



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: February 19, 2025

Agenda Section: Consent

Agenda Item Title: Approval of Skyward QM Business Core and QM Student Core Enterprise

From: Tony Kingman, Chief Financial Officer

Additional Presenters if Applicable: N/A

Description: South San Antonio ISD currently utilizes Skyward as the district student and finance system to include QM Business Core, QM Import Timesheet-Third Party Data, QM Support-Business Suite, QM Student Core, QM New Student Enrollment, and QM Support-Student Suite .

Historical Data:

Recommendation: Recommend to approve the renewal of Skyward as presented.

Purchasing Director and Approval Date: Victoria Cantu, February 11, 2025 (Allied States #24-7490 exp 07/01/2028)

Funding Budget Code and Amount: various budgets (district wide basis)

Goals: 3. SSAISD will implement program initiatives and activities that reflect a commitment to preparing 100% of students for post-secondary educational or career paths.



ATTN: SOUTH SAN ANTONIO ISD

Greetings,

On August 31, 2025, the term of your Software as a Service (SaaS) agreement with Skyward will be expiring. The specific software covered under this agreement is listed on the following pages.

You came to Skyward to become more efficient and deliver a better experience for your district. You've used the time saved on administrative tasks to improve outcomes for your students and staff.

We've seen many exciting improvements here at Skyward, and our goal remains the same as always: to provide you and your staff with the tools and support you need for an efficient, successful, and enjoyable culture. Your Skyward state and federal compliance team works tirelessly to ensure that new software updates reflect all relevant changes in your tracking and reporting requirements.

To aid your district budgeting, Skyward is offering a SaaS Renewal that locks in your district license fee rates for three years effective on September 1, 2025. This amendment is an extension of the original agreement signed with Skyward. Please execute and return the enclosed SaaS Renewal Amendment by March 15, 2025 to protect your district's budget.

We greatly appreciate your business and look forward to continuing to support your needs for three more years.

Sincerely,
Skyward Sales Administration Department

Selection Page follows



SOUTH SAN ANTONIO ISD

Selection Page

Product	3-year offer* FY 2026 through FY 2028 (September 1, 2025 through August 31, 2028)	1-year offer* FY 2026 (September 1, 2025 through August 31, 2026)
QM Business Core	\$5.03	\$5.53
QM Import Timesheet Third Party Data	\$0.26	\$0.29
QM Support - Business Suite	\$2.41	\$2.65
QM Student Core	\$4.46	\$4.91
QM New Student Enrollment	\$1.04	\$1.15
QM Support - Student Suite	\$2.41	\$2.65

All rates presented are per student unless indicated as yearly.

Our district is electing (please check selection):

Three (3) year commitment with guaranteed pricing
If the three-year commitment is selected, please sign and return the enclosed Amendment.

One (1) year extension
One-year extension selected by:

DISTRICT REPRESENTATIVE:

Signature

Printed Name

Printed Title

Date Signed

Please return this selection page and the enclosed Amendment to take advantage of the three-year commitment by **March 15, 2025** to SalesDepartment@skyward.com

** This renewal offer includes Skyward products only. Any third-party product renewals will continue to be determined by third-party vendors.
Student counts are gathered from corresponding state website data.*

If you have additional questions, please contact Katie Karpinski, your Skyward Account Manager, at 800-236-7274.



**AMENDMENT
TO
SAAS HOSTED LICENSE AGREEMENT**

This Amendment to SaaS Software License Agreement ("Amendment") is made and entered into effective on September 1, 2025 (the "Effective Date"), by and between **Skyward, Inc.**, a Wisconsin corporation with its principal offices located at 2601 Skyward Drive, Stevens Point, Wisconsin 54482 ("Skyward"), **Integrated Systems Corporation**, a Wisconsin corporation, with its principal offices located at 10325 North Port Washington Road, Mequon, Wisconsin 53092 ("ISCorp"), and **SOUTH SAN ANTONIO ISD**, a Texas K-12 public school ("Customer").

WHEREAS Skyward, ISCorp, and Customer previously entered into a SaaS Hosted Software License Agreement (the "Agreement"); and

WHEREAS, the initial term of said agreement expires on August 31, 2025 and Skyward, ISCorp, and Customer wish to extend the term of the Agreement for an additional three (3) years.

NOW, THEREFORE, Skyward, ISCorp, and Customer hereby amend the terms and conditions of the agreement to extend the term of the Agreement for an additional three (3) calendar years commencing immediately following the expiration of the initial term. The annual per student license fee for each of the three (3) calendar years of the extended term shall be as follows:

Product	<u>3-year offer*</u> FY 2026 through FY 2028 (September 1, 2025 through August 31, 2028)
QM Business Core	\$5.03
QM Import Timesheet Third Party Data	\$0.26
QM Support - Business Suite	\$2.41
QM Student Core	\$4.46
QM New Student Enrollment	\$1.04
QM Support - Student Suite	\$2.41

All rates presented are per student unless indicated as yearly.

Skyward, ISCorp, and Customer hereby ratify and approve of the remaining terms and conditions of the Agreement as amended by this Amendment, and the Agreement shall continue in full force and effect, as amended by this Amendment.

Customer acknowledges commitment for the entire three (3) year term referenced above. In the event Customer voluntarily terminates the Agreement prior to the expiration of the above referenced three (3) year term, then Customer shall be responsible for the remaining license fees due to Skyward pursuant to this Amendment. Provided, however, the foregoing shall not apply in the event the Agreement is terminated by Customer as a result of a default by Skyward.

Signature Page follows



SOUTH SAN ANTONIO ISD

**AMENDMENT
TO
SAAS HOSTED LICENSE AGREEMENT**

The undersigned have hereby agreed to the terms and conditions of this amendment as of the date first above written.

CUSTOMER:

Signature

Printed Name

Printed Title

Date Signed

SKYWARD, INC.:

Signature

Chris Casey

Printed Name

Sales Director

Printed Title

01/20/2025

Date Signed

INTEGRATED SYSTEMS CORPORATION

Signature

Jeff Zillner

Printed Name

VP Operations

Printed Title

01/20/2025

Date Signed