

Agenda of Special Meeting

The Board of Trustees Southwest ISD

A Special Meeting of the Board of Trustees of Southwest ISD will be held Monday, December 2, 2024, beginning at 9:00 AM in the Central Office, Building 800, 11914 Dragon Lane, San Antonio, TX 78252.

The public may access this meeting by clicking on the following link: http://youtube.com/channel/UC_bEJcktTOZtDm0hIYvWmQw/live

Members of the public who desire to address the board regarding general comments or an item on this agenda must sign up in person at least 10 minutes before meeting start time. The board president or designee will call for public comments at the beginning of the meeting. All other public comment rules will be followed. After the close of public comment, the Board will proceed with the rest of the agenda.

No formal action will be taken on subjects to be discussed.

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|------|--|---|
| I. | Call meeting to order | |
| II. | Invocation and Pledges to Allegiance | |
| III. | Public comments related to posted agenda items | 2 |
| IV. | Consider approval of 95 Phonics | 3 |
| V. | Other business | 6 |
| VI. | Adjournment | 7 |

The notice for this meeting was posted in compliance with the Texas Open Meeting Act on _____, at the Central Office.

For the Board of Trustees

Public comments related to posted board agenda items.

Citizens wishing to address the Board will be heard at this time.

Consider approval of 95 Phonics

1. **Background:**

Southwest ISD is continuously seeking to strengthen early literacy outcomes and ensuring all students develop the foundational reading skills necessary for long-term academic success. 95 Phonics is a research-based program and provides explicit, systematic instruction in phonemic awareness and phonics—critical components for building strong readers. It aligns with best practices outlined in the science of reading, addresses the needs of all learners, which includes those at risk for reading difficulties. The program supports the district's commitment to high-quality instruction, and would empower educators to deliver targeted, impactful instruction, closing literacy gaps and setting students on a path to success.

2. **Process:**

Programs were reviewed and selected through a committee process. Literacy Coaches, as the content experts, led this work. Programs were reviewed with all campus K-3 teachers. Through this collaborative effort across all elementary campuses, we recommend a phonics program to support all K-3 students. We will implement the *95 Phonics* program as a supplemental resource for all K-3 students at each elementary campus.

3. **Fiscal Impact:**

Total cost to implement this literacy program with materials for all K-3 students, professional development and training for teachers is not to exceed \$275, 000, which will be paid with Early Childhood Campus/District Funds. The district will own the materials and will need to replenish only the consumables annually. The product and services were competitively procured through RFP 2223-120 Instructional Materials and Assessment/Test Prep Materials and RFP 2223-122 Professional Development.

4. **Recommendation:**

That the Board approve the purchase for 95 Phonics for the 2024-2025 school year, as a supplemental resource, not exceeding \$275,000.00.

5. **Required:**

Board action.



QUOTE DATE: November 18, 2024

QUOTE FORM

Company Information

Table with 4 columns: Company Name, Address, Prepared By, Title, Telephone, Email, Quote Number, Created Date, Expiration Date, Delivery Type.

Customer Information

Table with 2 columns: Account Name, Address, Contact Name, Contact Title, Contact Telephone, Contact Email.

Invoice / Billing Information

Table with 4 columns: Bill to Name, Bill to Address, and their respective details.

QUOTE SUMMARY

Group1 - Physical Product

Site Shipping Information: Southwest ISD-District Office, 11914 Dragon Ln, San Antonio, TX 78252

Main product table with 5 columns: Product Name, Product Item #, Unit Price, Qty, Net Total. Lists various PCP kits and their associated costs.

PCP 2G - Workbook Set of 5 07/01/2025 - 06/30/2026	PH4002.05	Included as part of PCP Grade 2 - Classroom Kit	212	\$0.00
PCP Grade 3 - Classroom Kit	PH4003	\$1,199.00	45	\$53,955.00
PCP 3G - Manipulative Kit for 5 students 07/01/2025 - 06/30/2026	PH4003.03	Included as part of PCP Grade 3 - Classroom Kit	180	\$0.00
PCP 3G - Workbook Set of 5 07/01/2025 - 06/30/2026	PH4003.05	Included as part of PCP Grade 3 - Classroom Kit	180	\$0.00
			Sub Total	\$232,410.00

Group1 - Digital Product

Site Shipping Information:
Southwest ISD-District Office
11914 Dragon Ln
San Antonio, TX 78252

Product Name	Product Item #	Unit Price	Qty	Net Total
95 Phonics Core Program, Digital Presentation, Grade K 07/01/2025 - 06/30/2026	PH4000.08	Included as part of PCP Kindergarten - Classroom Kit	48	\$0.00
95 Phonics Core Program, Digital Presentation, Grade 1 07/01/2025 - 06/30/2026	PH4001.08	Included as part of PCP Grade 1 - Classroom Kit	52	\$0.00
95 Phonics Core Program, Digital Presentation, Grade 2 07/01/2025 - 06/30/2026	PH4002.08	Included as part of PCP Grade 2 - Classroom Kit	53	\$0.00
95 Phonics Core Program, Digital Presentation, Grade 3 07/01/2025 - 06/30/2026	PH4003.08	Included as part of PCP Grade 3 - Classroom Kit	45	\$0.00
			Sub Total	\$0.00

Net Total :	\$232,410.00
Shipping & Handling (10% of printed product) :	\$23,241.00
Tax :	\$0.00
Grand Total :	\$255,651.00

Notes:

Limited 30 day return/replacement policy: All product returns require prior approval. Please contact orders@95percentgroup.com to receive authorization. 15% restocking fee on all printed Phonics Lesson Library products. 10% on all other printed products. NO returns on opened shrink wrapped product. Damaged materials (stamped, written on, damaged from usage by client) will not be accepted. All sales are final for 95 Phonics Booster Bundle: Summer School Edition. NO refunds, exchanges or returns.

Other business

Adjournment