



## **ALEDO ISD BOARD MEETING TEMPLATE**

**MEETING DATE:** August 19, 2019

**AGENDA ITEM:** Consider Approval of Purchase of Lexia Core5 Reading & Lexia PowerUp Literacy

**PRESENTER:** Amber Crissey, Assistant Superintendent Curriculum & Instruction

### **BACKGROUND INFORMATION:**

- Per Board Policy CH (Local), any single, budgeted purchase of goods or services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place.
- As we discussed with you during the July 15, 2019 board meeting, during the 2019-2020 school year, the District would like to broadly implement Lexia in grades K-8 to develop students' critical reading skills through individualized learning pathways.
- Lexia's Core5 Reading is an adaptive literacy program the District will use to support students in grades K-5 that provides targeted instruction in six areas of reading: phonological awareness, phonics, structural analysis, automaticity/fluency, vocabulary, and comprehension.
- Lexia's PowerUp Literacy is designed to support students in grades 6-12 and allows students to progress independently to higher levels of more complex content based on skill mastery. PowerUp also provides a multi-tiered system of intervention that closes gaps for non-proficient readers while accelerating literacy gains for students working on grade level material. Content is organized into three integrated strands: word study, grammar, and comprehension. In Aledo ISD, PowerUp will be widely used in grades 6-8, and, in grades 9-12, will predominantly be used to support students reading below grade level.
- Lexia's embedded assessment system collects student data from the online program and provides ongoing progress monitoring for all students without a shutdown test event. Lexia also provides teachers with resources to provide direct instruction for intervention based on individual student needs.
- Lexia provides ongoing, real-time performance data to drive instructional priorities. Teachers can provide differentiated instruction based on the data-driven action plan that prescribes the instructional intensity necessary to help students reach their individual goals.

- The cost associated with purchasing Lexia for the 2019-2020 school year is as follows:
  - Lexia Core5 Reading 1 Year Unlimited Site License Bundle for 5 Elementary Campuses - \$72,000.00
  - Lexia PowerUp Literacy 1 Year Unlimited Site License Bundle and 1 Year 150 License Limited Student Bundle for McAnally Intermediate, Aledo Middle School, and Aledo High School - \$36,000.00
  - Multi-Site Incentive – Credit of \$800.00
  - Total Price - \$107,200.00
- The majority of the cost of these Lexia items will be funded from the planned non-renewal of MAP with an annual cost of \$63,212.50 and the planned non-renewal of iStation with an annual cost of \$43,340.00.

**FISCAL INFORMATION:**

Cost of \$107,200.00 will be paid from Instructional Materials Allotment, Fund 410.

**ATTACHMENT:**

Lexia Learning Systems, LLC Quote/Proposal

**ADMINISTRATIVE RECOMMENDATION:**

The Administration recommends the Board of Trustees approve the purchase of Lexia Core5 Reading & Lexia PowerUp Literacy for the 2019-2020 school year as presented.

# QUOTE



**Lexia Learning Systems LLC**  
 300 Baker Avenue, Suite 320  
 Concord, MA 01742 USA  
 Phone: (978) 405-6200  
 Fax: (978) 287-0062

Quote Number: Q-305950-A  
 Created Date: 6/26/2019  
 Prepared By: Tracie Sullivan  
 Email: tsullivan@lexialearning.com

Quote To Name: Melissa Quisenberry  
 Quote To: Aledo Ind School District  
 1008 Bailey Ranch Rd  
 Aledo, TX 76008  
 US  
 Bill To Name: Melissa Quisenberry  
 Bill To: Aledo Ind School District  
 1008 Bailey Ranch Rd  
 Aledo, TX 76008  
 US

Start Date	End Date	Quantity	Line Item Description	Sales Price	Total Price
8/1/2019	7/31/2020	5	Lexia Core5 Reading 1 Year Unlimited Site License Bundle; Unlimited Site License With Implementation Support Package 2	\$14,400.00	\$72,000.00
8/1/2019	7/31/2020	2	Lexia PowerUp Literacy 1 Year Unlimited Site License Bundle; Unlimited Site License With Implementation Support Package 2	\$14,400.00	\$28,800.00
8/1/2019	7/31/2020	1	Lexia PowerUp Literacy 1 Year 100 License Limited Student Bundle, With Virtual Implementation Support Package	\$5,400.00	\$5,400.00
8/1/2019	7/31/2020	1	Lexia PowerUp Literacy 1 Year 100 License Limited Student Bundle Expansion Pack; Up to 50 Additional Student Licenses	\$1,800.00	\$1,800.00

Multi-Site Purchase Incentive \$100 off per School

Total Pre Incentive: \$108,000.00  
 Multi-Site Incentive: -\$800.00  
**Total Price: \$107,200.00**

**Please fax or email Purchase Orders with quote number Q-305950-A to:**

Attn: Tracie Sullivan  
 Email: tsullivan@lexialearning.com  
 Fax: (978) 287-0062

**TERMS AND CONDITIONS**

\*\*Prices included herein are exclusive of all applicable taxes, including sales tax, VAT or other duties or levies imposed by any federal, state or local authority, which are the responsibility of Customer. Any taxes shown are estimates for informational purposes only. Customer will provide documentation in support of tax exempt status upon request. Pricing is valid 60 days. Lexia will invoice the total price set forth above upon Customer's acceptance. Payment is due net 30 days of invoice.

**Term**

This quote serves as an Order Agreement and becomes effective upon its acceptance by both parties. The Product/Services purchased pursuant to this Agreement will begin on or about the start date set forth above and continue in effect for the Product/Service Term set forth above ("Subscription Period"). Unless otherwise set forth herein, all Product licenses shall have the same start and end dates, all Products are deemed delivered upon provisioning of license availability, and all Services must be used within the Subscription Period; unused Product licenses or Services are not eligible for refund or credit. Without prejudice to its other rights, Lexia may suspend delivery of the Product/Services in the event that Customer fails to make any payment when due.

**Order Process**

To submit an order, please fax this quote along with the applicable Purchase Order to: **(978) 287-0062**, or send by email to your sales representative's email address listed above.

**Note:** Each Purchase Order must include the correct quote Quote Order Number provided on the applicable quote, and should attach the quote.

**Acceptance**

## QUOTE



A Rosetta Stone® Company

**Lexia Learning Systems LLC**  
300 Baker Avenue, Suite 320  
Concord, MA 01742 USA  
Phone: (978) 405-6200  
Fax: (978) 287-0062

All Products and Services are offered subject to the Lexia EULA Application License Agreement terms, available at <http://lexialearning.com/privacy/eula> (the "License"), as supplemented by the terms herein. By placing any order in response to this quote, Customer confirms its acceptance of the License Terms and the terms and fees in this quote, which together, constitute the entire agreement between Customer and Lexia regarding the Products and Services herein (the "Agreement"). Customer and Lexia agree that the terms and conditions of this Agreement supersede any additional or inconsistent terms or provisions in any Customer drafted purchase order, which shall be void and of no effect, or any communications, whether written or oral, between Customer and Rosetta Stone relating to the subject matter hereof. In the event of any conflict, the terms of this Agreement shall govern.