

TO: Board of Directors
Region One Education Service Center

SUBJECT: **Region One Purchasing Cooperative Music and Theater - Equipment, Supplies and Repair Proposal 12-09-04, Extension**

DATE: November 17, 2014

ITEM 13: Action

BACKGROUND AND SIGNIFICANT ISSUES: On November 1, 2011 the Region One Education Service Center Board of Directors met to review and approve the recommendation of the Region One Purchasing Cooperative Music and Theater – Equipment, Supplies and Repair Proposal 12-09-04, effective January 1, 2012 through December 31, 2013 with two (2) one-year extension options. On October 15, 2013 the Region One ESC Board of Directors met to review and approve the first of two (2) one-year extension options effective January 1, 2014 through December 31, 2014. The Forty-two (42) vendors were offered an opportunity to extend the proposal term for an additional one-year period; forty (40) vendors agreed to the extension, with two (2) unresponsive vendors. This proposal allows Region One Purchasing Cooperative members the ability to procure music and theater related goods and service at the best value from qualified vendors.

On behalf of the Region One ESC, and its ROPC membership, the current forty (40) awarded vendors were offered the opportunity to extend the proposal for a final one-year period; effective January 1, 2015 through December 31, 2015. One (1) company, Juan A. Cuestas – McAllen, Texas did not return the extension agreement after multiple attempts to contact him. A second awarded company, Stage Technology, Inc., merged with another awarded company, Norcostco, Inc.

RELATED GOAL(S): To assist the ESC and its cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operative more efficiently and economically (TEC §8.002).

COST AND FUNDING SOURCES: Region One Education Service Center and its cooperative members order products and/or services directly through the awarded vendor(s). There is no membership fee charged to join the Region One Purchasing Cooperative.

EXECUTIVE DIRECTOR'S RECOMMENDATION: Recommend approval of the Region One Purchasing Cooperative Music and Theater - Equipment, Supplies and Repair, Proposal 12-09-04, Extension to the following vendors: *American Band Accessories, North Las Vegas, NV; Antonio Strad Violin, San Antonio, TX; Black and Pink Dance Supply, Broken Arrow, OK; Brook Mays Music, Dallas, TX; Costume Holiday House, Fremont, OH; Eldridge Publishing Company, Tallahassee, FL; Interstate Music Supply, New Berlin, WI; Jack York Unit Set Construction, McAllen, TX; Jarvis Industries, Spring, TX; J.W. Pepper and Son, Inc., Richland Hills, TX; Lone Star Percussion, Dallas, TX; Mariachi Connection, Inc., San Antonio, TX; Melhart Music Center, McAllen, TX; Mobile Relays Partners Ltd., McAllen, TX; Music in Motion, Plano, TX; National Educational Music Co., Mountainside, NJ; Norcostco, Inc., Dallas, TX; PALCO Specialties, Inc., Castroville, TX; Pender's Music Co., Denton, TX; Peripole, Salem, OR; Pioneer Drama Service, Inc. Englewood, CO; RBC Music Co., Inc., San Antonio, TX; Sam Ash Quikship Corp., Tampa, FL; Shar Products Co., Ann Arbor, MI; Sign Depot, Pharr, TX; Stage Accents, Northvale, NJ; StageRight Corp., Clare, MI; Taylor Music, Inc., Aberdeen, SD; Team Go Figure, Garland, TX; Tempest Musical Instruments, San Antonio, TX; Texas Band and Orchestra, McAllen, TX; Texas Scenic Co., Inc., San Antonio, TX; Tote Unlimited, Fort Worth, TX; Tuba Exchange, Durham, NC; Unit Sets Unlimited, Brownwood, TX; Washington Music Center, Wheaton, MD; Wenger Corporation, Owatonna, MN; The Woodwind and Brasswind, South Bend, IN.*

The following unresponsive vendor will be removed: *Juan A. Cuestas, McAllen, TX. Stage Technology, Inc., Minneapolis, MN merged with Norcostco, Inc, Dallas, TX.*

Respectfully submitted,



Dr. Cornelio Gonzalez
Executive Director

Staff Person(s) Responsible:

Frances Guzman, Deputy Director
Amanda Galvan, Finance Director
Lori Atwood Ramos, Purchasing Coordinator
Marc David Garcia, Purchasing Specialist

**Region One Purchasing Cooperative Music and Theater - Equipment,
Supplies and Repair Proposal 12-09-04, Extension**

Action Taken

_____ made a motion to approve Region One Purchasing Cooperative Music and Theater - Equipment, Supplies and Repair, Proposal 12-09-04, Extension to the following vendors: ***American Band Accessories***, North Las Vegas, NV; ***Antonio Strad Violin***, San Antonio, TX; ***Black and Pink Dance Supply***, Broken Arrow, OK; ***Brook Mays Music***, Dallas, TX; ***Costume Holiday House***, Fremont, OH; ***Eldridge Publishing Company***, Tallahassee, FL; ***Interstate Music Supply***, New Berlin, WI; ***Jack York Unit Set Construction***, McAllen, TX; ***Jarvis Industries***, Spring, TX; ***J.W. Pepper and Son, Inc.***, Richland Hills, TX; ***Lone Star Percussion***, Dallas, TX; ***Mariachi Connection, Inc.***, San Antonio, TX; ***Melhart Music Center***, McAllen, TX; ***Mobile Relays Partners Ltd.***, McAllen, TX; ***Music in Motion***, Plano, TX; ***National Educational Music Co.***, Mountainside, NJ; ***Norcostco, Inc.***, Dallas, TX; ***PALCO Specialties, Inc.***, Castroville, TX; ***Pender's Music Co.***, Denton, TX; ***Peripole***, Salem, OR; ***Pioneer Drama Service, Inc.*** Englewood, CO; ***RBC Music Co., Inc.***, San Antonio, TX; ***Sam Ash Quikship Corp.***, Tampa, FL; ***Shar Products Co.***, Ann Arbor, MI; ***Sign Depot***, Pharr, TX; ***Stage Accents***, Northvale, NJ; ***StageRight Corp.***, Clare, MI; ***Taylor Music, Inc.***, Aberdeen, SD; ***Team Go Figure***, Garland, TX; ***Tempest Musical Instruments***, San Antonio, TX; ***Texas Band and Orchestra***, McAllen, TX; ***Texas Scenic Co., Inc.***, San Antonio, TX; ***Tote Unlimited***, Fort Worth, TX; ***Tuba Exchange***, Durham, NC; ***Unit Sets Unlimited***, Brownwood, TX; ***Washington Music Center***, Wheaton, MD; ***Wenger Corporation***, Owatonna, MN; ***The Woodwind and Brasswind***, South Bend, IN.

The following unresponsive vendor will be removed: ***Juan A. Cuestas***, McAllen, TX. ***Stage Technology, Inc.***, Minneapolis, MN merged with ***Norcostco, Inc.***, Dallas, TX.

Seconded by: _____

Vote: _____