



KONICA MINOLTA

## **Executive Summary**

**Prepared for:** Jeff Eagan and Mike Pinney, School District 45 DuPage County

**Prepared by:** Dan Schindler; Major Account Executive – Education Specialist,  
Konica Minolta

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### **Current District-Wide Managed Print/Copy/Scan/Support Solution:**

52 Color & 5 Mono MFPs on Expiring 48 Month Lease  
58 Total MFPs on OneRate All Maintenance, Toners and Staples  
Fleetwide PaperCut Solution (4 year All Maintenance & Support)

Total Cost: \$19,987.58/month

### **Proposed District-Wide Managed Print/Copy/Scan/Support Solution:**

49 Color MFPs on 48 Month Lease  
Own 8 Color Tabletop MFPs  
Own 1 Color MFP (Maintenance)  
58 Total, All Color, MFPs on OneRate All Maintenance, Toners and Staples  
Fleetwide PaperCut Solution (4 year All Maintenance & Support)  
Pick up, Insure and Return 49 End of Lease MFPs

Total Cost: \$18,643.34/month

**Savings of \$1,344.24/month, a 7% Reduction in Cost**