



Livonia Public Schools

Information and Instructional Technology

To: Phil Francis, Director of Operations

From: Timothy Klan, Administrator of Information and Instructional Technology

Date: March 3, 2021

Re: **Districtwide Phone System Upgrade**

Please include a recommendation to approve an upgrade of the districtwide Cisco phone system and licensing on the agenda of the Board of Education, Committee of the Whole meeting, on March 15, 2021.

The current hardware is approximately seven years old and was replaced as part of the 2013 Bond project. Due to the announced end of hardware support and a change from perpetual to annual licensing, the proposed purchase will replace and update our current Cisco phone system. The updated licensing will also allow us to implement additional remote phone capabilities.

The purchase includes two server hardware platforms that will run the phone system with redundancy in the event of hardware failure. That hardware will have a five-year service and support contract included. The pricing includes all professional services to migrate our current system to the new platform.

The recommendation is to award the contract to Sentinel Technologies. The first-year cost of this project is \$138,764.23, with an ongoing licensing cost of \$66,374.23 due each of the next four years. The total contract price would be \$404,261.13. The purchase will be made using the district's General Fund under the National Association of State Procurement Officials (NASPO) contract.

Thank you for your attention to this request.