



**Finance Committee Meeting
April 9, 2025
SASED Administrative Center
2900 Ogden
Lisle, IL 60532
12:00 PM
AGENDA**

1. **Call to Order/Roll Call**
2. **Pledge**
3. **Action Items**
 - a. Approve Meeting Minutes from March 5, 2025
4. **Discussion Items**
 - a. Tentative FY26 Budget
 - b. Audiology Billing Follow Up
5. **Closed Session**
6. **Return to Open Session**
7. **Adjournment**



FINANCE COMMITTEE MEETING

March 5, 2025 - 8:00 AM
SASED Administrative Center
2900 Ogden Avenue, Lisle, IL 60532

MEETING MINUTES

1. Call to Order/Roll Call

Dr. Patrick Broncato, Vice-Chairperson, called the meeting to order at 8:00 AM and welcomed those in attendance. Roll call was taken with the following responding:

Present:	District	Representative
	Salt Creek School District 48	Mr. Jim Blair
	Downers Grove School District 58	Dr. Kevin Russell
	Woodridge School District 68	Dr. Patrick Broncato
	Community High School District 94	Dr. Kurt Johansen

Absent: Keeneyville School District 20
Lisle CUSD 202

Also in Attendance:

Mr. Mark Cross, Cass SD 63
Tammy Beckwith Schallmo, PMA Securities, LLC
Dr. Kim Dryier, Executive Director, SASED
Ms. Rachel Wisniewski, Assistant Director of Business/CSBO, SASED
Ms. Senga Lowe, Executive Assistant and Board Recording Secretary, SASED
Ms. Tara Corral, DHH Program Administrator, SASED

2. Pledge

3. Approved the Minutes from January 8, 2025

A motion was made by Member Johansen to approve the minutes from the January 8, 2025 meeting, and seconded by Member Blair. Upon voice vote, with four members present voting Aye, motion was passed.

4. Discussion Items

a. Facilities Planning Committee Report

Dr. Kim Dryier provided a brief update of what was discussed at the last Facilities Planning Committee meeting. At that meeting, VP from ARCON provided reports from the focus group meetings and Dr. Dryier discussed the highlights of the needs within each program space. ARCON provided 8-9 possible strategies to the committee and the committee then narrowed it down to three options, strategy numbers 3, 4 and 8. All three of these options consist of a more centralized location, or 2 centralized locations, along with satellite classrooms. These 3 strategies may include the expansion of Southeast School, a new parcel of land, and renovating existing buildings and satellite locations. The committee agreed that SASED should keep its options open, dream big, and see where that leads with financing. Part of this process may also include the expansion of SASED services.



b. PMA Presentation and Conversation

Dr. Kim Dryier introduced Tammy Beckwith Schallmo from PMA Securities, LLC. presented the financing options for capital projects to the committee. She discussed the financing mechanisms for SASED projects, the financing scenarios and the next steps. She discussed in detail, the 5 financing options which included:

1. SASED issued Special Education Bonds
2. SASED issued Debt Certificates
3. Member District issued Special Education Bonds.
4. Member District issued Debt Certificates
5. Up front payment by member districts (either from cash on hand or their own financing)

Ms. Schallmo provided several financing scenarios to the committee. She mentioned that if SASED were to choose to issue a Special Education Bond, the most common allocation method would be a 3-way split of EAV, SASED enrollment and Fall housing.

Deciding on the allocation method is one of the most time consuming parts of the financing process. Each district must decide on how they want to pay their obligation. A member asked if the debt payment resets each year if EAV or enrollment changes? Ms. Schallmo responded that yes, it can reset if there are changes, but that would affect only the districts taking part in the financing, not those who pay up front. It was suggested that the committee considers the 5-year average of enrollment. She would anticipate SASED's financing to be a public offering with a AA- rating, negotiated sale. The fee that PMA receives is predicted on the size of the transaction. Ms. Schallmo will prepare each of the member districts with their own reports calculating their costs once we narrow down the various allocation methods we'd like to include. The general timeline to receive proceeds would be approximately 4-6 months.

