

INDEPENDENT SCHOOL DISTRICT NO. 676

P.O. BOX 68

110 Carpenter Avenue East

Badger, Minnesota 56714-0068

Phone (218) 528-3201 Fax (218) 528-3366

Administration

Kevin Ricke, Superintendent/Principal  
Stacey Warne, Dean of Students

Board of Education

Jamie Isane, Chair  
Jeremy Swenson, Vice Chair  
Cari Dostal, Clerk  
Jodie Davy, Treasurer  
Brent Olson, Director  
Jaied VonEnde, Director

July 10, 2023

Badger Independent School District No. 676 is calling for quotes as per the attached notice.

Bid items are as follows:

Milk:

*August Escalator/de-escalator*

½ pint – skim – white .2841  
½ pint – ~~STER~~ – chocolate 1% .3238  
½ pint – low fat 1% - white .3030

Please indicate shipping days and times, as well as any additional fees.

*- TBD*

*- None*

Thank You,

Leah Hasson  
Business Manager



Ron McNamara

Assistant Area Sales Manager

ron\_mcnamara@prairiefarms.com

p:(651) 501-3470

c:(651) 260-5825

1930 Wooddale Drive

Woodbury, MN 55125

PrairieFarms.com





## Milk Escalator / De-Escalator Pricing Clause

The pricing quoted is based on the current month's (AUGUST 2023) Federal Milk Marketing Order for Class I Skim and Class I Butterfat. This pricing is subject to change as the cost of raw milk changes each month according to the USDA Federal Milk Market Price Announcements and changes in over order premium charges.

The cost of milk fluctuates up and down each month based on the cost changes in raw milk. Changes are based on UMMA announced class 1 Skim and Class 1 announced butterfat. Calculations to four decimal places.

- $\frac{1}{2}$  pint whole =  $\left(\left(\frac{\text{Skim change} * 8.3205}{100}\right) + \left(\frac{\text{Butterfat change} * 0.2795}{16}\right)\right)$
- $\frac{1}{2}$  pint 2% =  $\left(\left(\frac{\text{Skim change} * 8.4476}{100}\right) + \left(\frac{\text{Butterfat change} * 0.1724}{16}\right)\right)$
- $\frac{1}{2}$  pint 1% =  $\left(\left(\frac{\text{Skim change} * 8.5338}{100}\right) + \left(\frac{\text{Butterfat change} * 0.0862}{16}\right)\right)$
- $\frac{1}{2}$  pint Skim =  $\left(\left(\frac{\text{Skim change} * 8.61274}{100}\right) + \left(\frac{\text{Butterfat change} * 0.01726}{16}\right)\right)$

Prices will also be adjusted up or down based on cost changes in packaging, ingredients, labor, fuel, juice concentrate, re-sale products, and any other manufacturing and distribution related expenses. Supporting documentation will be supplied upon request.

### **FORCE MAJEURE**

If either party's failure to comply with any obligation arising under this Agreement results from acts of God, governmental Laws, rules, regulations or order, strikes or other labor trouble, shortage of or inability to obtain raw materials, fuels power or transportation, or any other case beyond the reasonable control of the affected party (any of the foregoing, collectively "Force Majeure", such failure shall not be a breach of this Agreement or create any liability for damages.

All price changes will become effective on the 1<sup>st</sup> day of the month following the price announcement.

Thank you for the opportunity to bid on your business.

Sincerely,

Ron McNamara  
Assistant Area Sales Manager  
Prairie Farms Dairy Woodbury

Tel – (651) 730-2100  
Fax – (651) 735-0050



PRAIRIE FARMS DAIRY, INC.  
1930 Wooddale Drive  
Woodbury, MN 55125

4/18/23

To: Minnesota State High School League Members  
Re: Prairie Farms Dairy Official Dairy Producer of MSHSL

It is with great pleasure that we announce the beginning of a partnership between the Minnesota State High School League (MSHSL) and Prairie Farms Dairy beginning with the 2023/2024 school year. On behalf of Prairie Farms, we couldn't be prouder to support the academic, fine arts, and athletic programs for Minnesota high school students in extra-curricular programs.

Prairie Farms Dairy is a farmer owned cooperative, owned by over 600 farm families. Nearly 100% of the milk we process in our Woodbury, MN plant is produced locally by Minnesota dairy farm families who live and work in the communities they serve. As the "Official Dairy Producer" of the MSHSL, we take great pride in providing millions of servings of nutritious and delicious dairy products to students across the state.

