

Follow Up to Question From Board Member Regarding HUB and MWBE Outreach on 2017 Capital Improvement Projects

Question:

The Board member requested information on HUB and MWBE outreach efforts on 2017 Capital Improvement projects.

Answer:

The construction managers-at-risk are beginning the process of finalizing sub-contractor buy-outs. To date McCarthy Construction has not finalized a subcontract with a HUB/MWBE firm. See the report attached from Skanska regarding subcontractor buy-outs and an updated outreach report from ACARI Management Group, Inc.

Resource:

H. Neil Matkin, Ed.D.

District President

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Collin College Wylie Campus

Re: November 2018 HUB/MWBE Reporting

Skanska USA Building Inc. has included information regarding HUB/MWBE participation for the Collin College Wylie Campus. The attached spreadsheet represents first and second-tier HUB/MWBE participation which will be tracked not only by committed participation, but also by actual paid-to-date participation. Additionally, all HUB/MWBE certificates have been collected and will be monitored so that certification will not lapse.

Current contract amounts are based off of 50 percent pricing and we will adjust HUB/MWBE reporting once 100 percent pricing is approved. Additionally, Skanska will continue to monitor additional procurement opportunities for HUB/MWBEs, some of which have been included below.

Overview of Buyout Process

141 bids were received

18 bids were received from HUB/MWBE subcontractors

Equates to 13% HUB/MWBE representation amongst bids

Upcoming Opportunities - GR Package

Signage, interior and exterior = \$300k

Theater equipment = \$450k

Street sweeping = \$200k

Final Clean = \$140k

Future Reporting

Current Contract amounts are based on 50% pricing and will adjust with 100% pricing

NOVEMBER 27, 2018 UPDATE REPORT



**COLLIN
COLLEGE**

2017 CAPITAL IMPROVEMENT PROGRAM

**COMMUNITY
ENGAGEMENT**

**& OUTREACH
MANAGEMENT**



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PRIMARY

GOALS

- Fostering continuous outreach and communications with diverse local firms and advocacy groups.
- Increasing contractor awareness and participation at all tiers of construction procurement.
- Building mutually beneficial relationships to foster diversity within project participation.

DIVERSITY

To engage HUB, minority-owned, woman-owned, and veteran-owned business enterprises.

COMPETITION

To attract an array of service providers and encourage competitive pricing.

EDUCATION

To streamline processes and provide capacity-building opportunities.

OUTREACH

SNAPSHOT

4

Outreach Events

Each events was an opportunity to engage with vendors and potential partners on the CIP program.

642

Total Attendees

Vendors were encouraged to pre-register with the College and project General Contractors to receive direct information about upcoming opportunities.

12

Advocacy Groups

Advocacy agencies and contractors' associations are essential partners in disseminating information about the Bond Program.



2017
CAPITAL IMPROVEMENT PROGRAM

Professional Service & Construction Opportunities

OUTREACH EVENT

Tuesday, October 17, 2017. 10:00 a.m.
Spring Creek Campus Conference Center
2800 E. Spring Creek Pkwy, Plano TX 75074



PHASE 1 - PROJECT RELEASE

OUTREACH EVENT

OCTOBER 17, 2017

Speakers

- ACARI, Collin College, AECOM, Page/, Skanska, Perkins + Will, McCarthy

Topics

- How to do Business with Collin College
- Bond Program Overview, Project Phases and Schedule
- Business Opportunities for Wylie Campus & Technical Campus
- Fostering continuous outreach and communications with diverse local firms and advocacy groups

Exhibitors

- Collin College, AECOM, ACARI Management Group, Page/, Skanska, Perkins + Will, McCarthy, Collin County Black Chamber of Commerce, DFW Minority Supplier Development Council, Regional Black Contractors' Association, Regional Hispanic Contractors' Association, Women's Business Council - Southwest



260 ATTENDEES - 120 M/WBE FIRMS



MCCARTHY BUILDING COMPANIES OUTREACH EVENT

MARCH 29, 2018

Speakers

- ACARI, Collin College, AECOM, McCarthy Building Companies and Perkins + Will

Topics

- Technical Campus overview
- Project scope
- Schedule - drawings release date, bid solicitation date, bid deadline
- How to do business with McCarthy Building Companies