Next Steps:

1. Discuss what allocation methods are most appropriate for SASED
2. Bring information to the Facilities Planning Committee to review and then narrow down options, along with the 3 strategies from ARCON.
3. Present these options to the Board in April and make a recommendation. PMA and ARCON to attend the April Board meeting. We may want to consider inviting Governing Board members to the April meeting.
4. SASED to research what savings we may be accruing on an annual basis with new facility options.
5. ARCON to gather ballpark numbers for land, buildings, etc. to the Board meeting for discussion.
6. Extend an invitation to Board members to attend the Finance and/or Facilities Planning Committee meetings.
7. Would like to have a decision from the Board in May on how to move forward.

c. Audiology Billing Model

Ms. Tara Corral presented to the Committee. It was the intention of SASED to review this billing method to ensure that we are being transparent, billing correctly and equitable for all member districts. A committee member asked how the additional costs for audiology were being covered in the past? Ms. Corral stated the additional costs were being absorbed by the evaluation fee of \$1,109. DWC districts are



sending students elsewhere due to the cost of our evaluations. Switching this model should bring some of these students back. It is being proposed that the menu of services would consist of the following:

- Audiology evaluation - \$343.14
- Auditory processing evaluation - \$1,201.14
- Auditory processing consultation - \$686.36
- Hearing aid check - \$171.59
- Earmolds (time) - \$171.59

District Bill Backs/Rental Fee

- Earmolds - \$200
- Remote microphone system \$850 per year (\$4,000 to purchase)

The committee is on board with these changes and would make this recommendation to the Board of Directors at the April meeting. SASED needs to make sure that the district special education directors are aware of these changes. Districts will be pleased that the costs are being distributed appropriately.

d. Cost of SASED Leases

Dr. Dryier provided a comparison of how other cooperatives compare with regards to lease costs for ESY. SASED is looking for recommendations from the committee for SY24-25 ESY so that it is equitable for any district hosting ESY classrooms. It was discussed whether or not to (1) Keep the current lease cost at \$17,000, plus add CPI and custodial costs, or (2) Look at the Member District's Facility Use Agreement and base the lease rental on that agreement. Should square footage, or per classroom be considered? Dr. Dryier and Ms. Wisniewski to meet with Dr. Wise, SD66, and Dr. Graber, SD45 to discuss further since they are the districts hosting the ESY classrooms this year. Bring back to committee in April.

5. Closed Session

A motion was made to enter into closed session at 9:43 AM. This motion was made by Member Johansen and seconded by Member Blair.

Upon voice vote of all ayes from 4 districts present, motion passed.

6. Reconvene into Open Session

A motion was made to reconvene into open session at 10:08 AM. This motion was made by Member Broncato and seconded by Member Johansen.

Upon voice vote of all ayes from 4 districts present, motion passed.

7. Adjournment

A motion was made by Member Blair to adjourn the meeting at 10:09 am, and seconded by Member Johansen. Upon voice vote, with four members present voting Aye, motion was passed.

Approved: _____
Finance Committee Representative

Date



July 1, 2025-June 30, 2026

FY26 Tentative Budget

*Dr. Kimberly Dryier
Executive Director*

*Rachel Wisniewski
Assistant Director of Business Services/CSBO*

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**SASED OPERATING
BUDGET SUMMARY
FY26 Tentative
Budget**

	SASED Program & Services	Capital Improvement	Grants	Student Activity Fund	Total
Fund Balance - July 1, 2025	5,446,072	2,013,563	1,185,873	49,494	8,695,002
Revenue:					
Local Sources	35,103,784	-	55,955	5,000	35,164,739
Tuition and Fees	35,079,784		55,955	5,000	35,140,739
Earnings on Investment	24,000				24,000
State Sources	2,994,932	50,000	-	-	3,044,932
Evidence Based Funding	2,799,608				2,799,608
Transportation Reimbursement	192,936				192,936
State Free Lunch and Breakfast	2,388				2,388
School Maintenance Grant	-	50,000			50,000
Federal Sources	1,670,468	-	417,000	-	2,087,468
NSLP	111,216				111,216
E-RATE	124,000				124,000
School Breakfast Program	69,252				69,252
Medicaid Admin Outreach	330,000				330,000
Medicaid FFS ANNUAL COST	1,036,000				1,036,000
DRS Grant			417,000		417,000
Total Revenue	39,769,183	50,000	472,955	5,000	40,297,138
Expenditures:					
Salary	23,484,917	-	105,520	-	23,590,437
Employee Benefits	5,799,677	-	42,136	-	5,841,813
Purchased Services	7,597,343	140,720	1,258,059	-	8,996,122
Supplies and Materials	646,630	-	-	2,500	649,130
Capital Outlay	132,972	1,777,979	-	-	1,910,951
Other Objects	611,029	-	-	-	611,029
Non-Capitalized Equipment	160,000	-	-	-	160,000
Total Expenditures	38,432,568	1,918,699	1,405,715	2,500	41,759,481
Revenue Over (Under) Expenditures	1,336,616	(1,868,699)	(932,760)	2,500	(1,462,343)
Transfer of Funds					-
Fund Balance - June 30, 2026	6,782,688	144,864	253,113	51,994	7,232,659

