



## Special Meeting Agenda

Diamondhead Education Center  
200 W. Burnsville Parkway  
Burnsville, MN 55337  
July 15, 2014  
4:30 PM

- I. Call to Order
  - A. Welcome
  - B. Pledge of Allegiance
- II. Approval of the Agenda
- III. New Business
  - A. Approve Equipment Purchase Through TIES for Computer Replacement 2  
**Speaker(s):** Lisa Rider, Executive Director of Business Services
  - B. Receive an Update and Approve the Revised Lease Purchase for Technology Switches 8  
**Speaker(s):** Lisa Rider, Executive Director of Business Services
- IV. Adjourn to a Board Workshop to Discuss Vision One91  
**Speaker(s):** Joe Gothard, Superintendent



**Agenda III.A  
July 15, 2014**

**To: Members, Board of Education**

**From: Lisa Rider, Executive Director of Business Services**

**Date: July 15, 2014**

**Re: Approve Equipment Purchase through TIES for Computer replacement**

RECOMMENDATION: That the Board of Education approves purchase of technology computers through TIES Master Price Agreement with HP Inc. in the amount of \$344,601 for 569 desktops and 115 laptops.

The technology purchase of desktops and laptops are needed to replace 7-9 year old technology which supports student use, labs, and instructional and support staff districtwide.

We are members of Minnesota's Cooperative Purchasing Venture (CPV), established by Minn. Stat Section 16C.03, subd. 10, allows entities to purchase goods, certain services and utilities from contracts established by the Materials Management Division (MMD) for Minnesota state agencies. Through TIES we can use the 2009-2014 WSCA-NASPO contract which resulted from a large volume competitively bid contract by the State of MN. To provide competitive cost savings. We will be taking advantage of this contract with HP for the computer laptops and desktops, for the purchase of \$344,601.

Upon approval of the recommendation computers will be ordered with planned installation during the summer and early fall. There has been a delay but every effort will be made to provide for the technology installs to occur prior to the start of the school year.

Hewlett-Packard Company  
3000 Hanover Street  
Palo Alto, CA 94304-1185  
[www.hp.com](http://www.hp.com)



July 3, 2014

Connie Erickson  
Burnsville School District  
100 River Ridge Court  
Burnsville, MN 55337

Dear Connie:

The 2009-2014 WSCA-NASPO Computer contract is a large volume competitively bid contract that is led by the Lead State of Minnesota and provides competitive cost savings. The State of Minnesota is a Participating State utilizing this competitively awarded contract offering it to eligible entities under the contract.

Your District is a CPV member with an application completed and submitted to the State by Glen Simon at your District. CPV member verification can be found by going directly to the State of Minnesota site at <http://www.mmd.admin.state.mn.us/cpv2.htm>. As a Cooperative Purchase Vendor (CPV) member you can simply purchase off this competitively bid and awarded contract that the State offers. As noted on the site listed above, "**Minnesota's Cooperative Purchasing Venture (CPV)**, established by Minn. Stat. § 16C.03, subd.10, allows eligible entities to purchase goods, certain services and utilities from contracts established by the Materials Management Division (MMD) for Minnesota state agencies. MMD contracts with vendors to provide goods, services and utilities to state agencies. This program creates a legal relationship so that eligible entities can use these contracts just like state agencies."

Avoid the competitive process as your District has done before by simply taking advantage of this valuable cost savings contract and avoid the additional cost associated with a formal bid process along with using a contract that meets the State laws and statutes that most public entities require for their purchases. In addition to the cost savings, HP also provides you the ability to utilize the support of a local partner noted in the State Contract Release (attached) as Servicing Subcontractors under this contract providing support to the local community as well.

By selecting this valuable contract, you can simply submit your Purchase Order made out to HP along with the HP quote and list the HP/State of Minnesota WSCA-NASPO Computer contract #14279 on your order and submit to your local HP authorized servicing subcontractor (that HP refers to as a reseller agent), TIES, for submission to HP for processing or you can send your order directly to HP by either fax 1/800-888-3224 or email at [PSorderprocessing@hp.com](mailto:PSorderprocessing@hp.com)

If you have any questions or need additional information, please feel free to contact me at any time at 847/922-2977 ([debra.lee@hp.com](mailto:debra.lee@hp.com)) or you can contact the State of Minnesota directly by reaching out to Lea Halverson at [Lea.Halverson@state.mn.us](mailto:Lea.Halverson@state.mn.us).

Thank you for selecting HP for your technology needs.  
Sincerest and warmest regards,

A handwritten signature in black ink that reads 'Debra Lee'.

