

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 14, 2016

SUBJECT: PROPOSALS

Proposal for Specialty Printing
Proposal for Lawn Maintenance
Proposal for PACE Purchasing Cooperative for Instructional & Classroom
Proposal for PACE Purchasing Cooperative for Job Order Contracting
Proposal for PACE Purchasing Cooperative for Truck Beds

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,



Jeff Goldhorn
Executive Director

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

December 14, 2016

PROPOSAL FOR SPECIALTY PRINTING

EXPLANATION: The Associate Director of Business and Human Resource Services requested that proposals be solicited for specialty printing services, #1703. Eleven proposals were mailed. Six responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for Specialty Printing, proposal #1703 is awarded to: Litho Press, Smith Print, Thompson Print Solutions and Thomas Reprographics for an estimated amount of \$90,000.00.**

PROPOSAL FOR LAWN MAINTENANCE

EXPLANATION: The Associate Director of Business and Human Resource Services requested that proposals be solicited for lawn maintenance, #1702. Nine proposals were mailed. Six responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for Lawn Maintenance, proposal #1702 is awarded to: Maldonado Nursery for an estimated annual amount of \$25,800.00.**

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR INSTRUCTIONAL & CLASSROOM SUPPLIES

EXPLANATION: The Associate Director of Business and Human Resource Services requested that proposals be solicited for Instructional & Classroom Supplies to benefit the PACE Purchasing Cooperative membership. Nine proposals were mailed. Three responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for PACE Purchasing Cooperative for Instructional & Classroom Supplies, Proposal #P00173, is awarded to responsive bidders: Lakeshore Learning Materials & Scholastic Library Publishing.**

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR JOB ORDER CONTRACTING

EXPLANATION: The Associate Director of Business and Human Resource Services requested that proposals be solicited for Job Order Contracting to benefit the PACE Purchasing Cooperative membership. Twenty proposals were mailed. Fourteen responsive proposals were received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for PACE Purchasing Cooperative for Job Order Contracting, Proposal #P00169, is awarded to responsive bidders: Azteca Designs, Basic IDIQ, Centennial Contractors Enterprises, Ed A. Wilson Inc., LMC Corporation, Mid-Tex of Midland, SpawGlass, Sterling Structures, Valla Construction.**

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR TRUCK BEDS

EXPLANATION: The Associate Director of Business and Human Resource Services requested that proposals be solicited for Truck Beds to benefit the PACE Purchasing Cooperative membership. Five proposals were mailed. One responsive proposal was received. A tabulation of the responsive proposals is attached to this agenda item. **The proposal for PACE Purchasing Cooperative for Truck Beds, Proposal #P00172, is awarded to responsive bidder: CM Truck Beds.**

PROPOSAL FOR SPECIALTY PRINTING, Proposal #1703

	Possible Points	410 Printing Center	Smith Print	Thompson	Clearvisions	Thomas Reprographics	Litho Press
Availability of Services	40	10	40	40	10	36	40
Pricing	40	30	36	36	32	35	36
Catalog Response	20	18	18	16	0	20	14
	100	58	94	92	42	91	90

PROPOSAL FOR LAWN MAINTENANCE, Proposal #1702

	Possible Points	MCLeMore	Azte ca	Maldonado Nursery	La Med Facility Maintenance	Goodwill San Antonio	Hill Horticulture
Monthly Cost 1/1/17 - 12/31/17	50	30	10	48	20	50	40
Monthly Cost 1/1/18 - 12/31/18	10	6	1	10	3	9.5	6
Monthly Cost 1/1/19 - 12/31/19	10	6	1	10	3	9	6
Hourly Rates M-F	6	5	0	5	6	4	3
Hourly Rates Saturday	2	1	0	1	2	1	1
Hourly Rates Sunday	2	1	0	1	2	1	1
Quality of Proposal	10	10	8	10	10	10	10
References	10	9	9	9	9	8	8
	100	68	29	94	55	92.5	75

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR INSTRUCTIONAL & CLASSROOM SUPPLIES

	Possible Points	Advantage Imaging Supply	Lakeshore Learning Materials	Scholastic Library Publishing
Conformance to Term and Conditions	5	5	5	5
Pricing	38	30	34	36
Industry and Marketplace Successes	5	3	5	5
Bidders ability to deliver and service to PACE members	10	2	10	10
Bidders marketing plan	5	4	4	4
Value added attributes	5	2	5	5
Invoicing payment terms	2	2	2	2
Warranty coverage	10	9	9	9
Selection and variety of products and services offered	20	2	20	18
	100	59	94	94

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR JOB ORDER CONTRACTING – #P00169

