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<b>Tuesday, January 16, 2024, at 9:30 am in Port Tampa Bay Boardroom</b>	
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**A. INVOCATION AND PLEDGE**

**PUBLIC COMMENT**

**B. APPROVAL OF MINUTES**

**RECEIPT OF MINUTES OF THE NOVEMBER  
14, 2023 BOARD MEETING**

**PRESENTATION AND RECEIPT OF  
FINANCIAL STATEMENT**

**C. APPROVAL OF CONSENT AGENDA**

**PORT TAMPA BAY  
Business Meeting  
November 14, 2023, 9:30 am**

Mr. Chad Harrod, Chairman, called the Port Tampa Bay (PTB) Business Meeting to order at 9:32 a.m. Chairman Harrod thanked Board members, PTB staff and public for attending.

The following Board members were in attendance: Mr. Chad Harrod, Chairman; Mr. Hung T. Mai, P.E., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Ted Conner, Commissioner; and The Honorable Mayor Jane Castor, Commissioner. The Honorable Michael Owen, Commissioner, was absent. Port Tampa Bay Commissioners Seat #4 is currently vacant.

The following PTB senior management staff members attended in person; Mr. Paul Anderson, President and CEO; Mr. Charles Klug, Principal Counsel; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. David Delac, Chief Financial Officer; Mr. Wade Elliott, Senior Vice President of Marketing and Business Development; Mr. Patrick Blair, Vice President of Engineering; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mr. Ed Washington, Vice President of Real Estate; Mr. Greg Lovelace, Vice President of Business Development; Mr. Karl Strauch, Vice President of Marketing; Mrs. Joanne Toledo, Vice President of Human Resources; Ms. Laura Lenhart, Vice President of Government Affairs; Mrs. Ryan Fierst, Vice President of Legal Affairs; Mr. Ken Washington, Vice President of Information Technology and Chief Information Officer; Mr. Mark Dubina, Vice President of Security; Mr. Matt Thompson, Vice President of Operations; and Mr. Thomas Hobbs, Chief of Staff.

The public attendance sign-in sheet is [Attachment 1](#).

**A. INVOCATION – PLEDGE**

Chaplain Steve Finnesy led the invocation and the Pledge of Allegiance.

**PUBLIC COMMENT**

Mr. Tony Cuva stated that he was in attendance on behalf of Diversified Environmental Services (DES) regarding the Shrimp Docks matter but that he waived his public comment as DES is working with PTB Real Estate department staff to work out the details.

Mr. Bill Kuzmick and Mr. Darren Richards announced that Tampa, Florida has been awarded the International Propeller Club of the United States Conference, October 22-26, 2024 at Marriott Water Street. The two gentlemen noted the significance of hosting a national event such as this one and will be calling on the entire community for support.

The public comment sign-in sheet is [Attachment 2](#).

**B. APPROVAL OF MINUTES OF THE OCTOBER 17, 2023 BOARD MEETING**

There being no comments, Commissioner Mai, seconded by Mayor Castor, moved to receive the minutes as presented. The motion was carried five to zero with Commissioner Owen being absent.

## **PRESENTATION OF CARGO AND CRUISE QUARTERLY REPORT**

Mr. Wade Elliott outlined the Cargo and Cruise Quarterly Report as provided in the Agenda.

In response to Commissioner Mai's question regarding additional cruise ship sailings in 2024, Mr. Elliott stated that there are some discussions underway that could allow staff to come forward with news soon.

## **PRESENTATION AND RECEIPT OF THE FINANCIAL STATEMENT OF ONE MONTH ENDING OCTOBER 31, 2023**

Mr. David Delac presented the financial statement and reviewed specific line items.

In response to Commissioner Conner's question regarding the timing of the updated Fitch rating, Mr. Delac stated that Fitch organization typically goes to committee in October yet had postponed to November. Mr. Delac anticipates receiving news from Fitch this week.

In response to Chairman Harrod's question regarding the overall budgeted operating margin, Mr. Delac stated the budgeted operating margin was 41%.

There being no further comments, Commissioner Conner, seconded by Mayor Castor, moved to receive the Financial Statement of One Month Ending October 31, 2023. The motion was carried five to zero with Commissioner Owen being absent.

### **C. APPROVAL OF THE CONSENT AGENDA**

#### **1. Approval of Minor Work Permit Application No 23-020 – Request for Submerged Lands Rule Variance for Replacement Seawall at Northeast Corner of Mosaic Fertilizer, LLC Big Bend Facility at 12839 Wyandotte Rd., Gibsonton, Florida**

There being no comments, Commissioner Mai, seconded by Mayor Castor, moved to approve the Consent Agenda as presented. The motion was carried five to zero with Commissioner Owen being absent.

### **D. REGULAR AGENDA**

#### **1. Approval of Contract Extension with United Healthcare – Employee Health Insurance Group Provider**

Mrs. Joanne Toledo outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Mai regarding an increase in coinsurance and wellness benefits for the PPO plan, Mrs. Toledo stated that the coinsurance benefit is increasing from an 80/20 plan to a 90/10 plan and the annual wellness benefit is increasing from \$300 to \$1,000 for the employee and a covered spouse.

There being no further comments, Commissioner Mai, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to exercise the first one (1) year renewal option with United Healthcare effective January 1, 2024 through December 31, 2024, with estimated premiums of approximately \$3,203,057 per year, all subject to review by Port counsel. The motion was carried five to zero with Commissioner Owen being absent.

**2. Approval of Lease Amendment with Cargill, Inc. d/b/a Cargill Grain**

Mr. Ed Washington outlined the item as presented in the write-up included in the agenda.

Commissioner Allman thanked Cargill for coordinating this amendment with PTB staff.

In response to Chairman Harrod's question regarding the annual rent, Mr. Washington stated that the rent will escalate annually based on Consumer Price Index (CPI).

There being no further comments, Commissioner Allman, seconded by Commissioner Conner, moved to authorize the Port President/CEO, or his designee, to execute a lease amendment with Cargill, Inc., in accordance with the terms set forth in this agenda item, subject to review by Port counsel. The motion was carried five to zero with Commissioner Owen being absent.

**3. Approval of Lease Amendment with Cargill, Inc. d/b/a Cargill Salt**

Mr. Washington outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Mai's question regarding total Annual Tonnage Guarantee (ATG) for Items D2 and D3 combined, Mr. Washington noted that the total ATG is 240,000.

There being no further comments, Commissioner Allman, seconded by Commissioner Mai, moved to authorize the Port President/CEO, or his designee, to execute a lease amendment with Cargill, Inc., in accordance with the terms set forth in this agenda item, subject to review by Port counsel. The motion was carried five to zero with Commissioner Owen being absent.

**4. Approval of Work Order with Austin Construction Group for Electrical Power Generator at Hooker's Point Security Complex**

Mr. Patrick Blair outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Mai's questions regarding the generator output, whether it would run the entire complex, and fuel type the generator needed, Mr. Blair stated that the 200-kilowatt generator would be sufficient to operate the entire complex and that the generator would run on diesel fuel. Further discussion resulted in Mr. Blair explaining that the generator had a 545-gallon fuel tank, which should last at full capacity for at least one week. The generator would also be connected to an existing on-site 1,000-gallon diesel tank, which would produce an additional two weeks of operation.

In response to Chairman Harrod's question regarding whether fuel was the primary reason for installing the generator, Mr. Blair noted that fuel is a priority, and that this facility can fuel vehicles on the upland tanks and boats can be fueled on dock so that prior to and immediately following a storm event, the boats will be available to survey the channel. Further discussion

regarding who would perform preventative maintenance revealed that Port Tampa Bay staff would service the generator after the warranty expired.

There being no further comments, Commissioner Mai, seconded by Commissioner Commer, moved to authorize the Port President/CEO, or his designee, to execute a work order with Austin Construction Group under its existing unit price contract, for the construction of the Electrical Power Generator at Hooker's Point Security Complex in a total amount not to exceed \$750,000 which includes approximately a five percent (5%) contingency fund to remedy any unforeseen conditions, all subject to review by Port counsel. The motion was carried five to zero with Commissioner Owen being absent.

**5. Approval of the Award of Contract for Shrimp Dock Repairs, ITB No. B-005-23, and Work Order for Unit Price Uplands Repairs with Austin Construction Group**

Mr. Blair outlined the item as presented in the write-up included in the agenda.

Commissioner Allman commended staff for adjusting the scope of the project to be within the budget. In response to Chairman Harrod's question regarding what portion of the scope was cut, Mr. Blair stated that the scope was reduced by 25% by removing one of the pile-supported buildings and docks (the dock is only used for mooring vessels and not for the shrimping operations) and limiting repairs to remedy only severe damage. Further discussion revealed that PTB staff would conduct annual or bi-annual inspections of the one dock currently not included in the scope, condemning certain sections that are no longer structurally stable.

There being no further comments, Commissioner Allman, seconded by Commissioner Conner, moved to authorize the Port President/CEO, or his designee, to execute a Contract with Tampa Bay Marine for the construction of the Shrimp Dock Repairs for a total amount not to exceed \$2,415,451 and approve the Unit Price Work Order with Austin Construction Group for \$435,502 for combined project cost of \$3.3 million, which includes a contingency of \$449,047, all subject to review by Port counsel. The motion was carried five to zero with Commissioner Owen being absent.

**6. Approval of the Purchase of Port Tampa Bay Vehicles Across Multiple Departments**

Mr. Chris Hart, Port Tampa Bay Fleet Manager, outlined the item as presented in the write-up included in the agenda.

In response to Mayor Castor's question regarding the length of service utilized by the fleet vehicles, Mr. Hart stated that Port Tampa Bay runs its fleet management program on an eight to ten-year cycle as long as the maintenance costs remain below residual value. There was further discussion regarding trade-in or auction revenues, Mr. Hart stated that if a vehicle went to auction, revenues from that sale is placed back into the general fund. If a vehicle is utilized as a trade, it is applied toward the purchase of the new vehicle.

There being no further comments, Mayor Castor, seconded by Commissioner Conner, moved to authorize the Port President/CEO, or his designee, to spend up to \$190,000.00, depending upon trade-in values, etc., for the purchase of up to five (5) vehicles with necessary equipment required by the respective Port Tampa Bay departments, subject to review by Port counsel. The motion was carried five to zero with Commissioner Owen being absent.

**E. RECEIPT OF REPORTS**

- 1. Report of Monthly Aged Receivables**
- 2. Report of Monthly Contract Status Report**
- 3. Report of Monthly Work Permits Report**
- 4. Report of Expenditures Between \$50,000 and \$100,000**

There being no comments, Commissioner Conner, seconded by Commissioner Mai, moved to receive the reports as presented. The motion was carried five to zero with Commissioner Owen being absent.

**F. EXECUTIVE DIRECTOR REPORT**

Mr. Anderson reported that he and several PTB team members attended the American Association of Port Authorities (AAPA) Annual Conference in Aurora, Colorado last month. During that conference, Port Tampa Bay was a recipient of a Lighthouse Award in the Marketing and Communications Category for its *Legends of the Port* special edition magazine, that featured legacy tenants and families within the local maritime community. In addition, PTB vice president of Engineering, Patrick Blair, was recognized for completing the AAPA Port Professional Manager Certification program. The event saw a record number of attendees in its century-old history.

Mr. Anderson stated that on November 3, 2023, Port Tampa Bay hosted another quarterly educational harbor tour in partnership with Yacht Starship. The tour filled up in record time and focused on tenants and diverse lines of business. Approximately 300 guests enjoyed learning about port tenants and users, including Titan America, Mosaic, Ardent Mills and Puraglobe. The tour capped off the first year of providing quarterly educational harbor tours to the Tampa Bay community. The four tours were extremely well received by over 950 guests. Mr. Anderson thanked Yacht Starship and Pirate Water Taxi for their support this year in helping PTB educate the community and port partners in the maritime industry. Utilizing their assets and vessels with the new partnership has been a huge increase to PTB's advocacy and outreach efforts. Mr. Anderson continued that the 2024 Quarterly Educational Harbor Tour dates were posted online and could be viewed at [www.porttb.com/harbor-tours](http://www.porttb.com/harbor-tours).

Mr. Anderson stated that PTB staff hosted the Mosaic Board of Directors and executives on a tour of the port last month. Other groups hosted on harbor tours included Truist Bank, members of the Association of Women in the Metal Industries, a delegation from the Czech Republic who represent a company called FOSFA Life Science, the 2024 class of Leadership Tampa Bay and members of the Honor Foundation TREK, who helps veterans who are transitioning into civilian life. Mr. Anderson continued that these tours help our community understand the economic impact of the port and PTB staff is pleased to educate partners on varied port operations.

Mr. Anderson continued that last week, aboard the Carnival *Paradise*, more than 50 local veterans were treated to a special celebration for their service followed by Carnival donating a bus to the Tampa office of the U.S. Department of Veterans Affairs. Mr. Anderson stated that PTB is proud to employ 33 veterans and the entire organization is committed to supporting the nation's military members and he is proud to have hosted PTB's 10<sup>th</sup> Annual Veterans Day Breakfast.

Mr. Anderson reported that several PTB executives attended the International Fresh Produce Association's annual Global Produce & Floral Show to share PTB's capabilities in handling refrigerated cargoes.

Mr. Anderson stated that he was honored to once again be named to the Florida Trend Media Company's annual Florida 500 list. The Florida Trend 500 highlights the 500 most influential executives in different economic sectors throughout the state.

Mr. Anderson stated that last week Port Tampa Bay hosted the 7<sup>th</sup> Annual Port Tampa BaySlam fishing tournament. Having sold out months in advance, it is anticipated that a record number of funds will be earned for the two deserving charities, Tampa Port Ministries and the Tampa Bay Maritime Scholarship Foundation.

#### **G. PRESENTATIONS**

There was no presentation.

#### **H. NEW BUSINESS / COMMISSIONERS' COMMENTS**

##### **PORT PRESIDENT/CEO ANNUAL PERFORMANCE EVALUATION**

Chairman Harrod stated that, in accordance with Port President and CEO's employment agreement and Port Tampa Bay Board of Commissioners' policy, an annual performance evaluation of the Port President and CEO should be held no later than October 31<sup>st</sup> each year and presented at the next regular Port meeting. Accordingly, all PTB Board members received performance appraisal forms to complete for Mr. Anderson. The performance appraisal form contained a number of specific skills, and each Board member assigned a numerical rating of one (1) to five (5) to each skill, with 1 being Unsatisfactory and 5 being Outstanding. Based on the compilation of the individual numerical ratings assigned by PTB Board members, PTB's vice president of Human Resources, Joanne Toledo, has advised that the overall rating for the Port President and CEO's evaluation is Outstanding.

Chairman Harrod continued that as included in the Fiscal Year 2024 (FY24) budget, PTB employees are eligible to receive up to three percent (3%) increase effective on the date of their performance review, in this case October 1, 2023. In addition, the budget also included that all PTB employees are eligible to receive a market equity increase of five percent (5%) of the employees' base pay. Additionally, there are currently three years remaining on Mr. Anderson's employment agreement with PTB, which ends December 31, 2024. Chairman Harrod then opened the floor for comments.

Mayor Castor stated that Mr. Anderson has done an outstanding job in leading PTB, building an incredible team that has done so much to grow the port in so many different ways. Mayor Castor continued that the diversity of PTB's economic portfolio is really what carried it through the pandemic. Mayor Castor listed several other achievements and thanked Mr. Anderson for always keeping her informed if there are issues.

Commissioner Mai stated that in terms of leadership, Mr. Anderson did extremely well and is motivated and energizing the organization and reinforced PTB's mission and value. Commissioner Mai continued by outlining many accomplishments during the past year.

