



Heartland School Solutions  
 765 Jefferson Road Suite #400  
 Rochester, NY 14623  
 Phone: (800) 256-8224  
 Email: kathryn.munna@e-hps.com

Account: Desoto ISD  
 HSS ID: 3376860-111752  
 Date: 5/17/2024  
 Contact: Gene Morrow  
 Sales Rep: Katy Munna  
 Quote: Q-16587

**Buyboard #683-22**

**QUOTE WILL NOT EXPIRE UNTIL 7/30/24**

Valid for 30 days from the date of this quote. It is provided for informational and/or budgetary purposes only.

Product Code	Hardware Products	Quantity	Price	Total
HSS0662E	HDW: Discount Tablet	32	\$ (100.00)	\$ (3,200.00)
HSS1720B	HDW: UTC T6150 2-1 Tablet-POS Terminal	32	\$ 1,625.00	\$ 52,000.00

Hardware Total \$48,800.00

**Total: \$48,800.00**  
**Shipping: \$864.00**  
**Grand Total: \$49,664.00**

**Agreement between said Account and Heartland School Solutions**

1. Upon agreement to proceed, Heartland School Solutions requests said Account provide an original Purchase Order and signed proposal for the purchase of the products and/or services described in this proposal.
2. The Purchase Order must include both a Bill to address and Ship to address. When a valid Purchase Order is provided, there is no requirement to fill out the Address and Contact information below.
3. In lieu of a Purchase Order, this signed document may serve as the confirmation that said Account has committed the necessary funds for the purchase of the products and/or services described in this proposal.
4. In lieu of a Purchase Order, Address and Contact information must be provided below.
5. When applicable, provide a current Tax Exempt Certificate for our files, otherwise sales tax will be included on your invoice.
6. When applicable, shipping charges will be included on your invoice.
7. Your signature on this proposal confirms you understand the agreement.

**Terms and Conditions**

- Standard hardware product lead time is 2 weeks.
- Lead time is subject to change without notice based on product availability.
- If applicable, lead time updates will be provided.
- Prices are subject to change without notice.

**This Proposal is subject to written acceptance by an authorized Purchaser and Heartland School Solutions. By signing this proposal you are agreeing to the terms and conditions set forth in this Proposal and the agreement(s) included with this Proposal or attached hereto and made a part hereof.**

**Signature** \_\_\_\_\_ **Date** \_\_\_\_\_

**Print Name** \_\_\_\_\_ **Title** \_\_\_\_\_

**Purchase Order #** \_\_\_\_\_

**If no valid Purchase Order is provided, the following Account Address and Contact Information are Required.**

**Bill to Account Address and Contact Information**

**Name** \_\_\_\_\_

**Phone** \_\_\_\_\_

**Email** \_\_\_\_\_

**Address** \_\_\_\_\_

**City** \_\_\_\_\_

**State** \_\_\_\_\_

**Zip Code** \_\_\_\_\_

**If possible please include +4 digits**

**Ship to Account Address and Contact Information (Ship to Address must not be a PO Box)**

**Name** \_\_\_\_\_

**Phone** \_\_\_\_\_

**Email** \_\_\_\_\_

**Address** \_\_\_\_\_

**City** \_\_\_\_\_

**State** \_\_\_\_\_

**Zip Code** \_\_\_\_\_

**If possible please include +4 digits**

**Gene Morrow Jr.**

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**From:** Steve Stoeltje via Smartsheet <automation@app.smartsheet.com>  
**Sent:** Thursday, May 16, 2024 12:23 PM  
**To:** Gene Morrow Jr.  
**Subject:** Emergency Procurement and Sole Source Notification



**Emergency Procurement and Sole Source Notification**

Dear Michael Smith:

Thank you for submitting an Emergency Procurement or Sole Source request. The Status of your request is:

Approved

TDA approves the sole source purchase not to exceed \$49,664

If you have any questions, or if further information is needed, please contact us via email at [emss@texasagriculture.gov](mailto:emss@texasagriculture.gov).

[Unsubscribe](#) from workflow id: 8235925302994820

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January 1, 2024

To Whom It May Concern:

Please be advised that Heartland School Solutions (HSS) is the sole source supplier of the family of products for Mosaic software on premise, software as a service, maintenance, support, updates & training, including but not limited to products listed below. HSS does not have authorized resellers.

- Mosaic Point of Sale
- Mosaic Free and Reduced Application Processing
- MySchoolApps Online Application and Scanning
- Mosaic Cloud Menu Planning & Nutrient Analysis, Ordering & Inventory
- Mosaic: VendNovation Vending Interface
- POS Credit Card Payments with Verifone T650c/p credit card device
- MealViewer Digital Signage and Suite Mobile App
- Heartland Meal Orders
- MySchoolBucks Meals and Store products including but not limited to MSBAnywhere, Activities, Accounting, Greenlight, Invoicing, Tickets
- HSS Pin Pad/Optical Scanner and Extended Warranty
- Any and all Updates related to the Mosaic Product line
- Any and all Training (remote, onsite, webinar) for the Mosaic Product line

The Mosaic POS Serving Line Installer comes preloaded on the following POS units when ordered from Heartland School Solutions: Pioneer ST3, UTC 2670, UTC T6100, UTC T6150, Flex Tablet and xTabletT1110. The HSS Pin Pad/Optical Scanner and Hyperion 1300g Handheld Scanner come pre-programmed to work with Mosaic POS software. The terminals, pin pad and scanner are not available through other sources with the Mosaic POS Serving Line Installer. The APG Electronic Cash Drawer Series 100 is the only electronic cash drawer programmed, tested and approved to work with Mosaic POS software. The Mosaic POS integration with credit card transactions is available only with Verifone T650c/p devices ordered from Heartland School Solutions. MealViewer is the only digital signage and suite system that directly connects with Mosaic Menu Planning.

The Mosaic software platform has been tested and approved to work with the following POS Units and Input Devices when ordered from Heartland School Solutions: Pioneer ST3, UTC 2670, UTC T6100, UTC T6150, Flex Tablet, xTabletT1110, HSS Pin Pad/Optical Scanner, and Hyperion 1300g Handheld Scanner. The Honeywell 1202g Wireless Handheld Scanner, Omni Directional Scanner and SocketScan S700 Barcode Scanner have been tested and approved to work with the Mosaic software platform.

The vending interface is only available through VendNovation and the machines can only be purchased through Venducation. Please consult with your HSS representative prior to purchasing your vending solution to ensure compatibility.

Regards,



Susan Brady/Director, Sales Operations  
Heartland Schools Solutions  
[Susan.Brady@e-hps.com](mailto:Susan.Brady@e-hps.com)

A **Global Payments** Company