funds from quarter to quarter.

# Portfolio Overview

As of June 30, 2021

- These graphs show the diversification of the portfolio from two angles.
- The top graph illustrates diversification by market sector and will change over time as value changes in those sectors. Diversification by market sector reduces market risk in any one sector.
- The bottom graph illustrates diversification by maturity. The portfolio structure will correspond to the cash needs of the District throughout the year.



**San Antonio I.S.D.  
Portfolio Management  
Portfolio Summary  
June 30, 2021**

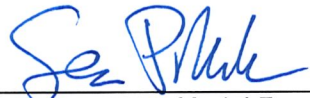
Patterson & Associates  
901 S. MoPac  
Suite 195  
Austin, TX 78746  
-

Investments	Par Value	Market Value	Book Value	% of Portfolio	Term	Days to Maturity	YTM 365 Equiv.
Frost Bank	10,548,475.00	10,548,475.00	10,548,475.00	1.80	1	1	0.003
Investment Pools	526,294,227.51	526,294,227.51	526,294,227.51	89.58	1	1	0.042
Money Market Funds	21,542,745.45	21,542,745.45	21,542,745.45	3.67	1	1	0.030
Deutsche Bank Flex	29,158,907.63	29,158,907.63	29,158,907.63	4.96	5,844	2,602	2.800
	<b>587,544,355.59</b>	<b>587,544,355.59</b>	<b>587,544,355.59</b>	<b>100.00%</b>	<b>291</b>	<b>130</b>	<b>0.178</b>

**Investments**

Total Earnings	June 30 Period Ending	Fiscal Year Ending
Current Year	227,653.63	1,039,972.13

The following reports are submitted in accordance with the Public Funds Investment Act (the "Act", Texas Gov't Code 2256) and the District's Investment Policy. The reports also offer supplemental information not required by the Act in order to fully inform the governing body of the San Antonio Independent School District of the position and activity within the District's portfolio of investment. The reports include a management summary overview, a detailed inventory report for the end of the period, a transaction report, as well as graphic representations of the portfolio to provide full disclosure to the governing body. The portfolio is in compliance with the Public Funds Investment Act and the investment strategies expressed in the District's adopted Investment Policy.



8/31/21

Sean Mullen, Director of Cash & Treas Management



**PATTERSON  
& ASSOCIATES**

A MEEDER INVESTMENT MANAGEMENT COMPANY

**San Antonio I.S.D.  
Summary by Fund  
June 30, 2021  
Grouped by Fund**

Patterson & Associates  
901 S. MoPac  
Suite 195  
Austin, TX 78746

Security Type	Number of Investments	Par Value	Book Value	% of Portfolio	Average YTM 365	Average Days to Maturity
<b>Fund: Building Fund - QSCB</b>						
Money Market Funds	1	5,300.44	5,300.44	0.00	0.030	1
<b>Subtotal</b>	<b>1</b>	<b>5,300.44</b>	<b>5,300.44</b>	<b>0.00</b>	<b>0.030</b>	<b>1</b>
<b>Fund: Building Fund-2000</b>						
Investment Pools	1	0.00	0.00	0.00	0.000	
<b>Subtotal</b>	<b>1</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	
<b>Fund: Building Fund-2001</b>						
Investment Pools	1	0.00	0.00	0.00	0.000	
<b>Subtotal</b>	<b>1</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	
<b>Fund: Building Fund-2018</b>						
Investment Pools	1	720,822.93	720,822.93	0.12	0.030	1
<b>Subtotal</b>	<b>1</b>	<b>720,822.93</b>	<b>720,822.93</b>	<b>0.12</b>	<b>0.030</b>	<b>1</b>
<b>Fund: Building Fund-2019</b>						
Investment Pools	1	20,874,777.55	20,874,777.55	3.55	0.010	1
<b>Subtotal</b>	<b>1</b>	<b>20,874,777.55</b>	<b>20,874,777.55</b>	<b>3.55</b>	<b>0.010</b>	<b>1</b>
<b>Fund: Building Fund-2020</b>						
Investment Pools	1	45,824,968.23	45,824,968.23	7.80	0.013	1
<b>Subtotal</b>	<b>1</b>	<b>45,824,968.23</b>	<b>45,824,968.23</b>	<b>7.80</b>	<b>0.013</b>	<b>1</b>
<b>Fund: Building Fund-2021</b>						
Investment Pools	1	273,714,119.98	273,714,119.98	46.59	0.061	1
<b>Subtotal</b>	<b>1</b>	<b>273,714,119.98</b>	<b>273,714,119.98</b>	<b>46.59</b>	<b>0.061</b>	<b>1</b>
<b>Fund: Building Fund-1997</b>						
Investment Pools	1	0.00	0.00	0.00	0.000	
<b>Subtotal</b>	<b>1</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	

San Antonio I.S.D.  
 Summary by Fund  
 June 30, 2021  
 Grouped by Fund

Security Type	Number of Investments	Par Value	Book Value	% of Portfolio	Average YTM 365	Average Days to Maturity
<b>Fund: Building Fund-1999</b>						
Investment Pools	1	0.00	0.00	0.00	0.000	
<b>Subtotal</b>	<b>1</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	
<b>Fund: Child Nutrition</b>						
Frost Bank	1	148,026.40	148,026.40	0.03	0.000	1
Investment Pools	1	689,210.76	689,210.76	0.12	0.010	1
<b>Subtotal</b>	<b>2</b>	<b>837,237.16</b>	<b>837,237.16</b>	<b>0.15</b>	<b>0.008</b>	<b>1</b>
<b>Fund: Debt Service</b>						
Deutsche Bank Flex	1	29,158,907.63	29,158,907.63	4.96	2.800	2,602
Money Market Funds	1	10,508,886.00	10,508,886.00	1.79	0.030	1
Investment Pools	2	81,632,174.66	81,632,174.66	13.89	0.011	1
<b>Subtotal</b>	<b>4</b>	<b>121,299,968.29</b>	<b>121,299,968.29</b>	<b>20.64</b>	<b>0.683</b>	<b>626</b>
<b>Fund: Edison Endowment</b>						
Investment Pools	1	0.00	0.00	0.00	0.000	
<b>Subtotal</b>	<b>1</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	
<b>Fund: General Disbursement</b>						
Frost Bank	1	6,638,374.86	6,638,374.86	1.13	0.000	1
Money Market Funds	1	11,015,976.04	11,015,976.04	1.87	0.030	1
Investment Pools	5	70,870,632.93	70,870,632.93	12.06	0.030	1
<b>Subtotal</b>	<b>7</b>	<b>88,524,983.83</b>	<b>88,524,983.83</b>	<b>15.06</b>	<b>0.028</b>	<b>1</b>
<b>Fund: Historic Preservation Corp</b>						
Frost Bank	1	2,962,073.74	2,962,073.74	0.50	0.010	1
<b>Subtotal</b>	<b>1</b>	<b>2,962,073.74</b>	<b>2,962,073.74</b>	<b>0.50</b>	<b>0.010</b>	<b>1</b>
<b>Fund: Self-Funded Insurance</b>						
Frost Bank	1	800,000.00	800,000.00	0.14	0.000	1
Investment Pools	2	7,643,923.57	7,643,923.57	1.30	0.010	1
<b>Subtotal</b>	<b>3</b>	<b>8,443,923.57</b>	<b>8,443,923.57</b>	<b>1.44</b>	<b>0.009</b>	<b>1</b>

San Antonio I.S.D.  
 Summary by Type  
 June 30, 2021  
 Grouped by Fund

Security Type	Number of Investments	Par Value	Book Value	% of Portfolio	Average YTM 365	Average Days to Maturity
<b>Fund: Slayden Trust</b>						
Investment Pools	1	0.00	0.00	0.00	0.000	
Subtotal	1	0.00	0.00	0.00	0.000	
<b>Fund: Student Activity</b>						
Investment Pools	1	2,718,767.54	2,718,767.54	0.46	0.013	1
Subtotal	1	2,718,767.54	2,718,767.54	0.46	0.013	1
<b>Fund: Technology Fund-2021</b>						
Investment Pools	1	21,604,829.36	21,604,829.36	3.68	0.061	1
Subtotal	1	21,604,829.36	21,604,829.36	3.68	0.061	1
<b>Fund: TECP</b>						
Money Market Funds	1	12,582.97	12,582.97	0.00	0.030	1
Subtotal	1	12,582.97	12,582.97	0.00	0.030	1
<b>Total and Average</b>	<b>31</b>	<b>587,544,355.59</b>	<b>587,544,355.59</b>	<b>100.00</b>	<b>0.178</b>	<b>130</b>



**San Antonio I.S.D.  
Fund BFQSCB - Building Fund - QSCB  
Investments by Fund  
June 30, 2021**

Patterson & Associates  
901 S. MoPac  
Suite 195  
Austin, TX 78746

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Money Market Funds</b>										
XXXX9324C	10131	JPMorgan US Gov Cap (OGVXX)	09/16/2016	5,300.44	5,300.44	5,300.44	0.030	0.029	0.030	1
<b>Subtotal and Average</b>				<b>5,300.44</b>	<b>5,300.44</b>	<b>5,300.44</b>	<b>0.030</b>	<b>0.030</b>		<b>1</b>
<b>Total Investments and Average</b>				<b>5,300.44</b>	<b>5,300.44</b>	<b>5,300.44</b>	<b>0.030</b>	<b>0.030</b>		<b>1</b>

Fund BLD00 - Building Fund-2000  
Investments by Fund  
June 30, 2021

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888882	10015	TexSTAR Investment Pool	09/01/2008	0.00	0.00	0.00				1
<b>Subtotal and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	<b>0.000</b>		<b>0</b>
<b>Total Investments and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	<b>0.000</b>		<b>0</b>

**Fund BLD01 - Building Fund-2001  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888881	10011	Government Overnight Fund	09/01/2008	0.00	0.00	0.00				1
<b>Subtotal and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.000</b>	<b>0.000</b>	<b>0</b>
<b>Total Investments and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.000</b>	<b>0.000</b>	<b>0</b>

**Fund BLD18 - Building Fund-2018**  
**Investments by Fund**  
**June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
1285-02	10143	Texas Term TexasDAILY	07/25/2018	720,822.93	720,822.93	720,822.93	0.030	0.029	0.030	1
<b>Subtotal and Average</b>				<b>720,822.93</b>	<b>720,822.93</b>	<b>720,822.93</b>	<b>0.030</b>	<b>0.030</b>		<b>1</b>
<b>Total Investments and Average</b>				<b>720,822.93</b>	<b>720,822.93</b>	<b>720,822.93</b>	<b>0.030</b>	<b>0.030</b>		<b>1</b>

**Fund BLD19 - Building Fund-2019  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888882	10146	TexSTAR Investment Pool	08/20/2019	20,874,777.55	20,874,777.55	20,874,777.55	0.010	0.009	0.010	1
<b>Subtotal and Average</b>				<b>20,874,777.55</b>	<b>20,874,777.55</b>	<b>20,874,777.55</b>	<b>0.010</b>	<b>0.010</b>		<b>1</b>
<b>Total Investments and Average</b>				<b>20,874,777.55</b>	<b>20,874,777.55</b>	<b>20,874,777.55</b>	<b>0.010</b>	<b>0.010</b>		<b>1</b>

**Fund BLD20 - Building Fund-2020**  
**Investments by Fund**  
**June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888883	10147	TexPool Investment Pool	08/20/2020	45,824,968.23	45,824,968.23	45,824,968.23	0.013	0.012	0.013	1
<b>Subtotal and Average</b>				<b>45,824,968.23</b>	<b>45,824,968.23</b>	<b>45,824,968.23</b>	<b>0.013</b>	<b>0.013</b>		<b>1</b>
<b>Total Investments and Average</b>				<b>45,824,968.23</b>	<b>45,824,968.23</b>	<b>45,824,968.23</b>	<b>0.013</b>	<b>0.013</b>		<b>1</b>

**Fund BLD21 - Building Fund-2021**  
**Investments by Fund**  
**June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
XXXX-8001	10150	Texas Class	06/01/2021	273,714,119.98	273,714,119.98	273,714,119.98	0.061	0.060	0.061	1
<b>Subtotal and Average</b>				<b>273,714,119.98</b>	<b>273,714,119.98</b>	<b>273,714,119.98</b>		<b>0.060</b>	<b>0.061</b>	<b>1</b>
<b>Total Investments and Average</b>				<b>273,714,119.98</b>	<b>273,714,119.98</b>	<b>273,714,119.98</b>		<b>0.060</b>	<b>0.061</b>	<b>1</b>

**Fund BLD97 - Building Fund-1997**  
**Investments by Fund**  
**June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888881	10010	Government Overnight Fund	09/01/2008	0.00	0.00	0.00				1
<b>Subtotal and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	<b>0.000</b>		<b>0</b>
<b>Total Investments and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	<b>0.000</b>		<b>0</b>

**Fund BLD99 - Building Fund-1999**  
**Investments by Fund**  
**June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888883	10122	TexPool Investment Pool	01/29/2014	0.00	0.00	0.00	2.381	2.348	2.381	1
<b>Subtotal and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.000</b>	<b>0.000</b>	<b>0</b>
<b>Total Investments and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.000</b>	<b>0.000</b>	<b>0</b>

**Fund CN - Child Nutrition  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Frost Bank</b>										
5769	10141	Frost Bk Public Fund Checking	07/01/2020	148,026.40	148,026.40	148,026.40				1
<b>Subtotal and Average</b>				<b>148,026.40</b>	<b>148,026.40</b>	<b>148,026.40</b>		<b>0.000</b>	<b>0.000</b>	<b>1</b>
<b>Investment Pools</b>										
888888881	10145	Government Overnight Fund	08/02/2019	689,210.76	689,210.76	689,210.76	0.010	0.009	0.010	1
<b>Subtotal and Average</b>				<b>689,210.76</b>	<b>689,210.76</b>	<b>689,210.76</b>		<b>0.010</b>	<b>0.010</b>	<b>1</b>
<b>Total Investments and Average</b>				<b>837,237.16</b>	<b>837,237.16</b>	<b>837,237.16</b>		<b>0.008</b>	<b>0.008</b>	<b>1</b>

**Fund DEBTSVC - Debt Service  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Date	Days To Maturity
<b>Investment Pools</b>											
888888881	10008	Government Overnight Fund	09/01/2008	42,501,601.93	42,501,601.93	42,501,601.93	0.010	0.009	0.010		1
888888883	10115	TexPool Investment Pool	12/04/2012	39,130,572.73	39,130,572.73	39,130,572.73	0.013	0.012	0.013		1
<b>Subtotal and Average</b>				<b>81,632,174.66</b>	<b>81,632,174.66</b>	<b>81,632,174.66</b>		<b>0.011</b>	<b>0.011</b>		<b>1</b>
<b>Money Market Funds</b>											
XXXX8048G	10132	JPMorgan US Gov Cap (OGVXX)	09/16/2016	10,508,886.00	10,508,886.00	10,508,886.00	0.030	0.029	0.030		1
<b>Subtotal and Average</b>				<b>10,508,886.00</b>	<b>10,508,886.00</b>	<b>10,508,886.00</b>		<b>0.030</b>	<b>0.030</b>		<b>1</b>
<b>Deutsche Bank Flex</b>											
7290A	10135	Deutsche Bank Flex	08/15/2012	29,158,907.63	29,158,907.63	29,158,907.63	2.800	2.761	2.800	08/15/2028	2,602
<b>Subtotal and Average</b>				<b>29,158,907.63</b>	<b>29,158,907.63</b>	<b>29,158,907.63</b>		<b>2.762</b>	<b>2.800</b>		<b>2,602</b>
<b>Total Investments and Average</b>				<b>121,299,968.29</b>	<b>121,299,968.29</b>	<b>121,299,968.29</b>		<b>0.674</b>	<b>0.683</b>		<b>626</b>

**Fund EDITR - Edison Endowment  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888883	10023	TexPool Investment Pool	09/01/2008	0.00	0.00	0.00				1
<b>Subtotal and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	<b>0.000</b>		<b>0</b>
<b>Total Investments and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.000</b>	<b>0.000</b>		<b>0</b>

**Fund GENERAL - General Disbursement  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Frost Bank</b>										
5777	10137	Frost Bk Public Fund Checking	07/01/2020	6,638,374.86	6,638,374.86	6,638,374.86				1
<b>Subtotal and Average</b>				<b>6,638,374.86</b>	<b>6,638,374.86</b>	<b>6,638,374.86</b>	<b>0.000</b>	<b>0.000</b>		<b>1</b>
<b>Investment Pools</b>										
888888881	10009	Government Overnight Fund	09/01/2008	5,246,509.78	5,246,509.78	5,246,509.78	0.010	0.009	0.010	1
XXXX-8003	10152	Texas Class	06/30/2021	19,000,032.15	19,000,032.15	19,000,032.15	0.061	0.060	0.061	1
1285-03	10149	Texas Term TexasDAILY	04/05/2021	20,001,811.77	20,001,811.77	20,001,811.77	0.030	0.029	0.030	1
888888883	10019	TexPool Investment Pool	09/01/2008	10,027,609.93	10,027,609.93	10,027,609.93	0.013	0.012	0.013	1
888888882	10012	TexSTAR Investment Pool	09/01/2008	16,594,669.30	16,594,669.30	16,594,669.30	0.010	0.009	0.010	1
<b>Subtotal and Average</b>				<b>70,870,632.93</b>	<b>70,870,632.93</b>	<b>70,870,632.93</b>	<b>0.029</b>	<b>0.030</b>		<b>1</b>
<b>Money Market Funds</b>										
XXXX80901	10133	JPMorgan US Gov Cap (OGVXX)	09/16/2016	11,015,976.04	11,015,976.04	11,015,976.04	0.030	0.029	0.030	1
<b>Subtotal and Average</b>				<b>11,015,976.04</b>	<b>11,015,976.04</b>	<b>11,015,976.04</b>	<b>0.030</b>	<b>0.030</b>		<b>1</b>
<b>Total Investments and Average</b>				<b>88,524,983.83</b>	<b>88,524,983.83</b>	<b>88,524,983.83</b>	<b>0.027</b>	<b>0.028</b>		<b>1</b>

**Fund HPC - Historic Preservation Corp  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Frost Bank</b>										
9808	10148	Frost Bk Public Fund Checking	07/01/2020	2,962,073.74	2,962,073.74	2,962,073.74	0.010	0.009	0.010	1
<b>Subtotal and Average</b>				<b>2,962,073.74</b>	<b>2,962,073.74</b>	<b>2,962,073.74</b>		<b>0.010</b>	<b>0.010</b>	<b>1</b>
<b>Total Investments and Average</b>				<b>2,962,073.74</b>	<b>2,962,073.74</b>	<b>2,962,073.74</b>		<b>0.010</b>	<b>0.010</b>	<b>1</b>

**Fund SFI - Self-Funded Insurance  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Frost Bank</b>										
5742	10142	Frost Bk Public Fund Checking	07/01/2020	800,000.00	800,000.00	800,000.00				1
<b>Subtotal and Average</b>				<b>800,000.00</b>	<b>800,000.00</b>	<b>800,000.00</b>		<b>0.000</b>	<b>0.000</b>	<b>1</b>
<b>Investment Pools</b>										
88888885	10138	Corporate Overnight	11/16/2017	0.00	0.00	0.00				1
88888881	10144	Government Overnight Fund	10/24/2018	7,643,923.57	7,643,923.57	7,643,923.57	0.010	0.009	0.010	1
<b>Subtotal and Average</b>				<b>7,643,923.57</b>	<b>7,643,923.57</b>	<b>7,643,923.57</b>		<b>0.010</b>	<b>0.010</b>	<b>1</b>
<b>Total Investments and Average</b>				<b>8,443,923.57</b>	<b>8,443,923.57</b>	<b>8,443,923.57</b>		<b>0.009</b>	<b>0.009</b>	<b>1</b>

Fund SLATR - Slayden Trust  
Investments by Fund  
June 30, 2021

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888883	10020	TexPool Investment Pool	09/01/2008	0.00	0.00	0.00				1
<b>Subtotal and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.000</b>	<b>0.000</b>	<b>0</b>
<b>Total Investments and Average</b>				<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.000</b>	<b>0.000</b>	<b>0</b>

**Fund STUDENT - Student Activity  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
888888883	10114	TexPool Investment Pool	11/30/2012	2,718,767.54	2,718,767.54	2,718,767.54	0.013	0.012	0.013	1
<b>Subtotal and Average</b>				<b>2,718,767.54</b>	<b>2,718,767.54</b>	<b>2,718,767.54</b>	<b>0.013</b>	<b>0.013</b>		<b>1</b>
<b>Total Investments and Average</b>				<b>2,718,767.54</b>	<b>2,718,767.54</b>	<b>2,718,767.54</b>	<b>0.013</b>	<b>0.013</b>		<b>1</b>

Fund TECH21 - Technology Fund-2021  
Investments by Fund  
June 30, 2021

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Investment Pools</b>										
XXXX-8002	10151	Texas Class	06/01/2021	21,604,829.36	21,604,829.36	21,604,829.36	0.061	0.060	0.061	1
<b>Subtotal and Average</b>				<b>21,604,829.36</b>	<b>21,604,829.36</b>	<b>21,604,829.36</b>	<b>0.060</b>	<b>0.061</b>		<b>1</b>
<b>Total Investments and Average</b>				<b>21,604,829.36</b>	<b>21,604,829.36</b>	<b>21,604,829.36</b>	<b>0.060</b>	<b>0.061</b>		<b>1</b>

**Fund TECP - TECP  
Investments by Fund  
June 30, 2021**

CUSIP	Investment #	Issuer	Purchase Date	Book Value	Par Value	Market Value	Current Rate	YTM 360	YTM 365	Maturity Days To Date Maturity
<b>Money Market Funds</b>										
XXXX3389B	10134	JPMorgan US Gov Cap (OGVXX)	09/16/2016	12,582.97	12,582.97	12,582.97	0.030	0.029	0.030	1
<b>Subtotal and Average</b>				<b>12,582.97</b>	<b>12,582.97</b>	<b>12,582.97</b>	<b>0.030</b>	<b>0.030</b>		<b>1</b>
<b>Total Investments and Average</b>				<b>12,582.97</b>	<b>12,582.97</b>	<b>12,582.97</b>	<b>0.030</b>	<b>0.030</b>		<b>1</b>

**San Antonio I.S.D.**  
**Texas Compliance Change in Val Report**  
**Sorted by Fund**  
**April 1, 2021 - June 30, 2021**

Patterson & Associates  
901 S. MoPac  
Suite 195  
Austin, TX 78746

Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
<b>Fund: Building Fund - QSCB</b>									
10131	JPMGOV	BFQSCB	09/16/2016	0.37	5,300.04	0.40	0.00	0.40	5,300.44
XXXX9324C	5,300.44	0.030	//	0.40	5,300.04	0.40	0.00	0.40	5,300.44
<b>Sub Totals For: Fund: Building Fund - QSCB</b>				0.37	5,300.04	0.40	0.00	0.40	5,300.44
				0.40	5,300.04	0.40	0.00	0.40	5,300.44
<b>Fund: Building Fund-2000</b>									
10015	TXSTAR	BLD00	09/01/2008	0.00	0.00	0.00	0.00	0.00	0.00
888888882	0.00	0.000	//	0.00	0.00	0.00	0.00	0.00	0.00
<b>Sub Totals For: Fund: Building Fund-2000</b>				0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00
<b>Fund: Building Fund-2001</b>									
10011	LSGO	BLD01	09/01/2008	0.00	0.00	0.00	0.00	0.00	0.00
888888881	0.00	0.000	//	0.00	0.00	0.00	0.00	0.00	0.00
<b>Sub Totals For: Fund: Building Fund-2001</b>				0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00
<b>Fund: Building Fund-2018</b>									
10143	TXDALY	BLD18	07/25/2018	72.82	720,750.11	72.82	0.00	72.82	720,822.93
1285-02	720,822.93	0.030	//	72.82	720,750.11	72.82	0.00	72.82	720,822.93
<b>Sub Totals For: Fund: Building Fund-2018</b>				72.82	720,750.11	72.82	0.00	72.82	720,822.93
				72.82	720,750.11	72.82	0.00	72.82	720,822.93
<b>Fund: Building Fund-2019</b>									
10146	TXSTAR	BLD19	08/20/2019	1,210.28	66,095,161.70	1,210.28	45,221,594.43	-45,220,384.15	20,874,777.55
888888882	20,874,777.55	0.010	//	1,210.28	66,095,161.70	1,210.28	45,221,594.43	-45,220,384.15	20,874,777.55

Portfolio SASD

San Antonio I.S.D.  
Texas Compliance Change in Val Report  
April 1, 2021 - June 30, 2021

Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
<b>Sub Totals For: Fund: Building Fund-2019</b>				1,210.28	66,095,161.70	1,210.28	45,221,594.43	-45,220,384.15	20,874,777.55
				1,210.28	66,095,161.70	1,210.28	45,221,594.43	-45,220,384.15	20,874,777.55
<b>Fund: Building Fund-2020</b>									
10147	TXPOOL	BLD20	08/20/2020	1,431.95	50,029,208.85	1,431.95	4,205,672.57	-4,204,240.62	45,824,968.23
888888883	45,824,968.23	0.013	/ /	1,431.95	50,029,208.85	1,431.95	4,205,672.57	-4,204,240.62	45,824,968.23
<b>Sub Totals For: Fund: Building Fund-2020</b>				1,431.95	50,029,208.85	1,431.95	4,205,672.57	-4,204,240.62	45,824,968.23
				1,431.95	50,029,208.85	1,431.95	4,205,672.57	-4,204,240.62	45,824,968.23
<b>Fund: Building Fund-2021</b>									
10150	TXCLSS	BLD21	06/01/2021	13,808.94	0.00	275,013,808.94	1,299,688.96	273,714,119.98	273,714,119.98
XXXX-8001	273,714,119.98	0.061	/ /	13,808.94	0.00	275,013,808.94	1,299,688.96	273,714,119.98	273,714,119.98
<b>Sub Totals For: Fund: Building Fund-2021</b>				13,808.94	0.00	275,013,808.94	1,299,688.96	273,714,119.98	273,714,119.98
				13,808.94	0.00	275,013,808.94	1,299,688.96	273,714,119.98	273,714,119.98
<b>Fund: Building Fund-1997</b>									
10010	LSGO	BLD97	09/01/2008	0.00	0.00	0.00	0.00	0.00	0.00
888888881	0.00	0.000	/ /	0.00	0.00	0.00	0.00	0.00	0.00
<b>Sub Totals For: Fund: Building Fund-1997</b>				0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00
<b>Fund: Building Fund-1999</b>									
10122	TXPOOL	BLD99	01/29/2014	0.00	0.00	0.00	0.00	0.00	0.00
888888883	0.00	0.000	/ /	0.00	0.00	0.00	0.00	0.00	0.00
<b>Sub Totals For: Fund: Building Fund-1999</b>				0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00
<b>Fund: Child Nutrition</b>									
10141	FBPFC	CN	07/01/2020	0.00	65,986.49	11,968,476.35	11,886,436.44	82,039.91	148,026.40
5769	148,026.40	0.000	/ /	0.00	65,986.49	11,968,476.35	11,886,436.44	82,039.91	148,026.40

San Antonio I.S.D.  
Texas Compliance Change in Val Report  
April 1, 2021 - June 30, 2021

Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
10145	LSGO	CN	08/02/2019	24.15	671,046.42	5,423,664.26	5,405,499.92	18,164.34	689,210.76
888888881	689,210.76	0.010	//	24.15	671,046.42	5,423,664.26	5,405,499.92	18,164.34	689,210.76
<b>Sub Totals For: Fund: Child Nutrition</b>				24.15	737,032.91	17,392,140.61	17,291,936.36	100,204.25	837,237.16
				24.15	737,032.91	17,392,140.61	17,291,936.36	100,204.25	837,237.16
<b>Fund: Debt Service</b>									
10008	LSGO	DEBTSVC	09/01/2008	518.29	37,937,094.22	4,564,507.71	0.00	4,564,507.71	42,501,601.93
888888881	42,501,601.93	0.010	//	518.29	37,937,094.22	4,564,507.71	0.00	4,564,507.71	42,501,601.93
10115	TXPOOL	DEBTSVC	12/04/2012	1,126.17	35,448,862.46	3,681,710.27	0.00	3,681,710.27	39,130,572.73
888888883	39,130,572.73	0.013	//	1,126.17	35,448,862.46	3,681,710.27	0.00	3,681,710.27	39,130,572.73
10132	JPMGOV	DEBTSVC	09/16/2016	732.89	10,508,091.00	795.00	0.00	795.00	10,508,886.00
XXXX8048G	10,508,886.00	0.030	//	795.00	10,508,091.00	795.00	0.00	795.00	10,508,886.00
10135	DBF	DEBTSVC	08/15/2012	203,553.14	29,158,907.63	0.00	0.00	0.00	29,158,907.63
7290A	29,158,907.63	2.800	08/15/2028	0.00	29,158,907.63	0.00	0.00	0.00	29,158,907.63
<b>Sub Totals For: Fund: Debt Service</b>				205,930.49	113,052,955.31	8,247,012.98	0.00	8,247,012.98	121,299,968.29
				2,439.46	113,052,955.31	8,247,012.98	0.00	8,247,012.98	121,299,968.29
<b>Fund: Edison Endowment</b>									
10023	TXPOOL	EDITR	09/01/2008	0.00	1,947.42	0.00	1,947.42	-1,947.42	0.00
888888883	0.00	0.000	//	0.00	1,947.42	0.00	1,947.42	-1,947.42	0.00
<b>Sub Totals For: Fund: Edison Endowment</b>				0.00	1,947.42	0.00	1,947.42	-1,947.42	0.00
				0.00	1,947.42	0.00	1,947.42	-1,947.42	0.00
<b>Fund: General Disbursement</b>									
10009	LSGO	GENERAL	09/01/2008	218.58	33,746,291.20	14,000,218.58	42,500,000.00	-28,499,781.42	5,246,509.78
888888881	5,246,509.78	0.010	//	218.58	33,746,291.20	14,000,218.58	42,500,000.00	-28,499,781.42	5,246,509.78
10012	TXSTAR	GENERAL	09/01/2008	562.51	24,594,106.79	22,500,562.51	30,500,000.00	-7,999,437.49	16,594,669.30
888888882	16,594,669.30	0.010	//	562.51	24,594,106.79	22,500,562.51	30,500,000.00	-7,999,437.49	16,594,669.30

San Antonio I.S.D.  
Texas Compliance Change in Val Report  
April 1, 2021 - June 30, 2021

Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
10019	TXPOOL	GENERAL	09/01/2008	379.93	17,527,230.00	7,500,379.93	15,000,000.00	-7,499,620.07	10,027,609.93
888888883	10,027,609.93	0.013	//	379.93	17,527,230.00	7,500,379.93	15,000,000.00	-7,499,620.07	10,027,609.93
10133	JPMGOV	GENERAL	09/16/2016	768.25	11,015,142.69	833.35	0.00	833.35	11,015,976.04
XXXX8090I	11,015,976.04	0.030	//	833.35	11,015,142.69	833.35	0.00	833.35	11,015,976.04
10137	FBPFC	GENERAL	07/01/2020	0.00	6,724,913.62	23,162,786.09	23,249,324.85	-86,538.76	6,638,374.86
5777	6,638,374.86	0.000	//	0.00	6,724,913.62	23,162,786.09	23,249,324.85	-86,538.76	6,638,374.86
10149	TXDALY	GENERAL	04/05/2021	1,811.77	0.00	35,001,811.77	15,000,000.00	20,001,811.77	20,001,811.77
1285-03	20,001,811.77	0.030	//	1,811.77	0.00	35,001,811.77	15,000,000.00	20,001,811.77	20,001,811.77
10152	TXCLSS	GENERAL	06/30/2021	32.15	0.00	19,000,032.15	0.00	19,000,032.15	19,000,032.15
XXXX-8003	19,000,032.15	0.061	//	32.15	0.00	19,000,032.15	0.00	19,000,032.15	19,000,032.15
<b>Sub Totals For: Fund: General Disbursement</b>				3,773.19	93,607,684.30	121,166,624.38	126,249,324.85	-5,082,700.47	88,524,983.83
				3,838.29	93,607,684.30	121,166,624.38	126,249,324.85	-5,082,700.47	88,524,983.83
<b>Fund: Historic Preservatio</b>									
10148	FBPFC	HPC	07/01/2020	0.73	0.00	2,962,073.74	0.00	2,962,073.74	2,962,073.74
9808	2,962,073.74	0.010	//	0.00	0.00	2,962,073.74	0.00	2,962,073.74	2,962,073.74
<b>Sub Totals For: Fund: Historic Preservatio</b>				0.73	0.00	2,962,073.74	0.00	2,962,073.74	2,962,073.74
				0.00	0.00	2,962,073.74	0.00	2,962,073.74	2,962,073.74
<b>Fund: Self-Funded Insuranc</b>									
10138	LSCO	SFI	11/16/2017	0.00	0.00	0.00	0.00	0.00	0.00
888888885	0.00	0.000	//	0.00	0.00	0.00	0.00	0.00	0.00
10142	FBPFC	SFI	07/01/2020	0.00	800,000.00	27,142,074.90	27,142,074.90	0.00	800,000.00
5742	800,000.00	0.000	//	0.00	800,000.00	27,142,074.90	27,142,074.90	0.00	800,000.00
10144	LSGO	SFI	10/24/2018	67.23	6,840,536.63	13,723,260.22	12,919,873.28	803,386.94	7,643,923.57
888888881	7,643,923.57	0.010	//	67.23	6,840,536.63	13,723,260.22	12,919,873.28	803,386.94	7,643,923.57

San Antonio I.S.D.  
Texas Compliance Change in Val Report  
April 1, 2021 - June 30, 2021

Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
<b>Sub Totals For: Fund: Self-Funded Insuranc</b>				67.23	7,640,536.63	40,865,335.12	40,061,948.18	803,386.94	8,443,923.57
				67.23	7,640,536.63	40,865,335.12	40,061,948.18	803,386.94	8,443,923.57
<b>Fund: Slayden Trust</b>									
10020	TXPOOL	SLATR	09/01/2008	0.00	4,243.39	0.00	4,243.39	-4,243.39	0.00
888888883	0.00	0.000	//	0.00	4,243.39	0.00	4,243.39	-4,243.39	0.00
<b>Sub Totals For: Fund: Slayden Trust</b>				0.00	4,243.39	0.00	4,243.39	-4,243.39	0.00
				0.00	4,243.39	0.00	4,243.39	-4,243.39	0.00
<b>Fund: Student Activity</b>									
10114	TXPOOL	STUDENT	11/30/2012	82.75	2,718,684.79	82.75	0.00	82.75	2,718,767.54
888888883	2,718,767.54	0.013	//	82.75	2,718,684.79	82.75	0.00	82.75	2,718,767.54
<b>Sub Totals For: Fund: Student Activity</b>				82.75	2,718,684.79	82.75	0.00	82.75	2,718,767.54
				82.75	2,718,684.79	82.75	0.00	82.75	2,718,767.54
<b>Fund: Technology Fund-2021</b>									
10151	TXCLSS	TECH21	06/01/2021	1,249.85	0.00	25,001,249.85	3,396,420.49	21,604,829.36	21,604,829.36
XXXX-8002	21,604,829.36	0.061	//	1,249.85	0.00	25,001,249.85	3,396,420.49	21,604,829.36	21,604,829.36
<b>Sub Totals For: Fund: Technology Fund-2021</b>				1,249.85	0.00	25,001,249.85	3,396,420.49	21,604,829.36	21,604,829.36
				1,249.85	0.00	25,001,249.85	3,396,420.49	21,604,829.36	21,604,829.36
<b>Fund: TECP</b>									
10134	JPMGOV	TECP	09/16/2016	0.88	12,582.02	0.95	0.00	0.95	12,582.97
XXXX3389B	12,582.97	0.030	//	0.95	12,582.02	0.95	0.00	0.95	12,582.97
<b>Sub Totals For: Fund: TECP</b>				0.88	12,582.02	0.95	0.00	0.95	12,582.97
				0.95	12,582.02	0.95	0.00	0.95	12,582.97
<b>Report Grand Totals:</b>				227,653.63	334,626,087.47	490,651,044.77	237,732,776.65	252,918,268.12	587,544,355.59
				24,227.07	334,626,087.47	490,651,044.77	237,732,776.65	252,918,268.12	587,544,355.59

# Disclosure



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**Patterson & Associates**  
Barton Oaks Plaza  
Building II  
901 S. MoPac, Suite 195  
Austin, TX 78746  
800.817.2442

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Purchase of E-Rate Consultant Services

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology, and Information Officer

**PRESENTER:**         Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve purchase of E-Rate Consultant Services. This purchase will support in preparing forms, 470, 471, 486 and 472, preliminary strategic planning, review RFP(s) for E-Rate compliance, discount level analysis, review and respond to all PIA requests.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve the purchase of E-Rate Consultant Services to meet the needs of the District.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Company Name: E-Rate Elite Services

Address: 10898 Red Run Boulevard, Ste. 202

City/State/Zip: Owings Mills, Maryland 21117

Phone: 410-902-5800

Point of Contact: David Lenard

Email Address: dlenard@erateelite.com

Contract Number: 210201

Budget Code: 199-53-6291-00-950-99-080

Program Start Date: September 21, 2021

Total Cost Approximately: \$115,000.00

Selection Method: The Interlocking Purchasing Systems (TIPS), Contract #210201

Contract Term: Period cover September 21, 2021, through August 31, 2024.

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.

- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.



Printed 18 August 2021



www.erateelite.com

E-Rate Elite Services Inc

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO AND QUOTE MUST REFERENCE VENDOR'S TIPS CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

Table with 2 columns: PAYMENT TO and TIPS CONTACT. Rows include ADDRESS, CITY, STATE, ZIP, NAME, PHONE, FAX, and EMAIL.

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: Y HUB: N

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY

Overview

E-Rate Elite Services, Inc. is a minority-certified, full service consulting firm incorporated in the state of Delaware. The firm currently manages \$200+ million in E-Rate funding and projects and has managed in excess of \$800 million in E-Rate funding, audits and appeals, since its inception in 2001. EES was awarded the Top 100 MBE Award in 2007 and currently represents some of the top 50 largest school districts in the nation, state department of educations, as well as numerous smaller districts, charter, private and parochial schools.

## AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
200604	Pathogen Removal and Remediation Supplies and Services	08/31/2023	See EDGAR Certification Doc.
210201	E-Rate	08/31/2024	See EDGAR Certification Doc.

## CONTACTS BY CONTRACTS

### 200604

David LeNard	Director	(410) 902-5800	dlenard@erateelite.com
Chris Lenhardt	Director of	(410) 902-5800	clenhardt@erateelite.com

### 210201

David LeNard	Director	(410) 902-5800	dlenard@erateelite.com
Garnet Person	CEO	(410) 902-5800	gperson@erateelite.com

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Purchase of Project Management Services

**PURPOSE:**         PRESENTATION/DISCUSSION  
                       DISCUSSION/ACTION

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology, and Information Officer

**PRESENTER:**        Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the purchase of project management services. This purchase for E-Rate Management and consulting services through E-Rate Elite Service, Inc. will be utilized to ensure efficiency and accuracy of the District's E-Rate program.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve the purchase of project management services.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Company Name: E-Rate Elite Services, Inc.  
Address: 10989 Red Run Boulevard, Suite 202  
City/State/Zip: Owings Mills, Maryland 21117  
Phone: 410-902-5800  
Point of Contact: Garnet Person  
Email Address: gperson@erateelite.com  
Contract Number: TIPS/ 210201  
Budget Code: 671-53-6399-65-xxx-99-E-2x  
Program Start Date: September 21, 2021  
Program End Date: August 31, 2024  
Total Approximately Cost: 100,000

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Purchase of Cellular, Push-To-Talk and Wireless Data Services

**PURPOSE:**             PRESENTATION/DISCUSSION  
                               DISCUSSION/ACTION

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology, and Information Officer

**PRESENTER:**         Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the purchase of cellular, push-to-talk and wireless data services. This will support SAISD's school Police, Transportation, Facilities, Food Services, Operations staff and neighborhood walk registration efforts. All devices used by these departments will be targeted for replacement. The majority of these devices may be obsolete and inoperable. This deployment will provide increased efficiency and effectiveness in their daily operations.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve the purchase of cellular, push to talk and wireless data services that will meet the needs of the District.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Company Name: Sprint Solutions Inc.  
Address: PO Box, 4191  
City/State/Zip: Carol Stream, IL 60197-4191  
Phone No: (512) 848-4900  
Point of Contact: Nancy Anderson-Luth  
E-mail Address: [nancy.anderson@sprint.com](mailto:nancy.anderson@sprint.com)  
Contract Number: DIR-TSO-3432

Budget Code: Funding sources for purchases will vary based on budget setups provided per site, department, or campus. Purchases will be based on an "As Needed Basis" of future SAISD projects, campus department and upgraded purchases.

Program Start Date: September 21, 2021 Program End Date: March 9, 2022  
Approximate Total: \$200,000 annually

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.



