

Instructional Supplies and Equipment

Proposal number: 0703-06

Date Awarded:

Contract Good Through: June 2010

Vendor	Discount	Minimum Order	Freight	Comments
A Photo Identification	5%	\$ -	Yes (Actual UPS or Fed Ex Charges)	
ABC School Supply	15%	\$ 100.00	Free over \$100	Free Shipping on in stock Truck items over \$750.00 (Call KISD purchasing for specific freight charges)
Abilitations	5% on items w/prefix of 1 or 3 (No discount of items w/prefix 2 or 4)	\$ -	Free unless Fed Ex overnight or second day	
Advantage Office Products	13%	\$ -	None	Call for greater discounts on volume orders
Attainment Company, Inc.	5%	\$ -	5%	Call for greater discounts on volume orders and orders over \$2000
Aves Audio Visual	10%-75% (Call for exact discount)	\$ 50.00	None	Call for exact discount
Benz Microscopes	10%-30%	\$ 25.00	Under \$25 freight charges apply	Call KISD Purchasing for specific price discounts
Bio Corporation	1% under \$500 2% over \$500 4% over \$750 5% over \$1000 6% over \$1500 7% over \$2000	\$ -	None	No discount on Live specimens or special orders
Booksource	25% (See comments for exclusions)	\$ -	Free freight on ground shipments	Short discounted titles are noted and receive 0%-10% discount
Borders Inc.	0%-25%	\$ 25.00	\$5.50 per carton minimum	Free Freight for in store pick up
Broadhead Garrett	0%	\$ -	15%	Set up and install or debris removal upon request only and may incur additional charges
Brystone Children's Books	20% for Books	\$ -	None	No Catalog
Carolina Biological Supply Company	5%	\$ -	Freight added to orders less than \$100	Freight charged for all living, perishable, hazardous chemicals, preserved specimens and drop ship items
Carson Dellosa Publishing	0%	\$ -	15% under \$100 10% under \$1000 5% over \$1000	
CCV Software, Inc.	0%	\$ -	None	
Channing Bete Company, Inc.	0%	\$ -	8% (minimum \$8.50) under \$3000 Over \$3000 actual shipping	
Cheryl Cox Educational Consultants	5%	\$ -	None	
Childcraft Education Corp.	10%	\$ 100.00	Free on UPS shipments more than \$100 Free on Truck orders over \$750	Inside delivery on truck items (\$47.50) Call KISD Purchasing for shipping questions
Coole School, Inc.	15%	\$ -	Brochure accessories and folders 13%, Planners are \$.33 each	No discount on page finder/rulers/vinyl pockets, imprints, handbooks, teacher guides, record books and classroom companions
Crabtree Publishing Company	0%	\$ -	8% of Net	
Crystal Productions	5% on Full line catalog. No discount on supplementary catalogs or special price items	\$ -	None	

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D & H Distributing Company	0%	\$ -	Free on DIR items and orders over \$2000 See comments for shipping	Orders under \$200 shipping \$12.50. 6% on orders \$201-\$499. 5% on orders \$500-\$1999
Delaney Educational Enterprises, Inc.	0%-30% (Call for exact discount)	\$ -	None	Prices on website are already discounted
Delta Education LLC	0% orders \$0-\$249.99, 5% orders \$250-\$499.99, 10% orders \$500-\$999.99, 15% over \$1000	\$ -	10% with a minimum of \$5.00	Discounts apply to PreK-6 Science and Math Catalog only. All other items excluded from discount.
Disney Educational Products	0%-40% (Call KISD Purchasing for discounts)	\$ -	5% with \$7.50 minimum and \$25 maximum	Free Shipping on Bill Nye Titles only. Rush Shipments will be accessed a fee of \$15 in addition to normal shipping
Dynavox Systems, LLC	0%	\$ -	None	
ECI Video	0%	\$ -	None	Call for Quote
Educators Outlet	15%	\$ -	None	
Empire Paper Company	62.50%	\$ -	None	
EnableMart	5%-10%	\$ -	None	
ETA/Cuisinaire	18%--Math 10%--Science 6%--Reading	\$ 25.00	None	
Evan Moor Educational Publishers	0%	\$ -	Varies	Contact KISD Purchasing for specific price discounts
Fisher Science Education	18% excludes items ending in "ND"	\$ 150.00	None	
Follett Educational Services	5%	\$ -	9.5% or \$5min	
Frey Scientific	22%	\$ -	yes	
Gareth Stevens Publishing	25%	\$ -	none	
Gaylord Bros. Inc.	15%	\$ 100.00	yes	
General Binding Corporation	30%	\$ -	None	
Gopher Sport	10%	\$ -	yes	
Great Source Education Group	0%	\$ -	9%	
Guidance Associates	0%	\$ -	Yes	
Hammond & Stephens	0%	\$ -	10%-15%	
Harcourt Outlines	0%	\$ -	yes	
Health Edco	15%	\$ -	None	
Hearlily	2%	\$ -	None	
Heinemann-Raintree Classroom	0%	\$ -	8%	
Heinemann-Raintree Library	30% supplies	\$ -	8%	
Hendrick-Long Publishing Company	5% supplies	\$ -	\$7.95/order	
History Education/A&E Television Networks	0%	\$ -	10%	
Houghton Mifflin Company	0%	\$ -	9%	
Human Relations Media Center	10%-25%	\$ -	10%	
Innovative Learning Concepts	0%	\$ -	\$7.50 minimum, 10% up to \$500, 8% up to \$4999.00, 6% up to \$9999.00, over \$10,000 free	
Integrations	5% on items w/prefix of 1 or 3 (No discount of items w/prefix 2 or 4)	\$ -	Free unless Fed Ex overnight or second day	
Kamico Instructional Media, Inc.	0%	\$ -	10% for book & game orders, 0% for software orders	

