



## ALPENA COUNTY SHERIFF'S OFFICE

Sheriff Erik W. Smith    Undersheriff Cash J. Kroll  
4900 M32 W, Alpena, Michigan 49707

Phone (989) 354-9830 · Fax (989) 340-1008 · [www.alpenasheriff.com](http://www.alpenasheriff.com)

**DATE:** March 3, 2026  
**TO:** Finance Ways and Means committee  
**FROM:** Undersheriff Cash Kroll  
**Subject:** Flock Cameras  
**Re:** Flock Camera Agreement and Purchase Approval

Board of Commissioners,

The Alpena County Sheriff's Office has received notification that we will be awarded \$100,000.00 for the Fiscal Year 2025 Stone Garden grant. An application for approval of the budget has been submitted for your approval. The grant will be used to fully fund the purchase and installation of Flock cameras as well as the first-year renewal cost for a total sum of \$54,250.00. Attached is the Flock contract indicating a total of \$30,250.00 for the purchase and installation of the cameras and \$24,000.00 for the annual recurring cost for year two. This renewal cost can be covered by the grant in future years.

Respectfully Submitted,

Undersheriff Cash Kroll

**Flock Safety + MI - Alpena County SO**

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Flock Group Inc.  
1170 Howell Mill Rd, Suite 210  
Atlanta, GA 30318

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MAIN CONTACT:  
Agustin Campuzano  
agustin.campuzano@flocksafety.com  
+12142413822

flock safety

# flock safety

## EXHIBIT A ORDER FORM

Customer: MI - Alpena County SO  
 Legal Entity Name: MI - Alpena County SO  
 Accounts Payable Email:  
 Address: 320 Johnson St Alpena, Michigan 49707

Initial Term: 12 Months  
 Renewal Term: 24 Months  
 Payment Terms: Net 30  
 Billing Frequency: Annual Plan - Invoiced at First Camera Validation.  
 Retention Period: 30 Days

### Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$24,000.00
<b>Flock Safety Bundles</b>			
Dual Solar LPR - Standard Bundle, Ika Falcon	Included	5	Included

### Professional Services and One Time Purchases

Item	Cost	Quantity	Total
<b>One Time Fees</b>			
<b>Flock Safety Professional Services</b>			
Professional Services - MASH Tested Pole Implementation Fee - Non-Coastal Region	\$1,250.00	5	\$6,250.00
		<b>Subtotal Year 1:</b>	\$30,250.00
		<b>Annual Recurring Subtotal:</b>	\$24,000.00
		<b>Estimated Tax:</b>	\$0.00
		<b>Contract Total:</b>	\$30,250.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

The Term for Flock Hardware shall commence upon first installation and validation, except that the Term for any Flock Hardware that requires self-installation shall commence upon execution of the Agreement. In the event a Customer purchases more than one type of Flock Hardware, the earliest Term start date shall control. In the event a Customer purchases software only, the Term shall commence upon execution of the Agreement.

**Special Terms:**

• Non-Appropriation. Notwithstanding any other provision of this Agreement, all obligations of the Customer under this Agreement which require the expenditure of public funds are conditioned on the availability of said funds appropriated for that purpose. To the extent applicable, Customer shall have the right to terminate this Agreement for non appropriation with thirty (30) days written notice without penalty or other cost. In the event that Alpena County Sheriffs Office does not receive grant funding or if the Board of commissioners does not approve Flock, Alpena County Sheriffs Office can terminate the agreement without penalty.

### Billing Schedule

Billing Schedule	Amount (USD)
<b>Year 1</b>	
At First Camera Validation	\$30,250.00
<b>Annual Recurring after Year 1</b>	\$24,000.00
<b>Contract Total</b>	\$30,250.00

\*Tax not included

### Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$0.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

### Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.
Dual Solar LPR - Standard Bundle, Ika Falcon	Two solar-powered fixed standard-range LPR cameras on the same pole
Solar LPR, Ika Solar Falcon	Standard range license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE
Professional Services - MASH Tested Pole Implementation Fee - Non-Coastal Region	MASH tested pole that meets DOT crashworthiness requirements. Includes materials, installation, and maintenance.