## San Antonio ISD - Sprint Wireless Equipment & Services Quote

Sprint

**Customer Name:** San Antonio ISD Technology  
**Financial Contact Name:** Dr. Thompson  
**Address:** 1700 Tampico St.  
**City:** San Antonio  
**State:** TX  
**Zip:** 78207  
**Financial Contact Phone:**  
**Email Address:** [ktompson@saisd.net](mailto:ktompson@saisd.net)  
**Acct # (if applicable):**

Customer Information	
San Antonio ISD Technology	
Dr. Thompson	
1700 Tampico St.	
San Antonio	
TX	
78207	
<a href="mailto:ktompson@saisd.net">ktompson@saisd.net</a>	

**Name & Title:**  
**Phone:**  
**Email Address:**  
**Remit To Address:**  
**Vendor PO Address:**  
**Tax ID#**  
**Contract Number:**

Sales Representative Information	
Nancy Anderson-Luth	Lea Bogle
512-848-4900	281-850-0499
<a href="mailto:nancy.anderson@sprint.com">nancy.anderson@sprint.com</a>	<a href="mailto:lea.bogle@pwbt.net">lea.bogle@pwbt.net</a>
Sprint Solutions, Inc.	
PO BOX 4191, Carol Stream, IL 60197-4191	
12502 Sunrise Valley Drive, Reston VA 20196	
43-0882463	

<b>QUOTE DATE:</b> 11/12/19	<b>Contract Vehicle:</b> Texas State DIR-TSO-3432	<b>Discounts</b>	
		<b>Accessory</b> 0	<b>MRC</b> NET

Equipment Options:							
Qty.	Model	MSRP	Total	Credit Issued	Net Equipment Cost each	One Time Total Equipment Costs	Total Value of Free Equipment
277	Sonim XP5S (Rugged Candy Bar)	\$360.00	\$99,720.00	-\$99,720.00	\$0.00	\$0.00	
145	Sonim XP3 (Rugged Flip)	\$240.00	\$34,800.00	-\$34,800.00	\$0.00	\$0.00	
422	Sonim Clips (could this \$8545 pay for 50 or 100 Chromebooks?)	\$29.99	\$12,655.78	-\$12,655.78	\$0.00	\$0.00	
109	Inseego	\$240.00	\$26,160.00	-\$26,160.00	\$0.00	\$0.00	
3	iPhone XR 64GB	\$599.00	\$1,797.00	-\$1,797.00	\$0.00	\$0.00	
16	iPad Gen 7 32GB	\$459.99	\$7,359.84	-\$3,200.00	\$259.99	\$4,159.84	
200	iPad Gen 7 32GB	\$459.99	\$91,998.00	-\$40,000.00	\$259.99	\$51,998.00	
17	TBD/Various Modems (vehicles & laptops)		\$0.00	\$0.00	\$0.00	\$0.00	
<b>Total One Time Equipment Costs</b>						<b>\$56,157.84</b>	
FREE Matching Program Hardware							
		MSRP	Total	Credit Issued	Net Equipment Cost Each	One Time Total Equipment Costs	
551	FREE - New Samsung Chromebook 3 with Google Chrome Management License	\$259.99	\$143,254.49	-\$143,254.49	\$0.00	\$0.00	
551	Coolpad Surf Hotspot Devices (For MBB Matching Program)	\$144.00	\$79,344.00	-\$79,344.00	\$0.00	\$0.00	
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
<b>Total Value of free equipment being provided to SAISD</b>							<b>-\$440,931.27</b>

Monthly Recurring Rate Plan Charges						
Qty.	Rate Plan	Monthly Service	Number of Months	Subtotal Paid Service		
277	Sonim XP5S (Rugged Candy Bar) - Basic Phone - Unlimited Talk, Text & Push-To-Talk Radio	\$19.99	1	\$5,537.23		
145	Sonim XP3 (Rugged Flip) - Basic Phone - Unlimited Talk, Text & Push-To-Talk Radio	\$19.99	1	\$2,898.55		
109	Inseego - Unlimited Mobile Broadband HotSpot	\$29.99	1	\$3,268.91		
3	iPhone XR 64GB - Unlimited Talk, Text, Data & Push-To-Talk Radio	\$44.99	1	\$134.97		
16	iPad Gen 7 32GB - 1 GB Pooled Data - Existing Users	\$12.75	1	\$204.00		
200	iPad Gen 7 32GB - 1 GB Pooled Data - For School Mint Registration Program	\$12.75	1	\$2,550.00		
17	TBD/Various Modems (vehicles & laptops) - Unlimited Mobile Broadband Service	\$29.99	1	\$509.83		
767	CIPA Filtering	\$0.00	1	\$0.00		
767	(Optional) Datalink - Virtual VPN sending all data traffic through San Antonio ISD Firewall	\$0.00	1	\$0.00		
<b>Total Monthly Service</b>				<b>\$15,103.49</b>		

**Costs and Value of FREE Service For Each School Year Through June of 2022**

**Total Monthly Recurring Rate Plan Charges Jan 2020 - June 2020**

Qty.	Rate Plan	Monthly Service	Number of Months	Subtotal Monthly Service
277	Sonim XP5S (Rugged Candy Bar) - Basic Phone - Unlimited Talk, Text & Push-To-Talk Radio	\$19.99	6	\$33,223.38
145	Sonim XP3 (Rugged Flip) - Basic Phone - Unlimited Talk, Text & Push-To-Talk Radio	\$19.99	6	\$17,391.30
109	Inseego - Unlimited Mobile Broadband HotSpot	\$29.99	6	\$19,613.46
3	iPhone XR 64GB - Unlimited Talk, Text, Data & Push-To-Talk Radio	\$44.99	6	\$809.82
16	iPad Gen 7 32GB - 1 GB Pooled Data - Existing Users	\$12.75	6	\$1,224.00
200	iPad Gen 7 32GB - 1 GB Pooled Data - For School Mint Registration Program	\$12.75	6	\$15,300.00
17	TBD/Various Modems (vehicles & laptops) - Unlimited Mobile Broadband Service	\$29.99	6	\$3,058.98
767	CIPA Filtering	\$0.00	6	\$0.00
767	(Optional) Datalink - Virtual VPN sending all data traffic through San Antonio ISD Firewall	\$0.00	6	\$0.00
<b>Total All Service Jan 2020 - June 2020 School Year</b>				<b>\$90,620.94</b>

Qty.	Sprint Matching Program Description Jan 2020 - June 2022	Monthly Service Value	Number of Months	Subtotal Monthly Service	Matching Free Service
551	Unlimited Data (3GB high-speed) for Mobile Broadband Devices on the Matching Program*	\$15.00	6	\$0.00	\$49,590.00
551	CIPA Filtering	\$0.00	6	\$0.00	\$0.00
551	(Optional) Datalink - Virtual VPN sending all data traffic through San Antonio ISD Firewall	\$0.00	6	\$0.00	\$0.00
<b>Free Matching Service For Students</b>					<b>\$49,590.00</b>

**Monthly Recurring Rate Plan Charges - July 2020 - June 2021**

Qty.	Rate Plan	Monthly Service	Number of Months	Subtotal Paid Service
277	Sonim XP5S (Rugged Candy Bar) - Basic Phone - Unlimited Talk, Text & Push-To-Talk Radio	\$19.99	12	\$66,446.76
145	Sonim XP3 (Rugged Flip) - Basic Phone - Unlimited Talk, Text & Push-To-Talk Radio	\$19.99	12	\$34,782.60
109	Inseego - Unlimited Mobile Broadband HotSpot	\$29.99	12	\$39,226.92
3	iPhone XR 64GB - Unlimited Talk, Text, Data & Push-To-Talk Radio	\$44.99	12	\$1,619.64
16	iPad Gen 7 32GB - 1 GB Pooled Data - Existing Users	\$12.75	12	\$2,448.00
200	iPad Gen 7 32GB - 1 GB Pooled Data - For School Mint Registration Program	\$12.75	12	\$30,600.00
17	TBD/Various Modems (vehicles & laptops) - Unlimited Mobile Broadband Service	\$29.99	12	\$6,117.96
767	CIPA Filtering	\$0.00	12	\$0.00
767	(Optional) Datalink - Virtual VPN sending all data traffic through San Antonio ISD Firewall	\$0.00	12	\$0.00
<b>Total All Service 2020 - 2021 School Year</b>				<b>\$181,241.88</b>

Qty.	Sprint Matching Program Description July 2020 - June 2021	Monthly Service Value	Number of Months	Subtotal Monthly Service	Matching Free Service
551	Unlimited Data (3GB high-speed) for Mobile Broadband Devices on the Matching Program*	\$15.00	12	\$0.00	\$99,180.00
551	CIPA Filtering	\$0.00	12	\$0.00	\$0.00
551	(Optional) Datalink - Virtual VPN sending all data traffic through San Antonio ISD Firewall	\$0.00	12	\$0.00	\$0.00
<b>Free Matching Service For Students</b>					<b>\$99,180.00</b>

**Monthly Recurring Rate Plan Charges - July 2021 - June 2022**

Qty.	Rate Plan	Monthly Service	Number of Months	Subtotal Paid Service	
277	Sonim XP5S (Rugged Candy Bar) - Basic Phone - Unlimited Talk, Text & Push-To-Talk Radio	\$19.99	12	\$66,446.76	
145	Sonim XP3 (Rugged Flip) - Basic Phone - Unlimited Talk, Text & Push-To-Talk Radio	\$19.99	12	\$34,782.60	
109	Inseego - Unlimited Mobile Broadband HotSpot	\$29.99	12	\$39,226.92	
3	iPhone XR 64GB - Unlimited Talk, Text, Data & Push-To-Talk Radio	\$44.99	12	\$1,619.64	
16	iPad Gen 7 32GB - 1 GB Pooled Data - Existing Users	\$12.75	12	\$2,448.00	
200	iPad Gen 7 32GB - 1 GB Pooled Data - For School Mint Registration Program	\$12.75	12	\$30,600.00	
17	TBD/Various Modems (vehicles & laptops) - Unlimited Mobile Broadband Service	\$29.99	12	\$6,117.96	
767	CIPA Filtering	\$0.00	12	\$0.00	
767	(Optional) Datalink - Virtual VPN sending all data traffic through San Antonio ISD Firewall	\$0.00	12	\$0.00	
	<b>Total All Service 2021 - 2022 School Year</b>			<b>\$181,241.88</b>	

Qty.	Sprint Matching Program Description July 2021 - June 2022	Monthly Service Value	Number of Months	Subtotal Monthly Service	Matching Free Service
551	Unlimited Data (3GB high-speed) for Mobile Broadband Devices on the Matching Program*	\$15.00	12	\$0.00	\$99,180.00
551	CIPA Filtering	\$0.00	12	\$0.00	\$0.00
551	(Optional) Datalink - Virtual VPN sending all data traffic through San Antonio ISD Firewall	\$0.00	12	\$0.00	\$0.00
	<b>Free Matching Service For Students</b>				<b>\$99,180.00</b>
	<b>Total Value of Free Equipment &amp; Service</b>				<b>-\$192,981.27</b>

Special Notes:

- Antonio ISD will receive ng Chromebook 3 with the activation of a Sprint hotspot on the \$29.99 unlimited rate plan (DIR TSO-3432)
- \*San Antonio ISD will receive a FREE matching hotspot with 3 GB of high speed data and unlimited throttled data up to June 2022 for each paid Sprint hotspot.
- \*The eligible number of matching units will be in direct correlation to the number of paid devices that you have in service with Sprint on a \$19.99 rate plan or higher
- \*If San Antonio ISD cancels the paid hotspot service prior to June 2020, the Chromebooks must be returned to Premier Wireless & the hotspots must be returned to Sprint.
- \*If San Antonio ISD cancels the paid hotspot service between July 2020 and June 2022, San Antonio ISD will need to return the hotspots to Sprint for both the paid and matching lines of service.
- \*This offer is while supplies last only. Available quantity is subject to change until an order confirmation is received.



## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Purchase of an Annual Subscription License for SecureWorks

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology, and Information Officer

**PRESENTER:**         Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the purchase of an annual subscription license for SecureWorks Managed Detection and Response (MDR) powered by Rd Cloak TM TDR Software. This purchase will continually monitor SAISD's security posture while preventing, detecting, analyzing, and responding to internal and external cyber threats District-wide.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve the purchase of an Annual Subscription License for SecureWorks.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Company Name: VCLOUD TECH.  
Address: 609 DEPP VALLEY DRIVE STE. 200  
City/State/Zip: ROLLING HILLS ESTATES, CA 90274  
Phone: (833) 4VCLOUD (482-5683)  
Point of Contact: SHAWN REEDS  
Email Address: SREEDS@VCLOUDTECH.COM  
Contract Number: DIR-TSO-4288  
Budget Code: 199-53-6399-65-950-99-080  
Program Start Date: October 1, 2021  
Total Cost Approximately: \$77,574.84  
Selection Method: Directory Information  
Contract Term: Period covering October 1, 2021, through 09/30/2022

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.

- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduate and is educated so that he or she is prepared to be a contributing member of the community.



# Quotation

**Customer Name:** San Antonio ISD  
**Contact Name:** Eugene Gonzales  
**Phone:** (210) 244-2931  
**Email:** [egonzales@saisd.net](mailto:egonzales@saisd.net)  
**Street:** 514 W Quincy St  
**City, State Zip:** San Antonio, TX 78212

**Date:** 08/16/2021  
**Quotation #:** S3209  
**Customer ID:** SAISD  
**Contract Name:** DIR  
**Contract #:** DIR-TSO-4288  
**DUNS #:** 079508688  
**Fed TAX ID:** 46-3104792  
**CAGE Code:** 77T86  
**Terms:** Net 30  
**Quote Expiry:** 09/15/2021

**Order / Payment Address**  
**vCloud Tech Inc.**  
**Street Address:** 609 Deep Valley Drive Suite 200  
**City, State Zip:** Rolling Hills Estates, CA 90274  
**Toll Free #:** (833) 4VCLOUD (482-5683)  
**Email:** [sales@vcloudtech.com](mailto:sales@vcloudtech.com)  
**Website:** [www.vcloudtech.com](http://www.vcloudtech.com)

**Sales Rep Name:** Shawn Reeds  
**Sales Rep Email:** [sreeds@vcloudtech.com](mailto:sreeds@vcloudtech.com)  
**Phone:** 833-482-5683 x 708

Line Item #	Part Number	Description	Qty	Unit	Extended
1	TG-XDR-M-001000	Taegis ManagedXDR: 501 to 1000 Endpoints SecureWorks, Inc - TG-XDR-M-001000 Start Date: 10/01/2021 End Date: 09/30/2022	501	\$ 118.86	\$ 59,548.86
2	TG-XDR-SW-001000	Taegis XDR: 501 to 1,000 Endpoints SecureWorks, Inc - TG-XDR-SW-001000 Start Date: 10/01/2021 End Date: 09/30/2022	501	\$ 35.98	\$ 18,025.98
Subtotal					\$ 77,574.84
Sales Tax					\$ -
Total					\$ 77,574.84

T&C/Sales Tax May Apply

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Purchase of KwikBoost EdgePower™ Heavy Use Bundles

**PURPOSE:** [ ] PRESENTATION/DISCUSSION  
[X] DISCUSSION/ACTION

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology, and Information Officer

**PRESENTER:** Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to approve the purchase of the KwikBoost EdgePower™ Clamp-On Desktop Charging Station. This would be a total solution for laptops, Chromebooks and mobile devices in classroom environments. EdgePower eliminates extension cords and added electrical costs. EdgePower provides charging efficiency and mobility in a compact simple to use system.

### II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

Resolved that the Board approve the purchase of one thousand three hundred *Heavy Use Bundles* for our district students as described above. SAISD will only proceed with procurement of products and services if bulk order acquisition is approved by Education Service Center, Region 20.

### III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

Company Name: Data Optics Cable, Inc.  
Address: 250 East Ramsey  
City/State/Zip: San Antonio, TX 78216  
Phone No: (210) 340-4747  
Point of Contact: Jerry Martin  
E-mail Address: jmartin@dataoptics.net  
Contract Number: ESC Region 20 #7022  
Contract Term: One-time purchase: September 21, 2021 through August 31, 2022  
Selection Method: ESC Region 20 Interlocal Agreement  
Funding: 671-53-6399-65-xxx-99-L-xx  
**Amount Approximately: \$1,777,685.00**

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

## C13-C, QUOTE COMPARISON - GOODS AND/OR SERVICES

**Requestor Name:** Lucas Hernandez  
**Submission Date:** 09/01/21

**Department Name:** 950 - Technology  
**Description of Good/Service:** Lighthouse 2.0 Device Charging Solution

			Company		Company		Company	
<b>Provider Name:</b>			Data Optics		Howard Technology Solutions		kwikboost	
<b>Sales Representative/Contact:</b>			Jerry Martin		Ryan Keag		Neal Nye	
<b>Phone:</b>			210-340-4747		888-912-3151		469-242-2270	
<b>Quote Date:</b>			09/01/21		09/01/2021		06/28/21	
<b>Other Information:</b>			Region 20 #7022		BuyBoard 579-19			
Description	Oty	Unit Measure	Unit Price	Total	Unit Price	Total	Unit Price	Total
kwikboost edge power heavy use bndl	1	Each	\$1,777,685.00	\$1,777,685.00	\$1,888,900.00	\$1,888,900.00	\$2,228,044.80	\$2,228,044.80
				\$0.00		\$0.00		\$0.00
				\$0.00		\$0.00		\$0.00
				\$0.00		\$0.00		\$0.00
<b>Total:</b>				\$1,777,685.00		\$1,888,900.00		\$2,228,044.80
<b>Recommended Provider (√):</b>			<input checked="" type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	

\*Additional information for pricing may be attached to this form.

**Basis of Award (Check One):**

- Lowest Price Proposal  
 Best Value (Please provide Vendor selection justification below i.e. additional services, free delivery, etc.)

Department Head/Principal Signature:

\_\_\_\_\_

Signature

\_\_\_\_\_

Date

Authorized Purchasing Agent Signature:

\_\_\_\_\_

Signature

\_\_\_\_\_

Date

NOTE: This form is required to compare pricing for purchases valued under \$10,000 from a minimum of **one (1)** "Bid Vendors", if available, and **two (2)** "Bid Vendors" for purchases between \$10,000-\$49,999 or **three (3)** bids from "Non-Bid Vendors" if no contract is available. For a list of Board Approved contracts, click here <https://livesaisd.sharepoint.com/sites/purchasing/Awarded%20Memos>.

Please attach Company quotes on current letterhead with this form. Ref. SAISD Admin Procedure C-13.

REV. 7/2019



Data Optics Cable, Inc.  
 250 East Ramsey  
 San Antonio, TX 78216  
 210-340-4747 · Fax 210-384-0371  
 www.dataoptics.net

# Quote

Quote	803429	Date	09/01/2021
Customer	001550		
Contact	Lucas Hernandez		
Salesperson	JERRY MARTIN		

Quoted For: SAN ANTONIO I.S.D.  
 ACCOUNTS PAYABLE  
 1110 AUSTIN STREET  
 SAN ANTONIO, TX 78208

Ship To: SAN ANTONIO I.S.D.  
 ACCOUNTS PAYABLE  
 1110 AUSTIN STREET  
 SAN ANTONIO, TX 78208

## Quote Good Through 09/18/2021

Ship Via	FOB	Freight Terms	Payment Terms	Quote Description
WILL CALL			NET 30 DAYS	

Region 20 #7022  
 This item is not cancelable and not returnable per manufacturer.

Line	Item	Ordered	Price	Extension
1	KWIK-EP-9B6C9 Edge Power Bundle	1,300 EA	1,251.55000 EA	1,627,015.00
2	INSTALLATION Kwik Boost InstallInstallation of Edge Power Heavy Use Kit. Including Assembly, Set Up, Trash Disposal, Charging Verification, Delivery to Individual Campus as coordinated with District personnel.	1,300 EA	115.90000 EA	150,670.00

Product	1,777,685.00
Tax	0.00
<b>Total</b>	<b>1,777,685.00</b>

Phone: 1.888.912.3151  
 Fax: 1.601.399.5077  
 Online: www.howardcomputers.com



Howard Computers  
 P.O. Box 1588  
 Laurel, MS 39441

### Online Quotation

<b>Quote No:</b>	MP 1143609.00	<b>Quote Date:</b>	September 01, 2021
<b>Customer Name:</b>	Lucas Hernandez	<b>Phone Number:</b>	2102442900
<b>Company Name:</b>	San Antonio ISD	<b>Fax Number:</b>	
<b>Quote Name:</b>			

#### Item 1

Category	Description	Qty.	Unit Price	Ext. Price
<b>System Type:</b>	Accessories			
<b>1:</b>	KwikBoost EdgePower Heavy Use Bundle Desktop Charging Station System MPN: KBEP-9B6C9 Contract: BuyBoard 579-19	1300	\$1,198.00	\$1,557,400.00
<b>2:</b>	install, trash removal MPN: Labor Contract: BuyBoard 579-19	1300	\$255.00	\$331,500.00

**Sub-Total: \$1,888,900.00**  
**Shipping & Handling : Included**  
**Taxes: Tax Exempt**  
**Total for Item 1: \$1,888,900.00**

**This quote will expire August 31, 2021.**  
**To expedite your order, please include your quote number with your Purchase Order.**

#### Total for all pre-configured items

<b>Sub-Total:</b>	<b>\$1,888,900.00</b>
<b>Shipping &amp; Handling :</b>	<b>Included</b>
<b>Taxes:</b>	<b>Tax Exempt</b>
<b>Total:</b>	<b>\$1,888,900.00</b>

#### Notes:

Pricing and availability subject to change without notice. Packaging, Shipping, and Handling fees are not included unless specifically stated. Prices and lease payments do not include applicable taxes. Ship dates are approximations and are not guarantees. Quick ship items not available in Alaska, Hawaii, or outside the United States. Specific state laws may affect shipment of products.

Any order for kiosks must be canceled prior to 21 days from the scheduled date of shipment to avoid incurring a 50% cancellation fee. Any cancellation made within that 21-day window will automatically incur a charge equivalent to 50% of the total kiosk order being canceled.

Howard reserves the right to charge a 25% restocking fee for cancellation of a purchase order after Howard has commenced fulfillment of the order. Howard may, with notice, cancel any purchase order at any time without any liability to the Purchaser. Howard reserves the right to charge the Purchaser full purchase price for delaying shipment of a purchase order for an extended period of time which then results in the cancellation of said order.



4819 Woodall St  
 Dallas, TX 75247  
 Phone/Fax: (800) 676-4278

## Quote

<b>Quote #:</b>	Q-21535-2
<b>Date:</b>	6/28/2021
<b>Expires On:</b>	7/28/2021

<b>Sales Rep:</b>	Neal Nye
<b>Phone:</b>	(469) 242-2270
<b>Email:</b>	neal@kwikboost.com

<b>Prepared For:</b>
San Antonio Independent School District Lucas Hernandez 514 W. Quincy Street Information Technology San Antonio, TX 78212

QTY	PART #	PART NAME	DESCRIPTION	UNIT PRICE	DISC (%)	TOTAL
1,300	KWIK-EP-9B6C9	EdgePower - Bundle - 9 Batteries, 6 Desktop Modules, 1 9-Bay Battery Charging Station	(9) Rechargeable Batteries, (6) Clamp-On Desktop Charging Unit, (1) 9-Bay Base Charger System	\$1,672.00	10	\$1,956,240.00
1.00	3500	Custom Item	<b>Turn Key Distribution and Installation - 31 Campuses</b>	\$75,000.00		\$75,000.00
1.00	13004	Shipping	Shipping & Handling/Delivery to (31) Locations/Campuses	\$27,000.00		\$27,000.00
<b>TAX:</b>						\$169,804.80
<b>DISCOUNT:</b>						\$217,360.00
<b>TOTAL:</b>						\$2,228,044.80

### Most Popular Accessories

International shipping quotes do not include duties and taxes.

Forms of payment accepted: PO, Check, Credit Card, Wire, ACH

[Click Here to Make a Credit Card Payment](#)  
[End User License Agreement for all Brightbox Smart Locker Units](#)

POWERING DEVICES. POWERING PEOPLE. POWERING EXPERIENCES.

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Purchase of Multi-Platform Device Management Software for Centralized Management of all District Devices

**PURPOSE:**             PRESENTATION/DISCUSSION  
                               DISCUSSION/ACTION

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology, and Information Officer

**PRESENTER:**         Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the purchase of multi-platform device management software for centralized management for all District devices. The software will be combined with existing system making device management to make more efficient and cost effective. Software allows for managing apps, policies and security for Mac, Windows, and mobile devices. All campuses and administrative office will be impacted.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolve that the Board approve the purchase of the software to management all the devices in the District.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Company Name: Filewave Headquarters  
Address: 7320 E. 86<sup>th</sup> Street  
City/State/Zip: Indianapolis, IN 46256  
Phone: 888-345-9286  
Point of Contact: Stephen Mirante  
Email Address: stephenm@filewave.com  
Contract Number: Choice Partner 21/031KN-24  
Budget Code: 197-53-6399-65-950-99-004  
Program Start Date: September 21, 2021  
Program End Date: June 30, 2022  
Total Approximately Cost: \$ 160,230

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.

- SAISD will recognize the outstanding achievements of our students, staff and community members.
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- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
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FileWave (USA), Inc.  
 7320 E 86th Street Suite 100  
 Indianapolis, IN 46256  
 317-863-6282  
 317-755-0944 (fax)  
 Federal Tax ID: 68-0435953

**Price Quote #:** 11285  
**Account Manager:** Jonathan Shuler  
**Expiration Date:** 08/31/2021

San Antonio ISD  
 Estella Perez  
 1702 N Alamo St.  
 San Antonio, TX 78215

Description	Unit	Quantity	Support Months	Quoted Price	Total \$
FileWave Site License - EDU Support Period: 09/01/2021 - 08/31/2022	Site	50,000	12	\$3.20	\$160,230.00

**Total: \$160,230.00**

**Notes**

This quote is for the 12 month renewal of your FileWave support agreement #01-2130 which is paid through 8/31/2021. If you do not wish to renew, please notify us of your cancellation in writing before 7/1/2021.

FileWave Student Enrollment Site License

Texas Choice Partners Contract  
 Contract Number: 21/031KN-24

Support Period: 9/1/2021 to 8/31/2022

Please note: FileWave USA, Inc. will neither accept cancellations after this date nor cancellations made by a non-authorized person.

**Please fax your PO to us at 317-755-0944, or email us at [purchase.orders@filewave.com](mailto:purchase.orders@filewave.com)**

**Expansion During Intitial Year**

The customer may expand the FileWave system through the purchase of additional items. The purchase price will be the same as the initial cost per item.

**Support Agreement**

Support is mandatory for all customers and is provided for an annual fee. The initial support period covers 12 months for the Annual Edition and 24 or more months for the Multi Year Edition. The support agreement will be renewed and invoiced automatically each year unless one of either parties cancels the agreement at least sixty (60) days prior to the expiration date. FileWave's support program includes updates and support via phone, email, and access to FileWave Alliance. Upgrades include full future versions of FileWave but will exclude additional components and/or separate products. It is at FileWave's discretion to charge fees for upgrades.

**Payment Terms**

All invoices are due 30 days upon receipt of the invoice.

**Please note that we cannot distribute software and licenses to you without a signed support agreement. Thank you for your cooperation regarding this matter.**

## SAISD BOARD AGENDA SUMMARY FORM

---

**AGENDA TITLE:** Approval of the Purchase of the Planar Clarity Matrix 4x2 Monitor System for the SAISD Police Department

**PURPOSE:**         PRESENTATION/DISCUSSION  
                       DISCUSSION/ACTION

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology, and Information Officer

**PRESENTER:**        Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL

The Board is requested to approve the purchase of a Planar Clarity® Matrix® G3 LX LCD Video Wall System which is designed to deliver high quality visual performance with low power consumption for the SAISD Police Department's dispatch center. This system will allow dispatchers to quickly monitor different sources on one large monitor for quick referencing and response time.

Troxell Communications is an approved reseller of Planar Systems and is an approved vendor with the District.

### II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED

Resolve that the Board approve the purchase of one Planar Clarity Matrix G3 LX LCD Video Wall System for SAISD District police as described above. SAISD will only proceed with procurement of products and services if acquisition is approved by Education Service Center, Region 20.

- Selection Method: ESC Region 20 Interlocal Agreement
- Funding: 661-52-6639-27-884-99-S10 & 661-52-6399-65-884-99-S10 & 661-52-6639-65-884-99-S10

### III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT

Company Name: Troxell Communications  
Address: 17361 Bell North Drive, Suite 105  
City/State/Zip: Schertz, TX 78154  
Phone No: (210) 530-0531 x6313  
Point of Contact: Andrew Luther  
E-mail Address: andrew.luther@trox.com  
Contract Number: ESC Region 20 #7022  
Contract Term: One-time purchase  
**Total SAISD Cost Not to Exceed: \$75,430.00**

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

**SAN ANTONIO IND. SCHOOL DIST.**

Contact: Lucas Hernandez  
Email: lhernandez11@saisd.net  
514 W QUINCY  
SAN ANTONIO, TX, 78212

**Andrew Luther**

Email: andrew.luther@trox.com  
17361 Bell North Drive, Suite 105  
Schertz, TX, 78154, United States

**POLICE DISPATCH - 4x2 LCD VIDEO WALL**

Terms: Net 30      FOB: Destination      Customer #: 6070      Expires: 9/26/2021

Item	Description	Sell Price	Qty	Ext.Price
1	<b>SUM SUMINSTPRD</b> Planar Clarity Matrix G3 LX55M 55 in. 1920x1080, 500-nit LCD video wall system. 4x2 cabinets SUMMIT SYSTEMS	\$58,500.00	1	\$58,500.00
2	<b>MID MIDFRFR1628CR</b> 28W16SP28DP RFR RACK CR MIDDLE ATLANTIC	\$945.00	1	\$945.00
3	<b>MID MIDFRFRERRK16</b> RFR EMC REAR RAIL 16SP MIDDLE ATLANTIC	\$45.00	1	\$45.00
4	<b>MID MIDPDS2X315R</b> 6 OUT SEQUENCED 2-15A POW MIDDLE ATLANTIC	\$550.00	2	\$1,100.00
5	<b>MID MIDD2LK</b> 2SP ANOD DRAWER W/LOCK MIDDLE ATLANTIC	\$195.00	1	\$195.00
6	<b>SUM SUMINSTPRD</b> MISCELLANEOUS INTEGRATION PARTS/SUPPLIES SUMMIT SYSTEMS	\$1,695.00	1	\$1,695.00
7	<b>JLA JLAINSTALL</b> ELECTRICAL - 4 DEDICATED CIRCUITS FOR VIDEO WALL POWER SUPPLIES JLA COMMUNICATIONS	\$1,800.00	1	\$1,800.00
8	<b>SUM SUMINSTALL</b> INSTALL 4X2 VIDEO WALL SYSTEM IN POLICE DISPATCH SUMMIT SYSTEMS	\$11,150.00	1	\$11,150.00

**Subtotal**      **\$75,430.00**  
**Total**      **\$75,430.00**  
**Plus Applicable Tax**

**Thank You,**



**ANDREW LUTHER**

Account Executive

O: C:

17361 Bell North Drive, Suite 105  
Schertz, TX, 78154, United States

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Trox: Formerly Troxell-CDI

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Purchase of Professional Information Technology Staffing

**PURPOSE:**         PRESENTATION/DISCUSSION  
                       DISCUSSION/ACTION

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology, and Information Officer

**PRESENTER:**        Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the purchase of IT Staffing Services for Programmer, Developer Analyst and Database on an “as needed” basis. This purchase will be used on a temporary basis to assist maintaining, enhancing, developing databases, programming, and data related projects.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve the purchase of Professional Information Technology Staffing.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Company Name: Sistema Technologies

Address: 5750 Epsilon

City/State/Zip: San Antonio, TX

Phone: 210-519-8314

Point of Contact: Monica Espinoza

Email Address: monica.espinoza@sistemattechnologies.com

Contract Number: DIR-TPO-4633

Budget Code: xxx-53-6299-00-xx-99-000

Program Start Date: September 21, 2021

Program End Date: August 31, 2024

Total Approximately Cost: \$500,000

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

Sistema Technologies, Inc.  
 5750 Epsilon  
 San Antonio, TX 78249

# Quote

Date	Quote #
9/15/2021	Sistema-6

<b>Name / Address</b>
SAISD Attn: Accounts Payable 141 Lavaca Street San Antonio TX 78210

Description	Hours	Rate	Total
Pedro Hernandez - Developer Programmer Analyst Start Date 9/13/2021 - 12/17/2021  Contract # DIR-CPO-4633	512	75.00	38,400.00
Thank you for your business.		<b>Subtotal</b>	\$38,400.00
		<b>Total</b>	\$38,400.00

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** **Approval of the Purchase of Verkada ® Branded Hardware and Related Services through Existing Reseller Cooperative Contracts**

**PURPOSE:**            **PRESENTATION/DISCUSSION**  
                             **DISCUSSION/ACTION**

**REQUESTED BY:** Dr. Kenneth J. Thompson, Chief Technology and Information Officer

**PRESENTER:**        Dr. Kenneth J. Thompson

**MEETING DATE:** September 20, 2021

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### **I.        DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the purchase of Verkada® branded hardware and related services through existing reseller cooperative contracts. This request will prepare us for current and future construction projects as well as security upgrades throughout SAISD. Verkada has been selected and continues to be a strategic security partner in the cloud-based software platform where our district is able to run safer, secured smarter buildings.

### **II.       RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolve that the Board approve the purchase of Verkada® branded hardware and related services as described above. SAISD will only proceed with procurement of products and services through approved cooperative contracts.

- Selection Method: District approved interlocal agreements.
- Funding: Local and Bond Funds
- Total Approximately Cost: \$2,000,000

### **III.      BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Company Name:        Data Optics Cable, Inc.  
Address:                250 East Ramsey  
City/State/Zip:        San Antonio, TX 78216  
Phone No:              (210) 340-4747  
Point of Contact:      Jerry Martin  
E-mail Address:        jmartin@dataoptics.net  
Contract Number:      ESC Region 20 #20022  
Contract Term:         September 21, 2021-August 31, 2022

Company Name:        Howard Technology Solutions.  
Address:                36 Howard Drive  
City/State/Zip:        Ellisville, MS 39437  
Phone No:              (210) 340-4747  
Point of Contact:      Ryan Keag  
E-mail Address:        rkeag@howard.com  
Contract Number:      TIPS 200105  
Contract Term:         September 21, 2021-May 31, 2023

Company Name: Gain Innovation, LLC  
Address: 500 W 2<sup>nd</sup> Suite 1900  
City/State/Zip: Austin, TX 78701  
Phone No: (512) 658-7160  
Point of Contact: Michael Hieber  
E-mail Address: mhieber@gain-i.com  
Contract Number: DIR-TSO-4389  
Contract Term: September 21, 2021-February 10, 2026

Company Name: DigitalGenetix  
Address: 36 Howard Drive  
City/State/Zip: Ellisville, MS 39437  
Phone No: (214) 493-6789  
Point of Contact: Edwin Pope  
E-mail Address: epope@digitalgenetix.com  
Contract Number: DIR-CPO-4810  
Contract Term: September 21, 2021-July 30, 2026

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduate and is educated so that he or she is prepared to be a contributing member of the community.

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Purchase of an Air Purification and Cleaning System for Learning Spaces in Grades PK-12

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Willie Burroughs, Chief Operations & Building Security Officer

**PRESENTER:** Chris E. Salley, Sr. Executive Director, Facilities Services

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the purchase of an air purification and cleaning system for learning spaces in grades PK-12. This purchase will provide enhanced indoor air quality for students and staff members to approximately 5700 learning spaces and approximately 106 cafeterias.

SAISD received fourteen qualified responses. The RFP# 21-034(RC) was advertised on July 23, 2021 and closed on August 10, 2021. A Committee of five SAISD staff members evaluated the responses. The Evaluation Committee met on August 16, 2021 to combine scores and ranked Best America LLC (M7 Solutions) as the qualified firm that provided the best value for the District.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approves the contract and further, that the Board authorize the Superintendent or his designee to exercise any renewals or extensions of the contract term pursuant to the contract's provisions.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Company Name: Best America LLC (M7 Solutions)

Address: 1978 93rd

City/State/Zip: Somerset, WI. 54025

Phone No: 214-490-4904

Point of Contact: Michael Jackson Sr., CEO

E-mail Address: bestamer@aol.com

Contract Term: Period covering September 21, 2021 through September 20, 2022

Budget Code: Various Campus Budget codes

Total Cost Approximately: \$7,000,000

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
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21-034(RC) - Furnishing, Delivering & Installing Air Purification/Cleaning System For Learning Spaces

Scoring Summary

Active Submissions

	Total	1. Price	2. Reputation of the Vendor and of the Vendor's Goods or Services	3. Quality of the Vendor's Goods or Services	4. Extent to which the Goods or Services Meet the District's Needs	5. References (Past Performance Questionnaire-PPQs)	6. Impact on the Ability of the District to Comply with Laws and Rules Relating to Historically Underutilized Businesses (HUB)	7. The Total Long-Term cost to the District to Acquire the Vendor's Goods or Services	8. Any other relevant factor specifically listed in the request for bids or proposals	A - BAFO	A-1 - BAFO
Supplier	/ 110 pts	/ 15 pts	/ 10 pts	/ 10 pts	/ 20 pts	/ 15 pts	/ 6 pts	/ 15 pts	/ 9 pts	/ 10 pts	/ 10 pts
M7 Solutions	84.47	10.47	10	10	20	0	0	15	9	10	10
Capital Business Machines	80.76	11.76	5	10	10	10	0	15	9	10	10
broad usa inc	79.41	10.41	10	10	20	15	0	5	6	3	3
Vizocom ICT LLC	70.52	10.52	5	10	20	15	0	10	0	0	0
Smarter HEPA	70.29	10.29	5	10	20	10	0	15	0	0	0
Delos Living LLC	66.27	11.27	10	10	20	5	0	10	0	0	0
R-Zero Systems, Inc.	60.44	11.44	10	10	10	5	0	5	9	0	0
illumiPure Corp	54.98	5.984	5	10	15	5	0	5	9	0	0
south texas solar systems TDLR 30019	54.64	5.641	5	10	15	0	0	10	9	0	0
Hughes Environmental, Inc.	50	15	5	0	20	0	0	10	0	0	0
The Cherokee 8A Group, Inc.	48.14	12.14	0	0	15	5	6	10	0	0	0
Amalgamated Services, Inc.	39.51	10.31	3.8	3.8	5.6	5	6	5	0	0	0
Ferguson Facilities Supply	29.46	9.463	0	0	10	0	0	10	0	0	0
Whiz Cribs, LLC	27.54	12.54	0	5	0	0	0	10	0	0	0

Eliminated Submissions

	1. Price	2. Reputation of the Vendor and of the Vendor's Goods or Services	3. Quality of the Vendor's Goods or Services	4. Extent to which the Goods or Services Meet the District's Needs	5. References (Past Performance Questionnaire-PPQs)	6. Impact on the Ability of the District to Comply with Laws and Rules Relating to Historically Underutilized Businesses (HUB)	7. The Total Long-Term cost to the District to Acquire the Vendor's Goods or Services	8. Any other relevant factor specifically listed in the request for bids or proposals	A - BAFO	A-1 - BAFO
Supplier	/ 15 pts	/ 10 pts	/ 10 pts	/ 20 pts	/ 15 pts	/ 6 pts	/ 15 pts	/ 9 pts	/ 10 pts	/ 10 pts
Honeywell Building Solutions	-	-	-	-	-	-	-	-	-	-

**SAISD BOARD AGENDA SUMMARY FORM**

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**AGENDA TITLE:** **Approval of the Ratification for the Emergency Replacement of Split Systems at the Burbank High School Sports Complex**

**PURPOSE:**             **PRESENTATION/DISCUSSION**  
                               **DISCUSSION/ACTION**

**REQUESTED BY:** Willie Burroughs, Chief Operations Officer

**PRESENTER:**        Chris Salley, Senior Executive Director, Facilities Services

**MEETING DATE:** September 20, 2021

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**I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the ratification for the emergency replacement of split systems for the Burbank HS Sports Complex in order to provide a comfortable environment for staff members and students.

**II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve the recommended proposal 21MMSA-0177 for Mechanical Maintenance of San Antonio (NISD BID #2020-136) for: Softball Press Box – Install (1) 2 ton Heat Pump Split System, Football Press Box - Install (1) 2 ton Mitsubishi Mini Split w/two heads, Baseball Press Box - Install (1) 3 ton Electric Heat Split System and (1) 5 ton Electric Heat Split System, and Baseball Locker Room - (1) 15 ton Self Contained Package Unit.

**III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

To be funded through 661-51-6629-00-934-1-99-H-10 MEP/HVAC System Upgrades in the amount of \$69,468.09.

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

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- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

**MECHANICAL MAINTENANCE SAN ANTONIO**

1999 Gulfmart St. Ste. #640 San Antonio, TX. 78217  
(210 824-9581)

**(NISD BID# 2020-136)**

**PROPOSAL  
21MMSA-0177**

**AUG. 27, 2021**

**Mario Davila**  
*Mdavila4@saisd.net*

**PROPERTY ADDRESS:**  
*1002 EDWARDS, SAN ANTONIO, TX. 78204*

**PROPERTY NAME: BURBANK HIGH SCHOOL – SPORTS COMPLEX**

**SOFTBALL PRESS BOX – INSTALL (1) 2 TON HEAT PUMP SPLIT SYSTEM**

**INCLUDES:**

- DEMO ONE (1) 2-TON EXISTING HEAT PUMP SPLIT SYSTEM
- REMOVE AND DISPOSE
- INSTALL (1) NEW 2-TON HEAT PUMP SPLIT SYSTEM (208/230 – PH1)
- FLUSH REFRIGERANT LINE SET
- INSTALL NEW CONTROLWIRE AND T-STAT
- INSTALL NEW RETURN AIR FILTER
- START UP AND CHECK OPERATION OF SYSTEMS
- REGULAR TIME LABOR AND MATERIALS
- ALL WORK LISTED ABOVE MUST BE PERFORMED DURING BUSINESS HOURS
- BOND COST (INCLUDED IN PROJECT TOTAL)
- CONFORM TO THE 2015 I.E.C.C. CODE REQUIREMENTS

**EXCLUDES:**

- ANY PARTS AND/OR LABOR NOT LISTED ABOVE
- UNFORSEEN ISSUES
- OVERTIME LABOR

**COSTS:**

<b>LABOR</b>	<b>\$2,000.00</b>
<b>EQUIPMENT</b>	<b>\$3,160.30</b>
<b>PARTS/MISC.</b>	<b>\$1,121.00</b>
<b>TOTAL</b>	<b>\$6,281.30</b>

**FOOTBALL PRESS BOX – INSTALL (1) 2 TON MITSUBISHI MINI SPLIT W/ TWO HEADS**

**INCLUDES:**

- INSTALL NEW 2 TON MITSUBISHI MINI SPLIT W/ TWO HEADS (EACH HEAD 12,000 BTUs)
- INSTALL NEW ,LINE SETS AND DRAIN LINES
- USE EXISTING ELECTRICAL DISCONNECT
- START UP AND CHECK OPERATION OF SYSTEM
- REGULAR TIME LABOR AND MATERIALS
- ALL WORK LISTED ABOVE MUST BE PERFORMED DURING BUSINESS HOURS
- BOND COST (INCLUDED IN PROJECT TOTAL)
- CONFORM TO THE 2015 I.E.C.C. CODE REQUIREMENTS

**EXCLUDES:**

**Note:** If this is a tax-exempt purchase, please provide us with a Tax Exempt Certificate.

License #TACLA 106941 E - Regulated by Texas Department of Licensing and Regulation, P.O. Box 12157, Austin, TX 78711 (512) 463-2906

SC

- ANY PARTS AND/OR LABOR NOT LISTED ABOVE
- UNFORSEEN ISSUES
- OVERTIME LABOR

**COSTS:**

<b>LABOR</b>	<b>\$2,400.00</b>
<b>EQUIPMENT</b>	<b>\$5,154.00</b>
<b>PARTS/MISC.</b>	<b>\$1,146.00</b>
<b>TOTAL</b>	<b>\$8,700.00</b>

**BASEBALL PRESSBOX: INSTALL (1) 3 TON ELECTRIC HEAT SPLIT SYSTEM AND (1) 5 TON ELECTRIC HEAT SPLIT SYSTEM**

**INCLUDES:**

- DEMO EXISTING (1) 3 TON AND (1) 5 TON ELECTRIC HEAT SPLIT SYSTEMS
- REMOVE AND DISPOSE OF
- INSTALL (1) NEW 3 TON AND (1) 5 ELECTRIC HEAT SPLIT SYSTEMS
- FLUSH REFRIGERANT LINE SET
- INSTSALL NEW RETURN AIR FILTER
- START UP AND CHECK OPERATIONS OF SYSTEMS
- REGULAR TIME LABOR AND MATERIALS
- ALL WORK LISTED ABOVE MUST BE PERFORMED DURING BUSINESS HOURS
- BOND COST (INCLUDED IN PROJECT TOTAL)
- CONFORM TO THE 2015 I.E.C.C. CODE REQUIREMENTS

**EXCLUDES:**

- ANY PARTS AND/OR LABOR NOT LISTED ABOVE
- UNFORSEEN ISSUES
- OVERTIME LABOR

**COSTS:**

<b>LABOR</b>	<b>\$4,000.00</b>
<b>EQUIPMENT</b>	<b>\$10,757.60</b>
<b>PARTS/MISC.</b>	<b>\$2,685.76</b>
<b>TOTAL</b>	<b>\$17,443.36</b>

**BASEBALL LOCKER ROOM: (1) 15 TON SELF CONTAINED PACKAGE UNIT**

**INCLUDES:**

- DEMO EXISTING (1) 15-TON YORK RTU
- REMOVE AND DISPOSE
- INSTALL (1) NEW 15-TON SELF CONTAINED PACKAGE UNIT
- INSTALL NEW CURB ADAPTER IF NEEDED
- INSTALL (1) 40 KW HEAT STRIP
- INSTALL ELECTRIC ECONOMIZER W/ HAIL GUARDS
- USE EXISTING DRAIN LINES AND ELECTRICAL DISCONNECT
- START UP AND CHECK OPERATION OF SYSTEMS
- REGULAR TIME LABOR AND MATERIALS
- ALL WORK LISTED ABOVE MUST BE PERFORMED DURING BUSINESS HOURS
- BOND COST (INCLUDED IN PROJECT TOTAL)

**Note:** If this is a tax-exempt purchase, please provide us with a Tax Exempt Certificate.

License #TACLA 106941 E - Regulated by Texas Department of Licensing and Regulation, P.O. Box 12157, Austin, TX 78711 (512) 463-2906

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- CONFORM TO THE 2015 I.E.C.C. CODE REQUIREMENTS

**EXCLUDES:**

- ANY PARTS AND/OR LABOR NOT LISTED ABOVE
- UNFORSEEN ISSUES
- OVERTIME LABOR

**COSTS:**

<b>LABOR</b>	<b>\$4,800.00</b>
<b>EQUIPMENT</b>	<b>\$22,771.30</b>
<b>PARTS/MISC.</b>	<b>\$3,972.13</b>
<b>LIFT RENTAL</b>	<b>\$2,000.00</b>

**TOTAL**                    **\$33,543.43**

**PAYMENT BOND FOR ENTIRE PROJECT:**

**COST:**                    **\$3,500.00**

**NET TERMS: THIRTY (30) DAYS**  
**WARRANTY: ONE (1) YEAR PARTS AND LABOR**

**TOTAL OF SPORTS COMPLEX WORK**

**ALL FOR THE SUM OF** \_\_\_\_\_ **\$ 69,468.09** **PLEASE INITIAL** \_\_\_\_\_  
*(TAX EXEMPT)*

**Note: If this is a tax-exempt purchase, please provide us with a Tax Exempt Certificate.**  
**License #TACLA 106941 E - Regulated by Texas Department of Licensing and Regulation, P.O. Box 12157, Austin, TX 78711 (512) 463-2906**

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## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the Contract Addendum with Kennedy Sutherlands, LLP, for Special Legal Counsel for State Historic Tax Credits Services Associated with Bond 2016 Project at Jefferson High School

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Willie T. Burroughs, Chief Operations Officer

**PRESENTER:** Kamal ElHabr, Associate Superintendent, Construction and Development

**MEETING DATE:** September 13, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the addendum of the contract between SAISD and Kennedy Sutherland, LLP, for continuation of special counsel services for State Historic Tax Credit (HTC) associated with Bond 2016 project at Jefferson High School.