For more information about Prairie Farms: <https://www.prairiefarms.com/about/>  
<https://www.prairiefarms.com/where-to-buy/>  
<https://www.facebook.com/search/top?q=prairie%20farms%20dairy> <https://twitter.com/PFDairy>

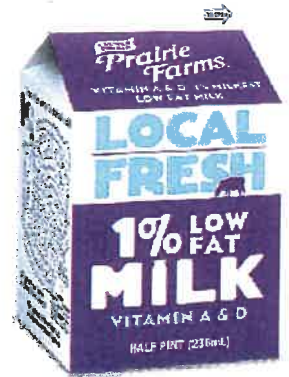
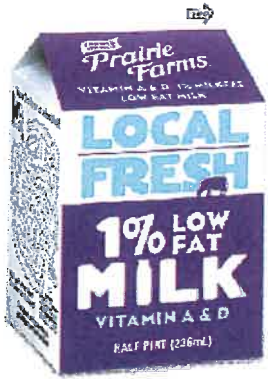
Sincerely,

Pat Ryan  
Prairie Farms Dairy, Woodbury Division Sales Manager  
[pat\\_ryan@prairiefarms.com](mailto:pat_ryan@prairiefarms.com)  
Cell: (563) 203-1384

SERVING: ILLINOIS • INDIANA • MISSOURI • KENTUCKY • IOWA • TENNESSEE • NEBRASKA • MICHIGAN • OHIO • ARKANSAS • OKLAHOMA • KANSAS • MISSISSIPPI • ALABAMA • GEORGIA • VIRGINIA • WISCONSIN • MINNESOTA • TEXAS • NORTH DAKOTA • SOUTH DAKOTA • ALABAMA • LOUISIANA •



## Product Specifications



**Prairie Farms**  
**1% Lowfat Milk Half Pint - Case**  
 Grade A - Pasteurized - Homogenized  
 Vitamin A & D

<b>Product Code</b>	<b>4752</b>
<b>Product</b>	Prairie Farms 1% Lowfat Milk
<b>Size</b>	8 oz.
<b>UPC Code</b>	0 72730 23602 8
<b>Case Pack</b>	50
<b>Case Weight</b>	29.18 lbs
<b>Case Cube</b>	1.076
<b>Tie/Tier</b>	9 x 5
<b>Case Pallet</b>	45
<b>Case Dimensions</b>	13 x 13 x 11
<b>Shelf Life</b>	20 Days

<b>Nutrition</b>	<b>Amount/Serving</b>	<b>%DV*</b>	<b>Amount/Serving</b>	<b>%DV*</b>
<b>Facts</b>	<b>Total Fat 2.5g</b>	<b>3%</b>	<b>Total Carb. 11g</b>	<b>4%</b>
Serving Size 1 Carton	<b>Saturated Fat 1.5g</b>	<b>8%</b>	<b>Fiber 0g</b>	<b>0%</b>
	<b>Trans Fat 0g</b>		<b>Total Sugars 11g</b>	
Calories per serving 100	<b>Cholesterol 15mg</b>	<b>5%</b>	<b>Includes 0g Added Sugars</b>	<b>0%</b>
	<b>Sodium 120mg</b>	<b>5%</b>	<b>Protein 8g</b>	<b>16%</b>
* Percent Daily Values (DV) are based on a 2,000 calorie diet. <span style="float: right;">Vitamin D 10% - Calcium 20% - Iron 0% - Potassium 8% - Vitamin A 15%</span>				

**Ingredients:**

Lowfat Milk, Vitamin A Palmitate and Vitamin D<sub>3</sub>

**Contains:**

Milk



## Product Specifications

### Prairie Farms Fat Free Milk Half Pint - Case

Grade A - Pasteurized - Homogenized  
Vitamin A & D



<b>Product Code</b>	<b>5404</b>
<b>Product</b>	Prairie Farms Fat Free Milk
<b>Size</b>	8 oz.
<b>UPC Code</b>	0 72730 23608 0
<b>Case Pack</b>	50
<b>Case Weight</b>	28.17
<b>Case Cube</b>	1.076
<b>Tie/Tier</b>	9 x 5
<b>Case Pallet</b>	45
<b>Case Dimensions</b>	13 x 13 x 11
<b>Shelf Life</b>	20 Days