Debra Lee  
State & Local Government and Education, Strategic Program Manager  
Attachment: Copy of Release C-874(5)



affordable hardware and software  
for education

www.tiesdepot.com

**TIES Depot**  
1667 Snelling Avenue N  
St. Paul, Minnesota 55108  
United States  
http://www.tiesdepot.com

### Quotation

<b>Date</b> Jun 30, 2014 7:35 AM CDT	<b>Expiration Date</b> Jul 30, 2014
<b>Doc #</b> 23990 - rev 1 of 1	
<b>Description</b> HP 600 sff w 5yr warranty (qty 200)	
<b>SalesRep</b> Howe, Ceil (P) 651-999-6252 (F) 651-999-6210	
<b>Customer Contact</b> Erickson, Connie (P) (952) 707-2065 (F) (952) 707-2046 cerickson@burnsville.k12.mn.us	

**Customer**

Burnsville ISD (8) / 0191  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2000

**Bill To**

Burnsville ISD  
Erickson, Connie  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2065

**Ship To**

Burnsville ISD  
Erickson, Connie  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2065

<b>Customer PO:</b> None	<b>Terms:</b> Unknown	<b>Ship Via:</b> FedEx Ground
<b>Special Instructions:</b> None		<b>Carrier Account #:</b> None

Item	Description	Part #	List Price	Qty	Ship To	Unit Price	Total
1	HP ProDesk 600 G1 Small Form Factor Desktop PC HP ProDesk 600 G1 Small Form Factor Desktop PC Public K-12 Only - Win 8.1 Pro MSNA downgr to Win7 Pro64 OS - MSNA - Restricted, No EZC Intel Q85 Express Chipset HP ProDesk 600 SFF STD Chassis Intel Core i3-4130 3.4G 3M HD 4400 CPU 4GB DDR3-1600 DIMM (1x4GB) RAM 500GB 7200 RPM 3.5 HDD DVD-ROM Optical Drive Integrated Network Intel I217LM Gigabit Network Connection HP USB Standard Keyboard HP USB Mouse Single Unit (SFF) Packaging 5/5/5 SFF Warranty HP ProDesk 600 Country Kit (Includes a Quick Setup & Getting Started manual in English and a country-specific power cord)	9547047	N/A	200	Document Address	\$469.00	\$93,800.00

Subtotal: \$93,800.00  
Tax (0.000%): \$0.00  
Shipping: \$0.00  
**Total: \$93,800.00**

Should you have further questions please call 651-999-6211.

Orders can be Faxed to 651-999-6210, emailed to tsfax@ties.k12.mn.us; OR, log into www.tiesdepot.com to place your order from your personal store site.

\*\* All Prices & Availability Subject To Change \*\*

\*\* Shipping & Handling Fees May Apply\*\*

These prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, cables, cabling services or material unless specifically listed above. All prices are subject to change without notice. Supply subject to availability.

\*\*Processing fees will apply if order does not exceed \$200.\*\*



affordable hardware and software  
for education

www.tiesdepot.com

**TIES Depot**  
1667 Snelling Avenue N  
St.Paul, Minnesota 55108  
United States  
http://www.tiesdepot.com

## Quotation

<b>Date</b> Jun 30, 2014 7:35 AM CDT	<b>Expiration Date</b> Jul 30, 2014
<b>Doc #</b> 23991 - rev 1 of 1	
<b>Description</b> HP 600 sff w 5yr warranty	
<b>SalesRep</b> Howe, Ceil (P) 651-999-6252 (F) 651-999-6210	
<b>Customer Contact</b> Erickson, Connie (P) (952) 707-2065 (F) (952) 707-2046 cerickson@burnsville.k12.mn.us	

### Customer

Burnsville ISD (8) / 0191  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2000

### Bill To

Burnsville ISD  
Erickson, Connie  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2065

### Ship To

Burnsville ISD  
Erickson, Connie  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2065

<b>Customer PO:</b> None	<b>Terms:</b> Unknown	<b>Ship Via:</b> FedEx Ground
<b>Special Instructions:</b> None		<b>Carrier Account #:</b> None

Item Description	Part #	List Price	Qty	Ship To	Unit Price	Total
1 HP ProDesk 600 G1 Small Form Factor Desktop PC HP ProDesk 600 G1 Small Form Factor Desktop PC Public K-12 Only - Win 8.1 Pro MSNA downgr to Win7 Pro64 OS - MSNA - Restricted, No EZC Intel Q85 Express Chipset HP ProDesk 600 SFF STD Chassis Intel Core i3-4130 3.4G 3M HD 4400 CPU 4GB DDR3-1600 DIMM (1x4GB) RAM 500GB 7200 RPM 3.5 HDD DVD-ROM Optical Drive Integrated Network Intel I217LM Gigabit Network Connection HP USB Standard Keyboard HP USB Mouse Single Unit (SFF) Packaging 5/5/5 SFF Warranty HP ProDesk 600 Country Kit (Includes a Quick Setup & Getting Started manual in English and a country-specific power cord)	9547047	N/A	200	Document Address	\$469.00	\$93,800.00

Subtotal: \$93,800.00  
Tax (0.000%): \$0.00  
Shipping: \$0.00  
**Total: \$93,800.00**

Should you have further questions please call 651-999-6211.