Chairman Harrod passed the Chairman's gavel to Vice Chairman Mai so that he could make a recommendation. Commissioner Harrod discussed the size of the port, the revenue, bond rating, growth rate, diversification, operating margin, the quality of staff that Mr. Anderson has assembled, and today's competitive hiring and retention environment. In addition, he noted that Mr. Anderson received an overall rating of 4.9 out of 5 which would qualify for a 3% merit increase for PTB. Commissioner Harrod then made a motion to amend Mr. Anderson's employment agreement with PTB to include a 3% merit increase in his annual salary and 5% market equity/cost of living adjustment that was included in the Fiscal Year 2024 budget for all employees, and to extend Mr. Anderson's employment contract by two years. Commissioner Harrod further moved for a one-time contribution of \$350,000 from non-tax revenues and non-stated appropriated funds to either Mr. Anderson's existing section 415m deferred compensation account or as a bonus payable directly to Mr. Anderson, as determined by Mr. Anderson. Mr. Anderson would have the discretion to determine the proportionate amount of the one-time contribution that he desires to be paid to his deferred compensation plan and/or as a direct bonus. Consistent with past amendments to the employment agreement, the salary increase would be retroactively effective as of October 1, 2023, and other terms effective as of January 1, 2024. Commissioner Conner seconded the motion.

Acting Chairman Mai opened the floor for discussion/comments. Mayor Castor stated that she thinks Mr. Anderson has done an excellent job in this position, however, as she does with other boards that she serves, she would vote no on the proposal for the bonus.

Commissioner Allman stated that Mr. Anderson is the best CEO he has ever worked with. Commissioner Allman continued that he agreed with the merit and market equity raise as was approved in the FY24 budget and that he also agreed with the contract extension as it is important to have Mr. Anderson for consistency in getting the channel project funded after the General Reevaluation Review (GRR) is completed. Commissioner Allman proposed \$250,000 as a more reasonable amount for Mr. Anderson's bonus.

Commissioner Harrod responded that he recommended the additional \$100,000 based on this year's performance compared to last year's as well as PTB's versus revenue, the number of employees, the revenue per employee, PTB's efficiencies and bond ratings.

Commissioner Conner stated that he supported Commissioner Harrod's motion due to the successful port operations in total and consistently decreasing the tax millage rate. Mr. Anderson's leadership, and the staff he has assembled, has put Port Tampa Bay in a position that it can reduce the tax burden on Hillsborough County citizens.

Acting Chairman Mai stated that last year's net income was \$14,936,279 with the historical unrestricted cash funding being \$77.7 million. That places PTB way above any other agency private or public. Acting Chairman Mai noted the importance of retaining talent and letting it go will cost the community and he is comfortable supporting Commissioner Harrod's motion.

The motion was carried four to one with Mayor Castor voting no and Commissioner Owen being absent.

Acting Chairman Mai passed the Chairman's gavel back to Commissioner Harrod.

Chairman Harrod called for any new business or comments.

Mayor Castor thanked PTB Engineering staff for their coordination on the shrimp dock improvements and upgrading the generators at the Hillsborough County Sheriff's Office marine complex to address any emergencies. Mayor Castor would like to see a partnership with how other vehicles or vessels could be fueled and she would like to see some type of collaborative community discussion take place. Mayor Castor commended the Marketing department on the *Legends of the Port* magazine as well as the Quarterly Educational Harbor Tours.

Commissioner Allman noted that there are a lot of challenges in the next year. He would like to see the GRR completed and once the U.S. Army Corps of Engineers has published the final report, PTB needs to pursue getting that project funded. Commissioner Allman noted that two of the port community shipyards are in need of assistance and he would also like to see some land acquisitions.

**I. FUTURE PROPOSED PROJECTS**

Mr. Anderson outlined the future projects list and encouraged vendors to bid.

**J. CALENDAR OF EVENTS**

Mr. Anderson announced the following events:

**November 14, 2023, 11:30 am – 1:30 pm – Tampa Port Ministries Thanksgiving Luncheon at the Seafarers Center**

**December 2, 2023, Anchor Ball, TPepin's Hospitality Centre – Tickets available at [www.anchorball.org](http://www.anchorball.org).**

**K. NEXT MEETING**

Chairman Harrod announced that the next regular business meeting would be on Tuesday, December 19, 2023, at 9:30 am, and noted that further information regarding that meeting would be posted online at [www.porttb.com](http://www.porttb.com).

**L. ADJOURNMENT**

There being no further business, the meeting adjourned at 10:50 a.m.

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Chad Harrod, Chairman

ATTEST:

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Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING

NOVEMBER 14, 2023 - 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET

NAME

BUSINESS

Nicolas Alward

NOAA

Jerre White

TBHSK

Steve Finney

Tampa Seafarers Center

TOMY CURVA

Attry

Georgy McCormick

DES/DMT

Miguel Ramirez ?

Cargill

Lee Anderson

Cargill

William Hale

Cargill

Nancy Lehr

Moffatt & Nichol

James Marillo

HCSO

Blue Krzemick

AUS/MARITIME ALLIANCE

Matt Stefany

ATL (ANIS)

Mark Siebenaller

Resident

Kathryn Siebenaller

Resident

Ray Clark

FDOT

JEFF HORNING

FDOT

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING  
NOVEMBER 14, 2023 – 9:30 a.m.

IN-PERSON PUBLIC ATTENDANCE SIGN-IN SHEET  
(In person attendees)

<u>NAME</u>	<u>BUSINESS</u>
CHRISTIAN MIURA	PTB
JOHN GLASS	MOFFATT & NICHOL
ANTHONY WASHINGTON	Allied Universal Services
Henry Queen	JBSJ
TERRY FLUKE	TAMPA BAY PILOTS
Susan Martin	Wason Yeager
Stephen Hall	ILA Local 1402
Arthur Savage	A.A. Savage - Son
Billy Savage	A.R. Savage & Son
MIKE AUGUSTINE	AR SAVAGE
Bob Nathan	Moffatt & Nichol
Chen L	MBOT

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PORT TAMPA BAY BUSINESS MEETING  
NOVEMBER 14, 2023 – 9:30 a.m.

PUBLIC COMMENT  
SIGN-IN SHEET

Public Comments may be made at the beginning of the Business Meeting, and/or prior to each Agenda Item. Please specify if you plan to speak at the beginning of the meeting and/or prior to an Agenda Item and list the agenda item number.

To make comments at beginning of meeting:

NOTE: If you wish to speak at the beginning of the meeting AND before a regular item, please sign in both places.

NAME / ADDRESS

TOPIC / AGENDA ITEM NUMBER(S)

Tony Cova

D.S. SWAMP DOCKS

Bob Kuzmack/Dawn

Richard - IPC 2024

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\_\_\_\_\_

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To make comments on specific agenda items:

NAME / ADDRESS

AGENDA ITEM NUMBER(S)

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PLEASE NOTE: Members of the public wishing to make a statement have three (3) minutes to address the Board of Commissioners. Prepared written statements may be submitted to the recording secretary. Persons addressing the Board shall step up to the speaker's lectern and state their names and addresses.

**Port Tampa Bay**  
**Budgetary Comparative Statement of Revenues and Expenses**  
**For the two (2) months ending November 2023**

	Budget	Actual	Favorable (Unfavorable)	%
<b>Description</b>				
Port Usage Fees	8,586,892	8,074,928	(511,964)	-6.0%
Rentals	3,801,819	3,761,589	(40,230)	-1.1%
Other Operating	71,620	91,470	19,850	27.7%
<b>Operating Revenue</b>	<b>12,460,331</b>	<b>11,927,987</b>	<b>(532,344)</b>	<b>-4.3%</b>
Personnel	2,725,504	2,656,232	69,272	2.5%
Promotional	539,166	293,411	245,755	45.6%
Administrative	4,133,101	3,193,527	939,574	22.7%
<b>Operating Expense</b>	<b>7,397,771</b>	<b>6,143,170</b>	<b>1,254,601</b>	<b>17.0%</b>
<b>Operating Income</b>	<b>5,062,560</b>	<b>5,784,817</b>	<b>722,257</b>	<b>14.3%</b>
	41%	48%		
Interest Income	400,000	635,869	235,869	59.0%
Interest Expense	(617,320)	(616,096)	1,224	-0.2%
Ad Valorem Tax Receipts	2,653,421	9,273,921	6,620,500	249.5%
Other, net	(665,093)	(837,637)	(172,544)	25.9%
<b>Non-Operating</b>	<b>1,771,008</b>	<b>8,456,057</b>	<b>6,685,049</b>	<b>377.5%</b>
<b>Net Income</b>	<b>6,833,568</b>	<b>14,240,874</b>	<b>7,407,306</b>	<b>108.4%</b>

**SUBJECT: EXTENSION OF SERVICE AGREEMENT WITH CARAHSOFT TECHNOLOGY CORPORATION FOR THE LICENSING OF CONCUR TECHNOLOGIES, INC. TRAVEL AND EXPENSE SOFTWARE**

**BACKGROUND:**

Concur Technologies, Inc. (Concur) offers secure cloud-based solutions on the web, smartphone or tablet that connects all of Port Tampa Bay's (PTB) expense, travel and vendor invoices into one system. At the May 15, 2018, PTB Board meeting, PTB's Board of Commissioners approved an agreement with Carahsoft Technology Corporation (Carahsoft) for the licensing of Concur's travel and expense software, which was extended at the April 21, 2020 Board meeting and the November 16, 2021 Board meeting for a term of three years (January 1, 2022 to December 31, 2024) with a thirty-day termination right. However, Carahsoft would only agree to a one (1) year term for \$96,000. Subsequently, the PTB Board approved a one (1) year extension (January 1, 2023 to December 31, 2023) at the December 20, 2022 Board meeting, at an amount not to exceed \$75,375.42.

**FACTS/COMMENTS:**

The Concur platform offers two solutions; travel/entertainment and expenses, which include the following services and benefits:

- Receipt & Policy audit service; including imbedding of PTB policies to check receipts.
- Easy data entry service for transactions and connecting receipts to individual transactions with descriptions and justifications of activities.
- Easy expense processing service for requests such as GSA per diems
- Linkage system to connect individual P-Cards to profiles to enable transactions to be posted within 24-48 hours of transaction.
- Easy management system to review individual expenses and approvals for invoices and expenses directly from phone/iPad/tablet (System will send push notifications and email notifications about any unassigned transactions, approvals, or requests are pending approval)
- Invoice workflow embedded in the system from purchase requisition through to approvals.

Based on the number of 2023 transactions, the monthly expense for the Travel, Entertainment and Expense Platform Service Agreement (Agreement) would be \$6,547.39 or \$78,568.62 annually. This negotiated rate is based on a twelve-month commitment (January 1, 2024 to December 31, 2024) and is a slight increase from the prior year and is for an amount not to exceed \$ 78,568.62.

Funding for the Agreement is included in the FY2024 Operating Expense Budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to approve a one-year extension of the agreement with Carahsoft Technology Corporation for the Travel/Entertainment and Expense Platform Service Agreement for an amount not to exceed \$ 78,568.62 for the period January 1, 2024, to December 31, 2024, subject to review by Port counsel.

Board Meeting  
December 19, 2023  
Finance Department 421541

**SUBJECT: PANGAEA FLORIDA LLC - STEVEDORE LICENSE APPLICATION****BACKGROUND:**

Pangaea Florida, LLC (Pangaea) filed an application with Port Tampa Bay (PTB) for a stevedore license to perform such services within the Hillsborough County Port District pursuant to Section L, Rules and Regulations Governing Licensing Procedures, of the Port of Tampa Tariff No. 14 (Tariff).

**FACTS/COMMENTS:**

Pangaea primary interest is to perform stevedoring operations within the Hillsborough County Port District. Pangaea has met all requirements set forth in Section L of the Tariff, including providing evidence that the applicant is maintaining the required types and amounts of insurance, and is prepared to perform the services for which the license is to be issued.

In accordance with Section L of the Tariff, a legal advertisement was published in the October 29, 2023 issue of the Tampa Bay Times and a public hearing was held on November 30, 2023 regarding Pangaea Florida LLC's stevedore license application, and there were no comments. The application and a transcript of the public hearing and public comments are attached.

**RECOMENDATION:**

Authorize the Port President/CEO, or his designee, to issue a Stevedore License to Pangaea Florida, LLC.

Board Meeting  
December 19, 2023  
Finance 422048



1101 Channelside Drive - Tampa, Florida 33602  
Phone (813) 905-7678 - Fax (813) 905-5109

# Memorandum

To: A. Paul Anderson,  
President and CEO

CC: Charles Klug, Raul Alfonso

From: Heather Crowe

Date: December 5, 2023

Subject: Pangaea Florida, LLC - Stevedore License Application – Public Hearing

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on November 30, 2023 at 9:31 a.m. Attached is the transcription of the hearing along with copies of all exhibits.

Heather Eblin-Crowe  
Heather Eblin-Crowe  
Hearing Officer

Date December 6, 2023

I hereby concur with the Hearing Officer's statement and recommend the President and CEO request approval by the Tampa Port Authority Board of Commissioners to approve a Stevedore License Application for Pangaea Florida, LLC.

Craig Roberts  
Craig Roberts  
Real Estate Project Manager

Date December 6, 2023

Attachments

**PUBLIC HEARING TRANSCRIPT**

November 30, 2023 at 9:31 a.m.

Pangaea Florida, LLC - Stevedore License

**ATTENDEES**

Anthony King – Port Tampa Bay  
Belinda McKnight – Port Tampa Bay

**HEARING OFFICER**

Heather Eblin-Crowe

1 Good morning. Today is Thursday, November 30, 2023 and this public hearing is called  
2 to order at 9:31a.m. This hearing is held under the authority and pursuant to Chapter 95-488 of  
3 the Laws of Florida. The purpose of the hearing is to hear comments from the general public and  
4 interested parties regarding the following:

5  
6 **STEVEDORE LICENSE APPLICATION FOR PANGAEA FLORIDA, LLC**  
7

8 My name is Heather Crowe. I am employed by the Tampa Port Authority, doing business  
9 as Port Tampa Bay, and have been appointed by its Board of Commissioners to serve as a  
10 hearing officer at public hearings such as the one we are conducting today. Joining me to present  
11 the terms for this matter is Craig Roberts, Project Manager of Real Estate.  
12

13 **MR. ROBERTS:**  
14

15 The Tampa Port Authority received an application from Pangaea Florida LLC on  
16 September 19, 2023 for a license to operate as a stevedore within the Hillsborough County Port  
17 District in accordance with Section L, Item LOO, Port of Tampa Tariff No. 14.  
18

19 At this time, I would like to offer into the record the following exhibits:  
20

21 Exhibit No. 1, which is the application submitted by Pangaea Florida, LLC requesting to  
22 operate as a stevedore.  
23

24 Exhibit No. 2, which is the Public Hearing Notice that appeared in the Tampa Bay Times  
25 on October 29, 2023 advising of this public hearing.  
26

27 That is all.  
28

29 These are the only exhibits to be offered into the record.  
30

31 **MRS. CROWE:**  
32

33 Thank you, Mr. Roberts. I will accept the exhibits as presented and they will be entered  
34 into the record.  
35

36 At this time we will take public comments concerning this issue.  
37

38 Are there any public comments? Hearing none.

1           A transcript will be made and furnished to the Port Authority staff. The Staff will make a  
2 recommendation to our Board of Commissioners which will meet on December 19, 2023. A Staff  
3 recommendation will be available on December 12, 2023.

4  
5           If there is nothing else to come before this hearing, I declare this hearing closed at 9:33  
6 a.m.

