

**Weber School District
Warehouse**

Memo

To: John Alexander
From: Ryan Roby, Beau Brooks
cc:
Date: 7/20/21
Re: Bids on new forklift for Warehouse

We have included the 3 bids required to purchase a new forklift for the warehouse. We recommend or encourage the district to purchase the Raymond Reach Lift. Here are some of the reasons why the Raymond Reach Lift meet our needs in the Warehouse and is a far superior lift compared to the other bids. Raymond lifts are the only lifts that have the versatility to work in trailers, the 3-inch under clearance option allows you to travel over a 21% grade, compared with a 14% grade on the Crown and Doosan lifts. Plus, the Raymond lift is only 87 inches tall from the ground to it tallest point. This is a huge advantage for the warehouse because we use our forklift daily to unload trucks with reefer trailers that are only 88 inches in height. The Crown and Doosan manufacturer only make forklift that are 89 inches tall. Raymond's exclusive Universal Stance configuration allows our employees to look straight up at the loads for increased comfort, superior visibility, and greater productivity. With industry-leading lift, lower, acceleration, and travel speeds, longer battery shift life, and minimized mast sway, Raymond trucks help the Warehouse maximize the number of pallets to be moved every hour of the day. Raymond safety Compartment Sensor System is designed as a training aid to encourage proper operating procedures. Two light sensors span the entry to the operator compartment, sounding a tone and displaying a message on the operator's display when the sensors are blocked. If stationary, the truck will not travel if the light sensor is blocked. The Crown and Doosan lifts do not have these safety features as an option.

We are replacing a 2001 Raymond R30Tn Reach lift that has far exceeded the 7 years and 10,000 hours of use Raymond suggest it to be replaced. Because of the cost of repairs plus the cost of downtime and the unsafe condition of this lift it is never in use. This puts a huge dent in

our productivity and efficiency. Not to mention the extra wear and tear on our other lifts because they have to pick up the slack for this lift. We have another 2006 Raymond R30TT reach lift that is starting to show its age with more repairs and lost down time. We would like to get a forklift rotation every 7 years into effect to avoid the high maintenance cost and lost down time older lifts require. Forklifts that are newer and have better safety features and newer technology are a vital part of the success of the Warehouse and District. We realize the Raymond lift is not the lowest bid however with the features and requirements of the Warehouse the Raymond lift is the only lift that can meet and fulfil our daily needs to run a safe and efficient Warehouse for the District. Thanks for your understanding and continual support.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan Rose". The signature is written in a cursive, flowing style with a large initial "R".



Customer Name: Weber School District Warehouse
 Customer Address: 930 W 200 N
 Ogden, UT, 84404

Quote: 2021-414153
 Created Date: 5/20/2021
 Expiration Date: 6/19/2021
 Prepared By: Jason Struletz
 Phone #: (303) 549-5805

7200/7300 UNIVERSAL STANCE REACH-FORK TRUCK

<u>Base Price (1):</u>	<u>Price Each</u>	<u>Total</u>
<u>Model 7200 Reach-Fork ® Truck</u>	\$30,988.80	\$30,988.80
 <u>Options (Included in Base Price):</u>		
Model 720-R35TT 87/192 14.0" usable BC AC Lift		
Fire Ext 2.5 lbs Dry Chemical		
Keyless On/Off		
Guard Mast Full Height Safety Glass		
Standard Warranty Coverage		
 <u>Truck Installation Cost:</u>		
	\$300.00	\$300.00
 <u>Batteries & Chargers:</u>		
Batteries - GNB 12-125-17 Volt: 24v ; Cell #: 12 - Standard Lead Acid (1)	\$5,230.00	\$5,230.00
Batteries Accessories - 24v Battery Watering System (1)	\$250.00	\$250.00
Batteries Accessories - Battery Watering LED Level Light (1)	\$65.00	\$65.00
Batteries Accessories - Battery Boss (1)	\$450.00	\$450.00
Chargers - HawkerLPM3-48F-240Y MOD3 - 3 Phase 480 Only (1)	\$5,200.00	\$5,200.00
 <u>Truck Freight:</u>		
	\$1,400.00	\$1,400.00
 <u>Total Price:</u>		<u>\$43,883.80</u>

