

Livonia Public Schools

Business Services Office

Date: August 14, 2013

To: Randy Liepa, Ph.D., Superintendent

From: Lisa Abbey, Director of Business Services

Re: Consolidated Dairy Bid

As part of our cooperative agreement with Plymouth Canton Community Schools (PCCS), Kristen Hennessy, Food Service Director (PCCS and LPS) will conduct bids for most products in conjunction with PCCS to obtain the best pricing and provide efficiencies in the process.

PCCS conducted a public bid for Dairy products for a three year term for PCCS and LPS. Typically dairy products are bid for multiple year contracts to provide the best pricing and service from the company. In this request for proposal we asked for pricing on a variety of products, based on estimated quantities of use for the year. We also asked for the cost to provide equipment (refrigeration) to store milk at our schools. Four companies responded to the bid. The bid tabulation is attached.

The lowest responsible vendor is Smith Dairy Enterprises, Toledo Ohio for a total cost of \$485,697. Smith Dairy Enterprises has been the vendor for LPS and PCCS for the past two years and we have been very pleased with their service. Specifically, Smith Dairy Enterprises has been timely and accurate with their deliveries. In addition, they will provide equipment at no cost and in the past they have been very responsive to any repairs or replacement of equipment required. The agreement does provide the District an option to withdraw from the agreement with a 60 day notice.

We would like to discuss the Dairy Bid for Food Service at the next Finance Committee meeting on Monday, August 19, 2013. Please let me know if there are any questions.

LA/kp

Attachment

Milk Bid
 VENDOR NAME
 2013-2014

PRODUCT	QTY	Smith		Pirarie Farms		Country Pride		Pointe Dairy	
		PRICE	TOTAL PRICE	PRICE	TOTAL PRICE	PRICE	TOTAL PRICE	PRICE	TOTAL PRICE
Skim white hpt.	4,540	\$0.1722	\$781.79	\$0.1910	\$867.14	\$0.1722	\$781.79	\$17.2200	\$78,178.80
L.F. 1% white hpt.	140,347	\$0.1793	\$25,164.22	\$0.1910	\$26,806.28	\$0.1895	\$26,595.76	\$0.1960	\$27,788.71
FF Chocolate HPT	1,343,716	\$0.1891	\$254,096.70	\$0.2038	\$273,849.32	\$0.2017	\$271,027.52	\$0.1960	\$263,368.34
FF Straw HPT	157,050	\$0.1998	\$31,378.59	\$0.2038	\$32,006.79	\$0.2017	\$31,676.99	\$0.1960	\$30,781.80
L.F. 1% Choc. hpt.	912,527	\$0.1793	\$163,616.09	\$0.1910	\$174,292.66	\$0.1895	\$172,923.87	\$0.1980	\$180,680.35
Choc milk plastic. 1% Pint	8,697	\$0.7000	\$6,087.90	\$0.6659	\$5,791.33	\$0.5200	\$4,522.44	\$0.6100	\$5,305.17
Strawberry milk plastic FF 1% Pint	50	\$0.7000	\$35.00	\$0.6659	\$33.30	\$0.5200	\$26.00	\$0.6100	\$30.50
Choc milk Plastic FF Pint	50	\$0.7000	\$35.00	\$0.6626	\$33.13	\$0.5200	\$26.00	\$0.6100	\$30.50
1% White - plastic	50	\$0.7000	\$35.00	\$0.6644	\$33.22	\$0.5200	\$26.00	\$0.6100	\$30.50
L.F. cottage cheese 5#	12	\$7.0600	\$84.72	\$7.3365	\$88.04	\$7.2500	\$87.00	\$7.2500	\$87.00
Cottage Cheese 5#	42	\$7.0600	\$296.52	\$7.3365	\$308.13	\$7.5000	\$315.00	\$7.2500	\$304.50
L.F. Sour Cream 5#	10	\$6.4200	\$64.20	\$5.3655	\$53.66	\$5.5000	\$55.00	\$4.9500	\$49.50
Juice 100%	8,324	\$0.1444	\$1,201.99	\$0.1425	\$1,186.17	\$0.1450	\$1,206.98	\$0.1470	\$1,223.63
1% Super Jug	771	\$3.1100	\$2,397.81	\$2.9800	\$2,297.58	\$2.8900	\$2,228.19	\$2.9500	\$2,274.45
2% super Jug	10	\$3.2300	\$32.30	\$3.2651	\$32.65	\$3.1900	\$31.90	\$2.9600	\$29.60
Vit D super Jug	114	\$3.4100	\$388.7400	3.5009	\$399.10	2.9900	\$340.86	2.98	\$339.72
RAW MILK PER CWT.	0	\$15.7000	\$0.00	\$23.1800	\$0.00	\$23.2800	\$0.00	\$23.2800	\$0.00
Sub Totals			\$485,696.56		\$518,078.49		\$511,871.28		\$590,503.06

Equipment cost	No cost	
Plus no bid items @ lowest bid	.01 per unit	
GRAND TOTALS		\$511,871.28

Equipment cost	Not available	
Plus no bid items @ lowest bid	.03 per unit at school with equipment	
GRAND TOTALS		\$590,503.06

Date: July 11, 2013