7  
8           I, Heather Crowe, have read and approve the form of the attached transcript of the  
9 November 30, 2023, public hearing for the Pangea Florida, LLC. Stevedore Operator license  
10 application.

11  
12  
13  
14  
15  
16  
17

Dated on December 6, 2023.

Heather Eblin-Crowe  
Heather Eblin- Crowe  
Public Hearing Officer

**EXHIBIT "A"**  
**STEVEDORE APPLICATION**

## TAMPA PORT AUTHORITY License Application

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 14, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as *(please indicate the license you are applying for from the list below)*

- |   |   |
|---|---|
| <input type="checkbox"/> Bunkering                                      | <input type="checkbox"/> Security Firm              |
| <input type="checkbox"/> Ground Transportation                          | <input type="checkbox"/> Ship Chandler              |
| <input checked="" type="checkbox"/> Line Handling                       | <input type="checkbox"/> Steamship Agent            |
| <input checked="" type="checkbox"/> Marine Terminal Operator            | <input type="checkbox"/> Steamship Agent, Franchise |
| <input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor | <input checked="" type="checkbox"/> Stevedore       |
| <input type="checkbox"/> Oil Waste Removal and/or Sanitary Removal      | <input type="checkbox"/> Tugboat/Towing (harbor)    |
|   | <input type="checkbox"/> Water Taxi                 |

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: Pangaea Florida LLC  
Registered Name (Applicant must attach copies of documents filed with the State of Florida)

2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):

Limited Liability Company

Date Established: August 29, 2023 DUNS: \_\_\_\_\_ EIN: 93-3179233

3. Registered Address: 3500 S. Dupont Highway, Dover, Delaware 19901

4. Billing Address, if different: Pangaea Logistics Solutions, 109 Long Wharf, Newport, RI 02840

5. Telephone: ( 401 ) 846-7790 Fax: (     ) \_\_\_\_\_

6. Email: Info@pangaeals.com Website: Pangaeals.com

7. Name, address and title of principal officers:

Name	Position	Telephone
Mark Filanowski	Chief Executive Officer	401-846-7790
mfilanowski@pangaeals.com	109 Long Wharf, Newport, RI 02840	
Mads Boye Petersen	Chief Operating Officer	401-846-7790
mpetersen@pangaeals.com	109 Long Wharf, Newport, RI 02840	
	Address	

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P O Box 2192 Tampa, FL 33601

Page 1 of 3

8. Ground Transportation companies must provide year/make/model and VIN number for all vehicles serving the cruise terminals. If more than five (5) vehicles are to be registered the information must be emailed in spreadsheet form.

9. State in detail the types of business you intend to conduct on Tampa Port Authority property or on private property in the Port district. (If additional space is needed please attach necessary pages to application.)

Marine Terminal and stevedoring activities primarily involving dry bulk commodities.

10. In support of this application, and to establish proof of Applicant's readiness, willingness and ability to perform under the requested license, please provide documentary evidence of:

Documents are in attached PDF

Please refer to page 1-3 (a) Financial capability including but not limited to annual report and financial statements (at a minimum, income statements, balance sheets and cash flow sheets) for the past three (3) years (if applicable) and any issued this year. If annual reports or financial statements are not available, please provide a certified copy of the applicant's or principal owner(s) Federal income tax returns for the past three (3) years.

Please refer to page (b) The applicant's articles of incorporation, articles of organization, partnership registration statement or statement of qualification, as applicable, and a statement that the entity is authorized to do business in the State of Florida.

Please refer to page (c) Experience in proposed field of operation and current location(s) of operation (include a resumé for each officer, director, member, partner, shareholder, principal or employee active in the management of the Applicant).

Please refer to page (d) Ownership or availability of equipment essential to performance of proffered service Attach list of equipment to be used in the performance of this service (if applicable).

Please refer to page (e) Safety policies and procedures in place for the service you wish to provide. If your service has potential of environmental impact, attach procedures in place to correct.

Please refer to page (f) A Certificate of Insurance form properly prepared by your insurance agency. The Certificate of Insurance must be issued in compliance with the licensee's insurance requirements as set forth in Section L20 of this Tariff.

Liability coverages are to cover the interests of the Tampa Port Authority as being insured for the operations of the licensee for all coverage's other than the Workers' Compensation and Employers' Liability insurance. A formal Certificate of Insurance is to be delivered to the Tampa Port Authority prior to the use of any license issued.

(g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Issued by: Tampa Port Authority  
P O Box 2192 Tampa, FL 33601

Page 2 of 3

11. Current licenses

City Fort Lauderdale License # Pangaea Port Everglades  
 County Broward License # \_\_\_\_\_  
 State Florida License # \_\_\_\_\_

12. References:

Bank: Bank of America

Address: 301 Tresser Boulevard 11th Floor City: Stamford State: CT Zip: 06901

Phone: 203-905-4134 Officer: Christina Saglimbeni Account #: \_\_\_\_\_

Three Trade References including address, phone number and account number:

Peninsula	Megan McCurdy	+1-201-207-5825	mcurdy@peninsula360.com
John W. Stone	David Rouchon	504-374-0119	drouchon@stoneoil.com
En Bisso	Jean-Paul Richard	504-828-3296	jprichard@enbisso.com

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 ½ % for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

Applicant agrees, in the event this application is approved and license granted, to abide by all State, Local and Port Authority rules and regulations now in effect or hereafter established, including, without limitation, the tariff. By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct and further, understands that providing false or misleading information on this application may result in the application being denied, or in instances of renewal, revoked.

Applicant acknowledges that this application is subject to the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Tampa Port Authority during the application process or during any inquiries, investigations, or public hearings. The individual executing this application personally warrants that s/he has the full binding authority to execute this application on behalf of the Applicant.

SIGNED \_\_\_\_\_

Gianni DelSignore

Print name \_\_\_\_\_

Chief Financial Officer

Title or Position \_\_\_\_\_

DATE: September 15, 2023

Issued by: Tampa Port Authority  
 P O Box 2192 Tampa, FL 33601

**EXHIBIT "B"**  
**PUBLIC HEARING NOTICE**

**TAMPA PORT AUTHORITY PUBLIC HEARING**  
**Pangea Florida, LLC – Stevedore License Application**  
**November 30, 2023 @ 9:31a.m.**  
**PTB ID #422046**

0060314327-01

**Tampa Bay Times**  
**Published Daily**

STATE OF FLORIDA  
COUNTY OF Hillsborough

Before the undersigned authority personally appeared **Deirdre Bonett** who on oath says that he/she is Legal Advertising Representative of the Tampa Bay Times a daily newspaper printed in St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter RE: **Notice of Public Hearing Pangeaa Florida, LLC** was published in said newspaper by print in the issues of: 10/29/23 or by publication on the newspaper's website, if authorized, on

Affiant further says the said **Tampa Bay Times** is a newspaper published in **Hillsborough** County, Florida and that the said newspaper has heretofore been continuously published in said **Hillsborough** County, Florida each day and has been entered as a second class mail matter at the post office in said **Hillsborough** County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

Signature Affiant

Sworn to and subscribed before me this 10/29/2023

Signature of Notary Public

Personally known  or produced identification

Type of identification produced \_\_\_\_\_



**PORT TAMPA BAY**  
**NOTICE OF PUBLIC HEARING**

Notice is hereby given of a public hearing to be held on November 30, 2023 at 9:30 a.m. by the Tampa Port Authority, d/b/a Port Tampa Bay, at its offices located at 1101 Channelside Drive, Tampa, Florida to hear public comments concerning the following:

**Pangeaa Florida, LLC**

**Application for a license to operate as a Stevedore in accordance with Section 1, Item L00, Port of Tampa Tariff No. 14.**

All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay, Vice President of Business Development at 1101 Channelside Drive, Tampa, Florida 33602 by 12:00 noon on November 29, 2023. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodations to participate in this hearing should call or email Belinda McKnight at (813) 905-5161 or [bmcknigh@tampaport.com](mailto:bmcknigh@tampaport.com), no later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY, WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

10/29/2023 0000314327b

### SIGN-IN SHEET

#### PUBLIC HEARING FOR

#### PANGAEA FLORIDA, LLC – STEVEDORE LICENSE

Thursday, November 30, 2023 @ 9:30 A.M.

#### PLEASE PRINT THE FOLLOWING INFORMATION

	YOUR NAME (Please print)	COMPANY NAME (Please print full company name)	COMPLETE COMPANY ADDRESS (Please print full company address)	Do you plan to comment?
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				

*No Attendees*

**SUBJECT: PANGAEA FLORIDA LLC – MARINE TERMINAL OPERATOR LICENSE APPLICATION**

**BACKGROUND:**

Pangaea Florida, LLC (Pangaea) filed an application with Port Tampa Bay (PTB) for a marine terminal operator license to perform such services within the Hillsborough County Port District pursuant to Section L, Rules and Regulations Governing Licensing Procedures, of the Port of Tampa Tariff No. 14 (Tariff).

**FACTS/COMMENTS:**

Pangaea Florida, LLC's primary interest is to perform marine terminal operator, operations within the Hillsborough County Port District. Pangaea has met all requirements set forth in Section L of the Tariff, including providing evidence that the applicant is maintaining the required types and amounts of insurance, and is prepared to perform the services for which the license is to be issued.

In accordance with Section L of the Tariff, a legal advertisement was published in the October 29, 2023 issue of the Tampa Bay Times and a public hearing was held on November 30, 2023 regarding Pangaea Florida LLC's, marine terminal operator license application, and there were no comments. The application and a transcript of the public hearing and public comments are attached.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to issue a marine terminal operator License to Pangaea Florida, LLC.



1101 Channelside Drive -Tampa, Florida 33602  
Phone (813) 905-7678 - Fax (813) 905-5109

# Memorandum

To: A. Paul Anderson  
President and CEO

CC: Charles Klug  
Raul Alfonso

From: Heather Crowe

Date: December 6, 2023

Subject: Pangaea Florida, LLC – Marine Terminal Operator License Application – Public Hearing

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on November 30, 2023 at 10:00 a.m. Attached is the transcription of the hearing along with copies of all exhibits.

Heather Eblin-Crowe  
Heather Crowe  
Hearing Officer

December 6, 2023  
Date \_\_\_\_\_

I hereby concur with the Hearing Officer’s statement and recommend the President and CEO request approval by the Tampa Port Authority Board of Commissioners to approve a Marine Terminal Operator License Application for Pangaea Florida, LLC.

Craig Roberts  
Craig Roberts  
Real Estate Project Manager

December 6, 2023  
Date \_\_\_\_\_

Attachments

**PUBLIC HEARING TRANSCRIPT**

November 30, 2023 @ 10:00 a.m.

Pangaea Florida, LLC - Marine Terminal Operator

**ATTENDEES**

Anthony King – Port Tampa Bay  
Belinda McKnight – Port Tampa Bay

**HEARING OFFICER**

Heather Eblin-Crowe

1 Good morning. Today is Thursday, November 30, 2023 and this public hearing is called  
2 to order at 10:00 a.m. This hearing is held under the authority and pursuant to Chapter 95-488  
3 of the Laws of Florida. The purpose of the hearing is to hear comments from the general public  
4 and interested parties regarding the following:

5  
6 **MARINE TERMINAL OPERATOR LICENSE APPLICATION FOR PANGAEA FLORIDA, LLC**  
7

8 My name is Heather Crowe. I am employed by the Tampa Port Authority, doing business  
9 as Port Tampa Bay, and have been appointed by its Board of Commissioners to serve as a  
10 hearing officer at public hearings such as the one we are conducting today. Joining me to present  
11 the terms for this matter is Craig Roberts, Real Estate Project Manager.  
12

13 **MR. ROBERTS:**  
14

15 The Tampa Port Authority received an application from Pangaea Florida LLC on  
16 September 19, 2023 for a license to operate as a marine terminal operator within the Hillsborough  
17 County Port District in accordance with Section L, Item L00, Port of Tampa Tariff No. 14.  
18

19 At this time, I would like to offer into the record the following exhibits:  
20

21 Exhibit No. 1, which is the application submitted by Pangaea Florida, LLC requesting to  
22 operate as a marine terminal operator.  
23

24 Exhibit No. 2, which is the Public Hearing Notice that appeared in the Tampa Bay Times  
25 on October 29, 2023 advising of this public hearing.  
26

27 That is all.  
28

29 These are the only exhibits to be offered into the record.  
30

31 **MRS. CROWE:**  
32

33 Thank you, Mr. Roberts. I will accept the exhibits as presented and they will be entered  
34 into the record.  
35

36 At this time we will take public comments concerning this issue.  
37

38 Are there any public comments? Hearing none.

1 A transcript will be made and furnished to the Port Authority staff. The Staff will make a  
2 recommendation to our Board of Commissioners which will meet on December 19, 2023. A Staff  
3 recommendation will be available on December 12, 2023.

4  
5 If there is nothing else to come before this hearing, I declare this hearing closed at 10:01  
6 a.m.

7  
8 I, Heather Crowe, have read and approve the form of the attached transcript of the  
9 November 30, 2023, public hearing for the Pangaea Florida, LLC Marine Terminal Operator  
10 license application.

11  
12  
13  
14  
15  
16  
17  
18

Dated on December 6, 2023.

Heather Eblin-Crowe  
Heather Eblin-Crowe  
Public Hearing Officer

**EXHIBIT "A"**

**MARINE TERMINAL OPERATION APPLICATION**

**TAMPA PORT AUTHORITY  
License Application**

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 14, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as (please indicate the license you are applying for from the list below)

- Bunkering
- Ground Transportation
- Line Handling
- Marine Terminal Operator
- Mobile Food, Merchandise and/or Service Vendor
- Oil Waste Removal and/or Sanitary Removal
- Security Firm
- Ship Chandler
- Steamship Agent
- Steamship Agent, Franchise
- Stevedore
- Tugboat/Towing (harbor)
- Water Taxi

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: Pangaea Florida LLC  
Registered Name (Applicant must attach copies of documents filed with the State of Florida)

2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):  
Limited Liability Company

Date Established: August 29, 2023 DUNS: \_\_\_\_\_ EIN: 93-3179233

3. Registered Address: 3500 S. Dupont Highway, Dover, Delaware 19901

4. Billing Address, if different: Pangaea Logistics Solutions, 109 Long Wharf, Newport, RI 02840

5. Telephone: ( 401 ) 846-7790 Fax: (    ) \_\_\_\_\_

6. Email: Info@pangaeals.com Website: Pangaeals.com

7. Name, address and title of principal officers:

Mark Filanowski	Chief Executive Officer	401-846-7790
Name	Position	Telephone
mfilanowski@pangaeals.com	109 Long Wharf, Newport, RI 02840	
e-mail	Address	
Mads Boye Petersen	Chief Operating Officer	401-846-7790
mpetersen@pangaeals.com	Position	Telephone
	109 Long Wharf, Newport, RI 02840	
e-mail	Address	

Issued by: Tampa Port Authority  
P O Box 2192 Tampa, FL 33601

8. Ground Transportation companies must provide year/make/model and VIN number for all vehicles serving the cruise terminals. If more than five (5) vehicles are to be registered the information must be emailed in spreadsheet form.

9. State in detail the types of business you intend to conduct on Tampa Port Authority property or on private property in the Port district. (If additional space is needed please attach necessary pages to application.)

Marine Terminal and stevedoring activities primarily involving dry bulk commodities.