**FY26 Tentative Budget
BUDGET COST BY PROGRAM**

	FY25 DIRECT COST	FY26 DIRECT COST	ADD PROGRAM ALLOCATIONS	LESS OFFSET GRANT REVENUE	FY26 NET COST	
PROGRAM 1 - EXECUTIVE ADMINISTRATION	\$926,412	\$911,750	\$0	\$0	\$911,750	
PROGRAM 2 - BUSINESS SERVICES	\$718,330	\$775,236	\$0	\$0	\$775,236	
PROGRAM 3 - HUMAN RESOURCES SERVICES	\$555,591	\$532,854	\$0	\$1,000	\$531,854	
PROGRAM 4 - CURRICULUM/PROGRAMS AND SERVICES	\$863,118	\$934,364	\$0	\$0	\$934,364	
PROGRAM 5 - PROFESSIONAL DEVELOPMENT	\$260,131	\$166,000	\$0	\$0	\$166,000	
PROGRAM 6 - INFORMATION TECHNOLOGY	\$1,485,936	\$1,448,327	\$0	\$124,000	\$1,324,327	
PROGRAM 7 - BUILDINGS AND GROUNDS	\$615,103	\$705,069	\$0	\$0	\$705,069	
PROGRAM 8 - TRANSPORTATION	\$180,382	\$174,433	\$0	\$99,427	\$75,006	
TOTAL OVERHEAD	\$5,605,002	\$5,648,032	\$0	\$224,427	\$5,423,606	18.29%
PROGRAM 9 - ELL SERVICES	\$244,627	\$219,967	(\$194,360)	\$25,607	\$0	
PROGRAM 10- VISION PROGRAM	\$1,802,301	\$2,322,092	\$37,869	\$293,731	\$2,066,230	
PROGRAM 11 - DHH PROGRAM	\$2,670,282	\$3,023,185	\$120,348	\$293,871	\$2,849,662	
PROGRAM 12 - PATHWAYS PROGRAM	\$3,875,352	\$3,633,038	\$129,527	\$379,271	\$3,383,293	
PROGRAM 13- SUPPORTIVE MEDICAL NEEDS PROGRAM	\$1,277,428	\$1,217,398	\$37,006	\$111,036	\$1,143,368	
PROGRAM 14 - STRUCTURED LEARNING ENVIRONMENT PROGRAM	\$5,612,609	\$8,679,831	\$367,916	\$865,183	\$8,182,564	
PROGRAM 15 - TRANSITION PROGRAM	\$1,220,347	\$1,475,833	\$51,774	\$156,458	\$1,371,149	
PROGRAM 16 - PROJECT SEARCH PROGRAM	\$113,879	\$151,314	\$0	\$15,364	\$135,949	
PROGRAM 17 - DIAGNOSTICS/AUDIOLOGICAL SERVICES	\$150,580	\$169,859	\$0	\$51,770	\$118,089	
PROGRAM 18 - FOOD SERVICES	\$200,480	\$215,032	(\$32,176)	\$182,856	\$0	
PROGRAM 19 - ITINERANT SERVICES	\$1,155,830	\$1,279,043	\$0	\$132,091	\$1,146,953	
PROGRAM 20 - OCCUPATIONAL/PHYSICAL THERAPY SERVICES	\$6,413,451	\$5,043,144	\$2,266	\$241,590	\$4,803,820	
PROGRAM 21 - STUDENT IMPROVEMENT INSTRUCTIONAL SUPPORT	\$1,347,151	\$1,342,635	(\$457,741)	\$128,036	\$756,858	
PROGRAM 22 - ASSISTIVE TECHNOLOGY SERVICES	\$158,036	\$134,061	(\$62,430)	\$12,804	\$58,828	
PROGRAM 23 - 1:1 TEACHER ASSISTANT	\$3,469,687	\$1,986,631	\$0	\$0	\$1,986,631	
PROGRAM 24 - 1:1 MATA	\$1,858,189	\$1,340,855	\$0	\$64,018	\$1,276,837	
PROGRAM 25 - 1:1 INTERPRETER	\$0	\$0	\$0	\$0	\$0	
PROGRAM 26 - EXTENDED SCHOOL YEAR	\$484,840	\$528,778	\$0	\$170,287	\$358,491	
PROGRAM 27 - CREDIT RECOVERY	\$6,384	\$7,676	\$0	\$0	\$7,676	
PROGRAM 28 - ESY 1:1 MATA	\$14,159	\$14,164	\$0	\$0	\$14,164	
TOTAL PROGRAMS AND SERVICES	\$32,075,611	\$32,784,535	\$0	\$3,123,973	\$29,660,561	
MEDICAID FLOW THROUGH	\$0	\$0	\$0	\$0	\$0	
TOTAL MEDICAID FLOW THROUGH	\$0	\$0	\$0	\$0	\$0	
PROGRAM 35- CAPITAL PROJECTS	\$1,906,632	\$1,918,699	\$0	\$50,000	\$1,868,699	
TOTAL CAPITAL PROJECTS	\$1,906,632	\$1,918,699	\$0	\$50,000	\$1,868,699	
PROGRAM 36 - DRS YOUTH SERVICES COORDINATOR GRANT	\$148,700	\$147,955	\$0	\$92,000	\$55,955	
PROGRAM 37 - DRS BASE PLUS GRANT	\$1,257,760	\$1,257,760	\$0	\$325,000	\$932,760	
PROGRAM 38 - EARLY CHOICES GRANT	\$384,466	\$0	\$0	\$0	\$0	
PROGRAM 39 - ESSER III GRANT	\$105,923	\$0	\$0	\$0	\$0	
TOTAL GRANTS	\$1,896,849	\$1,405,715	\$0	\$417,000	\$988,715	
PROGRAM 40 - STUDENT ACTIVITY FUND	\$2,500	\$2,500	\$0	\$5,000	(\$2,500)	
TOTAL STUDENT ACTIVITY FUND	\$2,500	\$2,500	\$0	\$5,000	(\$2,500)	
TOTAL SASED PROGRAM BUDGET DIRECT COST	\$41,486,594	\$41,759,481	\$0	\$3,820,400	\$37,939,081	0.66%