<b>Nutrition</b>	<b>Amount/Serving</b>	<b>%DV*</b>	<b>Amount/Serving</b>	<b>%DV*</b>
<b>Facts</b>	<b>Total Fat</b> 0g	0%	<b>Total Carb.</b> 11g	4%
<b>Serving Size</b> 1 Carton	<b>Saturated Fat</b> 0g	0%	<b>Fiber</b> 0g	0%
	<b>Trans Fat</b> 0g		<b>Total Sugars</b> 11g	
<b>Calories per serving</b>	<b>Cholesterol</b> 5mg	2%	<b>Includes 0g Added Sugars</b>	0%
<b>80</b>	<b>Sodium</b> 120mg	5%	<b>Protein</b> 8g	16%
<small>* Percent Daily Values (DV) are based on a 2,000 calorie diet. Vitamin D 10% - Calcium 25% - Iron 0% - Potassium 8% - Vitamin A 15%</small>				

**Ingredients:**

Fat Free Milk, Vitamin A Palmitate and Vitamin D<sub>3</sub>

**Contains:**

Milk





**Product Specifications**  
**Prairie Farms 1% Lowfat Chocolate Milk**  
**Half Pint - Case**  
 Grade A - Pasteurized - Homogenized  
 Vitamin A & D

<b>Product Code</b>	<b>1555</b>
<b>Product</b>	Prairie Farms 1% Lowfat Chocolate Milk
<b>Size</b>	8 oz.
<b>UPC Code</b>	0 72730 26616 2
<b>Case Pack</b>	50
<b>Case Weight</b>	28.48 lbs
<b>Case Cube</b>	1.076
<b>Tie/Tier</b>	9 x 5
<b>Case Pallet</b>	45
<b>Case Dimensions</b>	13 x 13 x 11
<b>Shelf Life</b>	20 Days

<b>Nutrition</b>	<b>Amount/Serving</b>	<b>%DV*</b>	<b>Amount/Serving</b>	<b>%DV*</b>
<b>Facts</b>	<b>Total Fat</b> 2.5g	3%	<b>Total Carb.</b> 24g	9%
<b>Serving Size</b> 1 Cup (236mL)	<b>Saturated Fat</b> 1.5g	8%	<b>Dietary Fiber</b> 0g	0%
	<b>Trans Fat</b> 0g		<b>Total Sugars</b> 22g	
<b>Calories per serving</b>	<b>Cholesterol</b> 10mg	3%	<b>Incl 11g Added Sugars</b>	22%
<b>150</b>	<b>Sodium</b> 230mg	10%	<b>Protein</b> 8g	
* Percent Daily Values (DV) are based on a 2,000 calorie diet. Vitamin D 2.5mcg 15% - Calcium 280mg 20% - Iron 0.2mg 2% Potassium 350mg 8% - Vitamin A 170mcg 20%				

**Ingredients:**

Lowfat Milk, Sugar, Cornstarch, Cocoa, Alkalized Cocoa, Salt, Carrageenan, Natural Flavor, Vitamin A Palmitate and Vitamin D<sub>3</sub>

**Contains:**

Milk



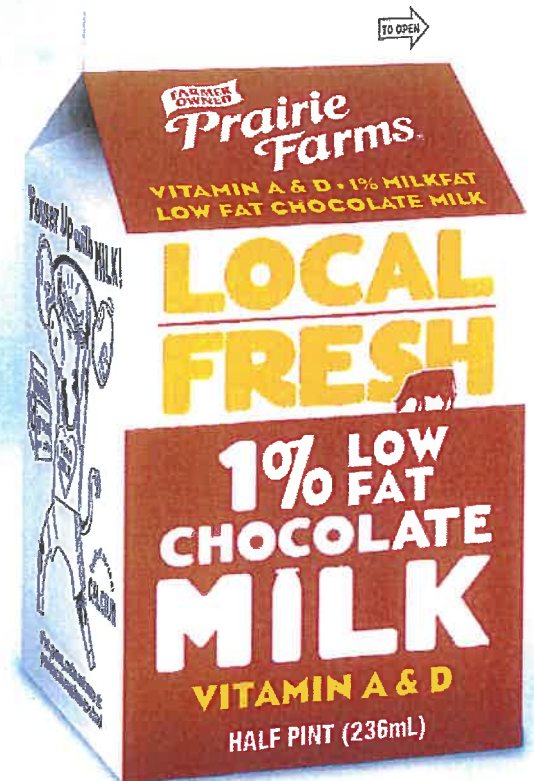
# Our Farm-to-School Commitment

## Your Success is Our Priority

Our dairy farmers have proudly provided students with milk's 13 essential nutrients since President Harry Truman signed the Richard B. Russell National School Lunch Act into law in 1946. Even though the NSLP has changed throughout the years, one fact has remained constant – **Prairie Farms has provided healthy, nutritious milk for students without interruption.**

USDA is again proposing changes to school nutrition standards, including added sugar limits for flavored milk. Our approach to integrating the ever-changing standards will be the same as we have done with exceptional success since 1946. This means we are committed to making it easy for schools to meet USDA meal pattern requirements for flavored milk.