10. In support of this application, and to establish proof of Applicant's readiness, willingness and ability to perform under the requested license, please provide documentary evidence of:

Documents are in attached PDF

- (a) Financial capability including but not limited to annual report and financial statements (at a minimum, income statements, balance sheets and cash flow sheets) for the past three (3) years (if applicable) and any issued this year. If annual reports or financial statements are not available, please provide a certified copy of the applicant's or principal owner(s) Federal income tax returns for the past three (3) years.  
Please refer to page 1-3
- (b) The applicant's articles of incorporation, articles of organization, partnership registration statement or statement of qualification, as applicable, and a statement that the entity is authorized to do business in the State of Florida.  
Please refer to page
- (c) Experience in proposed field of operation and current location(s) of operation (include a resumé for each officer, director, member, partner, shareholder, principal or employee active in the management of the Applicant).  
Please refer to page
- (d) Ownership or availability of equipment essential to performance of proffered service. Attach list of equipment to be used in the performance of this service (if applicable).  
Please refer to page
- (e) Safety policies and procedures in place for the service you wish to provide. If your service has potential of environmental impact, attach procedures in place to correct.  
Please refer to page
- (f) A Certificate of Insurance form properly prepared by your insurance agency. The Certificate of Insurance must be issued in compliance with the licensee's insurance requirements as set forth in Section L20 of this Tariff.  
Please refer to page

Liability coverages are to cover the interests of the Tampa Port Authority as being insured for the operations of the licensee for all coverage's other than the Workers' Compensation and Employers' Liability insurance. A formal Certificate of Insurance is to be delivered to the Tampa Port Authority prior to the use of any license issued.

(g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Issued by: Tampa Port Authority  
P O Box 2192 Tampa, FL 33601

Page 2 of 3

11. Current licenses

City Fort Lauderdale License # Pangaea Port Everglades  
County Broward License # \_\_\_\_\_  
State Florida License # \_\_\_\_\_

12. References:

Bank: Bank of America

Address: 301 Tresser Boulevard 11th Floor City: Stamford State: CT Zip: 06901

Phone: 203-905-4134 Officer: Christina Saglimbeni Account #: \_\_\_\_\_

Three Trade References including address, phone number and account number:

Peninsula	Megan McCurdy	+1-201-207-5825	mmcurdy@peninsula360.com
John W. Stone	David Rouchon	504-374-0119	drouchon@stoneoil.com
En Bisso	Jean-Paul Richard	504-828-3296	jprichard@enbisso.com

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 ½ % for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

Applicant agrees, in the event this application is approved and license granted, to abide by all State, Local and Port Authority rules and regulations now in effect or hereafter established, including, without limitation, the tariff. By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct and further, understands that providing false or misleading information on this application may result in the application being denied, or in instances of renewal, revoked.

Applicant acknowledges that this application is subject to the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Tampa Port Authority during the application process or during any inquiries, investigations, or public hearings. The individual executing this application personally warrants that s/he has the full binding authority to execute this application on behalf of the Applicant.

SIGNED \_\_\_\_\_

Gianni DelSignore

Print name \_\_\_\_\_  
Chief Financial Officer

Title or Position \_\_\_\_\_

DATE: September 15, 2023

Issued by: Tampa Port Authority  
P O Box 2192 Tampa, FL 33601

**EXHIBIT "B"**

**PUBLIC HEARING NOTICE**

0000314330-01

**Tampa Bay Times**  
**Published Daily**

STATE OF FLORIDA  
COUNTY OF Hillsborough

Before the undersigned authority personally appeared **Deirdre Bonett** who on oath says that he/she is Legal Advertising Representative of the Tampa Bay Times a daily newspaper printed in St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter RE: Notice of Public Hearing Pangaea Florida, LLC was published in said newspaper by print in the issues of: 10/29/23 or by publication on the newspaper's website, if authorized, on

Affiant further says the said Tampa Bay Times is a newspaper published in Hillsborough County, Florida and that the said newspaper has heretofore been continuously published in said Hillsborough County, Florida each day and has been entered as a second class mail matter at the post office in said Hillsborough County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.



Signature Affiant

Sworn to and subscribed before me this 10/29/2023



Signature of Notary Public

Personally known  or produced identification

Type of identification produced \_\_\_\_\_



**PORT TAMPA BAY**  
**NOTICE OF PUBLIC HEARING**

Notice is hereby given of a public hearing to be held on November 30, 2023 at 10:00 a.m. by the Tampa Port Authority, d/b/a Port Tampa Bay, at its offices located at 1101 Channelside Drive, Tampa, Florida to hear public comments concerning the following:

**Pangaea Florida, LLC**

**Application for a license to operate as a Marine Terminal Operator in accordance with Section 1, Item 100, Port of Tampa Tariff No. 14.**

All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay, Vice President of Business Development at 1101 Channelside Drive, Tampa, Florida 33602 by 12:00 noon on November 29, 2023. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 256.26, Florida Statutes, persons with disabilities requiring reasonable accommodations to participate in this hearing should call or email Belinda McKnight at (813) 595-5151 or bmcKnight@tampaport.com, no later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY, WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

10/29/2023 0000314330b

# SIGN-IN SHEET

## PUBLIC HEARING FOR

### PANGAEA FLORIDA, LLC – MARINE TERMINAL OPERATOR LICENSE

Thursday, November 30, 2023 @ 9:30 A.M.

#### PLEASE PRINT THE FOLLOWING INFORMATION

	YOUR NAME (Please print)	COMPANY NAME (Please print full company name)	COMPLETE COMPANY ADDRESS (Please print full company address)	Do you plan to comment?
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				

#### TAMPA PORT AUTHORITY PUBLIC HEARING

Pangaea Florida, LLC – Marine Terminal Operator License Application

November 30, 2023 @ 10:00 a.m.

PTB ID #422047

**SUBJECT: EXTENSION OF THE SINGLE-SITE LICENSE AGREEMENT WITH PINNACLE TOWERS LLC/CROWN CASTLE**

**BACKGROUND:**

On April 19, 2011, the Port Tampa Bay (PTB) Board authorized an amendment of the Single Site License Agreement with Pinnacle Towers LLC/Crown Castle (Pinnacle Towers) dated September 15, 2003. This license agreement was executed to lease space at the St. Petersburg tower site for radio and antenna equipment utilized and operated by the Cooperative Vessel Traffic Service (CVTS) which is operated jointly by PTB and the US Coast Guard.

**FACTS/COMMENTS:**

On September 21, 2010, the PTB Board approved an amendment to the initial Single-Site License Agreement to purchase and install radio upgrades in the amount of \$62,500 and included extending the terms of the agreement for four (4) additional extension periods of three (3) years each.

This extension would be effective immediately and expire on September 30, 2026. Beginning immediately following the extension expiration date, the term will automatically extend for three (3) renewal periods of (1) year each unless either party provides written notice of its election not to renew the term at least ninety (90) days prior to the end of the current term.

Under the terms of the extension, the monthly fee is \$1,741.13 beginning September 1, 2023, with an automatic 3% per annum rent escalation commencing on October 1, 2024.

Funding for this agreement was included in the FY2024 Operating budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to execute and extension to the Single Site License Agreement with Pinnacle Towers LLC/Crown Castle with the terms listed in this agenda item, subject to review by Port counsel.

## **D. REGULAR AGENDA**

**SUBJECT: UNIFORMED SECURITY GUARD SERVICES CONTRACT****BACKGROUND:**

On November 13, 2018, the Port Tampa Bay (PTB) Board of Commissioners approved a three (3) year contract with G4S Secure Solutions (USA) Inc. (G4S), with two (2) one (1) year renewal options, to provide uniformed security guard services to PTB. That contract ends January 20, 2024. In 2021, Universal Protection Service, LLC d/b/a Allied Universal Security Services, LLC, acquired G4S including the PTB contract and all G4S service marks. Allied Universal has remained a responsive and reliable security contractor throughout the current contract with PTB.

**FACTS/COMMENTS:**

On August 11, 2023, in accordance with PTB policy, staff advertised Request for Proposals (RFP) for qualified Uniformed Security Guard Services in the Tampa Bay Times, Florida Sentinel Bulletin, LaGaceta newspapers and electronically on the DemandStar eProcurement distribution system. Fifteen firms participated in the mandatory pre-proposal conference. On September 14, 2023, PTB received five responsive proposals. On September 28, 2023, the evaluation committee (Committee) consisting of Jorge Torres, PTB Director of Security & Safety, William Murphy, PTB Security Program Coordinator and Master Sergeant Matt Luckey, Hillsborough County Sheriff's Department Port Unit, met to evaluate the proposals based on experience, qualifications, and cost of service. The Committee reviewed all proposals and determined that Allied Universal Security Services, LLC was the unanimous choice based on the evaluation criteria, and ranked the firms as follows:

<b><u>Proposer</u></b>	<b><u>SBE %</u></b>
1. Allied Universal Security Services, LLC	9 %
2. Dothan Security, Inc. d/b/a DSI Security Services	11%
3. Doyle Security Services, Inc.	9%
4. American Guard Services, Inc.	9%
5. Centurion Security Group, LLC	10%

Allied Universal Security Services, LLC proposes to partner with Martinez and Company, Inc. to achieve at least a nine percent (9%) Small Business Enterprise participation for this contract. PTB staff recommends the selection of Allied Universal Security Services, LLC to perform uniformed security guard services for PTB. Funds for this contract were included in the approved FY 2024 Operating Budget.

**RECOMMENDATION:**

Authorize the President/CEO, or his designee, to negotiate a contract with Allied Universal Security Services, LLC to provide uniformed guard services for the period of three (3) years at a cost not to exceed \$4,272,625 which includes a five percent (5%) contingency, for the first year beginning in January 2024. The initial three (3) year contract period would be followed by two (2) consecutive extension options of one-year each, at the sole discretion of PTB. If PTB staff is unable to negotiate a contract with the top ranked firm, PTB staff would terminate negotiations and then undertake negotiations with the next best-qualified firm, all subject to review by Port counsel.

Board Meeting  
December 19, 2023  
Security 422039



**RFP 004-23 UNIFORMED SECURITY GUARD SERVICES  
PROPOSAL EVALUATION SUMMARY**

<b>Committee Member</b>	<b>Firm Names</b>				
	<b>Allied Universal Security Services</b>	<b>American Guard Services, Inc.</b>	<b>Centurion Security Group, LLC</b>	<b>Dothan Security, Inc. d/b/a DSI Security Services</b>	<b>Doyle Security Services, Inc.</b>
Evaluator No. 1	1.20	3.70	3.70	2.05	4.05
Evaluator No. 2	1.20	2.60	3.00	2.55	3.05
Evaluator No. 3	1.20	4.10	4.30	1.95	3.15
<b>Total:</b>	<b>3.60</b>	<b>10.40</b>	<b>11.00</b>	<b>6.55</b>	<b>10.25</b>
<b>Ranking:</b>	<b>1</b>	<b>4</b>	<b>5</b>	<b>2</b>	<b>3</b>

**Ranking Scale:** #1 (the lowest score) is the best score, #2 second best, #3 third best.....

**Ranking Directions:** Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFP 004-23 UNIFORMED SECURITY GUARD SERVICES						
Evaluation Criteria	Weight	Firm Names				
		Allied Universal Security Services	American Guard Services, Inc.	Centurion Security Group, LLC	Dothan Security, Inc. d/b/a DSI Security Services	Doyle Security Services, Inc.
<b>1</b> <b>Qualifications / Experience of Key Personnel:</b> Professional backgrounds and qualifications of key personnel (project manager and supervisory personnel) who will oversee the work as outlined in the Description of Services.  Key personnel experience servicing Port or Maritime industry clients. Other critical infrastructure experience may be considered on a case-by-case basis.  Identification of Key Personnel associated with projects profiled in the questionnaire who are currently employed with the firm and performing similar work.  Statement of accessibility of key personnel who will oversee the work as outlined in the Description of Services.  Firm's supervisor to worker ratio / employee turnover.	20%	1	3	4	2	5
<b>2</b> <b>Qualifications / Experience of the Respondent (Firm): (i.e., responsible)</b> History of firm's organization (including current organization chart).  Firm's experience and qualifications.  Successful performance of comparable critical infrastructure contracts. Specific credit will be given to proven experience in providing services for similar Port or Maritime industry clients or national security contracts.  Firm's methodology (work plan) to be used to manage contract.  Proximity to PTB.  Information, qualifications, or experience considered significant, innovative, pertinent, or otherwise relevant for PTB's consideration.	30%	1	3	4	2	5
<b>3</b> <b>Past Performance:</b> Demonstrate past performance and record as it relates to the Minimum Qualifications and Description of Services regarding projects of similar type, size, and complexity.  Consideration of references on major seaports projects or other similar marine projects.  Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) of negligence (errors and/or omissions).	10%	1	4	5	2	3
<b>4</b> <b>Pricing &amp; Staffing Fee Schedule:</b> Cost of the contract, including proposed percentage markup for Contractor compensation.	25%	1	5	3	2	4
<b>5</b> <b>Respondent's Overall Responsiveness:</b> Demonstrated understanding of contract requirements.  Clarity/completeness of the questionnaire responses.  Response meets requirements outlined in Section A – Paragraph 3 Proposal Format and Content. Response presented in exactly the order requested and includes only information requested.  Consideration of past performance including references and SBE program compliance.	10%	1	5	4	3	2
<b>6</b> <b>Volume of Work:</b> Considers fees paid to the firm by PTB within the last three (3) years with the intent of affecting an equitable distribution of contracts among qualified firms.	5%	5	1	1	1	1
<b>Total:</b>	<b>100%</b>	<b>1.20</b>	<b>3.70</b>	<b>3.70</b>	<b>2.05</b>	<b>4.05</b>

**Ranking Scale:** #1 is the highest score, #2 second highest, #3 third highest.....

**Ranking Directions:** Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

**Evaluator Name:** \_\_\_\_\_ Evaluator No. 1 \_\_\_\_\_

**Date:** \_\_\_\_\_ 9/28/2023 \_\_\_\_\_

**Evaluator Signature:** \_\_\_\_\_ (On File) \_\_\_\_\_

**PROPOSAL EVALUATION - RFP 004-23 UNIFORMED SECURITY GUARD SERVICES**

	Evaluation Criteria	Weight	Firm Names				
			Allied Universal Security Services	American Guard Services, Inc.	Centurion Security Group, LLC	Dothan Security, Inc. d/b/a DSI Security Services	Doyle Security Services, Inc.
1	<p><b>Qualifications / Experience of Key Personnel:</b> Professional backgrounds and qualifications of key personnel (project manager and supervisory personnel) who will oversee the work as outlined in the Description of Services.</p> <p>Key personnel experience servicing Port or Maritime industry clients. Other critical infrastructure experience may be considered on a case-by-case basis.</p> <p>Identification of Key Personnel associated with projects profiled in the questionnaire who are currently employed with the firm and performing similar work.</p> <p>Statement of accessibility of key personnel who will oversee the work as outlined in the Description of Services.</p> <p>Firm's supervisor to worker ratio / employee turnover.</p>	20%	1	3	3	3	3
2	<p><b>Qualifications / Experience of the Respondent (Firm): (i.e., responsible)</b> History of firm's organization (including current organization chart).</p> <p>Firm's experience and qualifications.</p> <p>Successful performance of comparable critical infrastructure contracts. Specific credit will be given to proven experience in providing services for similar Port or Maritime industry clients or national security contracts.</p> <p>Firm's methodology (work plan) to be used to manage contract.</p> <p>Proximity to PTB.</p> <p>Information, qualifications, or experience considered significant, innovative, pertinent, or otherwise relevant for PTB's consideration.</p>	30%	1	1	3	3	3
3	<p><b>Past Performance:</b> Demonstrate past performance and record as it relates to the Minimum Qualifications and Description of Services regarding projects of similar type, size, and complexity.</p> <p>Consideration of references on major seaports projects or other similar marine projects.</p> <p>Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) of negligence (errors and/or omissions).</p>	10%	1	2	3	2	2
4	<p><b>Pricing &amp; Staffing Fee Schedule:</b> Cost of the contract, including proposed percentage markup for Contractor compensation.</p>	25%	1	5	3	2	4
5	<p><b>Respondent's Overall Responsiveness:</b> Demonstrated understanding of contract requirements.</p> <p>Clarity/completeness of the questionnaire responses.</p> <p>Response meets requirements outlined in Section A – Paragraph 3 Proposal Format and Content. Response presented in exactly the order requested and includes only information requested.</p> <p>Consideration of past performance including references and SBE program compliance.</p>	10%	1	2	4	3	3
6	<p><b>Volume of Work:</b> Considers fees paid to the firm by PTB within the last three (3) years with the intent of affecting an equitable distribution of contracts among qualified firms.</p>	5%	5	1	1	1	1
<b>Total:</b>		<b>100%</b>	<b>1.20</b>	<b>2.60</b>	<b>3.00</b>	<b>2.55</b>	<b>3.05</b>

