

**Purchase Request #2**  
**Regular Board Meeting October 24, 2017**  
**Consideration of Approval to Contract for Training Services**

**ADMINISTRATION RECOMMENDATION/REPORT**

The District President recommends the Board of Trustees approve a contract to purchase training services for the Center of Workforce and Economic Development (CWED) from the following vendors:

3W Consulting Group LLC	Next Career.
Creative Insights	Supply Chair Education (Patrick Woods)
EuOrdita LLC	Spaeth Communication, Inc.
GS Environmental Solutions Inc.	Verion Training Systems, LLC
Inpowered to Lead, Inc.	World Education
Life At The Table, Inc.	

**BACKGROUND**

CWED provides contract training and individualized courses in key industry areas requiring content experts and proven curriculum that must be developed quickly and dynamically to meet the rate of business change. Because CWED does not employ full-time instructional staff, there is an ongoing need to partner with third party vendors to meet this critical business and industry need. These vendors provide curricular training and support in a wide variety of areas, including online learning, technical training, language development, and specialized career training in a myriad of industries.

Request for proposal (RFP) Number 4080 was issued to procure training services. Eleven (11) responses were received and evaluated by a team from CWED who determined the proposals submitted by the above vendors would provide the best value to the College. The proposals submitted by the vendors were determined to be both responsible and responsive to all solicitation requirements.

**IMPACT OF THIS ACTION**

Third party vendors allow CWED to provide seamless, affordable, and timely contract training for corporate partners and career training for individuals throughout Collin County, which results in revenue for the District. In order to ensure all training topics are covered and available with vendors that are under contract, these contracts are supplemental to CWED contracts competitively solicited and approved by the Board of Trustees in August 2016.

**BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

This purchasing request is for spend authorization for \$750,000.00 which is budgeted in the CWED department's 2017-2018 operating budget and subsequent year's budgets subject to Board approval for the products and services described and in accordance with Board Policy CF (Local) and Texas Education Code Section 44.031.

**MONITORING AND REPORTING TIMELINE**

The term of contract will be November 1, 2017 through August 31, 2022.

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**RESOURCE PERSONNEL**

Sherry Schumann      SVP Academic Workforce & Enrollment Services      972-548-3880