TX01 Dallas / Fort Worth	Score	RS Commercial Construction	Centennial Contractors Enterprises	LMC Corporation	Basic IDIQ	Ed A. Wilson Inc.	Alpha Building Corp.
Normal Working Hours	24	21	24	24	20	22	20
Other than Normal	12	10	12	12	10	10	8
Non Pre-priced	4	0	2	3	3	4	3
Reputation of Proposer	15	7	12	10	12	12	9
Quality of Proposers Goods	10	5	8	8	8	8	7
Meet the Needs of Members	15	8	12	13	13	13	12
Past Performance with Members	10	6	7	7	8	8	8
Total Long Term Cost to members	10	7	7	9	8	8	6
	100	64	84	86	82	85	73

TX02 Houston	Score	SpawGlass	RS Commercial Construction	Centennial Contractors Enterprises	LMC Corporation	Sterling Structures	Basic IDIQ	Ed A. Wilson Inc.	Alpha Building Corp.	Construction Diversity Group
Normal Working Hours	24	18	20	23	22	24	20	22	18	20
Other than Normal	12	9	8	12	12	12	10	10	7	6
Non Pre-priced	4	4	0	2	3	4	3	4	3	3
Reputation of Proposer	15	13	7	12	10	13	12	12	9	8
Quality of Proposers Goods	10	9	5	8	8	9	8	8	7	9
Meet the Needs of Members	15	13	8	12	13	13	13	13	12	12
Past Performance with Members	10	9	6	7	7	5	8	8	8	8
Total Long Term Cost to members	10	7	7	7	9	9	8	8	6	7
	100	82	61	83	84	89	82	85	70	73

TX03 San Antonio	Score	GMAN Construction	SpawGlass	RS Commercial Construction	Centennial Contractors Enterprises	LMC Corporation	Basic IDIQ	Ed A. Wilson Inc.	Joe-Brown Construction	Alpha Building Corp.	Valla Construction	Azteca Designs
Normal Working Hours	24	16	20	21	24	23	20	22	20	19	20	20
Other than Normal	12	3	9	8	12	12	10	11	9	7	8	8
Non Pre-priced	4	1	4	0	2	3	3	3	4	2	3	2
Reputation of Proposer	15	10	13	7	12	10	12	12	10	9	13	14
Quality of Proposers Goods	10	8	9	5	8	8	8	8	8	7	8	9
Meet the Needs of Members	15	12	13	8	12	13	13	13	12	12	13	13
Past Performance with Members	10	7	9	6	7	7	8	8	8	8	8	9
Total Long Term Cost to members	10	3	7	7	7	9	8	8	7	6	8	7
	100	60	84	62	84	85	82	85	78	70	81	82

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR JOB ORDER CONTRACTING - #P00169 -
Continued

TX04 Lubbock	Score	RS Commercial Construction	LMC Corporation	Basic IDIQ	Ed A. Wilson Inc.	Alpha Building Corp.
Normal Working Hours	24	21	20	20	22	18
Other than Normal	12	9	8	10	11	6
Non Pre-priced	4	0	3	3	3	2
Reputation of Proposer	15	7	10	12	12	9
Quality of Proposers Goods	10	5	8	8	8	7
Meet the Needs of Members	15	8	11	13	11	13
Past Performance with Members	10	6	7	8	8	8
Total Long Term Cost to members	10	7	9	8	8	6
	100	63	76	82	83	69

TX05 El Paso	Score	RS Commercial Construction	LMC Corporation	Basic IDIQ	Mid-Tex of Midland	Ed A. Wilson Inc.	Alpha Building Corp.
Normal Working Hours	24	22	18	20	21	23	16
Other than Normal	12	10	8	10	9	11	6
Non Pre-priced	4	0	3	3	2	3	2
Reputation of Proposer	15	7	10	12	14	12	9
Quality of Proposers Goods	10	5	8	8	8	8	7
Meet the Needs of Members	15	8	11	13	13	11	13
Past Performance with Members	10	6	7	8	9	8	8
Total Long Term Cost to members	10	7	9	8	8	8	6
	100	65	74	82	84	84	67

TX02 Houston - Mechanical	Score	Construction Diversity Group
Normal Working Hours	24	22
Other than Normal	12	8
Non Pre-priced	4	1
Reputation of Proposer	15	12
Quality of Proposers Goods	10	7
Meet the Needs of Members	15	12
Past Performance with Members	10	7
Total Long Term Cost to members	10	7
	100	76

TX02 Houston - Plumbing	Score	Construction Diversity Group
Normal Working Hours	24	21
Other than Normal	12	7
Non Pre-priced	4	2
Reputation of Proposer	15	12
Quality of Proposers Goods	10	7
Meet the Needs of Members	15	12
Past Performance with Members	10	7
Total Long Term Cost to members	10	7
	100	75

PROPOSAL FOR PACE PURCHASING COOPERATIVE FOR TRUCK BEDS - #P00172

	Possible Points	CM Truck Beds
Conformance to Term and Conditions	5	5
Pricing	38	34
Industry and Marketplace Successes	5	5
Bidders ability to deliver and service to PACE members	10	10
Bidders marketing plan	5	4
Value added attributes	5	4
Invoicing payment terms	2	2
Warranty coverage	10	9
Selection and variety of products and services offered	20	20
	100	93