Capital Improvement

HVAC PROJECT AT SOUTHEAST

F.E. Moran (M-1, M-2, M-3 Plenum, 3 Rooftop Units, Air Handler)	1,296,679
Contigency	175,900
Prasino - Commissioning	6,400
Architect/Engineering Fees 8%	140,720
(Roofing)	299,000
Total	1,918,699

**FY26 Tentative Budget
FTE AND ENROLLMENT BY PROGRAM**

	FTE	ENROLLMENT
PROGRAM 1 - EXECUTIVE ADMINISTRATION	4.80	
PROGRAM 2 - BUSINESS SERVICES	5.50	
PROGRAM 3 - HUMAN RESOURCES SERVICES	3.00	
PROGRAM 4 - CURRICULUM/PROGRAMS AND SERVICES	6.00	
PROGRAM 5 - PROFESSIONAL DEVELOPMENT	0.00	
PROGRAM 6 - INFORMATION TECHNOLOGY	4.00	
PROGRAM 7 - BUILDINGS AND GROUNDS	1.50	
PROGRAM 8- TRANSPORTATION	3.00	
TOTAL OVERHEAD		
PROGRAM 9 - ELL SERVICES	2.00	
PROGRAM 10- VISION PROGRAM	26.98	37.00
PROGRAM 11 - DHH PROGRAM	33.48	58.00
PROGRAM 12 - PATHWAYS PROGRAM	41.40	80.00
PROGRAM 13- SUPPORTIVE MEDICAL NEEDS PROGRAM	12.90	20.00
PROGRAM 14 - STRUCTURED LEARNING ENVIRONMENT PROGRAM	108.54	154.50
PROGRAM 15 - TRANSITION PROGRAM	15.70	32.00
PROGRAM 16 - PROJECT SEARCH PROGRAM	1.30	11.00
PROGRAM 17 - DIAGNOSTICS/AUDIOLOGICAL SERVICES	1.10	
PROGRAM 18 - FOOD SERVICES	0.00	
PROGRAM 19 - ITINERANT SERVICES	11.50	263,769.84
PROGRAM 20 - OCCUPATIONAL/PHYSICAL THERAPY SERVICES	50.52	1,798,166.90
PROGRAM 21 - STUDENT IMPROVEMENT INSTRUCTIONAL SUPPORT	10.50	
PROGRAM 22 - ASSISTIVE TECHNOLOGY SERVICES	1.00	
PROGRAM 23 - 1:1 TEACHER ASSISTANT	40.20	
PROGRAM 24 - 1:1 MATA	16.40	
PROGRAM 25 - 1:1 INTERPRETER	0.00	
TOTAL PROGRAMS AND SERVICES		
PROGRAM 36 - DRS YOUTH SERVICES COORDINATOR GRANT	1.50	
PROGRAM 37 - DRS BASE PLUS GRANT	0.00	
PROGRAM 38 - EARLY CHOICES GRANT	0.00	
PROGRAM 39 - ESSER III GRANT	0.00	
TOTAL GRANTS		
TOTAL FTE	402.82	

VISION & SLE PROGRAM AND 1:1 COST COMPARISON BY DISTRICT

District	FY26 PROPOSED COST WITH STRATEGIC PLAN INITIATIVE										FY26 PROJECTED COST								Difference		
