



**GOVERNING BOARD AGENDA ITEM  
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

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**DATE OF MEETING:** May 28, 2024

**TITLE:** Award of Contract for Pest Control Management Services- Based Upon Responses to Request for Bid (RFB) 2324015

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**BACKGROUND:**

Request for Proposal 2324015 (RFB) for the Pest Control Management Services was posted for 26 days on the Arizona Purchasing site on [www.AZPurchasing.org](http://www.AZPurchasing.org). This solicitation requested pricing for Pest Control Management Services. There were thirteen vendors who downloaded the solicitation from [www.AZPurchasing.org](http://www.AZPurchasing.org). There are three responsive bids. The results were:

See the following 3 sheets: Pricing

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**RECOMMENDATION:**

It is the recommendation of the Administration that the Governing Board award a contract to **University Termite & Pest** as determined by their responsive proposal to RFP 2324015 for the Pest Control Management Services.

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**INITIATED BY:**

*Scott Little*

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Scott Little, Chief Financial Officer

Date: May 20, 2024

*Todd A. Jaeger*

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Todd A. Jaeger, J.D., Superintendent

|   |                              |                      | Essential<br>Pest           | Pestmaster<br>Services      | University<br>Termite &<br>Pest<br>Control |
|---|------------------------------|----------------------|-----------------------------|-----------------------------|--|
| Site  | Address                      | Sq<br>Footage        | Monthly<br>Cost Per<br>Site | Monthly<br>Cost Per<br>Site | Monthly<br>Cost Per<br>Site                |
| Amphitheater High School  | 125 W. Yavapai Rd.           | 325,896              | \$ 90.00                    | \$ 800.00                   | \$ 80.00                                   |
| Amphitheater Middle School  | 315 E. Prince Rd             | 124,977              | \$ 70.00                    | \$ 300.00                   | \$ 70.00                                   |
| Canyon del Oro High School<br>(includes north campus)                               | 25 W. Calle Concordia        | 315,809              | \$ 90.00                    | \$ 800.00                   | \$ 80.00                                   |
| Copper Creek Elementary School  | 11620 N. Copper Spring Trail | 106,000              | \$ 70.00                    | \$ 300.00                   | \$ 70.00                                   |
| Coronado K-12 School  | 3401 E. Wilds Rd.            | 138,685              | \$ 90.00                    | \$ 300.00                   | \$ 80.00                                   |
| Cross Middle School   | 1000 W. Chapala Dr.          | 121,372              | \$ 70.00                    | \$ 300.00                   | \$ 70.00                                   |
| Donaldson Elementary School   | 2040 W. Omar Dr.             | 47,410               | \$ 70.00                    | \$ 100.00                   | \$ 70.00                                   |
| El Hogar / Land Lab / Amphi Academy /<br>CEP  | 450 E. Wetmore Rd.           | 13,445               | \$ 40.00                    | \$ 50.00                    | \$ 45.00                                   |
| Facilities Support Services   | 701 W. Wetmore Rd. Bldg C    | 46,644               | \$ 50.00                    | \$ 100.00                   | \$ 45.00                                   |
| Harelson Elementary School  | 826 W. Chapala Dr.           | 57,311               | \$ 70.00                    | \$ 125.00                   | \$ 70.00                                   |
| Holaway Elementary School   | 3500 N Cherry Ave.           | 66,009               | \$ 70.00                    | \$ 150.00                   | \$ 70.00                                   |
| Innovation Academy  | 825 W. Desert Fairways Drive | 70,411               | \$ 70.00                    | \$ 175.00                   | \$ 70.00                                   |
| Ironwood Ridge High School  | 2475 W. Naranja Dr.          | 272,594              | \$ 90.00                    | \$ 650.00                   | \$ 80.00                                   |
| Keeling Elementary School<br>(includes Title I and Wellness Center)                 | 2837 N. Los Altos Ave.       | 69,748               | \$ 70.00                    | \$ 150.00                   | \$ 70.00                                   |
| La Cima Middle School   | 5600 N. La Cañada Dr.        | 106,000              | \$ 70.00                    | \$ 300.00                   | \$ 70.00                                   |
| Mesa Verde Elementary School  | 1661 W. Sage Rd.             | 49,571               | \$ 70.00                    | \$ 100.00                   | \$ 70.00                                   |
| Nash Elementary School  | 515 W. Kelso St.             | 68,491               | \$ 70.00                    | \$ 150.00                   | \$ 70.00                                   |
| Painted Sky Elementary School   | 12620 N. Woodburne Ave.      | 69,935               | \$ 70.00                    | \$ 150.00                   | \$ 70.00                                   |
| Prince Elementary School  | 215 E. Prince Rd.            | 76,671               | \$ 70.00                    | \$ 175.00                   | \$ 70.00                                   |
| Rio Vista Elementary School   | 1351 E. Limberlost Dr.       | 79,440               | \$ 70.00                    | \$ 175.00                   | \$ 70.00                                   |
| Rillito Center  | 266 E. Pastime Rd.           | 42,570               | \$ 50.00                    | \$ 100.00                   | \$ 45.00                                   |
| Transportation / Food Service / FSS Storage<br>/ Garage                             | 200 E. Roger Rd.             | 28,236               | \$ 45.00                    | \$ 75.00                    | \$ 90.00                                   |
| Walker Elementary School  | 1750 W. Rollercoaster Rd.    | 82,451               | \$ 70.00                    | \$ 250.00                   | \$ 70.00                                   |
| Purchasing / Warehouse / Graphics and<br>Printing                                   | 1001 W. Roger Rd.            | 17,788               | \$ 40.00                    | \$ 50.00                    | \$ 45.00                                   |
| Wetmore Center  | 701 W. Wetmore Rd.           | 43,281               | \$ 50.00                    | \$ 100.00                   | \$ 45.00                                   |
| Wilson K-8 School   | 2330 W. Glover Rd.           | 200,423              | \$ 70.00                    | \$ 650.00                   | \$ 70.00                                   |
|  |                              | <b>MONTHLY TOTAL</b> | <b>\$1,755.00</b>           | <b>\$ 6,575.00</b>          | <b>\$ 1,755.00</b>                         |