Orders can be Faxed to 651-999-6210, emailed to tsfax@ties.k12.mn.us; OR, log into www.tiesdepot.com to place your order from your personal store site.

\*\* All Prices & Availability Subject To Change \*\*

\*\* Shipping & Handling Fees May Apply\*\*

These prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, cables, cabling services or material unless specifically listed above. All prices are subject to change without notice. Supply subject to availability.

\*\*Processing fees will apply if order does not exceed \$200.\*\*



**TIES Depot**  
 1667 Snelling Avenue N  
 St.Paul, Minnesota 55108  
 United States  
<http://www.tiesdepot.com>

Quotation	
<b>Date</b> Jun 30, 2014 7:36 AM CDT	<b>Expiration Date</b> Jul 30, 2014
<b>Doc #</b> 23992 - rev 1 of 1	
<b>Description</b> HP 600 sff w 5yr warranty	
<b>SalesRep</b> Howe, Ceil (P) 651-999-6252 (F) 651-999-6210	
<b>Customer Contact</b> Erickson, Connie (P) (952) 707-2065 (F) (952) 707-2046 cerickson@burnsville.k12.mn.us	

**Customer**  
 Burnsville ISD (8) / 0191  
 100 River Ridge Court  
 Burnsville, Minnesota 55337  
 (P) 952-707-2000

**Bill To**  
 Burnsville ISD  
 Erickson, Connie  
 100 River Ridge Court  
 Burnsville, Minnesota 55337  
 (P) 952-707-2065

**Ship To**  
 Burnsville ISD  
 Erickson, Connie  
 100 River Ridge Court  
 Burnsville, Minnesota 55337  
 (P) 952-707-2065

<b>Customer PO:</b> None	<b>Terms:</b> Unknown	<b>Ship Via:</b> FedEx Ground
<b>Special Instructions:</b> None		<b>Carrier Account #:</b> None

Item	Description	Part #	List Price	Qty	Ship To	Unit Price	Total
1	HP ProDesk 600 G1 Small Form Factor Desktop PC HP ProDesk 600 G1 Small Form Factor Desktop PC Public K-12 Only - Win 8.1 Pro MSNA downgr to Win7 Pro64 OS - MSNA - Restricted, No EZC Intel Q85 Express Chipset HP ProDesk 600 SFF STD Chassis Intel Core i3-4130 3.4G 3M HD 4400 CPU 4GB DDR3-1600 DIMM (1x4GB) RAM 500GB 7200 RPM 3.5 HDD DVD-ROM Optical Drive Integrated Network Intel I217LM Gigabit Network Connection HP USB Standard Keyboard HP USB Mouse Single Unit (SFF) Packaging 5/5/5 SFF Warranty HP ProDesk 600 Country Kit (Includes a Quick Setup & Getting Started manual in English and a country-specific power cord)	9547047	N/A	169	Document Address	\$469.00	\$79,261.00

Subtotal: \$79,261.00  
 Tax (0.000%): \$0.00  
 Shipping: \$0.00  
**Total: \$79,261.00**

Should you have further questions please call 651-999-6211.

Orders can be Faxed to 651-999-6210, emailed to [tsfax@ties.k12.mn.us](mailto:tsfax@ties.k12.mn.us); OR, log into [www.tiesdepot.com](http://www.tiesdepot.com) to place your order from your personal store site.

\*\* All Prices & Availability Subject To Change \*\*  
 \*\* Shipping & Handling Fees May Apply\*\*

These prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, cables, cabling services or material unless specifically listed above. All prices are subject to change without notice. Supply subject to availability.

