



**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
NOVEMBER 18, 2014 - 9:30 AM**

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A. INVOCATION AND PLEDGE

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**PRESENTATION OF CARGO AND CRUISE
QUARTERLY REPORT**

**PRESENTATION AND APPROVAL OF
FINANCIAL STATEMENT**

C. APPROVAL OF CONSENT AGENDA

**PORT TAMPA BAY
Business Meeting
October 21, 2014**

The Port Tampa Bay (PTB) Business Meeting was called to order at 9:30 a.m. with the following Board members present: Mr. Stephen W. Swindal, Chairman; Mr. Carl Lindell, Jr., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Ms. Sandra Murman, Commissioner; Mr. John B. Grandoff III, Commissioner; and Mayor Bob Buckhorn Commissioner. Mr. Gregory Celestan, Commissioner, was absent.

The following PTB senior management staff members were present: Mr. Paul Anderson, Port President and Chief Executive Officer; Mr. Charles Klug, Chief Legal Officer; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. Mike Macaluso, Chief Financial Officer; Mr. John Thorington, Vice President of Government Affairs and Board Coordination; Mr. Ram Kancharla, Vice President of Planning and Development; Mr. Bruce Laurion, Vice President of Engineering; Mr. Wade Elliott, Vice President of Marketing and Business Development; Mr. Karl Strauch, Vice President of Brand Development and Regional Alliances; Ms. Donna Wysong, Vice President of Legal Affairs and Deputy Port Counsel; and Mr. Ed Miyagishima, Senior Advisor to Port President/CEO.

The public attendance sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy gave the invocation and led the Pledge of Allegiance.

B. PUBLIC COMMENT

Ms. Marilyn Smith commented on Florida Statute 119, the Human Resources Vice President recruitment process, expenditures, and the Tampa Historic Streetcar.

The Public Comment sheet is Attachment 2.

APPROVAL OF MINUTES OF THE SEPTEMBER 16, 2014 BOARD MEETING

Commissioner Murman, seconded by Mayor Buckhorn, moved to approve and receive the Minutes of the September 16, 2014 Board Meeting. The motion carried six to zero with Commissioner Celestan being absent.

APPROVAL OF THE FINANCIAL STATEMENT OF TWELVE MONTHS ENDING SEPTEMBER 30, 2014

Mr. Mike Macaluso presented the statement and reviewed specific line items.

In response to Commissioner Lindell's question regarding the petroleum terminal facilities, Mr. Macaluso stated that the additional expenses were pass-through expenses and those pass-through payments were reflected in the revenues.

Commissioner Murman, seconded by Mayor Buckhorn, moved to approve the Financial Statement of Twelve Months ending September 30, 2014. The motion carried six to zero with Commissioner Celestan being absent.

C. APPROVAL OF CONSENT AGENDA

- 1. Approval of EPC Minor Work Permit 57811 Submerged Lands Rule Variance for Private Residential Dock Proposal in Apollo Beach, FL**
- 2. Approval of the Renewal of the Vessel Reservations, Billing, Statistics, and Reporting System Agreement with Harbour Mastery, Inc.**

Commissioner Murman, seconded by Mayor Buckhorn, moved to approve the consent agenda as presented. The motion carried six to zero with Commissioner Celestan being absent.

D. REGULAR AGENDA

- 1. Approval of the Extension and Funding of General Planning Services Consultant Contract No. Q-004-12**

Mr. Ram Kancharla outlined the item as presented in the write-up included in the agenda.

There being no questions, Commissioner Murman, seconded by Commissioner Lindell, moved to authorize the Port President/CEO or his designee to extend the contract with Renaissance Planning Group, Inc., for the second and final one (1) year extension and funding of \$400,000 in FY 2015 Capital Funds for the General Planning Services contract, subject to review by Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

- 2. Approval of the Agreement with Hillsborough County for County Incentive Grant Program for Roadway Improvements**

Mr. Kancharla outlined the item as presented in the write-up included in the agenda.

There being no questions, Commissioner Murman, seconded by Commissioner Lindell, moved to authorize the Port President/CEO or his designee to enter into a Grant Program Agreement with Hillsborough County to receive two grants for \$750,000 and \$900,000 from the County Incentive Grant Program for the roadway improvements listed in the agenda, with a 50:50 funding match from PTB funds, subject to review by the Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

- 3. Approval of the Amendment to the Container Terminal Operator Agreement with Ports America Florida, Inc.**

Mr. Raul Alfonso outlined the item as presented in the write-up included in the agenda.

Commissioner Lindell asked about the warranty and life expectancy on the cranes being purchased. Mr. Bruce Laurion stated that normal life expectancy for the cranes would be 30 to 40 years. Mr. Laurion also stated that the drive system on the ZPMC cranes would have two years full warranty, five years on all mechanical systems on the cranes, and a ten-year warranty on the paint coating.

Commissioner Allman acknowledged the partnership with Ports America Florida, Inc. and noted that the Container Terminal Operator Agreement would provide PTB significant increased flexibility for the future. Commissioner Allman then asked about the amortization schedule for the State Infrastructure Bank (SIB) loan.

Mr. Alfonso stated that he and Mr. Tom Perdue, president of Ports America Florida, Inc., had reviewed and agreed upon the terms of the SIB loan. Mr. Alfonso continued that the SIB loan terms included an interest-only schedule for the first five years.

Commissioner Allman, seconded by Commissioner Murman, moved to authorize the Port President/CEO to enter into an Amendment to the Container Terminal Operator Agreement with Ports America Florida, Inc. in accordance with the terms set forth in the agenda item, subject to review by the Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

4. Approval of the Resolution Authorizing a State Infrastructure Bank (SIB) Loan for the Purpose of Acquiring and Constructing One (1) Post Panamax Gantry Crane

Mr. Mike Macaluso outlined the item as presented in the write-up included in the agenda.

Commissioner Allman expressed his support for the SIB loan schedule.

Commissioner Grandoff, seconded by Mayor Buckhorn, moved to adopt the resolution attached in the agenda item authorizing the Port President & CEO to take all necessary action to enter into a transaction with the State of Florida Department of Transportation, as lender, in order to provide a loan in a principal amount not exceeding \$12,000,000 through the State Infrastructure Bank loan program in accordance with the terms and conditions stated in the agenda item, subject to review by the Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

5. Approval of Container Gantry Cranes Contract No. 14-01714 with Shanghai Zhenhua Heavy Industries Co., Ltd (ZPMC)

Mr. Bruce Laurion outlined the item as presented in the write-up included in the agenda.

There was a brief discussion regarding PTB's contribution for the purchase of two container gantry cranes. Mr. Alfonso explained that PTB's portion would be 25% of the total purchase price as a Florida Department of Transportation (FDOT) grant would fund one crane and PTB would partner with Ports America for the second.

Commissioner Murman, seconded by Commissioner Grandoff, moved to authorize the Port President/CEO or his designee to execute a contract with ZPMC for the acquisition of two (2) new container gantry cranes and ancillary work described in the agenda item at a contract price of \$21,960,500, and with a contingency fund of \$729,500 for the purchase of critical spare parts and any unforeseen conditions, for a total of \$22,690,000, all subject to final review by the Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

6. Approval of Work Order with Moffatt and Nichol Engineers for Crane Consultant Engineering Services to be Performed by Paul Bridges Associates During Design, Fabrication and Commissioning of the ZPMC Container Gantry Cranes for PTB

Mr. Laurion outlined the item as presented in the write-up included in the agenda.

There being no questions, Mayor Buckhorn, seconded by Commissioner Murman, moved to authorize the Port President/CEO or his designee to execute a work authorization with Moffatt and Nichol under its Container Terminal Facilities Engineering Services Agreement in the lump sum amount of \$715,000 for specialized engineering consultant services to be provided by Paul Bridges Associates for the procurement of two (2) container gantry cranes from ZPMC, subject to final review by the Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

7. Approval of the Award of Unit Price Marine Repair & Improvements, Contract No. 15-03314

Mr. Laurion outlined the item as presented in the write-up included in the agenda.

There being no questions, Commissioner Murman, seconded by Mayor Buckhorn, moved to authorize the Port President/CEO or his designee to award and execute Contract No. 15-03314 with Orion Marine Construction, Inc. for Unit Price Marine Repairs & Improvements for a period of one (1) year at a not-to-exceed amount of \$1,000,000, with two (2) one year consecutive renewal options at the sole discretion of PTB, all subject to final review by the Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

8. Approval of Interlocal Agreement Between Port Tampa Bay and Hillsborough County Public Transportation Commission

Mr. Macaluso outlined the item as presented in the write-up included in the agenda.

There was brief discussion on licensing procedures for taxi and limousine services. Mr. Macaluso explained the agreement eliminated duplicative licensing requirements for limousines and taxi cabs.

Commissioner Murman, seconded by Commissioner Allman, moved to authorize the Port President/CEO or his designee to execute an Interlocal Agreement with the Hillsborough County Transportation Commission to transfer regulation and licensing of all limousines and taxi cabs which operate at PTB's cruise passenger terminals and parking garages to the PTC for a period of three (3) years effective from October 1, 2014 through September 30, 2017, subject to review and approval by the Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

9. Approval of Agreement with Norwegian Cruise Line

Mr. Greg Lovelace outlined the item as presented in the write-up included in the agenda. Mr. Lovelace also acknowledged Mr. Steve Hunter from Norwegian Cruise Line, who was seated in the audience.

There being no questions, Commissioner Murman, seconded by Mayor Buckhorn, moved to authorize the Port President/CEO or his designee to execute a cruise ship operating agreement with NCL (Bahamas) Ltd., d/b/a Norwegian Cruise Line, in accordance with the terms and conditions listed in the agenda item, subject to review by the Chief Legal Officer. The motion carried six to zero with Commissioner Celestan being absent.

E. RECEIPT OF REPORTS

- 1. Report of Legal Fees by Project**
- 2. Report of Aged Account Receivables**
- 3. Report of Contract Status**
- 4. Report of Work Permits**
- 5. Report of Expenditures Between \$50,000 and \$100,000**

Commissioner Murman, seconded by Commissioner Lindell, moved to receive the reports as presented. The motion carried six to zero with Commissioner Celestan being absent.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson commended staff for their knowledge and ability to present specific subject matter expertise to Board members each month.

Mr. Anderson reported that PTB staff attended the September 2014 Break-Bulk Conference in Houston, Texas. The Break-Bulk Conference is the largest exhibition and educational forum in the Americas with more than 4,000 industry attendees, addressing the needs of break-bulk and project cargo logistics professionals.

Mr. Anderson congratulated PTB Chief Financial Officer, Mike Macaluso, and his team for PTB being awarded the Certificate of Achievement for Excellence in Financial Reporting for its Comprehensive Annual Financial Report for the Fiscal Year 2013 from the Government Financial Officers Association in the United States and Canada. The Certificate underscores high standards in the area of governmental accounting and reporting as well as constructive spirit of full disclosure in its communication methodology.

Mr. Anderson stated that PTB hosted a two-day workshop and meeting of the Florida Transportation Commission (FTC), which provides leadership in meeting the state's transportation needs through policy guidance on important statewide issues and maintains oversight for FDOT and other related authorities. Among those attending were Ron Howse, chairman of the FTC; Secretary Ananth Prasad of FDOT; Rich Biter, assistant secretary for intermodal systems development; and the seven district secretaries for FDOT. The FTC enjoyed a tour of a port customer, Tampa Steel Erecting Company, as well as a waterside harbor tour of Port Tampa Bay.

Mr. Anderson reported that PTB had recently completed phase one of the new Hookers Point Marine Facility, which serves the Hillsborough County Sheriff's Office (HCSO) and Port Tampa Bay as well as other consultants, contractors, and law enforcement agencies. The new three acre site will be located at the former cattle dock facility, which was demolished as part of this phase of development. By moving the HCSO marine operations to the new site, PTB freed up a contiguous 2.5-acre site that would now be available for lease and several prospective customers had expressed interest in the site.

Mr. Anderson stated that the Journal of Commerce and Florida Trend magazine copies were provided to each Commissioner to highlight a targeted advertising campaign focused on the maritime industry and the general business community. The print copy of the featured advertisement is Attachment 3.

Mr. Anderson reported that for the first time on the cruise side of PTB's business, PTB partnered with Royal Caribbean International (RCI) on a co-op advertising program, which will raise awareness about cruising from PTB and providing exposure for RCI. The program includes ten billboards along Interstate 75 and the Florida Turnpike to Orlando. The billboard advertising campaign will run for six months through the cruise season.

Mr. Anderson stated that PTB hosted the Global Leadership Coalition Breakfast on October 9, 2014. Hosted by the Coalition, the event included remarks and panel discussions from General Martin Steele, retired United States Marine Corps; Speaker of the Florida House of Representatives Will Weatherford; former U.S. Congressman Ron Klein from Broward County; and U.S. Congressman David Jolly. The program centered on the importance of development and diplomacy to America's economy and national security. The event was well-attended by a large portion of the Tampa Bay business and leadership community.

Mr. Anderson recently participated in a three-day trade mission to Panama hosted by Enterprise Florida. The trade mission included in-depth meetings with area businesses interested in potential trade opportunities with Panama. He also had the opportunity to be at the U.S. Embassy with the U.S. Ambassador, and visit both the Atlantic and Pacific sides of the country to see the progress of the Panama Canal expansion project.

Mr. Anderson stated that the Tampa Bay Partnership's CEO Direct group had made its annual visit to PTB for a briefing and port tour. The leadership program, which started in 2006, engages participants on the issues and opportunities affecting business growth and prosperity in the Tampa Bay region. Mr. Anderson continued that one of the highlights of this year's event was remarks to the group from Commissioner Murman.

Mr. Anderson also stated that PTB took a leadership role in the 13th Annual Anchor Ball, held October 4, 2014, benefitting the Seafarer's Center and Tampa Port Ministry. The event honored the late Mr. George Steinbrenner for his many contributions to the port for over two decades, and on his behalf, Mrs. Steinbrenner accepted the James McKay Port Achievement Award. In addition, Mr. Anderson announced the creation of the annual George Steinbrenner scholarship at the event, which will be presented to a deserving high school graduate of the Hillsborough County School District's Maritime Studies Program. PTB and the Propeller Club have been partnered with Hillsborough County School Board for this program at area high schools. The Anchor Ball event raised \$45,000 for the Seafarer's Center as well as \$40,000 for the scholarship fund.

Mr. Anderson stated that PTB staff attended the official launch and inauguration of the Magnet Maritime Honors Academy at Jefferson High School that will produce future generations of port maritime leaders. Among those attending were class members graduating in June 2015, who were the initial students enrolled in the innovative, multidiscipline curriculum. George Lorton of International Ship Repair presented the school with an impressive 9,000-pound maritime propeller to honor the academic program.

Mr. Anderson reported that PTB received the first annual monitoring report on the award-winning McKay Bay mitigation site that was constructed for the Eastport Development project. The report shows that the mitigation site is thriving.

Mr. Anderson noted memorials in the recent passing of PTB security staff member Mark Simon, Port community leader Shirley McKay Savage Knight, and former PTB Commissioner Roy M. Wilcox.

Mr. Anderson stated that PTB had hosted the annual employee awards luncheon for employee service awards. Mr. Anderson recognized the director of human resources Vickie Russo-Gonzalez for her 35 years of service in the Florida Retirement System. Mr. Anderson concluded with the introduction of the new vice president of human resources, Joanne Toledo.

