Preliminary Cost Containment Recommendations for Fiscal Year 2025

WORK SESSION February 20, 2024



AGENDA

- Overview of Stakeholder Feedback
- Review of Potential Revenue Generation Sources
 - \circ Fees
 - Technology Levy Funding



FINANCIAL FORECAST SUMMARY

- Prior-Year BRRRG \$4,000,000 of cost containments addressed locally without using additional state aid
- Additional compensation investments to retain and recruit high-quality staff must be sustainable long-term - \$3,620,000 cost containment
- Not anticipating "historic" funding to be repeated conservatism
- Unfunded mandates full impact will not be known for years



SUMMARY OF RECOMMENDATIONS

			Amount				
Option	Category	Α		В			
Administrative Staff Adjustment	Budget Reducton	\$	243,450	\$	243,450		
Business Servies Staff Adjustment	Budget Reducton		90,600		90,600		
Multilingual and Achievement & Integration Reorganization	Reallocation		7,300		7,300		
School Board & Superintendent Office Non-Salary Pause	Budget Reducton		150,000		150,000		
Curriculum Capital Deferral	Budget Reducton		100,000		100,000		
Buildings & Grounds, Transportation Capital Deferral	Budget Reducton		275,000		245,000		
School Site Capital Deferral	Budget Reducton		260,000		260,000		
Professional Development Adjustment	Budget Reducton		50,000		50,000		
Medical Bill Reconciliation	Revenue Generation		48,615		48,615		
Student Support Personnel Aid	Revenue Generation		161,019		161,019		
Athletic Event Ticket Fee Adjustment	Revenue Generation		23,000		23,000		
Athletics and Activities Participation Fee Adjustment	Revenue Generation		27,000		27,000		
High School Parking Fees (+\$150)	Revenue Generation		49,500		49,500		
Elementary Specialist Rotation Adjustment	Budget Reducton				483,800		
Licensed Media Specialists	Budget Reducton		532,637		-		
Licensed School Nurse Adjustment	Budget Reducton		451,200		532,637		
Counseling Extra Duty Day Adjustment	Budget Reducton		73,975		73,975		
Transportation Staff Adjustment	Budget Reducton		77,750		77,750		
Student Support and Related Service Adjustment	Budget Reducton		300,000		300,000		
Class-Size Midpoint Open Enrollment	Revenue Generation		215,000		215,000		
Talent Development Licensed Staff Adjustment	Budget Reducton		177,546		177,546		
Elementary School Licensed FTE Efficiency	Budget Reducton		118,364		118,364		
Middle School Licensed FTE Efficiency	Budget Reducton		189,382		189,382		
	Total	\$	3,621,338	\$	3,623,938		

59.65% of the recommendations are non-programmatic



Budget: Revenue Generation Fees Survey

I have children in the following grade bands:



%	*	Answer (Multi-select)
39%	(939)	PreK-2
40%	(959)	3-5
<mark>39%</mark>	(938)	6-8
35%	<mark>(851)</mark>	9-12

School Board Work Session

February 20, 2024

Review Stakeholder Feedback

Suggestion: charge fees for art, music and field trips

2023 Minnesota Statutes

123B.37 PROHIBITED FEES.

Subdivision 1. Boards shall not charge certain fees. (a) A board is not authorized to charge fees in the following areas:

(1) textbooks, workbooks, art materials, laboratory supplies, towels;

(2) supplies necessary for participation in any instructional course except as authorized in sections <u>123B.36</u> and <u>123B.38</u>;

(3) field trips that are required as a part of a basic education program or course;

(4) graduation caps, gowns, any specific form of dress necessary for any educational program, and diplomas;

(5) instructional costs for necessary school personnel employed in any course or educational program required for graduation;

(6) library books required to be utilized for any educational course or program;

(7) admission fees, dues, or fees for any activity the pupil is required to attend;

(8) any admission or examination cost for any required educational course or program;

(9) locker rentals;

(10) transportation to and from school of pupils living two miles or more from school.

(b) Notwithstanding paragraph (a), clauses (1) and (6), a board may charge fees for textbooks, workbooks, and library books, lost or destroyed by students. The board must annually notify parents or guardians and students about its policy to charge a fee under this paragraph.