ACCEPTED BY BUYER:
 (Terms and Conditions apply, See Attached)

NAME _____ TITLE _____
 SIGNATURE _____ PO# _____

COMPANY NAME: Weber School District Warehouse

ACCEPTED BY SELLER:
 (This Quotation and the Attached Terms and Conditions shall become a contract only upon signature by the Sales Manager or Seller at its business offices.)

TITLE: _____
 (SIGNATURE OF THE AUTHORIZED OFFICER OR REPRESENTATIVE REQUIRED)

QUOTATION SUBMITTED BY: Jason Struletz

Terms:
 PAYMENT TERMS: Net 10
 SPECIAL TERMS:



7200/7300 UNIVERSAL STANCE REACH-FORK TRUCK

R35TT	Standard		Standard
Capacity	3500 lb.	Horizontal Load Center	24 in.
Overall EH	192 in.	Overall OACH	87 in.
Truck Elevated Height	192 in.	Truck OACH	87 in.
Voltage	24 volts	BLO (Inside)	33 in.
Sideshift Dimension (in.)	2 in.	Load Size Length (in.)	48 in.
Load Size Width (in.)	40 in.	Load Size Height (in.)	48 in.
Horizontal Load Center (in.)	24 in.	Vertical Load Center (in.)	24 in.
Fork Engagement (pct)	88 %	Overall Traction Type	AC -
Overall Lift Type	AC -	Battery Max Width (in.)	14 in.
Battery Max Amp Hour	1080 amp-hour	Battery Max Weight (lbs.)	2000 lb.
Battery Min Weight (lbs.)	1600 lb.		



Crown Lift Trucks
 3143 S 1030 W
 Salt Lake City, UT 84119
 801-887-7600
 crown.com

Quotation
July 19, 2021
Quote No. 06300-31028--SAP 289402
Weber Co School District

Pricing Information

		<u>Price Each</u>	<u>Extended</u>
(1)	RR5715-40	\$ 31,909.45	\$ 31,909.45
(1)	Batteries	\$5,310.22	\$5,310.22

Total Package Price: **\$ 37,219.67**
 (Tax not included in price)

*Finance options offered above are based on rates in effect as of the date of this quotation. All transactions are subject to rate and credit approval by the applicable lending institution at the date of acceptance.

*If your company chooses to lease through Crown Credit, our terms are net 30 days from invoice date. Please make sure PO's are made out appropriately to reflect this.

Subject to acceptance by buyer and seller within 30 days from the date hereof and only in accordance with the terms and conditions printed which form a part of this quotation.

Prices quoted are based upon quantities specified above.
 If **Weber Co School District** cannot accept merchandise at the time of shipment from our supplier, **Weber Co School District** will be invoiced and normal terms will apply.

Above prices are subject to all state and local taxes.
 All orders are subject to acceptance by Crown
FOB: Delivered Terms: NET 10 DAYS.

Thank You. We hope we can be of service to you.

Crown Lift Trucks

By _____

Rawson Spencer
 Account Manager

Title _____ Date _____



Crown Lift Trucks
3143 S 1030 W
Salt Lake City, UT 84119
801-887-7600
crown.com

Quotation
July 19, 2021
Quote No. 06300-31028--SAP 289402
Weber Co School District

