

RFP # 170124 Telephony Services

May 9, 2017

SUMMARY:

This item requests approval of the proposal with Frontier Communications for telephony services. The District bid basic telephone services through a Request For Proposal (RFP). Nine responses were received for consideration. All were carefully evaluated and ranked. Only the Frontier Communications bid met all criteria of our RFP.

BOARD GOAL:

VI. Growth, Change & Fiscal Responsibility...demonstrate effective and efficient management of District resources.

PREVIOUS BOARD ACTION:

The current bid/contract with Verizon (now Frontier Communications) was approved on February 25, 2014 and will expire on July 1, 2017.

BACKGROUND INFORMATION:

District telephony Voice Over IP (VoIP) services are currently provided by Verizon, Frontier Communications and AT&T. Telephony services are no longer funded through the E-Rate program. Due to advancements in the District Cisco VoIP telephone equipment, fewer services (phone lines such as POTS, B-1, PRI and SIP Trunks) are required. We will retain the Verizon SIP trunks for the majority of the District telephony service as there is one additional year on this contract. The Cisco VoIP does not need the PRI trunks any longer and will be turned off. The District will also audit all existing POTS and B-1 lines for validity.

SIGNIFICANT ISSUES:

The District will save money on the new VoIP system design. Frontier Communications was the only response to have met all the required criteria.

FISCAL IMPLICATIONS:

After an audit is conducted on the District's lines, a contract cost will be determined. At this time, the District knows that the cost per line will be decreasing. However, we are anticipating that the overall number of lines in the District will decrease as well. This cost will be borne by the General Fund.

BENEFIT OF ACTION:

Approval of this proposal will allow Technology to have time to get the contract in place and allow for a timely transition to the new rates.

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the proposal submitted by Frontier Communications be accepted for a term of three years, beginning July 1, 2017-June 30, 2020.

STAFF PERSONS RESPONSIBLE:

Ernie Stripling, Technology Information Officer
Cindy Willis, Director of Purchasing

ATTACHMENT:

Ranking for RFP #170124

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____