G. PRESENTATIONS

Mr. Michael English introduced Ms. Katherine Eagan, Interim CEO of Hillsborough Area Regional Transit (HART), who then gave a brief presentation on the TECO Tampa Historic Streetcar (Streetcar). During her presentation, Ms. Eagan explained that HART is the owner/operator of the streetcars, and the City of Tampa owns the right-of-ways used by the streetcar system. A voluntary board of directors is the decision-making authority for the streetcar system. Ms. Eagan stated the current operating budget is just under \$1.6 million with an abbreviated service schedule. Passenger fares continue to be the main source of income supplemented by local ad valorem taxes and federal grants for car maintenance. However, Ms. Eagan stated that insurance costs continued to be the major expense for the budget, and outlined options being discussed with FDOT and CSX to reduce those costs. Ms. Eagan further stated that HART and Streetcar supporters continued their efforts to expand service between the various venues along the streetcar line. Ms. Eagan asked for the continued support of PTB and offered options for promoting PTB sponsorship of the service.

The TECO Tampa Historic Streetcar presentation is [Attachment 4](#).

Commissioners discussed its past financial support during the Streetcar system's 15-year history. Before committing to additional funding, Commissioner Murman asked Ms. Eagan to provide the board with the business and marketing plans for the Streetcar, and asked about the disposition of advertising revenue. Additionally, Commissioner Murman recommended the Board engage the Streetcar's consultant to conduct further studies for extending the rail line and hours of operation. She stated that development of a long-term plan for the Streetcar could be incorporated into the Port-wide master plan and future Channelside development plans. Ms. Eagan confirmed that advertising revenue was returned to the City of Tampa.

Commissioner Murman, seconded by Mayor Buckhorn, moved to direct PTB staff to provide a report to the Board detailing the total PTB contributions to the Streetcar over the years and a summary of Board commitments/motions made during the September 2013 Streetcar presentation; and to work with the Streetcar consulting firm to continue long-term planning for the streetcar system.

Commissioner Lindell asked whether the electric streetcars were operated differently from the trolley street vehicles. Ms. Eagan explained HART operates ten electric streetcars and three trolley street vehicles. However, the two services operate independently and schedules and coverage are not coordinated.

Mayor Buckhorn stated the Streetcar had not worked in its current configuration and a number of partners had invested in the Streetcar including the Ybor CRA, the Channelside CRA, and the Downtown CRA. He further stated that the streetcar system could eventually connect neighborhoods in the Channel District, Channelside entertainment area, and downtown. Mayor Buckhorn recommended the development of a comprehensive, robust streetcar transportation system for the downtown core. Mayor Buckhorn concluded that PTB should continue to support the Streetcar.

Commissioner Allman asked what prevented transferring Streetcar operations to the City of Tampa or another government agency. He referred to the high-cost of liability insurance for the streetcars crossing CSX commercial rail lines, and asked if federal grant funding prevented the transfer to another agency. Commissioner Murman stated that the Florida Legislature would need to act to allow the Streetcar operations to be moved to a government agency and that leaders of the local delegation were being asked to make it a priority issue for them in the next session.

Ms. Eagan stated that she had spoken with representatives of the Florida Department of Transportation (FDOT) to discuss options to find ways to make the insurance less expensive.

Commissioner Allman asked if HART had dedicated staff to operate the Streetcar beyond the volunteer Streetcar board, and Ms. Eagan confirmed they did not. However, she emphasized that HART had realigned staff assignments to focus on improving the Streetcar services. Commissioner Allman stated he would support the PTB contribution of \$100,000 if half of those funds were designated for a dedicated full-time employee to oversee the day-to-day operations.

Mayor Buckhorn agreed that the volunteer Streetcar board had perhaps outlived its usefulness and that either HART or the City of Tampa could eventually assume ownership. Both agencies had the necessary financial resources and staff to operate the Streetcar system. Commissioner Grandoff asked if the streetcars were carried as an asset on HART's balance sheet. Ms. Eagan affirmed that HART does carry the streetcars as an asset.

Commissioner Grandoff stated that he supported Commissioner Murman's motion although he was hesitant to hire a consultant. He stated that the area density would grow with development and the City of Tampa had excellent transportation staff that could assist. Mr. Raul Alfonso stated that PTB had urban planners onboard as its consultants and the Streetcar could be an integral part of the Master Plan.

There being no further discussion, the motion carried six to zero with Commissioner Celestan being absent.

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

There were no comments

I. FUTURE PROPOSED PROJECTS

Mr. Anderson noted the list of upcoming projects and the proposed dates.

J. CALENDAR OF EVENTS

There were no events listed.

K. NEXT MEETING

Chairman Swindal announced the next Board meeting was scheduled for November 18, 2014, at 9:30 a.m.

L. ADJOURNMENT

There being no further business, the meeting adjourned at 11:09 a.m.

ATTEST:

Stephen Swindal, Chairman

Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING

October 21, 2014 - 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEETNAMEBUSINESS

John Rice

RS & H, Inc.

Eddie Hughes

CSA Ocean Sciences

Steve Finney

Tampa Seafare-Center

Marilyn Smith

Gen Public

Frank Nelson

Mason-Loft

Arthur Savage

A. R. SAVAGE, Son

David Kirkpatrick

MOSAIC Co.

Jeff Marken

Bells

CONRAD PALERMO

AMERISAFETY

Brian Amberg

Parsons Brinckerhoff

Dennis Manelli

Hendry Marine

KAREEM SPRATLING

BRYANT MINER OLIVE

DANIELLE JOHNSON

ISR

Cindy Oster

Corney Attorney's Office

STEPHEN HUNTER

Norwegian Cruise Line

Michael English

Tampa History Shop

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING

October 21, 2014 – 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET

NAME

BUSINESS

S. DANGLE

TAA & DOLA PORT AGENTS

Bill Kuzmick

Port Honors/Amlic

HENRY SAAVEDRA

PTMIA

MARK BRADY

Kirk Claussen

CFM

Lizzie Sands

Lizzie Sands

Katharine B

Kristen Chittenden

Henry Marine

Brian Hunter

FDOT

Barbara Wilkoff

P. Duman

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING

October 21, 2014 – 9:30 a.m.

PUBLIC COMMENT SIGN-IN SHEET

Public Comments may be made at the beginning of the Business Meeting, and/or prior to each Agenda Item. Please specify if you plan to speak at the beginning of the meeting and/or prior to an Agenda Item and list the agenda item number.

To make comments at beginning of meeting:

NOTE: If you wish to speak at the beginning of the meeting AND before a regular item, please sign in both places.

<u>NAME / ADDRESS</u>	<u>TOPIC / AGENDA ITEM NUMBER(S)</u>
-----------------------	--------------------------------------

<u>MARLYN SMITH</u>	<u>Public Interest</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

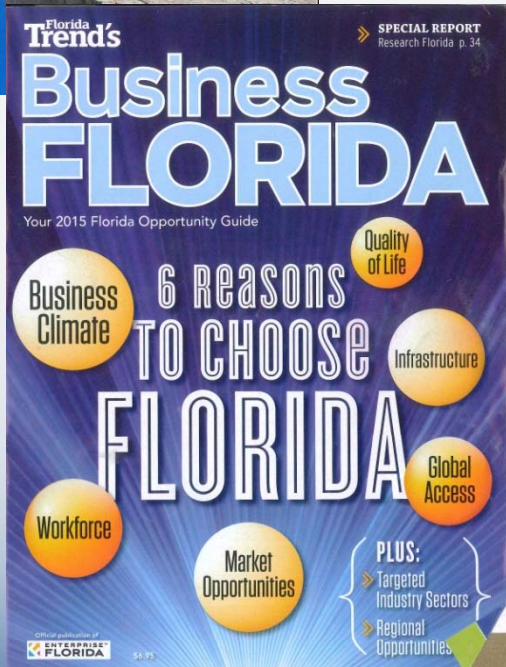
To make comments on specific agenda items:

NAME / ADDRESS

AGENDA ITEM NUMBER(S)

_____	_____
_____	_____
_____	_____
_____	_____

PLEASE NOTE: Members of the public wishing to make a statement have three (3) minutes to address the Board of Commissioners. Prepared written statements may be submitted to the recording secretary. Persons addressing the Board shall step up to the speaker's lectern and state their names and addresses.



October 21, 2014
Board Meeting

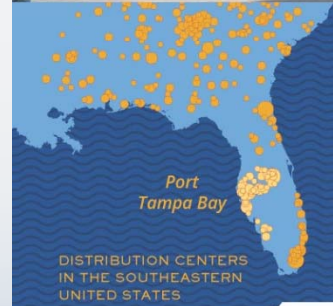


OUR BACKYARD
JUST KEEPS
GETTING BIGGER



PORT TAMPA BAY.

Route Your Thinking™



Route through Port Tampa Bay save an average of \$1,000 per truckload over the more traditional routes used to reach the Tampa/Orlando I-4 corridor.

Florida is one of the fastest growing markets in the U.S. and poised to soon overtake New York as the 3rd most populous state, with a projection of more than 20 million residents. The Central Florida region has a population of more than 8 million residents alone with another 60 million visitors annually, making it a massive consumer market - 10th in the U.S. - with a GDP of more than \$300 billion. It is projected to double the population growth rate of South Florida through 2020.


The Tampa/Orlando I-4 corridor is home to the largest concentration of distribution centers in Florida and one of the largest in the southeast. **This market - IS our backyard.**

1101 CHANNELSIDE DRIVE, TAMPA, FLORIDA 33602 WWW.PORTTB.COM | 800-741-2297



Tampa Historic Streetcar, Incorporated

FY2015




October 2014

Current Schedule

FY2014 Operating Budget:
\$1,558,644

- **Monday through Thursday**
 - 12 noon to 10 PM, every 20 minutes
- **Friday and Saturday**
 - 11 AM to midnight, every 20 minutes
 - Midnight to 2 AM, every 30 minutes
- **Sunday**
 - Noon to 8 PM, every 20 minutes



Service Design Targets

- Increase advertising revenue
- Branding and comfort
- HCC survey results, 2013
 - Service is not late enough or frequent enough
 - Information is hard to access
 - Fare is perceived as too high
- Most importantly, increase revenue to fund increased service

Ongoing Initiatives

- Advertising through Direct Media
 - \$58,430 actual, FY13
 - \$68,000 projected, FY14
- Streetcar Extension Study, HDR
 - Final report due Fall 2014
- CRA presentations, summer/fall 2014
- Website redesign through community partnerships
- Return of “bar car” charter service
- Mitigation of CSX crossing insurance premiums




*Map of possible streetcar extensions in Downtown; Source: HDR




Enhanced Schedule
Monday through Thursday

- **Monday through Thursday**
 - 6:30 AM to 10 PM
 - Every 10 minutes, 6:30 AM to 9 AM and 4 PM to 6 PM
 - Every 15 minutes, 9 AM to 4 PM and 6 PM to 10 PM



Enhanced Schedule

- **Friday**
 - 6:30 AM to 2 AM
 - Every 10 minutes, 6:30 AM to 9 AM and 4 PM to 6 PM
 - Every 15 minutes, 9 AM to 4 PM and 6 PM to midnight
 - Every 30 minutes, midnight to 2 AM



Enhanced Schedule

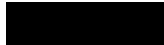
- **Saturday**
 - 10 AM to 2 AM
 - Every 15 minutes, 10 AM to midnight
 - Every 30 minutes, midnight to 2 AM




Enhanced Schedule

- **Sunday**
 - 10 AM to 10 PM, every 15 minutes
- **Adjusted operating budget**
 - \$2.8 million
 - Does not include planning studies or marketing efforts







Modern Streetcars




Cincinnati



Strausbourg, France



Charlotte



Interior shot
Toronto

Mobile Ticketing




Additional Investment



- \$100,000 additional investment can sponsor
 - Adopting HART bus fares
 - Creating a bank for special event service
 - Lightning games
 - Cruises
 - Curtis Hixon events
 - Addition of a Friday “lunch shuttle”

**TECO Line Streetcar System
Fares and Locations**

Fare Card*	Cost	Location(s)
1-Ride Cash Fare	\$ 2.50	On Streetcars.
1-Ride Fare	\$ 2.50	Ticket Vending Machines (TVMs).
1-Ride Discount	\$ 1.25	On Streetcars.
1-Day Unlimited	\$ 5.00	Streetcars, TVMs, All Outlets.
3-Day Visitor Unlimited	\$11.75	TVMs, MTC, HART at City Hall, HART Ybor.
3-Day Visitor Unlimited Discount	\$ 5.50	Coming Soon: TVMs, MTC, HART in City Hall, HART Ybor, Other Outlets TBD.
20-Ride SSD Special Fare	\$25.00	All Downtown and Ybor locations. All Channelside locations except Destination Tampa Bay – Cruise Terminal 2.
Annual Streetcar Pass	\$200.00	MTC, HART at City Hall (October 2014)



STREETCAR TECO LINE SYSTEM

TECO Line Streetcar System Fare Outlets


Locations
Downtown Tampa:
Marion Transit Center
HART at City Hall (new location)
100 North Tampa Street (Concierge)
Bank of America Building (Concierge)
Channelside:
David O'Keefe Studios
Destination Tampa Bay, Cruise Terminal 2
Ybor City:
HART Administrative Offices
Ybor City Visitor Information Center

**Does not include On-board Streetcars or Ticket Vending Machines.*

STREETCAR TECO LINE SYSTEM

Additional Investment

- \$100,000 equals
 - 418 hours, every 30 minutes
 - 279 hours, every 20 minutes
 - 209 hours, every 15 minutes
 - 140 hours, every 10 minutes



STREETCAR TECO LINE SYSTEM

Additional Investment

- On the current schedule, that's approximately
 - 50 weekdays and 10 Sundays of 20 minute service till 2 AM
 - With a bank of an additional 57 hours
 - Weekday 30 minutes service from 7:15 AM to 8:45 AM
 - 10 minute "lunch shuttle" service from 11 AM to 1:30 PM on Fridays
 - With \$54,000 available for more service

Port Tampa Bay
Port Tampa Bay Berths
 FY14 vs FY13

BULK CARGO				
	FY14	F13	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	98,503	181,503	(83,000)	-46%
CITRUS PELLETS	42,988	85,957	(42,969)	-50%
GRANITE ROCK, BULK	653,167	734,132	(80,965)	-11%
LIMESTONE	1,838,451	1,414,676	423,775	30%
PHOSPHATIC CHEMICAL, BULK	1,318,056	1,226,897	91,159	7%
<i>Other Dry Bulk Commodities</i>	205,190	119,032	86,158	72%
Total Dry Bulk Cargo:	4,156,355	3,762,197	394,158	10%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	441,387	551,368	(109,981)	-20%
CONCENTRATE, CITRUS BULK	88,384	178,574	(90,190)	-51%
PETROLEUM PRODUCTS	6,496,314	6,793,981	(297,667)	-4%
SULPHUR, LIQUID	885,426	911,943	(26,517)	-3%
SULPHURIC ACID	12,402	53,425	(41,023)	-77%
<i>Other Liquid Bulk Commodities</i>	63,513	90,274	(26,761)	-30%
Total Liquid Bulk Cargo:	7,987,426	8,579,565	(592,139)	-7%
TOTAL BULK CARGO:	12,143,781	12,341,762	(197,981)	-2%
GENERAL CARGO				
	FY14	FY13	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	415,143	362,913	52,230	14%
Scrap Metal	352,877	476,488	(123,611)	-26%
Steel Products	245,345	204,836	40,509	20%
Vehicles ¹ (in tons)	4,779	8,516	(3,737)	-44%
<i>Other General Cargo Commodities</i>	11,600	15,424	(3,824)	-25%
TOTAL GENERAL CARGO:	1,029,744	1,068,177	(38,433)	-4%
TOTAL BULK AND GENERAL:	13,173,525	13,409,939	(236,414)	-2%
TEUS² (includes empties)	47,265	42,465	4,800	11%
Passengers³	888,343	854,260	34,083	4%
No. of Sailings	198	187	11	6%

