

Office of Finance  
Janet C. Robles, Chief Financial Officer

**SUBJECT: CHARTER BUS SERVICES BID # 19-20-061**



The purpose of this agenda item is to award Charter Bus Services for the 2020-2021 school year.

The attachment reflects the tabulation on the advertised bid.

**THIS ITEM DOES NOT ESTABLISH, MODIFY OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.**

**RECOMMENDED LOW BIDDERS:**

That the Board of Education award Charter Bus Services to the recommended low bidders / low justified bidders as indicated below:

<b><u>ITEM:</u></b>	<b><u>LOW BIDDERS / LOW JUSTIFIED BIDDERS:</u></b>	<b><u>TOTALS:</u></b>
Charter Buses	All Valley Charters, LLC (McAllen, TX)	Estimated Daily Rate \$1,750.00 to \$1,954.00
Charter Buses	Cougar Bus Lines, Ltd. (Laredo, TX)	Estimated Daily Rate \$1,850.00 to \$2,003.25
Charter Buses	Discovery Charter Buses, LLC (McAllen, TX)	Estimated Daily Rate \$100.00 to \$203.50
Charter Buses	Escamilla Tour Buses, LLC (McAllen, TX)	Estimated Daily Rate \$1,150.00 to \$1,264.00
Charter Buses	Kerrville Bus Co. (Coach USA) (San Antonio, TX)	Estimated Daily Rate \$3,300.00 to \$3,579.50
Charter Buses	OK Tours LLC (San Antonio, TX)	Estimated Daily Rate \$1,750.00 to \$1,900.00
Charter Buses	Perform America-Texas, LLC (Spring, TX)	Estimated Daily Rate \$1,500.00 to \$2,103.50
Charter Buses	Wynne Transportation LLC (Irving, TX)	Estimated Daily Rate \$1,240.00 to \$1,368.00

The purchases will be made on an as needed basis not to exceed a total estimated expenditure amount of \$82,000. These purchases will be paid from various budgeted account numbers district-wide, effective November 17, 2020.

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 19-20-061**  
**BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

**Event Number** # 19-20-061  
**Event Title** CHARTER BUS SERVICES  
**Event Description**  
**Event Type** Bid  
**Issue Date** 8/16/2020 01:49:42 PM (CT)  
**Close Date** 9/2/2020 03:00:00 PM (CT)

**Organization** PSJA ISD Ebids  
**Workgroup** Purchasing  
**Event Owner** Emily Garza  
**Email** [emily.garza@psjaisd.us](mailto:emily.garza@psjaisd.us)  
**Phone**  
**Fax**

**RECOMMENDATION:** That the Board of Education award the Charter Bus Services Bid # 19-20-061 to the lowest bidders listed below:

Name	City	State	Lines Awarded	Award Total	Award Reason
All Valley Charters, LLC	MCALLEN	TX	2	\$3,908.00	
Cougar Bus Lines Ltd.	Laredo	TX	8	\$14,697.75	
Discovery Charter Buses, LLC	MCALLEN	TX	10	\$2,586.50	
Escamilla Tour Buses LLC	McAllen	TX	1	\$1,264.00	
Kerrville Bus/Coach USA	SAN ANTONIO	TX	10	\$30,187.00	
OK TOURS, LLC	SAN ANTONIO	TX	6	\$11,400.00	
Perform America-Texas, LLC.	Spring	TX	6	\$8,414.00	
Wynne Transportation LLC	Irving	TX	9	\$10,026.00	



Emily Garza, Director of Purchasing



Jon Taylor, Fine Arts Director

Charge Budgeted Account Numbers: Various Budgeted Account Numbers District-Wide

One hundred thirty six (136) invitations were emailed to vendors  
 Nine (9) Vendors viewed Bid Specifications  
 Eight (8) Submitted Bid  
 Two (2) Unsubmitted Bid  
 Five (5) No Bid

**MEMORANDUM**

October 28, 2020

**TO:** Emily Garza, Director of Purchasing


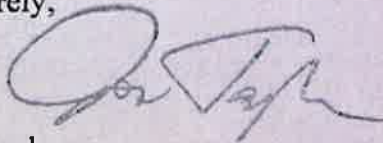
**FROM:** Jon Taylor, Director of Fine Arts

**SUBJECT: CHARTER BUS SERVICES BID # 19-20-061**

After careful review it is recommended that the Charter Bus Services Bid # 18-19-075 be awarded to all bidders:

- All Valley Charters, LLC
- Cougar Bus Lines, Ltd.
- Discovery Charter Buses, LLC
- Escamilla Tour Buses, LLC
- Kerrville Bus Co. (Coach USA)
- OK Tours LLC
- Perform America-Texas LLC
- Wynne Transportation LLC

Sincerely,



Jon Taylor  
Director of Fine Arts

PHARR - SAN JUAN - ALAMO I.S.D.  
 CHARTER BUS SERVICES BID # 19-20-061  
 BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.

Line	Qty	UOM	Description	Award Response	Award Quantity	Awarded Supplier	Award Reason
1	1	EA	Group A - Minimum 58 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
1	1	EA	Group A - Minimum 58 Seat Charter Bus	\$0.00	1	Kerrville Bus/Coach USA	
1	1	EA	Group A - Minimum 58 Seat Charter Bus	\$0.00	1	Perform America-Texas, LLC.	
2	1	EA	Group B - Minimum 57 Seat Charter Bus	\$0.00	1	Perform America-Texas, LLC.	
2	1	EA	Group B - Minimum 57 Seat Charter Bus	\$0.00	1	Kerrville Bus/Coach USA	
2	1	EA	Group B - Minimum 57 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
2	1	EA	Group B - Minimum 57 Seat Charter Bus	\$0.00	1	Wynne Transportation LLC	
3	1	EA	Group C - Minimum 56 Seat Charter Bus	\$1,368.00	1	Wynne Transportation LLC	
3	1	EA	Group C - Minimum 56 Seat Charter Bus	\$1,954.00	1	All Valley Charters, LLC	
3	1	EA	Group C - Minimum 56 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
3	1	EA	Group C - Minimum 56 Seat Charter Bus	\$3,579.50	1	Kerrville Bus/Coach USA	
3	1	EA	Group C - Minimum 56 Seat Charter Bus	\$2,103.50	1	Perform America-Texas, LLC.	
3	1	EA	Group C - Minimum 56 Seat Charter Bus	\$1,900.00	1	OK TOURS, LLC	
3	1	EA	Group C - Minimum 56 Seat Charter Bus	\$1,264.00	1	Escamilla Tour Buses LLC	
3	1	EA	Group C - Minimum 56 Seat Charter Bus	\$2,003.25	1	Cougar Bus Lines Ltd.	
4	1	EA	Group D - Minimum 55 Seat Charter Bus	\$2,003.25	1	Cougar Bus Lines Ltd.	
4	1	EA	Group D - Minimum 55 Seat Charter Bus	\$1,900.00	1	OK TOURS, LLC	
4	1	EA	Group D - Minimum 55 Seat Charter Bus	\$2,103.50	1	Perform America-Texas, LLC.	
4	1	EA	Group D - Minimum 55 Seat Charter Bus	\$3,579.50	1	Kerrville Bus/Coach USA	
4	1	EA	Group D - Minimum 55 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
4	1	EA	Group D - Minimum 55 Seat Charter Bus	\$1,954.00	1	All Valley Charters, LLC	
4	1	EA	Group D - Minimum 55 Seat Charter Bus	\$1,368.00	1	Wynne Transportation LLC	
5	1	EA	Group E - Minimum 54 Seat Charter Bus	\$1,368.00	1	Wynne Transportation LLC	
5	1	EA	Group E - Minimum 54 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
5	1	EA	Group E - Minimum 54 Seat Charter Bus	\$3,579.50	1	Kerrville Bus/Coach USA	
5	1	EA	Group E - Minimum 54 Seat Charter Bus	\$2,103.50	1	Perform America-Texas, LLC.	
5	1	EA	Group E - Minimum 54 Seat Charter Bus	\$1,900.00	1	OK TOURS, LLC	
5	1	EA	Group E - Minimum 54 Seat Charter Bus	\$2,003.25	1	Cougar Bus Lines Ltd.	
6	1	EA	Group F - Minimum 53 Seat Charter Bus	\$2,003.25	1	Cougar Bus Lines Ltd.	
6	1	EA	Group F - Minimum 53 Seat Charter Bus	\$1,900.00	1	OK TOURS, LLC	
6	1	EA	Group F - Minimum 53 Seat Charter Bus	\$2,103.50	1	Perform America-Texas, LLC.	
6	1	EA	Group F - Minimum 53 Seat Charter Bus	\$3,579.50	1	Kerrville Bus/Coach USA	
6	1	EA	Group F - Minimum 53 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
6	1	EA	Group F - Minimum 53 Seat Charter Bus	\$1,368.00	1	Wynne Transportation LLC	
7	1	EA	Group G - Minimum 52 Seat Charter Bus	\$1,368.00	1	Wynne Transportation LLC	
7	1	EA	Group G - Minimum 52 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
7	1	EA	Group G - Minimum 52 Seat Charter Bus	\$3,850.00	1	Kerrville Bus/Coach USA	
7	1	EA	Group G - Minimum 52 Seat Charter Bus	\$1,900.00	1	OK TOURS, LLC	
7	1	EA	Group G - Minimum 52 Seat Charter Bus	\$2,003.25	1	Cougar Bus Lines Ltd.	
8	1	EA	Group H - Minimum 50 Seat Charter Bus	\$2,003.25	1	Cougar Bus Lines Ltd.	
8	1	EA	Group H - Minimum 50 Seat Charter Bus	\$1,900.00	1	OK TOURS, LLC	
8	1	EA	Group H - Minimum 50 Seat Charter Bus	\$3,579.50	1	Kerrville Bus/Coach USA	
8	1	EA	Group H - Minimum 50 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
8	1	EA	Group H - Minimum 50 Seat Charter Bus	\$1,368.00	1	Wynne Transportation LLC	
9	1	EA	Group I - Minimum 47 Seat Charter Bus	\$1,368.00	1	Wynne Transportation LLC	
9	1	EA	Group I - Minimum 47 Seat Charter Bus	\$203.50	1	DISCOVERY CHARTER BUSES,LLC	
9	1	EA	Group I - Minimum 47 Seat Charter Bus	\$3,579.50	1	Kerrville Bus/Coach USA	
9	1	EA	Group I - Minimum 47 Seat Charter Bus	\$2,003.25	1	Cougar Bus Lines Ltd.	
10	1	EA	Group I - Minimum 47 Seat Charter Bus	\$675.00	1	Cougar Bus Lines Ltd.	
10	1	EA	Group I - Minimum 47 Seat Charter Bus	\$4,860.00	1	Kerrville Bus/Coach USA	
10	1	EA	Group I - Minimum 47 Seat Charter Bus	\$755.00	1	DISCOVERY CHARTER BUSES,LLC	
10	1	EA	Group I - Minimum 47 Seat Charter Bus	\$450.00	1	Wynne Transportation LLC	