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Killen Management Systems, Inc.	0%	\$ -	8% under \$1000.00, 5% over \$1000.00	
Lakeshore Learning Materials	5% on Supplies & Equipment	\$ -	10% on orders under \$1000.00, free for orders over \$1000.00	
Laureate Learning Systems	0%	\$ -	up to \$50: \$5.00, \$51-\$100:\$15.00, \$101-\$250:\$25.00, \$251-\$500:\$30.00, \$501-\$1000:\$40.00	For 2nd Day Air, please add \$10.00
Learning Links, Inc.	20% on Supplies	\$ -	5% on orders under \$1000.00, Free for orders over \$1000.00	
Learning Services	10% on software, 3% on balance of catalog	\$ -	Free on orders over \$150.00	
Library Binding Company	0%	\$ -	Call for freight Charges	
Mardel, Inc.	0%	\$ -	Call for freight Charges	
Marsh Media	10%-50% on Supplies	\$ -	10% of order, \$8.00 minimum	Contact KISD Purchasing for specific price discounts
Matthews Office Supply	5%-89% on Supplies	\$ -	None	
Midwest Technology Products	10% on Supplies, 10% on Equipment	\$ -	\$15.00 on orders under \$150.00, Free shipping for orders over \$150.00	
Nasco	15%-Science, 20%-Arts & Crafts, 10%-Family Science, 10%-Math, 10%-Reading, 10%-Health, 10%-Agriculture, 10%-P.E., 10%-Special Education	\$ 50.00	None	Freight charges apply on live material, chemicals, furniture, equipment and items with "Z" in prefix.
National Center for Youth Issues	0%	\$ -	\$6.00 on orders under \$75, 8% on orders up to \$500, and 5% on orders over \$500.	
National Geographic Society	Catalog Pricing reflects discount	\$ -	8% on orders under \$200, Free shipping on orders over \$200	
National School Products	5% on Supplies	\$ -	10% of total, \$5.00 minimum	Free shipping on orders over \$3000.00
Office Depot BSD	2%-85% on Supplies, 2%-30% on Equipment	\$ -	Shipping charges apply on orders less than \$50.00	
Parco Scientific Company	15% on Supplies, 15% on Equipment	\$ -	5% of order	
Pasco Scientific	Catalog Pricing reflects discount	\$ -	5%-10% of order	
Perfection Learning Corporation	0%	\$ -	None	
Pioneer Drama Service, Inc.	0%	\$ -	up to \$49.99:\$6.00, \$50-\$99.99:\$8.00, \$100-\$149.99:\$11.00, \$150-\$199.99:\$14.00, \$200-\$249.99:\$16.00,	Freight continued \$250-\$299.99:\$18.00, \$300-\$349.99:\$20.00, \$350-\$399.99:\$22.00, +\$400: \$24.00
Pitsco	2% Supplies, 2% Equipment	\$ -	None	\$30 charge will apply for hazardous material
Plank Road Publishing	0%	\$ -	up to \$10.00:\$4.95, \$10.01-\$50:\$5.95, \$50.01-\$100: 12%, \$100.01-\$200: 10%, \$200.01-\$300: 9%, over \$300: 8%	A \$2.50 processing fee for invoicing will apply on all orders.
Positive Promotions	0%	\$ -	10%	
Precision Business Machines, Inc.	0%	\$ -	UPS Ground Rates Apply	