Notes:

1 Does not include tractors, trailers or ferry vehicles

2 Port Authority Berths only-includes empties

3 Includes embark/disembark/intransit passengers

Data as of 11-10-14

Subject to Change

by ETA Date

Port Tampa Bay
TOTAL PORT
 FY14 vs FY13

BULK CARGO				
	FY14	FY13	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	131,736	189,547	(57,811)	-30%
CITRUS PELLETS	94,431	135,587	(41,156)	-30%
COAL	2,724,860	2,237,293	487,567	22%
GRANITE ROCK, BULK	653,167	734,132	(80,965)	-11%
LIMESTONE	1,838,451	1,414,676	423,775	30%
PHOSPHATE, ROCK/CHEMICAL	7,892,975	7,257,835	635,140	9%
<i>Other Dry Bulk Commodities</i>	<i>1,099,671</i>	<i>1,022,035</i>	<i>77,636</i>	<i>8%</i>
Total Dry Bulk Cargo:	14,435,291	12,991,105	1,444,186	11%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	1,827,227	1,830,800	(3,573)	0%
CONCENTRATE, CITRUS BULK	88,384	178,574	(90,190)	-51%
PETROLEUM PRODUCTS	15,528,208	15,553,789	(25,581)	0%
SULPHUR, LIQUID	2,994,374	3,026,081	(31,707)	-1%
SULPHURIC ACID	12,402	53,425	(41,023)	-77%
<i>Other Liquid Bulk Commodities</i>	<i>155,223</i>	<i>212,468</i>	<i>(57,245)</i>	<i>-27%</i>
Total Liquid Bulk Cargo:	20,605,818	20,855,137	(249,319)	-1%
TOTAL BULK CARGO:	35,041,109	33,846,242	1,194,867	4%
GENERAL CARGO				
	FY14	FY13	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	415,143	362,913	52,230	14%
Scrap Metal	404,385	476,488	(72,103)	-15%
Steel Products	245,345	204,836	40,509	20%
Vehicles ¹ (in tons)	4,779	8,516	(3,737)	-44%
<i>Other General Cargo Commodities</i>	<i>106,682</i>	<i>69,426</i>	<i>37,256</i>	<i>54%</i>
TOTAL GENERAL CARGO:	1,176,334	1,122,179	54,155	5%
TOTAL BULK AND GENERAL:	36,217,443	34,968,421	1,249,022	4%
VESSELS				
Barge	1,068	958	110	11%
Cruise	198	187	11	6%
Tug	1,034	973	61	6%
Vessel	853	870	(17)	-2%
Total:	3,153	2,988	165	6%

¹ Does not include tractors, trailers or ferry vehicles
 Includes all port berths; foreign and domestic cargo
 Vessel includes training vessels, repair/idle vessels
 Data as of 11-10-14
 Subject to Change

Tampa Port Authority
Budgetary Comparative Statement of Revenue and Expenses
with Debt Service Coverage
For the Periods Ending October 2013 and 2014

YTD Oct 2013 Actual	YTD Oct 2014 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)		YTD Oct 2014 Budget	YTD Oct 2014 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)
\$ 1,806,414	\$ 2,209,396	\$ 402,982	22.3%	-----Operating revenue-----				
930,174	921,440	(8,735)	(0.9%)	Port usage fees	2,152,652	\$ 2,209,396	\$ 56,744	2.6%
95,670	65,472	(30,197)	(31.6%)	Rentals	922,554	921,440	(1,114)	(0.1%)
2,832,258	3,196,308	364,050	12.9%	Other operating	85,494	65,472	(20,022)	(23.4%)
				-----Total operating revenue-----	3,160,700	3,196,308	35,608	1.1%
				-----Operating expense-----				
553,168	937,584	(384,417)	(69.5%)	Personnel	980,482	937,584	42,898	4.4%
31,781	98,832	(67,051)	(211.0%)	Promotional	267,093	98,832	168,261	63.0%
773,566	1,069,474	(295,908)	(38.3%)	Administrative	1,243,876	1,069,474	174,402	14.0%
1,358,515	2,105,890	(747,375)	(55.0%)	-----Total operating expense-----	2,491,451	2,105,890	385,561	15.5%
1,473,743	1,090,418	(383,325)	(26.0%)	-----Operating income----- *	669,249	1,090,418	421,169	62.9%
				--Other non-operating revenue/(expense)--				
62,911	49,484	(13,426)	(21.3%)	Interest income	45,745	49,484	3,739	8.2%
(451,917)	(414,227)	37,690	8.3%	Interest expense	(414,227)	(414,227)	-	0.0%
56	14	(42)	(75.4%)	Ad valorem tax receipts	2,500	14	(2,486)	(99.5%)
(12,275)	27,081	39,356	320.6%	Other, net	(12,234)	27,081	39,315	321.4%
(401,226)	(337,648)	63,578	15.8%	-----Net non-operating revenue-----	(378,216)	(337,648)	40,568	(10.7%)
1,072,517	752,770	(319,747)	(29.8%)	Net income, excluding grant revenue*	291,033	752,770	461,737	158.7%
				-----Grants-----				
347,026	-	(347,026)	(100.0%)	Capital/Non-Operating Grants	-	-	-	#DIV/0!
347,026	-	(347,026)	(100.0%)	-----Total Grants-----	-	-	-	#DIV/0!
\$ 1,419,542	\$ 752,770	\$ (666,772)	(47.0%)	Net income, including grant revenue*	\$ 291,033	\$ 752,770	\$ 461,737	158.7%
<i>*Before depreciation/amortization</i>				-----Debt Service Coverage-----				
				(based on preceding 12-month period)				
\$ 23,424,458	\$ 23,535,296	\$ 110,837	0.47%	Total available for debt service				
\$ 15,178,594	\$ 14,425,908	\$ 752,686	4.96%	Combined debt service, parity bonds				
1.54	1.63			Bond coverage, parity bonds				
\$ 15,178,594	\$ 14,425,908	\$ 752,686	4.96%	Combined debt service, parity & junior				
1.54	1.63			Bond coverage, parity & junior bonds				

**SUBJECT: **AMENDMENT TO OFFICE SPACE LEASE AGREEMENT WITH
MULTI-FAMILY CONSTRUCTION, LLC****

BACKGROUND:

Batson-Cook Company (Batson Cook) leases approximately 5,965 square feet of office space on the north side of the fourth floor of the Joseph Garcia International Center. Multi-Family Construction, LLC (Multi-Family Construction), a Florida limited liability company, managed by Batson-Cook Residential, Inc., currently leases approximately 536 square feet of office space on the third floor of the Joseph Garcia International Center from Port Tampa Bay (PTB) and desires to lease additional office.

FACTS/COMMENTS:

PTB Staff and Multi-Family Construction have negotiated the following terms:

ADDITIONAL

PREMISES: Approximately 175 square feet located on the third floor of the Joseph Garcia International Center for a total of 711 square feet.

TERM: The term shall run concurrently with the current Office Space Lease.

RENT: Rent for the Additional Premises shall be \$285 per month for a total monthly Rent of \$1,150, plus applicable sales tax.

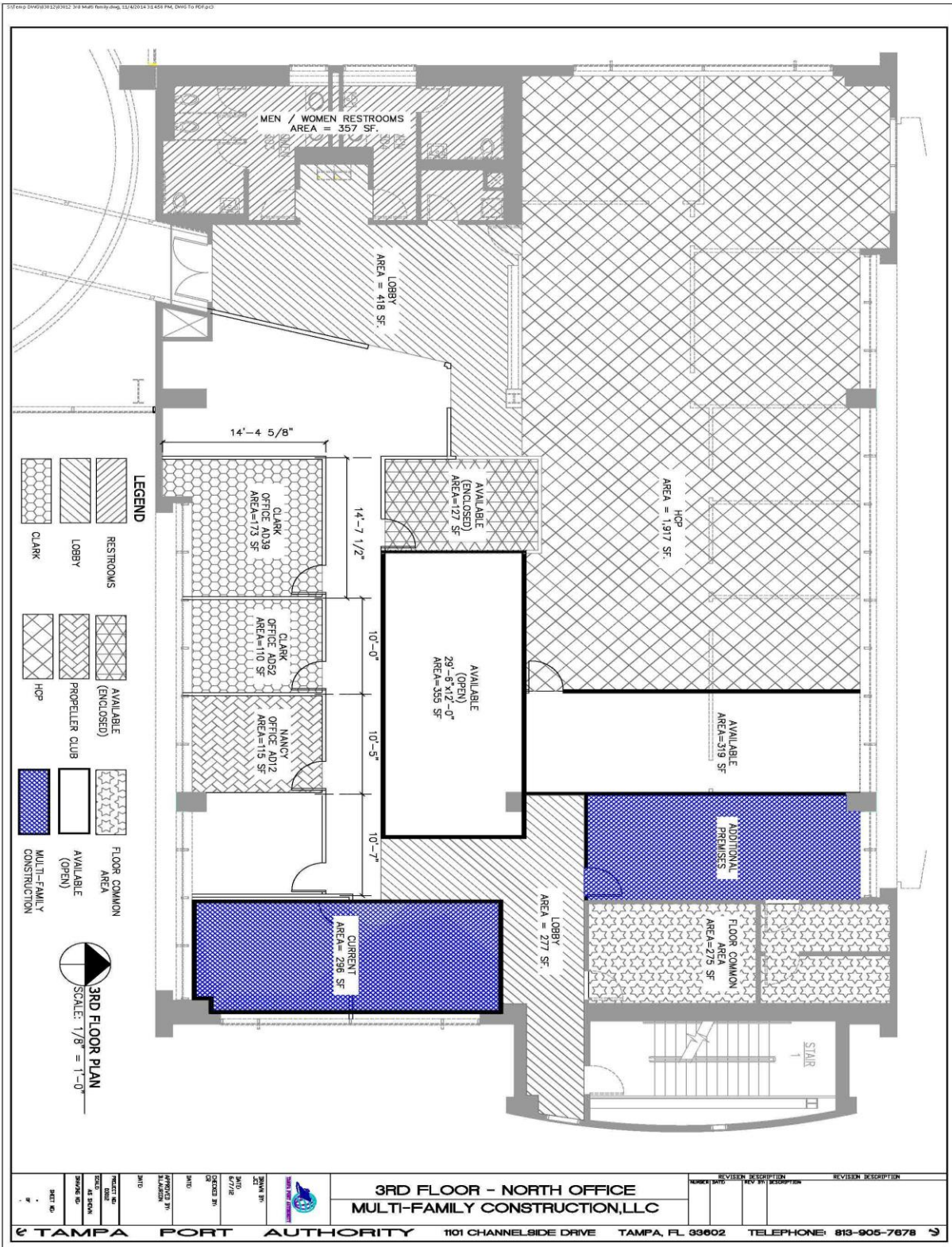
OTHER: Utilities and basic janitorial service are included in the Rent, however, Multi-Family Construction shall provide and maintain insurance for the Premises which will be set forth in the Lease.

HEARING: No public hearing is required since the Lease term is less than 1 year.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an Amendment to the Office Space Lease Agreement with Multi-Family Construction, LLC, subject to review by the Chief Legal Officer.

Board Meeting
November 18, 2014
Real Estate 190793/190501



SUBJECT: NORTON LILLY INTERNATIONAL, INC. FRANCHISE STEAMSHIP AGENCY LICENSE APPLICATION

BACKGROUND:

Pursuant to Section L, Item L00 of the Port of Tampa Tariff No. 13, Norton Lilly International, Inc. has filed an application with Port Tampa Bay (PTB) for a Franchise Steamship Agency License to perform as a steamship agent for passenger vessels within the Hillsborough County Port District. The application was accompanied with the necessary fees and submittals.

FACTS/COMMENTS:

In accordance with a legal advertisement published in the October 10, 2014 issue of the Tampa Bay Times, Port Tampa Bay held a public hearing November 3, 2014 and there were no comments.

Norton Lilly International's primary interests are to perform steamship agency services for passenger vessels within the Hillsborough County Port District. A Franchise Steamship Agency license requires a public hearing and approval by the Board of Commissioners. The applicant has submitted its application and meets the requirements of PTB to perform as a Franchise Steamship Agency.

Norton Lilly International, Inc. meets all requirements set forth in Section L of the Tariff and is ready, willing and able to perform the services for which the license is to be issued.

RECOMMENDATION:


Authorize the Port President/CEO or his designee to issue a Franchise Steamship Agency license to Norton Lilly International, Inc.

Board Meeting
November 18, 2014
Marketing 190794/190491

Memorandum

To: A. Paul Anderson, President & CEO

CC: Charles Klug, Raul Alfonso

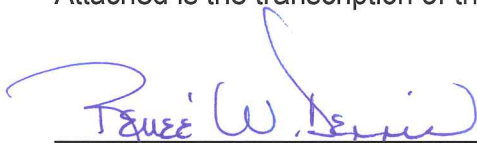
From: Reneé W. Dennis 

Date: November 4, 2014

Subject: Public Hearing – Norton Lilly International, Inc. – Franchise Steamship Agency License Application

26

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on November 3, 2014 at 10:00 a.m. Attached is the transcription of the hearing along with copies of all exhibits.



Reneé W. Dennis
Hearing Officer

Date November 4, 2014

I hereby concur with the Hearing Officer's statement and recommend the President & CEO request approval by the Tampa Port Authority Board of Commissioners to approve a Franchise Steamship Agency License Application for Norton Lilly International, Inc.



Greg Lovelace
Director of Marketing & Development-
Cargo & Cruise

Date Nov. 4, 2014

Attachments

PUBLIC HEARING TRANSCRIPT

November 3, 2014

10:00 a.m.

Norton Lilly International, Inc. – Franchise Steamship Agency License Application

ATTENDEES

Greg Lovelace - PTB

Reneé W. Dennis - PTB

Cecelia Sealy – PTB

Brett Henderson – Norton Lilly International, Inc.

27

HEARING OFFICER

Reneé W. Dennis

1 **Reneé Dennis:**

2
3 This public hearing of the Tampa Port Authority dba Port Tampa Bay is called to order at
4 10:0 a.m. on Monday, November 3, 2014. Today's hearing is held under the authority and
5 pursuant to Chapter 95-488 of the Laws of Florida. The purpose of the hearing is to hear
6 comments from the general public and interested parties regarding the following:

7
8 The application submitted by Norton Lilly International, Inc., for a license to operate as a
9 Franchise Steamship Agency in accordance with Section XI, Item L00, Port of Tampa Tariff No.
10 13.

11
12 My name is Renee' Dennis. I am employed by the Tampa Port Authority and have been
13 appointed by the Board of Commissioners to serve as a hearing officer at public meetings such
14 as the one we are conducting today. Sitting beside me is Greg Lovelace, who will assist me at
15 this hearing.