**Ranking Scale:** #1 is the highest score, #2 second highest, #3 third highest.....

**Ranking Directions:** Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: \_\_\_\_\_ **Evaluator No. 2**

Date: \_\_\_\_\_ 9/28/2023

Evaluator Signature: \_\_\_\_\_ (On File)

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**PROPOSAL EVALUATION - RFP 004-23 UNIFORMED SECURITY GUARD SERVICES**

Evaluation Criteria	Weight	Firm Names				
		Allied Universal Security Services	American Guard Services, Inc.	Centurion Security Group, LLC	Dothan Security, Inc. d/b/a DSI Security Services	Doyle Security Services, Inc.
<b>1</b> <b>Qualifications / Experience of Key Personnel:</b> Professional backgrounds and qualifications of key personnel (project manager and supervisory personnel) who will oversee the work as outlined in the Description of Services.  Key personnel experience servicing Port or Maritime industry clients. Other critical infrastructure experience may be considered on a case-by-case basis.  Identification of Key Personnel associated with projects profiled in the questionnaire who are currently employed with the firm and performing similar work.  Statement of accessibility of key personnel who will oversee the work as outlined in the Description of Services.  Firm's supervisor to worker ratio / employee turnover.	20%	1	4	5	2	3
<b>2</b> <b>Qualifications / Experience of the Respondent (Firm): (i.e., responsible)</b> History of firm's organization (including current organization chart).  Firm's experience and qualifications.  Successful performance of comparable critical infrastructure contracts. Specific credit will be given to proven experience in providing services for similar Port or Maritime industry clients or national security contracts.  Firm's methodology (work plan) to be used to manage contract.  Proximity to PTB.  Information, qualifications, or experience considered significant, innovative, pertinent, or otherwise relevant for PTB's consideration.	30%	1	4	5	2	3
<b>3</b> <b>Past Performance:</b> Demonstrate past performance and record as it relates to the Minimum Qualifications and Description of Services regarding projects of similar type, size, and complexity.  Consideration of references on major seaports projects or other similar marine projects.  Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) of negligence (errors and/or omissions).	10%	1	4	5	2	3
<b>4</b> <b>Pricing &amp; Staffing Fee Schedule:</b> Cost of the contract, including proposed percentage markup for Contractor compensation.	25%	1	5	3	2	4
<b>5</b> <b>Respondent's Overall Responsiveness:</b> Demonstrated understanding of contract requirements.  Clarity/completeness of the questionnaire responses.  Response meets requirements outlined in Section A – Paragraph 3 Proposal Format and Content. Response presented in exactly the order requested and includes only information requested.  Consideration of past performance including references and SBE program compliance.	10%	1	4	5	2	3
<b>6</b> <b>Volume of Work:</b> Considers fees paid to the firm by PTB within the last three (3) years with the intent of affecting an equitable distribution of contracts among qualified firms.	5%	5	1	1	1	1
<b>Total:</b>	<b>100%</b>	<b>1.20</b>	<b>4.10</b>	<b>4.30</b>	<b>1.95</b>	<b>3.15</b>

**Ranking Scale:** #1 is the highest score, #2 second highest, #3 third highest.....

**Ranking Directions:** Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

**Evaluator Printed Name:** \_\_\_\_\_ **Evaluator No.** 3

**Date:** 9/28/2023

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**Evaluator Signature:** \_\_\_\_\_ **(On File)**

**SUBJECT: CONTRACT AWARD FOR OUTSIDE COUNSEL FOR CONSTRUCTION  
LEGAL SERVICES****BACKGROUND:**

In accordance with Port Tampa Bay (PTB) policy, staff solicited requests for qualifications (RFQ) from interested firms qualified in the practice area of construction law under RFQ No. Q-007-23. The RFQ was advertised in the Tampa Bay Times on July 12, 2023, LaGaceta, and the Florida Sentinel Bulletin as well as DemandStar, PTB's online Procurement Distribution system on July 14, 2023.

**FACTS/COMMENTS:**

On August 17, 2023, PTB received three (3) proposals in response to the RFQ. Based upon each of the firms' experience and qualifications reflected in the submittals, staff recommends negotiating agreements with the three (3) firms listed below. This will provide PTB the option of using personnel from multiple firms based on their availability, qualifications, and experience for specific matters. The agreements will allow PTB the flexibility to address potential conflicts, responsiveness, and costs of service.

Gray Robinson, P.A.  
Nabors, Giblin & Nickerson, P.A.  
Shumaker, Loop & Kendrick, LLP

The term of each of the agreements would be for three (3) years and legal services would be provided on an "as needed" basis. PTB would not pay a retainer fee and would not be obligated to use any of the firms during the term of the engagement agreement. PTB would pay the applicable hourly fees set forth on the attached Fee Schedule.

Funds for this contract were included in the approved FY2024 Operating Expense budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter a three (3) year agreement for Construction Legal Services with each of the firms listed in this agenda item, subject to review by the Principal Counsel.

Board Meeting  
December 19, 2023  
Principal Counsel 422180

The following hour rate schedule for services performed under these agreements:

<b>Position</b>	<b>Hourly Rate Tier 1</b>	<b>Hourly Rate Tier 2</b>	<b>Hourly Rate Tier 3</b>
<b>Senior Shareholder / Senior Partner</b> (ten or more years' experience)	Up to \$300.00 per per hour	Up to \$325.00 per hour	Up to \$350.00 per hour
<b>Partner / Attorney</b> (five to nine years' experience)	Up to \$250.00 per hour	Up to \$275.00 per hour	Up to \$325.00 per hour
<b>Attorney / Associate</b> (up to four years' experience)	Up to \$200.00 per hour	Up to \$225.00 per hour	Up to \$250.00 per hour
<b>Paralegals</b> FRP or certified by NALA or FCRP	Up to \$100.00 per hour	Up to \$125.00 per hour	Up to \$125.00 per hour
<b>Law Clerks</b>	Up to \$100.00 per hour	Up to \$100.00 per hour	Up to \$100.00 per hour
<b>Tier 1:</b> a. General Support b. Contract Drafting, Document Preparation, Counseling on General Matters, Review and Handling of Claims, General Civil Litigation and Administrative Matters			
<b>Tier 2:</b> a. Pre-Trial/Admin. Preparation b. General Trial Practice and Administrative Hearings			
<b>Tier 3:</b> a. Complex Litigation/Administrative Hearings and Trial Proceedings b. Appellate Proceedings			

**SUBJECT: CONTRACT AWARD FOR OUTSIDE COUNSEL FOR EMPLOYMENT /  
LABOR LEGAL SERVICES**

**BACKGROUND:**

In accordance with Port Tampa Bay (PTB) policy, staff solicited requests for qualifications (RFQ) from interested firms qualified in the practice area of employment / labor law under RFQ No. Q-008-23. The RFQ was advertised in the Tampa Bay Times on July 19, 2023, LaGaceta, and the Florida Sentinel Bulletin as well as DemandStar, PTB's online Procurement Distribution system on July 14, 2023.

**FACTS/COMMENTS:**

On August 31, 2023, PTB received four (4) proposals in response to the RFQ. Based upon each of the firms' experience and qualifications reflected in the submittals, staff recommends negotiating agreements with the four (4) firms listed below. This will provide PTB the option of using personnel from multiple firms based on their availability, qualifications, and experience for specific matters. The agreements will allow PTB the flexibility to address potential conflicts, responsiveness, and costs of service.

Allen, Norton & Blue, P.A.  
Gray Robinson, P.A.  
Gunster, Yoakley & Stewart, P.A.  
MacFarlane, Ferguson & McMullen. P.A

The term of each of the agreements would be for three (3) years and legal services would be provided on an "as needed" basis. PTB would not pay a retainer fee and would not be obligated to use any of the firms during the term of the engagement agreement. PTB would pay the applicable hourly fees set forth on the attached Fee Schedule.

Funds for this contract were included in the approved FY2024 Operating Expense budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter a three (3) year agreement for Employment / Labor legal services with each of the firms listed in this agenda item, subject to review by the Principal Counsel.

Board Meeting  
December 19, 2023  
Principal Counsel 422181

The following hour rate schedule for services performed under these agreements:

<b>Position</b>	<b>Hourly Rate Tier 1</b>	<b>Hourly Rate Tier 2</b>	<b>Hourly Rate Tier 3</b>
<b>Senior Shareholder / Senior Partner</b> (ten or more years' experience)	Up to \$300.00 per per hour	Up to \$325.00 per hour	Up to \$350.00 per hour
<b>Partner / Attorney</b> (five to nine years' experience)	Up to \$250.00 per hour	Up to \$275.00 per hour	Up to \$325.00 per hour
<b>Attorney / Associate</b> (up to four years' experience)	Up to \$200.00 per hour	Up to \$225.00 per hour	Up to \$250.00 per hour
<b>Paralegals</b> FRP or certified by NALA or FCRP	Up to \$100.00 per hour	Up to \$125.00 per hour	Up to \$125.00 per hour
<b>Law Clerks</b>	Up to \$100.00 per hour	Up to \$100.00 per hour	Up to \$100.00 per hour
<b>Tier 1:</b> a. General Support b. Contract Drafting, Document Preparation, Counseling on General Matters, Review and Handling of Claims, General Civil Litigation and Administrative Matters			
<b>Tier 2:</b> a. Pre-Trial/Admin. Preparation b. General Trial Practice and Administrative Hearings			
<b>Tier 3:</b> a. Complex Litigation/Administrative Hearings and Trial Proceedings b. Appellate Proceedings			

**SUBJECT: CONTRACT AWARD FOR ENVIRONMENTAL LEGAL SERVICES****BACKGROUND:**

In accordance with Port Tampa Bay (PTB) policy, staff solicited requests for qualifications (RFQ) from interested firms qualified in the practice area of environmental law under RFQ No. Q-011-23. The RFQ was advertised in the Tampa Bay Times on April 30, 2023, LaGaceta, and the Florida Sentinel Bulletin as well as DemandStar, PTB's online Procurement Distribution system on September 1, 2023.

**FACTS/COMMENTS:**

On September 28, 2023, PTB received three (3) proposals in response to the RFQ. Based upon each of the firms' experience and qualifications reflected in the submittals, staff recommends negotiating agreements with the three (3) firms listed below. This will provide PTB the option of using personnel from multiple firms based on their availability, qualifications, and experience for specific matters. The agreements will allow PTB the flexibility to address potential conflicts, responsiveness, and costs of service.

Gray Robinson, P.A.  
Gramling Environmental Law, P.A.  
Nason, Yeager, Gerson, Harris & Fumero, P.A.

The term of each of the agreements would be for three (3) years and legal services would be provided on an "as needed" basis. PTB would not pay a retainer fee and would not be obligated to use any of the firms during the term of the engagement agreement. PTB would pay the applicable hourly fees set forth on the attached Fee Schedule.

Funds for this contract were included in the approved FY2024 Operating Expense budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter a three (3) year agreement for Environmental legal services with each of the firms listed in this agenda item, subject to review by the Principal Counsel.

Board Meeting  
December 19, 2023  
Principal Counsel 422183

The following hour rate schedule for services performed under these agreements:

<b>Position</b>	<b>Hourly Rate Tier 1</b>	<b>Hourly Rate Tier 2</b>	<b>Hourly Rate Tier 3</b>
<b>Senior Shareholder / Senior Partner</b> (ten or more years' experience)	Up to \$300.00 per per hour	Up to \$325.00 per hour	Up to \$350.00 per hour
<b>Partner / Attorney</b> (five to nine years' experience)	Up to \$250.00 per hour	Up to \$275.00 per hour	Up to \$325.00 per hour
<b>Attorney / Associate</b> (up to four years' experience)	Up to \$200.00 per hour	Up to \$225.00 per hour	Up to \$250.00 per hour
<b>Paralegals</b> FRP or certified by NALA or FCRP	Up to \$100.00 per hour	Up to \$125.00 per hour	Up to \$125.00 per hour
<b>Law Clerks</b>	Up to \$100.00 per hour	Up to \$100.00 per hour	Up to \$100.00 per hour
<b>Tier 1:</b> a. General Support b. Contract Drafting, Document Preparation, Counseling on General Matters, Review and Handling of Claims, General Civil Litigation and Administrative Matters			
<b>Tier 2:</b> a. Pre-Trial/Admin. Preparation b. General Trial Practice and Administrative Hearings			
<b>Tier 3:</b> a. Complex Litigation/Administrative Hearings and Trial Proceedings b. Appellate Proceedings			

**SUBJECT: CONTRACT AWARD FOR BANKRUPTCY / RECEIVERSHIP LEGAL SERVICES****BACKGROUND:**

In accordance with Port Tampa Bay (PTB) policy, staff solicited requests for qualifications (RFQ) from interested firms qualified in the practice area of bankruptcy / receivership law under RFQ No. Q-012-23. The RFQ was advertised in the Tampa Bay Times on September 6, 2023, LaGaceta, and the Florida Sentinel Bulletin as well as DemandStar, PTB's online Procurement Distribution system on September 8, 2023.

**FACTS/COMMENTS:**

On October 5, 2023, PTB received two (2) proposals in response to the RFQ. Based upon each of the firms' experience and qualifications reflected in the submittals, staff recommends negotiating agreements with the two (2) firms listed below. This will provide PTB the option of using personnel from multiple firms based on their availability, qualifications, and experience for specific matters. The agreements will allow PTB the flexibility to address potential conflicts, responsiveness, and costs of service.

Gray Robinson, P.A.  
Shumaker, Loop & Kendrick, LLP

The term of each of the agreements would be for three (3) years and legal services would be provided on an "as needed" basis. PTB would not pay a retainer fee and would not be obligated to use any of the firms during the term of the engagement agreement. PTB would pay the applicable hourly fees set forth on the attached Fee Schedule.

Funds for this contract were included in the approved FY2024 Operating Expense budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter a three (3) year agreement for Bankruptcy / Receivership legal services with each of the firms listed in this agenda item, subject to review by the Principal Counsel.