The HTC program is set up at the State level to encourage investment in the rehabilitation of historic buildings. The HTC program allows a property owner (for tax purposes) to claim 25% of qualified rehabilitation expenditures (QRE) against Texas franchise or insurance premium taxes. QRE's include, but not limited to, the costs related to the repair or replacement of walls, floors, ceilings, windows, doors, air conditioning and heating, plumbing and electrical fixtures, cabinetry and appliances, and qualified services to provide design, hiring the contractor, permitting, and overseeing the construction.

The Board has previously selected Kennedy Sutherland to assist SAISD in pursuing HTC for Jefferson High School's Bond 2016 Project. The work involves complicated legal and financial structures. Kennedy Sutherland has guided SAISD in establishing a non-profit subsidiary whose members are the SAISD Board; Formed a Fee Owner/Lessor entity to hold fee title to the property; Formed a Master Lessee entity that is the "Owner" of the property, for tax purposes; and Selected an Investor entity to invest in the Master Lessee. The District has collected approximately \$3.0 million for the work completed under Phase I at Jefferson High School.

The addendum of the contract will cover the remaining qualified rehabilitation expenditures of completed and occupied improvements through December 2021. A new law will disallow school districts from using HTC starting January 1, 2022.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve contract addendum with Kennedy Sutherland, LLP, for special legal counsel for State Historic Tax Credit services associated with Bond 2016 Project at Jefferson High School and authorize the Superintendent to execute all associated documents.

**III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

Budget allowance in the amount of \$100,000.00 for legal counsel, tax credit auditing, and historical architectural consulting. Bond 2016 funds for Jefferson High School will be used. Costs will be reimbursed to the project from tax credits.

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
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**Addendum to Terms of Engagement  
Between SAISD and Kennedy Sutherland LLP**

This addendum, dated September 15, 2021, is entered by Kennedy Sutherland LLP (“**KS**”) and the San Antonio Independent School District (“**SAISD**”) in connection with the application for state historic tax credits to generated by the Jefferson HS Renovation Project. This addendum modifies the previous addendum dated November 30, 2018 along with its Terms of Engagement (collectively, the “**Agreement**”). To the extent that the following terms and conditions conflict with the terms and conditions of the Agreement, the Agreement is amended accordingly and the following terms and conditions of this addendum will control.

1. The Board of Trustees (“**Board**”) for the SAISD retained KS as special counsel for an additional fee of up to \$100,000, and approved engagement of the following consultants (with their respective fee):
  - A. tax counsel;
  - B. accountant; and
  - C. historic architect.

If the fee is estimated to exceed its maximum above, KS shall promptly notify SAISD in writing of the new proposed estimate and the rationale for same. Any fee amounts beyond the maximum above are subject to Board approval.

2. KS shall directly engage the approved consultants. The agreements to engage said consultants shall be shared with SAISD upon request.
3. Subject to reimbursement by SAISD, KS shall pay directly all reasonable and necessary expenses and consultant fees.
4. For any disputes arising under or connection with this engagement of KS, the dispute will first be subject to, as may be applicable, SAISD’s grievance policy. If the grievance policy is not applicable or the dispute is not resolved through the grievance process, KS and SAISD may submit to mediation, provided KS and SAISD mutually agree to mediate the dispute. In the event the dispute is not resolved through mediation, KS and SAISD may submit to arbitration, provided KS and SAISD mutually agree to arbitrate the dispute. The foregoing notwithstanding, all remedies and immunities available to KS or SAISD under applicable law are not waived.
5. Facsimile signatures appearing on the Agreement and hereon shall be deemed to be originals. The Agreement and this addendum may be executed in two or more counterparts, each of which shall be deemed an original, and all of which together shall constitute one and the same instrument.

Agreed:

**SAISD:**

By: \_\_\_\_\_  
Pedro Martinez, Superintendent

**Kennedy Sutherland LLP:**

By: \_\_\_\_\_  
Patrick J. Kennedy, Jr.

## SAISD BOARD AGENDA SUMMARY FORM

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**AGENDA TITLE:** Approval of the General Contractor for Security Fencing to Democracy Prep at the Stewart Campus

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Willie Burroughs, Chief Operations Officer

**PRESENTER:**        Kedrick Wright, Deputy Chief Operations Officer

**MEETING DATE:** September 20, 2021

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### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve the General Contractor's proposal amount to facilitate the installation of security fencing to Democracy Prep at the Stewart Campus.

SAISD Board Policy CV (LOCAL) delegates to the Superintendent or designee the authority to determine the appropriate project delivery and contract award method for construction that provides the best value to the District.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve the recommended proposal to award De La Garza Fence & Supply a contract for the installation of the security fencing at Democracy Prep at the Stewart Campus and authorize the Superintendent to execute all associated contracts. De La Garza Fence & Supply is an approved vendor, 19-047 (RC) Purchase & Installation of Chain Link & Wrought Iron/ Ornamental Fencing.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

To be funded through 661-81-6629-01-168-XXX

#### Security Fencing, Democracy Prep at the Stewart Campus

Base Proposal	\$104,394.12
Alternate 1	<u>\$53,780.68</u>
Total	\$158,174.80

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

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# de la garza FENCE & SUPPLY CO

1

MFG. OF CHAIN LINK FENCE

6475 OLD HWYWAY 90 WEST \* SAN ANTONIO, TEXAS 78227 \* 210-674-8302

FAX (210-674-8323)

August 26, 2021

Victor Valdez  
SAISD  
Vvaldez3@saisd.net  
P. 210-734-7373

Purchase & Installation of Chain-link Fence / Wrought Iron Fence BAD 7-30-19  
Expires 7/30/22  
19-047 (RC)

Scope of Work: (Base Bid)

1. (A1.01) Supply and install/remove 613' of a 6' Chain link panel temporary fence with stands.
2. (A1.02) Demo 613' of existing chain link fence
3. (A1.03) Supply and install 64' of a 6' Montage II Wrought Iron fence.
4. (A1.03) Manufacture and install two, 6' x 4' W.I. Gates, one with panic device and lever and one with only panic device
5. (A1.03) Supply and install 357' of a 5' Montage II Wrought Iron fence
6. (A1.03) Manufacture and install two, 5' x 6' Double Drive W.I. gates.
7. (A1.03) Supply and install 1,017' of a 6' x 9 gauge Chain link fence.
8. (A1.03) Manufacture and install one 6' x 24' Chain link, Double drive gate
9. (A1.03) manufacture and install one 5' x 4' W.I. Gate with panic device and lever.
10. Bid includes \$ 8,000.00 for contingency.

Total labor and materials: \$ 104,394.12 Including 3% Cost of Bid Bond

- I. Customer is responsible for providing location of all underground water, sewer, sprinkler, electric, gas and other utilities. Customer agrees to indemnify and hold de la Garza Fence Co. and its employees harmless from any damage arising from failure to disclose proper location of underground utilities.
- II. Changed to Scope of work shall be in writing and could result in a price change.
- III. Work is warranted for a period of one year after completion and payment in full.
- IV. Permit by other.



# de la garza FENCE & SUPPLY CO

2

MFG. OF CHAIN LINK FENCE

6475 OLD HWYWAY 90 WEST \*SAN ANTONIO, TEXAS 78227 \*210-674-8302

FAX (210-674-8323)

## Scope of Work: (Addition to Base Bid)

1. (ALT1.01) Demo 276' of existing chain link fence.
2. (ALT1.02) Supply and install 216' of a 6' Montage II Wrought Iron fence.
3. (ALT1.02) Manufacture and install one 6' x 24' Double Drive Montage W.I. Gate.
4. (ALT1.02) Manufacture and install two, 6' x 4' W.I Gate with panic device and lever.

Total labor and materials: \$ 53,780.68 Including 3% Cost for Bid Bond

## Scope of Work: (Difference in price between galvanize and Vinyl Chain fence)

1. (ALT2.0) Supply and install 1,017' of a 6' Black Vinyl Chain link fence.
2. (ALT2.0) manufacture and install one 6' x 24' Double Drive Black Vinyl Chain link fence.

Total labor and materials: \$ 12,752.10 Including 3% Cost for Bid Bond

Frank de la Garza

- I. Customer is responsible for providing location of all underground water, sewer, sprinkler, electric, gas and other utilities. Customer agrees to indemnify and hold de la Garza Fence Co. and its employees harmless from any damage arising from failure to disclose proper location of underground utilities.
- II. Changed to Scope of work shall be in writing and could result in a price change.
- III. Work is warranted for a period of one year after completion and payment in full.
- IV. Permit by other.

## SAISD BOARD AGENDA SUMMARY FORM

---

**AGENDA TITLE:** Approval of Change Order Number Two for Brackenridge High School Project under the 2016 Bond Program

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Willie Burroughs, Chief Operations Officer

**PRESENTER:**        Kedrick Wright, Deputy Chief Operations Officer

**MEETING DATE:** September 20, 2021

---

### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve Change Order Number Two for the Brackenridge High School Campus.

The Brackenridge High School Project is under construction and nearing completion in the Fall 2021. The change order will provide funding for various items including Area A Stairwell finishes, marquee paint and new letters, temporary fencing, north wall revisions, teachers' lounge restrooms, additional scope, condensate drain and the waxing of phase 4 floors.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board Change Order Number Two for the Brackenridge High School Campus project to Joeris General Contractors, Ltd. and authorize the Superintendent or designee to execute all associated documents.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

To be funded through allocated budget: 652-81-6629-00-001-000- \$800,000  
(See attached Exhibit A – Summary of Construction Costs)

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.

- [X] SAISD will ensure fiscal health.
- [X] SAISD will facilitate a successful Bond initiative and its implementation.
- [X] SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

Exhibit A  
Summary of Construction Costs

Original Contract Sum	\$ 2,637,629.00
Change Order No. 1	\$ 35,116,240.00
Change Order No. 2	\$ 800,000.00
New Contract Sum including Change Order No. 2	\$ 38,553,869.00



Stantec Architecture Inc.  
70 NE Loop 410 Suite 1100, San Antonio TX 78216-5893

June 11, 2021

Mr. Kedrick Wright  
Deputy Chief Operations Officer  
Operations Services Division | San Antonio Independent School District  
1270 W Summit Street  
San Antonio, Texas 78201  
REF: Brackenridge High School Additions and Renovations

Change Order Stantec Recommendation

Dear Mr. Wright:

Based on the attached information provided by Joeris and the scope discussed in previous construction meetings, Stantec recommends acceptance of the Change Order in the amount of \$800,000.00.

Stantec reviewed and discussed Joeris' Change Order clarifications and recommended some minor clarifications/revisions. Note that, as Joeris makes the revisions and updates to the attached document, these updates will be reflected in the contractor contingency line amount. The \$800,000.00 total amount of this change order will not be altered.

Should there be any questions, do not hesitate to contact me or Daniel Perez.

Thank you,

A handwritten signature in blue ink that reads "Wanira Magaloni".

Wanira Magaloni,  
Associate Project Manager, Stantec

Cc: Daniel Perez  
Nkonye Adaikpoh

# AIA Document G701™ – 2017

## Change Order

**PROJECT:** *(Name and address)*  
SAISD Bond 2016 Bond Project  
001 Brackenridge High School  
400 Eagleland Drive  
San Antonio, TX 78210

**CONTRACT INFORMATION:**  
Contract For: General Construction  
  
Date: October 17, 2017

**CHANGE ORDER INFORMATION:**  
Change Order Number: 002  
  
Date: June 14, 2021

**OWNER:** *(Name and address)*  
San Antonio ISD  
1270 W Summit,  
San Antonio, TX 78201

**ARCHITECT:** *(Name and address)*  
Stantec Architecture Inc.  
70 NE Loop 410, Suite 1100  
San Antonio, TX 78216

**CONTRACTOR:** *(Name and address)*  
Joeris General Contractor, Ltd  
823 Arion Parkway,  
San Antonio, TX 78216

**THE CONTRACT IS CHANGED AS FOLLOWS:**

*(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)*

Change Order

The original Contract Sum was	\$ 2,637,629.00
The net change by previously authorized Change Orders	\$ 35,116,240.00
The Contract Sum prior to this Change Order was	\$ 37,753,869.00
The Contract Sum will be increased by this Change Order in the amount of	\$ 800,000.00
The new Contract Sum including this Change Order will be	\$ 38,553,869.00

The Contract Time will be increased by seventy-seven (77) days.  
The new date of Substantial Completion will be October 31, 2021 (original is August 15, 2021).

**NOTE:** This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

**NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONTRACTOR AND OWNER.**

Stantec Architecture Inc.  
**ARCHITECT** *(Firm name)*  
  
**SIGNATURE**  
  
Daniel Perez, Principal  
**PRINTED NAME AND TITLE**  
  
06/14/2021  
**DATE**

Joeris General Contractor, Ltd  
**CONTRACTOR** *(Firm name)*  
  
**SIGNATURE**  
  
Janet Dusek, Senior Project Manager  
**PRINTED NAME AND TITLE**  
  
06/14/2021  
**DATE**

San Antonio Independent School District  
**OWNER** *(Firm name)*  
Kedrick Wright, Deputy  
Chief Operations Officer  
Digitally signed by Kedrick Wright,  
Deputy Chief Operations Officer  
Date: 2021.06.18 15:13:27 -0500  
**SIGNATURE**  
  
**PRINTED NAME AND TITLE**  
  
**DATE**

Brackenridge HS Contract Change Order  
Stantec,

The following items are adds/changes to the project which will account for the contract change order.

FPR 034 – Added Phase 4 Scope: approx. **\$65,000**

Area A Stairwell Finishes: **\$5,000**

Existing Marquee Paint & New Letter: **\$600**

Temp Fence Along Portable Drive Lane (campus request): **\$2,000**

North Wall ASI 008 Revision (glass wall): **\$570,000**

Teacher Lounge RR ASI 010: **\$40,000**

AHU-9 Condensate Floor Drain (RFI 176): approx. **\$15,000**

Waxing Phase 4 Floors: **\$25,865**

10% Add for contingency for the rest of the project: **\$72,346.50**

Total: **\$795,811.50**

**Requested Contract Change Order Amount - \$800,000**

If there are any questions, please let me know.  
Sincerely,



**Michael Kill**  
Assistant Project Manager  
Cell (210) 517-3694  
[mkill@joeris.com](mailto:mkill@joeris.com)

## SAISD BOARD AGENDA SUMMARY FORM

---

**AGENDA TITLE:** Approval of Change Order Number Two for the SAISD Central Office Administration Building Project

**PURPOSE:**         PRESENTATION/DISCUSSION  
                          DISCUSSION/ACTION

**REQUESTED BY:** Willie T. Burroughs, Chief Operations Officer

**PRESENTER:**        Kedrick Wright, Deputy Chief Operations Officer

**MEETING DATE:** September 20, 2021

---

### **I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

The Board is requested to approve Change Order Number Two for the Central Office Administration Building project to Joeris General Contractors, Ltd. This change order request involves adding an enclosure at the north stairwell, additional changes to the Boardroom, power and data at Help Desk and Internal Audit, relocation of water heaters, data drop for Human Resources, power and data for Fingerprint Room, convert Conference Room to Fingerprint Room, add dedicated circuits at 3<sup>rd</sup> floor Copier, add dedicated circuits in the Print Shop Room, add audio visual system in the Boardroom, add window blinds at 2<sup>nd</sup> and 3<sup>rd</sup> floors, add audio visual system in the Superintendent's Conference Room, and SAISD Parking Lot Signage.

Joeris General Contractor has been working with staff to prepare contract documents and negotiate associated costs.

### **II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

Resolved that the Board approve change order to Joeris General Contractor's contract for the additional work to the SAISD Central Office Administration Building project, and authorize the Superintendent to execute related contracts.

### **III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**

To be funded through allocated budget: XXX-XX-XXXX-XX-XXX-XXX-XXX - \$406,153.00  
(See attached Exhibit A – Summary of Construction Costs)

### **IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

Exhibit A  
Summary of Construction Costs

Original Contract Sum	\$ 29,933,358.00
Change Order No. 1	\$ 686,546.00
Change Order No. 2	\$ 406,153.00
New Contract Sum including Change Order No. 2	\$ 31,026,057.00

# AIA<sup>®</sup> Document G701™ – 2017

## Change Order

<b>PROJECT:</b> <i>(Name and address)</i> SAISD Central Office Admin Building 514 W Quincy Ave. San Antonio, Texas 78212	<b>CONTRACT INFORMATION:</b> Contract For: Construction Date: 8/26/2019	<b>CHANGE ORDER INFORMATION:</b> Change Order Number: 02 Date: 8/23/2021
<b>OWNER:</b> <i>(Name and address)</i> SAISD 1270 W Summit San Antonio, TX 78201	<b>ARCHITECT:</b> <i>(Name and address)</i> RVK 745 E Mulberry San Antonio, TX 78212	<b>CONTRACTOR:</b> <i>(Name and address)</i> Joeris General Contractors 823 Arion Pwky San Antonio, TX 78216

**THE CONTRACT IS CHANGED AS FOLLOWS:**

*(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)*

Change Order 02

Item #1 - FPR 050 - Enclosure at North Stairwell	\$149,526.00
Item #2 - FPR 051 - Additional Changes at Boardroom	\$44,192.00
Item #3 - FPR 053 - Power and Data at Help Desk & Internal Audit	\$10,423.00
Item #4 - FPR 054 - Water Heater Relocation	\$44,725.00
Item #5 - FPR 055 - Data Drop at Human Resources	\$2,662.00
Item #6 - FPR 057 - Power & Data at Fingerprint Room	\$48,192.00
Item #7 - FPR 058 - Dedicated Circuits at 3rd Floor Copier	\$6,797.00
Item #8 - FPR 059 - Dedicated Circuits at Print Shop Room	\$8,343.00
Item #9 - FPR 060 - AV at Boardroom	\$65,420.00
Item #10 - FPR 061 - Window Blinds at 2nd & 3rd Floors	\$7,084.00
Item #11 - FPR 062 - AV at Superintendent's Conference Room	\$8,123.00
Item #12 - FPR 063 - SAISD Parking Lot Signs	\$10,666.00


TOTAL CHANGES PER CO 02 \$406,153.00

The original Contract Sum was	\$ 29,933,358.00
The net change by previously authorized Change Orders	\$ 686,546.00
The Contract Sum prior to this Change Order was	\$ 30,619,904.00
The Contract Sum will be increased by this Change Order in the amount of	\$ 406,153.00
The new Contract Sum including this Change Order will be	\$ 31,026,057.00

The Contract Time will be increased by One Hundred and Eight (108) days.  
The new date of Substantial Completion will be September 30, 2021

**NOTE:** This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

**NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONTRACTOR AND OWNER.**

RVK ARCHITECT <i>(Firm name)</i>  SIGNATURE	Joeris General Contractors CONTRACTOR <i>(Firm name)</i>  SIGNATURE	SAISD OWNER <i>(Firm name)</i>  SIGNATURE
Liz Hurd, Principle Architect PRINTED NAME AND TITLE	Justin Bendele, Project Executive PRINTED NAME AND TITLE	Kedrick Wright PRINTED NAME AND TITLE
08-24-2021 DATE	8-24-21 DATE	8/30/21 DATE

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User Notes:  
GAMEZ, EVELYN  
CELESTE

Digitally signed by GAMEZ, EVELYN CELESTE  
DN: dc=net, dc=saia, ou=Departments,  
ou=Construction and Development, ou=Users,  
cn=GAMEZ, EVELYN CELESTE  
Date: 2021.08.24 16:01:32 -0500

(3B9ADA45)

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 050**

Monday, June 7, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 050 - Enclosure at N. Stairwell

Ms. Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 050 - FPR 050 - Enclosure at N. Stairwell is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 149,526.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until Wednesday, July 7, 2021 unless otherwise noted.

Sincerely,



Pamela Moczygemba,  
Joeris General Contractors  
823 Arion Pkwy  
San Antonio TX 78216

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 050**

**Date** **Days Req** **0**

PCO #	Description	Days Req	Cost
<b>FPR 050</b>	<b>FPR 050 - Enclosure at N. Stairwell</b>		
001	FPR 050: Storefront/Glazing (Champion) - Cost to furnish and install storefront assemblies at each level as specified and glazing at frames and doorways.		\$ 22,484.00
002	FPR 050: Door Hardware (Arch 8) - Cost to furnish doors and hardware prepped for access control as specified.		\$ 30,132.00
003	FPR 050: Access Control (Big State) - Cost to furnish and install card readers at each level as specified.		\$ 7,974.00
004	FPR 050: Electrical (Gonzales) - Cost to furnish and install additional light fixtures, relocate fire alarm devices & light fixtures as required.		\$ 21,892.00
005	FPR 050: Fire Suppression (Saffire) - Cost to furnish and install additional sprinkler heads in newly enclosed areas on levels 2 and 3.		\$ 3,375.00
006	FPR 050: Self-Perform (Joeris) - Cost for protection of finishes, supervision & coordination, material & labor for specified pilasters and final cleanup.		\$ 28,100.00
007	FPR 050: Drywall/Acoustical (American) - Cost to furnish and install specified pilasters, headers at enclosure, and rework ceiling as required.		\$ 23,764.00
008	FPR 050: Paint (Paradise) - Cost to tape/float/paint added wall space and headers.		\$ 4,570.00
009	FPR 050: FPR 051 - Additional cost for bonds, insurance, and fee.		\$ 7,235.00
<b>Total For: FPR 050</b>			<b>\$ 149,526.00</b>

**Qualifications:**

- Lead Time for door hardware & storefront material approximately 8 -10 weeks.
- Duration for scope of work once material is received:
  - 1 week framing, drywall, tape/float/paint
  - 1/2 week for installing doors
  - 1/2 week to install glazing/film, clean-up

**Approved By:**

**Signature** \_\_\_\_\_

**Name** \_\_\_\_\_

**Date** \_\_\_\_\_

**Project # 19033 - SAISD Central Office Admin Building**

Monday, June 7, 2021

RE: FPR 050 - Enclosure at N. Stairwell

<b>DIV .08</b>	Storefront/Glazing	\$22,484	Champion Glass
<b>DIV .08</b>	Doors/Hardware	\$30,132	Architectural Division 8
<b>DIV. 28</b>	Access Control	\$7,974	Big State Electric
<b>DIV. 26</b>	Electrical	\$21,892	Gonzales
<b>DIV. 21</b>	Fire Suppression	\$3,375	Saffire
<b>DIV. 01</b>	Self-Perform	\$28,100	Joeris
<b>DIV. 09</b>	Drywall/Acoustical	\$23,764	American Interiors
<b>DIV. 09</b>	Painting	\$4,570	Paradise Painting
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$142,291</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$2,371	1.5857%
Builder's Risk Insurance Premium	\$150	0.1000%
General and Umbrella Liability Insurance	\$1,067	0.7500%
<b>SUBTOTAL</b>	<b>\$145,879</b>	

**Sub Total of Material and Labor**

Fee	\$3,647	2.50%
<b>TOTAL COST</b>	<b>\$149,526</b>	

**Qualifications:**

**Project: 304801 -SAISD- New Central Office Building  
 Contemplated Change Order # 45  
 Additional Stairwell Enclosure Hardware**

<b>1 Pair Doors #D1045</b>		<b>STAIRWELL 1044 from CORRIDOR 1045</b>			<b>RHRA</b>
2	Continuous Hinge	A110HDC 95" PT	US32D	AB	470.00
1	Exit Device	EL RX 3347A-NL-OP x 388 ER-ADJ10	US26D	VO	4,226.00
1	Exit Device	EL RX 3347A-EO ER-ADJ10	US26D	VO	3,903.00
2	Cylinder	80-036 EVEREST 29 T-RESTRICTED KWY	626	SC	156.00
2	Rim Cylinder	C953 008876-003	US26D	FL	82.00
2	Door Pull	1191-5	630	TR	310.00
2	Closer	4040XP RWPA 30 SHOE SUPPORT 4040-18PA 61 STOP SPACER	AL	LC	1,310.00
2	Floor Stop	1211	626	TR	23.00
Opening Total					10,480.00
<b>1 Single Door #D2042A</b>		<b>STAIRWELL 2042 from OPEN OFFICE 2035</b>			<b>LHR</b>
1	Continuous Hinge	A110HDC 95" PT	US32D	AB	235.00
1	Exit Device	EL RX 33A-DT x 386DT	US26D	VO	3,481.00
1	Cylinder	80-036 EVEREST 29 T-RESTRICTED KWY	626	SC	78.00
1	Rim Cylinder	C953 008876-003	US26D	FL	41.00
1	Door Pull	1191-5	630	TR	155.00
1	Closer	4040XP RWPA 30 SHOE SUPPORT 4040-18PA 61 STOP SPACER	AL	LC	655.00
1	Floor Stop	1211	626	TR	11.50
Opening Total					4,656.50
<b>1 Single Door #D2042B</b>		<b>STAIRWELL 2042 from OPEN OFFICE 2047</b>			<b>RHR</b>
1	Continuous Hinge	A110HDC 95" PT	US32D	AB	235.00
1	Exit Device	EL RX 33A-DT x 386DT	US26D	VO	3,481.00
1	Cylinder	80-036 EVEREST 29 T-RESTRICTED KWY	626	SC	78.00
1	Rim Cylinder	C953 008876-003	US26D	FL	41.00
1	Door Pull	1191-5	630	TR	155.00
1	Closer	4040XP RWPA 30 SHOE SUPPORT 4040-18PA 61 STOP SPACER	AL	LC	655.00
1	Floor Stop	1211	626	TR	11.50
Opening Total					4,656.50
<b>1 Single Door #D3043A</b>		<b>STAIRWELL 3043 from OPEN OFFICE 3036</b>			<b>LHR</b>
1	Continuous Hinge	A110HDC 95" PT	US32D	AB	235.00

**Project: 304801 -SAISD- New Central Office Building  
 Contemplated Change Order # 45  
 Additional Stairwell Enclosure Hardware**

1	Exit Device	EL RX 33A-DT x 386DT	US26D	VO	3,481.00
1	Cylinder	80-036 EVEREST 29 T-RESTRICTED KWY	626	SC	78.00
1	Rim Cylinder	C953 008876-003	US26D	FL	41.00
1	Door Pull	1191-5	630	TR	155.00
1	Closer	4040XP RWPA 30 SHOE SUPPORT 4040-18PA 61 STOP SPACER	AL	LC	655.00
1	Floor Stop	1211	626	TR	11.50
1	Power Supply	PS914 900-2RS-FA		VO	1,026.00
				Opening Total	5,682.50

**1 Single Door #D3043B STAIRWELL 3043 from OPEN OFFICE 3044 RHR**

1	Continuous Hinge	A110HDC 95" PT	US32D	AB	235.00
1	Exit Device	EL RX 33A-DT x 386DT	US26D	VO	3,481.00
1	Cylinder	80-036 EVEREST 29 T-RESTRICTED KWY	626	SC	78.00
1	Rim Cylinder	C953 008876-003	US26D	FL	41.00
1	Door Pull	1191-5	630	TR	155.00
1	Closer	4040XP RWPA 30 SHOE SUPPORT 4040-18PA 61 STOP SPACER	AL	LC	655.00
1	Floor Stop	1211	626	TR	11.50
				Opening Total	4,656.50

**Section Totals**

Finish Hardware 30,132.00



# BIG STATE ELECTRIC, LTD.

PO Box 17659 • 8923 Aero Street • San Antonio, TX 78217-0659 • Ph.: 210.735.1051 • Fax: 210.735.1671

May 18, 2021

To: Joeris General Contractors

Attn: Lori Ellerson

Ref: SAISD Central Office Administration Building – Enclose the Stairwells

As per Plans Dated: 4-22-2021

BASE BID:

Part Number	Description	Unit of Measure	Unit Cost	Qty	Material Cost	Lab or Hours	Labo r Hours QTY	Labor Cost	Extended Cost
MT-15	Allegion Card Reader	EACH	172.00	5	\$860.00	1.00	5.00	\$229.45	\$1,089.45
	Door Contact	EACH	11.56	6	\$69.36	0.50	3.00	\$137.67	\$207.03
DS160	Rex Motion	EACH	58.57	5	\$292.85	1.00	5.00	\$229.45	\$522.30
MR-52	Mercury Panel	EACH	658.00	3	\$1,974.00	1.00	3.00	\$137.67	\$2,111.67
	Composite Cabling	EACH	186.00	6	\$1,116.00	8.00	48.00	\$2,202.72	\$3,318.72
					\$4,312		64	\$2,937	\$7,249
								0.10	\$725
								Total	\$7,974

**Scope of Work/Items Included:**

1. Installation of the above.
2. Terminations and testing included.

Change Proposal  
REQUEST SUMMARY SHEET

Date: 5/19/2021

Reference: Added Stairwell Enclosure

Subcontractor Change Order Request No. 60

Job Name: SAISD Central Office Building

General Contractor: Joeris Construction

CHANGE ORDER DESCRIPTION: Added Stairwell Enclosure

GCE will provide labor and material to: relocate (1) C4-6' fixture; remove (1) C4-24' fixture; add (1) C4-10' fixture; add (2) C4-4' fixtures; adjust lighting controls accordingly; add (5) exit fixtures; add rough in for access control at (5) new door locations; add power to (5) access control locations from the nearest circuit; add (2) Smoke Detectors; relocate (1) smoke detector.

DIRECT LABOR COSTS - see attached sheets for breakdown of hours				
Trade Description	Hours	Rate	Extension	
Composite Crew	126.0	\$ 65.00	\$	8,190.00
Foreman	13.0	\$ 85.00	\$	1,105.00
General Foreman	7.0	\$ 95.00	\$	665.00
PM	3.0	\$ 115.00	\$	345.00
			\$	-
<b>SUBTOTAL</b>			\$	<b>10,305.00</b>

DIRECT MATERIAL COSTS - see attached backup				
Item Description	Unit	Quantity	Unit Cost	Extension
Materials	Lot	1	\$ 3,178.00	\$ 3,178.00
Material Expedite Fee	Lot	0	\$ -	\$ -
Fixtures	Lot	1	\$ 4,797.00	\$ 4,797.00
Fire Alarm Drawings & Programming	Lot	1	\$ 1,000.00	\$ 1,000.00
Warranty			2%	\$ 179.50
<b>SUBTOTAL</b>				<b>\$ 9,154.50</b>

EQUIPMENT COSTS				
Item Description	Unit	Quantity	Unit Cost	Extension
GCE Furnished Equipment	Hour		\$ -	\$ -
			\$ -	\$ -
Excavation and Compaction	Lot	0	\$ -	\$ -
Lifts	Lot	0	\$ -	\$ -
<b>SUBTOTAL</b>				<b>\$ -</b>

INDIRECT COSTS - Lower Tiered Subcontractors/Job Expenses				
Company Name	Quantity	Unit Cost	Amount	
	0	\$ -	\$	-
		\$ -	\$	-
		\$ -	\$	-
<b>SUBTOTAL</b>			\$	<b>-</b>

<b>TOTALS</b>			\$	<b>19,459.50</b>	<b>Clarifications</b>  1) New Fixtures have a 4-6 week lead time
SALES TAX (on equipment only)	8.25%		\$	-	
<b>TOTAL OF ALL DIRECT COSTS</b>			\$	<b>19,459.50</b>	
OVERHEAD @	<b>10.0%</b>		\$	1,945.95	
Profit @	<b>0%</b>		\$	-	
Sub costs + 4%			\$	-	
BOND AND CONTRACTUAL RATE	2.5%		\$	486.49	
<b>GRAND TOTAL FOR THIS CHANGE ORDER REQUEST</b>			\$	<b>21,892.00</b>	

Impact to contract schedule affected by this Change Order request **4 Days**

THIS QUOTE IS VALID FOR 14 DAYS

Subcontractors Representative Signature \_\_\_\_\_  
 Title \_\_\_\_\_  
 \_\_\_\_\_

## SAISD Central Office : Added Stair Enclosure

Job Number: 203288

## Extension By Phase

Item #	Description	Quantity	Price	U	Ext Price	Labor Hr	U	Ext Lab Hr
--- 01 Raceway, Fittings & Boxes ---								
1010	1/2" EMT	55	89.97	C	49.48	6.70	C	3.69
1011	3/4" EMT	215	139.54	C	300.01	9.00	C	19.35
1012	1" EMT	50	247.65	C	123.83	9.00	C	4.50
1496	1/2" Comp Steel Insul Throat Conn	55	627.10	C	344.91	0.18	E	9.90
1497	3/4" Comp Steel Insul Throat Conn	28	871.99	C	244.16	0.20	E	5.60
1498	1" Comp Steel Insul Throat Conn	10	1,374.61	C	137.46	0.25	E	2.50
1576	1/2" Compression Steel Cplg	6	513.46	C	28.24	0.25	E	1.38
1577	3/4" Compression Steel Cplg	22	703.17	C	151.18	0.30	E	6.45
1578	1" Compression Steel Cplg	5	1,047.71	C	52.39	0.40	E	2.00
2278	1/2" 1-Hole Strap	7	30.27	C	2.00	4.00	C	0.26
2279	3/4" 1-Hole Strap	20	48.21	C	9.55	4.00	C	0.79
2280	1" 1-Hole Strap	6	79.79	C	4.79	4.00	C	0.24
2304	1/2" T-Bar Wire Conduit Clip	8	39.07	C	3.13	0.10	E	0.80
2356	3/4" Conduit Hanger w/Bolt	6	80.68	C	5.04	25.00	C	1.56
2552	3/8" Hex Nut	25	169.60	C	42.40	0.40	C	0.10
2554	3/8"x1-1/2" Bolt	6	68.00	C	4.25	15.00	C	0.94
2555	3/8" Self Drill Anchor	6	71.20	C	4.45	28.00	C	1.75
2557	Angle Bracket for 1/4-3/8 Rod	6	92.19	C	5.76	30.00	C	1.88
2571	4" Square Box (1/2 & 3/4 KO's)	24	1,484.74	C	356.34	0.30	E	7.20
2726	4" Square-3/0 Plaster Ring-5/8"D	5	987.56	C	49.38	0.15	E	0.75
2731	4" Square-1G Plaster Ring-5/8"D	5	231.80	C	11.59	0.15	E	0.75
6470	12x12x8" Screw Cover Pull Box-Nema 1	5	64.16	E	320.80	2.36	E	11.80
--- 01 Raceway, Fittings & Boxes Total ---					2,251.14			84.19
--- 02 Wire & Cable ---								
2787	#12 THHN CU Solid Wire	158	220.21	M	34.68	8.80	M	1.39
4367	#14-12-10 Wire Termination Labor	15	0.00	E	0.00	0.18	E	2.70
5045	Manufactured Fixture Whip	8	6.15	E	49.20	0.26	E	2.08
--- 02 Wire & Cable Total ---					83.88			6.17
--- 04 Light Fixtures & Lamps ---								
4990	T-Bar Box Hanger	5	764.11	C	38.21	0.24	E	1.20
C4-10	10' Pendant Strip Fixture	1	QUOTE	1	0.00	1.95	E	1.95
C4-4	4' Pendant Strip Fixture	2	QUOTE	1	0.00	1.95	E	3.90
X	Exit Fixture w/Batt Pack	5	QUOTE	1	0.00	0.70	E	3.50
--- 04 Light Fixtures & Lamps Total ---					38.21			10.55
--- 05 Wiring Device & Covers ---								
4791	4" Square Flat Blank Cover w/KO	11	653.12	C	71.84	0.12	E	1.32
8261	Grndscr&Bare Pigtail	8	122.35	C	9.79	2.00	C	0.16
22953	Power Pack for Occupancy Sensor (Watt Stopper A27	3	77.70	E	233.10	0.40	E	1.20
--- 05 Wiring Device & Covers Total ---					314.73			2.68
--- 07 Misc ---								
2550	3/8" All Thread	13	124.23	C	15.53	11.00	C	1.38
3107	1/8" Poly Pull Line	297	6.10	M	1.81	3.50	M	1.04
6839	Red Wirenuts	96	145.79	M	14.00	3.50	C	3.36
8917	Ground Screw	3	10.43	C	0.31	0.01	E	0.03
8918	6X1/4" Pan Head Tapping Screw	12	2.62	C	0.31	0.01	E	0.12
16546711	Fire Alarm 16/2 FPLP Shielded	100	157.99	C	157.99	3.00	C	3.00
T0001	Demo 24' Pendant Fixture	1	0.00	E	0.00	3.00	E	3.00
T0002	Relocate 6' Fixture	1	0.00	E	0.00	1.15	E	1.15

SAISD Central Office : Added Stair Enclosure

Job Number: 203288

Extension By Phase

Item #	Description	Quantity	Price	U	Ext Price	Labor Hr	U	Ext Lab Hr
T0003	Lighting Controls Adjustments	1	0.00	E	0.00	5.00	E	5.00
T0004	Smoke Detector	2	150.00	E	300.00	1.25	E	2.50
T0005	Relocate FA Device	2	0.00	E	0.00	1.00	E	2.00
--- 07 Misc Total ---					489.95			22.58
Job Total					3,177.91			126.17

# Texas Saffire, LLC

## Change Order Summary Sheet

Project: SAISD Cnetral Officee Facility                      change order number:      Stair En.  
514 W. Quincy  
San Antonio      Texas      78205                      reference number:              1856

### General

Contractor: Joeris General Contractors  
823 Arion Parkway  
San Antonio      Texas      78216

Description: Add heads at stair enclosures in accordance with NFPA

### Labor Total's

base labor costs	\$1,152.00
fringe benefits	\$139.20
taxes and insurance	\$529.92
<b>Labor Total</b>	<b>\$1,821.12</b>

### Material Total's

base material costs	\$1,240.00
sales tax	\$0.00
delivery	
<b>Material Total</b>	<b>\$1,240.00</b>

### Change Total's

Labor Total		\$1,821.12
Material Total		\$1,240.00
subtotal		\$3,061.12
overhead	5%	\$153.06
subtotal		\$3,214.18
profit	5%	\$160.71
<b>Change Total</b>		<b>\$3,374.88</b>

35407 State Highway 249 ~ Pinehurst, TX 77362 ~ office:281-676-5100 ~ fax: 281-676-5114

## Texas Saffire, LLC

### Detailed Breakdown For: SAISD Cnetral Officee Facility

Change Order # Stair En.

qty	size	description	labor- hours	total hours	unit labor	labor unit		material cost
						cost	material	
4	0	2 1/2 x 1 Mech. Tee	1.000	4.000	\$36.00	\$144.00	\$150.00	\$600.00
4	0	flex drops w/ brckets	1.000	4.000	\$36.00	\$144.00	\$125.00	\$500.00
2	0	field labor	8.000	16.000	\$288.00	\$576.00	\$0.00	\$0.00
1	0	Engineering	4.000	4.000	\$144.00	\$144.00	\$0.00	\$0.00
4	0	1/2" sprinkler head with escutcher	1.000	4.000	\$36.00	\$144.00	\$35.00	\$140.00

**Project # 19033 - SAISD Central Office Admin Building**

Friday, June 4, 2021

RE: FPR 050 - Enclosure at N. Stairwell

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	3	EA	\$ 300.00	\$ 900	\$ 450	\$ 1,350	\$	-	\$ 2,250
2	Coordination & misc. carpentry	3	EA	\$ 200.00	\$ 600	\$ 550	\$ 1,650	\$	-	\$ 2,250
3	Supervision & Management	4	WK	\$ -	-	\$ 4,000	\$ 16,000	\$	-	\$ 16,000
<b>Sub Total of Material and Labor</b>					<b>\$ 1,500</b>		<b>\$ 19,000</b>	<b>\$</b>	<b>-</b>	<b>\$ 20,500</b>
	Labor Burden		40%							\$ 7,600
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 28,100</b>

**Qualifications:**

# AMERICAN INTERIORS INC.

June 4, 2021

Joeris General Contractors, Ltd.  
823 Arion Parkway  
San Antonio, TX 78216  
Attn: Lori Ellerson  
Stairwell enclosure

**Project:** SAISD Central Office Admin Bldg  
514 W. Quincy Ave  
San Antonio, TX 78212

**Cost**      \$ 23,764.00

- Pricing includes labor/materials.
- Cut back existing acoustical or drywall ceilings to access new work.
- New acoustical ceiling grid figured where it has to be removed by American Interiors to access scope of work.
- Existing acoustical ceiling tile to be stacked for re-use during putback.
- 2 new cartons figured in pricing just in case.
- 1<sup>st</sup> floor: New partition for storefront assembly out of metal stud framing/sound batt insulation/gypsum board to underside of deck. Fire rated 2x for storefront nailer.
- 2<sup>nd</sup> & 3<sup>rd</sup> floors: New columns and furdawn header for storefront assembly out of metal stud framing/sound batt insulation/gypsum board to underside of deck. Fire rated 2x for storefront nailer.
- Metal casing beads.
- Materials figured to be stocked by freight elevator.
- Door frame/Doors/hardware to be installed and stocked by others.
- No floor protection or dust partitions figured in pricing.
- Dumpster to be furnished by others.
- Work figured during nights.