28

16
17 **Greg Lovelace:**

18
19 Now I will enter into the record Exhibit No. 1 which is the Norton Lilly International, Inc.
20 license application to operate as a Franchise Steamship Agency within the Port District in
21 accordance with Section L, Item L00, Port of Tampa Tariff No. 13.

22
23 Now I will enter into the record Exhibit No. 2 which is the legal advertisement published
24 Friday, October 10, 2014 in the Tampa Bay Times, advising of this public hearing.

25
26 These are the two exhibits that will be entered into the record.

27
28 **Reneé Dennis:**

29
30 Norton Lilly International, Inc.'s primary interest is to perform steamship agency services
31 for passenger vessels within the Hillsborough County Port District.

32
33 The exhibits presented are the only exhibits to be entered into the record.

34
35 At this time we will take public comments concerning this issue.

36
37 Are there any public comments?

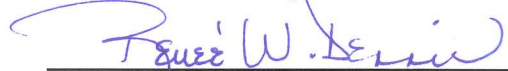
38
39 Hearing none, thank-you. A transcript will be made and furnished to the Tampa Port
40 Authority staff. Staff will then forward the transcript and recommendation to our Board of
41 Commissioners who will meet on November 18, 2014. Staff recommendation will be available
42 on Friday, November 14, 2014 after 1:00 p.m.

43

1 If there is nothing else to come before this hearing, I declare this hearing closed at 10:02
2 a.m.

3
4 I, Reneé W. Dennis, have read and approve the form of the attached transcript of the
5 November 3, 2014, public hearing for Norton Lilly International, Inc.-Franchise Steamship
6 Agency license application.

7
8
9 Dated this 4th day of November, 2014.

10
11 
12 _____
13 Reneé W. Dennis

SUBJECT: NORTON LILLY INTERNATIONAL, INC. FRANCHISE STEAMSHIP AGENCY LICENSE APPLICATION

BACKGROUND:

Pursuant to Section L, Item L00 of the Port of Tampa Tariff No. 13, Norton Lilly International, Inc. has filed an application with Port Tampa Bay (PTB) for a Franchise Steamship Agency License to perform as a steamship agent for passenger vessels within the Hillsborough County Port District. The application was accompanied with the necessary fees and submittals.

FACTS/COMMENTS:

In accordance with a legal advertisement published in the October 10, 2014 issue of the Tampa Bay Times, Port Tampa Bay held a public hearing November 3, 2014 and there were no comments.

30

Norton Lilly International's primary interests are to perform steamship agency services for passenger vessels within the Hillsborough County Port District. A Franchise Steamship Agency license requires a public hearing and approval by the Board of Commissioners. The applicant has submitted its application and meets the requirements of PTB to perform as a Franchise Steamship Agency.

Norton Lilly International, Inc. meets all requirements set forth in Section L of the Tariff and is ready, willing and able to perform the services for which the license is to be issued.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to issue a Franchise Steamship Agency license to Norton Lilly International, Inc.

Board Meeting
November 18, 2014
Marketing 190491

10/07/2014 00:36 FAX 8139055178

TPA FINANCE FAX

002/008

Tampa Port Authority
Terminal Tariff No. 13**TAMPA PORT AUTHORITY**
License Application

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 13, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as (please indicate the license you are applying for from the list below)

<input type="checkbox"/> Bunkering	<input type="checkbox"/> Ship Chandler
<input type="checkbox"/> Bus, Limo, Taxi	<input type="checkbox"/> Steamship Agent
<input type="checkbox"/> Line Handling	<input checked="" type="checkbox"/> Steamship Agent, Franchisee
<input type="checkbox"/> Marine Terminal Operator	<input type="checkbox"/> Stevedore
<input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor	<input type="checkbox"/> Tugboat/Towing (harbor)
<input type="checkbox"/> Oil Waste Removal and/or Sanitary Removal	<input type="checkbox"/> Water Taxi
<input type="checkbox"/> Security Firm	

31

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

- Applicant: NORTON LILLY INTERNATIONAL
Registered Name (Applicant must attach copies of documents filed with the State of Florida)
 - Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):
CORPORATION
Date Established: 1999 DUNS: 127150956 EIN: 63-1222618
 - Registered Address: ONE ST LOUIS CENTRE, STE 5000
MOBILE, AL 36602
 - Billing Address, if different: SAME
 - Telephone: (251) 219-3277 Fax: (251) 431-6795
 - Email: ralleen@nortonlilly.com Website: www.nortonlilly.com
 - Name, address and title of principal officers:
SEE ATTACHED
- | Name | Position | Telephone |
|--------|----------|-----------|
| e-mail | Address | |
| Name | Position | Telephone |
| e-mail | Address | |

Issued by: Tampa Port Authority • P. O. Box 2192 Tampa FL 33601

Tampa Port Authority
Terminal Tariff No. 13

8. Limousine and taxi companies must provide year/make/model and VIN number for all vehicles serving the cruise terminals. If more than five (5) vehicles are to be registered the information must be emailed in spreadsheet form.

9. State in detail the types of business you intend to conduct on Tampa Port Authority property or on private property in the Port district. (If additional space is needed please attach necessary pages to application.)

SHIP AGENCY ALL TYPES; including CRUISE

10. In support of this application, and to establish proof of Applicant's readiness, willingness and ability to perform under the requested license, please provide documentary evidence of:

- (a) Financial capability including but not limited to annual report and financial statements (at a minimum, income statements, balance sheets and cash flow sheets) for the past three (3) years (if applicable) and any issued this year. If annual reports or financial statements are not available, please provide a certified copy of the applicant's or principal owner(s) Federal income tax returns for the past three (3) years.
- (b) The applicant's articles of incorporation, articles of organization, partnership registration statement or statement of qualification, as applicable, and a statement that the entity is authorized to do business in the State of Florida.
- (c) Experience in proposed field of operation and current location(s) of operation (include a resumé for each officer, director, member, partner, shareholder, principal or employee active in the management of the Applicant).
- (d) Ownership or availability of equipment essential to performance of proffered service. Attach list of equipment to be used in the performance of this service (if applicable).
- (e) Safety policies and procedures in place for the service you wish to provide. If your service has potential of environmental impact, attach procedures in place to correct.
- (f) A Certificate of Insurance form properly prepared by your insurance agency. The Certificate of Insurance must be issued in compliance with the licensee's insurance requirements as set forth in Section 1.20 of this Tariff.

Liability coverage's are to cover the interests of the Tampa Port Authority as being insured for the operations of the licensee for all coverage's other than the Workers' Compensation and Employers' Liability Insurance. A formal Certificate of Insurance is to be delivered to the Tampa Port Authority prior to the use of any license issued.

- (g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Tampa Port Authority
Terminal Tariff No. 13

11. Current licenses

City	<u>BUSINESS LICENSE</u>	License #	
County	<u>HILLSBORO</u>	License #	<u>AIC 7293</u>
State		License #	

12. References:

Bank: SEE ATTACHED

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Officer: _____ Account #: _____

Three Trade References including address, phone number and account number:

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 1/2 % for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

Applicant agrees, in the event this application is approved and license granted, to abide by all State, Local and Port Authority rules and regulations now in effect or hereafter established, including, without limitation, the tariff. By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct and further, understands that providing false or misleading information on this application may result in the application being denied, or in instances of renewal, revoked.

Applicant acknowledges that this application is subject to the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Tampa Port Authority during the application process or during any inquiries, investigations, or public hearings. The individual executing this application personally warrants that s/he has the full binding authority to execute this application on behalf of the Applicant.

SIGNED Rachel Allen

RACHEL ALLEN

Print name

CORPORATE SECRETARY

Title or Position

DATE: October 7, 2014

Tampa Port Authority
Terminal Tariff No. 13

Tampa Port Authority
REQUEST FOR BILLING ON ACCOUNT APPLICATION

Company Name

NORTON LILLY INTERNATIONAL

Location Address 444 W. KENNEDY BLVD. SUITE 290 City TAMPA State FL Zip 33606

Billing Address ONE ST LOUIS CENTRE SUITE 5000 City MOBILE State AL Zip 36602

Billing Contact TRISH AVERETT Email taverett@nortonlilly.com

Telephone (251) 219-3277 Fax (251) 431-6795

Type of Business SHIP AGENTS Date Established 4/15/1999

D-U-N-S # 127150956 EIN # 63-1222618

Type of Entity Proprietorship
 Partnership
 Corporation
 Other

If Incorporated: Year 1999 State ALA

Key Management Members and Owners Titles

Bank _____

Address _____ City _____ State _____ Zip _____

Phone _____ Officer _____

Account # _____

Tampa Port Authority
Terminal Tariff No. 13

Three Trade references, addresses and phone numbers

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 1/2% for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

35

RACHEL ALLEN *NORTON LILLY INTERNATIONAL*
CORPORATE SECRETARY

Printed Name of Authorized Individual, Partnership or Corporation

Rachel Allen

Signature

_____ Title

10/7/14

Date



One St. Louis Centre, Suite 3002
Mobile, Alabama 36602
Ph: (251) 431-6335 Fax: (251) 431-6795

**Norton Lilly International
Officers**

Norton Lilly International Officers

36

H. W. Thurber, III
Chairman and CEO
One St. Louis Centre, Suite 5000
Mobile, AL 36602
Email: hwthurber@nortonlilly.com
PH: (251) 219-3271

Raul Moreira
Vice President – Finance and Administration
Assistant Corporate Secretary
One St. Louis Centre, Suite 5000
Mobile, AL 36602
Email: rmoreira@nortonlilly.com
PH: (251) 219-3225

Rachael Smith
Vice President Accounting
One St. Louis Centre, Suite 5000
Mobile, AL 36602
Email: rsmith@nortonlilly.com
PH: (251) 219-3275

Rachel Allen
Corporate Secretary
One St. Louis Centre, Suite 5000
Mobile, AL 36602
Email: rallen@nortonlilly.com
PH: (251) 219-3270

NORTON LILLY INTERNATIONAL

CREDIT APPLICATION

GENERAL INFORMATION

Business Name: **Norton Lilly International, Inc. as Agents**
Address: One St. Louis Centre Suite 5000 PO Box 1209
Mobile, AL 36602 Mobile, AL 36633
Phone: 251-431-6335
Fax: 251-431-6795
Nature of Business: Shipping Agents
Fed ID No.: 63-1222618

Officers:

H. W. Thurber, III - Chairman/CEO
One St. Louis Centre Suite 5000
Mobile, AL 36602
(251) 431-6335

Rachel Allen - Corporate Secretary
One St. Louis Centre - Suite 5000
Mobile, AL 36602
(251) 431-6335

BANK REFERENCE

Bank: Hancock Bank
Contact: Guy Helmsing
Phone No.: (251) 665-1677
Account No.: 46904238

TRADE REFERENCES

Company Name: Gulf Coast Office Products
Address: 6020 Enterprise Drive
Pensacola, FL 32505
Phone No.: (850) 434-5588
Fax No.: (850) 434-5404
Contact: John Wright
E-Mail: jwright@gcop.com

Company Name: Gwin's
Address: 410 St. Francis Street
Mobile, AL 36602
Phone No.: (251) 438-2226
Fax No.: (251) 438-1959
Contact: Mike Payne

Company Name: Hampton Inn & Suites
Address: 62 South Royal Street
Mobile, AL 36602
Phone No.: (251) 436-8787
Fax No.: (251) 436-8860



One St. Louis Centre, Suite 3002
Mobile, Alabama 36602
Ph: (251) 431-6335 Fax: (251) 431-6795

Norton Lilly International, Inc., through its subsidiary companies, is engaged in the business of ship agency services, logistics, brokerage, vessel planning and other marine activities. Founded in 1841, NLI has the distinct title of being the oldest ship agency company in the United States. Our expertise in providing services for all types of liner, bulk, tanker, reefer and passenger vessels, assures ship owners and operators the widest range of representation, along with the highest level of service.. Our team is highly qualified in every aspect of port agency services as well as logistics, and other marine services. With headquarters in Mobile, Ala., Norton Lilly has offices throughout North America, Puerto Rico, Hawaii, Guam, Saipan, Panama, Mexico, Venezuela, and the Caribbean Basin.

38

Norton Lilly International
One St. Louis Centre, Suite 5000
Mobile, AL 36602 USA
Contact: Rachel Allen
Phone: +1 251 219 3270
Fax: +1 251 431 6795
rallen@nortonlilly.com
www.nortonlilly.com

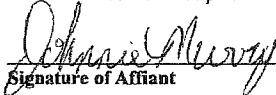
21435

Tampa Bay Times
Published Daily

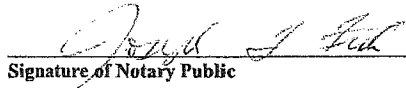
STATE OF FLORIDA)
COUNTY OF Hillsborough County) ss

Before the undersigned authority personally appeared **Johnnie Murry** who on oath says that he/she is **Legal Clerk** of the **Tampa Bay Times** a daily newspaper published at St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter **RE: Norton Lilly Int'l** was published on **Tampa Bay Times: 10/10/14**. in said newspaper in the issues of **Baylink Hillsborough**

Affiant further says the said **Tampa Bay Times** is a newspaper published in St.Petersburg, in said Pinellas County, Florida and that the said newspaper has heretofore been continuously published in said Pinellas County, Florida, each day and has been entered as a second class mail matter at the post office in St. Petersburg, in said Pinellas County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid not promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper


Signature of Affiant

Sworn to and subscribed before me this 10/10/2014.


Signature of Notary Public

Personally known or produced identification

Type of identification produced _____

 JOSEPH F. FISH
NOTARY PUBLIC
STATE OF FLORIDA
Comm: FP110062
Expires 02/23/2018

**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given the Tampa Port Authority d/b/a Port Tampa Bay will hold a public hearing at 10:00 a.m., Monday, November 3, 2014, at its offices located at 1101 Channelside Drive, Tampa, Florida, to hear public comments concerning the following:

The application submitted by **Norton Lilly International, Inc.**, for a license to operate as a Franchise Steamship Agency in accordance with Section L, Item LOO, Port of Tampa Tariff No. 13.

All written comments and objections directed toward the foregoing matter should be filed with the Port Tampa Bay Director of Cargo & Cruise Marketing at 1101 Channelside Drive, Tampa, Florida 33602 by noon on Friday, October 31, 2014. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call (813) 905-7678 or fax (813) 905-5109 not later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF PORT TAMPA BAY WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED. (21435) 10/10/2014

SUBJECT: STANDARD WORK PERMIT APPLICATION 14-002; SHORELINE STABILIZATION WITH CONSTRUCTION OF A SEAWALL FOR TAMPA PORT SERVICES LLC, TAMPA, FLORIDA

BACKGROUND:

Tampa Port Services, LLC has submitted a standard work permit application for their Port Sutton facility located at 4873 Port Sutton Road in Tampa, Florida, that consists of constructing a 525 linear foot seawall, installation of 117 cubic yards of rip-rap revetment with backfilling of approximately 2,490 cubic yards of clean material to stabilize the shoreline below the mean high water elevation along Port Sutton channel. The proposed project is intended to address the ongoing erosion issue along this section of shoreline to protect the existing anhydrous ammonia pipeline. The project includes 0.3 acres of impacts to the wetland/surface water below the mean high water elevation with a total of 0.5 acres of impacts for the overall project that will be mitigated for through purchase of mitigation bank credits.