Suggestion: charge transportation fee for students who are open enrolled

 Transportation costs are reimbursed as provided by Minnesota Law



Suggestion: Charge tuition for students who are open enrolled

- We receive the same \$7,281 in general education formula allowance from the state for each student regardless of residence.
- State statute prohibits the ability to charge for tuition unless the student is from outside of Minnesota.



Suggestion: charge for school meals

- Due to the 2023 Free School Meals state law, we must participate in the state funded Free School Meals program.
- Any fees collected for the sale of meals to pupils must, by law, be recorded in the Food Service Fund and cannot be used in the General Fund to pay staff salaries.



Suggestion: increase community education fees to pay for budget shortfall

 Fees collected for Community Education purposes must, by law, be recorded in the Community Education Fund and cannot be used in the General Fund to pay staff salaries.



Suggestion: raise current taxes

- Operating referendum within ~\$5 per student of the maximum allowed by state law.
 - To hold an election would cost more than the additional revenue of \$5 per student, and funding would not be available until FY 2026.
- Capital projects levy (tech levy) possible to increase this to pay for safety/security needs (SRO, equipment, etc), thus freeing up general fund for other items
 - Not an option until FY 2026 at the very earliest.

Suggestion: conduct a fundraiser or create a donation fund to the school or through Edina Education Fund

- In order for Edina Public Schools to ensure ongoing and stable educational programming we must rely on stable funding to cover costs every year.
- Donations of \$1M this year would push reductions into next year which would increase donation needs for FY 2026.
 - If the cost containment was only \$2.56M for fiscal year 2025, an additional \$880,000 on top of the remaining \$1M containment needed for FY2026.
 - In general, donations are not a reliable funding source for school districts.

Schools

Suggestion: redistrict students who live in Edina, but are assigned to Hopkins school district

 This requires both districts to agree to realignment. As this would impact their overall budget, the Hopkins School District is not incentivized to redistrict.



School Board Work Session

February 20, 2024

Review Potential Revenue Generation Sources

Potential Revenue: increased transportation fees

I live less than 2 miles from school and would be willing to pay the following total fee for bussing:



*Answers with less than 5 responses are hidden to protect anonymity.

Top 5 "other" responses for question 2 suggest:

0%

 Many respondents are willing to pay increased fees for various school programs and activities, including media, music, PE, art, and tutoring. Some suggested a materials and activities fee of \$50 per child per semester for these classes. Others suggested fees for optional/non-essentials like parking passes, game/event tickets, and school club/activity/athletics.

100%

- Some respondents suggested creative ways to cut expenses, such as reducing spending on non-essential expenses, reducing administrative positions, and focusing on learning rather than renovations and expansions.
- There were suggestions for increased fees for after-school care, student fundraising, and participation in band/orchestra. Some respondents also suggested charging for all bussing, especially for those who choose not to attend their neighborhood school.
- A few respondents suggested charging fees for tech use, such as a \$100 per year tech fee, and fees for borrowing or replacing Chromebooks.
- 5. Some respondents suggested increased fees for school lunches, with one suggesting a cost based on income so those in need would still eat free. Others suggested a one-time assessment or a yearly fee to support music, physical education, and library programs.



Potential Revenue: Pay-to-Ride Transportation

- The District, by policy, provides free to-and-from school transportation to certain students that live within the state mandated walk-zone of 2.0 miles (MN 123B.88)
- Current pay-to-ride students Elementary students within 0.7 miles and Secondary students within 1.0 miles
- Current ridership within 2.0 miles 2,791 students
- \$350 per year, per student would *potentially* generate \$956,900
- 30.2% of ThoughtExchange respondents said they would pay at least \$350 per year.



Potential Revenue: increased athletics adult ticket prices

\$10,00 \$12.00 58.00 Total I have children in the following grade bands: PreK-2 4.3% (150) 9.8% (339) 8.9% (310) 2.5% (86) 25.5% (885) 3-5 4.3% (150) 10.0% (346) 8.7% (302) 3.0% (105) 26.0% (903) 6-8 4.4% (154) 10.2% (355) 7.8% (270) 2.8% (97) 25.3% (876) 9-12 5.0% (174) 9.0% (312) 6.6% (230) 2.5% (87) 23.2% (803) Total 18.1% (628) 39.0% (1352) 32.1% (1112) 10.8% (375) 100.0% (3467)

I am willing to pay the following adult ticket fee to attend home athletic events:

*Answers with less than 5 responses are hidden to protect anonymity.