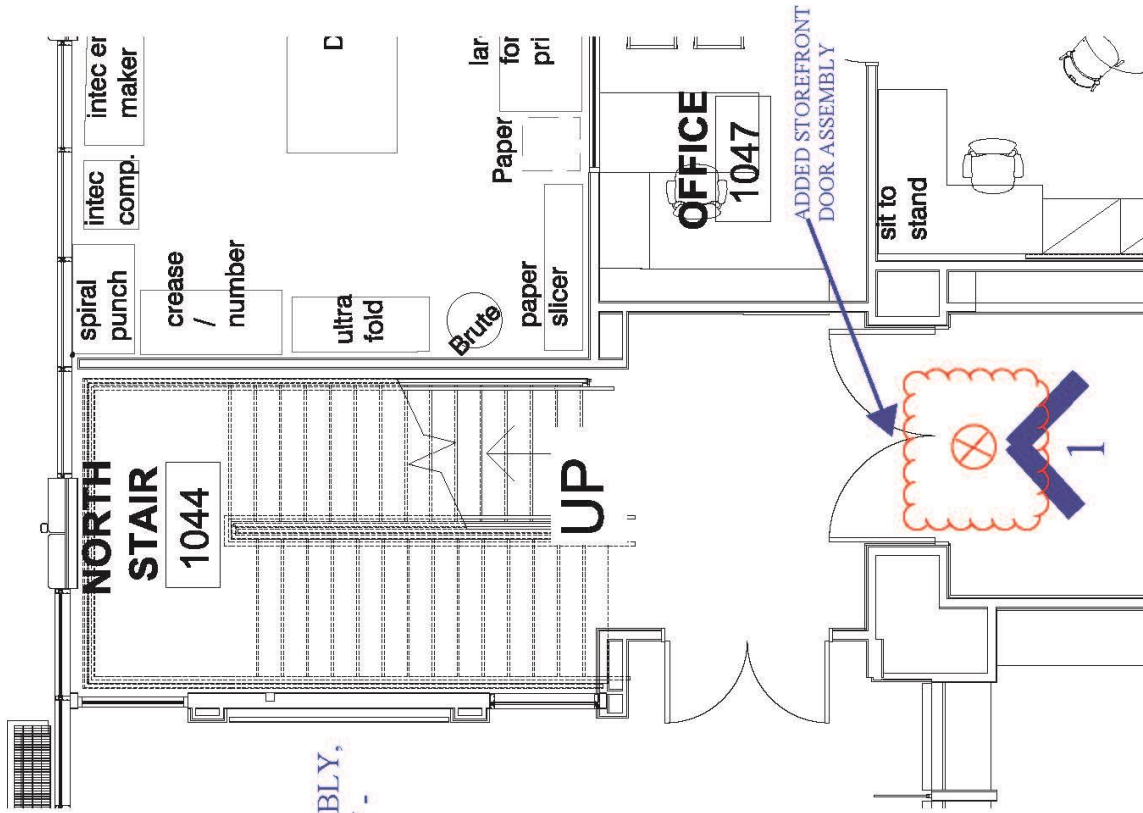
Labor:           \$    15,084.00  
Materials:       \$     8,680.00

Respectfully Submitted,  
*Brad Hopper* - Project Manager

American Interiors, Inc.  
12910 Flagship

San Antonio  
Texas. 78247

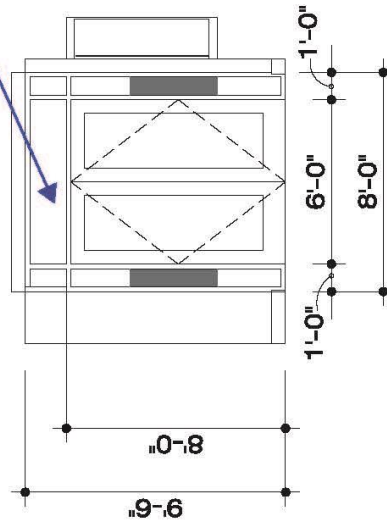
Phone 210-349-9313  
Fax 210-349-9360



- 1. ADD
- A. STOREFRONT WINDOW ASSEMBLY, CARD READER, DOOR ASSEMBLY - PANIC DEVICE

**FIRST FLOOR**  
 1/4" = 1'-0"

ADDED STOREFRONT WINDOW  
ASSEMBLY AND DOOR  
ASSEMBLY - DOOR ASSEMBLY TO  
BE WOOD AND GLASS



# FIRST FLOOR

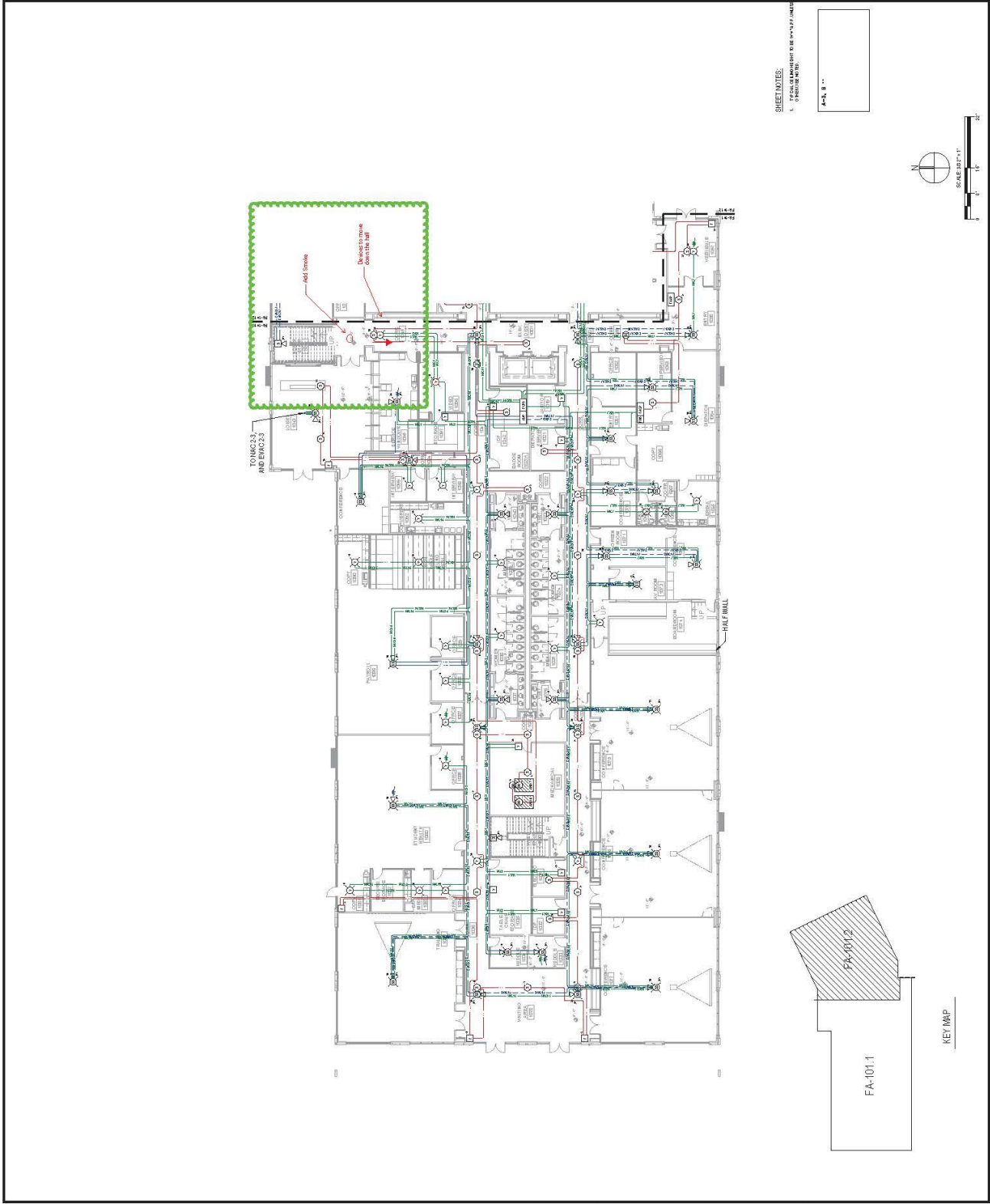
1/4" = 1'-0"

NO.	DESCRIPTION	DATE	BY	CHKD.
1	ISSUED FOR PERMITS	08/15/16	AS	AS
2	ISSUED FOR PERMITS	08/15/16	AS	AS
3	ISSUED FOR PERMITS	08/15/16	AS	AS
4	ISSUED FOR PERMITS	08/15/16	AS	AS
5	ISSUED FOR PERMITS	08/15/16	AS	AS
6	ISSUED FOR PERMITS	08/15/16	AS	AS
7	ISSUED FOR PERMITS	08/15/16	AS	AS
8	ISSUED FOR PERMITS	08/15/16	AS	AS
9	ISSUED FOR PERMITS	08/15/16	AS	AS
10	ISSUED FOR PERMITS	08/15/16	AS	AS
11	ISSUED FOR PERMITS	08/15/16	AS	AS
12	ISSUED FOR PERMITS	08/15/16	AS	AS
13	ISSUED FOR PERMITS	08/15/16	AS	AS
14	ISSUED FOR PERMITS	08/15/16	AS	AS
15	ISSUED FOR PERMITS	08/15/16	AS	AS
16	ISSUED FOR PERMITS	08/15/16	AS	AS
17	ISSUED FOR PERMITS	08/15/16	AS	AS
18	ISSUED FOR PERMITS	08/15/16	AS	AS
19	ISSUED FOR PERMITS	08/15/16	AS	AS
20	ISSUED FOR PERMITS	08/15/16	AS	AS
21	ISSUED FOR PERMITS	08/15/16	AS	AS
22	ISSUED FOR PERMITS	08/15/16	AS	AS
23	ISSUED FOR PERMITS	08/15/16	AS	AS
24	ISSUED FOR PERMITS	08/15/16	AS	AS
25	ISSUED FOR PERMITS	08/15/16	AS	AS
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27	ISSUED FOR PERMITS	08/15/16	AS	AS
28	ISSUED FOR PERMITS	08/15/16	AS	AS
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30	ISSUED FOR PERMITS	08/15/16	AS	AS
31	ISSUED FOR PERMITS	08/15/16	AS	AS
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33	ISSUED FOR PERMITS	08/15/16	AS	AS
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37	ISSUED FOR PERMITS	08/15/16	AS	AS
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44	ISSUED FOR PERMITS	08/15/16	AS	AS
45	ISSUED FOR PERMITS	08/15/16	AS	AS
46	ISSUED FOR PERMITS	08/15/16	AS	AS
47	ISSUED FOR PERMITS	08/15/16	AS	AS
48	ISSUED FOR PERMITS	08/15/16	AS	AS
49	ISSUED FOR PERMITS	08/15/16	AS	AS
50	ISSUED FOR PERMITS	08/15/16	AS	AS

**CENTRAL OFFICE FACILITY (SAISD) FIRE ALARM SYSTEM**  
 San Antonio, TX 78205  
 CITY OF SAN ANTONIO  
 2018 IRC AMENDMENTS  
 2018 IFC AMENDMENTS  
 2016 NFPA 72

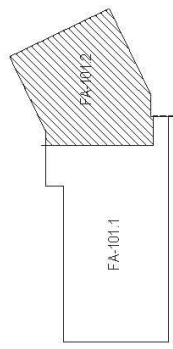
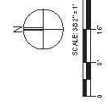
AS-BUILT TO  
 NEW  
 FIRE ALARM  
 VOICE EVACUATION SYSTEM  
 DEVICE LAYOUT  
 LEVEL 1

DATE: 08/15/16  
 DRAWN BY: AS  
 CHECKED BY: AS  
 SCALE: 1/8" = 1'-0"



**SHEET NOTES:**  
 1. REFER TO SHEET FA-101.2 FOR DETAILS OF THE SYSTEM.

FA-101.1



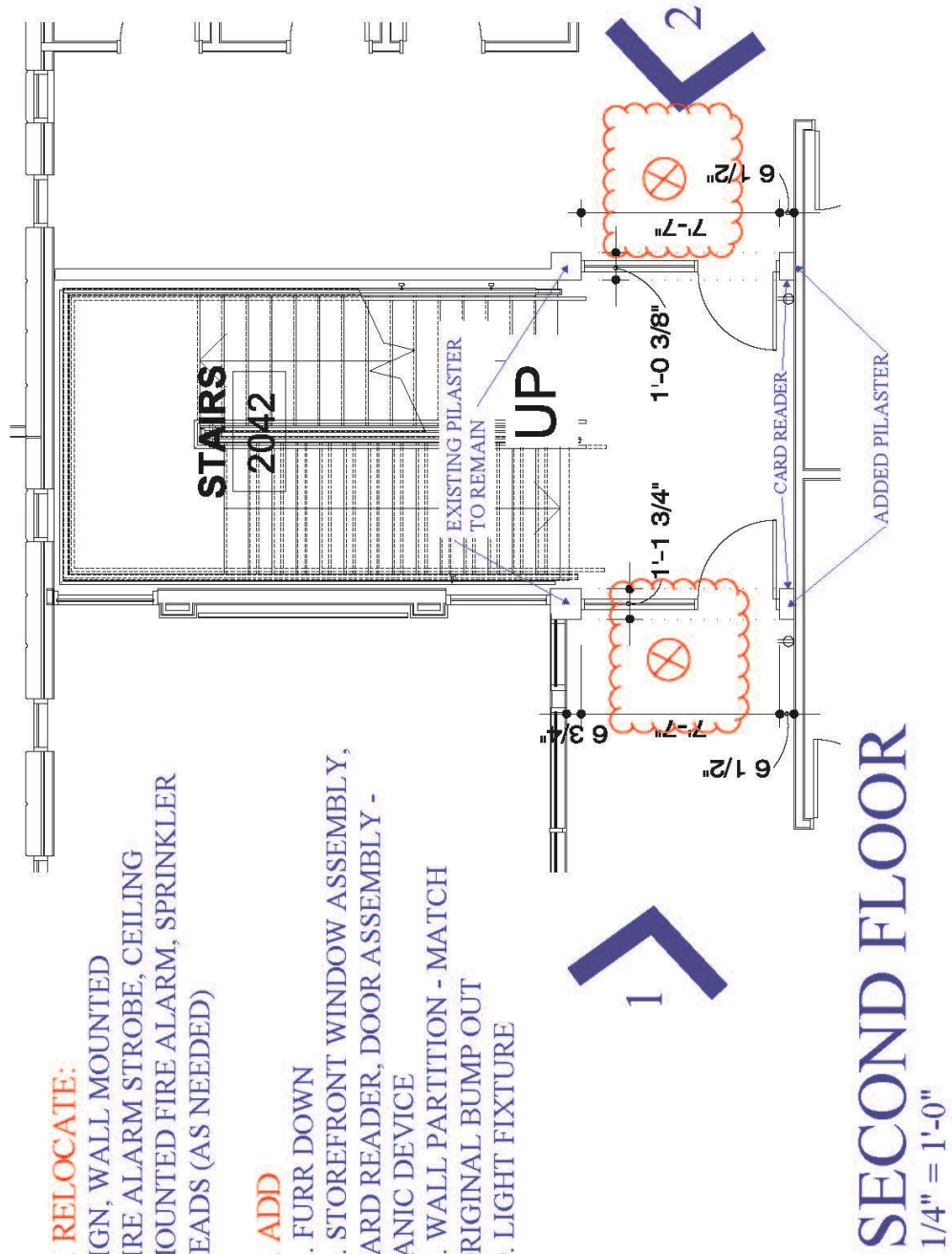
KEY MAP

**1. RELOCATE:**

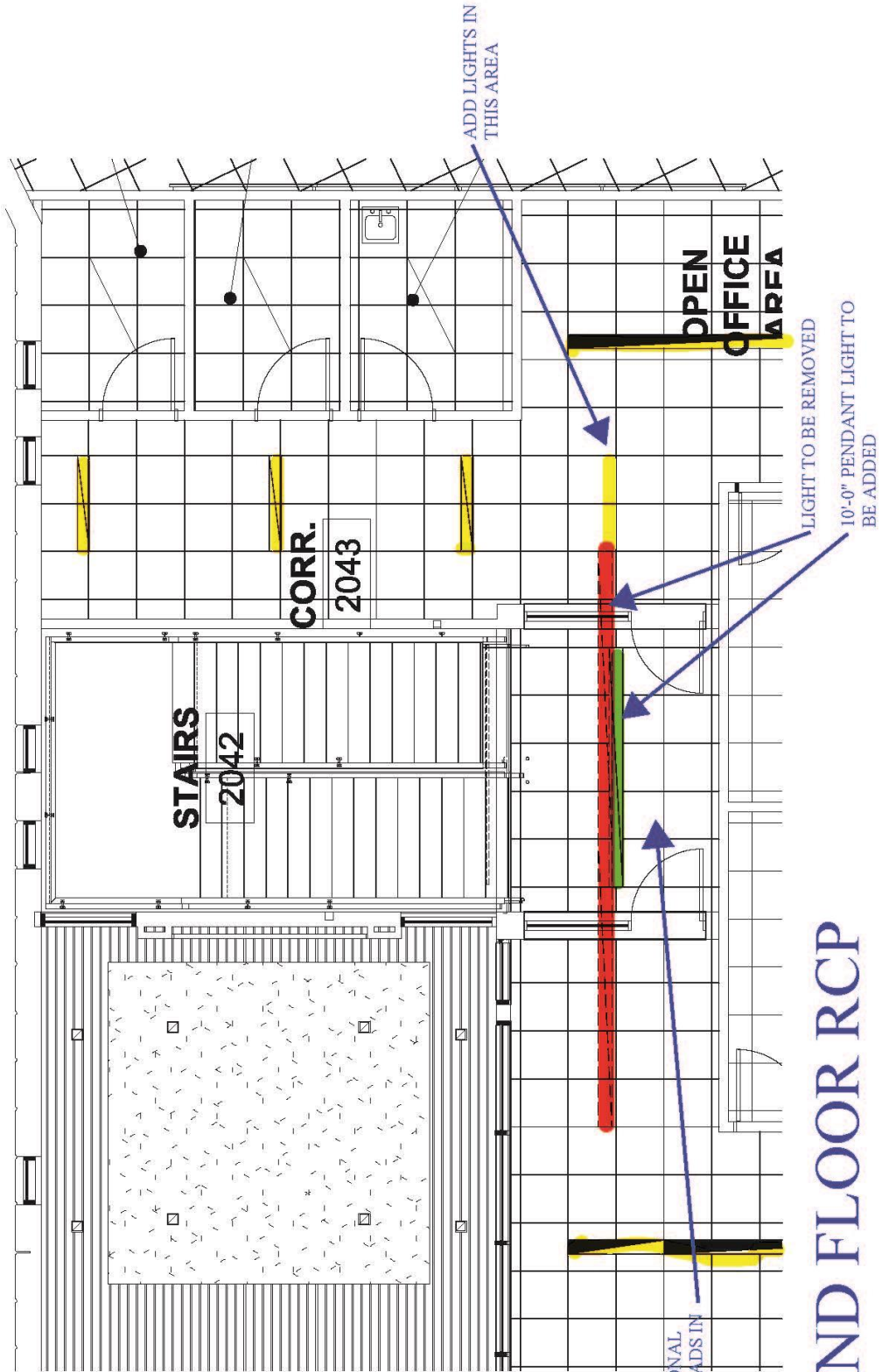
SIGN, WALL MOUNTED  
FIRE ALARM STROBE, CEILING  
MOUNTED FIRE ALARM, SPRINKLER  
HEADS (AS NEEDED)

**2. ADD**

- A. FURR DOWN
- B. STOREFRONT WINDOW ASSEMBLY,  
CARD READER, DOOR ASSEMBLY -  
PANIC DEVICE
- C. WALL PARTITION - MATCH  
ORIGINAL BUMP OUT
- D. LIGHT FIXTURE

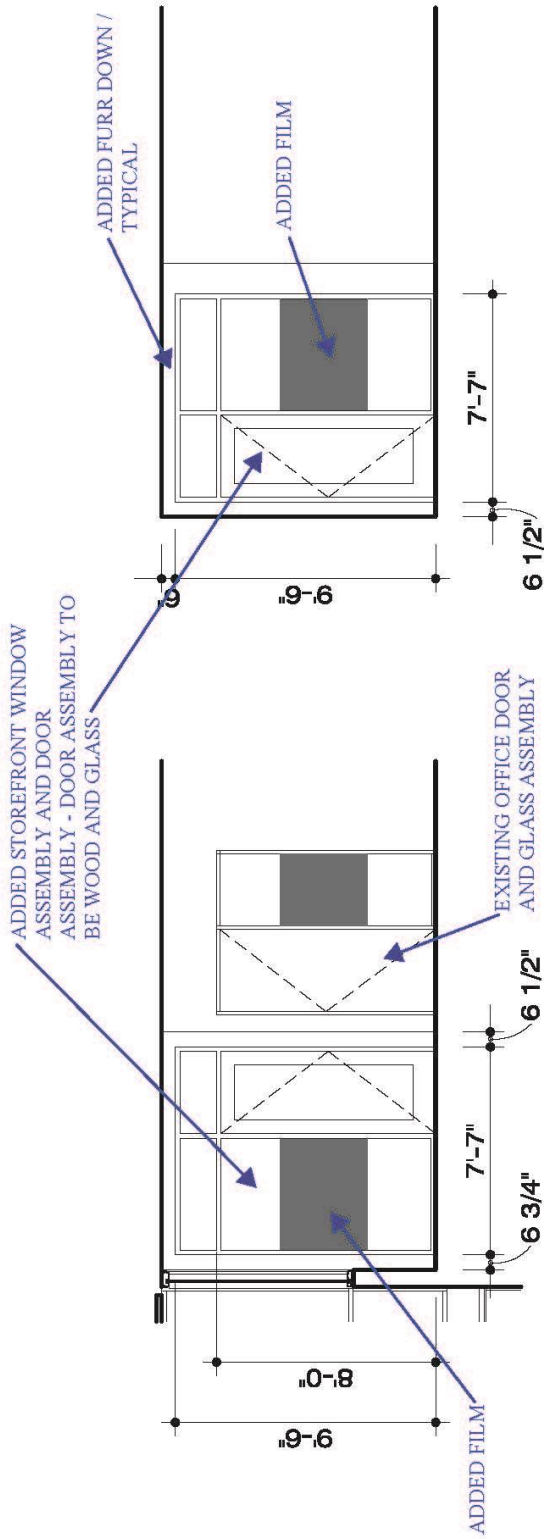


EXISTING PENDANT LIGHTS



## SECOND FLOOR RCP

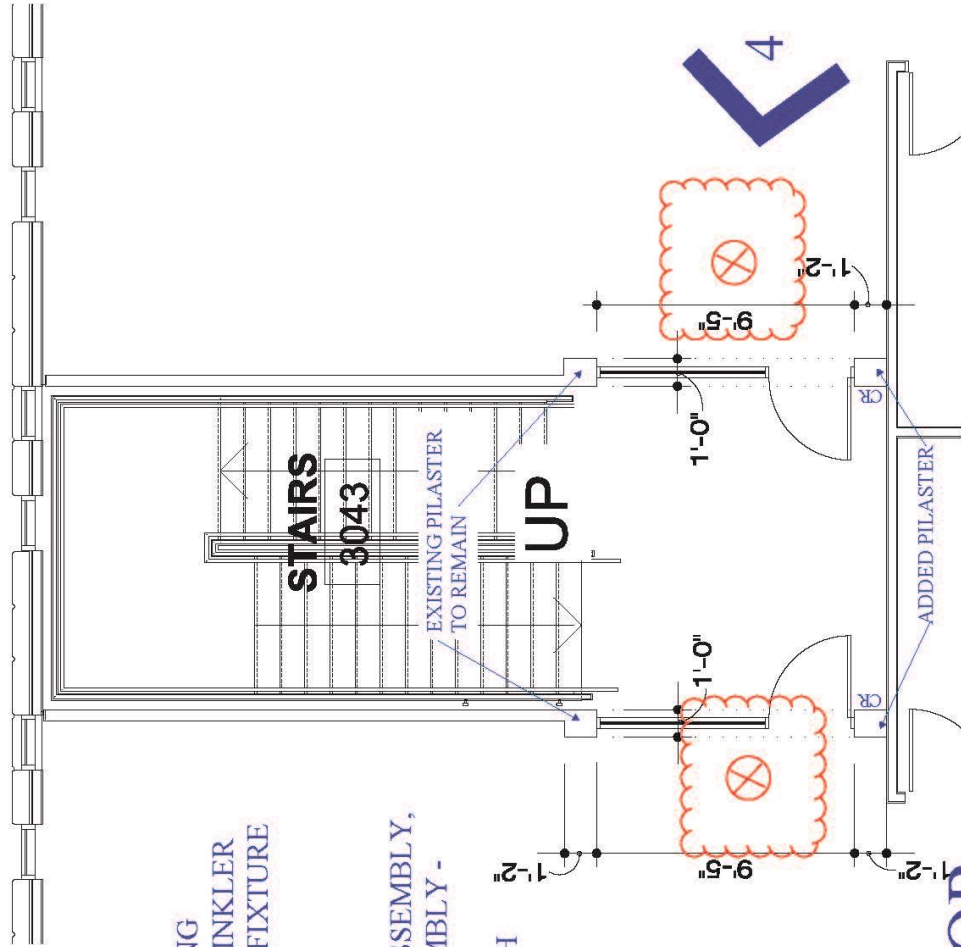
1/4" = 1'-0"



2

1

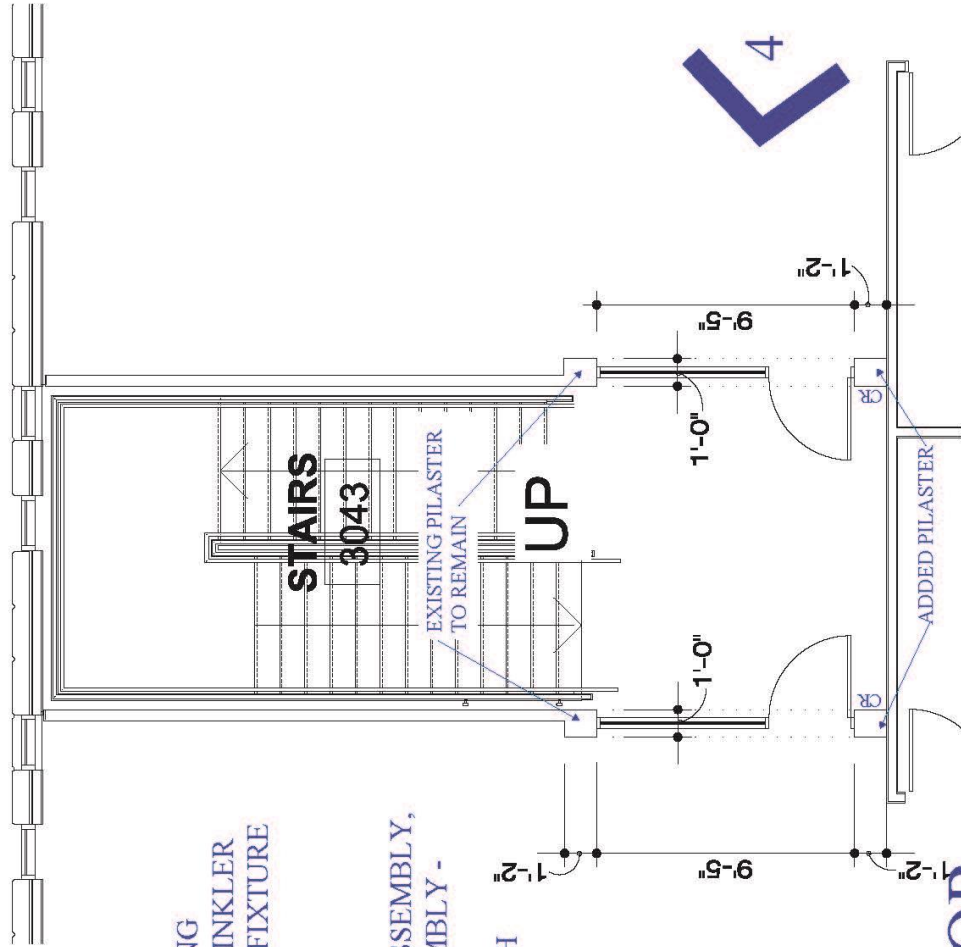
SECOND FLOOR



**1. RELOCATE:**  
 SIGN, WALL MOUNTED  
 FIRE ALARM STROBE, CEILING  
 MOUNTED FIRE ALARM, SPRINKLER  
 HEADS (AS NEEDED), LIGHT FIXTURE

**2. ADD**  
 A. FURR DOWN  
 B. STOREFRONT WINDOW ASSEMBLY,  
 CARD READER, DOOR ASSEMBLY -  
 PANIC DEVICE  
 C. WALL PARTITION - MATCH  
 ORIGINAL BUMP OUT

**THIRD FLOOR**  
 1/4" = 1'-0"

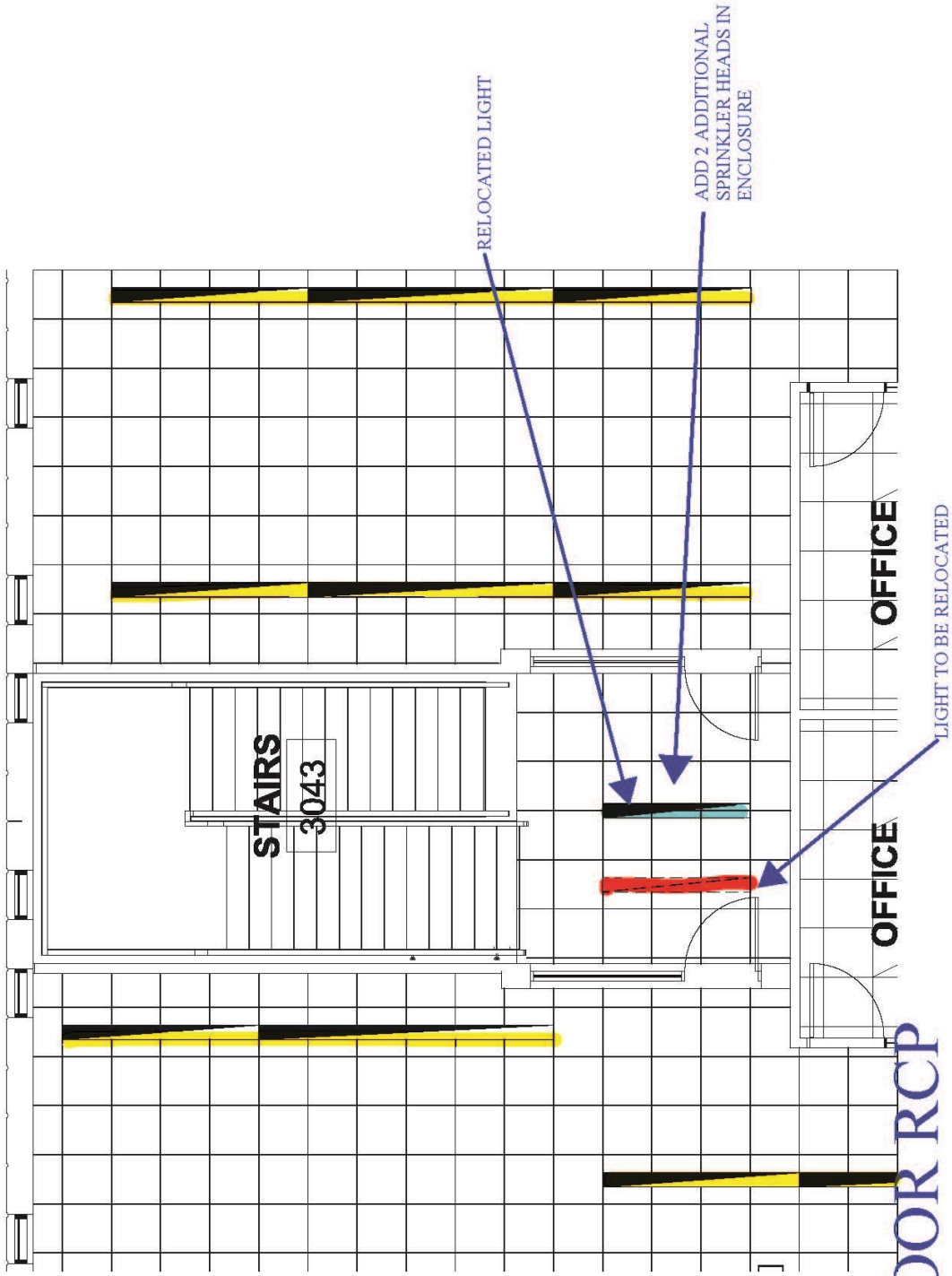


**1. RELOCATE:**  
 SIGN, WALL MOUNTED  
 FIRE ALARM STROBE, CEILING  
 MOUNTED FIRE ALARM, SPRINKLER  
 HEADS (AS NEEDED), LIGHT FIXTURE

**2. ADD**  
 A. FURR DOWN  
 B. STOREFRONT WINDOW ASSEMBLY,  
 CARD READER, DOOR ASSEMBLY -  
 PANIC DEVICE  
 C. WALL PARTITION - MATCH  
 ORIGINAL BUMP OUT

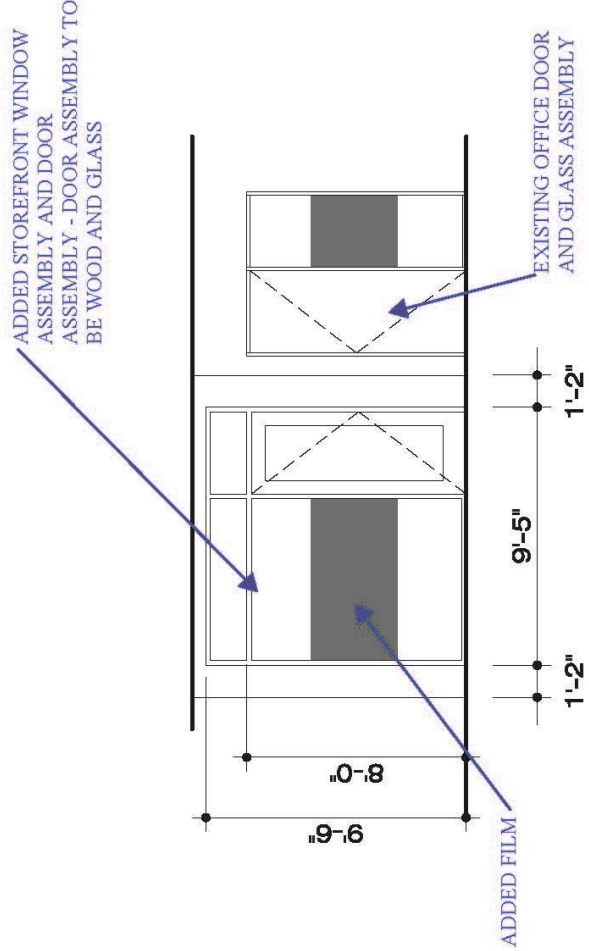
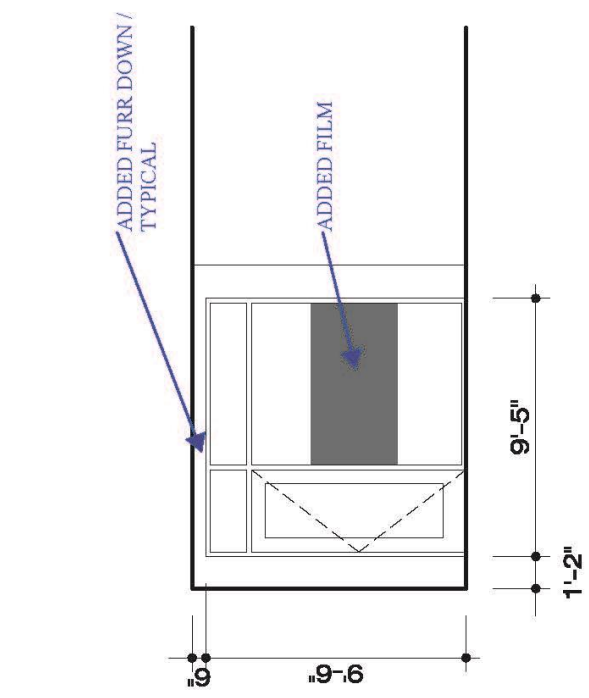
**THIRD FLOOR**  
 1/4" = 1'-0"

EXISTING PENDANT LIGHTS



# THIRD FLOOR RCP

1/4" = 1'-0"



**4**

**3**  
**THIRD FLOOR**

SYMBOL	DESCRIPTION	MARKING	NOTES
1	CONDUIT	CONDUIT	
2	TRAY	TRAY	
3	WIRE	WIRE	
4	TRAY	TRAY	
5	WIRE	WIRE	
6	TRAY	TRAY	
7	WIRE	WIRE	
8	TRAY	TRAY	
9	WIRE	WIRE	
10	TRAY	TRAY	
11	WIRE	WIRE	
12	TRAY	TRAY	
13	WIRE	WIRE	
14	TRAY	TRAY	
15	WIRE	WIRE	
16	TRAY	TRAY	
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26	TRAY	TRAY	
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30	TRAY	TRAY	
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32	TRAY	TRAY	
33	WIRE	WIRE	
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36	TRAY	TRAY	
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86	TRAY	TRAY	
87	WIRE	WIRE	
88	TRAY	TRAY	
89	WIRE	WIRE	
90	TRAY	TRAY	
91	WIRE	WIRE	
92	TRAY	TRAY	
93	WIRE	WIRE	
94	TRAY	TRAY	
95	WIRE	WIRE	
96	TRAY	TRAY	
97	WIRE	WIRE	
98	TRAY	TRAY	
99	WIRE	WIRE	
100	TRAY	TRAY	

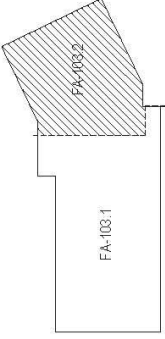
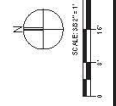
**CENTRAL OFFICE FACILITY (SAISD) FIRE ALARM SYSTEM**  
 SAN ANTONIO, TX 78205  
 CITY OF SAN ANTONIO  
 2018 BC AMENDMENTS  
 2018 IFC AMENDMENTS  
 2016 NFPA 72

AS-BUILT TO  
 NEW  
 FIRE ALARM  
 VOICE EVACUATION SYSTEM  
 DEVICE LAYOUT  
 LEVEL 3  
 SCALE: 3/8" = 1'-0"  
 SHEET NO. FA-103.1



SHEET NOTES:  
 1. REFER TO SHEET FA-103.1

SCALE: 3/8" = 1'-0"



Project # 19033-0 - SAISD Central Office Admin Bldg

COR: FPR 051

Monday, June 7, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 051 - Additional Changes at Boardroom

Ms. Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 051 - FPR 051 - Additional Changes at Boardroom is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 44,192.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until Wednesday, July 7, 2021 unless otherwise noted.

Sincerely,



Pamela Moczygemba,  
Joeris General Contractors  
823 Arion Pkwy  
San Antonio TX 78216

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 051**

**Date 05/28/21** **Days Req 0**

PCO #	Description	Amount
<b>FPR 051</b>	<b>FPR 051 - Additional Changes at Boardroom</b>	
001	FPR 051 - Audio-Visual (Data Projections): Provide labor, material, and equipment as necessary for additional items requested in the Boardroom including: added camera; additional video viewing options; keypad for live voting; tone at clock countdown; and camera adjustments.	\$ 36,304.00
002	FPR 051 - Self-Perform (Joeris): Provide labor and material for supervision, clean-up, and coordination of additional changes at the Boardroom as requested by SAISD.	\$ 5,750.00
003	FPR 051 - Additional cost for bonds, insurance, and fee.	\$ 2,138.00
<b>Total For: FPR 051</b>		<b>\$ 44,192.00</b>

**Qualifications:**

The cost of this proposal is to cover additional changes/adds to the Boardroom as requested by SAISD. These items are listed below:

- Wide angle camera added in Rm 1075
- PiP & SbS video processing added for streaming and viewing on the board monitors
- Keypads for live voting and reporting in the room.
- Adding a "tone" to the sound system when the countdown clocks hit ZERO
- Adjusting the cameras in Rm 1076 and 1077 to be used when in board room mode

**Approved By:**

**Signature** \_\_\_\_\_

**Name** \_\_\_\_\_

**Date** \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Monday, June 7, 2021

RE: FPR 051 - Additional Changes at Boardroom

<b>DIV. 11</b>	Audio Visual Systems	\$36,304	Data Projections
<b>DIV. 01</b>	Self-Perform	\$5,750	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$42,054</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$701	1.5857%
Builder's Risk Insurance Premium	\$44	0.1000%
General and Umbrella Liability Insurance	\$315	0.7500%
	<b>SUBTOTAL</b>	<b>\$43,114</b>

**Sub Total of Material and Labor**

Fee	\$1,078	2.50%
	<b>TOTAL COST</b>	<b>\$44,192</b>

**Qualifications:**



Quote Name	Joeris - SAISD New Central Office Building			Subcontract -19033-037		
Quote#	002823			Date - 5/20/2021		
Version	CHANGE ORDER #09					
Customer Account	Joeris General Contractors					
Mfr.	Manufacturer Part #	Vendor Name	Long Description	Qty	Price	Ext. Price

**Change Order No. 9 covers the following change in contract scope:**

-	In Rm 1075, DPI will add a Panasonic wide-angle PTZ camera and install it in the ideal location to provide a full picture of all nine (9) seats on the board dais. To bring the cameras into the system, a new DM-NVX-E30 encoder will be needed. An RDL TX-A2 will allow for audio to be embedded to the camera's video, just like the other three (3) cameras in the room. A white, suspended ceiling mount will be added and integrated with the current Panasonic PTZ camera in Rm 1075. The new mount will allow the camera to be mounted up to one foot below the ceiling (same distance as the projector) to allow for a better view of all nine (seats) and will decrease the amount of the displays in the view when the camera is focused on the seats to the far right and left.
-	DPI will add an Extron Streaming Media Processor that will allow for the end-user controlling the room to send either a full screen of one of the cameras or content, Picture-in-Picture of content with a camera, or Side-by-Side of content and a camera or two cameras to the Granicus for live streaming and to the five (5) monitors on the board dais. The SMP-351 will take two HDMI outputs of the AV system, and will return an HDMI output back into the AV system. From there, the processed video can be sent to the current Granicus output and/or the five (5) monitor's outputs. DPI will update the Crestron programming and touchpanel to allow for the management of the SMP-351. For future purposes, the SMP-351 allows for simultaneous streaming through its LAN port via RTP, RTSP, RTMP, and more formats. The end-user will be able to plug in a USB storage device into the front of the SMP-351 to record the HDMI output for local back-up video.
-	To allow for the seven (7) voting board members to tally their votes via their own keypads, that will be capable of being displayed to the audience and via the streaming system. Each board members' keypad will have the following buttons - PRESENT (board member must activate their keypad and their vote by stating that they are "PRESENT") - YES - NO - ABSTAIN The Board President will have the four (4) buttons above on the keypad, but a fifth button will be added. In order for all of the votes to be tallied, the Board President must "OPEN" the voting and once all votes have been cast, the Board President must "CLOSE" the voting. - OPEN/CLOSE VOTE
-	DPI will add a contact closure relay cable from one of the two countdown clocks to the Biamp TESIRA digital signal processor (DSP). When the clock hits zero (00:00:00), the Biamp DSP will generate a designated tone that will be amplified through the speakers throughout the room, signifying that the presenter's time has expired. Misc cabling and Services Only.
-	DPI will adjust the placement and viewing angle of the PTZ cameras in Rm 1076 and Rm 1077 so that the camera can still pick up the presenter location for those two rooms when they are separated from the board room, but the cameras will now be able to be squared up with the board dais and the front of the board room to assist with viewing large groups of participants in the front of the room. Allowing these cameras to be utilized while in Board Room MODE, DPI will add in new buttons on the touch panel to allow the end-user controlling the room to select the cameras in Rm 1076 and Rm 1077 along with the camera in Rm 1075, the new wide-angled camera in Rm 1075, and the camera above the board dais that is focused on the lectern and audience. These cameras will now have the ability to be sent to the displays and monitors in the room, but also to the overflow, lobby displays, and Granicus streaming system. Programming & Services Only.