Features and Options

Configuration Type

Mast	RR5715-40 4,000 lb. Capacity, 24 Volt, Reach Truck
Outrigger	Triple Stage LH 198.0" OAH-C 89.0"
Sideshifter	Standard I.D. 34.0" O.D. 45.0"
Fork Type	2" Each Direction
Fork Spread (Out-To-Out)	Standard Taper
Forks	27"
Load Backrest	Standard Length 42.0" Width 4.0" Thick 1.75"
Power Source Type	48" High
Battery Dimensions	Lead Acid
Battery Connector	Code B5 - 14.25" x 38.38" x 31.0"
Overhead Guard Height	SB350 Red
Overhead Guard Support	Standard 89.0" High
Steering	3rd Post
Drive Tires	Forward
Load Wheels	Poly Black Smooth -342
Outrigger Tips	Tandem Articulating 5 x 4.1 (-302) (Wheel Factor 11)
Mast Guard	Standard
Key Switch	Full Glass
Paint	Standard
Language	Crown Beige/Gray
Warranty	English
Domestic Shipping	Standard - One Year/Unlimited Hours
	Standing





Crown Lift Trucks
 3143 S 1030 W
 Salt Lake City, UT 84119
 801-887-7600
 crown.com

Quotation
July 19, 2021
Quote No. 06300-31028--SAP 289402
Weber Co School District

General Specs

Power	Electric	24	volts
Head Length	Compartment B	51.25	in.
	Compartment C	53.25	in.
Max Battery Size	Compartment B L x W x H	38.38 x 14.25 x 31	in.
	Compartment C L x W x H	38.38 x 16.25 x 31	in.

Performance Specs

Travel Speed	Power Unit First (E/L)	7.2/6.3	mph
	Forks First (E/L)	6.3/5.3	mph
Lift Speed - DC	Empty	54	fpm
	1,000 lb	46	fpm
	2,000 lb	40	fpm
	3,000 lb	35	fpm
	3,500 lb	33	fpm
	4,000 lb	31	fpm
Lower Speed	Empty / Loaded	110/110	fpm

Battery and Charger Specifications

Make:	VForce Flat Plate
Model:	RR 5715-40 (12-125VP-17)
Amp Hour Capacity:	1000
Voltage:	24 Volts
Battery Connector:	SB350 RED
Battery Weight:	1872



TO : Weber School District Warehouse
2320 S 500 E
Ogden, Utah 84405

Telephone :
Attention : Ryan Rovy

Date : 7/20/2021
Quotation : CC 01289
Prepared By : Conner Cameron



We are pleased to submit the following quotation for your consideration

(1) Doosan BR20SP-7 Plus 4,000# Capacity 36 Volt Electric with 16.4" Battery Box, Reach Truck

Configured Options

Battery Compartment	38.75"W x 16.4"L x 32.0"H
Mast	Freelift Triple MFH 240" OAL 107.5"
Sideshifter	Integral Sideshifter with Hydraulics
Forks	1.8" x 4" x 41"
Load Backrest	Standard Load Backrest
Mast Guard	Mesh Screen Guard
Outriggers	34" Wide
Stabilizers	Stellana Load and Caster Wheels
Warning Lights	Strobe - Amber - Mounted Below OHG
Work Lights	Front Flood Lights (Mast Mount) - LED
Warranty	Standard Warranty - 1 Year / 2,000 Hours, 2 Year / 4,000 Hours Drive Train
Battery	36 Volt, 750 AH (38.0" x 15.38" x 30.25" / 2,205 lb.)
Watering System	Flow-Rite Controls
Charger	Three Phase

Automatic Tilt Leveling
Operator Lamp and Fan
Water Supply (Flow-Rite Controls)

Standard Equipment

Multifunction Control Handle
AC Drive, Steer, and Pump Motors
Auto Deceleration
Auto Centering Drive Tire
Hydraulic Cushioned Mast and Reach Cylinders

Total Equipment And Accessories

\$ 36,221.05

Total Price : \$ 36,221.05

FOB : Delivered

Proposal Authorization:

Signed and accepted on behalf of:
Weber School District Warehouse

Signed and accepted on behalf of:

Signature

Signature

Printed Name

Printed Name

Title

Title

Date

Date