Board Meeting  
December 19, 2023  
Principal Counsel 422182

The following hour rate schedule for services performed under these agreements:

<b>Position</b>	<b>Hourly Rate Tier 1</b>	<b>Hourly Rate Tier 2</b>	<b>Hourly Rate Tier 3</b>
<b>Senior Shareholder / Senior Partner</b> (ten or more years' experience)	Up to \$300.00 per per hour	Up to \$325.00 per hour	Up to \$350.00 per hour
<b>Partner / Attorney</b> (five to nine years' experience)	Up to \$250.00 per hour	Up to \$275.00 per hour	Up to \$325.00 per hour
<b>Attorney / Associate</b> (up to four years' experience)	Up to \$200.00 per hour	Up to \$225.00 per hour	Up to \$250.00 per hour
<b>Paralegals</b> FRP or certified by NALA or FCRP	Up to \$100.00 per hour	Up to \$125.00 per hour	Up to \$125.00 per hour
<b>Law Clerks</b>	Up to \$100.00 per hour	Up to \$100.00 per hour	Up to \$100.00 per hour
<b>Tier 1:</b> a. General Support b. Contract Drafting, Document Preparation, Counseling on General Matters, Review and Handling of Claims, General Civil Litigation and Administrative Matters			
<b>Tier 2:</b> a. Pre-Trial/Admin. Preparation b. General Trial Practice and Administrative Hearings			
<b>Tier 3:</b> a. Complex Litigation/Administrative Hearings and Trial Proceedings b. Appellate Proceedings			

**SUBJECT: CONTRACT AWARD FOR OUTSIDE COUNSEL FOR ADMIRALTY /  
MARITIME / TARIFF LEGAL SERVICES**

**BACKGROUND:**

In accordance with Port Tampa Bay (PTB) policy, staff solicited requests for qualifications (RFQ) from interested firms qualified in the practice area of admiralty / maritime / tariff law under RFQ No. Q-009-23. The RFQ was advertised in the Tampa Bay Times on July 26, 2023, LaGaceta, and the Florida Sentinel Bulletin as well as DemandStar, PTB's online Procurement Distribution system on July 28, 2023.

**FACTS/COMMENTS:**

On August 24, 2023, PTB received one (1) proposal in response to the RFQ. Based on the firm's experience and qualifications reflected in the submittal, staff recommends negotiating an agreement with the firm listed below.

Hamilton, Miller & Birthisel LLP

The term of the agreement would be for three (3) years and legal services would be provided on an "as needed" basis. PTB would not pay a retainer fee and would not be obligated to use the firm during the term of the engagement agreement. PTB would pay the applicable hourly fees set forth on the attached Fee Schedule.

Funds for this contract were included in the approved FY2024 Operating Expense budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter a three (3) year agreement for Admiralty / Maritime / Tariff legal services with Hamilton, Miller & Birthisel LLP, subject to review by the Principal Counsel.

Board Meeting  
December 19, 2023  
Principal Counsel 422149

The following hour rate schedule for services performed under these agreements:

<b>Position</b>	<b>Hourly Rate Tier 1</b>	<b>Hourly Rate Tier 2</b>	<b>Hourly Rate Tier 3</b>
<b>Senior Shareholder / Senior Partner</b> (ten or more years' experience)	Up to \$300.00 per per hour	Up to \$325.00 per hour	Up to \$350.00 per hour
<b>Partner / Attorney</b> (five to nine years' experience)	Up to \$250.00 per hour	Up to \$275.00 per hour	Up to \$325.00 per hour
<b>Attorney / Associate</b> (up to four years' experience)	Up to \$200.00 per hour	Up to \$225.00 per hour	Up to \$250.00 per hour
<b>Paralegals</b> FRP or certified by NALA or FCRP	Up to \$100.00 per hour	Up to \$125.00 per hour	Up to \$125.00 per hour
<b>Law Clerks</b>	Up to \$100.00 per hour	Up to \$100.00 per hour	Up to \$100.00 per hour
<b>Tier 1:</b> a. General Support b. Contract Drafting, Document Preparation, Counseling on General Matters, Review and Handling of Claims, General Civil Litigation and Administrative Matters			
<b>Tier 2:</b> a. Pre-Trial/Admin. Preparation b. General Trial Practice and Administrative Hearings			
<b>Tier 3:</b> a. Complex Litigation/Administrative Hearings and Trial Proceedings b. Appellate Proceedings			

**SUBJECT: CONTRACT AWARD FOR CYBERSECURITY LEGAL SERVICES****BACKGROUND:**

In accordance with Port Tampa Bay (PTB) policy, staff solicited requests for qualifications (RFQ) from interested firms qualified in the practice area of environmental law under RFQ No. Q-006-23. The RFQ was advertised in the Tampa Bay Times on April 26, 2023, LaGaceta, and the Florida Sentinel Bulletin as well as DemandStar, PTB's online Procurement Distribution system on April 28, 2023.

**FACTS/COMMENTS:**

On May 25, 2023, PTB received one (1) proposal in response to the RFQ. Based upon the firm's experience and qualifications reflected in the submittal, staff recommends negotiating an agreement with the firm listed below.

Shumaker, Loop & Kendrick, LLP  
Co-counsel with Locke Lord LLP

Shumaker will co-counsel with Locke Lord LLP to provide cybersecurity legal services when necessary. The term of the agreement would be for three (3) years and legal services would be provided on an "as needed" basis. PTB would not pay a retainer fee and would not be obligated to use the firm during the term of the engagement agreement. PTB would pay the applicable hourly fees set forth on the attached Fee Schedule.

Funds for this contract were included in the approved FY2024 Operating Expense budget.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to enter into a three (3) year agreement for Cybersecurity legal services with the firm listed in this agenda item, subject to review by the Principal Counsel.

Board Meeting  
December 19, 2023  
Principal Counsel 422184

The following hour rate schedule for services performed under these agreements:

<b>Position</b>	<b>Hourly Rate Tier 1</b>	<b>Hourly Rate Tier 2</b>	<b>Hourly Rate Tier 3</b>
<b>Senior Shareholder / Senior Partner</b> (ten or more years' experience)	Up to \$300.00 per per hour	Up to \$325.00 per hour	Up to \$350.00 per hour
<b>Partner / Attorney</b> (five to nine years' experience)	Up to \$250.00 per hour	Up to \$275.00 per hour	Up to \$325.00 per hour
<b>Attorney / Associate</b> (up to four years' experience)	Up to \$200.00 per hour	Up to \$225.00 per hour	Up to \$250.00 per hour
<b>Paralegals</b> FRP or certified by NALA or FCRP	Up to \$100.00 per hour	Up to \$125.00 per hour	Up to \$125.00 per hour
<b>Law Clerks</b>	Up to \$100.00 per hour	Up to \$100.00 per hour	Up to \$100.00 per hour
<b>Tier 1:</b> a. General Support b. Contract Drafting, Document Preparation, Counseling on General Matters, Review and Handling of Claims, General Civil Litigation and Administrative Matters			
<b>Tier 2:</b> a. Pre-Trial/Admin. Preparation b. General Trial Practice and Administrative Hearings			
<b>Tier 3:</b> a. Complex Litigation/Administrative Hearings and Trial Proceedings b. Appellate Proceedings			

**SUBJECT:** CRUISE TERMINAL OPERATING AGREEMENT WITH CLASSICA  
CRUISE OPERATOR LTD. D/B/A MARGARITAVILLE AT SEA

**BACKGROUND:**

Margaritaville at Sea, formally Bahamas Paradise Cruise Line, is a cruise line based in Deerfield Beach, Florida that operates a cruise ship from the Port of Palm Beach. In May of 2022 the company rebranded to Margaritaville at Sea (hereinafter MVAS) following a partnership between Bahamas Paradise Cruise Line and Jimmy Buffet's Margaritaville brand.

**FACTS/COMMENTS:**

In October of 2023 MVAS acquired a second cruise ship as part of their planned expansion. Port Tampa Bay (PTB) staff has been in discussion with MVAS to establish a year-round homeport operation from PTB for the newly acquired vessel that would bring more than 300,000 additional passengers to PTB. MVAS and PTB staff agreed to terms for an agreement. The proposed agreement would provide the incentive rates set forth on the attached exhibit throughout the term of the agreement in exchange for an annual revenue guarantee. As consideration for MVAS's guarantee to deploy a year-round vessel, PTB would grant preferential berth rights to MVAS at Berth 267/Terminal 6 based on agreed upon schedule. In addition, PTB would commit to make up to \$250,000 in improvements and enhancements to Cruise Terminal No. 6 in cooperation with MVAS, subject to PTB's procurement procedures.

**RECOMMENDATION:**

Authorize the Port President/CEO, or his designee, to execute a cruise ship operating agreement with Classica Cruise Operator Ltd. D/B/A Margaritaville at Sea in accordance with the attached terms and conditions, subject to review by Port counsel.

Board Meeting  
December 19, 2023  
Business Development, 421574

**Exhibit “A”**

**Terms:**

Term and Option to Extend

The Agreement would be for an initial term of four (4) years and four (4) months from what is currently projected to be June 2024 (Term). MVAS would have an option to extend the Agreement for an additional two (2) years prior to the expiration of the initial Term (Option Term).

Passenger Service Charge (PSC)

In consideration for the PTB’s agreement to provide preferential berthing rights to MVAS’s vessels, MVAS would pay a PSC for each manifested passenger movement on a MVAS vessel which makes a call at the PTB’s facility whether pursuant to an amended or updated berth schedule or otherwise during the Term, in accordance with the following chart:

<b>Term</b>	<b>PSC</b>
Partial year (June –September 2024)	\$12.22
year 1 (October 2024-September 2025)	\$13.00
year 2 (October 2025-September 2026)	\$14.00
year 3 (October 2026-September 2027)	\$14.50
year 4 (October 2027-September 2028)	\$14.94
year 5 (October 2028-September 2029)	\$15.39
year 6 (October 2029-September 2030)	\$15.85

Annual Revenue Guarantee (ARG)

MVAS would pay an ARG to the PTB from MVAS’s initial sailing date in June 2024 through September 2024 based on the pro rata number of MVAS’s sailings during that period and an ARG of \$2,600,000 for each subsequent year beginning in October 2024 and every October thereafter throughout the Term of the Agreement.

Market Incentive

The PTB would pay to MVAS a market incentive to be dedicated to the promotion of cruises from Port Tampa Bay during each fiscal year of the parties' Agreement in accordance with the following chart:

<b>Passenger Movements</b>		<b>Incentive</b>
Low	High	\$
180,000	200,000	\$ 504,003
200,001	220,000	\$ 560,003
220,001	240,000	\$ 616,003
240,001	260,000	\$ 672,003
260,001	280,000	\$ 728,003
280,001	300,000	\$ 784,003
300,001	320,000	\$ 840,003
320,001	340,000	\$ 896,003
340,001	360,000	\$ 952,003
360,001	380,000	\$ 1,008,003
380,001	400,000	\$ 1,064,003
400,001	420,000	\$ 1,120,003
420,001	440,000	\$ 1,176,003
440,001	460,000	\$ 1,232,003

## **E. RECEIPT OF REPORTS**

- 1. REPORT OF MONTHLY AGED RECEIVABLES**
- 2. REPORT OF MONTHLY CONTRACT STATUS**
- 3. REPORT OF MONTHLY WORK PERMITS ISSUED**
- 4. REPORT OF MONTHLY EXPENDITURES BETWEEN  
\$50,000 - \$100,000**

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**November 30, 2023**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<b>Port Fees</b>						
D073	470 BULK PRODUCTS LLC	40.00	-	-	-	40.00
S080	AGUNSA TRUCKING LLC	210.00	-	-	-	210.00
D082	ALLIANCE MECHANICAL SOLUTIONS, LLC	60.00	-	-	-	60.00
S036	ALTAMAR SHIPPING	924.00	-	-	-	924.00
T012	AMALIE OIL COMPANY	6,752.32	-	-	-	6,752.32
D081	AMERICAN MARINE EXPRESS, INC	157.50	-	-	-	157.50
D054	ANCHOR SANDBLASTING AND COATINGS, INC	220.00	-	-	-	220.00
S041	BRONCO TRANSPORT	281.50	-	-	-	281.50
T201	BUCKEYE TERMINALS, LLC	149,414.89	-	-	-	149,414.89
T003	CARGILL INC	-	-	644.25	1,288.50	1,932.75
D049	CARGILL SALT	(27.70)	-	-	-	(27.70)
S025	CARGILL SALT DIVISION	462.00	-	-	-	462.00
T131	CARNIVAL CRUISE LINES	515,146.17	-	-	-	515,146.17
T198	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	15,300.16	-	-	-	15,300.16
T014	CENTRAL FLORIDA PIPELINE LLC	352,474.74	-	-	-	352,474.74
Q414	CENTURY METALS & SUPPLIES INC	1,752.07	-	-	-	1,752.07
Q494	CHIPOLBROK AMERICA, INC.	10,683.99	-	-	-	10,683.99
Q439	CITROSUCO NORTH AMERICA, INC.	19,110.00	-	-	-	19,110.00
T109	CITRUS PRODUCTS	68,025.21	-	-	-	68,025.21
D047	CITY OF TAMPA	1,040.00	-	-	-	1,040.00
D048	CITY OF TAMPA MOBILITY DEPT	160.00	-	-	-	160.00
S081	CITY OF TAMPA MOBILITY DEPT (Truck Scales Acct)	2,278.50	-	-	-	2,278.50
A423	DANN OCEAN TOWING, INC	-	-	892.80	-	892.80
D063	DAVIS INDUSTRIAL	20.00	-	-	-	20.00
M147	DELTCORP INDUSTRIES, LLC	140.00	-	-	-	140.00
Q497	DEUGRO (USA), INC	99.17	6,611.54	-	-	6,710.71
A084	DIVERSIFIED MARINE TECH	646.80	-	-	-	646.80
Q450	DOLE FRESH FRUIT COMPANY	27,796.00	-	-	-	27,796.00
Q032	DUFERCO STEEL, INC	4,938.25	-	-	-	4,938.25
S064	DV CONTAINER SERVICES	735.00	-	-	-	735.00
S074	EDGE METALS RECYCLING, INC	640.50	-	-	-	640.50
A418	EXPRESS MARINE	1,249.50	-	-	-	1,249.50

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**November 30, 2023**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Q498	FEUTAINER, LLC	7,154.62	-	-	-	7,154.62
A429	GAC SHIPPING (USA) INC	139,549.73	-	-	-	139,549.73
S043	GLOBAL DISTRIBUTION INC	1,260.00	-	-	-	1,260.00
A254	GREAT LAKES DREDGE & DOCK	(3.64)	-	-	-	(3.64)
Q373	GS GLOBAL USA INC	1,690.78	-	-	-	1,690.78
A527	GULF HARBOR SHIPPING, LLC	(25.00)	-	-	-	(25.00)
A264	GULF MARINE REPAIR INC	467.25	305.87	-	-	773.12
T063	GULF SULPHUR SERVICES	20,347.08	-	-	-	20,347.08
Q401	HANWA AMERICAN CORP-CA	1,743.46	-	-	-	1,743.46
A549	HOST AGENCY, LLC	124,575.54	-	-	-	124,575.54
A306	INCHCAPE SHIPPING SERVICES	49,376.53	145.95	-	-	49,522.48
A078	INTERNATIONAL SHIP REPAIR	664.97	-	-	-	664.97
Q403	JFE SHOJI TRADE AMERICA CORP	653.84	-	-	-	653.84
D078	KAG SPECIALTY PRODUCTS GROUP, LLC	450.50	-	-	-	450.50
A003	KIRBY OFFSHORE MARINE	12,004.46	-	-	-	12,004.46
A248	LA CARRIERS, LLC	550.90	-	-	-	550.90
D065	LAKELAND PAVING COMPANY	40.00	-	-	-	40.00
Q410	LEE COMPANY CUSTOMS BROKER	3,075.31	-	-	-	3,075.31
T308	LOGISTEC GULF COAST LLC	217,840.75	-	-	-	217,840.75
T328	MAJESTIC STEEL USA	8,901.31	-	-	-	8,901.31
S079	MARINE TRANSPORT INC	10.50	-	-	-	10.50
A360	MARTIN GAS MARINE	14,478.73	3,606.16	-	-	18,084.89
T135	MARTIN MARIETTA AGGREGATES	94,377.71	46,951.00	-	-	141,328.71
T134	MARTIN OPERATING PARTNERSHIP	10,203.91	-	-	-	10,203.91
A465	MASTER, OWNER & OPERATORS	66,350.47	-	-	-	66,350.47
Q158	METALLIA, A DIVISION OF HARTREE PARTNERS LP	370.90	-	-	-	370.90
Q378	MINMETALS, INC	147.77	-	-	-	147.77
S067	MKD LOGISTICS LLC	273.00	-	-	-	273.00
A430	MORAN SHIPPING AGENCIES	(246.00)	-	-	-	(246.00)
A053	MORAN TOWING CORPORATION	4,513.27	-	-	-	4,513.27
T002	MOSAIC CROP NUTRITION, LLC	7,714.77	-	1,578.63	-	9,293.40
T011	MURPHY OIL USA INC	8,008.66	-	-	-	8,008.66
S075	NAV TRANSPORTATION/NORTHSTAR SVCS LTD	483.00	-	294.00	-	777.00
Q460	NIPPON STEEL TRADING AMERICAS INC (TX)	718.68	-	-	-	718.68