Covered Pest

Essential Pest

Pestmaster Services

University Termite & Pest

|  | Unit   | Pricing               |  | Unit              | Pricing   |  | Unit      | Pricing   |
|--|--|-----------------------|--|-------------------|-----------|--|-----------|-----------|
| Minimum Charge for misc. Technician Service Call | ** Per Hr / Sq Foot \$ 55.00 up to 2,000sqft |                       |  |                   |           |  |           |           |
| Wasp/ Bee Removal (includes hives)               | man hr + material /equipment                 | \$ 125.00             |  | see previse pg    |           |  | see pg 2  |           |
| Fly/Gnat Control                                 | hr/sq ft                                     | \$55.00 - 2000sq ft   |  | Included in month |           |  | pr hr     | \$ 100.00 |
| Bird Control                                     | man hr + material /equipment                 | \$ 125.00             |  | see previse pg    |           |  |           |           |
| Termites/Subterranean                            | treatable lineal ft                          | \$2.25 min. \$ 225.00 |  | lineal ft         | \$ 7.50   |  | pr sq ft  | \$ 3.00   |
| Mosquitos  | hr   | 125.00                |  | Included in month |           |  | pr hr     | \$ 100.00 |
| Burrowing Rodents                                | hr   | 125.00                |  | hr/pr tech        | \$ 185.00 |  | pr hr     | \$ 120.00 |
| Rats/ Pack Rats                                  | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Ticks/ Fleas/ Lice                               | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | pr hr     | \$ 100.00 |
| Ants   | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Cockroaches                                      | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Mice   | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Spiders  | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Beetles  | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Scorpions  | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Centipedes                                       | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Crickets   | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Grasshoppers                                     | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Millipeds  | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Earwigs  | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |
| Pill Bugs  | hr/sq ft                                     | \$55.00 pr sq ft      |  | Included in month |           |  | no charge |           |

|   | Essential Pest |  |  | Pestmaster Services |  |  | University Termite & Pest |  |
|---|----------------|--|--|---------------------|--|--|---------------------------|--|
| Total cost for monthly site service covering all sites ( not including exclusions listed on page 2 in the RFB): | \$1,755.00     |  |  | \$6,575.00          |  |  | \$ 1,755.00               |  |

|   |    |             |  |     |             |  |    |             |
|---|----|-------------|--|-----|-------------|--|----|-------------|
| Discount percentage off monthly cost if district pre=pays one annual payment: | 5% | \$20,007.00 |  | 10% | \$71,010.00 |  | 5% | \$20,007.00 |
|---|----|-------------|--|-----|-------------|--|----|-------------|

|   |    |  |  |      |              |  |           |  |
|---|----|--|--|------|--------------|--|-----------|--|
| Cost (if any) for service calls scheduled during normal business hours (response time to be two hours or less): | \$ |  |  | \$25 | per call out |  | see notes |  |
|---|----|--|--|------|--------------|--|-----------|--|

|   |    |  |  |         |              |  |           |  |
|---|----|--|--|---------|--------------|--|-----------|--|
| Cost (if any) for Emergency Service (Emergency Services is defined as a call out after normal business hours and/or weekends for holidays): | \$ |  |  | \$50.00 | per call out |  | see notes |  |
|---|----|--|--|---------|--------------|--|-----------|--|

#### Special Services:

Provide pricing for any special services not included above  
(attach additional pages if necessary):

|                               |                                     |  |  |             |  |  |           |  |
|-------------------------------|-------------------------------------|--|--|-------------|--|--|-----------|--|
| Bee Removal (including hives) | \$125.00<br>per hr +<br>eq/material |  |  | \$ included |  |  | see below |  |
|-------------------------------|-------------------------------------|--|--|-------------|--|--|-----------|--|

: Bee Control (Africanized or European)- Cost for service shall be listed per category level of infestations.

Any necessary follow-up visits will provide at no charge.

|  |          |                          |  |             |  |  |                          |  |
|--|----------|--------------------------|--|-------------|--|--|--------------------------|--|
| Level 0 (bee activity reported-no hives or a swarm-foraging bees only) | \$55.00  | per occurrence           |  | \$ included |  |  | \$ 75.00                 |  |
| Level 1 ( exposed swarm hive-easy swarm)                               | \$75.00  | per occurrence           |  | \$ included |  |  | \$ 140.00                |  |
| Level 2 ( limited access hive or swarm)                                | \$100.00 | per occurrence           |  | \$150.00    |  |  | \$ 140.00                |  |
| Level 3 (activity within wall/void requiring gaining access)           | \$125.00 | per hr +<br>eq/materials |  | \$300.00    |  |  | \$210.00 +<br>\$70.00 hr |  |

|          |          |                          |  |        |  |  |                     |  |
|----------|----------|--------------------------|--|--------|--|--|---------------------|--|
| Bird/Bat | \$125.00 | per hr +<br>eq/materials |  | \$ TBD |  |  | Bats \$100.00<br>hr |  |
|----------|----------|--------------------------|--|--------|--|--|---------------------|--|