This project has been reduced from the original Tampa Port Authority Standard Work Permit #99-298 issued to the previous property owner, IMC Agrico Company, on April 11, 2000 which expired on April 11, 2010, but was not completed.

FACTS/COMMENTS:

The proposed project received recommendations of approval from the Environmental Protection Commission (EPC) of Hillsborough County and has been deemed consistent with the *Hillsborough County Comprehensive Plan* by the Hillsborough County-City Planning Commission (Planning Commission). A corresponding state Environmental Resource Permit was issued by the Florida Department of Environmental Protection on August 12, 2014 (ERP No. 29-0156173-003) and the federal application [SAJ-1999-04217(LDD)] from the U.S. Army Corps of Engineers is currently under review.

Port Tampa Bay held a public hearing on October 24, 2014 pursuant to legal notice published in the Tampa Bay Times on October 3, 2014. No comments or concerns were raised at the public hearing. The application meets all applicable PTB, EPC, and Planning Commission requirements.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute Standard Work Permit No. 14-002, subject to review by the Chief Legal Officer.

Board Meeting
November 18, 2014
Environmental 190796/189141





PORT TAMPA BAY

1101 Channelside Drive
Tampa, Florida 33602
Phone (813) 905-5033
Fax (813) 905-5029


Memorandum

To: Paul Anderson, President & CEO
CC: Charles Klug
From: Reneé W. Dennis 
Date: October 24, 2014
Subject: Public Hearing – Standard Work Permit Application #14-002
Tampa Port Services LLC

43

The subject public hearing was held before me on Friday, October 24, 2014 at 10:00 a.m. Attached is the transcription of the hearing along with copies of all exhibits.

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida.



Reneé W. Dennis, Hearing Officer

Date October 24, 2014

I hereby concur with the Hearing Officer's statement and recommend the Port Director request approval by the Tampa Port Authority Board of Commissioners to approve TPA Standard Work Permit Application 14-002.



Jackelyn Julien, Environmental Supervisor
Environmental Department

Date 10/24/2014

Attachments

PUBLIC HEARING TRANSCRIPT
Friday, October 24, 2014 at 10:00 a.m.
Standard Work Permit Application #14-002
Tampa Port Services LLC

ATTENDEES

John Becker – Mosaic
Ben Brice – Ch2M Hill
Lynne Vadelund – Mosaic
Anthony Vieira – Schneider Engineering

44

HEARING OFFICER

RENEÉ W. DENNIS

1 **Ms. Dennis:**

2 This scheduled public hearing of the Tampa Port Authority, d/b/a Port Tampa Bay
3 (PTB) is called to order at 10:00 a.m. This hearing is held under the authority and
4 pursuant to Chapter 95-488 of the Laws of Florida. My name is **Renee' Dennis**. I am
5 employed by the Port Tampa Bay and have been appointed by the Port Tampa Bay
6 Board of Commissioners to serve as a hearing officer at public hearings such as the
7 one we are conducting today. In attendance to assist with the hearing is Port Tampa
8 Bay staff Environmental Supervisor, Jackelyn Julien.

9

10 **Mrs. Julien:**

11 The purpose of the hearing is to hear comments from the general public and interested
12 parties regarding Port Tampa Bay Standard Work Permit Application Number 14-002,
13 submitted by Tampa Port Services, LLC for their facility located at 4873 Port Sutton
14 Road in Tampa, Florida along a portion of the southern shoreline. The agent for the
15 proposed project is CH2M Hill; an environmental and engineering consulting firm from
16 the local Tampa office in Florida. Tampa Port Services, LLC proposes constructing a
17 525 linear foot section of seawall, installation of 117 cubic yards of rip-rap revetment
18 with backfilling of approximately 2,490 cubic yards of clean material to stabilize the
19 shoreline below the mean high water elevation along Port Sutton channel. The
20 proposed project is intended to address the ongoing erosion issue along this section of
21 shoreline to protect the existing anhydrous ammonia pipeline. The project includes 0.3
22 acres of impacts to the wetland/surface water below the mean high water elevation with
23 a total of 0.5 acres of impacts for the overall project that will be mitigated for through
24 purchase of mitigation bank credits.

25

26 I now ask Mr. Benjamin Brice, CH2M Hill, Project Manager, to provide any other
27 pertinent details of the proposed project. Prior to beginning your description, please
28 state your name and affiliation for the record.

29

1 **Mr. Brice:**

2 Benjamin Brice, Ch2M Hill. No further comment on the project.

3 **Mrs. Julien:**

4 Now I will enter into the record a series of **five (5)** exhibits.

5

6 **Exhibit No. 1** is copy of the Port Tampa Bay Standard Work Permit Application
7 Number 14-002 dated March 12, 2014 with revisions and additional information
8 received May 23, 2014 and August 4, 2014, including the project proposal drawings,
9 exhibits, and attachments.

10

46

11 **Exhibit No. 2** are copies of Port Tampa Bay's certified letters of notice dated August
12 13, 2014 sent to the Environmental Protection Commission of Hillsborough County, The
13 Planning Commission, Hillsborough County, riparian property owners in the area, and
14 interested parties for review of the project proposal.

15

16 **Exhibit No. 3** are comments from the Hillsborough County City-County Planning
17 Commission dated September 11, 2014 indicating consistency with both the
18 *Hillsborough County Comprehensive Plan* and recommending approval of the proposal.

19

20 **Exhibit No. 4** are comments from the Environmental Protection Commission of
21 Hillsborough County dated September 24, 2014, addressing wetland and other surface
22 water impacts with required mitigation and no objection to the proposed project, subject
23 to specific conditions.

24

25 **Exhibit No. 5** is a copy of the publication (or legal ad) that appeared in the October 3,
26 2014 issue of the Tampa Bay Times advertising this public hearing.

1 **Ms. Dennis:**

2 At this time we will take any public comments concerning this project. Please
3 approach the podium and speak your name, address, and/or organization prior to
4 making comment. Are there any public comments?

5
6 Hearing none, thank you for your participation.


7
8 A transcript of the hearing proceedings will be made and furnished to the Port
9 Tampa Bay Staff, which will then make a recommendation to the PTB Board of
10 Commissioners. If there is nothing else to come before this Hearing, I declare this
11 hearing closed at 10:04 a.m.

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I, RENEE W. DENNIS, have read and approve the form of the attached transcript of the October 24, 2014 public hearing for Standard Work Permit Application #14-002 for Tampa Port Services LLC.

Dated this 24th day of October, 2014.



Renee W. Dennis, Hearing Officer

Exhibit 1 to SWPA 14-002 Public Hearing

TAMPA PORT AUTHORITY
APPLICATION FOR A PERMIT TO PERFORM WORK IN
WATERS OF THE HILLSBOROUGH COUNTY PORT DISTRICT

For Office Use Only

Application Number 14-002

DEP Number _____

Date Received MAR 12 2014

COE Number _____

Date Complete _____

1. MAJOR/STANDARD APPLICATION MINOR APPLICATION _____

Brief Project Description: This project will involve the placement of 525 linear feet of bulkhead parallel with the existing bulkhead at the Tampa Port Services, LLC Ammonia terminal at Port Sutton. Placement of the wall is necessary to protect the existing Ammonia pipeline expansion joint from erosion on the shoreline.

48

2. APPLICANT'S NAME, ADDRESS, AND TELEPHONE NUMBER:

Rich J. Krakowski, VP Tampa Port Services
NAME

13830 Circa Crossing Drive
ADDRESS

Lithia FL 33547
CITY STATE ZIP CODE
TELEPHONE NUMBER 813 500 6490

3. NAME, ADDRESS, AND TELEPHONE NUMBER OF APPLICANT'S AUTHORIZED AGENT:

Benjamin Brice, CH2M HILL
NAME

1101 Channel Side Dr, suite 200S
ADDRESS

Tampa FL 33602
CITY STATE ZIP CODE
TELEPHONE NUMBER 813 / 281.3743

4. NAME OF WATERWAY AT PROPOSED PROJECT: Port Sutton Channel

5. LOCATION OF PROPOSED PROJECT:

STREET ADDRESS 4873 Port Sutton Rd

CITY Tampa

REC'D T.P.A.

MAR 12 2014

ENVIRONMENTAL DEPT.

SECTION 5 4; TOWNSHIP 30S; RANGE 19E;
 (J. Julim, PTB)

6. PROPOSED USE:

Private Single Dwelling _____ Private Multi-Dwelling _____
Commercial X Other _____ (explain in remarks section)

7. OWNER OF SUBMERGED LANDS Tampa Port Authority

8. PREVIOUS TAMPA PORT AUTHORITY PERMITS ISSUED AT THIS LOCATION:

NUMBER 99-298 DATE March 21, 2000 49

9. PROJECT DESCRIPTIONS

NOTE: Features and dimensions must be carefully shown on the required application drawings. Please review the instructions provided to ensure that the drawings which you have prepared are acceptable.

A. STRUCTURES:

1. NEW WORK X MAINTENANCE _____ ADDITION _____

2. DOCKS:

a. Number of Docks _____ Number of Boat Slips _____
b. Length beyond MHW _____ Width of Structure _____
c. Total Area of Structure _____ Square Feet
d. Overall Area of Facility _____ Square Feet

3. SEAWALLS, BULKHEADS, REVETMENTS: (See Ple Engineering Plan sheet and RAI Response Received 5/23/04)

a. Length of Shoreline Before Construction 525 ft
b. Vertical 525 Ft; Rip-Rap * 117cy; Slope: Horizontal 2; Vertical 1;
c. Type of Material to be used Steel Sheet Pile *Concrete Rip-Rap
 (J. Julim, PTB Env. Dept.)

4. OTHER TYPE OF STRUCTURE:

(Please Explain) _____

*

REC'D T.P.A.

MAR 12 2004

ENVIRONMENTAL DEPT.

9. PROJECT DESCRIPTIONS (CONTINUED)

B. DREDGING/EXCAVATION:

1. NEW _____ MAINTENANCE _____

2. DIMENSIONS OF AREAS TO BE DREDGED/EXCAVATED:

a. Length _____ Width _____ Total Area _____

b. Depths: Existing _____; Proposed _____

c. Volume: Above MHW _____; Below MHW _____; Total _____

d. Area: Above MHW _____; Below MHW _____; Total _____

50

3. TYPE OF MATERIAL: _____

C. FILLING:

1. VOLUME: Above MHW 810 CY; Below MHW 2,490 CY; Total 3,330 cy

2. AREA: Above MHW .2; Below MHW .3; Total 0.5 ac

3. CONTAINMENT: Seawall x; Dikes _____; Other _____ (explain)

4. TYPE OF MATERIAL TO BE USED: Bulkhead will be constructed of steel sheet piles. Clean fill brought in from off site.

5. SOURCE OF MATERIAL: To be determined

10. WORK IS SCHEDULED TO BEGIN ON: June 2014 AND BE COMPLETED BY: March 2015

11. REMARKS: (Refer to Instructions)

12. AFFAVIDIT OF OWNERSHIP OR CONTROL of the property on which the proposed project is to be undertaken

I CERTIFY THAT: (Please Check the Appropriate Space)

(X) I am the record owner, lessee, or record easement holder of the property described below.

() I am not the record owner, lessee, or record easement holder of the property described below, but I will have the requisite property interest before undertaking the proposed project. (Please Explain in Remarks Section)

REC'D TPA

MAR 12 2014

LEGAL DESCRIPTION OF PROPERTY: (Use Additional Sheets, if necessary)

1 FROM NE SEC COR RUN W 6545 FT AND S 774 FT TO PT
 2 ON S R/W LINE OF ACL SPUR TRACK FOR POB, THEN RUN
 3 E 1767.21 FT, NELY 182.96 FT ALONG RR R/W TO PT ON
 4 S R/W LINE OF PORT SUTTON RD, SELY 361.34 FT
 5 ALONG CURVED R/W OF RD, E 3686.7 FT TO PT
 6 550 FT W AND 786 FT S OF NE SEC COR S 649 FT W

Rafael Kukowski
 Signature of Applicant

51

Sworn to and subscribed before me at Hillsborough County,
Florida, this 10th day of March, 2014



Diane W. Smith
 Notary Public
03/10/15
 My Commission Expires

13. ADJACENT RIPARIAN PROPERTY OWNERS (please include Name, Address, and Telephone Number)

Tampa Port Authority
 Name
1101 Channelside Dr
 Address
Tampa, FL 33602
 City State Zip Code
813 / 905 5001
 Telephone Number

Kinder Morgan
 Name
4801 Port Sutton Rd
 Address
Tampa FL 33619
 City State Zip Code
813/ 247 1664
 Telephone Number

14. AUTHORIZATIONS

- a. I authorize the agent listed in Item 3 to negotiate modifications or revisions, when necessary, and accept or assent to any stipulations on my behalf.
- b. I understand I may have to provide any additional information/ data that may be necessary to provide reasonable assurance of evidence to show that the proposed project will comply with applicable water quality standards or other

REC'D TPA
 MAR 12 2014
 ENVIRONMENTAL DEPT

environmental standards both before construction and after the project is completed.

- c. In addition, I agree to provide entry to the project site for inspectors with property identification or documents as required by law from the environmental agencies for the purpose of making preliminary analyses of the site. Further, I agree to provide entry to the project site for such inspectors to monitor permitted work, if a permit is granted.
- d. Further, I hereby acknowledge the obligation and responsibility for obtaining all of the local, state and federal permits before commencement of any activity.

I CERTIFY that I am familiar with the information contained in this application, and that to the best of my knowledge and belief such information is true, complete and accurate. I further certify that I possess the authority to undertake the proposed activity. 52


Signature of Applicant

03/10/14
Date

NOTE: THIS APPLICATION MUST BE SIGNED by the person who desires to undertake the proposed activity or by an authorized agent. If an agent is applying on behalf of the applicant, attach proof of authorization for the agent to sign and bind the applicant.