PHARR - SAN JUAN - ALAMO I.S.D.  
 CHARTER BUS SERVICES BID # 19-20-061  
 BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.

Line #	Description	UOM	All Valley Charters, LLC		Cougar Bus Lines Ltd.		DISCOVERY CHARTER BUSES, LLC		Escamilla Tour Buses LLC		Kerrville Bus/Coach USA (Kerrville Bus)	
			Total Price	\$3,908.00	Total Price	\$14,697.75	Total Price	\$2,586.50	Total Price	\$1,264.00	Total Price	\$30,187.00
			Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	Group A - Minimum 58 Seat Charter Bus	EA					\$203.50	\$203.50			\$0.00	\$0.00
1.1	Hourly Rate	EA					\$100.00				\$0.00	
1.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA					\$100.00				\$0.00	
1.3	Mileage Rate	EA					\$3.50				\$0.00	
2	Group B - Minimum 57 Seat Charter Bus	EA					\$203.50	\$203.50			\$0.00	\$0.00
2.1	Hourly Rate	EA					\$100.00				\$0.00	
2.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA					\$100.00				\$0.00	
2.3	Mileage Rate	EA					\$3.50				\$0.00	
3	Group C - Minimum 56 Seat Charter Bus	EA	\$1,954.00	\$1,954.00	\$2,003.25	\$2,003.25	<u>\$203.50</u>	\$203.50	\$1,264.00	\$1,264.00	\$3,579.50	\$3,579.50
3.1	Hourly Rate	EA	\$200.00		\$150.00		<u>\$100.00</u>		\$110.00		\$275.00	
3.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00		\$1,850.00		<u>\$100.00</u>		\$1,150.00		\$3,300.00	
3.3	Mileage Rate	EA	\$4.00		<u>\$3.25</u>		\$3.50		\$4.00		\$4.50	
4	Group D - Minimum 55 Seat Charter Bus	EA	\$1,954.00	\$1,954.00	\$2,003.25	\$2,003.25	<u>\$203.50</u>	\$203.50			\$3,579.50	\$3,579.50
4.1	Hourly Rate	EA	\$200.00		\$150.00		<u>\$100.00</u>				\$275.00	
4.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00		\$1,850.00		<u>\$100.00</u>				\$3,300.00	
4.3	Mileage Rate	EA	\$4.00		<u>\$3.25</u>		\$3.50				\$4.50	
5	Group E - Minimum 54 Seat Charter Bus	EA			\$2,003.25	\$2,003.25	<u>\$203.50</u>	\$203.50			\$3,579.50	\$3,579.50
5.1	Hourly Rate	EA			\$150.00		<u>\$100.00</u>				\$275.00	
5.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		<u>\$100.00</u>				\$3,300.00	
5.3	Mileage Rate	EA			<u>\$3.25</u>		\$3.50				\$4.50	
6	Group F - Minimum 53 Seat Charter Bus	EA			\$2,003.25	\$2,003.25	<u>\$203.50</u>	\$203.50			\$3,579.50	\$3,579.50
6.1	Hourly Rate	EA			\$150.00		<u>\$100.00</u>				\$275.00	
6.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		<u>\$100.00</u>				\$3,300.00	
6.3	Mileage Rate	EA			<u>\$3.25</u>		\$3.50				\$4.50	
7	Group G - Minimum 52 Seat Charter Bus	EA			\$2,003.25	\$2,003.25	<u>\$203.50</u>	\$203.50			\$3,850.00	\$3,850.00
7.1	Hourly Rate	EA			\$150.00		<u>\$100.00</u>				\$275.00	
7.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		<u>\$100.00</u>				\$3,300.00	
7.3	Mileage Rate	EA			<u>\$3.25</u>		\$3.50				\$275.00	
8	Group H - Minimum 50 Seat Charter Bus	EA			\$2,003.25	\$2,003.25	<u>\$203.50</u>	\$203.50			\$3,579.50	\$3,579.50
8.1	Hourly Rate	EA			\$150.00		<u>\$100.00</u>				\$275.00	
8.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		<u>\$100.00</u>				\$3,300.00	
8.3	Mileage Rate	EA			<u>\$3.25</u>		\$3.50				\$4.50	
9	Group I - Minimum 47 Seat Charter Bus	EA			\$2,003.25	\$2,003.25	<u>\$203.50</u>	\$203.50			\$3,579.50	\$3,579.50
9.1	Hourly Rate	EA			\$150.00		<u>\$100.00</u>				\$275.00	
9.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		<u>\$100.00</u>				\$3,300.00	
9.3	Mileage Rate	EA			<u>\$3.25</u>		\$3.50				\$4.50	
10	Group I - Minimum 47 Seat Charter Bus	EA			\$675.00	\$675.00	\$755.00	\$755.00			\$4,860.00	\$4,860.00
10.1	Second driver fee (Driver Relief Rate)	EA			<u>\$325.00</u>						\$500.00	
10.2	Overnight Rate - any trip over 24 hours	EA			\$350.00		\$750.00				\$3,500.00	
10.3	Cancellation Fee	EA									\$850.00	
10.4	Fuel Surcharge - if applicable.	EA					\$5.00				\$10.00	

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 19-20-061**  
**BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

