

**ROBSTOWN INDEPENDENT SCHOOL DISTRICT
AGENDA ACTION SHEET**

Date: December 13, 2021

Subject: **DISCUSS AND CONSIDER APPROVAL OF PURCHASE ORDER EXCEEDING \$50,000 FOR RUBRIK (BACKUP SOLUTION)**

Administrator Responsible: Vanessa R. Riggs

Position: Chief Financial Officer

A. Purpose of Agenda Item:

Information Only Action Needed

B. Authority for this Action:

Local Policy _____ Law or Rule CH (Local)

C. Strategic Objective, Goal, or Need Addressed:

The objective is to gain approval to purchase Rubrik (backup solutions).

D. Summary:

According to CH Local "any single, budgeted purchase of goods and services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place."

The district responded to the pandemic by purchasing more devices (i.e. Chromebooks, laptops) so that students could receive instruction remotely via Zoom/Microsoft Teams. Now that students are back in the classroom the district is still utilizing technology to provide instruction. As a result, students are using district devices or their personal devices to access our network. Its critical that the district ensures it has adequate backups and protection of data as the risk of data loss, malware and ransomware have increased during the pandemic. This solution would allow the district to be able to quickly and effectively recover their data to minimize damage.

This purchase would be funded from ESSER III and was identified in the allowable uses of funds plan presented to the board in July 2021. The district obtained three quotes from vendors found on the DIR cooperative. The lowest quote obtained was from Computer Solutions in the amount of \$73,533.16. Quote attached.

E. Alternatives Considered:

F. Comments Received:

G. Administrative Recommendation:

Administration recommends the board of trustees approve purchase order exceeding \$50,000 for software as requested.



Great South Texas Corp dba Computer Solutions

14410 Wurzbach Parkway, Suite 175
 San Antonio, Texas 78216
 United States
 www.comsoltx.com
 (P) 210-369-0300

Quote (Open)

Date Oct 19, 2021 12:40 PM CDT	Expiration Date 12/13/2021
Modified Date Oct 26, 2021 11:41 AM CDT	
Quote # 1032870 - rev 1 of 1	
Description Rubrik R6304S 3YR	
SalesRep Jones, David (P) 210-369-0318 (F) 210-369-0389	
Customer Contact Gonzalez, Richard (P) 3613877349 richard.gonzalez@robstownisd.org	

Customer
 Robstown ISD (17236)
 Gonzalez, Richard
 801 N. First St.
 Robstown, TX 78380
 United States
 (P) 3617676600
 (F) 361-387-6311

Bill To
 Robstown ISD
 801 N. First St.
 Robstown, TX 78380
 United States
 (P) 3617676600
 (F) 361-387-6311

Ship To
 Robstown ISD
 801 N. First St.
 Robstown, TX 78380
 United States
 (P) 3617676600
 (F) 361-387-6311

Contract
Programs: DIRCST3926 -
 CARAHSOFT DIR-TSO-3926 EXP
 6/28/22
Certifications: WBE/SBE/HUB#
 1942650013800 Exp: 04/26/2022
Sales Order Type: Drop Ship -
 Ship to customers location

Customer PO:

Terms:
 Net 30 Days

Ship Via:
 FedEx Ground

Special Instructions:

Carrier Account #:

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
1		r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, SFP+ NIC 11.2TB Usable	RBK- R6404SHW- 01	\$14,214.00	1	\$12,921.81	\$12,921.81
2		36 Months of Rubrik Go Foundation Edition for r6304 (36 Months) incl. RCDM, Polaris GPS, CloudOut, 100 instances/VMs of Cloud Native Protection and Premium Support, subscription prepay	RBK- GOFNDN- R6304	\$74,988.00	1	\$43,895.41	\$43,895.41
3		Premium Support for hardware, prepay 36 Months	RBK-SVC- PREM-HW	\$5,541.75	1	\$5,037.84	\$5,037.84
4		Polaris Radar Premium Support License per Usable BERTB 36 Month Term	RBK- RADAR	\$1,548.00	12	\$566.34	\$6,796.08
5		Rubrik Freight	Freight	\$200.00	1	\$0.00	\$0.00
6		Cisco SFP+ Copper Twinax Cable Direct attach cable - SFP+ to SFP+ - 10 ft - twinaxial - SFF-8436/IEEE 802.3ae - for 250 Series; Catalyst 2960, 2960G, 2960S, ESS9300; Nexus 93180, 9336, 9372; UCS 6140, C4200	SFP-H10GB- CU3M=	\$110.50	6	\$70.72	\$424.32
		Note: x2 Per Node SFP+/10G Connectivity for Rubrik to Network. Will require (x6) SFP+/10G Network Ports					
7		C2G 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable Blue - Patch cable - RJ-45 (M) to RJ-45 (M) - 10 ft - UTP - CAT 6 - snagless - blue	27143	\$9.99	3	\$5.90	\$17.70
		Note: x1 Management Connection Per Node. Will require x3 RJ45 Ethernet Network Port(s)					
8		Azure Cloud Storage - Offsite Backup (Est. for 12 Mo.) Reserve Block for Azure billed on actuals monthly against Reserve	AZURE	\$600.00	1	\$600.00	\$600.00
9		ComSol Professional Services T&M Engagement	COMSOL- PS	\$3,840.00	1	\$3,840.00	\$3,840.00

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
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Note: Task List of work effort:

- ** Completed ComSol Install / Config Checklist for Rubrik required before scheduling
- Rack, Stack, Cable
- Initialize and Bootstrap
- Gain access and open ticket with Rubrik to update firmware (~2-4 Hours) to latest release
- Setup Access for Users, and connect AD, vCenter, etc.
- Setup Azure Blob Target and connect
- Setup SLA's
- Add Test VM and Test the Test VM
- Add all workloads

DIR-TSO-3926 Contract for Rubrik - Expires 06/28/2022

Subtotal:	\$73,533.16
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Total:	\$73,533.16
(List Price:	\$118,652.72)

Thank you for the opportunity to provide this quote.

****We have MOVED, Please note our new Address**

Due to the recent COVID-19 pandemic, component shortages may cause items to have longer than usual estimated shipping dates. If an item goes on backorder and the manufacturer increases the cost of the product, the increased cost will be passed along to our customers. We will alert customers as soon as we know when a price increases on backordered items.

Subscriptions/Enterprise Agreements Cancellation Policy - Computer Solutions requires a forty five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).

Freight charges are estimates only. Returns are subject to approval and may include a restocking fee.

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