Like our school nutrition partners, we believe all K-12 students should have access to flavored milk. Students prefer 1% Lowfat Chocolate Milk, and we are committed to providing a new formula with 10 grams or less of added sugar well ahead of the proposed mandatory implementation in school year 2025-2026.



## Making the Farm-to-School Connection

An astounding fact is that most people are three to five generations removed from a farm. Because of this, our farm families are on a mission to make sure students understand milk's journey from farm to school.

Each year, we open our farms to thousands of students for an authentic look at dairy farm life. Our dairy farmers address common topics like animal welfare and sustainability. Visitors leave with an understanding of the commitment it takes to keep milk flowing from farms to schools – often within 48 hours.

*Thank you for supporting local dairy farmers.*







# Our Farm-to-School Commitment

Our school nutrition partners are champions of fueling students with the benefits of 100% REAL Milk. We are proud to support their hard work by providing a wide variety of plain and flavored milk. After all, good nutrition is crucial to student success.



## Milk Makes the Grade



- ✓ **13 essential nutrients**, including high-quality protein, calcium, phosphorus, vitamin D, and potassium
- ✓ **Better bone health** and lower risk for type 2 Diabetes and cardiovascular disease
- ✓ **3 of the 4 nutrients of concern**, as identified by the Dietary Guidelines for Americans
- ✓ **Flavored milk contributes just 4% of added sugars in the diets of children 2-18 years**, while unflavored milk contains no added sugars
- ✓ **Number one source of protein**, vitamin D, calcium, and potassium in the diets of children ages 2-18
- ✓ **Children who drink flavored milk** consume more milk and have significantly higher intakes of vitamin D, calcium, potassium, and other nutrients



## Our Farm-to-Table Values



From our farm families to the team members who operate our manufacturing facilities and deliver our products, we all have one thing in common...

**A Passion for Doing our Part to Help Feed American Families.**







## Product Specifications

### Prairie Farms 1% Lowfat Lactose Free Milk Half Pint - Corrugated

Ultra Pasteurized - Vitamin A & D - SHELF STABLE

*(no refrigeration required)*

Product Code	32455
Product	Prairie Farms 1% Lactose Free Milk
Size	8 oz.
UPC Code	0 72730 23226 6
Case Pack	27
Case Weight	16.2 lbs
Case Cube	0.2847
Tie/Tier	14 x 10
Case Pallet	140
Case Dimensions	15.31 x 7.56 x 4.25
Shelf Life	365 Days (7 days after opened)

Nutrition Facts	
Serving size 1 container	
Amount per serving	
Calories 100	
% Daily Value	
Total Fat 2.5g	3%
Saturated Fat 1.5g	8%
Trans Fat 0g	
Cholesterol 10mg	4%
Sodium 130mg	6%
Total Carbohydrate 13g	5%
Dietary Fiber 0g	0%
Total Sugars 12g	
Includes 0g Added Sugars	0%
Protein 8g	16%
Vitamin D 2.5mcg	10%
Calcium 300mg	25%
Iron 0mg	0%
Potassium 400mg	8%
Vitamin A 150mcg	15%

**INGREDIENTS:** LOWFAT MILK, LACTASE ENZYME\*, VITAMIN A PALMITATE, VITAMIN D<sub>2</sub>.

**CONTAINS: MILK**

\* \*Ingredient not in regular milk.



## Is Feeding On-the-Go Students Challenging?

Problem solved... no matter how you pour it. **Guaranteed.**



## 100% REAL MILK

*Easy Storage • No Refrigeration Required*

Give your students the milk they love anytime, anywhere. No need to chill until you're ready to serve.

- Field Trips
- Sporting Events
- After School Snacks
- Backpack Programs
- Summer Pickup Programs
- Unexpected School Closures
- Endless Possibilities!

Our **100% REAL MOO-licious Milk** is a simple way to fuel your student's day. Each half pint carton contains **13 essential nutrients**, including:

- Calcium
- Protein
- Vitamin A
- Vitamin D
- Potassium
- Riboflavin

## ORDER TODAY!

Order today, and we'll **\*guarantee the sale!**

That's right, order a minimum of 240 cases, and we will offer credit for any remaining inventory at the end of the School Year 2024.