Line #	Description	UOM	OK TOURS, LLC (OK TOURS LLC)		Perform America-Texas, LLC.		Wynne Transportation LLC	
			Total Price	\$11,400.00	Total Price	\$8,414.00	Total Price	\$10,026.00
			Unit	Extended	Unit	Extended	Unit	Extended
1	Group A - Minimum 58 Seat Charter Bus	EA						
1.1	Hourly Rate	EA						
1.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA						
1.3	Mileage Rate	EA						
2	Group B - Minimum 57 Seat Charter Bus	EA						
2.1	Hourly Rate	EA						
2.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA						
2.3	Mileage Rate	EA						
3	Group C - Minimum 56 Seat Charter Bus	EA	\$1,900.00	\$1,900.00	\$2,103.50	\$2,103.50	\$1,368.00	\$1,368.00
3.1	Hourly Rate	EA	\$150.00		\$600.00		\$124.00	
3.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00		\$1,500.00		\$1,240.00	
3.3	Mileage Rate	EA			\$3.50		\$4.00	
4	Group D - Minimum 55 Seat Charter Bus	EA	\$1,900.00	\$1,900.00	\$2,103.50	\$2,103.50	\$1,368.00	\$1,368.00
4.1	Hourly Rate	EA	\$150.00		\$600.00		\$124.00	
4.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00		\$1,500.00		\$1,240.00	
4.3	Mileage Rate	EA			\$3.50		\$4.00	
5	Group E - Minimum 54 Seat Charter Bus	EA	\$1,900.00	\$1,900.00	\$2,103.50	\$2,103.50	\$1,368.00	\$1,368.00
5.1	Hourly Rate	EA	\$150.00		\$600.00		\$124.00	
5.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00		\$1,500.00		\$1,240.00	
5.3	Mileage Rate	EA			\$3.50		\$4.00	
6	Group F - Minimum 53 Seat Charter Bus	EA	\$1,900.00	\$1,900.00	\$2,103.50	\$2,103.50	\$1,368.00	\$1,368.00
6.1	Hourly Rate	EA	\$150.00		\$600.00		\$124.00	
6.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00		\$1,500.00		\$1,240.00	
6.3	Mileage Rate	EA			\$3.50		\$4.00	
7	Group G - Minimum 52 Seat Charter Bus	EA	\$1,900.00	\$1,900.00			\$1,368.00	\$1,368.00
7.1	Hourly Rate	EA	\$150.00				\$124.00	
7.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00				\$1,240.00	
7.3	Mileage Rate	EA					\$4.00	
8	Group H - Minimum 50 Seat Charter Bus	EA	\$1,900.00	\$1,900.00			\$1,368.00	\$1,368.00
8.1	Hourly Rate	EA	\$150.00				\$124.00	
8.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00				\$1,240.00	
8.3	Mileage Rate	EA					\$4.00	
9	Group I - Minimum 47 Seat Charter Bus	EA					\$1,368.00	\$1,368.00
9.1	Hourly Rate	EA					\$124.00	
9.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA					\$1,240.00	
9.3	Mileage Rate	EA					\$4.00	
10	Group I - Minimum 47 Seat Charter Bus	EA					<del>\$450.00</del>	\$450.00
10.1	Second driver fee (Driver Relief Rate)	EA					\$450.00	
10.2	Overnight Rate - any trip over 24 hours	EA					\$0.00	
10.3	Cancellation Fee	EA					\$0.00	
10.4	Fuel Surcharge - if applicable.	EA					\$0.00	

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 19-20-061**  
**BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

Line	Responding Supplier	Supplier Notes
1	DISCOVERY CHARTER BUSES,LLC	Our buses have up to 54 seats. We did not know if we could leave this in blank.
1	Kerrville Bus/Coach USA (Kerrville Bus)	This size bus not available
1.2	DISCOVERY CHARTER BUSES,LLC	\$1000.00
1.3	DISCOVERY CHARTER BUSES,LLC	Minimo 200 millas
2	DISCOVERY CHARTER BUSES,LLC	Our buses have up to 54 seats. We did not know if we could leave this in blank.
2	Kerrville Bus/Coach USA (Kerrville Bus)	This bus size not available
2.2	DISCOVERY CHARTER BUSES,LLC	\$1000.00
2.3	DISCOVERY CHARTER BUSES,LLC	Minimo de 200 millas
3	Cougar Bus Lines Ltd.	Parking fees, entrance fees, and toll fees are not included.
3	DISCOVERY CHARTER BUSES,LLC	Our buses have up to 54 seats. We did not know if we could leave this in blank. We are answering these questions too.
3.1	All Valley Charters, LLC	It is \$200.00 in StateN/A out of State
3.1	Perform America-Texas, LLC.	While we are a full service group travel company, we do not own or dispatch a fleet of buses. Charter companies usually require a 5 hour minimum. Rate reflects 5 hours,
3.2	All Valley Charters, LLC	\$1,500 in State \$2,200 out of State (price usually based off of group's itinerary)
3.3	All Valley Charters, LLC	\$4.00 in State\$5.00 out of State
3.3	DISCOVERY CHARTER BUSES,LLC	Minimo de 200 millas
3.3	Wynne Transportation LLC	\$4.00 for live miles and \$2.00 for deadhead miles
4	Cougar Bus Lines Ltd.	Parking fees, entrance fees, and toll fees are not included.
4	DISCOVERY CHARTER BUSES,LLC	Our buses have up to 54 seats. We did not know if we could leave this in blank. We are answering these questions too.
4.1	All Valley Charters, LLC	It is \$200.00 in StateN/A out of State
4.1	Perform America-Texas, LLC.	While we are a full service group travel company, we do not own or dispatch a fleet of buses.Charters companies usually require a 5 hour minimum. Rate reflects 5 hours
4.2	All Valley Charters, LLC	\$1,500 in State \$2,200 out of State (price usually based off of group's itinerary)
4.3	All Valley Charters, LLC	\$4.00 in State\$5.00 out of State
4.3	DISCOVERY CHARTER BUSES,LLC	Minimo de 200 millas
4.3	Wynne Transportation LLC	\$4.00 for live miles and \$2.00 for deadhead miles
5	Cougar Bus Lines Ltd.	Parking fees, entrance fees, and toll fees are not included.
5.1	Perform America-Texas, LLC.	While we are a full service group travel company, we do not own or dispatch a fleet of buses.Charters companies usually require a 5 hour minimum. Rate reflects 5 hours
5.3	DISCOVERY CHARTER BUSES,LLC	Minimo de 200 millas
5.3	Wynne Transportation LLC	\$4.00 for live miles and \$2.00 for deadhead miles
6	Cougar Bus Lines Ltd.	Parking fees, entrance fees, and toll fees are not included.
6	DISCOVERY CHARTER BUSES,LLC	No available. Should we answer anyway?
6.1	Perform America-Texas, LLC.	While we are a full service group travel company, we do not own or dispatch a fleet of buses.Charters companies usually require a 5 hour minimum. Rate reflects 5 hours
6.3	DISCOVERY CHARTER BUSES,LLC	Minimo de 200 millas
6.3	Wynne Transportation LLC	\$4.00 for live miles and \$2.00 for deadhead miles
7	Cougar Bus Lines Ltd.	Parking fees, entrance fees, and toll fees are not included.
7	DISCOVERY CHARTER BUSES,LLC	No available. Should we answer anyway?
7.3	DISCOVERY CHARTER BUSES,LLC	Minimo de 200 millas
7.3	Wynne Transportation LLC	\$4.00 for live miles and \$2.00 for deadhead miles
8	Cougar Bus Lines Ltd.	Parking fees, entrance fees, and toll fees are not included.
8	DISCOVERY CHARTER BUSES,LLC	No available. Should we answer anyway?
8.3	DISCOVERY CHARTER BUSES,LLC	Minimo de 200 millas
8.3	Wynne Transportation LLC	\$4.00 for live miles and \$2.00 for deadhead miles
9	Cougar Bus Lines Ltd.	Parking fees, entrance fees, and toll fees are not included.
9	DISCOVERY CHARTER BUSES,LLC	No available. Should we answer anyway?
9.3	DISCOVERY CHARTER BUSES,LLC	Minimo de 200 millas
9.3	Wynne Transportation LLC	\$4.00 for live miles and \$2.00 for deadhead miles
10	Cougar Bus Lines Ltd.	Parking fees, entrance fees, and toll fees are not included.
10	DISCOVERY CHARTER BUSES,LLC	No available. We are answering the questions that apply to our 54 seats buses.
10.2	Cougar Bus Lines Ltd.	When staying overnight please confirm with hotel that there is parking space for the bus.
10.2	Kerrville Bus/Coach USA (Kerrville Bus)	Price estimate starting @ \$3500 and is subject to change based on destination.
10.2	Wynne Transportation LLC	With this discounted pricing the group is responsible for drivers lodging
10.3	Wynne Transportation LLC	If cancelled 24 hours before the charter is scheduled
10.4	DISCOVERY CHARTER BUSES,LLC	5%
10.4	Kerrville Bus/Coach USA (Kerrville Bus)	Estimate is based on UP to 10% depending on current fuel fees

