

Retail Worksheet

Make Primary

Send to F&I

Deal

Deal #

Deal Date

Deal Type

Financial Inst.

Program

Deal Status

Vehicle

New Used Demo Cert.

Stock #

Year

Make

Model

Style

Odometer

Detach

Sales Price

MSRP

Discount

Selling Price

Aftermarkets

Doc Fee

VSI Premium

ESC Premium

Maintenance

GAP Premium

LAH/TUI

Prior Lease Bal

License Fee

Dealer Fees

Total Fees

Total Taxes

Total Price

Trade Difference

Down Payment

Cash Down

Deposit

Total Rebates

Total Trade Allow

Total Trade Payoff

Total Net Trade

Total Def Down

Total Down Payment

Payment

Term

Sell Rate

AOR

Days 1st Payment

Payments Per Year

1st Payment Date

Prepaid Fin Charge

APR

Amount Financed

Finance Charge

Total of Payments

Total Sales Price

Payment 66,523.34

Buyer

Customer #

Last

First

Company

Reg State

County