



Taking your technology to the next step!

PO Box 12707
Jackson, MS 39236

Phone (601) 708-4500
Fax (866) 412-4090

QUOTE

Quote NSQ57264
Date: 02/02/2026
Sales Rep: Brian Pitts
brian_pitts@nextstepinnovation.com

Henderson ISD - Erate 2026 5yr

Bill To:

Henderson ISD

ATTN: Kevin Bryan
300 Crosby Drive
Henderson, TX 75652

Ship To:

Henderson ISD

Technology
300 Crosby Drive
Henderson, TX 75652

Qty	Part Number	Description	Unit Price	Ext. Price
-	-	Response To: Henderson ISD Form 470, Application Number 260012871 USAC Service Provider: Next Step Group, Inc USAC SPIN: 143036042 SPI Method Accepted	-	-
-	-	DIR Contract: HPE: Texas DIR-CPO-5381 (Replaces Expired Contract DIR-TSO-4106 DIR Contract Expiration Date: 10/31/30 DIR Vendor: Next Step Innovation DIR Vendor ID: 1272045671900	-	-
-	-	Notes: This Aruba Hardware carries Aruba's Limited Lifetime Warranty. Support is provided through the Aruba Central Subscription. All hardware is currently available in distribution at the time of this quote. Quote valid through 9/30/2027	-	-
-	-	-	-	-
350	R7J28A	Aruba AP-635 (US) Campus AP 3R 2x2 802.11ax Wi-Fi 6E Internal Antennas	\$440.13	\$154,045.50
350	R3J18A	AP-MNT-D Campus AP Mount Bracket Kit D Individual Solid Surface	\$12.96	\$4,536.00
350	Q9Y60AAE	Aruba Central AP Foundation 5Y Subscription E-STU	\$197.96	\$69,286.00

See next page for totals.

If new tariffs, duties, or similar government-imposed charges are introduced after contract execution, the parties will renegotiate pricing in good faith to reflect the impact of such charges.

This quote is valid until 09/30/2027.

Subtotal	\$227,867.50
Tax	\$0.00
Shipping	\$0.00
TOTAL	\$227,867.50

**THIS IS NOT AN INVOICE
DO NOT PAY**

www.nextstepinnovation.com

Terms and Conditions

Unexpected cancellation or price increase

Quoted prices are based on current tariff rates and international trade regulations as of the date of this agreement. If tariffs, duties, or other governmental fees or restrictions are imposed or increased beyond the control of Next Step Group, Inc. after the issuance of the quote and prior to delivery, which directly impacts the cost of materials or products, the quoted prices may no longer be honored. Regretfully, NSI has no control over this event and will do our best to honor agreements where possible.

Should such increased costs occur due to changes outside of our control, including but not limited to new or increased tariffs, trade restrictions, or international shipping regulations, we reserve the right to notify you, the buyer, with the expected impact and verify if your intention is to continue with the purchase. Any such tariff-related fees or cost increases will be passed through to the buyer and reflected on the final invoice.

In the event a placed order is canceled by a supplier or manufacturer due to tariff-related impacts, trade policy changes, or restrictions that affect product availability, we will notify the buyer as soon as possible. While we will make every effort to secure an alternative solution, we cannot guarantee fulfillment under the original terms. In such cases, the order may be subject to cancellation, and any payments made will be refunded unless otherwise agreed upon.

By proceeding with the order, the buyer assumes this risk, acknowledges and accepts that such adjustments or cancellations may occur, beyond Next Step Group, Inc.'s control and agrees to amend the original order, or to cancellation of the impacted order, as necessary.

Return and Inspection Policy

If you have a need to request a return for any item(s), please review the information below regarding this order. If you do not have a need to request a return, no action is required, and you may disregard this email.

Claims for Shipping Issues: Report shipping issues such as: Overages, Shortages, Wrong Product or Duplicate Products to your sales representative immediately or send an email to sales@nextstepinnovation.com. All shipping issue claims must be reported within 10 days from the date of delivery.

If multiple items are being returned, please confirm the number of boxes and approximate weight. If the product was shipped via freight, please confirm whether the package is palletized and/or requires special pickup instructions.

Return Authorization: No returns will be accepted without prior authorization. To initiate a return, please contact your sales representative immediately or send an email to sales@nextstepinnovation.com to request a return merchandise authorization (RMA).

Conditions for Return: The following conditions must be met for return of any merchandise:

- The item must be returned in its original unopened box.
- If the item is damaged, please provide a clear picture and description of the damage.
- There should be no writing or markings on the box.
- The return request must be approved by the manufacturer or supplier in writing.
- The returned shipment must be sent within the required timeframe.

Credit Issuance: Upon receipt and inspection of the returned item, we will confirm its eligibility for return with the supplier. Credit will be issued once we receive confirmation and credit from the manufacturer or supplier.

Ineligible Items: If an item is deemed ineligible for return based on Next Step Innovation terms and conditions or manufacturer or supplier guidelines, no credit will be granted.

Restocking Fees: Restocking fees may apply to certain returns. The amount of the restocking fee will be communicated to you during the return authorization process.