	Vision Prg Enrollment	Vision Prg Tuition	Vision 1:1 Enrollment	Vision 1:1 Tuition	SLE Strategic Enrollment	SLE Prg Tuition	SLE 1:1 Enrollment	SLE 1:1 Tuition	FY26 TOTAL		Vision Prg Enrollment	Vision Prg Tuition	Vision 1:1 Enrollment	Vision 1:1 Tuition	SLE Strategic Enrollment	SLE Prg Tuition	SLE 1:1 Enrollment	SLE 1:1 Tuition		FY26 TOTAL	
20	0	\$56,222		\$49,419		\$52,055		\$49,419	\$468,495		0	\$46,588		\$49,419		\$42,544		\$49,419	\$629,991	(\$161,496)	
25	0	\$0		\$0		\$468,495		\$0	\$52,055		0	\$0		\$0		\$42,544		\$49,419	\$91,963	(\$39,908)	
33	1	\$56,222		\$0		\$52,055	1	\$49,419	\$157,696		1	\$46,588		\$0		\$42,544		\$49,419	\$138,551	\$19,145	
34	0	\$0		\$0		\$52,055		\$0	\$52,055		0	\$0		\$0		\$42,544		\$49,419	\$91,963	(\$39,908)	
45	2	\$112,444		\$0		\$260,275		\$0	\$372,719		2	\$93,176		\$0		\$212,720		\$98,838	\$404,734	(\$32,015)	
48	1	\$56,222		\$0		\$364,385	1	\$49,419	\$470,026		1	\$46,588		\$0		\$297,808		\$148,257	\$492,653	(\$22,627)	
58	1	\$56,222		\$0		\$1,509,595	2	\$98,838	\$1,664,655		1	\$46,588		\$0		\$1,233,776		\$395,352	\$1,675,716	(\$11,061)	
60	0	\$0		\$0		\$780,825	1	\$49,419	\$830,244		0	\$0		\$0		\$638,160		\$444,771	\$1,082,931	(\$252,687)	
63	0	\$0		\$0		\$260,275	1	\$49,419	\$309,694		0	\$0		\$0		\$212,720		\$98,838	\$311,558	(\$1,864)	
66	0	\$0		\$0		\$208,220		\$0	\$208,220		0	\$0		\$0		\$170,176		\$148,257	\$318,433	(\$110,213)	
68	0	\$0		\$0		\$884,935		\$0	\$884,935		0	\$0		\$0		\$723,248		\$345,933	\$1,069,181	(\$184,246)	
88	1	\$56,222		\$0		\$208,220	1	\$49,419	\$313,861		1	\$46,588		\$0		\$170,176		\$49,419	\$266,183	\$47,678	
94	0	\$0		\$0		\$0		\$0	\$0		0	\$0		\$0		\$0		\$0	\$0	\$0	
99	0	\$0		\$0		\$312,330	1	\$49,419	\$361,749		0	\$0		1	\$49,419		6	\$255,264	\$304,683	\$57,066	
180	2	\$112,444	1	\$49,419		\$572,605	11	\$572,605	\$783,887		2	\$93,176		2	\$98,838		11	\$467,984	\$956,512	(\$172,625)	
201	1	\$56,222		\$0		\$260,275		\$0	\$316,497		1	\$46,588		\$0		\$212,720		\$98,838	\$358,146	(\$41,649)	
202	0	\$0		\$0		\$858,908		\$0	\$858,908		0	\$0		\$0		\$701,976		11	\$543,609	\$1,245,585	(\$386,678)
205	0	\$0		\$0		\$52,055	1	\$49,419	\$101,474		0	\$0		\$0		\$42,544		\$49,419	\$91,963	\$9,511	