**PHARR - SAN JUAN -ALAMO I.S.D.  
 CHARTER BUS SERVICES BID # 19-20-061  
 BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

Att #	Attribute Name	All Valley Charters, LLC	Cougar Bus Lines Ltd.	DISCOVERY CHARTER BUSES,LLC	Escamilla Tour Buses LLC
66	Business/Company Owner Name	Dwight F. Yoder	Ricardo Rodriguez Jr.	Nicolas Escamilla & Heidi Y Cepeda de Escamilla	Jose Escamilla
67	Date of Establishment	2015	March 2002	January 28, 2013	01/04/2008
68	Will the bid/proposal deviate from specifications?	No	Yes	No	No
69	If no please state "No deviation", if yes, please specify deviations:	No Deviation	Please see Deviations page on Response Attachments	No deviation	No Deviation
97	<b><u>CERTIFICATIONS AND REQUESTED DOCUMENTATION</u></b>				
98	Proof of compliance with all Federal, including the Federal Motor Carrier Safety Regulations (FMCSR) and State Regulation.	Yes	Yes	Yes	Yes
99	Licensing from the Interstate Commerce Commission (ICC) and the United States Department of Transportation (USDOT)	Yes	Yes	Yes	Yes
100	Current Department of Transportation MCS 90B, Endorsement for Motor Carrier Policies of Insurance for Public Liability.	Yes	Yes	Yes	Yes
101	Company policy documentation outlining program requirements, statement of compliance with (FMCSR) concerning drug testing, and proof of enforcement.	Yes	Yes	Yes	Yes
102	The selection criteria and approval of bus drivers.	Yes	Yes	Yes	Yes
103	Emergency Road Service Contingency Plan.	Yes	Yes	Yes	Yes
104	List of equipment (by make, model, year and mileage) that will be used in performance of services, and the number of buses that are available.	Yes	Yes	Yes	Yes
105	Brief description of preventative maintenance program and verification of compliance with (FMCSR) concerning motor vehicle maintenance.	Yes	Yes	Yes	Yes
106	Proof of business Automobile Liability Insurance (Each Person, Each Occurrence) - Bodily Injury - five million dollars combined single limit / in the aggregate.	Yes	Yes	Yes	Yes
107	Proof of Property Damage Insurance (Each Occurrence) - five million dollars combined single limit / in the aggregate.	Yes	Yes	Yes	Yes
108	Proof of Workman's Compensation Employer's Liability Insurance (Statutory Limits) - five hundred thousand each accident, five hundred thousand policy limit and five hundred thousand each employee.	Yes	Yes	No	Yes
109	Must provide Texas Department of Motor Vehicles TxDMV Certificate Number, US DOT Number and Certificate Status.	Yes	Yes	Yes	Yes
110	<b><u>VENDOR REFERENCES</u></b>				
111	Company Name	Texas State Technical College Harlingen	Laredo I.S.D.	BROWNSVILLE ISD	Escamilla Tour Buses, LLC



**PHARR - SAN JUAN - ALAMO I.S.D.  
CHARTER BUS SERVICES BID # 19-20-061  
BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

Att #	Attribute Name	All Valley Charters, LLC	Cougar Bus Lines Ltd.	DISCOVERY CHARTER BUSES,LLC	Escamilla Tour Buses LLC
112	Contact	Dalia Jackson-Perez	Carmen Diaz- Secretary of Athletic Director	Samuel Rodriguez	Hector Escamilla
113	Business Address	1902 N. Loop 499, Harlingen, Texas 78550	2002 San Bernardo Ave, Laredo, TX 78040	2615 E. Price Rd. Brownsville, TX 78521	2801 Zinnia Ave.
114	Phone Number	(956) 364-4502	(956) 273-1223	(956) 548-7600	(956) 994-1169
115	Fax Number			(956) 548-7602	(956) 994-9491
116	Email Address	dejackson-perez@tstc.edu		smrodriguez@bisd.us	e-escamilla@sbcglobal.net
117	Company Name	St. Mary's School	United I.S.D.	MCALLEN ISD	Escamilla Tour Buses, LLC
118	Contact	Anna Lindsey	Belinda Trevio- Athletics' Secretary	Bridget Bond	Hector Escamilla
119	Business Address	1300 Los Ebanos Brownsville, TX 78520	2508 Santa Claudia, Laredo, TX 78046	3800 N. Main St. McAllen, TX 78501	2801 Zinnia Ave. McAllen TX 78504
120	Phone Number	(956) 546-1805	(956) 473-7100	(956) 971-4333	(956) 994-1169
121	Fax Number			(956) 972-5649	(956) 994-9491
122	Email Address	alinfsey@cdobcs.org		Bridget Bond@mcallenisd.net	e-escamilla@sbcglobal.net
123	Company Name	Weslaco High School	Eagle Pass ISD	ROMA ISD	Escamilla Tour Buses, LLC
124	Contact	Denna Muniz	Raymundo Herrera	Edyth Lopez	Hector Escamilla
125	Business Address	1005 W. Pike, Weslaco, Texas 78596	1420 Edison Rd., Eagle Pass, TX., 78852	P.F.C. 800 Angel J. Moreno St. Roma, TX 78584	2801 Zinnia Ave.
126	Phone Number	(956) 969-6856	(830) 773-8845	(956) 849-1175	(956) 994-1169
127	Fax Number			(956) 849-3650	(956) 994-9491
128	Email Address	dmuniz@wisd.us		elopez3@romaisd.com	e-escamilla@sbcglobal.net
1.1	Minimum hours per trip:			6	
1.2	Indicate when mileage rate charge will apply:			Con mas de 100 millas	
2.1	Minimum hours per trip:			6	
2.2	Indicate when mileage rate charge will apply:			Con mas de 100 millas	
3.1	Minimum hours per trip:	4	5	6	8
3.2	Indicate when mileage rate charge will apply:	When greater than hourly or day rate	When miles cost is greater than daily rate of \$1850	Con mas de 100 millas	from start of trip
4.1	Minimum hours per trip:	4	5	6	
4.2	Indicate when mileage rate charge will apply:	When greater than hourly or day rate	When miles cost is greater than daily rate of \$1850	Con mas de 100 millas	
5.1	Minimum hours per trip:		5	6	
5.2	Indicate when mileage rate charge will apply:		When miles cost is greater than daily rate of \$1850	Con mas de 100 millas	
6.1	Minimum hours per trip:		5	6	
6.2	Indicate when mileage rate charge will apply:		When miles cost is greater than daily rate of \$1850	Con mas de 100 millas	
7.1	Minimum hours per trip:		5	6	
7.2	Indicate when mileage rate charge will apply:		When miles cost is greater than daily rate of \$1850	Con mas de 100 millas	
8.1	Minimum hours per trip:		5	6	
8.2	Indicate when mileage rate charge will apply:		When miles cost is greater than daily rate of \$1850	Con mas de 100 millas	
9.1	Minimum hours per trip:		5	6	
9.2	Indicate when mileage rate charge will apply:		When miles cost is greater than daily rate of \$1850	Con mas de 100 millas	
10.1	Indicate when a second driver fee would apply:		It will depend on Hours of Service as per FMCSA regulations. An extra driver may be required on same day trips to Dallas Houston	Trips over 15 hrs/ day	

PHARR - SAN JUAN - ALAMO I.S.D.  
 CHARTER BUS SERVICES BID # 19-20-061  
 BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.