\*The guarantee is contingent on the original 240 cases preordered. Contact your sales representative for more information.

**Delivering the BEST Variety of MOO-licious Milk**





## Serving 100% REAL MILK Has Never Been Easier

Fluid milk is a required component for reimbursable meals in **Child Nutrition Programs**. No matter what type of program your school offers, Prairie Farms' latest packaging technology can help you get milk where it needs to be.

With ultra-high temperature (UHT) pasteurization and unique packaging, unopened milk cartons maintain quality for several months without refrigeration. Once opened, the milk must be refrigerated and used within 7 days.

**TIP:** Stock up and your program will be prepared for any occasion!

## 100% REAL MILK is a great fit for your school. ❄️

**8g**

Protein

**25%**

Calcium  
DV

**10%**

Vitamin D  
DV

**REAL**

Cocoa  
in Chocolate  
Milk

**NO**

Artificial  
Growth  
Hormones

**NO**

Artificial Colors,  
Sweeteners,  
or Flavors



**1% Lowfat Milk**  
Product Code# 34520



**1% Lowfat  
Chocolate Milk**  
Product Code# 34519



**1% Lactose Free  
Lowfat Milk**  
Product Code# 34518



	UPC Code	Product Code	Size	Unit/Case	Description	Cs/Pallet
Unit	0-72730-23614-1	34520	Hpt	27	1% Lowfat Milk, UHT	120
Unit	0-72730-26643-8	34519	Hpt	27	1% Lowfat Chocolate Milk, UHT	120
Unit	0-72730-23228-0	34518	Hpt	27	1% Lactose Free Lowfat Milk, UHT	120





## AT A GLANCE

# CHILD NUTRITION PROGRAMS: Transitional Standards for Milk, Whole Grains, and Sodium Final Rule

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### THE ISSUE

School nutrition professionals have worked tirelessly throughout the pandemic to feed children in their communities. USDA is committed to providing them the support they need to successfully operate the school meal programs. The Child Nutrition Programs: Transitional Standards for Milk, Whole Grains, and Sodium Final Rule will serve as a bridge to transition from where we are now to where we're going – helping schools build back from the uncertainty caused by both the pandemic and several legislative and administrative changes over the past several years so they can continue to provide kids with high-quality, nutritious meals that support their health and development.



### THE BACKGROUND

In 2012, USDA updated school meal requirements, including revising nutrition standards to reflect the most recent Dietary Guidelines for Americans (DGAs) at that time. This included increasing fruits, vegetables, and whole grains; adjusting requirements for milk; reducing sodium; and setting calorie standards.

Many schools implemented the updated nutrition standards very successfully. Kids' Healthy Eating Index scores – a measure of how closely diets reflect the DGAs – jumped, and research showed children received their healthiest meals of the day at school.

However, legislative and administrative actions delayed full implementation of the requirements for milk, whole grains, and sodium. Further, the pandemic caused major disruptions to the school meal programs, while highlighting the critical role schools play in ensuring kids are well fed.

## AT A GLANCE

# CHILD NUTRITION PROGRAMS: Transitional Standards for Milk, Whole Grains, and Sodium Final Rule

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This new rule establishes standards for milk, whole grains, and sodium for school years 2022-2023 and 2023-2024 to give schools time to transition in the short term. Meanwhile, USDA is working to develop long-term nutrition standards - based on the newest DGA and extensive input from a wide range of partners - that will work for schools, families, and industry alike. USDA expects to publish a proposed rule on the updated standards in fall 2022.

### SUMMARY OF CHANGES



#### MILK

Schools and child care providers may offer flavored, low-fat milk (1%) in addition to unflavored, low-fat milk and flavored or unflavored nonfat milk<sup>1</sup>.



#### SODIUM

The weekly sodium limit for school lunch and breakfast will remain at the current level, known as Target 1, for school year 2022-2023. For school lunch only, the limit will decrease marginally (10%) in school year 2023-2024 to put schools on an achievable path toward long-term sodium reduction, which will be addressed in future rulemaking.



#### WHOLE GRAINS

At least 80% of the grains served in school lunch and breakfast per week must be whole grain-rich (containing at least 50% whole grains).

<sup>1</sup>For consistency, this standard applies to the National School Lunch Program, School Breakfast Program, Child and Adult Care Food Program (ages 6 and up), and Special Milk Program (ages 6 and up).