**REMOVE**

Remove Hardware Subtotals \$0.00

**REMOVE TOTALS**

Remove TOTAL \$0.00

Mfr.	Manufacturer Part #	Vendor Name	Long Description	Qty	Price	Ext. Price
<b>ADD</b>						
<b>ROOM 1 - HARDWARE</b>						
<b>Wide-Angle Camera Addition</b>						
Panasonic	AW-UE4WG	Panasonic	WHITE 4K PTZ, HDMI, USB, POE 111 DEG STREAMING PTZ	1	\$1,075.00	\$1,075.00
Crestron	DM-NVX-E30	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder	1	\$750.00	\$750.00
Radio Design Labs	TX-A2	RDL	Audio Converter - Balanced to Unbalanced	1	\$100.00	\$100.00

Vaddio	999-82000-000	Legrand AV	Suspended Ceiling Mount - White	1	\$470.00	\$470.00
<b>Picture-in-Picture/Side-by-Side Capability to Granicus &amp; Board member monitors</b>						
Extron	60-1324-01	Extron	Standard Version SMP 351 - 80 GB SSD	1	\$2,850.00	\$2,850.00
Crestron	DM-NVX-351C	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder Card with Downmixing	1	\$1,100.00	\$1,100.00
<b>Voting System</b>						
Crestron	C2N-CBD-P-B-T	Crestron	Cameo Keypad, Standard Mount, Black	7	\$225.00	\$1,575.00
Extron	70-1097-01	Extron	One US Gang surface box; Black	7	\$120.00	\$840.00
Crestron	CNTBLOCK	Crestron	Cresnet Distribution Block	1	\$105.00	\$105.00
Crestron	DGE-100	Crestron	Digital Graphics Engine 100	1	\$1,250.00	\$1,250.00
Crestron	DM-NVX-351C	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder Card with Downmixing	1	\$1,100.00	\$1,100.00
<b>MISCELLANEOUS HARDWARE</b>						
DPI	DPI MISC MATERIALS	DPI	Misc Materials - Cables, Mounting Hardware, & Rack Accessories	1	\$880.00	\$880.00
					<b>Add Hardware Subtotals</b>	\$12,095.00
<b>Room 1 Services</b>						
<b>LABOR/SERVICES</b>						
DPI	Installation Labor	DPI Labor Pricing	Installation Labor			\$6,600.00
DPI	Commission Labor	DPI Labor Pricing	Commission Labor			\$3,000.00
DPI	Design/Engineering	DPI Labor Pricing	Design/Engineering			\$1,687.50
DPI	Project Management	DPI Labor Pricing	Project Management			\$1,700.00
DPI	Programming Labor	DPI Labor Pricing	Programming Labor			\$9,800.00
					<b>Tab Subtotals</b>	\$22,787.50
<b>Service &amp; Maintenance</b>						
	Service & Maintenance		Service & Maintenance - Silver Maintenance Agreement - 1 Year	1	\$846.65	\$846.65
					<b>Tab Subtotals</b>	\$846.65
<b>Shipping</b>						
	Shipping & Handling		Shipping & Handling	1	\$574.50	\$574.50
					<b>Tab Subtotals</b>	\$574.50
<b>ADD TOTALS</b>						
					<b>Add TOTAL</b>	<del>\$36,303.65</del> <b>\$36,304.00</b>
<b>Change Order #8 Totals</b>						

Customer to sign below as authorization to proceed with the work and adjust the contract/PO.  
Signed copy to be returned to Chris Mitchell, Account Manager.

**Project # 19033 - SAISD Central Office Admin Building**

Friday, May 28, 2021

RE: FPR 051 - Additional Changes at Boardroom

Joeris Labor/Material

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	1	EA	\$ 300.00	\$ 300	\$ 450	\$ 450	\$	-	\$ 750
2	Coordination & misc. carpentry	1	EA	\$ 200.00	\$ 200	\$ 550	\$ 550	\$	-	\$ 750
3	Supervision	1	EA	\$ -	\$ -	\$ 2,750	\$ 2,750	\$	-	\$ 2,750
<b>Sub Total of Material and Labor</b>					<b>\$ 500</b>		<b>\$ 3,750</b>	<b>\$</b>	<b>-</b>	<b>\$ 4,250</b>
	Labor Burden		40%							\$ 1,500
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 5,750</b>

Qualifications:

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 053**

Monday, June 14, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 053 - Power and Data at Help Desk & Internal Audit

Ms. Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 053 - FPR 053 - Power and Data at Help Desk & Internal Audit is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 10,423.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until Monday, June 21, 2021 unless otherwise noted.

Sincerely,



Pamela Moczygemba  
Senior Project Manager

Joeris General Contractors, Ltd  
823 Arion Pkwy  
San Antonio, TX 78216  
210-494-1638  
210-494-1639 Fax

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 053**

**Date 06/14/21** **Days Req 0**

PCO #	Description	Amount
<b>FPR 053</b>	<b>FPR 053 - Power and Data at Help Desk &amp; Internal Audit</b>	
001	FPR 053: Electrical (Gonzales) - Material and labor for additional data drop rough-in and dedicated receptacle as specified at Audit Room and Help Desk Room.	\$ 4,505.00
002	FPR 053: Structured Cabling (Eldridge) - Material and labor to provide structured cabling as specified at Audit Room and Help Desk Room.	\$ 1,684.00
003	FPR 053: Self-Perform (Joeris) - Material and labor cost to protect finishes, coordination, and supervision and management.	\$ 3,730.00
004	FPR 053: Additional costs for bonds, insurance, and fee.	\$ 504.00
<b>Total For: FPR 053</b>		<b>\$ 10,423.00</b>

**Qualifications:**

**Approved By:**  
**Signature** \_\_\_\_\_  
**Name** \_\_\_\_\_

**Date** \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Monday, June 14, 2021

RE: FPR 053 - Power and Data at Help Desk & Internal Audit

<b>DIV. 26</b>	Electrical	\$4,505	Gonzales
<b>DIV. 27</b>	Structured Cabling	\$1,684	Eldridge
<b>DIV. 01</b>	Self-Perform	\$3,730	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$9,919</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$165	1.5857%
Builder's Risk Insurance Premium	\$10	0.1000%
General and Umbrella Liability Insurance	\$74	0.7500%
	<b>SUBTOTAL</b>	<b>\$10,169</b>

**Sub Total of Material and Labor**

Fee	\$254	2.50%
	<b>TOTAL COST</b>	<b>\$10,423</b>

**Qualifications:**

Change Proposal  
REQUEST SUMMARY SHEET

Date: 6/11/2021

Reference: Help Desk & Internal Audit Power & Data

Subcontractor Change Order Request No. 63

Job Name: SAISD Central Office Building

General Contractor: Joeris Construction

CHANGE ORDER DESCRIPTION: Help Desk & Internal Audit Power & Data

GCE will provide labor and material to install (1) new data drop at the Internal Audit Room 2090 and (1) new dedicated 20A 120V circuit for receptacle and (1) new data drop at the Help Desk Room 2048

DIRECT LABOR COSTS - see attached sheets for breakdown of hours				
Trade Description	Hours	Rate	Extension	
Composite Crew	37.0	\$ 65.00	\$ 2,405.00	
Foreman	4.0	\$ 85.00	\$ 340.00	
General Foreman	2.0	\$ 95.00	\$ 190.00	
PM	1.0	\$ 115.00	\$ 115.00	
			\$ -	
<b>SUBTOTAL</b>			<b>\$ 3,050.00</b>	

DIRECT MATERIAL COSTS - see attached backup				
Item Description	Unit	Quantity	Unit Cost	Extension
Materials	Lot	1	\$ 786.00	\$ 786.00
Remob	Lot	1	\$ 150.00	\$ 150.00
Fire Alarm	Lot	1	\$ -	\$ -
BIM	Lot	0	0%	\$ -
Warranty			2%	\$ 18.72
<b>SUBTOTAL</b>				<b>\$ 954.72</b>

EQUIPMENT COSTS				
Item Description	Unit	Quantity	Unit Cost	Extension
GCE Furnished Equipment	Hour		\$ -	\$ -
			\$ -	\$ -
Excavation and Compaction	Lot	0	\$ -	\$ -
Lifts	Lot	0	\$ -	\$ -
<b>SUBTOTAL</b>				<b>\$ -</b>

INDIRECT COSTS - Lower Tiered Subcontractors/Job Expenses				
Company Name	Quantity	Unit Cost	Amount	
	0	\$ -	\$ -	
		\$ -	\$ -	
		\$ -	\$ -	
<b>SUBTOTAL</b>				<b>\$ -</b>

<b>TOTALS</b>				\$ 4,004.72	Clarifications
SALES TAX (on equipment only)	8.25%			\$ -	
<b>TOTAL OF ALL DIRECT COSTS</b>				<b>\$ 4,004.72</b>	
OVERHEAD @	10.0%			\$ 400.47	
Profit @	0%			\$ -	
Sub costs + 4%				\$ -	
<b>BOND AND CONTRACTUAL RATE</b>				<b>\$ 100.12</b>	
<b>GRAND TOTAL FOR THIS CHANGE ORDER REQUEST</b>				<b>\$ 4,505.00</b>	

Impact to contract schedule affected by this Change Order request **2 Days**

**THIS QUOTE IS VALID FOR 14 DAYS**

Subcontractors Representative Signature \_\_\_\_\_  
Title \_\_\_\_\_

## SAISD Central Office : Help Desk &amp; Internal Audit Power &amp; Data

Job Number: 203323

## Extension By Phase

Item #	Description	Quantity	Price	U	Ext Price	Labor Hr	U	Ext Lab Hr
--- 01 Raceway, Fittings & Boxes ---								
1011	3/4" EMT (Difficult)	60	139.54	C	83.72	9.00	C	5.40
1122	3/4" Steel Flex	10	121.70	C	12.17	5.00	C	0.50
1123	1" Steel Flex	20	227.19	C	45.44	7.50	C	1.50
1497	3/4" Comp Steel Insul Throat Conn	4	871.99	C	34.88	0.20	E	0.80
1886	3/4" Die-Cast Straight Squeeze Flex Conn	2	697.68	C	13.95	0.14	E	0.28
1887	1" Die-Cast Straight Squeeze Flex Conn	4	1,539.98	C	61.60	0.17	E	0.68
2279	3/4" 1-Hole Strap	1	48.21	C	0.48	4.00	C	0.04
2356	3/4" Conduit Hanger w/Bolt	7	80.68	C	5.85	25.00	C	1.81
2552	3/8" Hex Nut	29	169.60	C	49.18	0.40	C	0.12
2554	3/8"x1-1/2" Bolt	7	68.00	C	4.93	15.00	C	1.09
2555	3/8" Self Drill Anchor	16	71.20	C	11.57	28.00	C	4.55
2557	Angle Bracket for 1/4-3/8 Rod	7	92.19	C	6.68	30.00	C	2.18
2572	4" Square x 1-1/2" Deep Box w/bkt (1/2&3/4 KO's)	1	660.33	C	6.60	0.30	E	0.30
2577	4-11/16" Square Box w/brkt Comb KO's	2	2,356.62	C	47.13	0.30	E	0.60
2682	1G Box w/Ears (Cut-in)	6	3,681.38	C	220.88	0.80	E	4.80
23008	3/4" Compression Steel Coupling	5	114.94	C	5.75	0.30	E	1.50
--- 01 Raceway, Fittings & Boxes Total ---					610.81			26.15
--- 02 Wire & Cable ---								
2787	#12 THHN CU Solid Wire	66	220.21	M	14.53	8.80	M	0.58
2788	#10 THHN CU Solid Wire	158	348.16	M	54.84	10.00	M	1.58
4367	#14-12-10 Wire Termination Labor	3	0.00	E	0.00	0.18	E	0.54
--- 02 Wire & Cable Total ---					69.37			2.70
--- 05 Wiring Device & Covers ---								
4512	20A/125V Prem Spec Grade Dup Rcpt(5-20R)	2	2,218.35	C	44.37	0.30	E	0.60
4681	2G Plastic Duplex Receptacle Plate	1	117.24	C	1.17	0.12	E	0.12
4791	4" Square Flat Blank Cover w/KO	1	653.12	C	6.53	0.12	E	0.12
4793	4-11/16" Square Box Blank Cvr w/KO	2	1,496.14	C	29.92	0.16	E	0.32
8261	Grndscr&Bare Pigtail	1	122.35	C	1.22	2.00	C	0.02
--- 05 Wiring Device & Covers Total ---					83.21			1.18
--- 07 Misc ---								
2550	3/8" All Thread	15	124.23	C	18.01	11.00	C	1.60
3107	1/8" Poly Pull Line	101	6.10	M	0.61	3.50	M	0.35
6839	Red Wirenuts	6	145.79	M	0.87	3.50	C	0.21
10714	6-32X1-3/4" Round Hd Machine Screw	8	5.08	C	0.41	0.01	E	0.08
16546770	Wall Penetration	2	1.00	E	2.00	2.00	E	4.00
--- 07 Misc Total ---					21.90			6.24
Job Total					785.29			36.27



**Project # 19033 - SAISD Central Office Admin Building**

Monday, June 14, 2021

RE: FPR 053 - Power and Data at Help Desk & Internal Audit

Joeris Labor/Material

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	1	EA	\$ 300.00	\$ 300	\$ 450	\$ 450	\$	-	\$ 750
2	Supervision & Management	1	WK	\$ -	\$ -	\$ 2,000	\$ 2,000	\$	-	\$ 2,000
<b>Sub Total of Material and Labor</b>					<b>\$ 300</b>		<b>\$ 2,450</b>		<b>\$ -</b>	<b>\$ 2,750</b>
	Labor Burden		40%						\$	980
	Materials Sales Tax		8.25%						\$	-
	<b>Total</b>								<b>\$</b>	<b>3,730</b>

**Qualifications:**

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 054**

Wednesday, July 14, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 054 - Water Heater Relocation

Ms. Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 054 - FPR 054 - Water Heater Relocation is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 44,725.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until **Friday, August 13, 2021** unless otherwise noted.

Sincerely,



Pamela Moczygemba,  
Joeris General Contractors

823 Arion Pkwy  
San Antonio TX 78216

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 054**  
**Date 07/14/21** **Days Req 0**

PCO #	Description	
<b>FPR 054</b>	<b>FPR 054 - Water Heater Relocation</b>	
001	FPR 054: HVAC/Plumbing (Mission) - Cost to relocate water heaters and associated piping to accessible location per CoSA directive.	\$ 24,460.00
002	FPR 054: Electrical (Gonzales) - Cost to relocate power for water heaters and coordinate devices in revised pathway of piping.	\$ 6,380.00
003	FPR 054: Self-Perform (Joeris) - Cost for MEP coordination, supervision, management, protection of finishes, concrete work & final clean.	\$ 11,721.00
004	Bonds - Other	\$ 709.00
005	Builders Risk Insurance - Other	\$ 45.00
006	GL Insurance - Other	\$ 319.00
007	Contractor Fee - Other	\$ 1,091.00
<b>Total For: FPR 054</b>		<b>\$ 44,725.00</b>

**Qualifications:**

Qualifications:  
 - Plumbing cost includes warranty over the (2) relocated water heaters.

**Approved By:**  
**Signature** \_\_\_\_\_  
**Name** \_\_\_\_\_

**Date** \_\_\_\_\_

**Project # 19033 - SAISD Central Office Admin Building**

Tuesday, July 6, 2021

RE: FPR 054 - Relocation of Water Heaters

<b>DIV .22</b>	Plumbing	\$24,460	Mission Plumbing & HVAC
<b>DIV .26</b>	Electrical	\$6,380	Gonzales
<b>DIV. 01</b>	Self-Perform	\$11,721	Joeris
SUBTOTAL (COST OF WORK)		\$42,561	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$709	1.5857%
Builder's Risk Insurance Premium	\$45	0.1000%
General and Umbrella Liability Insurance	\$319	0.7500%
<b>SUBTOTAL</b>	<b>\$43,634</b>	

**Sub Total of Material and Labor**

Fee	\$1,091	2.50%
<b>TOTAL COST</b>	<b>\$44,725</b>	

Qualifications:

- COMMERCIAL
- INDUSTRIAL
- INSTITUTIONAL
- RESIDENTIAL
- NEW CONSTRUCTION
- RETROFIT

- AIR CONDITIONING
- VENTILATION
- PLUMBING
- UTILITIES
- MECHANICAL SERVICES

Phone (210) 493-7057 / Fax (210) 493-6989

15440 Tradesman

www.mphac.com



SAN ANTONIO, TEXAS 78249-1319

**Plumbing, Heating & Air Conditioning Co., Inc.**

**PROPOSAL**

Date: July 2, 2021

To: Joeris General Contractors  
823 Arion Pkwy  
San Antonio, TX 78216

Attention: Estimating

Reference: SAISD Central Office - EWH Relocation

We offer the following proposal for the below described work.

Scope of Work:

- 1) Demolition of existing EWH-2 and EWH-3 and associate piping
- 2) Reinstall existing EWH-2 and EWH-3 in new location
- 3) Furnish and install new piping and fittings as required
- 4) Reinstall existing valves and accessories as available
- 5) Insulation as required

Exclusions:

- 1) Tax
- 2) Paint/Patch
- 3) Premium Time
- 4) EWH Warranty
- 5) Repair of Existing Deficiencies
- 6) Electrical
- 7) Controls
- 8) Test & Balance

Proposal Amount:

<b>Total:</b>	<u><u>\$24,460.00</u></u>
Add for EWH Warranty:	<u>\$5,100.00</u>
Add for Premium Time:	<u>\$12,200.00</u>

\*Payment terms: 30 day net.

\*Proposal is good for 15 days with current jobsite conditions.

We appreciate the opportunity to submit this proposal. If you have any questions, please call our office at 210-493-7057.

Respectfully Submitted,

Accepted By:

PLUMBING LIC. #PM-17583



MECHANICAL LIC. TACLA #19546C

TX-SCR071-U

Change Proposal  
REQUEST SUMMARY SHEET

Date: 6/25/2021

Reference: Relocate Water Heaters

Subcontractor Change Order Request No. 65

Job Name: SAISD Central Office Building

General Contractor: Joeris Construction

CHANGE ORDER DESCRIPTION: Relocate Water Heaters

GCE will provide labor and material to de-terminate EWH-2 & EWH-3 and disconnects, in room 1051, as well as remove and reroute circuiting to the new location on the dividing wall between room 1053 & 1051.

DIRECT LABOR COSTS - see attached sheets for breakdown of hours				
Trade Description	Hours	Rate	Extension	
Composite Crew	54.0	\$ 65.00	\$ 3,510.00	
Foreman	6.0	\$ 85.00	\$ 510.00	
General Foreman	3.0	\$ 95.00	\$ 285.00	
PM	2.0	\$ 115.00	\$ 230.00	
			\$ -	
<b>SUBTOTAL</b>			<b>\$ 4,535.00</b>	

DIRECT MATERIAL COSTS - see attached backup				
Item Description	Unit	Quantity	Unit Cost	Extension
Materials	Lot	1	\$ 964.00	\$ 964.00
Remob	Lot	1	\$ 150.00	\$ 150.00
Fire Alarm	Lot	1	\$ -	\$ -
BIM	Lot	0	0%	\$ -
Warranty			2%	\$ 22.28
<b>SUBTOTAL</b>			<b>\$ 1,136.28</b>	

EQUIPMENT COSTS				
Item Description	Unit	Quantity	Unit Cost	Extension
GCE Furnished Equipment	Hour		\$ -	\$ -
			\$ -	\$ -
Excavation and Compaction	Lot	0	\$ -	\$ -
Lifts	Lot	0	\$ -	\$ -
<b>SUBTOTAL</b>			<b>\$ -</b>	

INDIRECT COSTS - Lower Tiered Subcontractors/Job Expenses				
Company Name	Quantity	Unit Cost	Amount	
	0	\$ -	\$ -	
		\$ -	\$ -	
		\$ -	\$ -	
<b>SUBTOTAL</b>			<b>\$ -</b>	

<b>TOTALS</b>			\$	5,671.28	Clarifications
SALES TAX (on equipment only)	8.25%		\$	-	
<b>TOTAL OF ALL DIRECT COSTS</b>			\$	5,671.28	
OVERHEAD @	10.0%		\$	567.13	
Profit @	0%		\$	-	
Sub costs + 4%			\$	-	
BOND AND CONTRACTUAL RATE	2.5%		\$	141.78	
<b>GRAND TOTAL FOR THIS CHANGE ORDER REQUEST</b>			<b>\$</b>	<b>6,380.00</b>	
Impact to contract schedule affected by this Change Order request			<b>2 Days</b>		
<b>THIS QUOTE IS VALID FOR 14 DAYS</b>					

Subcontractors Representative Signature \_\_\_\_\_  
Title \_\_\_\_\_

## SAISD Central Office : Relocate Water Heaters

Job Number: 203339

## Extension By Phase

Item #	Description	Quantity	Price	U	Ext Price	Labor Hr	U	Ext Lab Hr
--- 01 Raceway, Fittings & Boxes ---								
1011	3/4" EMT (Difficult)	120	139.54	C	167.45	9.00	C	10.80
1497	3/4" Comp Steel Insul Throat Conn	4	871.99	C	34.88	0.20	E	0.80
2356	3/4" Conduit Hanger w/Bolt	15	80.68	C	12.10	25.00	C	3.75
2552	3/8" Hex Nut	60	169.60	C	101.76	0.40	C	0.24
2554	3/8"x1-1/2" Bolt	15	68.00	C	10.20	15.00	C	2.25
2555	3/8" Self Drill Anchor	30	71.20	C	21.36	28.00	C	8.40
2557	Angle Bracket for 1/4-3/8 Rod	15	92.19	C	13.83	30.00	C	4.50
23008	3/4" Compression Steel Coupling	12	114.94	C	13.79	0.30	E	3.60
--- 01 Raceway, Fittings & Boxes Total ---					375.37			34.34
--- 02 Wire & Cable ---								
2788	#10 THHN CU Solid Wire	504	348.16	M	175.47	10.00	M	5.04
4367	#14-12-10 Wire Termination Labor	16	0.00	E	0.00	0.18	E	2.88
--- 02 Wire & Cable Total ---					175.47			7.92
--- 03 Distribution ---								
3252	30A/3P 600V HD NF Safety Sw-Nema 1	2	187.21	E	374.42	2.00	E	4.00
--- 03 Distribution Total ---					374.42			4.00
--- 07 Misc ---								
2550	3/8" All Thread	30	124.23	C	37.27	11.00	C	3.30
3107	1/8" Poly Pull Line	126	6.10	M	0.77	3.50	M	0.44
11642	Demo 30A Disconnect	2	0.00	E	0.00	1.20	E	2.40
11672	Remove #10 wire (per foot)	80	0.00	E	0.00	0.50	C	0.40
12972	3/4" Conduit Removal	20	0.00	E	0.00	0.06	E	1.20
--- 07 Misc Total ---					38.04			7.74
Job Total					963.30			54.00

**Project # 19033 - SAISD Central Office Admin Building**

Tuesday, July 6, 2021

RE: FPR 054 - Relocation of Water Heaters

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	3	EA	\$ 300.00	\$ 900	\$ 450	\$ 1,350	\$	-	\$ 2,250
2	Supervision & Management	1	WK	\$ -	-	\$ 4,000	\$ 4,000	\$	-	\$ 4,000
3	Furnish & Install Concrete Housekeeping Pad.	1	EA	\$ 75.00	\$ 75	\$ 250	\$ 250	\$	-	\$ 325
4	Layout verification and coordination for MEP systems.	2	EA	\$ 100.00	\$ 200	\$ 550	\$ 1,100	\$	-	\$ 1,300
5	Permit Fees	1	EA	\$ 100.00	\$ 100	\$ -	\$ -	\$	-	\$ 100
<b>Sub Total of Material and Labor</b>					<b>\$ 1,275</b>		<b>\$ 6,700</b>	<b>\$</b>	<b>-</b>	<b>\$ 7,975</b>
	Labor Burden		40%							\$ 2,680
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 10,655</b>
	Overhead & Profit		10%							\$ 1,066
	<b>Total</b>									<b>\$ 11,721</b>

**Qualifications:**

Project # 19033-0 - SAISD Central Office Admin Bldg COR: FPR 055

Tuesday, August 24, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 055 - Data Drop at Human Resources

Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 055 - FPR 055 - Data Drop at Human Resources is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 2,662.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until **Thursday, September 23, 2021** unless otherwise noted.

Sincerely,



Pamela Moczygemba,  
Joeris General Contractors  
823 Arion Pkwy  
San Antonio TX 78216

Fax

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 055**

Date: 08/24/21 Days Req: 0

PCO #	Description	
FPR 055	FPR 055 - Data Drop at Human Resources	
001	FPR 055: Structured Cabling (Eldridge) - Cost to furnish and install data drop at cubicle located in Human Resources.	\$ 740.00
002	FPR 055: Self-Perform (Joeris) - Cost for protection of finishes, supervision & management, and clean up.	\$ 1,793.00
003	Bonds - Other	\$ 42.00
004	Builders Risk Insurance - Other	\$ 3.00
005	GL Insurance - Other	\$ 19.00
006	Contractor Fee - Other	\$ 65.00
<b>Total For: FPR 055</b>		<b>\$ 2,662.00</b>

Qualifications:

The cost of this proposal is to add a data drop in HR as requested by SAISD.

Approved By: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_

Date: \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Friday, August 13, 2021

RE: FPR 055 - Data Drop at Human Resources

<b>DIV. 27</b>	Structured Cabling	\$740	Eldridge
<b>DIV. 01</b>	Self-Perform	\$1,793	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$2,533</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$42	1.5857%
Builder's Risk Insurance Premium	\$3	0.1000%
General and Umbrella Liability Insurance	\$19	0.7500%
<b>SUBTOTAL</b>	<b>\$2,597</b>	

**Sub Total of Material and Labor**

Fee	\$65	2.50%
<b>TOTAL COST</b>	<b>\$2,662</b>	

**Qualifications:**

SAISD CENTRAL OFFICE BUILDING

ELDRIDGE COMMUNICATIONS  
STRUCTURED CABLING

Added 2 data drops for Human Resources

Descripton	QTY	UNIT PRICE	MATERIAL EXT	LABOR UNIT	LABOR EXT
CAPPAS FOR JHOOKS	2	\$1.25	\$2.50	0.05	0.10
VELCRO	0	\$23.00	\$0.00	0.00	0.00
BEAM CLAMPS	0	\$1.25	\$0.00	0.05	0.00
PATCH PANEL	0	\$95.00	\$0.00	0.00	0.00
CAT6 CABLE PLENUM	500	\$0.29	\$145.00	2.50	5.00
CAT6 JACKS	4	\$5.95	\$23.80	0.60	2.40
SURFACE MOUNT BOXES	0	\$2.75	\$0.00	0.00	0.00
FACE PLATES	1	\$2.75	\$2.75	0.10	0.10
1' PATCH CORDS	2	\$4.70	\$9.40	0.00	0.00
15' PATCH CORDS	2	\$8.75	\$17.50	0.00	0.00
RJ45'S	0	\$0.89	\$0.00	0.00	0.00
JHOOKS	2	\$2.55	\$5.10	0.10	0.20
		MATERIAL	\$206.05		
	MISC	MATERIAL	\$0.00		
TOTAL MATERIAL			\$206.05		
COMMUNICATIONS TECH		LABOR	7.8		
TOTAL HOURS			7.8		
COMMUNICATIONS TECH			\$45.00		
LABOR COST			\$351.00		
BURDEN		33.00%	\$115.83		
LABOR & BURDEN			\$466.83		
TOTAL LABOR & MATERIAL			\$672.88		
MARK UP		10%	\$67.29		
TOTAL BASE PROPOSAL			\$740.17		

**Project # 19033 - SAISD Central Office Admin Building**

Friday, August 13, 2021

RE: FPR 055 - Data Drop at Human Resources

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	1	EA	\$ 300.00	\$ 300	\$ 450	\$ 450	\$	-	\$ 750
2	Supervision & Management	0.5	WK	\$ -	-	\$ 1,000	\$ 500	\$	-	\$ 500
<b>Sub Total of Material and Labor</b>					<b>\$ 300</b>		<b>\$ 950</b>		<b>\$ -</b>	<b>\$ 1,250</b>
	Labor Burden		40%							\$ 380
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 1,630</b>
	Overhead & Profit		10%							\$ 163
	<b>Total</b>									<b>\$ 1,793</b>

**Qualifications:**

Project # 19033-0 - SAISD Central Office Admin Bldg COR: FPR 057

Tuesday, August 24, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Reh FPR 057 - Por ep c Data at Fingep pint Room

Gamez,

The additional cost associated with the work outlined in Change Order Request # FPR 057 - FPR 057 - Por ep c Data at Fingep pint Room is attached for your review and approval, along with the supporting notes and a detailed proposal.

**Total Cost: \$ 48,192.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to complete this work. Please advise how you would like us to proceed.

This proposal is valid until **Thursday, September 23, 2021** unless otherwise noted.

Sincerely,



Pamela J. Okzygem, a.  
Joeris General Contractors  
823 Arion Parkway  
San Antonio TX 7821x

Fa/

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 057**

Date \_\_\_\_\_ Days Req \_\_\_\_\_ 0

PCO #	Description	Amount
FPR 057	FPR 057 - Power & Data at Fingerprint Room	
001	FPR 057 - Interior Signage )A: e/ 9h Re: take and install new sign for new Fingerprint Room as requested . y SAISDM Sign to lead P q & OE Room 1001M	( 2x7100
002	FPR 057 - Electrical )Gonzales Sh Provide and install additional dedicated : or eptopnner fingerprinting operations : epattak ved sCetk wand as dipekted . y SAISDM	( 22,4x8100
003	FPR 057 - Structure Oa. ling ) Eldridge Sh Provide new data dpo: s and pelokate otveps as indicated on tve attak ved sCetk wand dipekted . y SAISDM	( 3,0x1100
004	FPR 057 - Self P eptopn ) Goeps Sh J atepal and la. opkost toplayout, kooptination, : potektion oblinisves, klean-u: , and su: epision and management to konvevt Oontepenke Room to Fingerprint roomM	( 12,xx1100
005	FPR 057 Additional kosts to p. onds, insupanke, and laeM	( 2,332100
007	FPR 057 - Hardw are ) Ak w Division 8 Sh Provide and install vepdr are toppoom doopto lunktion r itwa kapd peadept: provided . y otveps 9as pe#uested . y SAISDM	( 4,081100
008	FPR 057 - Akkess Oontrol ) Lig State Sh Provide, install, and : pogram kapd pead on main entpy doopto ner Fingerprint Room as pe#uested . y SAISDM	( 3,321100
<b>Total For: FPR 057</b>		<b>\$ 48,192.00</b>

Qualifications:

The kost obtwis : po: osal is to kwange tve lunktion ob Room 1001 toom a Oontepenke Room to a lungep pnting room to SAISD PDM Dedicated : or eptopnner and e#ui: ment r ill . e added MA Additionally, data r ill . e added and pelokated to tve ner luptitupe layout MA ner : sign r ill . e : laked on tve e/ tepiopobtve dooptM Tve elektjkal and data modifikations adds r ill . e kom: leted onke a: : pval is given MTve kontpaktops r ill need to petupn sevepal r eeCs latept to tie-in tve system luptitupe and pun tve ka. ling onke tve desCs are deliveped and stajing assem. lyMA's pe#uested . y SAISD PD, a kapd peadept r ill . e added to tve dooptM

Approved By: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_

Date: \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Tuesday, August 24, 2021

RE: FPR 057 - Power & Data at Fingerprint Room

<b>DIV. 08</b>	Hardware	\$4,081	Architectural Division 8
<b>DIV. 10</b>	Interior Signage	\$267	Apex
<b>DIV. 26</b>	Electrical	\$22,469	Gonzales
<b>DIV. 27</b>	Structured Cabling	\$3,061	Eldridge
<b>DIV. 28</b>	Access Control	\$3,321	Big State
<b>DIV. 01</b>	Self-Perform	\$12,661	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$45,860</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$764	1.5857%
Builder's Risk Insurance Premium	\$48	0.1000%
General and Umbrella Liability Insurance	\$344	0.7500%
<b>SUBTOTAL</b>	<b>\$47,016</b>	

**Sub Total of Material and Labor**

Fee	\$1,175	2.50%
<b>TOTAL COST</b>	<b>\$48,192</b>	

**Qualifications:**

**Project: 304801 - SAISD- New Central Office Building  
 Contemplated Change Order # 42  
 Electrified Hardware**

-1	Single Door #D1093						LH
1	Single Door #D1093						LH
			LOBBY 1043 TO CONFERENCE 1093				
			LOBBY 1043 TO CONFERENCE 1093				
3	Full Mortise Hinge	BB1279 4 1/2 x 4 1/2 NRP		US26D	HA		101.16
1	Full Mortise Hinge	BB1279 4 1/2 x 4 1/2 NRP ETW-8		US26D	HA		589.72
1	Electrified Lockset	T881BD A		626	FL		1,308.00
1	Closer	1461 RWPA FC		AL	LC		588.88
					Opening Total		2,581.40

**Section Totals**

Finish Hardware	2,581.00
Field Labot – (2) Prep Frame for El Hinge. Drill Raceway through door.	\$1,500.00
Replace hinges, locket and closer, terminate wires on door side of hinge and at lock.	
<b>Pre-Tax Total</b>	<b>4,081.00</b>

Apex Sign Group  
 7208 South W.W. White Road  
 San Antonio, TX 78222



Billing Address:

**Joeris General Contractors**

823 Arion Pkwy  
 San Antonio, TX 78216-2922

Install Location:

**SAISD New Central Office Building**

505 W Quincy St  
 San Antonio, TX 78212-5147  
 US

Phone:

Fax:

Project ID: 128403

Customer ID: 1000528

Salesperson: Greg Odel Burkett

Quote Date: August 17, 2021

Payment Terms: 50% Down / Net Due

Quote #: 22791

<u>No.</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Price</u>
1	<b>Manufacture</b> Manufacture-22791-1  6" x 6" room sign reading 'POLICE' Room 1001	1	\$ 42.00	\$ 42.00

<u>No.</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Price</u>
2	<b>Install</b> Install-22791-2  Install (1) 6" x 6" room sign reading 'POLICE' Room 1001	1	\$ 225.00	\$ 225.00

Estimated Taxes: \$0.00  
 SubTotal: \$267.00  
**Total: \$267.00**



**Billing Address:**

**Joeris General Contractors**

823 Arion Pkwy  
San Antonio, TX 78216-2922

**Install Location:**

**SAISD New Central Office Building**

505 W Quincy St  
San Antonio, TX 78212-5147  
US

Phone:

Fax:

**Project ID:** 128403

**Quote Date:** August 17, 2021

**Customer ID:** 1000528

**Payment Terms:** 50% Down / Net Due

**Salesperson:** Greg Odel Burkett

**Quote #:** 22791

**TERMS OF THIS CONTRACT**

1. **Electrical** - Electrical power, if required, shall be furnished to sign location by customer. Any additional electrical or engineering work to be done to accomplish this shall be customer's responsibility, and customer will reimburse Southwest Signs, for any time and materials supplied for that purpose
2. **Permits** - Any permit(s) required for this project will be secured by Southwest Signs and charged to the customer. If governmental entities will not permit this project as planned, customer agrees that the signage proposed will be modified to comply with governmental regulations. If this modified signage is less expensive Southwest Signs will adjust its price accordingly, and customer agrees to pay any additional cost if the modified project is more expensive
3. **Site Preparation** - Customer shall be responsible for site preparation and access to site by Southwest Signs and/or its subcontractors. Manufacturing and installation will be done during normal business hours and installer/subcontractors for Southwest Signs shall be provided by customer with sufficient and easy access to the installation site(s) and customer shall insure that site(s) shall be free of surface and sub-surface obstructions. In the event that rock or other obstructions are encountered, there will be additional charges to the customer in the event that blasting, jack hammering or extra equipment and/or time is required to prepare the site for installation
4. **Ownership** - All signage shall remain personal property and shall not become a fixture to real property until such time as Southwest Signs is paid in full for all sums owed to it by customer. Ownership of all signage shall likewise not transfer to customer until Southwest Signs is paid in full, and customer hereby grants Southwest Signs a lien and the unconditional right to repossess its signage for cause until such time as Southwest Signs is paid in full.
5. **Warranties** - All signage work shall come with Southwest Sign's 90 day warranty for workmanship, ballasts and transformers. THERE ARE NO OTHER WARRANTIES WHICH EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF, IMPLIED WARRANTIES AND OF FITNESS ARE EXCLUDED FROM THIS TRANSACTION. If anyone other than Southwest Signs or its agents works on the signage, all warranties are void. If there is a default in payment to Southwest Signs by customer, all warranties are void.
6. **Jurisdiction and Venue** - This Proposal (contract) shall be governed by the laws of the State of Texas Personal and Subject Matter Jurisdiction and venue for any legal actions arising out of this contract shall be in the County or Circuit Courts of Bexar County, Texas
7. **Insurance** - Risk of loss for all signage shall shift to customer upon delivery of signage to site(s). Therefore, customer shall maintain sufficient insurance, including, but not limited to, fire, windstorm, liability, and casualty, on the signage once it arrives. Southwest Signs will insure that its workers are all covered by workers compensation coverage.
8. **Additional Work** - Any Desired additional work or modifications to the proposed work (as set forth herein) shall be specified in writing by the customer, which agrees to pay Southwest Signs for any such additional work which results in additional materials and/or time being expended by Southwest Signs. If cranes or other specialized lift equipment are required an additional charge will be incurred, for which customer shall be responsible.
9. **Payment** - 50% Down - Balance Due Upon Completion
10. **Financial Penalty** - Any payment due for work completed and not paid for within 30 days, or subject to more than a 10% retainage amount, shall accrue interest at the rate of 1.5% per month. Time is of the essence regarding payments to be made to Southwest Signs
11. **Notices and Acts of God** - All notices hereunder shall be made to the addresses listed above, and each party has a duty to advise the other of any change of address. Southwest Signs will not be responsible for delays caused by strikes, accidents, weather, or delays beyond its control
12. **Costs of Collection** - Southwest Signs shall be entitled to recover all costs of collection, including reasonable attorney's fees, regardless of whether incurred through demand, trial, appeal, or otherwise, from customer if any payment is not made when due.
13. **Changes to Terms** - Any changes to these aforesaid terms shall not be effective unless agreed upon in a writing signed by the parties. If a customer remits a purchase order, which contains any terms in variance to the terms herein, this Proposal shall supersede any conflicting terms. By signing this Proposal, customer confirms that the customer has read and agrees with all terms as set forth herein and that this Proposal contains the entire agreement between the parties
14. **No Waiver and Severability** - The failure of either party to insist on strict performance of any term herein shall not be considered as a waiver of any right contained herein. If a court of competent jurisdiction voids any provision in this Proposal, the other terms shall remain in full force and effect
15. **Contract Interpretation** - Plain meaning shall be given to the terms of this Proposal. Each side acknowledges having a role in the agreements contained herein, and the terms of this Proposal shall NOT be strictly construed against either party because of its role in the drafting of it.

License Number: 18027 Regulated by The Texas Department of Licensing and Regulation, P.O. Box 12157, Austin, Texas 78711,  
1-800-803-9202, 512-463-6599; website: www.tdlr.texas.gov

Apex Sign Group  
7208 South W.W. White Road  
San Antonio, TX 78222



Billing Address:

**Joeris General Contractors**

823 Arion Pkwy  
San Antonio, TX 78216-2922

Install Location:

**SAISD New Central Office Building**

505 W Quincy St  
San Antonio, TX 78212-5147  
US  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

**Project ID:** 128403

**Customer ID:** 1000528

**Salesperson:** Greg Odel Burkett

**Quote Date:** August 17, 2021

**Payment Terms:** 50% Down / Net Due

**Quote #:** 22791

ACCEPTANCE OF CUSTOMER ORDER

The above prices, specification, and conditions are hereby accepted, you are authorized to do the work as specified. Payment will be made as outlined above. NOTE: PRICES INCLUDED HEREIN ARE SUBJECT TO CHANGE IF NOT ACCEPTED WITHIN 30 DAYS.

SIGN NAME HERE: \_\_\_\_\_ DATE: \_\_\_\_\_

PRINT NAME HERE: \_\_\_\_\_

Change Proposal  
REQUEST SUMMARY SHEET

Date: 8/17/2021 Reference: Convert Conference Rm to Fingerprint Rm  
Subcontractor Change Order Request No. 66

Job Name: SAISD Central Office Building  
General Contractor: Joeris Construction

**CHANGE ORDER DESCRIPTION:** Convert Conference Rm to Fingerprint Rm

GCE will provide labor and material to: add (2) dedicated circuits to the new modular furniture (provided by others), (3) dedicated circuits for Badge Computer & Printers, fed from panel LW1B; add (3) data drops.