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**November 30, 2023**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A486	NORTH AMERICAN GENERAL AGENTS	7,028.71	-	-	95.74	7,124.45
A071	NORTON LILLY INTERNATIONAL	457,267.32	-	-	1,187.12	458,454.44
T200	NORWEGIAN CRUISE LINE	85,956.12	-	-	-	85,956.12
A439	NOVA INTERNATIONAL SHIPPING	5,103.49	-	-	-	5,103.49
Q351	OPTIMA STEEL INTERNATIONAL, LLC	5,585.74	-	-	-	5,585.74
A069	OSG AMERICA INC	23,791.88	355.84	-	-	24,147.72
Q397	PACIFIC METALS TRADING INC	677.74	-	-	-	677.74
T205	PLAINS LPG SERVICES, L.P.	8,493.54	-	-	-	8,493.54
T318	PORT LOGISTICS TERMINAL OPERATIONS LLC	1,434.45	-	-	-	1,434.45
T006	PORTS AMERICA	3,907.57	-	-	-	3,907.57
T182	PORTS AMERICA	209,734.12	-	-	-	209,734.12
T311	Precision Build Solutions, LLC	80.00	-	-	-	80.00
A283	PRO TRANSPORT INC, TAMPA	170.00	-	94.50	-	264.50
T292	PURAGLOBE FLORIDA LLC	883.89	-	-	-	883.89
D075	RELIABLE TAMPA PARTNERS	40.00	-	-	-	40.00
Q371	SAMSUNG C&T AMERICA, INC	1,829.82	-	-	-	1,829.82
A064	SAVAGE & SON, AR	408,487.82	-	-	-	408,487.82
A531	SAVAGE MARINE MANAGEMENT COMPANY, LLC	23,329.21	-	-	-	23,329.21
A065	SEA & LAND SHIPPING	20,885.98	64,111.83	-	-	84,997.81
Q202	SEAH STEEL AMERICA	1,144.74	-	-	-	1,144.74
S069	SOUTHERN CARTAGE, INC	525.00	-	-	-	525.00
D080	SOUTHERN SKILL TRADES INC	180.00	-	-	-	180.00
Q396	SUMMIT GLOBAL TRADING	1,110.23	-	-	-	1,110.23
S055	TAMPA CONTAINER TRANSPORT	10.50	-	-	-	10.50
M146	TAMPA ELECTRIC COMPANY	1,063,144.12	-	-	-	1,063,144.12
T137	TAMPA JUICE SERVICE INC	1,463.49	-	-	-	1,463.49
T021	TAMPA PORT SERVICES, LLC	5,305.65	-	-	-	5,305.65
Q191	TERNIUM USA INC	452.65	485.50	347.61	-	1,285.76
Q215	THYSSENKRUPP MATERIALS TRADING NORTH AMERICA-MI	605.53	1,352.88	-	-	1,958.41
T173	TITAN FLORIDA LLC	32,520.02	-	-	-	32,520.02
Q413	TOYOTA TSUSHO AMERICA, INC	2,722.69	-	-	-	2,722.69
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	11,495.01	-	-	-	11,495.01
A251	TRADEMARK METALS RECYCLING LLC	80.00	-	-	-	80.00
A497	TRANS-ATLANTIC AGENCIES INC	46,290.12	-	-	-	46,290.12

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**November 30, 2023**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T197	TRANSFLO TERMINAL SERVICES, INC.	49,437.92	-	-	-	49,437.92
T020	TRANSMONTAIGNE INC	50,799.08	1,728.76	-	-	52,527.84
S021	TRX SOUTHEAST (TAMPA #770)	84.00	-	-	-	84.00
Q163	USP HOLDINGS, INC	2,092.16	-	-	-	2,092.16
T119	VULCAN MATERIALS COMPANY	184,639.18	-	-	-	184,639.18
Q435	WEST COAST METALS	340.28	-	-	-	340.28
A532	WORLD FUEL SERVICES, INC.	24,151.66	-	-	-	24,151.66
T056	YARA NORTH AMERICA INC	9,213.84	3,784.55	-	-	12,998.39
T171	ZIM ISRAELI NAVIGATION COMPANY	46.73	-	13,344.00	-	13,390.73
<b>Subtotal Port Fees</b>		<b>4,730,996.33</b>	<b>129,439.88</b>	<b>17,195.79</b>	<b>2,571.36</b>	<b>4,880,203.36</b>

**License Renewals**

A537	COLONIAL FUEL & LUBRICANT SERVICES, INC	-	-	-	2,500.00	2,500.00 <sup>66</sup>
A527	GULF HARBOR SHIPPING, LLC	-	-	-	262.50	262.50
C052	HAPPY'S PRODUCE	-	-	-	262.50	262.50
V112	Quality Inn & Suites Tampa Fairgrounds	-	-	-	367.50	367.50
A535	TAMPA BAY SHIP SERVICES, LLC	-	525.00	-	-	525.00
A314	TROPIC OIL COMPANY	-	-	262.50	-	262.50
<b>Subtotal License Renewals</b>		<b>-</b>	<b>525.00</b>	<b>262.50</b>	<b>3,392.50</b>	<b>4,180.00</b>

**Lease Charges**

L163	ACE STEVEDORING CO INC	1,044.06	1,602.40	-	-	2,646.46
L045	AMALIE OIL	188.49	-	-	-	188.49
L219	AMERICAN VICTORY SHIP MEMORIAL MUSEUM	(19.37)	-	-	-	(19.37)
L400	ARDENT MILLS, LLC	156.31	-	-	-	156.31
L011	CARGILL FINANCIAL SERVICE CTR	(9,687.50)	729.17	885.42	156.25	(7,916.66)
L207	CARGILL INC SALT FACILITY	(1,594.66)	-	-	-	(1,594.66)
L403	CELLCO PARTNERSHIP DBA VERIZON WIRELESS	(5.52)	-	-	-	(5.52)
L277	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	108,945.42	-	-	-	108,945.42
L399	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	25,116.45	-	-	-	25,116.45

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**November 30, 2023**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L299	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	(2.55)	-	-	-	(2.55)
L333	CROWN CASTLE NG EAST LLC	-	-	260.90	672.21	933.11
L268	DANIEL, IAN & LORNA	1,672.98	-	-	-	1,672.98
L044	DIVERSIFIED MARINE TECH	58.62	-	-	-	58.62
L317	Extenet Systems, Inc	118.04	-	860.29	-	978.33
L415	GLOVIS AMERICA, INC	22,293.82	-	208.03	14,076.84	36,578.69
L305	GREAT LAKES DREDGE & DOCK	3,240.17	6,291.60	-	-	9,531.77
L124	GULF MARINE REPAIR INC	620.00	-	-	-	620.00
L214	GULF SULPHUR SERVICES	15,353.43	-	-	-	15,353.43
L287	HCP ASSOCIATES, INC	5,118.83	5,118.83	-	-	10,237.66
L309	HILLSBOROUGH COUNTY SHERIFF'S OFFICE	8.00	-	-	-	8.00
L103	INTERNATIONAL SHIP REPAIR & MARINE SERVICES, INC	140.00	-	-	-	140.00
L412	KAREN GONZALEZ PITTMAN	2,994.93	-	-	-	2,994.93
L058	KINDER MORGAN LIQUIDS TERMINAL, LLC	(0.20)	-	-	-	(0.20)
L308	LOGISTEC GULF COAST LLC	19.80	-	-	-	19.80
L328	MAJESTIC STEEL USA	16,651.60	-	-	-	16,651.60
L057	MARITRANS OPERATING CO LP	561.30	-	-	-	561.30
L408	NAV TRANSPORTATION LLC	3,210.00	-	-	-	3,210.00
L410	NORTH ATLANTIC INTERNATIONAL OCEAN CARRIER, INC	(7,463.26)	-	-	-	(7,463.26)
L405	PORT HENDRY D, LLC	819.61	819.61	-	1,398.57	3,037.79
L264	PORTS AMERICA	32,500.00	-	-	-	32,500.00
L292	PURAGLOBE FLORIDA LLC	37,053.77	-	-	-	37,053.77
L196	SEABULK TOWING INC	24.41	-	-	-	24.41
L329	SESCO CEMENT FLORIDA LLC	537.00	-	-	-	537.00
L138	SHRIMP SVC DOCK ASSOCIATION	12.12	-	-	-	12.12
L235	STARSHIP CRUISE LINE	193.90	-	-	-	193.90
L064	SUPERIOR SEAFOODS INC	97.48	-	-	-	97.48
L179	TAMPA JUICE SERVICE INC.	5,918.50	-	-	-	5,918.50
L258	TAMPA PORT SERVICES (FKA YARA NORTH AMERICA)	3,472.61	-	-	-	3,472.61
L049	TAMPA PORT SERVICES, LLC	(213.38)	-	-	-	(213.38)
L190	TAMPA SHIP LLC	7,100.00	-	-	-	7,100.00
L295	THE FLORIDA AQUARIUM	735.08	-	-	-	735.08
L239	TITAN FLORIDA LLC	60.00	-	-	-	60.00
L209	TRADEMARK METALS RECYCLING FKA ONESTEEL	(883.69)	-	-	-	(883.69)

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables**  
**November 30, 2023**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L297	TRANSFLO TERMINAL SERVICES, INC.	738.47	-	-	-	738.47
L078	TRANSMONTAIGNE TERMINALING INC	15.22	-	-	-	15.22
L079	VERSAGGI SHRIMP COMPANY	85.94	-	-	-	85.94
L146	VULCAN MATERIALS	1,579.62	1,579.62	-	-	3,159.24
<b>Subtotal Lease Charges</b>		<b>278,585.85</b>	<b>16,141.23</b>	<b>2,214.64</b>	<b>16,303.87</b>	<b>313,245.59</b>
 <b>Accounts in Litigation/Renegotiation/Bankruptcy</b>						
T183	CERES MARINE TERMINALS INC	-	-	-	1,144.30	1,144.30
R020	FELIPES PAVEL	-	-	-	2,495.78	2,495.78
L404	INTEGRAL ENERGY, LLC	-	-	-	274,733.00	274,733.00
A538	WORK CAT TRANS GULF LLC	-	-	-	224,197.87	224,197.87
<b>Subtotal Accounts in Litigation/Renegotiation/Bankruptcy</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>502,570.95</b>	<b>502,570.95</b>
 <b>Total Aged Receivables as of November 30, 2023</b>		 <b>\$ 5,009,582.18</b>	<b>\$ 146,106.11</b>	<b>\$ 19,672.93</b>	<b>\$ 524,838.68</b>	<b>\$ 5,700,199.90</b>

**TAMPA PORT AUTHORITY**  
**MONTHLY CONTRACT STATUS REPORT**  
 11/30/23

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
<b>OPERATING AND NON-CAPITAL CONTRACTS:</b>						
Secured Data Center Facility Lease	Protected Trust/IF&D Data Suites	14-28	09/20/16	\$ 70,320	\$ 10,037	14.3%
Software Licensing - iSeaports	Harbour Mastery, Inc.	22-06	10/21/14	\$ 65,000	\$ 62,451	96.1%
Security System Maintenance & Repair	GSA Security	23-03	03/23/22	\$ 481,000	\$ 431,376	89.7%
SBE Uniformed Security Guard Service	Martinez & Company	23-21	06/18/19	\$ 370,000	\$ 87,082	23.5%
Real Estate Consulting Services	CBRE, Inc.	22-17	06/15/21	\$ 75,000	\$ -	0.0%
Government Relations Consultant Services	Van Scoyoc & Associates	24-33	08/17/21	\$ 90,000	\$ 15,000	16.7%
State Legislative Services	Advocacy Group at Cardenas Partners	24-29	08/16/22	\$ 60,000	\$ 10,000	16.7%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	24-27	09/15/20	\$ 427,084	\$ 366,822	85.9%
Website Development & Website Hosting Services	GSL Solutions	24-35	11/15/22	\$ 45,000	\$ 875	1.9%
Video Production Services	Shooting Stars Post Inc	24-30	08/15/23	\$ 90,000	\$ 12,200	13.6%
Software Licensing - Concur	Carahsoft Technology Corp	23-10	04/21/20	\$ 75,375	\$ 75,360	100.0%
Law Enforcement Services	Hillsborough County Sheriff's Office	23-39	09/20/22	\$ 3,067,804	\$ 2,505,156	81.7%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	24-05	09/19/23	\$ 99,047	\$ 24,882	25.1%
Landscaping Services	TCC Enterprise Inc	24-06	09/21/21	\$ 120,000	\$ 7,517	6.3%
Grounds Maintenance	TCC Enterprise Inc	24-18	09/21/21	\$ 341,009	\$ 25,834	7.6%
HVAC Monitoring, Routine Service & Repair	Tampa Bay Trane	23-12	09/17/19	\$ 84,200	\$ 58,837	69.9%
Consulting Services	HCP Associates	23-14	8/18/2020	\$ 95,000	\$ 52,199	54.9%
Uniformed Security Guard Services	Allied Universal	23-15	12/15/2020	\$ 3,825,592	\$ 3,569,507	93.3%
State Legislative Services	Capital City Consulting, LLC	24-21	06/15/21	\$ 60,000	\$ 15,000	25.0%
I.T. Consultant	Computer Science Corporation	23-23	09/18/18	\$ 85,000	\$ 13,545	15.9%
Janitorial Services	Xtremely Clean	23-08	10/15/19	\$ 468,727	\$ 422,025	90.0%
Insurance Broker Services	Hugh Wood, Inc	24-28	08/17/21	\$ 50,000	\$ 50,000	100.0%
Property & Liability Insurance	Hugh Wood, Inc	22-42	04/19/22	\$ 4,500,000	\$ 4,455,102	99.0%
Hosting and Support Services	Timmons Group	23-20	12/21/21	\$ 72,950	\$ 60,830	83.4%
Financial Audit Services	Rivero, Gordimer & Company, PA	23-19	09/19/22	\$ 92,000	\$ 86,303	93.8%
Financial Advisory Services	PFM Financial Advisors LLC	23-40	09/20/22	\$ 30,000	\$ -	0.0%
Medical Insurance	United Healthcare	22-37	10/18/23	\$ 3,013,625	\$ 4,455,102	147.8%
<b>OPERATING AND NON-CAPITAL CONTRACTS:</b>				<b>\$ 17,853,733</b>	<b>\$ 16,873,039</b>	
<b>CONTINUING ANNUAL CONTRACTS:</b>						
Disaster Recovery services	Belfor USA Group (Year 4)	21-24	04/17/18	\$ 10,000	\$ 10,000	100.0%
Professional Service Contracts	Various	19-01-02	07/24/17	\$ 7,206,213	\$ 4,662,699	64.7%
Professional Service Contracts	Various	20-01-02	09/17/19	\$ 7,895,000	\$ 6,387,574	80.9%
Professional Service Contracts	Various	21-01-02	09/15/20	\$ 7,049,422	\$ 5,384,180	76.4%
Professional Service Contracts	Various	22-01-02		\$ 14,287,473	\$ 12,325,616	86.3%
Professional Service Contracts	Various	23-01-02		\$ 11,466,132	\$ 7,516,628	65.6%
<b>CONTINUING ANNUAL CONTRACTS:</b>				<b>\$ 47,914,240</b>	<b>\$ 36,286,696</b>	