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Progress Publications	Supplies: 10% Jan.1-April 1, 5% April 2-June 1	\$ -	\$.30 per planner	Discount does not apply for orders June 2-December 31.
QEP, Inc. Professional Books	10% for Supplies, 0% for Equipment	\$ -	Minimum shipping \$6.00, orders over \$70 add 9%	Purchases under \$100 do not receive 10% discount. Discount does not apply to videos or DVDs.
Really Good Stuff	0%	\$ -	12%-15%	Volume discounts may apply.
Red Brick Learning	Catalog Pricing reflects discount	\$ -	None	
Renaissance Learning, Inc.	Volume discounts may apply	\$ -	up to \$49.99:\$7.29, \$50-\$249.99:\$9.39, \$250-\$449.99:\$15.63, \$450-\$999.99:18.78, \$1000+ 2%	
Resources for Reading	0%	\$ 6.00	10%	
Robert-Leslie Publishing, LLC	0%	\$ -	Varies Call for quote	
Rosen Classroom	0%	\$ -	None	
Russell's Educational Consulting	0%	\$ -	\$4.95 for the first book, \$2.00 for each additional book	Shipping charges waived for orders over \$1000.00
S & S Worldwide, Inc.	12% Supplies, 12% Equipment	\$ -	Varies Call for quote	Installations are not included
Saddleback Educational Publishing	0%	\$ -	10% of Subtotal	
Sargent-Welch	18% Supplies, 18% Equipment	\$ -	FOB: Destination on all orders greater than \$200.00	
Sax Arts and Crafts	25% for Supplies off Red Pricing, 0% for Equipment	\$ 5.00	10% for orders under \$50.00. No Freight for orders over \$50.00	Freight will be added to Furniture & Equipment orders
Scholastic Library Publishing	30% on Reinforced Library Binding, 40% on Trade Binding	\$ -	9%, Free shipping on orders over \$1000.00	
Scholastic, Inc.	0%-40%	\$ -	9%, a minimum of \$2.25 will be charged	Contact KISD Purchasing for specific price discounts
School Media Associates, LLC	Catalog Pricing reflects discount	\$ -	\$8 on orders under \$100.00	
School Specialty	25% on Supplies, 10% on Equipment	\$ -	Free freight on all in stock orders	Freight will be charged for items that include "N" in the item number.
Science Kit, LLC	12% on Supplies & Equipment	\$ -	12%	Discount does not apply to live, preserved, Telescopes, special order, Kodak Cameras, Pasco Items and publisher kits
Seat Sack, Inc	40%	\$ -	5% of total. Free shipping for over 300pcs or \$1791.00	
Siboney Learning Group	0%	\$ -	7%	
Social Studies School Service	Catalog Pricing reflects discount	\$ -	11%, \$4.00 minimum charge	
Sportime	5% on items w/prefix of 1 or 3 (No discount of items w/prefix 2 or 4)	\$ -	Free unless Fed Ex overnight or second day	
Sunburst Media				
Super Duper Publications	0%	\$ -	None	Expedited freight charges will be charged for overnight orders.
Suzuki Musical Instruments Corporation	10% on supplies & equipment	\$ -	5% of the total	
Teachers Discovery, Inc.	0%	\$ -	Up to \$30: \$4.40, \$30.01- \$50: \$5.65, \$50.01-\$75: \$6.95, \$75.01-\$100: \$8.85, over \$100: 10%	
Teacher's Media Company and Sunburst Media	Teacher's Media-10% on Supplies, Sunburst Media-5% on Supplies	\$ -	None	
Teaching Systems, Inc.	0%	\$ -	Call for freight Charges	

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Teach-Mart	5%	\$ -	None	No discount on furniture, easels and items marked with a freight symbol in the catalog
Technology for Education	5%	\$ -	1.50%	
Texas Connection	0%	\$ -	Orders over \$200-\$16.95, up to \$40: \$5.95, \$40-\$60: \$6.95, \$60-\$80: \$7.95, \$80-\$100: \$8.95	Freight continued: \$100-150: \$12.95, \$150-\$200: \$13.95
Texas Pottery Supply and Clay Company	0% for Supplies and Call for Equipment	\$ -	\$15.00 per delivery	
The Library Store	10%-30% on Supplies, 15% on Equipment	\$ -	Call for freight Charges	Contact KISD Purchasing for specific price discounts
The School Zone	0%	\$ -	None	
The Speech Bin	5% on items w/prefix of 1 or 3 (No discount of items w/prefix 2 or 4)	\$ -	Free unless Fed Ex overnight or second day	
The Student Planner	3% on Supplies	\$ -	Call for freight Charges	
Troxell Communication	10%-70* off MSRP (Call for Discount)	\$ -	Freight will be added to quote provided by company	
Tune In	0%	\$ -	\$5 on all orders less than \$74.99 and \$10 on orders of \$75 and more	
Visual Learning Company	5%	\$ -	None	No discount on streaming delivery
World Almanac Education	7%-50% (Discount off list price and reflected in catalog price)	\$ -	None	

New Vendors Shaded in Gray