

### Proposed Budget - CE Certificate Manicurist

#### COSTS

		Year 1	Year 2	Year 3	Year 4	Year 5	5 Year Cumulative Total
<b>PERSONNEL</b>							
Director with Cosmetology	Already on staff.		3%	3%	3%	3%	
Benefits	@27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Adjunct Instructors (PT)	\$38.11/hr	\$205,794.00	\$211,967.82	\$218,326.85	\$224,876.66	\$231,622.96	\$1,092,588.29
Benefits	@15%	\$30,869.10	\$31,795.17	\$32,749.03	\$33,731.50	\$34,743.44	\$163,888.24
	<b>Subtotal</b>	<b>\$236,663.10</b>	<b>\$243,762.99</b>	<b>\$251,075.88</b>	<b>\$258,608.16</b>	<b>\$266,366.40</b>	<b>\$1,256,476.54</b>

#### EQUIPMENT / FACILITIES

Lab equipment	Same lab tables/chairs as have for Esthetician. New equipment limited to Desk lamps, pedi trolley carts, UV Nail Lamps, Sterilizers, etc..	\$4,750.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$12,750.00
Facilities	Existing classroom and lab are adequate; no additional classroom/lab are needed.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Equipment Operation, Maintenance & Replacement		\$0.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$10,000.00
	<b>Subtotal</b>	<b>\$4,750.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$22,750.00</b>

#### SUPPLIES/MISCELLANEOUS (Classroom Supplies, Software, Materials, etc.)

Books/Supplies		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Library/Online Resources		\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$20,000.00
Software		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Consumable Lab Supplies	Consumables, nail polish, gels, gloves, acetone	\$25,000.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$47,000.00
	<b>Subtotal</b>	<b>\$29,000.00</b>	<b>\$9,500.00</b>	<b>\$9,500.00</b>	<b>\$9,500.00</b>	<b>\$9,500.00</b>	<b>\$67,000.00</b>

#### OTHERS (Travel, Professional Development, Marketing, Meeting Expenses, Accreditations, etc.)

NACCAS Accreditation	One-time application and site visit	\$0.00	\$0.00	\$7,185.00	\$2,340.00	\$2,340.00	\$11,865.00
TDLR School application	Initial application and Renewal Fee	\$580.00	\$275.00	\$275.00	\$275.00	\$275.00	\$1,680.00
Promotional expenses		\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$30,000.00
Meeting Expenses - Adv Committee		\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$2,500.00
Professional Development	Industry specific Prof Dev training and conferences	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$25,000.00
License Renewal	Manicurist License (renews every 2 yrs)	\$0.00	\$75.00	\$0.00	\$75.00	\$0.00	\$150.00
	<b>Subtotal</b>	<b>\$12,080.00</b>	<b>\$11,850.00</b>	<b>\$18,960.00</b>	<b>\$14,190.00</b>	<b>\$14,115.00</b>	<b>\$71,195.00</b>

<b>TOTAL COSTS</b>	<b>\$282,493.10</b>	<b>\$269,612.99</b>	<b>\$284,035.88</b>	<b>\$286,798.16</b>	<b>\$294,481.40</b>	<b>\$1,417,421.54</b>
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#### FUNDING & REVENUE

course fees	\$363,000.00	\$544,500.00	\$544,500.00	\$544,500.00	\$544,500.00	\$2,541,000.00
HB8 funding CE certificate	\$52,500.00	\$157,500.00	\$157,500.00	\$157,500.00	\$157,500.00	\$682,500.00

<b>TOTAL ANTICIPATED REVENUE</b>	<b>\$415,500.00</b>	<b>\$702,000.00</b>	<b>\$702,000.00</b>	<b>\$702,000.00</b>	<b>\$702,000.00</b>	<b>\$3,223,500.00</b>
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Net Cash Flow (Revenues - Expenses)	\$133,006.90	\$432,387.01	\$417,964.12	\$415,201.84	\$407,518.60	\$1,806,078.46
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#### Descriptions/Explanations of Calculations:

Benefit for full time personnel is 27% and 15% for part-time.  
CE Program - FT Faculty not necessary.