
BOARD AGENDA ITEM

Information/Discussion_____

Future Action_____

Action: X

Item: Campus PA System

Submitted by: Glen Finkel

Recommended by: Glen Finkel

Date: 11.06.2023

Board Meeting Date: 11.13.2023

RECOMMENDATION:

It is recommended that the Kent ISD School Board approve bid from VSC Inc. for \$2,327,670.00 to modernize and standardize Public Address systems across all Kent ISD secondary, center program, and administrative buildings. Additionally, we recommend a 15% contingency of \$355,000 to address unforeseen circumstances that may arise throughout the course of the implementation.

BACKGROUND:

Kent ISD contracted Plante Moran to develop a public address system bid specification and conduct a compressive bid evaluation process. An intra-departmental committee consisting of Facilities, Safety and Security, and Information Technology conducted vendor interviews focusing on validating bid specifications, evaluating proposed hardware, and reviewing implementation strategies.

The following bids were received and reviewed:

Vendor	Solution	Bid Amount	Normalized Bid Amount
Acorn	Telecor + Informacast	\$1,840,872.19	\$1,842,972.19
Parkway	Carehawk	\$2,205,412.26	\$2,392,696.49
SVT	Carehawk	\$2,323,526.50	\$2,461,316.32
VSC	Audio Enhancement	\$2,507,300.00	\$2,317,920.00
MOSS	Informacast	\$3,481,976.01	\$3,481,976.01
Bluum	Audio Enhancement	\$4,569,806.87	\$4,569,806.87

The normalized bid amount is based on Plante Moran's analysis of the bids in comparison to the bid specification. A detailed description of the normalization process is provided in the Plante Moran project recommendation letter.

The review committee is recommending the ISD award the Audio Enhancement bid from VSC. The Audio Enhancement product offers the highest level of integration to existing ISD IT infrastructure and security systems. This solution allows the reuse of existing AND digital speakers at KCTC and will enhance the safety and security of our students and staff. The committee also noted the simplicity of the system's tablet-like user interface for the central office staff.