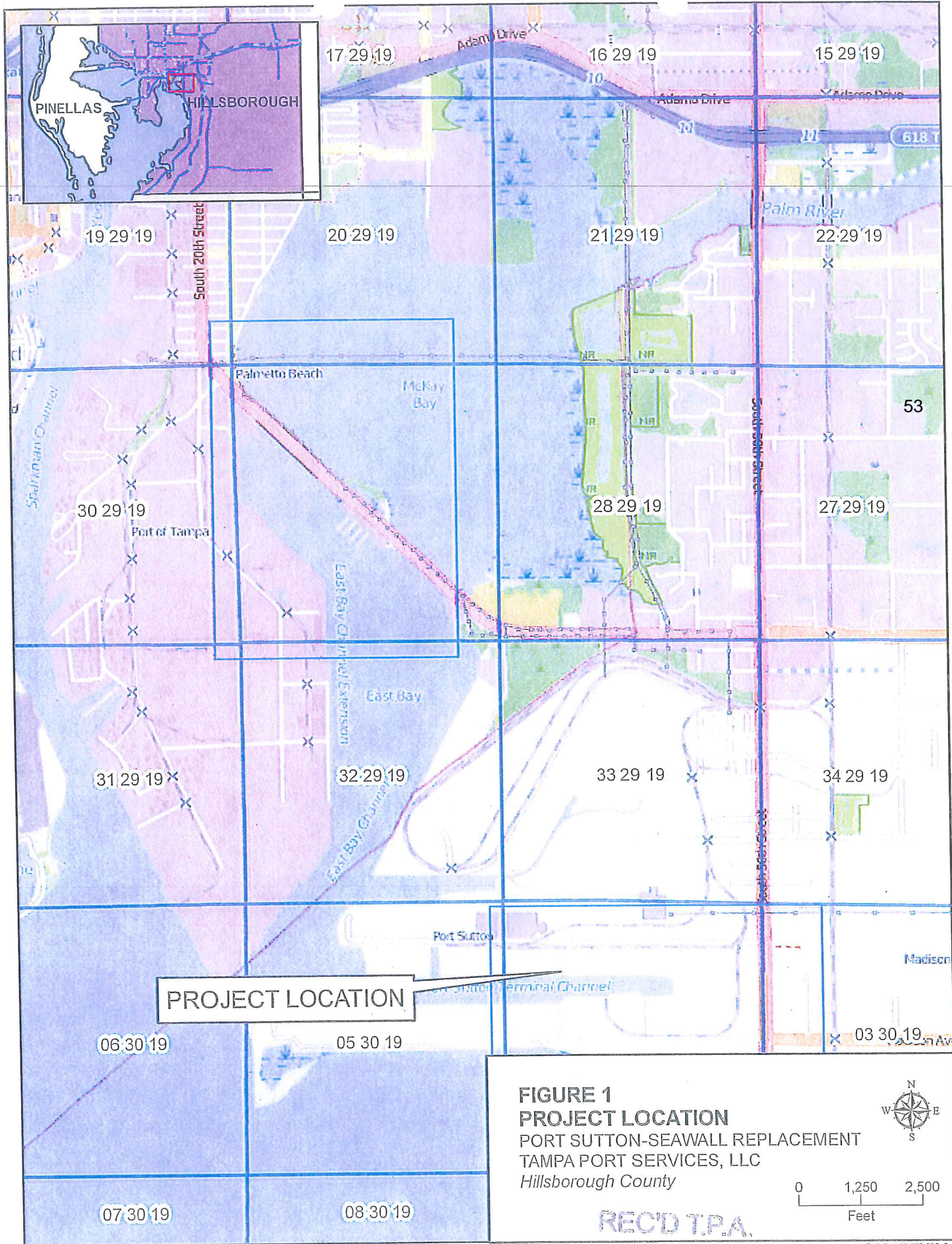
Please forward completed application and required drawings and fees to:

Tampa Port Authority
ATTN: Environmental
1101 Channelside Drive
Tampa, FL 33602

REC'D TPA

MAR 12 2014

ENVIRONMENTAL DEPT.

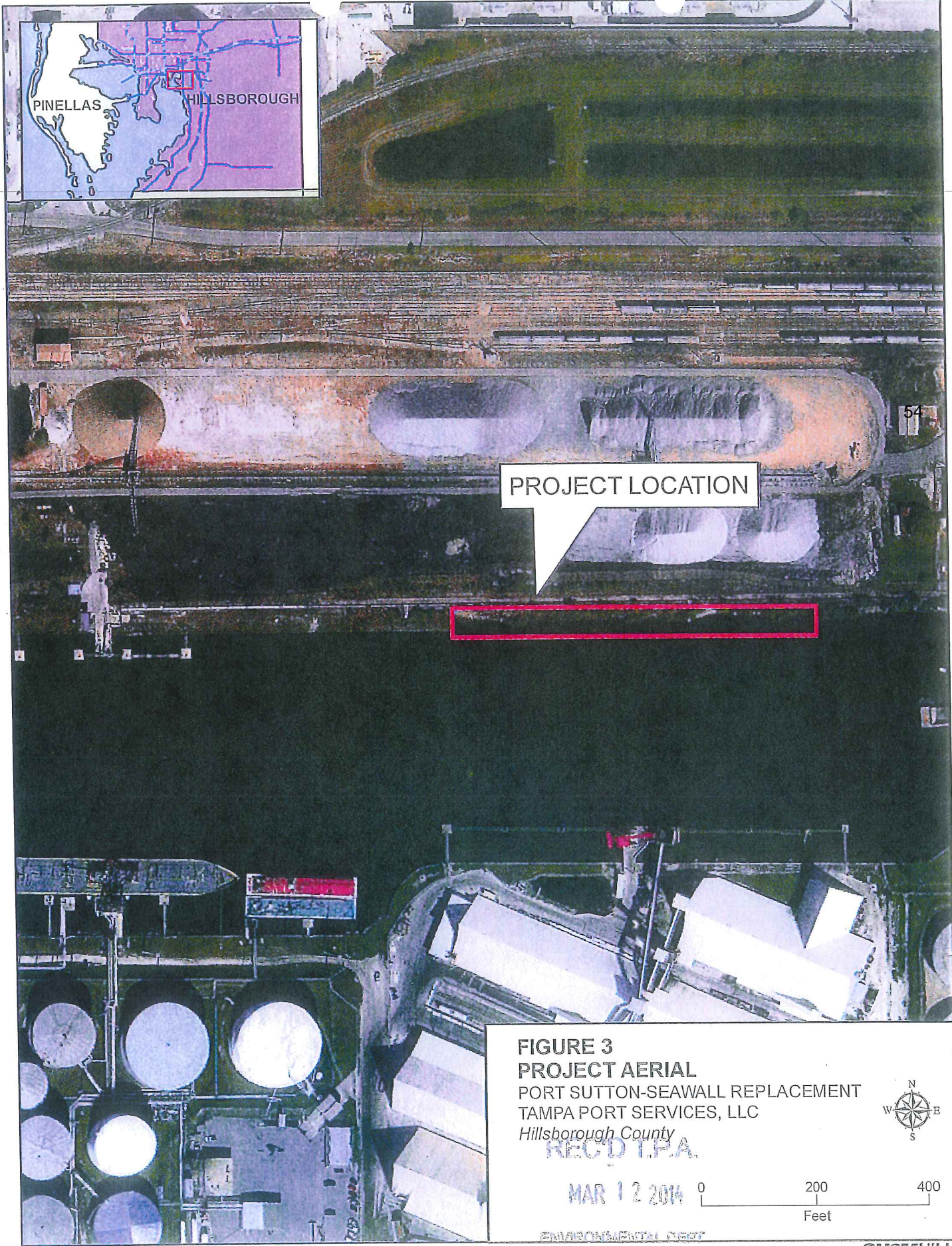


PROJECT LOCATION

FIGURE 1
PROJECT LOCATION
 PORT SUTTON-SEAWALL REPLACEMENT
 TAMPA PORT SERVICES, LLC
 Hillsborough County

0 1,250 2,500
 Feet

REC'D T.P.A.



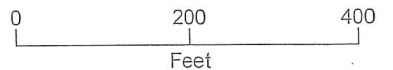
PROJECT LOCATION

FIGURE 3
PROJECT AERIAL
 PORT SUTTON-SEAWALL REPLACEMENT
 TAMPA PORT SERVICES, LLC
 Hillsborough County



REG'D T.P.A.

MAR 12 2014



ENVIRONMENTAL DEPT

CH2MHILL

SUBJECT: INCREASE IN AUDIT FEES FOR CHERRY BEKAERT, LLP – PROVIDER OF FINANCIAL AUDIT AND RELATED SERVICES

BACKGROUND:

On July 17, 2012, Port Tampa Bay's (PTB) Board of Commissioners approved the award of the financial audit and related services contract to Cherry Bekaert, LLP (Cherry Bekaert). The original contract term was for the period September 1, 2012 through August 31, 2013 with four (4) consecutive one-year renewal options. On August 20, 2013, the PTB Board approved the first one-year renewal option for the period September 1, 2013 through August 31, 2014. On August 19, 2014, the PTB Board approved the second one-year renewal option for the period September 1, 2014 through August 31, 2015. Fees for the second one-year renewal period were approved in the amount of \$59,800 for financial audit services and an additional amount not to exceed \$30,000 for ancillary financial and accounting services.

FACTS/COMMENTS:

Subsequent to the approval of the second one-year renewal period, PTB staff was advised by Cherry Bekaert that new auditing and accounting standards would require the additional work to be performed during the upcoming Fiscal Year (FY) 2014 audit. Specifically, these additional requirements include:

- Implementation of new Government Accounting Standards Board (GASB) Statements No. 65 (Items Previously Reported as Assets and Liabilities), No. 66 (Technical Corrections – 2012 – amendment of GASB Statements No. 10 and No. 62) and No. 67 (Financial Reporting for Pension Plans – an amendment of GASB Statement No. 25).
- Research and audit-related steps associated with the accounting treatment of several complex transactions.
- Increased testing of federal awards as required by the Office of Management and Budgets (OMB) Circular A-133.

As a result of the increased auditing requirements, Cherry Bekaert is requesting that fees for financial audit services for FY2014 audit be increased to \$62,300, an increase of \$2,500. Requests for such increases are permitted under the current financial audit and related services contract. Port Tampa Bay staff recommends amending the financial audit and related services contract to incorporate this increase. The not-to-exceed amount of \$30,000 for ancillary financial and accounting services would remain the same.

Funding for this contract increase is available in the FY2015 Operating Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to amend the contract with Cherry Bekaert, LLP, as the provider of financial audit and related services for the period September 1, 2014 to August 31, 2015 to include the financial audit services referenced above and to increase the fees from \$59,800 to \$62,300, an increase of \$2,500, subject to review by the Chief Legal Officer.

SUBJECT: CONSENT TO SUBLEASE OF OFFICE SPACE WITHIN CHANNELSIDE BAY PLAZA TO FRANKLIN STREET FINANCIAL PARTNERS, LLC

BACKGROUND:

The Tampa Port Authority, d/b/a Port Tampa Bay (PTB) currently leases Channelside Bay Plaza (Retail Center) to CBP Development, LLC (CBP) pursuant to the terms and condition of an Amended and Restated Lease Agreement dated September 3, 1998 (Lease). CBP desires to sublease a portion of the Retail Center for general office and administrative uses. However, Section 4.2 of the Lease permits only retail, restaurant and the movie theater as subtenant uses and prohibits all other types of subtenant uses. Consequently, CBP requires the consent of PTB to sublease a portion of the Retail Center for general office use.

FACTS/COMMENTS:

CBP has entered into an agreement with Franklin Street Financial Partners, LLC (Franklin Street) to sublease approximately 8,778 square feet within the interior of the Retail Center (Premises) for general office and administrative uses on a month to month basis. The base rent for the use of the Premises is \$70,224 per year with six (6) months' rent abatement in consideration of Franklin Street's payment of tenant improvements within the Premises. CBP will provide Franklin Street with a reasonable number of parking passes for all employees who are using the Premises.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an agreement consenting to the sublease from CBP Development, LLC to Franklin Street Financial Partners, LLC for general office and administrative uses, subject to review by the Chief Legal Officer.

Board Meeting
November 18, 2014
Legal #190848v1

D. REGULAR AGENDA

**SUBJECT: TERMINATION OF OFFICE SPACE LEASE AGREEMENT WITH
CH2M HILL**

BACKGROUND:

On February 1, 2011, the Tampa Port Authority, Port Tampa Bay (PTB), entered into an office space lease agreement (Lease) with Halcrow, Inc. for approximately 12,637 square feet of office space (Premises), located on the second floor of the south wing of the Joseph Garcia International Center. The term of the Lease expires January 31, 2018. Approximately \$437,842 was spent on tenant improvements to the Premises, including approximately \$215,651 by PTB or approximately 49.3% of the total tenant improvements.

In 2011, Halcrow, Inc. was acquired by CH2M Hill and the Lease was subsequently assigned to CH2M Hill (Tenant). Tenant has another office located on West Cypress Street, Tampa, Florida and desires to consolidate both offices. Consequently, Tenant has requested to terminate its Lease with PTB.

FACTS/COMMENTS:

PTB staff has negotiated terms and conditions of an early termination of the Lease with Tenant. As consideration for the termination of the Lease, Tenant agrees to pay PTB the amount of \$322,294 which is equal to one (1) year of rental payments plus a \$53,000 early termination fee. In addition, PTB would obtain title to all furniture and cabling in place within the Premises. The early termination would be effective December 1, 2014; however, Tenant would have thirty days to remove its personal property from the Premises, excluding the existing furniture and cabling.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute a termination of office space lease agreement with CH2M Hill based on the terms and conditions set forth above, subject to review by the Chief Legal Officer

Board Meeting
November 18, 2014
Real Estate 1090791/190652

**SUBJECT: EXTENSION OF SECURITY CONTRACT WITH ALLIEDBARTON
SECURITY SERVICES**

BACKGROUND:

On December 18, 2012, the Port Tampa Bay (PTB) Board of Commissioners approved the award of PTB's port security services contract to AlliedBarton Security Services, Inc. (AlliedBarton). The term of the contract was for one year, with two (2) one-year consecutive extension options. The second year expires January 19, 2015.

FACTS/COMMENTS:

AlliedBarton understands the integral role and partnership necessary to achieve PTB's gate security and safety objectives. The firm continues to be responsive to PTB's security requirements.

AlliedBarton's contract anticipates that its cost structure would be equitably adjusted to accommodate the cost of the government mandated Affordable Care Act (ACA) that goes into effect in 2015. As a result, AlliedBarton has requested an equitable adjustment of two percent (2%) to the hourly bill rates. The hourly adjustment will capture increased costs only with no additional allowance for overhead or profit.

Staff recommends that the contract with AlliedBarton be extended for the second and final one (1) year extension option. Per the contract, with the exception of the ACA adjustment, there will be no rate increases. Based on the annual contract value of \$1,907,083 the ACA increase will be based on actual expenses and capped at two percent (2%) which totals \$38,142. Allied Barton continues to partner with Small Business Enterprise (SBE) firms to achieve nine percent (9%) SBE participation for this contract.

Funds for the contract were included in the FY2015 Operating budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute the second and final one year extension option of the contract with AlliedBarton Security Services for the period from January 20, 2015 through January 19, 2016, in an amount not to exceed \$1,945,225, subject to review by the Chief Legal Officer.