### FlockOS Features & Description

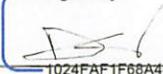
FlockOS Features	Description
Community Network Access	The ability to request direct access to feeds from privately owned Flock Safety LPR cameras located in neighborhoods, schools, and businesses in your community, significantly increasing actionable evidence that clears cases.
Unlimited Users	Unlimited users for FlockOS
State Network (License Plate Lookup Only)	Allows agencies to look up license plates on all cameras opted into the Flock Safety network within your state.
Nationwide Network (License Plate Lookup Only)	With the vast Flock Safety sharing network, law enforcement agencies no longer have to rely on just their devices alone. Agencies can leverage a nationwide system boasting 10 billion additional plate reads per month to amplify the potential to collect vital evidence in otherwise dead-end investigations.
Law Enforcement Network Access	The ability to request direct access to evidence detection devices from Law Enforcement agencies outside of your jurisdiction.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Insights & Analytics	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
Real-Time NCIC Alerts on Flock ALPR Cameras	Receive automated alerts when vehicles entered into established databases for missing and wanted persons are detected, including the FBI's National Crime Information Center (NCIC) and National Center for Missing & Exploited Children (NCMEC) databases.
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>.

The Parties have executed this Agreement as of the dates set forth below.

**FLOCK GROUP, INC.**

**Customer: MI - Alpena County SO**

Signed by:  
By:   
1024FAF1F68A40F...

By: 

Name: Dan Haley

Name: Erik Smith

Title: Chief Legal Officer

Title: Sheriff

Date: 9/15/2025

Date: 9-12-25

PO Number: \_\_\_\_\_



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4900 M32 W, Alpena, Michigan 49707  
Phone (989) 354-9830 · Fax (989) 340-1008 · [www.alpenasheriff.com](http://www.alpenasheriff.com)

**DATE:** November 3, 2025  
**TO:** Courts and Public Safety Committee  
**FROM:** Undersheriff Cash Kroll  
**Subject:** Flock Safety  
**Re:** Permitting Resolution

To Courts and Public Safety Committee Members:

The Sheriff's Office is in a partnership with Flock Safety for the implementation of LPR technology cameras. The use of this technology is strictly for law enforcement purposes only. The cost of the project will be funded by the Stone Garden grant and should be at no cost to the county. In order to move forward with the permitting process through MDOT for the installation of the equipment, the County of Alpena must pass the attached resolution. Currently, the permitting approval process may take 6 to 8 months to complete. No equipment will be purchased or installed until funds through the Stone Garden grant are approved.

The Sheriff's Office has used this technology located in other areas of the state and nation to solve crimes that occurred in the county of Alpena in recent years. Since, we have had additional criminal complaints that could have been solved quickly had this technology been available in Alpena County. I am requesting approval of the Michigan Department of Transportation performance resolution.

Respectfully submitted,

Undersheriff Cash Kroll

## PERFORMANCE RESOLUTION FOR MUNICIPALITIES

*This Performance Resolution (Resolution) is required by the Michigan Department of Transportation for purposes of issuing to a Municipality an "Individual Permit for Use of State Highway Right of Way", and/or an "Annual Application and Permit for Miscellaneous Operations within State Highway Right of Way".*

RESOLVED WHEREAS, the \_\_\_\_\_ County of Alpena  
(County, City, Village, Township, etc.)

hereinafter referred to as the "MUNICIPALITY," periodically applies to the Michigan Department of Transportation, hereinafter referred to as the "DEPARTMENT," for permits, referred to as "PERMIT," to construct, operate, use and/or maintain utilities or other facilities, or to conduct other activities, on, over, and under State Highway Right of Way at various locations within and adjacent to its corporate limits;

NOW THEREFORE, in consideration of the DEPARTMENT granting such PERMIT, the MUNICIPALITY agrees that:

1. Each party to this *Resolution* shall remain responsible for any claims arising out of their own acts and/or omissions during the performance of this *Resolution*, as provided by law. This *Resolution* is not intended to increase either party's liability for, or immunity from, tort claims, nor shall it be interpreted, as giving either party hereto a right of indemnification, either by Agreement or at law, for claims arising out of the performance of this Agreement.
2. If any of the work performed for the MUNICIPALITY is performed by a contractor, the MUNICIPALITY shall require its contractor to hold harmless, indemnify and defend in litigation, the State of Michigan, the DEPARTMENT and their agents and employee's, against any claims for damages to public or private property and for injuries to person arising out of the performance of the work, except for claims that result from the sole negligence or willful acts of the DEPARTMENT, until the contractor achieves final acceptance of the MUNICIPALITY. Failure of the MUNICIPALITY to require its contractor to indemnify the DEPARTMENT, as set forth above, shall be considered a breach of its duties to the DEPARTMENT.
3. Any work performed for the MUNICIPALITY by a contractor or subcontractor will be solely as a contractor for the MUNICIPALITY and not as a contractor or agent of the DEPARTMENT. The DEPARTMENT shall not be subject to any obligations or liabilities by vendors and contractors of the MUNICIPALITY, or their subcontractors or any other person not a party to the PERMIT without the DEPARTMENT'S specific prior written consent and notwithstanding the issuance of the PERMIT. Any claims by any contractor or subcontractor will be the sole responsibility of the MUNICIPALITY.
4. The MUNICIPALITY shall take no unlawful action or conduct, which arises either directly or indirectly out of its obligations, responsibilities, and duties under the PERMIT which results in claims being asserted against or judgment being imposed against the State of Michigan, the Michigan Transportation Commission, the DEPARTMENT, and all officers, agents and employees thereof and those contracting governmental bodies performing permit activities for the DEPARTMENT and all officers, agents, and employees thereof, pursuant to a maintenance contract. In the event that the same occurs, for the purposes of the PERMIT, it will be considered as a breach of the PERMIT thereby giving the State of Michigan, the DEPARTMENT, and/or the Michigan Transportation Commission a right to seek and obtain any necessary relief or remedy, including, but not by way of limitation, a judgment for money damages.
5. The MUNICIPALITY will, by its own volition and/or request by the DEPARTMENT, promptly restore and/or correct physical or operating damages to any State Highway Right of Way resulting from the installation construction, operation and/or maintenance of the MUNICIPALITY'S facilities according to a PERMIT issued by the DEPARTMENT.

- 6. With respect to any activities authorized by a PERMIT, when the MUNICIPALITY requires insurance on its own or its contractor's behalf it shall also require that such policy include as named insured the State of Michigan, the Transportation Commission, the DEPARTMENT, and all officers, agents, and employees thereof and those governmental bodies performing permit activities for the DEPARTMENT and all officers, agents, and employees thereof, pursuant to a maintenance contract.
- 7. The incorporation by the DEPARTMENT of this *Resolution* as part of a PERMIT does not prevent the DEPARTMENT from requiring additional performance security or insurance before issuance of a PERMIT.
- 8. This *Resolution* shall continue in force from this date until cancelled by the MUNICIPALITY or the DEPARTMENT with no less than thirty (30) days prior written notice provided to the other party. It will not be cancelled or otherwise terminated by the MUNICIPALITY with regard to any PERMIT which has already been issued or activity which has already been undertaken.

BE IT FURTHER RESOLVED that the following position(s) are authorized to apply to the DEPARTMENT for the necessary permit to work within State Highway Right of Way on behalf of the MUNICIPALITY.

Title and/or Name:

Sheriff Erik Smith

Undersheriff Cash Kroll

I HEREBY CERTIFY that the foregoing is a true copy of a resolution adopted by

the Alpena County Board of Commissioners  
(Name of Board, etc.)

of the County of Alpena  
(Name of MUNICIPALITY) (County)

at a Regular meeting held on the \_\_\_\_\_ day  
of \_\_\_\_\_ A.D. \_\_\_\_\_.

\_\_\_\_\_  
*Signed*

\_\_\_\_\_  
*Title*

\_\_\_\_\_  
*Print Signed Name*

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- 7. The incorporation by the DEPARTMENT of this Resolution as part of a PERMIT does not prevent the DEPARTMENT from requiring additional performance security or insurance before issuance of a PERMIT.
- 8. This Resolution shall continue in force from this date until cancelled by the MUNICIPALITY or the DEPARTMENT with no less than thirty (30) days prior written notice provided to the other party. It will not be cancelled or otherwise terminated by the MUNICIPALITY with regard to any PERMIT which has already been issued or activity which has already been undertaken.

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Title and/or Name:

Sheriff Erik Smith

Undersheriff Cash Kroll

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the Alpena County Board of Commissioners  
(Name of Board, etc.)

of the County of Alpena  
(Name of MUNICIPALITY) (County)

at a Regular meeting held on the 25<sup>th</sup> day

of November A.D. 2025.

  
\_\_\_\_\_  
Signed

Alpena County Board Chair  
\_\_\_\_\_  
Title

\_\_\_\_\_  
Print Signed Name