Exhibitors

- Collin College, McCarthy Building Companies, ACARI Management Group



140 ATTENDEES - 65 M/WBE FIRMS



SKANSKA

OUTREACH EVENT

JUNE 20, 2018

Speakers

- ACARI, Collin College, AECOM, Skanska and Page/

Topics

- Wylie Campus overview
- Project scope
- Subcontractor bid invitations and pre-qualification
- Drawings release date, bid solicitation release date and bid deadline
- MWBE partnership opportunities

Exhibitors

- Collin College, Skanska, ACARI Management Group, D/FW Minority Supplier Development Council



85 ATTENDEES - 45 M/WBE FIRMS



**COLLIN
COLLEGE**

2017 CAPITAL IMPROVEMENT PROGRAM

PHASE 2 PROJECTS RELEASE

**CALLING ALL ARCHITECTS, ENGINEERS,
AND CONSTRUCTION MANAGERS!!**

Tuesday, April 3, 2017. 2:00 p.m.
Spring Creek Campus Conference Center
2800 E. Spring Creek Pkwy, Plano TX 75074



PHASE 2 - PROJECT RELEASE

INFORMATIONAL SESSION

APRIL 3, 2018

Speakers

- ACARI, Collin College, AECOM

Topics

- How to do Business with Collin College
- Bond Program overview
- Phase 2 projects, project packaging
- Projected schedule
- Upcoming A/E & CMAR opportunities
- RFQ release dates

Exhibitors

- Collin College, AECOM, ACARI Management Group



160 ATTENDEES - 55 M/WBE FIRMS

INDUSTRY-WIDE PRESENCE

COMMUNITY ENGAGEMENT

CHAMBERS OF COMMERCE

- Collin County Black Chamber of Commerce
- Arlington Black Chamber of Commerce
- Arlington Chamber of Commerce
- Fort Worth Metropolitan Black Chamber of Commerce
- Greater Southwest Black Chamber of Commerce
- Greater Dallas Asian American Chamber of Commerce
- U.S. Pan Asian American Chamber of Commerce - Southwest

CONTRACTORS' ASSOCIATIONS

- Regional Black Contractors' Association
- Regional Hispanic Contractors' Association

CERTIFYING AGENCIES

- DFW Minority Supplier Development Council
- North Central Texas Regional Certification Agency
- Women's Business Council - Southwest

INDUSTRY-WIDE PRESENCE
SELECTED ONE-ON-ONE MEETINGS

- * Adllan, LLC.
- * Alliance Geotechnical Group
- * AquaGreen Global, LLC.
- * Arcturis
- Bonner Associates Construction
- Burks Distribution
- * Butler & Butler Masonry
- * Collin County Black Chamber of Commerce
- * Cornerstone Safety
- * Foster & Foster Construction, LLC.
- * GCC Enterprises
- * Harrison Service Industries, LLC.
- Imperial Construction, Inc.

- * Magellan Architects Dallas
- * Mas-Tek Engineering
- * McKenzie Jackson
- * MEB Construction, LLC.
- * Momentum Mechanical
- * Moody Nolan, Inc.
- Parkhill, Smith & Cooper
- * Post-L Group
- * Purchasing Solutions International, Inc.
- roIT Solutions
- * Royal Crest Consulting
- * Simon Engineering & Consulting, Inc.
- Sundt

* HUB, MBE, WBE, VOB Firms

INDUSTRY-WIDE PRESENCE

SELECTED ATTENDED EVENTS

2017

UTA/Cross Timbers Gov't Procurement Conference
Construction Connection - Who's on Deck? Mixer
RBCA Chairman's Awards Gala
Who's Who In Black Dallas
East Africa Chamber of Commerce
CCBCC General Meeting
DFW Area Vendor Fair
RHCA Luna Awards Luncheon
D/FW MSDC Annual Meeting & Toy Drive



2018

Annual Collin County Governmental Purchasers Forum
D/FW MSDC Hard Hat Construction Expo
GSWBCC: State of Black Business Event
RHCA Annual Membership Luncheon
D/FW MSDC: Access
RBCA Chairman's Luncheon
NCTRCA State of the Agency Luncheon
USPAACC-SW: Regional Women's Business Conference
Arlington C. of Commerce: Business Over Breakfast
17th Annual Asian Business Expo
UTA/Cross Timbers Gov't Procurement Conference
CCBCC 2018 Small Business Expo
Tarrant County Area Vendor Fair
RHCA Luna Awards Luncheon

THANK YOU!

REPORT PREPARED BY
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