\*\*Processing fees will apply if order does not exceed \$200.\*\*



affordable hardware and software  
for education

www.tiesdepot.com

**TIES Depot**  
1667 Snelling Avenue N  
St. Paul, Minnesota 55108  
United States  
http://www.tiesdepot.com

### Quotation

<b>Date</b> Jun 12, 2014 1:31 PM CDT	<b>Expiration Date</b> Jul 12, 2014
<b>Doc #</b> 23859 - rev 1 of 1	
<b>Description</b> None	
<b>SalesRep</b> Howe, Ceil (P) 651-999-6252 (F) 651-999-6210	
<b>Customer Contact</b> Erickson, Connie (P) (952) 707-2065 (F) (952) 707-2046 cerickson@burnsville.k12.mn.us	

**Customer**

Burnsville ISD (8) / 0191  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2000

**Bill To**

Burnsville ISD  
Erickson, Connie  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2065

**Ship To**

Burnsville ISD  
Erickson, Connie  
100 River Ridge Court  
Burnsville, Minnesota 55337  
(P) 952-707-2065

<b>Customer PO:</b> None	<b>Terms:</b> Undefined	<b>Ship Via:</b> FedEx Ground
<b>Special Instructions:</b> None		<b>Carrier Account #:</b> None

Item Description	Part #	List Price	Qty	Ship To	Unit Price	Total
1 HP ProBook 650 G1 Notebook, with Intel HM87, integrated graphics HP ProBook 650 G1 Notebook, with Intel HM87, integrated graphics Public K-12 Only - Win 7 Prof 64-bit with Win 8.1 Pro License-MSNA-Restricted, No EZC No OS Label needed Intel Core i5-4300M (2.60 GHz w/Turbo, 3MB L3 Cache) Processor with HD Graphic 4600 Intel Core i5 Label Estar Label Mobile Intel HM87 chipset No vPro Technology support 15.6 inch LED HD SVA Anti-Glare (1366x768) for Webcam Integrated HD Webcam 4 GB 1600 MHz DDR3 SDRAM (1D) 320 GB 7200 RPM SATA Hard Drive No Flash Cache DVD+-RW SuperMulti DL Drive TouchPad Keyboard Broadcom 802.11 a/b/g/n (2x2) + Bluetooth 4.0 No Modem No HP Mobile Broadband Integrated Fingerprint Reader 65 Watt Smart nPFC AC Adapter Power Cord - 1.8 Meters Destination Country Kit Localization 6-cell (65 WHr) Lithium-Ion Battery 3/3/0 Warranty Allow 2-3 weeks for delivery.	9577233	N/A	115	Document Address	\$676.00	\$77,740.00

Subtotal: \$77,740.00  
Tax (0.000%): \$0.00  
Shipping: \$0.00  
**Total: \$77,740.00**

Should you have further questions please call 651-999-6211.

Orders can be Faxed to 651-999-6210, emailed to tsfax@ties.k12.mn.us; OR, log into www.tiesdepot.com to place your order from your personal store site.

\*\* All Prices & Availability Subject To Change \*\*  
\*\* Shipping & Handling Fees May Apply\*\*

These prices do NOT include applicable taxes, insurance, shipping, delivery, return fees, cables, cabling services or material unless



**Agenda III.B.  
July 15, 2014**

**To: Members, Board of Education**

**From: Lisa K. Rider, Executive Director of Business Services**

**Date: July 15, 2014**

**Re: Approve the Revised Lease Purchase for Technology Switches**

RECOMMENDATION: That the Board of Education approves a lease purchase for technology switches for a four year period in the amount not to exceed \$550,000 and authorizes the Executive Director of Business Services to complete the lease documents.

The Board of Education approved this recommendation on June 5, 2014 with intent of American Capital providing the financing. Since then, American Capital has declined. We are working toward an agreement with the next lowest proposal. This revised recommendation will allow us to move forward on the project as soon as the final paperwork is complete.

As phase 1 of a 2 phase process to expand wireless infrastructure in our schools, we have a need to install enhanced switches in each of our schools which will upgrade a majority of the switches to GigE and PoE+ capability, allowing for 1 Gigabyte of data to flow to desktops. The project description is to configure and install 180-185 Extreme Network switches at 18 sites within ISD 191. This is a necessity moving forward for our infrastructure and has been in the plan for Technology.

To facilitate the ability to have the access to the upgrade as soon as possible and stay within our current technology budget, we are proposing a lease purchase to fund the cost of the upgrade plus finance fees not to exceed \$550,000.00.

The lease purchase would be financed over a period of 48 months. We have received a quote for the switches through TIES taking advantage of our Joint Powers relationship with TIES and accessing a favorable pricing level TIES has with Extreme for the switches we need. The installation will be done by TIES, the lease purchase will be for hardware, software, installation and includes a \$1 buyout at the

end of the lease which we fully expect to utilize. The lease purchase financing was put out for proposal by Strategic Source, Inc. on our behalf.

9

This recommendation addresses the funding needed for us to enter into an agreement for the actual switches. Acceptance of the financing and switch purchase will allow for the technology staff and TIES to have the switches installed in the evening in late June. Should this be addressed at a later date, we will need to plan to install in mid to late July depending on availability of installers. Our hope is to have all installed prior to the start of the school year allowing for an infrastructure with far greater access in our classrooms.