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Michael Wilkes
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 Geneva School District 304

To: Dr. Andy Barrett
 From: Michael Wilkes
 Date: March 10, 2025
 Re: Firewall Purchase Recommendation

The 2025-26 Technology Capital Plan included the procurement of firewall devices and services as the current equipment reaches the end of its 5-year life this summer. The plan includes the purchase of two firewall devices, subscription services required to deliver needed security services, and support. As this is an E-Rate eligible purchase, the district followed E-Rate’s procurement process by issuing a 470 RFP. As a result, the district received a total of three (3) proposals from two resellers. Three different product brands were considered by district technology staff. Pricing for these solutions ranged from a low of \$246,590.32 to a high of \$436,859.66. After considering all evaluation criteria, the district recommends the following items (Table 1) to be purchased from CDW Government (CDWG).

Table 1 – Equipment and Services

| Purchase Lot | Reseller / Provider | Device | Qty | Cost/Unit | Ext. Cost |
|---------------------------------------|---|----------------------------|-----|-----------|------------------|
| Firewall Devices | CDWG | Palo Alto Networks 5410 | 2 | \$26,500 | \$53,000 |
| VPN Client Licenses (5-Year) | CDWG | GlobalProtect Subscription | 2 | \$45,000 | \$90,000 |
| Subscription Services (5-Year) | CDWG | Security Subscriptions | 2 | \$89,375 | \$178,750 |
| Support (5-Year) | CDWG | Premium Support | 2 | \$45,000 | \$90,000 |
| Total Purchase Amount | | | | | \$378,650 |
| <i>E-Rate Eligible Costs</i> | <i>Portion of Costs Eligible for E-Rate</i> | | | | \$159,265 |
| <i>E-Rate Ineligible Costs</i> | <i>Portion of Costs Not Eligible for E-Rate</i> | | | | \$219,385 |
| <i>Potential E-Rate Offset</i> | <i>Based on 40% of Eligible Costs</i> | | | | \$(63,706) |
| Net District Funds | | | | | \$314,944 |

In total, this recommendation is below the forecast budget included in the capital plan.

All agreements are pending Board approval.