



Clubhouse Trailer Co., LLC
14625 Santa Fe Crossings Drive
Oklahoma City, Oklahoma 73013

Quote# 222051

8 August, 2022

Denton High School Band

Denton ISD

1007 Fulton St.
Denton, TX 76201

Clubhouse Trailers is proud to present the following quote for your consideration.

Custom Marching Band Trailer for the Denton High School Band

\$195,510.41

Trailer

- Clubhouse Trailers has sourced a 2022 Tandem Axle Kentucky Electronics Van (specifications attached)
 - 53'
 - Stock Number 251825
 - 53' trailer length
 - 4 doors curb-side and 2 doors street side
 - 3 Belly boxes forward of the axles
 - Rear swing doors
 - Nose deck floor 11.5' Main deck floor 41.5'
 - Floor 1 5/16" laminated oak with 2 coats clear polyurethane

Customization

- Prepare trailer exterior for new paint by scuffing the entire exterior, and the removal of all holdbacks and latches
- Single color painting of exterior, (no pearl or metallic) paint color to be chosen to compliment the graphic
- Outer wheel hubs may be painted silver if compliments the graphic
- Holdbacks (wind latches) for exterior doors and belly boxes reinstalled or replaced as necessary
- New DOT conspicuity tape 50% coverage

Graphics

- Graphics printed and installed from files created in concert with our Clubhouse Media Manager
- Graphics template will be finalized based on the dimensions of the sourced trailer
- Vinyl all 4 sides
- Full-color digitally printed graphics on 3M™ vinyl with an MCS™ warranty
- Film topcoat for durability and UV resistance to color fade
- Final art file must be approved by Denton ISD administration

Access

- Power retracting stairs from the ground to the main deck in the #2 curb-side door – All aluminum construction
- Full-width powered ramp
 - Ramp length is 15 feet
 - Ramp capacity is 1,000 pounds with custom plank extrusions for high-grip
 - Electrically actuated

Buildout

- Second floor above the main deck.
 - Upper deck to be 28 feet long and will begin at the nose deck step with a split stair
 - Industry standard load bars and ¾" plywood decking
 - High durability commercial carpet on the second floor
 - Custom door spans to allow all door openings to be fully functional
 - Floor-to-floor dimension to be 45" with 41 ½ "clear below the second floor
- Fixed stairs from the nose deck to the second floor – All aluminum construction
- Powered retracting stairs from the main floor to the upper deck at the tail-end of the upper deck floor – All aluminum construction
- Door bars on any doorways open from the second deck
- Instrument Shelves
 - 3 sections of 6 foot instrument shelves
 - Each shelf will be beveled back to the wall 5 degrees and covered in an open loop carpet
 - Each individual 6' shelf can accommodate a combination of 5 baritones or mellophones in cases
- Drum Wall
 - Shelves for cased battery percussion to accommodate a 10-5-6 instrumentation
 - Each shelf will be beveled back to the wall 5 degrees and covered in an open loop carpet
- Guard Drawers
 - A pair of eight foot wide by 4 foot deep on full extension drawer slides
 - Installed in the street side belly boxes

Power Management and Lighting

- 12-volt low-profile interior LED lights upstairs and downstairs
 - Lighting controls will be tied into the existing upstairs trailer lights
- 12-volt exterior flood lights
- Power center including a charging circuit, batteries, with voltmeter, amp meter, and low voltage disconnect, and trailer automation controls via CAN Bus network
- 2 roof-mounted solar panels to maintain battery charge without the need to plug the trailer into generator power or the tractor (200 Watts total)
- Clubhouse signature diamond tread custom rear bumper cover with LED Stop/Turn/Tail lights with flanges

Price includes all transportation costs including final delivery to High School or district transportation lot

Terms:

80% Deposit Net 15 upon project confirmation	(eft or paper check)	\$156,408.32
20% Final Payment Net 15 upon scheduling the trailer for delivery	(eft or paper check)	\$39,102.09

- This amount may be impacted by any additional options selected at time of order, or by any change orders requested during the physical build + any surcharges
- Possible project completion as soon as 9 September, 2022
- A 3% discount has been included in the price above in recognition that there are multiple trailer opportunities within Denton ISD and this project may lead to additional opportunities. There is no requirement that more than one trailer is ordered. This is simply a courtesy from The Clubhouse.
- Build timelines and trailer delivery are projected many months ahead and subject to change based on supply chain impacts to the build calendar. The Clubhouse has made significant investments in physical inventory to quell supply chain challenges, but the current climate of sourcing raw materials is chaotic at best. The Clubhouse reserves the right to substitute materials or products, as well as make improvements to products based on innovation, or material availability.

- Graphics are expected to be finalized at least a week before the scheduled In Clubhouse Build Date. Any delay in approval of the art file can lead to a project delay. Please involve stakeholders early in the graphics process.
- Customization of the Trailer and work performed by or on behalf of Seller is covered by a Three-year limited warranty by the Seller for defects in materials and workmanship. Seller further warrants to Buyer that: (a) the Trailer will conform with all specifications provided by Seller to Buyer prior to delivery of the Trailer, (b) the customization of the Trailer will be free of defects in material, workmanship, and design, and (c) the Trailer will comply with all applicable laws and regulations. Materials furnished by Seller in connection with the customization will be of good quality and new. Seller's warranty excludes remedy for damage or defect caused by Buyer's abuse, modifications not executed by Seller or its subcontractors, improper or insufficient maintenance, improper operation, or normal wear and tear under normal usage. These warranties extend only to Buyer and Denton ISD and are not transferable. Seller agrees to transfer to Buyer any transferable warranties received by Seller in connection with the purchase of the NEW Trailer and the components of the buildout.
- Upon acceptance of the quote an agreement between the Buyer and the Seller will be distributed to outline next steps, timing, and responsibilities by both parties.
- Upon delivery of the finished trailer the following original documents will be provided to the Buyer with 15 days of receipt of the final payment:
 - Bill of Sale for the value of the New Trailer exclusive of the build out and wrap (\$108,385)
 - Executed Oklahoma Title
 - Current FHWA Inspection Report (typically sent with the trailer in the nose document box)
- Local inspections, certified weight tickets, or other required documents will be the responsibility of the Buyer.
- Quote valid for 60 days and then subject to re-quote.
- A processing fee of 2.6% will be added for any credit card transactions (EFT or paper check are preferred)
- A surcharge of up to 5% of the purchase price may be added to the final invoice to offset increases in supply chain costs related to raw materials, finished goods, or transportation. This is an alternative to enacting permanent price increases.