DIRECT LABOR COSTS - see attached sheets for breakdown of hours				
Trade Description	Hours	Rate	Extension	
Composite Crew	191.0	\$ 65.00	\$ 12,415.00	
Foreman	20.0	\$ 85.00	\$ 1,700.00	
General Foreman	10.0	\$ 95.00	\$ 950.00	
PM	4.0	\$ 115.00	\$ 460.00	
			\$ -	
<b>SUBTOTAL</b>			<b>\$ 15,525.00</b>	

DIRECT MATERIAL COSTS - see attached backup				
Item Description	Unit	Quantity	Unit Cost	Extension
Materials	Lot	1	\$ 3,960.00	\$ 3,960.00
Remob	Lot	2	\$ 200.00	\$ 400.00
Fire Alarm	Lot	0	\$ -	\$ -
BIM	Lot	0	0%	\$ -
Warranty			2%	\$ 87.20
<b>SUBTOTAL</b>				<b>\$ 4,447.20</b>

EQUIPMENT COSTS				
Item Description	Unit	Quantity	Unit Cost	Extension
GCE Furnished Equipment	Hour		\$ -	\$ -
			\$ -	\$ -
Excavation and Compaction	Lot	0	\$ -	\$ -
Lifts	Lot	0	\$ -	\$ -
<b>SUBTOTAL</b>				<b>\$ -</b>

INDIRECT COSTS - Lower Tiered Subcontractors/Job Expenses				
Company Name	Quantity	Unit Cost	Amount	
	0	\$ -	\$ -	
		\$ -	\$ -	
		\$ -	\$ -	
<b>SUBTOTAL</b>			<b>\$ -</b>	

<b>TOTALS</b>			<b>\$ 19,972.20</b>	<b>Clarifications</b> 1) includes single point connection to modular furniture
SALES TAX (on equipment only)	8.25%		\$ -	
<b>TOTAL OF ALL DIRECT COSTS</b>			<b>\$ 19,972.20</b>	
OVERHEAD @	<b>10.0%</b>		\$ 1,997.22	
Profit @	<b>0%</b>		\$ -	
Sub costs + 4%			\$ -	
BOND AND CONTRACTUAL RATE	2.5%		\$ 499.31	
<b>GRAND TOTAL FOR THIS CHANGE ORDER REQUEST</b>			<b>\$ 22,469.00</b>	
Impact to contract schedule affected by this Change Order request			<b>6 Days</b>	
<b>THIS QUOTE IS VALID FOR 14 DAYS</b>				

Subcontractors Representative Signature \_\_\_\_\_  
Title \_\_\_\_\_

Gonzales Commercial Electric  
 SAISD Central Office : Convert Conference Rm to Finger Print Rm  
 Job Number: 203888  
 Extension By Phase

Item #	Description	Quantity	Price	U	Ext Price	Labor Hr	U	Ext Lab Hr
--- 01 Raceway, Fittings & Boxes ---								
1011	3/4" EMT (Difficult)	410	139.54	C	572.11	9.00	C	36.90
1122	3/4" Steel Flex	50	121.70	C	60.85	5.00	C	2.50
1123	1" Steel Flex	30	227.19	C	68.16	7.50	C	2.25
1497	3/4" Comp Steel Insul Throat Conn	18	871.99	C	156.96	0.20	E	3.60
1577	3/4" Compression Steel Cplg	36	703.17	C	253.14	0.30	E	10.80
1886	3/4" Die-Cast Straight Squeeze Flex Conn	10	697.68	C	69.77	0.14	E	1.40
1887	1" Die-Cast Straight Squeeze Flex Conn	6	1,539.98	C	92.40	0.17	E	1.02
2279	3/4" 1-Hole Strap	5	48.21	C	2.41	4.00	C	0.20
2336	3/4" Unistrut Strap	45	217.88	C	98.05	10.00	C	4.50
2356	3/4" Conduit Hanger w/Bolt	5	80.68	C	4.03	25.00	C	1.25
2552	3/8" Hex Nut	220	169.60	C	373.12	0.40	C	0.88
2554	3/8"x1-1/2" Bolt	55	68.00	C	37.40	15.00	C	8.25
2555	3/8" Self Drill Anchor	149	71.20	C	106.09	28.00	C	41.72
2557	Angle Bracket for 1/4-3/8 Rod	5	92.19	C	4.61	30.00	C	1.50
2571	4" Square Box (1/2 & 3/4 KO's)	3	1,484.74	C	44.54	0.30	E	0.90
2572	4" Square x 1-1/2" Deep Box w/bkt (1/2&3/4 KO's)	5	660.33	C	33.02	0.30	E	1.50
2577	4-11/16" Square Box w/brkt Comb KO's	3	2,356.62	C	70.70	0.30	E	0.90
2682	1G Box w/Ears (Cut-in)	11	3,681.38	C	404.95	0.80	E	8.80
--- 01 Raceway, Fittings & Boxes Total ---					2,452.31			128.87
--- 02 Wire & Cable ---								
2787	#12 THHN CU Solid Wire	418	220.21	M	92.05	8.80	M	3.68
2788	#10 THHN CU Solid Wire	2,268	348.16	M	789.63	10.00	M	22.68
4367	#14-12-10 Wire Termination Labor	30	0.00	E	0.00	0.18	E	5.40
--- 02 Wire & Cable Total ---					881.68			31.76
--- 05 Wiring Device & Covers ---								
4512	20A/125V Prem Spec Grade Dup Rcpt(5-20R)	3	2,218.35	C	66.55	0.30	E	0.90
4673	1G Plastic Duplex Receptacle Plate	3	58.62	C	1.76	0.10	E	0.30
4705	2G SS Blank Plate	4	748.83	C	29.95	0.12	E	0.48
4791	4" Square Flat Blank Cover w/KO	8	653.12	C	52.25	0.12	E	0.96
4793	4-11/16" Square Box Blank Cvr w/KO	3	1,496.14	C	44.88	0.16	E	0.48
8261	Grndscr&Bare Pigtail	5	122.35	C	6.12	2.00	C	0.10
--- 05 Wiring Device & Covers Total ---					201.51			3.22
--- 07 Misc ---								
2550	3/8" All Thread	110	124.23	C	136.65	11.00	C	12.10
3107	1/8" Poly Pull Line	534	6.10	M	3.26	3.50	M	1.87
6644	Unistrut (Deep)	25	1,115.04	C	278.76	20.00	C	5.00
6650	Cut 12 Gauge 1-5/8x1-5/8 Channel (labor)	25	0.00	E	0.00	0.26	E	6.50
6839	Red Wirenuts	30	145.79	M	4.37	3.50	C	1.05
10714	6-32X1-3/4" Round Hd Machine Screw	26	5.08	C	1.32	0.01	E	0.26
--- 07 Misc Total ---					424.36			26.78
Job Total					3,959.86			190.63

RELOCATE EXISTING DATA/TIE IN EXISTING DATA TO NEW FURNITURE finger print room

Descripton	QTY	UNIT PRICE	MATERIAL EXT	LABOR UNIT	LABOR EXT
RELOCATE EXISTING DATA/ TIE IN EXISTING DATA TO NEW FURNITURE	0	\$0.00	\$0.00	16.00	16.00
VELCRO	0	\$0.00	\$0.00	0.00	0.00
BEAM CLAMPS	0	\$0.00	\$0.00	0.00	0.00
PATCH PANEL	0	\$0.00	\$0.00	0.00	0.00
CAT6 CABLE PLENUM	0	\$0.00	\$0.00	0.00	0.00
CAT 6 JACKS	0	\$0.00	\$0.00	0.00	0.00
SURFACE MOUNT BOXES	0	\$0.00	\$0.00	0.00	0.00
FACE PLATES	0	\$0.00	\$0.00	0.00	0.00
1'PATCH CORDS	0	\$0.00	\$0.00	0.00	0.00
15' PATCH CORDS	0	\$0.00	\$0.00	0.00	0.00
RJ 45'S	0	\$0.00	\$0.00	0.00	0.00
JHOOKS	0	\$0.00	\$0.00	0.00	0.00
	0	MATERIAL	\$0.00		
		MISC	MATERIAL	\$0.00	
TOTAL MATERIAL			\$0.00		
COMMUNICATIONS TECH		LABOR	16		
TOTAL HOURS			16		
COMMUNICATIONS TECH			\$45.00		
LABOR COST			\$720.00		
BURDEN		33.00%	\$237.60		
LABOR & BURDEN			\$957.60		
TOTAL LABOR & MATERIAL			\$957.60		
MARK UP		10%	\$95.76		
TOTAL BASE PROPOSAL			\$1,053.36		

added 4 data drops room front conference room at main lobby finger print room

Descripton	QTY	UNIT PRICE	MATERIAL EXT	LABOR UNIT	LABOR EXT
CAPPAS FOR JHOOKS	20	\$1.25	\$20.00	0.05	1.00
VELCRO	1	\$23.00	\$23.00	2.00	2.00
BEAM CLAMPS	0	\$1.25	\$0.00	0.05	0.00
PATCH PANEL	0	\$95.00	\$0.00	0.00	0.00
CAT6 CABLE PLENUM	1000	\$0.29	\$290.00	3.00	12.00
CAT 6 JACKS	8	\$5.95	\$47.60	0.60	4.80
SURFACE MOUNT BOXES	0	\$2.75	\$0.00	0.00	0.00
FACE PLATES	4	\$2.75	\$11.00	0.10	0.40
1'PATCH CORDS	4	\$4.70	\$18.80	0.00	0.00
15' PATCH CORDS	4	\$8.75	\$35.00	0.00	0.00
RJ 45'S	0	\$0.89	\$0.00	0.00	0.00
JHOOKS	20	\$2.55	\$51.00	0.10	2.00
		MATERIAL	\$496.40		
	MISC	MATERIAL	\$0.00		
TOTAL MATERIAL			\$496.40		
COMMUNICATIONS TECH		LABOR	22.2		
TOTAL HOURS			22.2		
COMMUNICATIONS TECH			\$45.00		
LABOR COST			\$999.00		
BURDEN		33.00%	\$329.67		
LABOR & BURDEN			\$1,328.67		
TOTAL LABOR & MATERIAL			\$1,825.07		
MARK UP		10%	\$182.51		
TOTAL BASE PROPOSAL			\$2,007.58		



# BIG STATE ELECTRIC, LTD.

PO Box 17659 • 8923 Aero Street • San Antonio, TX 78217-0659 • Ph.: 210.735.1051 • Fax: 210.735.1671

August 20, 2021

To: Joeris General Contractors

Attn: Lori Ellerson

Ref: SAISD Central Office Administration Building – Add (1) Reader 1093

As per Sketch

BASE BID:

Part Number	Description	Unit of Measure	Unit Cost	Qty	Material Cost	Lab or Hours	Labo r Hours QTY	Labor Cost	Extended Cost
MT-15	Allegion Card Reader	EACH	172.00	1	\$344.00	1.00	2.00	\$91.78	\$435.78
	Door Contact	EACH	11.56	1	\$23.12	0.50	1.00	\$45.89	\$69.01
MR-52	Mercury Panel	EACH	658.00	1	\$1,316.00	1.00	2.00	\$91.78	\$1,407.78
	Composite Cabling	EACH	186.00	1	\$372.00	8.00	16.00	\$734.24	\$1,106.24
					\$2,055		21	\$964	\$3,019
								0.10	\$302
								Total	\$3,321

**Scope of Work/Items Included:**

1. Installation of the above.
2. Terminations and testing included.



## BIG STATE ELECTRIC, LTD.

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### Exclusions:

1. Electronic Locking Devices.
2. Rough-ins for devices and doors by others.
3. 120V power to head end devices by others.
4. Cat 6 cabling.
5. Overtime
6. Taxes

Regards,

*James Carmen*

Security Manager

Big State Electric, Ltd

**Project # 19033 - SAISD Central Office Admin Building**

Tuesday, August 24, 2021

RE: FPR 057 - Power & Data at Fingerprint Room

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Layout & coordination	2	EA	\$ 100.00	\$ 200	\$ 350	\$ 700	\$	-	\$ 900
2	Protection of Finishes & clean-up	1	EA	\$ 200.00	\$ 200	\$ 700	\$ 700	\$	-	\$ 900
3	Supervision & Management	2.0	WK	\$ -	\$ -	\$ 2,750	\$ 5,500	\$	-	\$ 5,500
4	Wiremold for Camera Wiring	1	EA	\$ 750.00	\$ 750	\$ 500	\$ 500	\$	-	\$ 1,250
<b>Sub Total of Material and Labor</b>					<b>\$ 1,150</b>		<b>\$ 7,400</b>		<b>\$ -</b>	<b>\$ 8,550</b>
	Labor Burden		40%							\$ 2,960
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 11,510</b>
	Overhead & Profit		10%							\$ 1,151
	<b>Total</b>									<b>\$ 12,661</b>

**Qualifications:**

\*\*Two separate mobilizations: Power and data changes now. Power and data install in furniture system once furniture is on-site in 10 to 12 weeks.



**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 058**

Wednesday, August 18, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 058 - Dedicated Circuits at 3rd Floor Copier

Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 058 - FPR 058 - Dedicated Circuits at 3rd Floor Copier is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 6,797.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until **Friday, September 17, 2021** unless otherwise noted.

Sincerely,



Pamela Moczygemba,  
Joeris General Contractors  
823 Arion Pkwy  
San Antonio TX 78216

Fax

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 058**

Date: 08/18/21 Days Req: 0

PCO #	Description	Amount
FPR 058	FPR 058 - Dedicated Circuits at 3rd Floor Copier	
001	FPR 058 -Electrical (Gonzales): Provide labor and material to install (2) newdedicated circuits to the 3rd floor Copy Room # 3022.	\$ 5,046.00
002	FPR 058 - SelfPerform (Joeris): Material and labor cost for protection of finishes, clean-up, and supervision and management.	\$ 1,422.00
003	FPR 058 Additional costs for bonds, insurance, and fee.	\$ 329.00
<b>Total For: FPR 058</b>		<b>\$ 6,797.00</b>

Qualifications:

The cost of this proposal is to provide dedicated circuits for (2) copy machines on the 3rd floor Copy/Break Room as requested by SAISD.

Approved By: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_

Date: \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Wednesday, August 18, 2021

RE: FPR 058 - Dedicated Circuits at 3rd Floor Copier

<b>DIV. 26</b>	Electrical	\$5,046	Gonzales
<b>DIV. 01</b>	Self-Perform	\$1,422	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$6,468</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$108	1.5857%
Builder's Risk Insurance Premium	\$7	0.1000%
General and Umbrella Liability Insurance	\$49	0.7500%
	<b>SUBTOTAL</b>	<b>\$6,631</b>

**Sub Total of Material and Labor**

Fee	\$166	2.50%
	<b>TOTAL COST</b>	<b>\$6,797</b>

**Qualifications:**

Change Proposal  
REQUEST SUMMARY SHEET

Date: 8/11/2021

Reference: Add (2) Dedicated Circuits in Copy Rm 3022

Subcontractor Change Order Request No. 67

Job Name: SAISD Central Office Building

General Contractor: Joeris Construction

CHANGE ORDER DESCRIPTION: Add (2) Dedicated Circuits in Copy Rm 3022

GCE will provide labor and material to install (2) new dedicated circuits to the 3rd floor Copy Room # 3022.

DIRECT LABOR COSTS - see attached sheets for breakdown of hours				
Trade Description	Hours	Rate	Extension	
Composite Crew	42.0	\$ 65.00	\$	2,730.00
Foreman	5.0	\$ 85.00	\$	425.00
General Foreman	3.0	\$ 95.00	\$	285.00
PM	1.0	\$ 115.00	\$	115.00
			\$	-
<b>SUBTOTAL</b>				\$ 3,555.00

DIRECT MATERIAL COSTS - see attached backup				
Item Description	Unit	Quantity	Unit Cost	Extension
Materials	Lot	1	\$ 712.00	\$ 712.00
Remob	Lot	1	\$ 200.00	\$ 200.00
Fire Alarm	Lot	1	\$ -	\$ -
BIM	Lot	0	0%	\$ -
Warranty			2%	\$ 18.24
<b>SUBTOTAL</b>				\$ 930.24

EQUIPMENT COSTS				
Item Description	Unit	Quantity	Unit Cost	Extension
GCE Furnished Equipment	Hour		\$ -	\$ -
			\$ -	\$ -
Excavation and Compaction	Lot	0	\$ -	\$ -
Lifts	Lot	0	\$ -	\$ -
<b>SUBTOTAL</b>				\$ -

INDIRECT COSTS - Lower Tiered Subcontractors/Job Expenses				
Company Name	Quantity	Unit Cost	Amount	
	0	\$ -	\$	-
		\$ -	\$	-
		\$ -	\$	-
<b>SUBTOTAL</b>				\$ -

<b>TOTALS</b>			\$	4,485.24	Clarifications
SALES TAX (on equipment only)	8.25%		\$	-	
<b>TOTAL OF ALL DIRECT COSTS</b>			\$	4,485.24	
OVERHEAD @	10.0%		\$	448.52	
Profit @	0%		\$	-	
Sub costs + 4%			\$	-	
BOND AND CONTRACTUAL RATE	2.5%		\$	112.13	
<b>GRAND TOTAL FOR THIS CHANGE ORDER REQUEST</b>			\$	<b>5,046.00</b>	
Impact to contract schedule affected by this Change Order request			<b>2 Days</b>		
<b>THIS QUOTE IS VALID FOR 14 DAYS</b>					

Subcontractors Representative Signature \_\_\_\_\_  
Title \_\_\_\_\_

Gonzales Commercial Electric  
 SAISD Central Office : Add (2) Dedicated Circuits in Copy Rm 3022  
 Job Number: 203889  
 Extension By Phase

Item #	Description	Quantity	Price	U	Ext Price	Labor Hr	U	Ext Lab Hr
--- 01 Raceway, Fittings & Boxes ---								
1011	3/4" EMT (Difficult)	90	139.54	C	125.59	9.00	C	8.10
1122	3/4" Steel Flex	20	121.70	C	24.34	5.00	C	1.00
1497	3/4" Comp Steel Insul Throat Conn	6	871.99	C	52.32	0.20	E	1.20
1886	3/4" Die-Cast Straight Squeeze Flex Conn	4	697.68	C	27.91	0.14	E	0.56
2279	3/4" 1-Hole Strap	2	48.21	C	0.96	4.00	C	0.08
2356	3/4" Conduit Hanger w/Bolt	11	80.68	C	8.67	25.00	C	2.69
2552	3/8" Hex Nut	43	169.60	C	72.93	0.40	C	0.17
2554	3/8"x1-1/2" Bolt	11	68.00	C	7.31	15.00	C	1.61
2555	3/8" Self Drill Anchor	26	71.20	C	18.16	28.00	C	7.14
2557	Angle Bracket for 1/4-3/8 Rod	11	92.19	C	9.91	30.00	C	3.23
2571	4" Square Box (1/2 & 3/4 KO's)	1	1,484.74	C	14.85	0.30	E	0.30
2572	4" Square x 1-1/2" Deep Box w/bkt (1/2&3/4 KO's)	2	660.33	C	13.21	0.30	E	0.60
2682	1G Box w/Ears (Cut-in)	2	3,681.38	C	73.63	0.80	E	1.60
23008	3/4" Compression Steel Coupling	7	114.94	C	8.05	0.30	E	2.10
--- 01 Raceway, Fittings & Boxes Total ---					457.84			30.38
--- 02 Wire & Cable ---								
2787	#12 THHN CU Solid Wire	132	220.21	M	29.07	8.80	M	1.16
2788	#10 THHN CU Solid Wire	368	348.16	M	127.95	10.00	M	3.68
--- 02 Wire & Cable Total ---					157.02			4.84
--- 05 Wiring Device & Covers ---								
4512	20A/125V Prem Spec Grade Dup Rcpt(5-20R)	2	2,218.35	C	44.37	0.30	E	0.60
4673	1G Plastic Duplex Receptacle Plate	2	58.62	C	1.17	0.10	E	0.20
4791	4" Square Flat Blank Cover w/KO	3	653.12	C	19.59	0.12	E	0.36
8261	Grndscr&Bare Pigtail	2	122.35	C	2.45	2.00	C	0.04
--- 05 Wiring Device & Covers Total ---					67.58			1.20
--- 07 Misc ---								
2550	3/8" All Thread	22	124.23	C	26.71	11.00	C	2.37
3107	1/8" Poly Pull Line	122	6.10	M	0.74	3.50	M	0.43
6839	Red Wirenuts	12	145.79	M	1.75	3.50	C	0.42
10714	6-32X1-3/4" Round Hd Machine Screw	8	5.08	C	0.41	0.01	E	0.08
T0001	Wall Penetration	2	0.00	E	0.00	1.00	E	2.00
--- 07 Misc Total ---					29.61			5.30
Job Total					712.05			41.72

**Project # 19033 - SAISD Central Office Admin Building**

Wednesday, August 18, 2021

RE: FPR 058 - Dedicated Circuits at 3rd Floor Copier

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	1	EA	\$ 50.00	\$ 50	\$ 200	\$ 200	\$	-	\$ 250
2	Supervision & Management	0.3	WK	\$ -	\$ -	\$ 2,750	\$ 888	\$	-	\$ 888
<b>Sub Total of Material and Labor</b>					<b>\$ 50</b>		<b>\$ 888</b>		<b>\$ -</b>	<b>\$ 938</b>
	Labor Burden		40%							\$ 355
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 1,293</b>
	Overhead & Profit		10%							\$ 129
	<b>Total</b>									<b>\$ 1,422</b>

**Qualifications:**

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 059**

Wednesday, August 18, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 059 - Dedicated Circuits at Print Shop Room

Ms. Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 059 - FPR 059 - Dedicated Circuits at Print Shop Room is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 8,343.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until Friday, September 17, 2021 unless otherwise noted.

Sincerely,



Pamela Moczygemba  
Senior Project Manager

Joeris General Contractors, Ltd  
823 Arion Pkwy  
San Antonio, TX 78216  
210-494-1638  
210-494-1639 Fax

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 059**

**Date 08/18/21** **Days Req 0**

PCO #	Description	Amount
<b>FPR 059</b>	<b>FPR 059 - Dedicated Circuits at Print Shop Room</b>	
001	FPR 059 - Electrical (Gonzales) - Provide labor and material to (3) dedicated circuits at wire old assembly in Print Shop Room.	\$ 5,596.00
002	FPR 059 - Self-Perform (Joeris) - Material and labor cost for protection of finishes, clean-up, and supervision and management.	\$ 2,343.00
003	FPR 059 - Additional costs for bonds, insurance, and fee.	\$ 404.00
<b>Total For: FPR 059</b>		<b>\$ 8,343.00</b>

**Qualifications:**

**Approved By:** \_\_\_\_\_  
**Signature** \_\_\_\_\_  
**Name** \_\_\_\_\_

**Date** \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Wednesday, August 18, 2021

RE: FPR 059 - Dedicated Circuits at Print Shop Room

<b>DIV. 26</b>	Electrical	\$5,596	Gonzales
<b>DIV. 01</b>	Self-Perform	\$2,343	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$7,939</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$132	1.5857%
Builder's Risk Insurance Premium	\$8	0.1000%
General and Umbrella Liability Insurance	\$60	0.7500%
<b>SUBTOTAL</b>	<b>\$8,139</b>	

**Sub Total of Material and Labor**

Fee	\$203	2.50%
<b>TOTAL COST</b>	<b>\$8,343</b>	

**Qualifications:**

Change Proposal  
REQUEST SUMMARY SHEET

Date: 8/17/2021

Reference: Add (3) Dedicated Circuits in Print Shop 1048

Subcontractor Change Order Request No. 68

Job Name: SAISD Central Office Building

General Contractor: Joeris Construction

CHANGE ORDER DESCRIPTION: Add (3) Dedicated Circuits in Print Shop 1048

GCE will provide labor and materials to install (3) new dedicated circuits to the wiremold assembly in Print Shop 1048.

DIRECT LABOR COSTS - see attached sheets for breakdown of hours				
Trade Description	Hours	Rate	Extension	
Composite Crew	49.0	\$ 65.00	\$ 3,185.00	
Foreman	5.0	\$ 85.00	\$ 425.00	
General Foreman	3.0	\$ 95.00	\$ 285.00	
PM	1.0	\$ 115.00	\$ 115.00	
			\$ -	
<b>SUBTOTAL</b>			\$ 4,010.00	

DIRECT MATERIAL COSTS - see attached backup				
Item Description	Unit	Quantity	Unit Cost	Extension
Materials	Lot	1	\$ 795.00	\$ 795.00
Remob	Lot	1	\$ 150.00	\$ 150.00
Fire Alarm	Lot	1	\$ -	\$ -
BIM	Lot	0	0%	\$ -
Warranty			2%	\$ 18.90
<b>SUBTOTAL</b>				\$ 963.90

EQUIPMENT COSTS				
Item Description	Unit	Quantity	Unit Cost	Extension
GCE Furnished Equipment	Hour		\$ -	\$ -
			\$ -	\$ -
Excavation and Compaction	Lot	0	\$ -	\$ -
Lifts	Lot	0	\$ -	\$ -
<b>SUBTOTAL</b>				\$ -

INDIRECT COSTS - Lower Tiered Subcontractors/Job Expenses				
Company Name	Quantity	Unit Cost	Amount	
	0	\$ -	\$ -	
		\$ -	\$ -	
		\$ -	\$ -	
<b>SUBTOTAL</b>				\$ -

<b>TOTALS</b>			\$ 4,973.90	Clarifications
SALES TAX (on equipment only)	8.25%		\$ -	
<b>TOTAL OF ALL DIRECT COSTS</b>			\$ 4,973.90	
OVERHEAD @	10.0%		\$ 497.39	
Profit @	0%		\$ -	
Sub costs + 4%			\$ -	
BOND AND CONTRACTUAL RATE	2.5%		\$ 124.35	
<b>GRAND TOTAL FOR THIS CHANGE ORDER REQUEST</b>			\$ 5,596.00	
Impact to contract schedule affected by this Change Order request			2 Days	
<b>THIS QUOTE IS VALID FOR 14 DAYS</b>				

Subcontractors Representative Signature \_\_\_\_\_  
Title \_\_\_\_\_

Gonzales Commercial Electric  
 SAISD Central Office : Add (3) Dedicated Receptacles in Print Shop 1048  
 Job Number: 203904  
 Extension By Phase

Item #	Description	Quantity	Price	U	Ext Price	Labor Hr	U	Ext Lab Hr
--- 01 Raceway, Fittings & Boxes ---								
1011	3/4" EMT (Difficult)	120	139.54	C	167.45	9.00	C	10.80
1497	3/4" Comp Steel Insul Throat Conn	2	871.99	C	17.44	0.20	E	0.40
1577	3/4" Compression Steel Cplg	12	703.17	C	84.38	0.30	E	3.60
2356	3/4" Conduit Hanger w/Bolt	15	80.68	C	12.10	25.00	C	3.75
2552	3/8" Hex Nut	60	169.60	C	101.76	0.40	C	0.24
2554	3/8"x1-1/2" Bolt	15	68.00	C	10.20	15.00	C	2.25
2555	3/8" Self Drill Anchor	30	71.20	C	21.36	28.00	C	8.40
2557	Angle Bracket for 1/4-3/8 Rod	15	92.19	C	13.83	30.00	C	4.50
2571	4" Square Box (1/2 & 3/4 KO's)	1	1,484.74	C	14.85	0.30	E	0.30
--- 01 Raceway, Fittings & Boxes Total ---					443.37			34.24
--- 02 Wire & Cable ---								
2788	#10 THHN CU Solid Wire	882	348.16	M	307.08	10.00	M	8.82
--- 02 Wire & Cable Total ---					307.08			8.82
--- 05 Wiring Device & Covers ---								
4791	4" Square Flat Blank Cover w/KO	1	653.12	C	6.53	0.12	E	0.12
--- 05 Wiring Device & Covers Total ---					6.53			0.12
--- 07 Misc ---								
2550	3/8" All Thread	30	124.23	C	37.27	11.00	C	3.30
3107	1/8" Poly Pull Line	126	6.10	M	0.77	3.50	M	0.44
T0001	Rework Wireway & Receptacles	1	OPEN		0.00	1.50	E	1.50
--- 07 Misc Total ---					38.04			5.24
Job Total					795.02			48.42

**Project # 19033 - SAISD Central Office Admin Building**

Wednesday, August 18, 2021

RE:FPR 059 - Dedicated Circuits at Print Shop Room

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	1	EA	\$ 100.00	\$ 100	\$ 200	\$ 200	\$ -	\$ -	\$ 300
2	Supervision & Management	0.5	WK	\$ -	\$ -	\$ 2,500	\$ 1,250	\$ -	\$ -	\$ 1,250
<b>Sub Total of Material and Labor</b>					<b>\$ 100</b>		<b>\$ 1,450</b>	<b>\$ -</b>		<b>\$ 1,550</b>
	Labor Burden		40%							\$ 580
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 2,130</b>
	Overhead & Profit		10%							\$ 213
	<b>Total</b>									<b>\$ 2,343</b>

**Qualifications:**

Project # 19033-0 - SAISD Central Office Admin Bldg COR: FPR 060

Tuesday, August 24, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 060 - AV at Boardroom

Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 060 - FPR 060 - AV at Boardroom is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 65,420.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until **Thursday, September 23, 2021** unless otherwise noted.

Sincerely,



Pamela Moczygomba,  
Joeris General Contractors  
823 Arion Pkwy  
San Antonio TX 78216

Fax

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 060**

Date: 08/23/21 Days Req: 0

PCO #	Description	Amount
FPR 060	FPR 060 - AV at Boardroom	
001	FPR 060: Audio Visual (Data Projections): Provide labor, material, programming, commissioning, etc. as required to add Zoom capabilities to the Board Room and the Conference Room at the Dais per the request of SAISD.	\$ 57,239.00
002	FPR 060: Self-Perform (Joeris): Material and labor cost to protect finishes, clean-up, and supervision and management.	\$ 5,016.00
003	FPR 060: Additional costs for bonds, insurance, and fee.	\$ 3,165.00
<b>Total For: FPR 060</b>		<b>\$ 65,420.00</b>

Qualifications:

The cost of this proposal is to add Zoom capabilities to the Board Room and Conference Room behind the Dias as requested by SAISD. This cost also includes (2) 52-port switches to be provided and installed by Data Projections. The existing 24-port and 48-port switches will be removed and turned over to SAISD.

Approved By: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_

Date: \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Monday, August 23, 2021

RE: FPR 060 - AV at Boardroom

<b>DIV. 11</b>	Audio Visual System	\$57,239	Data Projections
<b>DIV. 01</b>	Self-Perform	\$5,016	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$62,255</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$1,037	1.5857%
Builder's Risk Insurance Premium	\$65	0.1000%
General and Umbrella Liability Insurance	\$467	0.7500%
<b>SUBTOTAL</b>	<b>\$63,825</b>	

**Sub Total of Material and Labor**

Fee	\$1,596	2.50%
<b>TOTAL COST</b>	<b>\$65,420</b>	

**Qualifications:**



Quote Name	Joeris - SAISD New Central Office Building		Subcontract -19033-037			
Quote#	002823		Date - 8/11/2021			
Version	CHANGE ORDER #10					
Customer Account	Joeris General Contractors					
Mfr.	Manufacturer Part #	Vendor Name	Long Description	Qty	Price	Ext. Price

**Change Order No. 10 covers the following change in contract scope:**

-	<p>Following the latest change order, the open space that was available for future growth has now been utilized, and in order to add in any more basic functionality, new hardware and changes must be made to the system in order to allow for the requested additions. To provide a Zoom Room system into the board room design, DPI will provide the following functionality and hardware.</p>
-	<p>SAISD will provide a PC that DPI will mount in the AV Closet's rack. By utilizing a Zoom Room License, the software will allow for a selected camera (one of the 4 already in the system) and content (presentation in the board room) to be sent to the PC separately via independent USB inputs. This will allow for a better user experience for the board members on the far-side, and increase the ease of use for the Zoom meeting operator in the board room. DPI will set up the control system to utilize the same camera that is being sent to the Granicus system for streaming, and when content is shared over Granicus, that content will be sent to the Zoom Room PC and then over the Zoom call to the far-side participants. In order to bring both video signals to the Zoom PC, DPI must utilize devices to convert HDMI to USB, but also embed content audio and microphone audio with the camera feed before converting it to USB.</p>
-	<p>In order to view the Zoom PC and the far-side board members, from the room control touch panel (from the staff right table), the operator will be able to send that video to the displays and monitors in the room. The Zoom meeting operator (staff left table) will be able to manage the Zoom meeting with a new touch panel (Zoom control only) and view the Zoom meeting via a monitor that will sit on the staff left table. The following hardware is associated with adding the Zoom Room functionality as described above:</p> <ul style="list-style-type: none"> <li>- Crestron 7" Touch Panel - to be connected at Staff Left Table via network - But can be removed when not in use</li> <li>- 24" monitor for Staff Left Table for Zoom operator to be able to see the Zoom meeting on Zoom PC</li> <li>- Vaddio AV Bridge Mini - Combining all audio &amp; camera video and converting to USB 3.0</li> <li>- Logitech Screen Share - converting shared content to USB</li> <li>- Crestron NVX Card - Qty 3 - Camera to Zoom PC, Content to Zoom PC, Zoom PC to System</li> </ul>
-	<p>Below is a list of tasks and hardware that will be included in this requested addition that are required in order to create the necessary space in the system for the Zoom Room addition.</p> <ul style="list-style-type: none"> <li>- Crestron DMF-CI-8 NVX Chassis - required due to current chassis with 2 open slots - 3 required</li> <li>- Biamp SOC-4 CK output card - required because there are not open analog audio outputs in the system</li> <li>- Cisco Network Switch Addition - Currently we are utilizing two (2) SAISD provided Cisco Catalyst 9300 network switches (one 48 port and one 24 port - I believe). These switches are 100% maximized. So we will either need to proceed with one of the following options:</li> </ul> <p style="text-align: center;"><del>SAISD will need to provide an additional Catalyst 9300 24 port switch</del></p> <p style="text-align: center;"><del>SAISD will need to provide an additional Catalyst 9300 48 port switch, and DPI will then uninstall the current 24 port switch and integrate all current and new connections with the new 48 port switch</del></p> <ul style="list-style-type: none"> <li>- DPI can uninstall the current SAISD provided Cisco Catalyst 9300 switches, and replace them with new DPI provided Cisco SG350-52MP network switches (52 ports each) Existing switches will be turned over to SAISD IT.</li> </ul> <p>DPI will need to integrate the 2nd equipment rack in the AV closet next to the current rack and provide necessary connectivity between the two, as the 1st rack is full and does not have the space for the new equipment required for the addition of the Zoom Room functionality.</p>
-	<p>DPI will provide new decora-style, wall plate HDMI transmitters with receivers along the board room walls for the training rooms, to allow for HDMI signals passed by Chromebooks to reach the projector with desired quality. DPI will connect the new wall plate transmitter with the receiver in the ceiling storage box with a Cat6 cable. This will be repeated for all three rooms.</p>

- In the executive conference room behind the board dais, DPI will install a USB, 10x Zoom PTZ camera and STEM Wall (mic array/speaker combo) at the display, and provide connectivity to the conference room table for a laptop. From the table, DPI will provide connectivity to an HDMI transmitter that will connect a laptop at the table to the display. From the table, through a provided floor box/floor core, DPI will connect the transmitters & receivers at the table and display via three (3) Cat6 cable pulls. The STEM Wall will be powered via a PoE connection from an open port in the new switch in the AV closet.

**REMOVE**

**Remove Hardware Subtotals**

**\$0.00**

**REMOVE TOTALS**

**Remove TOTAL**

**\$0.00**

Mfr.	Manufacturer Part #	Vendor Name	Long Description	Qty	Price	Ext. Price
<b>ADD</b>						
<b>ROOM 1 - HARDWARE</b>						
<b>Zoom Room Integration for Board Room</b>						
Crestron	TS-770-B-S	Crestron	7 in. Tabletop Touch Screen, Black Smooth	1	\$1,225.00	\$1,225.00
Vaddio	999-8240-000	Legrand AV	Vaddio AV Bridge Mini Audio/Video Encoder	1	\$1,780.00	\$1,780.00
Logitech	939-001553	Logitech	Screen-Share	1	\$310.00	\$310.00
ViewSonic	VP2468	ViewSonic	24" Full HD Monitor	1	\$325.00	\$325.00
Crestron	DM-NVX-363C	Crestron	DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder Card with Downmixing and Dante Audio	3	\$1,350.00	\$4,050.00
Biamp	Tesira SOC-4 CK	Biamp	Modular Analog Output Card for Tesira Servers - 4 outputs	1	\$195.00	\$195.00
Crestron	DMF-CI-8	Crestron	DigitalMedia Card Chassis for DM-NVX-C & DMCF, 8 Slots	1	\$1,150.00	\$1,150.00
Cisco	SG350-52MP-K9-NA	Cisco	SG350-52MP 52 Port Gigabit Max PoE Managed Switch w/ Uplink	2	\$2,325.00	\$4,650.00
<b>HDMI Tx/Rx Sets for wall locations</b>						
Liberty AV	DL-HD50C-WPKT	Liberty AV	HDMI Wall Plate Extension Set	3	\$95.00	\$285.00
<b>Exec Conference Room - Zoom Integration at Table</b>						
Liberty AV	DL-HD50C-WPKT	Liberty AV	HDMI Wall Plate Extension Set	1	\$95.00	\$95.00
Stem Audio	WALL1	Shure	Stem Wall - 15 mic array plus full range speakers/subwoofers	1	\$1,165.00	\$1,165.00
Liberty AV	DL-USB-PTZ10-B	Liberty AV	WEB CAMERA PTZ USB 2.0 1080P	1	\$450.00	\$450.00
Liberty AV	INT-USB2-50C	Liberty AV	USB 2.0 EXTENDER CLIENT BOX	2	\$62.50	\$125.00
Liberty AV	INT-USB2-50H	Liberty AV	USB 2.0 EXTENDER HOST BOX	2	\$62.50	\$125.00
<b>MISCELLANEOUS HARDWARE</b>						
DPI	DPI MISC MATERIALS	DPI	Misc Materials - Cables, Mounting Hardware, & Rack Accessories	1	\$955.80	\$955.80
<b>Add Hardware Subtotals</b>					<b>\$16,885.80</b>	
<b>Room 1 Services</b>						
<b>LABOR/SERVICES</b>						
DPI	Installation Labor	DPI Labor Pricing	Installation Labor			\$21,000.00
DPI	Commission Labor	DPI Labor Pricing	Commission Labor			\$10,000.00
DPI	Design/Engineering	DPI Labor Pricing	Design/Engineering			\$900.00
DPI	Project Management	DPI Labor Pricing	Project Management			\$1,250.00
DPI	Programming Labor	DPI Labor Pricing	Programming Labor			\$5,600.00
<b>Tab Subtotals</b>					<b>\$38,750.00</b>	
<b>Service &amp; Maintenance</b>						
	Service & Maintenance		Service & Maintenance - Silver Maintenance Agreement - 1 Year	1	\$1,035.82	\$1,035.82
<b>Tab Subtotals</b>					<b>\$1,035.82</b>	
<b>Shipping</b>						
	Shipping & Handling		Shipping & Handling	1	\$567.35	\$567.35

Tab Subtotals \$567.35

**ADD TOTALS**

Add TOTAL ~~\$57,238.97~~  
\$57,239.00

Customer to sign below as authorization to proceed with the work and adjust the contract/PO.  
Signed copy to be returned to Chris Mitchell, Account Manager.

Authorized Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_

Company: \_\_\_\_\_

Cancel this change in scope and do not incorporate into the project.

Authorized Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_

Account Manager: Chris Mitchell  
Title: Director of Education Sales  
Email Address: cmitchell@datapredictions.com  
Phone Number: (210) 598-5913

**Project # 19033 - SAISD Central Office Admin Building**

Monday, August 23, 2021

RE: FPR 060 - AV at Boardroom

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	1	EA	\$ 150.00	\$ 150	\$ 400	\$ 400	\$	-	\$ 550
2	Supervision & Management	1.0	WK	\$ -	\$ -	\$ 2,750	\$ 2,750	\$	-	\$ 2,750
<b>Sub Total of Material and Labor</b>					<b>\$ 150</b>		<b>\$ 3,150</b>		<b>\$ -</b>	<b>\$ 3,300</b>
	Labor Burden		40%							\$ 1,260
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 4,560</b>
	Overhead & Profit		10%							\$ 456
	<b>Total</b>									<b>\$ 5,016</b>

**Qualifications:**

Project # 19033-0 - SAISD Central Office Admin Bldg COR: FPR 061

Tuesday, August 17, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 061 - Window Blinds at 2nd & 3rd Floors

Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 061 - FPR 061 - Window Blinds at 2nd & 3rd Floors is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 7,084.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until **Thursday, September 16, 2021** unless otherwise noted.

Sincerely,

Pamela Moczygemba,  
Joeris General Contractors  
823 Arion Pkwy  
San Antonio TX 78216

Fax

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 061**

Date		Days Req	0
PCO #	Description		
FPR 061	FPR 061 - Window Blinds at 2nd & 3rd Floors		
001	FPR 061 - Window Shades (Houston WindowFashions): Provide and install manual window shades at the narrow windows on the south elevation of floors 2 and 3 as requested by SAISD.	\$ 3,820.00	
002	FPR 061: Self-Perform (Joeris): Material and labor cost for layout, coordination, clean-up, and supervision and management.	\$ 2,921.00	
003	FPR 061 Additional costs for bonds, insurance, and fee.	\$ 343.00	
Total For: FPR 061		\$ 7,084.00	

Qualifications:

The cost of this proposal is to provide manual window shades on the narrow windows on the south elevation of the building on floors 2 and 3 as requested by SAISD.

Approved By: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_ Date: \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Tuesday, August 17, 2021

RE: FPR 061 - Window Blinds at 2nd & 3rd Floors

<b>DIV. 11</b>	Window Coverings	\$3,820	Houston Window Shade
<b>DIV. 01</b>	Self-Perform	\$2,921	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$6,741</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$112	1.5857%
Builder's Risk Insurance Premium	\$7	0.1000%
General and Umbrella Liability Insurance	\$51	0.7500%
<b>SUBTOTAL</b>	<b>\$6,911</b>	

**Sub Total of Material and Labor**

Fee	\$173	2.50%
<b>TOTAL COST</b>	<b>\$7,084</b>	

Qualifications:



Houston Window Fashions, Inc.  
4309 FM 2351, Friendswood, TX 77546  
www.houstonwindowfashions.net  
T 281-922-1744  
F 281-922-1741

Date: August 12, 2021  
Quote No: 071019-1R2CO3

Pamela Moczygemba  
Joeris General Contractors  
T 210-632-5908  
E pmoczygemba@joeris.com

**RE: SAISD Central Office, San Antonio TX – CHANGE ORDER NO. 1**

Thank you for this opportunity to provide a proposal for the above referenced project. Below is a summary of our scope of services:

**MECHOSHADE MANUAL ROLLER SHADES:**

PRODUCT:	Mechoshade Manual Roller Shades
FABRIC:	Exterior Windows: EuroTwill Twillweave (3% Openness) / 6011 Graphite
FASCIA:	4" Square Standard
CONTROL(S):	Manual M5 Clutch, Stainless Steel Bead Chain
LOCATION(S):	Exterior Windows at Open Office 3060, Open Office 2066
QUANTITY:	14

	PRODUCT SUB-TOTAL:	\$3,266.00
	INSTALLATION SUB-TOTAL:	\$554.00
	<b>TOTAL:</b>	<b>\$3,820.00</b>

If you have any questions regarding this proposal, please feel free to contact me. Thank you again for the opportunity to be of service!

Sincerely,

Tom Johnston  
Vice President – Commercial Division  
T 214-952-1583  
E tom@houstonwindowfashions.net

*QUOTE TERM: 90 Days*  
*EXCLUSIONS: Tax, Blocking for Window Coverings Installation*

**Project # 19033 - SAISD Central Office Admin Building**

Tuesday, August 17, 2021

RE: FPR 061 - Window Blinds at 2nd & 3rd Floors

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Layout, coordination & clean up	1	EA	\$ 100.00	\$ 100	\$ 450	\$ 450	\$	-	\$ 550
2	Supervision & Management	0.5	WK	\$ -	\$ -	\$ 2,750	\$ 1,375	\$	-	\$ 1,375
<b>Sub Total of Material and Labor</b>					<b>\$ 100</b>		<b>\$ 1,825</b>		<b>\$ -</b>	<b>\$ 1,925</b>
	Labor Burden		40%							\$ 730
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 2,655</b>
	Overhead & Profit		10%							\$ 266
	<b>Total</b>									<b>\$ 2,921</b>

**Qualifications:**

Project # 19033-0 - SAISD Central Office Admin Bldg COR: FPR 062

Tuesday, August 17, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 062 - AV at Superintendent's Conference Room

Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 062 - FPR 062 - AV at Superintendent's Conference Room is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 8,123.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until **Thursday, September 16, 2021** unless otherwise noted.

Sincerely,



Pamela Moczygamba,  
Joeris General Contractors  
823 Arion Pkwy  
San Antonio TX 78216

Fax

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 062**

Date		Days Req	0
PCO #	Description		
FPR 062	FPR 062 - AV at Superintendent's Conference Room		
001	FPR 062: AV (Trox): Provide and install wireless controller and associated components as required to provide camera control at the table as requested by the user.	\$ 4,985.00	
002	FPR 062: Self-Perform (Joeris): Material and labor cost to protect finishes, coordination, and supervision and management.	\$ 2,745.00	
003	FPR 062 Additional costs for bonds, insurance, and fee.	\$ 393.00	
Total For: FPR 062		\$ 8,123.00	

Qualifications:

The cost of this proposal is to provide and install a wireless touchscreen controller for the Superintendent's Conference Room as requested by SAISD.