Board Meeting
November 18, 2014
Security 190792/190759

E. RECEIPT OF REPORTS

- 1. REPORT OF LEGAL FEES BY PROJECT**
- 2. REPORT OF AGED ACCOUNTS RECEIVABLES**
- 3. REPORT OF CONTRACT STATUS**
- 4. REPORT OF PERMITS**
- 5. REPORT OF EXPENDITURES BETWEEN \$50,000 - \$100,000**

FY2015 – LEGAL FEES AND EXPENSES REPORT THROUGH OCTOBER 31, 2014

YEAR-TO-DATE LEGAL FEES AND EXPENSES

	<u>FY 2015 Budget</u>	<u>FY 2015 Actual</u>
General Support / Litigation	\$219,000.00	\$
General Real Estate / Land Use	\$ 60,000.00	\$
General Employment / Labor	\$ 35,000.00	\$ 5,250.00
General Construction Services	\$ 38,000.00	\$
General Environmental	\$ 15,000.00	\$ 5,240.00
General Bankruptcy Services	\$ 9,000.00	\$
General Admiralty / Maritime / Tariff	\$ 24,000.00	\$ 0.00
YEAR-TO-DATE FY 2014-15	<u>\$400,000.00</u>	<u>\$ 10,490.00</u>
[Under/Over – Budget \$389,510.00]		

LITIGATION AND GENERAL LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Bryant Miller Olive - General		
Gray Robinson - General - Channelside Bay Mall [14]		
Manson Bolves - General		
Trenam Kemker - General		
<u>Special General</u> *		
Hamilton Miller & Birthisel - Ins CD - Ins MD		

* Information only – Legal Fees paid by Insurance Company

GENERAL REAL ESTATE / LAND USE LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Gray Robinson		
- General		
- New Channelside Dev [21]		
- NexLube [20]		
- Channelside Bay Mall [16]		
- DRI [15]		
Mechanik Nuccio		
- General		
P&M Consulting Group		
- General DRI		
Smolker Bartlett		
- General		
Trenam Kemker		
- General		
- Lease Review		

GENERAL LABOR / EMPLOYMENT LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Broad and Cassel		
- General		
Gray Robinson		
- General		
- General MD [19]		
Mandelbaum Fitzsimmons		
- General	\$ 300.00	\$ 300.00
- Employment [EC]	\$ 4,950.00	\$ 4,950.00

GENERAL CONSTRUCTION SERVICES LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Broad and Cassel - General		
Gray Robinson - General		
Richard Harrison PA - General		
Trenam Kemker - General		

GENERAL ENVIRONMENTAL LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Broad and Cassel - General		
Enola Brown - General		
Lash & Wilcox - General		
Manson Bolves - General	\$ 3,552.50	\$ 3,552.50
- General Lofley	\$ 1,687.50	\$ 1,687.50

GENERAL BANKRUPTCY LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Broad and Cassel - General		
Gray Robinson - General		
McIntyre-Panzarella-Thanasides - General		

GENERAL ADMIRALTY / MARITIME LEGAL SUPPORT

<u>Outside Counsel / Matter</u>	<u>October</u>	<u>Cumulative FY To Date</u>
Robert Birthisel, PA - General		
Mandelbaum Fitzsimmons - General		
Quarles & Brady - General		
Venable LLC - General		

Board Meeting
November 18, 2014
Legal #190729v1

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Usage Fees:						
M074	Alabama State Port Authority	\$ 901.13	\$ -	\$ -	\$ -	\$ 901.13
S036	ALTAMAR SHIPPING	\$ -	\$ 144.00	\$ -	\$ -	\$ 144.00
Q023	ALTAMAR SHIPPING SERVICE	\$ 921.13	\$ 1,991.43	\$ -	\$ -	\$ 2,912.56
T012	AMALIE OIL COMPANY	\$ 1,815.91	\$ -	\$ -	\$ -	\$ 1,815.91
A470	AMERICAN MARINE AGENCIES	\$ 261.00	\$ -	\$ -	\$ -	\$ 261.00
A415	AMERICAN VICTORY MARINERS	\$ -	\$ 23.99	\$ -	\$ -	\$ 23.99
Q212	ATLANTIC RO-RO CARRIERS, INC.	\$ 4,426.16	\$ -	\$ -	\$ -	\$ 4,426.16
A012	BOUCHARD TRANSPORT CO	\$ 23,579.08	\$ 12,384.20	\$ -	\$ -	\$ 35,963.28
A514	BUCKEYE TERMINALS, LLC.	\$ -	\$ 16,558.00	\$ -	\$ -	\$ 16,558.00
B153	CABANA COACHES LLC	\$ -	\$ -	\$ -	\$ 250.00	\$ 250.00
T147	CARGILL FOODS	\$ 296.25	\$ -	\$ -	\$ -	\$ 296.25
T003	CARGILL INC	\$ 4,416.50	\$ -	\$ -	\$ -	\$ 4,416.50
D049	CARGILL SALT	\$ -	\$ 20.00	\$ -	\$ -	\$ 20.00
T151	CARGILL SALT	\$ 325.38	\$ -	\$ 21,692.29	\$ -	\$ 22,017.67
T131	CARNIVAL CRUISE LINES	\$ 224,782.56	\$ -	\$ -	\$ -	\$ 224,782.56
T198	CEMEX CEMENT OF LOUISIANA, INC.	\$ -	\$ -	\$ -	\$ 250.00	\$ 250.00
T141	CEMEX INC	\$ -	\$ -	\$ -	\$ 6,741.00	\$ 6,741.00
T014	CENTRAL FLORIDA PIPELINE LLC	\$ 182,416.18	\$ -	\$ -	\$ -	\$ 182,416.18
T145	CENTRAL FLORIDA PIPELINE LLC	\$ 9,639.80	\$ -	\$ -	\$ -	\$ 9,639.80
T109	CITRUS PRODUCTS	\$ 30,013.77	\$ 3,984.00	\$ -	\$ -	\$ 33,997.77
A423	DANN OCEAN TOWING, INC	\$ 389.76	\$ -	\$ -	\$ -	\$ 389.76
A084	DIVERSIFIED MARINE TECH	\$ 42.75	\$ -	\$ -	\$ -	\$ 42.75
B178	DL2TRANSPORT, LLC DBA VILLAGES TRANSPORTATION	\$ -	\$ -	\$ -	\$ 250.00	\$ 250.00
Q081	DONGKUK INTERNATIONAL INC	\$ 1,144.07	\$ -	\$ 233.09	\$ -	\$ 1,377.16
Q127	DONGKUK INTERNATIONAL INC	\$ 4,335.59	\$ -	\$ -	\$ -	\$ 4,335.59
Q032	DUFERCO STEEL, INC	\$ -	\$ 1,780.20	\$ -	\$ -	\$ 1,780.20
A478	ENTERPRISE MARINE SERVICES LLC	\$ 10,430.04	\$ -	\$ -	\$ -	\$ 10,430.04
A031	FILLETTE GREEN & CO, INC	\$ 19,775.95	\$ -	\$ -	\$ -	\$ 19,775.95
T132	FLORIDA AQUARIUM	\$ 455.00	\$ -	\$ -	\$ -	\$ 455.00
Q097	FRONTIER LOGISTICS	\$ 5,055.97	\$ -	\$ -	\$ -	\$ 5,055.97
A429	GAC SHIPPING (USA) INC	\$ 18,399.33	\$ -	\$ -	\$ -	\$ 18,399.33
T185	GAETANO CACCIATORE INC	\$ 26,054.09	\$ -	\$ -	\$ -	\$ 26,054.09
A264	GULF MARINE REPAIR INC	\$ -	\$ 840.00	\$ -	\$ -	\$ 840.00
Q336	Hanwa American Corporation	\$ 65 198.91	\$ -	\$ -	\$ -	\$ 198.91
Q010	HUSTEEL USA INC	\$ 3,751.16	\$ -	\$ -	\$ -	\$ 3,751.16

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A306	INCHCAPE SHIPPING SERVICES	\$ 10,302.15	\$ -	\$ -	\$ -	\$ 10,302.15
A040	INTERNATIONAL SHIP MANAGEMENT & AGENCY SERVICES	\$ 3,160.70	\$ -	\$ -	\$ -	\$ 3,160.70
A078	INTERNATIONAL SHIP REPAIR	\$ -	\$ 360.00	\$ -	\$ -	\$ 360.00
V005	J.C. SHIP SUPPLY AND MARITIME	\$ -	\$ -	\$ -	\$ 250.00	\$ 250.00
T116	KINDER MORGAN BULK/TBS	\$ 1,711.80	\$ -	\$ 1,308.74	\$ -	\$ 3,020.54
A346	KIRBY CORPORATION	\$ 449.25	\$ -	\$ -	\$ -	\$ 449.25
A010	KIRBY INLAND MARINE, LP	\$ 75.00	\$ -	\$ -	\$ -	\$ 75.00
A003	KIRBY OFFSHORE MARINE	\$ 5,107.81	\$ -	\$ -	\$ -	\$ 5,107.81
A248	LA CARRIERS, INC	\$ 52.50	\$ -	\$ -	\$ -	\$ 52.50
A446	LOTT SHIP AGENCY INC	\$ -	\$ -	\$ -	\$ 250.00	\$ 250.00
Q004	M G MAHER & COMPANY	\$ -	\$ 7,748.35	\$ 61.28	\$ -	\$ 7,809.63
A360	MARTIN GAS MARINE	\$ 12,910.50	\$ 7,829.25	\$ -	\$ -	\$ 20,739.75
T135	MARTIN MARIETTA AGGREGATES	\$ 85,609.85	\$ -	\$ -	\$ -	\$ 85,609.85
T134	MARTIN OPERATING PARTNERSHIP	\$ 16,227.58	\$ 10,953.93	\$ -	\$ -	\$ 27,181.51
A016	MARTIN PRODUCT SALES LLC	\$ 333.75	\$ -	\$ -	\$ -	\$ 333.75
T199	MEDITERRANEAN SHIPPING CO./CHARLESTON	\$ 7,738.41	\$ 25,652.76	\$ 19,912.35	\$ 576.87	\$ 53,880.39
Q070	METAL ONE AMERICA	\$ 80.22	\$ -	\$ -	\$ -	\$ 80.22
M025	MILLENIUUM MANAGEMENT GROUP, INC.	\$ -	\$ 1,431.64	\$ -	\$ -	\$ 1,431.64
A053	MORAN TOWING CORPORATION	\$ 12,063.00	\$ 1,985.61	\$ -	\$ -	\$ 14,048.61
A430	MORAN-GULF SHIPPING AGENCIES	\$ 19,738.50	\$ 14,218.49	\$ -	\$ -	\$ 33,956.99
T002	MOSAIC CROP NUTRITION, LLC	\$ 34,012.46	\$ 10,515.81	\$ -	\$ -	\$ 44,528.27
T011	MURPHY OIL USA INC	\$ 17,187.15	\$ 500,431.88	\$ 22,287.87	\$ -	\$ 539,906.90
D050	NEXLUBE TAMPA, LLC	\$ -	\$ 60.00	\$ -	\$ -	\$ 60.00
A486	NORTH AMERICAN GENERAL AGENTS	\$ 2,655.11	\$ -	\$ -	\$ -	\$ 2,655.11
A071	NORTON LILLY INTERNATIONAL	\$ 417.00	\$ -	\$ -	\$ -	\$ 417.00
A439	NOVA INTERNATIONAL SHIPPING	\$ 12,660.02	\$ -	\$ -	\$ -	\$ 12,660.02
A464	NYK LINE (NA) INC.	\$ 6,791.57	\$ -	\$ -	\$ -	\$ 6,791.57
Q345	OLBERT METAL SALES	\$ -	\$ 1,131.28	\$ -	\$ -	\$ 1,131.28
A341	ORION MARINE CONSTRUCTION	\$ 290.63	\$ -	\$ -	\$ -	\$ 290.63
A069	OSG AMERICA INC	\$ 4,182.64	\$ -	\$ -	\$ -	\$ 4,182.64
T064	PASCO TERMINALS INC	\$ 5,263.39	\$ -	\$ -	\$ -	\$ 5,263.39
M075	Port of Houston Authority	\$ 901.13	\$ -	\$ -	\$ -	\$ 901.13
T006	PORTS AMERICA	\$ 5,796.88	\$ 327.51	\$ -	\$ 72.98	\$ 6,197.37
T182	PORTS AMERICA	\$ 47,140.62	\$ -	\$ -	\$ 1,671.04	\$ 48,811.66
T182I	PORTS AMERICA (INTERNATIONAL)	\$ 315.38	\$ 11,670.90	\$ 366.96	\$ 9,639.13	\$ 21,992.37
Q332	PRIME CHARTER USA, INC.	\$ 66 -	\$ 1,097.53	\$ -	\$ -	\$ 1,097.53
A064	SAVAGE & SON, AR	\$ 108,659.17	\$ -	\$ -	\$ -	\$ 108,659.17

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A065	SEA & LAND SHIPPING	\$ 80,218.53	\$ 261.75	\$ -	\$ -	\$ 80,480.28
Q029	STEMCOR	\$ 930.24	\$ -	\$ -	\$ -	\$ 930.24
A417	SULPHUR CARRIERS	\$ 1,572.00	\$ -	\$ -	\$ -	\$ 1,572.00
T101	SULPHURIC ACID TRADING COMPANY	\$ 59.14	\$ 3,942.75	\$ -	\$ -	\$ 4,001.89
T173	TITAN FLORIDA LLC	\$ 63,101.29	\$ -	\$ -	\$ -	\$ 63,101.29
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	\$ 87,884.46	\$ 1,306.94	\$ 123,977.61	\$ -	\$ 213,169.01
A251	TRADEMARK METALS RECYCLING LLC	\$ -	\$ -	\$ 57.88	\$ -	\$ 57.88
A497	TRANS-ATLANTIC AGENCIES INC	\$ 55,203.46	\$ -	\$ -	\$ -	\$ 55,203.46
T197	TRANSFLO TERMINAL SERVICES, INC.	\$ 131,503.45	\$ -	\$ -	\$ -	\$ 131,503.45
T020	TRANSMONTAIGNE INC	\$ 51,603.87	\$ -	\$ -	\$ -	\$ 51,603.87
T139	TROPICAL SHIPPING	\$ -	\$ -	\$ 250.00	\$ -	\$ 250.00
A420	U.S. DEPT. OF COMMERCE/NOAA GULF MARINE	\$ -	\$ 1,728.35	\$ -	\$ -	\$ 1,728.35
A034	UNITED OCEAN SHIPPING (TECO)	\$ 5,089.50	\$ -	\$ -	\$ -	\$ 5,089.50
M034	USA PARKING SYSTEM, INC.	\$ -	\$ 100.00	\$ -	\$ -	\$ 100.00
A465	VALLS SHIPPING COMPANY	\$ 37,313.19	\$ 6,653.72	\$ 1,513.16	\$ -	\$ 45,480.07
T119	VULCAN MATERIALS COMPANY	\$ 44,860.52	\$ -	\$ -	\$ -	\$ 44,860.52
T056	YARA NORTH AMERICA INC	\$ 4,794.52	\$ -	\$ -	\$ -	\$ 4,794.52
T171	ZIM ISRAELI NAVIGATION COMPANY	\$ 120,147.00	\$ 85,469.00	\$ 37,976.50	\$ -	\$ 243,592.50
Subtotal Port Usage Fees		\$ 1,679,942.81	\$ 732,603.27	\$ 229,637.73	\$ 19,951.02	\$ 2,662,134.83

Lease Charges:

L045	AMALIE OIL	\$ 786.27	\$ -	\$ -	\$ -	\$ 786.27
L219	AMERICAN VICTORY SHIP MEMORIAL MUSEUM	\$ 1,000.00	\$ -	\$ -	\$ -	\$ 1,000.00
L011	CARGILL FINANCIAL SERVICE CTR	\$ 940.76	\$ 62,717.66	\$ -	\$ -	\$ 63,658.42
L299	CEMEX CEMENT OF LOUISIANA, INC.	\$ -	\$ -	\$ -	\$ 72.10	\$ 72.10
L277	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	\$ 93,474.50	\$ -	\$ -	\$ -	\$ 93,474.50
L268	DANIEL, IAN & LORNA	\$ 1,289.18	\$ -	\$ -	\$ -	\$ 1,289.18
L044	DIVERSIFIED MARINE TECH	\$ 140.82	\$ -	\$ -	\$ -	\$ 140.82
L124	GULF MARINE REPAIR INC	\$ 145,518.24	\$ -	\$ -	\$ -	\$ 145,518.24
L287	HCP ASSOCIATES, INC	\$ 5,201.33	\$ 1,772.88	\$ 144.40	\$ 11,594.87	\$ 18,713.48
L103	INTERNATIONAL SHIP REPAIR	\$ 34,911.24	\$ -	\$ -	\$ -	\$ 34,911.24
L283	LANDS END MARINA	\$ 1,235.52	\$ -	\$ -	\$ -	\$ 1,235.52
L174	MARTIN MARIETTA AGGREGATES	\$ 214.39	\$ 17,150.97	\$ -	\$ -	\$ 17,365.36
L039	MURPHY OIL USA INC	\$ 67 528.70	\$ -	\$ -	\$ -	\$ 528.70