0%

100%

Top 5 "other" responses for question 3 suggest:

- Many respondents are willing to pay increased fees for various school activities and services, including media, music, PE, art, tutoring, summer classes, and after-school care. Some suggested a materials and activities fee of \$50 per child per semester for these classes.
- There were suggestions for creative ways to cut expenses, such as volunteer work, student fundraising, and reconsidering spending on non-essential expenses.
- Some respondents suggested charging for optional/non-essentials like parking passes, game/event tickets, school club/activity/athletics, and even suggested a sliding scale fee system.
- There were suggestions for increased fees for arts programs, tech fees, school events, band/orchestra participation, uniforms, lunch and breakfast, technology equipment rental, and additional school counselor support.
- 5. Some respondents suggested a willingness to pay a general school fee to contribute to budget shortfalls, including staff salaries and supplies. Others suggested a willingness to pay increased fees across the board, with some willing to pay up to \$1000 total.



Potential Revenue: increased adult ticket prices

Based on survey parent/guardians are willing to pay \$10.00 per adult ticket.

- Potential increased revenue \$47,276
- Increase of approximately \$24,000 from original recommendation

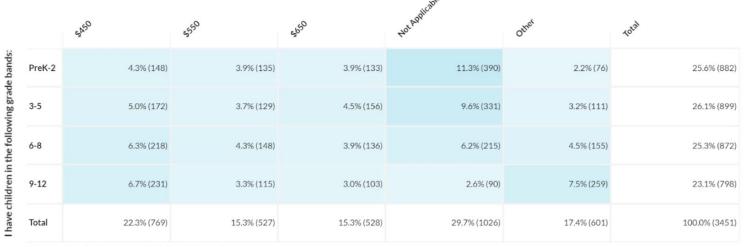
Unknown impacts:

2024 will be the baseline year to determine whether or not the community opts in and pays the fees. We are wondering about options if revenue for anticipated fees is not realized.



Potential Revenue: increased EHS parking fees

Parking fees at the high school haven't increased in 16 years. The current parking fee at Edina High School is \$300 per school year. I am willing to pay the following parking fee for my child:



*Answers with less than 5 responses are hidden to protect anonymity.

0% 100%

The top 5 "other" responses for question 2 suggest:

- 1. Many respondents are willing to pay increased fees for arts programs, with one suggesting a fee of \$50 per child per semester for media, music, PE, and art classes.
- 2. Some respondents suggested implementing a start-of-the-school-year fee for teachers or a general school fee to contribute to budget shortfalls.
- 3. Several respondents are open to paying more for after-school care and tutoring services, with one suggesting a 20% increase in fees for elementary after-school care.
- Some respondents are willing to pay increased fees for extracurricular activities such as band, orchestra, and school events. One suggested a fee of \$200 to participate in band/orchestra in elementary school.
- 5. A few respondents suggested creative ways to cut expenses, such as volunteering, student fundraising, and renting out vacant sports fields/courts.



Potential Revenue: increased EHS parking fees

The current parking fee is \$300 per carpool.

- Based on the survey data most people are willing to pay \$450.
- Responses in the "other" category ranged from \$25-\$1,600.
- If fee was raised to \$550 per carpool- Potential total increased revenue - \$82,500
- Increase of approximately \$33,000 from original recommendation

Unknown Impacts:

FY 2024 will be the baseline year to determine whether or not the community opts in and pays the fees. We are wondering about options if revenue for anticipated fees is not realized.



Potential Revenue: increased athletics fees

Athletics and activities fees at the high school have not increased in 4 years. What percent increase are you willing to pay for your student's athletics and activities?

	70°%	20%	30%	other	rotal
PreK-2	10.9% (374)	7.4% (253)	3.6% (123)	3.6% (122)	25.5% (872)
3-5	10.9% (374)	7.2% (247)	3.9% (133)	4.0% (138)	26.1% (892)
6-8	11.4% (390)	6.7% (228)	3.5% (121)	3.8% (130)	25.4% (869)
9-12	10.3% (353)	5.8% (197)	3.0% (103)	4.0% (137)	23.1% (790)
Total	43.6% (1491)	27.0% (925)	14.0% (480)	15.4% (527)	100.0% (3423)

Answers with less than 5 responses are hidden to protect anonymity.