Approved By: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_

Date: \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Monday, August 23, 2021

RE: FPR 062 - AV at SuperIntendent's Conference Room

<b>DIV. 11</b>	Audio Visual System	\$4,985	Trox
<b>DIV. 01</b>	Self-Perform	\$2,745	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$7,730</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$129	1.5857%
Builder's Risk Insurance Premium	\$8	0.1000%
General and Umbrella Liability Insurance	\$58	0.7500%
<b>SUBTOTAL</b>	<b>\$7,925</b>	

**Sub Total of Material and Labor**

Fee	\$198	2.50%
<b>TOTAL COST</b>	<b>\$8,123</b>	

**Qualifications:**



**Troxell Communications**

4675 E. Cotton Center Blvd. Suite 155  
Phoenix, AI 85040

Quote Number: QUO-54358-61700  
Created On: 8/16/2021

**JOERIS GENERAL CONTRACTORS**

Contact: Pamela Moczygamba  
Email: pmoczygembac joeris.com  
823 ARION PKWM  
SAN ANTONIO, Texas, 78216-2922

**Andrew Luther**

Email: andrew.lutherc trox.com  
17361 Bell North Drive, Suite 105  
Schertz, TX, 78154, United States

SAISD SUPERINTENDENT'S CONFERENCE ROOM - WIRELESS TOUCH PANEL

Terms: Net 30      FOB: Destination      Customer #: 54358      Expires: 9/15/2021

Item	Description	Sell Price	Qty	Ext.Price
1	CEI CEITST902 8.7IN WIRELESS TOUCHSCREEN CRESTRON	\$2,250.00	1	\$2,250.00
2	CEI CEITST902DSW WALL DOCK FOR TST-902 CRESTRON	\$895.00	1	\$895.00
3	CEI CEICENGWEXER INFINET EX NETWORK/ER WIRELESS GATEWAM CRESTRON	\$275.00	1	\$275.00
4	SUM SUMINSTALL INSTALL & PROGRAM WIRELESS TOUCH PANEL CONTROLLER SUMMIT SMSTEMS	\$1,565.00	1	\$1,565.00

**Subtotal**      **\$4,985.00**  
**Total**      **\$4,985.00**  
**Plus Applicable Tax**

Thank You,



**ANDREW LUTHER**

Account Executive  
O: C:  
17361 Bell North Drive, Suite 105  
Schertz, TX, 78154, United States  
[Website](#) | [Product Catalog](#)  
[Twitter](#) [Facebook](#) [LinkedIn](#)  
Trox: Formerly Troxell-CDI

**Project # 19033 - SAISD Central Office Admin Building**

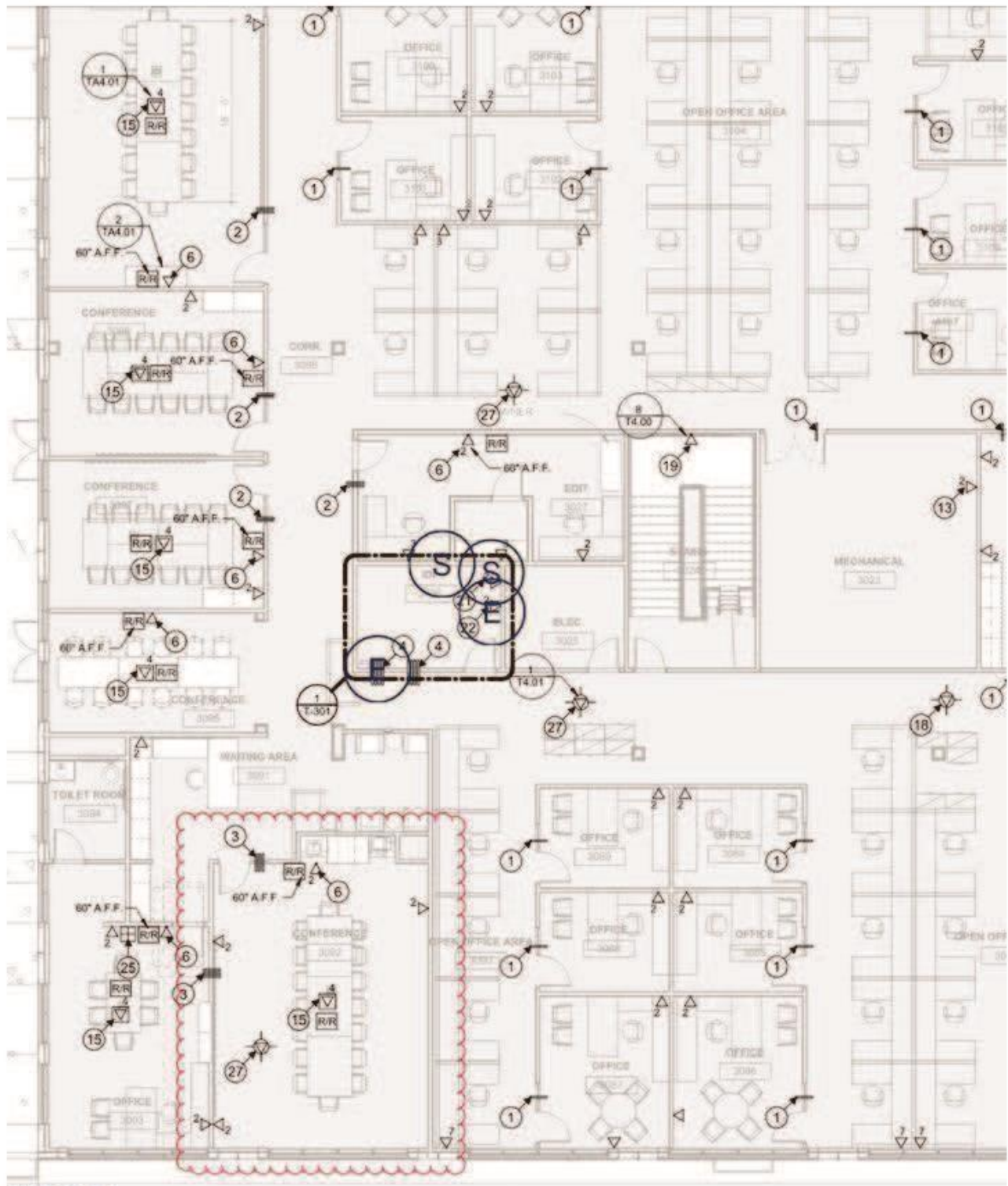
Tuesday, August 17, 2021

RE: FPR 062 - AV at Superintendent's Conference Room

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Protection of finishes & clean up	1	EA	\$ 150.00	\$ 150	\$ 300	\$ 300	\$	-	\$ 450
2	Supervision & Management	0.5	WK	\$ -	\$ -	\$ 2,750	\$ 1,375	\$	-	\$ 1,375
<b>Sub Total of Material and Labor</b>					<b>\$ 150</b>		<b>\$ 1,675</b>		<b>\$ -</b>	<b>\$ 1,825</b>
	Labor Burden		40%							\$ 670
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 2,495</b>
	Overhead & Profit		10%							\$ 250
	<b>Total</b>									<b>\$ 2,745</b>

**Qualifications:**



OR PLAN

Lori Ellerson  
Project Manager

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 063**

Tuesday, August 24, 2021

Evelyn Gamez  
San Antonio ISD  
3031 IH 10 W  
San Antonio, TX 78201

Re: FPR 063 - SAISD Parking Lot Signs

Gamez,

The additional cost associated with the work outlined in Change Order Request #FPR 063 - FPR 063 - SAISD Parking Lot Signs is attached for your review and approval, along with the subcontractor quotes and a detailed breakdown.

**Total Cost: \$ 10,666.00**

In addition to the cost of work noted above, we are also requesting 0 additional calendar days to perform this work. Please advise how you would like us to proceed.

This proposal is valid until **Thursday, September 23, 2021** unless otherwise noted.

Sincerely,



Pamela Moczygemba,  
Joeris General Contractors  
823 Arion Pkwy  
San Antonio TX 78216

Fax

## COR Cost Breakdown

**Project # 19033-0 - SAISD Central Office Admin Bldg** **COR: FPR 063**

Date: 08/24/21 Days Req: 0

PCO #	Description	Amount
FPR 063	FPR 063 - SAISD Parking Lot Signs	
001	FPR 063 - Site Signage (San Antonio Sweeping Service): Provide and install revised signs/poles for all onsite parking spots as requested by SAISD.	\$ 5,750.00
002	FPR 063 - Self-Perform (Joeris): Material and labor cost for layout,, clean-up, and supervision and management.	\$ 4,400.00
003	FPR 063 - Additional costs for bonds, insurance, and fee.	\$ 516.00
<b>Total For: FPR 063</b>		<b>\$ 10,666.00</b>

Qualifications:

The cost of this proposal is to revise the parking signs at all surface parking spots (outside the garage) as indicated on the attached sketch. This proposal also includes replacement of two signs at the temporary parking lot at the request of SAISD.

Approved By: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_

Date: \_\_\_\_\_



**Change Order Proposal**

**Project # 19033 - SAISD Central Office Admin Building**

Tuesday, August 24, 2021

RE: FPR063 - SAISD Parking Lot Signs

<b>DIV. 32</b>	Striping and Signage	\$5,750	San Antonio Sweeping Service
<b>DIV. 01</b>	Self-Perform	\$4,400	Joeris
	<b>SUBTOTAL (COST OF WORK)</b>	<b>\$10,150</b>	

**BONDS/INSURANCE/PERMITS**

BOND (Payment & Performance)	\$169	1.5857%
Builder's Risk Insurance Premium	\$11	0.1000%
General and Umbrella Liability Insurance	\$76	0.7500%
<b>SUBTOTAL</b>	<b>\$10,406</b>	

**Sub Total of Material and Labor**

Fee	\$260	2.50%
<b>TOTAL COST</b>	<b>\$10,666</b>	

**Qualifications:**



**San Antonio Sweeping Service Inc**  
 46 melodia pl  
 Boerne, TX 78006  
 +1 2106955777  
 sasweep@hotmail.com  
 http://www.sanantoniosweeping.com/

## Estimate

### ADDRESS

Joeris Construction  
 823 Arion Pkwy  
 San Antonio, Tx 78216

**ESTIMATE #** 3611

**DATE** 08/19/2021

ACTIVITY	QTY	RATE	AMOUNT
SAISD Parking Lot Signs			
<b>Signs/Reflectors</b>			
1 - Sign - (SAISD Parking only)			
1 - Signs - (GI Forum - SAISD) with arrows			
3 - Signs (No Parking Unloading and loading)			
8 - Signs (Visitor Parking)			
3 - Signs (Visitor Parking with Arrows)			
All Custom Signs			
<b>Signs/Reflectors</b>			
Remove 6 signs poles in asphalt and patch			
Core Drill in sidewalk 13 holes and install 13 signs poles in concrete			
<b>Pressure Washing</b>			
Pressure Wash concrete sidewalk where signs are installed and wash down asphalt after patching and core drilling			
<b>Signs/Reflectors</b>			5,750.00T
Total for signs, poles, core drilling and washing on a weekend.			
Please allow AT LEAST 2 WEEKS notice for scheduling before work is to start. All areas to be striped must be free and clean of debris by the GC before striping will begin. Please contact office at 210-695-5777 for scheduling or with any questions.			
	SUBTOTAL		5,750.00
	TAX (0)		0.00
	TOTAL		<b>\$5,750.00</b>

Accepted By

Accepted Date

**Project # 19033 - SAISD Central Office Admin Building**

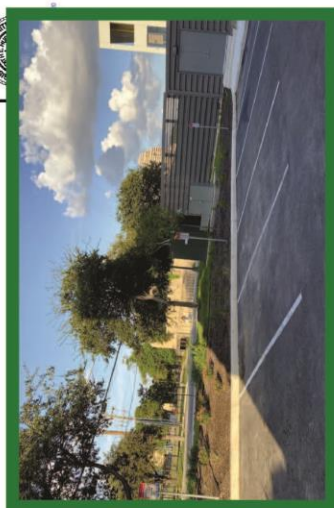
Tuesday, August 24, 2021

RE: FPR 063 - SAISD Parking Lot Signs

**Joeris Labor/Material**

Item	Description	Qty.	Unit	Mat Unit \$	Mat	Lab Unit \$	Labor	Equip Unit \$	Equip	Total
1	Layout & Clean-up	1	EA	\$ 150.00	\$ 150	\$ 350	\$ 500	\$	-	\$ 650
2	Supervision & Management (weekend)	0.5	WK	\$ -	\$ -	\$ 4,500	\$ 2,250	\$	-	\$ 2,250
<b>Sub Total of Material and Labor</b>					<b>\$ 150</b>		<b>\$ 2,750</b>		<b>\$ -</b>	<b>\$ 2,900</b>
	Labor Burden		40%							\$ 1,100
	Materials Sales Tax		8.25%							\$ -
	<b>Subtotal</b>									<b>\$ 4,000</b>
	Overhead & Profit		10%							\$ 400
	<b>Total</b>									<b>\$ 4,400</b>

**Qualifications:**



(6) spaces - Visitor Parking Only

VISITOR PARKING ONLY  
 TOWING ENFORCED 24 HOURS / DAY

VISITOR PARKING ONLY  
 TOWING ENFORCED 24 HOURS / DAY

VISITOR PARKING ONLY  
 TOWING ENFORCED 24 HOURS / DAY



(14) spaces - Visitor Parking Only

VISITOR PARKING ONLY  
 TOWING ENFORCED 24 HOURS / DAY

VISITOR PARKING ONLY  
 TOWING ENFORCED 24 HOURS / DAY

VISITOR PARKING ONLY  
 TOWING ENFORCED 24 HOURS / DAY

(2) spaces - ADA

(8) spaces - Visitor Parking Only (sign at each parking space)

RESERVED FOR DISPATCH  
 TOWING ENFORCED 24 HOURS / DAY

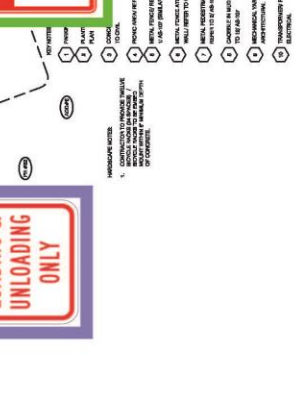
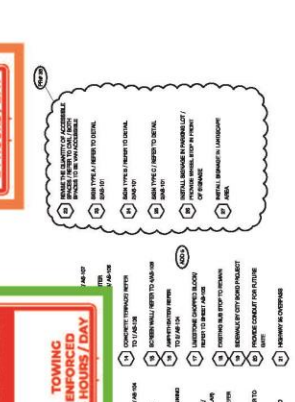
NO PARKING LOADING & UNLOADING ONLY

(3) spaces - No Parking Loading & Unloading Only

NO PARKING LOADING & UNLOADING ONLY

(2) spaces - Reserved for Dispatch (sign at each parking space)

RESERVED FOR DISPATCH  
 TOWING ENFORCED 24 HOURS / DAY



- VEHICLE SIZES:
- 1. STANDARD PASSENGER VEHICLE
  - 2. STANDARD PASSENGER VEHICLE WITH RAMP
  - 3. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE
  - 4. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER
  - 5. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR
  - 6. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE
  - 7. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE AND MOTORCYCLE
  - 8. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE AND MOTORCYCLE AND TRUCK
  - 9. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE AND MOTORCYCLE AND TRUCK AND TRAILER
  - 10. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE AND MOTORCYCLE AND TRUCK AND TRAILER AND BOAT
  - 11. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE AND MOTORCYCLE AND TRUCK AND TRAILER AND BOAT AND TRAILER
  - 12. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE AND MOTORCYCLE AND TRUCK AND TRAILER AND BOAT AND TRAILER AND TRAILER
  - 13. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE AND MOTORCYCLE AND TRUCK AND TRAILER AND BOAT AND TRAILER AND TRAILER AND TRAILER
  - 14. STANDARD PASSENGER VEHICLE WITH RAMP AND CYCLE AND STROLLER AND WHEELCHAIR AND BICYCLE AND MOTORCYCLE AND TRUCK AND TRAILER AND BOAT AND TRAILER AND TRAILER AND TRAILER AND TRAILER
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**SAISD BOARD AGENDA SUMMARY FORM**

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**AGENDA TITLE:** Approval of Procurement Services' Recommendations for Bids, Proposals, and Awards

**PURPOSE:**             PRESENTATION/DISCUSSION  
                              DISCUSSION/ACTION

**REQUESTED BY:** Willie Burroughs, Chief Operations Officer

**PRESENTER:** Willie Burroughs

**MEETING DATE:** September 20, 2021

---

**I. DESCRIPTION OF ITEM FOR DISCUSSION AND/OR APPROVAL**

Procurement Services' Recommendations to Board of Trustees for September 20, 2021.

**II. RECOMMENDATION AND/OR ALTERNATIVES CONSIDERED**

1. The Board is requested to approve the purchase of Shoes for Child Nutrition Service Employees. This purchase will provide shoes for all cafeteria staff District-wide. Resolved that the Board approve the contract and, further, that the Board authorize the Superintendent or his designee to exercise any renewals or extensions of the contract term pursuant to the contract's provisions.
  - Recommended by: Child Nutrition Services
  - Submitted by: Dr. Jennifer Sides
  - Selection Method: Invitation for Bid – IFB #21-007(AS)
  - Contract Term: Period covering September 21, 2021 through September 20, 2022 with the option to renew for four (4) additional one year periods
  - Funding Source: Federal – 240-35-6342-02-887-99-000

**VENDORS**

San Antonio Shoe, Inc.  
Shoes for Crews, LLC

**AWARD AMOUNT**

\$55,700 approximately

2. Request to approve the ratification for the emergency replacement chiller at Edison HS CTE Building. The current system is at end-of-life and beyond repair. This purchase will provide cooling for this campus for the safety of students and staff.
- Recommended by: Facilities Services
  - Submitted by: Mario Davila
  - Selection Method: Buyboard Purchasing Cooperative Contract #631-20
  - Contract Term: Period covering August 20, 2021 through November 30, 2021
  - Funding Source: Local – 199-81-6629-97-934-2-99-0-03

**VENDOR**  
HTS Texas

**AWARD AMOUNT**  
\$123,730 approximately

3. The Board is requested to approve the purchase of Phonics to Reading Foundational Skills Program. This purchase will support students in grades K-3 District-wide in early reading and writing, with a systematic instructional scope and sequence that uses Wiley Blevins’ research based Seven Key Characteristics of Strong Phonics Instruction.
- Recommended by: Curriculum, Instruction and Assessment
  - Submitted by: Kendra Doyle
  - Selection Method: Northeast ISD – NEISD #105-19
  - Contract Term: Period covering September 21, 2021 through June 30, 2022
  - Funding Source: Federal – 282-11-6399-01-873-36-R23

**VENDOR**  
William H. Sadlier

**AWARD AMOUNT**  
\$107,121 approximately

4. The Board is requested to approve the purchase of ClassLink, a Cloud-based Single Sign-on for teachers, students, and all other district personnel for District-wide use on an “as needed” basis. This purchase will provide access to all district digital resources, such as textbooks, supplemental online platforms, library data bases and other SAISD applications. on supplies and equipment.
- Recommended by: Technology & Instructional Materials Allotment
  - Submitted by: Dr. Carol Bielke
  - Selection Method: Department of Information Resources (DIR) – DIR-CPO- 4493
  - Contract Term: Period covering September 21, 2021 through June 12, 2025
  - Funding: Local – TIMA – 410-11-6321-65-999-11-00-9

**VENDOR**  
ClassLink

**AWARD AMOUNT**  
\$109,041 (annually) approximately

Grand Total \$436,166 (for 5 years)

5. The Board is requested to approve the purchase of World Geography, World History, US Government/Economics, Psychology and Sociology online textbooks for students to be used in blended and face-to-face learning for high school social studies students District-wide. This purchase will be used during social studies daily instruction of TEKS in SIASD high school classrooms.

- Recommended by: Technology & Instructional Materials Allotment
- Submitted by: Dr. Carol Bielke
- Selection Method: Harris County Department of Education/Choice Partners, Contract #17021KC07
- Contract Term: Period covering September 21, 2021 through February 27, 2022
- Funding: Local – TIMA – 410-11-6321-65-999-0-11-0-00

**VENDOR**  
McGraw Hill

**AWARD AMOUNT**  
\$167,014 approximately

6. The Board is requested to approve the purchase of Online Learning Materials and Practice Tests to prepare for CTE Certification Testing. This purchase will offer high school students District-wide who are taking certification tests, the opportunity to have online instructional materials and practice certification test by allowing remediation of needed skills before the student takes the actual certification test.

- Recommended by: Technology & Instructional Materials Allotment
- Submitted by: Dr. Carol Bielke
- Selection Method: Northeast ISD – NEISD #03-18
- Contract Term: Period covering September 21, 2021 through June 30, 2022
- Funding: Local – TIMA – 410-11-6321-65-999-0-11-000

**VENDOR**  
NCS Pearson, Inc. (Certiport)

**AWARD AMOUNT**  
\$124,436 approximately

**III. BUDGET CODE NUMBER, DESCRIPTION AND AMOUNT**  
N/A

**IV. 2021 - 2022 DISTRICT GOAL/PRIORITIES (CHECK ALL THAT APPLY)**

- SAISD students will demonstrate respectful behavior and perform at or above grade level. All secondary students will be encouraged to participate in extracurricular, leadership or public service activities.
- SAISD will engage families and the community to be active partners in the education of our children.
- SAISD will recognize the outstanding achievements of our students, staff and community members.
- SAISD will have strong District-wide leadership and will recruit and retain quality staff.
- SAISD will ensure fiscal health.
- SAISD will facilitate a successful Bond initiative and its implementation.
- SAISD will become a national model urban school district where every child graduates and is educated so that he or she is prepared to be a contributing member of the community.

### PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: shoes for child Nutrition Service Employees

2. How will goods and/or services be used? (List Campus/Grades impacted): To provide shoes for all cafeteria staff district-wide

3. Submitted by: Dr. Jennifer Sides Child Nutrition Services 08/13/2021  
Printed Name Department Date

4. Recommended Vendor(s): Company Name: see attached list  
Address: see attached list  
City/State/Zip: see attached list  
Phone No: see attached list  
Point of Contact: see attached list  
E-mail Address: see attached list  
*(Use a separate sheet to identify multiple vendors)*

5. Selection Method Used: (check one)  
 Competitive Purchase (RFP, RFQ, IFB), Contract #: 21-007 (AS)  
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: \_\_\_\_\_  
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: \_\_\_\_\_  
 Professional Services  
 Sole Source Contract Expiration Date: 09/20/2022  
 Other

6. Purchase valid from: 09/21/2021 through: 09/20/2022

7. For Competitive Purchases Only: Renewals: Yes  No   
No. of Renewals: 4 one year

8. Type of Request: (check one)  
 One-Time Purchase  
 Purchase throughout the school year or on an "as needed" basis  
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 55,700  
*Approximately*

10. Funding Source(s) – check all that apply: Federal  State  Local  Bond

Provide Budget Codes & Descriptions: 240-35-6342-02-887-99-000


11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

1) C & I (Goods, Materials, Services)	\$ 0
2) Facilities (Additional Space, Infrastructure, Utilities)	\$ 0
3) Transportation (Additional Routes)	\$ 0
4) HR (Additional Staff)	\$ 0
5) Technology (Cabling/Equipment, etc.)	\$ 0
6) Vehicle Insurance ( <i>Director, Employee Benefits signs below</i> )	\$ 0

Requestor Signature	Type Name	Date
	Jenny Arredondo	8/23/2021
Sr. Executive Director/Executive Director Signature	Type Name	Date

Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
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Deputy Superintendent Signature	Type Name	Date
<i>Edward Romero</i>	Edward M. Romero	8/23/2021
Director of Operations, Business Services Signature	Type Name	Date

**COORDINATION CONDUCTED WITH (if required):**

<i>Willie J. Burroughs</i>	Willie Burroughs	8/23/2021
Chief Operations Officer, Operations Services Division Signature	Type Name	Date

<i>Larry D. Garza</i>	Larry Garza	8/27/2021
Associate Superintendent, Financial Svcs. & Bus. Operations Signature	Type Name	Date

	Dr. Kenneth Thompson	
Chief Technology Officer, Technology & MIS Signature	Type Name	Date

	Mohammed A. Choudhury	
Chief Strategy, Talent, & Innovation Officer Signature	Type Name	Date

	Kedrick Wright	
Deputy Chief Operations Officer, Construction Services Signature	Type Name	Date

	Lorena Rios	
Director, Employee Benefits, Risk Management & Safety Signature	Type Name	Date

Revised: April 8, 2021

Reviewed By: RC

IFB #21-007(AS)

Recommended Vendors:

San Antonio Shoe, Inc.

1717 SAS Dr. PO Box 240700

San Antonio, TX 78224-7000

[Dyan.Regal@sas-shoes.net](mailto:Dyan.Regal@sas-shoes.net)

Shoes for Crews, LLC

5000 T-Rex Ave. Suite 100

Boca Raton, FL 33341

[DaveP@shoesforcrews.com](mailto:DaveP@shoesforcrews.com)

		SFC		San Antonio Shoemakers							
Total Cost Selected #		\$ 805.6400000000001		\$ 1,145.0							
Selected (5)		\$ 0		\$ 1,145.0							
#	Locked	Items	Lowest	Selected	Quantity	BrandName&NO.	UnitPrice	TotalCost	BrandName&NO.	UnitPrice	TotalCost
#0-1	FALSE	Women's style, Slip Resistant Ankle Boot	\$ 126	\$ 126	1	Mozo Padma M33753	\$ 126	\$ 126	SAS Shoe - Alpine	\$ 126	\$ 126
#0-2	FALSE	Women's style, slip resistant lace up tennis shoe style made of leather	\$ 119	\$ 119	1	New Balance Arishi 22004	\$ 119	\$ 119	SAS Shoe - Free Nein (water resistant)	\$ 119	\$ 119
#0-3	FALSE	Women's style, slip resistant lace up tennis shoe style made of water proof leather	\$ 119	\$ 119	1	Ne Balance 510V3 24079	\$ 119	\$ 119	SAS Shoe - Liberty	\$ 119	\$ 119
#0-4	FALSE	Women's style, tennis shoe style with Velcro (no laces), made of leather	\$ 119	\$ 119	1	Quincy 35365	\$ 119	\$ 119	SAS Shoe - Me Too	\$ 119	\$ 119
#0-5	FALSE	Women's style, slip resistant slip on (no laces) style made of leather. Removable footbed des	\$ 117	\$ 117	1	Juno 46198	\$ 117	\$ 117	SAS Shoe - Patriot	\$ 117	\$ 117
#0-6	FALSE	Women's style, lace up tennis shoe style made of leather	\$ 119	\$ 119	1	Cole Haan 42105	\$ 119	\$ 119	SAS Shoe - Tour	\$ 119	\$ 119
#0-7	FALSE	Men's style, slip resistant lace up tennis shoe style made of waterproof leather	\$ 142	\$ 142	1	Evolution II 21211	\$ 142	\$ 142	SAS Shoe - Guardian	\$ 142	\$ 142
#0-8	FALSE	Men's style, lace up tennis shoe style made of leather and mesh	\$ 142	\$ 142	1	New Balance Arishi 22002	\$ 142	\$ 142	SAS Shoe - Journey	\$ 142	\$ 142
#0-9	FALSE	Men's slip on style, made of water proof leather, slip resistant	\$ 142	\$ 142	1	Mozo Forza M43803	\$ 142	\$ 142	SAS Shoe - Navigator	\$ 142	\$ 142

### PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: Request ratification for the emergency replacement chiller for Edison HS CTE Building in order to provide a proper learning environment. The current chiller is at end-of-life and beyond repair.

2. How will goods and/or services be used? (List Campus/Grades impacted): Edison High School

3. Submitted by: Mario Davila Department: 934- Facilities MEP Date: 08/23/2021  
Printed Name Department Date

4. Recommended Vendor(s): Company Name: HTS Texas  
Address: 127 W. Nakoma  
City/State/Zip: San Antonio, TX 78216  
Phone No: 830-832-7185  
Point of Contact: Bob Calder  
E-mail Address: bob.calder@hts.com  
*(Use a separate sheet to identify multiple vendors)*

5. Selection Method Used: (check one)  
 Competitive Purchase (RFP, RFQ, IFB), Contract #: \_\_\_\_\_  
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: Buyboard #631-20  
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: \_\_\_\_\_  
 Professional Services  
 Sole Source Contract Expiration Date: 11/30/2021  
 Other

6. Purchase valid from: 08/20/2021 through: 11/30/2021

7. For Competitive Purchases Only: Renewals: Yes \_\_\_\_\_ No X  
No. of Renewals: \_\_\_\_\_

8. Type of Request: (check one)  
 One-Time Purchase  
 Purchase throughout the school year or on an "as needed" basis  
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 123,730.00  
*Approximately*

10. Funding Source(s) – check all that apply: Federal \_\_\_\_\_ State \_\_\_\_\_ Local X Bond \_\_\_\_\_

Provide Budget Codes & Descriptions: \_\_\_\_\_  
199-81-6629-97-934-2-99-0-03 Enh-Edison Chiller Replacement

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

- |   |        |
|---|--------|
| 1) C & I (Goods, Materials, Services)                                   | \$ N/A |
| 2) Facilities (Additional Space, Infrastructure, Utilities)             | \$ N/A |
| 3) Transportation (Additional Routes)                                   | \$ N/A |
| 4) HR (Additional Staff)  | \$ N/A |
| 5) Technology (Cabling/Equipment, etc.)                                 | \$ N/A |
| 6) Vehicle Insurance ( <i>Director, Employee Benefits signs below</i> ) | \$ N/A |

<u>Mario Davila</u>	Mario Davila	8/25/2021
Requestor Signature	Type Name	Date
<u>Chris E. Salley</u>	Chris Salley	8/25/2021
Sr. Executive Director/Executive Director Signature	Type Name	Date
_____ Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
_____ Deputy Superintendent Signature	Type Name	Date
<u>Edward Romero</u>	Edward M. Romero	8/25/2021
Director of Operations, Business Services Signature	Type Name	Date

**COORDINATION CONDUCTED WITH (if required):**

<u>Willie J. Burroughs</u>	Willie Burroughs	8/25/2021
Chief Operations Officer, Operations Services Division Signature	Type Name	Date
<u>Larry D. Garza</u>	Larry Garza	8/25/2021
Associate Superintendent, Financial Svcs. & Bus. Operations Signature	Type Name	Date
_____ Chief Technology Officer, Technology & MIS Signature	Dr. Kenneth Thompson Type Name	Date
_____ Chief Strategy, Talent, & Innovation Officer Signature	Mohammed A. Choudhury Type Name	Date
_____ Deputy Chief Operations Officer, Construction Services Signature	Kedrick Wright Type Name	Date
_____ Director, Employee Benefits, Risk Management & Safety Signature	Lorena Rios Type Name	Date

Revised: April 8, 2021

Reviewed By: RC



**Job** 22103946  
 SAISD Edison High School  
**Title** **Mechanical Bill Of Material**  
**Version** 1.0  
**Designer** SAN ANTONIO ISD  
**Bidder** San Antonio Isd  
 Mario Davila  
 ATTN: Accounts Payable  
 141 Lavaca Street  
 San Antonio TX 78210  
 United States

**Closing Date** 2021-08-20  
**Plans Dated**  
**Last Addendum**  
**Printed** 2021-08-20  
**Commander** Bob Calder  
**Direct Phone** 210-354-9300  
**Mobile** 210-701-2375  
**Email** mdavila4@saisd.net  
**Our Rep** Bob Calder

BuyBoard #631-20

### Base Equipment Summary

Tags	Description	Quantity	Total Capacity	Spec Level
<b>Mechanical Sales:</b>	<b>BID</b>			
CH-1	DAIKIN APPLIED: Trailblazer Air Cooled Scroll Chiller	1	87.5 tons	Not Indicated
INSTALLATION-1	UNKNOWN: Installation	1	Each	Not Indicated

**Total Bulk Price**

**\$ 123,730.00**

### Pricing Terms

Note: Price includes emergency weekend / overtime hours

Taxes Extra  
 Freight Allowed to Job Site Curb  
 FOB our Factory  
 Consolidate Shipments are not included, Price add Available upon request  
 No Holdbacks acceptable

## Base Equipment Details - Mechanical Bill Of Material Scope of Work

**Mechanical Sales:**                      **BID**

**Spec Section: -- AC Chiller**

Tags	Description	Quantity	Capacity	Spec Level
CH-1	DAIKIN APPLIED: Trailblazer Air Cooled Scroll Chiller	1	87.5 tons	Not Indicated

Included:

- Model AGZ091
- Galvanized steel construction, 500-hr salt spray rating
- Multiple scroll type compressors on resilient rubber isolators
- Dual refrigerant circuits, factory charged with R-410a refrigerant
- Replaceable filter drier with discharge & liquid isolation valves
- MicroTech III microprocessor controls
- Controls transformer
- Totally enclosed condenser fan motors
- Factory run tested prior to shipment
- 5 Year parts/Labor/Refrigerant warranty

Options Included:

- 460/3/60
- Single point power with non-fused disconnect & branch circuit protection -65kAIC SCCR
- Unit casing & all structural members and rails are painted steel construction, 500-hr salt spray rating
- Closed cell insulation on evaporator & suction piping
- Aluminum alloy microchannel condenser coils with ElectroFin, immersion applied corrosion protection, 5,000+ hr salt spray rating
- Low ambient head pressure control for operation down to 10
- High ambient head pressure control for operation up to 125F ambient
- Louvered Upper hail guards
- Discharge and Liquid Valves
- Hot gas bypass
- Thermal dispersion type flow switch, factory mounted & wired
- Evaporator inlet Wye strainer
- BACnet Building Automation System Interface
- Rubber-In-Shear vibration isolation - Field Installed
- Factory authorized start-up
- Owner Training
- **Factory Currently has one machine on Hold that we have reserved**
- **Existing unit does not have a Bacnet Interface. Our machine has a Bacnet MSTP Card. If you want the machine to interface,**  
**Schneider will have to provide the devices and wiring on their end to connect to the chiller. We can provide Bacnet programming assistance.**

Not Quoting:

- Disconnects, fuses, thermometers & hydronic specialties
- External piping & wiring
- Controls wiring, BAS communications card or integration
- External vibration isolation
- Wind-rated / seismic-rated curbs, equipment, calculations or equipment stands
- ATFP Compliance

Tags	Description	Quantity	Capacity	Spec Level
INSTALLATION-1	UNKNOWN: Installation	1	Each	Not Indicated

**Included**

- Remove existing 30GT-080 and replace with New Daikin AGZ091 Air Cooled Chiller
- Chiller water piping, supports and insulation to include future Temp Chiller Valve
- New Gauges and Thermometers
- Disconnect and reconnect electrical and controls conduits and wiring
- Replace existing 225 amp fuses with 200 amp fuses
- Haul off old chiller
- Installation of portable filter trailer and chemical cleaning of existing piping system
- Cleaning of existing chilled water pump strainers
- Installation of inhibitor to chilled water system
- Bond as required

**Not included:**

- Tax, existing equipment cleaning, concrete house pads, concrete cutting, duct cleaning, temporary heating/cooling
- Quality control personnel, Fire Protection

-- End of Base Equipment Detail --

### PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: Phonics to Reading foundational skills program for grades K-3 from William H. Sadlier, Inc.

2. How will goods and/or services be used? (List Campus/Grades impacted): This comprehensive foundational skills program supports K-3 grade students on the path to early reading and writing, with a systematic instructional scope and sequence that uses Wiley Blevins' research-based Seven Key Characteristics of Strong Phonics Instruction.

3. Submitted by: Kendra Doyle Curriculum, Instruction & Assessment 08/18/2021  
Printed Name Department Date

4. Recommended Vendor(s): Company Name: William H. Sadlier  
Address: 25 Broadway  
City/State/Zip: New York, NY 10004-1010  
Phone No: 332-208-8595  
Point of Contact: Angela wirzbach  
E-mail Address: awirzbach@sadlier.com  
*(Use a separate sheet to identify multiple vendors)*

5. Selection Method Used: (check one)  
 Competitive Purchase (RFP, RFQ, IFB), Contract #: \_\_\_\_\_  
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: \_\_\_\_\_  
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: NEISD #105-19  
 Professional Services  
 Sole Source Contract Expiration Date: 7/31/2024  
 Other

6. Purchase valid from: 09/21/2021 through: 06/30/2022

7. For Competitive Purchases Only: Renewals: Yes \_\_\_\_\_ No   
No. of Renewals: \_\_\_\_\_

8. Type of Request: (check one)  
 One-Time Purchase  
 Purchase throughout the school year or on an "as needed" basis  
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 107,121.54  
*Approximately*

10. Funding Source(s) – check all that apply: Federal  State \_\_\_\_\_ Local \_\_\_\_\_ Bond \_\_\_\_\_

Provide Budget Codes & Descriptions: \_\_\_\_\_  
282-11-6399-01-873-36-R23  
\_\_\_\_\_  
\_\_\_\_\_

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

1) C & I (Goods, Materials, Services)	\$ 0
2) Facilities (Additional Space, Infrastructure, Utilities)	\$ 0
3) Transportation (Additional Routes)	\$ 0
4) HR (Additional Staff)	\$ 0
5) Technology (Cabling/Equipment, etc.)	\$ 0
6) Vehicle Insurance ( <i>Director, Employee Benefits signs below</i> )	\$ 0

Requestor Signature	Type Name	Date
<u>Kendra Doyle</u>	Kendra Doyle	8/20/2021
Sr. Executive Director/Executive Director Signature	Type Name	Date
Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
<u>Patti Salzman</u>	Patti Salzman	8/24/2021
Deputy Superintendent Signature	Type Name	Date
<u>Edward Romero</u>	Edward M. Romero	8/27/2021
Director of Operations, Business Services Signature	Type Name	Date

**COORDINATION CONDUCTED WITH (if required):**

<u>Willie J. Burroughs</u>	Willie Burroughs	8/27/2021
Chief Operations Officer, Operations Services Division Signature	Type Name	Date
<u>Larry D. Garza</u>	Larry Garza	8/27/2021
Associate Superintendent, Financial Svcs. & Bus. Operations Signature	Type Name	Date
	Dr. Kenneth Thompson	
Chief Technology Officer, Technology & MIS Signature	Type Name	Date
	Mohammed A. Choudhury	
Chief Strategy, Talent, & Innovation Officer Signature	Type Name	Date
	Kedrick Wright	
Deputy Chief Operations Officer, Construction Services Signature	Type Name	Date
	Lorena Rios	
Director, Employee Benefits, Risk Management & Safety Signature	Type Name	Date

Revised: April 8, 2021

Reviewed By: RC



# Quote

Account: 1610698

William H. Sadlier, Inc.  
 25 Broadway  
 New York NY 10004-1010  
 United States

#QO19086

6/2/2021

**Bill To**

Accounts Payable  
 San Antonio ISD  
 141 Lavaca St  
 San Antonio TX 78210-1039  
 United States

**Ship To**

Crystal Granato  
 San Antonio ISD  
 514 W Quincy St  
 San Antonio TX 78212  
 United States

**TOTAL**

**\$107,121.54**

Expires: 10/15/2021  
 Memo:

Expires	Exp. Close	Order Contact	Order Contact Email	Sales Rep	Shipping Method
10/15/2021	6/2/2021	Crystal Granato	<a href="mailto:cgranato1@saisd.net">cgranato1@saisd.net</a>	Angela Wirzbach	Sadlier Best Way

Quantity	Item	Full ISBN	Rate	Amount
1,941	<b>2070-8</b> From Phonics to Reading SE w Resources GrK	978-1-4217-2070-8	\$11.99	\$23,272.59
2,116	<b>2071-5</b> From Phonics to Reading SE w Resources Gr1	978-1-4217-2071-5	\$11.99	\$25,370.84
1,983	<b>2072-2</b> From Phonics to Reading SE w Resources Gr2	978-1-4217-2072-2	\$11.99	\$23,776.17
1,937	<b>2073-9</b> From Phonics to Reading SE w Resources Gr3	978-1-4217-2073-9	\$11.99	\$23,224.63
80	<b>2080-7</b> From Phonics to Reading TE w Resources GrK	978-1-4217-2080-7	\$49.99	\$0.00
80	<b>2081-4</b> From Phonics to Reading TE w Resources Gr1	978-1-4217-2081-4	\$49.99	\$0.00
75	<b>2082-1</b> From Phonics to Reading TE w Resources Gr2	978-1-4217-2082-1	\$49.99	\$0.00
67	<b>2083-8</b> From Phonics to Reading TE w Resources Gr3	978-1-4217-2083-8	\$49.99	\$0.00

NEISD #105-19

<b>Subtotal</b>	\$110,741.21
<b>Shipping</b>	\$11477.31
<b>Discount</b>	(\$15,096.98)
<b>Tax Total</b>	\$0.00
<b>Total</b>	\$107,121.54



QO19086

### PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: ClassLink is a cloud-based single sign-on for teachers, students, and all other district personnel. ClassLink provides access to all district digital resources, such as textbooks, supplemental online platforms, library data bases, and other SAISD applications.
2. How will goods and/or services be used? (List Campus/Grades impacted): ClassLink will be used to manage all district digital resources and provide one-stop access for all students and district personnel on a 24/7 basis.

3. Submitted by: Dr. Carol Bielke Technology & Instructional Materials Allotment 08/09/2021  
 Printed Name Department Date

4. Recommended Vendor(s): Company Name: ClassLink  
 Address: 45 East Madison Ave  
 City/State/Zip: Clifton NJ 07011  
 Phone No: (973) 546-5981  
 Point of Contact: Brian Kim  
 E-mail Address: bkim@classlink.com  
*(Use a separate sheet to identify multiple vendors)*

5. Selection Method Used: (check one)  
 Competitive Purchase (RFP, RFQ, IFB), Contract #: \_\_\_\_\_  
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: DIR CPO 4493  
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: \_\_\_\_\_  
 Professional Services  
 Sole Source Contract Expiration Date: 06/12/2022  
 Other

6. Purchase valid from: 09/21/2021 through: 6/12/2025

7. For Competitive Purchases Only: Renewals: Yes \_\_\_\_\_ No X  
 No. of Renewals: \_\_\_\_\_

8. Type of Request: (check one)  
 One-Time Purchase  
 Purchase throughout the school year or on an "as needed" basis  
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 109,041.73  
*Approximately*

10. Funding Source(s) – check all that apply: Federal \_\_\_\_\_ State \_\_\_\_\_ Local \_\_\_\_\_ Bond \_\_\_\_\_

Provide Budget Codes & Descriptions: \_\_\_\_\_  
TIMA 410-11-6321-65-999-11-00-0 \$109,041.73 annually  
annually for a total of \$436,166.92 for 5 years.

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

1) C & I (Goods, Materials, Services)	\$ 0
2) Facilities (Additional Space, Infrastructure, Utilities)	\$ 0
3) Transportation (Additional Routes)	\$ 0
4) HR (Additional Staff)	\$ 0
5) Technology (Cabling/Equipment, etc.)	\$ 0
6) Vehicle Insurance ( <i>Director, Employee Benefits signs below</i> )	\$ 0

<u>Dr. Carol Bielke</u>	Dr. Carol Bielke	8/20/2021
Requestor Signature	Type Name	Date
<u>Becky Landa</u>	Becky Landa	8/20/2021
Sr. Executive Director/Executive Director Signature	Type Name	Date
_____ Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
<u>Patti Salzman</u>	Patti Salzman	8/24/2021
Deputy Superintendent Signature	Type Name	Date
<u>Edward Romero</u>	Edward M. Romero	8/25/2021
Director of Operations, Business Services Signature	Type Name	Date

**COORDINATION CONDUCTED WITH (if required):**

<u>Willie J. Burroughs</u>	Willie Burroughs	8/25/2021
Chief Operations Officer, Operations Services Division Signature	Type Name	Date
<u>Larry D. Garza</u>	Larry Garza	8/25/2021
Associate Superintendent, Financial Svcs. & Bus. Operations Signature	Type Name	Date
<u>K</u>	Dr. Kenneth Thompson	8/25/2021
Chief Technology Officer, Technology & MIS Signature	Type Name	Date
_____ Chief Strategy, Talent, & Innovation Officer Signature	Mohammed A. Choudhury Type Name	Date
_____ Deputy Chief Operations Officer, Construction Services Signature	Kedrick Wright Type Name	Date
_____ Director, Employee Benefits, Risk Management & Safety Signature	Lorena Rios Type Name	Date

Revised: April 8, 2021

Reviewed By: RC



# Quote

Company Address 45 East Madison Ave. Suite 7  
Clifton, NJ 07011

Fax (973) 546-5981

Created Date 8/9/2021  
Expiration Date 9/30/2021  
Quote Number 00010089  
Grand Total \$436,166.92

Prepared By Brian Kim  
Phone (862) 295-1638  
Email bkim@classlink.com

Contact Name Becky Landa  
Phone 2105542200  
Email blanda@saisd.net  
Fax (210) 299-5580

Account Name San Antonio ISD (TX, 78210)  
Bill To 141 Lavaca Street  
San Antonio, TX 78210  
United States

Ship To Name San Antonio ISD (TX, 78210)

Product	Product Description	Line Item Description	Sales Price	Quantity	Total Price
RENEWAL - ClassLink OneClick	RENEWAL - ClassLink OneClick	ClassLink Renewal License from 10/01/2021 to 09/30/2022	\$2.09	51,697	\$108,046.73
RENEWAL - ClassLink Roster Server Hosting	RENEWAL - ClassLink Roster Server Hosting	ClassLink Rosters Hosting Renewal License from 10/01/2021 to 09/30/2022	\$995.00	1	\$995.00
RENEWAL - ClassLink OneClick	RENEWAL - ClassLink OneClick	ClassLink Renewal License from 10/01/2022 to 09/30/2023	\$2.09	51,697	\$108,046.73
RENEWAL - ClassLink Roster Server Hosting	RENEWAL - ClassLink Roster Server Hosting	ClassLink Rosters Hosting Renewal License from 10/01/2022 to 09/30/2023	\$995.00	1	\$995.00
RENEWAL - ClassLink OneClick	RENEWAL - ClassLink OneClick	ClassLink Renewal License from 10/01/2023 to 09/30/2024	\$2.09	51,697	\$108,046.73
RENEWAL - ClassLink Roster Server Hosting	RENEWAL - ClassLink Roster Server Hosting	ClassLink Rosters Hosting Renewal License from 10/01/2023 to 09/30/2024	\$995.00	1	\$995.00
RENEWAL - ClassLink OneClick	RENEWAL - ClassLink OneClick	ClassLink Renewal License from 10/01/2024 to 09/30/2025	\$2.09	51,697	\$108,046.73
RENEWAL - ClassLink Roster Server Hosting	RENEWAL - ClassLink Roster Server Hosting	ClassLink Rosters Hosting Renewal License from 10/01/2024 to 09/30/2025	\$995.00	1	\$995.00

DIR-CPO-4493  
Billed Annually

Total Price \$436,166.92

Proposal supersedes all other proposals. Fax purchase order to 973.546.5981 or email [accounting@classlink.com](mailto:accounting@classlink.com).

### PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: world Geography, world History, US Government/Economics, Psychology and Sociology online textbooks for high school student to be used in blended and face-to-face learning for high school social studies students.

2. How will goods and/or services be used? (List Campus/Grades impacted): Materials will be used during social studies daily instruction of TEKS in SAISD high school classrooms. These materials will support student's understanding and knowledge face to face learning and blended instruction.

3. Submitted by: Dr. Carol A. Bielke Technology & Instructional Materials Allotment 08/19/2021  
Printed Name Department Date

4. Recommended Vendor(s): Company Name: McGraw Hill  
Address: PO BOX 182605  
City/State/Zip: Columbus, OH 43218-2605  
Phone No: 1-800-338-3987  
Point of Contact: Liz Flores  
E-mail Address: 1-800-338-3987  
*(Use a separate sheet to identify multiple vendors)*

5. Selection Method Used: (check one)  
 Competitive Purchase (RFP, RFQ, IFB), Contract #: \_\_\_\_\_  
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: Choice Partners#17021KC07  
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: \_\_\_\_\_  
 Professional Services  
 Sole Source Contract Expiration Date: 02/27/2022  
 Other

6. Purchase valid from: 09/21/2021 through: 02/27/2022

7. For Competitive Purchases Only: Renewals: Yes \_\_\_\_\_ No X  
No. of Renewals: \_\_\_\_\_

8. Type of Request: (check one)  
 One-Time Purchase  
 Purchase throughout the school year or on an "as needed" basis  
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 167,014.59  
*Approximately*

10. Funding Source(s) – check all that apply: Federal \_\_\_\_\_ State \_\_\_\_\_ Local X Bond \_\_\_\_\_

Provide Budget Codes & Descriptions: \_\_\_\_\_  
TIMA 410-11-6321-65-999-0-11-0-00  
\_\_\_\_\_  
\_\_\_\_\_

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

1) C & I (Goods, Materials, Services)	\$ 0
2) Facilities (Additional Space, Infrastructure, Utilities)	\$ 0
3) Transportation (Additional Routes)	\$ 0
4) HR (Additional Staff)	\$ 0
5) Technology (Cabling/Equipment, etc.)	\$ 0
6) Vehicle Insurance ( <i>Director, Employee Benefits signs below</i> )	\$ 0

<u>Dr. Carol Bielke</u>	Dr. Carol Bielke	8/20/2021
Requestor Signature	Type Name	Date
<u>Becky Landa</u>	Becky Landa	8/20/2021
Sr. Executive Director/Executive Director Signature	Type Name	Date
_____ Associate Superintendent/Assistant Superintendent Signature	Type Name	Date
<u>Patti Salzman</u>	Patti Salzman	8/24/2021
Deputy Superintendent Signature	Type Name	Date
<u>Edward Romero</u>	Edward M. Romero	8/25/2021
Director of Operations, Business Services Signature	Type Name	Date

**COORDINATION CONDUCTED WITH (if required):**

<u>Willie J. Burroughs</u>	Willie Burroughs	8/25/2021
Chief Operations Officer, Operations Services Division Signature	Type Name	Date
<u>Larry D Garza</u>	Larry Garza	8/25/2021
Associate Superintendent, Financial Svcs. & Bus. Operations Signature	Type Name	Date
<u>K</u>	Dr. Kenneth Thompson	8/25/2021
Chief Technology Officer, Technology & MIS Signature	Type Name	Date
_____ Chief Strategy, Talent, & Innovation Officer Signature	Mohammed A. Choudhury Type Name	Date
_____ Deputy Chief Operations Officer, Construction Services Signature	Kedrick Wright Type Name	Date
_____ Director, Employee Benefits, Risk Management & Safety Signature	Lorena Rios Type Name	Date

Revised: April 8, 2021

Reviewed By: RC



Because learning changes everything.®

**QUOTE PREPARED FOR:**

SAN ANTONIO ISD  
 141 LAVACA ST  
 SAN ANTONIO, TX 78210  
 ACCOUNT NUMBER: 405951

**SUBSCRIPTION/DIGITAL CONTACT:**

Carol Bielke  
 cbielke1@saisd.net  
 (210) 554-2625

**CONTACT:**

Carol Bielke  
 cbielke1@saisd.net  
 (210) 554-2625

**SALES REP INFORMATION:**

Liz Flores  
 liz.flores@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
TX Social studies-digital	\$174,032.79	(\$7,018.20)	\$167,014.59
<b>PRODUCT TOTAL*</b>	\$174,032.79	(\$7,018.20)	\$167,014.59
ESTIMATED S&H**			\$0.00
ESTIMATED TAX**			\$0.00
<b>GRAND TOTAL*</b>			\$167,014.59

\* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

\*\*Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes shown are only estimates. If applicable, actual tax charges will be applied at time of order.

Comments:

Choice Partners Contract #17/021KC-07 supersedes all terms and conditions

**PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER**

**SEND ORDER TO:**

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605  
 Email: orders\_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 08/10/2021

ACCOUNT NAME: SAN ANTONIO ISD

EXPIRATION DATE: 09/24/2021

QUOTE NUMBER: SRICH-08102021-005

ACCOUNT #: 405951

PAGE #: 1



Because learning changes everything.\*

Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
<b>TX Social studies-digital</b>					
WORLD HISTORY TEXAS STUDENT LEARNING CENTER W/LEARNSMART 1 YEAR BUNDLE	978-0-02-130626-8	2780	\$12.99	\$0.00	\$36,112.20
WORLD HISTORY TEXAS TEACHER CENTER 1 YEAR SUBSCRIPTION	978-0-07-660606-1	40	\$12.99	\$519.60	*Free Materials
WORLD HISTORY TEXAS LEARNSMART TEACHER EDITION 1 YEAR SUBSCRIPTION	978-0-02-144610-0	40	\$3.99	\$159.60	*Free Materials
WORLD GEOGRAPHY TEXAS STUDENT LEARNING CENTER W/LEARNSMART 1 YEAR BUNDLE	978-0-02-131609-0	2701	\$12.99	\$0.00	\$35,085.99
WORLD GEOGRAPHY TEACHER LESSON CENTER 1 YEAR SUBSCRIPTION	978-0-02-143349-0	40	\$12.99	\$519.60	*Free Materials
WORLD GEOGRAPHY TEXAS LEARNSMART TEACHER EDITION 1 YEAR SUBSCRIPTION	978-0-02-144597-4	40	\$3.99	\$159.60	*Free Materials
UNITED STATES GOVERNMENT TEXAS STUDENT LEARNING CENTER 1 YEAR BUNDLE COMPONENT	978-0-02-135791-8	2747	\$12.99	\$0.00	\$35,683.53
UNITED STATES GOVERNMENT TEXAS TEACHER LESSON CENTER 1 YEAR BUNDLE COMPONENT	978-0-02-135792-5	60	\$18.99	\$1,139.40	*Free Materials
ECONOMICS TEXAS STUDENT LEARNING CENTER 1 YEAR SUBSCRIPTION	978-0-02-145166-1	2807	\$12.99	\$0.00	\$36,462.93
ECONOMICS TEXAS TEACHER LESSON CENTER 1 YEAR SUBSCRIPTION	978-0-02-145663-5	42	\$12.99	\$545.58	*Free Materials
SOCIOLOGY STUDENT LEARNING CENTER, 1-YEAR SUBSCRIPTION	978-0-07-664064-5	687	\$17.43	\$0.00	\$11,974.41
SOCIOLOGY TEACHER LESSON CENTER, 1-YR SUBSCRIPTION	978-0-07-664066-9	42	\$64.11	\$2,692.62	*Free Materials
PSYCHOLOGY STUDENT LEARNING CENTER, 1-YEAR SUBSCRIPTION	978-0-07-664076-8	671	\$17.43	\$0.00	\$11,695.53
PSYCHOLOGY, TEACHER LESSON CENTER, 1-YEAR SUBSCRIPTION	978-0-07-664080-5	20	\$64.11	\$1,282.20	*Free Materials
<b>TX Social studies-digital Subtotal:</b>				<b>\$7,018.20</b>	<b>\$167,014.59</b>

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO:

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605  
 Email: orders\_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 08/10/2021  
 QUOTE NUMBER: SRICH-08102021-005

ACCOUNT NAME: SAN ANTONIO ISD  
 ACCOUNT #: 405951

EXPIRATION DATE: 09/24/2021  
 PAGE #: 2



Because learning changes everything.®

**QUOTE PREPARED FOR:**

SAN ANTONIO ISD  
 141 LAVACA ST  
 SAN ANTONIO, TX 78210  
 ACCOUNT NUMBER: 405951

**CONTACT:**

Carol Bielke  
 cbielke1@saisd.net  
 (210) 554-2625

VALUE OF ALL MATERIALS	\$174,032.79
FREE MATERIALS	(\$7,018.20)
<b>PRODUCT TOTAL*</b>	<b>\$167,014.59</b>
ESTIMATED SHIPPING & HANDLING**	\$0.00
ESTIMATED TAX**	\$0.00
<b>GRAND TOTAL</b>	<b>\$167,014.59</b>

**SUBSCRIPTION/DIGITAL CONTACT:**

Carol Bielke  
 cbielke1@saisd.net  
 (210) 554-2625

**Comments:**

All terms and conditions supersede Choice Partners Contract #17/021KC-07

\* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

\*\*Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes shown are only estimates. If applicable, actual tax charges will be applied at time of order.

**Terms of Service:**

By placing an order for digital products (the 'Subscribed Materials'), the entity that this price quote has been prepared for ('Subscriber') agrees to be bound by the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. Subject to Subscriber's payment of the fees set out above, McGraw Hill LLC hereby grants to Subscriber a non-exclusive, non-transferable license to allow only the number of Authorized Users that corresponds to the quantity of Subscribed Materials set forth above to access and use the Subscribed Materials under the terms described in the Terms of Service and any specific provisions required by Subscriber's state law, each located in the applicable links below. The subscription term for the Subscribed Materials shall be as set forth in the Product Description above. If no subscription term is specified, the initial term shall be one (1) year from the date of this price quote (the 'Initial Subscription Term'), and thereafter the Subscriber shall renew for additional one (1) year terms (each a 'Subscription Renewal Term'), provided MHE has chosen to renew the subscription and has sent an invoice for such Subscription Renewal Term to Subscriber.

Terms Of Service

Provisions required by Subscriber State law

ATTENTION: In our effort to protect our customer's data, we will no longer store credit card data in any manner within in our system. Therefore, as of April 30, 2016 we will no longer accept credit card orders via email, fax, or mail/package delivery. Credit card orders may be placed over the phone by calling the number listed above or via our websites by visiting [www.mheducation.com](http://www.mheducation.com) (or [www.mhecoast2coast.com](http://www.mhecoast2coast.com)).

School Purchase Order Number: \_\_\_\_\_

\_\_\_\_\_  
 Name of School Official (Please Print)

\_\_\_\_\_  
 Signature of School Official

**PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER**

**SEND ORDER TO:**

McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605  
 Email: [orders\\_mhe@mheducation.com](mailto:orders_mhe@mheducation.com) | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 08/10/2021

ACCOUNT NAME: SAN ANTONIO ISD

EXPIRATION DATE: 09/24/2021

QUOTE NUMBER: SRICH-08102021-005

ACCOUNT #: 405951

PAGE #: 3

### PROCUREMENT SERVICES CONSENT AGENDA FORM

1. Description of goods, services and/or contract recommended for purchase: certiport provides students with online learning materials and practice tests to prepare for CTE certification testing.

2. How will goods and/or services be used? (List Campus/Grades impacted): certiport offers high school students, who are taking certification tests, the opportunity to have online instructional materials and practice certification tests by allowing remediation of needed skills before the student takes the actual certification test.

3. Submitted by: Dr. Carol A. Bielke Technology & Instructional Materials Allotment 8/11/2021  
Printed Name Department Date

4. Recommended Vendor(s): Company Name: NCS Pearson, Inc. (Certiport)  
Address: 1276 South 820 East, suite 200  
City/State/Zip: American Fork, UT, 84003  
Phone No: (888)222-7890  
Point of Contact: Clay Hagblom  
E-mail Address: clay.hagblom@pearson  
*(Use a separate sheet to identify multiple vendors)*

5. Selection Method Used: (check one)  
 Competitive Purchase (RFP, RFQ, IFB), Contract #: \_\_\_\_\_  
 Purchasing Coop (i.e. ESC 20, DIR, BuyBoard), Coop Name / Contract #: \_\_\_\_\_  
 Interlocal (i.e. NISD, Judson ISD, NEISD), Contract #: NEISD# 03-18  
 Professional Services  
 Sole Source Contract Expiration Date: 10/31/2022  
 Other

6. Purchase valid from: 09/21/2021 through: 06/30/2022

7. For Competitive Purchases Only: Renewals: Yes \_\_\_\_\_ No X  
No. of Renewals: \_\_\_\_\_

8. Type of Request: (check one)  
 One-Time Purchase  
 Purchase throughout the school year or on an "as needed" basis  
 Expenditure

9. Total Cost for Goods and/or Services to be Purchased: \$ 124,436.00  
*Approximately*

10. Funding Source(s) – check all that apply: Federal \_\_\_\_\_ State \_\_\_\_\_ Local \_\_\_\_\_ Bond \_\_\_\_\_

Provide Budget Codes & Descriptions: \_\_\_\_\_  
TIMA 410-11-6321-65-999-0-11-000  
\_\_\_\_\_  
\_\_\_\_\_

11. Provide a copy of General Ledger Inquiry showing corresponding balances.



12. Additional Impact:

A. Other Estimated Financial Impact (other costs that will be needed as a result of this purchase):

1) C & I (Goods, Materials, Services)	\$ 0
2) Facilities (Additional Space, Infrastructure, Utilities)	\$ 0
3) Transportation (Additional Routes)	\$ 0
4) HR (Additional Staff)	\$ 0
5) Technology (Cabling/Equipment, etc.)	\$ 0
6) Vehicle Insurance ( <i>Director, Employee Benefits signs below</i> )	\$ 0

<u>Dr. Carol Bielke</u> Requestor Signature	<u>Dr. Carol Bielke</u> Type Name	<u>8/20/2021</u> Date
<u>Becky Landa</u> Sr. Executive Director/Executive Director Signature	<u>Becky Landa</u> Type Name	<u>8/20/2021</u> Date
_____ Associate Superintendent/Assistant Superintendent Signature	_____ Type Name	_____ Date
<u>Patti Salzman</u> Deputy Superintendent Signature	<u>Patti Salzman</u> Type Name	<u>8/24/2021</u> Date
<u>Edward Romero</u> Director of Operations, Business Services Signature	<u>Edward M. Romero</u> Type Name	<u>8/25/2021</u> Date

**COORDINATION CONDUCTED WITH (if required):**

<u>Willie J. Burroughs</u> Chief Operations Officer, Operations Services Division Signature	<u>Willie Burroughs</u> Type Name	<u>8/25/2021</u> Date
<u>Larry A. Garza</u> Associate Superintendent, Financial Svcs. & Bus. Operations Signature	<u>Larry Garza</u> Type Name	<u>8/25/2021</u> Date
<u>K</u> Chief Technology Officer, Technology & MIS Signature	<u>Dr. Kenneth Thompson</u> Type Name	<u>8/25/2021</u> Date
_____ Chief Strategy, Talent, & Innovation Officer Signature	<u>Mohammed A. Choudhury</u> Type Name	_____ Date
_____ Deputy Chief Operations Officer, Construction Services Signature	<u>Kedrick Wright</u> Type Name	_____ Date
_____ Director, Employee Benefits, Risk Management & Safety Signature	<u>Lorena Rios</u> Type Name	_____ Date

Revised: April 8, 2021

Reviewed By: RC

# CERTIPORT®

A PEARSON VUE BUSINESS

Prepared By Clay Hagblom  
 Email [clay.hagblom@pearson.com](mailto:clay.hagblom@pearson.com)  
 Phone (801) 847-3180  
 Created Date 8/2/2021  
 Expiration This quote is valid until 09/30/2021  
 Quote Number 00095752  
 Certiport ID 90085163

**Mailing Address (Send POs here)**  
 Certiport, a business of NCS Pearson, Inc.  
 1276 South 820 East, Suite 200  
 American Fork, UT 84003  
 USA

**Corporate Address**  
 5601 Green Valley Drive  
 Bloomington, MN 55437  
 USA

Sales (888) 222-7890 Fax (801) 492-4118

**Remit by Check to:**  
 NCS PEARSON, INC.  
 13036 COLLECTION CENTER DRIVE  
 CHICAGO, IL 60693

**Remit by Wire or ACH to:**  
 Bank of America - Account Name: NCS Pearson Inc.  
 ACH: # 071-000-039 WIRE: # 0260-0959-3  
 Account No: 81881-05388 SWIFT: BOFAUS3N  
 (Include invoice number in transmission)

Federal Tax ID Number: 41-0850527

Bill To Name Advanced Learning Academy  
 Bill To 637 N Main Ave  
 San Antonio, TX 78205  
 USA

Ship To Name Advanced Learning Academy  
 Ship To 637 N Main Ave  
 San Antonio, TX 78205  
 USA

Product ID	Product	Quantity	Sales Price	Total Price
1102098	ACU Classroom License with 30 Seat Practice Test - K12/WFD (NOAM)	1.00	\$3,744.00	\$3,744.00

**\*\* All Certification exams and licenses expire one year from purchase date, or as agreed upon by the parties, at time of purchase, if the purchase is for a future start date. No extensions, no refunds or exchanges.**

Grand Total \$3,744.00

Grand Total does not include applicable taxes which may be charged.

North East ISD RFP 03-18

# CERTIPORT®

A PEARSON VUE BUSINESS

Prepared By Clay Hagblom  
Email [clay.hagblom@pearson.com](mailto:clay.hagblom@pearson.com)  
Phone (801) 847-3180  
Created Date 6/9/2021  
Expiration This quote is valid until 09/30/2021  
Quote Number 00093598  
Certiport ID 84005842

**Mailing Address (Send POs here)**

Certiport, a business of NCS Pearson, Inc.  
1276 South 820 East, Suite 200  
American Fork, UT 84003  
USA

**Corporate Address**

5601 Green Valley Drive  
Bloomington, MN 55437  
USA

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NCS PEARSON, INC.  
13036 COLLECTION CENTER DRIVE  
CHICAGO, IL 60693

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Bank of America - Account Name: NCS Pearson Inc.  
ACH: # 071-000-039 WIRE: # 0260-0959-3  
Account No: 81881-05388 SWIFT: BOFAUS3N  
(Include invoice number in transmission)

Federal Tax ID Number: 41-0850527

Bill To Name Lanier High School  
Bill To 141 Lavaca Street  
San Antonio, TX 78210  
USA

Ship To Name Lanier High School  
Ship To 1514 W Durango  
ATTN: Christina Morrow, Certiport Testing Dept.  
San Antonio, TX 78207  
USA

Product ID	Product	Quantity	Sales Price	Total Price
1104416	(CADLearning) ACU E-learning Unlimited Campus License	1.00	\$1,800.00	\$1,800.00
1102103	ACU Campus License with Site License Practice Test - K12 (NOAM)	1.00	\$4,992.00	\$4,992.00

**\*\* All Certification exams and licenses expire one year from purchase date, or as agreed upon by the parties, at time of purchase, if the purchase is for a future start date. No extensions, no refunds or exchanges.**

Grand Total \$6,792.00

Grand Total does not include applicable taxes which may be charged.

North East ISD RFP 03-18.

# CERTIPORT®

A PEARSON VUE BUSINESS

Prepared By Clay Hagblom  
 Email [clay.hagblom@pearson.com](mailto:clay.hagblom@pearson.com)  
 Phone (801) 847-3180  
 Created Date 6/9/2021  
 Expiration This quote is valid until 09/30/2021  
 Quote Number 00093643  
 Certiport ID 90003756

**Mailing Address (Send POs here)**  
 Certiport, a business of NCS Pearson, Inc.  
 1276 South 820 East, Suite 200  
 American Fork, UT 84003  
 USA

**Corporate Address**  
 5601 Green Valley Drive  
 Bloomington, MN 55437  
 USA

Sales (888) 222-7890 Fax (801) 492-4118

**Remit by Check to:**  
 NCS PEARSON, INC.  
 13036 COLLECTION CENTER DRIVE  
 CHICAGO, IL 60693

**Remit by Wire or ACH to:**  
 Bank of America - Account Name: NCS Pearson Inc.  
 ACH: # 071-000-039 WIRE: # 0260-0959-3  
 Account No: 81881-05388 SWIFT: BOFAUS3N  
 (Include Invoice number in transmission)

Federal Tax ID Number: 41-0850527

Bill To Name Highlands High School  
 Bill To Accounts Payable  
 141 Lavaca Street  
 San Antonio, TX 78210  
 USA

Ship To Name Highlands High School  
 Ship To 3118 Elgin Ave.  
 San Antonio, TX 78210  
 San Antonio, TX 78210  
 USA

Product ID	Product	Quantity	Sales Price	Total Price
1102103	ACU Campus License with Site License Practice Test - K12 (NOAM)	1.00	\$4,992.00	\$4,992.00

**\*\* All Certification exams and licenses expire one year from purchase date, or as agreed upon by the parties, at time of purchase, if the purchase is for a future start date. No extensions, no refunds or exchanges.**

Grand Total \$4,992.00

*Grand Total does not include applicable taxes which may be charged.*

North East ISD RFP 03-18

# CERTIPORT®

A PEARSON VUE BUSINESS

Prepared By Clay Hagblom  
 Email [clay.hagblom@pearson.com](mailto:clay.hagblom@pearson.com)  
 Phone (801) 847-3180  
 Created Date 6/9/2021  
 Expiration This quote is valid until 09/30/2021  
 Quote Number 00093642  
 Certiport ID 90051662

**Mailing Address (Send POs here)**  
 Certiport, a business of NCS Pearson, Inc.  
 1276 South 820 East, Suite 200  
 American Fork, UT 84003  
 USA

**Corporate Address**  
 5601 Green Valley Drive  
 Bloomington, MN 55437  
 USA

Sales (888) 222-7890 Fax (801) 492-4118

**Remit by Check to:**  
 NCS PEARSON, INC.  
 13036 COLLECTION CENTER DRIVE  
 CHICAGO, IL 60693

**Remit by Wire or ACH to:**  
 Bank of America - Account Name: NCS Pearson Inc.  
 ACH: # 071-000-039 WIRE: # 0260-0959-3  
 Account No: 81881-05388 SWIFT: BOFAUS3N  
 (Include invoice number in transmission)

Federal Tax ID Number: 41-0850527

Bill To Name Sam Houston High School  
 Bill To 141 lavaca street  
 San Antonio, TX 78210  
 USA

Ship To Name Sam Houston High School  
 Ship To 4635 E. Houston  
 San Antonio, TX 78220  
 USA

Product ID	Product	Quantity	Sales Price	Total Price
1102103	ACU Campus License with Site License Practice Test - K12 (NOAM)	1.00	\$4,992.00	\$4,992.00

**\*\* All Certification exams and licenses expire one year from purchase date, or as agreed upon by the parties, at time of purchase, if the purchase is for a future start date. No extensions, no refunds or exchanges.**

Grand Total \$4,992.00

Grand Total does not include applicable taxes which may be charged.

North East ISD RFP 03-18

# CERTIPORT®

A PEARSON VUE BUSINESS

Prepared By Clay Hagblom  
 Email [clay.hagblom@pearson.com](mailto:clay.hagblom@pearson.com)  
 Phone (801) 847-3180  
 Created Date 6/9/2021  
 Expiration This quote is valid until 09/30/2021  
 Quote Number 00093644  
 Certiport ID 90083332

**Mailing Address (Send POs here)**  
 Certiport, a business of NCS Pearson, Inc.  
 1276 South 820 East, Suite 200  
 American Fork, UT 84003  
 USA

**Corporate Address**  
 5601 Green Valley Drive  
 Bloomington, MN 55437  
 USA

Sales (888) 222-7890 Fax (801) 492-4118

**Remit by Check to:**  
 NCS PEARSON, INC.  
 13036 COLLECTION CENTER DRIVE  
 CHICAGO, IL 60693

**Remit by Wire or ACH to:**  
 Bank of America - Account Name: NCS Pearson Inc.  
 ACH: # 071-000-039 WIRE: # 0260-0959-3  
 Account No: 81881-05388 SWIFT: BOFAUS3N  
 (Include invoice number in transmlsion)

Federal Tax ID Number: 41-0850527

Bill To Name Young Women's Leadership Academy- SAISD  
 Bill To 2601 Louis Bauer Dr.  
 San Antonio, TX 78235  
 USA

Ship To Name Young Women's Leadership Academy- SAISD  
 Ship To 2601 Louis Bauer Dr.  
 San Antonio, TX 78235  
 USA

Product ID	Product	Quantity	Sales Price	Total Price
1102098	ACU Classroom License with 30 Seat Practice Test - K12/WFD (NOAM)	1.00	\$3,744.00	\$3,744.00

**\*\* All Certification exams and licenses expire one year from purchase date, or as agreed upon by the parties, at time of purchase, if the purchase is for a future start date. No extensions, no refunds or exchanges.**

Grand Total \$3,744.00  
 Grand Total does not include applicable taxes which may be charged.

North East ISD RFP 03-18

# CERTIPORT®

A PEARSON VUE BUSINESS

Prepared By Clay Hagblom  
 Email [clay.hagblom@pearson.com](mailto:clay.hagblom@pearson.com)  
 Phone (801) 847-3180  
 Created Date 8/2/2021  
 Expiration This quote is valid until 09/30/2021  
 Quote Number 00095740  
 Certiport ID 90051886

**Mailing Address (Send POs here)**  
 Certiport, a business of NCS Pearson, Inc.  
 1276 South 820 East, Suite 200  
 American Fork, UT 84003  
 USA

**Corporate Address**  
 5601 Green Valley Drive  
 Bloomington, MN 55437  
 USA

Sales (888) 222-7890 Fax (801) 492-4118

**Remit by Check to:**  
 NCS PEARSON, INC.  
 13036 COLLECTION CENTER DRIVE  
 CHICAGO, IL 60693

**Remit by Wire or ACH to:**  
 Bank of America - Account Name: NCS Pearson Inc.  
 ACH: # 071-000-039 WIRE: # 0260-0959-3  
 Account No: 81881-05388 SWIFT: BOFAUS3N  
 (Include invoice number in transmission)

Federal Tax ID Number: 41-0850527

Bill To Name Thomas Jefferson High School-San Antonio ISD  
 Bill To 141 Lavaca street  
 San Antonio, TX 78210  
 USA

Ship To Name Thomas Jefferson High School-San Antonio ISD  
 Ship To 723 Donaldson Ave.  
 San Antonio, TX 78201  
 USA

Product ID	Product	Quantity	Sales Price	Total Price
1104416	(CADLearning) ACU E-learning Unlimited Campus License	1.00	\$1,800.00	\$1,800.00
1102103	ACU Campus License with Site License Practice Test - K12 (NOAM)	1.00	\$4,992.00	\$4,992.00

**\*\* All Certification exams and licenses expire one year from purchase date, or as agreed upon by the parties, at time of purchase, if the purchase is for a future start date. No extensions, no refunds or exchanges.**

Grand Total \$6,792.00

*Grand Total does not include applicable taxes which may be charged.*

North East ISD RFP 03-18



**Minutes of Special Board Meeting  
San Antonio Independent School District Board of Trustees  
August 3, 2021**

---

NOTE: These minutes reflect all agenda items in the order as originally posted and do not necessarily reflect the order in which the items were discussed and/or voted on.

Special Board Meeting of the Board of Trustees of the San Antonio ISD was held on Tuesday, August 3, 2021, beginning at 11:48 a.m., via Zoom Webinar.

**1. Call to Order**

A. Meeting Called to Order

1. Roll Call of Board Members Present and Declaration of Quorum Present 7 Absent 0
  - a. Mrs. Christina Martinez
  - b. Mrs. Alicia Sebastian
  - c. Mr. Arthur Valdez – logged on the Zoom Webinar at 12:00 p.m. and logged off at 12:35 p.m.
  - d. Mr. Ed Garza
  - e. Mrs. Leticia Ozuna
  - f. Mrs. Patti Radle – logged onto closed session at 11:51 a.m.
  - g. Mrs. Sarah Sorensen
2. Recording of Superintendent Present
  - a. Mr. Pedro Martinez – logged onto closed session at 11:50 a.m.
3. Pledge of Allegiance to the U. S. Flag
4. Salute to the Texas Flag - "Honor the Texas Flag; I pledge allegiance to thee, Texas, one state under God, one and indivisible."

**2. Closed Session**

- A. Mrs. Martinez convened the Board in Closed Session at 11:50 a.m. as authorized by the Texas Government Code Chapter 551, et. Seq. (TGC 551.071, TGC 551.074, and TGC 551.082) to discuss and/or receive information about the item under this section listed as 2A1.
- B. Mrs. Martinez reconvened the Board in Open Session at 12:36 p.m. and took appropriate action on the item discussed in Closed Session. Item 2A1 is listed as follows:

1. Consultation with attorney and discussion of status of case and possible resolution in DOCKET NO. 045-LH-05-2021; SAISD v. Jose Castro before the Commissioner of Education. (TGC 551.071 and TGC 551.074)

Mrs. Martinez made a motion to approve the agreement between Jose Castro and the San Antonio Independent School District as presented in closed session. Second by Ms. Sebastian. This item was approved by a vote of 6-0 with Mr. Valdez being absent.

Mrs. Martinez also made a motion to rescind the Board's May 10, 2021 vote to propose termination of the employment contract of Jose Castro, in accordance with the agreement between Jose Castro and the San Antonio Independent School District as presented in closed session. Second by Ms. Sebastian. This item was approved by a vote of 6-0 with Mr. Valdez being absent.

**3. Adjournment**

- A. Mrs. Martinez adjourned the meeting at 12:39 p.m.

**MINUTES APPROVED**

The foregoing minutes of the Special Board Meeting of the Board of Education of the San Antonio Independent School District held on August 3, 2021 were duly approved at a meeting held on September 20, 2021.

**ATTEST:**

---

**Christina Martinez**  
**President, Board of Education**  
**San Antonio Independent School District**

---

**Arthur Valdez**  
**Secretary, Board of Education**  
**San Antonio Independent School District**

**Minutes of Board Business Meeting  
San Antonio Independent School District Board of Trustees  
August 16, 2021**

---

NOTE: These minutes reflect all agenda items in the order as originally posted and do not necessarily reflect the order in which the items were discussed and/or voted on.

Board Business Meeting of the Board of Trustees of the San Antonio ISD was held on Monday, August 16, 2021, beginning at 5:31 p.m., Board Room, 514 W. Quincy Street, San Antonio, TX 78212.

**1. Call to Order**

A. Meeting Called to Order

1. Roll Call of Board Members Present and Declaration of Quorum Present 7 Absent 0

- a. Mrs. Christina Martinez
- b. Ms. Alicia Sebastian – arrived at 5:51 p.m.
- c. Mr. Arthur Valdez
- d. Mr. Ed Garza
- e. Mrs. Leticia Ozuna
- f. Mrs. Patti Radle
- g. Mrs. Sarah Sorensen

2. Recording of Superintendent Present

- a. Mr. Pedro Martinez

3. Pledge of Allegiance to the U. S. Flag

4. Salute to the Texas Flag - "Honor the Texas Flag; I pledge allegiance to thee, Texas, one state under God, one and indivisible."

B. Citizens' Presentations - 60-minute total time limit for this item

***For details regarding their comments, please refer to the video recording for this meeting located at [www.saisd.net](http://www.saisd.net) on the SAISD Board Page.***

1. Heather Eichling, SAISD teacher
2. Saide Duarte, SAISD Parent
3. Alejandra Lopez, San Antonio Alliance
4. Henrietta LaGrange, community member

**2. Governance**

A. Update on SAISD's Response to the Ongoing COVID-19 Crisis and Associated Expenditures  
This was a discussion-only item. No action was required.

B. Acceptance of Bexar Appraisal District's Certified Appraisal Roll for Tax Year 2021

Motion by Mrs. Radle; second by Ms. Sebastian; approved by a vote of 7-0 with all Board members present.

C. Acceptance of the No-New-Revenue Tax Rate and Voter-Approval Tax Rate for Tax Year 2021

Motion by Mr. Garza; second by Mrs. Ozuna; approved by a vote of 7-0 with all Board members present.

D. Approval of Ordinance and Order Adopting Tax Rate for School Year-2021-2022

Mr. Valdez read the following motion: I move that the property tax rate be set at \$1.49160 per hundred-dollars of valuation, comprised of a rate of \$1.01035 for maintenance and operations, and \$0.48125 for interest and sinking. Second by Mrs. Radle. This item was approved by a vote of 7-0 with all Board members present.

- E. Approval of SAISD Internal Audit Department's 2021-2022 Audit Plan  
Motion by Mrs. Radle; second by Mrs. Sorensen; approved by a vote of 7-0 with all Board members present.
- F. Confirmation of SAISD Audit Activity's Independence  
This was a discussion-only item. No action was required.
- G. Periodic Self-Assessment of Internal Audit Department  
This was a discussion-only item. No action was required.
- H. Approval of the 2021-2022 SAISD Student Code of Conduct  
This item will be brought back at the September 13<sup>th</sup> Board meeting.
- I. Presentation of 2020-2021 Stakeholder Survey Data  
This item will be brought back at the September 13<sup>th</sup> Board meeting.
- J. SAISD Foundation Update  
This item will be brought back at the September 13<sup>th</sup> Board meeting.
- K. Approval of Appointment of Members to the Bond 2020 Citizens Advisory Committee  
Mrs. Radle made a motion to approve the current individuals, to include 3 serving members and an alternate if desired, and with the changes of moving Sarah Gonzales Busse from Single Member District (SMD) 7 to SMD 1. Second by Mr. Valdez. This item was approved by a vote of 7-0 with all Board members present. In addition, Mr. Valdez made a motion to extend the deadline to the next Board meeting. Second by Mrs. Radle. This item was also approved by a vote of 7-0 with all Board members present.
- L. Approval of Appointments of Board Committee Chairs and Members to the Audit Subcommittee and the Student Advisory Committee by the Board President  
Mrs. Martinez made a motion to appoint Ed Garza as the Chair for the Audit Subcommittee with Alicia Sebastian and Leticia Ozuna to serve as members and appoint Art Valdez as the Chair for the Student Advisory Committee with Patti Radle and Sarah Sorensen to serve as members. Second by Mr. Valdez. This item was approved by a vote of 7-0 with all Board members present.
- M. Approval of the Selection of Two SAISD Board Members to Serve in the 2021 Texas Association of School Boards (TASB)  
Mrs. Martinez made a motion to select Alicia Sebastian to serve as the Delegate and Leticia Ozuna as the Alternate for the Delegate Assembly during the 2021 TASB Conference. Second by Ms. Sorensen. This item was approved by a vote of 7-0 with all Board members present.

### 3. Consent Agenda

Motion by Mrs. Radle; second by Ms. Sebastian; approved by a vote of 7-0 with all Board members present. Consent items included 3A, 3F, 3G, 3H, 3I, 3J, 3N, 3P, 3Q, 3R, 3S, 3T, 3U, 3V, and 3W. Items 3B, 3C, 3D, 3E, 3K, 3L, 3M, 3O, and 3V.2 were pulled from the Consent Agenda for separate discussion.

- A. Approval of the Agreements of Cooperation with the University of Texas at San Antonio (UTSA) and with St. Mary's University (StMU) for Expansion of Dual Credit Faculty with the College and Career Ready School Models Grant
- B. Approval of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and the San Antonio Education Partnership  
Motion by Mr. Garza; second by Ms. Radle; approved by a vote of 7-0 with all Board members present.
- C. Approval of the Memorandum of Understanding (MOU) Between SAISD Edison High School P-TECH School of Business and Hausman VAM Enterprises, LLC DBA Las Palapas-Hausman  
Motion by Mrs. Martinez; second by Ms. Sebastian; approved by a vote of 7-0 with all Board members present.
- D. Approval of the Memorandum of Understanding (MOU) Between SAISD Edison High School P-Tech School of Business and Ernst & Young U.S. LLP  
Motion by Mrs. Martinez; second by Ms. Sebastian; approved by a vote of 7-0 with all Board members present.

- E. Approval of the Memorandum of Understanding (MOU) Between SAISD Edison High School P-TECH School of Business and Frost Bank  
Motion by Mrs. Martinez; second by Ms. Sebastian; approved by a vote of 7-0 with all Board members present.
- F. Approval of the Memorandum of Understanding (MOU) Between SAISD and South Coastal Area Health Education Center University of Texas Health Science Center
- G. Approval of the Memorandum of Understanding (MOU) Between SAISD and The School of Family and Consumer Sciences at Texas State University
- H. Approval of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and Bexar County Juvenile Board for the Bexar County Juvenile Alternative Education Program
- I. Approval of the Memorandum of Agreement Between SAISD and Texas State University
- J. Approval of the Memorandum of Agreement Between SAISD and Our Lady of The Lake University
- K. Approval of the Memorandum of Understanding (MOU) Between SAISD and San Antonio Sports (SAS)  
Motion by Ms. Sebastian; second by Mrs. Radle; approved by a vote of 7-0 with all Board members present.
- L. Approval of the Memorandum of Understanding (MOU) Between SAISD and Ghisallo Cycling Initiative (GCI)  
Motion by Ms. Sebastian; second by Mrs. Radle; approved by a vote of 7-0 with all Board members present.
- M. Approval of the Memorandum of Understanding (MOU) Between SAISD and Culinary Health Education for Families (CHEF)  
Motion by Ms. Sebastian; second by Mrs. Radle; approved by a vote of 7-0 with all Board members present.
- N. Approval of the Renewal of the Memorandum of Understanding (MOU) Between SAISD and San Antonio Youth Literacy (SAYL)
- O. Approval of the Purchase of Pearson CoursewarePLUS  
Mrs. Sorensen made a motion to approve the purchase of Pearson CoursewarePLUS and the amendment for 500 licenses for semester one of the 2021-2022 school year. Second by Mrs. Radle. This item was approved by a vote of 7-0 with all Board members present.
- P. Approval of Commitment Forms for the Education Service Center Region 20 Services for 2021-2022
- Q. Approval of the Renewal of the Facility Use Agreement between SAISD and the National American Red Cross (Red Cross)
- R. Approval for Classroom Furniture at Bonham Academy
- S. Approval for Installation of a Solar Mural at Washington Elementary School
- T. Approval of General Contractor for the Installation of Acoustical Panels to all Classrooms at Tafolla Middle School
- U. Approval for Installation of Two Portable Classroom Buildings at Young Women’s Leadership Academy (YWLA)
- V. Approval of Procurement Services’ Recommendations for Bids, Proposals, and Awards  
Item 3V.2 - This purchase was originally approved in the amount of \$1,111,405 on May 18, 2020. Be resolved that the Board approve increasing the expenditure to \$1,500,000. This purchase will provide food and snack items to all campus cafeterias District-wide on an “as needed” basis. Motion by Ms. Sebastian; second by Mr. Valdez; approved by a vote of 7-0 with all Board members present.
- | <u>VENDOR</u>            | <u>AWARD AMOUNT</u>                  |
|--------------------------|--------------------------------------|
| The Masters Distribution | \$1,500,000 (annually) approximately |
- W. Approval of Minutes for the following meetings:
1. May 4, 2021 Special Board Meeting
  2. May 10, 2021 Board Business Meeting A/Official Canvass of May Elections
  3. May 17, 2021 Board Business Meeting B
  4. May 27, 2021 Special Board Meeting

5. June 21, 2021 Public Hearing
6. June 21, 2021 Board Business Meeting
7. July 19, 2021 Board Business Meeting

#### 4. Closed Session

- A. Mrs. Martinez convened the Board in Closed Session at 8:26 p.m. as authorized by the Texas Government Code Chapter 551, et. Seq. (TGC 551.071, TGC 551.072, and TGC 551.074) to discuss and/or receive information about the items under this section listed as 4A1, 4A2, 4A3, 4A4, 4A5, 4A6, 4A7, and 4A8.
- B. Mrs. Martinez reconvened the Board in Open Session at 9:57 p.m. and took appropriate action on the items discussed in Closed Session. Items 4A1 through 4A8 are listed as follows:
  1. Deliberation regarding the purchase, exchange, lease or value of real estate, including legal issues on the acquisition process. (TGC 551.071 and TGC 551.072)  
No action taken.
  2. Deliberation regarding personnel matters, including but not limited to employment, duties, discipline, reassignment, resignation, retirement, reclassification and dismissal of an employee. (TGC 551.071 and TGC 551.074)  
No action taken.
  3. Consultation with Superintendent and discussion regarding the Superintendent's recommendation of the candidate to be hired for the position of Chief of Staff. (TGC 551.074)  
Motion by Mr. Valdez; second by Mrs. Radle; approved by a vote of 7-0 with all Board members present. The Board approved the hiring of Nicole Franco for the position of Chief of Staff for the 2021-2022 school year subject to the Superintendent's authority to reassign.
  4. Consultation with Superintendent and discussion regarding the Superintendent's recommendation of the candidate to be hired for the position of Executive Director of Early Childhood. (TGC 551.074)  
Motion by Mr. Valdez; second by Mrs. Radle; approved by a vote of 7-0 with all Board members present. The Board approved the hiring of Colleen Bohrmann for the position of Executive Director of Early Childhood for the 2021-2022 school year subject to the Superintendent's authority to reassign.
  5. Consultation with Superintendent and discussion regarding the Superintendent's recommendation of the candidate to be hired for the position of Chief Information Technology & Accountability Officer. (TGC 551.074)  
Motion by Mr. Valdez; second by Mrs. Radle; approved by a vote of 7-0 with all Board members present. The Board approved the hiring of Dr. Kenneth Thompson for the position of Chief Information Technology & Accountability Officer for the 2021-2022 school year subject to the Superintendent's authority to reassign.
  6. Consultation with Superintendent and discussion regarding the Superintendent's recommendation of the candidate to be hired for the position of Chief Operations & Building Security Officer. (TGC 551.074)  
Motion by Mr. Valdez; second by Mrs. Sorensen; approved by a vote of 7-0 with all Board members present. The Board approved the hiring of Willie Burroughs for the position of Chief Operations & Building Security Officer for the 2021-2022 school year subject to the Superintendent's authority to reassign.
  7. Consultation with legal counsel on the status of San Antonio Independent School District v. Lexington Insurance Company, McLarens, Inc., William J. Adams & Frost Insurance Agency, Inc.; Cause No. 2017-CI-15803 in the 150th Judicial District Court of Bexar County, Texas. (TGC 551.071)  
Motion by Mr. Valdez; second by Ms. Sebastian; approved by a vote of 7-0 with all Board members present. The Board approved the recommendation of District counsel as presented and discussed and authorized counsel for the District to proceed as discussed in closed session.

8. Consultation with legal counsel regarding legal issues related to COVID 19 and to receive recommendations related to the issues presented. (TGC 551.071)

Motion by Mr. Valdez; second by Ms. Radle; approved by a vote of 7-0 with all Board members present. The Board adopted a requirement that all students, parents, employees and visitors wear face coverings at all times when on District property with the exceptions published by the Superintendent of Schools. The Superintendent is further authorized to develop administrative procedures to accomplish this requirement.

**5. Adjournment**

- A. Mrs. Martinez adjourned the meeting at 10:03 p.m.

**MINUTES APPROVED**

The foregoing minutes of the Board Business Meeting of the Board of Education of the San Antonio Independent School District held on August 16, 2021 were duly approved at a meeting held on September 20, 2021.

**ATTEST:**

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**Christina Martinez**  
**President, Board of Education**  
**San Antonio Independent School District**

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**Arthur Valdez**  
**Secretary, Board of Education**  
**San Antonio Independent School District**