TAMPA PORT AUTHORITY
Monthly Aged Receivables
October 31, 2014

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L223	PALM RIVER RESERVE	\$ 1,039.16	\$ -	\$ -	\$ -	\$ 1,039.16
L196	SEABULK TOWING INC	\$ 127.49	\$ -	\$ -	\$ -	\$ 127.49
L138	SHRIMP SVC DOCK ASSOCIATION	\$ 8.00	\$ -	\$ -	\$ -	\$ 8.00
L235	STARSHIP CRUISE LINE	\$ 116.17	\$ -	\$ -	\$ -	\$ 116.17
L064	SUPERIOR SEAFOODS INC	\$ 56.41	\$ -	\$ -	\$ -	\$ 56.41
L049	TAMPA PORT SERVICES, LLC	\$ 11,029.04	\$ -	\$ -	\$ -	\$ 11,029.04
L190	TAMPA SHIP LLC	\$ -	\$ 40,082.62	\$ -	\$ -	\$ 40,082.62
L269	TITAN METAL SERVICE, INC.	\$ 6,003.77	\$ -	\$ -	\$ -	\$ 6,003.77
L209	TRADEMARK METALS RECYCLING FKA ONESTEEL	\$ -	\$ -	\$ -	\$ 439.45	\$ 439.45
L078	TRANSMONTAIGNE TERMINALING INC	\$ 16,318.45	\$ 28.32	\$ -	\$ -	\$ 16,346.77
L282	UNIVERSITY OF SOUTH FLORIDA	\$ 8,945.29	\$ -	\$ -	\$ -	\$ 8,945.29
L079	VERSAGGI SHRIMP COMPANY	\$ 96.64	\$ -	\$ -	\$ -	\$ 96.64
L146	VULCAN MATERIALS	\$ 14,412.41	\$ -	\$ -	\$ -	\$ 14,412.41
Subtotal Lease Charges		\$ 343,393.78	\$ 121,752.45	\$ 144.40	\$ 12,106.42	\$ 477,397.05
Accounts in Litigation/Renegotiation/Bankruptcy:						
Q205	ASSURANCE FORENINGEN SKULD(GJENSIDIG)	\$ -	\$ -	\$ -	\$ 19,682.93	\$ 19,682.93
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		\$ -	\$ -	\$ -	\$ 19,682.93	\$ 19,682.93
Total Aged Receivables as of October 31, 2014		\$ 2,023,336.59	\$ 854,355.72	\$ 229,782.13	\$ 51,740.37	\$ 3,159,214.81

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
October 31, 2014

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Parking Facilities Operations	USA System Parking (renewal 9/1/13-8/31/14)	12-12	07/16/13	\$ 1,324,273	\$ 1,084,429	81.9%
Grounds Maintenance	Great Bay Landscape (year 2)	12-14	08/21/12	\$ 314,400	\$ 161,850	51.5%
Financial Audit & Related Areas	Cherry, Bekaert & Holland (year 2)	12-15	07/17/12	\$ 89,800	\$ 59,800	66.6%
Insurance Broker Services	Hugh Wood (year 3)	12-17	07/16/13	\$ 52,000	\$ 13,000	25.0%
Copier Leases (7 copiers)	Ricoh Americas Corporation	12-18	07/17/12	\$ 144,000	\$ 125,420	87.1%
Annual Maintenance & License - Great Plains	Tribridge (year 2)	12-19	09/18/12	\$ 165,000	\$ 165,000	100.0%
PARCS Parking Access Revenue Control System Maintenance	Scheidt & Bachmann USA (year 3)	12-22	07/16/13	\$ 50,613	\$ 4,218	8.3%
General Planning Services	Renaissance Planning Group	13-06	10/16/12	\$ 400,000	\$ 161,751	40.4%
Security Guard Services	AlliedBarton (1/20/14 -1/19/15)	13-08	12/17/13	\$ 1,907,083	\$ 1,292,298	67.8%
Law Enforcement Services	BOCC / HCSO	13-10	01/15/13	\$ 3,913,144	\$ 3,913,144	100.0%
Online Data Service Backup	Venyu Solutions, Inc. (5 years @ \$50k/yr)	13-13	05/21/13	\$ 250,000	\$ 33,445	13.4%
SBE Uniformed Security Guard Service	Martinez & Company (year 2)	13-15	05/21/13	\$ 150,000	\$ 16,555	11.0%
Insurance Consultants	Interisk (1st renewal)	13-24	07/16/14	\$ 90,000	\$ 9,405	10.5%
NetApp Network Storage System Maintenance	Softchoice Corporation	13-25a	10/16/13	\$ 69,000	\$ 44,586	64.6%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	13-26	08/20/13	\$ 137,000	\$ 132,128	96.4%
Employee Dental Plan	Direct Assignment Benefit Plans	14-03	09/17/13	\$ 80,000	\$ 48,996	61.2%
State Legislative Services	Advocacy Group at Cardenas Partners (year 2)	14-05	08/20/13	\$ 60,000	\$ -	0.0%
State Legislative Services	Ballard Partners (year 2)	14-06	08/20/13	\$ 60,000	\$ 10,000	16.7%
Janitorial Services	ASK Solutions; All Southern Cleaning	14-08	10/15/13	\$ 324,671	\$ 312,452	96.2%
Federal Government Relations Consultant	Alcalde & Fay	14-10	09/17/13	\$ 180,000	\$ 91,433	50.8%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12a	01/21/14	\$ 44,200	\$ -	0.0%
Financial Advisory Service	Public Financial Management	14-16	08/20/13	\$ 60,000	\$ 23,238	38.7%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	15-07	09/17/13	\$ 96,228	\$ 20,172	21.0%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 9,961,412	\$ 7,723,319	
CONTINUING ANNUAL CONTRACTS:						
Professional Service Contracts	Various	10-10	09/15/09	\$ 2,250,000	\$ 1,800,774	80.0%
Continuing Repair / Improvements Contracts	Various	10-11	09/15/09	\$ 2,200,000	\$ 895,391	40.7%
Continuing Repair / Improvements Contracts	Various	11-01	09/21/10	\$ 2,200,000	\$ 804,839	36.6%
Professional Service Contracts	Various	11-02	09/21/10	\$ 2,050,000	\$ 1,816,724	88.6%
Continuing Repair / Improvements Contracts	Various	12-01	09/20/11	\$ 2,200,000	\$ 1,522,499	69.2%
Professional Service Contracts	Various	12-02	09/20/11	\$ 2,050,000	\$ 1,877,224	91.6%
Continuing Repair / Improvements Contracts	Various	13-01	09/18/12	\$ 1,760,000	\$ 1,415,216	80.4%
Professional Service Contracts	Various	13-02	09/18/12	\$ 2,390,000	\$ 1,403,568	58.7%
Wi-Fi Private Line Service	Level 3 Communications	13-21	07/16/13	\$ 80,000	\$ 68,093	85.1%
Disaster Recovery services	Belfor USA Group	13-22	07/16/13	\$ 50,000	\$ 10,000	20.0%
Cloud computing purchase & implementation	Tribridge Holdings, LLC	13-23	07/16/13	\$ 80,000	\$ 76,800	96.0%
Continuing Repair / Improvements Contracts	Various	14-01	09/17/13	\$ 2,350,000	\$ 1,283,508	54.6%
Professional Service Contracts	Various	14-02	09/17/13	\$ 5,064,600	\$ 1,486,740	29.4%
CONTINUING ANNUAL CONTRACTS:				\$ 24,724,600	\$ 14,461,377	

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
October 31, 2014

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Final Closeout/Pmt Ybor Turning Basin	US Army Corps of Engineers	04-40	09/21/04	\$ 1,826,482	\$ 558,597	30.6%
Feasibility Study Cost Sharing Agreement	Department of the Army - ACOE	05-16	03/15/05	\$ 2,000,000	\$ 1,357,557	67.9%
Rail Crossing Improvements	CSX	11-06	06/15/10	\$ 750,000	\$ 445,930	59.5%
Professional Engineering Services - Petroleum Facilities	CH2M Hill	11-13	12/21/10	\$ 2,682,765	\$ 2,577,304	96.1%
Port Redwing Off-Site Mitigation	Keystone Excavators	11-14	04/19/11	\$ 1,000,000	\$ 960,167	96.0%
Eastport B151/152 Mitigation	Tampa Bay Construction	12-08	10/18/11	\$ 2,907,632	\$ 2,888,580	99.3%
Petroleum Facilities Improvements -CMS	Balfour Beatty/Batson Cook	12-09	05/15/12	\$ 46,352,357	\$ 45,327,586	97.8%
Cruise Terminal 2 & 3 Security Improvements	Tampa Bay Marine	12-10	05/15/12	\$ 176,259	\$ 150,803	85.6%
Pendola Point Reclaimed Water and Force Main Service	TB Landmark Construction	13-11	12/18/12	\$ 2,629,586	\$ 2,564,488	97.5%
Eastport B151/152 Phase 2 Fill Project	JVS Contracting Inc.	13-12	12/18/12	\$ 1,800,000	\$ 1,734,959	96.4%
Digital Signing System for Cruise Terminal Three	Audio Visual Innovations (AVI-SPL)	13-17	06/18/13	\$ 49,950	\$ 35,842	71.8%
Cruise Terminal 6 Customs & Border Protection	Nelco & Customs and Border Protection	13-19	06/18/13	\$ 956,000	\$ 792,114	82.9%
Railroad Construction and Improvements	Gonzalez & Sons Equipment	13-20	06/18/13	\$ 1,347,000	\$ 1,250,964	92.9%
Wi-Fi at Cruise Terminal 2; 3 and 6	Softchoice Corporation	13-25	11/20/12	\$ 150,000	\$ 118,592	79.1%
Construction of Equipment Storage Bldg.	Kincart Construction Company	13-32	09/17/13	\$ 555,814	\$ 335,053	60.3%
Improvements to Warehouse Bld # 229	Eveland Brothers, Inc.	13-33	09/17/13	\$ 363,180	\$ 324,673	89.4%
Construction of Pendola Point Security Bldg.	Kincart Construction Company	13-34	09/17/13	\$ 376,047	\$ 307,675	81.8%
Navigational Improvements / Unit Price Dredging	Orion Dredging	14-04	08/20/13	\$ 3,500,000	\$ 1,894,405	54.1%
Port Siren Warning System	Flores & Harper Construction	14-09	12/17/13	\$ 677,425	\$ 545,956	80.6%
SOC Improvements	Cutler Associates, Inc.	14-11	12/17/13	\$ 853,817	\$ 763,034	89.4%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12	12/17/13	\$ 1,767,529	\$ 1,146,074	64.8%
Maritime Domain Awareness and Anomaly Detection System	The Mariner Group, LLC	14-14	02/18/14	\$ 420,000	\$ 390,829	93.1%
Security Command Center Video Monitoring System	Technical Innovation Group	14-15	03/18/14	\$ 190,000	\$ 84,750	44.6%
Customs Exam Station - Roof Replacement	P.J. Callaghan Construction	14-17	03/18/14	\$ 233,527	\$ 87,527	37.5%
Container Facilities Improvements for Hookers Point	Batson Cook	14-20	05/20/14	\$ 2,183,632	\$ 241,861	11.1%
Port Redwing Security Fencing	Good Neighbor Fence	14-21	05/20/14	\$ 129,580	\$ 94,419	72.9%
Enhanced Camera and Video Storage Upgrade	GSA Security Inc	14-22	05/20/14	\$ 423,000	\$ 423,000	100.0%
Eastport	GLF Construction Corp	14-24	06/17/14	\$ 23,066,840	\$ 928,439	4.0%
Radar Installation	Transportation Security Associates	14-25	07/15/14	\$ 772,905	\$ 772,905	100.0%
CONSTRUCTION AND CAPITAL CONTRACTS:				\$ 76,301,582	\$ 67,402,738	
GRAND TOTAL:				\$ 110,987,593	\$ 89,587,435	

PERMIT REPORT
10/1/2014– 10/30/2014

PERMITS ISSUED

13-016	Tampa Electric Company	Replace discharge flume sheet pile walls/Big Bend/Tampa
14-005	Tampa Bulk Services	Embankment stabilization/Old Tampa Bay/Tampa
14-008	City of Tampa Police Department	Navigational waterway markers/Old Tampa Bay/Tampa

REVISIONS

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VIOLATIONS

*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Permit #	Appl. Received	Minor/ Standard	Applicant	Proposed Work
14-002	3/12/14	S	Tampa Port Services	Shoreline stabilization/seawall with fill & wetlands impacts
06-037R	5/7/14	S	Apollo Beach Waterway Improvement Group	Maintenance Dredge 3 Canals-Apollo Beach Nature Park Re-Nourishment
14-009	8/29/14	?	Robert Lofley	Enclosed structure with Pier
14-011	9/12/14	S	Port Tampa Bay	Marine Safety Complex Phase 2-Floating docks, boat ramp, bulkhead extension & dredge
10-016 (R2)	10/2/14	S	Tampa Yacht & Country Club	Modify Marina Dock Complex
14-012	10/6/14	S	Tampa Electric Company	Maintenance Dredge Big Bend Channel

Board Meeting
November 18, 2014
Environmental Department/ #190667 v1

EXPENDITURES
 Between \$50,000 - \$100,000
 10/1/2014 – 10/31/2014

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
Florida Aquarium	Agreement	\$60,000	Included in FY15 Operating Budget	Agreement for boat tours October 1, 2014 – September 30, 2015
FL Ports Council (FPC)	Annual Dues	\$73,500	Included in FY 15 Operating Budget	FL Seaports pay annual membership dues based on the revenues of each port.

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

**PORT PRESIDENT/CEO ANNUAL
PERFORMANCE EVALUATION**

I. FUTURE PROPOSED PROJECTS

PORT TAMPA BAY LIST OF FUTURE PROPOSED PROJECTS

UPDATED 11/03/14

Project Name	Current Contractor/ Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
Unit Price Repair & Improvements (Uplands)	Seavy & Associates	Nov 2014	Dec 2014
Portwide Roadway Improvements	Rebid	Dec 2014	Jan 2015
Unit Price Environmental Remediation Services	Seavy & Associates	Dec 2014	Jan 2015
FY15 Portwide Roadway Improvements	New Bid	Dec 2014	Jan/Feb 2015
FY15-17 Navigational Improvements	Orion Marine Construction	Jan 2015	Feb/Mar 2015
Maritime Boulevard - Shoreline Avenue to GATX Drive Improvements	New Bid	Feb 2015	Mar/Apr 2015

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J. CALENDAR OF EVENTS

K. DATE OF NEXT MEETING

TUESDAY, DECEMBER 16, 2014 – 9:30 AM

L. ADJOURNMENT