

## RFQ 150217

## E-Rate Eligible Network Equipment and Installation Services

	Insight		Netsync		Netsync (Alt)		TFE	
Blanton	\$70,179.44		\$49,608.85		\$49,608.85		\$53,451.12	
Evers Park	\$141,197.10		\$100,249.90		\$100,249.90		\$107,977.12	
Ginnings	\$105,738.46		\$74,776.44		\$74,776.44		\$80,414.36	
Hawk	\$79,684.13		\$56,628.29		\$56,628.29		\$60,894.32	
Houston	\$125,841.75		\$89,422.19		\$89,422.19		\$97,188.88	
Hodge	\$156,433.77		\$111,321.36		\$111,321.36		\$119,299.92	
McNair	\$161,282.08		\$114,833.51		\$114,833.51		\$123,887.56	
Nelson	\$75,929.73		\$53,723.02		\$53,723.02		\$57,868.84	*
Paloma Creek	\$74,052.53		\$52,270.38		\$52,270.38		\$56,356.12	
Pecan Creek	\$60,556.06		\$42,833.15		\$42,833.15		\$46,217.40	
Providence	\$138,750.29		\$92,690.38		\$63,360.20		\$107,178.66	
E.P. Rayzor	\$70,179.44		\$49,608.85		\$49,608.85		\$53,481.22	
Newton Razor	\$118,077.26		\$84,036.97		\$84,036.97		\$90,574.74	
Rivera	\$5,750.29		\$4,114.17		\$4,114.17		\$4,387.72	
W.S. Ryan	\$94,137.51		\$66,853.99		\$66,853.99		\$72,459.00	
Calhoun MS	\$269,079.15		\$187,159.05		\$166,664.33		\$206,116.22	
Crownover MS	\$74,052.53		\$52,270.38		\$52,270.38		\$56,356.12	
Harpool	\$186,423.17		\$125,557.98		\$96,295.08		\$142,389.72	
McMath	\$262,390.26		\$182,318.57		\$161,823.84		\$202,897.17	*
Navo	\$102,922.66		\$72,597.48		\$72,597.48		\$78,145.28	
Strickland	\$322,214.36		\$225,923.76		\$205,361.76		\$249,393.60	
Denton HS	\$571,536.69		\$402,902.00		\$407,249.10		\$439,090.80	
Fred Moore	\$53,766.80		\$38,298.55		\$38,298.55		\$41,424.90	
Ryan	\$568,958.27		\$400,235.68		\$404,582.68		\$436,521.84	
Guyer	\$339,339.91		\$233,486.60		\$238,723.70		\$257,993.32	
ATC	\$167,176.41		\$112,006.58		\$117,243.68		\$127,864.28	
Davis School	\$20,185.35		\$14,277.72		\$14,277.72		\$15,282.80	
Sparks Campus	\$25,935.64		\$18,391.88		\$18,391.88		\$19,671.52	
Technology Center	\$91,589.54		\$64,988.67		\$66,786.12		\$74,375.42	
	\$4,533,360.58		\$3,173,386.35		\$3,074,207.57		\$3,479,159.97	
* Addition Errors	-\$0.02				-\$0.01		\$0.11	
<b>Submission Total</b>	\$4,533,360.60	*	\$3,173,386.45		\$3,074,207.58	*	\$3,479,159.86	
Installation Services	\$473,357.20							
Hardware Pricing	\$4,060,003.40							
<b>Total</b>	\$4,533,360.60							
Ineligible Pricing	\$119,970.00						\$35,575.00	
Eligible Pricing	\$4,413,390.60		\$3,173,386.45				\$3,443,584.86	
<b>Total</b>	\$4,533,360.60		\$3,173,386.45		\$3,074,207.58		\$3,479,159.86	

**RFQ 150127**  
**Alternate Negotiated Pricing**  
**Netsync**

	<b>Primary</b>	<b>Alternate</b>
<b>Submission Total</b>	\$3,173,386.45	\$3,074,207.58
<b>Parts left out of RFQ</b>	\$195,156.83	\$195,156.83
<b>Preferred Option</b>	\$3,368,543.28	\$3,269,364.41
<b>Negotiated Pricing</b>		<b>(\$10,513.88)</b>
<b>Final Total</b>		\$3,258,850.53

Request For Quote - 150217  
E-Rate Eligible Network Equipment and Installation Services

	<b>Criteria</b>	<b>Total Possible Points</b>	<b>Insight</b>	<b>Netsync</b>	<b>TFE</b>
<b>1</b>	<b>Proposed Fee (Cost Summary)</b>	<b>58</b>	<b>55</b>	<b>57</b>	<b>56</b>
<b>2</b>	<b>References</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>
	a. Does the company have good references? b. Does the company have comparable education customers? c. Does the company have comparable product installations?				
<b>3</b>	<b>Quality of the proposer's good and services</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>
	a. Does the company have an experience level to perform the required tasks? b. Does the company provide a comprehensive solution?				
<b>4</b>	<b>The extent to which the services meets the district's needs.</b>	<b>10</b>	<b>9</b>	<b>10</b>	<b>9</b>
	a. Is the company eligible to participate in SPIN? b. Is the company an eligible service provider?				
<b>5</b>	<b>Past Relationship with the district</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>9</b>
	a. Does the company have trained personnel with the appropriate qualifications? b. Has the company completed any past projects or contracts with the district? c. Has the district had any bad experiences with the proposer?				
<b>6</b>	<b>HUB Certified</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>2</b>
<b>7</b>	<b>Long term cost to the district to acquire the vendor's service</b>	<b>5</b>	<b>3</b>	<b>5</b>	<b>4</b>
	a. Are there any additional services or charges?				
	<b>Possible Points:</b>	<b>100</b>	<b>92</b>	<b>99</b>	<b>95</b>