**TAMPA PORT AUTHORITY**  
**MONTHLY CONTRACT STATUS REPORT**  
 11/30/23

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
<b>CONSTRUCTION AND CAPITAL CONTRACTS:</b>						
Eastport Fill And Phase 2 Expansion Engineering Services	Moffatt & Nichol	17-18	09/19/17	\$ 1,909,205	1,837,405	96.2%
Navigational Improvements - Turning Basin Widening	Orion Marine Construction	23-04-01	06/21/22	\$ 3,000,000	1,731,867	57.7%
Berth 211 Upands Improvements	PCS Civil fka Pepper Construction Services, Inc	19-16	03/19/19	\$ 19,646,396	19,603,891	99.8%
Cruise Terminal 2 Office of Information Technology	US Customs and Border Patrol	19-22	06/18/19	\$ 483,718	-	0.0%
Terminal 3 Access Road	Kimmins Contracting Corporation	21-39	05/18/21	\$ 1,446,469	1,270,192	87.8%
General Reevaluation Report of the Tampa Harbor Federal Project	US Army Corps of Engineers	21-50	02/16/21	\$ 1,575,000	1,050,000	70.0%
Engineering Consultant Services for Berth 214 Uplands Development (Container Terminal)	WSP USA Inc	21-16	04/20/21	\$ 1,000,000	786,249	78.6%
12,000 Sq Ft Storm hardened vehicle storage building	Blackwater Construction Services	22-38	10/19/21	\$ 3,000,000	2,861,499	95.4%
Transformers to support the new Sumitomo Cranes	Tampa Armature Works	22-16	02/15/22	\$ 1,280,981	1,227,195	95.8%
Berth 268 Reconstruction	Orion Marine Construction	22-41	03/22/22	\$ 12,000,000	7,912,207	65.9%
Berth 218 Marine Infrastructure Engineering Services	Moffatt & Nichol	22-43	05/17/22	\$ 600,000	563,669	93.9%
Electrical improvements for Sumitomo Cranes	Global Rigging & Transport, Inc	23-45	08/16/22	\$ 3,000,000	2,018,620	67.3%
Sanitary Sewer System	Causeway Development Partners	23-46	08/16/22	\$ 500,000	-	0.0%
Redwing Access Rd	QGS Development, LLC	23-48	09/19/22	\$ 1,734,482	1,576,768	90.9%
Cruise Terminal 3 Anode project	Orion Marine Construction	23-49	01/17/23	\$ 357,500	325,000	90.9%
Berth 214 Uplands Development	PCS Civil, Inc	23-51		\$ 20,154,697	5,075,268	25.2%
Hookers Point ATONs (Range Markers)	Vecellio & Grogan, Inc	23-50		\$ 1,448,625	281,417	19.4%
Design of project to increase reliability to the electrical grid system	Tampa Electric Company (TECO)	23-52		\$ 500,000	-	0.0%
Eastport Mitigation Credits	Tampa Bay Mitigation & Southern States Land & Timber	24-47		\$ 3,248,070	-	0.0%
GUY N Verger Roadway Impr Phase II	PCS Civil, Inc	23-53		\$ 2,000,000	-	0.0%
Berth 301 Design Services	Moffatt & Nichol	24-55		\$ 600,000	99,036	16.5%
Passenger Bridge Replacements at Terminals 2 & 6	FMT Sweden AB	23-53		\$ 7,199,474	652,806	9.1%
<b>CONSTRUCTION AND CAPITAL CONTRACTS:</b>				<b>\$ 86,684,618</b>	<b>\$ 48,873,088</b>	
<b>GRAND TOTAL:</b>				<b>\$ 152,452,591</b>	<b>\$ 102,032,823</b>	

## MINOR WORK PERMIT REPORT

11/1/2023 – 11/30/2023

### PERMITS ISSUED

23-018	Victor Marquez	Non-covered boatlift/Apollo Beach Canal/Apollo Beach (Mirabay)
23-031	Gary Cameron	Remove dock/install non-covered boatlift/LMR/ARPA/Ruskin

### VIOLATIONS

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\*Indicates that permit was issued After-The-Fact

### PENDING APPLICATIONS SUMMARY

Appl.#	M/ S	Applicant	Proposed Work
20-010	S	Port Tampa Bay	Bulkhead wall, fill, dredge Berth 214
20-015	M	Brett Emes	Maintenance dredging-Lot 57 Len-Little Harbor
21-041	M	Elliott Glazer	Kayak lift @ 507 Islebay Drive-Apollo Beach, FL (Mirabay)
21-092	M	Michael Angel	Dock-lift @ 711 Pinckney Dr – Apollo Beach
22-020	M	Pine Key Project, LLC	Dock @ Pine Key Island (aka One Beer Can Island), Gibsonton
22-030	M	Hillsborough County	Bridge Maintenance-Channel Armoring Fletcher Avenue over Hillsborough River-COT/COTT/Unincorp.
22-035	M	Mirasol Davis Islands LLC – Carrier 2 – Mirasol LLC	Dock/finger pier/boatlift/boardwalk @ 84 Davis Blvd. Tampa
22-037	M	Irvin Jackson	Boatlift on existing dock structure @5725 Sea Trout PL –Apollo Beach (Mirabay)
22-039	M	Hillsborough County	Bridge Maintenance – channel armoring @ Morris Bridge @ Hillsborough River
22-046	M	Paradise Group of Countryside LLC	Floating Docks@9022 W. Hillsborough Avenue-Tampa
22-054	M	Florida Fish & Wildlife	Data Buoy – NE Side of Egmont Key
22-059	M	Mark Thieme	Non-covered boatlift with dock extension @ 613 Balibay Rd-(Mirabay) Apollo Beach, FL
23-003	M	Mark Nelson	Maintenance Dredge @3023 Christophers Watch Lane-Ruskin
23-006	S	Bridgeview Estates HOA	Add 7 Boatlifts & 7 Finger Piers To Existing Private Multi-family Residential Dock @ 3909/ 3911 Snapper Pointe DR, Tampa, FL - Old Tampa Bay - <b>Possible SSLs Lease Required</b>
23-009	M	6400 Apollo Beach Blvd Holdings	Boatramp @ 6400 Apollo Beach Blvd., Apollo Beach FL
23-011	M	Keith Wickizer	Dock/non-covered boatlift@5711 Tybee Island Dr (Mirabay), Apollo Beach, FL
23-012	M	Hillsborough County	Repair Bridge/Twin Branch Acres/Tampa
23-016	M	Kevin Eppel	Boatlift @ 708 Pinckney Drive -Apollo Beach, FL
23-017	M	Evan Stafford	Walkway,terminal platform with posts&lift@304 Manatee Dr-Ruskin
23-020	M	Mosaic Crop Nutrition	Replace seawall @ 12839 Wyandotte Road, Gibsonton, FL
23-021	M	Scott Jorgenson	Dock/2 lifts @ 1404 River Drive SW-Ruskin, FL
23-022	M	Jack Bartlett	Dock/lift @ 5605 Seagrass Place-Apollo Beach, FL
23-023	M	George Bresler	Dock/lift @1036 Signet Drive-Apollo Beach, FL
23-024	M	S. Chad Fulwood	Dock/lift @ 998 Signet Drive-Apollo Beach, FL 33572
23-025	M	Robert Guptill	Dock/lift @ 974 Signet Drive - Apollo Beach, FL
23-026	M	Tampa Bay Watch	Living Shoreline NE o Fantasy Island @ 5 Fantasy Island, Tampa, FL

<b>Appl.#</b>	<b>M/S</b>	<b>Applicant</b>	<b>Proposed Work</b>
23-028	M	Nathan Vlasaty	Maintenance Dredge @ 3109 Christopher's Watch Lane-Ruskin, FL
23-029	M	Brett Emes	Maintenance Dredge @ 3029 Christopher's Watch Lane, Ruskin, FL
22-036R	M	Kurt Kwiatkowski	PWC lift @5710 Tybee Island Dr.-Apollo Beach
23-030	M	Corey Maysles	Add jet Ski Lift @ 5728 Tortoise PL, Apollo Beach, FL
23-032	M	Richard Lazar	Dock/boatlift & Jet Ski Lift@ 5714 Tybee Island Dr-Apollo Beach-Mirabay
23-033	M	Shawna Calvert	Add Jet Ski Lift @ 5701 Tybee Island Dr-Apollo Beach –Mirabay
23-034	M	City of Tampa	Replace 1-Dock & Install 24 Mooring Anchors/Buoys @ 1002 Seavern Avenue-Tampa, FL-Davis Island Seaplane Basin
23-035	M	Port Tampa Bay (TPA) Engineering Dept.	Offshore Breakwater @ West Side of Spoil Island 2D, Tampa, FL
23-036	M	Spray Miser International	Sheetpile, bulkhead, tie backs @ 6100 Port Tampa Dr, Tampa, FL
23-037	M	Trans Continental Marine Repair & Drydock Corp	Steel sheetpiling, backfilling @ 1616 Penny Street, Tampa , FL
23-039	M	Current Rocky Point LLC (Blake Cooper)	Observation Deck @ 2545 Rocky Point Dr, Tampa , FL
23-040	M	Timothy Hatch (Park Square Enterprises Inc.)	Dock, boatlift, jet ski lift @ 984 Signet Drive, Apollo Beach (Mirabay)
23-041	M	Port Tampa Bay	Shrimp Docks - Dock Repair/Maintenance Dredge @2609,2625 & 2633 Causeway Blvd.
23-042	M	Tampa Sailing Squadron (Len Berkstresser)	Rebuild dock/boatslips @1250 Apollo Beach Blvd.S.-Apollo Beach, FL
23-043	M	Robert & Laura Fish	Dock @ 7520 Anna Avenue, Gibsonton, FL
23-044	M	RD RWD Tampa LLC Trustee	Walkway,Maintenance Dredge, floating dock, living shoreline @ 102 S. Parker St. Tampa, FL
23-045	M	Daniel Depalol	Dock/lift @ 1002 Signet Drive (Mirabay) Apollo Beach, FL
23-046	M	Adam Goldstone	Walkway @ 5937 Blakeney Loop (Mirabay) Apollo Beach, FL
23-047	M	Culbreath Key Bayside Condo Assoc-Correy Smith	5000 Culbreath Key Way, slip #26, Tampa
23-065-R1	M	Tampa Electric Company (TECO)	Add Kayaker Access Geoweb Ramp @ Manatee Viewing Center Tidal Pier @ 6990 Dockman Rd, Apollo Beach, FL
23-048	S	Port Tampa Bay	New Berth 218 @ SW Corner of Hookers Point-South of Berth 219.
23-049	M	Angelo Fernandes	Dock-lift @5705 Tybee Island Drive-Apollo Beach, FL (Mirabay)
23-050	M	Shawna Calvert	Dock-lift @ 1010 Signet Drive-Apollo Beach, FL (Mirabay)
23-051	M	SE Tampa Bay LLC	Repair Seawall @ 5411 W. Tyson Avenue, Tampa, FL

<b>Appl.#</b>	<b>M/ S</b>	<b>Applicant</b>	<b>Proposed Work</b>
23-052	M	Samuel Gindville	Dock-walkway-lift@5927 Blackney Loop-Apollo Beach (Mirabay)
23-053	M	Jessica Harris	Dock/lift @ 1004 Signet Drive-Apollo Beach, FL (Mirabay)
23-054	M	Walter McLaren	Dock/lift @ 954 Signet Drive, Apollo Beach, FL (Mirabay)
23-055	M	Shawn Brown	Dock/lift @ 976 Signet Drive, Apollo Beach, FL (Mirabay)
23-056	M	Charles Cherundolo	Dock-lift-@1038 Signet Drive-Apollo Beach (Mirabay)
23-057	M	Key West Landings Dock Assoc. Inc.	Extend Dock-install lift @ Marina Slip-Riverview
23-058	M	Hillsborough County Capital Programs	Replace/extend box culvert @ W of 6515 Riverview Drive, Riverview, FL
23-059	M	Lynne and David Merkle	Dock/lift @ 964 Signet Drive, Apollo Beach, FL (Mirabay)
23-060	M	Tampa Electric Company (TECO)	Piling/Seawall @ 3602 Port Sutton Road, Tampa, FL
23-061	M	Park Square Enterprises, LLC	Dock/lift @ 5919 Blakeney Loop, Apollo Beach, FL (Mirabay)
23-062	M	Park Square Enterprises, LLC	Dock/lift @ 5967 Blakeney Loop, Apollo Beach, FL (Mirabay)
23-063	M	Park Square Enterprises, LLC	Dock/lift @ 5961 Blakeney Loop, Apollo Beach, FL (Mirabay)
23-064	M	Park Square Enterprises, LLC	Dock/lift @ 914 Signet Ct, Apollo Beach, FL (Mirabay)
23-065	M	Lee Gueffroy	Lift/Roof/Pilings @ 2619 Manatee Harbor Dr, Ruskin, FL 33570

Board Meeting  
December 19, 2023  
Environmental Department 422527

**EXPENDITURES**  
Between \$50,000 - \$100,000  
11/01/2023 - 11/30/2023

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
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Board Meeting  
December 19, 2023  
ID149166

**F. EXECUTIVE DIRECTOR REPORT**

**G. PRESENTATIONS**

**H. NEW BUSINESS/COMMISSIONERS'  
COMMENTS**

**I. FUTURE PROPOSED PROJECTS**

## Future Proposed Projects

December 2023

Project Name	Current Contractor / Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
Hooker's Point Vehicle Storage Area	NEW PROJECT	November	January
Berth 218 Wharf	NEW PROJECT	December	January
Mechanical, Electrical and Plumbing (MEP) Engineering Consultant Services	Hall Engineering Group, Inc.	December	February
Unit Price Marine Repairs & Improvements	Tampa Bay Marine, Inc.	December	February
Berth 203 Development	NEW PROJECT	December / January	February / March
Port Redwing Signalization	NEW PROJECT	January	March
Website Hosting and Maintenance Services	GSL Solutions	December / January	March / April
Disaster Recovery Services	BELFOR	March	May

**NOTE:** This list contains possible future projects. Be advised these projects/contracts may be cancelled, delayed, or revised as required by PTB. Recently added contracts/projects are reflected in **bold**.

\* - To Be Determined

**J. CALENDAR OF EVENTS**

**K. DATE OF NEXT MEETING**

**TUESDAY, JANUARY 16, 2024, 9:30 AM**

VISIT [WWW.PORTTAMPABAY.COM](http://WWW.PORTTAMPABAY.COM) FOR FURTHER INFORMATION

**L. ADJOURNMENT**