

Miscellaneous Drops RFP 091022 Tabulation

	ABLe Communications				Communications Plus		D'TEL Communications		Data Tex Services	
Per Drop Price:	\$140 Plenum \$130 PVC				\$185 Plenum \$145 PVC		\$94 Plenum \$79 PVC		\$185 Plenum \$135 PVC	
Exceptions:										
	Ortronics Standard Rack	\$ 150.00			24-Port Patch Panel	\$ 149.50	Per Rack Price	\$ 159.00	Patch Panel and Racks are an additional cost if needed for installations	Price Not Given
	Ortronics Category 5e 48-Port Patch Panel	\$ 250.00			48-Port Patch Panel	\$ 305.50	Vertical Mgrs Hellerman Tyton	\$ 129.00		
	Trip Charge (Less Than 5 cables)	\$ 40.00			Rack (Not Including Installation)	\$ 156.00				

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	Enterprise Security Solututions of Texas		Fisk Electric		H&M Networks		Netversant Solutions LLC		Precision Cabling Inc	
Per Drop Price:	\$112 Plenum		\$154 Plenum		\$160 Plenum		\$198 Plenum		\$115 Plenum	
	\$90 PVC		\$135 PVC		\$138 PVC		\$166 PVC		\$95 PVC	
Exceptions:										
	Trip Charge	\$ 30.00	Racks and Wire Managers are Excluded		Price per drop plenum (Price is based on an average of 175 ft of cable)	\$ 160.00	Additional patch panels	\$ 372.90	Ortronics CAT5E 24- Port HD patch panel	\$ 125.00
			Patch Panels are Excluded		It is assumed that the patch panel and equipment rack will be existing in all buildings.		Additional Racks	\$ 308.00	Ortronics CAT5E 48- Port HD patch panel	\$ 260.00
			Cable Support are Excluded				Floor poke-thru's not included		Ortronics 19" relay rack	\$ 130.00
			All work is performed during normal business hours 8am - 5 pm M-F				Concrete wall penetrations & raceway /wiremold not included		8'x3/4" metallic surface wiremold & box for concrete wall	\$ 27.50
							Excludes all A/V installls & OSP cabling		Trip Charge (per school)	\$ 35.00
							All cable runs are less than 200 ft			
							Hours are M-F 8-5			
							All conduit to be furnished & installed by others			
							Others to perform the installation of all patch cords			
							NetVersant shall utilize existing cables			

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	RAM COMM Inc		Superior Fiber & Data Services		TFE Tecnology for Education	
Per Drop Price:	\$124.50 Plenum		\$185 Plenum		\$124 Plenum	
	\$105 PVC		\$155 PVC		\$115 PVC	
Exceptions:						
	Cat5e 48 port patch panel	\$ 260.82	Liftwork		Trip charge per campus (less than 10 drops)	\$ 30.00
	Cat5e 24 port patch panel	\$ 128.24	Outside Plant		Price per Drop does not include : Racks, ladder or surface raceway and assumes pathways are established and have adequate space	
	Standard relay rack (7ft x 19")	\$ 228.00	Racks		Rack, ladder, wall angle, top plate per location	\$ 355.00
	MightyMo rack (p/n MM6716)	\$ 850.00	Patch Panels		Surface raceway, box, ceiling entrance per location	\$ 47.10
	Hourly labor rate per technician	\$ 35.00				
	Trip charge per order per school	\$ 30.00				

			1	2	3	4	5	6	7	8	9
		Total Possible Points	ABLe Commun.	Communication Plus	D'TEL Commun.	Data Tex Services	Enterprise Security of TX	Fisk Electric	H&M Network	Netversant Solutions	Precision Cabling
1	Cost	60	55	52	60	52	59	54	53	51	58
	a. Does the per drop cost fall within the budget? b. Will any exceptions listed impact the total cost? c. Was the specified product the item bid?										
2	Experience	10	10	10	10	10	10	10	10	10	10
	a. Has the firm successfully completed comparable projects? b. Has it consistently realized its client's program, budget and schedule objectives? c. Does the quality of the firm's completed projects meet the district's objectives? d. Has the firm done like work for other school districts? e. Is the firm HUB certified?										
3	Personnel	5	5	5	5	5	5	5	5	5	5
	a. Are subs being used? b. Does the staff assigned to the project have the requisite capabilities and relevant experience? c. Are technicians Bertek-Ortonics Certified?										
4	Ability to Perform Work	20	20	20	20	20	20	20	20	20	19
	a. Does the company employ sufficient staff to perform the work within the allotted time? b. Is that staff experienced in this type of work? c. Do the workers clean up any mess after a completed job?										
5	References	5	5	5	5	5	5	4	5	5	4
	a. Does the firm fulfill its commitments, make scheduled deadlines? b. Did it work well with the district's personnel? c. Was the design work functional and creative? d. Were the documents complete? e. Were budget objectives met? f. Were its personnel responsive, cooperative, supportive, knowledgeable? g. Were change orders necessitated by the problems with the firm's documents?							Only Listed 2 References			
	Possible Points:	100	95	92	100	92	99	93	93	91	96
	Final Ranking:		5	7	1	7	2	6	6	8	4

			10	11	12
		Total Possible Points	RAM COMM	Superior Fiber & Data Serv	Technology fo Education
1	Cost	60	56	52	57
	a. Does the per drop cost fall within the budget? b. Will any exceptions listed impact the total cost? c. Was the specified product the item bid?				
2	Experience	10	10	10	10
	a. Has the firm successfully completed comparable projects? b. Has it consistently realized its client's program, budget and schedule objectives? c. Does the quality of the firm's completed projects meet the district's objectives? d. Has the firm done like work for other school districts? e. Is the firm HUB certified?				
3	Personnel	5	5	5	5
	a. Are subs being used? b. Does the staff assigned to the project have the requisite capabilities and relevant experience? c. Are technicians Bertek-Ortonics Certified?				
4	Ability to Perform Work	20	20	20	20
	a. Does the company employ sufficient staff to perform the work within the allotted time? b. Is that staff experienced in this type of work? c. Do the workers clean up any mess after a completed job?				
5	References	5	5	5	5
	a. Does the firm fulfill its commitments, make scheduled deadlines? b. Did it work well with the district's personnel? c. Was the design work functional and creative? d. Were the documents complete? e. Were budget objectives met? f. Were its personnel responsive, cooperative, supportive, knowledgeable? g. Were change orders necessitated by the problems with the firm's documents?				
	Possible Points:	100	96	92	97
	Final Ranking:		4	7	3