Att #	Attribute Name	Kerrville Bus/Coach USA (Kerrville Bus)	OK TOURS, LLC (OK TOURS LLC)	Perform America-Texas, LLC.	Wynne Transportation LLC
66	Business/Company Owner Name	Kerrville Bus/Coach USA	Ana Sarmiento	Perform America TX, LLC	Bedford Wynne, President
67	Date of Establishment	12/29/1929	October 1993	April 1, 2017	3/1/1995
68	Will the bid/proposal deviate from specifications?	No	No	No	No
69	If no please state "No deviation", if yes, please specify deviations:	No deviation	No Deviation	No Deviation	No deviation
97	<b><u>CERTIFICATIONS AND REQUESTED DOCUMENTS</u></b>				
98	Proof of compliance with all Federal, including the Federal Motor Carrier Safety Regulations (FMCSR) and State Regulation.	Yes	Yes	Yes	Yes
99	Licensing from the Interstate Commerce Commission (ICC) and the United States Department of Transportation (USDOT)	Yes	Yes	Yes	Yes
100	Current Department of Transportation MCS 90B, Endorsement for Motor Carrier Policies of Insurance for Public Liability.	Yes	Yes	Yes	Yes
101	Company policy documentation outlining program requirements, statement of compliance with (FMCSR) concerning drug testing, and proof of enforcement.	Yes	Yes	Yes	Yes
102	The selection criteria and approval of bus drivers.	Yes	Yes	Yes	Yes
103	Emergency Road Service Contingency Plan.	Yes	Yes	Yes	Yes
104	List of equipment (by make, model, year and mileage) that will be used in performance of services, and the number of buses that are available.	Yes	Yes	Yes	Yes
105	Brief description of preventative maintenance program and verification of compliance with (FMCSR) concerning motor vehicle maintenance.	Yes	Yes	Yes	Yes
106	Proof of business Automobile Liability Insurance (Each Person, Each Occurrence) - Bodily Injury - five million dollars combined single limit / in the aggregate.	Yes	Yes	Yes	Yes
107	Proof of Property Damage Insurance (Each Occurrence) - five million dollars combined single limit / in the aggregate.	Yes	Yes	Yes	Yes
108	Proof of Workman's Compensation Employer's Liability Insurance (Statutory Limits) - five hundred thousand each accident, five hundred thousand policy limit and five hundred thousand each employee.	Yes	Yes	Yes	Yes
109	Must provide Texas Department of Motor Vehicles TxDMV Certificate Number, US DOT Number and Certificate Status.	Yes	Yes	Yes	Yes
110	<b><u>VENDOR REFERENCES</u></b>				
111	Company Name	Eagle Pass ISD	Southwest Independent School District	Klein Collins High School (Klein ISD)	Dallas ISD

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 19-20-061**  
**BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

Att #	Attribute Name	Kerrville Bus/Coach USA (Kerrville Bus)	OK TOURS, LLC (OK TOURS LLC)	Perform America-Texas, LLC.	Wynne Transportation LLC
112	Contact	Raymond Herrera	Jason Morgan, Purchasing Director	Christopher Rugila	Betty Bartos
113	Business Address	1420 Eidson Rd, Eagle Pass, Tx 78852	11914 Dragon Ln Bldg #500 San Antonio, TX 78252	20811 Ella Blvd, Spring, TX 77388	Dallas, TX
114	Phone Number	(830) 773-5181	(210) 622-4746	(832) 484-5305	(972) 502-7345
115	Fax Number	(830) 758-7166	(210) 622-4301		
116	Email Address	rherrera@eaglepassisd.net	jmorgan7785@swisd.net	crugila1@kleinisd.net	BBartos@dallasisd.org
117	Company Name	San Felipe /Del Rio CISD	South San Independent School District	Katy ISD	Fort Worth ISD
118	Contact	Angie Valdez	Rosey Sandoval, Athletic Coordinator	Michael Ouellette	Tracey Norton
119	Business Address	P.O. Box 428002, Del Rio, Tx 78842-8002	5622 Ray Ellison Dr. San Antonio, TX 78242	6301 Katy, TX 77494	Fort Worth, TX
120	Phone Number	(830) 778-4224	(210) 977-7390	(281) 396-2270	(817) 814-1512
121	Fax Number	(830) 778-4918	(210) 977-7394		
122	Email Address	angelita.valdez@sfrd-cisd.org	rsandova@southsanisd.net	michaelfouellette@katyisd.org	Tracey.Norton@fwisd.org
123	Company Name	Houston ISD	United Independent School District	Pearland High School	St. Marks School of Texas
124	Contact	Mary Sanchez	John Mallon, Band Director	Joe Munoz	Josh Friesen
125	Business Address	4400 West 18th St, Houston, Tx 77092-8501	3501 E. Saunders Laredo, TX 78043	3775 S. Main ST, Pearland, TX 77581	Dallas, TX
126	Phone Number	(713) 556-6918	(956) 473-5753	(281) 997-3219	(214) 346-8636
127	Fax Number	(713) 556-6912	(956) 473-7135		
128	Email Address	msanche8@houstonisd.org	jmallon@uisd.net	munozj@pearlandisd.org	friesen@smtexas.org
1.1	Minimum hours per trip:	0			
1.2	Indicate when mileage rate charge will apply:	N/A			
2.1	Minimum hours per trip:	0			
2.2	Indicate when mileage rate charge will apply:	N/A			
3.1	Minimum hours per trip:	12	12	5	5
3.2	Indicate when mileage rate charge will apply:	When charter total est. exceeds service hours and travel miles are greater	All trips require a 2 day min as they are dispatched from San Antonio, TX		Miles are greater than hours
4.1	Minimum hours per trip:	12	12	5	5
4.2	Indicate when mileage rate charge will apply:	When charter total est. exceeds service hours and travel miles are greater	All trips require a 2 day min as they are dispatched from San Antonio, TX		Miles are greater than hours
5.1	Minimum hours per trip:	12	12	5	5
5.2	Indicate when mileage rate charge will apply:	When charter total est. exceeds service hours and travel miles are greater	All trips require a 2 day min as they are dispatched from San Antonio, TX		Miles are greater than hours
6.1	Minimum hours per trip:	12	12	5	5
6.2	Indicate when mileage rate charge will apply:	When charter total est. exceeds service hours and travel miles are greater	All trips require a 2 day min as they are dispatched from San Antonio, TX		Miles are greater than hours
7.1	Minimum hours per trip:	12	12		5
7.2	Indicate when mileage rate charge will apply:	When charter total est. exceeds service hours and travel miles are greater	All trips require a 2 day min as they are dispatched from San Antonio, TX		Miles are greater than hours
8.1	Minimum hours per trip:	12	12		5
8.2	Indicate when mileage rate charge will apply:	When charter total exceeds service hours and travel miles are greater	All trips require a 2 day min as they are dispatched from San Antonio, TX		Miles are greater than hours
9.1	Minimum hours per trip:	12			5
9.2	Indicate when mileage rate charge will apply:	When charter total exceeds service hours and travel miles are greater			Miles are greater than hours
10.1	Indicate when a second driver fee would apply:	When total driving hours exceed 10 hours, on-duty hours exceed 15 and/or total miles exceed 500			Rule regulated by DOT - driver can not be on the clock over 15 hours and up to 10 hours driving

**PHARR - SAN JUAN -ALAMO I.S.D.  
 CHARTER BUS SERVICES BID # 19-20-061  
 BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

