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# ALPENA COUNTY SHERIFF'S OFFICE

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Sheriff Erik W. Smith    Undersheriff Cash J. Kroll  
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April 8, 2024

Attention: Alpena County Finance Committee

From: Erik Smith, Sheriff

Ref: Inmate Medical-Advanced Correctional Healthcare

The Alpena County Sheriff's Jail currently uses Advanced Correctional Healthcare for inmate medical. We recently received renewal pricing, since the current contract expired March 31, 2024. In the renewal proposal, we received 3 different options. The first option is continuing the same level of service, with the increase of roughly \$24,000 per year (\$185,999 to \$209,591). Option two and three are honestly out of the ball park, however we would receive more hours of service.

We have contacted other correctional/inmate medical companies, but Advanced Correctional Healthcare is the only company that will provide services for jails our size.

I'm requesting that we stay with the Advanced Correctional Healthcare for \$209,591 and the same level of service/hours. We budgeted \$250,000 in the 2024 budget.

Respectfully,

Erik Smith, Sheriff

Alpena County, Michigan  
3/21/2024

Price(s) good for 60 days.	Current 4/1/2023-3/31/2024	Renewal Option 1 4/1/2024-3/31/2025	Renewal Option 2 4/1/2024-3/31/2025	Renewal Option 3 4/1/2024-3/31/2025
Annual Price	\$185,999	\$209,591	\$373,974	\$446,309
Price per Contract Hour	\$79.49	\$89.57	\$95.89	\$96.44
ADP	53 We refunded our clients over \$844K in 2023			
Per Diem Rate	\$0.43			
Prescriber	Weekly (estimate 1 hour) + unlimited 24/7/365 on-call by phone			
108% of contracted nursing hours were met nationwide in 2023				
Nursing RNs only	40 hours per week <i>does not include holiday/pto/sick coverage</i>	70 hours per week <i>includes holiday/pto/sick coverage</i>	84 hours per week <i>includes holiday/pto/sick coverage</i>	
Qualified Mental Health Professional (QMHP)	4 hours per week minimum Master's level			
On-call QMHP (minimum 1 hour increments)	\$200 per hour in-person \$150 per hour via telehealth			
Medical Claims Re-pricing (bill scrubbing)	Included upon request for 30% of savings + \$17/claim We do NOT charge "savings fees" on denied claims We saved our clients over \$23M nationwide in 2023			
Officer Training Spark Training, LLC	Included On-site and online LMS (learning management system)			
Occupational Health / Officer Wellness for jail, dispatch, first responders, patrol, support staff, etc.	Included   CIERR Program (Critical Incident Employee Rapid Response)  <u>Face-to-Face Wellness Checks</u>   Routine and/or State Mandated   Price ranges from \$150 per hour to \$300 per hour (minimum 1 hour increments)   In-person or telehealth  <u>Fitness for Duty Evaluations</u>   Evaluation for Hire, Routine Evaluation, Triggered Evaluation   Price is case-by-case   In-person or telehealth			
Prison Rape Elimination Act of 2003 (PREA) Compliance	Included - <u>Victim Advocacy</u>   The county may designate Freedom Behavioral Health, Inc. to provide post-incident victim advocacy as required in PREA Standard 115.21, and outside confidential support services as required in PREA Standard 115.53. Upon the county's request, we will provide a QMHP at the rate of \$175 per hour (with a minimum of 1 hour per visit). Services may be provided in-person or via tele-health (as mutually agreed upon). QMHP responsiveness will depend upon the amount of notice given.  Included - <u>Medical Specialty Training</u>   Upon the county's request, Spark Training, LLC will provide annual PREA medical specialty training for medical and mental health team members. (This training is in addition to the annual PREA training that is already required.) This training is usually presented electronically as a specialized track for medical and mental health team members, covering topics such as evidence collection and emotional support post-incident. Proof of this training is specifically requested by PREA auditors.			
DetainEMR Advanced Inmate Medical Management, LLC	Not Included - <u>USMS will reportedly require EMR this year</u> Software updates/upgrades are automatic and free, online training is free and unlimited, troubleshooting is free and unlimited, user accounts are free and unlimited. EMR per diem is \$0.33 for Software as a Service (SaaS) costs. EMR per diems do not reconcile down.			
Discharge Planner	Not Included This professional assists patients with re-entry and release planning. Components include patient education and connection to needed community resources.			
Addiction Professional: Substance Abuse Counselor / Substance Use Disorder Evaluator	Not Included This professional evaluates the presence of substance abuse and addiction; creates individualized treatment plans; coordinates with community treatment resources; and provides stabilization, treatment, and support for those struggling with an addiction to drugs or alcohol.			
ASQ Suicide Prevention Tool	The county agrees to implement the nationally validated ASQ suicide prevention tool for use by the security team, as appropriate. For example, it's the county's responsibility to screen patients returning from court, as appropriate.			
DO YOU NEED ANY TRAINING?	Spark Training provides training on a variety of topics, including but not limited to medical, behavioral health, officer wellness, and Mental Health First Aid (MHFA) certification. Training is upon your request and on the topic(s) you choose. Sign up for Spark Training's blog list by sending an email here: <a href="mailto:Training@sparktraining.us">Training@sparktraining.us</a>			

Agreed to by:

Sign: \_\_\_\_\_

Print: \_\_\_\_\_

Date: \_\_\_\_\_

**Nicholas Burleson (Washtenaw County MI), Program Consultant**  
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