FY26 Tentative Budget

TUITION RATES

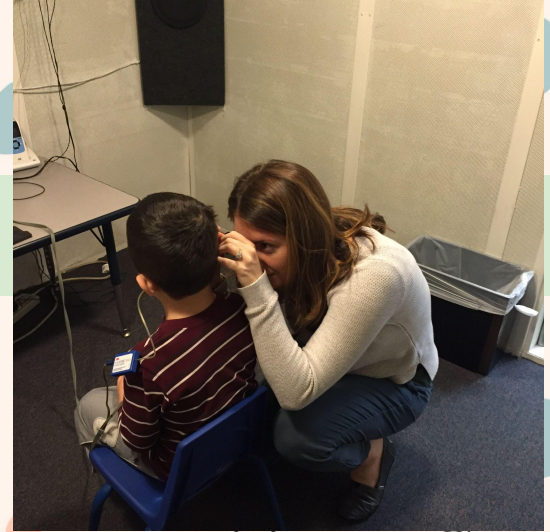
	FY25 RATE INC. OVERHEAD		FY26 NET COST	OVERHEAD 18.29%	MEMBER RATE TOTAL	NONMEMBER RATE TOTAL
STUDENT PROGRAMS						
DWC Visually Impaired Program	\$51,275		\$55,844	\$10,211	\$66,055	\$72,661
DWC Hearing Impaired Program	\$55,568		\$49,132	\$8,984	\$58,116	\$63,928
Pathways Program	\$47,840		\$42,291	\$7,733	\$50,024	\$55,027
Supportive Medical Needs Program (SMNP)	\$51,079		\$57,168	\$10,454	\$67,622	\$74,384
Structured Learning Environment Program (SLE)	\$42,958		\$52,962	\$9,684	\$62,646	\$68,911
Transition Program	\$40,960		\$42,848	\$7,835	\$50,684	\$55,752
Project Search Program	\$11,001		\$12,359	\$2,260	\$14,619	\$16,081
	FY25 RATE INC. OVERHEAD		NET COST	OVERHEAD 18.29%	MEMBER RATE TOTAL	NONMEMBER RATE TOTAL
ITINERANTS - DIRECT SERVICE/CONSULT SERVICE (IEP)						
Itinerant - Hearing Impaired/Visually Impaired/O&M (per minute)	\$4.53		\$4.35	\$0.80	\$5.14	\$5.66
Itinerant - OT/PT (per minute)	\$3.46		\$2.67	\$0.49	\$3.16	\$3.48
	FY25 RATE INC. OVERHEAD		NET COST	OVERHEAD 18.29%	MEMBER RATE TOTAL	NONMEMBER RATE TOTAL
USER FEE SERVICES						
1:1 Aide	\$55,175		\$49,419	\$9,036	\$58,455	\$64,301
1:1 Medical Assistant	\$92,625		\$77,856	\$14,236	\$92,092	\$101,302
Assistive Technology (days)	\$889		\$600	\$110	\$710	\$781
School Improvement & Instructional Support Services (days)	\$1,383		\$1,133	\$207	\$1,340	\$1,474



Audiology Billing

Finance Committee
February 2025

Meet Dr. Fanuka!



