

A Proposal For:  
**Harvey School District 152**



**Office Printing Systems**

**Presented By:**  
Eric Todd

**Objective Summary:**

The purpose of this proposal is to present a solution for Bryant School to add a high volume 75ppm B/W MFP to their school due to the high use in that particular building. Konica Minolta originally suggested this due to the volumes from the older fleet of units. The School District is looking for a two options; 1, a coterminous lease ending with the fleet or 2, a purchase. Both options would simply add the new unit to the current fleet maintenance agreement.

All units are backed by the CUSTOMER ONE GUARANTEE including the newly added unit.

Moving forward with this option, Harvey SD 152 will receive the following benefits:

- New state of the art imaging equipment with BW capabilities
- Color & b/w scanning through the document feeder scanning
- Network Printing & Scanning
- Power Filter
- Appropriate print drivers
- Bizhub Secure (hard drive security throughout the life of the unit)
- I-option card reader
- 50 sheet stapling
- 2 and 3 hole punching
- 10-key pad for ease of copy use

We appreciate the opportunity to serve Harvey SD 152. Our service standards are unprecedented within the industry and especially in the Chicago market.

I look forward to speaking to you soon and providing any explanations needed to assist the school district throughout this process.

Sincerely,

Eric Todd  
Major Account Executive  
Government & Education Specialist  
[etodd@kmb.konicaminolta.us](mailto:etodd@kmb.konicaminolta.us)  
312-701-9291

## Harvey SD 152 Proposed Solution

Recommended Konica Minolta Solution	
Bizhub 754e (Black & White MFP), 48 month coterminous lease (adds to the existing agreement with the same ending date)	\$432.80/mo.
Bizhub 754e (Black & White MFP), purchase price	\$16,000.00
<i>We would add this unit to your fleet pool of maintenance with no changes.</i>	N/C

\*There is no additional charge for delivery, installation, network installation and training.

### Chicago Solution Includes:

- Bizhub 754e
- 75 ppm Print/Copy/Scan
- Reverse Automatic Document Feeder
- 50 Sheet multi-position Stapling
- 2 and 3 hole punch
- i-option card reader
- 10 Key-pad
- Innovolt Power Filters (eliminate machine errors related to unexpected power fluctuations)
- Print Drivers
- Network Support
- Bizhub Secure (hard drive security during the life of the unit)
- On-site Support from 8:00am-5:00pm

### All units include the following:

All Supplies except paper  
All Service, parts & labor