<b>Responding Supplier</b>	<b>Signature Full Name</b>	<b>Signature Email</b>	<b>Supplier Notes</b>
All Valley Charters, LLC	Dwight Yoder	allvalleycharters@hotmail.com	<p>To whom it may concern,</p> <p>All Valley Charters LLC respectfully submits this bid and supporting documentation requested for the charter services bid #19-20-061. We here at All Valley Charters are confident that we can provide safe, courteous and reliable charter bus services for all of your transportation needs. We are committed to providing you the best-in-class services with qualified and experienced personnel. With our professional staff, drivers, and our feel vehicles, you will always feel safe when riding with us.</p> <p>We look forward to working with you for your charter bus needs! If you happen to have any questions, please do not hesitate to contact our office at (956)213-1181.</p> <p>Sincerely, Dwight Yoder</p> <p>All Valley Charters Memeber</p>
Cougar Bus Lines Ltd. DISCOVERY CHARTER BUSES,LLC	Ricardo Rodriguez Jr. Heidi Y Cepeda de Escamilla	info@cougarbuslines.com hcepeda@discoverycharterbuses.com	<p>Hello, I did not understand question # 84 (Attributes). I checked that option.</p> <p>The email for PO's,invoices, provide quotes for clients and communication between clients and our customer service representatives is:csr@discoverycharterbuses.com</p> <p>To contact me directly regarding this bid is hcepeda@discoverycharterbuses.com Should you have questions, please contact me. Thank you.</p> <p>Heidi Y Cepeda de Escamilla.</p>
Escamilla Tour Buses LLC	Hector Escamilla	e-escamilla@sbcglobal.net	
Kerrville Bus/Coach USA (Kerrville Bus)	Gloria Butler	gloria.butler@coachusa.com	
OK TOURS, LLC (OK TOURS LLC)	Ana Sarmiento	service@oktours.com	
Perform America-Texas, LLC.	Chris Martin	cmartin@perform-america.com	<p>While we are a full service group travel company, we do not own or dispatch a fleet of buses. We can provide all the necessary paperwork from all of our subcontracted charter companies upon request.</p>
Wynne Transportation LLC	Nicki Smith	Nicki.Smith@gowynne.com	

**PHARR - SAN JUAN - ALAMO I.S.D.  
CHARTER BUS SERVICES BID # 19-20-061  
BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

**Participation Summary - As of 10/29/2020**

Participant Name	Response Date	Response Status	Contact	City	State	Invitation Type	Invitation Date	Owner
All Valley Charters, LLC	08/19/2020	Submitted	Dwight Yoder	MCALLEN	TX	Automatic	08/16/2020	Dwight Yoder
Cougar Bus Lines Ltd.	09/02/2020	Submitted	Ricardo Rodriguez Jr.	Laredo	TX	Automatic	08/16/2020	Ricardo Rodriguez Jr.
DISCOVERY CHARTER BUSES,LLC	09/02/2020	Submitted	Heidi Y. Cepeda de Escamilla	MCALLEN	TX	Automatic	08/16/2020	Heidi Y. Escamilla
Escamilla Tour Buses LLC	08/18/2020	Submitted	Hector Escamilla	McAllen	TX	Automatic	08/16/2020	Hector Escamilla
Kerrville Bus/Coach USA (Kerrville Bus)	08/25/2020	Submitted	Gloria Butler	SAN ANTONIO	TX	Automatic	08/16/2020	Rich Funkey
OK TOURS, LLC (OK TOURS LLC)	08/19/2020	Submitted	Marcos Sarmiento	SAN ANTONIO	TX	Automatic	08/16/2020	Ana M. Sarmiento
Perform America-Texas, LLC.	08/25/2020	Submitted	Chris Martin	Spring	TX	Automatic	08/16/2020	Chris Martin
Wynne Transportation LLC	09/01/2020	Submitted	Nicki Smith	Irving	TX			Bedford Wynne
Valley Transit Company		Unsubmitted	Antonio Nino	Harlingen	TX	Automatic	08/16/2020	
Western Motorcoach, Inc		Unsubmitted	Sales	Houston	TX			
4 Signs Digital Print		Viewed	Edgar Rodriguez	San Juan	TX			
ALC Schools, LLC (Alternative Logistics Technol Bus.Com		Viewed		St. George	UT	Automatic	08/16/2020	
ConstructConnect		Viewed		Montreal	QC Can			
Mercer Technologies Firm		Viewed		Cincinnati	OH	Automatic	08/16/2020	
Radio Engineering Industries, Inc. (REI)		Viewed	Garrett Mercer	Gary	IN	Automatic	08/16/2020	
READING PLUS LLC		Viewed		Omaha	NE	Automatic	08/16/2020	
Rush Bus Centers		Viewed	Julie Miller-Johnson	Winooski	VT			
Sam's Limousine & Transportation, Inc.		Viewed	Randy McWhirter	Selma	TX	Automatic	08/16/2020	
EF Educational Tours	08/25/2020	No Bid	Joellen Howell	Houston	TX			
FUEL INJECTION SERVICE (SOUTH TEXAS DIESE	08/20/2020	No Bid		Denver	CO	Automatic	08/16/2020	
TekVisions, Inc.	08/21/2020	No Bid	FELIX CANO	PHARR	TX	Automatic	08/16/2020	
Trinity3 Technology	08/18/2020	No Bid	Elizabeth Blythe	TEMECULA	CA			
Youthlight, Inc.	08/17/2020	No Bid	Kendell Rickman	Saint Paul	MN	Automatic	08/16/2020	
365 Paving & Construction LLC			Sandra C. McCarthy	Chapin	SC			
AFFORDABLE AUTO GLASS			Gilberto Maldonado	Mission	TX	Automatic	08/16/2020	
AIRGAS USA LLC CENTRAL DIV			ANA VACA	MCALLEN	TX	Automatic	08/16/2020	
All American Poly			Javier Olmos	McAllen	TX	Automatic	08/16/2020	
ALPHA CUSTOM SHIRTS				Piscataway	NJ	Automatic	08/16/2020	
American Reading Company				edinburg	TX	Automatic	08/16/2020	
Baiza and Associates Consulting, LLC			Shana Holmes	King of Prussia	PA	Automatic	08/16/2020	
Bocci Engineering			Melinda Baiza	Austin	TX	Automatic	08/16/2020	
Boswell Elliff Ford (L.T. Boswell Ford)			Simone Williams	Houston	TX	Automatic	08/16/2020	
Brewster's Guacamaya Enterprises			Robert Garcia	San Benito	TX	Automatic	08/16/2020	
Brock and Brock Enterprises			Frank Brewster III	Mission	TX	Automatic	08/16/2020	
BURGESS FABRICS & UPHOLSTERY SUPPLIES			Tara Brock	Sunnyvale	TX	Automatic	08/16/2020	
Burton Companies (Burton Companies, LLC)			Daniel D Polewski	McAllen	TX	Automatic	08/16/2020	
Cambay Consulting LLC			Scott Vaughan	Weslaco	TX	Automatic	08/16/2020	
CHRE / Cindy Hopkins Real Estate			Padma Dubey	Katy	TX	Automatic	08/16/2020	
Classic Images Photos and AWARDSS (garcia)			CYNTHIA HOPKINS	Harlingen	TX	Automatic	08/16/2020	
COLLEGE THRIVER INC			Jesse Garcia	Pharr	TX	Automatic	08/16/2020	
Construction Journal LLC			shawntia lee	orlando	FL	Automatic	08/16/2020	
Creative Bus Sales			Pamela Exton	Stuart	FL	Automatic	08/16/2020	
Dannenbaum Engineering Co			Steve Allen	Irving	TX	Automatic	08/16/2020	
Data Recognition Corporation			Mirna Santana	McAllen	TX	Automatic	08/16/2020	
Defender Supply				Maple Grove	MN	Automatic	08/16/2020	
Dell Marketing, L.P.			Mike Hewitt	Argyle	TX	Automatic	08/16/2020	
Devin Distributing & Packaging Inc.			Aaron Rodriguez	Round Rock	TX	Automatic	08/16/2020	
DMR Educational Consulting			Sandra Salinas	Palmhurst	TX	Automatic	08/16/2020	
Doggett Freightliner			Diana M. Ramirez	Los Fresnos	TX	Automatic	08/16/2020	
DOGGETT FREIGHTLINER OF SOUTH TEXAS, PH			Robert Burk	Pharr	TX	Automatic	08/16/2020	
Dr. Ruby K. Payne, dba ahal Process, Inc.			MICHAEL GUZMAN	PHARR	TX	Automatic	08/16/2020	
EAN Holdings LLC			Michelle Kalish	Highlands	TX	Automatic	08/16/2020	
ECOEFFECT				SAN ANTONIO	TX	Automatic	08/16/2020	
Econ Group, LLC			Alejandro Alanis	McAllen	TX	Automatic	08/16/2020	
Educational Rights Information and Consulting			Gilbert Enriquez	Edinburg	TX	Automatic	08/16/2020	
Elsa Auto & Truck Parts			Mary Durheim	Spring	TX	Automatic	08/16/2020	
ENFANT JORDI DAYCARE AND LEARNING CENT			Lupe Garza	Elsa	TX	Automatic	08/16/2020	
Event & Suppliers Inc.			ANGELA MARIA CORTEZ RODRIG	SAN JUAN	TX	Automatic	08/16/2020	
EXPRESS TRAVEL (EXPRESS CRUISE & TOURS IN			Roberto Lagos	Hidalgo	TX	Automatic	08/16/2020	
Five star lights			sofia DelToro	McAllen	TX	Automatic	08/16/2020	
Fleetpride Truck and Trailer parts (Fleetpride in			Eduardo sanchez	McAllen	TX	Automatic	08/16/2020	
Floral Park Consulting LLC			Richard Ramirez	Pharr	TX	Automatic	08/16/2020	
Footsteps 2 Brilliance, Inc.				Floral Park	NY	Automatic	08/16/2020	
Ford Motor Company			Holly De Leon	Washington	DC	Automatic	08/16/2020	
Franklin Covey Client Sales Inc.				Downers Grove	IL	Automatic	08/16/2020	
Gallagher (Gallagher Benefit Service, Inc.)			Tom Osborn	Salt Lake City	UT	Automatic	08/16/2020	
Go With Jo! Travel (Go With Jo! Inc.)				San Antonio	TX	Automatic	08/16/2020	
GO-GO KIDS LEARNING ACADEMY			Jonathan Kantun	Harlingen	TX	Automatic	08/16/2020	
Graciela Guzman			ANA GARCIA	PHARR	TX	Automatic	08/16/2020	
GRANDE VALLEY BUILDERS,INC				Brownsville	TX	Automatic	08/16/2020	
Guardian Music and Group Travel			MANUEL PEREZ	MCALLEN	TX	Automatic	08/16/2020	
Guzman & Muñoz Engineering and Surveying, I			Matthew Granger	Park Ridge	IL	Automatic	08/16/2020	
HAZELDEN PUBLISHING (HAZELDEN BETTY FOF			Jose L. Muñoz	Mercedes	TX	Automatic	08/16/2020	
Heavy Duty Bus Parts Inc			HELEN ALSAID	CENTER CITY	MN	Automatic	08/16/2020	
Heinemann (Greenwood Publishing LLC)			Molly Jannett	Willis	TX	Automatic	08/16/2020	
Hi-LoContractor LLC			Lori Lampert	Portsmouth	NH	Automatic	08/16/2020	
HINO GAS SALES INC			Edmundo Carreon	Elsa	TX	Automatic	08/16/2020	
			Alex Hinojosa Jr	Harlingen	TX	Automatic	08/16/2020	