Services SASSED Audiology provides:

Diagnostic Testing

- ★ Conventional Audiometry
- ★ Conditioned Play Audiometry
- ★ Visual Reinforcement Audiometry
- ★ Behavioral Observation Audiometry
- ★ Immittance Testing
- ★ Otoacoustic Emission Testing

Educational Auditory Processing Testing

- ★ Consulting with the IEP team
- ★ Determining difficulties in the classroom
- ★ Diagnostic Auditory Processing testing

Hearing Aid Check

- ★ Real Ear/Test Box Verification
- ★ Listening Checks
- ★ Electroacoustic Check
- ★ Hearing Aid Programming

Earmolds

- ★ Earmold impressions and ability to order new earmolds

Educational Cochlear Implant Testing

- ★ Speech In Noise Testing
- ★ Testing With and Without ALD Device
- ★ Listening Checks
- ★ Detection testing in each ear and bilaterally

Assistive Listening Device/Remote Microphone

Fitting and Testing

- ★ POP protocol to determine signal transparency between the hearing device and ALD
- ★ Fitting and managing ALD equipment
- ★ Working with hearing itinerant staff, schools, etc

Report Services, Consultation Options and Parent Counseling

Services SASSED currently bills for:

Diagnostic Testing

- ★ Conventional Audiometry
- ★ Conditioned Play Audiometry
- ★ Visual Reinforcement Audiometry
- ★ Behavioral Observation Audiometry
- ★ Immittance Testing
- ★ Otoacoustic Emission Testing

Educational Central Auditory Processing Testing

- ★ Consulting with the IEP team
- ★ Determining difficulties in the classroom

Hearing Aid Check

- ★ Real Ear/Test Box Verification
- ★ Listening Checks
- ★ Electroacoustic Check
- ★ Hearing Aid Programming

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Assistive Listening Device/Remote Microphone

Fitting and Testing

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Report Services, Consultation Options and Parent Counseling

Currently have one fee:

Audiology Evaluation = \$1,109

Costs of evaluations over the last four years:

- ★ 24/25 Member \$1,109 Non-member \$1,219
- ★ 23/24 Member \$842.00 Non-member \$892.00
- ★ 22/23 Member \$804.95 Non-member \$854.95
- ★ 21/22 Member \$775.00 Non-member \$825.00

Why is this a problem?

- ★ The cost is significantly higher than competitors
- ★ All audiology department costs are covered through this one fee
- ★ Some students are receiving expensive equipment and/or extensive amounts of Dr.Fanuka's time at no cost

How do we fix this?

- ★ Be more transparent about costs
- ★ Charge districts for the services their students are receiving
 - Remote Microphone Rental (costs approximately \$4,083 over five years)
 - Auditory Processing Evals (require significantly more time than a traditional eval)
- ★ Distribute audiology department costs across programs that use audiology services
 - Self Contained Program
 - Itinerant Program

Example:

District Pleasantville has 25 students with hearing loss.

They have 4 students come to SASSED audiology for their annual audiology evaluation.

They have 15 students that use SASSED provided remote microphones at no charge.

They get charged \$4,436.

District Easystreet has 25 students with hearing loss.

They have 20 students that come to SASSED audiology for their annual audiology evaluation.

They have 2 students that use SASSED provided remote microphones at no charge.

They get charged \$22,180

The 20 students in District Easystreet paying for audiology evaluations are actually paying for District Pleasantville's remote microphones.

Proposed Menu of Services:

- ★ Audiology Evaluation - \$343.18
- ★ Auditory Processing Evaluation - \$1,201.14
- ★ Auditory Processing Consultation - \$686.36
- ★ Hearing Aid Check - \$171.59
- ★ Earmolds (time) - \$171.59

District Bill Backs/Rental Fee

- ★ Earmolds ~ \$200
- ★ Remote Microphone System ~ \$850 per year

Breakdown of Dr. Fanuka's salary

Current:

80% Audiology

20% DHH Program

Proposed:

50% Audiology

20% DHH Program

30% Itinerant



Questions?