0% 100%

Top 5 "other" responses for question 5 suggest:

- 1. Many respondents are willing to pay increased fees for arts, music, PE, and media classes, with some suggesting a fee of \$50 per child per semester.
- 2. Some respondents suggested implementing a start-of-the-school-year fee for teachers or a general school fee to contribute to budget shortfalls.
- 3. There were suggestions for increased fees for after-school care, tutoring, and summer classes, with some respondents willing to volunteer to help cut expenses.
- 4. Several respondents are open to paying increased fees for optional/non-essential items such as parking passes, game/event tickets, and school club/activity/athletics.
- 5. Some respondents suggested implementing fees for band/orchestra participation in elementary school, tech fees, and fees for school events and dances.



Potential Revenue: increased athletics Fees

Based on the survey data most stakeholders are willing to pay an increase of 10% in athletics fees.

- An increase would result in a total of \$40,255 (\$24 per year/per sport/athlete)
- Current average cost per sport \$238 +10% raises to \$262
- Increase of approximately \$14,000 from original recommendation

Unknown Impacts:

FY 2024 will be the baseline year to determine whether or not the community opts in and pays the fees. We are wondering about options if revenue for anticipated fees is not realized.



Potential Revenue: Capital Projects (Tech) Levy

- Capital projects aka Tech Levy revenue use is highly restricted
- Tech levy allows for positions that support the operational side of technology vs. instructional technology
- An adjustment to the Media Specialist job responsibilities (change in job description) may allow for portions of the position to be funded from the Tech Levy

Impacts

Impact on current and future Technology needs must be considered: audio/visual updates, emerging cybersecurity and physical security needs, increasing costs of instructional and non-instructional software, possible curriculum capital expenditures, and future technology staff compensation costs.



NEXT STEPS

- Review school board feedback from 2/20/24 meeting
- Administration will seek formal approval at the March 4, 2024 Regular Meeting
- Upon approval, administration will begin formal budgeting activities



SUMMARY OF RECOMMENDATIONS

			Amount			
Option	Category		Α		В	
Administrative Staff Adjustment	Budget Reducton	\$	243,450	\$	243,450	
Business Servies Staff Adjustment	Budget Reducton		90,600		90,600	
Multilingual and Achievement & Integration Reorganization	Reallocation		7,300		7,300	
School Board & Superintendent Office Non-Salary Pause	Budget Reducton		150,000		150,000	
Curriculum Capital Deferral	Budget Reducton		100,000		100,000	
Buildings & Grounds, Transportation Capital Deferral	Budget Reducton		275,000		245,000	
School Site Capital Deferral	Budget Reducton		260,000		260,000	
Professional Development Adjustment	Budget Reducton		50,000		50,000	
Medical Bill Reconciliation	Revenue Generation		48,615		48,615	
Student Support Personnel Aid	Revenue Generation		161,019		161,019	
Athletic Event Ticket Fee Adjustment	Revenue Generation		23,000		23,000	
Athletics and Activities Participation Fee Adjustment	Revenue Generation		27,000		27,000	
High School Parking Fees (+\$150)	Revenue Generation		49,500		49,500	
Elementary Specialist Rotation Adjustment	Budget Reducton				483,800	
Licensed Media Specialists	Budget Reducton		532,637		-	
Licensed School Nurse Adjustment	Budget Reducton		451,200		532,637	
Counseling Extra Duty Day Adjustment	Budget Reducton		73,975		73,975	
Transportation Staff Adjustment	Budget Reducton		77,750		77,750	
Student Support and Related Service Adjustment	Budget Reducton		300,000		300,000	
Class-Size Midpoint Open Enrollment	Revenue Generation		215,000		215,000	
Talent Development Licensed Staff Adjustment	Budget Reducton		177,546		177,546	
Elementary School Licensed FTE Efficiency	Budget Reducton		118,364		118,364	
Middle School Licensed FTE Efficiency	Budget Reducton		189,382		189,382	
	Total	\$	3,621,338	\$	3,623,938	

59.65% of the recommendations are non-programmatic



NEXT STEPS

- Continued engagement with stakeholders
- Administration will seek formal approval at the March 4, 2024 Regular Meeting
- Upon approval, administration will begin formal budgeting activities