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 19-20-061**  
**BID OPENING: SEPTEMBER 2, 2020 @ 3:00 P.M.**

**Participation Summary - As of 10/29/2020**

<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>Contact</u>	<u>City</u>	<u>State</u>	<u>Invitation Type</u>	<u>Invitation Date</u>	<u>Owner</u>
HP Financial Services (Hewlett Packard Financi			Paul Hermann	Berkeley Heights	NJ	Automatic	08/16/2020	
Hunt & Woodruff Construction Co LLC			Keith F. Hunt	Laguna Vista	TX	Automatic	08/16/2020	
Insight			Darak Weaver	McAllen,	TX	Automatic	08/16/2020	
JRF INDUSTRIES LLC			JOHN R FLOOD	SAN ANTONIO	TX	Automatic	08/16/2020	
Kyrish Truck Center (Santex Truck Center)			Kelly Jennings	San Antonio	TX	Automatic	08/16/2020	
Leadership Empowerment Group			Dr. Barbara Baggerly-Hinojosa	MERCEDES	TX	Automatic	08/16/2020	
Library Video Company d/b/a SAFARI Montage				West Conshohoc	PA	Automatic	08/16/2020	
Little Giants Learning Center				Alamo	TX	Automatic	08/16/2020	
Longhorn Bus Sales			Marcos Gutierrez	Houston	TX	Automatic	08/16/2020	
Lowman Consulting LLC			John Lowman	Sachse	TX	Automatic	08/16/2020	
Luis Suarez			Luis suarez	Mcallen	TX	Automatic	08/16/2020	
Lydia Savedra Consulting			Lydia Savedra	McAllen	TX	Automatic	08/16/2020	
Maria Guadalupe Arreguin				Pipe Creek	TX	Automatic	08/16/2020	
MatScience inc.			Barbara S. Brown	Dallas	TX	Automatic	08/16/2020	
Maxim Healthcare Services				Tacoma	WA	Automatic	08/16/2020	
May the Fours be with you			William MacDonald	Alamo	TX	Automatic	08/16/2020	
MB Services LLC			George Selvera	Pharr	TX	Automatic	08/16/2020	
McGriff, Seibels & Williams of Texas, Inc			Scott Gibbs	Addison	TX	Automatic	08/16/2020	
Meraki Institute of Beauty and Wellness, LLC			Belinda Ibarra	Pharr	TX	Automatic	08/16/2020	
MSB Consulting				Austin	TX	Automatic	08/16/2020	
Newkirk & Newkirk, Inc.			Pierre Newkirk	McAllen	TX	Automatic	08/16/2020	
North Side Chevrolet (Tejas Chevrolet)			DAVID ESPINOZA	San Antonio	TX	Automatic	08/16/2020	
Ortegon Insurance Agency LLC			Yvonne M. Ortegon	Weslaco	TX	Automatic	08/16/2020	
OXFORD CONSULTING SVC INC			Christina Russi	Laguna Niguel	CA	Automatic	08/16/2020	
Pan American Auto, LLC			omar molina	Mcallen	TX	Automatic	08/16/2020	
PEARLIZED MATHEMATICS CONSULTING, LLC			Pearl I. Cantu	McAllen	TX	Automatic	08/16/2020	
Pediatric Urgent Care			Brian White	Fort Worth	TX	Automatic	08/16/2020	
PresenceLearning			Kelly McKinney	New York	NY	Automatic	08/16/2020	
Prismatic Services				Cornelius	NC	Automatic	08/16/2020	
Program Evaluation & Educational Research So			Eleazar Ramirez	Dallas	TX	Automatic	08/16/2020	
Puro Aseguro Inc			Melba Figueroa	Pharr	TX	Automatic	08/16/2020	
Rebecca Sanchez			Rebecca Sanchez	San Juan	TX	Automatic	08/16/2020	
Red Charter Buses LLC			Andres Ortiz	brownsville	TX	Automatic	08/16/2020	
Renaissance Learning				Wisconsin Rapid	WI	Automatic	08/16/2020	
RGV GUARDIAN ENTERPRISES LLC DBA DERTY !			Rick Romo	PHARR	TX	Automatic	08/16/2020	
RGVCM Group, Consultants & Managers (RGV)			Jose A. Lopez	Edinburg	TX	Automatic	08/16/2020	
Romo Contractors, LLC			Romo Contractors LLC	Laredo	TX	Automatic	08/16/2020	
RTI International (Research Triangle Institute)			Linda Eubanks	Research Triangl	NC	Automatic	08/16/2020	
rudys upholstery				pharr	TX	Automatic	08/16/2020	
RUSH TRUCK CENTER, PHARR (Rush Truck Cent			Mario M. Trevino	Pharr	TX	Automatic	08/16/2020	
Say and Tell Therapy, LLC				San Juan	TX	Automatic	08/16/2020	
Schindler Elevator Corporation				Corpus Christi	TX	Automatic	08/16/2020	
Sharon Wells Mathematics Curriculum Inc.			Vanessa Hamel	Edinburg	TX	Automatic	08/16/2020	
Skyview Roofing LLC				McAllen	TX	Automatic	08/16/2020	
Smith & Associates Consulting			ERIC SMITH	SOUTHLAKE	TX	Automatic	08/16/2020	
Solid Border, Inc.			David Williams	San Antonio	TX	Automatic	08/16/2020	
Southern Tire Mart, LLC			Richard Conwill	Columbia	MS	Automatic	08/16/2020	
speedy transmissions #2			JUAN HERRERA	Mcallen	TX	Automatic	08/16/2020	
SPIKES FORD (SPIKES MOTOR COMPANY)			MICHAEL RAMIREZ	MISSION	TX	Automatic	08/16/2020	
SRC Solutions, Inc.				Center Valley	PA	Automatic	08/16/2020	
Star Shuttle, Inc.			Melanie Camarillo	San Antonio	TX	Automatic	08/16/2020	
Stewart & Stevenson			Samuel Saucedo	PHARR	TX	Automatic	08/16/2020	
SUMMIT SPORTSWEAR INC				LEAGUE CITY	TX	Automatic	08/16/2020	
Sylvan Learning, LLC				Hunt Valley	MD	Automatic	08/16/2020	
TCG Group Holdings (TCG Group Holdings, LLP)				AUSTIN	TX	Automatic	08/16/2020	
The Certified Welding and Testing Co.			Richard DePue	Springville	NY	Automatic	08/16/2020	
The College Board				Austin	TX	Automatic	08/16/2020	
The PlanIT Room			Cecilia Hernandez	El Paso	TX	Automatic	08/16/2020	
The Rose Report				Beeville	TX	Automatic	08/16/2020	
the valley windshields llc			ricardo rojas	PHARR	TX	Automatic	08/16/2020	
Thomas Bus Gulf Coast (Thomas Bus Gulf Coas			Harry Hughes	Houston	TX	Automatic	08/16/2020	
Triggers Media			Bobby Villarreal	McAllen	TX	Automatic	08/16/2020	
Trinity Review Services, Inc			Johnny L. Rogers	Desoto	TX	Automatic	08/16/2020	
Vertex Marketing			Dr. Sue Bayer	Stafford	TX	Automatic	08/16/2020	
Writer			David Rice	Austin	TX	Automatic	08/16/2020	
Zuniga's House Mover, LLC			Hugo A Zuniga	San Juan	TX	Automatic	08/16/2020	

PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT



## Charter Bus Services Bid # 19-20-061

## Charter Bus Services Bid # 19-20-061



- Purpose – to provide the school district with a wide-range of qualified vendors for the service of transporting students and district personnel to and from educational and U.I.L. related activities throughout the school year.
- Participation –
  - 136 were sent invitation
  - 9 viewed bid specifications
  - 8 submitted a bid
  - 5 submitted a no bid
- Awarding to all vendors
- Paid from various budgeted account numbers district-wide



# Charter Bus Services Bid # 19-20-061



Line #	Description	UOM	All Valley Charters, LLC		Cougar Bus Lines Ltd.		DISCOVERY CHARTER BUSES, LLC		Escamilla Tour Buses LLC		Kernville Bus/Coach USA (Kernville Bus)		OK TOURS, LLC (OK TOURS, LLC)		Perform America-Texas, LLC		Wynne Transportation LLC	
			Total Price	Unit	Total Price	Unit	Total Price	Unit	Total Price	Unit	Total Price	Unit	Total Price	Unit	Total Price	Unit	Total Price	Unit
1	Group A - Minimum 58 Seat Charter Bus	EA	\$3,908.00		\$14,697.75		\$2,586.50		\$1,264.00		\$50,187.00		\$11,400.00		\$8,414.00		\$10,026.00	
1.1	Hourly Rate	EA					\$203.50	\$203.50			\$0.00	\$0.00						
1.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA					\$100.00				\$0.00							
1.3	Mileage Rate	EA					\$3.50				\$0.00							
2	Group B - Minimum 57 Seat Charter Bus	EA					\$203.50	\$203.50			\$0.00	\$0.00						
2.1	Hourly Rate	EA					\$100.00				\$0.00							
2.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA					\$100.00				\$0.00							
2.3	Mileage Rate	EA					\$3.50				\$0.00							
3	Group C - Minimum 56 Seat Charter Bus	EA	\$1,954.00		\$2,003.25		\$203.50	\$203.50	\$1,264.00		\$3,579.50		\$1,900.00		\$2,103.50		\$1,368.00	
3.1	Hourly Rate	EA	\$200.00		\$150.00		\$100.00		\$110.00		\$275.00		\$150.00		\$600.00		\$124.00	
3.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00		\$1,850.00		\$100.00		\$1,150.00		\$3,300.00		\$1,750.00		\$1,500.00		\$1,240.00	
3.3	Mileage Rate	EA	\$4.00		\$3.25		\$3.50		\$4.00		\$4.50		\$3.50		\$3.50		\$4.00	
4	Group D - Minimum 55 Seat Charter Bus	EA	\$1,954.00		\$2,003.25		\$203.50	\$203.50			\$3,579.50		\$1,900.00		\$2,103.50		\$1,368.00	
4.1	Hourly Rate	EA	\$200.00		\$150.00		\$100.00				\$275.00		\$150.00		\$600.00		\$124.00	
4.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA	\$1,750.00		\$1,850.00		\$100.00		\$4.00		\$3,300.00		\$1,750.00		\$1,500.00		\$1,240.00	
4.3	Mileage Rate	EA	\$4.00		\$3.25		\$3.50				\$4.50		\$3.50		\$3.50		\$4.00	
5	Group E - Minimum 54 Seat Charter Bus	EA			\$2,003.25		\$203.50	\$203.50			\$3,579.50		\$1,900.00		\$2,103.50		\$1,368.00	
5.1	Hourly Rate	EA			\$150.00		\$100.00		\$110.00		\$275.00		\$150.00		\$600.00		\$124.00	
5.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		\$100.00		\$1,150.00		\$3,300.00		\$1,750.00		\$1,500.00		\$1,240.00	
5.3	Mileage Rate	EA			\$3.25		\$3.50				\$4.50		\$3.50		\$3.50		\$4.00	
6	Group F - Minimum 53 Seat Charter Bus	EA			\$2,003.25		\$203.50	\$203.50			\$3,579.50		\$1,900.00		\$2,103.50		\$1,368.00	
6.1	Hourly Rate	EA			\$150.00		\$100.00				\$275.00		\$150.00		\$600.00		\$124.00	
6.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		\$100.00				\$3,300.00		\$1,750.00		\$1,500.00		\$1,240.00	
6.3	Mileage Rate	EA			\$3.25		\$3.50				\$4.50		\$3.50		\$3.50		\$4.00	
7	Group G - Minimum 52 Seat Charter Bus	EA			\$2,003.25		\$203.50	\$203.50			\$3,579.50		\$1,900.00		\$2,103.50		\$1,368.00	
7.1	Hourly Rate	EA			\$150.00		\$100.00				\$275.00		\$150.00		\$600.00		\$124.00	
7.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		\$100.00				\$3,300.00		\$1,750.00		\$1,500.00		\$1,240.00	
7.3	Mileage Rate	EA			\$3.25		\$3.50				\$4.50		\$3.50		\$3.50		\$4.00	
8	Group H - Minimum 50 Seat Charter Bus	EA			\$2,003.25		\$203.50	\$203.50			\$3,579.50		\$1,900.00		\$2,103.50		\$1,368.00	
8.1	Hourly Rate	EA			\$150.00		\$100.00				\$275.00		\$150.00		\$600.00		\$124.00	
8.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		\$100.00				\$3,300.00		\$1,750.00		\$1,500.00		\$1,240.00	
8.3	Mileage Rate	EA			\$3.25		\$3.50				\$4.50		\$3.50		\$3.50		\$4.00	
9	Group I - Minimum 47 Seat Charter Bus	EA			\$2,003.25		\$203.50	\$203.50			\$3,579.50		\$1,900.00		\$2,103.50		\$1,368.00	
9.1	Hourly Rate	EA			\$150.00		\$100.00				\$275.00		\$150.00		\$600.00		\$124.00	
9.2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours.	EA			\$1,850.00		\$100.00				\$3,300.00		\$1,750.00		\$1,500.00		\$1,240.00	
9.3	Mileage Rate	EA			\$3.25		\$3.50				\$4.50		\$3.50		\$3.50		\$4.00	
10	Group I - Minimum 47 Seat Charter Bus	EA			\$675.00		\$755.00	\$755.00			\$4,860.00		\$4,860.00		\$4,860.00		\$4,860.00	
10.1	Second driver fee (Driver Relief Rate)	EA			\$325.00						\$500.00				\$450.00		\$450.00	
10.2	Overnight Rate - any trip over 24 hours	EA			\$350.00						\$850.00				\$0.00		\$0.00	
10.3	Cancellation Fee	EA																